

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of)	
Rocky Mountain Power for Authority)	Docket No. 09-035-23
to Increase its Retail Electric Utility)	Rebuttal Rate Design
Service Rates in Utah and for)	Testimony of
Approval of Its Proposed Electric)	Daniel E. Gimble
Service Schedules and Electric)	For the Office of
Service Regulations)	Consumer Services

March 23, 2010

1 I. INTRODUCTION

2 Q. PLEASE STATE YOUR NAME, POSITION AND YOUR BUSINESS ADDRESS.

3 A. My name is Daniel E. Gimble. I am a Special Projects Manager with the Office of
4 Consumer Services (Office or OCS). My business address is 160 E. 300 S., Salt
5 Lake City, Utah.

6
7 Q. DID YOU FILE DIRECT RATE DESIGN TESTIMONY EARLIER IN THIS
8 PROCEEDING?

9 A. Yes.

10

11 Q. WHAT IS THE PURPOSE OF YOUR REBUTTAL RATE DESIGN TESTIMONY?

12 A. My testimony responds to rate design proposals submitted by the Southwest
13 Energy Efficiency Project-Utah Clean Energy (SWEEP), Western Resource
14 Advocates (WRA) and the Division of Public Utilities (Division) for Residential
15 Schedules 1 and 3. I also respond to the Division's rate design proposals for
16 Schedules 10 and 23. The Office responds to the Division's revenue decoupling
17 proposal separately in the testimony of Michele Beck.

18

19 II. OFFICE RECOMMENDATIONS

20 Q. PLEASE SUMMARIZE THE OFFICE'S RECOMMENDATIONS RELATING TO
21 RATE DESIGN AT THE REBUTTAL STAGE OF THIS PROCEEDING.

22 A. The Office continues to support the balanced residential rate design proposal
23 filed in my direct testimony; a proposal which is consistent with the Commission's
24 decisions in Dockets 06-035-21 and 08-035-38. The Office's proposal:

- 25
- 26 • Retains the current inverted, three-block summer energy rate structure,
with a single (flat) energy rate in the non-summer period¹;
 - 27 • Applies half of the ordered \$12.18 million in class revenue increase to the
28 customer charge, bringing the charge to \$3.75 per month;
 - 29 • Applies the other half of the increase in class revenue evenly between the
30 second summer energy block, the third summer energy block, and the

¹ Summer Period: May – Sept.; Non-Summer Period: Oct. – Apr.

31 winter energy rate, resulting in a 2.2% increase to the second block, a
32 2.82% increase to the third block and a 0.75 % increase to the winter rate.

33
34 The Office recommends the Commission reject the residential rate design
35 proposals submitted by SWEEP, WRA and the Division for the following reasons.
36 First, these proposals lack necessary cost and price elasticity information to
37 support recommended changes to energy rates and rate structures. Second,
38 only one of the three parties, SWEEP, proposes an increase in the residential
39 customer charge and that change is small (\$0.25/month). Past Commission
40 decisions have involved more significant increases (\$1/month) to the customer
41 charge to move it closer to cost-of-service. Third, the “ratchet effect” associated
42 with WRA’s proposed surcharge raises concerns relating to intra-class equity.

43 The Office acknowledges that these proposals include elements worthy of
44 additional study for potential inclusion in future cases. For example, SWEEP’s
45 proposal for a two-block energy rate structure in the non-summer period has
46 merit and should be studied to ensure the block rates are cost based.
47 Additionally, the Office could potentially support future rate design proposals that
48 have a greater impact on large residential users in summer months, if such
49 proposals are based on reliable cost information. The Office has consistently
50 recommended the Commission direct the Company to prepare a Utah Marginal
51 Cost Study to facilitate such analysis and now also suggests that elasticity
52 studies could provide important information as well.

53

54 III. RESIDENTIAL RATE DESIGN PROPOSALS

55 *SWEEP-UCE*

56 Q. PLEASE SUMMARIZE SWEEP-UCE’S RESIDENTIAL RATE DESIGN
57 PROPOSAL.

58 A. SWEEP proposes a residential rate design that encompasses the following
59 elements:

- 60 • Increases the residential customer charge from \$3.00/month to
61 \$3.25/month;

- 62 • Modifies the current three-block, summer inverted energy rate structure by
- 63 adding a 4th block for usage exceeding 2,000 kWh/month.
- 64 • Places the bulk of the residential class revenue increase on the third and
- 65 fourth summer energy rate blocks.
- 66 • Implements a new two-block non-summer energy rate structure.

