

1 **Q. Please state your name.**

2 A. My name is Erich D. Wilson.

3 **Q. Are you the same Erich D. Wilson who has testified previously in this case?**

4 A. Yes, I am.

5 **Q. What is the purpose of your rebuttal testimony?**

6 A. The purpose of my rebuttal testimony is to respond to certain labor and benefit cost
7 adjustments proposed by the Division of Public Utilities (DPU) witness Mr. Michael
8 J. McGarry, Sr, and the Office of Consumer Services (OCS) Witness Ms. Donna
9 Ramas. Specifically, I respond to adjustments made to the following:

- 10 • Pension expense, proposed by OCS
11 • Postretirement expense, proposed by OCS
12 • SERP expense, proposed by DPU and OCS

13 **Q. Please summarize your testimony.**

14 A. My testimony shows that:

- 15 • Even in the face of fluctuating medical costs and negotiated wage increases, the
16 Company's total wage and benefits expenses filed in this case are within one-
17 quarter percent of the Company's total wage and benefits expenses filed in the
18 2008 rate case in Docket 08-035-23.
19 • The Company's proposed health care expenses are based on careful research into
20 medical care costs that was conducted specifically for the Company based on
21 industry and Company-specific data. The Company's health care expenses thus
22 reflect the best forecast of costs for the test year.
23 • The reductions proposed by Staff are unreasonable because (1) they are based on

24 more general and less accurate data and (2) the most currently available
 25 information from the Company's actuary indicates that healthcare costs are
 26 increasing since the date the Company filed this case and will likely continue to
 27 increase through September 2011, which is the next time the Company will have
 28 an opportunity to change its rates in the state of Utah.

- 29 • Since the Company will not be filing a rate case again until January 2011 with
 30 changes in current rates not effective until September 2011, the Company must
 31 cover all its expenses, including total wage and benefits expenses through
 32 September 2011, with the revenues it currently collects from ratepayers and any
 33 increase that may result from this case.

34 **Q. How do the total wage and benefits expenses filed in this case compare to the**
 35 **total wage and benefits expenses filed in the 2008 rate case in docket 08-035-38?**

36 A. The Company's total wage and benefits expenses filed in this case are within one-
 37 quarter percent of the Company's total wage and benefits expenses filed in the 2008
 38 rate case in Docket No. 08-035-23. The table below demonstrates this in more detail.

COMPARISON OF WAGES AND BENEFITS IN 09-035-23 TO 08-035-23

	Current Filing <u>09-035-23</u>	Prior Filing <u>08-035-23</u>
Wages and Benefits in Initial Filing	727,959,592	726,822,985
O&M percentage	70.88%	71.45%
Charged to O&M expense	515,965,330	519,316,465
Utah %	40.78%	40.46%
Utah Portion	210,411,459	210,097,344
<u>Proposed Adjustments (Utah portion)</u>		
OCS 2.17 SERP Costs	(693,702)	
DPU 3.5.1 Pension Administration	(153,838)	
DPU 3.5.1 401k Administration	(135,858)	
OCS 2.10 Salaries/Wages	(599,838)	
OCS 2.11 Medical costs	(101,605)	
OCS 2.12 FAS 112 Costs	(230,872)	

OCS 2.13	Pension Expense	(1,253,701)	
OCS 2.14	Postretirement Benefit Expense	(369,715)	
UAE 1.3	401(k) Expense	(1,101,371)	
		205,770,958	210,097,344
		205,770,958	210,097,344

*The prior Utah case, 08-035-23, was settled by a stipulation with no specific adjustments called out.

39 **Q. How did the Company manage to avoid significant increases in its labor costs**
40 **since the 2008 rate case in Docket 08-035-38?**

41 A. The Company’s success is due primarily to the emphasis on cost control brought by
42 MEHC. Through this emphasis, the Company has worked to establish new terms
43 and conditions with its union leadership/workforce which has brought improvements
44 in the areas of health and welfare and retirement plan design. Focused health and
45 welfare plan design changes have been implemented for the non-represented
46 workforce along with a retirement plan offering of choice that, with its effective date
47 of January 1, 2010, assisted in reducing future pension expense. Both of these have
48 enabled the Company to be better aligned with the market average practices that it
49 targets. In addition, the Company has been able to structure its operations in a
50 manner that has allowed headcount to remain relatively flat while still providing safe
51 and reliable service to our customers. Thus, despite the fact that the intervenors
52 recommend numerous specific adjustments to the filing, the Commission should not
53 lose sight of the fact that the request assumes some substantial cost reductions.

54 **Proposed Adjustment to Benefits**

55 **Q. Do you agree with the adjustment to pension expense proposed by OCS witness**
56 **Ms. Ramas?**

57 A. No. Ms. Ramas is proposing to update the forecasted pension expense in the case

58 based on the Company's most recent actuarial information for 2009. Ms. Ramas
59 relies on the 2009 actuarial information to project forward to 2010. However, if
60 updated actuarial information for 2010 is also used to compute an average of 2009
61 and 2010 which aligns with the test period in this case, the result would actually
62 increase expense in the filing.

