

**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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<b>IN THE MATTER OF THE APPLICATION OF</b>	)	
<b>QUESTAR GAS COMPANY TO INCREASE</b>	)	<b>DOCKET No. 07-057-13</b>
<b>DISTRIBUTION NON-GAS RATES AND</b>	)	
<b>CHARGES AND MAKE TARIFF</b>	)	<b>DPU EXHIBIT 7.0SR</b>
<b>MODIFICATIONS</b>	)	

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**SURREBUTTAL  
TESTIMONY OF**

**GLEN GREGORY**

**ON BEHALF OF THE  
UTAH DIVISION OF PUBLIC UTILITIES**

**October 7, 2008**

**COST OF SERVICE AND RATE DESIGN**

**For the Division of Public Utilities  
Department of Commerce  
State of Utah**

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## Witness Identification and Purpose of Testimony

1 **Q: Please state your name and business address.**

2 A: My name is Glen E. Gregory and my business address is 120 North Robinson  
3 Avenue, Suite 1400 West, Oklahoma City, Oklahoma 73102.

4

5 **Q. Are you the same Glen E. Gregory that submitted Direct Testimony for the**  
6 **Division in this Docket (07-057-13)?**

7 A. Yes.

8

9 **Q. What is the purpose of your testimony?**

10 A. The purpose of this testimony is to revise my direct testimony to make it  
11 consistent with the Docket No. 07-057-13 Commission Order on the revenue  
12 requirement and to develop the rates that match the rate design refinements of  
13 DPU witness Marlin Barrow's direct and rebuttal testimony. The testimony will  
14 also address certain comments and concerns found in the testimonies of the  
15 Committee of Consumer Services (CCS) and the rebuttal testimony of Questar  
16 Gas Company (QGC or Company).

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## Rate Design Issues

**Q. Please state the modifications to your original rate design of the GSR and GSC classes that are needed to conform to the direct and rebuttal testimony of DPU Witness Marlin Barrow.**

- A. The basic modifications to recommendations in my direct are set forth below:
- 1) Make the first 45 Dth charges for both GSR and GSC rates the same.
  - 2) Keep the GSR rate flat while adjusting the GSC declining block rates to recognize the impact of the GSR and GSC rates having equal charges for the first 45 Dth.
  - 3) Eliminate the GSS rate schedule and merge it with GSR and GSC.
  - 4) Eliminate the IS-4 rate schedule and merge it with the new IS rate schedule.
  - 5) Eliminate the IT-S rate schedule and merge it with the new TS rate schedule.
  - 6) Increase the NGV rates to bring the class to cover 50% of its cost of service shortfall.

**Q. Please explain how changes 1 & 2 will address concerns raised by CCS Witness Dr. David Dismukes?**

- A. Dr. Dismukes expressed concern that many smaller usage commercial customers have usage similar to residential customers stating in testimony that "it

41 may make more sense to develop these new customer classes from a usage  
42 perspective rather than a tax rate perspective.”<sup>1</sup> Dr. Dismukes also states in his  
43 testimony that "Numerous commercial customers, representing as much as a  
44 third of the proposed GSC class, have usage patterns (or at least levels) that are  
45 very similar to residential customers.”<sup>2</sup> I believe that if the original block rate  
46 design structures proposed by QGC are used it will alleviate a great deal of this  
47 concern. Since the first 45 Dth charges are the same for both classes, these  
48 small usage customers will be indifferent as to the rate class to which they are  
49 assigned.

50

51 **Q. Can you describe your revisions to the GSR and GSC rates in more detail?**

52 A. The Division’s revised proposal for the GSC rate class is to make the GSC rate  
53 equal to the GSR rate for the first 45 Dth. As a result of this change, more of the  
54 revenue requirement of the GSC class will be recovered in the first 45 Dth of  
55 usage. This means that the rates for the higher usage blocks of the GSC rates  
56 will be less than those proposed in my direct testimony.

57

58 **Q. In your direct testimony you stated that it is important to encourage energy**  
59 **efficiency and that this goal can be accomplished by lessening the use of**

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<sup>1</sup> Direct Testimony of David Dismukes, Ph.D, Docket No. 07-057-13, page 41, lines 878-880.

<sup>2</sup> Direct Testimony of David Dismukes, Ph.D, Docket No. 07-057-13, page 41, lines 874-878.

