- Q. Please state your name, business address and present position with Rocky
   Mountain Power (the Company), a division of PacifiCorp.
- A. My name is William R. Griffith. My business address is 825 NE Multnomah Street,
  Suite 2000, Portland, Oregon 97232. My present position is Director, Pricing, Cost of
  Service, and Regulatory Operations in the Regulation Department.

#### 6 Qualifications

- 7 Q. Briefly describe your educational and professional background.
- A. I have a B.A. degree with High Honors and distinction in Political Science and
  Economics from San Diego State University and an M.A. in Political Science from
  that same institution; I was subsequently employed on the faculty. I attended the
  University of Oregon and completed all course work towards a Ph.D. in Political
  Science. I joined the Company in the Rates & Regulation Department in December
  1983. In June 1989, I became Manager, Pricing in the Regulation Department. In
  February 2001, I assumed my present responsibilities.
- 15 **Q.**

#### What are your responsibilities?

- A. I am responsible for regulated retail rates, cost of service analysis, and regulatory
  filings and documentation in the Company's six state service territory.
- 18 Q. Have you appeared as a witness in previous regulatory proceedings?
- A. Yes. I have testified for the Company in regulatory proceedings in Utah, Wyoming,
  Idaho, Oregon, Washington, and California.
- 21 **Purpose of Testimony**
- 22 Q. What is the purpose of your testimony?
- A. The purpose of my testimony is to address the Company's proposed rate spread in

- 24 this case and to propose rate changes for the affected rate schedules.
- 25 Q. Please describe Rocky Mountain Power's pricing objectives in this case.
- A. The Company's pricing objectives in this case are to implement the proposed rate increase while reflecting cost of service, giving customers clear price signals, and minimizing customer impacts.
- 29 Q. How does the Company propose to allocate the increase across customer classes?
- A. The Company proposes to rely on the results of Mr. C. Craig Paice's cost of service
  study to guide the allocation of the rate increase to tariff customers.
- 32 Q. Please describe Exhibit RMP\_\_(WRG-1).
- 33 A. Exhibit RMP (WRG-1) details the Company's proposed changes to class revenues 34 to be implemented in this case. On an overall basis, based on the forecast 12 month 35 test period ending June 2009, and assuming no other changes from rates currently in 36 effect, this proposal would result in an 11.9 percent increase to tariff customers in 37 Utah. However, assuming a commission order allowing the Company's proposed 38 price increase of \$74.5 million or 5.6 percent from tariff customers in Docket 07-035-39 93, the proposals presented in my testimony would result in an overall 6.0 percent net 40 increase to tariff customers.
- 41 Q. Please describe Exhibit RMP\_\_(WRG-2)
- 42 A. Exhibit RMP\_\_(WRG-2) contains the Company's proposed revised tariffs in this
  43 case.
- 44 Q. Please describe the Company's proposal for the allocation of the revenue
  45 requirement.
- 46 A. Excluding special contracts, the overall average percentage change is 11.9 percent.

47		The Company proposes the following allocation of the rate increase for the major
48		customer classes.
49		Customer Class Proposed Rate Change
<del>5</del> 0		Residential 11.47%
50 51		General Service
52		Schedule 23 11.47%
52 53		
		Schedule 6 11.47%
54		Schedule 8 11.47%
55		Schedule 9 15.00%
56		Irrigation 23.86%
57		Assuming Commission approval of the Company's proposed price increase of \$74.5
58		million in Docket 07-035-93, along with the implementation of an equal percentage
59		rate spread requested by the Company in the Phase I hearings of that docket, the
60		following net price increases would occur as result of the proposals in this case.
61		Customer Class Proposed Net Rate Change
62		Residential 5.56%
63		General Service
64		Schedule 23 5.56%
65		Schedule 6 5.56%
66		Schedule 8 5.56%
67		Schedule 9 8.90%
68		Irrigation 17.29%
69	Q.	Please explain the proposed rate spread.
70	A.	The proposed rate spread is designed to reflect cost of service results while balancing
71		the impact of the rate change across customer classes. Based on the cost of service
72		results for the target return on rate base Exhibit RMP(CCP-1), for the major
73		customer classes which fall within four percentage points of the overall proposed rate
74		change (Column M), the Company proposes a uniform percentage increase equal to
75		11.47 percent. This approach is consistent with the Company's proposals in the last
76		two general rate cases, Docket 06-035-21 and Docket 07-035-93.