63 **Q. What is the source of the updated actuarial information for 2010?**

64 A. The Company's actuary, Hewitt Associates (Hewitt) prepared the most recent
65 projection dated October 1, 2009. This was not available at the time we furnished
66 Ms. Ramas the 2009 actuarial information in OCS Data Request 14.2.

67 **Q. Why has the 2010 projection increased?**

68 A. Hewitt indicates that pension costs are increasing due to a change in the discount rate
69 and the continued effect on the plan investments from recent stock market
70 performance.

71 **Q. Do you recommend adjusting the Company's original filing?**

72 A. No. Since updating the pension expense calculation using the most recent actuarial
73 information from Hewitt would result in a slightly higher expense than the amount
74 originally filed, the Company proposes to leave the pension expense as filed.

75 **Q. Do you agree with the adjustment to post-retirement benefit expense proposed
76 by OCS witness Ms. Ramas?**

77 A. No. Similar to her proposed adjustment to pension expense, Ms. Ramas proposes to
78 update the forecasted post retirement in the case based on the most recent actuarial
79 information for 2009. I have the same concerns with this adjustment as I do with the
80 pension expense. Just as before, if the most recent actuarial information for 2010 is

81 used to compute an average expense for the test period, the result would be a slightly
82 higher expense than was included in the Company's original filing.

83 **Q. What is the source of the updated actuarial information?**

84 A. Hewitt prepared the most recent projection dated October 1, 2009. This was not
85 available at the time we furnished Ms. Ramas the 2009 actuarial information in OCS
86 Data Request 14.2.

87 **Q. Why has the 2010 projection increased?**

88 A. Hewitt indicates the increase in post retirement benefit cost is due to a change in the
89 discount rate and the continued effect on the plan investments from the recent stock
90 market performance.

91 **Q. Do you recommend adjusting the Company's original filing?**

92 A. No. Since updating the calculation using the most recent actuarial information from
93 Hewitt would result in a slightly higher expense than the amount originally filed, the
94 Company proposes to leave the postretirement benefit expense as filed.

95 **Q. Please describe OCS witness Ms. Ramas proposed adjustment to PacifiCorp's
96 Supplemental Executive Retirement Plan (SERP) benefits expense.**

97 A. Ms. Ramas recommends that 100 percent of the SERP expense be removed from this
98 filing as "customers should not be forced to pay for an excessive retirement plan in
99 which only a select few, key executives are permitted to participate". She also states
100 that these benefits are above and beyond the other benefits that these participants are
101 eligible for. Lastly, she references these difficult economic times and that these
102 excessive benefits should be disallowed during these times.

103 **Q. Do you agree with Ms. Ramas's assessment and proposed adjustment to the**
104 **Supplemental Executive Retirement Plan (SERP) expense in this filing?**

105 A. No, I do not agree. These are not extra, unnecessary or excessive benefits. Our pay
106 and benefits philosophy continues to remain the same in that we provide
107 programs/plans at the market average (no better and no worse). The Company no
108 longer offers the SERP benefit to new participants and the expenses sought are
109 related to one active participant and past participants who, during their employment,
110 delivered value to the then current customers while also shaping the Company to
111 benefit future (current) customers. The Company honors its commitment to continue
112 to fund SERP expenses. The SERP expense is a form of retirement/pension similar to
113 the frozen benefit expense of the non-union employee population who shifted on June
114 1, 2007 to a cash balance. Both of these changes in plan offering were taken to
115 address future volatility and competitiveness thereby reducing long term expense to
116 our customers, the expense in this filing is again based on no new growth in expense.
117 It also should be pointed out that the Utah commission has historically taken the
118 position that the SERP benefit is a benefit offering that is competitive with the market
119 and the Commission has, in turn, approved the expenses in prior rate cases.
120 Attached as an exhibit is the Commission's order in Docket No. 99-035-10 in which
121 the Commission notes that SERP is an "essential part of executive compensation in
122 recruiting qualified executives," and subsequently approved the Company's request
123 for recovery of SERP expenses.

124 **Q. Please describe Staff witness Mr. McGarry's proposed adjustment to**
125 **PacifiCorp's Supplemental Executive Retirement Plan (SERP) benefits expense.**

126 A. Mr. McGarry recommends that the full SERP expense be excluded from rates stating
127 that as the SERP expense is not necessary and that it is discretionary. He also states
128 that the interest of the shareholder and ratepayers at times do not align and this
129 program, which is tied to meeting certain performance goals, is one of those times.

130 **Q. Do you agree with Mr. McGarry's assessment and proposed adjustment to the**
131 **Supplemental Executive Retirement Plan (SERP) expense in this filing?**

132 A. No, I do not agree for the same reasons I noted in response to the same disallowance
133 recommendation made by Ms. Ramas.

134 **Q. Is there another reason why the parties' recommended disallowances are**
135 **unreasonable?**

136 A. Yes. They are unreasonable not only because the most recently available information
137 from Hewitt indicates that wage and benefits costs have increased since the Company
138 filed its case, but also because the Company will not have another opportunity to raise
139 its rates to cover wage and benefits increases that are likely to occur beyond the end
140 of the test period, June 30, 2010, until the rate effective period of September 2011,
141 when new rates would become effective after the Company files its next rate case in
142 January 2011.

143 **Q. Does this conclude your testimony?**

144 A. Yes.