60 **declining block rates in certain instances. Do your current revisions of the**  
61 **GSC rate change your position?**

62 A. No. The changes I made to the GSC rate were necessary to make the first 45  
63 Dth usage charge the same as the GSR. In future rate cases, the focus of rate  
64 design should continue to be the development of rates that encourage greater  
65 energy efficiency. In those instances when movement away from declining block  
66 rates toward flat rates will help accomplish this important goal, these changes  
67 should be considered.

68

69 **Q. What adjustment to rate design is required to end the "Expansion" rate**  
70 **classes and their charges as recommended by Division Witness Mr.**  
71 **Barrow?**

72 A. Customers on the various "Expansion" rates will need to be moved to their  
73 otherwise appropriate rate class. The upside of this change is that it will reduce  
74 the rates for customers in "Expansion" classes considerably. The downside is  
75 that the rates of the classes to which the customers are moved will need to be  
76 adjusted upward to make up for the lost revenue associated with this change.

77

78

79 **Q. Will these increases be significant?**

80 A. In most cases the class increases are barely noticeable. This is because in all  
81 but one of these classes "Expansion" customers represent an extremely small

82 portion of the customer base and usage. The exception is the IS-4 Expansion  
83 rate class. The IS-4 class will move 316,974 Dth into the I-4 class. Since the  
84 reformulated I-4 class has only 1,370,445 Dth, the movement of the IS-4  
85 Expansion customers into the I-4 class will require more than a double increase  
86 to the existing I-4 customers in that class to make up for the lost IS-4 revenue  
87 from the combination of these classes. However, the moved IS-4 customers will  
88 see a substantial decrease in rates.

89

90 **Q. How do you recommend that this disparity be addressed?**

91 A. In my direct testimony I did not recommend moving the IS-4 into the I-4 class.  
92 Instead, I recommended a 25% increase to the I-4 rate which would have left the  
93 I-4 rate with a very reasonable usage charge of 21.26 cents per Dth. The IS-4  
94 class was left at a zero percent increase. If the I-4 increase were held at 25%,  
95 the accommodation of the IS-4 customers into the class would cause the Dth  
96 charge to more than double. What I now recommend in the revised rate design  
97 is a 0% reduction to the revenue of the joined classes. This will result in bringing  
98 the charge back to usage charge of 21.74 cents per Dth or approximately what I  
99 originally recommended.

100

101 **Q. How will the lower I-4 rate proposal affect the other rate classes?**

102 A. In my direct testimony the I-4 rate class would have seen a revenue increase of  
103 \$86,218. This requires that this amount be made up by other classes if the

104 PSCU revenue requirement is to be reached. I have moved these dollars into  
105 the rates of the GSR and GSC classes.

106

107 **Q. Why is it necessary to make adjustments to the DPU rate design**  
108 **recommendation to include the recommendations of Mr. Barrow related to**  
109 **the Natural Gas Vehicle ("NGV" rate code)?**

110 A. In his testimony, Mr. Barrow recommended that the ("NGV") class rates be  
111 increased to cover 50% of the cost of service revenue shortfall in the current  
112 case.

113

114 **Q. What adjustment is required to move the NGV class to cover 50% of the**  
115 **revenue shortfall in that class?**

116 A. The DPU cost of service indicates that the NGV class requires an increase of  
117 \$330,302 to cover the 50% of the shortfall. The \$330,302 of additional revenue  
118 recovered from the NGV class can be used to reduce the additional charges of  
119 the GSR and GSC classes.

120

121 **Q. Have you filed an exhibit that shows the changes you are recommending?**

122 A. Yes. The revised Proof of Revenue exhibit is DPU Exhibit 7.1SR.

123



124 **Q: Have you prepared any analysis representing the financial impact of DPU's**  
125 **residential GSR and commercial GSC recommended rate structures as**  
126 **revised in DPU Exhibit 7.1SR?**

127 A: Yes. I prepared an analysis of the residential and commercial rate structures.  
128 The residential financial impact analysis is set forth at DPU Exhibit 7.2SR and the  
129 commercial analysis is shown DPU Exhibit 7.3SR.

130

### 131 **Comparison of QGC Rate Design with Revised DPU Position**

132

133 **Q. Do you have comments concerning the class rate design and revenue**  
134 **allocation testimony filed on September 22, 2008 by QGC?**

135 A. Yes. I agree with QGC witness Mr. Robinson that the concept of gradualism is  
136 important to the current case. One important reason for gradualism in the current  
137 case is that I anticipate that PSCU will give further guidance in its rate design  
138 order concerning future cost allocation methods. Gradualism in determining  
139 rates in the current case will lessen the possibility that the current increases to  
140 customers will not be above what revised cost allocations might suggest.

