BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

)
) Docket No. 09-035-23
) Direct Rate Design
) Testimony of
) Daniel E. Gimble
) For the Office of
) Consumer Services

February 22, 2010

1	l	INTRODUCTION
1	l .	

- 2 Q. PLEASE STATE YOUR NAME, POSITION AND YOUR BUSINESS ADDRESS.
- 3 A. My name is Daniel E. Gimble. I am a special projects manager with the Office of
- 4 Consumer Services (Office or OCS). My business address is 160 E. 300 S., Salt
- 5 Lake City, Utah.

- 7 Q. DID YOU FILE TESTIMONY IN THE EARLIER PHASE OF THIS PROCEEDING
- 8 DEALING WITH COST-OF-SERVICE AND RATE SPREAD MATTERS?
- 9 A. Yes.

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- 11 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THE RATE DESIGN
- 12 PHASE OF THIS PROCEEDING?
- 13 A. My testimony presents the Office's residential (Schedule 1) rate design proposal
- in this case and explains the basis for its rate design recommendations. I also
- respond to the Company's residential rate design proposal as set forth in the
- direct testimony of Company witness Mr. William Griffith. Lastly, I discuss other
- 17 rate design issues relevant to this proceeding.

- 19 II. SUMMARY OF TESTIMONY
- 20 Q. PLEASE SUMMARIZE THE OFFICE'S RECOMMENDATIONS RELATING TO
- 21 RESIDENTIAL RATE DESIGN.
- 22 A. The Office's proposal:
- Retains the current inverted, three-block summer energy rate structure,
- with a single (flat) energy rate in the non-summer period¹;
- Applies half of the ordered \$12.18 million in class revenue increase toward
- the customer charge, bringing the charge to \$3.75 per month;
- Applies the other half of the increase in class revenue evenly between the
- 28 second summer energy block, the third summer energy block, and the
- winter energy rate, resulting in a 2.2% increase to the second block, a
- 30 2.82% increase to the third block and a 0.75 % increase to the winter rate.

¹ Summer period: May – Sept.; Winter Period: Oct. – Apr.

Q. PLEASE SUMMARIZE THE OTHER RATE DESIGN ISSUES AND OFFICE
 RECOMMENDATIONS ADDRESSED IN YOUR TESTIMONY.

A. Regarding Schedule 25 (Mobile Home Parks), the Company and Office have both proposed that existing Schedule 25 customers should be moved to Schedule 23 or some other more appropriate rate schedule in the next rate case. For purposes of this case, the Company proposes the increase be applied equally to the Schedule 25 rate elements. The Office supports this rate design proposal.

The Office also recommends the Commission require the Company to prepare and file a Utah Marginal Cost Study. The Office recommends that this study be prepared and filed by the Company in advance of the rate case and the results presented to interested parties in a technical conference format.

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III. RESIDENTIAL RATE DESIGN

Background

- Q. PLEASE EXPLAIN HOW RATE DESIGN FITS INTO A UTILITY COMMISSION'S
 PROCESS OF ESTABLISHING NEW RATES.
- 49 A. Once a commission determines how the change in revenue requirement will be 50 spread among rate classes, it needs to consider how each class's revenue will 51 be collected through various rate elements (customer charge, energy charges, 52 demand charges, etc.) Using the residential class as an example, decisions need to be made on what portion of the revenue should be collected through the 53 54 fixed customer charge (where revenue varies with number of customers) and 55 energy rate blocks (where revenue varies with electricity usage). The overall 56 goal of rate design is to develop a rate structure that is cost based, fair, relatively 57 stable and generates sufficient revenues to cover a class's estimated cost of 58 service.

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- 62 Office's Residential Rate Design Proposal
- Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGNPROPOSAL?
- A. The Office has developed a balanced residential rate design proposal that reflects the principles of cost causation, fairness, rate (bill) stability and energy conservation. The proposal has the following elements:
 - Increase the residential customer charge from \$3.00/month to \$3.75/month;
 - Retain the summer inverted energy rate structure consisting of three separate tiers and the existing kWh limits for each tier;
 - Increase the summer second and third block rates such that a slightly higher price signal is placed on the third block rate;
 - Slightly increase the winter single (flat) block rate.

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My Exhibit OCS 5.1 RD shows the Office's residential rate design proposal.

