- Q. Please state your name, business address and present position with
 PacifiCorp, dba Rocky Mountain Power ("Company").
- A. My name is Jeffrey M. Kent. My business address is 825 NE Multnomah Street,
 Suite 1700, Portland, Oregon 97232. My present position is Director Distribution
 Support in the Construction and Support Services Department.

6

Q. Briefly describe your educational and professional background.

7 A. In March of 1978 I was employed by Pacific Northwest Bell Telephone Company 8 and worked in various positions including as a field technician until 1990. In 9 1988, I graduated from Portland State University with a Bachelor of Science 10 degree in General Studies Science. In 1990 I was promoted and held a number of 11 management positions within the renamed company, U S West Communications 12 and subsequently Qwest Communications, in the Construction and Engineering 13 Department until I retired from Qwest in December 2008. The last five years of 14 my career at Owest were spent managing Construction Operations and as 15 Program Manager overseeing the Joint Use of poles in Oregon. In December of 2008 I was employed by PacifiCorp in my current position. I have been a member 16 17 of the Oregon Joint Use Association's Board of Directors since 2004 including 18 President of the Association in 2007. I also serve as a member of Western Energy 19 Institute's annual Joint Use Conference Program Delivery Team.

20 Q. Have you appeared as a witness in previous regulatory proceedings?

21 A. I have appeared before the Oregon Public Utilities Commission.

22 Q. What is the purpose of your testimony?

A. The purpose of my testimony is to provide support and explanation for the
changes the Company is seeking to the Commission's "Safe Harbor Agreement"
adopted by the Commission in Docket No. 04-999-03 and the Company's Electric
Service Schedule No. 4.

Q. Please describe the changes the Company is seeking to the Commission's Safe Harbor Agreement.

A. The Company seeks changes to the Safe Harbor in two respects: 1) changes to
bring the Safe Harbor into conformity with Commission Rule R746-345 (the
"Rule") and Commission directive; and 2) substantive changes to Sections 3.01,
3.02, 3.04 and 5.04 of the Safe Harbor which the Company believes will reduce
safety and operational concerns.

Q. Please describe the specific changes the Company is seeking to bring the Safe Harbor into conformity with the Rule and Commission directive.

36 A. First, two changes are proposed to simply make corrections of an incorrect 37 reference to the section of the Rule that defines a "Pole Attachment" and a 38 reference in the second paragraph of Section 5.01. (The change in Section 5.01 is 39 made in recognition that Pole Owners and attaching entities, rather than just Pole 40 Owners, may seek rate changes.) Second, definitions of "Attachment Space" and "Pole" are added, with references to the Rule definitions. Consistent with the 41 42 definition of Pole, by reference to the Rule's definition of "Distribution Pole", the 43 Company proposes to clarify in the second paragraph of Section 2.01 that the Safe 44 Harbor applies only to attachments to Distribution Poles. Third, the definition of

Page 2 – Direct Testimony of Jeffrey M. Kent

45 "Make-ready Work" is revised by inserting a reference to the definition of "Make-46 ready Work" contained in the Rule. The fourth area of change is in the last 47 paragraph of Section 3.02, which allows applicants who reject Make-ready Work 48 estimates to use approved contractors to self-build the required Make-ready 49 Work, and allowing the Company only 14 days to approve or disapprove that 50 work. The Company proposes to change this section of the Safe Harbor to make it 51 consistent with the specific remedies provided in the Rule - that is, to "exercise 52 any of the self-build options given for the required Make-ready Work subject to 53 the conditions made" (R746-345-3.C.8) or contest the Make-ready Work estimate 54 before the Commission (R746-345-3.C.9). As a matter of clarification, the Company also proposes an addition to the beginning of Section 3.09 to reflect that 55 56 in the event of conflict between that section and Rule R746-345-3.C, the 57 Commission rule will govern. The last change for conformity with Rule 746-345-58 3.C.7, and Commission directive, is to the second paragraph of Section 3.09, 59 addressing the time within which a Licensee must reimburse a Pole Owner for 60 Make-ready Work. The proposed change makes that provision of the Safe Harbor 61 consistent with the Rule and Commission directive contained in a letter to the 62 Division of Public Utilities, dated March 27, 2006. 63

