

1 **Q. Please state your name, business address, and present position with PacifiCorp**  
2 **dba Rocky Mountain Power (“RMP” or the “Company”).**

3 A. My name is Paul H. Clements. My business address is 201 S. Main Street, Suite  
4 2300, Salt Lake City, Utah 84111. My present position is Director, Commercial  
5 Services for Rocky Mountain Power.

6 **Q. How long have you been in your present position?**

7 A. I have been in my present position since June 2015. I previously held similar  
8 positions within PacifiCorp since December 2004.

9 **Q. Please describe your education and business experience.**

10 A. I have a B.S. in Business Management from Brigham Young University. I have  
11 been employed with PacifiCorp since 2004 in various commercial roles related to  
12 wholesale power marketing. I have been responsible for negotiating qualifying  
13 facility contracts, negotiating interruptible retail special contracts, and managing  
14 wholesale or market-based energy and capacity contracts with other utilities and  
15 power marketers. I also worked in the merchant energy sector for approximately  
16 six years in pricing and structuring, origination, and trading roles for Duke Energy  
17 and Illinova.

18 **Purpose and Summary**

19 **Q. What is the purpose of your testimony, and what is the Company’s**  
20 **recommendation in this docket?**

21 A. The purpose of my testimony is to introduce and support the Company’s proposed

22 framework to determine the costs and benefits<sup>1</sup> of the net metering program, as  
23 required under Utah Code Ann. §54-15-105.1. The Company recommends the  
24 Commission adopt a framework in which net energy metered (“NEM”) customers  
25 are established as their own class of service in the Company’s cost of service model  
26 used to allocate costs for ratemaking purposes, with a rate structure for the class to  
27 be established as part of a future rate proceeding. In addition, the Company  
28 recommends the value of any excess energy from NEM customers be based upon  
29 avoided costs as set forth in Utah Schedule 37, and further recommends this excess  
30 energy valuation framework be incorporated as appropriate in future rate design for  
31 NEM customers.

32 **Q. Please provide an overview of how the Company’s proposed framework is**  
33 **presented in testimony.**

34 A. The Company’s proposed framework consists of two parts. Part one evaluates the  
35 costs and benefits related to the excess energy that NEM customers push to the grid  
36 when their generation output exceeds their retail usage. Part two evaluates the costs  
37 and benefits related to scenarios in which the NEM customers’ generation output  
38 is not sufficient to meet their entire retail usage and the Company must provide  
39 partial or, at times, full retail service. Both parts are necessary to complete the cost-  
40 benefit analysis, and both parts will contribute to the rate design.

41 I present evidence and conclusions related to part one. I compare the benefit  
42 of excess energy from a customer generation resource to the cost to the Company

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<sup>1</sup> All references to costs and benefits in my testimony refer to costs and benefits that accrue to the *Company* and its *non-net metering customers*.

43 and its customers of acquiring that energy. I explain how establishing a value for  
44 the excess energy consistent with how value is established for energy from other  
45 generation resources provides an equitable framework for the cost-benefit analysis  
46 for excess energy received from NEM customers. I then explain how this value can  
47 further be used in conjunction with the Company's cost of service model  
48 framework to establish an equitable rate structure.

49 Company witness Joelle R. Steward presents and supports the second part  
50 of the Company's proposed framework in which the costs and benefits of the net  
51 metering program can be analyzed using the Company's existing cost of service  
52 model. This framework applies when a customer's generation output is not  
53 sufficient to meet its entire retail usage and the Company must provide partial or,  
54 at times, full service. Her testimony demonstrates how certain costs and benefits  
55 applicable to NEM customers will flow directly to those customers in the cost of  
56 service model if a separate class cost of service is created.

57 This two part framework can be used to: (1) fulfill the requirement under  
58 Utah Code Ann. § 54-15-105.1 to perform the cost-benefit analysis of the net  
59 metering program and (2) determine an equitable rate structure for NEM customers  
60 in a future rate proceeding.

