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BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the) Docket No. 14-035-114
Investigation of the Costs and)
Benefits of PacifiCorp's Net) HEARING
Metering Program)

October 6, 2015

9:00 a.m. - 4:51 p.m.

Location: Utah Public Service Commission
160 East 300 South, Fourth Floor
Salt Lake City, Utah 84111

Reporter: Angela L. Kirk, RPR, CCR

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A P P E A R A N C E S

For Sierra Club: Travis Ritchie
For Utah Clean Energy: Sophie Hayes
For Alliance for Solar Choice: Thad Culley, Bruce Plenk
For Salt Lake City Corporation: Catherine Brabson
For Vivint Solar: Steve Mecham
For Office of Consumer Services: Rex Olsen
For Division of Public Utilities: Justin Jetter
For Rocky Mountain Power: Yvonne Hogle, Matt Moscon
For Utah Citizens Advocating Renewable Energy: Stan Holmes

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1 Tuesday, October 6, 2015; 9:00 a.m.

2 P R O C E E D I N G S

3 CHAIR: Good morning.

4 MR. RITCHIE: Good morning.

5 CHAIR: We are here for the docket in the --
6 for Docket -- Public Service Commission Docket No.
7 14-035-114 In the Matter of the Investigation of the
8 Costs and Benefits of PacifiCorp's Net Metering
9 Program.

10 We will start with appearances. And I guess
11 we'll just go in the order of -- that's been agreed to
12 for presentation, so starting with the three parties on
13 the joint proposal.

14 MR. RITCHIE: Good morning, Commissioners.
15 Travis Ritchie appearing on behalf of Sierra Club.

16 MS. HAYES: Sophie Hayes on behalf of Utah
17 Clean Energy. Good morning.

18 CHAIR: Good morning.

19 MR. CULLEY: Good morning. Thad Culley, law
20 firm Keyes, Fox & Weidman, on behalf of the Alliance
21 for Solar Choice, part of the -- part of the Joint
22 Parties. And with me is Bruce Plenk, our Utah counsel.

23 CHAIR: Okay. Thank you.

24 MR. PLENK: Good morning.

25 CHAIR: Good morning. For the -- for Salt

1 Lake City Corporation?

2 MR. POULSON: Yeah. Tyler Poulson with Salt
3 Lake City Corporation.

4 CHAIR: Okay. Thank you. Vivint Solar?

5 MR. MECHAM: Steve Mecham appearing on behalf
6 of Vivint Solar.

7 CHAIR: Okay. Thank you. Office of Consumer
8 Services?

9 MR. OLSEN: Rex Olsen on behalf of the
10 Office.

11 CHAIR: Thank you. Division of Public
12 Utilities?

13 MR. JETTER: And I'm Justin Jetter
14 representing the Utah Division of Public Utilities.

15 CHAIR: Okay. Thank you. Rocky Mountain
16 Power?

17 MS. HOGLE: Good morning, Your Honor. Yvonne
18 Hogle on behalf of Rocky Mountain Power. With me here
19 today is Mr. Matt Moscon, outside counsel for Rocky
20 Mountain Power.

21 CHAIR: Okay. Thank you. Utah Citizens
22 Advocating Renewable Energy?

23 MR. HOLMES: Stan Holmes.

24 CHAIR: Okay. Thank you. Any other -- any
25 other parties here to make a -- to make an appearance

1 in the room?

2 Okay. Thank you. Just a few preliminary
3 matters to deal with, then. I wanted to ask the three
4 parties who have a joint proposal, Utah Clean Energy,
5 The Alliance for Solar Choice, and Sierra Club, do you
6 intend to have one attorney present each witness, or
7 are you going to rotate that among yourselves?

8 MR. RITCHIE: Go ahead.

9 MS. HAYES: We have planned that each one of
10 us will present one witness.

11 CHAIR: Okay. And then for cross-
12 examination, what's the plan? Or do you plan to cross-
13 examine jointly or separately?

14 MS. HAYES: We've divided the cross-
15 examination task among ourselves --

16 CHAIR: Okay.

17 MS. HAYES: -- so we won't be -- each of us
18 won't be cross-examining all of the witnesses.

19 CHAIR: Okay.

20 MS. HAYES: We've divided that task among
21 ourselves.

22 CHAIR: Okay. I'll go to you as we move
23 forward, and you'll let me know who's -- who's doing
24 each one.

25 MS. HAYES: Okay. Thank you.

1 CHAIR: Thank you.

2 One other preliminary matter, an issue I
3 wanted to raise and ask the parties if they would be
4 willing to comment on, not necessarily now, but before
5 the end of the hearing.

6 Considering -- a few issues. Considering
7 that the stipulation in the most recent general rate
8 case provided that the next general rate case would not
9 be filed before January 1st 2016, considering that we
10 also expressed last November that we intended to
11 conclude this phase of the docket during the third
12 quarter of this year, which obviously we've not
13 accomplished, I just want to ask the parties if they
14 have any comment to make on the timing of issuing our
15 order and in terms of being useful in advance of -- of
16 future dockets. And if anybody wants to comment on
17 that now, that would be fine. If anyone wants to think
18 about that and comment on that at the conclusion of the
19 hearing, whenever we finish, that's -- that's fine
20 also. I just wanted to raise that issue and let -- and
21 let parties know that we'd be willing to listen to what
22 they had to say on it.

23 The last preliminary reminder I'm aware of,
24 we have a request from Mr. Holmes with Utah Citizens
25 Advocating Renewable Energy that we notice to parties

1 the request he had made to participate in the hearing.

2 So I'd like us to address that at this point.

3 So I'd like to go to Mr. Holmes and ask you
4 to describe what you -- what you envisioned as your
5 participation in the -- in this hearing.

6 MR. HOLMES: Mr. Chairman, thank you.

7 CHAIR: It might be better for purposes of
8 streaming -- just to know -- let all parties know we're
9 streaming this through a -- through a You Tube live
10 stream -- it might be better to have you close to a
11 microphone.

12 Oh, and I forgot to ask. Do we have anyone
13 on the phone, listening on the phone?

14 No. Okay. Thank you.

15 MR. HOLMES: Thank you, Mr. Chairman. And
16 I'm speaking not just for Utah Citizens Advocating
17 Renewable Energy, but also other intervening parties to
18 the docket that may wish to present a statement in the
19 context of the -- the daytime hearings between today
20 and Thursday.

21 Basically, what you -- so I think perhaps
22 this ruling would extend to the other intervening
23 parties that are -- that have not submitted testimony,
24 rebuttal, or surrebuttal testimony, but wish to make a
25 statement as they have intervened and have been

1 following this docket.

2 Basically, what UCARE would like to do is to
3 present a statement at some point that it would -- it
4 would be a summary of the main points that we've raised
5 during the course of this docket process, also, some
6 observations on the process itself, and then several
7 recommendations for the current analytical framework
8 and recommendations for future -- future dockets that
9 may -- may incorporate the proceeds of this docket into
10 their deliberations.

11 CHAIR: Okay. So -- so you're seeking a
12 statement summarizing those -- those positions?

13 MR. HOLMES: Those three areas, yes, sir.

14 CHAIR: Okay. Let me go to parties, then.
15 What -- does any party have any comment on this -- on
16 this request? I'll -- let me start -- we'll stay in
17 order of presentation, I think, so starting with --
18 with --

19 MR. RITCHIE: Thank you, Commissioner.
20 Travis Ritchie with the Sierra Club. We have no
21 objection to making a statement. I think this docket
22 is somewhat unique in that it was kicked off by the
23 workshops. Mr. Holmes participated in the workshops.
24 And this has really been kind of an information and
25 policy gathering docket. We understand you would, of

1 course, be somewhat limited by evidence on the record,
2 but from what Mr. Holmes said, I believe that the way
3 he's to state is kind of pulling together the
4 information that's already on record and expressing
5 opinion on that.

6 CHAIR: Okay. We'll go to the Office of
7 Consumer Services.

8 MR. OLSEN: Thank you. The Office objects,
9 actually, to allowing this to go in in this context.
10 It's -- puts the -- puts the Office, and I suppose the
11 other parties, at an unfair disadvantage because
12 there's no opportunity for us to provide the Commission
13 with a considered rebuttal whatever positions UCARE
14 might choose to take.

15 And I think that allowing statements on the
16 record at this time in the context which I believe Mr.
17 Holmes is advocating would be really inconsistent with
18 R746-110-G, which talks about written testimony and
19 says that the minimum amount of time that the other
20 parties should have to see that is at least ten days,
21 for the purposes of allowing that kind of preparation
22 and the opportunity for rebuttal, and the cross-
23 examination that's contemplated in that same part of
24 the rule.

25 So as we -- if -- I'm fairly new at this

1 game, and where he would participate, I think he
2 certainly would not be prevented from saying whatever
3 he would choose to say at the public -- public hearing
4 and you take whatever cognizant of that you chose, but
5 I think it's inappropriate at this late date for him to
6 begin to offer testimony of any kind now. So that
7 would be our position.

8 CHAIR: Okay. Thank you, Mr. Olsen. And in
9 staying in order of presentation, I skipped Mr. Mecham,
10 so I'm sorry. Did you have anything you wanted to
11 comment on?

12 MR. MECHAM: Thank you, Mr. Chair. Vivint
13 Solar would not object to having him participate and
14 offering testimony. Whether it's in the nature of a
15 public witness or whether it's otherwise would be fine.
16 I mean, public witnesses have typically presented sworn
17 testimony, have presented written testimony that has
18 been crossed on, so I just don't see the problem with
19 it at all.

20 CHAIR: Okay. Thank you. Mr. Jetter?

21 MR. JETTER: On behalf of the Division, I
22 think it would -- it would create a troubling precedent
23 to start allowing intervening parties to start
24 presenting evidence and testimony at the hearing, where
25 the remaining parties -- and presumably all of the

1 interveners were aware of the Commission's scheduling
2 orders -- and the process of providing direct and
3 rebuttal and surrebuttal testimony, where other parties
4 bringing in new evidence, for example, even at the
5 rebuttal stage, I think the Division would object to
6 that because we have a process that's set up to provide
7 the best opportunity for parties to evaluate the
8 evidence provided by the other parties. And in this
9 case, I think the precedent of allowing new testimony
10 at hearing today that hasn't followed the same
11 scheduling order of -- of the other parties is -- would
12 be a troubling precedent to set.

13 With respect to the issue of providing
14 statements at the public witness hearing, the Division
15 would support that.

16 I'm also a little concerned about providing
17 the equivalent of a public witness statement during
18 these hearings, simply because that may be unfair to
19 other public witnesses who might also like that
20 opportunity.

21 Based on the last rate case involving this
22 matter, the public witness hearing was long and
23 somewhat limited for each of the public witnesses. And
24 I -- I would suggest treating all public witnesses
25 similarly.

1 My suggestion might be to -- to give those
2 who haven't filed testimony and wish to speak at the
3 public witness hearing an opportunity to sign up to the
4 list first so they're beginning at -- at the earliest
5 time.

6 So that -- that's, I think, the position of
7 the Division on this.

8 CHAIR: Okay. Thank you, Mr. Jetter.

9 Ms. Hogle or Mr. Moscon?

10 MR. MOSCON: Thank you. Rocky Mountain Power
11 shares in the objection, as voiced by the Office and
12 Division. Although we adopt the reasoning that they
13 articulated, I won't simply repeat that. I will note a
14 couple of additional facts, though, I think the
15 Commission could consider.

16 The first is, as the Commission may recall,
17 when the net metering conversation began during the
18 last rate case, UCARE was an intervener and a party to
19 those proceedings as to provide testimony. Similar
20 discussion ensued. And the Commission bent over
21 backwards, but kind of gave an instructive curative
22 advice to UCARE explaining the proceedings under which
23 the Commission's proceedings function with respect to
24 the rules in prefiled testimony.

25 So to the extent the Commission feels like we

1 need to bend over backwards and allow a party that may
2 not be familiar with the rules an opportunity to speak,
3 we'll note that UCARE actually received that at that --
4 at the last proceeding.

5 The second thing that I'd like to point out,
6 that UCARE did intervene at an early point in this
7 proceeding, meaning that it was involved in the
8 scheduling orders. It was involved as the parties were
9 filing their own prefiled testimony, which means that
10 if UCARE had a bonafide question, as it submitted to
11 the Commission just the other day, about, "Hey, should
12 we be doing this if we want to have a role at the
13 hearing?"

14 It would have been appropriate for UCARE at
15 that time to raise the question with the parties or
16 raise the question with the Commission and say, "Hey,
17 does this prefiled testimony order in the schedule,
18 does that apply to us?"

19 And instead, UCARE remained silent, but was
20 able to gather the evidence as filed by the other
21 parties.

22 So we echo the sentiments that UCARE or its
23 members should be allowed to speak at the public
24 witness session, but for all the other reasons
25 articulated, we would object to them proceeding in this

1 fashion at this hearing today.

2 CHAIR: Okay. Thank you. I anticipate that
3 we -- and I didn't ask Mr. Poulson if Salt Lake City
4 had a position on this, since you're not represented by
5 counsel. Did you want to say anything?

6 MR. POULSON: Yeah. No position. And my
7 legal counsel will be here.

8 CHAIR: Will be here? Okay.

9 MR. POULSON: Yeah.

10 CHAIR: We anticipated at some point in mid-
11 morning we'll take a break, and we will address Mr.
12 Holmes' participation at this hearing after our first
13 break. So, thank you.

14 MR. HOLMES: Okay. Thank you.

15 CHAIR: Any other...

16 MR. CLARK: I just wonder if he has anything
17 to say.

18 CHAIR: Oh, sure. Mr. Holmes, do you have
19 anything that you'd like to -- anything else you'd like
20 to say before we consider your -- your request?

21 MR. HOLMES: No. I'll defer to your
22 decision, certainly. Thank you.

23 CHAIR: Okay. Thank you.

24 Any other preliminary matters before we move
25 into testimony? Yes.

1 MS. HOGLE: Your Honor, I just have one
2 clarification? I just want to make sure that -- that
3 the pleadings that have been filed in this case are
4 already on the record and we don't have to move to
5 admit them, the legal briefs, et cetera, that those
6 will be considered part of the record when you make --
7 as you consider the questions in this case.

8 CHAIR: Okay. So, is your motion to -- to
9 enter into evidence now everything filed in this docket
10 previous to the -- the testimony that we'll be hearing
11 today, or including the testimony, or just the legal
12 briefs?

13 MS. HOGLE: It would be limited to the legal
14 briefs, the legal briefing that has been done to -- for
15 you to reach conclusions of law, whatever that -- they
16 may have been, so that would be a limited motion. And
17 it doesn't have to be now. I just wanted to make that
18 clarification before we actually get on the record.

19 CHAIR: Okay. So as I -- as I hear it, we
20 have a motion to enter into evidence the legal briefing
21 that's -- that's been done in this -- in this case.
22 I'll go to parties for if they have any comments on
23 that.

24 MR. RITCHIE: No objection.

25 MR. CHAIR: Mr. Mecham?

1 MR. MECHAM: None.

2 CHAIR: Mr. Olsen?

3 MR. OLSEN: We have no objection.

4 CHAIR: Mr. Jetter?

5 MR. JETTER: And no objection from the
6 Division.

7 CHAIR: Okay. Those will be entered. Thank
8 you.

9 MS. HOGLE: Thank you.

10 CHAIR: Anything else preliminarily?
11 Okay. We'll go to the first witness.

12 MR. RITCHIE: Thank you, Commissioners.
13 Joint Parties will call Tim Woolf.

14 (Tim Woolf is duly sworn.)

15 CHAIR: Mr. Ritchie?

16 TIM WOOLF,

17 called as a witness at the instance of the Joint
18 Parties, having been first duly sworn, was
19 examined and testified as follows:

20 DIRECT EXAMINATION

21 BY MR. RITCHIE:

22 Q. Thank you, Mr. Woolf. Mr. Woolf, did you
23 prepare and submit what have been marked here as your
24 direct testimony Joint Exhibits 2.0, 2.1, 2.2, 2.3,
25 2.4, and 2.5?

1 A. Yes, I did.

2 Q. And to the best of your knowledge, is that --
3 are those testimony and exhibits true and correct?

4 A. Yes, they are.

5 Q. And did you prepare and submit prefiled
6 rebuttal testimony, which has been marked as Joint
7 Parties 5.0?

8 A. Yes.

9 Q. And did you submit prefiled Surrebuttal
10 testimony, which has been marked as Joint Parties
11 Exhibit 7.0?

12 A. Yes.

13 Q. Oh, I'm sorry, and I missed 5.1 as an exhibit
14 to your rebuttal as well.

15 A. That's correct.

16 Q. And are those testimonies and exhibits true
17 and correct, to the best of your knowledge?

18 A. Yes, they are.

19 Q. And Mr. Woolf, have you prepared a summary of
20 those testimonies today?

21 A. I have.

22 Q. With Commission's leave, I would ask Mr.
23 Woolf to provide that summary.

24 CHAIR: Thank you.

25 A. Good morning, and thank you for allowing me a

1 chance to summarize. I'd like to start with a brief
2 summary of what we're proposing. The Commission's been
3 clear throughout this docket that the purpose is to
4 develop a framework that indicates the cost and
5 benefits to net metering on all customers, including
6 those that do not participate in net metering.

7 In order to meet this objective, it's
8 necessary to consider two key impacts. One is the
9 costs and benefits to the utility system as a whole,
10 and the other is the potential for cost shifting
11 between net metering customers and non-net metering
12 customers.

13 We propose two straightforward, transparent
14 analyses to do this. First, a cost impact analysis,
15 and secondly, a rate impact analysis.

16 The cost impact analysis would indicate the
17 impact of net metering on the net present value of
18 revenue requirements, which is indication of the impact
19 on all utility customers.

20 The rate impact analysis would represent the
21 impacts of any cost shifting that might occur between
22 net metering and non-net metering.

23 Now, together these two analyses will provide
24 the Commission with the information necessary to assess
25 the benefits and costs on all customers, including

1 nonparticipants.

2 This information would then be used as a
3 critical input to the rate design process. The results
4 of these analyses would be used, along with standard
5 cost of service studies and practices, for making rate
6 design systems.

7 So in my written testimony, I prepare
8 illustrative analyses to indicate how our proposal
9 would work in practice and what kind of information it
10 would reveal.

11 In order to indicate the range of potential
12 impacts, my analyses used low and high penetration
13 rates of photovoltaics and low and high value of solar
14 benefits.

15 For simplicity, I'm just going to focus on
16 the scenarios with relatively high penetration rates
17 where I assume that one percent of customers install a
18 rooftop PV each year. So after ten years, 2024, we
19 have 10 percent of customers with rooftop PV,
20 residential customers.

21 Now, I present the cost impact results using
22 two standard metrics commonly used in benefit cost
23 analyses, the net benefits and a benefit cost ratio.

24 So, my analysis indicates that the net
25 benefits of net metering could be in the range of \$287

1 million, assuming the low value of solar, to \$1.2
2 billion, assuming the high value of solar.

3 Secondly, my analysis indicates that the
4 benefit cost ratio of net energy metering could be
5 roughly 12 to one, assuming a lower value of solar, to
6 as high as 24 to one, assuming a higher value of solar.

7 In order to highlight the significance of my
8 results, I'm going to focus on those benefit-cost
9 ratios particularly in the case where I assume a low
10 value of solar, where I assume that this would be \$60 a
11 megawatt hour, which in my mind is relatively low,
12 given other studies I've seen and my assessment of what
13 I've seen so far in Utah.

14 My analysis shows that, even assuming this
15 low value of solar, the benefits of net metering exceed
16 the cost by a factor of 12 to one. This means that
17 every rate payer dollar spent on net metering, rate
18 payers will see \$12 in benefits.

19 So, if you remember nothing else from this
20 hearing today, make sure you remember at least this one
21 fact. Net metering represents the lowest cost resource
22 available to the company, by far. No other resource
23 even comes close to this, being so cost effective.

24 Energy efficiency, something that I have
25 great deal of expertise in, is widely accepted to be

1 the least cost resource. These resources typically
2 have benefit-cost ratios of two to one or three to one,
3 and here we have a benefit-cost ratio of 12 to one.

4 It's also important to realize that no party
5 in this docket has contested this general result. By
6 that, I mean no party has argued that the net present
7 value of revenue requirements does not present an
8 indication of costs and benefits, and in fact, several
9 parties have acknowledged that it does. And no party
10 has challenged this critical finding for my analysis
11 that the benefit-cost ratio is likely to be very high.

12 Now, the parties do challenge my assumptions,
13 especially the avoided cost assumptions. They prefer a
14 number closer to \$52 a megawatt hour, so I put that
15 into my model, and it shows that the benefit-cost ratio
16 is ten to one. The results are still very, very
17 strong.

18 So why is this so? Why -- I found this
19 result striking. You know, how can it be that net
20 metering resources are so low? And the answer is
21 really quite simple. It's because that the host net
22 metering customer pays for the cost of installing and
23 operating the resource. Unlike any other resources the
24 company purchases, where they have to pay for those
25 costs, in this case, the company incurs all those

1 costs.

2 So, this brings us to the very heart of the
3 questions before the Commission in this docket. While
4 net metering is likely to be very cost effective, give
5 or take, you know, depending upon the numbers you use,
6 it's going to be very cost effective.

7 It can also, in some circumstances, lead to
8 shifting of cost. So note, though, at this point that
9 the potential for shifting costs is really the only
10 downside to an otherwise very, very cost effective
11 resource.

12 So, for this reason, it's critical to address
13 this issue of cost shifting head on. It's critical for
14 the Commission, the Company, and the others to have the
15 information available to understand whether and how
16 costs might be shifted across customers.

17 This is why we have proposed a rate impact
18 analysis that can be used as the second element of our
19 framework in assessing costs and benefits. The rate
20 impact analysis is the best way to provide a meaningful
21 indication of how costs might be shifted under net
22 metering.

23 Now, the rate impact analysis will be most
24 relevant and most meaningful if it's based on the way
25 the costs can actually be shifted in practice in the

1 rate making process. At the time of a new rate case,
2 the Company will identify its revenue requirements and
3 its billing determinates for the test year.

4 When net metering generation is included in
5 the test year information, both the revenue
6 requirements and the billing determinates are affected.
7 Revenue requirements will be reduced as a result of the
8 avoided cost. This will push rates down. Billing
9 determinates will also be reduced sales as a result of
10 the net meter customer generation. This will push
11 rates up. So there's the two effects going on at once.

12 The combined effect of these two changes will
13 lead to rate impacts for all customers. Now, in
14 general, if the value of solar, the benefits, the
15 avoided costs, are below the credit paid to customers,
16 then the long-term rates will increase and there will
17 be some amount of cost shifting.

18 If, on the other hand, the value of solar is
19 below -- I'm sorry, above the credit paid to customers,
20 then long-term rates will decrease and there will be no
21 cost shifting. This is a scenario that's very likely
22 and doesn't get much attention in these discussions,
23 but it's very likely, and it's an important
24 consideration in this whole picture.

25 So it's really critical to recognize at this

1 point that any cost shifting will be offset by the
2 value of solar. And if that value is high enough,
3 there will be no cost shifting.

4 So, with that as background, I'm just going
5 to briefly summarize my results for the rate impact
6 analysis, again, using the scenario one percent of
7 customers install rooftop PV each year for ten years.

8 Under my low value of solar scenario, the low
9 avoided cost, rates are estimated to increase by .3
10 percent per year. And over ten years, that would
11 accumulate to 3.7 percent increase relative to no net
12 metering at all.

13 Under my high value of solar scenario, rates
14 are estimated to decrease. In that case, the value of
15 solar is assumed to be higher than the credits paid to
16 customer, and so rates will decrease by .14 percent
17 each year, for a accumulative rate reduction of 1.4
18 percent each year.

19 In my view, these rate impacts are quite
20 small, particularly in light of the fact that they're
21 caused by acquiring very low-cost resources. It's
22 that this balance that the Commission and the Company
23 has to make.

24 And, of course, the results from my
25 illustrative analysis shouldn't be used in setting

1 rates. I'm not suggesting that. Instead, the Joint
2 Parties' framework should be used, with inputs and
3 assumptions approved by the Commission, to come up with
4 more accurate and more up-to-date results that would
5 then be used in designing rates.

6 And if I may, I'd like to just take a minute
7 to respond to some of the rebuttal from other parties.
8 Probably the most prominent rebuttal from other parties
9 has been that our proposed framework cannot be used for
10 setting rates. This has been made many times by all
11 the other parties. However, this argument is simply
12 not correct.

13 First, cost effective analyses are not
14 typically used to set rates; that's not their purpose.

15 Second, the net metering statute and the
16 Commission's orders. The Commission's order in July
17 1st of this year couldn't be more clear on this, that
18 the cost effectiveness analysis should be separate from
19 the rate setting process and should be used to inform
20 rate design.

21 Third, and most importantly, our proposal can
22 be used in setting rates. It's just used indirectly.
23 It's used to inform rate design, that the numbers don't
24 directly flow into the -- into some formula in rate
25 design, but they are used in informing rates.

1 The second most prominent argument from the
2 other parties is that the benefit cost analysis should
3 be based upon short-term cost and benefits, as opposed
4 to long term, because this is the timing of the cost
5 and benefits that's consistent with the timing of the
6 inputs to cost-of-service studies.

7 Again, this argument is simply not correct.
8 There's no reason why the time period used for benefit-
9 cost analyses has to be the same as the time period
10 used to set rates. And the other parties have not
11 provided any such reason as to why they should.

12 Secondly, all benefit-cost analyses should
13 include a time period that encompasses the number of
14 years in which the cost and benefits will be
15 experienced. This is fundamental economics.
16 Otherwise, the analysis would lead to skewed results.

17 The result of the benefit-cost analysis can
18 be used to inform the cost-of-service study and the
19 rate design decisions, regardless of the fact that they
20 cover different time periods.

21 Finally, one last rebuttal that the
22 Company's -- the other parties mention. The other
23 parties have not provided a single piece of compelling
24 evidence to explain why net metering should be
25 evaluated differently from all other electricity

1 resources. They have provided several arguments. I
2 find none of them to be even close to being compelling.

3 Remarkably, the Company argues that net
4 metering should be evaluated -- evaluated differently
5 because it's not an electricity resource. This
6 argument has no merit at all. This line of argument
7 implies that net metering offers no value at all to the
8 utility system in terms of energy, capacity,
9 transmission, or distribution costs that are avoided,
10 no value.

11 This, of course, is not true. Net metering
12 does have value. It's a resource that provides
13 significant benefits to the grid. This is why so many
14 states allow net metering, and even offer additional
15 incentives for rooftop photovoltaics.

16 The question for this Commission is not
17 whether net metering is an electric resource, but
18 instead, what value that resource provides to the
19 utility system and what impact that resource has on all
20 customers, including nonparticipants.

21 I'm almost there. I have one last point that
22 I think is really critical. The Joint Parties have
23 said several times that the other parties in this
24 docket have conflated cost effectiveness in rate
25 design. And we argue this is a fatal flaw with their

1 proposal.

2 This is such an important point that I would
3 like to provide some very clear evidence as to how the
4 Company is conflating the two. Note that for -- one of
5 the more important issues in rate design is whether to
6 establish a separate rate class. This decision will
7 have tremendous implications for the customers that
8 would be assigned to that class, as well as the
9 customers that are not assigned to that class. It's
10 huge in terms of affecting how customers' rates will be
11 set.

12 In its proposal, the Company has already made
13 this key rate design decision. It's already decided
14 that there should be a separate class for net metering
15 customers, and it has made this decision prior to
16 concluding the benefit-cost analysis.

17 This is how the Company has confused,
18 compressed, conflated cost effectiveness with rate
19 design. And I -- I believe their argument is
20 consistent with the Commission's guidance here, very
21 clear guidance, that rate design decisions should be
22 made in light of the cost effectiveness results.

23 So, thank you for allowing me all this time.
24 And I look forward to your questions.

25 CHAIR: Thank you. Mr. Ritchie?

1 Q. (By Mr. Ritchie) Just a few clarifying
2 questions. Mr. Woolf, have you reviewed Mr. Clements'
3 position matrix, which was marked as Exhibit PHC-1SR?

4 A. Yes, I have.

5 Q. And did Mr. Clements consult you when he
6 constructed this matrix?

7 A. No, he did not.

8 Q. Does it accurately reflect the position of
9 the Joint Parties?

10 A. No. I'll start by saying that I appreciated
11 the effort here because I think it helps to have the
12 positions laid out like this, but there was one point
13 that is incorrect, and it's really important to correct
14 for that. Shall I take a moment to let you get it in
15 front of you?

16 CHAIR: Sure. That would be helpful. Thank
17 you.

18 A. I could describe it. It's fairly brief. Or
19 you could look at this.

20 CHAIR: Sure, if he's -- oh, we're there.
21 Thank you.

22 A. One of the cost categories that is identified
23 here is -- for being included in the analysis is lost
24 revenues. And under the Joint Parties column, it says
25 that no value, and lost revenue should not be

1 considered.

2 We've been pretty clear throughout our
3 testimony that, in fact, it should. But I think part
4 of the confusion stems from, in the cost-impact
5 analysis, lost revenue should not be included because
6 that's not how cost-benefit analyses are done. But in
7 the rate impact analysis, lost revenues are one of the
8 factors that play into the outcome of those analyses.

9 **Q. (By Mr. Ritchie) Thank you, Mr. Woolf. Are**
10 **those all the corrections that you have for that**
11 **exhibit?**

12 A. Yes.

13 MR. RITCHIE: Commissioners, Joint Parties'
14 direct examination of this witness is done. I would
15 move to submit his prefiled joint testimony in exhibits
16 into the record. And Mr. Woolf is available for cross-
17 examination.

18 CHAIR: Thank you. Any objection from anyone
19 to entry of his testimony and exhibits?

20 MR. OLSEN: No objection.

21 CHAIR: Seeing no objection, they'll be
22 entered. Thank you.

23 We will move to cross-examination, starting
24 with Mr. Mecham.

25 MR. MECHAM: I have no cross for this

1 witness. We support his testimony, Vivint Solar does.

2 CHAIR: Thank you. Mr. -- Olsen, sorry, Mr.
3 Olsen?

4 MR. OLSEN: We have no cross-examination.

5 CHAIR: Mr. Jetter?

6 CROSS-EXAMINATION

7 BY MR. JETTER:

8 Q. I do have a few cross-examination questions.
9 Good morning, Mr. Woolf.

10 A. Good morning.

11 Q. I'm Justin Jetter. I represent the Utah
12 Division of Public Utilities. You've compared -- is it
13 correct that you've compared your cost analysis, your
14 utility cost analysis, to the IRP process where we
15 choose future resources, and that effectively offers a
16 prior review of what the Company would do going forward
17 and whether those actions are prudent when they make
18 them?

19 A. What I have done is compared the methodology
20 for the benefit-cost ratio for this purpose to the
21 methodology used for integrated resource planning. I'm
22 referring specifically to the standard practice of
23 using the net present value of revenue requirements as
24 the primary criteria for making decisions on what's
25 cost effective.

1 **Q. Okay. And if you did that and net metering**
2 **had a net present value that was positive, meaning it**
3 **would cost more than the other lowest cost scenarios,**
4 **would you recommend not having a net metering program**
5 **or prohibiting it?**

6 A. So, as I mentioned a minute ago, the net
7 present value of revenue requirements is often the
8 primary criterion, not the only one. In an IRP there's
9 lots of other factors that are considered. And I
10 haven't reviewed the rules in Utah to know exactly what
11 they are, but there might be other considerations that
12 would suggest that the resource should nonetheless
13 be -- be adopted.

14 **Q. And is there a scenario where you would say**
15 **that you would recommend not having a net -- a net**
16 **metering program?**

17 A. Oh, certainly. If -- if the costs
18 significantly exceed the benefits and there were no
19 other compelling rationale or reasons for installing
20 the measures, then I would say yes. I haven't seen
21 anything that comes even close, but there could be such
22 a scenario.

23 **Q. And if there were a statute that required a**
24 **net metering program, would there -- would there be**
25 **much purpose in trying to evaluate whether or not we**

1 should have one? Isn't -- wouldn't that be a foregone
2 conclusion, that --

3 A. It's a bit of an --

4 Q. -- we already have one?

5 A. -- abstract question. If I could -- maybe
6 you could just frame it in terms of the statute that we
7 have before us in Utah.

8 Q. I'm just saying, in a hypothetical scenario,
9 if -- if it was a predetermined conclusion by statute
10 that a net metering program would exist, would there
11 any be -- be much utility in running an IRP type
12 analysis to then determine again whether it should
13 exist?

14 A. Oh, yes. Two things. There would be lots of
15 reasons to do a cost-benefit analysis to get a sense of
16 just how cost effective it is because, as I've said,
17 those results can be used to inform rate design.

18 Secondly, when you say an IRP analysis, if
19 there is such a policy in place, the practice in place,
20 then it will affect the Company's resources, and that
21 should be included in the IRP itself.

22 Q. Okay. And you've referenced how that would
23 be used to inform the rates going forward. Is your
24 idea that the present value analysis results in a --
25 ultimately, a discrete numerical value, and then that

1 numerical value would be a benefit or a cost that would
2 be applied to those customers, the net metering
3 customers, that are essentially either causing the
4 benefit or the cost?

5 A. Oh, no. That's an important clarification.
6 The results of any inputs of the benefit-cost analysis
7 would not be used directly to say, "This cost goes to
8 these customers." That's the purpose of the cost of
9 service study.

10 The -- the whole objective of the benefit-
11 cost analysis is to get a sense of the value that net
12 metering and rooftop PV provides to the system as a
13 whole and also on non-net metering customers.

14 So I'll give you two examples. If the
15 results of the analysis, based upon our framework, were
16 to indicate that there's no cost shifting at all and
17 there's significant benefits that exceed the -- exceed
18 the costs, then in doing rate design, the Commission
19 doesn't even have to worry about cost shifting. It's
20 just not an issue because it won't happen. And that
21 would mean for a very simple rate design.

22 If, instead, there was outcome that there
23 would be net benefits, but there is some cost shifting
24 and rates would go up by a very small amount, then the
25 Commission could find, you know, that's such a small

1 rate impact, given that this is such a low-cost
2 resource, we're going to allow it just as it is.

3 One more scenario. If, for some reason, the
4 Commission found that, you know, I understand there's
5 the significant net benefits, there is a rate impact,
6 it's a little bit more than I want to stomach, they
7 could do a modest adjustment to rate design.

8 One example would be, you could institute a
9 minimum bill approach so that you have a little bit of
10 protection in case there is any cost shifting.

11 So that's what I mean by the information is
12 to inform the thinking about rate design. But the
13 numbers don't flow right into the rate design model.

14 **Q. Thank you. You stated in your opening**
15 **statement that no parties challenged your conclusion of**
16 **a net benefit on a net present value analysis; is that**
17 **correct?**

18 A. Yes.

19 **Q. Is it also correct that throughout your**
20 **testimony you've captioned your analysis as merely**
21 **illustrative?**

22 A. Yes.

23 **Q. Okay. And no one's challenged your**
24 **illustrative example based on the outcome?**

25 A. Well, no, no, that's not true. Many parties

1 have questioned the results, mostly based upon critique
2 of the avoided costs. So I -- I would not say that
3 they haven't contested my results. My -- if I may go
4 back to my opening statement and clarify. Is that what
5 you are getting at?