67

68 According to Dr. Collins, the primary objective underlying SWEEP's rate design
 69 proposal is to recognize the relatively large growth in summer usage in the fourth
 70 block and price electricity in a way to trigger a demand response from high use
 71 residential customers.² In addition, SWEEP proposes a two-block non-summer
 72 energy rate structure with a small price differential to reflect growing usage
 73 during the non-summer months.³

74

75 Q. DID SWEEP PROVIDE A COMPARISON OF EXISTING AND ITS PROPOSED
 76 SUMMER ENERGY RATES?

77 A. Yes. My Table 1 below provides a side-by-side comparison of the current and
 78 SWEEP's proposed summer/non-summer blocks and associated energy rates.⁴
 79 As Table 1 shows, SWEEP's proposal results in a steeply inverted summer
 80 energy rate structure with the fourth block energy rate being approximately
 81 double the first block energy rate. Table 1 also compares the existing flat non-
 82 summer rate with SWEEP's proposed two-block energy rate structure.

83

84

Table 1

85

Note: Energy Rates = Cents/kWh

86

87

88

89

	<u>Current</u>	<u>Proposed</u>
<u>Customer Charge</u>	<u>\$3.00</u>	<u>\$3.25</u>
Summer 1 st block (0-400 kWh):	7.5292	7.5292
Summer 2 nd block (401-1,000 kWh):	8.9416	8.9416

² Collins Direct, pg. 3, lines 7-11 and 22-23 continuing to pg. 4, line 1.

³ Collins Direct, pg. 11, lines 3-11.

⁴ The summer and energy blocks and rates were taken from Dr. Collins' Tables 1, 2 and 4 on Page 10 of his Direct Testimony.

90	Summer 3 rd block (> 1,000 – 2,000 kWh):	11.1216	12.4215
91	Summer 4 th block (> 2,000 kWh):	NA	14.9058
92			
93	Non-Summer 1 st block (0-700 kWh):	7.8009	7.6
94	Non-Summer 2 nd block (701 and above):	NA	8.4
95			

96 Q. WHAT ANALYSIS DID SWEEP INCLUDE TO SUPPORT ITS RESIDENTIAL
97 RATE DESIGN PROPOSAL?

98 A. Dr. Collins prepared a usage-billing analysis, which indicates 29 percent of
99 customers use 55 percent of total electricity in summer months. While Dr. Collins
100 did not conduct any price elasticity analysis or include any elasticity studies in
101 support of SWEEP's residential rate design proposal, he did indicate models are
102 available to determine an elasticity adjustment in the calculation of residential
103 rates to reflect an expected demand response to higher third and fourth tier price
104 signals.⁵

105

106 WRA

107 Q. PLEASE SUMMARIZE WRA'S RESIDENTIAL RATE DESIGN PROPOSAL.

108 A. WRA proposes collecting the total residential class revenue increase via a
109 monthly High Usage Surcharge (surcharge) that would be applied to bills of
110 customers using greater than 1,000 kWh/month. If usage dipped below 1,000
111 kWh in the next month, the surcharge would be removed from a customer's bill.
112 WRA proposes an initial surcharge level of \$2.50/month for customers using
113 1,001-1,500 kWh/month; with stepwise surcharge levels in \$10 increments
114 assessed on customer bills as monthly usage increases. WRA's goal is to
115 provide residential customers a "noticeable incentive to reduce usage to a lower
116 level" in non-summer as well as summer months.⁶

117

⁵ The model referenced by Dr. Collins in his testimony was developed by Dr. Ahmad Faruqui in a recent PSCo proceeding in Colorado, Docket 09-AL-299 (Collins Direct, pg. 15, lines 17-23).

⁶ Curl Direct, Pg. 4, lines 71-76.

118 Q. WHAT ANALYSIS DID WRA PROVIDE IN SUPPORT OF ITS SURCHARGE
119 PROPOSAL?

120 A. In his Exhibit JEC-1 (Pg. 1), WRA's witness Mr. Curl illustrates how the combined
121 surcharge levels, customer levels and kWh usage would cumulatively sum to the
122 class revenue increase ordered by the Commission. His Exhibit JEC-2 (Pg. 1)
123 compares bill impacts resulting from WRA's and RMP's rate design proposals.

