

1 **Q. Please state your name, business address and present position with Rocky**
2 **Mountain Power (the Company).**

3 A. My name is Steven R. McDougal and my business address is 201 South Main,
4 Suite 2300, Salt Lake City, Utah, 84111. I am the Director of Revenue
5 Requirements for Rocky Mountain Power.

6 **Q. Are you the same Steven R. McDougal who has previously testified in this**
7 **proceeding?**

8 A. Yes.

9 **Purpose of Testimony**

10 **Q. What is the purpose of your revenue requirement rebuttal testimony in this**
11 **proceeding?**

12 A. My rebuttal testimony will respond to the pre-filed direct testimony filed by the
13 intervening parties regarding the Company's revenue requirement. My rebuttal
14 testimony explains and supports the Company's revised overall revenue increase
15 request of \$84.5 million, reduced from the \$99.8 million request filed by the
16 Company in response to the Commission order on February 14, 2008 requesting
17 the Company revise its rate case using a December 31, 2008 test period. My
18 testimony provides the following:

- 19
- 20 • A detailed calculation of the \$84.5 million requested revenue increase,
21 including a summary of the differences between the \$99.8 million request
22 and the current amount. The revised request includes the impact of
23 adjustments proposed by other parties that the Company has accepted.
 - The Company's response to certain revenue requirement adjustments

24 proposed by intervening parties in this case which the Company believes
25 should not be adopted by the Commission. Many of these adjustments are
26 done with little or no basis, are inconsistent in amortization, and selectively
27 adjust accounts to a historical average when the accounts are increasing, but
28 leave them at the projected amounts when the accounts are decreasing.
29 These inconsistencies are designed to reduce revenue requirement and do
30 not give the Company a reasonable opportunity to earn its authorized return
31 on equity.

32 **Required Revenue Increase**

33 **Q. What price increase is required to achieve the requested return on equity in**
34 **this case?**

35 A. As shown on Page 1.0 of Exhibit RMP___(SRM-1R-RR), an overall price
36 increase of \$106.9 million is required to produce the 10.75 percent return on
37 equity requested by the Company based on the December 31, 2008 test period.

38 **Q. Is the Company requesting the full \$106.9 million required to earn a 10.75**
39 **percent return on equity?**

40 A. No. The Company has reflected the Rate Mitigation Cap as approved by the
41 Commission and which is described in my direct testimony. The Rate Mitigation
42 Cap decreases the revenue increase requested in my revenue requirement rebuttal
43 testimony to \$84.5 million.

44

45 **Q. Other than the impact of the rate mitigation cap described above, will the**
46 **revised revenue requirement allow the Company the opportunity to earn a**
47 **10.75 percent return on equity?**

48 A. No. The revised request will allow the Company the opportunity to earn its
49 authorized return based on costs for the twelve months ending December 31,
50 2008, not the costs the Company anticipates during the time these rates are in
51 effect. The Company anticipates a higher revenue requirement during the rate
52 effective period than is being requested in this case. Company witness Mr. Walje
53 addresses the problems created by the Commission's test period order in the face
54 of rising power costs and increased investments, and the need for an approach to
55 ratemaking that matches the level of rates with the rate effective period in order to
56 enable the Company to have a chance of earning its allowed rate of return.

57 **Q. Please describe the calculation of the revised overall revenue increase.**

58 A. The Company's revised revenue increase of \$84.5 million was calculated using
59 the same allocation methodology and factors included in the original case and
60 incorporates certain adjustments proposed by other parties. In support of the
61 revised calculation, the following exhibits have been included in the Company's
62 rebuttal filing:

- 63 • Exhibit RMP____(SRM-1R-RR) shows the revised revenue requirement
64 requested by the Company. This Exhibit updates Tabs 1, 2, 9 and 10 in
65 Exhibit SRM-1S and adds a new Tab 11 containing backup pages for each
66 adjustment made to the Company's filing.
- 67 • Exhibit RMP____(SRM-2R-RR) is a summary of the adjustments proposed

68 by intervening parties being accepted in whole or in part by the Company.
 69 These adjustments are included in the revised revenue requirement in
 70 Exhibit RMP___(SRM-1R-RR).

71 **Revenue Requirement Revisions**

72 **Q. Please identify the revenue requirement adjustments proposed by**
 73 **intervening parties that the Company agrees to accept either in full or in**
 74 **part.**

75 A. The following adjustments have been made to the Company’s revenue
 76 requirement. Each is described later in my testimony.

Requested Revenue Increase	Capped Revenue Requirement
	<u>99,834,407</u>
11.1 Remove Clark Storage Agreement Revenue Credit	2,669,642
11.2 Wind O&M - Glenrock, Seven Mile Hill	(550,445)
11.3 Generation Overhaul Expense	(2,829,866)
11.4 Powerdale Decommissioning	806,029
11.5 Labor - Merit Increases	(194,305)
11.6 AMR Labor Reductions & Remove Offset	(519,327)
11.7 Injuries and Damages	(1,666,806)
11.8 Property Taxes	(1,178,445)
11.9 Lease Expense	(385,743)
11.10 Outside Services, Out of Period Non-Recurring	(392,966)
11.11 Company Plane	(48,527)
11.12 Advertising Expense	(281,054)
11.13 Customer Accounting, Out of Period Non-Recurring	(51,149)
11.14 Remove Sierra Club Lawsuit Settlement Fees	(227,171)
11.15 Dues and Membership Fees	(43,603)
11.16 Net Power Costs	(2,881,785)
11.17 Capital Additions	(8,406,934)
11.18 Deferred Income Taxes	(87,698)
11.19 Domestic Production Activities Deduction	964,313
Rebuttal Request	<u>84,528,566</u>

77 Note: the above table shows the impact on capped revenue requirement related to each adjustment. The NPC amount was calculated using DPU's \$1.044 billion system NPC, which the Company has adopted. Using the \$1.047 billion level from the Company's revised NPC report, which as explained in the testimony of Mr. Duvall should be the starting point of any NPC adjustments, would result in a revenue requirement amount higher than the \$84.5 million listed.

78 **Adjustments Accepted by the Company**

79 **Clark Storage and Integration Agreement**

80 **Q. What is the Company's response to the Clark Storage and Integration**
81 **Agreement adjustment proposed by the DPU?**

82 A. The Company agrees with the DPU proposal to remove the revenue credit
83 associated with the Clark Storage and Integration Agreement. This agreement
84 expired on December 8, 2007, and the Company will not receive any revenue
85 associated with the agreement during the test period. The Company identified
86 this issue in response to DPU data request 45.2. This adjustment is detailed on
87 page 11.1 of Exhibit RMP___(SRM-1R-RR).

88 **Wind O&M – Glenrock and Seven Mile Hill**

89 **Q. Please explain the adjustment to the Glenrock and Seven Mile Hill wind**
90 **plant operation and maintenance expenses.**

91 A. Witnesses for the DPU, CCS, and UAE proposed an adjustment to remove the
92 Glenrock and Seven Mile Hill operation and maintenance (O&M) expenses from
93 the revenue requirement because there will no O&M expenses associated with
94 either project in 2008.

95 **Q. Does the Company accept this adjustment?**

96 A. Yes. In response to DPU data request 38.2 the Company states that based on
97 updated projections for the in-service dates for these two projects there will not be
98 any operation and maintenance expenses for Glenrock and Seven Mile Hill during
99 the test year. This adjustment is shown on page 11.2 of Exhibit RMP___(SRM-
100 1R-RR).

101 **Generation Overhaul Expense**

102 **Q. In Exhibit CCS 2.8, Ms. DeRonne proposes to adjust generation overhaul**
103 **expense. Please describe this adjustment.**

104 A. Ms. DeRonne proposes to adjust generation overhaul expense included in the test
105 period to a 4 year historical average of \$28.2 million. The Company's filing
106 included \$41.4 million for overhaul expense, calculated by escalating the actual
107 costs experienced in the base year.

108 **Q. Is this adjustment as proposed by Ms. DeRonne appropriate?**

109 A. Yes, but only in part. While the Company agrees that a 4 year average may be
110 helpful in determining the level of overhaul costs to include in rates, certain
111 modifications should be made to the adjustment as proposed by the CCS.

112 **Q. What modifications to the adjustment proposed by the CCS are necessary?**

113 A. First, the time periods used in calculating the 4 year overhaul average of \$28.2
114 million are not consistent. The average was calculated using annual overhaul
115 expense from the following 12 month periods: March 2004; March 2005;
116 December 2006 and December 2007. This series of periods excludes 9 months of
117 historical data from April 2005 to December 2005. In order to correctly capture
118 the overhaul expense trends included in an average overhaul expense amount, the
119 inputs into the average should represent a contiguous period. Second, costs in
120 years previous to the test year should be escalated to account for inflation and be
121 consistent with the value of the test period dollars to which they are compared.
122 Failing to escalate the historical amounts that are used to calculate the average
123 ignores the inflation that has occurred over the averaging period and overstates

124 the adjustment.

