

1 **Q. Please state your name, business address, and present position with**
2 **PacifiCorp dba Rocky Mountain Power (“the Company”).**

3 A. My name is Bruce N. Williams. My business address is 825 NE Multnomah
4 Street, Suite 1900, Portland, Oregon 97232. My present position is Vice President
5 and Treasurer.

6 **Qualifications**

7 **Q. Please describe your education and business experience.**

8 A. I received a Bachelor of Science degree in Business Administration with a
9 concentration in Finance from Oregon State University in 1980. I also received
10 the Chartered Financial Analyst designation upon passing the examination during
11 1986. I have been employed by the Company for 28 years. My business
12 experience has included financing of the Company’s electric operations and non-
13 utility activities, responsibility for the investment management of the Company’s
14 qualified and non-qualified retirement plan assets, and investor relations.

15 **Q. Please describe your present duties.**

16 A. I am responsible for the Company’s treasury, credit risk management, pension
17 and other investment management activities. I am also responsible for the
18 preparation of the Company’s embedded cost of debt and preferred equity and any
19 associated testimony related to capital structure for regulatory filings in all of
20 PacifiCorp’s state and federal jurisdictions.

21 **Summary of Testimony**

22 **Q. Please provide a summary of your testimony.**

23 A. My testimony discusses the Company’s capital structure and costs of capital. It

24 supports the proposed common equity level of 51.60 percent and provides
 25 evidence that such level is appropriate and benefits customers. Those benefits
 26 include maintaining the Company's current credit ratings, which will facilitate
 27 continued access to the capital markets for the Company, and providing a more
 28 competitive cost of debt and overall cost of capital over the long-term. I also
 29 support the Company's cost of long-term debt of 5.28 percent and cost of
 30 preferred stock of 6.75 percent.

31 **Q. What is the overall cost of capital that you are proposing in this proceeding?**

32 A. Rocky Mountain Power is proposing an overall cost of capital of 7.72 percent.
 33 This cost includes the return on equity recommendation of 10.00 percent from Dr.
 34 Samuel C. Hadaway and the following capital structure and costs:

Overall Cost of Capital			
	Percent of		Weighted
	<u>Total</u>	<u>Cost</u>	<u>Ave</u>
Long Term Debt	48.38%	5.28%	2.56%
Preferred Stock	0.02%	6.75%	—%
Common Stock Equity	<u>51.60%</u>	10.00%	<u>5.16%</u>
	100.00%		7.72%

35 **Q. How does the proposed overall cost of capital compare to the Company's**
 36 **current authorized cost of capital?**

37 A. The proposed overall cost of capital is a slight increase of four basis points (0.04
 38 percent) compared to the 7.68 percent currently reflected in rates and adopted in
 39 the Commission Order issued September 19, 2012, in Docket Nos. 11-035-200,
 40 12-035-79 and 12-035-80. As I will discuss in more detail later in this testimony,
 41 by maintaining its credit ratings, the Company has been able to continue to lower
 42 its cost of long-term debt and moderate increases to customers.

43 **Financing Overview**

44 **Q. Please explain Rocky Mountain Power's need for and sources of new capital.**

45 A. Rocky Mountain Power is in the process of adding significant new plant
46 investments over multiple years. These investments include required pollution
47 control equipment, new generation, transmission facilities and other capital
48 investments to properly maintain the existing infrastructure. These investments
49 help system reliability, improve power delivery and help to assure safe operations
50 for the benefit of customers.

51 **Q. How does the Company finance its regulated electric utility operations?**

52 A. The Company finances its regulated utility operations with a mix of debt and
53 common equity capital. During periods of significant capital expenditures or
54 periods following the end of bonus depreciation, both of which are currently
55 occurring, the Company will need to maintain a common equity component in
56 excess of 50 percent of the capital structure in order to maintain its credit rating
57 and finance the debt component of the capital structure at the lowest reasonable
58 cost to customers. The end of bonus depreciation is another material factor
59 causing the Company to maintain a common equity component above the 50
60 percent level. This capital structure provides more flexibility regarding the type
61 and timing of debt financing, better access to the capital markets, a more
62 competitive cost of debt and, over the long run, more stable credit ratings, all of
63 which assist in financing such expenditures.

64 In addition, all else being equal, the Company will need to have a greater
65 common equity component to offset various adjustments that rating agencies

66 make to the debt component of the Company's published financial statements. I
67 will discuss these adjustments in greater detail later in this testimony.