- 63 Q. Please describe the first specific changes the Company is seeking in Section
 64 3.01.
- A. The Company first proposes to revise Section 3.01 to provide that Rental Fees
 will commence upon the approval of an attachment Application, rather than upon
 the attachment actually being physically in place. In practice, when the Company

Page 3 – Direct Testimony of Jeffrey M. Kent

68 approves an Application to attach to a Pole, the space is reserved for the use of the 69 applicant. When the Company approves the Application, the Company updates its 70 record of attachment to each Pole in order to ensure any additional requests to 71 attach do not conflict with or take precedence over pre-existing approvals. Under 72 the terms of Section 3.08 of the Safe Harbor Agreement, the Licensee must 73 complete installation of its Attachments within ninety (90) days of an approved 74 Application. As written, the current language in effect requires the Licensee to 75 affirmatively report each and every installation after the fact. Experience has 76 shown Licensees have difficulty meeting that burden and more often than not the 77 Company doesn't get confirmation from Licensees that they've constructed within the ninety (90) days. The language proposed by the Company will allow 78 79 the Company to invoice for installations without having to rely on notifications 80 from Licensees (which may be untimely or never sent), and at the same time 81 prevents conflicts with other attaching entities who may request the same space. 82 There is little if any financial impact to the Licensee under the Company's 83 proposal. In practice, the Company invoices Rental Fees annually, or in some 84 cases twice yearly. The Company does not invoice or prorate Rental Fees at the 85 time of approval or physical attachment. Instead, either on an annual or twice yearly cycle, the Company takes a snapshot of the quantity of attachments for 86 87 each Licensee and invoices Rental Fees for the forward looking period. For 88 example, assume that a Licensee's Rental Fee cycle is January to December with 89 invoicing occurring each January for the forward looking twelve (12) months. 90 Throughout the course of any given year leading up to December 31, the Licensee

Page 4 – Direct Testimony of Jeffrey M. Kent

91 may have attachment activity that results in approved new attachments which 92 increases the quantity and/or reported removal of attachments which reduces the 93 quantity. On or about January 1, of each year the Company takes a snapshot of the 94 quantity of active attachments and invoices that quantity times the Rental Fee. 95 Between invoicing periods, Licensees can add attachments without incurring any 96 Rental Fees. For example, if a Licensee received approval on January 15, from the 97 Company on an Application to attach to 25 Poles, the Licensee would not be 98 invoiced Rental Fees for those 25 Poles until January of the following year, 99 thereby receiving the benefit of no Rental Fee for nearly a full year. Conversely, if 100 the Licensee were to inform the Company on January 15, that the Licensee 101 removed its attachments from 25 Poles, the Rental Fee on those 25 Poles would 102 have already been invoiced for the year. The 25 Pole attachment removals would 103 be reflected in the invoicing cycle for the following year. The language changes 104 proposed by the Company when put into practice have little if any financial 105 impact on the Company or the Licensees, ensures space is reserved for Licensee's 106 on a first come first served basis and relieves the Licensee and the Company of 107 the additional administrative burden of tracking and communicating installation 108 dates.

Q.

109

110 drops?

111 The Company proposes that the first paragraph of Section 3.01 and the second-to-A. 112 last paragraph of Section 3.02, regarding service drops, be revised. The Company 113 believes the existing language in the Safe Harbor regarding the installation of

What are the proposed changes to Sections 3.01 and 3.02 regarding service

Page 5 – Direct Testimony of Jeffrey M. Kent

114 service drops is unclear. The language changes proposed by the Company clarify 115 safety requirements, enable needed record keeping and allow for proper invoicing 116 of Rental Fees. First and foremost, the Company's proposed language does not 117 change a Licensee's ability to install a service drop to serve their customer prior 118 to submitting an Application or making notification to the Company, or impose an 119 obligation to make any prior payment to the Company with respect to that service 120 drop. Exhibit RMP (JMK-1) further explains the instances when an after-the fact 121 Application is required versus when an after the fact notification will suffice, and 122 Exhibit RMP (JMK-2) and Exhibit RMP (JMK-3) depict the specific safety 123 requirements.