61 **Q. Please summarize the key points of the Company's testimony.**

62 A. I present the first part of the Company's framework in which customer generation  
63 associated with the net metering program (for example, solar panels on a rooftop  
64 behind a customer's meter) is viewed and valued as a supply side resource. My  
65 analysis shows how the benefit of excess generation that results from the net

66 metering program can be determined by utilizing a valuation method that has  
67 already been thoroughly studied and established by this Commission - the avoided  
68 cost methodology for qualifying facilities (“QFs”). The Commission has, through  
69 multiple evidentiary proceedings, established a method to calculate the value or  
70 benefit of customer supplied generation from such sources as solar. This value is  
71 commonly referred to as the “avoided cost”.

72 My testimony shows that the value or benefit of distributed solar generation  
73 using an avoided cost method such as Schedule 37 (the “benefit” in our cost-benefit  
74 analysis) is currently equal to approximately five cents per kilowatt-hour (“kWh”)  
75 while the credit paid to NEM customers for the excess energy they provide (the  
76 “cost” in our cost-benefit analysis) is equal to (for residential customers) the current  
77 full retail energy rate under Schedule 1 of between eight and 14 cents per kWh.  
78 Under this framework with current assumptions, the cost of acquiring the customer  
79 generation resource (the excess energy) through the net metering program exceeds  
80 the benefit of that resource to ratepayers of the utility. This conclusion dictates that  
81 the rate structure for the net metering program be modified to better align costs and  
82 benefits for excess energy.

83 Company witness Ms. Steward provides the second part of the Company’s  
84 proposed framework. Her analysis shows that the existing cost of service model can  
85 be used to determine costs and benefits of the net metering program when NEM  
86 customers are taking some amount of retail service from the Company, consistent  
87 with how costs and benefits are allocated for all other customers. Ms. Steward  
88 recommends establishing a separate class of service for NEM customers and using

89 the cost of service model in a future ratemaking proceeding to establish a cost of  
90 service for that class reflective of the costs and benefits of the net metering program  
91 (in the cost of service model, benefits are reflected as a reduction in allocated costs).  
92 Ms. Steward further describes how the results of a framework wherein NEM  
93 customers are established as a separate class of service, along with the value of the  
94 excess energy I describe, can jointly be used in a future rate proceeding to establish  
95 an equitable rate structure for NEM customers.

96 Part one of the Company's framework, which relates to the excess energy  
97 provided by NEM customers, shows that with current inputs and assumptions the  
98 costs of the net metering program exceed the benefits of the net metering program  
99 under the current net metering program rate structure. Part two of the Company's  
100 framework, in which a cost of service will be established for a separate NEM  
101 customer class, will be carried out in a future ratemaking proceeding and combined  
102 with the then-current result of the first part of the framework to establish a fair rate  
103 structure for NEM customers.

104 **Utah Law and Commission Orders Relied Upon When Performing the Cost-Benefit**  
105 **Analysis**

106 **Q. Why is the Commission evaluating net metering at this time?**

107 A. Utah Code Ann. § 54-15-105 (the "NEM Statute") requires a two-step process to  
108 evaluate net metering and provides that the Commission must:

109 (1) determine, after appropriate notice and opportunity for public  
110 comment, whether costs that the electrical corporation or other  
111 customers will incur from a net metering program will exceed the  
112 benefits of the net metering program, or whether the benefits of the  
113 net metering program will exceed the costs; and

114 (2) determine a just and reasonable charge, credit, or ratemaking  
115 structure, including new or existing tariffs, in light of the costs and  
116 benefits.

