

REDACTED

1 **Q. Please state your name, business address and position with PacifiCorp dba**
2 **Rocky Mountain Power (the Company).**

3 A. My name is Bruce W. Griswold. My business address is 825 N. E. Multnomah,
4 Suite 600, Portland, Oregon 97232. I am a Manager in the Origination section of
5 the Company's Commercial and Trading Department.

6

7 **QUALIFICATIONS**

8 **Q. Please briefly describe your education and business experience.**

9 A. I have a B.S. and M.S. degree in Agricultural Engineering from Montana State
10 and Oregon State, respectively. I have been employed with PacifiCorp over
11 twenty years in various positions of responsibility in retail energy services,
12 engineering, marketing and wholesale energy services. I have also worked in
13 private industry and with an environmental firm as a project engineer. I currently
14 have responsibility for qualifying facility policy and oversight within PacifiCorp
15 Energy.

16 **Q. Have you previously appeared in any regulatory proceedings?**

17 A. Yes. I have appeared in other proceedings in Utah.

18

19 **PURPOSE OF TESTIMONY**

20 **Q. What is the purpose of your testimony?**

21 A. I will be responding to Mr. Swenson's direct testimony in this Docket and also
22 propose PacifiCorp's method for wind profile adjustment to the avoided cost for
23 intermittent QF wind resources.

24 **WIND QF PRICE ADJUSTMENT**

25 **Q. What is the Company's position on the determination of wind profile**
26 **adjustment to the avoided cost prices for the intermittent wind QF?**

27 A. The Company sees this as a contract specific issue, as stated by the Commission
28 in their Order and Order on Reconsideration and Clarification in Docket 03-035-
29 14. In other words, the avoided cost to be paid to the QF is set based on the
30 Company's most recently executed, competitively procured wind resource and the
31 Company and the QF would agree to the adjustment of the specific QF's wind
32 profile to the market proxy avoided cost during the contract negotiation. The
33 Commission stated two other key points. One, the DRR methodology through
34 GRID should not be used to determine the wind profile adjustment to the market
35 proxy avoided cost and two, Mr. Swenson's Surrebuttal Exhibit "Pioneer Ridge
36 SR 2.XLS" should be the starting point for wind profile adjustment on a contract-
37 by-contract basis. Once the Order of Reconsideration and Consideration was
38 issued in February 2006, the Company complied with the Commission's approach
39 and resubmitted indicative avoided costs to the two wind QF projects requesting
40 pricing.

41

42 **Q. Why is there a dispute on the pricing adjustment method?**

43 A. It is simple. Pioneer Ridge continues to argue that the appropriate wind profile
44 adjustment method is to use the DRR methodology even after the Commission
45 has clarified its Order that the Company's DRR methodology using GRID is not
46 the appropriate method to use for avoided cost pricing for wind QF projects.

REDACTED

47 **Q. Can you summarize Mr. Swenson's position?**

48 A. Yes, Mr. Swenson in his direct testimony has submitted that Pioneer Ridge's
49 position that the DRR methodology via GRID should be used for wind profile
50 adjustment but only for a very small portion of the pricing adjustment. He seeks
51 to use the DRR methodology for the determination of only the off-peak pricing
52 value and then algebraically calculate the offsetting on-peak price that averages to
53 the flat proxy price. It does not take a mathematician to see what he is attempting
54 – find the lowest off-peak prices by pointing to coal and then calculate extremely
55 high off-setting on-peak prices that must equal back to the annual proxy price.
56 Since Pioneer's project has a higher on-peak profile than the proxy, Pioneer Ridge
57 benefits to the detriment of other wind QFs who may have a worse profile than
58 the proxy. He points to it as a great incentive for the wind QF but as a resource
59 with no control over the timing of its motive force, what is the incentive? And
60 what happens to the other wind projects that have worse wind profiles? They are
61 disadvantaged to the benefit of a single wind QF, Pioneer Ridge. This seems to
62 me to be a detriment and not an incentive to future wind development in the state
63 of Utah.

64

65 **Q. What has been the wind developer's position on using market pricing for**
66 **avoided costs for wind QF projects in Docket 03-035-14?**

67 A. It is clear that the wind developers throughout Docket 03-035-14 believed that the
68 market is the best proxy for avoided costs for wind projects. Mr. Swenson in his
69 rebuttal testimony on page 1 line 14-18 states,

REDACTED

70
71
72
73
74
75
76
77

“I believe that the only non-subjective actual evidence that the Commission has in order to make a determination over what the avoided cost should be for wind QF projects, is the last non-QF wind contract entered into by PacifiCorp. This market benchmark methodology is indisputable and provides a means to give the wind QF developer a true market signal.”