68 **Credit Ratings**

69 **Q. What are the Company's current credit ratings?**

70 A. The Company's current ratings are:

	Fitch	Moody's	Standard & Poor's
Senior Secured Debt	A-	A2	A
Senior Unsecured Debt	BBB+	Baa1	A-
Outlook	Stable	Stable	Stable

71 **Q. Why should this Commission be concerned about credit ratings and the**
72 **views expressed by rating agencies?**

73 A. Credit ratings and the views of rating agencies are important for several reasons.
74 First, the credit rating of a utility has a direct impact on the price that a utility pays
75 to attract the capital necessary to support its current and future operating needs.
76 Many institutional investors have fiduciary responsibilities to their clients and are
77 typically not permitted to purchase non-investment grade (*i.e.*, rated below BBB-)
78 securities or, in some cases, even securities rated below single A.

79 Second, credit ratings are an estimate of the probability of default by the
80 issuer on each rated security. Lower ratings equate to higher risks and higher costs
81 of debt. But even investment grade rated borrowers have experienced problems
82 accessing the capital markets or been shut out entirely. The financial crisis of
83 2008 and 2009 provided clear and compelling evidence of the benefits of the
84 Company's credit rating as it was able to issue new long-term debt during the
85 midst of the financial turmoil. Other lower-rated utilities were simply shut out of
86 the market and could not obtain new capital regardless of how much they were

87 willing to pay.

88 Further, the Company has a near constant need for short-term liquidity, as
89 well as periodic long-term debt issuances. On a daily basis, the Company pays
90 significant amounts to suppliers to provide necessary goods and services, such as
91 fuel, spare parts, and inventory. Being unable to access funds can jeopardize the
92 successful completion of necessary capital infrastructure projects and would
93 increase the chance of outages and service failures over the long term.

94 **Q. Can regulatory actions or orders affect a company's credit rating?**

95 A. Yes, in a very significant way. Regulated utilities are fairly unique since they
96 cannot set their own prices for their services. The financial integrity of a regulated
97 utility is significantly impacted by how the utility is treated on cost recovery
98 issues and in the rates set by regulators. Rates are established by regulators to
99 permit the utility to recover prudently incurred operating expenses and a
100 reasonable opportunity to earn a fair return on the capital invested. Therefore, rate
101 decisions by utility commissions have a direct and significant impact on the
102 financial condition of utilities.

103 Rating agencies and investors have a keen understanding of the
104 importance of regulatory outcomes. For example, Standard & Poor's ("S&P")
105 writes:

106 The assessment of regulatory risk is perhaps the most important
107 factor in Standard & Poor's Ratings Services' analysis of a U.S.
108 regulated, investor-owned utility's business risk.¹

109 Similarly, Moody's has stated:

¹ Standard & Poor's Ratings Direct-Assessing U.S. Utility Regulation Environments (March 11, 2010).

110 For a regulated utility, the predictability and supportiveness of the
111 regulatory framework in which it operates is a key credit
112 consideration and the one that differentiates the industry from most
113 other corporate sectors. The most direct and obvious way that
114 regulation affects utility credit quality is through the establishment
115 of prices or rates for the electricity, gas and related services
116 provided (revenue requirements) and by determining a return on a
117 utility's investment, or shareholder return.²

118 **Q. How does maintaining the Company's current credit ratings benefit**
119 **customers?**

120 A. The Company is in the midst of a period of capital spending and investing in
121 infrastructure to provide for the needs of customers and to meet regulatory and
122 legislative mandates. If the Company does not have consistent access to the
123 capital markets at reasonable costs, these borrowings and the resulting costs of
124 building new facilities become more expensive than they otherwise would be. The
125 inability to access financial markets can threaten the completion of these
126 necessary projects, which will, in turn, affect system reliability and customer
127 safety. All of the resulting higher costs are ultimately borne by the customers.
128 Maintaining the current single-A credit rating for senior secured debt makes it
129 more likely the Company will have access to the capital markets at reasonable
130 costs, even during periods of financial turmoil. This rating will allow the
131 Company continued access to the capital markets, which will enable it to fulfill its
132 capital investments for the benefit of customers.

133 **Q. Can you provide an example of how the current ratings have benefited**
134 **customers?**

135 A. Yes. One example is the Company's ability to significantly reduce its cost of

² Moody's Investors Service Regulated Electric and Gas Utilities (August 2009).