117 **Q. What will the Company’s proposed analytical framework achieve in this**  
118 **docket?**

119 A. The proposed analytical framework will fulfill the cost-benefit requirement of  
120 subsection (1) of the NEM Statute. The Commission clarified the intent and  
121 desired final product from this docket in its July 1, 2015 Order in this docket:

122 The Commission is to perform a cost-benefit analysis and determine  
123 whether the benefits of the net metering program will exceed the  
124 costs (“Step One”). Second, the Commission is to determine a “just  
125 and reasonable” ratemaking structure in light of the results of the  
126 analysis performed in the first step (“Step Two”). As discussed  
127 above, the purpose of this phase of the docket is to create an  
128 analytical framework to accomplish Step One.<sup>2</sup> (emphasis added)

129 In that same Order, the Commission provided guidance on what determination  
130 will be made as a result of this docket:

131 Step One requires the Commission to “determine ... whether costs  
132 that the electrical corporation or other customers will incur from a  
133 net metering program will exceed the benefits of the net metering  
134 program, or whether the benefits of the net metering program will  
135 exceed the costs.”<sup>3</sup>

136 **Q. What criteria has the Commission established as guidelines for performing the**  
137 **cost-benefit analysis required by the NEM Statute?**

138 A. The Commission established two criteria in the cost-benefit analysis:

139 1) The cost-benefit analysis can only include costs and benefits that accrue to  
140 customers in their capacity as ratepayers of the utility:

141 As a matter of law, we conclude Subsection One requires the

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<sup>2</sup>July 1, 2015 Docket No. 14-035-114 Order re: Conclusions of Law on Statutory Interpretation and Order Denying Motion to Strike.

<sup>3</sup>*Id.*

142 Commission to consider costs and benefits that accrue to the utility  
143 or its non-net metering customers in their capacity as ratepayers of  
144 the utility. It necessarily follows that any cost or benefit to be  
145 included in the Subsection One analysis must be a cost or benefit  
146 that has some impact on the utility's cost of service. Therefore, costs  
147 and benefits that do not impact the utility's cost of service are not  
148 relevant to the Subsection One analysis and will not constitute part  
149 of the framework the Commission ultimately adopts in this docket.<sup>4</sup>  
150 (emphasis added)

151 2) The costs and benefits considered must be quantifiable and verifiable:

152 ...the parties should proceed with awareness that the Commission  
153 anticipates any cost or benefit not reasonably subject to  
154 quantification and verification will be of little use in conducting the  
155 Step One analysis and, therefore, unlikely to find a place in the final  
156 framework to be established in this docket.<sup>5</sup>

## 157 **Overview of Net Metering**

158 **Q. What type of electric service do NEM customers require from the Company?**

159 A. NEM customers are retail customers who have a generation resource behind their  
160 meter. These customers require different types of service than customers who have  
161 no generation and require full service from the Company. With their own  
162 generation resource, NEM customers meet a portion or all of their energy usage  
163 and sometimes produce more energy than they consume, causing them to spill the  
164 excess energy to the electricity grid for the utility to manage. Because of these  
165 unique usage characteristics, NEM customers require the Company to provide a  
166 different type of service than what is provided to a customer who does not have a  
167 generation resource behind their meter. For NEM customers, the utility must  
168 provide partial service to meet the portion of the customer's load that is not covered

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<sup>4</sup>*Id.*

<sup>5</sup>*Id.*

169 by their own generation and sometimes must provide the service of taking delivery  
170 of and managing the excess energy generated by the customer. At all times, the  
171 utility is required to have generation, transmission, and distribution assets available  
172 and standing by to respond to fluctuations or differences in the customer's load and  
173 generation resource output.

174 **Q. What is the current net metering program rate structure?**

175 A. The current rate structure for NEM customers allows customers to offset their entire  
176 retail energy rate during times when their generation matches or is less than their  
177 total usage and to receive a kWh credit (to be netted against future usage) when  
178 their generation exceeds their usage. In other words, for every kWh they produce,  
179 NEM customers receive a credit at their full retail rate, whether that kWh was used  
180 to offset their own usage or whether it was sent to the grid as excess energy.

181 Due to the requirements of the current net metering law, the Company must  
182 take delivery of and manage excess energy generated by a NEM customer and then  
183 “store” that energy and net it against or “return” it during time periods when the  
184 NEM customer relies on the Company for energy. Since, in current utility system  
185 operations, electric energy on a utility scale is not stored economically, what  
186 happens in practice is the NEM customer receives a kWh credit that converts to a  
187 financial credit (when the kWhs are “returned” and the full retail rate otherwise  
188 payable at that time is avoided) for any excess generation.