125 **Q. Do you propose any other modifications to the CCS proposed adjustment?**

126 A. Yes. The adjustment should include a provision for overhaul expense for new
127 generating units. An average of historical costs only captures overhaul costs for
128 existing plants. In this case, additional overhaul expense planned for Currant
129 Creek and Lake Side should be included. In the Company's adjustment to
130 overhaul expense, Lake Side overhaul costs are adjusted from the level already
131 included in the incremental generation O&M adjustment to the projected four
132 year average. The Company's rebuttal adjustment for overhaul expense also
133 includes the expected 4 year average of Currant Creek overhaul costs. Adjusting
134 plant overhaul costs to a four-year average is consistent with the treatment of
135 outages in the net power cost study.

136 **Q. Please describe the impacts of your proposed adjustment?**

137 A. As shown on Page 11.3.1 of Exhibit RMP____(SRM-1R-RR), calculating the 4
138 year average of historical overhaul costs for existing plants and including an
139 average of expected overhaul costs for Currant Creek and Lake Side results in a
140 total average overhaul expense of \$34.9 million compared to the \$41.4 million of
141 overhaul expense included in the Company's filing. It should be noted that the
142 \$34.9 million of total average overhaul costs excludes the Lake Side overhaul
143 costs included in the Company's incremental generation O&M adjustment. The
144 Company's proposed adjustment is summarized on page 11.3 of Exhibit
145 RMP____(SRM-1R-RR)

146 **Powerdale Decommissioning**

147 **Q. Please explain the adjustment proposed by CCS witness Donna DeRonne**
148 **related to the Powerdale hydro electric generating facility.**

149 A. Ms. DeRonne proposed an adjustment to remove the deferred Powerdale
150 decommissioning costs from rate base and also to remove any amortization of
151 such deferred costs.

152 **Q. Please explain why the Company included the deferred decommissioning**
153 **costs and the corresponding amortization in the case.**

154 A. At the time of filing this case, the Company had applied for an accounting order
155 from the Commission (Docket No. 07-035-14) that would allow for the deferral of
156 expected decommissioning costs. Accordingly, the Company included a
157 regulatory asset for the decommissioning costs along with amortization of that
158 asset over approximately 5 years.

159 **Q. What did the Commission order in Docket No. 07-035-14?**

160 A. On January 3, 2008, the Commission issued its order approving deferred
161 accounting treatment for Powerdale decommissioning without resolving specific
162 issues affecting revenue requirement. The Commission set a tentative
163 amortization period of three years, with final treatment to be determined in a
164 future rate proceeding.

165 **Q. Do you agree with part of Ms. DeRonne's proposed adjustment?**

166 A. Yes. Earning a return on a regulatory asset is generally reserved for situations in
167 which the Company has expended cash and may recover those costs over an
168 extended period. Only a small amount of cash has been expended up to this point

169 on the decommissioning project. Consequently, for this case the Company agrees
170 a regulatory asset for Powerdale decommissioning should not be included in rate
171 base where it would earn a return. Another acceptable ratemaking treatment of
172 this regulatory asset would be to include it in rate base, along with an offsetting
173 credit representing expenditures not yet made on decommissioning activities. As
174 expenditures are made the offsetting credit would be reduced. In the Company's
175 rebuttal case I propose the former treatment.

176 **Q. Do you agree that amortization of the decommissioning asset should be**
177 **removed from the revenue requirement calculation?**

178 A. No. Similar to the regulatory treatment of decommissioning for other generating
179 plants in the Company's portfolio, the amortization of Powerdale
180 decommissioning costs should be included in current rates. Customers receiving
181 the benefit of generation from a particular facility traditionally pay a share of the
182 future decommissioning costs through the depreciation of that asset. Future
183 customers should not be expected to bear the entire cost of decommissioning a
184 plant whose benefits were realized by previous customers.

185 **Q. Have you made an adjustment to revenue requirement to reflect the**
186 **Commission's deferred accounting order and to incorporate the changes**
187 **agreed to above?**

188 A. Yes. Page 11.4 of my Exhibit RMP____(SRM-1R-RR) details the adjustment
189 made to reflect both the Commission's order and the partial acceptance of Ms.
190 DeRonne's adjustment. Specifically, the regulatory asset for decommissioning
191 costs is removed from rate base. In addition, the amortization is recalculated to

192 span a three year period.

193 **Labor Merit Increases**

194 **Q. UAE witness Mr. Higgins states that the pro forma labor expense in the**
195 **Company's filing was annualized incorrectly. Do you agree?**

196 A. Yes, in part. The Company's calculations included in the case treated wage
197 increases occurring during the test period as being effective during the entire test
198 period, effectively annualizing the pro forma period. Although there is some
199 argument that this best reflects future expense, the Company will accept Mr.
200 Higgins' method of calculating the pro forma wage increases to an extent. While
201 I accept his method of calculating the impact of the pro forma wage increases,
202 only the portion charged to expense should be included in this adjustment. Page
203 11.5 of Exhibit RMP____(SRM-1R-RR) shows a recalculated adjustment. The
204 revised adjustment also includes the impact of the reduced wages on payroll
205 taxes. The final effect of this adjustment is a \$446,194 decrease to total company
206 labor expense.

207 **AMR Savings**

208 **Q. Please explain the adjustment proposed by CCS witness Helmuth Schultz**
209 **related to automated meter reading savings.**

210 A. Mr. Schultz has recalculated the savings expected to be realized as a result of
211 installing automated meter reading along the Wasatch Front. His adjustment
212 consists of two parts. First, Mr. Schultz recalculates the expected labor savings
213 using slightly more precise figures for employee compensation and the timing of
214 employee departures. Second, Mr. Schultz removes an offsetting cost of

215 implementing the new system on the basis that it is non-recurring in nature.

216 **Q. Do you agree with the proposed adjustment?**

217 A. The Company is willing to accept this adjustment as calculated by Mr. Schultz.

218 Mr. Schultz's calculations of labor savings are accurate, and with only the small

219 exception of an ongoing wage increase for meter readers remaining with the

220 Company, the majority of the cost offsets are non-recurring in nature. This

221 adjustment is shown on page 11.6 of Exhibit RMP____(SRM-1R-RR).

222 **Injuries and Damages**

223 **Q. Does the Company agree with a three year average of claims paid utilized by**
224 **CCS witness Schultz in determining injury and damage expenses?**

225 A. The Company sees merit in using an average to set the projected level of injuries
226 and damages expense. However, the Company's results of operations are prepared
227 using the accrual method of accounting and it is proper to reflect accrued
228 expenses for injuries and damages rather than using a cash method.

229 **Q. Does the Company record expense accruals by arbitrarily setting pre-**
230 **determined estimated injury and damage reserve levels that are not backed**
231 **by an actual claim event?**

232 A. No. When an incident occurs, monetary payment of damages may not occur for
233 years. The statute of limitations governing how long a claimant has to present a
234 claim varies from one to six years depending upon the state and the type of
235 damage or injury. No claim can be paid until an accrual is made. Unless a claim is
236 made, no accrual is booked. Once a claim is presented, an analysis is made by a
237 reserve committee to determine what the accrual should be. This reserving and

238 establishing of an accrual is governed by FAS 5 accounting rules and Sarbanes-
239 Oxley legislation.

240 **Q. What is the Company's recommendation to the Commission concerning this**
241 **issue?**

242 A. The Company recommends the Commission reject this adjustment but in its place
243 substitute the adjustment proposed by the Company below. As explained above,
244 accrual accounting is the proper way to reflect the injury and damage expense.

245 **Q. What does the Company recommend for an injury and damage adjustment?**

246 A. The Company recommends the Commission accept a three year average of
247 injuries and damages expense based on accruals booked by the Company. This
248 adjustment is shown on page 11.7 of Exhibit RMP___(SRM-1R-RR).

249 **Property Taxes**

250 **Q. Please explain the adjustment made to property taxes.**

251 A. Property taxes and the associated proposed adjustment are discussed in the
252 rebuttal testimony of Norman K. Ross. This adjustment is shown on page 11.8 of
253 Exhibit RMP___(SRM-1R-RR).

254 **Lease Expense**

255 **Q. DPU witness Mr. Thomson proposed an adjustment to reduce rent expense.**
256 **Does the Company agree with the adjustment?**

257 A. The Company agrees in principle with Mr. Thomson's adjustment; however, I
258 would like to correct some of the facts upon which he relied. Of the spaces
259 identified by Mr. Thomson, the 1033 building on 6th Street in Portland is fully
260 utilized to house utility equipment and does not merit an adjustment. In addition,

261 the Company's response to DPU data request 37.1 incorrectly calculated the
262 unutilized space expected at the Sandy Training Center; a supplemental response
263 correcting the calculation has been submitted by the Company. Correcting the
264 calculation results in a greater reduction to rent expense for that facility than
265 recommended by Mr. Thomson. The revised adjustment reflects updated amounts
266 of unutilized office space, removes the net cost for certain office space that is
267 subleased below the Company's cost, and removes leases that expire prior to the
268 end of the December 2008 test period. However, the cost of the lease for the 1033
269 building in Portland is not removed. This adjustment is shown on page 11.9 of
270 Exhibit RMP___(SRM-1R-RR).

