

Tracy Livingston
General Manager
Wasatch Wind, LLC
357 West 910 South, Unit A
Heber City, UT 84032
Telephone: 435-657-2550
Facsimile: 435-657-0095
Email: tracy@wasatchwind.com

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE PETITION OF
WASATCH WIND, LLC FOR APPROVAL
OF A CONTRACT FOR THE SALE OF
CAPACITY AND ENERGY FROM THEIR
PROPOSED QF FACILITIES

Docket No. 06-035-42

SURREBUTTAL TESTIMONY OF TRACY LIVINGSTON

Wasatch Wind hereby submits the Surrebuttal Testimony of Tracy Livingston in this docket.

DATED this 14th day of June, 2006.

Tracy Livingston

/s/ _____
Tracy Livingston
Representing Wasatch Wind

CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was sent by United States mail, postage prepaid, or by email this 11 day of, July 2005, to the following:

Edward A. Hunter
Jennifer E. Horan
Stoel Rives
201 S. Main St., Suite 1100
Salt Lake City UT 84111
eahunter@stoel.com
jehoran@stoel.com

Michael Ginsberg
Patricia Schmid
Utah Division of Public Utilities
Heber M. Wells Bldg, 5th Floor
160 East 300 South
Salt Lake City UT 84111
mginsberg@utah.gov
pschmid@utah.gov

Reed Warnick
Paul Proctor
Committee of Consumer Services
Heber M. Wells BLDG, 5th Floor
160 East 300 South
Salt Lake City, UT 84111
rwarnick@utah.gov
pproctor@utah.gov

Dean Brockbank
PacifiCorp
201 S Main St. Suite 2300
Salt Lake City, UT 84111
dean.brockbank@pacificorp.com

Paul Clements
PacifiCorp C&T
201 S Main St. Suite 2300
SLC, UT 84111
Paul.clements@pacificorp.com

Sarah Wright
1014 2nd Avenue
Salt Lake City, UT 84103
sarah@utahcleanenergy.org

Christine Watson Mikell
3658 E Golden Oaks Dr
Salt Lake City, UT 84121
christine@isotruss.com

Tracy Livingston
357 W 910 S
Heber City, UT 84032
tracy@wasatchwind.com

Todd Velnosky
Business Development Manager - Wind Energy
John Deere Credit
6400 NW 86th Street, P.O. Box 6600
Johnston, IA 50131-6600 USA
VelnoskyToddL@JohnDeere.com

SURREBUTTAL TESTIMONY

Of

TRACY LIVINGSTON

On behalf of Wasatch Wind

IN THE MATTER OF THE PETITION OF WASATCH WIND, LLC FOR APPROVAL OF A
CONTRACT FOR THE SALE OF CAPACITY AND ENERGY FROM THEIR PROPOSED
QF FACILITIES

Docket No. 06-035-42

June 14, 2006

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1 **Q. Are you the same Tracy Livingston who submitted Direct Testimony in this**
2 **proceeding on behalf of Wasatch Wind, LLC?**

3 A. Yes, I am.

4 **Q. Could you summarize your surrebuttal testimony?**

5 A. Yes, I rebut portions of Mr. Paul Clements and Ms Andrea Coon and directly
6 address a concern of Ms. Coon about alternatives to the onerous liquidated
7 damages clause that the Company has insisted upon. I will present the exhibits
8 that illustrate the financial impact of these contract terms and why it would be
9 unreasonable to enter into a contract that contained such terms.

10 **Q: Mr. Clements claims that Wasatch Wind can limit its liability to the**
11 **Company's proposed liquidated damages by purchasing spare turbines and**
12 **parts to have available in case of a mechanical problem. He also states that**
13 **turbine manufactures have performance guarantees as well as operations**
14 **and maintenance contracts. Is this a realistic solution?**

15 **A:** No. To keep a spare turbine on site would require a \$2.1 million investment
16 approximately 10% of our total investment. This would drastically affect our
17 profit margins. With regard to turbine manufacturers' guarantees, Mr. Clements
18 is correct, turbine manufactures typically provide a two year guarantee of 95%
19 availability. Some turbine manufacturers also offer a 3 year extension for
20 equipment warranties thus providing a total of 5 years of limited coverage. No
21 manufacturer of 1 MW and larger turbines offer longer warranty periods. They
22 also limit their liability typically to 10% of the purchase price or only \$210,000 in

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1 the case for this wind farm. This would not provide adequate compensation to
2 cover the cost to cover liability. Mr. Clements is correct in that we can enter into
3 an O &M contract. But this is only a service with no warranties, and these
4 contracts do not protect nor indemnify against outages.

5 **Q: Mr. Clements claims that the performance guarantee is not onerous; do you**
6 **have evidence that contradicts his testimony?**

7 **A:** Yes, in SR-Exhibit 1 I have constructed a series of spreadsheets that indicate the
8 financial jeopardy that the Company's performance guarantee places a wind
9 facility. I have attempted to make my analysis generic so it would apply to any
10 wind facility. Tables 1 and 2 show the financial impact of the liquidated damages
11 in dollars and in terms of percentage of revenue. For instance if the wind facility
12 only achieves a 70% availability factor and the index price of electricity is \$100
13 per MWH than the penalty will be \$23,056 per MW. This translates into a yearly
14 penalty of 18.9 MWs times \$23,056 or \$435,758. As Table 2 shows this is
15 approximately 22% of gross annual income. The penalties get worse as the
16 market price increases. If the market price is \$250, something that happened less
17 than five years ago the penalty rises to \$1,826,500 or 93% of gross revenues. Just
18 when the wind operator needs cash to fix the problem he is getting hammered by
19 penalties. Table 3 shows that a small wind facility like ours would be in this
20 situation with the loss of only two turbines while a large plant could lose two
21 turbines and not be subject to the liquidated damages. Tables 4 & 5 show the
22 impact on profits that result from these liquidated damages

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1 **Q: Do you have an alternative proposal for determining liquidated damages if**
2 **the Commission deems that such a condition is required?**

3 **A:** Yes I do, in Wasatch Wind SR-Exhibit 2, I have constructed a spreadsheet that
4 calculates the damages incurred by ratepayers if a wind facility fails to perform. It
5 uses the capacity payments laid out in Schedule 37 as the measure of damage that
6 occurs and for a wind facility it is only credited with 20% of the capacity so the
7 damages should be 20% of the capacity payments per kwh multiplied by the
8 energy not delivered below the Mechanical Availability percentage. This is a
9 much more reasonable damage clause and it protects ratepayers from the damages
10 that they incur and allows the project developer to get financing for the project.

11 **Q: If the provisions requested in Wasatch Wind's testimonies can be included in**
12 **the PPA, are you ready to enter into the contract you have provided as SR-**
13 **Exhibit 3 or a similar contract with the same general provisions?**

14 **A:** Yes, with one exception. We are asking the commission to approve the included
15 SR-Exhibit 3 or the general provisions to be included in a contract subject to a
16 further ruling by the commission to include the FERC transmission losses in the
17 pricing we have been provided by the company. The evidences and justification
18 for an adder for projects in the Utah Power bubble have not been included in
19 either Rich Collins or my testimony and therefore if the commission cannot rule
20 on the adder at this time we ask the commission for acceptance of the PPA or the
21 suggested changes in general and provide us additional time to submit further
22 evidence for the appropriateness of a transmission loss adjustment.