### BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of Rocky Mountain Power for Authority Direct Residential Rate Design to Increase its Retail Electric Utility Testimony of Service Rates in Utah and for Approval of Its Proposed Electric Territory For the Office of Service Schedules and Electric Service Regulations Consumer Services

### 1 I. <u>INTRODUCTION</u>

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### Q. WHAT IS YOUR NAME, YOUR OCCUPATION AND YOUR BUSINESS4 ADDRESS?

My name is Danny A.C. Martinez. I am a utility analyst for the Office of
Consumer Services (Office). My business address is 160 E. 300 S., Salt Lake
City, Utah 84111.

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### Q. PLEASE DISCUSS YOUR EDUCATION AND QUALIFICATIONS.

10 Α. I have B.S. and M.S. degrees in economics from the University of Utah. I also 11 have an MPA degree from the University of Utah. My private and public sector 12 work experience spans over 20 years including ten years in financial services and ten years teaching economics. In 2010, I was hired by the Office of 13 14 Consumer Services ("Office"). At the Office, I have worked primarily in the areas 15 of cost of service (COS) and demand side management (DSM). I filed testimony on cost of service and rate design issues in the last Questar Gas general rate 16 17 case (13-057-05). I filed testimony on customer charge issues in Rocky 18 Mountain Power's last general rate case (Docket 11-035-200). I also have 19 attended various training opportunities, including a week long intensive training 20 specializing on cost of service and rate design.

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### Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A. The purpose of my testimony is to present the Office's residential class rate
design recommendation in this proceeding. I also critique the Company's
residential rate design proposal, which includes significant increases in the level
of the customer charge and the minimum bill.

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# Q. ARE THE RESIDENTIAL RATE DESIGN RECOMMENDATIONS IN YOUR TESTIMONY INFORMED BY THE OFFICE'S RATE SPREAD RECOMMENDATIONS?

A. Yes. As discussed in the direct testimony of Mr. Gimble, the Office rate spread recommendations for the residential schedules differ from the Company's

proposal. The residential rate design recommendations set forth in my direct testimony are based on the Office's spread proposals at different revenue requirement levels.

### II. SUMMARY OF RECOMMENDATIONS

### Q. PLEASE SUMMARIZE THE OFFICE'S RESIDENTIAL RATE DESIGN RECOMMENDATIONS.

A. The Office offers three residential rate design recommendations based on three revenue requirement scenarios. The first rate design scenario uses the Office's proposed revenue requirement of a decrease of \$4.6 Million. The second rate design scenario is based on a revenue requirement increase between \$0 and \$30.958 million. In this scenario, the Office proposes that all of the residential class rate increase be reflected in the Office's proposed customer charge up to \$6.00. The third scenario is based on a revenue requirement increase greater than \$30.958 million. Under this scenario all residential rate design elements (customer charge, energy rates, etc.) are increased beginning with an increase in the customer charge to \$6.00. In all scenarios involving an increase in revenue requirement, the Office proposes a \$10.00 minimum bill for single-phase customers and a \$20.00 minimum bill for three-phase customers. For illustrative purposes, the Office shows its residential rate design proposal at revenue requirement increases of \$11 million, \$31 million, \$51 million and \$71.304 million.

# Q. PLEASE DESCRIBE THE OFFICE'S RATE DESIGN AT ITS PROPOSED REVENUE REQUIREMENT DECREASE OF \$4.6 MILLION?

A. Since the Office proposes that any ordered revenue decrease be allocated entirely to the commercial and lighting schedules, we recommend no changes to the existing residential rate design. In the event that the Office's recommended \$4.6 million decrease in revenue is not accepted by the Commission, the Office proposes four additional scenarios for the Commission to consider.

63	Q.	PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGN AT A				
64		REVENUE REQUIREMENT INCREASE BETWEEN \$0 AND \$30.958 MILLION.				

A. At a revenue requirement increase between \$0 and \$30.958 million, the Office proposes to put all the rate increase for the residential class into the customer charge and leave energy rates the same. At \$30.958 million, a \$6.00 customer charge would absorb all of the revenue increase allocated to the residential schedules. Any rate increase resulting from a revenue requirement below \$30.958 million would reduce the customer charge from \$6.00 to no less than \$5.00. The Office recommends that the calculated customer charge be rounded to the nearest \$0.25 increment consistent with customer charge increases in past rate cases. A slight adjustment to energy rates may be necessary due to rounding the customer charge to the nearest \$0.25

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# Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGN PROPOSAL FOR REVENUE REQUIREMENTS GREATER THAN \$30.958 MILLION.

- At a revenue requirement increase greater than \$30.958 million, the Office recommends the following rate design for the residential schedules:
  - Increase the monthly single-phase customer charge from \$5.00 to \$6.00;
  - Increase the monthly three-phase customer charge from \$10.00 to \$12.00;
  - Increase the residential minimum bill from \$7.00 to \$10.00;
  - Increase the residential minimum bill from \$14.00 to \$20.00 for threephase customers;
  - Leave the summer and non-summer first block rates at approximately the same level;
  - Any increases to the energy rates should first be applied to the nonsummer second block energy rate up to 5% to bring it in line with the summer second block energy rate. Any remaining revenue should be

93		applied on an equal percentage basis to the second and third non-
94		summer and summer energy block rates.
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96	Q.	PLEASE DESCRIBE THE OFFICE'S RATE DESIGN FOR SCHEDULES 10
97		AND 23 (IRRIGATION AND SMALL COMMERCIAL).
98	A.	The Office recommends no changes to the Company's rate design proposals for
99		Schedules 10 and 23. The Office proposes that any rate increases (or
100		decreases) assigned to these classes be applied on an equal percentage basis
101		to the different rate elements.
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103	Q.	PLEASE DESCRIBE HOW YOUR TESTIMONY IS ORGANIZED.
104	A.	First, I will present the Office's recommendations for residential rate design,
105		specifically addressing:
106		Customer Charge;
107		Energy Rates;
108		<ul> <li>Residential Rate Design at Different Revenue Requirement Scenarios;</li> </ul>
109		and
110		Minimum Bill.
111		Next, I will present the Office's critique of the Company's residential rate design
112		proposal.
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114	III.	RESIDENTIAL RATE DESIGN
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116	A. C	Sustomer Charge
117	Q.	WHAT IS THE OFFICE'S POSITION REGARDING THE RESIDENTIAL
118		CUSTOMER CHARGE IN THIS PROCEEDING?
119	A.	The Office advocates that the customer charge should only include customer-
120		related costs elements that do not vary by customer size. In this general rate
121		case, the Office recommends increasing the customer charge from \$5.00 up to
122		\$6.00 depending on the revenue requirement approved by the Commission.
123		The Office generally recommends that the customer charge be set at even \$0.25

increments within that range, depending on the final revenue increase assigned to the residential class. The Office also recommends that the customer charge for three-phase service be increased to maintain the current relationship in which the customer charge for three-phase service is twice the amount charged for single phase service.