271 **Outside Services – Account 923**

272 **Q. What is the adjustment Mr. Thomson proposes to FERC account 923 –**
273 **Outside Services?**

274 A. In his audit of FERC account 923, Mr. Thomson identified various items for
275 removal from the Base Period (12 months ended June 2007). The total identified
276 for removal was \$1,312,461 on a total Company basis, or \$553,990 Utah
277 allocated. He states that the items are either non-recoverable, prior period or non-
278 recurring expenses.

279 **Q. Does the Company agree that these expenses should be removed based on**
280 **Mr. Thomson's analysis?**

281 A. Yes, in part. The Company agrees to remove a total of \$877,346 (total company)
282 from Account 923. The Company disagrees with the remainder of Mr.
283 Thomson's recommendation.

284 **Q. Which expenses does the Company agree to remove from results?**

285 A. Please refer to DPU Exhibit 4.3.1. The Company agrees to remove items 2)
286 Hewitt & Associates for \$548,456, 3) Jeremy Weinstein for \$22,889, 4) Watson
287 Wyatt for \$12,242 and 6) Smith Barney for \$75,267. In addition, the Company
288 agrees to remove \$15,700 of the \$78,501 recommended by Mr. Thomson for item
289 number 7) Cascade Direct. For item 5) Net G, the Company agrees to remove
290 \$202,792, a larger amount than Mr. Thomson recommended. This is summarized
291 on page 11.10.1 of Exhibit RMP___(SRM-1R-RR).

292 **Q. What is the Company's position on the remaining items proposed by Mr.**
293 **Thomson?**

294 A. The Company believes that the remaining expenses identified by Mr. Thomson
295 should remain in the revenue requirement. Listed below are the adjustments with
296 which the Company disagrees:

297 **1) Scottish Power Holding** – Mr. Thomson recommends removing an
298 entry that was booked on July 31, 2006 to pay an invoice, claiming it was
299 an out of period expense. However, a \$210,000 entry to reverse the
300 accrual was also booked in the base period. This should also be removed.

301 Removing both items results in a net impact of zero.

302 **5) Net G** – The Company entered into this service contract to support the
303 eLearning training system. On January 1, 2008, the amount owing on this
304 contract was reduced to \$87,208. Mr. Thomson recommends removing
305 \$120,833 of the original \$290,000 that was booked. However, after
306 further review, the Company believes the amount should be reduced at a

307 greater level to \$87,208, the current balance owed, which would remove a
308 total of \$202,792 on a total company basis.

309 **7) Cascade Direct** – This pertains to rebranding advertising expense
310 associated with changing the name of the Company to Rocky Mountain
311 Power. The Company believes that only \$15,700 of the proposed \$78,501
312 should be removed; the remainder was already removed in the Company’s
313 filing. In Adjustment 4.1 Miscellaneous General Expense, \$618,554 of
314 rebranding expense was removed from base period results on page 4.1.4 of
315 SRM-1S, FERC account 930. This amount included \$62,801 of the same
316 expenses that Mr. Thomson identified in his audit.

317 **8) KPMG** – Mr. Thomson believes this \$49,123 expense should be
318 removed on the basis that it is out of period. This invoice is for an
319 Affiliate Transaction Rules audit that KPMG conducts for the Company
320 on an annual basis. Thus, it is an ongoing expense and should remain in
321 results.

322 **9) McBride Real Estate** – Based on his assumption that this item was a
323 lobbying expense, Mr. Thomson proposes to remove \$13,456, an expense
324 the Company paid as a commission on its Washington D.C. office.
325 However, the office in Washington D.C. is utilized by the Company to
326 conduct the Company's FERC filings. This should be included in results
327 in order to match FERC wholesale sales and transmission revenues, which
328 are credited to ratepayers in results of operations.

329 **10) Sun Microsystems** – Mr. Thomson proposes to remove \$13,200, three

330 months of the expense, because it is out of period. However, this is an
331 ongoing expense and the full cost of the contract is expected to continue;
332 therefore, the three months of expense should remain in results to maintain
333 an annual level of the expense in results.

334 **11) Solberg Adams** – Mr. Thomson removes the cost the Company
335 incurred to pay a \$96,305 finder’s fee for excise tax credits. Although the
336 credits were derived from 2003 and 2004 tax years, the credits were
337 refunded to the Company by the Internal Revenue Service in 2007. The
338 ratepayers are receiving an excise tax credit benefit of more than \$175,000
339 in FERC Account 921 in the Base Period as a direct result of this expense.
340 Applying the matching principal, the expense to obtain the credit should
341 remain in the Base period results

342 **12) Donald S. Roff** – This cost was incurred by the Company for its
343 depreciation study, which the Company conducts approximately every 5
344 years. Mr. Thomson proposes to amortize the \$90,236 expense over five
345 years. The Company does not believe this expense should be subject to
346 amortization due to the fact that the amortization of this expense would be
347 immaterial and would unduly prolong rate recovery.

348 This adjustment is shown on page 11.10 of Exhibit RMP____(SRM-1R-RR).

349 **Company Plane**

350 **Q. Will you explain the adjustment to expenses related to the Company plane as**
351 **proposed by DPU witness Mr. Thomson?**

352 **A.** Mr. Thomson removes \$41,659 (total company) identified by the Company as

353 non-utility costs in its response to DPU data request 41.1. He then proposes an
354 additional adjustment of \$128,504 total company based on his review of DPU
355 41.1.

356 **Q. How did the Company identify the \$41,659 in non-utility expenses?**

357 A. In compiling the response to DPU request 41.1, the Company identified costs
358 related to passengers or flights that served a purpose not related to above the line
359 utility functions. The Company provided Attachment DPU 41.1-2 that listed these
360 items along with the cost of each, which the Company agreed to remove from the
361 rate increase requested in this case. These costs have been removed from the
362 requested revenue requirement as shown on Page 11.11 of Exhibit
363 RMP___(SRM-1R-RR).

364 **Q. Do you agree with the additional costs removed by Mr. Thomson?**

365 A. The Company believes virtually all of the additional flights identified by Mr.
366 Thomson are appropriately classified as utility charges. However, because of the
367 small dollar impact of this adjustment, the Company has discussed this with the
368 DPU and has agreed to accept 50 percent of the additional amount proposed in
369 this adjustment.

370 **Advertising Expense**

371 **Q. Are you familiar with the adjustment proposed by Mr. Thomson in DPU-**
372 **Exhibit 4.5?**

373 A. Yes. Mr. Thomson proposes to reduce base year advertising expense by
374 \$2,880,224 on a total company basis, or \$1,324,171 allocated to Utah.

375

376 **Q. What is Mr. Thomson's reasoning for removing this expense?**

377 A. In his direct testimony, Mr. Thomson states that he is reducing advertising
378 expense due to lack of substantiation of the costs. He treats unsubstantiated costs
379 as unrecoverable until such costs are shown to meet Utah Administrative Code:
380 Public Service Commission R746-406 and FERC rules.

381 **Q. What are the Public Service Commission R746-406 rules and FERC rules for**
382 **advertising mentioned by Mr. Thomson in his direct testimony?**

383 A. Utah Administrative Code: Public Service Commission R746-406 does not allow
384 the cost of advertising that is political, promotional or institutional to be included
385 in rates. The code states:

386 The term "political advertising" means advertising for the purpose of
387 influencing public opinion with respect to legislative, administrative, or electoral
388 matters, or with respect to an issue of public dispute. The term means advertising
389 for the purpose of encouraging a person to select or use the service or additional
390 service of an electric or gas utility or the selection or installation of an appliance
391 or equipment designed to use that utility's service. The term "institutional
392 advertising" means advertising which is designed to create, enhance, or sustain an
393 electric or gas utility's public image or good will with the general public or the
394 utility's customer. For purposes of this rule "political advertising," "promotional
395 advertising," and "institutional advertising" do not include:

396 1. Advertising which informs consumers how they can conserve energy,
397 use energy wisely, or reduce peak demand for energy; 2. advertising
398 required by law or regulation, including advertising required under Part 1

399 of Title II of the National Energy Conservation Policy Act; 3. advertising
400 regarding service interruption, safety measures, or emergency conditions;
401 4. advertising concerning employment opportunities with the utility; or 5.
402 an explanation of existing or proposed rate schedules, or notifications of
403 hearing thereon, or 6. information about the availability of energy
404 assistance programs.

405 FERC rules require that supporting documents identify the specific advertising
406 message and that copies of the advertising message be readily available.