Later, Mr. Collins in his surrebuttal testimony in Docket 03-035-14, states in his summary,

79
80
81
82
83
84

“For wind resources, I recommend against the adoption of the Company’s variant of the DRR method using its GRID model and recommend a robust compromise of methods. I recommend the average of the market-based method (the last contract signed and financed) and what I call the Company-build option cost model.”

85
86
87
88

The most recent signed wind contract through the Company’s competitive bidding process was compared against market options and deemed by the Company to be the lowest cost wind resource to add to its resource portfolio.

89 **Q. Should the wind profile adjustment be market based?**

90 A. Yes. First, let’s consider the Commission’s Order. It clearly states on page 13-
91 14,

92 “Neither did we approve use of the GRID model for wind profile
93 adjustment. Pioneer Ridge’s testimony on adjustments is a reasonable
94 starting point for wind profile adjustments to produce indicative pricing
95 for QFs up to the IRP target of wind resource procurement.”
96

97 Therefore the GRID model should not be used by the Company to make the wind
98 profile adjustment to the base proxy price. Next, let’s consider Pioneer’s
99 testimony as the starting point for the wind adjustment methodology. Mr.
100 Swenson makes two points. He suggests on page 1 that if the DRR model can be

REDACTED

101 developed for system avoided cost then a model can be developed to make
102 specific wind adjustments to the market proxy price. It is important to note that
103 he suggests a separate and distinct model other than the DRR model. He then
104 goes on in his surrebuttal testimony in Docket 03-035-14, on page 1, lines 20 – 23
105 and page 2, lines 1-8, to state,

106 “The market reference contract pricing should first be converted into an
107 off peak and on peak price if it is just based on a flat price. To convert the flat
108 price into an on peak and off peak price we can use the expected MWH of
109 production in the on peak and off peak period of the market based contract site.
110 With some algebra we can create the on peak and off peak price that will provide
111 the total expected cost for the MWHs that would be produced by the project.
112 Using the on peak and off peak pricing from the market contract as determine we
113 can then use those prices directly in the QF contract. If the QF contract has more
114 generation in the on peak hours than the market contract the effective value will
115 be increased for the QF contract. If the QF has more generation in the off peak
116 hours than the market contract it will receive less value than the market contract.”
117

118 In that single paragraph, Mr. Swenson uses the word “market” six times, all
119 related to the pricing and pricing adjustment in the proxy contract. It seems clear
120 to me that he is pointing to market for pricing and pricing adjustments. And his
121 methodology as a starting point is sound. That part of the methodology we
122 accept. Fundamentally then since the proxy contract, as he states, is a market
123 based contract then the wind profile adjustment should be based on the on-peak
124 and off-peak market prices at the time the proxy contract was evaluated. Mr.
125 Swenson goes on to use a simple example in his surrebuttal on how to apply the
126 methodology. If you go to his exhibit in his surrebuttal, “Pioneer Ridge Exhibit
127 SR 2.XLS”, you will see that he used Schedule 37 avoided cost pricing to develop
128 the on-peak and off-peak ratios as an example of his methodology. This is a
129 simple example from a known and available reference to show how the

REDACTED

130 methodology would work. And lastly, as I pointed out earlier, the proxy was the
131 lowest bid in a competitive bidding process. It was not compared to the
132 Company's lowest system cost resource or the highest. It was compared to
133 market.

134

135 **Q. What market prices would the Company use to develop an on-peak and off-**
136 **peak ratio?**

137 A. The Company would use the official Company Forward Price Curve (FPC) that
138 was in place at the time that the proxy contract was evaluated. That FPC was
139 March 2005 for the current proxy contract.