Table 1 below summarizes the Office's proposed changes to the Schedule 1 rate charges:

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80 Table 1
81 Note: Energy Rates = Cents/kWh

82		<u>Current</u>	<u>Proposed</u>
83	Customer Charge	\$3.00	\$3.75
84	Summer 1st block (0-400 kWh):	7.5292	7.5292
85	Summer 2 nd block (401-1,000 kWh):	8.9416	9.1383
86	Summer 3 rd block (> 1,000 kWh):	11.1216	11.4400
87	Winter single block (all usage):	7.8009	7.8594

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- Q. PLEASE EXPLAIN THE OFFICE'S RATIONALE FOR ITS RESIDENTIAL RATE DESIGN PROPOSAL.
- A. The Office applied half of the increase in class revenue to the customer charge and the other half to specific energy rates. This balanced approach is generally

consistent with the Commission's decision in Docket 06-035-21 and the residential rate design stipulation approved by the Commission in the last rate case (08-035-38), which in many ways builds on the Commission's earlier 2006 decision. In both cases the customer charge was raised by approximately \$1.00/month and the remaining revenue spread over specific energy rates.

The Office proposes increasing the customer charge from \$3.00 to \$3.75 because it moves the customer charge toward the cost of service (as determined using the Commission's methodology) but continues to do so gradually. The Office also remains concerned that multi-family dwellings not be charged a customer charge that exceeds the associated costs. We are optimistic that the shared services analysis ordered by the Commission earlier in this case will provide the necessary data to set these rates appropriately in future cases. In the meantime, the uncertainty regarding the precise costs for the customer charge for multi-family dwellings is another reason to limit the increase to \$3.75/month.

The Office spread the other half of the increase in class revenues evenly (on a total dollar amount) into the second summer energy block, the third summer energy block, and the winter energy rate. The Office believes it is appropriate not to apply any of the increase to the first summer energy block because of the impact caused on low energy users from the increase in the customer charge. The customer charge impact is mitigated by maintaining a lower rate for the first summer energy block. The Office also believes it is appropriate to spread a portion of the class revenue increase to the second and third summer energy blocks because the majority of summer usage occurs in these two blocks and is important to continue to send a price signal that usage in the summer period is normally more expensive to meet. The Office proposes increasing the third summer block rate slightly more than the increase for the second summer block rate.

The Office proposes raising the winter energy rate only slightly. This is to recognize that winter energy usage does impact the overall system, but also attempts to keep the rate close to the existing rate to balance the overall impact

124		on small energy users (similar to the reasoning for not increasing the first
125		summer block rate.) The Office also notes that it may be time to consider a two
126		block rate for the winter to continue to better accomplish these dueling
127		objectives.
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129		RMP's Residential Rate Design Proposal
130	Q.	PLEASE SUMMARIZE RMP'S RESIDENTIAL RATE DESIGN PROPOSAL IN
131		THIS CASE.
132	A.	As presented in Mr. Griffith's Direct Testimony, the Company's proposal includes
133		the following:
134	•	An increase in the monthly customer charge from \$3.00 to \$5.70;
135	•	Elimination of the minimum bill for single phase residential customers;
136	•	No material changes to either the energy rate structure or energy rates.2
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138		In short, the Company's proposes to recover almost all of the residential class
139		revenue increase through raising the level of the customer charge.3
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141	Q.	WHAT REASONS ARE OFFERED BY MR. GRIFFITH IN SUPPORT OF THE
142		COMPANY'S RESIDENTIAL RATE DESIGN PROPOSAL?
143	A.	Revenue stability appears to be the chief objective underlying the Company's
144		proposal. According to Mr. Griffith,
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146		"Under the current May through September inverted rate, a large proportion of
147		the fixed costs of serving customers is being recovered through the volumetric
148		energy charge. The recovery of fixed costs is dependent on weather and
149		changes in usage. This creates revenue volatility and a strong likelihood that the

² On pg. 4, lines 83-85, Mr. Griffith parenthetically notes: (Because of rounding of rates, in order to achieve the proposed revenue requirement, a small change to the energy charge is requested.)
³Based on the Commission's rate spread decision, the Office does not anticipate the Company changing its proposal to recover the entire class revenue increase through increases to the monthly customer charge.

