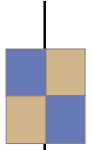
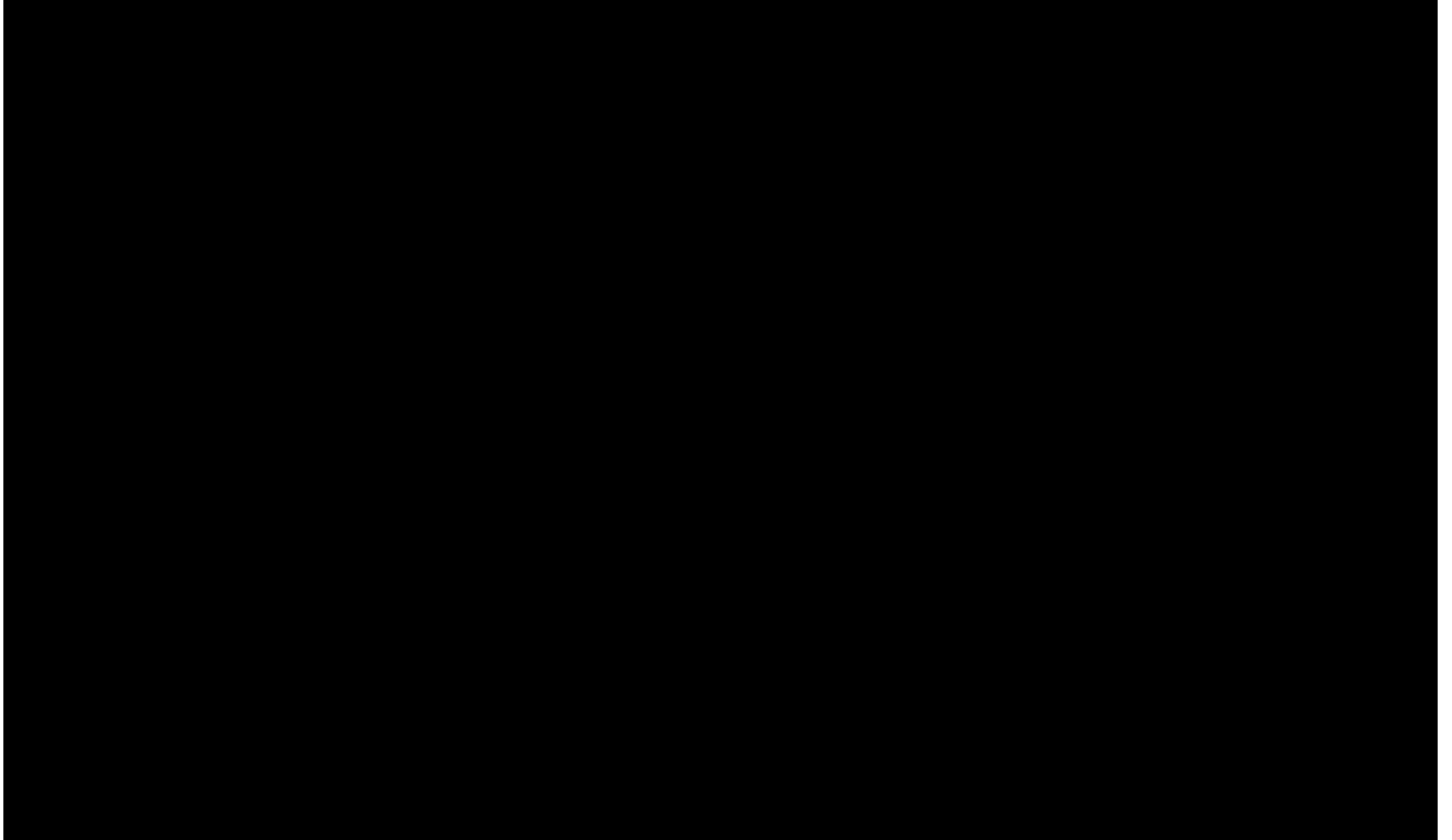