6 Q. Well, my question goes to the point of,
7 you've described it in your testimony as being
8 illustrative, and then you've told the Commission that
9 there is a discrete outcome that you've calculated --

10 A. Yes.

11 Q. -- is that correct?

12 A. There is an outcome from the illustrative
13 analysis.

14 MR. JETTER: Okay. And I think that that's
15 all the cross-examination questions I have. Thank you.

16 CHAIR: Thank you.

17 MR. JETTER: Thank you.

18 CHAIR: Ms. Hogle or Mr. Moscon?

19 CROSS-EXAMINATION

20 BY MS. HOGLE:

21 Q. I just have a few questions. Thank you.
22 Good morning, Mr. Woolf.

23 A. Good morning.

24 Q. You mentioned in your summary that there is a
25 net -- metering net benefit at a ratio of 12 to one,

1 correct?

2 A. That's correct.

3 Q. Isn't it true that the information needed to
4 prove that conclusion is still being studied, the
5 Company is performing a load research study, correct?

6 A. That's correct. My results are illustrative.

7 Q. Thank you. In your summary, you also
8 criticized the Company's recommendation to create a
9 separate class for net metering customers, correct?

10 A. That's correct.

11 Q. Isn't it true that the Company qualifies that
12 recommendation by indicating that it's based on the
13 results of its load research study?

14 A. That is true.

15 Q. Thank you. You mentioned the net metering
16 statute in your summary.

17 A. Yes.

18 Q. You're familiar with it?

19 A. I am.

20 Q. Does a net metering statute include the words
21 "long term" or "cost-benefit analysis"?

22 A. I would have to double check. May I do that?

23 Q. You may.

24 A. No, I do not see that -- the term "long term"
25 anywhere. The statute is clear about evaluating the

1 benefits and the costs and standard economic practices
2 to account for the full benefits and costs over the
3 duration of the period in which they're incurred.

4 Q. Thank you. In your summary and in your
5 rebuttal testimony, lines 202 to 30 -- 204, you testify
6 that you're not aware -- I'll let you turn to that.

7 A. In my rebuttal testimony?

8 Q. Lines 202 through 204.

9 A. Yes.

10 Q. You testify that you are not aware of any
11 state or province that uses a cost of service study as
12 the basis for determining cost effectiveness of an
13 electricity or gas resource option, correct?

14 A. Yes, that's what I state.

15 Q. Are you, by chance, familiar with the most
16 recent study in California from E3, a CPUC 2013 study
17 titled "Introduction to the Net Energy Metering Cost
18 Effectiveness Evaluation," published in October 20 --
19 2013?

20 A. I'm not familiar with that.

21 MS. HOGLE: Your Honor, may I approach the
22 witness?

23 CHAIR: Yes.

24 MS. HOGLE: Thank you.

25 Q. (By Ms. Hogle) These are comments that were

1 **filed by you earlier in this proceeding.**

2 A. In this docket?

3 **Q. In this docket. I'm going to ask a question**
4 **about page 29. Page 29.**

5 MR. RITCHIE: Commissioners, could I --
6 Commissioners, if I could ask for a clarification on
7 whether Ms. Hogle intends to submit this as evidence.

8 MS. HOGLE: This is a pleading in this
9 proceeding, therefore it's already in evidence.

10 MR. RITCHIE: Oh, it's a pleading in this
11 proceeding.

12 MS. HOGLE: In this proceeding. And I'll --
13 I'll point you to it. I'll let you know which one it
14 is.

15 MR. CULLEY: Pardon me, Mr. Chair. Just for
16 clarification, the initial motion by Rocky Mountain
17 Power today was for the briefing. And this occurred
18 prior to intervention, so TASC was not a party at this
19 time. And I do not believe Mr. Woolf has -- is
20 familiar with this. That might be a question you can
21 ask him, if he's reviewed all the filings up to this
22 point. But it was not my understanding this was
23 actually in the record at this point.

24 CHAIR: You know, I'll say at least my
25 understanding of the motion was for legal briefing. I

1 don't -- I don't know that we've entered all comments
2 into evidence at this point, unless -- if you view your
3 motion differently than I'm understanding it, please
4 let me know.

5 MS. HOGLE: Your Honor, I'm -- I'm not sure
6 that it needs to come into evidence. I'm just going to
7 ask him -- lay the foundation to see if he's familiar
8 with these comments.

9 CHAIR: Okay. Thank you.

10 A. So, I have not reviewed these comments before
11 just now.

12 Q. (By Ms. Hogle) Okay. Okay. In your
13 summary, you also criticize the Company, indicating
14 that the Company conflated the -- the purpose of the
15 net metering statute, or conflated the two different
16 frameworks within the net metering statute, and that --
17 by offering a cost of service study. Is that about
18 correct?

19 A. Well, it's more than that. It's by using the
20 cost of service study methodology in and of itself to
21 identify the costs and benefits.

22 Q. Is it possible, assuming that the Commission
23 decides that a long-term cost-benefit analysis is
24 useful, is it possible that a long-term -- both a
25 long-term benefit study and a cost-of-service study can

1 **be performed at the same time?**

2 A. Yes, that's my recommendation.

3 MS. HOGLE: Okay. I have no further
4 questions. Thank you.

5 CHAIR: Thank you. Any redirect, Mr.
6 Ritchie?

7 MR. RITCHIE: No redirect. Thank you.

8 CHAIR: Okay. Thank you, Mr. Woolf.

9 THE WITNESS: Thank you.

10 CHAIR: And we'll go to the next witness.

11 MS. HAYES: Thank you, Mr. Chair. The Joint
12 Parties now call Mr. Benjamin Norris.

13 CHAIR: Thank you. Okay. I forgot to ask my
14 other commissioners if they had any questions for Mr.
15 Woolf, but it seems we don't, so we'll move on. Thank
16 you. I'll try to do a better job of remembering that
17 as we move on today. My apologies.

18 (Benjamin Norris was duly sworn.)

19 CHAIR: Thank you. Ms. Hayes?

20 MS. HAYES: Thank you.

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BENJAMIN NORRIS,

called as a witness at the instance of the Joint Parties, having been first duly sworn, was examined and testified as follows:

DIRECT EXAMINATION

BY MS. HAYES:

Q. Good morning, Mr. Norris. Please state your name and business address for the record.

A. I'm Ben Norris. I'm with Clean Power Research at 1541 Third Street, in Napa, California.

Q. Did you submit direct testimony, marked as Joint Parties' Exhibit 3.0, along with your résumé, marked as Exhibit 3.1?

A. I did.

Q. Did you submit rebuttal testimony, marked as Joint Parties' Exhibit 6.0?

A. Yes, I did.

Q. And did you submit surrebuttal testimony, along with one attachment, marked as Joint Parties' Exhibits 8.0 and 8.1?

A. Yes, I did.

Q. Do you have any corrections to make to this testimony?

A. No, I do not.

Q. So if I asked you the same questions today as

1 set forth in your written testimony, would your answers
2 be the same?

3 A. They would.

4 Q. All right. Did you review the Commission's
5 Prehearing Notice, issued on September 21st, 2015,
6 including the questions about tools and time periods
7 for use in the Joint Parties' recommended analytical
8 framework?

9 A. Yes, I did, I saw that notice.

10 Q. Have you prepared answers to the Commission's
11 questions?

12 A. I have some comments on them.

13 Q. Let's talk about those. If you could speak
14 first to what tools are required to perform the
15 valuation analysis recommended by the Joint Parties?

16 A. Sure. So -- good morning. So, the way I see
17 it, when you do a cost-benefit analysis, there's
18 different tools for different purposes, and these tools
19 are readily available. And to give an example, we can
20 step through some of the -- the parts of this analysis
21 that would be required and I can comment on what such
22 tools might be.

23 So, for example, the first part -- and this
24 goes along with my testimony, that the first thing you
25 need to do is to establish an hourly production profile

1 for solar, and -- and, in particular, a production
2 profile that represents the resources out there on the
3 system.

4 And so there are numerous solar modeling
5 tools available. When we do studies like this at Clean
6 Power Research, we use our internal tools that we
7 provide as software products, and that includes data,
8 solar -- solar resource data, as well as solar
9 simulation tools, and specifically SolarAnywhere
10 FleetView. That's the tool that, if I was to do this
11 analysis, I would use SolarAnywhere FleetView to give
12 you the total output of these distributed resources in
13 the Utah service territory.

14 There's other models as well, so -- for
15 example, PVSyst or PVWatts, those are commonly used
16 tools. And -- and what those do is -- is simulate
17 solar photovoltaic systems, with the inputs being solar
18 resource and the output being kilowatt hours delivered
19 AC to the grid.

20 Our data, SolarAnywhere FleetView, allows the
21 user to indicate exactly, within a -- approximately a
22 ten kilometer sort of resolution, to -- to access data
23 for that specific tile.

24 There -- there are -- and the reason that
25 that's possible is that this data derives from

1 satellite measurements, that is satellite imagery that
2 is then converted to what's called solar irradiance.
3 And then we also use temperature data as well.

4 So -- however, Clean Power Research is not
5 the only one that provides this data, so there's other
6 data sets available by -- by other companies.

7 So, that -- that sort of, in a nutshell, that
8 kind of describes PV simulation to produce this
9 important input to the analysis.

10 Okay. Then there's -- then there's other
11 tools. For example, how do you do the avoided energy
12 calculations? And in my testimony I described a couple
13 of different methods that could be used. And so the
14 tools that would be required for this type of analysis
15 kind of depends on which methodology is ultimately
16 decided.

17 So if you, for example, decided to base the
18 analysis on the hourly dispatch of units on the system,
19 you would use a production cost model. And those tools
20 are readily available, and there's many of them, such
21 as PROMOD and Strategist and others, and those are very
22 commonly available.

23 I also described a method that could be used
24 for avoided energy costs, a simplified method, that
25 would simply be based on a single resource. If you,

1 say, assumed the -- that the displaced resource was a
2 peaking gas turbine, while you would -- there would
3 really not be a tool required for that, you could do
4 that in a spreadsheet, for example, and just multiply
5 the -- the energy by the heat rate and the -- and the
6 cost of fuel and you could -- you could get that
7 answer, so really not -- there's no tool that's
8 required for that -- that part of the analysis.

9 And then sort of the final step in -- in
10 evaluating these costs and benefits, again, you think
11 of these as each component, whether it's energy or
12 capacity or distribution costs, each of those are kind
13 of treated separately as a -- as a component. And the
14 cost impact is then calculated separately.

15 So -- so what has to happen, then, is, for
16 every year in the analysis period, you want to
17 calculate these. So, for example, if you did the an
18 avoided energy calculation, you might look at future
19 years over this defined period and -- and you would,
20 say, assume fuel prices go up by a certain rate, that's
21 one of the assumptions that go into this study, and --
22 and so you would need a tool that could calculate year
23 by year what the total impact is and then discount it.
24 So -- so you would -- you could do that sort of
25 analysis simply in a spreadsheet and develop a table,

1 you know, each row would be a year, and you calculate
2 each cost that's impacted for each year, and then
3 discount those to get the net present value. So that
4 spreadsheet would be a, you know, sort of customized
5 spreadsheet.

6 We've done that, so we have a spreadsheet
7 that does that if -- there's a -- this tool is
8 available, if you will. We call it DGValuator -- we've
9 licensed that -- for example.

10 I -- and I also wanted to mention that one of
11 the projects that we did was for the Minnesota
12 Department of Commerce, and -- and our role there was
13 to actually put a detailed methodology together. So
14 that's just kind of a step-by-step recipe for how you
15 do this analysis. And that -- that was a report that
16 was issued. It's publicly available. It was adopted
17 by the Minnesota Public Utilities Commission for the
18 basis of doing this for their purposes.

19 And -- and so this is a report that could be
20 used and easily kind of adapted into a -- into a
21 spreadsheet model if -- if that was desired. It's --
22 it's -- it lends itself to that type of analysis.

23 So the tool itself isn't really so critical,
24 so long as, you know, the tables are set up properly
25 and all the equations and whatnot are kind of in there

1 and -- and they could be used for this purpose if that
2 was desired. And -- and again, that's all public
3 information, so -- so that kind of summarizes the
4 tools.

5 Q. So will any new -- excuse me. Will any new
6 tools be required in order to value any components?

7 A. No, there's no new tools required for this.

8 Q. And what periods of time do you recommend for
9 performing value analysis?

10 A. I -- I have an opening statement where I
11 touch on that, but --

12 Q. All right.

13 A. -- briefly can I...

14 Q. Let's -- let's get to your summary, then.
15 But before we do, let's -- let me ask this. Have you
16 reviewed Rocky Mountain Power's Exhibit PHC1SR?

17 A. Yes, I have.

18 Q. Were you consulted in the development of that
19 exhibit?

20 A. No, I was not.

21 Q. Do you have any corrections to Mr. Clements'
22 representation of any of your recommendations?

23 A. I have one.

24 Q. Would -- would you please explain that?

25 A. Sure. So, I'm looking at this chart here,

1 and the column headed "Joint Parties," and there's --
2 there's -- this is sort of a minor clarification, if
3 you will, but there's a row here called "Of Weighted
4 Capacity Costs," and under the Joint Parties' position,
5 it's described -- and I realize this is very high-level
6 overview, but it says, "Average solar fleet production
7 in the top 100 hours..." and then goes on. And I agree
8 with the second part of that.

9 The -- the first part was simply used as an
10 example. So the -- the issue is how do you account for
11 the fact that -- that solar is not dispatchable, that
12 it rises and falls with the sunlight, and how do you
13 account for that behavior?

14 And there's different methods to do that.
15 There's a -- there's a -- the general term might be,
16 say, "effective capacity." And rather than using
17 what's stamped on the name plate, you'd have to come up
18 with an effective capacity for solar.

19 There's different methods out there for doing
20 them, there's several. And I -- and I described that
21 one as an example, and I'm perfectly comfortable with
22 that as an example, but that -- that was simply meant
23 to be an example, and so that's not a recommendation
24 that that is necessarily used.

25 **Q. Thank you. Do you have a summary of your**

1 **testimony?**

2 A. I do.

3 **Q. Please proceed.**

4 A. Chairman LaVar and Commissioners, in my
5 testimony I presented some methods that may be used to
6 calculate costs and benefits of net energy metered
7 systems, that is distributed solar resources.

8 These methods have been developed and applied
9 by Clean Power Research and others in similar cost-
10 benefit evaluations in other jurisdictions in North
11 America. These methods have evolved and improved over
12 time and represent the current state of the art in
13 solar valuation.

14 My testimony includes, first, a method for
15 producing an hourly time series of solar fleet
16 production, and describes the means for incorporating
17 the diversity of geographical location and design
18 configuration, such as tilt angle and azimuth angle,
19 and the means for ensuring that the solar production
20 and load are taken for the same time intervals, that is
21 to say, they're time synchronized.

22 In my testimony, I differentiate between a
23 load analysis period, which takes place in the past,
24 and an economic study period, which takes place in the
25 future. The use of past data is necessary to obtain

1 certain technical results, whereas the avoided costs
2 always take place in the future.

3 Normally -- and this kind of follows along
4 the lines of what Tim said earlier -- an economic
5 analysis looks at the cost and benefits over the
6 service life of an asset. So in this case, it would be
7 over the life of the distributed energy resource.

8 So the economic study period is normally
9 selected in cost-benefit studies like this as 20, 25,
10 or 30 years in the case of distributed solar. And this
11 is then consistent with the life of that resource. So
12 costs and benefits are evaluated, first of all, only in
13 the future, because that's the only possible time that
14 costs could be avoided, and that that study period
15 is -- it doesn't have to be, but it's typically defined
16 as the service life of that asset. I then describe
17 some cost categories and some methods that may be used
18 to estimate the cost impacts.

19 In the case of avoided energy costs, I
20 include two alternative methods. The first is to use a
21 production cost model. The second is to assume a
22 single displaced generation resource, such as a peaking
23 natural gas turbine. Regardless of the method, the
24 purpose is to estimate the future avoided costs,
25 calculate the net present value, and then levelize

1 them.

2 I then describe how avoided capacity costs
3 may be calculated. The first step is to assign an
4 effective capacity as to the -- as a technical metric
5 to the distributed solar resource.

6 There are several methods for doing this, and
7 I do not recommend any particular one, but I did
8 include an example of determining the average
9 production in the top N hours of load. I then describe
10 how costs are applied and levelized.

11 Next, I provided a broad overview of avoided
12 transmission costs. As these are the most difficult to
13 quantify, a simplifying method was presented. I also
14 describe methods for avoided distribution costs,
15 including the important technical step of considering
16 the match between solar production and distribution
17 peak.

18 I also explain how the study could be built
19 around local distribution benefits or aggregated
20 distribution benefits, depending upon the level of
21 granularity desired.

22 My testimony then describes other benefits
23 that could be incorporated, such as environmental
24 benefits and the reduction of risk.

25 Methods for calculating avoided losses are

1 then described. These losses occur in both the
2 transmission and the distribution systems and touch on
3 all the other costs and benefits.

4 Some considerations are offered for
5 calculating these, such as the recommendation that they
6 should be calculated on a marginal basis; that is, the
7 difference in two scenarios, one without solar and one
8 with solar, and that they should be done on an hourly
9 basis.

10 Finally, existing costs that may be
11 reallocated among states could be included, if desired,
12 to include the impact of solar on cost allocation.

13 MS. HAYES: Thank you. Mr. Norris is -- now
14 available for cross-examination. But, first, I would
15 move the admission of his filed testimony.

16 CHAIR: Any objection to that motion?

17 MR. OLSEN: No objection.

18 CHAIR: Hearing none, it will be entered.

19 Thank you.

20 MS. HAYES: Thank you.

21 CHAIR: Mr. Mecham, any -- any questions from
22 you?

23 MR. MECHAM: I have no cross-examination for
24 Mr. Norris. And like Mr. Woolf, Vivint Solar supports
25 Mr. Norris's testimony.

1 CHAIR: Thank you. Mr. Olsen?

2 MR. OLSEN: We have no cross-examination.

3 CHAIR: Mr. Jetter?

4 CROSS-EXAMINATION

5 BY MR. JETTER:

6 Q. I have a few questions. Mr. Norris, good
7 morning.

8 A. Good morning.

9 Q. In your opening statement, as well as in your
10 testimony, you've described a recommendation for
11 forecasting future value, future cost savings, on the
12 distribution to grid, for example, on an hourly basis;
13 is that correct?

14 A. Correct.

15 Q. And to do that, you recommended using a model
16 that uses satellite imagery compared to cloud cover; is
17 that essentially what you're recommending to -- to
18 reach each hourly data?

19 A. No. I indicated that that would be one
20 approach.

21 Q. One approach. Okay. Would another viable
22 approach be to use historical actual data from solar
23 systems within the area?

24 A. Yes, and we've even done that in some of
25 these studies.

1 **Q. Okay. And would you -- would you say that**
2 **actual data is, in fact, the best data to use?**

3 A. If -- certainly having direct measurements of
4 power output, that would be preferable to modeling. It
5 would reduce the -- the error if -- the problem with
6 doing that often, and I -- I don't know if that's the
7 case here, but the problem can be that that data simply
8 is not available or that only, say, net load, including
9 the customer usage, is -- is available, and that
10 confounds the study.

11 But if you have direct output of PV systems,
12 that would be better, and -- and, for example, we did a
13 study for Salt River Project where we did that very
14 thing. In the case -- I believe it was the
15 residential -- we did modeling using -- based on the
16 satellite resource, and the commercial was based on
17 actual measured output. Maybe it was vice versa, I
18 forget. But -- but along the lines of what you said,
19 that's -- that would be perfectly valid.

20 And -- and it would be necessary, then, to
21 kind of -- for the same reason, to include sort of the
22 diversity of systems, have a good sample of this -- of
23 this data.

24 **Q. Thank you.**

25 A. Yep.

1 **Q. With respect to the reduced fuel cost risk**
2 **that you've discussed in your direct testimony as well**
3 **as this morning, your recommendation, I believe, and**
4 **correct me if I'm wrong, was to estimate that out**
5 **through the service life of the facility, whatever that**
6 **is, the solar panels, 20 to 30 years, and then give a**
7 **normalized value over that period for -- for that**
8 **reduced risk; is that right?**

9 A. If that component was included in this
10 cost-benefit analysis, the -- that is -- that's the
11 purpose -- that would be the purpose that -- that you
12 would look over the service life of that unit or the
13 defined economic analysis period and calculate an
14 equivalent hedge value.

15 I might add that this term "hedge value"
16 is -- is confusing in some cases because utilities
17 don't hedge for that period of time, typically, or
18 never. They may hedge for a year or two. And so -- so
19 this -- this is -- this is a benefit category who --
20 whose intent is to put solar and conventional resources
21 on a common basis to make that apples-to-apples
22 comparison, one being dependent upon the fluctuations
23 in fuel price and whatnot.

24 **Q. Okay. And to the extent that those values**
25 **will be realized in the future period, normalizing that**

1 is effectively prepaying ahead, to some extent, to --
2 to use your words, to hedge that risk; is that
3 accurate?

4 A. I don't know if it's exactly prepaying, but
5 it's a -- it's a -- it's a value that recognizes the --
6 the benefit that you get from not being exposed to this
7 uncertainty in fuel price.

8 MR. JETTER: Thank you. I have no further
9 questions. Thank you, Mr. Norris.

10 CHAIR: Thank you. Ms. Hogle or Mr. Moscon?

11 CROSS-EXAMINATION

12 BY MR. MOSCON:

13 Q. Good morning, Mr. Norris. I really only have
14 one kind of follow-up that Mr. Jetter's line of
15 questioning brought to my mind. Do you have in front
16 of you your direct testimony?

17 A. I do.

18 Q. If you would turn to page 3 of that
19 testimony. Are you there?

20 A. I've got it. Thank you.

21 Q. If I understand what you're indicating
22 correctly here, beginning on line 51, you indicate that
23 the purpose of your testimony is to provide the
24 overview for calculating the benefits of solar electric
25 production. And you indicate that your colleague, Mr.

1 **Woolf, is the individual that identified which benefits**
2 **should be calculated; is that correct?**

3 A. That was the list I was using. There's other
4 benefits that it provides that have been advanced in
5 other studies that were not on this list, so I didn't
6 address those.

7 Q. Okay. And that really is my point, is your
8 testimony doesn't provide for the Commission actual
9 analysis of what benefits do or do not exist, but
10 rather, your testimony is limited to providing a
11 framework for calculating benefits for the seven topics
12 identified by Mr. Woolf; is that correct?

13 A. That's right. The testimony is methods for
14 calculating these, yep.

15 MR. MOSCON: Okay. Thank you. No further
16 questions.

17 CHAIR: Thank you. Ms. Hayes, any redirect?

18 MS. HAYES: No. Thank you.

19 CHAIR: Okay. Commissioner Clark, do you
20 have any questions for --

21 COMMISSIONER CLARK: No questions.

22 CHAIR: -- Mr. Norris?

23 Commissioner White?

24 COMMISSIONER WHITE: No questions.

25 CHAIR: I have none. Thank you, Mr. Norris.

1 We'll go on to the next witness.

2 MR. CULLEY: Mr. Chair, Thad Culley on behalf
3 of TASC and the Joint Parties. We'd like to call
4 Pamela Morgan.

5 CHAIR: Thank you.

6 MR. CULLEY: Thank you.

7 (Pamela Morgan was duly sworn.)

8 CHAIR: Okay. Mr. Culley?

9 MR. CULLEY: Thank you, Mr. Chair.

10 PAMELA MORGAN,

11 called as a witness at the instance of the
12 Joint Parties, having been first duly sworn,
13 was examined and testified as follows:

14 DIRECT EXAMINATION

15 BY MR. CULLEY:

16 **Q. Ms. Morgan, could you state your full name**
17 **and business address for the record?**

18 A. Certainly. Pamela Morgan, 17 M-a-s-a-r-y-k,
19 that's Masaryk, Lake Oswego, O-s-w-e-g-o, Oregon 97035.

20 **Q. And Ms. Morgan, did you cause to be prefiled**
21 **in this proceeding direct testimony, consisting of nine**
22 **pages, also including an exhibit, which was your**
23 **r  sum  , and rebuttal testimony, consisting of 24 pages?**

24 A. Yes, I did.

25 **Q. And those have been premarked as Joint**

1 Parties' Exhibits 1.0, 1.1 for the résumé, and 4.0 for
2 the rebuttal. And to the best of your knowledge, is
3 that testimony still true and correct?

4 A. Yes, it is.

5 Q. Ms. Morgan, have you prepared a sum -- a
6 brief summary of your direct and rebuttal testimony?

7 A. Yes, I have.

8 Q. And with leave of the Commission, could you
9 please provide that?

10 A. Certainly. Good morning, Commissioners. Try
11 and get myself situated here. So, the purpose of my
12 opening testimony was to introduce the framework that
13 the Joint Parties designed to enable the Commission, as
14 needed, to examine the costs and benefits of net
15 metered generation to the utility, in other words, to
16 its revenue requirement, and to utility rate payers, in
17 other words, in terms of rates.

18 Our framework proposed a cost impact analysis
19 to enable assessing costs and benefits, in terms of
20 revenue requirement over time, and a rate impact
21 analysis to enable assessing costs and benefits to
22 other rate payers over time.

23 These two framework components together
24 produce outputs that will inform the Commission's
25 exercise of its rate-making authority with respect to

1 these net metered accounts.

2 I outlined five baseline expectations the
3 Joint Parties urge the Commission to establish as it
4 approves a framework.

5 Breadth. So, economic regulation and rate
6 making frequently use averaged inputs as representative
7 and good enough. For a framework that must inform
8 decision making, however, rather than be the decision,
9 capturing a full range of data and reasons why it's as
10 broad or as narrow as it is will do a far better job
11 supporting the Commission. This is true whether the
12 time frame is of a -- of a given input is over one day
13 or many years.

14 Second, change. Except in the very near
15 term, we know that change in technology, in behavior,
16 in beliefs, is inexorable and can occur at a price -- a
17 pace that surprises us. The costs and benefits of net
18 metered distributed generation to utility revenue
19 requirement and rates will certainly change over time,
20 and we urge the Commission to expect those working on
21 the framework to expect and even look for those
22 changes.

23 Data. What we don't look for, we tend not to
24 see. The Commission should set an expectation that it
25 expects an effort to improve the data being collected

1 and expand it, to ensure it enables seeing everything
2 that is relevant to the costs and benefits of this net
3 metered generation.

4 Uncertainty. This expectation captures what
5 happens when change in data interact over time. We
6 acknowledge uncertainty about what will happen in the
7 future, whether that's next year or a decade away. The
8 framework should highlight, and not bury, the
9 uncertainty.

10 And finally, minimum filing requirements.
11 This expectation is just based on years of experience
12 with other cost-benefit frameworks or utility studies.
13 We usually get to a point where it's fairly standard
14 what information the utility provides up-front, such as
15 all the actual data inputs used, the sources of those
16 inputs, and the logic applied to them. I suggest this
17 Commission simply jump start this learning process by
18 expressing the minimum filing up front.

19 My rebuttal had two major purposes, both of
20 which were occasioned by the direct testimony of other
21 parties to this case. The majority of what I raised
22 related to their framework proposal. While not all the
23 other parties use exactly the same words or propose the
24 same techniques, all suggest a framework that considers
25 only short term, as in a test year, costs and benefits

1 for the framework and assume a requirement that this
2 short-term framework produce outputs directly
3 applicable to rate making.

4 First, I express the Joint Parties' belief
5 that this suggestion collapses the two-part statutory
6 charge to the Commission that's the reason why we're
7 having this proceeding.

8 It might be useful to think about cost-
9 benefit analysis and rate making as spheres of inputs
10 and outputs. The spheres overlap, but they do not
11 occupy the same space. There are considerations in the
12 cost-benefit analysis that are not in rate making, and
13 vice versa.

14 Second, because several parties specifically
15 suggest using cost-of-service studies for purposes of
16 assessing the costs and benefits of net metered
17 generation, I explained how the backward-looking nature
18 of these studies, which are used to inform rate spread
19 and design, is not useful for assessing decisions such
20 as energy efficiency programs or new generation or
21 transmission investments.

22 Spreading revenue requirement requires
23 numerous decisions about how to allocate the costs of
24 tangible and intangible things and the work of people
25 that does not relate to any one type of rate payer

1 account, let alone one rate payer. Designing tariffs
2 is the art of finding some ways to provide price
3 signals to rate payers about future costs,
4 notwithstanding that the costs being signalled are past
5 costs.

6 Both exercises are extremely challenging and
7 there's never a right answer, but neither is how
8 economic regulation decides the types of and particular
9 actions that will influence future revenue
10 requirements.

11 My third concern with the short-term
12 frameworks being proposed was that it ignored a vital
13 piece of context. Net metering exists, and the statute
14 driving this proceeding exists, and the Commission
15 opened this docket because home owners, businesses, and
16 other organizations are acquiring their own
17 electricity-generating capacity.

18 This ultimately will change what we presently
19 call the distribution system, but what we might some
20 not too distant future call the electricity
21 transportation system. The sooner utilities begin
22 adapting their processes and procedures to accommodate
23 this, the larger the benefit to all rate payers is
24 likely to be. Focusing the cost-benefit framework on
25 the short term makes this future opaque, at best, and

1 invisible, at worst.

2 Fourth, I took issue with some parties'
3 efforts to distinguish net metered generation from
4 energy efficiency, as far as the underlying account
5 holders interaction with the utility system and the
6 future costs of that system. Both postpone and/or
7 reduce the need for future utility system investment,
8 whether that's generation, transmission, or
9 distribution.

10 The future utility simply will need to
11 convert fewer primary fuels to electricity and move
12 less electricity over long distances because of these
13 end-user investment decisions.

14 How any one such investment decision, an
15 individual energy efficiency measure or a fuel cell
16 investment, say, affects how much electricity that
17 account, with whatever person is holding it, takes from
18 the utility in any given month or year, will vary
19 considerably.

20 I agree that energy efficiency investments do
21 not produce any power for the utility. They're
22 negawatts. But I disagree that the fact they don't
23 produce and export electricity means that nothing in
24 how we've looked at energy efficiency over these last
25 three decades is relevant to net metered generation.

1 I also addressed Rocky Mountain Power's rate-
2 making proposals, which were to make net metered
3 residential accounts into a separate rate payer class
4 and design a tariff for that class that places
5 virtually all costs, except fuel and other small
6 variable costs, into demand-driven charges. These
7 proposals are premature for this proceeding, which is
8 about a cost-benefit framework.

9 In summary, I'd say that -- only that both
10 will require a lot of scrutiny, should they resurface,
11 in a general rate case. Do residential accounts with
12 net metering take electricity from the utility
13 differently than any other residential customer?
14 That's unanswerable if we only look at the net metered
15 accounts. One will have to look broadly at all
16 residential accounts, and not just based on overall
17 usage levers, if we're going to be able to -- if the
18 driver of the discrimination is alleged peak use.

19 If there is a separate class for residential
20 accounts using net metering, should that tariff --
21 should the tariff for that class use the heavily demand
22 charge base rate design? That will depend, among other
23 things, on what the consequences of that are likely to
24 be.

25 That concludes my summary of my direct

1 rebuttal testimony. Thank you.

2 MR. CULLEY: Thank you, Ms. Morgan. Thank
3 you, Ms. Morgan.

4 And at this time I would move that Ms.
5 Morgan's testimony be -- be entered into the record as
6 Exhibit 1.0, 1.1, and 4.0.

7 CHAIR: Any objection from my party?

8 Hearing none, it will be entered. Thank you.

9 MR. CULLEY: Okay. Thank you, Mr. Chair.
10 And this witness is available for cross-examination.

11 CHAIR: Thank you. Mr. Mecham?

12 MR. MECHAM: Again, no cross-examination, but
13 we support Ms. Morgan's testimony.

14 CHAIR: Thank you. Mr. Olsen?

15 MR. OLSEN: We have no cross-examination at
16 this time.

17 CHAIR: Thank you. Mr. Jetter?

18 CROSS-EXAMINATION

19 BY MR. JETTER:

20 Q. I do have a few questions. Good morning, Ms.
21 Morgan.

22 A. Good morning.

23 Q. Starting -- I'm looking at -- get my mic on
24 here. I'm looking at your rebuttal testimony on page
25 2, at lines 37 and 38, and you had said that, "Concerns

1 about utility financial health should not influence the
2 development of a cost-benefit analysis framework for
3 net metering;" is that correct?

4 A. That's correct.

5 Q. Would you apply that, then, to rate making,
6 or would you say that -- that the process of collecting
7 funds during a current period to pay for the current
8 period's costs of the utility, in that scenario the
9 financial health of the utility is important, is it
10 not?

11 A. One of Bonbard's famous considerations for
12 rate making, rate design, and rate spread is utility
13 financial health, right up there with price signals and
14 ease of administration, or something like that, that he
15 puts in his list that's classically been used.

16 Q. That's because we like reliable electric
17 service; is that right?

18 A. I'm not sure if I would say it that way.
19 That's one of his considerations, because generally the
20 deal is that rates are designed to recover the costs
21 that have been found to be prudent. But they're not in
22 a -- that's not a consideration in a what do we do next
23 in the future. So in a -- in deciding, on the next new
24 resource, how much money the utility is going to make
25 off of that resource, potentially, is typically not a

1 factor.

2 Q. And so it's your testimony that you would
3 then ignore it during the cost-benefit stage, but you
4 would consider it during the stage where you would set
5 rates?

6 A. Sure. There's two stages. That's why.

7 Q. You had mentioned in your opening statement,
8 and I may misquote you here, correct me if I'm wrong,
9 that customer own generation is changing the nature of
10 the distribution system; is that correct?

11 A. I believe so, if everything I read that
12 crosses my computer screen daily is to be believed,
13 yes.

14 Q. Okay. And so you would agree that those
15 customers are, in fact, using the distribution system
16 differently than other customers?

17 A. Then, I think, to make sure we agree, we'd
18 have to be clear about what we mean by "use." So, the
19 level -- at a broad level, yes. If you want to get
20 down into the particular costs of what everybody is
21 doing, that's not where that statement would be
22 intended to go.

23 Q. Okay. But if these customers are going to
24 change how the distribution system is used, there must
25 be something different about them from traditional

1 customers who are not providing energy back into the
2 grid or having generation on site; is that correct?

3 A. Yes. Other customers are not providing
4 energy to be used to serve all other customers.

5 Q. Finally, at the beginning of your opening
6 statement today, you discussed there's a significant
7 amount of uncertainty going forward; is that correct?

8 A. Generally speaking, yes.

9 Q. And so even -- even ten years out, we really
10 don't know a whole lot about what -- what the net
11 metering will look like, whether we'll have, for
12 example, more folks going off the grid with batteries,
13 whether we'll have different types of solar technology;
14 is that correct?

15 A. That's correct, just as with any of the
16 long-term resource decisions that we're making,
17 investment decisions that the utility industry is being
18 required to make. It's very challenging times right
19 now.