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# Q. WHAT INFORMATION DID YOU RELY ON IN DEVELOPING THE OFFICE'S CUSTOMER CHARGE PROPOSAL?

I began with the Commission's Method as the basis for calculating the residential customer charge. I also reviewed past Commission Orders addressing the residential customer charge, the Company's customer charge proposal in this general rate case and the responses to discovery requests submitted to the Company by the Office. I evaluated this information in the context of the Office's position that the customer charge should include customer-related expenses that do not vary with the level of energy consumption (i.e. size) of Utah residential customers. The Commission's Method provides a framework to apply these principles.

### Q. PLEASE DESCRIBE THE COMMISSION'S METHOD.

A. In 1985, the Commission approved a customer charge method for Utah Power<sup>1</sup> similar to those approved for the natural gas utility:

"The approved customer-related costs used to calculate the customer charge are the costs of net plant for service lines and meters, i.e., depreciation expense, income tax and return, and the expenses for meter reading and billing, less associated billing revenue. These test year net costs, divided by the average annual number of customers in the test year, then divided again by 12 months, yields the fixed

<sup>&</sup>lt;sup>1</sup> Rocky Mountain Power was previously Utah Power until PacifiCorp was acquired by Mid-American Energy Company in 2006.

152		monthly customer charge." (Commission Order – Docket
153		09-035-23, p. 27)
154		In developing its method, the Commission identified specific FERC accounts and
155		subaccounts which contain costs of net plant for service drops and meters, meter
156		reading expenses, and customer billing expenses.
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158	Q.	WHAT COST COMPONENTS ARE CURRENTLY INCLUDED IN THE
159		COMMISSION'S METHOD?
160	A.	The Commission's Method includes the following components:
		1. Customer Billing & Accounting Expense (acct. 903.2) 161
162		2. Meter Reading (acct. 902.1)
163		3. Meters - Depreciation Expense
164		4. Meter Plant (acct. 370)
165		5. Meters - Accumulated Depreciation
166		6. Service Drop - Depreciation Expense
167		7. Service Drop Plant (acct. 369)
168		8. Service Drop - Accumulated Depreciation
169	_	
170	Q.	ARE THERE ADDITIONAL COST ACCOUNTS THAT SHOULD BE INCLUDED
171		IN THE CUSTOMER CHARGE TO BE CONSISTENT WITH THE
172	_	COMMISSION'S METHODOLOGY?
173	Α.	Yes. There are three FERC accounts and other FERC 903 subaccounts that
174		should be considered for inclusion in the customer charge. These accounts are
175		customer-related and do not vary by size of the residential customer.
176		Specifically, I recommend that the following additional accounts be included in
177		the customer charge:
178		Meter Expense - Account 536
179		Meter Maintenance - Account 597
180		Customer Supervision - Account 901
181		<ul> <li>Customer Records, Customer Systems - Account 903.1</li> </ul>
182		<ul> <li>Customer Records, Collections - Account 903.3</li> </ul>

- Customer Accounting, Customer Requests Account 903.5
  - Customer Contact Expenses in Customer Accounting Common Account 903.6

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## Q. PLEASE EXPLAIN WHY YOU RECOMMEND THE INCLUSION OF METER EXPENSE AND METER MAINTENANCE.

A. Since operations and maintenance expenses related to customer meters are an essential aspect of customer billing, FERC accounts 586 and 597 should be included in computing the customer charge. Account 586 – Meter Expense includes the cost of labor, materials used and expenses incurred in the operation of customer meters and associated equipment. Account 597 – Meter Maintenance includes the cost of labor, materials used and expenses incurred in the maintenance of meters and meter testing equipment, the book cost of which is included in Account 370, Meters, and Account 395, Laboratory Equipment, respectively. These costs are customer-related and do not vary by customer size.

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# Q. WHY DID THE OFFICE INCLUDE ACCOUNT 901 IN ITS CUSTOMER CHARGE PROPOSAL?

A. The FERC Uniform System of Accounts describes Account 901 as "Direct supervision of a specific activity shall be charged to account 902, Meter Reading Expenses, or account 903, Customer Records and Collection Expenses, as appropriate." Supervision costs associated with net plant of service drops and meters, meter reading and customer billing are included in this account. These costs are customer-related costs and do not vary with customer size.

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#### Q. WHY DID THE OFFICE EXCLUDE SUBACCOUNT 903.0?

210 A. Subaccount 903.0 includes labor and expenses for billing, account and collections for transmission service under Pacificorp's OATT. Since this expense

<sup>&</sup>lt;sup>2</sup> See FERC Uniform System of Accounts, Account 901; http://www.ecfr.gov/cgi-bin/text-idx?c=ecfr&sid=a1c36a909490a7f1508137221b50c2c6&rgn=div5&view=text&node=18:1.0.1.3.34&idno=18

212		is associated with customers other than Utah's residential customers, this
213		account should not be included in the Utah residential customer charge.
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215	Q.	WHY DID THE OFFICE INCLUDE SUBACCOUNT 903.1 IN ITS CUSTOMER
216		CHARGE PROPOSAL?
217	A.	Subaccount 903.1 includes costs for customer systems information technology
218		work. These costs support digital customer records and billing maintenance.
219		These are customer-related costs and do not vary with residential customer size.
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221	Q.	WHY DID THE OFFICE INCLUDE SUBACCOUNT 903.3 IN ITS CUSTOMER
222		CHARGE PROPOSAL?
223	A.	Subaccount 903.3 includes costs associated with collections for deliquent
224		accounts.3 While not all customers require collections, all customers benefit from
225		collections to the extent that lower levels of customer bad debt writeoffs reduce
226		overall customer billing costs. These expenses relate to customer billing and do
227		not vary with customer size.
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229	Q.	WHY DID THE OFFICE INCLUDE SUBACCOUNT 903.5 IN ITS CUSTOMER
230		CHARGE PROPOSAL?
231	A.	Subaccount 903.5 includes costs associated with customer requests. These
232		costs may include additional meter reading to resolve customer complaints or
233		concerns. While not every customer may not need to use this service, the

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service is available to all customers regardless of customer size. Therefore, the

Office supports inclusion of this subaccount in the customer charge.

