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**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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In the Matter of the Application of Questar Gas Company to Make Tariff Modifications To Charge Transportation Customers for Supplier Non-Gas Services	Docket No. 14-057-31
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**PREFILED DIRECT TESTIMONY OF ROGER J. SWENSON**

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US Magnesium LLC hereby submits the Prefiled Direct Testimony of Roger J. Swenson in this docket.

DATED this 5<sup>th</sup> day of May 2015.

HATCH, JAMES & DODGE

/s/ \_\_\_\_\_  
Gary A. Dodge  
Attorneys for US Magnesium LLC

## CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was served by email this 5<sup>th</sup> day of May 2015 on the following:

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/s/ \_\_\_\_\_

**BEFORE**  
**THE PUBLIC SERVICE COMMISSION OF UTAH**

**Direct Testimony of**  
**ROGER J. SWENSON**

**On behalf of US Magnesium LLC**

**Docket No. 14-057-31**

**May 5, 2015**

1 **Q. Please state your name and business address.**

2 A. My name is Roger Swenson. My business address is 1592 East 3350 South, Salt Lake  
3 City, Utah.

4 **Q. By whom are you employed and what is your position?**

5 A. I am employed by E-Quant Consulting LLC (E-Quant) as a consultant in energy matters.  
6 In this matter I am providing testimony on behalf of US Magnesium.

7 **Q. What is the purpose of your testimony in this Docket?**

8 A. The purpose of my testimony is to respond to the new supplier-non-gas charges for the  
9 transportation class proposed by Questar Gas. I am also offering an alternative proposal  
10 for how new charges should be implemented if it is determined that new charges are  
11 warranted in this matter.

12 **Q. What do you understand the Company to be attempting to accomplish with the  
13 introduction of this proposed new charge/rate?**

14 A. The stated goals are to assign costs to transportation customers for services provided and  
15 provide an incentive to more closely match nominations and usage. First, looking at the  
16 derivation of the proposed rate I have an issue with the company's view of costs borne by  
17 the system. On the second topic if it makes sense to now ask transportation customers to  
18 become more accurate in their nominations and if there is a basis for doing so, then we  
19 should implement this change in a more reasonable way.

20 **Q. How have transportation customers historically been required to nominate their gas**  
21 **supplies?**

22 A. For decades, the focus of nominations has been on monthly imbalances, not daily  
23 imbalances. Each customer is required to stay within a 5% monthly band, so monthly  
24 targets have generally been the priority for customers. It has not been considered important  
25 historically to require strict adherence to daily imbalances except when system  
26 circumstances required it, in which case the Company would issue an operational flow  
27 order (OFO) requiring customer's nominations to meet a specified goal or be penalized.  
28 This has gone on for many years and by all appearances it seemed to be working fine.

29 **Q. Do you believe transportation customers could nominate more accurately if it were**  
30 **important to do so?**

31 A. Yes. In the past there has been no apparent reason for a transport customer to spend  
32 significant time and resources to refine its nomination process beyond making sure that it  
33 remained within the existing monthly tolerance and that it complied with any OFOs. I  
34 expect that some of the data provided by the Company in this docket on daily imbalances  
35 involved large variations in nominations vs. usage to true up monthly imbalances as needed  
36 towards the end of the month. Given the cost or consequence of monthly imbalances,  
37 customers had an incentive to eliminate them through nominations near month end. It does  
38 not seem reasonable to me to take data from that kind of a period -- with an incentive to  
39 match only monthly imbalance criteria -- and use it to build up a cost basis for new daily  
40 imbalance charges to be imposed for the first time.