20 Q. When a utility contracts for, let's say, a
21 utility-scale solar, and they're signing a 20-year
22 contract --

23 A. Right.

24 Q. -- for delivery of energy with a specific
25 amount every hour, every 8,000-and-some-hours per year

1 for the next 20 years, that's a little bit more certain
2 than a net metering customer's output, is it not?

3 A. That's been a classic concern throughout all
4 these years of looking -- considering energy efficiency
5 and other resources that the utility does not hands-on
6 directly control, whether through contractual rights or
7 physically hands on on the dials.

8 With those numerous resources, the more
9 instances there are, the more you can count on the
10 behavior that they exhibit. Certainly, the more we
11 know about what -- the range of what the rate payer
12 accounts with rooftop solar actually use -- I'm sure
13 there's a minimum, there's probably a maximum, just as
14 there are with other rate payer accounts.

15 The more we know about that, put that
16 together with what Ben talked about in terms of knowing
17 the solar, the better off we'll be in understanding.
18 Particularly, then, if you track that over time, you
19 will begin to get patterns that can be counted on.

20 Q. Thank you. I have one -- just one further
21 question. The data is pretty critical to this, isn't
22 it, to collect data from -- from the actual customers
23 that are on the net metering tariff?

24 A. I think data -- data is incredibly important.
25 That's why it was one of my five expectations that I

1 thought the Commission should set. I think that not
2 all of that data needs to come from exactly in Rocky
3 Mountain Power territory. Other data will probably be
4 useful. But I would encourage processes to be put in
5 place to begin to collect as much as possible.

6 And I would say that about load generally,
7 because I think one of the things that is changing is
8 how people are using electricity equipment and what
9 electricity equipment they have on their premises,
10 whether those are business premises or households. And
11 the more we know about that, the better we will see
12 what is happening right now, and therefore, the better
13 we will have a sense of what's coming down the road.

14 **Q. Thank you. And do you think it's reasonable,**
15 **in light of the need for some of that data, for us to**
16 **expect, or even require, customers who move into one of**
17 **these net metering tariffs, to require them to allow**
18 **either the regulators or the Company to actually**
19 **receive that data, to come in and put in some type of**
20 **measurement device to -- to track that data?**

21 A. That would probably be a fair requirement.
22 I -- but again, it's not going to be enough just to
23 meter these customers and just to find out what they
24 are doing. You need to know how they are different
25 from everybody else. And unless you are gathering that

1 data from a really wide selection of everybody else,
2 you're only going to have one side of the story.

3 MR. JETTER: Thank you. I have no further
4 questions. Thank you, Ms. Morgan.

5 THE WITNESS: Yes.

6 CHAIR: Okay. Thank you. It probably is a
7 good time for a brief break. And unless the -- either
8 cross -- you don't expect your cross-examination
9 lasting very long, we -- do you have any comment on
10 that?

11 MS. HOGLE: Just a minute. The Company would
12 like to take a break, yes. Thank you.

13 CHAIR: And since we have a pending
14 preliminary matter to rule on, why don't we make this
15 break a little bit longer than normal. Why don't we
16 break for 15 minutes, and we'll come back at 10:45. We
17 are in recess.

18 (Recess from 10:30 - 10:49 a.m.)

19 (Exhibits OCS-1R and OCS-1SR were marked.)

20 CHAIR: We'll be on the record. So, before
21 we continue with cross-examination of Ms. Morgan,
22 we'll -- we'll address the preliminary motion from Mr.
23 Holmes.

24 And just as a way of a little background and
25 information explanation, our typical practice is to

1 have two types of hearing, an evidentiary hearing and
2 a -- and a public witness hearing.

3 Typically, the purpose of the evidentiary
4 hearing is to allow parties to present and cross-
5 examine on -- on evidence where there has been filed
6 testimony, for the purpose of giving all parties the
7 opportunity to evaluate both the qualifications, the
8 expert qualifications, and the substance of that
9 testimony.

10 We have typically allowed sworn testimony,
11 subject to cross-examination, during the public witness
12 hearings, and so if Mr. Holmes intends to provide sworn
13 testimony, subject to cross-examination, you're
14 certainly more than welcome to do that during the
15 public witness hearing on Thursday.

16 Now, if -- also, though, as an intervening
17 party, I think we're inclined to give you the
18 opportunity, if you -- if you would like, to present
19 unsworn, basically opening statement during this
20 hearing, we'd like to afford you that opportunity,
21 if -- if you'd like to choose to do so, that would not
22 be subject to cross-examination.

23 So we'll give you that option, if you would
24 like to choose that. Do you -- do you want to make
25 that choice now, or do you want to think about it

1 before the next break?

2 MR. HOLMES: Mr. Chair, if I could think
3 about it, I'd appreciate that, some time.

4 CHAIR: Okay. We will address that after the
5 next break.

6 And at this point, we'll move on to Rocky
7 Mountain Power's cross-examination of Ms. Morgan.
8 Thank you.

9 CROSS-EXAMINATION

10 BY MS. HOGLE:

11 Q. Good morning again, Ms. Morgan.

12 A. Good morning.

13 Q. In your summary, I believe that you testified
14 that the future is changing rapidly, and customers and
15 businesses are procuring their own generation, that the
16 grid will become the transportation system, both in and
17 out. Do you recall that?

18 A. It certainly may. Yes, I do recall.

19 Q. I'd like to pose a hypothetical for you. In
20 a world where all of our customers have their own
21 intermittent resource and the utility pays a retail
22 price for their generation, under the current net
23 metering structure, who would pay for that
24 transportation system?

25 A. So, I'm a little uncomfortable with the

1 hypothetical, because assuming a future that doesn't
2 exist yet, with a present that does exist, is always
3 pretty iffy, that you would hold something constant
4 while things are busy changing, and there would be a
5 lot changing along the way, to a time, if and when --
6 and I don't know if this is the way the change is going
7 to be -- that most of what in the utility business we
8 call customers, other people call rate payers --
9 that -- that all those buildings, let's put it that
10 way, I'm really comfortable calling them buildings and
11 accounts, because that makes it really easy -- that
12 will most those buildings and accounts have their own
13 generation or not? I don't know that that's the
14 direction the change will go, what will be called upon
15 from the system.

16 Right now, we have the system where it is all
17 you want, whenever you want it, as far as electricity.
18 Will that be held constant all the way into that future
19 with all these things changing? I think it's a
20 hypothetical I can't answer because I really can't
21 envision it.

22 MS. HOGLE: I have no further questions.

23 Thank you.

24 CHAIR: Mr. Culley, any redirect?

25 MR. CULLEY: No redirect. Thank you.

1 CHAIR: Commissioner Clark, anything for this
2 witness?
3 MR. CLARK: No questions.
4 CHAIR: Commissioner White?
5 COMMISSIONER WHITE: No questions.
6 CHAIR: I don't have any. Thank you.
7 THE WITNESS: Thank you.
8 CHAIR: Anything further from the Joint
9 Parties?
10 MR. CULLEY: Nothing further. Thank you.
11 CHAIR: Okay. Thank you. Mr. Mecham? Oh,
12 sorry, Salt Lake City Corporation is next. If you
13 would --
14 MS. BRABSON: Yes.
15 CHAIR: -- make your -- make your appearance.
16 MS. BRABSON: Certainly. Is this on? Mr.
17 Chairman, my name is Catherine Brabson, and I am
18 counsel for Salt Lake City. At this time, we will call
19 Tyler Poulson --
20 CHAIR: Okay. Thank you.
21 MS. BRABSON: -- to testify.
22 (Tyler Poulson is duly sworn.)
23 CHAIR: Thank you. Ms. Brabson?
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TYLER POULSON,

called as a witness at the instance of Salt Lake City, having been first duly sworn, was examined and testified as follows:

DIRECT EXAMINATION

BY MS. BRABSON:

Q. Can you please state your name, employer, position, and business address, please?

A. Yes. My name is Tyler Poulson. I am a sustainability program manager for Salt Lake City Corporation. My office is located at 451 South State Street, in Salt Lake City.

Q. And how have you participated in this docket thus far?

A. I've participated in all of the technical workshops associated with this docket. Salt Lake City Corporation submitted public comment in February 2015, and I drafted rebuttal testimony on behalf of the City that was submitted in September 2015.

Q. Do you have any changes to your rebuttal testimony?

A. No.

Q. And if I asked you the same questions today as set forth in your rebuttal testimony, would your answers be the same?

1 A. Yes.

2 MS. BRABSON: Mr. Chairman, I would like to
3 move to enter this rebuttal testimony into the record.

4 CHAIR: Any objection from any party?

5 Hearing none, it will be entered.

6 Thank you.

7 Q. (By Ms. Brabson) Mr. Poulson, do you have a
8 **summary statement prepared related to your testimony?**

9 A. I do.

10 Q. **Please present that statement.**

11 A. So, my testimony addressed the analytical
12 framework and process for evaluating the costs and
13 benefits of Rocky Mountain Power's net metering
14 program.

15 The City supports the framework detailed by
16 the Joint Parties, consisting of Utah Clean Energy, The
17 Alliance for Solar Choice, and Sierra Club. This
18 framework consists of two analyses, a cost impact
19 analysis and a rate impact analysis.

20 Salt Lake City supports this framework
21 because it is the only framework proposal that will
22 adequately evaluate the long-term costs and benefits of
23 distributed solar on the utility system, while also
24 quantifying the financial impacts of the net metering
25 program on all rate payers.

1 This wholistic approach will best inform
2 future decision on rate making and treatment of the net
3 metering program.

4 Salt Lake City Corporation supports the
5 concept advocated for by the Joint Parties that the
6 Commission should evaluate rate payer impacts from both
7 a short-term and long-term perspective in order to
8 sufficiently gauge net metering outcomes and inform the
9 best possible decisions in this docket, as well as
10 other rate-making proceedings.

11 The City believes its recommendations are in
12 line with the net metering related requirements of Utah
13 Code 54-15-105.1, as well as the guidance provided by
14 the Commission for this docket.

15 In prior notice, the Commission laid out the
16 intent of this docket related to establishment of an
17 analytical framework for evaluating the costs and
18 benefits of net metering, and the City has tried to
19 make its recommendations consistent with that guidance.

20 From the City's perspective, the Joint
21 Parties have recommended an analytical framework to
22 accomplish these stated goals, while not straying into
23 rate design elements intended for future proceedings.

24 In closing, Salt Lake City Corporation
25 supports the framework laid out by the Joint Parties

1 and recommends that the Commission move forward with
2 approving this approach. We thank the Commission for
3 supporting a careful and comprehensive evaluation of
4 the net metering program.

5 Net metered systems are an increasingly
6 important energy resource for rate payers and Utah as a
7 whole. It is crucial to properly evaluate this
8 resource from both short-term and long-term
9 perspectives and allow for a comprehensive cost-
10 benefit analysis such as that presented by the Joint
11 Parties.

12 **Q. Mr. Poulson, does this conclude your**
13 **comments?**

14 A. Yes.

15 MS. BRABSON: Mr. Poulson is now available
16 for questions.

17 CHAIR: I'll go first to the Joint Parties.

18 MS. HAYES: No questions.

19 CHAIR: Thank you. Mr Mecham?

20 MR. MECHAM: No questions.

21 CHAIR: Mr. Olsen?

22 MR. OLSEN: No questions.

23 CHAIR: Mr. Jetter?

24 MR. JETTER: No questions.

25 CHAIR: Ms. Hogle?

1 MS. HOGLE: No questions.

2 CHAIR: Thank you, Mr. Poulson. Oh, I'm
3 sorry, Commissioner Clark?

4 MR. CLARK: No questions.

5 CHAIR: Commissioner White?

6 COMMISSIONER WHITE: No questions.

7 CHAIR: Thank you.

8 MS. HAYES: Excuse me. I don't believe you
9 moved the admission of his testimony.

10 MS. BRABSON: I did that before the summary,
11 I believe.

12 CHAIR: I think we did.

13 MS. HAYES: Oh, I missed it. I'm so sorry.

14 MS. BRABSON: Thank you, though.

15 CHAIR: Okay. Thank you.

16 MS. BRABSON: Thank you, Mr. Chairman.

17 CHAIR: Mr. Mecham?

18 MR. MECHAM: Okay. Thank you. Vivint Solar
19 calls Mr. Dan Black.

20 (Dan Black is duly sworn.)

21 CHAIR: Thank you. Mr. Mecham?

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1 DAN BLACK,
2 called as a witness at the instance of Vivint
3 Solar, having been first duly sworn, was
4 examined and testified as follows:

5 DIRECT EXAMINATION

6 BY MR. MECHAM:

7 Q. Thank you. Would you please state your name,
8 business address, and for whom you're testifying for
9 the record, please?

10 A. Yes. My name is Dan Black. I am testifying
11 on behalf of Vivint Solar. And my office address is
12 3301 North Thanksgiving Way, Lehi, Utah.

13 Q. Thank you. Did you prepare, or cause to be
14 prepared under your direction, rebuttal testimony,
15 which for our purposes now we'll mark as Vivint Solar
16 1, and -- and that's consisting of seven pages, and
17 surrebuttal testimony, consisting of four pages, with a
18 27-page report titled "Shining Rewards," marked as
19 Exhibit A, attached to your surrebuttal testimony?

20 A. Yes, I did.

21 Q. And if I were to ask you the questions in
22 those pieces of testimony today, would your answers be
23 the same?

24 A. Yes, they would.

25 Q. Have you prepared a short summary of your --

1 of your exhibits, your testimony?

2 A. I have.

3 Q. Thank you.

4 A. Commissioners, I appreciate the time. In my
5 rebuttal testimony, I express Vivint Solar's support
6 for the approach and the recommendations of the Joint
7 Parties, Tim Woolf, Ben Norris, and Pamela Morgan.

8 Vivint Solar believes the Joint Parties'
9 proposal conforms with the Commission's intent to
10 establish an analytical framework in which to determine
11 the costs and the benefits of the net metering program,
12 as required by Utah Code Section 54-15-105.

13 I also testify that the Joint Parties'
14 proposals appear to follow Commission precedent set
15 forth in Docket No. 09-035-27.

16 By failing to account for all of the
17 long-term benefits of solar party -- solar power, no
18 other party in this case, other than the Joint Parties,
19 gives solar its real value.

20 In the 2014 general legislative session, I
21 was involved in the development of Section 54-15-105.
22 During these discussions, it was clear the legislature
23 intended for the Commission to consider all the
24 benefits and all of the costs of the net metering
25 program. Anything less is contrary to the

1 legislature's intent and the law itself.

2 In my surrebuttal testimony, I continue my
3 objections to the other parties' undervaluation of
4 distributed solar power generation. I disagree with
5 Rocky Mountain Power's treatment of distributed rooftop
6 solar generation as just another qualifying facility.

7 I support Joint Parties' witness Ben Norris's
8 description and treatment of the differences in the
9 value between a QF and rooftop solar power generated
10 right where it is used.

11 I maintain that rooftop solar power provides
12 benefits described by the Joint Parties that go
13 unrecognized and undercompensated by the other parties'
14 proposals.

15 In his surrebuttal testimony, Mr. Clements
16 for Rocky Mountain Power suggests that renewable energy
17 credits retained by net metering customers raises a
18 question about whether net metering confers
19 environmental benefits without compensation.

20 In Utah, where there is no mandatory
21 renewable portfolio standard, there is no market for
22 RECs, they have almost no monetary value, and they do
23 not compensate solar power for the benefits it confers.

24 In Ms. -- in Ms. Steward's rebuttal testimony
25 for Rocky Mountain Power, she states that there is no

1 foundation for my statement in my rebuttal testimony
2 that Vivint Solar will have to devote resources
3 elsewhere if the full value of solar power is not
4 recognized here.

5 When a utility in Arizona persuaded the
6 utility board there to adopt a net metering proposal
7 similar to what Rocky Mountain is proposing in this
8 case, Vivint Solar, along with other providers,
9 immediately stopped expanding business in that service
10 territory, and we deployed our resources where the
11 value of solar power is properly recognized.

12 Thank you.

13 **Q. Does that conclude your summary?**

14 A. It does.

15 MR. MECHAM: And I would move the admission
16 of Vivint Solar 1R and Vivint Solar 1SR, with Exhibit A
17 attached.

18 CHAIR: Any objection from any party?

19 Hearing none, they'll be admitted.

20 Thank you.

21 MR. MECHAM: And Mr. Black is available for
22 cross-examination.

23 CHAIR: Thank you. We'll go to the Joint
24 Parties.

25 MR. CULLEY: No questions.

1 CHAIR: Mr. Olsen?

2 MR. OLSEN: No questions.

3 CHAIR: Mr. Jetter?

4 MR. JETTER: No questions. Thank you.

5 CHAIR: Okay. Ms. Hogle or Mr. Moscon?

6 MR. MOSCON: No questions.

7 CHAIR: Thank you.

8 Commissioner Clark?

9 MR. CLARK: I don't have any questions.

10 CHAIR: Commissioner White?

11 COMMISSIONER WHITE: No questions.

12 CHAIR: I had one question. You spoke some
13 in your testimony about benefits related to clean power
14 plant compliance.

15 THE WITNESS: Yeah.

16 CHAIR: At some point in the future, the
17 Department of Environmental Quality will make a
18 decision on mass based versus rate based compliance.
19 Does that future decision impact your testimony at all?

20 THE WITNESS: So, while I'm certainly not an
21 expert in quantitating the -- the cost of complying
22 with a future plan, I do believe it should be
23 considered as part of the Commission's analytical
24 framework as one of the many avoided costs that solar
25 power -- solar provides and value that it provides to

1 rate payers and the public at large.

2 CHAIR: Okay. Thank you. Thank you, Mr.
3 Black.

4 Anything else, Mr. Mecham?

5 MR. MECHAM: No. Thank you.

6 CHAIR: Okay. We will go to Mr. Olsen.

7 MR. OLSEN: Thank you, Commissioner. We
8 would call Michele Beck.

9 (Michele Beck was duly sworn.)

10 CHAIR: Thank you. Mr. Olsen?

11 MICHELE BECK,

12 called as a witness at the instance of the Office
13 of Consumer Services, having been first duly
14 sworn, was examined and testified as follows:

15 DIRECT EXAMINATION

16 BY MR. OLSEN:

17 Q. Thank you. Ms. Beck, could you state your
18 full name for the record and your place of employment?

19 A. Michele Beck. I'm the Director of the Office
20 of Consumer Services.

21 Q. In that capacity, did you create, or cause to
22 be created under your direction, direct testimony on
23 July 30th, 2015, labeled OSC-1D Beck?

24 A. OCS-1D?

25 Q. OCS, yes.

1 A. Yes, I did.

2 Q. And did you, likewise, draft, or cause to be
3 drafted under your direction, rebuttal testimony on
4 September 18th -- or September 8th, 2015, denoted
5 OCS-1R Beck Exhibit?

6 A. Yes, I did.

7 Q. And likewise, did you cause -- create, or
8 cause to be created under your direction, surrebuttal
9 testimony dated September 29th, 2015, denoted OCS
10 Exhibit 1SR-Beck?

11 A. Yes.

12 Q. If I were to ask you all the questions that
13 were presented in that testimony, would your responses
14 be the same?

15 A. Yes, they would.

16 MR. OLSEN: We would move for the admission
17 of those.

18 CHAIR: Any objection?

19 Hearing none, they'll be admitted.

20 MR. OLSEN: Thank you.

21 CHAIR: Thank you.

22 Q. (By Mr. Olsen) Ms. Beck, do you have a
23 summary for the Commission?

24 A. Yes, I do.

25 Q. Proceed, please.

1 A. Certainly. Good morning, Chairman LaVar,
2 Commissioners Clark and White. As you know, the Office
3 has a statutory duty to represent residential and small
4 commercial customers. Today I will present the
5 Office's policy position in this net metering case.

6 In my testimony, I began by identifying two
7 important policy considerations that were underlying
8 principles used by the Office in developing its
9 position.

10 These considerations are, first, consistency
11 with Commission guidance regarding the types of costs
12 and benefits to include. The Office only includes
13 costs and benefits that are reasonably quantifiable and
14 verifiable.

15 And second, use of the proper time horizon.
16 While we propose a cost-benefit analysis that measures
17 impact to the utility over the long term, for
18 informational purposes, we assert that it is important
19 to measure impact to customers over a shorter term.
20 This shorter term evaluation helps to avoid
21 intergenerational inequity and is more reflective of
22 the time horizon used to set rates.

23 The Office presented most of the technical
24 details of its proposal through our expert witness,
25 Phil Hayet, from whom you will hear later today.

1 I rebutted the conclusion of one proposed
2 benefit. The Office asserts that it would be
3 inappropriate to include the value of expiring net
4 metering credits in assessing the impact of the net
5 metering program. To do so doesn't reflect the manner
6 in which these credits are actually used or the
7 operations of the low-income program to which credits
8 are assigned. To do so may also provide incentive to
9 oversized net metering systems.

10 My testimony also addressed some rate design
11 considerations. However, the Office is not proposing
12 or supporting any particular rate design outcome in
13 this proceeding and believes that they properly belong
14 in the step two identified by this Commission, which
15 will likely occur in the next general rate case.

16 For example, the Office believes that the
17 Company's net metering research will be presented in
18 the next case and will provide important evidence for
19 examining the ways in which net metering customers are
20 different from those who have adopted energy efficiency
21 measures to lower their demand.

22 We do disagree with the Joint Parties that
23 numerous customer inequities currently exist in rates,
24 and that inequities caused by net metering should be
25 evaluated in that kind of context.

1 While the Office agrees that no one program
2 should be held to a strict standard of absolutely no
3 cross-subsidation -- subsidation -- sorry, I said that
4 twice -- we disagree that small rate impacts should
5 simply be ignored.

6 It is my experience that many, if not all, of
7 the issues the Office pursues on behalf of small rate
8 payers are relatively small in magnitude. However,
9 absent oversight and scrutiny, these small rate impacts
10 would quickly add up to significant dollars.

11 In summary, the Office has proposed a
12 framework for analyzing the costs and benefits of the
13 net metering program on both the Company and other non
14 net metering -- non-net metering customers, as required
15 by the statute.

16 The Office has appropriately identified all
17 costs and benefits that meet the requirement of being
18 reasonably subject to quantification and verification.
19 We recommend that it is important to use a short-term
20 analysis in this step one in making the determinations
21 that will lead to step two.

22 The short-term analysis proposed by the
23 Office is consistent with the time horizon used in
24 setting rates, which will be applicable in step two
25 when the Commission determines a just and reasonable

1 charge, credit, or rate-making structure.

2 A further and important advantage to the
3 short-term analysis we propose is that it can and will
4 be updated over time as new rates are set. This allows
5 the analysis to capture changes in the underlying
6 assumptions, including new costs and new benefits that
7 emerge over time.

8 Finally, the Office also believes it is
9 reasonable to conduct a longer term study for
10 informational purposes to assess the overall value of
11 the net metering program. And that concludes my
12 summary.

13 MR. OLSEN: Thank you. Ms. Beck is available
14 for cross-examination.

15 CHAIR: Okay. I think it would be
16 appropriate to change the order a little bit of
17 cross-examination to avoid the friendly cross to go --
18 with the next three parties, to have the Division,
19 Office, and utility to cross-examine first, followed
20 by --

21 MS. HAYES: All right.

22 CHAIR: -- the other parties. Any objection
23 to moving forward in that order?

24 Okay. So we'll go to Mr. Jetter.

25 MR. MECHAM: Mr. Chair, I would -- are you

1 going to have the Joint Parties go before me?

2 CHAIR: Is there a preference?

3 MR. MECHAM: It would reduce or eliminate
4 what I had if they go before I do.

5 CHAIR: Okay. I'll certainly do that, then.
6 Mr. Jetter?

7 MR. JETTER: No questions from the Division.
8 Thank you.

9 CHAIR: Okay. From the utility?

10 MS. HOGLE: No questions.

11 CHAIR: Okay. Thank you. From the Joint
12 Parties?

13 CROSS-EXAMINATION

14 BY MR. RITCHIE:

15 Q. Just a couple of questions. Good morning,
16 Ms. Beck. How are you?

17 A. I am well, thanks.

18 Q. Travis Ritchie with the Sierra Club.

19 A. Hi Travis, Mr. Ritchie.

20 Q. So, just a few questions. You mentioned, I
21 think, at the end of your testimony and at the end of
22 your statement that a long-term study would be useful
23 for informational purposes; is that correct?

24 A. Yes, it is.

25 Q. And do you think that the present value

1 revenue requirement analysis presented by the Joint
2 Parties is that type of long-term study that could
3 provide useful information?

4 A. Well, we recommend the long-term study as
5 outlined by Mr. Hayet. And there are -- as he observed
6 in his rebuttal testimony, there are certain
7 similarities to yours, although some of your witnesses
8 disagree with him that we have similarities. So I
9 don't feel like I'm qualified to answer whether it
10 would or would not serve the purpose.

11 We recommend the study that we proposed. And
12 I think Mr. Hayet would be a better witness for
13 evaluating the similarities and differences, because
14 clearly that we don't have a shared understanding.

15 Q. If I could ask about the long-term study that
16 you envision and whether it's the Joint Parties' or
17 another one. You mentioned consistency and wanting to
18 have quantifiable and verifiable cost inputs going
19 into -- into all of the studies; is that correct?

20 A. Yes.

21 Q. So, speaking to the long-term study, is it
22 correct that the Office believes that issues like
23 environmental compliance costs, direct costs, to comply
24 with environmental regulations, is something that that
25 type of long-term study should consider?

1 A. So, I guess -- I'm going to answer, but I
2 want to suggest that the details of our -- of our
3 proposal are in Mr. Hayet's testimony. But I will say
4 this. To the extent that they are quantifiable and
5 verifiable, then we support their inclusion.

6 **Q. And do you think that lost revenue should be
7 included in that type of long-term study?**

8 A. Yes, to measure impacts on non-net metering
9 customers, absolutely.

10 **Q. And speaking just to the long-term study
11 again at this point, are lost revenues quantifiable and
12 verifiable over a long time period?**

13 A. I think they're as quantifiable and
14 verifiable as any other projection.

15 **Q. So you would agree there's some uncertainty
16 with what those would be over the long term?**

17 A. I would agree that all projections contain
18 uncertainty.

19 **Q. Now, moving on a little bit, Ms. Beck, I
20 believe you said that -- let me rephrase the question.**

21 **Is it correct that the legislature in the
22 statute in giving direction for this docket, do they
23 require the elimination of interclass cost shifting --**

24 A. No.

25 **Q. -- related to net metering? Sorry. I'll let**

1 **you answer.**

2 A. No.

3 **Q. And would -- would that goal, do you think,**
4 **of eliminating residential interclass cost shifting be**
5 **a reasonable goal?**

6 A. Well, I think that I characterized it fairly
7 clearly and exactly the way I want to in my testimony
8 and in my summary. And we do not think that
9 cross-subsidation needs to be eliminated to absolute
10 zero. I mean, that would result in, you know, one rate
11 class per one customer. I mean, it eliminates the idea
12 of average rate making.

13 But it would be a reasonable goal to
14 eliminate the majority of cross-subsidation. I mean,
15 it's -- we tend to want to pursue rates that are set
16 based on cost causation.

17 **Q. Now, speaking of lost revenues again, do you**
18 **believe that utility's lost revenues increase the**
19 **utility's cost of service to its customers?**

20 A. I believe that when the utility loses
21 revenues from one subset of customers it increases the
22 costs collected from another set of customers. It does
23 not typically, depending -- again, we may have to more
24 carefully define terms, but it does not typically
25 increase the Company's revenue requirement, but it does

1 increase costs to other customers.

2 Q. Thank you. And one final topic. I believe
3 it's correct you said that rate design -- it's not the
4 Office's position that rate design is at issue in this
5 proceeding; is that correct?

6 A. That's correct.

7 Q. And you mentioned that additional information
8 from the utilities -- that should be provided by the
9 utility would be necessary before moving to that step;
10 is that correct?

11 A. I agree.

12 Q. Do you envision that in a subsequent phase of
13 this proceeding, or do you envision that as a part of a
14 rate case going forward?

15 A. I envision that the -- the evidence on which
16 rate design would be determined would be presented in a
17 general rate case, not part of this proceeding.

18 But I also think that the Commission has a
19 lot of discretion, so if they want to define the
20 proceeding in a different way or some interim
21 proceeding, I think that would be within their ability.

22 Q. And when that rate design happens -- let's
23 assume, for instance, that the Company -- the net
24 metering facilities charge similar to what the Company
25 had previously proposed is something that's proposed.

1 **Does that type of rate design send a price signal to**
2 **customers, and specifically to net metering customers?**

3 A. That's a difficult question for me to answer.
4 When I started in this business 20 years ago, fresh out
5 of grad school, studying economics, I would have
6 instantly said, "Yes, it does provide a price signal."

7 Since then, I have learned that -- that
8 residential customers don't receive price signals in
9 the same way that larger customers do. So it does,
10 theoretically, provide a price signal. To what extent
11 that price signal would actually be received and acted
12 upon, I think would be -- would depend very much on the
13 specific rate design, the -- the magnitude of any
14 proposed changes, and -- and I think a whole other set
15 of circumstances, in terms of what kind of customer,
16 how much do they pay attention. So I think that the
17 signal it sends will be mixed because of the level of
18 understanding on the part of customers.

19 **Q. Do you think it's fair to say that there are**
20 **at least some customers, potentially, those who are**
21 **paying attention and who are engaged, that would**
22 **interpret that as a price signal?**

23 A. Depending on the magnitude, yes.

24 **Q. And do you think that that could affect the**
25 **acquisition of net metering as a resource by some of**

1 **those customers?**

2 A. Well, to be perfectly honest, that is not a
3 question that I've contemplated. It's not really
4 inside the duties as laid out for our Office in our
5 statute. So we -- you know, we're -- we're charged
6 with evaluating rate impacts on residential and small
7 commercial customers, not evaluating the impacts on
8 other segments of our economy.

9 **Q. Do you think that the level of acquisition of**
10 **net metering as a resource could impact the cost and**
11 **benefits of net metering to the utility system?**

12 A. Yes.

13 MR. RITCHIE: Thank you. I have no further
14 questions.

15 CHAIR: Thank you.

16 Mr. Mecham?

17 MR. MECHAM: Thank you.

18 CROSS-EXAMINATION

19 BY MR. MECHAM:

20 **Q. Good -- good morning --**

21 A. Good morning.

22 **Q. -- Ms. Beck. How are you doing?**

23 A. Doing well. Thank you.

24 **Q. I've just got one or two questions here. In**
25 **your rebuttal testimony, at lines 154 through 156, you**

1 state that the Office's views have evolved and that you
2 no longer support the concept of small-scale renewables
3 to be evaluated on an ESM basis. Do you see that in
4 your testimony? It's page 7 of your rebuttal, lines
5 154 through --

6 A. Right. Yes, I see that.

7 Q. What accounts for that evolution? And the
8 reason I ask is because in that 09-035-27 docket,
9 didn't the Office support that, fairly adamantly, in a
10 memorandum?

11 A. Well, again, our -- our views evolved. And
12 so what accounts for that? Any number of factors. I
13 think -- I think it's perfectly reasonable to evaluate
14 technology or programs when they're in their early
15 adoption, pilot type phases on a different basis than
16 when you start to see a more significant penetration.
17 So that would be one of the elements that we looked at,
18 is -- is -- is that level of penetration.

19 I think we didn't have a lot of experience
20 with these kinds of -- of analyses when we wrote those
21 comments. And when I say "these kinds of analyses," I
22 mean analyzing small-scale renewable.

23 So we -- we hadn't done in -- we had -- we
24 did not have in-depth experience, and we had not done
25 in-depth research to evaluate what other alternatives

1 there are.

2 As net metering has emerged as a more, I
3 guess, hot topic here in Utah, we've done a lot more
4 research on that and then evaluated what other options
5 for -- for analysis exist. Those are some of the
6 factors that has led to the evolving position.

7 **Q. So did it just have a different result than**
8 **what you anticipated back in 2009, or...**

9 A. I can't say that we anticipated anything in
10 particular in 2009, so no, it's not result driven.

11 **Q. Okay. And is it the Office's view that any**
12 **benefit suggested here should be quantified in this**
13 **proceeding right now?**

14 A. No.

15 MR. MECHAM: Okay. Thank you. That's all I
16 have, Mr. Chair.

17 CHAIR: Thank you.

18 Any redirect?

19 MR. OLSEN: No. Thank you.

20 CHAIR: Okay. Commissioner Clark?

21 COMMISSIONER CLARK: No questions.

22 CHAIR: Commissioner White?

23 COMMISSIONER WHITE: Yes, just one question.

24 With respect to the long-term cost-benefit analysis,
25 does the Office have an opinion as to how that would

1 work in terms of timing, coordination with, I guess,
2 the second part of the statute requirement for rate
3 making? Was it supposed to be an ongoing kind of
4 investigative docket that would serve as a check?

5 THE WITNESS: Well, we think that this
6 long-term evaluation for informational purposes most
7 likely only needs to be conducted one time. You know,
8 if it -- if it showed that costs exceed benefits over
9 the long term, I'm not sure what anyone would do, since
10 net metering is in statute. But I presume that it
11 would be taken to policy makers, you know, with,
12 perhaps, recommendations.

13 If it shows that there are benefits over the
14 long term, then I think we'd proceed, but from there on
15 out, we'd just need to set rates, and so at that point
16 it would be our recommendation that it would be the
17 short-term analysis that would need to be conducted on
18 a regular basis as part of adjusting and resetting
19 rates.

20 COMMISSIONER WHITE: So, for the -- for
21 purposes of the -- if, for example, Rocky Mountain
22 Power were to propose a rate structure charge such, or
23 would this -- would this occur in advance of that, the
24 long-term study, or are you -- this would just be,
25 again, something in a separate docket or proceeding

1 that would potentially be used as a...

2 THE WITNESS: Well, so, I didn't include
3 that, our process recommendation, in my summary because
4 I know it's not well received among my colleagues, and
5 we don't feel strongly about it.

6 But it is our view that -- that -- that the
7 specific costs and benefits and the methods for it, and
8 even potentially filing requirements, as suggested by
9 Ms. Morgan earlier, should come out of this proceeding.

10 And we appreciate very much the questions
11 that were asked, the prehearing questions that were
12 asked by the Commission, to help focus the thinking on
13 that, and Mr. Hayet will have a specific response to
14 that.

15 And so to extent your evidence isn't
16 sufficient, we do think that a second phase here so we
17 can all kind of comment on that and come to a clear
18 shared understanding would be useful, although we don't
19 feel strongly about that. So that recommendation was
20 just that, just a suggestion.

21 We think that this long-term study could come
22 in the next rate case, but also as I said earlier, I --
23 I believe you have broad discretion, and it may be that
24 you think it would be -- aid an efficient process to
25 ask for that to come in in advance of the rate case.

1 We do always have plenty of issues that we're
2 covering inside a rate case, so, you know, that might
3 be a challenge, but absent you setting something else
4 up, then I would envision that's where it takes place.

5 COMMISSIONER WHITE: Thank you. I have no
6 further questions.

7 CHAIR: Okay. Thank you.

8 I have one question. This question, I'd like
9 to ask your opinion on an issue that I don't believe
10 you addressed in your testimony, so feel free to object
11 to the question on that basis, but Mr. Jetter earlier
12 this morning asked Ms. Morgan her thoughts on
13 regulatory options to increase production meter data
14 from net metering customers. Do you have any opinions
15 or thoughts on that issue?