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Because the results of Docket 07-035-93 are currently pending, the Company proposes that the lighting class see no net rate decrease from the final ordered rates in Docket 07-035-93. While the cost of service study results suggest that a small rate decrease is appropriate for Schedules 7, 11, 12, and 13, we believe that during a period of rising costs it is not reasonable to reduce prices for lighting customers. The Company proposes, therefore, that these rate schedules do not see a net rate decrease from final rates ordered in Docket 07-035-93.

#### 84 Q. Please explain the proposed rate increase for Schedule 9.

85 A. For Schedule 9, the cost of service results support an increase equal to 21.2 percent or 86 10 percentage points above the overall proposed rate change shown in Column M of 87 Mr. Paice's exhibit. This equals an increase of six percentage points above the 88 proposed four percentage point band around cost of service utilized in setting the rate 89 spread. Accordingly, in order to mitigate the increase to Schedule 9 customers--while 90 moving them closer to cost of service--the Company recommends a rate increase 91 approximately three percentage points more than the jurisdictional increase, equal to 92 15 percent.

Q. In Docket 07-035-93, the cost of service results for Schedule 9 fell within the four
percentage point band discussed above and resulted in a recommended uniform
percentage increase for Schedule 9 similar to most of the other major rate
schedules. What is the reason for the higher than average recommended
increase for Schedule 9 in this case?

A. The rise in generation costs is the main reason. According to Mr. Paice's cost of
service study, generation costs make up over 90 percent of Schedule 9's total cost of

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100 service. By comparison, generation costs make up only 57 percent of residential 101 customers' total cost of service, and 74 percent of Schedule 6's total costs. In the 102 supplemental functionalized cost of service study filed previously in Docket 07-035-103 93, generation costs comprised 65 percent of the total cost of serving Utah customers. 104 In this case, generation costs have increased substantially and now comprise 70 105 percent of the total cost of serving Utah customers. This increase in generation costs, 106 combined with the high proportion of generation costs in Schedule 9's total cost of 107 service, result in a higher-than-average recommended increase for Schedule 9.

#### 108 Q. Please explain the proposed rate increase for irrigation Schedule 10.

A. For irrigation customers, the Company proposes an increase equal to two times the
overall jurisdictional average or 23.86 percent. The Company has proposed a cap on
the increase in order to mitigate the increase to these customers.

112 As discussed in my testimony in Docket 07-035-93, as a result of the 113 agreement of the parties in the Load Research Working Group Report to the 114 Commission dated July 1, 2002, irrigation customers have received increases in 115 recent general rate cases equal to the overall jurisdictional average. In that report, the 116 parties agreed that without new load research data, Schedule 10 customers should 117 receive the overall jurisdictional average. Following the report, the Company fielded a new irrigation load research study. In our proposal for Schedule 10 in this case and 118 119 in Docket 07-035-93, the Company has utilized the results of the new irrigation load 120 research study in the cost of service study. The cost of service study indicates that 121 irrigation rates should be increased by approximately 34 percent, but we are 122 recommending only slightly over two thirds of that.

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123 This recommendation, based on the results of the new load research data is 124 directionally consistent with past studies where older data was utilized. In Docket 06-125 035-21, for example, cost of service results indicated that a rate change in excess of 126 25 percent would be warranted for irrigation, but due to the Load Research Working 127 Group agreement only the jurisdictional average increase was requested. In the currently open Docket 07-035-93, the cost of service results recommended an initial 128 129 increase of 35 percent, while the Company recommended a cap at 24 percent. As 130 discussed in my testimony in Docket 07-035-93, as a result of the earlier limits on 131 irrigation rate increases, irrigation rate increases have not kept pace with rate changes 132 for other customer groups. The Company believes that an increase capped at two 133 times the overall average increase, or approximately two thirds of the amount 134 recommended in the cost of service study for irrigation, is fair and makes good 135 progress toward cost of service while mitigating rate impacts on irrigation customers.

136

**Special Contract Customers** 

#### 137 How has the Company treated special contract customer price changes in this **O**. case? 138

For present revenues in this case, the Company has assumed that the rate changes 139 Α. 140 expected to become effective in 2008 will occur in line with each special contract's 141 terms. For the proposed revenues in this case, the Company has made a conservative 142 assumption that the 2008 special contract rates are unchanged. Because special 143 contract rates are in some instances linked to tariff changes, some special contract 144 rates will change depending on the outcomes of Docket 07-035-93 and this case. At 145 the conclusions of Docket 07-035-93 and this case, the Company proposes to reflect

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the final ordered tariff changes in special contract rates as appropriate. Including
these changes will affect the final rate spread which may reduce the impacts on tariff
customers when the final revenue requirement is implemented.