150		fixed costs of serving customers will be either under- or over-recovered by the
151		Company depending on weather and other variables."4
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153	Q.	IN HIS DIRECT TESTIMONY, DID MR. GRIFFITH PROVIDE ANY EVIDENCE
154		DEMONSTRATING REVENUE VOLATILITY ASSOCIATED WITH RATE
155		SCHEDULE 1 IN RECENT YEARS?
156	A.	No.
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158	Q.	HAVE THE COMPANY'S COST-OF-SERVICE STUDY RESULTS FILED IN
159		RECENT RATE CASES SHOWN SIGNIFICANT VOLATILITY IN THE EARNED
160		RETURNS FOR RATE SCHEDULE 1?
161	A.	Since 2003 the Company's COS Study results indicate that Rate Schedule 1's
162		revenues have consistently matched or exceeded allocated costs.5 While the
163		earned returns for Schedule 1 have varied between 1.00 and 1.23 over the past
164		six rate cases, the earned returns for Schedules 6 and 23 have been more
165		volatile. For example, the return for Schedule 6 was 1.23 in 2007 and declined to
166		0.90 in 2008.
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168	Q.	DID MR. GRIFFITH PREPARE AN EXHIBIT SHOWING THE COST BASIS FOR
169		THE COMPANY'S PROPOSAL TO INCREASE THE MONTHLY CUSTOMER
170		CHARGE FROM \$3.00 TO \$5.70?
171	A.	The Company did not provide an exhibit that directly supports its proposed
172		increase in the monthly customer charge from \$3.00 to \$5.70. Instead, Mr.
173		Griffith alleges:
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175		"The current Customer Charge fails to recover the related fixed costs of serving
176		residential customers, including the cost of meters, service drops, poles and
177		conductors, transformers and retail service. Exhibit RMP (WRG-3) contains

⁴ Griffith Direct, pg. 5, lines 103-108.

⁵ Page 4 of my Pre-filed Rebuttal Testimony in the COS Phase of this case includes Table 3, which shows class earned returns for the past six rate cases. Table 3 shows that the residential class has produced revenues that either match or exceed costs in every rate case since 2003.

an analysis of these fixed costs of serving residential customers. It shows that a fixed monthly charge in excess of \$23 is appropriate."⁶

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While it may be dressed up in "customer charge" language, Mr. Griffith is essentially asking the Commission to make a major policy change and conclude that (1) all customer- <u>and distribution</u>-related costs be recovered via a "straight-fixed variable" rate design⁷ and (2) the Company's proposal represents a first step in that direction.

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- Q. IS THE COMPANY'S CALCULATION OF THE MONTHLY RESIDENTIAL
 CUSTOMER CHARGE CONSISTENT WITH METHOD ORDERED BY THE
 COMMISSION IN PAST CASES?
- 190 A. No. In addition to customer-related items such as customer billing, meters and
 191 service drops, the Company's proposal includes distribution plant such as poles,
 192 conductors and transformers. This inclusion of distribution plant items represents
 193 a sharp departure from the Commission's established method for determining the
 194 proper level of the customer charge.

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- Q. WHAT IS THE CORRECT CALCULATION OF THE CUSTOMER CHARGE
 BASED ON THE COMMISSION'S ESTABLISHED METHOD?
- In response to OCS DR 7.2, the Company calculates a monthly customer charge level of \$3.92, based on the Commission's method. A customer charge of \$3.92 is consistent with the \$3.85 charge recommended by the Company in the last rate case.⁸

⁶ Griffith Direct, pg. 5, lines 87-91.

⁷ A straight fixed variable (SFV) rate design has been one of a number of approaches proposed by gas distribution companies to address the long-term trend of declining usage by retail customers in the gas industry. Under an SFV rate design, all distribution-related costs are assumed to be fixed and recoverable through a fixed charge on customer bills. The SFV rate design has not been widely adopted by state commissions in the gas industry because it removes the incentive to conserve energy in response to changes in the volumetric rate.

⁸ In his Exhibit RMP ____ (WRG – 2SS) in Docket No. 08-035-38, Mr. Griffith provides a customer charge calculation of \$3.82. The Company's recommended customer charge level of \$3.85 was based on this calculation, which according to Mr. Griffith comports with "the Commission's preferred method." (Griffith Second Supplemental Direct, pg. 6, lines 135-136.)

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Q. WHAT IS THE OFFICE'S RECOMMENDATION REGARDING RMP'S RESIDENTIAL RATE DESIGN PROPOSAL? Α.