16 THE WITNESS: Well, I -- I thought that was a
17 very interesting question and was -- and haven't -- I
18 haven't considered it coming in. And I -- I want to --
19 I would want to consider further any privacy
20 implications. And I presume that those could be
21 addressed with protocol.

22 But I -- I do believe that it has been
23 frustrating to the Company to -- and to us, who want
24 the data, to get the data, because I know that the
25 Company has struggled -- and I'm sure you'll ask them

1 this question as well and they'll have more specific
2 information -- but they've struggled getting enough net
3 metering customers to agree to put the -- the meters on
4 their system so that we can get a statistically
5 significant load data study.

6 So I do find it to be disingenuous of
7 parties -- and I'm not making this accusation of our
8 Joint Parties in any way, but it's disingenuous in
9 general when parties say, "Well, we need data. We need
10 data." And then they refuse to participate in programs
11 that would get data.

12 So, again, I know that our Joint Parties here
13 are not in a position that they're directly connected
14 to the people making those decisions, but I think
15 that -- and this is, I'm sorry, a little wandering and
16 a little nonresponsive, but I think it's an issue that
17 I would hope the Commission would carefully consider
18 and potentially pursue.

19 CHAIR: Okay. Thank you. That's all I have.
20 Thank you, Ms. Beck.

21 Mr. Olsen?

22 MR. OLSEN: I have nothing further for this
23 witness.

24 CHAIR: Okay. Continue with your next
25 witness.

1 MR. OLSEN: Okay. Thank you. I'd like to
2 call Phil Hayet.

3 (Phil Hayet was duly sworn.)

4 CHAIR: Thank you. Mr. Olsen?

5 PHIL HAYET,
6 called as a witness at the instance of the Office
7 of Consumer Services, having been first duly
8 sworn, was examined and testified as follows:

9 DIRECT EXAMINATION

10 BY MR. OLSEN:

11 Q. Mr. Hayet, could you state your name for the
12 record, and your place of employment, and for whom you
13 are testifying today?

14 A. My name is Phil Hayet. I work for J. Kennedy
15 & Associates. My address is 570 Colonial Park Drive,
16 Suite 305, Roswell, Georgia, 30075.

17 Q. Mr. Hayet, did you --

18 COMMISSIONER WHITE: You have a green light.

19 THE WITNESS: Should I repeat that, or...

20 CHAIR: Does he need to repeat that? I'll
21 ask the court reporter.

22 COURT REPORTER: No.

23 CHAIR: Okay. Thank you.

24 MR. OLSEN: Thank you.

25 Q. (By Mr. Olsen) Mr. Hayet, did you draft

1 testimony in this docket, specifically direct
2 testimony, on -- dated July 30th, 2015, with exhibits,
3 including your qualifications and illustrative examples
4 of net metering impacts, which are labeled,
5 respectively, OCS-2D, Exhibit OCS-2.1D, and OCS-2.2D?
6 And on September 28th did you prepare, or cause to be
7 prepared under your direction, rebuttal testimony,
8 which is labeled as OCS Exhibit 2R Hayet? And on
9 September 29th, 2015, surrebuttal testimony on
10 September -- dated September -- labeled OCS Exhibit
11 2SR-Hayet, along with an illustrative example of net
12 metering impacts, labeled Exhibit OCS-2.1SR?

13 A. I did, but I may have heard something that --
14 if I heard this wrong, I apologize, but I may have
15 heard you say September 28th for the rebuttal
16 testimony. It was September 8th --

17 Q. September 8th.

18 A. -- but I -- I'm not sure if I heard that
19 correctly.

20 Q. Yeah. Thank you. If I said September 28th,
21 it was an error on my part, I'm sorry.

22 Did you create those -- did you prepare those
23 documents, or cause them to be prepared?

24 A. Yes, I did.

25 Q. If I were to ask you the questions that you

1 were posed and answered in those various submittals,
2 would your answers be the same?

3 A. They would.

4 MR. OLSEN: We would ask that the direct
5 rebuttal and surrebuttal testimony, along with the
6 relevant exhibits, be admitted at this time.

7 CHAIR: Any objection from any parties?

8 Hearing none, they'll be admitted.

9 Thank you.

10 Q. (By Mr. Olsen) Mr. Hayet, are you familiar
11 with the exhibit which we discussed earlier in these
12 proceedings that is the matrix prepared by Rocky
13 Mountain Power, labeled PHC-1SR?

14 A. Yes.

15 Q. Do you have any corrections or observations
16 about the characterizations that the Company made
17 regarding the positions of the Office?

18 A. I have some minor -- minor adjustments that I
19 would like to make to some of the items that are
20 included in the matrix.

21 Q. Would you proceed with those?

22 A. Yes. I have four items that I would like to
23 address. The first item is regarding time frame. And
24 I know that there's a very small amount of space, and
25 the attempt here was to be very succinct; however, I

1 would use the following to characterize the OCS
2 position.

3 If the objective were to determine long-term
4 impacts on the utility, we believe a long-term
5 evaluation of cost-benefit impact should be performed
6 on a one-time basis for informational purposes. But to
7 calculate costs and benefits, particularly on net
8 metering customers, a short-term study should be
9 performed.

10 Next, distribution costs. We believe that
11 distribution costs should be included; however, the
12 distinction that we make is that we believe that they
13 would be insignificant, essentially zero.

14 Avoided distribution costs. Once again, we
15 believe they should be included; however, we believe
16 that they would be insignificant, essentially, zero.

17 Avoided cost in environmental compliance.
18 Once again, we believe in the formula, in the
19 calculation, we believe that there needs to be a place
20 holder for avoided costs of environmental compliance.
21 In other words, we believe it should be included, but
22 only if it is found to be quantifiable and verifiable.
23 And I have more that I'm going to have to say on that
24 in my summary.

25 **Q. Do you have any further modifications to**

1 **Exhibit PHC-1SR?**

2 A. No, I do not.

3 **Q. Thank you. Have you prepared a summary for**
4 **the Commission today?**

5 A. Yes, I have.

6 **Q. Could you proceed, please?**

7 A. I think I can still say good morning,
8 Commissioners. I have sponsored the Office's
9 recommended analytical framework for determining
10 whether the benefits exceed the costs of the Company's
11 net metering program.

12 The framework that I proposed in my direct
13 testimony included identifying the appropriate costs
14 and benefits to use in the analysis, determining the
15 appropriate time period for the analysis, which could
16 vary, depending on study objectives, and computing the
17 net benefits by subtracting the costs from the
18 benefits.

19 I emphasized that to meet the Commission's
20 requirements the costs and benefits considered in the
21 analysis had to be quantifiable and verifiable. I
22 noted there is a difference -- and this is important --
23 there is a difference between studying the costs and
24 benefits of distributed generation and studying the
25 benefits of net metering, which is a rate design

1 matter.

2 Our primary recommendation is for the
3 evaluation of the costs and benefits to be performed
4 over a short-term horizon, as it better matches the
5 time horizon upon which rates are set. However, I also
6 noted that we would not object to the evaluation also
7 being performed over a longer-term horizon, for
8 informational purposes, on a one-time basis, not for
9 determining inputs that would be used for setting
10 rates, charges, or credits, but for the evaluation of
11 the benefit to customers as a whole.

12 The evaluation that I propose would basically
13 be the same, regardless of whether a short-term or
14 long-term evaluation is performed. The only difference
15 would relate to the study length and inputs used in the
16 analysis. The evaluation would require performing two
17 analyses, one with and one without net metering
18 customers.

19 In the rebuttal testimony of the Joint
20 Parties, it was clear that the difference really came
21 through as to the position of the parties. Contrary to
22 the view of the Joint Parties, I believe that the cost
23 impact should be studied on the Company as a whole,
24 with all residential customers, and individually on the
25 subset of net metering residential customers and

1 non-net metering residential customers.

2 By contrast, the Joint Parties insist on only
3 determining whether the benefits exceed the costs on
4 the Company as a whole. That is the key point in
5 this in their position.

6 I do not believe the Joint Parties' framework
7 meets the requirements of the statute. The Joint
8 Parties steadfastly refuse to also determine whether
9 the benefits exceed the cost to non-net metering
10 customers.

11 Pay attention -- I recommend that you pay
12 attention to the words that the Joint Parties use.
13 They indicate that they would do a two -- a two --
14 would do two analyses. One analysis would be the cost
15 impact on the utility where they look at the dollars.
16 And then the other impact -- the other analysis would
17 be a rate impact analysis where they say they would
18 give you an indication of the impact on non-net
19 metering customers.

20 There is a difference between giving an
21 indication of impact on non-net metering customers and
22 telling you the cost and benefit, and calculating the
23 difference in costs and benefits to the net metering
24 and non-net metering customers. They don't provide
25 that information in their analysis. They don't discuss

1 it in their testimony.

2 My framework examines both. And because I
3 also evaluate impacts on non-net metering customers, I
4 am able to demonstrate how non-net metering customers
5 in -- how the net metering customers cause fixed costs
6 to be shifted from net metering to non-net metering
7 customers.

8 In the evaluation of the framework that I
9 performed, I demonstrated that the costs that non-net
10 metering customers incur exceed the benefits they
11 receive from PacifiCorp's net metering program.

12 And here's another important point. Through
13 both my rebuttal and surrebuttal testimonies, I also
14 demonstrated that the non-net metering customers are
15 harmed, using the same evaluation that the Joint -- the
16 Joint Parties perform, using its framework, using its
17 assumptions. You can see the same thing, that the --
18 the non-net metering customers are harmed, there is a
19 cost shift.

20 Furthermore, based on the costs and benefits
21 that I recommend being included in the Office's
22 framework, and based on the magnitude of the costs and
23 benefits that I believe would be reasonable to use in
24 the cost-benefit analysis, I found that the rate impact
25 result may be more consequential than what the Joint

1 Parties would have the Commission believe.

2 You have to accept, in the Joint Parties'
3 analysis, their assumptions to believe the results they
4 have. And they say that they are hypothetical
5 assumptions. They're indicative assumptions. You have
6 to accept all the costs and benefits that they have
7 included, which I disagree with. But to -- to include
8 all of those, they achieve the results that they do.
9 And I show, even with all of those results, there are
10 still harms to the non-net metering customers.

11 At this time, we would like to offer a
12 hearing exhibit. Do you want me to -- and that
13 concludes the summary portion.

14 **Q. Thank you. So, do you -- Mr. Hayet, are you**
15 **aware of the September 21st, 2015 prehearing notice**
16 **that was prepared by the Commission --**

17 A. Yes, I am.

18 **Q. -- regarding the nature of -- directives**
19 **regarding how -- the kind of information they expected**
20 **to be produced?**

21 A. Yes, I am.

22 **Q. Have you prepared a -- have you prepared a**
23 **summary of that, of our positions --**

24 A. Yes.

25 **Q. -- regarding that?**

1 A. Yes. I believe it's a hearing exhibit that I
2 would like to provide.

3 Q. Well, we'll -- if the Commission wishes,
4 we'll -- that you've committed that to writing as well?

5 A. Yes.

6 Q. Then I'll --

7 A. I could give a summary.

8 Q. -- submit it at your discretion. Do you want
9 to do it now, or...

10 CHAIR: Yeah. Are you making that motion to
11 submit it, or --

12 MR. OLSEN: I was going to -- I'm going to
13 wait until after he's done testifying --

14 CHAIR: Okay. Why don't you move forward,
15 then.

16 MR. OLSEN: -- but I'll do it -- probably for
17 ease of -- for utility, we'll do it -- to use a phrase,
18 we'll do it now, so that the other parties have an
19 opportunity to review it while he's testifying.

20 CHAIR: Okay. Why don't you pass it out, and
21 then I'll see if there's any objection to entering it.

22 Does anyone need time to decide if you have
23 any objection to entering this as an exhibit?

24 MR. MECHAM: Mr. Chair, what's the objective
25 of this?

1 MR. OLSEN: Well, Your Honor, Mr. Chair,
2 what -- all we were attempting to do was -- my -- our
3 expectation was that he would read these into the
4 record, and then this would just simply be a written
5 recitation of what his testimony was for latter review,
6 if you wanted it. That was the sole reason for
7 presenting it. But we would like him to testify too.
8 Perhaps why don't I just ask him to continue the
9 testimony, and then we could --

10 CHAIR: Yeah, why don't we go forward with
11 testimony --

12 MR. OLSEN: Yes.

13 CHAIR: -- and then we'll deal with -- if you
14 want to make a motion to admit it, we'll deal with it
15 at that time.

16 MR. OLSEN: That -- let's do that. Thank
17 you.

18 Q. (By Mr. Olsen) Could you provide the
19 Commission with a summary of your results?

20 A. Yes. Essentially, the objective of this is
21 to address the prehearing questions that the Commission
22 laid out for the parties to think about when we
23 committed this to -- to writing.

24 The Commission requests the parties to be
25 prepared to testify at hearing in the following

1 matters: What tools, in part -- what tools, example
2 grid, that the parties recommend using for valuing each
3 metric in the framework the Party is advocating.

4 Number two, to the extent a new tool will be
5 required in order to implement a party's recommendation,
6 specific recommendations as to how the tools may be
7 feasibly designed.

8 And three, the period of time the party
9 recommends analyzing for each component of its
10 recommended framework, including whether such period is
11 historic of forecast, and the duration of the period to
12 be analyzed.

13 And we have responses to each of these
14 questions. And in addition to that, we have additional
15 information covering the costs and benefits that we
16 believe should be included in the framework.

17 **Q. Would you proceed with that now, please?**

18 A. Yes. Number one, what tools the parties --
19 the party recommends for -- using for valuing each
20 metric in the framework the party is advocating.

21 The tools that would be used in valuing the
22 metrics would include Excel, the company's class cost-
23 of-service model, and the Commission approved avoided
24 cost models, which includes the use of grid.

25 In addition, the Company may need to conduct

1 some evaluations using T&D planning tools that already
2 are in use at PacifiCorp.

3 Number two, to the extent a new tool will be
4 required in order to implement a party's
5 recommendation, specific recommendations as to how the
6 tool may be feasibly developed.

7 The Office does not anticipate that new tools
8 would need to be developed. Tools that already exist
9 would be adapted for use in the analysis. For example,
10 the Company would need to separate NEM administrative
11 costs from the cost-of-service service study. And
12 while that would not require a new tool to be
13 developed, it could require a spreadsheet analysis to
14 be performed.

15 And number three, the period of time the
16 party recommends analyzing for each component of its
17 recommended framework, including whether such period is
18 historic or forecast, and the duration of the period to
19 be analyzed.

20 Our recommendation is for the evaluation of
21 the impact to non-net metering customers to be
22 performed or -- over a short-term horizon, such as one
23 year, as it better matches the time horizon upon which
24 rates are set. However, we would not object to the
25 evaluation also being performed over a longer term

1 horizon, but for informational purposes, on a one-time
2 basis, not for determining inputs that we -- that will
3 be used for setting rates, charges, or credits.

4 And then I -- I address the costs and
5 benefits that we believe should be included in the
6 analysis.

7 The program administrative costs. This
8 includes costs associated with setting up new
9 customers, engineering support, metering, billing, and
10 other customer support.

11 In a short-term analysis, these net metering
12 administrative costs should be developed based on
13 information found in PacifiCorp's most recent cost-of-
14 service study, which relies on information PacifiCorp
15 tracks in its FERC accounts.

16 For a long-term analysis, PacifiCorp would
17 have to derive administrative costs consistent with a
18 long-term economic evaluation.

19 Integration costs. This addresses the need,
20 the increased need, for operating reserves, regulating
21 and flexible reserves, caused by intermittent
22 resources. The Office recommends PacifiCorp use the
23 same solar integration costs as used to develop
24 Commission approved Schedule 37 QF, Avoided Energy Cost
25 Estimate.

1 Distribution costs. And again, there is a
2 corollary to distribution costs found under benefits.
3 It is possible that utilities would incur increased
4 distribution network costs due to altered power flows
5 that occur on the distribution system. However, these
6 costs are difficult to analyze and are likely to be
7 insignificant.

8 Over time, circumstances could change, and
9 these costs could become more significant. Models used
10 in PacifiCorp's distribution planning department could
11 be used to assess these costs.

12 Lost revenues. Lost revenues due to net
13 metering result in fixed costs being shifted from net
14 metering to non-net metering customers. In a
15 short-term analysis, these fixed costs should be
16 developed based on information found in PacifiCorp's
17 most recent cost-of-service study, which relies on
18 information PacifiCorp tracks in its FERC accounts.

19 For a longer-term analysis, PacifiCorp would
20 have to derive fixed costs consistent with a long-term
21 economic evaluation.

22 In order to evaluate the impacts of lost
23 revenues, it's important to identify impacts on net
24 metering and non-net metering customers separately in
25 the cost-benefit analysis.

1 Benefits. The Office -- avoided energy
2 costs. The Office recommends using the same technique
3 used to develop Commission approved Schedule 37 QF
4 Avoided Energy Cost Estimate. The method uses a
5 differential production cost approach and relies on the
6 grid model. PacifiCorp's avoided costs include both
7 short-term and long-term avoided energy costs.

8 Avoided capacity costs. Again, the Office
9 recommends using the same technique used to develop
10 Commission approved Schedule 37 Avoided Capacity Cost
11 Estimates. The approved method accounts for
12 sufficiency and deficiency periods and accounts for the
13 capacity contribution of solar resources.

14 The Office recommends using 34.1 percent,
15 which was determined to be the capacity contribution
16 value associated with fixed tilt solar QF resources, as
17 ordered by the Commission in a recent decision
18 associated with Schedule 38 avoided costs.

19 Avoided transmission costs. A load flow
20 analysis could be performed to determine if
21 transmission costs could be avoided with net metering.
22 Based on the load flow analysis, the Company could
23 determine the magnitude of the costs that might be
24 avoided by the distributor generation resources.

25 However, there may be a simpler

1 alternative -- there may be simpler alternatives that
2 the Company could employ that would lead to similar
3 avoided transmission costs that could be used as part
4 of the framework.

5 Avoided distribution costs. This is a
6 potential benefit that could possibly occur from
7 PacifiCorp incurring lower distribution costs as a
8 result of having distributed generation. As noted
9 earlier, these distribution costs are difficult to
10 analyze and are likely to be insignificant.

11 Over time, circumstances could change and
12 these costs could become more significant. Models used
13 in PacifiCorp's distribution planning department could
14 be used to assess these costs.

15 And we're getting to the finish line.
16 Avoided T&D line losses. These avoided costs are
17 quantifiable and verifiable, and the Office recommends
18 that PacifiCorp rely on a fixed percentage estimate,
19 such as what the Company uses in rate making analyses.
20 The same estimate could be used in both short-term and
21 long-term studies.

22 Avoided environmental compliance costs. The
23 Office supports including quantifiable and verifiable
24 avoided environmental costs. It must be emphasized
25 that avoided environmental costs should be -- should

1 only be included if it can be demonstrated that the
2 cost could be avoided by the distributed generation
3 resources.

4 For example, at the present time, the Office
5 does not believe that potential benefits associated
6 with Utah's compliance with EPA 111(d) regulations
7 could meet these requirements. However, if these
8 conditions could be met at some future time, then the
9 Office believes they should be included in the
10 framework at that time.

11 **Q. Does that conclude your summary?**

12 A. Yes, it does.

13 MR. OLSEN: At this time, I'd move to admit
14 the written portion that he was -- that the witness
15 just did regarding the tools to be used as Hearing
16 Exhibit, I guess, 1, however you would denote it.

17 CHAIR: Any objection to that motion?

18 MR. MECHAM: After having read it completely
19 into the record, I'm not sure it needs to be, but no
20 objection.

21 MR. RITCHIE: Just one minute. No objection
22 to putting it into the record.

23 CHAIR: Okay. Thank you. It will be
24 admitted OCS Hearing Exhibit 1.

25 MR. OLSEN: Thank you. Mr. Hayet is

1 available for cross-examination.

2 CHAIR: Thank you. Mr. Jetter?

3 MR. JETTER: No questions from the Division.

4 Thank you.

5 CHAIR: Thank you.

6 Ms. Hogle or Mr. Moscon?

7 MS. HOGLE: No questions from the Company.

8 Thank you.

9 CHAIR: Okay. From the Joint Parties?

10 MR. RITCHIE: Thank you, Commissioners.

11 CROSS-EXAMINATION

12 BY MR. RITCHIE:

13 Q. Mr. Hayet, how are you doing today?

14 A. Very good, thank you.

15 Q. I'm Travis Ritchie with the Sierra Club. I'd
16 like to start off asking a question where I finished
17 with Ms. Beck before, and that is with respect to rate
18 design and price signals.

19 Do you believe that a rate design for net
20 metering customers that imposed a facility charge or
21 something similar could send a price signal to those
22 customers?

23 A. I'm not sure I'm going to provide you with a
24 different answer than you already received from Office
25 witness Beck.

1 Q. Do you recall what that answer was?

2 A. Yes, that it's -- it's -- depends on the --
3 the design. And I agreed with her point about -- I
4 would have thought the same thing, that -- that rate
5 design does send signals, would send signals.

6 But in the case of a residential customer,
7 it's debatable and it depends on the magnitude of the
8 signal, how much they pay attention, which customers
9 specifically there are of the -- of the residential.
10 So it's not clear that it would or would not.

11 Q. Based on your experience in the utility
12 industry and looking at rate design, isn't it true in
13 your testimony that you said part of the function of
14 rate design is to send a price signal?

15 A. Can you show me that in my testimony so I
16 know the context?

17 Q. I believe I can. In your rebuttal testimony,
18 at page 4.

19 A. Which line are you on?

20 Q. Bear with me. I'm sorry, bear with me. I
21 may have that page wrong or the wrong set.

22 MR. OLSEN: It's at line 86.

23 Q. (By Mr. Ritchie) We can start here with line
24 86. I think in lines 84 through 86 you were quoting
25 part of Ms. Steward's testimony and saying that: Rate

1 designs cannot be completely separated from evaluating
2 net metering costs and benefits because -- and this is
3 quoting Ms. Steward -- it's how customers receive price
4 signals and compensation for distributed generation.

5 Did I read that correctly?

6 A. Yes.

7 Q. So, based on that assessment, do you believe,
8 in your experience in the utility industry, that
9 customers receive price signals and compensation for
10 distributed generation through rate design?

11 A. I'm sorry. Based on this, this is saying
12 that rate design cannot be separate from evaluating net
13 metering costs and benefits. Now, from that, I'm to
14 answer your question?

15 Q. The question there was -- because based on
16 that inability to separate, because it sends price
17 signals, it can't be separated from the costs and
18 benefits. Do you agree that --

19 A. It doesn't say "price signals."

20 Q. So you don't agree with that statement?

21 A. No, I didn't say I don't agree with the
22 statement. I agree with the statement. I wrote the
23 statement. I wrote that I agree with Ms. Steward.

24 But I think you're -- you're jumping -- using
25 this and jumping into an area of price signals. And I

1 think certainly Ms. Beck addressed the policy issues
2 such as that.

3 **Q. I think what I'm getting at here is, isn't it**
4 **true that sending price signals is one of the**
5 **fundamental principles of rate design?**

6 A. I think that there's -- that certainly is an
7 objective of rate design, and I think that certainly
8 does have a large impact on it, depending on the
9 customers that you're talking about.

10 Industrial customers, it would have a
11 different impact, perhaps, than residential. And I
12 think that's a point Ms. Beck made, which is that it's
13 not clear that -- that rate signals, depending on -- it
14 depends on a whole host of factors, but it's not clear
15 that the price signals are received and acted upon by
16 residential customers in the same way as other
17 customers, and I agree with that.

18 **Q. I believe Ms. Beck also followed up to say**
19 **that with a particular customer, if you had a**
20 **residential customer who was paying attention and who**
21 **was interested in such things, that if the magnitude of**
22 **the price signal was sufficient, that that could send a**
23 **price signal to that customer. Do you agree with that?**

24 A. I -- I recall her saying that, yes.

25 **Q. And do you agree that that price signal could**

1 impact whether or not that customer decides to acquire
2 the resource?

3 A. I think it could, but I think it depends on
4 other factors as well.

5 Q. Now, Mr. Hayet, I believe you said, or the
6 Office has testified here, that the long-term -- a
7 long-term study would be useful information for the
8 Commission to consider; is that correct?

9 A. Yes.

10 Q. Okay. Now, speaking just to that type of
11 long-term information -- or long-term study, is the
12 type of information provided by the Joint Parties in
13 their present value revenue requirement assessment the
14 type of study that could provide useful information?

15 A. No.

16 Q. You don't believe that it would provide any
17 useful information to consider the present value
18 revenue requirement difference of a system with net
19 metering compared to a system without net metering?

20 A. Well, that's a different question. You're
21 saying would it provide any useful information? I
22 think it would. Is it the information of a long-term
23 study that I think should be provided to the
24 Commission? No.

25 Q. Sorry if it was unclear. I'm not asking you

1 to adopt Joint Parties' recommendation, that's clear.
2 I'm saying would it provide some useful information to
3 the Commission and parties in this proceeding?

4 A. It could. But I certainly would like to
5 clarify that there's information that's definitely
6 missing from the Joint Parties having to do with
7 impacts on, not just the Company, but impacts on the
8 net metering and non-net metering customers, and
9 providing indications of is insufficient.

10 Q. And those impacts are a result of the reduced
11 contributions to fixed costs that come from net
12 metering; is that correct?

13 A. Those impacts are fixed costs that have to
14 be, by rate design, by the current rate design, have to
15 be shifted from the net metering to the non-net
16 metering customer.

17 And because of that, while the utility may
18 appear to be getting a big benefit, the net metering
19 customers are getting a benefit, but the non-net
20 metering customers are being harmed.

21 Q. Now, and that's a result of the Utility
22 recovering the lost revenues when they adjust rates in
23 a rate case; is that correct?

24 A. That is correct.

25 Q. So between rate cases, that harm is not

1 **compounded, correct?**

2 A. Well, I -- I find that hard to -- I don't --
3 I could say technically, maybe, you're talking about a
4 lag. However, rate cases happen frequently, and given
5 that they're happening frequently, we -- and I would --
6 given that they happen frequently, the answer is that
7 that is addressed pretty darn quickly.

8 Second, I would say that both my analysis and
9 Mr. Woolf's analysis both adopted the same idea, that
10 the cost shift would occur, and that it would happen --
11 that any costs that were -- that were avoided by the
12 non-net metering customer -- by the net metering
13 customer would be shifted to the non-net metering
14 customer.

15 **Q. And I'm sorry, you just said Mr. Woolf's**
16 **testimony also recognized that; is that correct?**

17 A. Yes. Yes.

18 **Q. So Mr. Woolf did address the impact to the**
19 **non-net metering customer due to that cost shift; is**
20 **that correct?**

21 A. No. No, no. You're mixing up -- I'll have
22 to clarify what I'm saying. You might recall that in
23 my rebuttal testimony I went through and I analyzed Mr.
24 Woolf's own testimony. And I took the same exact
25 analysis that we performed using our framework. I

1 performed it with our assumptions, I used it through
2 Mr. Woolf's, and I was also able to show that there is
3 a cost shift taking place using the framework, if you
4 show certain results that Mr. Woolf is steadfastly
5 refusing to show.

6 In the surrebuttal testimony, I took Mr.
7 Woolf's own analysis, I added a few lines to it, and
8 once again, I showed that non-net metering customers
9 have costs that are shifted to them through the
10 framework that Mr. Woolf is demonstrating.

11 So, for that reason, I say Mr. Woolf's
12 analysis has it. It can be shown through Mr. Woolf's
13 analysis. He's -- he's dogmatically saying, "We are
14 not going to show it." And he is saying that -- that
15 he can give an indication of, but that is not the same
16 thing as calculating the costs and the benefits and
17 doing the subtraction, which I do to our framework, and
18 I did taking Mr. Woolf's framework and applying the
19 same exact thing that we did in our framework.

20 Now, if they were to -- if he were to adopt
21 those additional calculations that I performed, a few
22 lines that I added to his evaluation, it might be a
23 different matter, but there's a refusal to include
24 those lines.

25 **Q. So I'm a little confused here on when you say**

1 **there's a refusal. Are you saying Mr. Woolf refused to**
2 **acknowledge that cost shift is going on?**

3 A. No, I'm not. Mr. Woolf's testimony here, he
4 did say a cost shift. Then he said that to -- to
5 evaluate that cost shift he can give an indication of,
6 a way of giving an indication of how that cost shift
7 takes place, by doing a rate impact evaluation.

8 And in his rate impact, there's no
9 calculation of the cost, there's no calculation of the
10 benefit, and there's no subtraction of the costs from
11 the benefits to determine a net.

12 What there is in the rate impact evaluation
13 is, "Oh, here's the effect of net metering. It -- I
14 acknowledge it causes rates to go up. And I can
15 even" -- he says, "I can even tell you what portion of
16 that rate going up can be attributed to the reduction
17 in -- caused by avoided costs, and I can show you what
18 portion of that rate impact can be attributed to the
19 cost shift."

20 But that isn't the same thing, because then
21 he says that that rate impact analysis leads to having
22 a very small impact. But that isn't the same -- first
23 of all, I dispute that it may be small. And I think
24 you heard Ms. Beck say that even with small impacts
25 there are concerns that we express that we are

1 concerned about.

2 But second of all, that rate impact doesn't
3 even meet the statute. It doesn't even provide the
4 Commission with the information that the statute asks.
5 And the statute says, provide information about costs
6 and benefits on the utility and on the non-net metering
7 customers, or on other customers, which through the
8 Commission's guidance, has been made clear to be
9 non-net metering customers.

10 Q. So, I want to -- let's break this down a
11 little bit. And I think we're clear now that there
12 were two -- two studies, two sides of the analysis,
13 that Mr. Woolf did, and the first one that we discussed
14 was the cost impact analysis. And I believe we agree
15 that that is a cost to the utility; is that correct?

16 A. We agree that Mr. Woolf shows just a cost to
17 the utility. What I'm saying --

18 Q. I just want -- let's start there. And I'm
19 not -- I'm not asking what you're saying. I'm asking
20 about your critique of Mr. Woolf.

21 A. Okay. Then I -- then I will leave it at
22 that. I will say that it shows the cost impact to the
23 utility only.

24 Q. And that was done on a long-term basis by
25 considering present value revenue requirement?

1 A. Yes.

2 Q. Now, that did not include Mr. Woolf's
3 analysis of the cost impact -- the lost revenues in
4 that cost impact analysis; is that correct?

5 A. It did not show the impacts of lost revenue.
6 And if he had showed the impacts of lost revenue, he
7 could have said -- he could have simply showed impacts
8 on the non-net metering customer over the long term and
9 impact on the net metering customer on the long term,
10 and that's where the cost shift occurs. That's where
11 the lost revenue can be seen.

12 Q. Mr. Hayet --

13 A. Because all he showed was the long-term
14 impact on the Company, and refused to show the other,
15 you would not see the cost shift in the cost impact
16 analysis.

17 Q. Do lost revenues increase the cost to the
18 utility to provide electric service?

19 A. Lost revenues do not, but lost revenues are
20 being shifted between one group of customers and
21 others. So if all you look at, all you're willing to
22 show, is impact on the utility, you will not see the
23 impact on the non-net metering customer caused by the
24 net metering customer.

25 Q. Okay. I think you answered my question.

1 **Mr. Hayet, if you were tasked to consider**
2 **whether the costs to build a new natural gas plant**
3 **would exceed the benefits to build a new natural gas**
4 **plant, would you look at a long-term present value**
5 **revenue requirement as a useful piece of information**
6 **for that question?**

7 A. So what we're talking about here is resource
8 acquisition, correct?

9 **Q. A hypothetical, if you were considering the**
10 **costs of acquiring a new natural gas plant compared to**
11 **the benefits of acquiring a new natural gas plant.**

12 A. And -- and that natural gas plant, ultimately
13 the costs of that plant will be charged to PacifiCorp's
14 rate payers, all the PacifiCorp rate payers, correct?

15 **Q. Let's assume that the Company is proposing to**
16 **build the resource itself and put it into rate base.**

17 A. And all customers will ultimately have to pay
18 for that resource.

19 **Q. And so the question was, would you consider a**
20 **present value revenue requirements analysis to be**
21 **useful information for considering the costs and the**
22 **benefits of acquiring that resource?**

23 A. And I will answer by saying yes, on an
24 evaluation of a resource acquisition, where all
25 customers are going to pay for that resource, yes, it

1 would be important to perform a long-term evaluation,
2 and I would conduct a present-value analysis, yes, I
3 would.

4 I would be clear, however, to point out that
5 net metering is not a resource acquisition question.
6 It's different.

7 Q. If I could direct you, please, to your
8 surrebuttal testimony, page 14.

9 A. What page? I'm sorry.

10 Q. Page 14. It's the chart, so easy to see.

11 A. Yes.

12 Q. Now, Mr. Hayet, is this correct that this was
13 your surrebuttal response where you -- I believe you
14 said you took Mr. Woolf's illustrative example and
15 separated out the non-net metering impacts; is that
16 correct?

17 A. Yes.

18 Q. So, I have a question about the heavy black
19 bar that you titled "Utility Impact." That -- that's
20 the number that you got from Mr. Woolf's example; is
21 that correct?

22 A. Yes.

23 Q. And that shows the net present value revenue
24 requirement impact of net metering versus non-net
25 metering; is that correct?

1 A. Well, this is not showing -- this is showing
2 an impact in one year, a specific year.

3 **Q. In a specific year. Okay.**

4 A. And I'm not attempting to suggest anything
5 different would be shown, or trying to not show the net
6 present value. I'm just trying to demonstrate what
7 happens, because I'm putting it in the context of the
8 way I showed my analysis.

9 **Q. Right. And this -- and I believe your**
10 **analysis also showed that the present value revenue**
11 **requirement impact to the utility system showed a**
12 **benefit for net metering on a systemwide basis; is that**
13 **correct?**

14 A. Right. But let's look at why. If you,
15 perhaps, look at year ten, focus on year ten, you can
16 see that the net metering gets a huge benefit. The
17 non-net metering gets no benefit whatsoever. They
18 only -- they only receive a cost, no benefit.

19 **Q. We'll get to that point, Mr. Hayet. But the**
20 **first question right here is just, the impact to the**
21 **utility of the present value revenue requirement in**
22 **both your analysis and Mr. Woolf's cost-impact analysis**
23 **showed that the benefits to the utility under these**
24 **assumptions exceeded the costs on a systemwide basis,**
25 **is that correct, for both your testimony and Mr.**

1 **Woolf's testimony?**

2 A. Yes. Plus, I also show, between Mr. Woolf
3 and mine, I -- I address the rest of the statute, which
4 is also saying do the costs exceed the benefits to the
5 non-net metering customer? And no, they do not. They
6 do not exceed the benefits for the non-net metering
7 customer.

8 Q. And if I could direct you to line 289 through
9 291 on that same page, you state, "Mr. Woolf believes
10 that the cost impact on non-net metering customers is
11 an unimportant aspect of the study and should not even
12 be reported."