141

142 **Q. In what way is the DPU position regarding rate design and revenue**  
143 **allocation in agreement with the proposals recommended by QGC?**

144 A. The DPU's position on gradualism is comparable with the position of the  
145 Company. Further, the spread of the \$11,966,498 increase to the classes as

146 recommended in the revised DPU Proof of Revenue is comparable to that of the  
147 Company. Both DPU and the Company increase the TS DNG revenue by  
148 approximately 25%. Both DPU and the Company increase the FS DNG revenue  
149 approximately 10% and the FT-1 rate schedule by 12.5%. Both DPU and the  
150 Company increase the NGV class revenues sufficient to move the DNG charges  
151 50% closer to cost of service.

152

153 **Q. In what ways is the DPU position regarding rate design and revenue**  
154 **allocation not in agreement with the proposals recommended by QGC?**

155 A. The Company and DPU have what I would consider a limited disagreement  
156 regarding the GSR and GSC class revenue increases. The Company proposes  
157 an \$8,368,389 increase to the GSR class while DPU proposes a \$8,025,371  
158 increase to the GSR class. The Company proposes a \$1,180,622 increase to  
159 the GSC class while DPU proposes a \$1,840,269 increase to this class.

160

161 **Q. How much of this is attributed the GSS class moving into the GSR and GSC**  
162 **classes?**

163 A. The amount attributed to the GSS class moving into the GSR and GSC is  
164 approximately \$779,500 and \$470,000 respectively.

165

166 **Q. Where can the increases referenced above be found?**

167 A. The Company's increases can be found in QGC Exhibit 7.8R. The DPU numbers  
168 can be found in DPU Exhibit 7.1SR on page 10. I also note that these  
169 referenced documents also show the increases to the other classes proposed by  
170 the Company and DPU.

171

172 **Q. What are some of the other differences?**

173 A. The Company proposes a small decrease to the GSS Expansion rate and retains  
174 the rate code. However, as noted in this testimony and in the rebuttal testimony  
175 of Mr. Barrow, the customers of this rate are moved into the GSR and GSC rate  
176 classes. This move significantly reduces DNG charges for current customers of  
177 the GSS rate class.

178

179 The Company also proposes to accept DPU's original position to increase the I-4  
180 DNG revenue by 25%. However, as noted in this testimony and in the rebuttal  
181 testimony of Mr. Barrow, the current DPU proposal is that the I-4 and the IS-4  
182 Expansion class be merged. As I mentioned in the discussion in regard to the  
183 elimination and merging of the expansion classes, a 25% increase to these  
184 *merged* classes would result in a large increase to the existing I-4 customers.  
185 DPU's current proposal is to not increase DNG total revenue of the combined  
186 classes. Existing I-4 customers will see an approximate 25% increase while the  
187 current IS-4 customers will experience a substantial decrease. The existing IS-4

188 customers currently as a group pay about \$166,000. Moving them to the I-4 rate  
189 will reduce their DNG charges about \$93,000.

190  
191 Further, the Company's rebuttal testimony recommends that the MT class  
192 receive a 25% increase. DPU's recommendation raises the Dth rate to \$0.46272  
193 from the current \$0.29777 rate. This increase, however, was offset by the  
194 transportation administration fee decreases. The result is a 0% increase to this  
195 class.

196 Finally, the Company proposes to increase the IT-S Expansion rate and retain  
197 this rate code. By contrast, the DPU, as noted in this testimony and in the  
198 rebuttal testimony of Mr. Barrow proposes that the customers of the IT-S rate be  
199 moved into the TS rate class. This recommendation will significantly reduce  
200 DNG charges for current customers of the IT-S rate class with barely a  
201 noticeable impact on other TS customers. Moving the customers of this class to  
202 the TS rate code will reduce their DNG charges from \$32, 198 to approximately  
203 \$9,700 or a reduction of about \$22,500.

204

## 205 **Cost of Service Issues**

206

207 **Q. QGC disagrees with your position concerning TS, IS Value of Gas**  
208 **Purchased. What are your comments?**

209 A. I have reviewed the sections of the QGC COS & Rate Design Task Force Report  
210 as referenced by Mr. Robinson. Therefore for purposes of the DPU revised  
211 CCOS I have returned the \$291,535 recommended by QGC as a credit to the  
212 classes in the same manner as proposed by QGC. However, it would not be  
213 inappropriate for the PSCU to consider a more market-based solution in the next  
214 QGC rate case. I believe it would be more appropriate for the specific customer  
215 that supplies the gas to be compensated for the use of the gas when it is used.  
216 The compensation could include the market price plus \$1.00 per Dth (or some  
217 other amount) as compensation.