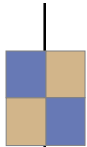
# Budget Basics





# Balancing a Budget

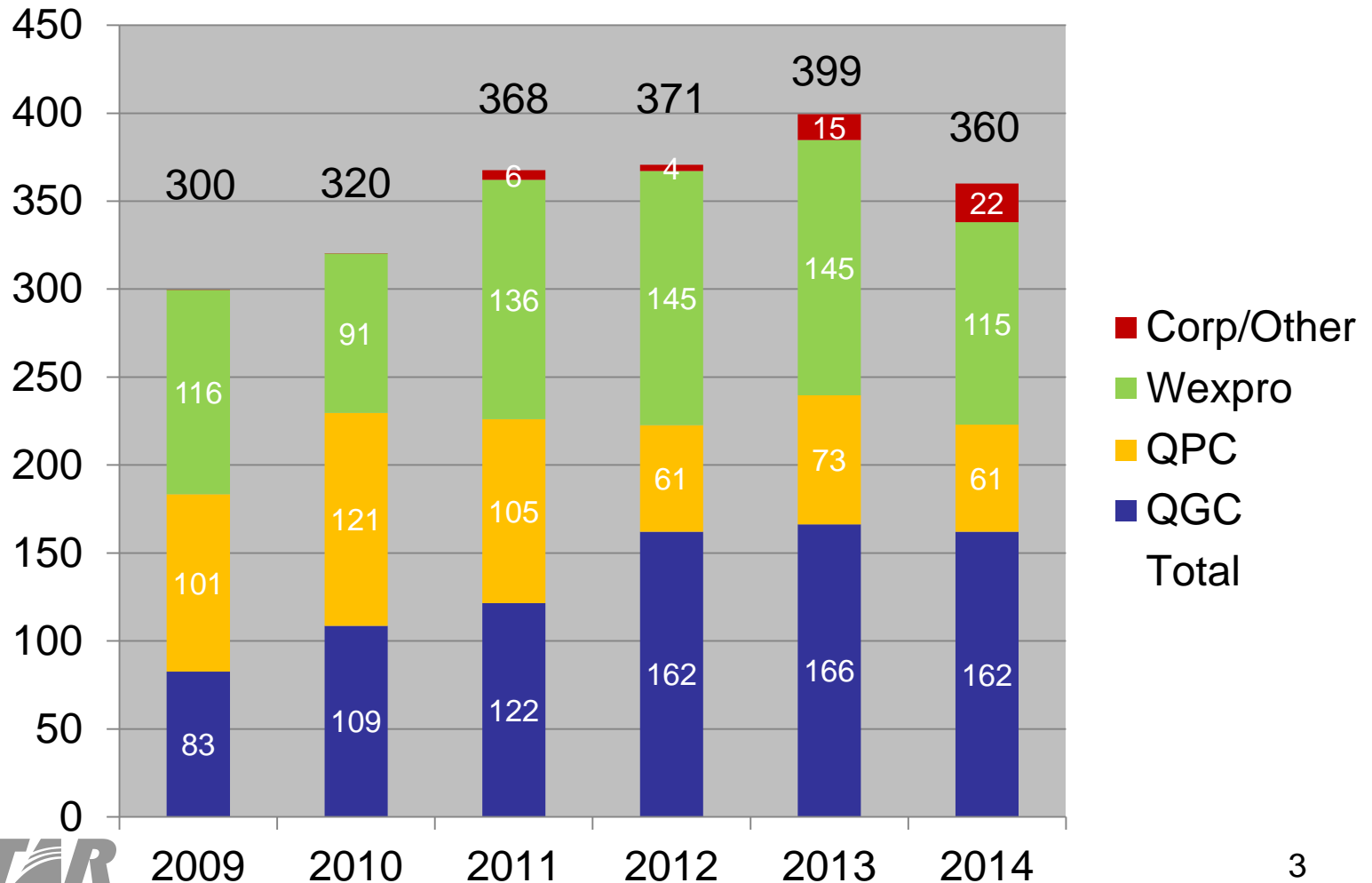




# Capital Budget Trivia