136 long-term debt primarily through obtaining new financings at very attractive
137 interest rates. These lower debt costs benefit customers via lower overall rate of
138 return and lower revenue requirements.

139 The table below shows the reduction in the Company's cost of long-term
140 debt since June 2010.

Docket No.	2014 GRC Proposed June 2015	11-035-200 March 2013	10-035-124 June 2012	09-035-23 June 2010
Cost of Long-Term Debt	5.28%	5.37%	5.71%	5.98%

141 Clearly, customers have benefitted from a 70 basis points (0.70 percent) reduction
142 in the Company's cost of long-term debt. The Company estimates that this
143 reduction in the average cost of debt since June 2010 results in a decrease of
144 approximately \$20 million in the revenue requirements in this case.

145 **Q. Are there other identifiable advantages to a favorable rating?**

146 A. Yes. Higher-rated companies have greater access to the long-term markets for
147 power purchases and sales. This access provides these companies with more
148 alternatives when attempting to meet the current and future load requirements of
149 their customers. Additionally, a company with strong ratings will often avoid
150 costly collateral requirements that are typically imposed on lower-rated
151 companies when securing power in these markets.

152 Maintaining the current single-A rating provides the best balance between
153 costs and the continued access to the capital markets necessary to fund capital
154 projects for the benefit of customers.

155 **Q. Is the proposed capital structure consistent with the Company’s current**
156 **credit rating?**

157 A. Yes. This capital structure is intended to enable the Company to deliver its
158 required capital expenditures and achieve financial metrics that will meet rating
159 agency expectations. S&P has stated very clearly its expectations for PacifiCorp:

160 The stable outlook on PacifiCorp reflects our expectation that
161 management will continue to focus on its core utility operations
162 and reach [constructive] regulatory outcomes to avoid any
163 meaningful business risk rise. The outlook also includes our
164 projection that cash flow measures will decrease as construction
165 project[s] move forward and bonus depreciation benefits decrease.
166 Our base forecast includes adjusted FFO to total debt of about
167 18%, adjusted debt to EBITDA of roughly 4x, and adjusted debt to
168 total capital hovering at 50%. These measures are consistent with
169 our expectations for the rating. We could lower ratings if financial
170 measures consistently underperform our base forecast and remain
171 at less credit-supportive levels.... We do not contemplate positive
172 rating actions because of near-term capital needs, but we could
173 raise ratings if financial measures strengthen and consistently
174 exceed our base forecast[.]³

175 **Q. Do the Company’s credit ratings benefit because of MidAmerican Energy**
176 **Holdings Corporation (“MEHC”) and its parent Berkshire Hathaway?**

177 A. Yes. Although ring-fenced, historically the Company’s credit ratios have been
178 weak for the ratings levels, and the Company has been able to sustain its ratings,
179 in part, through MEHC and its parent, Berkshire Hathaway. S&P, Fitch and
180 Moody’s have been very clear on this point in recent assessments of PacifiCorp:

181 The company’s significant financial profile is supported by modest
182 use of leverage to finance a large capital program and parent
183 MidAmerican Energy Holdings Co.’s willingness to deploy equity
184 into PacifiCorp as needed to support the company’s capital
185 structure as it expands its rate base The cash credit metrics we
186 expect the company to achieve after this year are just adequate, in
187 our view, to support the ratings, providing little cushion for the

³ Standard & Poor’s Ratings Direct (October 23, 2012), attached as Exhibit RMP____(BNW-1).

188 company to deviate.⁴

189 PPW's ratings and outlook also reflect the benefits of affiliation
190 with ultimate corporate parent, Berkshire Hathaway (BRK)
191 Loss of the benefits of BRK ownership would have negative rating
192 implications.⁵

193 The rating also considers PacifiCorp's position as a subsidiary of
194 MEHC, a holding company whose subsidiaries are primarily
195 engaged in regulated activities, and the benefits from its affiliation
196 with BRK.⁶

197 Clearly, PacifiCorp and its customers have benefited from higher ratings
198 than the Company would otherwise likely have been awarded on a stand-alone
199 basis. Another important element supporting the Company's current ratings is the
200 rating agencies' expectations that PacifiCorp will receive supportive regulatory
201 treatment, including reasonable outcomes in rate proceedings and applications to
202 recover the full cost of large scale capital projects. Absent ownership by MEHC
203 and supportive regulatory treatment that permits a fair opportunity for the
204 Company to recover its reasonable and prudent costs, including a return on its
205 investment comparable to other similarly situated utilities, PacifiCorp's senior
206 secured and corporate credit ratings would have likely suffered a downgrade of at
207 least one rating level.

