BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE APPLICATION)OF QUESTAR GAS COMPANY FOR)APPROVAL OF THE CANYON CREEK)ACQUISITION AS A WEXPRO II)PROPERTY)

REDACTED

DIRECT TESTIMONY

OF

GAVIN MANGELSON

FOR THE OFFICE OF CONSUMER SERVICES

OCTOBER 8, 2015

		DIRECT TESTIMONY OF GAVIN MANGELSON
1		INTRODUCTION
2	Q.	PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRESS.
3	A.	My name is Gavin Mangelson; I am a Utility Analyst for the Office of Consumer
4		Services (Office). My business address is 160 East 300 South, Salt Lake City, Utah
5		84111.
6	Q.	PLEASE DESCRIBE YOUR EDUCATION AND EXPERIENCE.
7	A.	I received a B.A. in Economics from the University of Utah. I previously worked as
8		a Financial Analyst for the Department of Technology Services; where my duties
9		involved the creation of rates that were subject to approval by a government
10		appointed commission. I have completed a Utility Analyst training course from New
11		Mexico State University. In my capacity with the Office I have submitted comments
12		in over thirty dockets and testimony in dockets 14-057-19, 14-057-31 and have
13		analyzed issues relating to cost-of-service, rate design, and gas supply.
14	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
15	A.	The purpose of my testimony is to provide the response of the Office regarding the
16		proposed inclusion of a newly acquired portion of the Canyon Creek property into the
17		Wexpro II agreement and the other provisions contained in Questar Gas Company's
18		(Questar or the Company) proposal. As part of this response, I will indicate what
19		aspects of the Wexpro agreements have been advantageous to customers. I will also
20		identify which portions of the Company's proposal the Office supports and which
21		portions cause us concern.

23		CANYON CREEK ACQUISITION AND PROPOSED PROVISIONS
24	Q.	WHAT IS BEING PROPOSED IN THIS DOCKET?
25	A.	The primary proposal in this docket is to allow recently acquired portions of the
26		Canyon Creek property to be included in the Wexpro II agreement. The application
27		also proposes three additional provisions.
28		1. New wells from post 2015 development drilling would receive the
29		Commission allowed rate of return established as part of the Wexpro II
30		agreement, rather than the higher rate of return currently received for
31		developmental wells. This lower rate of return would apply both to the new
32		portions of Canyon Creek, and to any new wells developed on properties
33		already included in the Wexpro agreements.
34		2. The costs associated with non-economic wells (dry holes, non-commercial)
35		would be shared equally (i.e. 50/50) between Wexpro and ratepayers.
36		3. When the total cost of service price (including wells at both levels of return) is
37		less than the market price of natural gas, the savings between the cost of
38		Wexpro gas and what market gas would have cost would be shared equally
39		(i.e. 50/50) between Wexpro and ratepayers.
40	Q.	ACCORDING TO YOUR UNDERSTANDING, WHY HAVE THESE
41		ADDITIONAL PROVISIONS BEEN PROPOSED?
42	A.	The current agreements require that developmental drilling be anticipated to produce
43		gas at or below the NYMEX Rockies-adjusted 5-year forward price curve. According
44		to the testimony of Brady B. Rasmussen Wexpro cannot continue a drilling program
45		under current market conditions (Rasmussen Direct Lines 89-94), due to the current