407 **Q. What information did the Company provide to the DPU regarding FERC**
408 **Account 909 in its second supplemental response to DPU request 6.2 as cited**
409 **by Mr. Thomson?**

410 A. Based on discussions between the Company and the DPU, the Company provided
411 the third supplemental response to DPU request 6.1. This response consisted of
412 copies of invoices and documents from selected vendors as requested by the DPU.
413 However, many of the documents did not have enough information to clearly
414 identify the specific advertising message.

415 **Q. Will you explain the specific items proposed to be removed from expense in**
416 **Mr. Thomson's Exhibits 4.5.1 and 4.5.2?**

417 A. Mr. Thomson proposes to remove the following advertising costs in his
418 adjustment: \$1,440,508 charged to SAP account 530056, Customer / Marketing
419 Services; \$208,091 for customer letters concerning Bonneville Power
420 Administration (BPA) rate matters and BPA credit cancellation advertisement;
421 \$669,573 for an accounting entry made to transfer expenses from FERC Account

422 930.1 to FERC Account 909; \$34,828 for various items that did not have message
423 support; and \$527,224 for additional unsubstantiated items. Mr. Thomson stated
424 that if substantiation is provided that show these costs are recoverable he will
425 modify his adjustment.

426 **Q. Has the Company reviewed the advertising messages included in this**
427 **adjustment?**

428 A. Yes. The Company's review of the advertising messages for the items listed in
429 Mr. Thomson's Exhibits 4.5.1 and 4.5.2 show the majority of these costs fall into
430 categories that are allowed by R746-406.

431 **Q. Has the Company prepared its own analysis to determine the impact of this**
432 **adjustment?**

433 A. Yes. The analysis prepared by the Company found that some costs identified by
434 Mr. Thomson do not meet the requirements set forth previously and should be
435 removed. This adjustment is shown on Page 11.12 of Exhibit RMP____(SRM-1R-
436 RR).

437 **Customer Accounting – Out of Period Non-Recurring**

438 **Q. Please provide an overview of the adjustment to customer accounting**
439 **expense proposed by DPU witness Mr. Thomson.**

440 A. Mr. Thomson proposes removing three items booked to Accounts 901 and 903.
441 The costs consist of Express Recovery Services for \$7,257, CheckFree Pay
442 Corporation for \$21,153, and Xerox Corporation for \$77,312 (all total company).
443 His argument is that each one is either out-of-period or non-recurring.

444

445 **Q. Do you agree with the proposed adjustment?**

446 A. The Company accepts Mr. Thomson's Adjustment 4.6 and agrees to the removal
447 of the three items. However, it should be noted that the Company believes the two
448 smaller items are normal recurring expenses. These kind of small expenses are
449 routine bills and there are likely offsetting items that should be added to the test
450 period. The Company is agreeing to their removal because of the small dollar
451 amounts involved and in the interest of reducing the number of issues remaining
452 to be decided in the case. This adjustment is shown on page 11.13 of Exhibit
453 RMP___(SRM-1R-RR).

454 **Sierra Club Lawsuit Settlement Fees**

455 **Q. Does the Company agree with CCS witness Ms. DeRonne's adjustment to**
456 **remove expenses for settlement fees associated with a Sierra Club lawsuit**
457 **involving the Jim Bridger plant?**

458 A. Yes. Based on the Company's examination of Ms. DeRonne's analysis, it appears
459 the appropriate treatment for these fees is to record them below the line. This
460 adjustment is shown on page 11.14 of Exhibit RMP___(SRM-1R-RR).

461 **Dues and Memberships Fees**

462 **Q. Please provide an overview of the adjustment to dues and membership fees**
463 **proposed by DPU witness Ms. Salter.**

464 A. Ms. Salter's adjustment removes both EPRI and WECC dues and membership
465 fees. She proposes to remove \$86,049 of EPRI membership fees on the basis that
466 they are out of period, and \$199,650 of EPRI fees because of a lack of
467 documentation. In addition, Ms. Salter removes the entire accrual of WECC dues

468 on the premise that \$25,000 is out of period and \$125,000 lacks supporting
469 documentation.

470 **Q. Please describe the review of Ms. Salter's proposed adjustment.**

471 A. First, documentation was obtained to support the fees for both WECC and EPRI.
472 For EPRI the invoices show that the fees included in the case are within the test
473 period and are appropriately included in the Company's results of operations.
474 The Company received two separate invoices from EPRI entitled "Second Quarter
475 EPRI 2007 Membership," although one invoice is actually for third quarter dues
476 and not second quarter. The Company has invoices for each of the four quarters
477 that Ms. Salter requested.

478 Second, when the Company filed the case, it was still awaiting the WECC
479 invoice that was due in February for the previous year. Since the Company has
480 continued to accrue monthly dues, the Base Period contains more than one year of
481 dues.

482 **Q. Based on the Company's investigation, do you agree with the adjustment
483 proposed by Ms. Salter?**

484 A. Yes, in part. I agree an adjustment is warranted to remove \$95,716 of WECC
485 accruals because they are in excess of one year's WECC membership fees. I
486 disagree with Ms. Salter's adjustment to remove EPRI membership dues because
487 the expenses are within the base period and included at an annualized level. This
488 adjustment is shown on page 11.15 of Exhibit RMP____(SRM-1R-RR).

489

490 **Net Power Costs**

491 **Q. What changes have been made to the net power costs included in the case?**

492 A. Total Company net power costs have been revised to \$1,044 million as described
493 in the testimony of Company witness Mr. Duvall. This adjustment has been
494 included on Page 11.16 of Exhibit RMP____(SRM-1R-RR).

495 **Capital Additions**

496 **Q. Mr. Croft of the DPU proposes an adjustment to rate base in his testimony.**

497 **Please describe this adjustment.**

498 A. Mr. Croft proposes to reduce plant additions included in rate base that were
499 projected to occur between July 2007 and February 2008 by \$144.0 million. This
500 adjustment is based on the Company's response to CCS data request 16.8, which
501 provided actual plant additions transferred to Account 101 – Electric Plant in
502 Service from July 2007 through February 2008. Over this period, actual plant
503 additions were \$144 million less than the plant additions included in the
504 Company's filed rate base. Mr. Croft's adjustment removes the \$144 million of
505 plant additions from rate base, along with reflecting the associated plant
506 retirements, depreciation expense and depreciation reserve impacts. In his
507 erratum testimony, Mr. Croft states that this adjustment reduces Utah revenue
508 requirement by \$8.7 million when using the DPU recommended capital structure.

509 **Q. Does Mr. Croft provide any other calculations related to this issue?**

510 A. Yes. In DPU Exhibit 7.3.0R, Mr. Croft provides an estimated deferred tax impact
511 of this adjustment. He argues that deferred income tax expense should be
512 increased by \$112,418 as a result of this adjustment.

513 **Q. Do you have any concerns with Mr. Croft's proposed adjustment?**

514 A. Yes. Due to ever-changing business conditions, the Company must continually
515 assess what investments in the system must be made in order to best meet our
516 obligation to serve our customers. This process sometimes requires that the
517 Company reallocate its investment budget in order to optimize the investments
518 made to the system. From July 2007 through February 2008, the Company
519 invested nearly \$1.1 billion in its system. In addition, the rate effective period for
520 the revenue requirement to be determined in this proceeding begins in August
521 2008. As a result of the Commission's order on the test period, the Company is
522 including plant additions in this filing only through December 2008. This creates
523 a 7 month lag between the rate base included in the filing and the beginning of the
524 rate effective period.

525 **Q. Are you recommending that the Commission reject Mr. Croft's adjustment?**

526 A. No. Although the Company believes that it will invest in total what was forecast
527 in the rate case, the methodology used in calculating the test period rate base
528 requires that an adjustment be made. Test period rate base is calculated by
529 averaging the monthly plant balances from December 2007 to December 2008.
530 This methodology ensures that plant additions are included in the revenue
531 requirement proportionately with the period in which the plant addition is in
532 service during the test period. As explained in Mr. Croft's testimony, actual plant
533 additions through February 2008 are understated compared to what is included in
534 the rate case. Even if the Company invests what was forecasted in the rate case,
535 but at a later date, the filed test period rate base will be overstated. On this basis

536 the Company agrees in principle with Mr. Croft's adjustment.

537 **Q. In his testimony, Mr. Croft refers to this adjustment as a form of "true-up"**
538 **to the Company's forecast. Do you agree with this description?**

539 A. No. The Company is not agreeing to this adjustment on the basis that it is a form
540 of "true-up" to the Company's plant addition forecast. The Company is agreeing
541 to this adjustment on the basis described above. A "true-up" adjustment would
542 require adjusting all related components, such as net power costs and incremental
543 O&M expense. Furthermore, if the DPU is interested in making true-up
544 adjustments to the Company's revenue requirement, true-up adjustments should
545 be made for all components of the revenue requirement and not just those that
546 decrease the revenue requirement.