13 Did I read that correctly?

14 A. Yes.

15 Q. And did you review Mr. Woolf's surrebuttal
16 testimony in this proceeding?

17 A. I did.

18 Q. Did anything in Mr. Woolf's surrebuttal
19 testimony cause you to rethink that conclusion?

20 A. No.

21 Q. Do you have a copy of Mr. Woolf's surrebuttal
22 testimony?

23 A. No. I do. I think I do. But I could
24 explain why I say no.

25 Q. I'll ask a question on it.

1 A. Sure. I have it in front of me.

2 Q. Okay. If I could direct you to page 7,
3 please. And starting at the top there, line 115, Mr.
4 Woolf states, "Lost revenues from customer sited PV are
5 an important issue because they can ultimately lead to
6 cost shifting between NEM and non-NEM customers."

7 Did I read that correctly?

8 A. You did.

9 Q. So based on Mr. Woolf's statement there, do
10 you believe that he is stating that the impact on
11 non-net metering customers is important or unimportant?

12 A. He is saying that it's -- he is saying that
13 it's important.

14 MR. RITCHIE: Thank you. I have no further
15 questions. Thank you, Mr. Hayet.

16 CHAIR: Mr. Mecham?

17 MR. MECHAM: Thank you.

18 CROSS-EXAMINATION

19 BY MR. MECHAM:

20 Q. Good afternoon, Mr. Hayet.

21 A. Good afternoon.

22 Q. As I was listening to you this afternoon, I
23 wondered if your recommendation is dependent or at
24 least based on an assumption that rate cases will
25 happen every two or three years.

1 A. Certainly it requires resetting rates to be
2 correct, and history would show the rate cases have
3 happened plenty of times one year following the next.

4 **Q. Weren't you involved during the late '80s and**
5 **mid-'90s where we went about eight or nine years**
6 **without a rate case?**

7 A. I think -- I think I was. Mr. Falkenberg,
8 you might recall, was also involved, and he was the
9 witness, but -- at more times than I was, but yeah,
10 yes, I was involved during that period of time.

11 **Q. And if there were those kind of intervals,**
12 **would your recommendation have to change, in other**
13 **words, longer periods of time?**

14 A. No, because I don't think that -- I mean,
15 here you're now speculating on whether rate cases are
16 going to be long, short. Our history recently has
17 certainly suggested that the rate cases have taken
18 place on a frequent basis, and up until this most
19 current one that we have now, they were -- they were
20 essentially one after the next.

21 **Q. I would agree with you. Unfortunately, my**
22 **history goes back further than that.**

23 You know, in following your recommendation
24 through your various pieces of testimony, you seem to
25 have started out in your direct testimony, around lines

1 120 to 127, being a little bit more enthusiastic about
2 this longer-term analysis to judge the impact on the
3 utility, and maybe using a DSM-like instrument to do
4 it. Have I misread that?

5 A. Well, I'm not quite sure what you mean by
6 "more enthusiastic" and how that compares to how I
7 became less enthusiastic. I'm not sure what you mean
8 by that.

9 Q. Well, it seems -- I'm trying to figure out
10 exactly how you use it, because initially it looks like
11 you would have used it in accordance with the statute.
12 And by the time you end in surrebuttal, it's just for
13 informational purposes.

14 A. No, I don't think that the statute says long
15 term, short term, that's first of all, so I could never
16 have said that you use long term -- you know, that this
17 should be done for long term.

18 So we -- and I think if you dissect my
19 testimony you will say -- you will see that what I
20 wrote in direct is, if the objective is such and such,
21 then a long-term study could be performed. If the
22 objective is to perform a short-term analysis, then
23 here's how it would perform.

24 So I used the word "if," and I did not
25 exclude the possibility that long term would be

1 performed. But I did -- I did make it more clear
2 further on that clearly for evaluating for rates,
3 because this is rate design impact, that a short --
4 because you're going to evaluate the cost and benefit
5 impact on the non-net metering customer, I believe that
6 should be a short term. So I did make that more clear.

7 MR. MECHAM: Okay. I think that's all I'll
8 ask, Mr. Chair.

9 CHAIR: Okay. Thank you.

10 Mr. Olsen, any redirect.

11 MR. OLSEN: We have no redirect.

12 CHAIR: Commissioner Clark?

13 COMMISSIONER CLARK: Chair LaVar, could we
14 recess for lunch before my questions?

15 CHAIR: Certainly.

16 COMMISSIONER CLARK: Is that...

17 CHAIR: Why don't we reconvene -- should we
18 just round down to 1:30 to reconvene? And let me just
19 state we'll -- I think, at the conclusion of the
20 Office's testimony, if Mr. Holmes intends to give a
21 statement as we discussed, that might be the
22 appropriate time to do so, after we return. So we're
23 adjourned until 1:30. Thank you.

24 (Lunch recess from 12:19 - 1:34 p.m.)

25 CHAIR: Okay. We're back on the record.

1 MR. OLSEN: We are.

2 CHAIR: And Mr. Hayet, you're still under
3 oath. I think we were to Commissioner Clark.

4 COMMISSIONER CLARK: Good afternoon. And I
5 appreciate Chair LaVar giving me the lunch recess to
6 ponder a bit.

7 My first question relates to your simple
8 dispatch spreadsheet model that you talk about, I
9 think, on page 15 of your direct, and I'm interested in
10 understanding better how, if at all, it addresses
11 changes in load created by net metering customers in
12 their generation.

13 THE WITNESS: I can answer that. As you --
14 as I stated and as you recounted, it was a simple
15 spreadsheet model, so it wasn't intended to be
16 something that somebody could use as an alternative to
17 do a production cost dispatch.

18 It was intended to look at a few resources,
19 look at the full load of the PacifiCorp system,
20 dispatch those resources in an economic way to meet the
21 load of the system.

22 And the load of the system, to begin with,
23 included the load of the net metering customer as if --
24 as if they did not have net metering going on,
25 distributed generation.

1 So there was one dispatch, a set of units, a
2 determination and economic order of the dispatch of
3 those units to meet the load. Therefore, the cost that
4 each unit would generate was determined to meet that
5 load.

6 Then the next step was to essentially assume
7 that net metering takes place, the load is revised, the
8 load is changed, because the net metering customers
9 generate -- it's a lower -- effectively, it lowers the
10 load shape across the hours. And then we reperform the
11 same dispatch.

12 And in economic order, once again, you would
13 find that the most expensive units would be backed
14 down, essentially, compared to the initial dispatch.
15 In other words, the higher cost units would run less,
16 and you would find out your base load units would run
17 basically the same. Your intermediate could be
18 affected. And the highest cost unit would dispatch
19 lower as a result of the reduction in load. And it
20 would then produce results by unit.

21 And I computed generation by unit, cost by
22 unit, and I was able to see the difference in cost and
23 the amount of fuel cost, essentially, that was saved by
24 the net metering. And it was saved as the avoided cost
25 of the highest unit.

1 On average, it made -- since the amount of
2 net metering, at least in this case, having 3300
3 customers, having -- at this time having net meter, on
4 an average fuel basis, based on the assumptions I made,
5 it had a very small impact. It -- on an average fuel
6 impact.

7 It affects the most expensive resources,
8 those are the ones that are backed down, so the
9 average. The avoided cost clearly is the highest cost
10 resource, but rates are paid on an average basis, and
11 so on an average fuel basis, it had a very small impact
12 on the -- on the result.

13 COMMISSIONER CLARK: Thank you. Regarding
14 both the longer term and the short term analyses that
15 you've provided, and maybe take each of them in turn, I
16 think at least some of the values that are employed are
17 system values. Are those translated in some way to
18 Utah's jurisdictional values in your approach?

19 THE WITNESS: In --

20 COMMISSIONER CLARK: And if so, how?

21 THE WITNESS: The -- the approach would
22 translate, ultimately, on a Utah jurisdiction, but the
23 system has operated its dispatch as a single system.
24 So when you're looking at production costs and avoided
25 production costs, you're looking at overall to the

1 entirety of the utility, but ultimately then you do
2 allocate, using the -- the jurisdictional allocation
3 procedures, you do allocate down to the individual
4 states and individual class, ultimately.

5 But the assumption that I made in the
6 dispatch that I did is, this is consistent with the way
7 PacifiCorp operates its system and performs studies.
8 It dispatches the entirety of the system and impacts
9 are determined across the entirety.

10 COMMISSIONER CLARK: So if we were to
11 implement, for example, your proposal, then at some
12 point the jurisdictional allocation model would be
13 employed, the one that the Company customarily
14 employs --

15 THE WITNESS: That's right.

16 COMMISSIONER CLARK: -- to develop the Utah
17 jurisdictional --

18 THE WITNESS: Right.

19 COMMISSIONER CLARK: -- values or --

20 THE WITNESS: That's correct.

21 COMMISSIONER CLARK: -- costs? Thank you.
22 That's all my questions.

23 CHAIR: Thanks.

24 Mr. White?

25 COMMISSIONER WHITE: With respect to your

1 proposal, and I -- regarding a long-term analysis as a
2 check, there is discussion, or I guess you've referred
3 to like IRP type analysis or inputs or data. I mean,
4 are you familiar at all with their course --

5 THE WITNESS: Very much so, yes.

6 COMMISSIONER WHITE: -- IRP?

7 THE WITNESS: Yes, I am.

8 COMMISSIONER WHITE: I mean, is there any
9 potential translation or benefit, or is that a complete
10 wholly separate type?

11 THE WITNESS: Well, when we do talk, and I'll
12 talk the same way, I use the same lingo, I think, in
13 the Joint -- as the Joint Parties.

14 When we do talk about long-term economic
15 evaluations, that's essentially what is being performed
16 in an IRP. They're evaluating resources typically over
17 the long-term. Those resources could be demand side or
18 supply side resources.

19 But you typically are evaluating and
20 comparing one resource against the next, and you're
21 typically trying to do this long-term evaluation on the
22 utility, figure out -- you're -- oftentimes, you're
23 doing optimization, where your optimization technique
24 is stacking, is determining your optimal expansion plan
25 across 30 years.

1 And in that evaluation, in that optimization,
2 it's looking at the best resources for the utility to
3 determine for its expansion plan.

4 And then, yes, of course, the next step in
5 the process, then, is that's the assumption that, well,
6 the best resources that are going to be needed, maybe
7 one is picked. That resource, at the appropriate time,
8 then, is then determined for being added to the rate
9 base.

10 And when it's added to the rate base, rate
11 making treatment is determined, and those costs
12 generally are shared across the entirety of the
13 customers. And so that's -- that's what's done in
14 resource acquisition.

15 This isn't resource acquisition. This is
16 looking at a statute, wanting to examine costs and
17 benefits, and it's not looking -- and it doesn't say to
18 do it on distributed generation. It says look at net
19 metering to derive costs and benefits on net metering.

20 Net metering, essentially, by definition is a
21 rate making issue. It's a rate -- it's a development
22 of a rate that determines how costs and benefits --
23 that determine how costs are handled, our charges to
24 the rate payer are handled, when they're a net metering
25 customer.

1 So, because of that, and also one other
2 point, and because the statute also says you have to
3 look at impact on the non-net metering customer,
4 essentially, it says on other customers, but it's been
5 interpreted to mean on a non-net metering customer.

6 Because of that, because it's a rate making
7 issue, net metering, and so forth, it's important to do
8 it on the short term.

9 And -- and that is also important in
10 long-term resource acquisition. While you do the
11 long-term study to determine if it's a good resource,
12 you always bring it back to the short term and you use
13 the assumptions, you use the costs, the embedded costs,
14 and the cost of that asset in the given year.

15 You don't now look over 30 years to decide on
16 what your rate impact your rate design is going to be.
17 You look at it on a short-term basis. So that's why we
18 feel it's important.

19 And looking at the costs and benefits that --
20 that you're doing then feed into the next step, which
21 is the rate, this rate making decision. It says: In
22 light of the cost-benefit impacts, the rate making
23 decision will be decided. So that's why we believe
24 it's a short-term consideration.

25 COMMISSIONER WHITE: Thank you. I have no

1 further questions.

2 CHAIR: Thank you, Mr. Hayet.

3 In your rebuttal, I believe, you raised, or
4 you commented on a couple of issues with respect to
5 Rocky Mountain Power's proposal, line losses, and SOx
6 and NOx compliance?

7 THE WITNESS: Yes.

8 CHAIR: Mr. Clements addressed those in
9 surrebuttal. I was just wondering if you had any
10 comments on the surrebuttal.

11 THE WITNESS: I -- it is my belief that in
12 the issue of line losses that -- first of all, remember
13 that we say that these assessments will be done ongoing
14 and things will change, but I believe with 4,000
15 customers, 3,300, 4,000 customers, I believe that when
16 you do an assessment of transmission and distribution
17 losses you will find that the power that's generated,
18 say, by a residential customer located in a
19 neighborhood is going to stay there. It's not going to
20 travel to Wyoming or somewhere, you know, far away
21 where line losses could occur.

22 Essentially, you'll generate, you know, a
23 certain number of kilowatts in an hour, and it will
24 get -- that number of kilowatts will be consumed,
25 essentially. So I don't believe that line losses --

1 that you're going to incur some line loss of the
2 distributed generation that's generated at -- at the
3 residential customer location.

4 So, for that reason, if you're competing a
5 distributed generation resource located in a
6 neighborhood against something located 100 miles away,
7 something 100 miles away is going to have line losses
8 getting to the customer. Something generated right at
9 the neighborhood level is not going to incur a line
10 loss.

11 So that's where I think if you're going to do
12 cost-benefit analysis I think you ought to -- you
13 know -- you ought to say that a benefit is avoided line
14 losses.

15 On the other question of the SO₂, I agree
16 with Mr. Clements, with -- you know, after having
17 reviewed his testimony, I agree with that. If --
18 again, it comes back to the basic theory that we
19 believe in that only if something has a quantifiable
20 and verifiable impact does it get included in the
21 framework.

22 And SO₂ and NO_x isn't something that
23 distributed generation affects, if -- having that
24 distributed generation will never affect the amount of
25 costs that PacifiCorp will spend on buying NO_x

1 allowances to SO2, then it never avoids it, therefore
2 should not be treated as -- as a benefit, so I agree
3 with that.

4 CHAIR: Thank you.

5 Mr. Olsen, anything else from you?

6 MR. OLSEN: Nothing. Nothing further at this
7 time.

8 CHAIR: Thank you, Mr. Hayet.

9 THE WITNESS: Thank you.

10 CHAIR: Mr. Holmes, would you like to provide
11 a statement during this hearing?

12 MR. HOLMES: Yes, Mr. Chairman, I would like
13 to do so.

14 CHAIR: Why don't you go ahead and do that
15 now, then. You can feel free to sit there or stand
16 here, whichever you prefer.

17 MR. HOLMES: And first of all, Mr. Chairman,
18 I'd like to say thank you as well for giving me the
19 lunch break to ponder what I'm about to say.

20 UCARE is the Utah Citizens Advocating
21 Renewable Energy and was formed in February of last
22 year. We formed in response to the utility's, to Rocky
23 Mountain Power's, proposed fee on -- on solar net
24 metering customers.

25 We intervened as a party, I think, at this

1 time last year, or I guess a little earlier. Mike
2 Rossetti, the founder of UCARE, was here to testify.

3 The organization has also intervened and been
4 accepted, thank you, to intervene as a party to the
5 current docket. What we've done thus far is we've had
6 several opportunities for input, which we very much
7 appreciate. We feel the process has been open in that
8 regard, and we appreciate your facilitating our sharing
9 of information and ideas.

10 We first submitted input to this Docket,
11 14-035-114, October 9th, in which we thanked the
12 Commission for their decision of August 2014 to further
13 study the costs and benefits of solar, of net metering
14 solar.

15 We also appreciate the legislature's support
16 of this effort in Senate Bill 208 of the 2014 session.
17 UCARE supports a comprehensive examination of all cost-
18 benefit factors, not only selected within grid factors.

19 We also suggested at that time the inclusion
20 of commercial net metering customers, if for no other
21 reason than to get a larger net metering database
22 generated, and also for the fact that SB208 did not
23 specify residential, so we wanted to have commercial
24 net metering included.

25 We referenced at that time two SINAPS

1 studies, one for Mississippi and one for Utah, that
2 identified a broad range of avoided costs due to solar
3 net metering, both within grid and the so-called
4 externality costs.

5 The SINAPS study, or one of the SINAPS
6 studies, the one that was done for Utah in 2010,
7 actually got into premature deaths and other morbidity
8 costs associated with fossil fuel combustion.

9 We also submitted at that time as an exhibit
10 an NAACP report that was issued last year looking at
11 how the human health economic and environmental costs
12 of fossil fuel combustion have an even greater impact
13 on low-income families and communities of color.

14 On October 20th, we, along with the Joint
15 Parties, submitted questions about the scope and depth
16 of the Rocky Mountain Power load research study
17 proposal. Of course, we still wanted to have
18 commercial NEM included. We had some questions about
19 the data input process, in terms of subject selection,
20 granularity, and other factors.

21 And then on December 5th of last year, we
22 submitted, along with the Joint Parties, another
23 request for an expansion of sample size and some more
24 customer specific data.

25 This year, in January, UCARE submitted a

1 technical conferences proposal in response to the
2 Commission's request. We proposed four workshops for
3 identifying and assessing the health, economic, and
4 environmental impacts of displacing fossil fuel energy
5 generation with net meter solar generation. And we
6 also wanted to -- suggested that a look be taken at the
7 impacts of pacificwide regulatory factors, not just
8 Utah specific, but how they might impact the situation
9 in our state.

10 February 9th, we submitted a revised proposal
11 for technical conferences. We suggested four technical
12 conferences. One would look at the grid system impacts
13 and benefits directly experienced by all parties to the
14 grid. The other three would look at the direct and
15 indirect costs and benefits to all Utahans in the areas
16 of health, economics, and the environment. So, in
17 other words, we wanted the public at large, impacts to
18 the public at large, to be assessed, for the purposes
19 of putting together a comprehensive analytical
20 framework.

21 We cited several studies validating our
22 requests. We also agreed with the Commission that the
23 five demand site management cost test models -- and
24 this was a Commission decision or ruling in
25 09-035-27 -- that the five test suite for DSM might

1 prove inadequate to the task at hand, which is
2 assessing costs and benefits of solar NEM, PacifiCorp's
3 NEM program.

4 We found all five of them were lacking, to
5 greater or lesser degrees. And we suggested that the
6 Public Service Commission consider adapting and using
7 other models, such as the Regional Economic Model --
8 Models, Incorporated, which is REMI, and that is a
9 model that is specifically advocated in the governor's,
10 Governor Herbert's, ten-year energy strategy.

11 On April 2nd, we were granted intervention as
12 a party to this docket.

13 On May 12th, UCARE made a presentation to the
14 working group, the technical working group, and
15 essentially what we did was we identified a whole host
16 of what it costs within grid and also societal. And I
17 won't belabor you with -- or the audience with all the
18 points that we raised because I think that a lot of
19 them have been addressed and they've been submitted for
20 the record.

21 But we just felt that the -- the legislature
22 did not call for a limited study, and we took the SB208
23 at its face. All the cards should be put on the table.
24 Everything should be accessed fairly and fully.

25 On June 4th, we submitted -- and when we say

1 "we," I submitted, on behalf of UCARE, a data request
2 to the Office of Energy Development. And that was
3 ruled inappropriate because the Office of Energy
4 Development was not then a party to the docket, and
5 still is not officially a party to the docket, although
6 in a statement that was made by the OED, the Office of
7 Energy Development, to the Natural Resources Interim
8 Committee in July, they did state that they are, in
9 fact, working with the Commission on solar issues. So
10 hopefully there is a connection now that didn't exist
11 before.

12 In any case, this was -- we were advised to
13 file a GRAMA request, Government Records Access and
14 Management Act request, which we did. And this was
15 with -- in an attempt to get information that was
16 related to the governor's energy report that was issued
17 in May of this year, which we felt gave solar energy
18 short shrift, and we wanted to find why -- you know,
19 among other things, why they didn't take compliance and
20 other issues into account. This was the energy and --
21 energy mining report.

22 And so, in any case, we wanted to find why
23 they used that particular model, rather than the REMI
24 model, which the governor's plan advocates, why they
25 didn't include externalities, and there were several

1 others, other requests. That's also been -- it's on
2 the record, so I won't go into that with any greater
3 depth.

4 But what -- and that GRAMA request is
5 ongoing. But what we found was that it was interesting
6 that the -- there was a footnote in that report in
7 which the Office of Economic Development acknowledged
8 that they weren't able to hold solar to the same
9 standards as the other energy sectors because the North
10 American Industrial Code System, NAICS, didn't have a
11 sufficient coding system. They didn't even have any
12 codes for solar until 2012, and so that is a national
13 systemic problem. If you -- if you go to the NAICS
14 system, you'll find one code for solar. You'll find
15 over 20 if you enter petroleum, coal, or natural gas.

16 So what -- what we would recommend or ask
17 that the Commission consider is that when you are --
18 when someone presents a case that the impacts are not
19 quantifiable, part of the problem is that they're
20 hidden. They're hidden in other sectors.

21 For example, economists at the Workforce
22 Services Department indicated that solar economic
23 impacts might be found under construction, something
24 more general. So that is something I hope that the
25 Commission will take into -- into account, is the

1 systemic bias of some of these econometric models in
2 terms of finding the true impacts of solar.

3 And I think that that is pretty much what I'd
4 like to say for this statement. I would just ask that
5 the Commission keep in mind that these questions are
6 sure to be asked in future dockets. How will all
7 consumers, the Utah public, be affected by energy
8 decisions, not just within grid and the rate payers,
9 but the entire -- the entire state of Utah, all
10 Utahans.

11 And so we would call for more comprehensive
12 research and a reworking of the tools so that there's
13 something -- a tool is devised, or tools are devised,
14 that can more accurately reflect what solar net
15 metering brings to the system.

16 And that, Commissioner, is what I have to say
17 right now. Thank you very much for allowing this.

18 CHAIR: Thank you, Mr. Holmes.

19 We will go to Mr. Jetter now.

20 MR. JETTER: Thank you, Mr. Chairman. The
21 Division would like to -- excuse me. It still works.
22 The Division would like to call to the stand and have
23 sworn in Mr. Robert A. Davis.

24 (Robert A. Davis was duly sworn.)

25 CHAIR: Thank you.

1 ROBERT A. DAVIS,
2 called as a witness at the instance of Division
3 of Public Utilities, having been first duly
4 sworn, was examined and testified as follows:

5 DIRECT EXAMINATION

6 BY MR. JETTER:

7 Q. Mr. Davis, would you please state your name
8 and occupation for the record?

9 A. My name is Robert A. Davis. Excuse me. I go
10 by Bob. I'm a utility analyst for the Division of
11 Public Utilities.

12 Q. Thank you. And in the course of your
13 employment and involvement with the docket that we're
14 here presenting testimony on today, did you prepare and
15 cause to be filed direct, rebuttal, and surrebuttal
16 testimony, along with Exhibits DPO Exhibit No. 1.0D,
17 1.1D, 1.0R, 1.0SR?

18 A. Yes.

19 Q. If you were asked the same questions that are
20 contained within each of those three sets of prefiled
21 testimony today, would your answers remain the same?

22 A. They would. However, I would like to
23 clarify. Page 2 of my rebuttal, lines 29 and 30, where
24 I was referring to Mr. Hayet's method, I stated in
25 there that given more realistic nonhypothetical inputs.

1 That was a mischaracterization on my part, and what I
2 should have said is that I agree with his illustrative
3 example.

4 **Q. Thank you. And with that minor**
5 **clarification, is there any other changes or edits that**
6 **you would like to make?**

7 A. No, there's not.

8 MR. JETTER: I would move at this time that
9 Mr. Davis's direct, rebuttal, and surrebuttal
10 testimony, along with the attached exhibits, be entered
11 into the record of this hearing at this time.

12 CHAIR: Any objection?

13 Hearing none, they'll be entered.

14 Thank you.

15 MR. JETTER: Thank you.

16 **Q. (By Mr. Jetter) Mr. Davis, have you prepared**
17 **a brief summary of your testimony and the position of**
18 **the Division of Public Utilities?**

19 A. I have.

20 **Q. Please go ahead and read that.**

21 A. If my voice will hold. Good afternoon. My
22 summary has two parts. I will summarize the Division
23 led work groups, and second, the Division's position in
24 this matter.

25 The Division led work groups, on March 19th,

1 2015, the Public Service Commission of Utah issued its
2 first order amending scheduling order and notices of
3 work group meetings, hearing, and public witness
4 hearing. Parties at the scheduling conference agreed
5 to form an informal work group led by the Division of
6 Public Utilities to discuss various topics, including
7 the topics identified in the Commission's notice dated
8 March 9th, 2015.

9 These work group sessions were intended to be
10 a presentation of facts and not a forum for advocacy.
11 The topics of discussion, as requested by the
12 Commission, were as follows.

13 Number one, applicability, modification, and
14 usefulness of the traditional demand side management
15 costs and benefits test equations. Two, net metering
16 program impacts on the distribution system. Three,
17 adapting an avoided cost model to evaluate net metering
18 program benefits. And four, integrated resource
19 planning perspective.

20 The presentations throughout the course of
21 the work group sessions addressed the suggested topics
22 of discussion offered by the Commission. The work
23 group participants came away with a better
24 understanding of the parties' positions and knowledge
25 of distributed generation's impact on utility's

1 distribution systems.

2 Work group sessions one and two helped
3 provide a basic understanding of utility system, solar
4 net metering system, and system impacts. Just prior to
5 the Commission's July 1st, 2015 order during work group
6 three, the parties offered and discussed numerous costs
7 and benefits associated with distributed generation.
8 However, little, if any, consensus could be achieved as
9 to the relevancy of the costs and benefits of from
10 whose perspective the costs and benefits should be
11 weighed, nor could the participants reach a conclusion
12 about the relevance of the Commission approved demand
13 side management tests or how they would be modified to
14 be applicable and usable to the net metering program.

15 Between work group three and four, the
16 Commission issued its July 1st, 2015 Order Re:
17 Conclusions of Law and Statutory Interpretation and
18 Order Denying Motion to Strike.

19 Among other things, the Commission ordered
20 that the relevant costs and benefits are those that
21 accrue to the utility or its non-net metering customers
22 in their capacity as rate payers of the utility.

23 Through the course of the work group
24 sessions, the participants were never certain whether
25 the framework was to include all net metering customers

1 or only residential rooftop solar customers. As a
2 result, it was not clear what the goal of the work
3 group sessions should be.

4 Division summary. The Commission should
5 adopt a framework based on a cost-of-service principles
6 if such principles are widely used and accepted. Most
7 of the identifiable and quantifiable costs and benefits
8 are already included in the revenue requirement
9 calculation cost-of-service study.

10 Any other appropriate costs and benefits not
11 already included in the revenue requirement process
12 could be identified and considered along with the cost
13 of service study as proposed by the Division.

14 The net metering customers should be
15 compensated fairly for their excess generation, while
16 other customers should not bear additional costs as a
17 result of net metering customers' unique use of the
18 electrical system.

19 The Division supports the Company's proposal
20 of using avoided costs to compensate net metering
21 customers for their excess generation.

22 Current rate structures are not well suited
23 to residential net metering customers because the
24 energy output from the customers is netted against
25 bundled rates comprised of energy in the fixed grid

1 costs.

2 As a result of this mismatch between what is
3 being netted on each side, net metering based on
4 current residential retail rates does not adequately
5 collect revenue for fixed costs related to services
6 received by such customers.

7 The rates may also overcompensate such
8 customers for excess generation, and even if current
9 retail rates are not overcompensating customers for
10 their excess generation under the current compensation
11 scheme, higher rates of penetration may lead to higher
12 retail rates, and thus windfalls to net metering
13 customers.

14 Therefore, the Commission should choose an
15 analytical framework that will accurately identify
16 these costs and benefits and be applicable to rate
17 setting. The Division's, Company's, and Office of
18 Consumer Service's proposals as detailed in their
19 testimony will accomplish this.

20 The Division agrees that certain adjustments
21 may need to be made for unique aspects of customer
22 generation. The Division believes this can be
23 accomplished without the need of new complex avoided
24 cost studies. Rather, adjustments to existing tools
25 are more likely to result in accurate conclusions

1 applicable in rate setting contexts.

2 The intermediate goal of this process is to
3 reasonably ascertain the costs and benefits of net
4 metering programs with the ultimate goal of fairly
5 apportioning those costs and benefits through
6 reasonable rates and within a time period relating to
7 those costs and benefits. This can be done without
8 creating new costly and burdensome tools and studies.

9 Dr. Artie Powell provided a brief summary of
10 the Division's framework proposal. He will briefly
11 explain the Division's concern with the Joint Parties'
12 criticisms of using the cost-of-service study as a
13 framework and oversimplification of Utah Code Annotated
14 54-15-105.1.

15 He will also attest to usefulness of the
16 Division's, Company's, and Office of Consumer Services'
17 framework proposals, closely aligned proposals.

18 The Division responds to the three questions
19 requested by the Commission in this prehearing notice.
20 Number one, the Division proposes using the same
21 cost-of-service study that has been used and accepted
22 in past proceedings to determine the net costs and
23 benefits of the net metering program.

24 Two, the Division's proposal of using a with
25 and without cost-of-service model to determine the

1 costs and benefits of the net metering program will
2 encapsulate on a net basis the costs and benefits to
3 the Utility and its other rate payers.

4 Three, the Division believes that the time
5 period should be commensurate to the timing of rate
6 making allowed under state statute, and as adopted by
7 the Commission, on a case-by-case basis.

8 MR. JETTER: Thank you. That concludes my
9 direct questioning of Mr. Davis, and he's available for
10 cross-examination.

11 CHAIR: Thank you.

12 Mr. Olsen.

13 MR. OLSEN: We have nothing.

14 CHAIR: Ms. Hogle?

15 MS. HOGLE: No questions.

16 CHAIR: Thank you.

17 Joint Parties?

18 MS. HAYES: A few questions. Thank you.

19 CROSS-EXAMINATION

20 BY MS. HAYES:

21 Q. Good afternoon, Mr. Davis.

22 A. Good afternoon.

23 Q. Does the Company use the cost-of-service
24 model to evaluate the cost effectiveness of its DSM
25 resources?

1 A. I'm not that familiar with the DSM test, so I
2 can't answer that.

3 Q. All right. Does the Company use the
4 cost-of-service model in its IRP analysis?

5 A. I don't believe so.

6 Q. You -- you testify that the -- that the DSM
7 test should not be used to evaluate the cost
8 effectiveness of the net metering program, so I would
9 like to ask you a little bit about the utility cost
10 test. Are you familiar with the utility cost test?

11 A. Not that familiar, no.

12 Q. Okay. Well, we'll see how far we can get.

13 A. Okay.

14 Q. Do you know what a utility cost test result
15 of one or greater indicates?

16 A. One or greater, I believe, means that it's a
17 good thing.

18 Q. Yes. In other words, it indicates it would
19 be more economically efficient to acquire a given
20 demand side resource than not to acquire it; is that
21 correct?

22 A. I believe that's correct.

23 Q. And that's just another way of saying that
24 without that particular resource costs will otherwise
25 be higher; is that correct?

1 A. Say that again, please.

2 Q. Yeah. So, that if you have a utility cost
3 test result of one or greater, that's another way of
4 saying -- and I'll just say all other things being
5 equal, that that's another way of saying that without
6 that resource costs will otherwise be higher?

7 A. I believe that's correct.

8 Q. Let's see. The net metering program
9 generates electricity for the utility system; is that
10 correct?

11 A. Yes.

12 Q. And it also reduces electricity consumption
13 from its participants; is that correct?

14 A. That's the theory.

15 Q. And the Company's IRP looks at both
16 electricity generation and load reduction from a
17 long-term revenue requirement perspective; is that
18 correct?

19 A. That's correct.

20 Q. And according to the Company's IRP modeling,
21 those characteristics, electricity, generation, and
22 load reduction, have long-term value; is that correct?

23 A. Yeah.

24 Q. So shouldn't we, in the context of net
25 metering cost-benefit analysis, look at the long-term

1 value of the net metering resource?

2 A. I think it's illustrative. I think it's, as
3 everyone before me has said, that it's informative.

4 Q. All right. Throughout your testimony, you
5 admit that some costs and benefits of the net metering
6 program may not be captured in your proposal, but that
7 they could be identified and treated separately?

8 A. That's correct.

9 Q. And I think you say this about both the cost-
10 of-service analysis, as well as avoided costs. And so
11 I guess my first question is, is it your recommendation --
12 well, and then you -- and then you -- so I guess I'm
13 wondering about how -- how you propose to identify and
14 treat those separately.
15 Is it your recommendation to reopen the avoided costs
16 method in order to capture the benefits of distributed
17 generation?

18 A. No. I think that's been well vetted in
19 Schedule 37 --

20 Q. Okay.

21 A. -- and in part of that that --

22 Q. Okay.

23 COURT REPORTER: I didn't hear what you said,
24 the last part. "I think that's been well vetted in
25 Schedule 37 -- "

1 THE WITNESS: Correct.

2 COURT REPORTER: And what after that?

3 THE WITNESS: I don't think I said anything
4 after that.

5 COURT REPORTER: Okay.

6 Q. (By Ms. Hayes) Okay. So your testimony,
7 admittedly, leaves benefits such as avoided
8 distribution level line losses on the table with no
9 proposed method to calculate them; is that correct?

10 A. I didn't offer any method to calculate that,
11 no.

12 Q. Okay. But -- okay. And there is no --
13 otherwise no proposal to reopen avoided costs to
14 address benefits that may be left on the table?

15 A. No.

16 Q. Okay. And that -- and so -- and that goes
17 for benefits that may not be captured both in the cost-
18 of-service study as well as benefits that may not be
19 captured from the avoided costs for excess generation?

20 A. I'm sorry, are you asking me if they should
21 be in cost of service or...

22 Q. Well, let me -- let me go back to your
23 testimony. So -- let's see. I'm going to go to page 8
24 of your surrebuttal testimony.

25 A. Okay.

1 Q. I wish I had put the line number. Okay. You
2 say -- this is lines 154 to 157-ish -- "Instead of
3 creating another complex avoided cost study, the
4 Division believes the parties to this matter should
5 look at Schedules 37 and 38 and identify overlooked
6 costs, if any, and use those schedules to maintain some
7 consistency through all of the Company's operations."

8 A. Okay.

9 Q. So, are you saying that we can use Schedules
10 37 and 38 to identify overlooked costs from this
11 docket?

12 A. I think what I'm seeing is look for --
13 identify overlooked avoided costs in applying to
14 Schedule 37 and 38.

15 Q. Okay. But you haven't specified necessarily
16 what those overlooked costs and benefits are?

17 A. No, I haven't.

18 Q. I see. Okay. And then, finally, I'll just
19 point out, on page 6 of your surrebuttal testimony, you
20 mention some costs associated -- life cycle costs
21 associated with distributed generation systems. I'm
22 looking at lines 108, starting, through 110.