<sup>&</sup>lt;sup>3</sup> Office witness Donna Ramas removed \$449,965 from the 903.3 account to reflect Electric Service Regulation No. 3, which requires that individual customers are responsible for certain costs associated with their unpaid accounts. The Company indicated in OCS Data Request 4.12 that not removing these expenses was an oversight and an adjustment will be included in the Company's rebuttal testimony. This adjustment decreases the per customer amount from \$0.85 to \$0.80 resulting in a decrease of the calculated customer charge from \$6.05 to \$6.00. I chose to leave the amount at the \$0.85 level pending the Company's rebuttal testimony, further it has no impact on the Office's customer charge proposal of \$6.00 in this rate case.

237	Q.	DOES THE OFFICE SUPPORT INCLUDING SUBACCOUNT 903.6 IN ITS
238		CUSTOMER CHARGE PROPOSAL?
239	A.	The Office supports including only costs associated with the Company's
240		customer contact center, but not other costs identified within this subaccount.
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242	Q.	PLEASE EXPLAIN WHY COSTS OTHER THAN THE CUSTOMER CONTACT
243		CENTER SHOULD BE EXCLUDED FROM THE CUSTOMER CHARGE.
244	A.	In analyzing Subaccount 903.6, the Office issued data request OCS 5.16, which
245		requested transactional data for the 903.6 subaccount.4 The Office reviewed the
246		transactional data and found specific transactions for cost centers that were
247		unrelated to the customer service center. These other cost centers included the
248		following:
249		Customer and Regulatory Liaison
250		Business Support
251		Business Integration
252		Customer Generation
253		<ul> <li>Telephony</li> </ul>
254		These cost centers do not directly serve Utah's residential customers nor support
255		residential meter reading, customer billing, or net plant for meters and service
256		drops for Utah residential customers. These cost centers serve other Company
257		customers or other Company business functions that are not related to Utah
258		residential customers. Thus, these expenses should not be included in the
259		residential customer charge.
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261	Q.	WHAT IS THE IMPACT OF ONLY INCLUDING CUSTOMER CONTACT
262		CENTER EXPENSES IN ACCOUNT 903.6 ON THE OFFICE'S CUSTOMER

**CHARGE PROPOSAL?** 

 $<sup>^4</sup>$  OCS Data Request 5.16 is not included as an exhibit in my testimony. The response is a large Excel spreadsheet. I included the response with my work papers.

- 264 A. The 903.6 subaccount customer charge component decreases from \$0.89 to \$0.76.5
- 266 Q. HOW MUCH DOES THE CUSTOMER CHARGE INCREASE BY INCLUDING
  267 THE COSTS RELATING TO METER EXPENSE (ACCOUNT 586), METER
  268 MAINTENANCE (ACCOUNT 597), SUPERVISION (ACCOUNT 901) AND THE
  269 REMAINING 903 SUBACCOUNTS AS PROPOSED BY THE OFFICE?
- A. Including these accounts along with the previously approved accounts, results in a residential customer charge of \$6.05 as shown in Table 1 below.

**Table 1 - Customer Charge Method Comparison** 

		1985	2014 OCS
	Description	Method	Method
1)	Customer Billing & Accounting Expense (acct. 903.2)	\$0.49	\$0.49
2)	Meter Reading (acct. 902.1)	\$0.48	\$0.48
3)	All Other Retail Function		
4)	Supervision (acct.901)		\$0.11
5)	CUST RCRD/COLL EXP (acct. 903.0)		
6)	CUST RCRD/CUST SYS (acct. 903.1)		\$0.15
7)	CUST ACCTG/BILL (acct. 903.3)		\$0.85
8)	CUST ACCTG/REQ (acct. 903.5)		\$0.00
	CUST ACCTG/COMMON (CUSTOMER CONTACT		
9)	CENTER ONLY) (acct. 903.6)		\$0.76
10)	Meters - Depreciation Expense	\$0.20	\$0.20
11)	Meter Expense (acct. 586)		\$0.16
12)	Meter Maintenance (acct. 597)		\$0.28
13)	Meter Plant (acct. 370)	\$0.64	\$0.64
14)	Meters - Accumulated Depreciation	-\$0.22	-\$0.22
15)	Service Drop - Depreciation Expense	\$0.45	\$0.45
16)	Service Drop Plant (acct. 369)	\$2.36	\$2.36
17)	Service Drop - Accumulated Depreciation	-\$0.65	-\$0.65
18)	Total Customer Charge	\$3.73	\$6.05

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<sup>&</sup>lt;sup>5</sup>In OCS data request 5.8, 1<sup>st</sup> revised, the Company's original amount for this component was \$0.89. Filtering the 903.6 subaccount for only customer contact center expenses decreases the 903.6 subaccount value from \$7,398,012 to \$6,724,846. This decrease reduces this rate component from \$0.89 to \$0.76 as shown in Table 1. Please refer to my work paper entitled "Customer Charge Analysis 13-035-184 June 2015 updated" for the complete analysis.