218

219 **Q. Mr. Bateson testified that your proposed method to allocate feeders,**  
220 **system compression, regulation, and measurement costs yields**  
221 **substantially the same results as his recommended method. Do you agree**  
222 **with this testimony?**

223 A. Mr. Bateson correctly notes that my recommended Allocation 230 used to  
224 allocate feeders, system compression, and regulation and measurement costs  
225 results in an allocation to the FT2 and IT (interruptible) classes are very close to  
226 the Company's Allocation 230. However, he is not correct in his statement that  
227 my method has the same result as the Company's 60/40 method. The purpose  
228 of the allocation was not to allocate more of the total costs to these large  
229 industrial customers. The purpose of the allocation was to recognize the fact  
230 that, while the IT customers' usage is subject to interruptions, these customers

231 do contribute to the fixed costs of the system by using capacity during most peak  
232 days (since they have been interrupted only approximately one day per year over  
233 the past twenty years), thus, they should be assigned some cost for that use of  
234 capacity. My calculations indicate that the Company's 60/40 method would  
235 allocate about 5.33% of the above costs to FT2 and about 5.10% to IT for a total  
236 allocation for the combined classes (TS) of 10.43%. My method allocates about  
237 4.57% of the above cost to FT2 and about 6.02% to IT for a total allocation of  
238 10.59% for the combined classes.

239

	FT2	IT	TS
QGC	5.33%	5.10%	10.43%
DPU	4.57%	6.02%	10.59%

240

241

242 The purpose of my allocation was to develop better pricing for both the FT2 and  
243 the IT components of the new TS rate structure. The result of my proposal for  
244 use in the combined TS rate structure would be to place slightly more of the cost  
245 recovery in the Dth charges and slightly less in the Demand Charges. The  
246 desired result would be that firm transportation customers would bear less of the  
247 burden of meeting recovery of the total costs assigned to the TS class.

248

249 **Q. Please respond to Mr. Bateson's claim that the Allocation 230 that you**  
250 **propose is a commodity based allocation.**

251 A. The fact is that all of the capacity allocation methods presented in this rate case,  
252 to varying degrees, share a commodity aspect in their development. The  
253 Company's allocation is based on 40% throughput, CCS 50% throughput and  
254 UAE 25% throughput. My use of the FERC 100% load factor method to reduce  
255 the otherwise peak day was used to allocate what I considered a fair share of  
256 capacity to the interruptible class. The reduction is appropriate in that it allocates  
257 considerably less capacity to that used in the test year by these customers. If  
258 my allocation was commodity based, the allocation factor would be 12.75% as  
259 these customers do make substantial use of the assets of the system. However,  
260 my allocation of 6.02% is much less than 12.75%.

261

262 **Q. How much is the current discount to interruptible customers?**

263 A. The discount from the firm transportation rate as shown below is about 35% or  
264 \$919,606.

265

FT-2	Dth	16,966,861	\$0.207	\$3,511,455
IT	Dth	16,966,861	\$0.153	\$2,591,849
Discount			\$.054	\$919,606
				<u>35.48%</u>

266

267 This table was calculated using the FT-2 current average DNG charge per Dth  
268 applied to the IT annual Dth. The numbers are taken from QGC's CCOS model.  
269 I believe this approximate discount of 5 cents per Dth to the interruptible load is  
270 appropriate. The discount results from not requiring a demand charge for  
271 interruptible load. I have maintained the rate discount relationship in my  
272 proposed design of the TS rate code.

273

274 **Q. Please explain DPU Exhibit 7.4SR.**

275 A. This Exhibit is a summary of the DPU proposed class cost of service study  
276 adjusted for the inclusion and assignment of the value of gas purchased of to the  
277 IS and TS classes. This Exhibit can be compared to DPU Exhibit 7.1 filed with  
278 my direct testimony. It shows the rate base, operating income, rate of return and  
279 other information regarding the seven major classes included in the DPU cost of  
280 service.

281

282 **Q. Please explain DPU Exhibit 7.5SR.**

283 A. This Exhibit is actually QGC Exhibit 7.2R or the QGC summary of its Cost of  
284 Service. I have added a row (Line 53) to show the class deficiencies as  
285 calculated by QGC before the addition of a gradualism adjustment. This line is  
286 also included in DPU Exhibit 7.4SR.

