







Rocky Mountain Power custom game UT DSM 10/8/2015



GSN Custom Game - UT DSM

4/1 - 9/30, 2015

Custom Game Hub Sponsorship - Geo-targeted to Utah service areas

- Rocky Mountain Power wattsmart custom 'Spot the Difference' game
- Link to Facebook site
- Video pre-roll unit
- "Tips to save" feature at end of game
- Desktop, tablet & mobile
- Companion banner ads direct to wattsmart.com
- Game promotion banner ads on gsn.com

Custom Game Hub









Remember, turn off lights and electronics when not in use.



Home



Cash Games

All Games

Prizes

My GSN

Player News

TV Shows

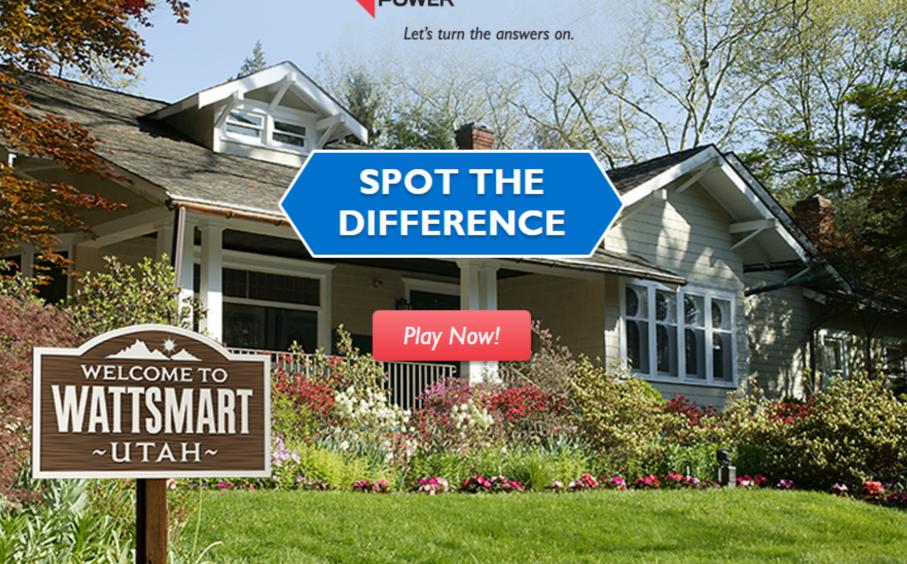
Casino



Rocky Mountain Power: Spot the Difference







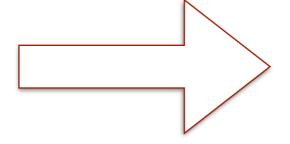


Remember, turn off lights and electronics when not in use.



