- Q. Please state your name, business address, and present position with
 PacifiCorp dba Rocky Mountain Power ("the Company").
- A. My name is Bruce N. Williams. My business address is 825 NE Multnomah
 Street, Suite 1900, Portland, Oregon 97232. My present position is Vice President
 and Treasurer.

6 Qualifications

7 Q. Please describe your education and business experience.

A. I received a Bachelor of Science degree in Business Administration with a
concentration in Finance from Oregon State University in 1980. I also received
the Chartered Financial Analyst designation upon passing the examination during
1986. I have been employed by the Company for 26 years. My business
experience has included financing of the Company's electric operations and nonutility activities, responsibility for the investment management of the Company's

15

Q. Please describe your present duties.

A. I am responsible for the Company's treasury, credit risk management, pension
 and other investment management activities. I am also responsible for the
 preparation of the Company's embedded cost of debt and preferred equity and any
 associated testimony related to capital structure for regulatory filings in all of
 PacifiCorp's state and federal jurisdictions.

- 21 Summary of Testimony
- 22 **Q.** Please provide a summary of your testimony.
- A. My testimony discusses the Company's capital structure and costs of capital. It

Page 1 – Direct Testimony of Bruce N. Williams

supports the proposed common equity level of 52.1 percent and provides evidence of why that level is appropriate and benefits customers. Those benefits include maintaining the Company's current credit ratings, which will facilitate continued access to the capital markets for the Company, and providing over the long-term a more competitive cost of debt and overall cost of capital. This capital structure is necessary to enable the Company to continue to invest in infrastructure in order to provide safe and reliable service to our customers at reasonable costs.

31 Q. What is the overall cost of capital that you are proposing in this proceeding?

A. Rocky Mountain Power is proposing an overall cost of capital of 7.91 percent.
This cost includes the return on equity recommendation of 10.20 percent from Dr.
Samuel C. Hadaway and the following capital structure and costs:

Overall Cost of Capital

Component	Percent of Total	Cost	Weighted Average
Long Term Debt	47.6%	5.41%	2.58%
Preferred Stock	0.3%	5.43%	0.02%
Common Stock Equity	<u>52.1%</u>	10.20%	<u>5.31%</u>
Total	100.0%		7.91%

35 **Financing Overview**

36 Q. Please explain Rocky Mountain Power's need for and sources of new capital.

A. Rocky Mountain Power is in the process of adding significant new plant
 investments over multiple years. These investments include required pollution
 control equipment, generation upgrades, transmission facilities and other capital
 investments to properly maintain the existing infrastructure. These investments

Page 2 – Direct Testimony of Bruce N. Williams

41

42

help system reliability, improve power delivery and help to assure safe operations for the benefit of customers.

43 Q. How does the Company finance its electric utility operations?

44 Α. Generally, the Company finances its regulated utility operations over the long 45 term utilizing approximately a 50/50 percent mix of debt and common equity capital. Immediately prior to and during periods of significant capital 46 47 expenditures, the Company may allow the common equity component of the 48 capital structure to increase. This provides more flexibility regarding the type and 49 timing of debt financing, better access to the capital markets, a more competitive 50 cost of debt, and, over the long-run, more stable credit ratings; all of which assist 51 in financing such expenditures. In addition, all else being equal, the Company will 52 need to have a greater common equity component to offset various adjustments 53 that rating agencies make to the debt component of the Company's published 54 financial statements. I will discuss these adjustments in greater detail later in this 55 testimony.

56 Q. Does the Company anticipate it will continue to pay dividends to 57 MidAmerican Energy Holdings Company ("MEHC")?

A. Yes. The proposed capital structure in the present case includes the impact of
additional dividends expected to be paid to MEHC before the end of the test
period.

61 During 2011, the Company initiated the payment of dividends to MEHC 62 as a result of the temporary cash benefits and boost to credit metrics resulting 63 from the passage of legislation enacting and extending bonus depreciation. The

Page 3 – Direct Testimony of Bruce N. Williams

64 Company expects a similar but smaller benefit from bonus depreciation during 65 2012. This temporary improvement in credit metrics allowed PacifiCorp to 66 moderate the level of equity that otherwise would have been necessary to sustain 67 the Company's credit rating during these periods, and enabled dividends to be 68 paid in 2011 and 2012. In addition, the temporary cash benefits from bonus 69 depreciation have reduced, but not eliminated, the need for new borrowings.