547 **Q. Do you have any further concerns with this adjustment?**

548 A. Yes. When calculating plant retirements to compute his adjustment, Mr. Croft
549 included new generation additions. New generation additions are not expected to
550 experience retirements for several years after the asset is placed into service.
551 Including new generation assets in the retirement calculation overstates
552 retirements, which in turn, understates Electric Plant in Service (EPIS). Also, the
553 Company's examination of the plant additions revealed \$(8.6) million in
554 transactions that are allocated to non-utility plant. By including these items in his
555 adjustment, Mr. Croft understated EPIS, overstating the impact of his proposed
556 adjustment.

557

558 **Q. Is a deferred tax calculation necessary to accurately reflect the impact of this**
559 **adjustment?**

560 A. Yes. Deferred tax impacts must be calculated in order to accurately reflect the
561 revenue requirement impact of this adjustment. Mr. Croft calculated a deferred
562 tax impact of this adjustment, which was provided to the Company in response to
563 RMP data request to DPU 2.16. The impact, however, as stated above, is not
564 reflected in the DPU's proposed revenue requirement. The Company has
565 calculated the deferred tax impact of its rebuttal to this adjustment, which is
566 included in the Company's rebuttal adjustment 11.18 – Deferred Income Taxes.

567 **Q. How do you propose to address your concerns with Mr. Croft's adjustment?**

568 A. Page 11.17 of my Exhibit RMP____(SRM-1R-RR) shows the Company's
569 calculation of the adjustment reflecting the proposed reduction to plant additions
570 and correcting the issues described above. The deferred tax impact of this
571 adjustment is addressed on page 11.18 of Exhibit RMP____(SRM-1R-RR).

572 **Q. What does Mr. Brubaker propose with respect to the capital additions**
573 **included in the Company's filing?**

574 A. Mr. Brubaker proposes that the Company file an update with the Commission and
575 parties on the status of each capital addition included in its filed rate base. The
576 update is to include revised in-service dates and updated costs. Mr. Brubaker
577 further proposes that adjustments should be made to the revenue requirement
578 filing to eliminate from the revenue requirement projects that are no longer
579 expected to be completed within the test year. Projects whose in-service dates
580 have changed but are still scheduled to be placed into service during the test

581 period should have their revenue requirement impact modified to reflect the
582 updated in-service date.

583 **Q. What is the Company's response to Mr. Brubaker's proposed update to**
584 **capital projects?**

585 A. There are two main flaws in Mr. Brubaker's proposal: 1) he proposes to adjust
586 capital projects without adjusting other related components such as net power
587 costs; and 2) he proposes a one-sided adjustment where projects that have been
588 delayed are removed from revenue requirement, but new projects cannot be
589 added.

590 Mr. Brubaker particularly focuses on wind projects. If wind projects are
591 delayed, revenue requirement will be decreased because of the reduced rate base
592 and O&M associated with the projects. However, revenue requirement should
593 also increase because of the elimination of the zero-fuel-cost wind resource, the
594 loss of the renewable energy tax credits and deferred income tax, and the
595 elimination of the renewable energy credits available for sale. In order to
596 accurately calculate revenue requirement, all of these changes should be
597 considered.

598 Mr. Brubaker's adjustment is one-sided because the Company would be
599 required to remove projects which have been delayed, but would not be allowed
600 to include new projects. The Company is continually analyzing the capital needs
601 of the electrical system. It is not uncommon to change priorities and accelerate a
602 project because of a critical need, causing a delay in other projects. It would be
603 unfair to penalize the Company for making decisions that benefit customers by

604 allowing a one-sided adjustment as proposed by Mr. Brubaker.

605 **Q. What other concerns do you have with Mr. Brubaker's proposal?**

606 A. As stated above, modifying plant additions included in the filing would require
607 the modification of several revenue requirement components, such as
608 depreciation, net power costs, taxes and renewable energy tag sales. Such a
609 restatement would essentially constitute the preparation of a new revenue
610 requirement filing to properly match the revenue requirement components. The
611 Commission-ordered procedural schedule does not allow the time necessary for
612 the Company to prepare, and for parties to examine, the restated results that
613 would be required if UIEC's proposal were adopted.

614 **Q. What do you recommend regarding Mr. Brubaker's proposal?**

615 A. I recommend that Mr. Brubaker's proposal be rejected based on the merits
616 described above.

617 **Deferred Income Taxes**

618 **Q. Please explain the two adjustments made related to income taxes.**

619 A. The Company is making two adjustments related to income taxes. First, an
620 adjustment is made to deferred income taxes reflecting an updated run of the
621 Power Tax model. Second, an adjustment is made to recalculate the Domestic
622 Production Activities Deduction. These two adjustments are discussed in the
623 testimony of Mr. Jonathon D. Hale. These adjustments are shown on Pages 11.18
624 and 11.19 of Exhibit RMP___(SRM-1R-RR).

625

626 **Adjustments Not Accepted by the Company**

627 **SO2 Allowance Sales Amortization**

628 **Q. Please describe the SO2 adjustment proposed by Mr. Higgins in UAE-WM**
629 **Exhibit 1.7.**

630 A. Mr. Higgins proposes to reduce the amortization period for SO2 allowance sales
631 occurring after January 1, 2008, from 4 years to 3 years. He also proposes to
632 reduce the amortization period from 4 to 3 years for deferred SO2 allowance sales
633 with unamortized balances as of December 31, 2007.

634 **Q. What is Mr. Higgins' rationale for changing the amortization period?**

635 A. In his direct testimony Mr. Higgins claims that the SO2 allowance sales
636 amortization period should be shortened to allow customers to receive the benefit
637 over a shorter period of time. No other justification is provided as to why the
638 change should be made.

639 **Q. Do you agree with Mr. Higgins that the amortization period for SO2**
640 **allowance sales should be shortened to 3 years?**

641 A. No. The Company uses between four and fifteen years for amortization of SO2
642 allowance sales in its various jurisdictions. The four year amortization period in
643 Utah is already the shortest used by the Company. In Docket No. 97-035-01, the
644 parties stipulated, and the Commission approved, that SO2 allowance sales would
645 be amortized over a period of four years. Since that proceeding, the Company has
646 filed four additional general rate cases in which SO2 allowance sales were
647 amortized over four years. Mr. Higgins does not provide sufficient justification
648 for accelerating the amortization period and departing from the precedent set by

649 the Commission in the prior cases.

650 **Q. What is wrong with Mr. Higgins' reasoning behind changing the**
651 **amortization period?**

652 A. The amortization of SO2 allowance sales should be viewed as a smoothing
653 mechanism for including related revenue in results of operations; not to, as Mr.
654 Higgins suggests, determine the rate at which SO2 allowance sales are credited to
655 customers. Shortening the amortization period would result in increasing
656 customers' exposure to the market conditions that drive varying levels of SO2
657 allowance sales from period to period.

658 **Q. Does the Company have any additional concerns with this adjustment?**

659 A. Yes. It appears that several errors were made in calculating and determining the
660 revenue requirement impact of this adjustment. In calculating the deferred
661 income tax expense impact of this adjustment on Page 2 of UAE-WM Exhibit 1.7,
662 a tax rate of 3.795 percent was used instead of 37.950 percent, understating the
663 deferred income tax expense impact of this adjustment by approximately \$1.6
664 million. On Page 3 a debit was made to the Company's filed accumulated
665 deferred income tax balance to arrive at UAE-WM's proposed balance, while the
666 adjustment proposed on Page 1 of UAE-WM Exhibit 1.7 contains a credit to the
667 same accumulated deferred income taxes. Page 1 of UAE-WM Exhibit 1.7 shows
668 a debit to account 253.98 (Regulatory Deferred Sales), but this adjustment was
669 not included in the revenue requirement calculation on Page 3 of UAE-WM
670 Exhibit 1.7.

671 **Q. Has the Company prepared its own analysis to determine the impact of Mr.**
672 **Higgins' adjustment?**

673 A. Yes. Calculating Mr. Higgins' adjustment corrected for the errors identified
674 above results in a \$1.8 million reduction to Utah's revenue requirement using
675 Revised Protocol, \$1.1 million less than UAE-WM's proposed \$2.9 million
676 reduction.

677 **Q. What does the Company recommend in regard to this adjustment?**

678 A. The Company recommends that the Commission not adopt UAE-WM's proposal
679 and continue with the methodology that has been established and used in Utah for
680 years.

681 **Transmission Revenue Credit Adjustment**

682 **Q. Are you familiar with the adjustment to transmission revenue proposed by**
683 **UIEC witness Mr. Brubaker?**

684 A. Yes. Mr. Brubaker proposes to impute revenue to replace an expired transmission
685 contract between the Company and Weyerhaeuser. He argues that the previously
686 utilized transmission capacity should produce a revenue credit even though the
687 Weyerhaeuser contract has terminated.