23 A. Uh-huh.

24 Q. These are not costs the utility pays, are
25 they?

1 A. Let me think about that for a minute. I'm
2 going to say that there's a possibility, but probably
3 not.

4 MS. HAYES: Okay. All right. Those are all
5 my questions for you, Mr. Davis.

6 THE WITNESS: Thank you.

7 MS. HAYES: Thank you.

8 CHAIR: Thank you. Mr. Mecham?

9 MR. MECHAM: Thank you, Mr. Chair.

10 CROSS-EXAMINATION

11 BY MR. MECHAM:

12 Q. **Good afternoon, Mr. Davis.**

13 A. Good afternoon.

14 Q. **I am here representing Vivint Solar. In your**
15 **discussion with Ms. Hayes, you were talking about the**
16 **various benefits that may not be captured by your cost-**
17 **of-service analysis. I think you identify those on**
18 **page 11 of your direct, lines 180 through, perhaps,**
19 **187, something like that. Are you --**

20 A. 180 through 187?

21 Q. **Yeah.**

22 A. Okay.

23 Q. **Are those the benefits that are not captured,**
24 **or possibly not captured, by your cost-of-service**
25 **study?**

1 A. I think on a net basis the cost-of-service
2 study would pick those up.

3 Q. So these wouldn't be those things you're
4 contemplating outside of the study?

5 A. No, they would not.

6 Q. And so what would there be outside of the
7 study that's not being captured?

8 A. Possibly, distribution level line losses, for
9 example.

10 Q. Okay. Is that comprehensive, or are there
11 others that you -- you just haven't been able to
12 identify them, or...

13 A. I haven't been able to identify or quantify
14 them.

15 Q. So -- okay. So you don't anticipate anybody
16 quantifying the costs or benefits in this proceeding?

17 A. They could, yeah.

18 Q. How?

19 A. I don't know or I would have done that.

20 Q. So you weren't able to do it; is that
21 correct?

22 A. I didn't try.

23 Q. But had you tried, would you have had to get
24 the Company to provide data? Or how would you have
25 done it?

1 A. I'm not an engineer, so I don't know if I
2 could do that, so I probably would have relied on
3 someone.

4 Q. I'm a lawyer, and I know I couldn't do it.
5 How do you anticipate this proceeding moving forward?
6 How is the Division -- if this isn't where we're
7 quantifying costs and benefits, where are we going to
8 do that?

9 A. I would say in the next general rate case.

10 Q. Will the Commission have to decide what those
11 benefits are before they do that?

12 A. I don't know if I can speak for the
13 Commission on what they think they need to do.

14 Q. Okay. How would you suggest they do it from
15 the Division? If you were testifying before the
16 Commission in the next round, how would you suggest
17 they do it?

18 A. I think they would have to rely on the
19 evidence before them.

20 Q. Clearly. Okay. Let me ask you this about
21 your direct testimony on lines 147 through 152. There
22 you talk about, at lower penetration levels, the
23 differences are not a considerable problem. Is
24 distributed generation causing a problem on the system
25 right now?

1 A. What lines were those?

2 Q. I'm sorry. Line 147 through -- oh, you can
3 go as far as 152.

4 A. What was your question?

5 Q. Is distributed generation causing a problem
6 on the network today?

7 A. I don't know. I work for the Division. I
8 don't work for the Company.

9 Q. Right. You regulate the Company, though.

10 A. Correct.

11 Q. You're -- you are -- you have information
12 available to you that others on the outside don't. Do
13 you have any opinion as to whether or not there's a
14 problem?

15 A. The information suggests the penetration
16 level is not high enough yet to be causing problems.

17 Q. Okay. Thank you. And do you have -- is
18 there a tipping point? I mean, do you have any idea
19 when would you reach a point where there is a too much
20 distributed generation and it is causing a problem?
21 What's the tipping point?

22 A. Based on, I think it was Ms. Morgan's,
23 everything that comes across the Internet seems to be
24 around 10 percent penetration. Whether that's right or
25 wrong, I don't know.

1 Q. Okay. And the Division's position -- you
2 stated in your summary and in your testimony, written
3 testimony, as well, you said that distributed
4 generation customers or net metering customers need to
5 be fairly compensated for their excess power generated.
6 And your position is, or the Division's position is,
7 that the avoided costs of the Company is the -- is the
8 fair compensation?

9 A. Correct.

10 Q. So three or four cents, or whatever the
11 avoided cost is, per kilowatt hour?

12 A. Correct, whatever that is.

13 Q. Okay. And as that is used by their
14 neighbors, they're paying eight, 11 or 14 cents?

15 A. What's being used by the neighbors?

16 Q. The excess power that's generated by a
17 rooftop solar customer.

18 A. There's no indicator that somebody side by
19 side, one with rooftop solar and one without, receives
20 that excess generation.

21 Q. Wouldn't it -- did you say you're an
22 engineer? I can't remember.

23 A. I'm not an engineer.

24 Q. Okay. Wouldn't it -- well, I'll just ask you
25 your opinion. Wouldn't it likely stay close by in the

1 neighborhood? Isn't that typically what electricity
2 does? It doesn't go back out on the grid and go some
3 distant place, does it?

4 A. I hate to say it this way, but I have no idea
5 of the free will of an electron.

6 (Laughter.)

7 MR. MECHAM: Okay. I think that will do it
8 for now.

9 CHAIR: Any redirect, Mr. Jetter?

10 MR. JETTER: I do have a few brief redirect
11 questions.

12 REDIRECT EXAMINATION

13 BY MR. JETTER:

14 Q. The first one was, looking at your direct
15 testimony in response to a question asked by Mr. Mecham
16 regarding the problem for the utility, with that
17 statement that you said: At lower penetration levels,
18 the differences are not a considerable problem for the
19 utility. If there are cost shifting involved to other
20 customers, do you consider that a problem? Was that
21 supposed to be included in that statement or do you
22 believe that's a separate problem?

23 A. I believe that should be included in that
24 statement. It is a problem for the utility.

25 Q. Okay. Just to make sure I clarify this, the

1 cost shift is a problem for the utility that is
2 independent of physical constraints on the distribution
3 grid?

4 A. Say that one more time for me. Sorry.

5 Q. The problem that you're referring to of not
6 being a considerable problem in your testimony is the
7 physical constraints on the grid not being a problem at
8 the current penetration levels?

9 A. Yes.

10 Q. And you're not testifying that cost shifting
11 is not a problem at current penetration levels?

12 A. That's correct.

13 Q. Thank you. In reference to the other
14 question by Mr. Mecham regarding the line of
15 questioning about whether it's reasonable to pay a
16 customer the avoided cost, let's say, for example, a
17 Schedule 38 avoided cost of 5.2 cents, or somewhere in
18 that ballpark, for a kilowatt hour of generation, and
19 selling it to the neighbor for the retail rate. When
20 the utility purchases energy from an actual QF, do they
21 purchase it at 5.2 cents and then sell it along with
22 the distribution and transmission services to other
23 customers at the retail rate?

24 A. I believe that's correct.

25 Q. And do you believe that's a problem?

1 A. No.

2 MR. JETTER: Thank you. That's all of my
3 redirect.

4 CHAIR: Okay. Thank you. I believe the
5 redirect all related to Mr. Mecham's questions, so I'll
6 go to you, if you have any recross.

7 MR. MECHAM: I'm fine. Thank you.

8 CHAIR: Okay. Thank you. Mr. White?
9 Commissioner White?

10 COMMISSIONER WHITE: I have no questions.
11 Thanks.

12 CHAIR: Commissioner Clark?

13 COMMISSIONER CLARK: No questions.

14 CHAIR: I have -- I have a couple, Mr. Davis.
15 How does your proposal address program administration
16 costs?

17 THE WITNESS: I think I would have to defer
18 that to Dr. Powell.

19 CHAIR: Okay. And I'll save that question
20 for later.

21 Do you have an opinion regarding the adequacy
22 of production meter data to run your proposed
23 cost-of-service study?

24 THE WITNESS: Again, I would have to --

25 CHAIR: You'd defer that to Dr. Powell?

1 THE WITNESS: I'd have to defer that to Dr.
2 Powell. I just don't understand that --

3 CHAIR: Okay.

4 THE WITNESS: -- as well as I should yet.

5 CHAIR: Okay. Thank you. I don't have
6 anything further. Thank you, Mr. Davis.

7 THE WITNESS: Thanks.

8 CHAIR: Mr. Jetter?

9 MR. JETTER: Thank you. The Division would
10 like to call a second witness, Dr. Artie Powell.

11 (Artie Powell, Ph.D. was duly sworn.)

12 CHAIR: Thanks.

13 THE WITNESS: Go ahead.

14 ARTIE POWELL, Ph.D.,
15 called as a witness at the instance of Division
16 of Public Utilities, having been first duly
17 sworn, was examined and testified as follows:

18 DIRECT EXAMINATION

19 BY MR. JETTER:

20 Q. Thanks. Dr. Powell, would you please state
21 your name and occupation for the record?

22 A. My name is Artie Powell, P-o-w-e-l-l. I'm
23 the manager of the energy section within the Division
24 of Public Utilities.

25 Q. Thank you. And in the course of your

1 employment and your involvement with the dockets that
2 we're here for today, did you prepare and cause to be
3 filed surrebuttal testimony along with DPU Exhibit
4 1.0D?

5 A. Yes, I did.

6 Q. If you were asked the same questions
7 contained therein today, would your answers remain the
8 same?

9 A. They would, but I think there's one
10 clarification I would like to make.

11 Q. Please go ahead.

12 A. This is on page 6 of my testimony. It's on
13 line 107. The question -- or the response to a
14 question, actually, begins on line 105.

15 Excuse me. That -- let me start over there.
16 The question -- or the response starts on 107. The
17 correction is on line 108. It says, "The Division has
18 not proposed a particular rate design, and therefore
19 are not collapsing."

20 It might be more grammatically correct to say
21 "Therefore, the Division is not collapsing." It just
22 makes it a little bit more clear.

23 Q. Thank you.

24 A. There's probably other grammatical mistakes
25 too, but...

1 Q. Thank you. And I've noticed something, just
2 as I'm looking at -- the Division handed out -- and
3 we're not asking to put this in the record -- a witness
4 and exhibit list, and I believe we identified Dr.
5 Powell's testimony as rebuttal on this, but it was, in
6 fact, surrebuttal, so if anybody is looking at this
7 particular piece of paper we've handed out, there's a
8 slight correction to that as well.

9 Dr. Powell, have you prepared a statement
10 summarizing the Division's position?

11 A. Yes, I have.

12 Q. Please go ahead.

13 A. Good afternoon. I will try to make my
14 summary pretty brief, especially since my testimony was
15 brief.

16 My surrebuttal testimony addresses two
17 issues. First, the Joint Parties' claim that by
18 recommending a cost-of-service framework for the cost-
19 benefit analysis. The Division is suggesting that the
20 Commission consolidate Sections 1 and 2 of the statute.
21 The Joint Parties' claim misconstrues the Division's
22 position.

23 Second, issues related to the compensation
24 for excess generation for net metering customers.
25 Specifically, the Division is generally supportive of

1 the Company's proposal to use avoided cost method to
2 value that excess generation.

3 The Division recommends the use of a cost-of-
4 service framework to effectuate the cost-benefit
5 analysis under Section 1 of the statute.

6 While the Division believes there is a strong
7 connection between Sections 1 and 2 of the statute, the
8 Division has not proposed a specific rate spread or
9 design in this phase of the proceedings. Therefore,
10 the Division is not trying to collapse, or propose that
11 the Commission collapse, the two processes that are
12 contemplated in the statute.

13 The Division has, however, argued that having
14 a framework that will naturally inform rate spread and
15 design is beneficial to the process and will be an
16 efficient use of resources.

17 The Division also believes that because the
18 long-term analysis proposed by the Joint Parties has no
19 direct impact on the Company's call to service, it will
20 be of little value in an extended phase addressing
21 Section 2 of the statute, in other words, rate spread
22 and rate design.

23 The Division believes that the type of
24 long-term analysis endorsed by the Joint Parties is
25 better suited to addressing the appropriate

1 compensation for any excess generation provided by the
2 net metering customers than in determining a
3 cost-benefit analysis under Section 1 and 2 of the
4 statute.

5 As discussed in Mr. Davis's testimony, the
6 Division believes the Joint proposal is fundamentally
7 flawed. As an alternative to the Joint Parties'
8 proposal, Division generally supports the Company's
9 recommendation to use avoided cost methods to value
10 excess generation.

11 The Company's proposal has the advantage of
12 using methods that are well known and regularly
13 reviewed and vetted before the Commission. Any changes
14 to these methods to accommodate future circumstance can
15 be quickly identified and incorporated going forward.

16 The Company's proposal also addresses the
17 Division's concern that under the current rate
18 structure, where excess generation is valued at retail
19 rates, increased penetration of distributed generation
20 creates, contrary to sound economic principles, a
21 windfall for net metering customers, specifically,
22 increasing penetration of net metering will lead to
23 higher retail rates. The use of avoided cost methods
24 disconnects compensation from the retail rate and would
25 eliminate this windfall.

1 I'd also like to clarify the Division's
2 position regarding lost revenues, if it hasn't already
3 been made clear. We do believe that lost revenues is a
4 problem that the utility faces. We also believe that
5 lost revenues can increase the Company's costs through
6 its cost of capital. If the rating agencies determine
7 that there is an increase in the Company's risk
8 relative to its lost revenues, or any other treatment
9 in the regulatory arena, then they have the ability to
10 downgrade, would be one option, the Company's bond
11 rating, and that would increase the cost of capital,
12 and thus it would increase the Company's revenue
13 requirement and the cost to customers.

14 Likewise, if the equity community believes
15 that there's an increased risk of the Company in facing
16 lost revenues, or any other decision that the
17 Commission makes, then that will also increase the cost
18 of capital and would be reflected in a higher cost to
19 customers as well.

20 And that concludes my summary. Thank you.

21 MR. JETTER: Thank you, Dr. Powell. That
22 concludes my direct questioning, and Dr. Powell is
23 available for cross.

24 CHAIR: Thank you. Mr. Olsen?

25 MR. OLSEN: We have no cross.

1 CHAIR: Thank you.

2 Ms. Hogle?

3 MS. HOGLE: No cross. Thank you.

4 CHAIR: Thank you.

5 Joint Parties.

6 MR. RITCHIE: No questions. Thank you.

7 CHAIR: Thank you.

8 Mr. Mecham?

9 CROSS-EXAMINATION

10 BY MR. MECHAM:

11 Q. Dr. Powell, good afternoon.

12 A. Good afternoon.

13 Q. I understand your approach and I understand
14 the Division's recommendations. Tell me, the
15 benefit -- are there benefits outside the cost-of of
16 service analysis that the Commission should take into
17 account? It's the same question I asked Mr. Davis.

18 A. We haven't identified any. I think when
19 he -- Mr. Davis mentioned that line losses could be
20 included into a cost-of-service type of study, and
21 certainly those could be.

22 The Commission has already determined that if
23 a party wishes to pursue a benefit or cost to include
24 in its study, then it has the obligation to identify,
25 quantify, and verify those costs or benefits.

1 And so we're assuming that once the
2 Commission makes a decision, chooses a framework, then
3 there will be a litigated process to determine exactly
4 which costs and benefits will go into those studies.

5 **Q. In a rate case, or in something subsequent to**
6 **this that isn't a rate case?**

7 A. I think the -- I think that the Commission
8 probably has the flexibility to decide that. It
9 certainly could be in a rate case. We're not
10 guaranteed that the Company is going to turn around and
11 file a rate case in January. The stipulation in the
12 last rate case said they would stay out at least until
13 January. So a whole host of circumstances will
14 determine when that next rate case would be.

15 If we thought that it might be too long, then
16 I would think the Commission could determine that
17 another proceeding could address the implementation of
18 those studies.

19 **Q. But it could be as soon as this January?**

20 A. Yes, it could be.

21 **Q. Okay. And do you have an opinion -- and if**
22 **you don't, that's fine, but do you have an opinion as**
23 **to what effect the Division's recommendations will have**
24 **on net metering?**

25 A. Yes, I do. This question actually came up in

1 the last rate case, specifically with regards to the
2 Company proposal of a surcharge for net metering
3 customers.

4 It was claimed in that particular proceeding
5 that this would have a detrimental impact, solar,
6 rooftop solar, would disappear in Utah. But a few
7 quick calculations just demonstrate that that surcharge
8 that the Company proposed was very minimal and relative
9 to the cost of a system over its lifetime.

10 And so my opinion is, is that no, imposing a
11 cost or the -- the framework that the Division is
12 proposing will not have a detrimental affect on net
13 metering in Utah.

14 **Q. Thank you. But I guess the proof will be in**
15 **the pudding?**

16 A. The proof, or the details, or what's the
17 word -- I can't think of the phrase, too nervous
18 sitting here --

19 **Q. So --**

20 A. The devil's in the details, that's right.

21 MR. MECHAM: Okay. Thank you very much.

22 That's all I have.

23 CHAIR: Any redirect?

24 MR. JETTER: No. Thank you.

25 CHAIR: Thank you.

1 Commissioner Clark?

2 COMMISSIONER CLARK: Dr. Powell, I have just
3 a couple of questions to clarify my understanding of
4 the Division's proposal. I think you're advocating
5 capturing the impacts of net metering on both the
6 system and at a jurisdictional level; is that correct.

7 THE WITNESS: Yes, we are proposing that. We
8 think our framework would accomplish that. But it
9 would also capture it at the class cost-of-service
10 levels.

11 COMMISSIONER CLARK: And in applying the
12 framework, do you contemplate using the models that are
13 typically used in -- in a rate-making setting to
14 achieve those results, the class cost-of-service study,
15 the grid model, the JAMS (phonetically) model?

16 THE WITNESS: Yes.

17 COMMISSIONER CLARK: Would you advocate using
18 a historical or a future period in applying the
19 framework that you're recommending?

20 THE WITNESS: I would apply the same time
21 period that would be applied in a rate case, so I don't
22 want to get into interpreting statutes, but the way I
23 understand the test year statute is, is that a strictly
24 historical test year would not be allowed. So maybe
25 some combination of historical versus forecasted or in

1 the -- I think in the last few rate cases we've used a
2 forecasted test year.

3 COMMISSIONER CLARK: What I think I'm
4 understanding you to say is whatever period the rate
5 case functions around would be the one that you
6 would -- you would advocate using in this setting as
7 well; is that --

8 THE WITNESS: Yes.

9 COMMISSIONER CLARK: -- what you're saying?

10 THE WITNESS: Now, we also have taken a
11 position and tried to explain that we think there's
12 actually two issues that are being kind of meshed
13 together, and one is pointed towards cost recovery,
14 which obviously, I think, the cost-of-service type of
15 study would do. It's going to directly inform rates.

16 On the other hand, compensation may be a
17 long-term analysis that you would undertake, such as an
18 avoided cost type of analysis.

19 Now, I know that there's an open docket, and
20 there's a dispute about how those avoided costs should
21 be calculated going forward for Schedule 38, so without
22 getting into the Division's position in rebuttal, the
23 Company's application, it could go -- the -- like I
24 said, the compensation could be based on a long-term
25 analysis.

1 COMMISSIONER CLARK: Finally, is there
2 sufficient net metering production data available to
3 the parties, and to the Division particularly, to
4 implement your framework, in your view?

5 THE WITNESS: At the current time, there is
6 not. Excuse me. The Company -- I think it was in
7 response to an office data request -- they did provide
8 some load research data that they had for -- I believe,
9 if I remember right, years 2013 and 2014. There was
10 only one customer in that data set that was identified
11 as being a net metering customer.

12 So, again, currently we don't have that
13 information. But my understanding with discussions
14 with the Company is, is that their current load
15 research study, which they've originally projected that
16 it would be done at the end of September, and I'm not
17 sure where that study is at, at this moment, but our
18 understanding is, is that that study will provide the
19 data that we need to implement the Division's
20 framework.

21 COMMISSIONER CLARK: That concludes my
22 questions. Thank you, Dr. Powell.

23 THE WITNESS: Thank you.

24 CHAIR: Commissioner White?

25 COMMISSIONER WHITE: I have no questions.

1 Thanks.

2 CHAIR: I have nothing.

3 Thank you, Dr. Powell.

4 THE WITNESS: You bet.

5 CHAIR: Anything further, Mr. Jetter?

6 MR. JETTER: No. Thank you.

7 CHAIR: Thank you.

8 It might be a little bit early for a break,
9 but this might be convenient for one, since we're down
10 to the last party. Maybe ten minutes. We're
11 adjourned -- in recess, not adjourned. We're in
12 recess.

13 (Laughter.)

14 (Recess from 2:44 - 2:59 p.m.)

15 CHAIR: We're on the record. And before we
16 move forward, just to address the question that the
17 Office raised and the -- after the last break, I think
18 what we'll do is we will keep a list at the Commission,
19 and from now until five o'clock on Thursday, the
20 Commission staff will maintain a list, and anyone who
21 calls in will get that -- the next spot available, if
22 they call or e-mail in, subject to their being here,
23 when it's time for their spot on the list.

24 We'll ask the Office if you wouldn't mind
25 helping starting about five o'clock on Thursday to keep

1 that list moving. But between now and then, we'll
2 maintain the list at the Commission, and just give
3 first-come first-serve on it to whoever contacts us and
4 requests the next placement on the -- on the public
5 witness list.

6 MR. OLSEN: We'll be happy to help with that.
7 Thank you.

8 CHAIR: Thank you.

9 With that, we'll go to Rocky Mountain Power.

10 MR. MOSCON: Thank you, Mr. Chairman. Rocky
11 Mountain Power will call as its first witness Mr. Paul
12 Clements.

13 (Paul Clements was duly sworn.)

14 CHAIR: Thank you.

15 PAUL CLEMENTS,

16 called as a witness at the instance of Rocky
17 Mountain Power, having been first duly sworn,
18 was examined and testified as follows:

19 DIRECT EXAMINATION

20 BY MR. MOSCON:

21 Q. Mr. Clements, would you please state and
22 spell your name for the record?

23 A. Yes. It's Paul H. Clements, C-l-e-m-e-n-t-s.

24 Q. And would you please identify for the
25 Commission your current position with Rocky Mountain

1 **Power, and give a little brief background of your**
2 **history with the Company?**

3 A. Certainly. My current position is Director
4 of Commercial Services for Rocky Mountain Power. I've
5 been with the Company for over ten years.

6 My primary responsibility has been
7 negotiating commercial power purchase agreements,
8 qualifying facility agreements, including wind and
9 solar contracts, and also large industrial special
10 contracts.

11 Q. Thank you. In that capacity, Mr. Clements,
12 did you prepare and cause to be prefiled in this
13 proceeding direct rebuttal and surrebuttal testimony?

14 A. Yes, I did.

15 Q. Did your surrebuttal testimony contain two
16 exhibits identified as PHC-1SR and PHC-2SR?

17 A. Yes.

18 Q. Mr. Clements, with respect to your direct
19 rebuttal, surrebuttal testimony, and Exhibit PHC-2SR,
20 do you have any changes to that testimony that need to
21 be made at this time?

22 A. I do not.

23 Q. I'd like to direct your attention to your
24 Exhibit PHC-1SR, which is the chart that has garnered
25 significant attention up to this point in this

1 proceeding, which is the table that various parties
2 referred to.

3 A. Okay.

4 Q. Do you have any changes that you feel need to
5 be made to that exhibit in your testimony?

6 A. I do not. I prepared that matrix with the
7 intention of providing the Commission, and quite
8 honestly, providing myself an overview of the positions
9 of the parties on the material issues in the docket.
10 It was intended to be my understanding, at a very high
11 level, of each party's position on those particular
12 issues.

13 As noted by some of the witnesses here today,
14 due to space limitations, I had to be very general in
15 nature.

16 I noted the issues raised by several parties
17 regarding their individual positions, where they added
18 information to what I had in the matrix. I do not
19 object to those additions and have no issues with
20 those. I don't propose to amend or change or edit my
21 exhibit, but I do note that I have no objections to
22 those issues raised by the parties.

23 Q. Okay. So Mr. Clements, if I were to ask you
24 the same questions here today that are stated in your
25 prefiled testimony, would your answers be the same as

1 **in your prefiled documents?**

2 A. Yes, they would.

3 MR. MOSCON: Based on that, we would move for
4 the admission into evidence the direct, rebuttal, and
5 surrebuttal testimony of Paul Clements, together with
6 Exhibits PHC-1SR and PHC-2SR?

7 CHAIR: Any objection?

8 Hearing none, they'll be entered.

9 Thank you.

10 MR. MOSCON: Thank you.

11 **Q. (By Mr. Moscon) Mr. Clements, have you**
12 **prepared a summary of your testimony today?**

13 A. I have.

14 **Q. Would you please share that with the**
15 **Commission?**

16 A. Yes, I will. Good afternoon. Recognizing
17 that the prefiled record is quite robust, I will limit
18 my summary today to the four items that I believe are
19 the most critical points in my testimony.

20 First, I will introduce the Company's
21 proposed framework. Second, I will summarize my part
22 of the Company's framework, in which I describe how
23 best to evaluate the costs and benefits of the excess
24 energy that's pushed to the grid by net metering
25 customers. Third, I will answer the questions posed by

1 the Commission in their prehearing notice. And fourth,
2 I will summarize, briefly, the material flaws in the
3 Joint Parties' proposal.

4 First, I'll introduce the Company's proposed
5 framework. Our proposed framework consists of two
6 parts. Part one evaluates the costs and benefits
7 related to the excess energy that net metering
8 customers push to the grid. I present this part in my
9 testimony.

10 Part two evaluates the costs and benefits
11 related to scenarios in which the net metering
12 customers' generation output is not sufficient to meet
13 their entire retail load. When this occurs, the
14 Company must provide partial or at times full
15 requirement service to these customers. Company
16 witness Steward presents this part of the framework.

17 I included in my surrebuttal testimony
18 Exhibit RMPPHC-2SR. This exhibit is a diagram that
19 illustrates the major components of the Company's
20 framework and shows the mechanics of how the framework
21 would be enacted.

22 The second part I'd like to address today is
23 to summarize my part of the Company's framework. My
24 testimony provides a framework for evaluating the costs
25 and benefits of excess energy pushed to the grid by net

1 metering customers.

2 When a net metering customer's generation is
3 greater than their own usage, the excess energy is
4 pushed to the grid for the Company to manage. This is
5 sometimes referred to as the meter spinning backwards
6 or -- which is not, in practice, how it actually
7 happens, but when energy goes from the home of a net
8 metering customer out to the grid.

9 This is very similar to what occurs with a
10 qualifying facility, or QF, where the QF has the option
11 to put their energy to the grid, and the Company must
12 manage it. Because of the similarities between rooftop
13 solar and QF solar, the value of the excess energy from
14 net metering customers is best determined by using the
15 same avoided cost model that is used to set the QF
16 rates.

17 The Commission recently established a QF
18 avoided cost method in two dockets, Docket No.
19 03-035-14 and Docket No. 12-035-100.

20 I note that Mr. Norris this morning provided
21 a lot of details about various models and methods that
22 could be used to establish avoided capacity, avoided
23 energy. He spoke of production cost dispatch models
24 and other models. We've covered that ground, and we've
25 covered it in great detail, and we've covered it

1 recently.

2 Those two dockets established a QF avoided
3 cost method, and those methods were established through
4 full evidentiary proceedings, and those methods were
5 implemented and resulted in hundreds of megawatts worth
6 of solar QF contracts. We've been down this road
7 before.

8 The QF avoided cost method is easily applied
9 to the rooftop solar generation most commonly
10 associated with the net metering customers and is truly
11 the best reference for valuating the benefit of that
12 excess energy.

13 On the cost side, recognizing there's
14 benefits and costs, net metering customers receive a
15 credit for excess energy equal to their full retail
16 rate.

17 Now, earlier today, and in his testimony, Mr.
18 Woolf stated that the cost shift is best measured by
19 comparing the value of solar to the retail credit that
20 net metering customers receive.

21 And then in his testimony, and again today,
22 he's provided some illustrative examples or
23 calculations as to what that formula -- when he puts in
24 his proposed numbers, what that results for
25 illustrative purposes today.

1 What I find interesting about Mr. Woolf's
2 proposal is that he uses hypothetical avoided costs,
3 high, low, but he fails to use actual avoided costs,
4 when actual avoided costs are readily available on the
5 Company's website. We have Schedule 37.

6 And in my testimony, I provide an example,
7 using the same formula that Mr. Woolf used, but using
8 actual avoided costs. So, for the cost side, you look
9 at the retail rate for residential customers, and that
10 ranges 8.8 cents to 14.5 cents. It tends to average
11 about 10.6 cents per kilowatt hour. In my framework,
12 that would represent the cost.

13 And then in my testimony I described how we
14 should use a short-term study period, and I'll talk
15 more about that in a minute. The short-term avoided
16 cost rate for calendar year 2016 was 3.5 cents per
17 kilowatt hour at the time I prepared my testimony. In
18 my framework, this would represent the benefit, or the
19 value of solar.

20 So, in this example, this illustrative
21 example, the cost would be 10.6 cents, which is the
22 average retail rate, and the benefit would be the 3.5
23 cents. And the difference between those two numbers
24 would represent the cost shift.

25 Mr. Woolf may say that we should use a

1 long-term period. Again, I don't propose to use a
2 long-term period, but if we were to use a long-term
3 period, the long-term avoided cost would be 5.2 cents.
4 So now we're comparing 10.6 cents to 5.2 cents.

5 In this illustrative demonstration, it shows
6 that the costs of the net metering program exceed the
7 benefits for excess energy.

8 Moving on to my third topic, in a September
9 21st, 2015 prehearing notice in this docket, the
10 Commission requested that the parties come ready to
11 address three questions. I will address those on
12 behalf of the Company.

13 Regarding the first question, which is: What
14 tools should be used to calculate the value for each
15 metric included in the evaluation? The Company
16 recommends using the QF avoided cost model to evaluate
17 excess net metering energy and the cost-of-service
18 model to evaluate scenarios in which the net metering
19 customer takes partial or full retail service from the
20 Company.

21 Regarding the second question, which was: If
22 a new tool would be required, how may the tool be
23 feasibly developed? The Company's framework does not
24 require any new tools. It instead uses tools that have
25 been vetted by this Commission in multiple proceedings.

1 Regarding the third question, which is: What
2 time period is appropriate for use in the evaluation?
3 The Company recommends using a short-term study period.
4 This is consistent with the time period used to
5 establish rates.

6 Using a short-term study period aligns the
7 cost and benefit evaluation that's required in part 1
8 of the statute with the rate-making process that's
9 required in part 2.

10 I will note the DPU's proposal also uses a
11 short-term study period, and I will note as well that
12 the OCS proposal uses a short-term study period, when
13 the objective is to determine the impact on the utility
14 and on the non-net metering customers.

15 The Joint Parties recommend using a long-term
16 study period. My testimony demonstrates how a long-
17 term study period is more useful as a tool for
18 long-term resource acquisitions.

19 A long-term study period is not useful in
20 evaluating the impact to the utility's customers, and
21 is therefore not informative in completing step 2 of
22 the statute, which is the rate-making step.

23 A short-term study period better aligns the
24 actual costs and benefits that accrue to customers of
25 the utility, and therefore, I recommend it be used in

1 the final framework.

2 Moving on to my last item, and that is an
3 overview of the flaws of the Joint Parties' proposal,
4 my testimony illustrates several material flaws in the
5 Joint Parties' proposed framework.

6 I will summarize just those that I find most
7 critical. First, as I mentioned, the Joint Parties
8 utilized a long-term study period. This is not
9 consistent with the Commission's direction to evaluate
10 only costs and benefits that accrue to the utility's
11 customers. The NEM statute, or the net metering
12 statute, does not require a long-term study period.

13 Second, the Joint Parties include several
14 benefit metrics that are speculative in nature. These
15 items should not be included in the evaluation
16 framework because the parties have not met the burden
17 of demonstrating these costs as being quantifiable and
18 verifiable.

19 Third, the Joint Parties use a method for
20 calculating avoided costs that is inconsistent with the
21 current Commission approved avoided cost models.

22 And last, the Joint Parties argue that the
23 rate impact to non-net metering customers will always
24 be small, and perhaps even negative. I disagree, and
25 believe that the rate impact can be significant, if

1 proper assumptions are used in the analysis. And I
2 further state that the rate impact to non-net metering
3 customers simply cannot be ignored in this proceeding.

4 In conclusion, I'll condense my testimony
5 into three key points. First, excess net metering
6 energy is very similar to QF energy and should be
7 valued using the QF avoided cost model that was
8 recently approved by this Commission.

9 Second, the credit net metering customers
10 receive at their full retail rate is a real cost that
11 accrues to non-net metering customers. This cost must
12 be considered in a cost-benefit evaluation.

13 And last, a short-term study period must be
14 used to align a cost-benefit evaluation with the rate
15 making process required in step 2 of the statute. And
16 that concludes my summary.

17 MR. MOSCON: Thank you. Mr. Clements is
18 available for cross-examination.

19 CHAIR: Thank you.

20 Mr. Jetter?

21 MR. JETTER: No questions. Thank you.

22 CHAIR: Mr. Olsen?

23 MR. OLSEN: We have no questions. Thank you.

24 CHAIR: Thank you.

25 Joint Parties?

1 MR. CULLEY: Yes. Thank you, Mr. Chair.

2 CROSS-EXAMINATION

3 BY MR. CULLEY:

4 Q. Good afternoon.

5 CHAIR: I don't think your microphone is on.

6 Q. Try that again. Good afternoon, Mr.

7 Clements.

8 A. Good afternoon.

9 Q. Thad Culley, counsel for the Alliance for
10 Solar Choice, but asking questions on behalf of the
11 Joint Parties.

12 A. Okay.

13 Q. Good to see you today. So, if a Rocky
14 Mountain customer, Rocky Mountain Power customer, today
15 wants to install rooftop solar, what options do they
16 have?

17 A. If they want to install rooftop solar, they
18 can do so.

19 Q. Okay. What options do they have under the
20 Company's tariffs?

21 A. Under the Company's tariff, if they qualify,
22 they would qualify for the net metering tariff. If
23 they participate in the Utah Solar Incentive Program,
24 they could qualify for that programming as well.

25 Q. And how about as a QF?

1 A. If they desire to self certify as a QF, they
2 could do so and become a QF.

3 Q. Okay. And are you aware of any residential
4 customers that are currently doing that?

5 A. Not to my knowledge, no.

6 Q. Okay. And for customers that are QFs and
7 sell power to the Company, does the Company issue, say,
8 a 1099 for the purchases from electricity from those
9 customers?

10 A. Not to my knowledge, no.

11 Q. Okay. And are you generally familiar with
12 the history of net metering in Utah?

13 A. In general, yes.

14 Q. So you're aware that the statute has been
15 modified several times since it was first enacted?

16 A. Yes.

17 Q. And were you aware that prior to 2009 that a
18 net excess generation was credited at what it cost?

19 A. I believe that's correct, yes.

20 Q. And are you familiar that there was a
21 Commission proceeding in 2008 where the Commission
22 adopted the current kilowatt-hour-for-kilowatt-hour
23 credit?

24 A. I did not participate in that proceeding.

25 Q. Okay. Are you aware that it was the

1 Company's position at that time that it preferred that
2 approach because it was going to be simple, easy to
3 explain to customers, and easy to administer, as it is
4 the same method they use in other states?

5 A. Again, I didn't participate in that
6 proceeding.

7 Q. Okay. Are you aware if other -- other
8 PacifiCorp states still have kilowatt-hour-for-
9 kilowatt-hour net metering?