70 Q. Please explain why dividends were not paid to MEHC in the past.

71 Since the acquisition in 2006 by MEHC, the Company has managed the capital Α. 72 structure through the timing and amount of long-term debt issuances and capital 73 contributions while forgoing any common dividend distributions for nearly five 74 years. MEHC recognizes that the Company is in a period requiring significant 75 capital investment which, until recently, has far exceeded the Company's ability 76 to finance with internally generated funds. As such, MEHC allowed the Company 77 to retain earnings totaling over \$2 billion and even increased its investment in the 78 Company by more than \$1 billion in order to enable the Company to finance 79 capital investment and help maintain the credit ratings during this period of 80 capital spending. As I will discuss later, the maintenance of credit ratings has 81 allowed the Company to access the capital markets when other utilities were 82 denied access, provided a lower cost of debt and a lower overall cost of capital.

83

84

Q. Shouldn't the additional cash flow generated by the tax law changes mitigate the need for a rate increase?

A. It will, but only to a limited extent. Bonus depreciation provides a temporary cash
flow benefit to the Company in the form of accelerated tax benefits, but this cash

87 benefit does not translate one-for-one into a reduction in revenue requirements. 88 Income tax expense, a component of revenue requirements, generally is 89 unchanged as a result of bonus depreciation, as the current income tax benefits 90 received from bonus depreciation generally are fully offset by additional deferred 91 income tax expenses. Customers receive benefits from bonus depreciation in the 92 form of increased deferred income tax liabilities, which reduces rate base, and 93 from a lower equity level carried in the Company's capital structure than would 94 otherwise be the case without the benefits of bonus depreciation. This capital 95 structure with a lower equity level still produces financial results that meet the 96 rating agencies' expectations due to the improved cash flow metrics resulting 97 from bonus depreciation.

98 Credit Ratings

99 Q. Why should this Commission be concerned about credit ratings and the 100 views expressed by rating agencies?

A. This Commission should be concerned about credit ratings and the views of rating agencies for several reasons. First, the credit rating of a utility has a direct impact on the price that a utility pays to attract the capital necessary to support its current and future operating needs. Many institutional investors have fiduciary responsibilities to their clients, and are typically not permitted to purchase non investment grade (i.e. rated below BBB-) securities or in some cases even securities rated below a single A.

108Second, credit ratings are an estimate of the probability of default by the109issuer on each rated security. Lower ratings equate to higher risks and higher costs

Page 5 – Direct Testimony of Bruce N. Williams

of debt. However, even investment grade rated borrowers have experienced recent problems accessing the capital markets or been shut out entirely. The financial crisis of 2008 and 2009 provided clear and compelling evidence of the benefits of the Company's credit rating as it was able to issue new long-term debt during the midst of the financial turmoil. Other lower rated utilities were simply shut out of the market and could not obtain new capital regardless of how much they were willing to pay.

117 Q. Please provide the Commission with examples where poor credit ratings hurt 118 a utility's flexibility in the credit markets.

- A. Arizona Public Service Company (rated at that time Baa2/BBB-) filed a letter with the Arizona Corporation Commission during October 2008 stating that the commercial paper market was completely closed to it, and it likely could not successfully issue long-term debt. See Exhibit RMP__(BNW-1).
- Further, those issuers who could access the markets paid rates well above the levels that the Company was able to achieve. For example, Nevada Power (rated Baa3/BBB) issued new debt two days following PacifiCorp's January 2009 issuance and was required by investors to pay a coupon of 7.375 percent for a five year maturity. Subsequently, Puget Sound Energy (rated Baa2/A-) issued new seven year debt at a credit spread over Treasuries of 480.3 basis points resulting in a 6.75 percent coupon.

130 Q. How do these coupon rates compare to PacifiCorp during that period and 131 more recently?

132 A. The Company completed in January 2009 an offering of \$350 million of first

Page 6 – Direct Testimony of Bruce N. Williams

mortgage bonds with a 10-year maturity at a coupon rate of 5.50 percent and \$650
million of 30-year first mortgage bonds with a coupon of 6.00 percent. The
Company was able to achieve both a longer maturity and lower cost than either of
those other utilities.