124 Q. What are the proposed changes that clarify safety requirements for service125 drops?

126 The Company's proposed language specifies when an after-the-fact Application is A. 127 required for newly installed service drops to poles so the Company can review the 128 installation for compliance with the National Electrical Safety Code (NESC). Specifically, the Company is concerned about new service drop installations to 129 Poles which may result in either violations of NESC Rule 235(C)(1)(b), vertical 130 131 clearance between supply lines and communication lines, commonly known as 132 the "40 inch" violation, and/or violations of NESC Rule 236, climbing space. 133 Exhibit RMP_(JMK-2) depicts a graphical representation of the safety 134 requirements for climbing space and Exhibit RMP_(JMK-3) details the clearance 135 between supply lines and communication lines at the Pole. Exhibits RMP_(JMK-136 6) provide photographic examples supporting the Company's safety concerns.

Page 6 – Direct Testimony of Jeffrey M. Kent

137 The Company's proposed change requiring a shortened interval for Licensee 138 communications to the Company related to service drop attachments allows the 139 Company to review the installation of the service drops to ensure compliance with 140 the NESC and address the safety concerns described above in a timely manner.

141 **Q.** What are the proposed changes that enable needed record keeping and allow

142 for proper invoicing of rent and other fees for service drop attachments?

143 A. The Company's proposed language provides clarification of when an after-the-144 fact Application is required versus when a notification will suffice and the 145 timeliness of both. The clarification is needed to enable the Company to update its 146 records to account for additional Attachment Space used by the Licensee, both 147 where the Licensee has pre-existing approved attachments and attaches a new 148 service drop outside of its approved Attachment Space, and where a Licensee 149 installs a service drop on a Pole with no pre-existing approved attachments. In 150 either example, the Licensee, by installation of the new service drop, has occupied 151 usable space on the Pole that was previously not approved and accounted for in the Company's records and is subject to Rental Fees and other fees under the 152 Commission's Rule. The Company believes attaching to a new Attachment Space 153 154 requires an Application. The Company proposes to change the existing Safe 155 Harbor requirement regarding service drops, to require communication by the Licensee within ten (10) business days after installation, both for service drops 156 157 requiring Applications as well as those requiring only notifications. The ten (10) 158 business day interval allows the Company to make timely updates to its 159 attachment records to account for the needed Rental Fees, as well as show the

Page 7 – Direct Testimony of Jeffrey M. Kent

160 space on the Poles occupied, such that additional Applications for the same space 161 on a Pole can be appropriately managed. To further explain what the Company is 162 seeking, I offer the following examples and illustrate the points with Exhibit 163 RMP (JMK-1), attached hereto. Under the Company's proposed language, 164 Licensee's off-the-Pole service drop installations, also known as mid-span service drop attachments, are allowed without any Application or notification to the 165 166 Company. Where the Licensee has pre-existing approved attachments on the 167 Company's Pole and attaches a new service drop to the Pole itself within the 168 Licensee's authorized Attachment Space (within six inches above or below the 169 existing attachment), such attachments are allowed without any Application, but 170 do require notification to the Company. Where the Licensee has pre-existing 171 approved attachments on the Company's Pole and attaches a new service drop to 172 the Pole itself *outside* of the Licensee's authorized Attachment Space (more than 173 six inches above or below the existing attachment), and when a Licensee installs a 174 service drop on a Pole for which it has no pre-existing approved attachments, such attachments require the Licensee to submit an after-the-fact Application to the 175 176 Company. The reason for the Application is so that the Company can review the 177 attachment for compliance with NESC and the Company's construction standards, 178 as well as account for the additional Attachment Space used by the Licensee in its 179 records and invoice Rental Fees and other fees accordingly under the 180 Commission's Rule. As stated above, the Company believes attaching to a new 181 Attachment Space requires an Application.