274	Q.	WHY DOES THE OFFICE PROPOSE THE CUSTOMER CHARGE TO BE SET
275		AT \$6.00?
276	A.	The calculated amount of \$6.05 is rounded to the nearest \$0.25 to \$6.00.
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280	B.	Energy Rates
281	Q.	WHAT FACTORS OR PRINCIPLES WERE CONSIDERED BY THE OFFICE IN
282		DEVELOPING ITS ENERGY RATE PROPOSAL?
283	A.	The Office considered a number of additional factors in developing its proposal in
284		this general rate case. First, the Office believes it is important to recognize that
285		the first summer and non-summer energy blocks relate to essential usage of
286		electricity by residential customers and these rates need to be kept at an
287		affordable level.
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289		Second, the class revenue increase allocated to the energy component of rates
290		was divided between the summer and non-summer periods in a way that
291		appropriately recognizes there is less forecasted usage in the summer months
292		(five) versus non-summer months (seven), but that usage in the summer period
293		is normally more costly to serve.
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295		Third, the Office evaluates bill impacts related to the customer's total bill which
296		includes changes to the customer charge and energy rates. In summary, the
297		Office's rate design proposal balances a number of key ratemaking principles
298		and achieves an overall outcome that is fair and reasonable for residential
299		customers as demonstrated in the following scenarios.
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301	Q.	HOW DID THE OFFICE APPROACH ITS RESIDENTIAL ENERGY RATE
302		RECOMMENDATIONS?
303	A.	The Office reviewed multiple potential revenue requirement outcomes and
304		evaluated the revenue requirement impact of its customer charge

305	recommendation. Based on this review, the Office established general principles
306	for designing residential energy rates at different revenue requirement scenarios.
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Q. PLEASE SUMMARIZE THE OFFICE'S RESIDENTIAL ENERGY RATE RECOMMENDATION AT THE OFFICE'S RECOMMENDED REVENUE REQUIREMENT.

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Since the Office's revenue requirement position is a \$4.6 million decrease, the Α. Office recommends that the residential rate design remain unchanged and the rate decrease be applied to over-performing classes, as discussed in Mr. Gimble's rate spread testimony.

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PLEASE SUMMARIZE THE OFFICE'S RESIDENTIAL ENERGY RATE Q. RECOMMENDATIONS IF THE REVENUE REQUIREMENT IS INCREASED BY **\$30.958 MILLION OR LESS.** 

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A.

Under this scenario, the Office recommends that energy rates remain unchanged and the customer charge increase from \$5.00 up to \$6.00, depending on the revenue requirement increase ordered by the Commission. The Office performed an analysis identifying the revenue requirement where the entire residential rate increase would be reflected in the customer charge. Based on the Office's rate spread and maintaining current energy rates, the revenue requirement where the full class rate increase is reflected in the customer charge is approximately \$30.958 million. Thus, the Office conceptually supports putting the full portion of the revenue requirement allocated to the residential class into the customer charge in this scenario.

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330 Q. UNDER THIS SCENARIO, WOULD IT BE NECESSARY TO ADJUST ENERGY RATES? 331

332 Α. Yes. Some slight adjustments to the energy rates may be necessary to balance 333 rounding the customer charge to the nearest \$0.25.

# Q. WHAT PRINCIPLES DOES THE OFFICE SUPPORT IN ADJUSTING ENERGY RATES IF THE REVENUE REQUIREMENT INCREASE IS GREATER THAN \$30.958 MILLION?

A. The Office supports two principles in adjusting energy rates at revenue requirement increases above approximately \$31 million. First, as the customer charge changes, there is a need for rate stability especially among low usage customers. The first energy block rates often reflect essential energy usage for most residential customers. The second principle is cost causation during the non-summer months. In the last general rate case, a second energy block was added to the non-summer months. As Office witness Chernick indicated in his testimony, the Company's stress factor analysis shows loads in all months contribute to the expectation of unserved energy. (See Office Witness Chernick's Direct Testimony at lines 163 - 171) The second non-summer block should be adjusted in a gradual fashion to reflect the costs caused during non-summer months. From these two principles, the Office supports adjusting the second non-summer block up to 5% and then adjusting other blocks as necessary to balance changes in the customer charge.

# Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL ENERGY RATE RECOMMENDATIONS IF THE REVENUE REQUIREMENT INCREASE IS GREATER THAN \$30.958 MILLION.

A. Under this scenario, the Office recommends a \$6.00 customer charge and the remaining increase put into energy rates. Increases to the energy rates should first be applied to the non-summer second block energy rate up to 5% to bring that rate more in line with the summer second block energy rate. Any remaining revenue should be applied on an equal percentage basis to the remaining energy block rates. This energy rate proposal is designed to mitigate the impact caused by the increased customer charge for low use residential customers.

C. Residential Rate Design Proposals at Different Revenue Requirement Scenarios

## Q. HAVE YOU PREPARED EXAMPLES TO ILLUSTRATE THE PRINCIPLES DESCRIBED IN THE PREVIOUS SECTION?

A. Yes. Consistent with the scenarios presented in Mr. Gimble's direct testimony, I have provided the specific residential rate design recommendations at four revenue requirement scenarios: at an increase of \$11 Million, \$31 Million, \$51 Million, and \$71.304 Million. I have not provided the calculations at the Office's recommended revenue requirement of a \$4.6 decrease because at that level the Office recommends no change to the residential rate design.

In each of the examples, I describe the recommendation for customer charge for single-phase service, and implement a rate double that recommendation for the customer charge for three-phase service. Also, I implement the same minimum bill of \$10.00 for a single-phase service and \$20 for three-phase service for all scenarios. Lastly, I include the Company's net metering facilities charge which varies depending on the customer charge. At the Office's recommended \$6.00 customer charge, the proposed net metering facilities charge is \$4.82 which will be shown in all the examples except the \$11 million revenue requirement example. In that example, the customer charge is \$5.25 which increases the proposed net metering facilities charge to \$5.02. The Office's net metering facilities charge position is addressed in Mr. Gimble's testimony and is included in these examples for illustration purposes only.

### Example #1 – Revenue Requirement of \$11 Million

# Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGN FOR A REVENUE REQUIREMENT OF \$11 MILLION.