149 **Rate Design** 

#### 150 Q. Please describe the Company's proposed rate design changes.

A. Rocky Mountain Power continues to support and advocate for all of the rate design structure changes first presented by the Company in my Direct and Supplemental Direct Testimony filed in Docket 07-035-93. Hearings and a final order in Phase II of Docket 07-035-93 are still pending.

## 155 Q. How does your rate design testimony in this case differ from your rate design 156 testimony in Docket 07-035-93?

- A. My direct testimony presented herein contains the same rate design proposals that the Company offered in Docket 07-035-93. In this current case, however, the rates have been appropriately updated to reflect the test period and the proposed revenue requirement, while the specific rate design proposals remain the same.
- 161 Residential Rate Design

162 Q. Please describe the Company's proposed change to the residential Customer
163 Charge.

A. Consistent with the proposal in my testimony in Docket 07-035-93, the Company
proposes to increase the current Customer Charge from \$2.00 per month to \$4.00 per
month. The Company also proposes to eliminate the minimum bill for single phase
residential customers.

168 The current Customer Charge fails to recover the related costs of service,

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including the cost of meters, service drops, meter reading, and billing for residential
customers. Following the Utah Public Service Commission's preferred methodology
for determining a customer charge, the Company's analysis indicates that a Customer
Charge of \$4.03 is the appropriate amount. Accordingly, an increase to the Customer
Charge of \$2.00 per month is reasonable and appropriate. Exhibit RMP\_\_\_(WRG-3)
contains the calculation of the Customer Charge using the Commission's preferred
methodology.

As proposed in my testimony in Docket 07-035-93, the Company believes that the implementation of a Customer Charge under the Commission's methodology no longer necessitates the need for a minimum bill for single phase service, and the Company proposes to eliminate the minimum bill for single phase service in this case.

## 180 Q. How does the Company's proposed Customer Charge compare to customer 181 charges of other utilities serving in Utah?

182 With this proposed change, Rocky Mountain Power will continue to have one of the A. 183 lowest residential customer charges in Utah. Based on a survey conducted by the Company in December 2007 of fourteen electric utilities in Utah with monthly 184 185 customer charges, the average customer charge was \$6.87. Including the Company's 186 proposed change, Rocky Mountain Power's proposed Customer Charge will be 187 ranked lower than nine of fourteen surveyed utilities in Utah. The proposed 188 Customer Charge will equal only about 58 percent of the overall average customer 189 charge surveyed in Utah.

190

#### 191 Residential Rate Design Background

## 192 Q. Please discuss the background of the other residential rate design changes 193 proposed by the Company.

A. As discussed in my testimony in Docket 07-035-93, the present residential summer rate design structure does not provide effective price signals to our customers. Since 2004, when the summer inverted rate was first implemented, through 2007, we have seen a 29 percent increase in overall summer residential usage. Over this same time period, higher priced residential tailblock usage has grown by almost three times as much, 79 percent. Clearly, residential customers are not reducing usage in response to the current summer residential tailblock rate structure.

## Q. Has the Company performed any studies of the present residential rate structure?

A. Yes. In order to understand this issue more fully, the Company conducted telephone
interview surveys of 405 randomly selected Utah residential customers in September
205 2007 to assess their understanding of Rocky Mountain Power's Utah residential rates.

#### 206 Q. What are the major findings of the study?

A. The major findings of the study are that most residential customers are unaware of their electric rates and usage. As reported by the survey respondents, 67 percent do not know how much energy they use each month, 67 percent do not know when their billing cycle begins and ends, and 86 percent do not know on average how many kWh they use in a typical month. All of this information, plus knowledge of the rate blocks and the amount of energy consumed during the billing cycle at any given point in time, is required to effectively receive a price signal under the current rate design.

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When asked their preference, only 30 percent indicated that they preferred a tiered rate in the summer and a flat rate in the winter. The majority of customers, 54 percent, preferred a flat rate year round, and 16 percent did not know.

#### 217 Q. What are the Company's conclusions from these findings?

- A. Rocky Mountain Power concludes that the present three-block summer residential inverted rate structure is not understood by customers and as a result it is not significantly impacting consumption decisions.
- 221 Q. What were the results of this study?
- A. A summary of the results was contained in my testimony in Docket 07-035-93 in
  Exhibit RMP\_\_\_(WRG-4).