182

183 Q. Please explain the proposed changes to Sections 3.01, 3.04 and 5.04 regarding 184 overlashings.

Revisions to Section 3.01 first reflect the Company's position as to when 185 A. 186 overlashings by a permitted Licensee should be allowed without prior approval 187 pursuant to an Application. The Company believes the current language in the Safe Harbor is not adequate to mitigate safety concerns involving overhead lines. 188 189 The current language allows Licensees to overlash any number and size of 190 conductors to existing attachments without first making Application to the 191 Company and receiving approval to do the work. To mitigate safety concerns with 192 overloading Poles and compounding existing clearance problems, the Company 193 proposes language that limits such activity to relatively light weight and small 194 diameter conductors, and requires the Licensee to correct any of Licensee's 195 existing noncompliant facilities at the time of the overlashing work such that the 196 Licensee's facilities are made to comply with the NESC and other applicable 197 standards. Further, for the same safety reasons cited above, the Company 198 prohibits overlashing prior to approving the Applications on existing slack-spans 199 (un-guyed spans) and on existing messengers attached to Poles carrying voltages 200 of 34.5kV or above (i.e. transmission voltage). Under the Company's proposed 201 language, overlashing may be allowed on slack-spans and messengers attached to 202 Poles carrying voltages of 34.5kV or above, only after the Licensee has submitted 203 an Application, and the Company has reviewed and approved the Application, 204 including evaluation of any needed Make-ready Work.

Page 9 – Direct Testimony of Jeffrey M. Kent

205 Q. What are the other changes regarding third-party overlashing?

206 A. Further changes to Sections 3.01 and 3.04, and the deletion of Section 5.04, 207 reflect the Company's position that, as to any rights and obligations vis-à-vis the 208 Company and a third-party, any overlashing by a third-party should be governed 209 under an Agreement between the Company and that third-party. Under the current 210 language in the Safe Harbor, any Licensee is allowed to grant permission to any 211 third-party to overlash its conductors to the Licensee's existing attachments. The 212 Company objects to this language for several reasons. First, the Commission's 213 Rule requires each attaching entity to enter into a Pole attachment Agreement 214 with the Pole Owner. Without such Agreements in place, there are no rates, terms 215 or conditions which govern the attachments. Furthermore, the Company would 216 have exposure to liability without the third-party overlasher meeting insurance, 217 bond and indemnification obligations. The existing language in the Safe Harbor 218 makes no mention of such requirement for third-party overlashing. Second, the 219 Commission's Rule requires allocation of Attachment Space be approved by the 220 Pole Owner for the exclusive use of the Licensee approved for such space. This is 221 the basis by which Pole Rent Fees are invoiced. There is nothing in the Rule that 222 contemplates invoicing more than one party for the same Attachment Space on a 223 Pole. Additionally there is no governance of what dollar amount an existing 224 Licensee could seek from third-parties for overlashing. The Pole Rental Fees the 225 Company charges are based upon the Commission's rate formula and must be 226 approved by the Commission. It is plausible for a third-party to overlash to an existing Licensee's messenger without the third-party ever needing to attach to 227