124

125 *Division*

126 Q. PLEASE SUMMARIZE THE DIVISION'S RESIDENTIAL RATE DESIGN
127 PROPOSAL.

128 A. The Division proposes the Commission adopt a pilot residential decoupling tariff
129 patterned after the decoupling mechanism developed and implemented for
130 Questar Gas, in support of its primary residential rate design proposal. If the
131 Commission does not adopt the Division's decoupling proposal, then the Division
132 offers an alternative residential rate design proposal.

133 The Division's primary rate design proposal (w/decoupling) is to leave the
134 customer charge at \$3.00/month, eliminate the minimum bill, maintain the current
135 three-block summer rate structure and increase the first and second block energy
136 rates by 1.0% and the third block energy rate by 11.4%, and increase the non-
137 summer flat rate by 1.0%. The Division's alternative proposal (w/o decoupling) is
138 to increase the customer charge to \$3.25, eliminate the minimum bill, increase
139 the summer first and second block energy rates by 1.0% and the summer third
140 block energy rate by 8.5% and increase the non-summer flat rate by 1.0%.⁷

141

142 Q. DID THE DIVISION PRESENT ANALYSIS IN SUPPORT OF EITHER ITS
143 PRIMARY OR ALTERNATIVE RATE DESIGN PROPOSALS?

144 A. The Division presented a monthly billing comparison associated with its primary
145 and alternative rate design proposals in Dr. Abdulle's Exhibits 15.6 Phase II and
146 15.8 Phase II, respectively. These two exhibits illustrate how the Division's rate

⁷ Powell Direct, Pg. 2, lines 33-40. Abdulle Direct, Pg. 16, lines 307-315.

147 design proposals impact the summer and non-summer bills of residential
148 customers as usage increases from 100 to 2,000 kWh per month.

149

150 IV. OFFICE RESPONSE TO RESIDENTIAL RATE DESIGN PROPOSALS

151 Q. DOES THE OFFICE HAVE CONCERNS WITH THE RESIDENTIAL RATE
152 DESIGN PROPOSALS SUBMITTED BY SWEEP, WRA AND THE DIVISION?

153 A. The Office has a number of concerns with the residential rate design proposals
154 filed by SWEEP, WRA and the Division. These concerns include:

- 155 • Lack of cost support;
- 156 • Lack of price elasticity evidence;
- 157 • Inadequacies of the residential usage data;
- 158 • Lack of significant increase in the customer charge;
- 159 • Equity considerations.

160

161 Q. DID THE DIVISION, SWEEP, OR WRA PROVIDE ANY COST ANALYSIS IN
162 SUPPORT OF THEIR RATE DESIGN PROPOSALS?

163 A. None of the parties included any cost analysis in support of their recommended
164 summer and non-summer energy rate structures (SWEEP, Division) or
165 surcharges (WRA). Thus, all three proposals share a common deficiency: they
166 lack a necessary evidentiary basis showing the proposed rate structures or
167 surcharges are cost based.

168 In Docket 06-035-21, the Commission plainly stated that marginal cost
169 information “can and should be used” in designing rates to ensure there is a
170 reasonable cost basis supporting a proposed rate structure. Unfortunately, the
171 Company filed no marginal cost study in this case; a deficiency which the Office
172 recommends be remedied by November 1, 2010.⁸ However, the Office believes
173 that it is incumbent on a party proposing a significant change in rates or rate
174 structures to support those proposals with cost analysis or cost information from
175 reliable sources. Such cost analysis is conspicuously absent in all three
176 proposals.

⁸ Gimble Direct RD, pg. 9, lines 257-260.

177 In the last rate case the Commission adopted a stipulation that increased
178 the summer tailblock rate by 7.2%.⁹ Further increases to the tailblock rate or
179 changes in the overall rate structure to encourage conservation may be justified
180 by reliable cost information. However, before acting on proposals that
181 significantly increase the existing tailblock rate by 11.4% (Division), implement a
182 new tailblock rate that is 100% higher than the first block rate (SWEEP), or
183 implement relatively high surcharges tied to kWh usage (WRA), the Commission
184 should first order the Company to timely prepare and file a Utah Marginal Cost
185 Study so that it has more complete information to make fact-based findings and
186 conclusions.