287



288 **Q. What is your purpose in the addition of Line 53 on both DPU Exhibit 7.4SR**  
289 **and 7.5SR?**

290 A. This information on Line 53 shows that the allocation of costs to the various  
291 classes made by DPU are not extreme when compared to the allocation of costs  
292 to the various classes made by QGC. Line 53 does show that QGC assigned  
293 comparatively more costs to the GSR class than the GSC class. It also shows  
294 the total assignments of costs to the two classes to be different by \$1,650,452.  
295 QGC assigned \$237,786,648, DPU assigned \$236,136,196.

296

297 **Q. What other important items regarding transportation service (TS)**  
298 **customers can be found in the two exhibits?**

299 A. These Exhibits show that QGC assigned \$7,907,367 to the TS class and that  
300 DPU assigned \$7,378,953 to the TS class. It also shows that with the  
301 gradualism adjustment, QGC assigned \$6,198,333 to the TS class and DPU  
302 assigned \$6,241,260 to the TS class. These comparable results certainly  
303 demonstrate that the DPU's position regarding the TS class cost allocations are  
304 not extreme even though both QGC and DPU used different methods to support  
305 the conclusions of their cost of service studies and recommended results.

306

307 **Q. Do you have comments regarding the Company's 60/40 allocation method**  
308 **of the large diameter pipes and related costs?**

309 A. Yes. I recognize that the Company's 60/40 allocation method attempts to  
310 balance the interest of the various participants of the QGC COS & Rate Design  
311 Task Force. The 60% assignment of peak use by customers recognizes to some  
312 degree that peak use drives the costs of the system more than throughput.  
313 Additionally the 40% component assigns at least some share of the fixed or  
314 capacity costs to the interruptible service. For purposes of assigning capacity  
315 costs to the interruptible loads, the 40% commodity assignment should be the  
316 minimum the PSCU should consider.

317

318 **Q. What conditions would be required to make the 60/40 method an**  
319 **acceptable method for the allocation of system costs?**

320 A. I understand that the QGC COS & Rate Design Task Force spent considerable  
321 time trying to resolve this issue without success. I recommend three major  
322 adjustments to QGC's current derivation of the 60/40 method. My first  
323 recommendation is that the QGC CCOS include all of the classes, since the  
324 deletion of a class can lead to a substantial distortion of the allocation of the cost  
325 to serve the various classes. My second recommendation is that the peak day  
326 allocation should include all of the peak day volumes (other than that of the  
327 interruptible loads). As an example, the peak day volumes used for purposes of  
328 the 2007 IRP were 1,341,382 of which 194,889 were attributed to transportation.  
329 However, in developing the CCOS only 42,654 of that amount was used for cost  
330 assignment to the transportation classes. This means that almost 80% of the

331 transportation peak is ignored, while gas supply customers were assigned 100%  
332 of the 1,146,493 attributed to their use. My third recommendation addresses the  
333 derivation of the peak day. As noted in QGC exhibit 8.4, the peak day  
334 assignment is a calculated peak for the sales load but is based on contract  
335 demand for transportation load. Since the transportation contract demand is  
336 calculated on a recent three year history and sales demand is estimated from the  
337 coldest temperature recorded in the last 20 years, there is an unfair comparison  
338 of the two demand components. My review of QGC daily class usage winter  
339 reports (QGC Monthly Sendout Reports) reveal that as mean temperatures fall,  
340 transportation throughput increases. These statistics further confirm that the  
341 contributions to peak should be calculated using the same weather variables for  
342 all classes of customers.

343

344 **Q. Why are the above recommendations required to develop a proper Class**  
345 **Cost of Service Study?**

346

347 A. As I discussed in my direct testimony, the advantage of the recommendation to  
348 include all of the classes in the CCOS study is because not doing so limits the  
349 Commission's ability to determine the actual contribution each class makes to the  
350 recovery of the costs of the utility.

351 In regard to my second recommendation that the peak day allocation  
352 should include all of the peak day volumes because without doing so it would not

353 be possible to achieve the goal of development of a CCOS that includes all  
354 classes if any of the peak day load is not included as peak day is an integral part  
355 of the cost allocation drivers of any CCOS.

356 In regard to my third recommendation, if the peak day calculations used in  
357 the development of the CCOS are based on expected temperatures that differ in  
358 development this could lead to severe distortions in the assignment of capacity  
359 plant factors such as feeders and large diameter plant to the various classes  
360 distorting the cost assignments to the various classes. This in turn limits the  
361 ability to determine the actual contribution each class makes to the recovery of  
362 the costs.

363

364 **Q. Does this conclude your testimony?**

365 A. Yes.