140

141 **Q. How does the Company propose to make wind profile adjustments to the**
142 **proxy contract price?**

143 A. We believe there is an easy method for making a wind profile adjustment that
144 would be consistent with the Commission's Order in 03-035-14, follow through
145 on using Mr. Swenson's methodology as the starting point for developing
146 Pioneer's specific prices in their QF contract, and more importantly be available
147 to all wind QF projects in Utah on a non-prejudicial basis. We agree with Mr.
148 Swenson and the other parties in Docket 03-035-14 that the adjustment method
149 should be simple and transparent, and frankly, Mr. Swenson's exhibit is a good
150 starting point in spite of his retraction on its appropriateness in his direct
151 testimony in this Docket. One can start at this point with the proxy market price
152 and apply the Company's logical and simple market-based method. The

REDACTED

153 Company method is as follows which closely replicates Mr. Swenson’s approach
154 outlined in his surrebuttal as I referenced earlier:

155 1. Determine the ratios of the on-peak to off-peak prices at the appropriate
156 market index by month. This is similar to what Mr. Swenson did
157 however he used the ratio of Utah Schedule 37 on-peak price (which
158 includes the capacity component) to the off-peak or energy only price.
159 The small standard QF prices are not reflective of the proxy contract. It is
160 much more appropriate to use the Company’s official FPC that was in
161 place at the time of the proxy’s contract evaluation and execution. It
162 shows a clear ratio of the on-peak to off-peak prices, it is used by the
163 Company in its other resource decisions, and would be available to all QF
164 projects for verification. In the case of the current proxy, this would be
165 the March 2005 FPC and the appropriate market index for Utah is Palo
166 Verde.

167 2. Convert the proxy annual price for 2006 into an on-peak and off-peak
168 monthly price using the on-peak/off-peak ratios from the FPC. These
169 monthly ratios are then multiplied times the annual proxy price for the
170 year 2006. The results are monthly on-peak/off-peak prices for a single
171 year – 2006.

172 3. Adjust the monthly on-peak and off-peak prices by the wind profile of the
173 proxy. This step adjusts the standard on-peak/off-peak ratios determined
174 from the PV data to reflect the wind profile of the proxy. The hourly
175 wind profile data provided by the proxy is consolidated into monthly

REDACTED

176 standard on-peak (6X16) and off-peak periods and the ratio of the on-
177 peak to off-peak production volumes are then applied to the monthly
178 prices. The result is a series of monthly on-peak and off-peak prices that
179 reflect both the market on-peak and off-peak ratio as well as the influence
180 of the specific proxy's wind profile for the year 2006.

181 4. Calculate the yearly escalation of the proxy contract. This step links the
182 prices changes each year in the proxy contract. The annual percentage
183 increase or decrease is then applied each year to the individual monthly
184 prices.

185 The proxy contract including its wind profile is considered confidential and
186 should be treated as such. The Company's wind adjustment calculation is
187 provided in Exhibit RMP BWG-1R.

188

189 **Q. Does this market based method provide a mechanism to reflect the individual**
190 **QF's wind profile?**

191 A. Yes. As Mr. Swenson noted in his surrebuttal, the method needs to accommodate
192 the specific QF's wind characteristics. In our methodology, with an on-peak and
193 off-peak price by month, the structure takes into account the time-of-day and
194 seasonality of the QF's wind profile. So if a QF has a higher on-peak output or a
195 higher seasonal output such as the summer months then it would be compensated
196 at the higher prices reflected through the market adjustments as compared to the
197 proxy wind project. Conversely, a higher output in the off-peak hours and/or
198 shoulder months would result in a price less than the proxy. This method has the

REDACTED

199 benefit of tying the monthly on-peak and off-peak ratios specifically to the proxy
200 contract yet allowing the QF with the better wind profile to receive a higher
201 avoided cost since more energy is delivered in the on-peak hours. The QF
202 benefits economically and the ratepayers benefits with an energy delivery profile
203 that more closely aligns with peak usage.

204

205 **Q. How does this compare to Mr. Swenson’s methodology using his suggestion**
206 **of a GRID run to determine the off-peak price?**

207 A. Mr. Swenson’s proposed methodology provides a significantly higher on-peak
208 and overall price than PacifiCorp’s method as it specifically applies to the Pioneer
209 Ridge project. First, I will compare a number of on-peak and off-peak price
210 streams to show you the impact of using Mr. Swenson’s wind adjustment
211 methodology, then I will show a number of annual “avoided cost” prices that have
212 been presented by Pioneer Ridge in this docket or are calculated as a result from
213 the different on-peak to off-peak price ratios, and finally I will provide a
214 comparison of the proxy and Pioneer’s wind profile by month. Exhibit RMP
215 BWG-2R.1 shows four on-peak and off-peak price streams. The first stream
216 consists of a data request made by Pioneer Ridge in which they requested
217 PacifiCorp to make a GRID run to determine a 100 percent capacity factor
218 generator equal in size to the Pioneer QF project. The second stream uses the
219 GRID off-peak stream to calculate the on-peak price necessary to net to the Proxy
220 price in each year of the contract. This is Mr. Swenson’s proposed method. The
221 third stream is PacifiCorp’s March 2005 FPC for Palo Verde and the fourth

REDACTED

222 stream is PacifiCorp's proposed method, however I averaged the monthly
223 proposed prices back to an annualized basis for comparison. The table below
224 summarizes the ratio of the on-peak and off-peak to the flat fixed price for each
225 price stream.