187

188 Q. DID THE DIVISION, SWEEP, OR WRA PROVIDE ANY EVIDENCE THAT
189 THEIR RATE DESIGN PROPOSALS WOULD LIKELY RESULT IN REDUCED
190 USAGE BY RESIDENTIAL CUSTOMERS?

191 A. None of the parties provided the Commission with any direct evidence relating to
192 price elasticity impacts on residential customer demand (revenue) resulting from
193 their respective rate design proposals. This is especially surprising given the
194 decoupling aspect to the Division's rate design proposal and the high summer
195 tailblock and surcharge levels associated with the SWEEP and WRA proposals.
196 The Commission would certainly want to examine information relating to
197 expected price elasticity impacts as it weighs the pros and cons of rate design
198 proposals filed by parties.

199

200 Q. WHAT CONCERNS DOES THE OFFICE HAVE REGARDING THE USE OF
201 RESIDENTIAL USAGE DATA?

202 A. The residential usage data relied on by SWEEP to demonstrate the high growth
203 in summer usage in its proposed third and fourth energy rate blocks reflects
204 actual usage data rather than weather normalized data. Additionally, SWEEP
205 relied on data from only one year, 2008, to correlate the percentage of bills with

⁹ Docket 08-035-38, Stipulation in Cost of Service, Rate Spread and Rate Design – Phase II, Sch. 1 – Residential Service Charges, pg. 5.

206 the percentage of kWh usage in its proposed four tiers.¹⁰ Temperature variations
207 (weather) invariably impact actual usage and the growth percentages shown in
208 Dr. Collin's Table 5 (Direct, Pg. 12) would be different if weather normalized
209 usage data was available and used in a time series analysis.

210

211 Q. DID THE DIVISION, SWEEP, OR WRA CONTINUE TO PURSUE COST-BASED
212 INCREASES TO THE RESIDENTIAL CUSTOMER CHARGE?

213 A. Only one of the three parties, SWEEP, proposes to increase the residential
214 customer charge as part of its primary rate design proposal. SWEEP proposes a
215 small \$0.25 increase in the customer charge; WRA and the Division (primary
216 proposal) recommend leaving it at \$3.00 month. In particular, the Division's
217 unbalanced rate design proposal in this case to leave the customer charge
218 unchanged and place the majority of the class revenue increase on the summer
219 tailblock energy rate represents a sharp departure from its position in recent rate
220 cases to either directly increase the customer charge to cost-of-service (per the
221 Commission's method) or make steady progress towards that objective. Dr.
222 Powell acknowledges that departure in his Direct Testimony and explains the
223 Division's policy objective for this case is to place conservation ahead of
224 achieving a cost-based customer charge.¹¹

225 The Office believes the Division's alternative proposal (w/o decoupling),
226 which includes a \$3.25 customer charge and 8.5% increase to the summer third
227 block energy rate, represents a more balanced rate design proposal. The
228 Division could actually propose a higher customer charge and still significantly
229 increase the third block rate, thereby accomplishing their stated dual objectives
230 of moving the customer charge to cost-of-service and sending a stronger price
231 signal to high use customers through a higher summer tailblock energy rate.

232

233

234

¹⁰ Collins Direct, pg. 11, lines 13-14.

¹¹ Powell Direct, Pgs 8-11, lines 160-209.

235 Q. DO ANY OF THE RESIDENTIAL RATE DESIGN PROPOSALS RAISE
236 CONCERNS REGARDING INTRA-CLASS EQUITY?

237 A. Yes. WRA's surcharge proposal raises equity considerations that are
238 unaddressed in Mr. Curl's direct testimony. For example, the surcharge ratchets
239 up from \$2.50 to \$10.00 on residential customers' bills as usage increases from
240 1500 to 1501 kWh/month. A customer using 1500 kWh/month would see a 1.7%
241 increase on their bill while a customer using 1501 kWh/month would see about a
242 6.7% increase on their bill.¹² Given a class average increase of 2.2%, customers
243 with virtually identical usage profiles would incur very disparate impacts on their
244 monthly bills. While WRA's proposal may motivate customers that have usage
245 reasonably close to the 1501 kWh "trigger point" to make efforts to conserve
246 energy to avoid a \$10 surcharge, there is a fundamental issue of fairness that
247 requires consideration.