208 **Q. Do rating agencies share a view concerning the need for supportive rate case**
209 **outcomes?**

210 A. Yes, quite clearly. Fitch stated: "Ratings stability is predicated on reasonable
211 outcomes in pending and future rate proceedings to recover anticipated,
212 significant capital investments. A key rating concern is the execution of a large

⁴ Standard & Poor's Ratings Direct (April 26, 2012), attached as Exhibit RMP____(BNW-2).

⁵ Fitch Ratings (November 16, 2011), attached as Exhibit RMP____(BNW-3).

⁶ Moody's Investors Service (May 8, 2013), attached as Exhibit RMP____(BNW-4).

213 capital plan and timely recovery of related costs.”⁷ Fitch has further stated:

214 Given the size of its planned capital investment, timely recovery of
215 capital and related operating and maintenance costs is crucial for
216 PPW’s creditworthiness. Therefore, currently unanticipated
217 adverse developments in PPW’s six regulatory jurisdictions,
218 leading to greater regulatory lag or lower recoveries, and resulting
219 weaker coverage ratios compared with Fitch’s projections could
220 lead to future deterioration in PPW’s creditworthiness and lower
221 credit ratings.⁸

222 Likewise, Moody’s lists “Reasonably supportive regulatory environment” as one
223 of the ratings drivers, stating: “The stable outlook incorporates Moody’s
224 expectation that PacifiCorp will continue to receive reasonable regulatory
225 treatment for the recovery of its capital expenditures[.]”⁹ Moody’s further stated
226 that one of the factors that could cause the rating to be lowered is “adverse
227 regulatory rulings on current and future rate cases such that we would anticipate a
228 sustained deterioration in financial metrics[.]”¹⁰ Moody’s notes “Regulatory lag is
229 a challenge for PacifiCorp, which has long maintained large capital programs to
230 meet load growth as well as regulatory requirements for emissions control,
231 renewable standards, and reliability.”¹¹

232 S&P concurs, writing “A key ongoing challenge for PacifiCorp is whether
233 it will be able to achieve rate relief at levels necessary to sustain the company’s
234 capital investment program.”¹² S&P also noted that “supportive rate case
235 outcomes remain key to maintaining and improving upon the company’s financial

⁷ Fitch Ratings (September 16, 2013), attached as Exhibit RMP____(BNW-5).

⁸ Fitch Ratings (January 6, 2011), attached as Exhibit RMP____(BNW-6).

⁹ Moody’s Investors Service (May 8, 2013), attached as Exhibit RMP____(BNW-7).

¹⁰ Moody’s Investors Service (May 8, 2013).

¹¹ Moody’s Investors Service (May 8, 2013).

¹² Standard & Poor’s Ratings Direct (April 29, 2013), attached as Exhibit RMP____(BNW-8).

236 performance.”¹³

237 **Capital Structure Determination**

238 **Q. How did the Company determine the capital structure proposed in this case?**

239 A. The test period in this proceeding is the 12 months ending June 30, 2015. To
240 appropriately match the Company’s costs with customer prices during the period,
241 the capital structure is based on the actual capital structure at September 30, 2013,
242 and forecasted capital activity, including known and measurable changes, through
243 June 30, 2015. The Company has averaged the five quarter-end capital structures
244 measured beginning at June 30, 2014, and concluding with June 30, 2015. The
245 capital activity includes known maturities of certain debt issues that were
246 outstanding at September 30, 2013, subsequent issuances of long-term debt and
247 any dividends paid. The known and measurable changes represent actual and
248 forecasted capital activity since September 30, 2013.

249 **Q. Why is Rocky Mountain Power using an average of five quarter ends to**
250 **determine the proposed capital structure?**

251 A. As the Company has grown, its capital expenditure program has increased
252 significantly from historical levels which, in turn, has required new financings to
253 also be much larger. These larger financings are usually more efficient due to
254 lower transactional costs, and better received by investors who value the greater
255 liquidity that larger financings typically offer. However, the trade-off is greater
256 volatility in the Company’s capital structure ratios, particularly at quarter-end
257 following sizable financings. As such, the Company is proposing in this case to
258 use a capital structure that employs an average of the five quarter-end balances to

¹³ Standard & Poor’s Ratings Direct (April 28, 2011), attached as Exhibit RMP____(BNW-9).