189 **Cost-Benefit Framework**



190 **Q. What must be accomplished with the cost-benefit framework?**

191 A. The framework must be able to determine if providing NEM customers a credit  
192 valued at the full retail energy rate for any generation that is used to offset their  
193 own usage and paying that same rate for any generation in excess of their load (the  
194 “cost” of the NEM program to non-participating customers) exceeds, is equal to, or  
195 is less than the benefit that accrues to non-participating customers and the Company  
196 when NEM customers take less energy from the utility and or provide excess energy  
197 to the grid.

198 **Q. The Commission has required that only costs and benefits that “accrue to**  
199 **ratepayers of the utility” and “impact the utility’s cost of service” should be**  
200 **included in the framework to determine the costs and benefits for the net**  
201 **metering program. How do costs typically accrue to utility customers?**

202 A. Costs incurred by the Company are recovered through general rate cases or other  
203 regulatory mechanisms. A rate case or other regulatory proceeding establishes a  
204 revenue requirement for PacifiCorp which reflects the costs associated with  
205 providing service to customers. These costs include generation, transmission,  
206 distribution and customer related costs. The Company’s revenue requirement also  
207 includes costs the Company incurs when it purchases energy from third party  
208 generation resources, including those owned by customers. The revenue  
209 requirement is calculated at a total Company level, then at a state level. From there,  
210 costs are assigned or allocated to individual classes of service based on certain  
211 usage characteristics of the customer class (primarily demand, energy or customer  
212 related). After costs are assigned to the class, the cost of service study is used as a

213 guide to inform the decisions on the amount of revenue to be collected from each  
214 class and the resultant rate structures.

215 Ms. Steward provides additional details related to the mechanics of the cost  
216 of service model and how it accrues costs and benefits to customer classes. I provide  
217 details related to costs the Company incurs when it purchases energy from other  
218 generators, such as QFs.

219 **Q. Under the current net metering rate structure, how do the costs of the net**  
220 **metering program accrue to utility customers who do not participate in the**  
221 **program?**

222 A. Residential NEM customers currently receive a credit for their generation equal to  
223 the full retail energy rate, which ranges from 8.8 cents per kWh to 14.5 cents per  
224 kWh depending on the customer's total energy usage for the month.<sup>6</sup> This credit  
225 applies to both generation that is used to offset their own load and to generation  
226 that exceeds their own load and is spilled to the grid for the Company to manage.  
227 Small non-residential NEM customers on Schedule 23 receive a similar credit at  
228 their full retail energy rate; however, larger non-residential customers have the  
229 option of receiving a credit at their average energy rate or at an avoided cost rate.  
230 This credit is a "cost" to non-participating customers because it reduces the revenue  
231 that would have otherwise been received from NEM customers to cover the  
232 Company's cost of service. Under the current net metering program, NEM

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<sup>6</sup> RMP retail rates for residential customers taking service under Schedule 1 include three tiers or pricing blocks in the summer months of May through September. The first 400 kWh are billed at 8.8498¢, the next 600 kWh are billed at 11.5429¢, and any additional kWh are billed at 14.4508¢. For the winter months of October through April, there are two tiers or pricing blocks. The first 400 kWh are billed at 8.8498¢ and all additional kWh are billed at 10.3111¢.

233 customers are included in the same customer class for cost of service purposes as  
234 non-participating customers. If there is not an equal benefit flowing through the  
235 cost of service model to that particular class, non-participating customers must  
236 make up the revenue shortfall created by the mismatch of costs and benefits in the  
237 cost of service model.

238 **Q. How do benefits typically accrue to utility customers?**

239 A. Benefits accrue to customers primarily in three ways: 1) through reductions in the  
240 Company's overall revenue requirement, 2) through reductions to costs allocated  
241 to the customer's class in the cost of service model (a reduction of the customer  
242 class' percentage of the overall revenue requirement) and 3) through direct  
243 payments associated with bi-lateral power purchase agreements between the  
244 customer and the Company.