688 **Q. Does the Company agree with the proposed adjustment?**

689 A. No.

690 **Q. Does the Company assume that the termination of a long-term contract**
691 **correlates to an increase in short-term revenues?**

692 A. No. Each transmission transaction is based on a unique transmission path and the
693 Company's case includes changes to contracts and related revenue. The

694 expiration of a long-term contract is not necessarily followed by a replacement
695 contract along the same path. Other wholesale sales or transmission customers
696 may have no need for the available transmission capacity, as is the case in this
697 instance.

698 **Q. Does the location of the transmission line used for the Weyerhaeuser contract**
699 **cross a market competitive transmission path?**

700 A. No. The Weyerhaeuser contract purchase was on an internal transmission path
701 within the Company's system, not an external path where a customer is likely to
702 purchase transmission rights on the line. In fact, no other wholesale sales or
703 transmission customer has purchased the transmission capacity since the contract
704 expired in 2006. It is an incorrect assumption on UIEC's part to assume that a
705 terminating contract always creates additional capacity that other third parties
706 would utilize.

707 **Lake Side O&M**

708 **Q. Please explain the adjustment Mr. Higgins is proposing to the operation and**
709 **maintenance expense for the Lake Side generating plant.**

710 A. Mr. Higgins proposes an adjustment to remove \$617,082 in total company O&M
711 expenses related to the Lake Side plant. This reduces revenue requirement in Utah
712 by \$261,500.

713 **Q. What is Mr. Higgins' reason for this adjustment?**

714 A. Mr. Higgins recommends the Lake Side plant O&M expense be no greater than
715 that projected for the test period ending June 2009.

716 **Q. Does the Company agree that the Lake Side plant O&M expense should be**
717 **no greater than what was projected for the test period ending June 2009?**

718 A. No. In the test period portion of this case, Mr. Higgins was the main proponent
719 for moving the case from a June 2009 test period to a December 2008 test period.
720 But now he proposes to deviate from that test period for an individual item that
721 happened to increase as a result of the test period change.

722 **Q. Why is the Lake Side O&M expense higher in the December 2008 test period**
723 **compared to the June 2009 test period?**

724 A. In calendar year 2008 the Lake Side plant is scheduled to have a spring overhaul.
725 In calendar year 2009, the Lake Side plant is scheduled to be overhauled in the
726 fall. Because of the overhaul timing, the original test year ending June 2009 did
727 not include any overhaul. The Company has taken this overhaul expense into
728 account in calculating the four year average generation overhaul expense as
729 explained previously.

730 **Change in O&M Escalation**

731 **Q. What is the Company's position on the adjustment Ms. DeRonne proposed to**
732 **the O&M escalation factors?**

733 A. The Company strongly disagrees with this adjustment. It uses faulty logic and
734 double counts savings already included in the rate case. Ms. DeRonne relies on
735 Company presentations stating O&M costs will be held flat, with inflationary
736 pressures absorbed through efficiencies. Actual non-power cost O&M expense
737 for the June 30, 2007 base period in this case is \$983 million. Fully normalized
738 non-net power cost O&M expense in the test period is \$981 million. Consistent

739 with statements made in Company documents reviewed by Ms. DeRonne, the rate
740 case as filed already includes O&M costs that are \$2 million below the base
741 period level. This reduction is achieved through efficiency adjustments and is
742 offset by inflation. In addition, because of the test period ruling in this case the
743 Company will necessarily absorb inflation between the test period and the rate
744 effective period.

745 **Q. What is the adjustment Ms. DeRonne proposed to the O&M escalation**
746 **factors?**

747 A. Ms. DeRonne contends in her direct testimony that the Global Insights indices do
748 not accurately reflect the true escalation pressures the Company will experience
749 from July 1, 2007 through December 31, 2008. Referencing sources from the
750 Company's budgets and responses to discovery, Ms. DeRonne further states that
751 these documents present evidence that the Company anticipates that it will not be
752 subject to significant inflation. Based on these statements, Ms. DeRonne
753 recommends an adjustment to uniformly decrease the escalation factors to 1.25
754 percent for all non-labor O&M accounts. This adjustment would result in a
755 \$13,456,104 total company (\$5,856,025 Utah allocated) reduction to revenue
756 requirement.

757 **Q. How does Ms. DeRonne derive the 1.25 percent escalation factor?**

758 A. According to Ms. DeRonne's testimony, this number was calculated based on the
759 Company's 2007 - 2016 Ten Year Business Plan (MDR 2.13) which states that the
760 Company assumes a non-labor inflation rate of 2.5 percent for FY 2007. Since
761 one-half of calendar year 2007 was included in the Base Period, Ms. DeRonne

762 believes one-half, or 1.25 percent is a more accurate depiction of inflation levels.
763 She recommends that the current Global Insights factors, ranging from 1.3 percent
764 to 5.7 percent, be replaced with an escalation factor of 1.25 percent.

765 **Q. What do the Company's budgets and other discovery documents referenced**
766 **by Ms. DeRonne in her testimony specifically say about the level of O&M**
767 **expenses in 2007 & 2008?**

768 A. The documents generally indicate that the Company's plan is to try to hold total
769 O&M expense levels flat by absorbing inflation through labor and procurement
770 efficiencies.

771 **Q. Does the Company still believe this to be an accurate assessment of the O&M**
772 **inflationary pressures it will experience from July 2007 through December**
773 **2008?**

774 A. Yes.

775 **Q. Why does the Company continue to support its use of Global Insights**
776 **escalation factors to forecast O&M expense levels through December 2008?**

777 A. The O&M expenses in the Company's budgets remain flat as a net result of
778 savings and cost escalation. Since the MEHC merger, specific initiatives have
779 reduced the Company's O&M expense. Concurrently, inflationary pressures have
780 increased these expenses and are expected to continue to do so. Both the savings
781 and the escalation are expected to continue through December 2008. It is the net
782 effect that flattens O&M expense levels and not an absence of inflation.

783

784 **Q. Are these savings included in the rate case filing as benefits to the**
785 **ratepayers?**

786 A. Yes. The December 2008 general rate case includes the savings for efficiencies
787 related to the AMR Adjustment 4.15 and the MEHC Transition Savings
788 Adjustment 4.11. Since ratepayers receive the benefit of these savings, it would
789 be incorrect to remove the cost escalation.

790 **Q. Are there any other concerns with Ms. DeRonne's proposed adjustment to**
791 **the inflation rate?**

792 A. Yes. This adjustment effectively results in a triple count of the savings associated
793 with the MEHC-related labor reductions. These savings are included in the rate
794 case as Adjustment 4.11 in exhibit SRM-1S. In addition, Ms. DeRonne is using
795 these savings in this adjustment by relying on the Company statement that O&M
796 expense inflationary pressures will be absorbed and offset by labor and
797 procurement efficiencies. Also, Mr. Schultz uses these same labor reductions as
798 justification for his labor adjustment. Please see the labor – employee
799 complement adjustment later in this testimony for more on this point.

800 **Q. What is your recommendation on this adjustment?**

801 A. The Commission should reject it in its entirety. It is inappropriate and unfair.

802 **Relocation Expense Adjustment**

803 **Q. Please provide an overview of the adjustment to relocation expense proposed**
804 **by CCS witness Mr. Schultz.**

805 A. Mr. Schultz contends that relocation expense included in the base year is
806 unreasonable due to the changes in this cost from year to year. He proposes using

807 a five-year average level of relocation expense.

808 **Q. Does the Company accept this adjustment?**

809 A. No. Consistent with the remaining O&M accounts, the Company has developed
810 the December 2008 test year beginning with a Base Period and adjusting for
811 known changes in the future, including an escalation to account for inflation.
812 Proposing to average certain costs included within overall O&M accounts may be
813 appropriate on occasion, but the Company is concerned that this introduces
814 inconsistency and is frequently arbitrary in the treatment of different accounts.

815 **Q. Is this adjustment consistent with other adjustments proposed by the CCS in**
816 **this case?**

817 A. In this single case witnesses for the CCS have proposed to average three different
818 cost categories, all over different terms: overhaul expense over 4 years; insurance
819 expense over 3 years; and relocation expense over 5 years. The Company does
820 not believe it is appropriate to single out relocation expense as one of the costs to
821 be adjusted to the lower of expected or average historical cost, and it is
822 inconsistent with the uniform methodology used to prepare the Company's test
823 year in this case.

824 **Q. What is your recommendation on this adjustment?**

825 A. The Commission should not adopt it.

826

827 **MEHC Transition Consolidation and Reconfiguration**

828 **Q. Do you agree with DPU witness Mr. Croft's adjustment to remove certain**
829 **costs identified as expenses related to the Mid-American Energy Holdings**
830 **Company (MEHC) transaction?**

831 A. No. These costs were erroneously recorded as MEHC Transaction costs. The
832 costs are the result of Company initiatives to reduce lease expenses, and are part
833 of the ongoing expenses of the Company. Numerous furniture reconfigurations
834 and employee moves were conducted to relocate groups of employees and to
835 vacate space no longer needed. In addition, these costs include costs associated
836 with vacating leased premises. The reduction in employees that allowed for this
837 project was a result of both the pre-MEHC Rebasing project and the
838 reorganization by MEHC. These are not MEHC transition costs. Customers
839 benefit from lower lease costs as a result of the office reconfigurations and
840 consolidations.