Page 10 – Direct Testimony of Jeffrey M. Kent

228 any other Company owned Poles. I don't believe it is appropriate to require the 229 Company to allow third-parties to install facilities that impose burdens on the 230 Company's poles without requiring those third-parties to have a contractual 231 relationship with the Company. The current language also does not contemplate 232 the safety and operational issues related to third-party overlashing. In addition to 233 the safety concerns cited above of Pole loading and clearances related to 234 overlashing, the 2007 version of the NESC which was published August 6, 2006 235 contains NESC Rule 235H (2) requiring that "clearances between the conductors, 236 cable and equipment of one communications utility to those of another, anywhere 237 in the span, shall be not less than 100mm (4 in.), except by agreement between the 238 parties involved". The 2012 version published August 1, 2011 contains the same 239 Rule and language and adds the words "including the Pole Owner" to the end of 240 the sentence. Thus, the Company interprets "parties involved" to include the Pole 241 Owner even though not explicitly called out in the 2007 version. The Company as 242 Pole Owner does not agree to allow less than 4 inches between the parties' 243 conductors and equipment and therefore does not allow third-party overlashing. 244 Further, NESC Rule 220(D) states that "all conductors of electric supply and 245 communications lines should be arranged to occupy uniform positions throughout, 246 or shall be constructed, located, marked, numbered or attached to distinctive 247 insulators or crossarms, so as to facilitate identification by employees authorized 248 to work thereon". Third-party overlashing causes problems with identification of 249 facilities which further contributes to operational issues related to inspection and 250 maintenance activities by all the attaching entities. Third-party overlashing is

Page 11 – Direct Testimony of Jeffrey M. Kent

simply not an appropriate practice to impose on electric utilities' distributionsystems.

253 Q. Please describe the reason for filing the fee schedule in this Docket.

A. The reason for this part of the filing is primarily to comply with R.746-345-3.A.2.c by incorporating a fee schedule into Schedule 4. The Company has in place a fee schedule which has been in use since 2002 and lists the non-recurring charges not included in the Pole attachment rental rate. The fee schedule is a part of contracts which have been approved by the Commission, but the fee schedule itself has not been filed as part of the Company's Schedule 4.

260 Q. Is the Company proposing changes to the non-recurring charges in the fee 261 schedule currently made a part of existing contracts?

262 A. Yes, the Company is proposing changes to its fee schedule in conformance with 263 the Commission's Rule and directive contained in a letter to the Division of 264 Public Utilities, dated September 6, 2005. The Company proposes to eliminate 265 inspection fees, topping fees and return trip fees as discrete fees, replace its 266 application and per pole fee with a per pole application fee that incorporates the 267 recovery of costs allowed by the Commission's directive described above, keep in 268 place the Unauthorized Attachment fee as discussed below and propose a fee 269 category of "Other" to account for its historic practice of invoicing for other costs, 270 for example, actual costs incurred on behalf of the Licensee during emergency 271 restoration work. A copy of proposed Schedule 4 is included with the Company's 272 Amended Application as Exhibit B.

Q. Please explain why the Company proposes incorporating pre-inspection fees
into a per Pole Application Fee and eliminating post-inspection fees
altogether.

276 A. The Company's current fee schedule, which has been in use since 2002 and has been approved by the Commission in numerous Pole attachment contracts, 277 278 utilizes pre-inspection fees and post-inspection fees associated with Licensee 279 Applications to attach. In section 1. of the Commission's September 6, 2005 letter 280 to the parties in Docket No. 04-999-03, the Commission provided direction on 281 fees Pole Owners may charge. The Commission's direction was for Application 282 fees to cover the expected costs of doing the survey and engineering work 283 required to determine what Make-ready Work must be done to accommodate the 284 Application. The Commission further directed that the fee may be a per Pole fee, 285 or it may be charged in groups of quantities contained in the Application. The 286 Commission did not prescribe an amount for such fees, and it's reasonable to 287 assume such fees are to be based on actual costs. Finally, the Commission 288 believed that post-construction and removal verification inspection fees are to be 289 recovered through the Pole attachment rental charges.

290 Q. Describe the Company's proposed per Pole Application Fee.

A. The Company's proposed per Pole Application fee of \$58.30 is based upon the most recent full calendar year's actual costs for performing the work to determine what Make-ready Work must be done to accommodate the Application, coordinate such work with the Licensee and other attaching entities, update the Company's records and perform the specific invoicing associated with the

Page 13 – Direct Testimony of Jeffrey M. Kent

296 Licensee Application. The work described above is performed by a combination 297 of Company employees who charge their time to specific time reporting orders 298 dedicated to capture the costs of such work. A listing of the time reporting orders 299 used to track such costs, their description and the amounts from the most recent 300 full calendar year can be found in Exhibit RMP_(JMK-4). In order to derive the 301 per Pole cost, the Company divided the actual costs it incurs by the number of 302 Poles on Applications which made it all the way through the process to invoicing 303 for the same period. The calculations of the proposed per Pole Application fee can 304 be found in Exhibit RMP (JMK-5). It should be noted that the costs the Company 305 incurs for its employees to perform this work do not settle to the FERC accounts 306 included in calculations of the Pole Rental Fee.