245 First, customers receive benefits at the Company level from transactions  
246 or items that reduce the overall revenue requirement, which will result in lower  
247 rates for all customers. For example, if the Company makes an energy sale to  
248 another utility at a rate that exceeds the cost to generate the energy, the margin or  
249 "profit" results in a reduction in the overall revenue requirement.

250 Second, from a cost allocation standpoint, an individual customer class  
251 may receive a "benefit" in the cost of service model in the form of reduced  
252 allocation of costs due to their usage. Since the cost of service model assigns costs  
253 based on usage parameters (i.e. how much that class uses or relies upon the utility  
254 for service), a customer class receives a lower allocation of costs if it uses less  
255 utility service. For example, if a customer class uses less energy during the

256 coincident peak demand hour because that customer class includes customers with  
257 solar generation that is producing energy during that hour, that customer class is  
258 assigned a lower amount of demand-related generation and transmission costs for  
259 that time period than they would have without the solar generation.

260 Individual customers within a rate class may also accrue benefits in the form  
261 of reduced energy costs based on their individual usage patterns as they relate to  
262 rate design. For example, if an industrial customer is on rate Schedule 9, they will  
263 pay a rate of \$13.75 per kW in the summer months for each kW of peak demand  
264 (their highest 15 minute usage over the peak period). A Schedule 9 customer will  
265 receive a benefit in the form of lower total energy costs if they reduce their peak  
266 usage, register a lower peak demand measurement, and consequently pay a lower  
267 total demand charge. Many commercial and industrial customers actively manage  
268 their usage during peak periods to obtain the benefit of lower total peak demand  
269 and energy charges.

270 Third, benefits may accrue directly to some customers who own and operate  
271 on-site generation and elect to enter into a separate agreement to sell the output of  
272 the generation to the Company. These agreements include specific prices and terms  
273 under which a customer is provided a payment for energy generated and delivered  
274 to the Company. Most customers who have combined heat and power generators  
275 (cogeneration) behind their meter, and some customers who have renewable  
276 generation behind their meter, elect to enter into these agreements. Sometimes the  
277 terms of the agreement dictate that all of the generation output is sold to the  
278 Company, and sometimes the agreement dictates that the generation output is first

279 used to offset the customer's retail usage and only the excess that spills to the grid  
280 is sold to the Company.

281 **Q. Under the current net metering rate structure, how do the benefits of the net**  
282 **metering program accrue to utility customers who do not participate in the**  
283 **program?**

284 A. The benefits accrue in two ways. First, residential NEM customers at times take  
285 less energy from the utility because they serve a portion of their own load using  
286 their own generation. Since costs are assigned or allocated in the cost of service  
287 model based on usage parameters, this may result in lower allocated costs to the  
288 customer class that includes the NEM customer. The reduction of allocated costs  
289 would benefit both NEM customers and non-participating customers because the  
290 class currently includes both.

291 Second, NEM customers may provide a benefit when they generate more  
292 than they consume and then provide the excess energy to the grid. That excess  
293 energy is sold in the market or avoids the use of other energy resources. All  
294 customers, including non-participating customers, receive the benefit of the value  
295 of the excess energy in the form of reduced net power costs.

296 **Q. How does this accrual of costs and benefits to non-participating customers**  
297 **relate to the cost-benefit analysis for the net metering program?**

298 A. The analysis must determine whether the reduction in allocated costs in the cost of  
299 service model and the value of the excess generation attributable to the net metering  
300 program (the "benefits") are more than, equal to, or less than the reduction in  
301 revenue that occurs when an NEM customer is provided a credit at the full retail

302 rate for energy (the “cost”).

303 **Q. How does your part of the Company’s proposed framework approach the cost-**  
304 **benefit determination?**

305 A. My part of the Company’s proposed framework evaluates the costs and benefits  
306 that accrue to non-participating customers as ratepayers of the utility in the context  
307 of treating distributed customer generation as a supply-side generation resource. I  
308 evaluate whether the benefit of the customer generation, when provided to the  
309 Company as excess energy, exceeds, equals, or is less than the cost of that excess  
310 energy, which is the revenue reduction that impacts non-participating customers  
311 when NEM customers are credited at the full retail rate for energy.