Custom Game Hub

6.45_M booked impressions



6.47_M delivered impressions

1,207 game plays

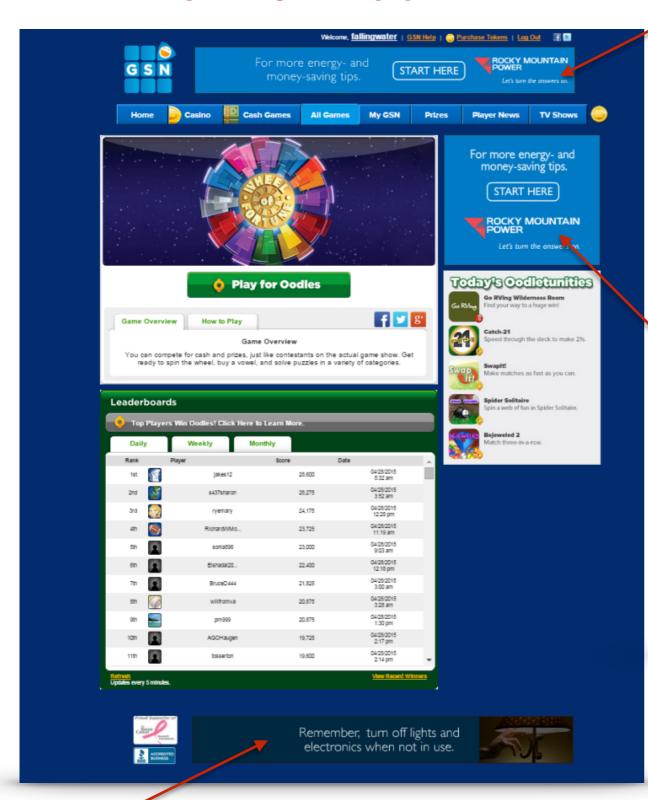
4.3_K clicks

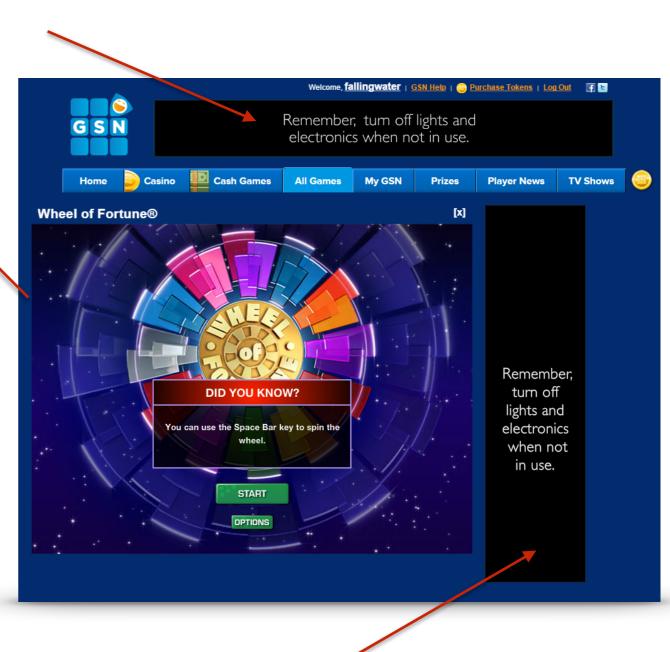
6,980 game hub plays

.07% ctr



RMP Banner Ads







RMP Banner Ads

728x90

2.98_M

delivered impressions

216

clicks

.01%

ctr

160x600

 42.6_k

delivered impressions

23

clicks

.05%

ctr

300x250

3.44_M

delivered impressions

 4_k

clicks

.012%

ctr



Moat Recap

Premium - Rocky Mountain Power's digital creatives are exceeding Moat benchmarks. Users are spending more time viewing them and ads are In-View more frequently.









In-View %

% of impressions where at least 50% of an ad was In-View for at least one continuous second.

75.1%

Benchmark: 55.1%

In-View Time

The length of time an ad has been active and In-View.

52.2 sec

Benchmark: 25.7 sec

Univ Interaction %

% of impressions where a user entered the frame of ad and remained active for at least 0.5 seconds.

2.4%

Benchmark: 2.1%

Attention Quality

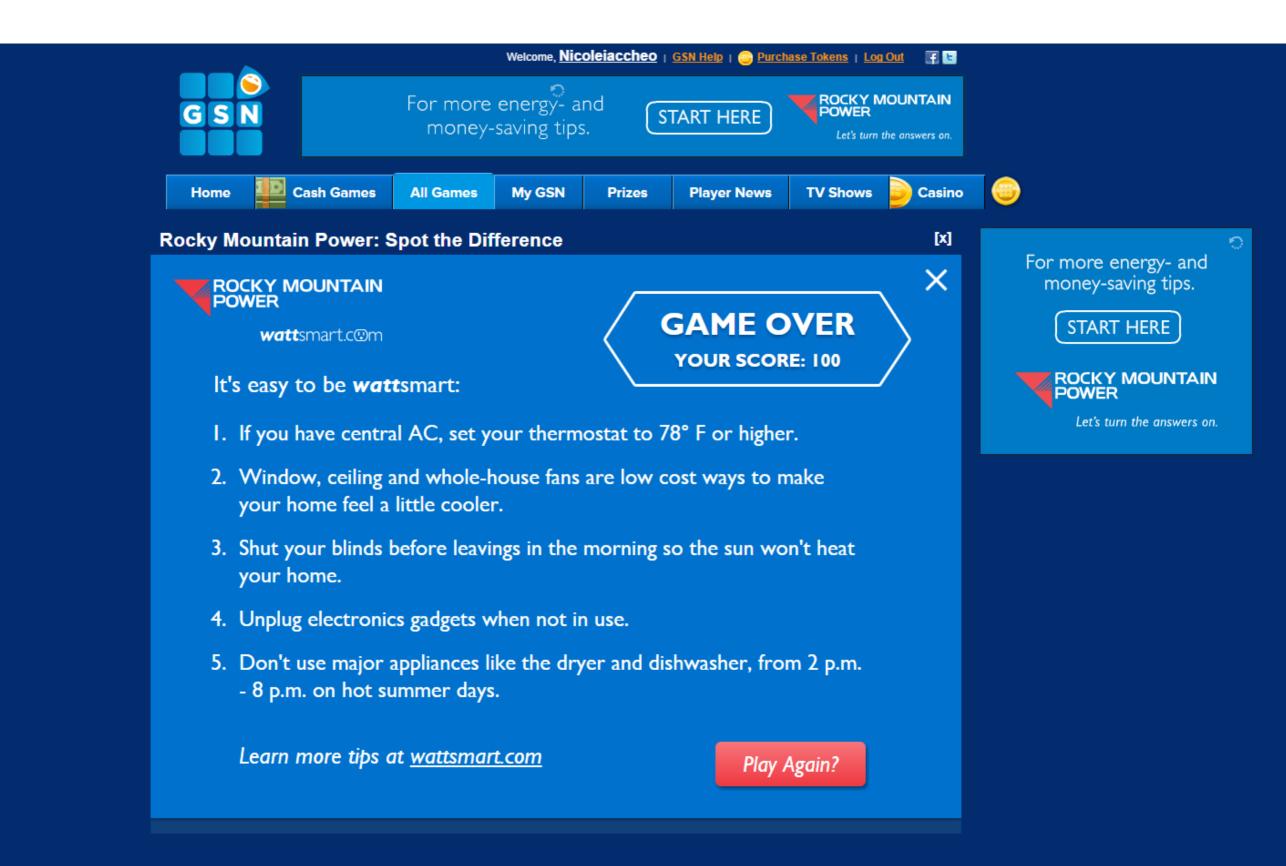
Ratio of users that converted from hovering to interacting.