#### 224 Q. What alternative does the Company propose?

- A. As proposed in my testimony in Docket 07-035-93, Rocky Mountain Power proposes increasing the summer/winter differential, enhancing our ability to explain the rate to customers by simplifying it to eliminate one of the three summer rate blocks, setting the trigger for the new second rate block at a point above the average summer usage to focus on the largest users, and increasing that new second rate block to send better price signals more in line with cost.
- Essential to the proposed residential rate design is the proposed increase in the customer charge for all residential customers. The increase to \$4.00 for all residential customers avoids increasing the amount of fixed costs that are at risk for recovery through the energy charge. In today's environment where we encourage reductions in usage where possible and attempt to achieve efficient usage in all circumstances, it is no longer appropriate to achieve the recovery of fixed costs through the variable

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energy components of rates.

Also appropriate to this rate design is the CLC for our largest residential users. This effectively creates a fixed monthly charge of \$10 that would apply throughout the year. This means that large summer users will see the effect of their high summer usage throughout the year through their higher fixed monthly charge. We believe these changes will result in more effective and long-lasting price signals to residential customers that can help to control kWh growth.

#### 244 Q. Please explain the Company's proposed residential rate design in this case.

- A. As discussed in my testimony in Docket 07-035-93, the Company proposes a twoblock energy charge in the five "summer" months. In this docket we propose a rate
  of 8.5550 cents per kWh for the first 1000 kWh and 11.5493 cents per kWh for all
  additional kWh. We believe that this simplifies the present rate structure and makes
  progress toward providing clearer price signals to customers.
- In addition, in Docket 07-035-93, we proposed no change to the flat "winter" residential energy charge (i.e., the residential energy charge applicable from October to April). We continue to support that proposal in this case.

As proposed in my testimony in Docket 07-035-93, the Company proposes a to implement a usage-based residential Customer Load Charge (CLC) that will be triggered when a residential customer's monthly usage in the May through September billing months exceeds 1000 kWh per month more than once in that period. The CLC will be zero for customers that keep their usage at or slightly above average summer usage but will be \$6.00 per month for customers whose usage exceeds 1000 kWh more than once in the summer billing period from May through September. As stated

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260 in my testimony in Docket 07-035-93 the purpose of this charge is to provide a 261 readily understandable and persistent price signal to customers with higher than 262 average summer usage levels. This will result in a fixed monthly charge that will 263 remain low for small users, while large users will pay higher summer rates along with 264 higher fixed charges year round.

#### 265 Q. How frequently will the CLC be calculated?

A. It will be calculated based on usage for the billing months May through September of
each year and will become effective beginning on customers' October bills.

Q. Rates proposed in this case are expected to become effective in March 2009.
How does the Company propose to implement the CLC in 2009?

A. The Company proposes that customer usage from May through September 2008 be reviewed when the CLC is first implemented on March 2009 bills. The proposed revenue requirement and residential rate design have assumed that the CLC would apply in 2009 based on a review of May through September 2008 usage. If this does not occur, rates will need to be adjusted to achieve the Commission-ordered revenue requirement.

#### 276 Q. How will the proposed residential rate design impact customers?

A. Exhibit RMP\_\_\_(WRG-4) contains monthly billing comparisons for the Company's proposed tariff revisions. For Residential Schedule 1, large users see bill impacts of approximately 15 percent in the summer—six percentage points above the increase for the average Utahan using 857 kWh in the summer. In the winter, smaller users will see an increase of \$2.00 per month during the seven winter months. Large users (those who used over 1000 kWh more than once from May through September) will

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283		see an increase of over \$8.00 per month due to the larger monthly charge.	
284	Q.	How does the Company propose to implement the rate change for residential	
285		customers on Schedule 25, Mobile Home and House Trailer Park Service?	
286	A.	As proposed in my testimony in Docket 07-035-93, the Company proposes to	
287		increase demand and energy charges roughly equally in order to recover the overall	
288		rate change. In addition, the Company continues to propose a Customer Charge of	
289		\$20.00 per month.	
290	Reside	Residential Time of Use Experiment	
291	Q.	Does the Company propose any changes to the current optional, experimental	
292		residential time of day tariff rider (Schedule 2)?	
293	A.	No. The Company proposes that the optional, experimental time of day tariff rider	
294		for residential customers continue without change.	
295	Gener	al Service & Irrigation Rates	
296	Q.	Please describe the Company's proposed rate design changes for commercial,	
297		industrial and irrigation customers.	
298	A.	Consistent with the Company's proposal in the last three general rate cases, the	
299		Company does not propose any structural changes to its general service rates. As	
300		stated in my testimony in Docket 07-035-93, the Company proposed a number of rate	
301		design changes that were in line with the recommendations presented in the	
302		Company's Rate Design Taskforce (Taskforce) report filed with the Commission in	
303		July 2004. Those changes included time of day pricing for Schedule 9 and a new	
304		tariff Schedule, Schedule 8 that implemented time of day pricing for all customers	
305		over 1 MW. As proposed in my testimony in Docket 07-035-93, the Company	

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306

proposes to continue these pricing structures.