137 During January, 2012 the Company completed an issuance of \$650 138 million of first mortgage bonds. This offering consisted of \$350 million with a 10-139 year maturity and a coupon interest rate of 2.95 percent and \$300 million with a 140 30-year maturity and a coupon rate of 4.10 percent. These rates are among the 141 lowest ever achieved by borrowers. The coupon rate on the 10-year maturity is 142 tied for the lowest utility rate on record (for any ratings level) and the sixth lowest 143 coupon rate for any industry and any credit rating. The 30-year coupon rate of 144 4.10 percent is the third lowest coupon achieved by any issuer in any industry and 145 credit rating. In fact, the Company achieved a lower credit spread and coupon 146 relative to higher rated utility issuers Duke Energy Carolina and Florida Power & 147 Light Company. These favorable debt rates are included in the cost of debt 148 calculation in this docket and help to keep rates reasonable for customers.

Further, the Company has a near constant need for short-term liquidity as well as periodic long-term debt issuances. We pay on a daily basis significant amounts to suppliers whom we count on providing necessary goods and services such as fuel, spare parts and inventory. Being unable to access funds can jeopardize the successful completion of necessary capital infrastructure projects and would increase the chance of outages and service failures over the long-term.

The Company's creditworthiness, as reflected in its credit ratings, will

Page 7 – Direct Testimony of Bruce N. Williams

155

156 strongly influence its ability to attract capital in the competitive markets and the157 resulting cost of that capital.

158 Q. Can regulatory actions or orders affect a company's credit rating?

- 159 A. Yes, in a very significant way. Regulated utilities such as the Company are fairly 160 unique since they cannot unilaterally set their own prices for their services. The 161 financial integrity of a regulated utility is largely a result of how the utility is 162 treated on cost recovery issues and the prices set by regulators. Rates are 163 established by regulators to permit the utility to recover prudently incurred 164 operating expenses and a reasonable opportunity to earn a fair return on the capital invested. Therefore, rate decisions by utility commissions have a direct 165 and significant impact on the financial condition of utilities. 166
- 167Rating agencies and investors have a keen understanding of the168importance of regulatory outcomes. For example, Standard & Poor's ("S&P")
- 169 writes:

(t)he assessment of regulatory risk is perhaps the most important factor in Standard & Poor's Ratings Services' analysis of a U.S. regulated, investor-owned utility's business risk.¹

173 Similarly, Moody's has stated:

174 [f]or a regulated utility, the predictability and supportiveness of the 175 regulatory framework in which it operates is a key credit consideration and the one that differentiates the industry from most 176 177 other corporate sectors. The most direct and obvious way that regulation affects utility credit quality is through the establishment 178 of prices or rates for the electricity, gas and related services 179 provided (revenue requirements) and by determining a return on a 180 utility's investment, or shareholder return.² 181

¹ Standard & Poor's Ratings Direct – Assessing U.S. Utility Regulatory Environments; March 11, 2010.

² Moody's Investors Service Regulated Electric and Gas Utilities; August 2009.

182 Q. How does maintenance of the Company's current credit ratings benefit 183 customers?

184 The Company is in the midst of a period of heavy capital spending and investing Α. 185 in infrastructure in order to provide for the needs of customers. If the Company 186 does not have consistent access to the capital markets at reasonable costs, these borrowings and the resulting costs of building new facilities become more 187 188 expensive than they otherwise would be. The inability to access financial markets 189 can threaten the completion of these necessary projects which, in turn, will impact 190 system reliability and customer safety. All of these resulting higher costs are 191 ultimately borne by the customers. Maintaining the current single-A credit rating 192 makes it more likely the Company will have access to the capital markets at 193 reasonable costs even during periods of financial turmoil. Such a rating will allow 194 the Company continued access to the capital markets that will enable it to fulfill 195 its capital investments for the benefit of customers.

196 **Q.** Are there other identifiable advantages to a favorable rating?

A. Yes. Higher-rated companies have greater access to the long-term markets for
power purchases and sales. Such access provides these companies with more
alternatives when attempting to meet the current and future load requirements of
their customers. Additionally, a company with strong ratings will often avoid
having to meet costly collateral requirements that are typically imposed on lowerrated companies when securing power in these markets.