#### 312 **Value of Distributed Generation**

313 **Q. Is there a material difference between energy from a generation resource**  
314 **behind a customer’s meter and energy from a utility generation resource?**

315 A. No. A solar panel or other generation resource will provide the same generation  
316 benefit to the system whether it is used by a customer behind their meter in a net  
317 metering configuration or used by the Company through a power purchase  
318 agreement or as part of a Company-owned resource.<sup>7</sup>

319 **Q. Has this Commission recently reviewed and made a determination related to**  
320 **the value of customer on-site generation?**

321 A. Yes. The Commission performed an extensive review and held full evidentiary

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<sup>7</sup> This notwithstanding, for a utility-owned resource, the Company has the ability to dispatch the resource; however, in the case of a customer-owned resource, the Company may not have control over when to dispatch the resource. Furthermore, the Company would likely retain the environmental attributes (or renewable energy credits) from a Company-owned resource, but it currently does not retain them from a customer-owned resource without a specific provision in a contract with the customer. The current net metering program does not include such a provision.

322 proceedings in multiple dockets pertaining to QFs. Most customers who have  
323 generation behind their meter but are ineligible to participate in net metering  
324 programs execute QF agreements and sell their generation at Commission-  
325 approved avoided cost rates.

326 The Public Utility Regulatory Policies Act of 1978 (“PURPA”) requires the  
327 Commission to set rates for purchases of generation output from QFs at levels that  
328 meet the ratepayer indifference standard, meaning the cost paid by customers for  
329 the generation must equal the benefit accrued to customers as a result of the  
330 generation.

331 In Docket No. 03-035-14, the Commission established an avoided cost  
332 method for pricing contracts for power purchases from QFs larger than one  
333 megawatt for cogeneration facilities and three megawatts for small power  
334 production facilities. In Docket No. 12-035-100, the Commission established an  
335 avoided cost method for pricing contract for purchases from renewable QFs larger  
336 than three megawatts.

337 On an annual basis, the Company files a tariff (Schedule 37), which the  
338 Commission review and approves, to establish pricing for QF resources that are  
339 less than one megawatt for cogeneration facilities or less than three megawatts for  
340 small power production facilities.

341 **Q. What cost and benefit elements are required by PURPA to be included in the**  
342 **determination of avoided costs?**

343 A. The Commission’s recent determination of avoided costs takes into account the  
344 primary PURPA-required elements of avoided capacity and avoided energy. The

345 approved method further accounts for the utility's resource needs, the ability to  
346 dispatch the resource, integration of the energy, transmission line losses, and certain  
347 contractual provisions related to terms and conditions for delivery of the energy.  
348 These components are consistent with the elements required by PURPA. 18 CFR  
349 Part 292 includes the regulations to implement section 210 of PURPA. §292.304(e)  
350 sets forth the factors that are to be taken into account when determining avoided  
351 costs for QFs:

352 In determining avoided costs, the following factors shall, to the  
353 extent practicable, be taken into account:

354 (1) The data provided pursuant to § 292.302(b), (c), or (d),  
355 including State review of any such data;<sup>8</sup>

356 (2) The availability of capacity or energy from a qualifying  
357 facility during the system daily and seasonal peak periods,  
358 including:

359 (i) The ability of the utility to dispatch the qualifying facility;

360 (ii) The expected or demonstrated reliability of the  
361 qualifying facility;

362 (iii) The terms of any contract or other legally enforceable  
363 obligation, including the duration of the obligation,  
364 termination notice requirement and sanctions for non-  
365 compliance;

366 (iv) The extent to which scheduled outages of the qualifying  
367 facility can be usefully coordinated with scheduled outages  
368 of the utility's facilities;

369 (v) The usefulness of energy and capacity supplied from a  
370 qualifying facility during system emergencies, including its  
371 ability to separate its load from its generation;

372 (vi) The individual and aggregate value of energy and  
373 capacity from qualifying facilities on the electric utility's  
374 system; and

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<sup>8</sup>§ 292.302(b), (c), or (d) address various rate structures.