46		low market prices. Reducing the rate of return on developmental drilling may reduce
47		Wexpro's overall costs to potentially allow Wexpro to drill new wells that can meet
48		the requirements relating to the 5-year forward curve. In summary, the reduced rate
49		of return is being proposed to facilitate a feasible drilling program under the current
50		conditions of low prices in the natural gas market.
51		The shift in who bears responsibility for dry hole costs is designed to create a
52		lower level of risk for Wexpro in exchange for accepting a lower level of return (see
53		generally, McKay Direct Lines 140-143).
54		Finally, the provisions for potential future sharing of "savings" is designed to
55		create incentives for Wexpro to further lower its costs over time (McKay Direct lines
56		162-163).
57		WEXPRO AGREEMENTS
57 58	Q.	WEXPRO AGREEMENTS PLEASE DESCRIBE WHAT AGREEMENTS CURRENTLY GOVERN THE
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 58 59 60 61 62 63 64 	_	PLEASE DESCRIBE WHAT AGREEMENTS CURRENTLY GOVERN THE PRODUCTION AND SALE OF COST-OF-SERVICE GAS PRODUCED BY WEXPRO FOR QUESTAR RATEPAYERS. Wexpro Company (Wexpro) is a subsidiary of Questar Corporation that develops and produces natural gas for Questar Gas Company's ratepayers at a "cost of service" price, rather than a market price. The initial governing agreements are The Wexpro Stipulation and Agreement, executed on October 14, 1981 (Wexpro I.) In 2012,
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69		approved by the Public Service Commis	ssion of Utah (Commission) in do	cket no. 12-
70		057-13 in an order dated March 28, 201	3. In addition, guideline letters ar	e developed
71		as necessary to clarify specific aspects of	of Wexpro operations.	
72		Finally, in docket 13-057-13, Qu	uestar, the Division and the Office	submitted a
73		settlement stipulation (Trail II Stipulation	on) agreeing to the inclusion of the	e first
74		property, the Trail Unit Acquisition, uno	der the Wexpro II agreement. The	Trail II
75		stipulation contained additional commit	ments related to the overall operat	ions of
76		Wexpro and provision of cost-of-service	e gas.	
77	Q.	HOW HAS THE COST-OF-SERVIC	E GAS AFFECTED RATEPAY	ERS?
78	A.	Utah ratepayers have generally benefite	d by having the reliable source of	natural gas
79		provided in the Wexpro Agreements. H	istorically the cost of service gas h	as been on
80		average below the market price of natur	al gas, and therefore Utah rate pay	vers have
81		saved money on the cost of their natural	gas. However, recent years have	seen low
82		market prices for natural gas resulting in	n ratepayers purchasing cost of ser	vice gas at
83		prices higher than those available on the	e market.	
84	Q.	HAVE THE TERMS OF THE TRAI	L II STIPULATION BEEN SHO	OWN TO
85		BE ADVANTAGEOUS TO RATEPA	YERS?	
86	A.	Yes. The Trail II stipulation within the	Wexpro II agreement specifies tha	t new wells
87		may be drilled only when the price of ga	as produced from those wells will	be less than
88		or equal to the prices reflected in the pu	blished NYMEX Rockies-adjusted	d 5-year
89		forward curve for natural gas prices. The	nis provision protects ratepayers b	y restricting
90		new production of cost of service gas th	at would likely be above market p	rices.
91		Under the Trail II stipulation, Wexpro a	lso agrees to manage the supply o	f cost of

92 service gas so that it does not exceed 65% of total gas supply. This provision 93 alleviated concerns raised by the Office and others that total cost-of-service gas was 94 reaching a level that could not be cost effectively managed. An additional benefit 95 was that it lowered the total amount of cost-of-service gas that currently has a cost 96 above current market prices. 97 **OFFICE'S RESPONSE TO CURRENT PROPOSAL** 98 **Q**. WHAT IS THE OFFICE'S ASSESSMENT OF THE NEW PROPERTY 99 **PROPOSED FOR INCLUSION UNDER THE WEXPRO II AGREEMENT?** 100 A. The application explains that Wexpro had previously held a 70% interest in the 101 Canyon Creek property and has now purchased the remaining 30% interest. This 102 acquisition includes 100 existing wells with locations planned for 30 additional 103 development wells. Analysis of confidential exhibits L and L-1 demonstrate that the 104 gas produced from existing wells on the property cost less than the current average 105 cost of service gas; however, these existing wells produce gas at costs that are above 106 current market prices. Therefore, inclusion of this property in to the Wexpro II 107 agreement will result in additional wells that produce cost of service gas at costs 108 above current market prices. These exhibits also provide forecasted prices for gas 109 from new wells within the property, under the proposed reduced rate of return these 110 development wells are anticipated to provide gas at costs that are near or below 111 market prices. THE OFFICE HAS RAISED CONCERNS IN THE PAST ABOUT THE 112 **Q**.

113 TOTAL LEVEL OF COST OF SERVICE GAS. HOW DOES THE CURRENT

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114		REQUEST TO INCLUDE A NEW PROPERTY	AFFECT THE OFFICE'S
115		CONCERNS?	
116	А.	Wexpro is currently forecasting an ongoing reduction	on to percentage of gas supply
117		from cost of service gas. Confidential Exhibits M a	nd M-1 demonstrate that this new
118		property will not substantially change the percentag	e of gas supply from cost of
119		service gas, **BEGIN CONFIDENTIAL**	. ** END
120		CONFIDENTIAL** Exhibit M-1 further demons	trates that these levels decrease
121		(by a lesser amount) even with the adoption of the a	dditional provisions proposed in
122		this filing that are designed to allow for an increase	in production, **BEGIN
123		CONFIDENTIAL**	END CONFIDENTIAL** Due to
124		these forecasts the Office is comfortable that the inc	clusion of this property will not
125		result in an increase of cost of service gas to its form	ner elevated levels. The
126		anticipated low cost of gas from development wells	under the new provisions also
127		serves to alleviate some of the concerns relating to	cost of service gas. If
128		circumstances change, the agreement not to exceed	65% remains in place and will
129		serve as a protection to ratepayers.	
130	Q.	IN WHAT WAYS CAN THE OTHER PROPOS	AL TERMS POTENTIALLY
131		BENEFIT UTAH RATEPAYERS?	
132	A.	The primary potential benefit of the proposed provi	sions is to reduce the average
133		price of cost of service gas. This reduction can res	ult initially from the lower rate of
134		return. Additionally, the provision to share savings	when average cost of service gas
135		is below the market price will provide an incentive	for Wexpro to look for additional
136		ways to lower costs.	