203 In my opinion, maintaining the current single-A rating provides the best 204 balance between costs and continued access to the capital markets which is

Page 9 – Direct Testimony of Bruce N. Williams

205		necessary to fund capital projects for the benefit of customers.
206	Q.	Is the proposed capital structure consistent with the Company's current
207		credit rating?
208	A.	Yes. This capital structure is intended to enable the Company to deliver its
209		required capital expenditures and achieve financial metrics which will meet rating
210		agency expectations. S&P has stated very clearly its expectations for PacifiCorp:
211 212 213 214 215		The stable outlook incorporates our anticipation that PacifiCorp will [achieve] adjusted FFO to debt in the area of 20%, FFO interest coverage of at least 4.5x and adjusted debt to total capitalization of around 50%. We view these cash flow levels as merely adequate to maintain the ratings ³
216	Q.	Do the Company's credit ratings benefit because of MEHC and its parent
217		Berkshire Hathaway?
218	A.	Yes. Although ring fenced, historically the Company's credit ratios have been
219		weak for the ratings levels and we have been able to sustain our ratings, in part
220		through the acquisition by MEHC and its parent, Berkshire Hathaway. S&P was
221		very clear on this point in its recent assessment of PacifiCorp in stating:
222 223 224 225		MEHC has demonstrated a willingness to support the utility's capital program, providing PacifiCorp with \$1.1 billion equity contribution since 2006. This has allowed the company to grow without straining borrowings.
226		S&P further stated:
227 228 229 230 231		regulatory lag continues to allow only modest improvement in the company's financial profile: Its return on equity remains under authorized levels and although leverage has improved since MidAmerican Energy Holdings Co. acquired the utility in 2006, cash flow metrics remain just adequate to support the rating ⁴

³ Standard & Poor's Ratings Direct; October 3, 2011.
⁴ Standard & Poor's Ratings Direct; July 29, 2011.

232 Clearly, Rocky Mountain Power and its customers have benefited from the 233 higher ratings the Company would otherwise not likely have been awarded on a 234 stand-alone basis. Another important element supporting the Company's current 235 ratings is the rating agencies' expectations that Rocky Mountain Power will 236 receive supportive regulatory treatment including reasonable outcomes in rate 237 proceedings, including applications to recover the full cost of large scale capital 238 projects. Absent ownership by MEHC and supportive regulatory treatment that 239 permits a fair opportunity for the Company to recover its reasonable and prudent 240 costs, including a return on its investment comparable to other similarly situated 241 utilities, PacifiCorp's senior secured and corporate credit ratings would have 242 likely suffered at least a one rating level downgrade.

Q. Do S&P's recent credit reports on PacifiCorp underline S&P's expectation that PacifiCorp improve its financial metrics in order to maintain its current credit rating?

246 Yes. S&P has been cautious about PacifiCorp credit metrics and, as noted A. 247 previously, views the Company's credit metrics on a stand-alone basis as just 248 adequate to support the ratings. S&P has made several references to the need for 249 PacifiCorp to improve its stand-alone financial metrics, noting that PacifiCorp's 250 financial risk profile reflects a large capital program and the need to shore up cash 251 flow metrics. S&P also stated that, "[g]iven the recent turmoil in both the liquidity 252 and capital markets, we have taken a firmer view on the need to link the 253 PacifiCorp short-term ratings to its stand-alone quality, which supports an 'A-2' short-term rating." S&P also reiterated its credit view that, "supportive rate case 254

Page 11 – Direct Testimony of Bruce N. Williams

- 255outcomes remain key to maintaining and improving upon the company's financial256performance."⁵See the S&P Ratings Direct publications in Exhibits257RMP__(BNW-2) from October 3, 2011, RMP__(BNW-3) from July 29, 2011,258RMP__(BNW-4) from April 28, 2011, RMP__(BNW-5) from October 7, 2010
- 259 and RMP__(BNW-6) from April 30, 2010.
- Q. Do other rating agencies share S&P's view concerning the need for
 supportive rate case outcomes?
- A. Yes. Fitch stated, "The current ratings and Stable Outlook assume [PacifiCorp]
 continues to benefit from parent company support and reasonable outcomes in
 pending and future rate proceedings to recover anticipated, significant capital
- 265 investment."⁶ Further, Fitch stated:

266 Given the size of its planned capital investment, timely recovery of capital and related operating and maintenance costs is crucial for 267 PPW's creditworthiness. Therefore, currently unanticipated 268 adverse developments in PPW's six regulatory jurisdictions, 269 270 leading to greater regulatory lag or lower recoveries, and resulting 271 weaker coverage ratios compared with Fitch's projections could lead to future deterioration in PPW's creditworthiness and lower 272 credit ratings.⁷ 273

- 274 Likewise, Moody's lists "Reasonably supportive regulatory environment" as one
- 275 of the ratings drivers. Moody's also states:

276The stable outlook incorporates Moody's expectation that277PacifiCorp will continue to receive reasonable regulatory treatment278for the recovery of its higher capital expenditures...."