## Historical Questar Capital Expenditures

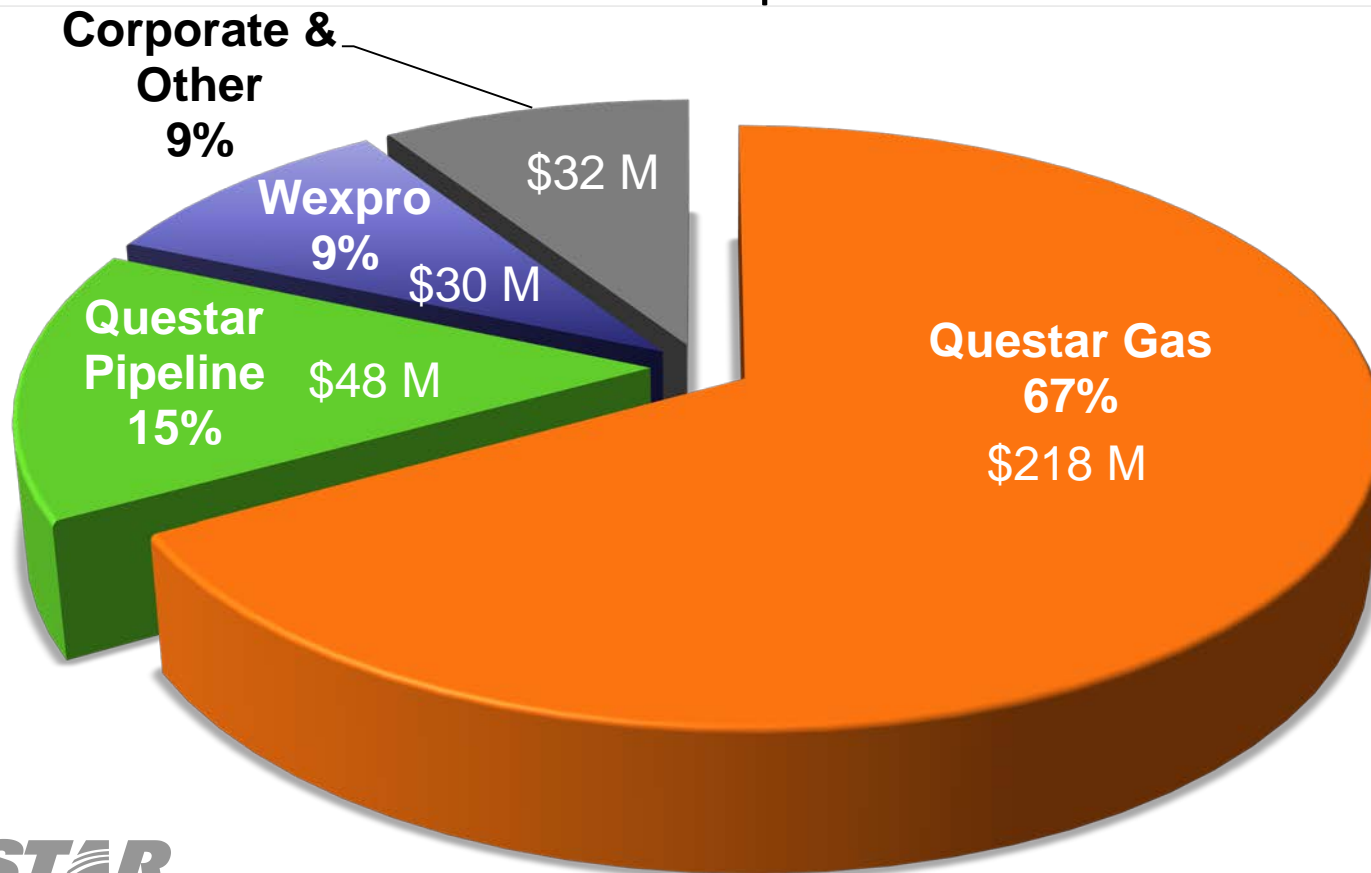
\$ in millions

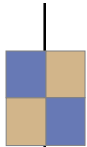