41 **Q. Do you agree with Mr. Mendenhall that imposing a daily imbalance charge will**  
42 **reduce transportation customer imbalances on the system?**

43 A. Yes. Whether or not reducing daily imbalances is actually important now when it has not  
44 been deemed important for the past few decades, I certainly agree with Mr. Mendenhall  
45 that customers will respond to the incentives in any new daily imbalance charges.  
46 Customers will begin spending more time and resources on daily accuracy and fine-tune  
47 their nominations practices. Again, I am not yet convinced that the cost and inefficiency  
48 that will be created by these new incentives are warranted, but I certainly agree that the  
49 consequence will be more accuracy in daily nominations.

50 **Q. If customers are likely to change their daily nomination behavior, what does that**  
51 **mean to the accuracy of the calculation of daily imbalance charges?**

52 A. It means that the proposed charges will almost certainly be inaccurate from the outset. In  
53 fact, the Company's derivation of the charge using the proposed components could lead to  
54 very strange results, as discussed below. The Company's derivation of the daily imbalance  
55 charge is based on the following formula:

56 (1) Volumetric rates for services used X (2) total net imbalance volumes

57 (3) Daily volumes outside of 5% tolerance

58 **Q. Why might this formula lead to strange results?**

59 A. If Mr. Mendenhall is correct in terms of this proposal leading to greater accuracy between  
60 daily nominations and usage, the result will be that the total net imbalance volumes

61 (component (2) of the formula) and the daily volumes outside the 5% tolerance (component  
62 (3) of the formula) will both decrease. If, as one might expect, component (3) -- the daily  
63 volumes outside of 5% tolerance -- decreases at a greater rate than component (2) -- the  
64 total net imbalance volumes -- then the penalty rate per unit will increase even though we  
65 are achieving what was intended. As an example if component (2), the total net imbalance  
66 volumes, of the numerator in the equation drops in half but component (3), the daily  
67 volumes outside of 5% tolerance, decreases to 25% of what they previously were, the  
68 penalty rate under this formula will double in the next calculation. Taking this to the  
69 extreme, if component (2) drops in half but component (3) decreases to just 1 Dth the  
70 penalty rate will become;

71 
$$\frac{(1)\$0.52205 \times (2)3,333,731 \times (50\%)}{(3)1} = \$870,187.13 / \text{Dth}$$

72

73 This result, which is certainly within the range of possibilities, would certainly not be  
74 appropriate.

75 **Q. Do you have other suggestions about the rate determination for an imbalance**  
76 **penalty?**

77 A. Yes. I think we need to take a broader perspective on the costs associated with calculation  
78 of any kind of imbalance penalty. I think an example may help clarify what I am suggesting.  
79 Assume all transport customers nominated 1,000 Dths collectively on a given day,  
80 including 15 Dths for fuel reimbursement, and that the transport customers used only 900

81 Dths, meaning they were long gas. Also assume that all sales customers collectively used  
 82 85 Dths on this day above what was delivered to the system for sales deliveries, including  
 83 losses, meaning they were short gas. The results of this example are illustrated in the  
 84 following table:

Transport Customer Nominations	1,000 DTH
Fuel (1.5% example)	15 DTH
Usage	900 DTH
Imbalance	$1,000 - 15 - 900 = 85$ DTH (long)
Sales customer usage above del	85 Dths (short)
Total net on the system	$85$ Dths long – $85$ Dths (short) = 0 DTH

85 Now assume that all customers are good managers of their imbalances and both the  
 86 transport customers and the gas supply department take actions on the next day to match  
 87 usage and nominations and to clear up the imbalance from the previous day. Assuming  
 88 similar usage on day two, the result would be:

Transport Customers Nomination	827.4 DTH
Fuel (1.5% example)	12.4 DTH
Usage	900 DTH
Imbalance	$827.4 - 12.4 - 900 = 85$ DTH (short)
Sales customer usage below del	85 Dths (long)
Total net on the system	$85$ Dths long – $85$ Dths (short) = 0 DTH

89



90 In this example, the system on each day had a zero net imbalance, even though nominations  
91 and usage were off for both sales and transport customers. In reality, none of the costs  
92 identified in the list provided by Mr. Mendenhall would have occurred based on the system  
93 as a whole. However, Questar's proposal assumes these costs occur, including losses of  
94 gas for transport and losses of gas in storage operations, both assuming the use of valuable  
95 sales customer "WACOG" (weighted average cost of gas) gas, however there was no  
96 transport of gas and there was no storage injection or withdrawal in this example. It seems  
97 to me this approach creates economic inefficiencies that may not really exist.