At this revenue requirement, the Office proposes putting the entire amount of revenue requirement allocated to the residential class into an increase in the customer charge. The customer charge would be approximately \$5.17 given the Office's rate spread. The Office proposes rounding \$5.17 to the nearest \$0.25 increment, which results in the need to adjust the energy rates as an offset to the customer charge increase. At a \$5.25 customer charge, the proposed net

metering facilities charge increases slightly to \$5.02. The Office proposes decreasing the first summer and non-summer energy block rate slightly from 8.8854 cents/kWh to 8.8499 cents/kWh. The Office proposes keeping other energy block rates at current levels. Exhibit 7.1, page 1 provides a spreadsheet deriving the Office's rate design proposal at an \$11 million revenue requirement. Table 2 below summarizes the Office's proposed changes to the Schedule 1 rate charges:

#### Table 2 - OCS Rate Design Comparison with an \$11M Revenue Requirement

					Rate Change	% Revenue
	Current		Proposed		%	Collected
Customer Charge - 1 Phase	\$5.00		\$5.25		5.00%	140.23%
Customer Charge - 3 Phase	\$10.00		\$10.50		5.00%	0.46%
Net Metering Facilities Charge	N/A		\$5.02		N/A	8.07%
First 400 kWh (May-Sept)	8.8854	¢	8.8499	¢	-0.40%	-30.02%
Next 600 kWh (May-Sept)	11.5785	¢	11.5785	¢	0.00%	0.0%
All add'l kWh (May-Sept)	14.4864	¢	14.4900	¢	0.02%	0.21%
All kWh (Oct-Apr)						
First 400 kWh (Oct-Apr)	8.8854	¢	8.8499	¢	-0.40%	-38.10%
All add'l kWh (Oct-Apr)	9.9269	¢	9.9269	¢	0.00%	0.0%
Minimum 1 Phase	\$7.00		\$10.00		42.86%	19.10%
Minimum 3 Phase	\$14.00		\$20.00		42.86%	0.06%

# Q. HAVE YOU PREPARED AN EXHIBIT THAT SHOWS THE BILL IMPACTS OF THE OFFICE'S RATE DESIGN PROPOSAL UNDER THE OFFICE'S \$11 M REVENUE REQUIREMENT SCENARIO?

A. Yes. Exhibit 7.1, page 2 shows bill impacts in 100 kWh usage increments. Table 3 below summarizes four levels of usage, ranging from low (400 kWh) to medium (698 kWh = annual average) to high (1500 and 2000 kWh).

Table 3 - Annual Bill Impacts at an \$11M Revenue Requirement

Usage (kWh)	Bill Impact (%)
400 kWh	0.20%

698 kWh*	0.10%
1500 kWh	0.10%
2000 kWh	0.04%

\*Average Annual Usage = 698 kWh

The Office's proposal is designed to mitigate the rate impact on lower use customers by offsetting the increase to the customer charge with slightly lowered first and second tier summer rates. Nonetheless, lower usage customers will see a higher bill increase compared to higher usage customers. In this case, the \$0.25 increase to the customer charge is warranted on a cost causation basis and is not a dramatic increase. Therefore, the Office believes that the result is just and reasonable.

#### Example #2- Revenue Requirement \$31 Million

# Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGN FOR A REVENUE REQUIREMENT OF \$31 MILLION.

A. In this example, the revenue requirement is approximately at the level where the class rate increase is reflected almost entirely by increasing the customer charge from \$5.00 to \$6.00. Regarding energy rates, the Office proposes that the first summer and non-summer energy block rates decrease slightly from 8.8854 cents/kWh to 8.8703 cents/kWh. The Office also proposes that the third summer block also decreases slightly from 14.4864 cents/kWh to 14.4800 cents/kWh. The Office proposes that other energy block rates remain at current levels. Exhibit 7.2, page 1 provides a spreadsheet deriving the Office's rate design proposal at a \$31 million revenue requirement. Table 4 below summarizes the Office's proposed changes to the Schedule 1 rate charges:

Table 4 - OCS Rate Design Comparison with a \$31M Revenue Requirement

			Rate Change	% Revenue
	Current	Proposed	%	Collected
Customer Charge - 1 Phase	\$5.00	\$6.00	20.00%	99.87%
Customer Charge - 3 Phase	\$10.00	\$12.00	20.00%	0.33%

Net Metering Facilities Charge	N/A		\$4.82		N/A	1.38%
First 400 kWh (May-Sept)	8.8854	¢	8.8703	¢	-0.17%	-2.27%
Next 600 kWh (May-Sept)	11.5785	¢	11.5785	¢	0.00%	0.0%
All add'l kWh (May-Sept)	14.4864	¢	14.4900	¢	0.02%	0.17%
All kWh (Oct-Apr)						
First 400 kWh (Oct-Apr)	8.8854	¢	8.8703	¢	-0.17%	-2.89%
All add'l kWh (Oct-Apr)	9.9269	¢	9.9269	¢	0.00%	0.0%
Minimum 1 Phase	\$7.00		\$10.00		42.86%	3.40%
Minimum 3 Phase	\$14.00		\$20.00		42.86%	0.01%

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# Q. HAVE YOU PREPARED AN EXHIBIT THAT SHOWS THE BILL IMPACTS OF THE OFFICE'S RATE DESIGN PROPOSAL UNDER THE OFFICE'S \$31 M REVENUE REQUIREMENT SCENARIO?

A. Yes. Exhibit 7.2 page 2 shows bill impacts in 100 kWh usage increments. Table 5 summarizes four levels of energy usage, ranging from low (400 kWh) to medium (698 kWh = annual average) to high (1500 and 2000 kWh).

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Table 5 - Annual Bill Impacts at a \$31M Revenue Requirement

Usage (kWh)	Bill Impact (%)
400 kWh	2.10%
698 kWh*	1.16%
1500 kWh	0.56%
2000 kWh	0.36%

\*Average Annual Usage = 698 kWh

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Low usage customers will see a higher bill increase compared to high usage customers because the vast majority of the class revenue increase is reflected in a higher customer charge while energy rates remain at approximately current levels. In this case, the \$1.00 increase to the customer charge is warranted on a cost causation basis and is a reasonable increase for a single case. Therefore, the Office believes that the result is just and reasonable.

### 458 Example #3– Revenue Requirement \$51 Million

# Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGN FOR A REVENUE REQUIREMENT OF \$51 MILLION.

