

DCF MODEL
 WEIGHTED AVERAGE EARNINGS GROWTH
 DPU EXHIBIT 6.7
 DOCKET No. 02-057-02

	Company	Qrtly Dividend	Annual Dividend (D ₀)	Price	Weighted Average Earnings Growth g	Dividend Yield Y = D ₁ /P ₀	ROE k = Y + g
1	AGL Resources	0.270	1.08	22.5502	8.92%	5.22%	14.14%
2	Atmos Energy	0.295	1.18	22.3981	6.69%	5.62%	12.31%
3	Energen Corp	0.175	0.70	26.5951	6.42%	2.80%	9.22%
4	New Jersey Resources	0.300	1.20	29.9482	8.41%	4.34%	12.76%
5	Northwest Nat. Gas	0.315	1.26	28.6958	6.43%	4.67%	11.10%
6	Peoples Energy	0.520	2.08	37.3770	7.15%	5.96%	13.11%
7	Piedmont Natural Gas	0.400	1.60	35.1347	5.04%	4.78%	9.82%
8	National Fuel Gas	0.26	1.04	21.7496	8.61%	5.19%	13.80%
9	Questar Corp	0.180	0.72	25.4604	9.59%	3.10%	12.69%
						Mean	12.11%
						Median	12.69%

Note: $D_0 = 4 * Qrtly Div$, $D_1 = D_0 (1 + g)$

$$g = \frac{1}{n+1} * (VL g) + \frac{n}{n+1} * (Zacks g), \text{ where } n \text{ is the number Zacks analysts.}$$