Further as to what could cause the rating to be lowered, Moody's writes:

280	if there	e were	to be a	ndverse	regu	ilato	ry rulin	gs on curre	nt
281	and futur	e rate	cases	such	that	we	would	anticipate	а

⁵ Standard & Poor's Ratings Direct; April 30, 2011.

⁶ Fitch Ratings; September 29, 2011.

⁷ Fitch Ratings; January 6, 2011.

282

sustained deterioration in financial metrics...⁸

283 Capital Structure

284 How did the Company determine the capital structure proposed in this case? 0. 285 Α. The test period in this proceeding is the 12 months ending May 31, 2013. To 286 appropriately match the Company's costs with customer prices during the period, 287 the capital structure is based on the actual capital structure at December 31, 2011, 288 and forecasted capital activity, including known and measurable changes, through 289 March 31, 2013. The Company has averaged the five quarter-end capital 290 structures measured beginning at March 31, 2012, and concluding with March 31, 291 2013. The capital activity includes known maturities of certain debt issues that 292 were outstanding at December 31, 2011, subsequent issuances of long-term debt 293 and any capital contributions received or dividends paid. The known and 294 measurable changes represent actual and forecasted capital activity since 295 December 31, 2011.

Q. Why is the Company measuring capital structure through March 31, 2013 and not May 31, 2013?

A. As the Company is using an average of five calendar year quarter ends to determine the proposed capital structure consistent with FERC reporting, it needed to select the end of a quarter as the end of the period. Therefore, the period ending March 31, 2013 was utilized as it is the nearest quarter end that is within the test period (12 months ending May 31, 2013).

Page 13 – Direct Testimony of Bruce N. Williams

⁸ Moody's Investor Service; May 9, 2011.

303Q.Why is Rocky Mountain Power using an average of five quarter ends to304determine the proposed capital structure rather than simply an average of305the beginning and ending points as in cases prior to the 2011 general rate306case?

307 As the Company has grown, its capital expenditure program has increased A. 308 significantly from historical levels which, in turn, have required new financings to 309 also be much larger. These larger financings are usually more efficient due to 310 lower transactional costs, and better received by investors who value the greater 311 liquidity that larger financings typically offer. However, the trade-off is greater 312 volatility in the Company's capital structure ratios, particularly at quarter-end 313 following sizable financings. As such, the Company is proposing in this case to 314 use a capital structure that employs an average of the five quarter-end balances to 315 help smooth out this volatility. This is also the same methodology the Company 316 used in Docket No. 10-035-124 (the 2011 general rate case), which was approved 317 by the Commission.

318 Q. How does the Company's proposed capital structure compare to what the

319 parties stipulated to in the Company's 2011 general rate case?

Rocky Mountain Power Comparison of Capital Structures				
	2011 General Rate	2012 General Rate		
	Case	Case		
Long-Term Debt	47.8%	47.6%		
Preferred Stock	0.3%	0.3%		
Common Equity	51.9%	52.1%		
Totals	100.0%	100.0%		

320 A. The capital structures are compared in the table below.

321 The proposed capital structure in the present case has a slightly higher common

Page 14 – Direct Testimony of Bruce N. Williams

equity component than the Company's capital structure stipulated to in the 2011 general rate case which the Commission accepted as part of the settlement of that case. This growth in equity, albeit slight, is necessary to help compensate for the decline in the Company's cash flow metrics that begin in 2013 when the effects of bonus depreciation expire. I should note that the proposed overall cost of capital at 7.91 percent is lower than the 7.94 percent in the 2011 stipulation.

328 Q. What type of debt and preferred equity securities does the Company employ 329 in meeting its financing requirements?

330 A. The Company relies on a mix of first mortgage bonds, other secured debt, tax-331 exempt debt, and preferred stock to help meet its long-term financing 332 requirements. These securities employ various maturities in order to provide 333 flexibility and mitigate refinancing risks. The Company has completed the 334 majority of its long-term financing utilizing secured first mortgage bonds issued 335 under the Mortgage Indenture dated January 9, 1989. Exhibit RMP (BNW-7) 336 shows that, over the 12 months ended March 31, 2013, the Company is projected to have an average of approximately \$6.2 billion of first mortgage bonds 337 338 outstanding, with an average cost of 5.79 percent. Presently, all outstanding first 339 mortgage bonds bear interest at fixed rates. Proceeds from the issuance of the first 340 mortgage bonds (and other financing instruments) are used to finance the 341 combined utility operation.