259 help smooth out this volatility. The Commission has historically accepted the five
260 quarter average methodology beginning with its order in Docket No. 09-035-23.
261 Accordingly, the Company is calculating its capital structure in this case in the
262 same manner as in its last several Utah general rate cases.

263 **Q. How does the Company's proposed capital structure compare to the**
264 **stipulated capital structure in the Company's 2012 general rate case?**

265 A. The capital structures are compared in the table below.

	2014 General Rate Case	2012 General Rate Case
Long-Term Debt	48.38%	47.6%
Preferred Stock	0.02%	0.3%
Common Equity	51.60%	52.1%
Totals	100.00%	100.0%

266 The proposed capital structure in the present case has a slightly lower common
267 equity component than the stipulated capital structure in the 2012 general rate
268 case which the Commission approved as part of the settlement of that case. This
269 decrease in equity, albeit slight, is possible as the Company's credit metrics have
270 strengthened, which should permit the current credit ratings to be maintained at
271 the lower equity component.

272 **Financing Overview**

273 **Q. Please explain the Company's capital needs.**

274 A. The Company continues to have ongoing investment in generation, transmission
275 and distribution infrastructure. These and future capital additions and investments
276 will require the Company to raise funds by issuing significant amounts of new
277 long-term debt in the capital markets. To help obtain this new debt financing at
278 attractive rates, the Company is maintaining a balanced capital structure intended
279 to support current credit ratings. These actions help to ensure that PacifiCorp

280 remains well positioned to finance the additional investments that have been and
281 will continue to be made in the system at reasonable costs to customers.

282 **Q. What type of debt and preferred equity securities does the Company employ**
283 **in meeting its financing requirements?**

284 A. The Company relies on a mix of first mortgage bonds, other secured debt, tax-
285 exempt debt, and preferred stock to meet its long-term financing requirements.
286 These securities employ various maturities to provide flexibility and mitigate
287 refinancing risks.

288 The Company has completed the majority of its long-term financing
289 utilizing secured first mortgage bonds issued under the Mortgage Indenture dated
290 January 9, 1989. Exhibit RMP___(BNW-11) shows that over the 12 months
291 ended June 30, 2015, the Company is projected to have an average of
292 approximately \$6.6 billion of first mortgage bonds outstanding, with an average
293 cost of 5.59 percent. Presently, all outstanding first mortgage bonds bear interest
294 at fixed rates. Proceeds from the issuance of the first mortgage bonds (and other
295 financing instruments) are used to finance the combined utility operation.

296 Another important source of financing has been the tax-exempt financing
297 associated with certain qualifying equipment at power generation plants. Under
298 arrangements with local counties and other tax-exempt entities, the Company
299 borrows the proceeds and guarantees the repayment of the long-term debt to take
300 advantage of the tax-exempt status of the other entities in financings. During the
301 12 months ended June 30, 2015, the Company's tax-exempt portfolio is projected

302 to be on average \$574 million in principal amount, with an average cost of 1.71
303 percent (including the cost of issuance and credit enhancement).

304 Recently, the Company completed the redemption of all outstanding
305 shares of redeemable preferred stock. The redemption and refinancing of these
306 securities provide a substantial benefit to customers that I discuss later in this
307 testimony.

308 **Q. In the past, the Company retained all of its earnings to help finance capital**
309 **investments. Has the Company recently paid dividends to MEHC?**

310 A. Yes. Since the acquisition in 2006 by MEHC, the Company managed the capital
311 structure through the timing and amount of long-term debt issuances and capital
312 contributions, while forgoing any common dividends for nearly five years.

313 More recently, the Company has initiated the payment of dividends to
314 MEHC to help manage the common equity percentage in its capital structure and
315 expects periodic dividend payments for the foreseeable future. The proposed
316 capital structure in this case includes the impact of dividends expected to be
317 declared through the end of June 30, 2015. In fact, absent these dividends, the
318 Company's capital structure would contain a higher level of common equity than
319 the Company is proposing.

320 **Q. More specifically, what future financing activity does the Company**
321 **anticipate through the period ending June 30, 2015?**

322 A. For the period from January, 2014 through June 30, 2015, the Company
323 anticipates: (1) issuance of \$675 million of new long-term debt; (2) retirement of
324 approximately \$245 million of long-term debt at scheduled maturities; and (3)

325 declaration and payment of \$1,175 million of dividends to MEHC. All of these
326 have been included in the Company's proposed capital structure.