841 **Q. What is your recommendation on this adjustment?**

842 A. The Commission should not adopt it.

843 **Labor – Employee Complement**

844 **Q. Do you agree with Mr. Schultz that manpower is inflated in the case and**
845 **adjustments should be made to reduce labor?**

846 A. No. The Company has two problems with Mr. Schultz's approach. First, the
847 number of employees in the case should not be adjusted to any single point in
848 time. Second, Mr. Schultz used the wrong number of employees to adjust the
849 number included in the test year.

850 **Q. What is the Company's position on adjusting the number of employees to a**
851 **single point in time?**

852 A. Vacancies vary over time and any one particular date chosen is not necessarily
853 indicative of the sustainable future level of employees. Mr. Schultz states that
854 because employee levels declined between July 2006 and June 2007 the case must
855 have included excess employees. However, the case is not based solely on these
856 two points in time, but on the entire period. There is a normal level of vacancies
857 in the Company at any given time, and adjusting the average number of
858 employees in the base period to the numbers at any one specific time misstates the
859 anticipated costs during the test period. This concept is addressed further in
860 Company witness Mr. Wilson's rebuttal testimony.

861 **Q. Please describe the Company's disagreement with Mr. Schultz's adjustment,**
862 **specifically the number of employees included in the test year.**

863 A. Manpower is being held constant in the rate case, other than increases included in
864 the incremental generation O&M adjustment offset by Automated Meter Reading
865 savings.

866 The average number of employees included in the unadjusted base year is
867 5,704.5. However, on Page 4.11 of Exhibit RMP___(SRM-IS) the amounts paid
868 to employees who subsequently left under the MEHC severance program are
869 removed from results. Thus the adjusted base year results include a diminished
870 employee count of 5,623.4, the 5,704.5 employees cited by Mr. Schultz less those
871 leaving under the MEHC severance program whose pay is removed on Page 4.11.
872 This is illustrated on Page 11.5.7 of my Exhibit RMP___(SRM-1R-RR).

873 **Q. How does this impact the adjustment proposed by Mr. Schultz?**

874 A. Mr. Schultz's adjustment is based on removing the pay applicable to the decline
875 in employees between the filing and January 2008. The pay applicable to
876 employees leaving under the MEHC severance program was already removed in
877 the case. The corresponding reduction in headcount needs to be reflected in the
878 number of employees deemed to be in the filing. The revised adjustment shown
879 on Page 11.5.8 of Exhibit RMP___(SRM-1R-RR) uses Mr. Schultz's methods
880 and numbers except for the number of employees in the test year. When
881 corrected, this adjustment results in an increase in revenue requirement.

882 **Q. Do you recommend making this adjustment?**

883 A. No. The corrected adjustment goes in the Company's favor, but I am not
884 recommending an adjustment. The case reflects the Company keeping manpower
885 levels constant even in the face of inflation and increasing loads. However, if the
886 Committee continues to recommend this adjustment, then revenue requirement
887 should be increased appropriately.

888 **Labor – Merit Increase**

889 **Q. Do you agree with DPU witness Garrett that the merit increase for exempt**
890 **employees on December 26, 2006 should actually be a decrease?**

891 A. Absolutely not. In order to produce his proposed adjustment, Mr. Garrett
892 reviewed employee compensation both before and after the MEHC severance
893 program took place. He then took the reduction in labor cost associated with the
894 MEHC severance labor reductions and spread it across all labor classifications in
895 the base year labor costs. He then compared his now adjusted labor costs from

896 the first six months of the base year, the period before the non-union pay increase,
897 to the adjusted labor costs in the second six months of the base year; the period
898 after the non union pay increase was in effect. Using this approach, pay to the
899 non-union categories appeared to decrease, while pay to union categories
900 appeared to increase.

901 However, union employees did not qualify for the MEHC severance
902 program, so applying any of it to their pay categories is erroneous. If we correctly
903 attribute MEHC severance labor reductions to the non-union groups only, as was
904 the actual case, it clearly shows that labor costs for exempt employees increased
905 for the second six months of the base year. A comparison of Mr. Garrett's
906 incorrect calculations with the appropriate reflection of the MEHC severance
907 related labor reductions is shown in Page 11.5.9 of Exhibit RMP____(SRM-1-R-
908 RR). Thus, Mr. Garrett's attempt to properly consider all aspects affecting pay
909 besides merit increases by assigning exempt employees with a negative
910 percentage is based on a faulty assumption regarding MEHC severance labor
911 reductions. Giving other non-union employees no increase for the same faulty
912 reason does not introduce more accuracy into the case but rather makes it less
913 accurate. DPU's adjustment should therefore be rejected. Another problem, as
914 discussed in Mr. Wilson's testimony, is that there is a normal level of vacancies
915 with predictable fluctuations through the year, along with other factors, which
916 have not been considered by Mr. Garrett.

917

918 **Q. Are there adjustments proposed to the Company's labor expenses that are**
919 **being addressed by other Company witnesses?**

920 A. Yes. Various adjustments were proposed to reduce future wage increases;
921 incentive compensation; pension, medical and other employee benefits; and
922 overtime pay. Adjustments were also proposed to reduce labor expenses by a
923 productivity factor and modify the headcount included in the Company's case.
924 Company witness Erich Wilson will explain why the Company disagrees with
925 these proposed adjustments.

926 **Cash Working Capital**

927 **Q. Please explain the nature of cash working capital.**

928 A. Cash working capital is a rate base component that measures the amount of cash
929 that a utility's investors are required to advance to fund the utility's day-to-day
930 operations. The Company calculates cash working capital through a lead/lag
931 study. A "lag," which creates a need for working capital, results from the fact that
932 cash payments are generally received from customers after service has been
933 provided. A "lead," which is a source of working capital, results when there is a
934 delay between the recording of an expense and the actual cash payment of the
935 expense. Cash working capital can be either positive or negative, depending upon
936 whether the revenue lag exceeds the expense lead. The difference between the
937 revenue lag and the expense lead is expressed in days. The number of days is then
938 multiplied by the average daily operating expenses which quantifies the cash
939 working capital required for, or available from, the utility operations. As shown in
940 Exhibit RMP___(SRM-1S), Page 8.1, the December 2008 forecasted filing

941 reflects a net revenue lag of 7.5 days (total Utah), resulting in a cash working
 942 capital requirement of \$31.7 million on a Utah-allocated basis.

Exhibit RMP___(SRM-1S), Page 8.1

Rocky Mountain Power

Update Cash Working Capital

Twelve Months Ending Dec 31, 2008

<u>Lead/Lag Study as of 3/03</u>	<u>Utah</u>
Revenue Lag Days	44.82
Expense Lag Days	37.32
Net Lag Days	<u>7.50</u>
O&M Expense	1,491,123,600
Taxes Other Than Income	38,371,860
Federal Income Tax	10,180,152
State Income Tax	2,520,163
Total	<u>1,542,195,775</u>
Divided by Days in Year	365
Ave. Daily Cost of Service	<u>4,225,194</u>
Net Lag Days	<u>7.50</u>
Cash Working Capital	<u><u>31,688,954</u></u>

943 **Q. Are you familiar with the adjustment to cash working capital being proposed**
 944 **by CCS witness Ms. DeRonne?**

945 **A.** Yes. Ms. DeRonne recommends that a cash “lead” associated with the payment of
 946 interest on long term debt be included in the Company’s lead/lag study. This is

947 based on the assumption that cash working capital generated by the interval
948 between the time interest expense is incurred and the time it is actually paid
949 should be attributed to utility customers.

950 **Q. Does the lead-lag study utilized in this rate case include the component of**
951 **payment of interest on long-term debt?**

952 A. No.

953 **Q. Do you agree that the cash “lead” associated with the payment of interest on**
954 **long-term debt should be included in the Company’s lead/lag study?**

955 A. No. The idea of recognizing a cash “lead” for interest is a well-worn notion that is
956 given little credence by recognized authorities in the field of utility accounting.
957 For example, Robert L. Hahne addresses this issue in his book, Accounting for
958 Public Utilities, which has become recognized as a standard accounting text for
959 the utility industry. In his book, Mr. Hahne discusses a number of disfavored
960 adjustments that have been proposed for determining cash working capital. He
961 places at one extreme those who would recognize a lag in the receipt of operating
962 income while ignoring delays in the disbursement of interest. At the other end of
963 the spectrum he places those who would recognize that working capital exists in
964 the delay in disbursements of interest without consideration of the lag in receipt of
965 operating income. Mr. Hahne goes on to say that few commissions have accepted
966 either of these points of view. Rather, he indicates that the most prevalent
967 approach is to not consider the operating income component in the lead/lag study
968 and to not recognize accruals of interest as a source of cash working capital. This
969 is exactly the approach used by the Company in calculating the cash working

970 capital reflected in this case – both the operating income lag and interest lead have
971 been ignored.