#### 307 Schedule 8 and Schedule 9

#### 308 Q. What does the Company propose for Schedule 8 and Schedule 9?

A. As proposed in my testimony in Docket 07-035-93, the Company proposes to maintain the existing 1.2 cents/kWh summer on-peak/off-peak differential and the 0.4 cents/kWh winter on-peak/off-peak differential ordered in the last general rate case for Schedule 8 and 9 energy charges while uniformly increasing demand and energy charges to reflect the proposed revenue requirement change. We also propose to increase the monthly Customer Service Charge from \$25 to \$65 for Schedule 8 and from \$170 to \$235 for Schedule 9.

## 316 Q. What does the Company propose for the optional time of use Schedule 9A 317 currently in effect?

A. Schedule 9A is closed to new service. These customers have the ability to shift to
Schedule 9 if they desire. As proposed in my testimony in Docket 07-035-93, the
Company proposes to increase Schedule 9A charges consistent with the proposed
changes to Schedule 9.

322 Schedule 6

## 323 Q. What changes does the Company propose for customers below 1 MW on324 Schedule 6?

A. As proposed in my testimony in Docket 07-035-93, the Company proposes to apply
the proposed revenue requirement change by applying a uniform percentage to
demand charges and energy charges. We also propose no change to the Customer
Service Charge.

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#### 329 General Service Schedule 23

# 330 Q. How does the Company propose to implement the rate change for Schedule 23? 331 A. As proposed in my testimony in Docket 07-035-93, the Company proposes to 332 implement the rate change for Schedule 23 uniformly to demand and energy charges, 333 and to increase the Customer Charge from \$6.00 to \$6.30 per month. Also, given that 334 Schedule 23B currently has no customers, the Company continues to propose to 335 eliminate Schedule 23B.

#### 336 Irrigation Schedule 10

#### **Q.** How does the Company propose to implement the rate change for Schedule 10?

A. As proposed in my testimony in Docket 07-035-93, the Company proposes to
implement the rate change for Schedule 10 uniformly to demand and energy charges
and to increase the Annual Customer Service Charge by approximately 24 percent in
line with the overall proposed rate increase. We also propose no change to the
Monthly Customer Service Charge.

#### 343 Lighting

## 344 Q. How does the Company propose to implement the rate change for lighting 345 customers?

## A. The Company designed the rate change for lighting customers by applying a percentage increase to the current rate to achieve the proposed overall revenue change.

349

#### 350 Filing Requirements

- Q. As part of the general rate case filing requirements, the Company is required to
  provide the 12-month period ending June 2009 rate design data on a Utah
  allocated basis under both Rolled-In and MSP allocation methods. Has the
  Company provided this information?
- 355 A. Yes. Under both Rolled-In and MSP allocation methods the rate design proposals are356 the same.
- 357 Monthly Billing Comparisons
- 358 Q. Please explain Exhibit RMP\_\_(WRG-4).
- A. As referenced earlier, Exhibit RMP\_\_\_(WRG-4) details the customer impacts of the Company's proposed pricing changes. For each rate schedule, it shows the dollar and percentage change in monthly bills for various load and usage levels.
- 362 **Billing Determinants**
- 363 Q. Please explain Exhibit RMP\_\_(WRG-5).
- A. Exhibit RMP\_\_(WRG-5) details the billing determinants used in preparing the pricing proposals in this case. It shows billing quantities and prices at present rates and proposed rates.
- 367 Q. Please explain Exhibit RMP\_\_(WRG-6).

A. Exhibit RMP\_\_\_(WRG-6) contains the billing determinants used in preparing the proposed street lighting pricing proposals in this case. The Company's proposed changes to street lighting rate structures were presented in the testimony of Company witness Mr. Daren H. Dixon in Docket 07-035-93. Hearings and a final order in Phase II of Docket 07-035-93 are still pending. Depending on the outcome of that

- 373 case, the Company may modify the street lighting pricing proposals in this case.
- **374 Q. Does this conclude your direct testimony?**
- 375 A. Yes, it does.