327 **Preferred Stock Refinancing**

328 **Q. Please discuss the refinancing of preferred stock you mentioned earlier.**

329 A. During 2013 the Company redeemed all remaining outstanding shares of six
330 series of redeemable preferred stock at stated redemption prices. These six series
331 totaled approximately \$38 million in stated value and were the entirety of all
332 preferred stock that had a redemption feature. The Company funded the
333 redemption with cash and will complete the permanent refinancing with proceeds
334 of the next long term debt financing, currently forecasted for March 2014.

335 Following these redemptions, the Company now has two series of non-
336 redeemable preferred stock outstanding with an aggregate stated value of \$2.4
337 million. These two remaining series do not have a redemption feature that would
338 allow the Company to retire them.

339 **Q. Are these actions included in the Company's proposed capital structure?**

340 A. Yes. I have removed the preferred stock that was redeemed from the proposed
341 capital structure and the projected March 2014 long-term debt issuance has been
342 sized to include this refinancing.

343 **Q. How does the Company propose to recover the redemption premiums and
344 stock issuance expenses?**

345 A. PacifiCorp is requesting the Commission authorize the Company to defer to
346 Balance Sheet Account 182.3, *Other Regulatory Assets*, the amount of the
347 premium to redeem the preferred stock as well as the related unamortized stock

348 expense balance from Account 214 by crediting Account 407.4 *Regulatory*
349 *Credits*. These amounts were debited to Account 439, *Adjustments to retained*
350 *earnings* to the extent they exceeded the balance in Account 210, *Gain on resale*
351 *or cancellation of reacquired stock*. PacifiCorp requests an amortization life for
352 this regulatory asset consistent with the new long-term debt refunding issuance
353 projected for March 2014. See Exhibit RMP___(BNW-10) for a detailed
354 description of the accounting treatment the Company is requesting.

355 This requested accounting is similar to the regulatory accounting treatment
356 provided for a debt refunding prior to stated maturity under General Instruction 17
357 of the FERC Uniform System of Accounts ("USOA") with amounts deferred to
358 balance sheet account 189, *Unamortized loss on reacquired debt*.

359 The Company proposes recovery of these charges through the weighted
360 average cost of debt as currently reflected in the cost of long-term debt Exhibit
361 RMP___(BNW-11), page 2, line 24 as redemption expenses associated with the
362 pro-forma March 2014 long-term debt issuance.

363 **Q. Have you estimated the impacts on customers?**

364 A. Yes. Absent the preferred stock refinancing, Utah customer rates would be \$0.5
365 million higher annually.

366 The table below shows the Company's proposed capital structure and
367 costs of each component and then a pro forma capital structure that removes the
368 impact of the preferred stock refinancing.

Proposed Capital Structure and Costs			
	Percent of		Weighted
	<u>Total</u>	<u>Cost</u>	<u>Ave</u>
Long Term Debt	48.382 %	5.2805 %	2.5548 %
Preferred Stock	0.016 %	6.7527 %	0.0011 %
Common Stock Equity	<u>51.602 %</u>	10.0000 %	<u>5.1602 %</u>
	100.000 %		7.7161 %
<i>WACC Benefit of Preferred Refinancing</i>			0.0004 %

Pro-forma w/o Preferred Refinancing			
	Percent of		Weighted
	<u>Total</u>	<u>Cost</u>	<u>Ave</u>
Long Term Debt	48.122 %	5.2809 %	2.5413 %
Preferred Stock	0.276 %	5.4274 %	0.0150 %
Common Stock Equity	<u>51.602 %</u>	10.0000 %	<u>5.1602 %</u>
	100.000 %		7.7165 %

369 The preferred stock redemption and refinancing provides a lower overall
370 cost of capital which translates into a revenue requirement savings. This savings
371 arises by redeeming preferred stock with a weighted average after-tax dividend
372 rate of 4.925 percent with new long-term debt that has a projected 3.065 percent
373 after-tax rate, including amortization of preferred stock redemption costs. The
374 cost of preferred stock increases because the surviving preferred stock, which is
375 not redeemable, carries higher dividend rates than the callable preferred stock that
376 was redeemed. The cost of long-term debt decreases as the cost of long-term debt
377 to refinance the preferred stock is lower than the pro forma average cost of long-
378 term debt without the preferred stock redemption and refinancing. The cost of
379 debt now includes the unrecovered costs related to certain hybrid debt securities,
380 Exhibit RMP___(BNW-11), page 3, lines 90 and 91, which were previously
381 recovered through the cost of preferred stock. This shift has no impact on

382 customer rates and is appropriate given the small amount of remaining preferred
 383 stock and is consistent with accounting treatment for these costs.