A. In this example, the Office uses a \$51 million revenue requirement to illustrate a scenario greater than \$30.958 million. Using a revenue requirement of \$51 Million, the Office again recommends increasing the customer charge from \$5.00 to \$6.00. At this revenue requirement, the Office proposes to increase the second block of the non-summer energy rate by 3.87% percent. The Office proposes no changes to the other energy rates as shown in the table below. Exhibit 7.3, page 1 provides a spreadsheet deriving the Office's rate design proposal at a \$51 million revenue requirement. Table 6 below summarizes the Office's proposed changes to the Schedule 1 rate charges:

Table 6 - OCS Rate Design Comparison with a \$51M Revenue Requirement

					Data Obassas	%
					Rate Change	Revenue
	Current		Proposed		%	Collected
Customer Charge - 1 Phase	\$5.00		\$6.00		20.00%	54.82%
Customer Charge - 3 Phase	\$10.00		\$12.00		20.00%	0.18%
Net Metering Facilities Charge	NA		\$4.82		0.00%	0.76%
First 400 kWh (May-Sept)	8.8854	¢	8.8854	¢	0.00%	0.00%
Next 600 kWh (May-Sept)	11.5785	¢	11.5785	¢	0.00%	0.00%
All add'l kWh (May-Sept)	14.4864	¢	14.4900	¢	0.02%	0.13%
All kWh (Oct-Apr)						
First 400 kWh (Oct-Apr)	8.8854	¢	8.8854	¢	0.00%	0.00%
All add'l kWh (Oct-Apr)	9.9269	¢	10.3111	¢	3.87%	42.25%
Minimum 1 Phase	\$7.00		\$10.00		42.86%	1.87%
Minimum 3 Phase	\$14.00		\$20.00		42.86%	0.01%

## Q. HAVE YOU PREPARED AN EXHIBIT THAT SHOWS THE BILL IMPACTS OF THE OFFICE'S RATE DESIGN PROPOSAL ON RESIDENTIAL CUSTOMERS?

475 A. Yes. Exhibit 7.3 page 2 shows bill impacts in 100 kWh usage increments. Table
476 7 below summarizes four levels of usage, ranging from low (400 kWh) to medium
477 (698 kWh = annual average) to high (1500 and 2000 kWh).

Table 7 - Annual Bill Impacts, OCS Proposed at \$51M Revenue Requirement

Usage (kWh)	Bill Impact (%)
400 kWh	2.30%
698 kWh*	2.19%
1500 kWh	2.19%
2000 kWh	2.21%

\*Average Annual Usage = 698 kWh

At this level of revenue requirement increase, the Office was able to balance the bill impacts of its proposal such that the impacts are close to the same percentage across a wide range of usage levels.

### Example #4– Revenue Requirement \$71.304 Million

# Q. PLEASE DESCRIBE THE OFFICE'S RESIDENTIAL RATE DESIGN FOR A REVENUE REQUIREMENT OF \$71 MILLION.

A. In this example, the Office uses a \$71.304 million revenue requirement, which is the Company's current recommended revenue requirement in this case. The Office again recommends increasing the customer charge from \$5.00 to \$6.00. At this revenue requirement, the Office proposes to increase the second block of the non-summer energy rate by 5% percent. The Office also proposes to increase the other energy rate blocks by approximately 1.21%. Exhibit 7.4, page 1 provides a spreadsheet deriving the Office's rate design proposal at a \$71.304 million revenue requirement. Table 8 below summarizes the Office's proposed changes to the Schedule 1 rate charges:

Table 8 - OCS Rate Design Comparison with a \$71.304 M Revenue Requirement

			Rate Change	% Revenue
	Current	Proposed	%	Collected
Customer Charge - 1 Phase	\$5.00	\$6.00	20.00%	37.60%
Customer Charge - 3 Phase	\$10.00	\$12.00	20.00%	0.12%
Net Metering Facilities Charge	NA	\$4.82	N/A	0.52%
First 400 kWh (May-Sept)	8.8854	¢ 8.9929	¢ 1.21%	6.09%

\$10.00

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Minimum 1 Phase

Minimum 3 Phase

# Q. HAVE YOU PREPARED AN EXHIBIT THAT SHOWS THE BILL IMPACTS OF THE OFFICE'S RATE DESIGN PROPOSAL ON RESIDENTIAL CUSTOMERS?

\$7.00

\$14.00

A. Yes. Exhibit 7.4 page 2 shows bill impacts in 100 kWh usage increments. Table 9 below summarizes four levels of usage, ranging from low (400 kWh) to medium (698 kWh = annual average) to high (1500 and 2000 kWh).

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Table 9 - Annual Bill Impacts, OCS Proposed at \$51M Revenue Requirement

Usage (kWh)	Bill Impact (%)
400 kWh	3.30%
698 kWh*	3.33%
1500 kWh	3.33%
2000 kWh	3.31%

\*Average Annual Usage = 698 kWh

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At this level of revenue requirement increase, the Office was able to balance the bill impacts of its proposal such that the impacts are close to the same percentage across a wide range of usage levels.

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#### D. Minimum Bill

#### Q. WHAT IS THE PURPOSE OF THE MINIMUM BILL?

A. The minimum bill ensures that low use customers pay for a portion of the fixed costs associated with the electric system. While the customer charge is designed to recover specific customer related expenses that don't vary by customer size or usage, other fixed costs are also incurred even to serve the very low usage residential customers. The minimum bill provides a rate

mechanism to collect additional fixed costs in addition to the customer charge that would not be otherwise collected based on low energy usage.

### Q. WHAT IS THE OFFICE'S PROPOSAL FOR THE MINIMUM BILL?

525 A. The Office proposes increasing the minimum bill from \$7.00 to \$10.00 for single phase customers and \$20.00 for three-phase customers.

# Q. PLEASE EXPLAIN THE OFFICE'S GENERAL POSITION ON THE MINIMUM BILL.

A. The Office acknowledges that while the minimum bill is not a widely used rate design element, it is a potentially useful one to collect an appropriate portion of fixed costs from customers with very low energy usage. Until a more specific method is developed for determining what level of fixed costs is appropriate to include in a minimum bill, the Office proposes raising the minimum bill to continue moving in the direction agreed to in the last general rate case. In that proceeding, the Commission approved a settlement that increased the minimum bill for the first time in many years. Although parties to the settlement may have reached their positions on the minimum bill differently, the Office's view is that the minimum bill was increased in part due the fact that parties did not agree on what cost components should be included in the residential customer charge formula and in part to mitigate concerns that the Company was not collecting sufficient revenue from customers with very low energy usage to cover system costs.