The Committee recommends the Commission reject the Company's one-sided rate design proposal. The Commission's Order on the Revenue Requirement and Rate Spread portion of this case increases residential rates by only 2.2%. This outcome does not provide enough of an increase in class revenue to support the Company's proposal. Further, the Company has not provided substantial evidence to support a change in the Commission's methodology for calculating the customer charge. The Company's own analysis shows that the customer charge should be no higher than \$3.92.

The Office has proposed a residential rate design with a customer charge of \$3.75. We believe this is a significant step towards achieving a cost-based customer charge using the Commission's method, while recognizing the imprecision of the calculation of the customer charge for shared service drops and the principle of gradualism.

- Rate Schedule 25
- WHAT IS THE COMPANY'S RATE DESIGN PROPOSAL FOR RATE Q. SCHEDULE 25?
- 222 Α. The Company proposes to apply the revenue increase for Schedule 25 equally to 223 all rate elements.
 - Q. DOES THE OFFICE CONCUR WITH THE COMPANY'S RATE DESIGN PROPOSAL FOR RATE SCHEDULE 25?
- Α. Yes. In the COS Phase of this case, both the Office and the Company 228 recommended that Schedule 25 be closed and affected customers moved to an 229 appropriate rate schedule in the next rate case. For purposes of this case, 230 therefore, it makes sense to apply the class revenue increase equally across all rate elements.

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233	Q.	HAS THE COMMISSION ADDRESSED THIS PROPOSAL TO ELIMINATE
234		RATE SCHEDULE 25?
235	A.	No. The Commission did not address this proposal in its Revenue Requirement
236		and Cost of Service Order dated February 18, 2009. Presumably, the
237		Commission believes this issue to be rate design related. Accordingly, we
238		request that the Office and Company testimony on the issue of Schedule 25 be
239		considered in the rate design phase. [Gimble, Direct pg. 12, lines 323 – 330 and
240		Griffith, Rebuttal pg 3, lines 66 – 78]
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242		Marginal Cost Study
243	Q.	DID THE COMPANY PREPARE AND FILE A MARGINAL COST STUDY IN
244		CONNECTION WITH ITS RATE DESIGN PROPOSALS IN THIS RATE CASE?
245	A.	No. The Company furnished no marginal cost information in its testimony
246		supporting its recommended rate design proposals for any rate schedule. This is
247		somewhat surprising for two reasons. First, in its Order in Docket 06-035-21, this
248		Commission explicitly stated that marginal cost information "can and should be
249		used to guide rate design." Second, the Office understands that the Company is
250		required to prepare and file marginal costs studies in support of its rate design
251		proposals in Oregon and California. Thus, it makes sense that the Company be
252		required to prepare and file a Utah Marginal Cost Study to inform rate design
253		proposals in the Company's largest state.
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255	Q.	WHAT IS THE OFFICE'S RECOMMENDATION RELATED TO A UTAH
256		MARGINAL COST STUDY?
257	A.	The Office strongly urges the Commission to require RMP to prepare and file a
258		Utah Marginal Cost Study no later than November 1, 2010. We also recommend
259		the Commission require the Company to convene a technical conference by
260		November 15, 2010 to explain the Study and associated results. A marginal cost
261		study specific to Utah should provide better cost information regarding the
262		important drivers underlying utility investment (distribution, transmission,
263		generation, etc.) and operations. Accordingly, interested parties and the

264		Commission can use this information to design rate structures for each class that
265		reflects key cost drivers and thereby send appropriate price signals to customers.
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267		SUMMARY OF RECOMMENDATIONS
268	Q.	PLEASE SUMMARIZE THE OFFICE'S RECOMMENDATIONS IN THE RATE
269		DESIGN PHASE OF THIS PROCEEDING.
270	A.	The Office recommends:
271		 A residential rate design that raises the customer charge from \$3.00 to
272		\$3.75; raises the second summer energy block 2.2% from 8.9416
273		cents/kWh to 9.1383 cents/kWh; raises the third summer energy block by
274		2.82% from 11.1216 cents/kWh to 11.4400 cents/kWh; and slightly raises
275		the winter energy rate from 7.8009 cents/kWh to 7.8594 cents/kWh.
276		 Eliminating Schedule 25 in the next rate case and applying an even
277		percentage increase within this case.
278		 The Company be ordered to prepare and file a Utah Marginal Cost Study
279		no later than November 1, 2010.
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281	Q.	DOES THIS CONCLUDE YOUR DIRECT TESTIMONY IN THE RATE DESIGN
282		PHASE OF THIS CASE?
283	A.	Yes it does.