# Capital Budget Trivia

2015 Capital Budget \$326 million

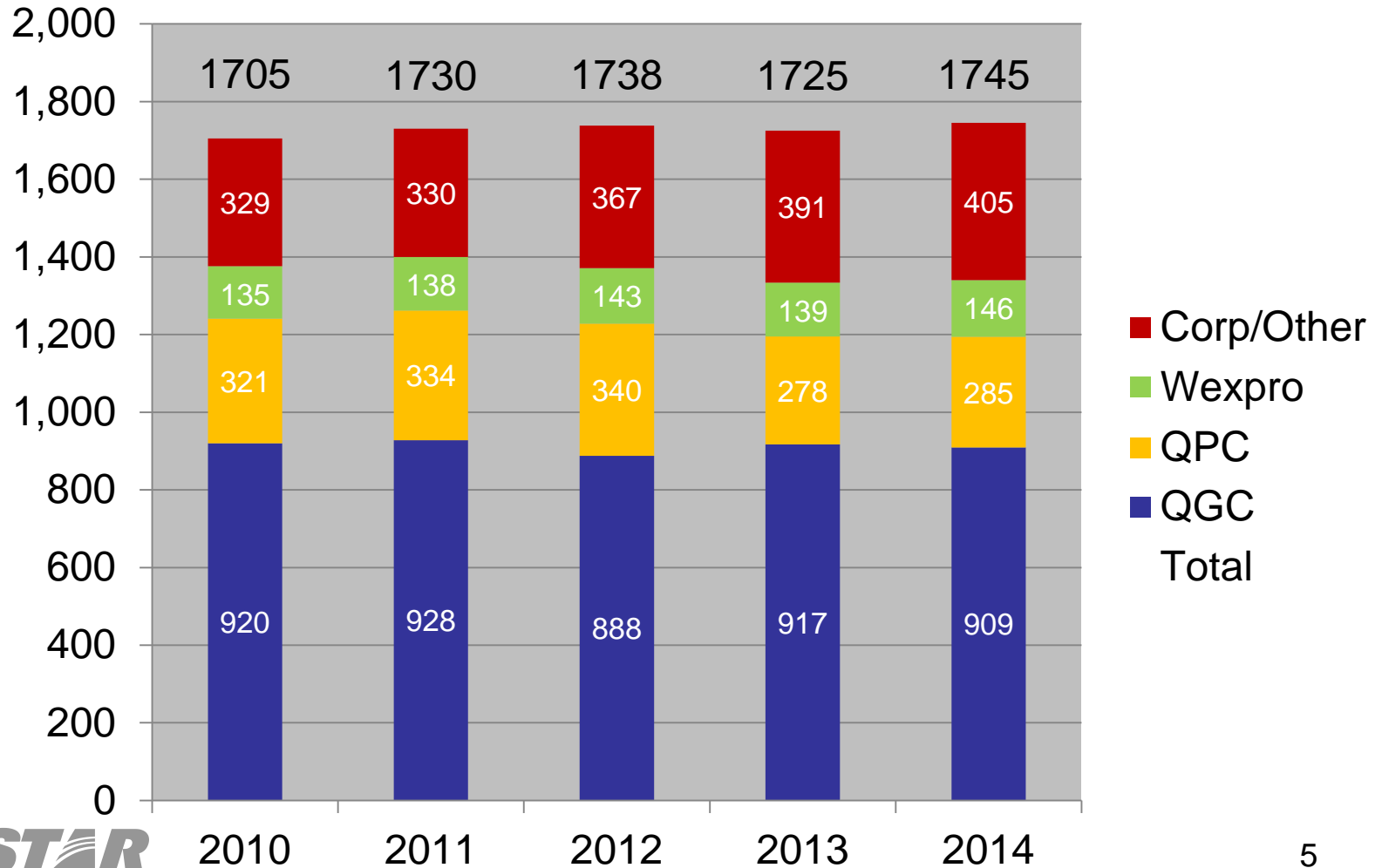
Business Unit Capital Allocation

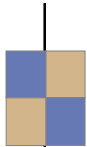