10 A. I'm not aware.

11 Q. Are you familiar with the Commission's
12 notices and orders in this proceeding?

13 A. Generally, yes.

14 Q. Okay. And did the Commission give notice
15 that it would be examining the value or credit that net
16 excess generation gets for net metering customers?

17 A. I believe the Commission said they'd be
18 evaluating whether the costs exceed the benefits or the
19 benefits exceed the costs, consistent with the statute,
20 and I believe that falls under that umbrella.

21 Q. Okay. And so you wouldn't be aware that in
22 the 2008 docket they gave explicit notice that that was
23 on the table?

24 A. Again, I'm going off of what Commission
25 orders are in this particular docket, and it was an

1 umbrella view of the costs and benefits. And I believe
2 the excess generation needs to be viewed under that
3 umbrella.

4 Q. Okay. Fair. So, the Company's proposal, as
5 you've included in your testimony would set a rate of
6 compensation for all customer exports of electricity;
7 is that correct?

8 A. That's correct.

9 Q. And would you agree that there's a
10 distinction between all electricity exports and net
11 electricity? And if you'd like, I can define what I
12 think net electricity is.

13 A. Yeah, why don't you go ahead and clarify that
14 question.

15 Q. Sure. Sure. So, instead of just looking at
16 all exports, you'd be looking at, if the customer
17 supplied more electricity to the Company than they
18 consumed that month, then that would be a net
19 electricity.

20 A. Yes. My portion of the framework only
21 applies to the energy that's pushed to the grid, so it
22 would be only energy that's produced in excess of what
23 the customer uses in any instance.

24 Q. Right. But your proposal would be to value
25 all exports at avoided cost, essentially?

1 A. Yes. If by "exports," you mean energy that
2 flows to the grid from net metering customers, then
3 yes.

4 **Q. Right. So all exports are not net**
5 **electricity?**

6 A. Again, I'm not sure how you're defining net
7 electricity, but...

8 **Q. If there's excess generation at the end of**
9 **the month, that's what I mean by it.**

10 A. No. Again, our -- my proposal and my
11 framework looks at instantaneous exports, so any energy
12 that is pushed to the grid at any given time.

13 **Q. Okay. And is it your understanding that the**
14 **Company's proposal is still technically net metering?**

15 A. Yes.

16 **Q. Okay. So under the Company's proposal, will**
17 **you treat excess generation as a purchase of**
18 **electricity from that customer?**

19 A. No, it would not be a specific purchase.

20 **Q. Okay. So if this were a QF and this was a**
21 **purchase, would you pass that through to customers, do**
22 **a dual clause, or if there's something like that?**

23 A. Yes, if it were a QF, that would be a system
24 allocated resource, subject to the allocation factors.

25 **Q. Okay. But, under your proposal, if all**

1 exports are valued to avoided costs, this would not be
2 passed through that same mechanism?

3 A. Not exactly, no.

4 Q. Okay. Thanks for clarifying.

5 So, you say under the current net metering
6 tariff that the Company doesn't know what the exported
7 kilowatt hour credit is worth to the customer until the
8 end of the month; is that correct?

9 A. That's not what I said, no.

10 Q. But would you agree that that is the case,
11 that you don't know what the kilowatt hour credit is
12 worth to the customer when it's exported?

13 A. Yes, we do. We'd be able to -- our little
14 research study will have production meters and we'll be
15 able to measure what's produced at the panel. We also
16 have the meter in place and the data in place to
17 measure what's pushed to the grid at any given time.
18 So our proposal will value any energy that's pushed to
19 the grid at the time it's pushed to the grid.

20 Q. Right. But you note that the value a
21 customer gets for a credit could be -- on one of your
22 rate years, it might -- it depends at the end of the
23 month where they land; is that correct?

24 A. True.

25 Q. Okay. So you don't know exactly the credit

1 they're receiving at the moment it's exported. It has
2 to be accounted for at the end of the month?

3 A. Well, the cost-of-service study that Ms.
4 Steward described in her testimony would account for
5 that.

6 Q. Right. So on a longer -- this is like a year
7 basis, that's your basis, you'd be able to determine
8 that?

9 A. Yes.

10 Q. Okay. Let me shorten this down for everyone.

11 And so it's your testimony -- maybe I'll
12 rephrase that. Is it your testimony that there's
13 absolutely no difference between QFs and net metered
14 systems from valuing the resource as an injection to
15 the grid?

16 A. No, that's not my testimony, and in fact, I
17 point out in my testimony some of the key differences,
18 primarily being the obligations that are placed upon
19 the QF compared to what's placed upon the home owner.

20 Under most of our QF agreements, we have
21 robust credit terms, robust performance guarantees,
22 step-in rights, other credit provisions that ensure
23 that that project will be producing during the contract
24 term.

25 No such protections exist with a rooftop

1 solar or net metering customer. If their inverter
2 breaks, we have no obligation -- they have no
3 obligation to replace it. If a tree grows in front of
4 their panel, we can't tell them to cut it down. So we
5 don't have the same protections in the rooftop solar
6 that we do in QF contract.

7 Q. Okay. Well, let's just assume this whole --
8 say, a rooftop solar system on a home and a QF that's
9 out 100 miles in a field. Let's say they have the same
10 protections in place, from the Company's perspective.
11 Is it your position that there's no difference in the
12 value of that electricity to the Company, whether it's
13 produced from the rooftop solar on the house or in the
14 field?

15 A. From a capacity and an energy standpoint, no,
16 I believe there's no difference.

17 Q. But would you acknowledge that there may be
18 line loss differences between an exported electron from
19 a household might be consumed nearby, and it would have
20 less line losses than if it was exported from a QF 100
21 miles away?

22 A. Yes, conceptually, I agree with that. I
23 struggle quite a bit with our position on line losses
24 because it does seem to make sense that if there's a
25 solar panel on the Wasatch Front, it would incur fewer

1 line losses than a solar farm down in central Utah.

2 Why I struggle with that is, we actually had
3 a proceeding back in 2006, 2007, with Spanish Fork Wind
4 Park 2 where we tried to actually measure the line
5 losses that were avoided or incurred by that particular
6 18-and-a-half-megawatt wind farm down in the mouth of
7 Spanish Fork Canyon.

8 And we ran all these power flow studies and
9 have very detailed engineering analysis, and determined
10 that we could not measure the impact on line losses.

11 And so I struggle quite a bit with the --
12 with the issue of line losses. And our position is, if
13 you can measure them and identify them and demonstrate
14 that you are actually avoiding the line loss, then it
15 should be included in the metric. But I would purport
16 that that's very difficult to do.

17 **Q. Okay. In your value that you would give to**
18 **an exported kilowatt hour, you do not in your testimony**
19 **address like behind the meter benefits that might flow;**
20 **is that correct?**

21 A. I don't know what you mean by "behind the
22 meter. "You'll have to be more specific.

23 **Q. So, say, a customer that is consuming --**
24 **let's just call it a demand reduction benefit, so**
25 **they're reducing their demand on the grid by consuming**

1 on site, so the portion they're not exporting.

2 A. Again, that's covered by Ms. Steward in terms
3 of what they're offsetting their own load. I would
4 equate a demand reduction is equivalent to a capacity
5 payment, in my mind. If they're reducing their own
6 usage at the time of peak, that's very similar to a
7 capacity payment, or a capacity contribution, by a
8 normal resource, so I would equate those two things.
9 And my method does pay a capacity payment.

10 Q. Okay. Now, you list, I think, in your direct
11 testimony at -- starting with line 346 -- and I'll let
12 you open that up.

13 A. Okay.

14 Q. It's a question starting at 346. Now, you
15 give an excerpt of some of the FERC regulations
16 governing the rate for purchases from QFs.

17 Now, as we just discussed about potential
18 behind-the-meter benefits, do the FERC regulations take
19 account for the fact that a QF may be serving on-site
20 load and producing some system benefit?

21 A. No, again, and I didn't characterize it that
22 way in my testimony.

23 Q. Okay. But you don't -- you're very familiar
24 with the FERC regulations, I imagine?

25 A. Yes.

1 **Q. And have the FERC regulations -- has the Utah**
2 **implementation of these regulations attempted to value**
3 **any of these behind-the-meter contributions?**

4 A. No, because a QF is not behind the meter.
5 It's not applicable. That's not an apples-to-apples
6 comparison. A QF is a meter. It's not behind the
7 meter. We purchase energy from a QF at a meter, and so
8 there's no part of a QF that's behind the meter.

9 **Q. Okay. But theoretically, if, say, a**
10 **cogeneration facility is producing a system benefit,**
11 **they're still getting the avoided cost rate that was**
12 **determined based on the ejections, not on any benefit**
13 **they provide behind the meter; is that correct?**

14 A. Yes. A cogeneration facility -- we have a
15 lot of those, and a cogeneration facility typically
16 takes one of two paths, the first path being they could
17 sell all of their generation to us as a qualifying
18 facility, and they would get a capacity and an energy
19 payment accordingly, or they could elect to offset
20 their own usage, which may reduce their demand charge,
21 it may reduce their facility charge, it may reduce
22 their energy charges, and they can elect to sell only
23 their excess to us. And that's been in place for many
24 years and has worked quite well for those partial
25 requirement customers.

1 MR. CULLEY: Okay. Thank you, Mr. Clements.

2 I don't have any further questions for you today.

3 CHAIR: Thank you.

4 Mr. Mecham?

5 MR. MECHAM: Thank you, Mr. Chair.

6 CROSS-EXAMINATION

7 BY MR. MECHAM:

8 Q. Good afternoon, Mr. Clements.

9 A. Afternoon.

10 Q. In your summary, you said that no one had met
11 their burden to quantify the benefits. Is there any
12 data available to be able to do that? I didn't see any
13 party do it.

14 A. I didn't see any party provide a path or a
15 model that would quantify those particular items that I
16 note in my testimony.

17 Q. But I guess there's a disagreement over
18 whether or not that's -- clearly everybody disagrees on
19 that point, but there isn't data -- I haven't seen any
20 good data, they're all the illustrative examples,
21 guesses. We're all sort of waiting for better
22 information and data to come, are we not?

23 A. Well, not necessarily. We covered some of
24 those items in the last avoided cost document, like
25 hedging value and fuel price volatility, and some of

1 those items that I note in my testimony as things that
2 are not measurable or accruable to customers.

3 And the Commission determined that those
4 items are not incremental benefits and should not be
5 included in the QF price, and so I leaned heavily on
6 that recent order on those particular items.

7 Q. But again, there's not agreement that
8 avoiding costs is the correct compensation. You
9 suggested it is, but other parties, of course, do not?

10 A. That's correct.

11 Q. Okay. You mentioned in your summary that
12 completing the avoided cost docket resulted in hundreds
13 of contracts. Did I understand that correctly, or did
14 I miss it?

15 A. Hundreds of megawatts.

16 Q. Oh, hundreds of megawatts. Okay. How
17 many of those --

18 A. Still pretty good.

19 Q. Excuse me?

20 A. Still a lot of solar.

21 Q. Okay. How many of those do you expect to
22 come to fruition?

23 A. We expect all of them to come to fruition.

24 Q. How many -- how many contracts individually
25 are there?

1 A. Subject to check, there's probably 20, around
2 20, I would say.

3 **Q. Okay.**

4 A. 20 to 30.

5 **Q. Is that typical -- is the track record you're**
6 **giving me typical, they're 100 percent, they're all**
7 **going come to fruition?**

8 A. No, not necessarily. Typically, certain
9 projects are unable to meet their outlined dates for
10 various reasons. Based on our evaluation of the
11 current status of these Utah solar projects, we expect
12 all of them to reach commercial operation. None have
13 indicated that they'll be unable to do so at this
14 point.

15 MR. MECHAM: Okay. All right. Thank you.
16 That's all I have.

17 CHAIR: Thank you.

18 Any redirect?

19 MS. MOSCON: Just one question.

20 REDIRECT EXAMINATION

21 BY MR. MOSCON:

22 **Q. Mr. Clements, you recall the line of**
23 **questioning from the Joint Parties distinguishing**
24 **between net electricity and the net metering that looks**
25 **at the total import, total export. Do you recall that**

1 line of questioning?

2 A. Yes.

3 Q. For purposes of my question, I want you to
4 assume a net meter customer that nets out at zero,
5 meaning, just coincidentally, they produce as much as
6 they consume, not necessarily without exporting or
7 importing, but it just nets out at zero. Does that
8 customer still use the Company's system?

9 A. Yes, absolutely. And why I struggled a bit
10 to answer that question that was originally posed to me
11 is net metering is really a billing scheme. He was
12 talking about a billing scheme where at the end of the
13 month you could have technically no energy usage
14 because you overproduced at some times and you -- we
15 held that for you in storage and gave it back to you at
16 the time when you needed it, and at the end of the
17 month, you have a zero on your meter.

18 And that's a billing scheme, which is not
19 reflective of what I have in my framework, which says,
20 every instance, I'm going to look at whether you're
21 using the system to take energy from me or using the
22 system to export energy that I have to do something
23 else with.

24 So the fact that that meter is a billing
25 scheme compared to the flow of electrons is -- is

1 different.

2 MR. MOSCON: Thank you. No other questions.

3 CHAIR: Thank you.

4 Mr. Culley, any recross?

5 MR. CULLEY: None. Thanks.

6 CHAIR: Okay. Thank you.

7 Commissioner Clark?

8 COMMISSIONER CLARK: I have a question or two
9 about the docket in the 2006 time frame that addressed
10 the wind farms in Utah County.

11 THE WITNESS: Yeah.

12 COMMISSIONER CLARK: And I think you were --
13 you told us that the Company was unable to measure line
14 losses or determine them. I'm just looking for more
15 information about why that might have been the case.

16 Was there something peculiar about that
17 particular arrangement that made it difficult? Because
18 we typically see line loss calculations and estimations
19 in other settings. So will you help me with that,
20 please?

21 THE WITNESS: Yes. So, that was a 2006
22 docket in Spanish Fork Wind Park 2. And if you recall,
23 in Docket 03-035-14, which was the big QF docket from
24 several years ago, the Commission determined that
25 avoided line losses should be determined on a case-by-

1 case basis, and that's been the premise under which
2 we've been operating for all QF contracts since that
3 time.

4 In that particular instance, we did not
5 believe there were line losses. Spanish Fork Wind Park
6 thought there would be. And we had a litigated docket.

7 The Company prepared multiple power flow
8 studies, so there was a model that our engineers ran
9 that basically said, "Here's the entire system without
10 that wind project." And then they dropped in that 18-
11 and-a-half megawatt wind project at its location on the
12 system, the Spanish Fork Substation. And they
13 recalculated the power flow study to see what the
14 impact was on avoided line losses.

15 And the determination by our engineer was
16 it's well within the noise in the model, is the best
17 way to describe it. The model did not provide
18 conclusive results that said, because this project was
19 added in this location, line losses increased or
20 decreased. It was simply too small to have an impact
21 on the system as a whole. And this was an 18-
22 and-a-half megawatt project.

23 COMMISSIONER CLARK: So it was the scale in
24 that instance --

25 THE WITNESS: Yes, it was the scale.

1 COMMISSIONER CLARK: -- you think, that was
2 responsible for the -- for the outcome?

3 THE WITNESS: Yes. What our engineer
4 testified at that time was that that scale was within
5 the margin of error, within the noise, of the model,
6 and it was not large enough to impact the power flows
7 enough to change the line losses on the system.

8 COMMISSIONER CLARK: Thank you. That
9 concludes my questions.

10 CHAIR: Commissioner White?

11 COMMISSIONER WHITE: I have no questions.

12 CHAIR: I have none.

13 Thank you, Mr. Clements.

14 THE WITNESS: Okay. You're welcome.

15 MR. MOSCON: Rocky Mountain Power would like
16 to call Dr. Douglas Marx for its second witness.

17 (Douglas Marx, Ph.D. was duly sworn.)

18 CHAIR: Thank you.

19 DOUGLAS MARX, Ph.D.,
20 called as a witness at the instance of Rocky
21 Mountain Power, having been first duly sworn,
22 was examined and testified as follows:

23 DIRECT EXAMINATION

24 BY MR. MOSCON:

25 Q. Mr. Marx, could you please state and spell

1 **your name for the record?**

2 A. My name is Douglas Marx, M-a-r-x.

3 CHAIR: I believe your microphone is not on.

4 THE WITNESS: Is that better?

5 COMMISSIONER WHITE: Just looking for the
6 green lights.

7 A. Here we go.

8 **Q. Thank you.**

9 A. Okay. My name is Douglas Marx, M-a-r-x.

10 **Q. Thank you. What is your position at Rocky
11 Mountain Power?**

12 A. I am the Director of Engineering Standards
13 and Technical Services.

14 **Q. In that capacity, did you prepare and file
15 rebuttal and surrebuttal testimony in this proceeding?**

16 A. Yes, I did.

17 **Q. Did you have any exhibits with your
18 testimony?**

19 A. There's figures and tables in it, but no
20 exhibits.

21 **Q. Okay. Are you aware of any changes that need
22 to be made to your testimony, as you sit here today?**

23 A. No.

24 **Q. So if I were to ask you the same questions
25 that are set forth in your prefiled testimony, would**

1 **your answers be the same?**

2 A. Yes.

3 MR. MOSCON: Mr. -- or Chairman, I move for
4 the admission into evidence of the rebuttal and
5 surrebuttal testimony of Mr. Marx.

6 CHAIR: Any objection from any party?

7 Hearing none, they'll be admitted.

8 Thank you.

9 **Q. (By Mr. Moscon) Mr. Marx, have you prepared**
10 **a summary of your testimony that you could share with**
11 **the Commission?**

12 A. Yes, I have.

13 **Q. Would you please?**

14 A. Okay. Thanks. Good afternoon. The purpose
15 of my testimony, I was brought in to rebut some
16 testimony filed by other parties concerning the costs
17 and operations of the distribution system. So, Company
18 witnesses Clements and Steward, they're going to talk
19 about the regulatory framework and the cost stuff.
20 That's not my bailiwick. I'm going to talk about the
21 technical aspects of the electrical grid.

22 I've worked for Rocky Mountain Power for over
23 34 years, and it's principally in distribution and
24 metering, but I've worked in the transmission and
25 substation areas as well. And so my job, and that of

1 my colleagues, is to engineer and design an electrical
2 network that is economical and cost effective and in
3 conformance with all applicable operational codes and
4 reliability standards.

5 In the last few years, I've spent a
6 considerable amount of time studying distribution
7 generation and the impact it has on our network. And
8 so based on my experience, rooftop solar is not going
9 to provide any benefits that will make my system
10 cheaper to operate. In fact, I believe it will
11 actually increase the cost to operate and maintain the
12 distribution system.

13 So, my key points are that NEM customers
14 utilize the distribution network every day, all day,
15 but they use it in a different manner than NEM
16 customers, and that solar generation is variable and
17 any design must account for both the inclusion and the
18 absence of that resource at any time.

19 The second point is, distribution systems are
20 designed based on peak energy transfer requirements,
21 not on the total energy used, and the peak generation
22 level of net zero energy production can exceed the peak
23 hold requirements of that customer, and that becomes
24 the driving influence on system designs.

25 And the third point is that high penetrations

1 of solar generation will create operational and voltage
2 challenges that require additional design and equipment
3 to mitigate their effects. And a lot of these effects
4 were presented and discussed during the technical
5 workshops over the last couple years.

6 So, to my first point, in my rebuttal
7 testimony, on page 2, there's a figure labeled as
8 "Figure 1." It looks like -- it looks like this.

9 CHAIR: I think you mean surrebuttal.

10 A. I thought it was in -- yes, yes, yes, yes.
11 I'm sorry. Okay. There's a very similar chart that
12 was developed by CrossBorder, and it was presented in
13 some past testimony, but they're very similar.

14 And what I want to talk about is, on this
15 chart, there's -- there's two curves. One is the curve
16 of a typical residential load profile, that's the red
17 curve. And the other one is the very clean solar
18 production profile, that's the bell-shaped curve in the
19 dark line. Now, this is a typical fundamental chart,
20 and we're going to talk about how the customers use it.

21 So, we'll start at midnight and end at
22 midnight in a 24-hour day. So, the first part, in the
23 very dark brown area, there is no solar generation
24 going on and the Company is providing 100 percent of
25 the customer's load requirements during that time.

1 As we move into the morning hours into the
2 orange zone, we come into the partial service
3 requirements of the customer where their solar is
4 providing part of their load and we're providing the
5 other part.

6 As we move into the blue zone, anything above
7 that red line is excess generation being pushed onto my
8 grid. And the stuff below the red line is the
9 customers using their own generation for their own
10 purposes.

11 In evening hours, as the customer's load
12 starts to peak and the solar is starting to diminish
13 greatly, that's where we go back to the partial service
14 requirements.

15 And then, you know, as the sun goes down, we
16 end up in the brown zone where we're providing 100
17 percent of the power at that time.

18 So, I mean, it's simplistic, but it makes a
19 point. So, as I mentioned, the solar curve here is
20 very clean. And the reason why that's important is,
21 this chart doesn't show the interference that can occur
22 in a day.

23 Now, with a day change, the customer's load
24 changes, the sun availability changes, and during this
25 blue zone time, any change in that resource, especially

1 if it drops below that red line, means my grid is
2 sitting there as the standby generation resource for
3 the purposes of that customer to use to augment their
4 load when their own self-generation cannot do that.

5 The other thing that's important from this
6 chart is, other than the two instantaneous times when
7 the lines cross, that's the only time that the customer
8 is not using the grid for either the purposes of
9 exporting power or bringing power in to support their
10 loads. So I think that kind of gets into the key
11 fundamental differences of what they do and how they
12 use our grid.

13 My second point is that the distribution
14 systems are designed on peak energy transfer
15 requirements and not total energy used. So, Mr.
16 Norris, in his rebuttal testimony, he included the
17 statement that: NEM generation occurs adjacent to the
18 point of consumption, and he implies that this avoids
19 losses for transmission lines, substation transformers,
20 and distribution lines.

21 I reply to that that that statement is only
22 true if the generation occurs at the same time and
23 produces the same quantity of energy as the load that's
24 immediately adjacent to the point of generation.

25 So, to illustrate, let's go back to my curve,

1 Figure 1, and we're going to deal with the area under
2 the blue zone here, that it's being exported. And I'm
3 going to make this a very simplistic view.

4 So, the producer of that generation is not
5 using that. It's going out onto the grid to be managed
6 by us and to be delivered somewhere else. So, let's
7 say that it is, in fact -- his neighbor sitting next
8 door, has exactly the same load requirement as that
9 excess generation at the exact time.

10 What happens is, the power has to come from
11 their meter, where we've given them a credit for a
12 kilowatt hour. We have to push that back out onto the
13 service wires, possibly the secondary wires, and back
14 in the service wires of the neighboring customer to get
15 it to their meter.

16 Now, there's losses along this path. So when
17 you look at system losses as a whole, that varies from
18 about eight to 10 percent, and that's kind of the stuff
19 you would have mentioned earlier.

20 About three percent of that is in local
21 system losses in the local neighborhood facilities. So
22 to push that power to the neighbor, I'm not getting a
23 full kilowatt hour over to the neighbor
24 instantaneously. I have to augment that with resources
25 from the grid. Okay. So that's a simplistic view of

1 it.

2 So now what happens, that producer has been
3 building up credits, and now they're going to cash them
4 in and get their energy back. Well, now I've got to
5 bring that energy from some other resource across the
6 entire grid, per se, back to their meter. Now,
7 remember, they -- we gave them a full kilowatt hour
8 credit. They expect a full kilowatt credit in return.

9 So that means I have to produce more energy
10 to account for the line losses coming back to them, so
11 thus, the round-trip value of the energy credit is hit
12 twice with losses, both on the export, and then again
13 on the delivery when we have to replace it. And those
14 are real costs that are associated with the losses.
15 They occur regardless of the direction of the energy
16 flow.

17 Now, we heard the comment about a customer
18 that may be a net zero customer on an annual basis.
19 What this means, to be considered a net zero customer,
20 is you need to generate enough energy in the course of
21 a year to replace all of the energy you consume during
22 the year.

23 So I'm going back to my Figure 1 again
24 because it's actually pretty cool. What you see here
25 as you look, this area above the red line in this blue

1 zone, that's the excess energy that they're going to
2 get credit for.

3 That area underneath that curve has got to be
4 able to replace all of the area under this curve here
5 and all the area under this curve over here.

6 And what we found when we started doing
7 studies was most of that production has to occur during
8 the summer months because that's when they get the most
9 solar production, because it diminishes during the
10 winter months, and there's also some other factors.

11 So, when you take a typical residential
12 profile and you calculate what do they need for rooftop
13 solar to displace their annual energy requirements,
14 this peak, minus their incidental load at the same
15 time, is still greater than their peak demand.

16 Now, that can vary customer to customer, but
17 it's a reality. So now I'm having to look at my
18 facilities that I'm sizing for that customer, and
19 they're increasing because of the export peak energy
20 transfer.

21 So, as we see, the NEM customers come in, and
22 we've had a couple cases where they have exceeded these
23 local system capacities, that we've had to increase
24 those.

25 So I went on further in my surrebuttal to

1 actually show this. And it's in the surrebuttal. It's
2 in Figures 2 and 3, if you want to look at them. But
3 it shows that, in reality, the customer's peak load
4 typically occurs in the hottest months of the year.
5 And in the hottest months of the year is actually when
6 the generation is not at its full 100 percent capacity.
7 Full 100 percent capacity usually occurs in springtime
8 or in the late fall, and that's also when their load is
9 down, and thus you can see in Figure 3 that the reverse
10 flow energy is actually a lot higher than their peak
11 load would ever be.

12 So when you take all that into consideration
13 and you look at the compounding effect of multiple NEM
14 customers on a transformer or circuit, as they start to
15 come together, we're starting to increase the size of
16 our facilities in the local neighborhood to service
17 them.

18 So Mr. Woolf stated in his rebuttal that the
19 Company will not incur any additional costs in terms of
20 revenue requirements from NEM in any one hour or month.
21 So I think I've proven that statement is false, because
22 NEM does increase both my system losses and my
23 infrastructure costs to serve those customers.

24 My final point is that high penetrations of
25 solar generation create operational and voltage

1 challenges that will require us to put in additional
2 design and equipment to mitigate their effects.

3 So, when asked about, what are some of the
4 costs that should be included in this framework, Mr.
5 Norris stated in his testimony that costs for
6 reliability related purposes should not be included
7 because they are not avoidable by distributed solar.

8 In fact, what happens is distributed solar
9 creates additional problems in outage management and in
10 voltage management, both of which come in to take care
11 of the reliability standards that we're bound by.

12 So, in my surrebuttal -- I think, no, in my
13 rebuttal I provided standard equipment cost, because
14 today we operate mostly in a one-way power flow
15 direction. In a new world, where the power can flow in
16 two directions, we have to put in bidirectional
17 equipment, and you can see the cost comparisons between
18 those.

19 The -- the Table 1 is equipment that's used
20 for outages. That's necessary to reduce the outages
21 and also to reduce the outage duration so that we can
22 maintain the reliability levels.

23 The second set of equipment in Table 2 is
24 really the voltage management equipment that's
25 necessary to maintain our delivered voltages within the

1 defined parameters as specified by the American
2 Standards National Institute, or ANSI.

3 And the other thing we don't really talk
4 about is, there's one piece of equipment that every NEM customer
5 has to have, and that's the meter. And that meter
6 costs about three times what my standard meter costs
7 for residential. So you couple the meter costs, my
8 local infrastructure costs, my outage management costs,
9 my voltage management costs, it's -- they are going up
10 to manage a distributed world.

11 And in reality, when you look at the
12 transmission network, the transmission network is
13 distributed already because resources are available in
14 different parts of the -- the state, and those operate,
15 and it's a very complex system.

16 What's happening with this is, the
17 distribution system is also becoming very complex, more
18 engineering time, more equipment that's going to be
19 required to operate that, and it's just added to the
20 complexity of the network and the cost of the
21 equipment.

22 So that kind of summarizes what my testimony
23 was. Thanks.

24 MR. MOSCON: Thank you Mr. Marx.

25 Chairman LaVar, Mr. Marx is available for

1 cross-examination.

2 CHAIR: Thank you.

3 Mr. Jetter?

4 MR. JETTER: No questions. Thank you.

5 CHAIR: Mr. Olsen?

6 MR. OLSEN: No questions. Thank you.

7 CHAIR: Joint Parties?

8 CROSS-EXAMINATION

9 BY MR. CULLEY:

10 Q. Thank you, Mr. Chair. Good afternoon, Mr.
11 Marx. I just have a few questions for you.

12 We were just talking about, in rebuttal,
13 Table 1 and Table 2, and these are, I guess, devices or
14 standard protective devices.

15 So, do you know for -- let's start with Table
16 1 -- whether the need for these types of standard
17 protective devices can be identified at the time of
18 interconnection or they have -- during that area
19 connection application process?

20 A. This equipment is going to be dictated as
21 multiple NEM customers come on line and we hit a
22 certain saturation point that causes the operation of
23 levers. To me, the question is like asking me, "Which
24 raindrop caused the dam to break?" Okay.

25 So, the reality is, we will get to a point

1 when we start having reliability issues that we can't
2 manage with the standard equipment, and that time
3 will -- as we start to run the models of this, more NEM
4 customers on the line, we'll start putting more and
5 more advanced equipment. We've got to build other
6 intelligence to respond to those issues.

7 And like you say, Table 1 is for outage
8 management, so, you know, standard fusing, it doesn't
9 work anymore because all it responds to is a change in
10 current flow. It doesn't know whether it's going
11 forward or backward.

12 In the new world, I've got to be able to
13 determine whether it's a fault and in reality a very
14 high impedance fault, or whether it's just a reversal
15 of current flow on my system. So that's why that
16 equipment becomes so much more costly. It has to do a
17 lot more.

18 **Q. Okay. But is this something that could be**
19 **identified during the interconnection process? Are the**
20 **current interconnection rules adequate to identify**
21 **these potential problems?**

22 A. I'm thinking of how to phrase this, because a
23 singular NEM customer, we do not do a full-circuit
24 modeling when they apply. We do local analysis of the
25 local transformer, the local service. We don't do a

1 full-service model.

2 What we do do is, as we're running models and
3 as new NEW customers come in, we'll start to include
4 those in the models, we'll start to see the tipping
5 point where it requires it.

6 So, you could say, as an engineer, I may have
7 a circuit that I say, "Wow, one or two more customers
8 and we've got to start changing some equipment out."
9 Do you go to that customer and say, "You caused the
10 problem. You're paying for all the system upgrades."
11 Or not?

12 **Q. But currently, would you agree that when a**
13 **generator or customer wants to interconnect to the**
14 **system you'll go through a certain number of screens**
15 **and run some -- you know, as you say, with your**
16 **customers you don't run a full-circuit analysis at this**
17 **point, but if a customer triggers that cost, they pay**
18 **for it; is that correct?**

19 A. Yes.

20 **Q. Okay. So is what you're describing, this**
21 **dealing with complexity, is this something that maybe**
22 **should be addressed in interconnection rules?**

23 A. It could be.

24 **Q. Okay. And would you agree that the potential**
25 **distribution system impacts that you discussed are not**

1 occurring at this time because of low penetration?

2 A. Not on the magnitude that I've discussed.
3 We've had a couple cases where we've had to change out
4 a transformer to handle the -- the new customer.

5 Q. And has the -- has the study undertaken or
6 taken steps to undertake a distribution system
7 integration study, or something of that sort?

8 A. I guess I don't understand that question.

9 Q. Okay. Has the Company begun to study the
10 level at which PV penetration will start triggering
11 these events, either locally or systemwide?

12 A. Yes, we have. We've done a few models to see
13 how and when it will occur.

14 Q. Okay. But none of these are publicly
15 available at this point?

16 A. Nothing that we've produced, no. We can talk
17 about it, but, you know what I mean? You get into
18 parameters like 15 percent of the line load
19 characteristics of the circuit, you know, and that's
20 not a lot when you look at it, as compared to 10
21 percent of the full load, which is another parameter
22 people use.

23 So your light load characteristics start to
24 become drivers too in residential areas because you'll
25 notice that that light load condition actually occurs

1 when the solar is at its peak, which exacerbates the
2 problem.

3 **Q. So let me ask you again, if -- with any of**
4 **these studies, have you considered whether new**
5 **technology or changing practices might mitigate any of**
6 **those impacts?**

7 A. Yeah, that's what we've talked about. That's
8 what the Table 1 and Table 2 equipment do.

9 **Q. How about customer side technologies, like,**
10 **you know, so-called smart inverters?**

11 A. Smart inverters are really not available yet,
12 but they don't handle all of the issues. What they
13 cannot do is help me in an outage detection in an
14 isolation standpoint. It cannot help me with midpoint
15 voltage problems. They can help me with end-of-line
16 voltage problems or voltage problems right at the
17 customer's premise, but they do not cure the -- they
18 are not a cure-all for what we're talking about.

19 **Q. Does the Company have an estimate of how**
20 **long -- how long it might take before you start seeing**
21 **these impacts amplify?**

22 A. Yeah. Yeah. When you start getting these
23 conditions we talked about, you know, 15 percent of the
24 light load or 10 percent of full load, when those start
25 to come. At the current rate of growth, we have not

1 put a time frame to that.

2 Q. So is it possible there might be
3 technological advancements that mitigate those impacts,
4 and not only that, provide the Company new tools to
5 coordinate with customers and provide system benefits?

6 A. Oh, yeah, there's always the possibility of
7 new technology helping us. That's what a lot of the
8 supposing is, is real new technology that's going to be
9 used in this world.

10 Q. And that's something the company would
11 embrace, I imagine?

12 A. Oh, yeah.

13 MR. CULLEY: Okay. Thank you. No further
14 questions.

15 CHAIR: Thank you.

16 Mr. Mecham?

17 MR. MECHAM: I have nothing, Mr. Chair.

18 CHAIR: Thank you.

19 Any redirect?

20 MR. MOSCON: No questions.

21 CHAIR: Commissioner White?

22 COMMISSIONER WHITE: No questions.

23 CHAIR: Commissioner Clark?

24 COMMISSIONER CLARK: No questions.

25 CHAIR: Thank you, Mr. Marx.

1 THE WITNESS: Thank you.

2 MS. HOGLE: The Company calls as its final
3 witness Joelle Steward.

4 (Joelle Steward was duly sworn.)

5 CHAIR: Thank you.

6 JOELLE STEWARD,

7 called as a witness at the instance of Rocky
8 Mountain Power, having been first duly sworn,
9 was examined and testified as follows:

10 DIRECT EXAMINATION

11 BY MS. HOGLE:

12 Q. Good afternoon.

13 A. Good afternoon.

14 Q. Can you please state and spell your name for
15 the record?

16 A. Joelle Steward, J-o-e-l-l-e, S-t-e-w-a-r-d.

17 Q. And can you state your position and maybe
18 give us a little bit of your background?

19 A. I'm the Director of Rates and Regulatory
20 Affairs for Rocky Mountain Power. In my role, I
21 oversee the regulatory affairs for Rocky Mountain
22 Power, as well as the pricing and cost-of-service
23 analysis for all six states.

