

Education

- *B.S. Chemical Engineering, Carnegie-Mellon University*
- *B.S. Engineering and Public Affairs, Carnegie-Mellon University*

Expertise

- *Development and implementation of natural gas supply and market strategies*
- *Contract development and negotiation for natural gas related transactions*
- *Energy business valuation, M&A support*

Recent Selected Projects

- *Consultant to energy industry clients, including natural gas producers, electric and gas utilities, and industrial end-users*
- *Developed comprehensive Gas Price Risk Management Service for industrial, municipal, and utility gas consumers*
- *Represented natural gas industry intervenors providing expert witness testimony in PUC docket addressing utility Emissions Reductions Plan*

JEFF J. FISHMAN

Director, Gas Services



In October, 2009, Jeff Fishman joined Energy Strategies as the Director of our Natural Gas practice area. He has over 32 years of experience in natural gas services and facilities. His work at Energy Strategies is focused on client natural gas supply and market strategies and implementation.

Mr. Fishman currently manages the natural gas supply requirements of a consortium of industrial and municipal gas consumers. He also directs the Energy Strategies Gas Price Risk Management Service for industrial, municipal, and utility gas consumers.

Prior to joining Energy Strategies, Mr. Fishman co-founded and directed Peak Energy, Inc., a consulting firm providing energy market and corporate development activities to a range of energy industry clients. Prior to establishing Peak, he founded and led the executive management team of Grand Valley Gas Company, an active participant in the creation and development of the deregulated natural gas market in North America.

Grand Valley, a publicly owned and traded company, grew from a start-up operation to one of the premier gas industry service companies operating in western North America. Mr. Fishman was actively involved in the natural gas marketplace and responsible for company management, growth, and profitability. He orchestrated and facilitated a series of corporate combinations within the natural gas services and facilities business which ultimately resulted in the western regional operations of Duke Energy.

Mr. Fishman started his energy career at Northwest Pipeline Corporation, where he directed the development and implementation of an unregulated natural gas gathering and processing business. His natural gas pipeline experience started with a focus on non-traditional gas supply projects management, including the development phases of a \$500 million gas treatment facility.

Prior to his affiliation with the energy industry Mr. Fishman performed project engineering and cost and scheduling functions in chemicals and metals processing and power generation, employed by both industry and contractor companies.

JEFF J. FISHMAN
Statement of Qualifications

I graduated from Carnegie-Mellon University in Pittsburgh, Pennsylvania in 1975 with Bachelor of Science Degrees in Chemical Engineering and Engineering and Public Affairs.

I am currently employed as Director – Gas Services, for Energy Strategies, LLC, in Salt Lake City, Utah, responsible for managing the specific natural gas-related needs of the firm's Clients, including gas supply management, gas market development, risk management services, and project development.

I began my career in the natural gas industry in 1980 as a Project Manager for Northwest Pipeline Corporation responsible for the evaluation and development of non-traditional gas supply projects. In 1983, I was appointed Manager of Northwest Field Services, where I directed the development and implementation of an unregulated natural gas gathering and processing business.

In 1984, I became the President and Chairman of Grand Valley Gas Company, an active participant in the creation and development of the deregulated natural gas market in North America. I was actively involved in the natural gas marketplace, and responsible for company management, growth strategy, and profitability. Grand Valley orchestrated and facilitated a series of corporate combinations within the natural gas services and facilities business and merged with Associated Natural Gas in 1994. I was President of Associated Gas Services until its acquisition by Panhandle Eastern Corporation in 1995.

In 1995, I co-founded and directed Peak Energy, Inc., a consulting firm providing energy market and corporate development activities including business valuation, project development, contract valuation and negotiation, and market strategies and development activities to a range of energy industry clients, including natural gas producers, electric and gas utilities, and industrial end-users.

In 2009, I joined Energy Strategies as Director – Gas Services for the energy consulting firm, directing Client natural gas supply and market strategies and implementation.

Prior to my professional activities in the natural gas industry, I performed project engineering and cost and scheduling functions in chemicals and metals processing and power generation, employed by both industry and contractor companies.