33.7%

Benchmark: 20.2%



Low CTR for banners can be attributed to "Game Over" screen with call to action.



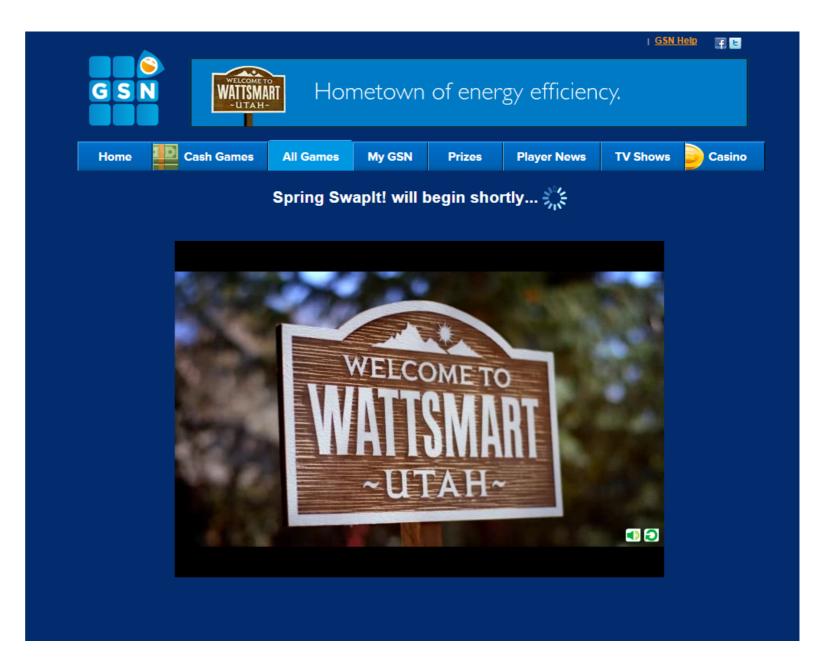


Pre-game video unit

278delivered impressions

14 clicks

5.04% ctr





Custom Game Promotion Ads





Custom Game Promotion Ads

728x90

407_k

delivered impressions

 1.3_k

clicks

.32%

ctr

160x600

292_k

delivered impressions

432

clicks

.15%

ctr

300x250

 3.4_{k}

delivered impressions

932

clicks

.27%

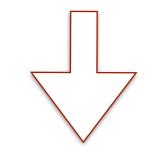
ctr



Overall totals

 7.45_{M}

booked impressions



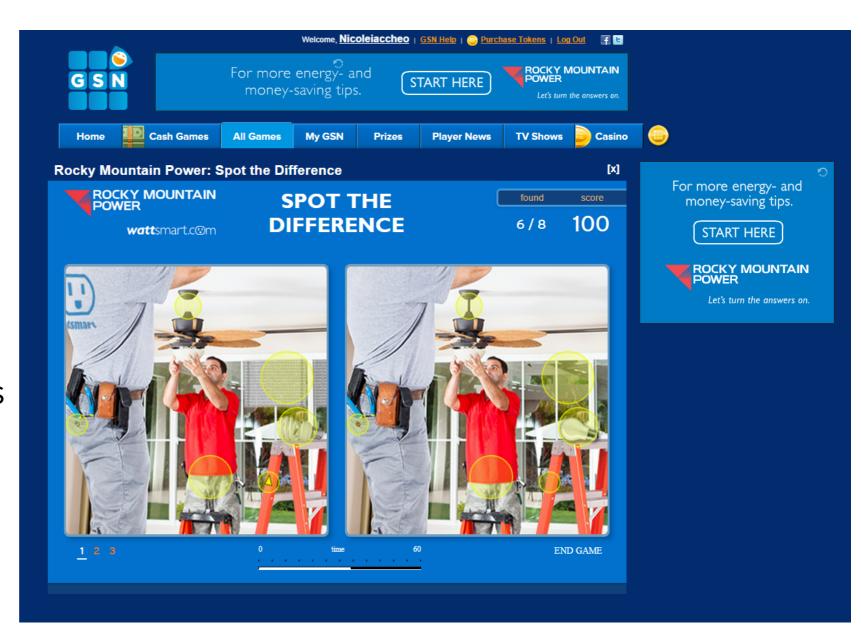
7.52_M

delivered impressions

7Kclicks

.09%

ctr



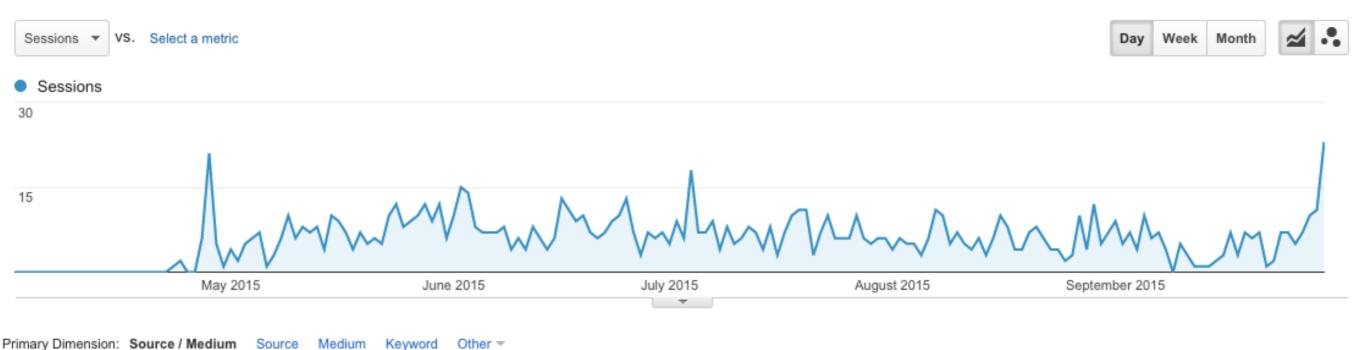


Google analytics - traffic to wattsmart.com

The GSN game pulled in 1,072 sessions, 35.35% or 379 were new users.

Low bounce rate of 59.51%, which means people were looking at the site instead of just leaving.

They were on the site for at 5 minutes and 49 seconds.





Google analytics - traffic to wattsmart.com

mary Dimension: Source / Medium Source Medium Keyword Other ▼								
Plot Rows Secondary dimension ▼ Sort Type: Default ▼							■ ● E	