24 Q. And in that capacity did you prepare, or
25 cause to be prepared, direct testimony with exhibit,

1 **rebuttal testimony, and surrebuttal testimony in this**
2 **case?**

3 A. Yes.

4 Q. **And do you have any changes to that**
5 **testimony?**

6 A. No, I do not.

7 Q. **So if I were to --**

8 COMMISSIONER WHITE: I'm sorry, I don't think
9 your microphone is on.

10 THE WITNESS: Or it's not close enough.

11 COMMISSIONER WHITE: Or it's not close
12 enough.

13 THE WITNESS: There we go.

14 COMMISSIONER WHITE: Sorry.

15 MS. HOGLE: Do you need us to repeat that?

16 COURT REPORTER: No.

17 Q. **(By Ms. Hogle) So, if I were to ask you the**
18 **questions in that testimony again here today, would**
19 **your answers be the same?**

20 A. Yes.

21 MS. HOGLE: Your Honor, I move for the
22 admission of the direct testimony and attached exhibit,
23 rebuttal testimony and surrebuttal testimony of Joelle
24 Steward.

25 CHAIR: Any objection?

1 Hearing none, they'll be admitted.

2 Thank you.

3 **Q. (By Ms. Hogle) Ms. Steward, have you**
4 **prepared a summary for the Commissioners today?**

5 A. Yes, I have.

6 **Q. Please proceed.**

7 A. Thank you. The purpose of my testimony is to
8 explain the use of the cost-of-service study in the
9 Company's proposed framework for evaluating the costs
10 and benefits of net metering.

11 The cost-of-service study is an analytical
12 model that examines how different types of customers
13 use all aspects of utility service. This includes the
14 transmission, distribution, generation services that we
15 provide.

16 The cost-of-service model is used to assign
17 cost to different types of customers based on
18 characteristics of how those customers use service.

19 It also guides the development of rates in
20 the rate setting process. The model is well known and
21 an existing tool that is used for establishing rates
22 for all customers.

23 For net metering, the Company proposes using
24 the cost-of-service model to directly examine the cost
25 required to serve residential net metering customers.

1 I provide an overview in my direct testimony
2 about how the cost-of-service study will be used, but
3 in short, the Company proposes creating a separate
4 class in the model, using the load profile for
5 residential net metering customers that is being
6 developed with the load research study that is
7 currently underway.

8 Our cost-of-service framework examines the
9 near term impact that net metering installations have
10 on the utility's cost of service. The Company's
11 approach is the only one offered that will directly
12 consider the cost of serving net metering customers.

13 This will show the Commission whether or not
14 any cross-subsidies arise due to the presence of net
15 metering installations from an embedded cost
16 perspective, consistent with how all rates are set.

17 The load profile in the cost-of-service study
18 will reflect when customers with distributed generation
19 require more or less of the resources that they would
20 rely on for reliable ongoing service. We would then
21 assign the cost of that service to that class of
22 customers.

23 For instance, if net metering customers have
24 reduced usage during distribution peaks, they would
25 receive a lower allocation of the cost of those

1 distribution facilities, in this way, the measurable
2 and quantifiable benefit that will flow through to that
3 residential net metering class.

4 The cost of providing service can be compared
5 to the revenues received from these customers in order
6 to determine if they are fairly contributing to the
7 costs or if the costs are being shifted to other
8 customers.

9 And this approach will also directly -- this
10 approach also directly responds to the Commission's
11 order in the last rate case where the Commission
12 expressed concern about not having enough evidence that
13 would show that net metering customers displayed
14 different characteristics, and therefore a different
15 treatment is warranted.

16 The two parties -- or no. The Joint Parties
17 make two claims that I would like to specifically
18 address. First, they claim that the net metering
19 customers should not be treated differently than other
20 customers that adopt energy efficiency.

21 However, distributed generation is not the
22 same thing as energy efficiency. While it is true that
23 a customer with distributed generation reduces their
24 usage, or their overall energy usage, that they may
25 take from the grid, they will not, however, always

1 reduce their overall energy usage, unlike energy
2 efficiency. DG, or distributed generation, just
3 offsets usage at certain times of the day.

4 This is important for three reasons. They
5 are -- they become, essentially, partial requirement
6 customers, they have a different load profile, and they
7 continue to rely on the grid for exporting the power.

8 So, as partial requirement customers, the
9 customer relies on the grid for the backup when that
10 facility is not operating at full capacity or if it's
11 out of service. So the Company has to continue to
12 maintain the facilities necessary to serve that
13 customer's peak usage.

14 Second, because -- just because DG offsets
15 usage at times, rather than reduces usage at all times,
16 it creates a different load profile for the customers.
17 The load profile being developed from the load research
18 data will show if customers are placing less demand on
19 the system at the time the system peaks.

20 And in order to provide reliable service, the
21 system is built to serve those peaks. Accordingly, a
22 significant portion of costs are based on that demand,
23 which is how much -- how much power a customer needs at
24 any one point in time.

25 So, while a customer may reduce his or her

1 overall average usage, they won't necessarily reduce
2 the need for peaking resources. Therefore, the
3 infrastructure is still necessary to serve that
4 customer, and that's what separating them in a
5 cost-of-service study will help us show.

6 The third reason net metering customers are
7 different from energy efficiency is because net
8 metering customers also rely on the grid to export the
9 power. And as Mr. Marx just explained, this may
10 actually place additional requirements on the
11 distribution system.

12 The second general point made by the Joint
13 Parties that I want to address is their criticism that
14 the Company conflates rate design with cost
15 effectiveness of net metering.

16 They make this claim because, in my
17 testimony, I explained how the current residential rate
18 design shift results in cost shifting, and how the
19 nonresidential rate design actually helps mitigate cost
20 shifting from net metering.

21 However, because net metering itself
22 conflates rate design with cost effectiveness, we
23 cannot ignore rate design and how that influences the
24 costs and benefits of net metering.

25 The problem with this relationship can

1 clearly be seen by comparing the incentive or the
2 compensation for the same distributed facility that the
3 different customers may put on their roof. So, for a
4 residential customer, they can receive compensation up
5 to 14-and-a-half cents per kilowatt hour for a rooftop
6 solar facility.

7 A small general service customer, such as one
8 on Schedule 23, can receive compensation up to 11 cents
9 for the exact same facility just as a result of rate
10 design.

11 And both of these would compare to the
12 qualifying facility, or QF, under avoided costs that
13 would receive compensation at, you know, somewhere from
14 three to five cents.

15 This clearly shows that rate design matters
16 under net metering, and it also shows how net metering
17 differs from any other acquisition that we do for
18 resources.

19 One of the concerns that I've heard today is
20 that -- that the Joint Parties mentioned is that we
21 have -- we're somehow presupposing by talking about
22 rate design the outcome of the framework, and that is
23 absolutely not the case. We're not presupposing the
24 outcome.

25 What I have done is think through how our

1 framework will inform phase two and rate design,
2 because the two are conflated.

3 So, sort of in closing, the practical effect
4 of using a cost-of-service study, and in particular,
5 separate -- separately evaluating the residential class
6 within the cost-of-service study, will be to determine
7 whether or not the revenues from net metering customers
8 exceed the cost or whether the cost exceeds the
9 revenue.

10 Using the cost-of-service study is a test of
11 the costs and benefits and will meet the intent of the
12 law, and it will also provide practical information on
13 how to design rates for the next phase.

14 That concludes my summary.

15 MS. HOGLE: Ms. Steward is available for
16 cross-examination. And thank you.

17 CHAIR: Thank you.

18 Mr. Jetter?

19 MR. JETTER: No questions. Thank you.

20 CHAIR: Thank you.

21 Mr. Olsen?

22 MR. OLSEN: No questions. Thank you.

23 CHAIR: Thank you.

24 Joint Parties, Ms. Hayes?

25 MS. HAYES: A few. Thank you.

1 //

2 CROSS-EXAMINATION

3 BY MS. HAYES:

4 Q. Good afternoon, Ms. Steward.

5 A. Good afternoon.

6 Q. I'm going to ask you a couple questions about
7 the cost-of-service study, which will be really fun
8 because you're the expert and I need remedial cost-of-
9 service study classes.

10 So, the cost-of-service study allocates test
11 period revenue requirements among customer classes
12 based on allocation factors, size of customer classes,
13 and contributions to monthly peaks, among other things.
14 That's -- is that sort of a simple assessment?

15 A. That is a simple characterization of the cost
16 model, yes.

17 Q. Okay. It's not a model that calculates
18 costs, rather, it allocates the revenue requirement
19 that has been put into it?

20 A. That is correct.

21 Q. Okay. So the model divvies up costs such
22 that one customer class can see a relative benefit
23 compared to another class; is that correct?

24 A. Yes, based on their different characteristics.

25 Q. Okay. So if net metering reduces test period

1 revenue requirements for all customers, how would you
2 see that in a cost-of-service study?

3 A. Can you say that again? If revenue
4 requirement reduces cost revenue--

5 Q. No, if net metering --

6 A. Oh.

7 Q. -- reduces the revenue requirement for all
8 customers, how would you see that in a cost-of-service
9 study?

10 A. You would not directly see that. You would
11 see the cost of serving -- you can compare how the cost
12 of serving that net metering customer compares to the
13 cost of serving other types of customers.

14 The cost-of-service study has various
15 different summary pieces that can be broken down, not
16 just overall revenue requirement, but also the cost of
17 serving them on a different unit cost basis, based on
18 different categories of service for distribution,
19 transmission, and generation. It has an excruciating
20 amount of detail.

21 Q. Yes. I've seen your binders from the rate
22 case. So -- but if it reduced the whole revenue
23 requirement for all customers, you wouldn't -- that's
24 not something that you would see in the cost-of-service
25 study?

1 A. Correct.

2 Q. Okay. And the cost-of-service -- did you say
3 cost-of-service study or cost-of-service model? Does
4 it matter?

5 A. Study.

6 Q. Study?

7 A. Yeah. It doesn't matter, though.

8 Q. Okay. The cost-of-service study does not
9 reflect the avoided cost value of behind-the-meter
10 distributed, generation-lowering, future revenue
11 requirements, does it? Sorry, I said that very
12 awkwardly. I can rephrase, if you want.

13 A. Okay.

14 Q. So, if net metering resources have the effect
15 of avoiding future costs or lowering revenue
16 requirements in future years, the avoided -- or the
17 cost-of-service study would not show that; is that
18 correct?

19 A. No. Since net metering customers are unlike
20 others in our cost-of-service study, what we would
21 propose to do in our cost-of-service study for
22 implementing this framework would be to reflect that
23 excess generation at the avoided cost, and that would
24 apply to the net metering customers with that avoided
25 cost cost allocated to the other customers, it would --

1 so it would essentially even out.

2 Q. Okay. So you're -- and that was Paul
3 Clements' testimony?

4 A. Yes. There was -- the second diagram in his
5 surrebuttal showed how that would work in that
6 particular manner.

7 Q. Yeah. So -- and one question I have about
8 that -- that diagram is -- is the benefits on the
9 squares on the left side, under the cost-of-service
10 model, don't match the benefits on the right side, and
11 I'm wondering, if the benefits exist in the
12 cost-of-service study, why -- as benefits of net
13 metering, why don't they exist on the right side?

14 A. Which benefits? So, I'm seeing program
15 administration costs are not an avoided cost. I think
16 that's a --

17 Q. Right. So, I mean --

18 A. You're talking about benefits.

19 Q. Sorry.

20 A. Sorry. So, we have avoided -- energy avoided
21 capacity, avoided transmission, avoided distribution,
22 avoided costs of environmental compliance, and reduced
23 losses.

24 Q. So, if they're benefits of net metering over
25 here, why aren't they benefits of net metering --

1 A. -- on the avoided cost side?

2 **Q. Yeah.**

3 A. Because these are the benefits that are being
4 captured in current costs. And, you know, I think as
5 Mr. Marx talked about, we don't believe there are
6 benefits to avoided distribution. Avoided
7 transmission, I can't testify to that. Avoided
8 compliance cost, I think Mr. Clements has already
9 addressed. And reduced line losses has already been
10 addressed as well.

11 **Q. Okay. So they're -- so you're saying that**
12 **you can avoid -- or the net metering customers can**
13 **avoid these costs relative to other customers within a**
14 **test period revenue requirement?**

15 A. Correct.

16 **Q. But -- but you're not valuing the extent to**
17 **which they can reduce those costs for all customers in**
18 **the future?**

19 A. Unless it can be measured and quantified,
20 yes.

21 **Q. But where would you do that?**

22 A. If they can be measured and quantified, they
23 would be on both sides. In the cost-of-service side,
24 we're allocating -- we're giving them the benefits to
25 the extent that they have reduced their usage and

1 they've reduced their contribution to those costs.

2 **Q. Haven't the Joint Parties offered a proposal**
3 **for how to quantify those?**

4 A. I --

5 MS. HOGLE: Objection. I'm not sure that Ms.
6 Joelle Steward can -- can state what the Joint Parties'
7 position is. I think the Joint Parties are best suited
8 to answer that question.

9 CHAIR: I'll ask Ms. Hayes, are you aware,
10 has Ms. Steward addressed this question in her rebuttal
11 or surrebuttal?

12 MS. HAYES: I don't know that, off the top of
13 my head. But I'll just go on.

14 CHAIR: Okay. Thank you.

15 **Q. (By Ms. Hayes) You propose to include lost**
16 **revenues as a cost of the net metering program in your**
17 **cost-of-service analysis; is that correct?**

18 A. Our cost-of-service analysis will actually
19 help quantify the cost shifting for lost revenues. We
20 don't have an explicit cost that we incorporate in.

21 **Q. Okay. That's a good clarification. So -- so**
22 **you would agree with me that lost revenues is a**
23 **different issue from lost fixed cost recovery; is that**
24 **correct?**

25 A. No.

1 **Q. No? What I'm trying to get at is whether --**
2 **let me start with this. Is -- is lost revenues a cost**
3 **component of revenue requirement?**

4 A. Lost revenues or -- they -- they result in a
5 higher, or increased, deficiency in the revenue
6 requirement, and so it just means we have to ask for
7 more money in order to recover the revenue requirement
8 we're asking for. That's essentially -- I mean, lost
9 revenues are in between rate cases. In a rate case,
10 you're recovering a revenue requirement. Lost revenues
11 contribute to the deficiency in your revenues that
12 you're seeking in -- for the -- the revenue
13 requirement.

14 **Q. Right. So -- so when you -- in this chart,**
15 **when you say that lost revenues are a cost in the**
16 **cost-of-service model, you're not allocating -- I'm**
17 **trying to figure out if you're -- if you're just trying**
18 **to figure out whether the net metering customers are**
19 **covering their costs of service or whether you're**
20 **imputing additional lost revenues to them beyond**
21 **whether they're covering their costs of service.**

22 A. Right. I see your confusion. And it
23 probably should not say "lost revenues" there.

24 **Q. Okay.**

25 A. We're not adding any additional cost from the

1 revenue requirement to that class in order to cover
2 that.

3 Q. Okay. Okay. Thank you. That's a very
4 helpful clarification. Can you hang on one moment?

5 Okay. One question about the revenues that
6 you're putting in the cost-of-service study associated
7 with net metering customers. Are you -- are you
8 putting in the billing month revenues or the revenues
9 associated with net metering customers pre-netting?

10 A. We don't have revenues associated within
11 pre-netting. We would put in the revenues that we
12 actually receive from them, so it would be
13 post-netting.

14 Q. So how are you going to get the avoided cost
15 value for the exports?

16 A. It's Schedule 37 rates, as Mr. Clements
17 testified.

18 Q. All right. One more question about this --
19 this exhibit. Is it your understanding that the
20 benefits of net metering, at least as far as your
21 testimony is concerned, are the revenues from net
22 metering customers?

23 A. Not that simplistically, no. I mean, that
24 we -- we compare the cost. The cost will reflect -- be
25 net of the benefit that they receive from their reduced

1 usage and their -- their customer profile. And then
2 that will be compared to the -- to the revenues.

3 Q. Okay. Okay. You've -- you've talked about
4 how net metering itself conflates rate design with cost
5 effectiveness, and -- let's see. On page 4 of your
6 surrebuttal testimony, and I'm looking at lines 73 to
7 80, and I'm going to paraphrase, so correct me if I get
8 anything wrong. You say: Since net metering is the
9 law, we're not deciphering that -- we're not deciding
10 whether net metering should be offered. We're figuring
11 out how to get net metering rates to reflect net
12 metering's cost of the service. Is that roughly
13 correct?

14 A. Roughly, yes.

15 Q. Do you want to -- do you want to correct me?

16 A. Well, I mean, it's -- it's talking about how
17 we're comparing the actual costs of serving them
18 compared to the revenues they're receiving. And the
19 costs of serving them will reflect the benefits that
20 they bring to the system through their different load
21 profile.

22 Q. And so would you agree or disagree with me
23 that net metering does function as a resource to the
24 Company like an electricity generating resource or a
25 demand side management program?

1 A. No.

2 Q. I thought you might say that. But it does
3 generate electricity, the net metering resource, or
4 the -- the distributed generation resource that comes
5 as a result of the net metering program?

6 A. Yes. They generate electricity, yes.

7 Q. And it reduces load?

8 A. It reduces energy usage, yes.

9 Q. Okay. That's fair.

10 A. Offsets energy usage, I should say. It does
11 not reduce, necessarily, that customer's energy usage.
12 It just reduces the energy they're taking from the
13 grid --

14 Q. Okay.

15 A. -- at different times.

16 Q. Okay. So would it be fair to say that you'd
17 say that the -- the customer side resource functions as
18 the resource, while the net metering defines the
19 relationship between the utility and the customer
20 generator?

21 A. Net metering is the billing scheme for how
22 the customer is compensated for their distributed
23 generation.

24 Q. Have you -- did -- have you read the
25 definition of the net metering program in the statute?

1 A. I have. I don't know it off the top of my
2 head.

3 Q. Well, we don't -- we don't need -- we don't
4 need to get into that. I guess what I'm getting at is,
5 I'm trying to figure out if you're saying that we
6 should ignore the value of the actual resource
7 because -- because you think net metering is a billing
8 scheme or if we should actually value the -- you know,
9 quantify the full value of the resource and just
10 remember that we need to take into account the fact
11 that there is this, nevertheless, important
12 relationship component that -- that involves the rate
13 relationship with the utility?

14 A. Net metering equates because it relies on
15 rate design. It equates the value of that resource to
16 the retail rates. And the retail rates are not
17 designed to accord -- acquire a resource.

18 If we came in and wanted to pay a resource 14
19 cents per kilowatt hour, it would probably be
20 immediately deemed imprudent as well above the cost of
21 any other resource. And so it equates the price of
22 paying for this generation with a retail rate design.

23 Q. And so the fact that there is this rate
24 design component means that we should ignore the fact
25 that this is a resource that otherwise generates

1 **electricity for the utility system for 20, 25, 30**
2 **years, and could otherwise be looked at in the same way**
3 **as any other electricity generation resource, we can**
4 **ignore all of those values?**

5 A. No. In fact, we're saying let's treat it the
6 same as any other generation resource and pay it the
7 avoided cost. We don't want to ignore the value to it.
8 We want to keep it the same and equate it to how we
9 acquire and measure the value of any other resource.

10 **Q. But you're not -- but you're using a**
11 **cost-of-service study to do that?**

12 A. We're using a cost-of-service study to
13 compare whether the cost of serving these customers is
14 fully capturing the benefits and the revenues we're
15 receiving from these customers or whether we're
16 shifting those costs to other customers.

17 **Q. So the only benefits from net metering are**
18 **the revenues?**

19 A. No.

20 **Q. You just -- you said you're comparing the**
21 **costs of serving customers and you're comparing those**
22 **to the revenues.**

23 A. Yes. We're comparing the cost of serving to
24 the revenues. Those costs will already be net of the
25 benefits if they have reduced their usage on our

1 system. As any other energy efficiency customer, if
2 they reduce their usage, they get sort of the value of
3 that through the cost-of-service model at the embedded
4 cost.

5 That gets captured in a cost-of-service
6 study. We're not adding additional benefits on top of
7 that, except for the value of that excess generation,
8 which we're placing at avoided cost.

9 **Q. Right. And I'm -- and I'm suggesting that**
10 **you're not not adding additional value, but rather that**
11 **you're leaving value off, because you've got the**
12 **cost-of-service study, which is --**

13 MS. HOGLE: Your Honor, excuse me. I am just
14 wondering if counsel is testifying and if there's a
15 question that she would like to ask. It appears to me
16 that she is testifying.

17 MS. HAYES: I'll get to some questions.

18 CHAIR: Ms. Hayes, do you want to respond to
19 the objection?

20 MS. HAYES: Well, it's not actually -- well,
21 yeah. Okay. Yes, I'll ask some questions.

22 CHAIR: Okay.

23 MS. HAYES: Thank you.

24 **Q. (By Ms. Hayes) So, I guess what I'm trying**
25 **to clarify -- and I'm sorry if it's not an actual**

1 question, but I am -- it is -- I am trying to figure it
2 out, it is a question in my mind. Whether or not I am
3 phrasing it as a question, it is a sincere question.

4 So if -- if you are arguing that we should
5 ignore the value of the net metering resource, the
6 customer sited resource --

7 A. And I have not said that. We have not said
8 that.

9 Q. Well, and -- well, and that's why -- but I
10 got in trouble for --

11 A. Okay. I'm sorry. I'll let you finish.

12 Q. -- trying to explain what I meant because it
13 wasn't a question, so I'm -- so I'm -- if I could
14 explain sort of where I'm going.

15 The -- you've got the cost-of-service study,
16 which -- which will, as you say, recognize the benefits
17 within the net metering class of their usage
18 characteristics, that's -- those are -- that's one
19 bucket of benefits, if you will, that you're
20 recognizing, and then you've got the avoided costs for
21 excess -- for exports that you're valuing at avoided
22 costs, that's one bucket of benefits.

23 And what I'm trying to figure out is, we've
24 got this resource that, like other resources, arguably
25 lends value to the utility system in -- by reducing the

1 Company's revenue requirements over the life of the
2 resource because customers are investing in it, and I'm
3 wondering if your proposal takes those benefits into
4 account anywhere, because I -- I don't see them. So
5 I'm wondering if your proposal takes future revenue
6 requirement reduction benefits of net metering into
7 account.

8 A. No.

9 Q. Thank you.

10 A. And -- right. No.

11 Q. So, this is something that hasn't been clear
12 to me this entire time. How are you proposing to meter
13 what is being exported?

14 A. Our current net meters have two channels, so
15 it measures what is coming in and what is going out.
16 And in our billing system it's called the deduct usage,
17 and that's the amount that is being exported out. So
18 we have that data.

19 Q. Okay. If you'll give me one minute. I've
20 crossed off a lot of questions.

21 Okay. I think I just have a couple more
22 questions. So, you've said that rate design is how
23 customers receive price signals and compensation for
24 distributed generation. This -- I'm looking
25 specifically at your surrebuttal testimony at page 8,

1 lines 145 to 55.

2 A. I don't think it says it there, but I know I
3 said it.

4 Q. Okay. Sorry. I'm flipping back and forth a
5 lot through my paper. I'm wondering if you think it's
6 possible, if we have this two-part statute, the look at
7 the costs and benefits, and then do the rate design,
8 because the legislature wanted the Commission to look
9 at the cost effectiveness of the net metering program
10 as a resource, and then decide what sort of price
11 signals to send the customers investing in that
12 resource, in light of the costs and benefits?

13 A. I guess I'm not sure what that question was.

14 Q. Okay.

15 A. And I'm not sure I agree with that
16 characterization of the statute. It doesn't say cost
17 effectiveness. It says look at the costs and the
18 benefits for utility and the other customers.

19 Q. Okay. That's fine. I -- so -- well, so I'm
20 wondering if the purpose of the current docket, if you
21 think it's possible that it could be that we're looking
22 at the costs and benefits of the net metering program
23 from a sort of resource acquisition perspective so that
24 we can evaluate what price signals we want to send the
25 net metering customers in light of those results.

1 A. I guess that's a leap I'm not quite willing
2 to take. I mean, it's looking at net metering. Net
3 metering is a billing scheme. I think Mr. Hayet
4 articulated that quite well, as we also discussed in my
5 testimony.

6 **Q. All right. So, the residential class is made**
7 **up of hundreds of thousands of customers; is that**
8 **correct?**

9 A. Yes, about 550,000.

10 **Q. Okay. Lots of them. And would you agree**
11 **that the members of the residential class have diverse**
12 **characteristics?**

13 A. Each individual customer will, but generally,
14 a residential load profile is relatively consistent.

15 **Q. But would you agree that the residential**
16 **class as a whole benefits from the general size and**
17 **diversity of its customer base?**

18 A. I don't know. I mean, it may.

19 **Q. Okay.**

20 A. But it is a large class, yes.

21 **Q. Yeah. Yeah. Do you think it's possible that**
22 **singling out just a few thousand customers from the**
23 **hundreds of thousands of residential customers may**
24 **subject that small group of customers to cost impacts**
25 **that are wholly independent from the impacts of their**

1 **participation in net metering?**

2 A. No. In fact, we have other customer classes
3 that are significantly smaller than what this customer
4 class would be for residential net metering. I think
5 our Schedule 6 and 8, those number of customers are in
6 the hundreds, whereas this would be in the thousands
7 for residential net metering. So no, we -- we have
8 several schedules that are even more tightly defined.

9 Q. But that doesn't necessarily mean that they
10 don't not benefit from having the diversity of a large
11 customer class, correct?

12 A. Who's "they"?

13 Q. Those small, discrete customer classes.

14 A. They don't. I -- I don't know. I mean, they
15 have a different rate design. They have different
16 usage characteristics. They have -- that that rate
17 design better captures for those customers those
18 different types of usage characteristics because it can
19 more independently for each customer capture demand
20 versus energy usage, whereas residential, it's a pretty
21 blunt instrument with just energy based charges.

22 Q. All right. That blunt instrument. I have no
23 further questions.

24 CHAIR: Thank you.

25 Mr. Mecham, unless you think you're going to

1 be really short, I wonder if a very brief recess might
2 be appropriate right now.

3 MR. MECHAM: Actually, I have no questions
4 for this witness.

5 MR. OLSEN: Oh, that's short.

6 CHAIR: That's short. Thank you.

7 Any redirect, then?

8 MS. HOGLE: Just maybe one or two questions.

9 REDIRECT EXAMINATION

10 BY MS. HOGLE:

11 Q. Ms. Steward, Ms. Hayes asked you several
12 questions about net metering as a benefit and maybe
13 distributed generation issues, interchanging them.
14 Would you agree with me that net metering policies are
15 not the source of the benefit from distributed
16 generation, rather distributed generation is the source
17 of the benefit itself?

18 A. Yes.

19 Q. Ms. Hayes also asked you about whether the
20 cost-of-service framework proposed by the Company
21 captures future costs and benefits of net metering
22 customers. Do you agree that as the Company files rate
23 cases, in each rate case, those costs and benefits will
24 be recognized?

25 A. Yes.

1 MS. HOGLE: Thank you.

2 CHAIR: Any recross?

3 MS. HAYES: No. Thank you.

4 CHAIR: Commissioner White?

5 COMMISSIONER WHITE: No questions. Thanks.

6 CHAIR: Commissioner Clark?

7 COMMISSIONER CLARK: No questions.

8 CHAIR: I have one -- one two-part question.

9 In his -- in his surrebuttal, Mr. Hayet, for the
10 Office, stated that in his opinion the current load
11 study contains sufficient production meter data to
12 complete the Office's proposed framework. And in
13 response to a question from Commissioner Clark, Dr.
14 Powell stated the same thing, with respect to the
15 Division's proposed framework. Do you agree with those
16 two statements?

17 THE WITNESS: I can tell you the production
18 side meters that we have installed. We have 42 meters
19 installed. We were hoping to get 60. We have 60 load
20 research meters on the usage side, which is
21 statistically significant.

22 My load research colleagues do believe that
23 that production meter will provide us a defensible
24 production profile for use in evaluations. But it is
25 not the 60 we wanted to be statistically significant.

1 CHAIR: Okay. Thank you.

2 Anything further?

3 MS. HOGLE: The Company rests its case.

4 Thank you very much.

5 CHAIR: Okay. Thank you.

6 Before we adjourn for the day, at the
7 beginning of the hearing, I raised the issue of timing
8 of the order that we'll issue following the hearing.
9 I'll state that of course we always endeavor to issue
10 perfectly written orders without taking any longer than
11 we need to. But having said that, if any party wants
12 to comment on this issue, this would be an appropriate
13 time to do so.

14 MR. MECHAM: Mr. Chair, is there any value to
15 recessing for just a minute to allow us to visit with
16 one another?

17 CHAIR: Yeah, maybe until 4:45. Is that --
18 is that too much time?

19 MR. MECHAM: No, that's good.

20 CHAIR: Okay. We'll be -- we'll be in recess
21 until 4:45.

22 (Recess from 4:36 - 4:44 p.m.)

23 CHAIR: Okay. We'll be back on the record.

24 And in terms of whether there's comments from
25 the parties, I guess I'll go back to our original

1 presentation order, so I'll start with the Joint --
2 Joint Parties.

3 MR. RITCHIE: Thank you, Mr. Chairman. So,
4 we have a few thoughts on this. I think part of what
5 our concern is here is that, you know, we've put a lot
6 of effort into this proceeding, the Joint Parties have,
7 beginning with the workshops, bringing our experts out
8 from across the country, bringing our experts out from
9 across the country here, and several rounds of
10 briefing.

11 I think we have a robust record about the
12 agreements and disagreements of where the parties are
13 at this point. I think that the Joint Parties have put
14 forth a framework that we think, based on our
15 illustrative example, provides a good -- a good
16 framework to go with. The other parties have put
17 forward their information.

18 But after all that effort, I tend to agree
19 somewhat with Ms. Beck's surrebuttal testimony when she
20 suggested that even after all of this, we seem to be at
21 a point where we may not be able to flesh out this
22 framework enough, because we still don't even
23 necessarily agree on what the framework should be
24 telling us, and we don't necessarily know what the data
25 input should be, and then what the output should be.

1 So, to that extent, in asking about what
2 are -- what are the next steps, and what does an order
3 seek, I think we agree that, as Ms. Beck suggested,
4 that an interim procedural step in this proceeding
5 could be helpful, perhaps with guidance from the
6 Commission of how to flesh that out. And whether
7 that's informed by the load study that the Company is
8 preparing, once we can see the results of that, or
9 whether, at the direction of the Commission, it gets
10 informed by fleshing out the data from the illustrative
11 examples provided by the Joint Parties, offering that
12 extra round, and then having parties be able to focus
13 and comment on those data inputs to inform the final
14 framework. We think that would be the best -- the best
15 way forward.

16 Our concern, I think, is that if you just
17 push it to the rate case we'll kind of be back to where
18 we were in the last rate case. And, one, that a lot of
19 this information can get buried in the rate case.
20 There's a lot to deal with in the rate case.

21 And also, I feel like a lot of the effort and
22 momentum that we had potentially built in this case
23 will be drowned out in -- in what is a -- a fairly
24 unwieldy docket. And the Joint Parties, at least
25 for -- speaking for Sierra Club, can be difficult to

1 intervene in a -- for a full rate case.

2 So that's our position on that, is that the
3 interim procedural step, with an opportunity to comment
4 on data inputs, would be -- would be helpful in this
5 proceeding.

6 CHAIR: Thank you.

7 Mr. Mecham?

8 MR. MECHAM: I agree with that.

9 CHAIR: Okay. Thank you.

10 Mr. Olsen?

11 MR. OLSEN: Our concern is that the timing of
12 all this be sufficient to work for the Company when it
13 decides that they need to do a rate case, I guess, and
14 so I guess ours -- our decision will be informed
15 somewhat by what -- how they perceive they need to move
16 forward. I don't mean to pad that, but that really
17 moves where we are on that.

18 CHAIR: Okay. Thank you.

19 Mr. Jetter?

20 MR. JETTER: On behalf of the Division, I
21 think that our preference is as soon as practicable. I
22 think we would like to have something to use and
23 sufficient time to collect whatever data they need,
24 based on the outcome, going into the next rate case.

25 I think it would be a problem for us, in some

1 respects, to punt this down the road with an interim
2 step that delays beyond the next rate case, potentially
3 having laid effective on this issue as long as two or
4 three years down the road.

5 So we would like to see something in the
6 process that allows us enough time to work with it
7 before the Company's next rate case filing. And
8 unfortunately, we don't know when that is. So I, like
9 the Office, would have to, to some degree, defer to the
10 Company, just since we do have a stay out that is until
11 January 1, but there's no guarantee or assurance that
12 they don't know that they're going to file then.

13 CHAIR: Do you have any comments on this
14 issue?

15 MR. MOSCON: Yes. Thank you, Mr. Chairman.
16 I'd like to respond to the comments of the Joint
17 Parties, and then, I believe, answer the question that
18 was actually put forward to all the parties.

19 First is, I think it would be an unnecessary
20 step and a mistake of the Commission to rise to the
21 bait of saying let's do yet another proceeding.

22 This started in a rate case a year ago. It
23 was pushed to this proceeding. In this proceeding, the
24 Commission has, I believe, gone out of its way to issue
25 interim orders, giving parties the ability to say what

1 questions do we have, to file briefs, to get feedback
2 from the Commission, the Commission's framed up
3 questions that it wanted answered by the parties during
4 this proceeding.

5 And so to say, "Well, we need yet another
6 proceeding," we believe would be a mistake. We believe
7 that not only does the Company need to be able to make
8 its plans and to -- to implement policy, but candidly,
9 so do the solar customers or other distributed
10 generation customers in the State of Utah, I think,
11 deserve to kind of understand where the Commission is
12 going on this important topic. So we think that the
13 record is sufficiently clear for the Commission to make
14 a decision.

15 And -- and as to the point that it would all
16 get buried in a rate case, I suppose that begs the
17 question of what's in the order? If the order is clear
18 as to what will happen or won't happen in the rate
19 case, then nothing needs to get buried.

20 Having said that, I believe the question that
21 the Commission asked the parties is when? When does
22 this Commission need to issue an order?

23 My client would like to -- recognizes the
24 schedule of the Commission, but is anxious to implement
25 whatever the order of the Commission is, so we suggest

1 a time frame of 30 days, which we hope is a sufficient
2 time to write up an order.

3 We know that the Commission has been
4 reviewing the testimony as it's been coming in because,
5 again, as it's been seeing the testimony, it sent out
6 notices to the parties, saying, "We've read your
7 testimony. Here are the questions that we have."

8 We think that in a docket in a rate case, you
9 know, four to six weeks is a typical time frame for an
10 order, so our recommendation is 30 days.

11 CHAIR: I want to thank all the parties for
12 this -- for this feedback at the end. This is helpful
13 to us. Obviously, we're not ready to make a commitment
14 at this time, but we will endeavor to -- to take our
15 next action in the appropriate time frame.

16 And we will be adjourned until five -- until
17 the public witness hearing begins at 5:00 p.m. on
18 Thursday afternoon, unless -- unless there's any other
19 matter that anyone needs to bring forward.

20 Okay. We're adjourned.

21 (Hearing adjourned at 4:52 p.m.)

22 --oo0oo--

23

24

25

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