Another important source of financing has been the tax-exempt financing associated with certain qualifying equipment at power generation plants. Under arrangements with local counties and other tax-exempt entities, these entities

Page 15 – Direct Testimony of Bruce N. Williams

345 issue securities. The Company borrows the proceeds of these issuances from the 346 respective entities and pledges its credit quality to repay the debt in order to take 347 advantage of the tax-exempt status of the financings. These bonds are primarily in 348 a variable rate mode and are re-marketed, some as often as daily. In addition to 349 tax-exempt status, these securities take advantage of current very low short-term 350 interest rates. On the other hand, the variable rate structure of this type of 351 financing exposes the Company to re-marketing and interest rate risks as well as 352 dislocations in the short-term credit markets. Hence, the Company is careful as to 353 the total amount of this variable rate financing that it maintains in its capital 354 structure.

During the 12 months ended March 31, 2013, PacifiCorp's tax-exempt portfolio is projected to be \$738 million in principal amount with an average cost of 2.21 percent (which includes the cost of issuance and credit enhancement).

358 Q. How does the Company determine the amount of common equity, debt and 359 preferred stock to be included in its capital structure?

360 A. As a regulated public utility, the Company has a duty and an obligation to provide 361 safe, adequate and reliable service to customers in its Utah service territory while 362 prudently balancing cost and risk. In order for Rocky Mountain Power to fulfill its 363 service obligation, the Company is making significant capital expenditures for 364 new plant investment, including transmission and environmental control 365 investments on existing fossil-fired generation units. Each of these capital 366 investments also has associated operating and maintenance costs. Through its 367 planning process, the Company determined the amount of new financing

Page 16 – Direct Testimony of Bruce N. Williams

necessary to support these activities and to provide financial results and credit
ratings that balance the cost of capital with continued access to the financial
markets.

Q. Please describe the changes to the amount of outstanding long-term debt.

- A. Approximately \$27 million of long-term debt with an average cost of 8.99 percent will mature between December 31, 2011, and March 31, 2013. As such, I have removed this debt in the determination of the proposed capital structure and the cost of debt from those periods in which it will no longer be outstanding.
- As I discussed earlier, the Company recently completed the issuance of new long-term debt in the amount of \$650 million with an average cost of 3.56 percent. These issuances are included in the proposed capital structure and the cost is included in the cost of debt calculation. In addition, the Company presently expects to issue \$400 million of new long term debt before March 31, 2013. This expected issuance is included in the proposed capital structure and its expected cost of 4.38 percent is also included in the cost of debt calculation.
- 383 **Purchase Power Agreements**

384 Q. Is the Company subject to rating agency debt imputation associated with 385 Purchase Power Agreements?

A. Yes. Rating agencies and financial analysts consider Purchase Power Agreements
("PPAs") to be debt-like and will impute debt and related interest when
calculating financial ratios. For example, S&P will adjust the Company's
published financial results and impute debt balances and interest expense resulting
from PPAs when assessing creditworthiness. It does so in order to obtain a more

Page 17 – Direct Testimony of Bruce N. Williams

accurate assessment of a company's financial commitments and fixed payments.
Exhibit RMP__(BNW-8) is a publication by S&P detailing its view of the debt
aspects of PPAs.

394

Q. How does this impact the Company?

- A. During a recent ratings review, S&P evaluated the Company's PPAs and other related long-term commitments. Approximately \$355 million of additional debt and \$21 million of related interest expense were added to the Company's debt and coverage tests solely as a result of PPAs. There were also other adjustments made by S&P that resulted in a total of approximately \$897 million of debt and \$75 million of interest being imputed into PacifiCorp's credit ratios.
- 401 Q. How would the inclusion of this PPA related debt and these other
 402 adjustments affect the Company's capital structure as S&P reviews your
 403 credit metrics?
- 404 Negatively. By including the imputed debt resulting from PPAs and these other A. 405 adjustments, the Company's capital structure has a lower equity component as a 406 corollary to the higher debt component, lower coverage ratios and reduced financial flexibility than what might otherwise appear to be the case from a 407 408 review of the book value capital structure. For example, if one were to add the 409 approximately \$900 million of debt adjustments that Standard & Poor's makes to 410 the Company's capital structure in this case, the resulting common equity 411 percentage would decline from 52.1 percent to 49.2 percent. The 49.2 percent 412 equity ratio falls below S&P's published expectations for PacifiCorp.