Source / Medium ?	Acquisition			Behavior			Conversions Goal 2: Contact Us ▼	
	Sessions	% New Sessions	New Users	Bounce Rate	Pages / Session	Avg. Session Duration ?	Contact Us (Goal 2 Conversion Rate)	Contact Us (Goal 2 Completions)
	1,072 % of Total: 0.04% (2,688,226)	35.35% Avg for View: 40.87% (-13.50%)	379 % of Total: 0.03% (1,098,677)	59.51% Avg for View: 20.45% (191.04%)	4.08 Avg for View: 6.20 (-34.21%)	00:05:49 Avg for View: 00:03:30 (66.36%)	0.00% Avg for View: 0.32% (-100.00%)	0 % of Total: 0.00% (8,535)
1. GSN / Custom Game	959 (89.46%)	31.80%	305 (80.47%)	58.08%	4.33	00:06:18	0.00%	0 (0.00%)
2. gsn.com / referral	78 (7.28%)	71.79%	56 (14.78%)	76.92%	1.76	00:01:00	0.00%	0 (0.00%)
3. GSN / Promotion	13 (1.21%)	69.23%	9 (2.37%)	53.85%	2.54	00:03:46	0.00%	0 (0.00%)
4. GSN / Pre Load	9 (0.84%)	44.44%	4 (1.06%)	88.89%	1.22	00:01:19	0.00%	0 (0.00%)
5. GSN / Default	6 (0.56%)	16.67%	1 (0.26%)	33.33%	3.33	00:06:49	0.00%	0 (0.00%)
6. staging.gsn.com / referral	4 (0.37%)	50.00%	2 (0.53%)	75.00%	1.75	00:00:03	0.00%	0 (0.00%)
7. qaweb2.gsn.com / referral	2 (0.19%)	100.00%	2 (0.53%)	0.00%	3.50	00:05:18	0.00%	0 (0.00%)
8. GSN / banner	1 (0.09%)	0.00%	0 (0.00%)	100.00%	1.00	00:00:00	0.00%	0 (0.00%)