98 **Q. What do you think should be done if there is a perceived need for greater daily**  
99 **accuracy in nominations for transportation customers?**

100 A. First, we should not start with actual measured system data from a period when no  
101 incentives for daily nomination accuracy existed. Second, we should not assume cost  
102 elements that may not actually exist. Rather, we should develop a basis for any such charge  
103 based on real data and actual costs taking into account all positions. We should develop  
104 this cost structure with input from all parties affected to achieve what is needed without  
105 unfairly burdening transportation customers beyond what is required.

106 **Q. Are there other offsetting circumstances that should be considered in calculating**  
107 **imbalance cost?**

108 A. Yes, for instance consideration needs to be given to transport imbalances that are in the  
109 opposite direction of storage withdrawal and injections. As an example, transport

110 customers could be long gas during periods when storage withdrawals would be needed  
111 for sales customers and those gas withdrawals for sales customers can be backed down.  
112 Those kinds of offsets should be taken into consideration in any kind of cost determination.

113 **Q. What else should be considered in looking at the system as a whole?**

114 A. The flexibility of the existing system to absorb or provide some quantity of gas (which is  
115 often referred to as line pack) was not even mentioned by Questar in its filing. All gas  
116 systems have some flexibility to both absorb more gas being delivered than is being used  
117 and at times to have to more gas withdrawn than is being provided. This lowest cost source  
118 of flexibility should be considered first in any determination of system cost before items  
119 such as expensive No-Notice Transportation service is called on. All customers, including  
120 transportation customers, pay for system facilities that provide this inherent flexibility, and  
121 that flexibility should be recognized in analyzing costs actually incurred as a result of  
122 transportation customer daily imbalances.

123 **Q. What do you recommend in this matter?**

124 A. To the extent greater daily nomination accuracy is required, I recommend that we first  
125 develop reasonable daily imbalance tolerances and estimated costs in a more accurate  
126 manner and then inform transportation customers of the balancing rules that will come into  
127 play. We should then set a starting date for imposing charges that is at least a year after  
128 the date of the order in this case. That way we can measure how nomination accuracy  
129 changes as customers adapt to nominating within the required tolerances. Daily imbalance

130 charges should not be imposed during this first year of the testing/learning program, but  
131 daily imbalance results and potential costs from estimated charges should be reported back  
132 to each customer so they can change behavior and estimate potential future imbalance  
133 costs. During this testing period we can also collect better data to develop reasonable  
134 charges based on results when customers know that accuracy will count and that inaccuracy  
135 will have a cost.

136 **Q. What else can be done during this one-year testing time frame?**

137 A. We can evaluate net total system imbalances and use actual storage withdrawals and  
138 injections in relation to transport imbalance positions to provide a better, more inclusive  
139 cost picture. We can also make reasonable determinations as to net flexibility or line pack  
140 availability that should be considered first in measuring and establishing charges. After  
141 the end of the year-long testing period, reasonable costs and charges can be calculated.

142 **Q. Can you summarize your recommendations?**

143 A. Yes. Any proposed charge for daily imbalances should be used only to inform the transport  
144 customers of the imbalance cost they may incur in the future if they are not within  
145 tolerances for a period of at least one year. During that year, a working group should be  
146 established to provide input for an imbalance rate calculation based on actual costs caused  
147 by imbalances after looking at the system as a whole and taking into consideration  
148 mitigating factors and eliminating unnecessary economic inefficiency.

149 **Q. Does this conclude your testimony?**

150 A. Yes.