137 Mr. Rasmussen also asserts additional benefits of a drilling program on lines 138 95-110 of his Direct Testimony, such as reliable supply through more consistent 139 production over time. 140 DOES THE OFFICE AGREE WITH WEPRO'S ASSESSMENT OF THE **O**. **BENEFITS OF A DRILLING PROGRAM?** 141 142 A. Not entirely. It is likely that Wexpro values having a drilling program more highly 143 than does the Office. However, the Office doesn't oppose a proposal that allows a 144 drilling program to resume as long as the terms and conditions provide net benefits to 145 ratepayers in comparison to market alternatives. 146 IS THE OFFICE SATISFIED WITH THIS CURRENT PROPOSAL? 0. 147 A. No. The Office is concerned that this application and supporting testimony may not 148 provide adequate controls to certain portions of the agreement. The Office's concerns 149 include the following: 150 The proposal for ratepayers to pay 50% of the costs of future dry holes and non-economic wells. 151 152 The lack of specificity regarding how the market price will be defined for • 153 determination of drilling and for determination of potential shared savings. 154 Some of the details regarding the proposal for shared savings. • WHAT IS THE OFFICE'S RESPONSE TO THE COMPANY'S PROPOSAL 155 0. 156 TO HAVE RATEPAYERS PAY 50% OF THE COSTS OF FUTURE DRY HOLE AND NON ECONOMIC WELLS? 157 158 These new expenses for ratepayers introduce a liability that may be difficult to predict 159 or anticipate. The Office does not question Wexpro's shared incentive to keep these

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160 costs low. However, we recognize that some years may see a more aggressive 161 drilling program while others a more conservative one. Therefore, this provision 162 introduces a certain amount of potential volatility into the expenses covered by 163 ratepayers. The Office is not convinced that equally sharing these expenses provides 164 an adequate incentive to appropriately mange them. An annual cap on dry hole 165 expenses would be an acceptable means to mitigate the potential volatility. PLEASE EXPLAIN THE OFFICE'S CONCERNS ABOUT THE DEFINITION 166 **Q**. 167 **OF MARKET PRICES.** 168 A. The Office notes that the application and supporting testimony do not currently 169 establish a specific method for determining the "current market price" that will be the 170 benchmark for determining future shared savings. Before taking a final position on 171 the proposals in this docket, the Office would need to evaluate a specific method of 172 calculation. Specifying this calculation is essential in order to ensure that this 173 determination of current market price is fair and consistent. 174 A related concern is that the Trail II Stipulation never precisely defined the 175 calculation of the five-year forward price curve, which is a key element defining 176 future drilling. Before the Office supports any expansion of the Wexpro II 177 agreement, we assert that this term also needs to be more specifically defined. 178 **O**. WHAT ADDITIONAL CONCERNS DOES THE OFFICE HAVE 179 **REGARDING THE PROPOSED SHARING OF SAVINGS?** 180 In the testimony of Barrie L. McKay he proposes that savings will be shared 50/50 181 when the average price of cost of service gas is less than the market price (McKay 182 Direct lines 88-90). Such "savings" are not anticipated for the near future.

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183		First, the Office notes that the use of the term "savings" is a bit of a misnomer.
184		In practice this "sharing" would result in ratepayers paying for cost of service gas,
185		and then paying an additional sum commensurate with 50% of the difference in
186		market price.
187		Second, the Office notes that if the market price of gas were to become
188		extremely high, then this sharing provision could result in Wexpro earning returns in
189		excess of previous limits set by Wexpro's governing documents. The Office's view
190		is that this agreement should not result in a windfall for Wexpro, no matter how
191		unlikely or how far into the future it might occur. Therefore, the Office asserts that
192		this proposed provision must also be refined by providing that shared savings be
193		capped at amounts commensurate with the previous returns for development wells.
194		Finally, the Office has concerns regarding some of the details of the
195		calculations. If any proven developed and producing wells (PDP) are later acquired
196		and included in The Wexpro II Agreement under these new provisions, then the
197		volumes from those wells should not be allowed in the calculation of shared savings.
198		All PDP wells should be limited to the Commission allowed rate of return regardless
199		of when they are acquired. This is consistent with the longstanding rate of return
200		applied to PDP wells and should not be modified by the current proposal.
201	Q.	DOES THE OFFICE SUPPORT THIS PROPOSAL WITHOUT THESE
202		CONCERNS BEING FURTHER ADDRESSED?
203	A.	No.
204	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
205	A.	Yes.