Page 18 – Direct Testimony of Bruce N. Williams

	Book Values/Ratios	Rating Agency Adjustments	Adjusted Book Values/Ratios
Long-Term Debt	\$6,889 / 47.6%	\$897	\$ 7,786 / 50.7%
Preferred Stock	\$41 / 0.3 %	(\$21)	\$20 / 0.1 %
Common Equity	\$7,554 / 52.1%	0	\$ 7,554 / 49.2%
Totals	\$14,483 / 100.0%	\$876	\$ 15,359 / 100.0%

413 **Financing Cost Calculations**

414 Q. How did you calculate the Company's embedded costs of long-term debt and 415 preferred stock?

416 A. I calculated the embedded costs of debt and preferred stock using the
417 methodology relied upon in the Company's previous rate cases in Utah and other
418 jurisdictions.

419 **Q.** Please explain the cost of long-term debt calculation.

420 A. I calculated the cost of debt by issue, based on each debt series' interest rate and 421 net proceeds at the issuance date, to produce a bond yield to maturity for each 422 series of debt. It should be noted that in the event a bond was issued to refinance a 423 higher cost bond, the pre-tax premium and unamortized costs, if any, associated 424 with the refinancing were subtracted from the net proceeds of the bonds that were 425 issued. Each bond yield was then multiplied by the principal amount outstanding 426 of each debt issue, resulting in an annualized cost of each debt issue. Aggregating 427 the annual cost of each debt issue produces the total annualized cost of debt. 428 Dividing the total annualized cost of debt by the total principal amount of debt 429 outstanding produces the weighted average cost for all debt issues. This is the 430 Company's embedded cost of long-term debt.

431 Q. How did you calculate the embedded cost of preferred stock?

432 A. The embedded cost of preferred stock was calculated by first determining the cost

Page 19 – Direct Testimony of Bruce N. Williams

433 of money for each issue. I begin by dividing the annual dividend per share by the 434 per share net proceeds for each series of preferred stock. The resulting cost rate 435 associated with each series was then multiplied by the total par or stated value 436 outstanding for each issue to yield the annualized cost for each issue. The sum of 437 annualized costs for each issue produces the total annual cost for the entire 438 preferred stock portfolio. I then divided the total annual cost by the total amount 439 of preferred stock outstanding to produce the weighted average cost for all issues. 440 The result is the Company's embedded cost of preferred stock.

441 Q. A portion of the securities in the Company's debt portfolio bears variable 442 rates. What is the basis for the projected interest rates used by the 443 Company?

444 A. The Company's variable rate long-term debt in this case is in the form of tax-445 exempt debt. Exhibit RMP (BNW-9) shows that, on average, these securities 446 had been trading at approximately 92 percent of the 30-day London Inter Bank 447 Offer Rate (LIBOR) for the period January 2000 through December 2011. 448 Therefore, the Company has applied a factor of 92 percent to the forward 30-day 449 LIBOR rates at each future quarter-end spanning the test period and then added 450 the respective credit enhancement and remarketing fees for each floating rate tax-451 exempt bond. Credit enhancement and remarketing fees are included in the interest component because these are costs which contribute directly to the 452 453 interest rate on the securities and are charged to interest expense. This method is 454 consistent with the Company's past practices when determining the cost of debt in 455 previous Utah general rate cases as well as the other states that regulate the

Page 20 – Direct Testimony of Bruce N. Williams

456 Company.

457 Embedded Cost of Long-Term Debt

458 Q. What is the Company's embedded cost of long-term debt?

- 459 A. The cost of long-term debt is 5.41 percent for the period ending March 31, 2013,
- 460 as shown in Exhibit RMP___(BNW-7).

461 Embedded Cost of Preferred Stock

- 462 Q. What is the Company's embedded cost of preferred stock?
- 463 A. Exhibit RMP__(BNW-10) shows the embedded cost of preferred stock for the
- 464 period ending March 31, 2013, to be 5.43 percent.
- 465 Q. Does this conclude your direct testimony?
- 466 A. Yes.