Method	Off-peak to Fixed Price Ratio	On-peak to Fixed Price Ratio
Data Request 2.1	43%	129%
Pioneer Ridge	38%	131%
FPC	84%	112%
PacifiCorp	87%	115%

226
227 As you can see, the Pioneer Ridge method has a significantly greater spread
228 between the on-peak and off-peak prices and Exhibit RMP BWG-2R.2 shows in
229 chart format the price spread. In fact, the most startling point in the chart is that
230 the calculated on-peak prices resulting from Mr. Swenson's method would have
231 the Company paying over market in the on-peak hours in many of the early years.
232 The next step is to show these prices on an annual fixed price basis. For this
233 comparison, I am showing four scenarios in Exhibit RMP BWG-2R.3 table and
234 Exhibit RMP BWG-2R.4 chart. The first is the annual price stream requested by
235 Pioneer Ridge in their first filed contract in this Docket 05-035-09 on January 28,
236 2005. The second is the Proxy price stream. The third is the annualized price that
237 would result using PacifiCorp's methodology and applying Pioneer Ridge's
238 submitted wind profile and the fourth is Pioneer Ridge's requested pricing in their
239 contract submitted on March 8th, 2006 under this Docket.

240
241

REDACTED

242 Below is the twenty year levelized price per MWh (7.10 percent discount rate) for
243 those four scenarios.

PR 1st Filed Contract Dkt 05-035-09	Proxy	PAC Proposed Methodology with PR Wind Profile	PR 2nd Filed Contract Dkt 05- 035-09
\$48.88	\$XX.XX	\$59.48	\$65.90

244
245 I believe the numbers speak for themselves. Pioneer Ridge submitted a contract
246 to the Commission in January 2005 for approval with pricing they were willing to
247 accept. That levelized price in that original contract was \$48.88 per MWh. The
248 Proxy price itself is \$X.XX higher than their original requested price and under
249 our proposed methodology with their wind profile they would receive a premium
250 of almost \$10 over their original contract price request. But with Mr. Swenson’s
251 proposed method, they would be receiving a premium of \$X.XX even over the
252 Proxy and a whopping \$17.02 premium to their original request. It is
253 understandable why Mr. Swenson is pursuing his methodology. One only has to
254 look at a comparison of the wind profiles of Pioneer Ridge and the proxy as
255 shown in Exhibit RMP BWG-R3. If Pioneer Ridge has a better wind profile than
256 the Proxy and monthly on-peak/off-peak prices are used in the price structure then
257 Pioneer Ridge benefits, as they should, because their delivery pattern is forecast to
258 be better than the proxy. So the way to maximize that wind profile advantage is
259 to argue for the widest price spread between on-peak and off-peak prices, thereby
260 taking advantage of the profile and price weighting.

261
262

REDACTED

263 **Q. Please summarize PacifiCorp's wind profile adjustment methodology.**

264 A. PacifiCorp's wind profile adjustment methodology is straightforward, available to
265 all QFs and directly links to the QF's output to that of the proxy. Our proposed
266 methodology is fair to all QFs. The steps are simple:

- 267 1. At the time a wind contract is signed as the result of the
268 Company's RFP, the price for the first contract year would be split
269 into monthly on-peak and off-peak prices based on the official
270 forward price curve used in the evaluation of the proxy contract.
- 271 2. The annual escalation / de-escalation in the proxy contract would
272 be applied to the monthly prices each year.
- 273 3. To the extent that the QF's wind profile is better than the proxy
274 (i.e., more generation in the on-peak period) the QF would receive
275 more compensation as a direct result of generating more MWhs in
276 the higher price period. This will result in an overall higher
277 payment per MWh for all the energy generated by the QF over the
278 same time period as the proxy.

279
280 **Q. Does this conclude your testimony?**

281 A. Yes it does.