375 (vii) The smaller capacity increments and the shorter lead  
376 times available with additions of capacity from qualifying  
377 facilities;

378 (3) The relationship of the availability of energy or capacity  
379 from the qualifying facility as derived in paragraph (e)(2) of this  
380 section, to the ability of the electric utility to avoid costs,  
381 including the deferral of capacity additions and the reduction of  
382 fossil fuel use; and

383 (4) The costs or savings resulting from variations in line losses  
384 from those that would have existed in the absence of purchases  
385 from a qualifying facility, if the purchasing electric utility  
386 generated an equivalent amount of energy itself or purchased an  
387 equivalent amount of electric energy or capacity.

388 **Q. Do these same cost and benefit elements apply to the evaluation of customer**  
389 **generation resources that are part of the net metering program?**

390 A. Yes. There is no material difference between energy from a generation resource  
391 behind a customer's meter and energy from a QF generation resource. The same  
392 comprehensive cost and benefit elements apply, and those elements have been  
393 established in the regulations that govern the implementation of PURPA and were  
394 considered by the Commission when establishing the current avoided cost method.

395 **Q. How are renewable energy credits "RECs" treated in both the avoided cost**  
396 **method and the net metering program?**

397 A. In both the avoided cost method and the net metering program, the REC does not  
398 go to the Company but instead stays with the customer or the QF. The fact that the  
399 Company does not get the REC from QFs or from net metering customers further  
400 supports the use of the avoided cost method to determine the value of excess energy  
401 from net metering customers, as both products have the same material  
402 characteristics.

403 **Q. What is the current value of solar generation using the avoided cost**  
404 **methodology that was recently approved by the Commission?**

405 A. The current Schedule 37 rate for a 20 year levelized PPA is 5.2 cents per kWh.  
406 Recent solar power purchase agreements approved by the Commission under  
407 Schedule 38 include rates of approximately 5.0 cents per kWh.

408 **Q. How does the ratepayer indifference standard required by PURPA compare**  
409 **to the cost-benefit analysis required by Utah Code Ann. § 54-15-105.1?**

410 A. They are similar in intent in that the customers who are purchasing the energy are  
411 to receive a benefit that exactly matches the cost. PURPA requires the commission  
412 to set rates for purchases of QF generation at levels that leave utility customers  
413 indifferent. 18 C.F.R 292.304 states the following:

414 *(a) Rates for purchases.*

415 *(1) Rates for purchases shall:*

416 *(i) Be just and reasonable to the electric consumer of the electric utility*  
417 *and in the public interest; and*

418 *(ii) Not discriminate against qualifying cogeneration and small power*  
419 *production facilities.*

420 *(2) Nothing in this subpart requires any electric utility to pay more than*  
421 *the avoided costs for purchases.*

422 In the avoided cost (“QF”) dockets explained earlier in my testimony, the  
423 Commission performed a review and made a determination related to the “avoided  
424 costs for purchases” as required by PURPA. The Commission established QF rates,  
425 or avoided costs, at levels that would leave utility customers indifferent as to  
426 whether they purchased energy from the QF generator or if they did not. The benefit  
427 or value of the energy provided by the QF generation must match the price or cost  
428 the utility customer incurs in the form of a credit or payment to the QF. To maintain

429 ratepayer indifference, the benefit should not exceed the cost, and the cost should  
430 not exceed the benefit.

431 The net metering cost-benefit analysis required by Utah Code Ann. § 54-  
432 15-105 requires a similar “indifference” test. The statute requires the Commission  
433 to:

434 (1) determine, after appropriate notice and opportunity for public  
435 comment, whether costs that the electrical corporation or other  
436 customers will incur from a net metering program will exceed the  
437 benefits of the net metering program, or whether the benefits of the  
438 net metering program will exceed the costs;

439 Both tests require the benefit or value of the energy to match the cost or payment  
440 incurred by the non-participating customer.