384 To better show the beneficial impacts of this refinancing I have also
 385 calculated total cost of capital using the after-tax cost of debt. As interest expense
 386 is deductible, this better captures the full benefit of redeeming the preferred stock
 387 and refinancing with lower after-tax cost of debt.

Proposed Capital Structure and Costs			
	% of		Weighted
	<u>Total</u>	<u>Cost</u>	<u>Ave</u>
Long Term Debt	48.382 %	3.2766 %	1.5853 %
Preferred Stock	0.016 %	6.7527 %	0.0011 %
Common Stock Equity	<u>51.602 %</u>	10.0000 %	<u>5.1602 %</u>
	100.000 %		6.7466 %
<i>WACC Benefit of Preferred Refinancing</i>			0.0055 %

Pro-forma w/o Preferred Refinancing			
	% of		Weighted
	<u>Total</u>	<u>Cost</u>	<u>Ave</u>
Long Term Debt	48.122 %	3.2768 %	1.5769 %
Preferred Stock	0.276 %	5.4274 %	0.0150 %
Common Stock Equity	<u>51.602 %</u>	10.0000 %	<u>5.1602 %</u>
	100.000 %		6.7521 %

388 Overall, these actions result in a reduction in the overall weighted average
 389 cost of capital and provide an approximate \$0.5 million reduction in revenue
 390 requirement in this case. The deferral treatment for the redemption premium and
 391 stock expense as a refunding cost of the new long-term debt refunding issuance
 392 results in a lower overall pre-tax and post-tax weighted average cost of capital,
 393 compared to a scenario without the redemptions of preferred stock. Reducing the
 394 cost of capital through refunding of the preferred stock is a benefit to RMP
 395 ratepayers.

396 **Purchase Power Agreements**

397 **Q. Is the Company subject to rating agency debt imputation associated with**
398 **Purchase Power Agreements?**

399 A. Yes. Rating agencies and financial analysts consider Purchase Power Agreements
400 (“PPAs”) to be debt-like and will impute debt and related interest when
401 calculating financial ratios. For example, S&P will adjust the Company’s
402 published financial results and impute debt balances and interest expense resulting
403 from PPAs when assessing creditworthiness. It does so in order to obtain a more
404 accurate assessment of a company’s financial commitments and fixed payments.
405 Exhibit RMP___(BNW-12) is a publication by S&P detailing its view of the debt
406 aspects of PPAs.

407 **Q. How does this impact the Company?**

408 A. During a recent ratings review, S&P evaluated the Company’s PPAs and other
409 related long-term commitments. Approximately \$229 million of additional debt
410 and related interest expense were added to the Company’s debt and coverage tests
411 solely as a result of PPAs. There were also other adjustments made by S&P that
412 resulted in a total of approximately \$843 million of debt and \$21 million of
413 interest being imputed into PacifiCorp’s credit ratios.

414 **Q. How would the inclusion of this PPA related debt and these other**
415 **adjustments affect the Company’s capital structure as S&P reviews your**
416 **credit metrics?**

417 A. Negatively. By including the imputed debt resulting from PPAs and these other
418 adjustments, the Company’s capital structure has a lower equity component as a

419 corollary to the higher debt component, lower coverage ratios and reduced
 420 financial flexibility than what might otherwise appear to be the case from a
 421 review of the book value capital structure. For example, if one were to add the
 422 \$843 million of debt adjustments that Standard & Poor's makes to the Company's
 423 capital structure in this case, the resulting common equity percentage would
 424 decline from 51.60 percent to 48.82 percent. The resulting 48.82 percent equity
 425 ratio falls below S&P's published expectations for PacifiCorp.

	Book Values (\$m)	% of Total	Rating Agency Adjustments (\$m)	Adjusted Book Values (\$m)	% of Total
Long Term Debt	\$ 7,149	48.38%	\$ 843	\$ 7,992	51.17%
Preferred Stock	2	0.02%	(1)	1	0.01%
Common Equity	7,625	51.60%	—	7,625	48.82%
	\$ 14,776	100.00%	\$ 842	\$ 15,618	100.00%

426 **Financing Cost Calculations**

427 **Q. How did you calculate the Company's embedded costs of long-term debt and**
 428 **preferred stock?**

429 A. I calculated the embedded costs of debt and preferred stock using the
 430 methodology relied upon in the Company's previous rate cases in Utah and other
 431 jurisdictions.