248
249 Q. DOES THE OFFICE AGREE WITH THE DIVISION'S PROPOSAL TO
250 ELIMINATE THE MINIMUM BILL?

251 A. The Division, like the Company, proposes to eliminate the monthly minimum bill
252 for single phase residential customers.¹³ There has been no evidence presented
253 by any party in this case supporting a price differential between the minimum bill
254 and customer charge.¹⁴ Since the current minimum bill of \$3.78 for single phase
255 customers is very close to the Office's proposed \$3.75 customer charge, the
256 Office recommends the minimum bill for single phase customers be eliminated as
257 it is redundant and no longer needed.

258 If the Commission orders a residential rate design that sets the customer
259 charge at less than \$3.75, then the minimum bill for single phase customers
260 should be maintained at the current level of 3.78.

261

¹² Calculation based on information in WRA Exhibit JEC-2, Pg. 1.

¹³ Elimination of the minimum bill for single phase residential customers is recommended in the Division's primary and alternative rate design proposals.

¹⁴ In Mr. Griffith's Direct and Updated Exhibits RMP (WRG-5), pg. 1 of 13 and RMP (WRG-4U), pg. 1 of 11, the minimum bill for single phase customers is simply set equal to the Company's proposed customer charge.

262 Q. DOES THE OFFICE BELIEVE THAT CERTAIN ELEMENTS OF RESIDENTIAL
263 RATE DESIGN PROPOSALS SUBMITTED BY OTHER PARTIES HAVE MERIT
264 AND WARRANT ADDITIONAL ANALYSIS?

265 A. Yes. For example, SWEEP proposes to implement a two-block non-summer
266 energy rate structure. In my Direct Testimony, I suggested that such a rate
267 structure merits consideration. However, more detailed cost information would
268 be required to support this rate design change. In addition, the Office could
269 possibly support proposals that include changes to the current summer energy
270 rate structure to motivate residential customers with high summer usage to
271 conserve energy. However, additional cost studies and supporting data would be
272 needed before such proposals are pursued. In this proceeding, simple
273 assertions about potential problems (revenue volatility) have been raised and a
274 remedy (decoupling) proposed before any actual problems have been
275 established or fully understood. The Commission should follow an analytical,
276 fact-based approach to ensure that changes made in the area of residential rate
277 design are in the public interest.

278

279 V. RATE DESIGN PROPOSALS FOR SCHEDULES 10 AND 23

280 Q. WHAT WAS THE OFFICE'S POSITION ON RATE DESIGN PROPOSALS FOR
281 SCHEDULES 10 AND 23 IN DIRECT TESTIMONY?

282 A. The Office agreed with the Company's rate design proposals for these rate
283 schedules and did not advance an alternative proposal for either schedule in
284 direct testimony.

285

286 Q. IN LIGHT OF THE RATE DESIGN PROPOSALS FILED BY THE DIVISION FOR
287 THESE TWO SCHEDULES, DOES THE OFFICE STILL SUPPORT THE
288 COMPANY'S RATE DESIGN PROPOSALS FOR SCHEDULES 10 AND 23?

289 A. Yes. The Office notes there may be an error relating to the Division's proposed
290 rate design for Schedule 10. The Division's proposal results in a 4.2% rate
291 increase across most usage levels; the Company's proposal results in a 3.4% -
292 3.5% increase across most usage levels. The Commission ordered rate spread

293 for Schedule 10 was 3.52%.¹⁵ Thus, the Company's rate design proposal for
294 Schedule 10 more accurately reflects the Commission's order and should be
295 adopted by the Commission.

296 The Division's and the Company's proposed rate designs for Schedule 23
297 appear to be similar. Therefore, the Office recommends the Commission adopt
298 the Company's rate design proposal for Schedule 23.

299

300 Q. DOES THIS CONCLUDE YOUR REBUTTAL TESTIMONY IN THE RATE
301 DESIGN PHASE OF THIS CASE?

302 A. Yes it does.

¹⁵ Griffith Update Testimony (March 2010), Exhibit RMP (WRG-3U), Schedule 10 Monthly Billing Comparison.