972 **Q Do you agree with the assertion made by Ms. DeRonne that the payment lead**
973 **associated with the interest creates working capital collected from the**
974 **Company’s customers?**

975 A. No. I would agree with the position taken by the Federal Energy Regulatory
976 Commission (FERC) in its 1984 Notice of Proposed Rulemaking (NOPR) on
977 “Calculation of Cash Working Capital Allowance for Electric Utilities.”¹ In that
978 NOPR, FERC declines to recognize a lag for return on investment (i.e., operating
979 income) because its proposed rule does not require a utility to “utilize the interest
980 component of return as working cash, even though the interest may not be paid to
981 the bondholder until after the related revenue is received by the utility.”

982 **Q. Has the Utah Commission made previous rulings in the past regarding cash**
983 **working capital?**

984 A. Yes. In the Utah Commission Order in Docket No. 82-035-13, Page 27-30, the
985 Commission states that the Division objected to including in the cash working
986 capital calculation certain non-cash expenses, consisting primarily of depreciation
987 expense, deferred taxes and cost of capital components, on the basis that they did
988 not represent additional investment made by Company investors. The Utah
989 Commission states, “We find that non-cash items should not be components of
990 working capital because they do not represent additional uncompensated

¹ Calculation of Cash Working Capital Allowance for Electric Utilities, FERC Statutes and Regulations, Proposed Regulations 1982-1987 p.32,373 (1984).

991 investments.”

992 This decision was reaffirmed in Mountain Fuel Docket No. 93-057-01

993 which states:

994 In Docket No. 82-035-13 we adopted a method for determining
995 cash working capital that excludes consideration of depreciation,
996 interest expenses, and preferred and common dividends. That
997 method has been reaffirmed in recent Commission orders and
998 applies to PacifiCorp and U.S. West as well as to Mountain Fuel.
999 If this method is to be changed, a strong burden of persuasion will
1000 first have to be met which must include a comprehensive analysis
1001 of all four of the above-mentioned items. Lacking such an analysis
1002 in this docket we reject the Committee’s recommendation to
1003 include interest expenses and preferred dividends in the calculation
1004 of cash working capital.

1005 The Utah Commission again rejected this concept in its order in the U.S.

1006 West general rate case, Docket No. 95-049-05, “[t]he Commission addressed and

1007 rejected the inclusion of interest, a component of net operating income, in the

1008 calculation of cash working capital in Docket No. 92-049-05” and then goes on to

1009 say “[t]he Commission again rejects the proposal to include interest in the

1010 calculation of cash working capital.”

1011 Other Commissions have also ruled on this issue. In Wyoming Docket

1012 No. 20000-ER-03-198, the Wyoming Commission stated in its Order:

1013 Both AARP and WIEC proposed that the study should recognize a
1014 cash “lead” in connection with the payment of preferred stock
1015 dividends and interest on long term debt. PacifiCorp opposed the
1016 adjustment, arguing inter alia, that these monies should not be
1017 recognized in a cash working capital calculation and that, if they
1018 were, there should be a corresponding adjustment for the lag
1019 involved in the receipt of operating income, noting that the
1020 common practice is to assume that these adjustments are offsetting
1021 and should be ignored for ratemaking purposes.

1022 The Commission further stated:

1023 We reject the proposed adjustment. We consider the money
1024 received by a utility for preferred stock dividends and interest on
1025 long term debt to be the utility's money at that point rather than
1026 rate payer money which could be justified theoretically as useful in
1027 the calculation of cash working capital. Therefore, and without a
1028 corresponding operating income "lag" the proposed adjustment
1029 would distort the Company's cash working capital needs and
1030 should be denied.

1031 **Q. How would you recommend that the Commission respond to the cash**
1032 **working capital adjustment proposed by Ms. DeRonne?**

1033 A. I recommend that the Commission **once again** reject this adjustment. As
1034 explained above, recognition of the cash "lead" for long-term debt interest is one
1035 sided unless it is accompanied by recognition of a lag for operating income. The
1036 common practice is to assume that these two adjustments are offsetting and to
1037 ignore both in the working capital calculation. This is the approach used by the
1038 Company in this proceeding. It is entirely consistent with FERC pronouncements
1039 on cash working capital and follows the guidelines provided by recognized utility
1040 accounting reference works. It is also consistent with the long-standing position
1041 of this Commission as evidenced by the orders cited above.

1042 **Q Upon what year is the lead/lag study used in this rate case based?**

1043 A. Fiscal year 2003.

1044 **Q Does the Company believe that the lead/lag study is too outdated to use in**
1045 **this rate case?**

1046 A. No. The Company typically has prepared a lead/lag study every five years and
1047 this study is not an exception to this practice. The lead/lag study prepared prior to
1048 the fiscal year 2003 study was based on December 1998. The study prepared prior
1049 to that was based on 1991 data. The Company is in the process of preparing a

1050 lead/lag study based upon calendar year 2007 data which is consistent with the
1051 typical five year pattern.

1052 **Q Does the Company ever update the current lead/lag study for changes in-**
1053 **between the typical five-year period?**

1054 A. Yes. When appropriate, the Company updates the lead/lag study. The current
1055 fiscal year 2003 study was updated to include a change in income tax payments.
1056 When the study was prepared the Company was making monthly tax payments.
1057 Those payments were later changed to quarterly and, therefore, the Company
1058 adjusted the lag days to reflect the change. The driving factors that would result in
1059 an update to the lead/lag study would be changes in applicable business processes,
1060 such as billings, collections, accounts payable etc. The Company is not aware of
1061 any material process changes that should have been reflected in the current study
1062 other than the timing of the tax payments cited above.

1063 **Q. Has the Company ever used a lead/lag study in a general rate case that is**
1064 **older than 5 years?**

1065 A. Yes. The Company filed a general rate case in Docket No. 99-035-10 based on
1066 1998 test period data using the Company's December 1991 lead lag study. The
1067 seven year old study used in the rate case was accepted by the Commission in
1068 determining the appropriate level of cash working capital to include as a rate base
1069 component.

1070 **Q. What is your conclusion regarding the cash working capital included in this**
1071 **case?**

1072 A. The cash working capital included in this case is appropriate. There have not

1073 been any significant changes in the underlying procedures since the last lead/lag
1074 study was completed other than the timing of the tax payments cited above.

1075 **Remove Regulatory Fees**

1076 **Q. What adjustment did Mr. Ball propose to regulatory fees?**

1077 A. Mr. Ball contends that all costs associated with regulatory commission expense
1078 should be removed from rates. His position is based on his belief that ratepayers
1079 do not receive any benefit from regulatory proceedings, including FERC
1080 regulatory expenses. He supports this position by stating that since Utah Code
1081 54-5-1.5(1)(a) imposes the cost of regulation upon the public utilities these costs
1082 should be paid by the Company shareholders and not the ratepayers.

1083 **Q. Does the Company agree with this position?**

1084 A. No. In my opinion, Mr. Ball's interpretation of the Utah Code is flawed. He is
1085 correct that the Utah Code requires public utilities to pay regulatory costs.
1086 However, he construes the reference to "the public utility" to mean "the
1087 shareholders." I believe this is an incorrect interpretation of the Utah Code. For
1088 example, even though the Company (public utility) is responsible for payment of
1089 income taxes, income taxes are included in the calculation of revenue requirement
1090 and customer rates. I do not believe the statute is intended to determine the
1091 ratemaking treatment of regulatory fees.

1092 **Q. Has the Commission allowed these costs in rates in the past?**

1093 A. Yes. The costs for both state and federal regulation are mandatory expenses of the
1094 Company imposed by jurisdictional regulations. They are a normal and essential
1095 cost of conducting business. The Commission has demonstrated acceptance of

1096 this fact by consistently allowing these costs in rates.

1097 **Adjust Allocation Factors**

1098 **Q. What is your position on Mr. Brubaker's proposed adjustment to loads and**
1099 **the corresponding allocation factors?**

1100 A. Mr. Brubaker's proposed adjustment violates the matching principle and does not
1101 consider all revenue requirement components. Allocation factors used in this case
1102 are calculated based on the projected load in the December 31, 2008 test period.
1103 The same loads were used to calculate revenue and net power costs. It would be
1104 inappropriate and result in an invalid revenue requirement calculation to adjust
1105 factors without adjusting net power costs and the revenue forecast at the same
1106 time.

1107 **Summary**

1108 **Q. What is your summary position on the rebuttal revenue requirement**
1109 **proposed by the Company?**

1110 A. The modified revenue requirement of \$84.5 is the appropriate revenue
1111 requirement based on the revised test period used in this case. The Company has
1112 carefully reviewed the adjustments proposed by the parties and made adjustments
1113 which it believes are appropriate in this case.

1114 **Q. Does this conclude your testimony?**

1115 A. Yes.