307 Q. Describe the Company's proposed Unauthorized Attachment Fee.

308 The Company has set the Unauthorized Attachment Fee at \$100 per Pole, in A. 309 addition to back rent, as a deterrent against attaching to the Company's Poles 310 without permission. This amount is the same amount the Company charges in 311 contracts it negotiates throughout its six state service territory and the amount 312 approved in numerous contracts approved by the Utah Commission. An 313 Unauthorized Attachment fee of \$250 per Pole was originally codified into 314 Administrative Rules in the state of Oregon in calendar year 2000 and then 315 revised with input from the industry during rulemaking in 2007 to the current 316 amount of \$100. The current amount was recently upheld by the Federal 317 Communications Commission in its Order 11-50, dated April 7, 2011, as 318 presumptively reasonable. The current Safe Harbor language in section 5.02

Page 14 – Direct Testimony of Jeffrey M. Kent

319 indicates Pole Owners may charge a Licensee the amounts shown in the Pole 320 Owners fee schedule, contemplating the fee would be set by the Pole Owner and 321 approved by the Commission. The Commission direction in September of 2006 322 was that fee be \$25 plus back rent to the last audit. Since then, the FCC and others 323 have provided guidance that the \$25 is not an adequate deterrent, and \$100 is 324 presumptively reasonable, and the Company supports that position. FCC Order 325 11-50 dated April 7, 2011 on page 51 states "...there appears to be a well-founded 326 concern that an unauthorized attachment payment amounting to no more than 327 back rent provides little incentive for attachers to follow authorization 328 processes..." The FCC Order goes on to state on page 52, "Specifically, going 329 forward, we will consider contract-based penalties for unauthorized attachments 330 to be presumptively reasonable if they do not exceed those implemented by the 331 Oregon PUC." Further, if a Licensee were to attach without permission from the 332 Pole Owner, the Licensee circumvents the intent of the Commission Rule with 333 respect to Make-ready Work and approval to attach and undermines the 334 Company's ability to collect rent and other fees as well as the Company's 335 opportunity to ensure the Licensee's installed Attachments are in compliance with 336 safety requirements. An adequate deterrent, such as the amount the Company is 337 proposing, is needed as disincentive for attaching without permission. Finally, the 338 Company expects that Licensees should understand the legal requirement that 339 attaching to Poles is allowed only after receiving permission from the Pole 340 Owner, and as such, would not engage in the behavior of making Unauthorized 341 Attachments, therefore avoiding the Unauthorized Attachment Fee altogether.

Page 15 – Direct Testimony of Jeffrey M. Kent

- 342 Q. Please describe the category of "Other Miscellaneous Fees" in the proposed
 343 fee schedule.
- A. This fee is applicable to recover the cost of work necessitated by Licensee
 requests not otherwise recovered in the annual Rental Fee or other fee categories,
 such as actual or estimated costs for Make-ready Work and labor for emergency
 restoration work performed on behalf of the Licensee.
- 348 Q. Why is it important for the Commission to approve the Company's fee
 349 schedule?
- 350 The Company incurs costs caused by Licensees. Recovery of these costs from the A. 351 Licensees, rather than from the Company's electric customers, in the form of both 352 recurring and non-recurring charges is appropriately allowed by law. The cost 353 based fees proposed in the Company's Schedule 4 are consistent with Commission Rule and are based on actual costs the Company incurs for the 354 355 Licensees. If the proposed fee schedule is approved by the Commission, the 356 Company can properly recover the costs from Pole occupants who are causing the 357 costs.
- 358 Q. Does this conclude your direct testimony?
- 359 A. Yes.