### Q. WHAT SPECIFIC DIRECTION HAS THE COMMISSION PROVIDED ON THE MINIMUM BILL IN RECENT RATE CASES?

A. In Docket 09-035-23, the Commission directed the Company and the Division of Public Utilities ("DPU") to provide "an examination of changes to the minimum bill." However, the Office has not seen any study examining the minimum bill by

550		the Company or Division or any proposals by any party for a cost-based method
551		by which a minimum bill amount could be determined.6
552	Q.	WHAT ANALYSIS DID THE OFFICE PERFORM TO DERIVE ITS MINIMUM
553		BILL PROPOSAL?
554	A.	The Office analyzed the following:
555		<ul> <li>Minimum bill data from other regulated states for comparison purposes;</li> </ul>
556		Residential bill distribution data to investigate a logical break point by
557		kWh; and
558		Various cost components that could be used in determining a minimum
559		bill.
560		The Office's goal was to derive a principle based minimum bill based either
561		on kWh usage or cost components.
562		
563	Q.	WHAT DID THE OFFICE FIND IN ITS COMPARISON OF MINIMUM BILLS
564		WITH OTHER STATES?
565	A.	Out of the 28 regulated states evaluated, only Utah and Hawaii had minimum bill
566		rate components.
567		
568	Q.	WHAT DID THE OFFICE'S EVALUATION OF BILL DISTRIBUTION SHOW?
569	A.	The Office reviewed residential bill distribution information in 20 kWh intervals up
570		to 400 kWh to see if there was a clear break point in kWh usage to set the
571		minimum bill. The distribution is shown in Figure 1 below.

The Company responded as follows, "The Company is not aware of any analysis performed by the DPU. Please see the direct testimony of William R. Griffith in docket 10-035-124, available on the Commission web site, for the Company's examination of changes to the minimum bill." Mr. Griffith's testimony in docket 10-035-124 opposed the minimum bill. (See Griffith Direct Testimony, docket 10-035-124 at lines 117 – 124.

<sup>&</sup>lt;sup>6</sup> The Office asked the Company the following in OCS Data Request 5.17:

<sup>&</sup>quot;In the Utah Commission Order in Docket 09-035-23, the Commission directed the Company and the DPU to provide 'an examination of changes to the minimum bill.' Please provide all analyses, studies, reports, communications, and any other documents related to this directive from the Commission. Please provide this information electronically in an Excel spreadsheet with formulas intact."

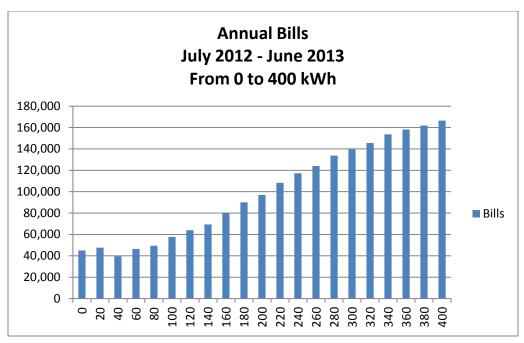


Figure 1 - Utah Annual Bills

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In reviewing the bill distribution, there was a decrease in bills at 40 kWh. However, from 40 kWh, there is a steady increase in bill distribution without a clear kWh break point to base the minimum bill. There was no clear indicator to set a minimum bill based on kWh usage.

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# Q. WHAT COST COMPONENTS DID THE OFFICE EVALUATE THAT MIGHT BE APPROPRIATE FOR A MINIMUM BILL?

A. First, the Office took into account its proposal for a customer charge. In this case, the Office is proposing a customer charge between \$5.00 and \$6.00.

Second, the Office reviewed additional cost elements that might be appropriate to collect in a minimum bill. In particular, the Office reviewed information provided in the Company's response to OCS 5.8, 1st revised and Company Exhibit JRS-8. Based on this review, the Office evaluated adding specific

customer-related costs and service drop distribution costs not included in the
customer charge to derive the Office's minimum bill proposal. <sup>7</sup>

# Q. GIVEN THE ABOVE ANALYSIS, WHAT IS THE OFFICE'S MINIMUM BILL PROPOSAL?

A. The Office proposes that the minimum bill should consist of the customer-related and distribution costs associated with meters and service drops. Until specific criteria or a specific set of facilities are identified from which to derive a minimum bill, the Office proposes increasing the minimum bill from \$7.00 to \$10.00 for single phase customers and from \$14.00 to \$20.00 for three-phase customers. The Office notes that its proposal to increase the minimum bill by \$3.00 per month is more moderate than the Company's proposal to increase the minimum bill by \$8.00 in a single rate case.

### IV. RESPONSE TO RMP'S RESIDENTIAL RATE DESIGN PROPOSAL

# Q. WHAT IS THE OFFICE'S RECOMMENDATION REGARDING RMP'S RESIDENTIAL RATE DESIGN PROPOSAL?

- A. The Commission should reject the Company's rate design proposal for the following reasons:
  - The proposal fails to support with evidence the Company's recommended changes to the Commission's customer charge method.
  - The proposal raises intra-class equity concerns because of the substantially greater bill impacts on low use customers compared to high use customers.
  - The proposal emphasizes revenue assurance over other ratemaking principles such as gradualism, cost causation, and energy conservation because it recovers significantly more of the class revenue increase through the fixed customer charge.

<sup>&</sup>lt;sup>7</sup> Including these elements increased the minimum bill by a total of \$1.02 consisting of \$0.63 from the remaining customer accounts not included in the customer charge and \$0.39 from other distribution – service drops not included in the customer charge.

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# Q. WHAT EVIDENCE DOES THE COMPANY PROVIDE IN SUPPORT OF ITS RESIDENTIAL RATE DESIGN PROPOSAL?

A. The Company provides little in the way of evidence or rationale in support of its residential rate design proposal. Company witness Steward fails to justify the Company's proposal to modify the Commission's customer charge formula which increases the customer charge by \$3.00 and the minimum bill by \$8.00 in a single rate case proceeding. Regarding the Company's proposed energy charges, it appears these charges were simply derived from the revenue amount remaining after increasing the customer charge from \$5.00 to \$8.00.

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### Q. WHAT DOES THE COMPANY PROPOSE TO BE INCLUDED IN THE RESIDENTIAL CUSTOMER CHARGE?

A. The Company did not specifiy what individual cost components should be included in its proposed \$8.00 residential customer charge.