441 **Q. Given the similarity of the net metering cost-benefit analysis to the ratepayer**  
442 **indifference test required by PURPA, is it reasonable to use the QF avoided**  
443 **cost rate to determine the benefit of generation produced by NEM customers?**

444 A. Yes. The generation resource has the same material benefit whether it is used for  
445 net metering or in a QF power purchase agreement. In the avoided cost dockets, the  
446 Commission established a rate for generation output that provides no incremental  
447 net benefit to utility customers and provides no incremental net cost to utility  
448 customers. That same rate should apply to the net metering cost-benefit analysis.

449 **Q. How does the credit provided to NEM customers through the current net**

450 **metering program rate structure compare to the benefit accrued to customers**  
451 **using the avoided cost rate, a rate that has been determined by this**  
452 **Commission to leave customers indifferent?**

453 A. For illustrative purposes, residential NEM customers currently receive a credit for  
454 their generation equal to their full retail energy rate. That rate currently ranges from  
455 8.8 cents per kWh to 14.5 cents per kWh. The avoided cost rate for solar generation,  
456 or the benefit of NEM customer generation to ratepayers of the utility, is 5.2 cents  
457 per kWh under the current Schedule 37 tariff and approximately 5.0 cents per kWh  
458 under Schedule 38 (based on recent Commission-approved Schedule 38 solar QF  
459 contracts).

460 **Q. What accounts for the primary difference in value between the credit at the**  
461 **full retail rate and the benefit of the excess energy generated by NEM**  
462 **customers?**

463 A. As further described by Ms. Steward, the full retail energy rate includes generation,  
464 transmission, distribution and customer service cost components. For the excess  
465 energy, NEM customers are currently paid a credit at the full retail rate. NEM  
466 customers should only be paid a credit equal to the value of the avoided generation  
467 costs. They are not providing any material benefit or avoiding costs related to  
468 transmission, distribution and customer service. In fact, when managing the excess  
469 energy pushed to the grid by net metered generation, the Company may incur  
470 additional transmission, distribution and customer service costs to move the energy.

#### 471 **Conclusion and Recommendation**

472 **Q. What conclusion can you draw from this comparison?**

473 A. The excess energy related to the current net metering program results in costs to  
474 non-participating customers that exceed the benefits of the net metering program.  
475 A credit to NEM customers equal to the full retail energy rate (the “cost” of the  
476 NEM program) exceeds the current benefit provided to other utility customers for  
477 the excess energy provided by the NEM customer (the “benefit” of the NEM  
478 program).

479 **Q. How does your conclusion fit into the Company’s framework for addressing**  
480 **the requirements of Utah Code Ann. § 54-15-105?**

481 A. First, my analysis and resulting conclusion demonstrate that modifications to the  
482 net metering program rate design are needed. Second, my analysis establishes that  
483 the value of excess customer generation can be accurately determined using the  
484 Commission-approved avoided cost methods. I recommend using Schedule 37 as  
485 the basis for value since it is updated annually and is more closely aligned with the  
486 size of most customer generation installations. Lastly, the framework I have  
487 presented related to excess generation from NEM customers can be used in  
488 conjunction with Ms. Steward’s cost of service framework to complete the next  
489 step in the process required under Utah Code Ann. § 54-15-105, the establishment  
490 of rates for NEM customers, to ensure the future rate structure for the net metering  
491 program accurately aligns the costs of the net metering program with the benefits  
492 of the net metering program.

493 **Q. What is your recommendation?**

494 A. I recommend the Commission adopt the framework, as described in Ms. Steward’s  
495 testimony, in which NEM customers are included as their own class of service in

496 the Company's cost of service model. The cost of service model will then be used  
497 to determine a cost of service for that NEM customer class for ratemaking purposes,  
498 with a rate structure for the class to be established as part of a future rate proceeding.  
499 I further recommend the framework described in my testimony, in which the value  
500 of any excess energy from NEM customers be based upon avoided costs as set forth  
501 in Utah Schedule 37, be incorporated as appropriate in future rate design for NEM  
502 customers.

503 **Q. Does this conclude your direct testimony?**

504 **A. Yes.**