432 **Q. What is the Company's embedded cost of long-term debt?**

433 A. The cost of long-term debt is 5.28 percent for the period ending June 30, 2015, as
 434 shown in Exhibit RMP___(BNW-11).

435 **Q. Please explain the cost of long-term debt calculation.**

436 A. I calculated the cost of debt by issue, based on each debt series' interest rate and
 437 net proceeds at the issuance date, to produce a bond yield to maturity for each

438 series of debt. It should be noted that in the event a bond was issued to refinance a
439 higher cost bond, the pre-tax premium and unamortized costs, if any, associated
440 with the refinancing were subtracted from the net proceeds of the bonds that were
441 issued. Each bond yield was then multiplied by the principal amount outstanding
442 of each debt issue, resulting in an annualized cost of each debt issue. Aggregating
443 the annual cost of each debt issue produces the total annualized cost of debt.
444 Dividing the total annualized cost of debt by the total principal amount of debt
445 outstanding produces the weighted average cost for all debt issues. The result is
446 the Company's cost of long-term debt of 5.28 percent.

447 **Q. Regarding the \$675 million of new long-term debt issuances mentioned**
448 **earlier, how did you determine the interest rate for the new long-term debt?**

449 A. The Company currently plans to issue new long-term debt during March 2014 and
450 March 2015. I projected that these issuances would be completed at the
451 Company's estimated recent credit spreads for 30-year debt issuances over the
452 projected 30-year Treasury rates at March 2014 and March 2015. Further, I have
453 added expected issuance costs to calculate the all-in rate for each series of new
454 long-term debt.

455 **Q. What is the resulting cost for this new long-term debt?**

456 A. The Company's current estimated credit spread for 30-year debt is 0.95 percent.
457 The recent forward long-term Treasury rates for March 2014 and March 2015 are
458 3.89 percent and 4.10 percent, respectively. Issuance costs for this maturity and
459 type of debt add approximately seven basis points (0.07 percent) to the all-in cost.
460 Therefore, the projected costs of the new long-term debt are:

	March 2014 Issuance	March 2015 Issuance
Forward Treasury Rate	3.891 %	4.101 %
Credit Spread	0.950 %	0.950 %
Redemption Expense	0.033 %	n/a
Issuance Costs	0.065 %	0.068 %
All-in Cost	4.939 %	5.119 %

461 **Q. A portion of the securities in the Company’s debt portfolio bears variable**
462 **rates. What is the basis for the projected interest rates used by the**
463 **Company?**

464 A. The Company’s variable rate long-term debt in this case is in the form of tax-
465 exempt debt. Exhibit RMP___(BNW-13) shows that, on average, these securities
466 had been trading at approximately 90 percent of the 30-day London Inter Bank
467 Offer Rate (“LIBOR”) for the period January 2000 through October 2013.
468 Therefore, the Company has applied a factor of 90 percent to the forward 30-day
469 LIBOR rates at each future quarter-end spanning the test period and then added
470 the respective credit enhancement and remarketing fees for each floating rate tax-
471 exempt bond. Credit enhancement and remarketing fees are included in the
472 interest component because these are costs which contribute directly to the
473 interest rate on the securities and are charged to interest expense. This method is
474 consistent with the Company’s past practices when determining the cost of debt in
475 previous Utah general rate cases and in the Company’s other jurisdictions

476 **Q. What is the Company’s embedded cost of preferred stock?**

477 A. Exhibit RMP___(BNW-14) shows the embedded cost of preferred stock for the
478 period ending June 30, 2015, to be 6.75 percent.

479 **Q. How did you calculate the embedded cost of preferred stock?**

480 A. The embedded cost of preferred stock was calculated by first determining the cost

481 of money for each issue. I begin by dividing the annual dividend per share by the
482 per share net proceeds for each series of preferred stock. The resulting cost rate
483 associated with each series was then multiplied by the total par or stated value
484 outstanding for each issue to yield the annualized cost for each issue. The sum of
485 annualized costs for each issue produces the total annual cost for the entire
486 preferred stock portfolio. I then divided the total annual cost by the total amount
487 of preferred stock outstanding to produce the weighted average cost for all issues.
488 The result is the Company's embedded cost of preferred stock.

489 **Q. Does this conclude your direct testimony?**

490 A. Yes.