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## Q. DOES THE OFFICE AGREE WITH THE COMPANY'S CUSTOMER CHARGE PROPOSAL?

A. No. The Company's proposal does not recognize the Commission's Method nor does the Company provide any evidence to support any changes to the Commission's Method. The Company's \$8 proposal appears to be designed to put more fixed costs related to retail and distribution accounts into a fixed monthly charge (i.e. the customer charge.)

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### Q. DID THE COMPANY PROVIDE EVIDENCE FOR INCLUDING ANY SPECIFIC RETAIL ACCOUNTS?"

A. No. The Company's proposal is a general statement about the amount of the customer charge. In analyzing the Company's proposal, the Office sought to better understand the Company's customer charge proposal. In OCS Data Request 5.12, the Office asked the Company the following:

RMP proposed to recover the following specific expenditures through the residential customer charge in the last GRC [general rate case]. Does RMP continue to propose to recover these specific expenditures via the residential customer charge in the current GRC? If yes, please explain the purpose of each of the following expenditures and why they should be included as part of the residential customer charge.

- (a) the customer and regulatory liaison group (included in Account 903.6);
- (b) the business services group (included in Account 903.6);
- (c) joint use bad debt expense (included in Account 904.2);
- (d) customer guarantee program (included in Account 905.0;
- (e) the Utah Solar Incentive Program (included in Account 908.1);
- (f) customer and community managers (included in Account 908.6):
- (g) customer and community communications group (included in Account 909.0):
- (h) Outside facilitator for joint planning effort with cities and counties to set facility siting criteria (included in Account 910.0);
- (i) Bad debt expense (Account 904.0).

### Q. WHAT WAS THE COMPANY'S RESPONSE TO OCS DATA REQUEST 5.12?

A. The Company responded, "No. Please refer the response to OCS 5.8.8 The Company's proposed customer charge is based on making reasonable movement to reflect cost of service, which supports a customer charge of approximately \$25.00 per month. Subaccounts are not included in the cost of service study, and, except for Account 903.2, RMP does not refer to subaccounts in its justification for its \$8 customer charge proposal in this GRC." (Italics added)

### Q. WHAT IS THE OFFICE'S PERSPECTIVE ON THIS RESPONSE?

A. The Company's DR response acknowledges the Company's intent to force all customer-related and distribution costs into a very high customer charge. The Company's claim that a \$25 customer charge represents cost of service for the residential class defies logic since residential customers have greatly varying levels of energy consumption. As discussed earlier in my testimony, the Commission should continue to approve a residential customer charge that only recovers customer costs that don't vary by customer usage. The Office

<sup>&</sup>lt;sup>8</sup> I have provided OCS 5.8 in my work papers.

- recommends that the Commission reject the continued attempts by the Company to include all distribution and retail costs into the customer charge.
- Q. DOES THE COMPANY'S RATE DESIGN REDUCE INTRA-CLASS SUBSIDIES
   AS THE COMPANY CLAIMS (SEE COMPANY WITNESS STEWARD DIRECT,
   LINES 291 293)?
- A. No. The Company has provided no evidence demonstrating that its rate design proposal minimizes intra-class subsidies.

# Q. HAVE YOU PREPARED AN EXHIBIT TO SHOW THE IMPACT ON CUSTOMERS' BILLS RESULTING FROM THE COMPANY'S RATE DESIGN PROPOSAL?

A. Yes. Exhibit OCS 7.5, page 1, illustrates the impact of the Company's proposal on residential customers' bills for annual, summer and non-summer time periods. Exhibit OCS 7.5 page 2 was used to construct Table 10 below and clearly shows that the annual bill impacts resulting from the Company's proposal are very uneven. For example, a customer using 400 kWh would receive a relatively high annual bill increase of 7.40% whereas a customer using 2,000 kWh would receive an annual bill increase of only 1.92%.

Table 10 - Annual Bill Impacts at RMP's Rate Design Proposal

Usage (kWh)	Bill Impact (%)
400 kWh	7.40%
698 kWh*	4.42%
1500 kWh	2.38%
2000 kWh	1.92%

<sup>\*</sup>Average Annual Usage = 698 kWh.

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Therefore, annual bill impacts are significantly greater for low use customers than high use customers under the Company's rate design proposal.

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710711 <u>VI. SUMMARY</u>

### Q. PLEASE SUMMARIZE THE OFFICE'S RATE DESIGN RECOMMENDATION

A. The Office's rate design proposal includes only those cost elements appropriate for a residential customer charge. This results in a proposed customer charge of \$6.05. The Office recommends that the calculated customer charge be rounded to the nearest \$0.25 increment consistent with previous customer charge increases which produces a customer charge of \$6.00. Regarding energy rates, the Office proposes to increase the second non-summer energy block to bring it closer to the second summer energy block and to balance bill impacts across usage levels.

In addition, the Office's rate design proposal is based on the level of revenue requirement change ordered by the Commission in this proceeding. At a revenue requirement increase between \$0 and \$30.958 million, the Office proposes to put all the rate increase for the residential class into the customer charge up to \$6.00 and leave energy rates approximately the same.

At a revenue requirement increase greater than \$30.958 million, the Office recommends the following rate design for the residential schedules:

- Increase the monthly single-phase customer charge from \$5.00 to \$6.00:
- Increase the monthly three-phase customer charge from \$10.00 to \$12.00;
- Increase the residential minimum bill from \$7.00 to \$10.00;
- Increase the residential minimum bill from \$14.00 to \$20.00 for threephase customers;
- Leave the summer and non-summer first block rates at approximately the same level;

Increases to the energy rates should first be applied to the nonsummer second block energy rate up to 5% to bring it in line with the
summer second block energy rate. Any remaining revenue should be
applied on an equal percentage basis to the second and third nonsummer and summer energy block rates.

Lastly, the Commission should reject the Company's residential rate design proposal. The Company provides little in the way of evidence or rationale in support of its residential rate design proposal or rate elements such as the customer charge and the minimum bill. In particular, the Office opposes the Company's position to include all distribution and retail costs in the customer charge which adversely impacts residential customers with lower energy usage. The Commission should continue to use a principled customer charge based on customer-related costs that do not vary with customer size.

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### Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

754 A. Yes.