# Workforce Trivia

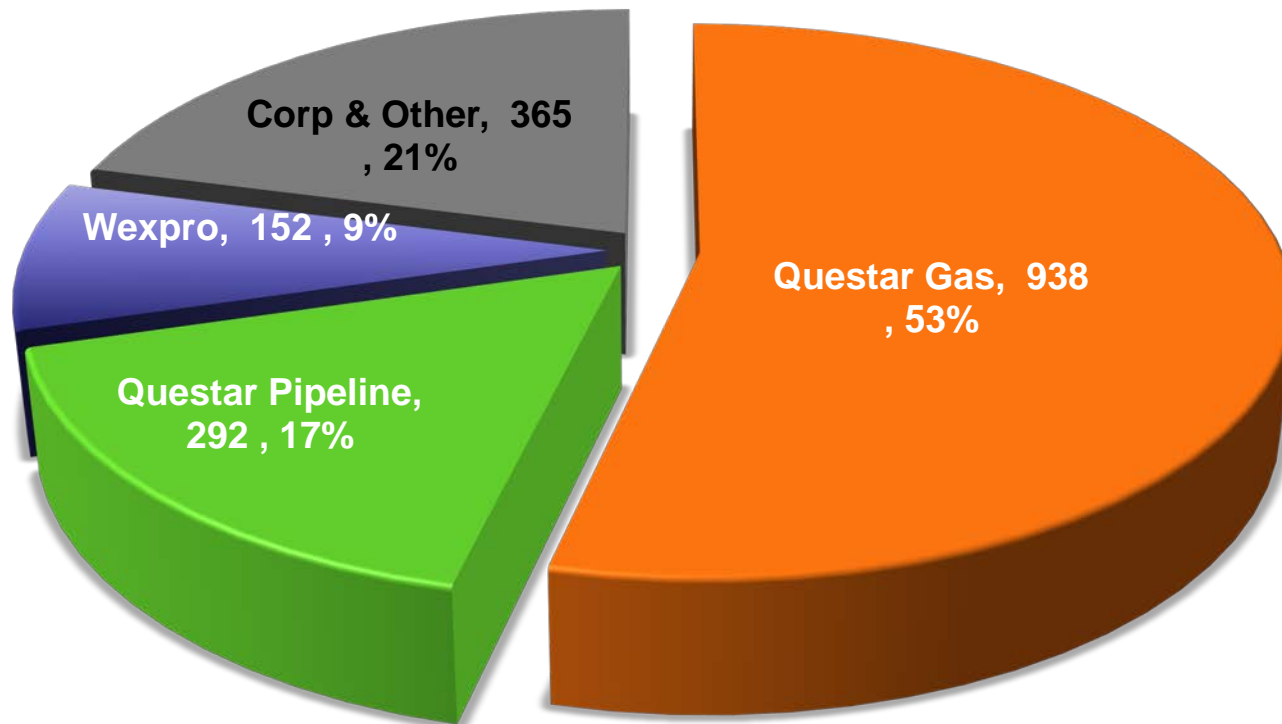
## Historical Questar Workforce

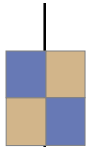




# Workforce Trivia

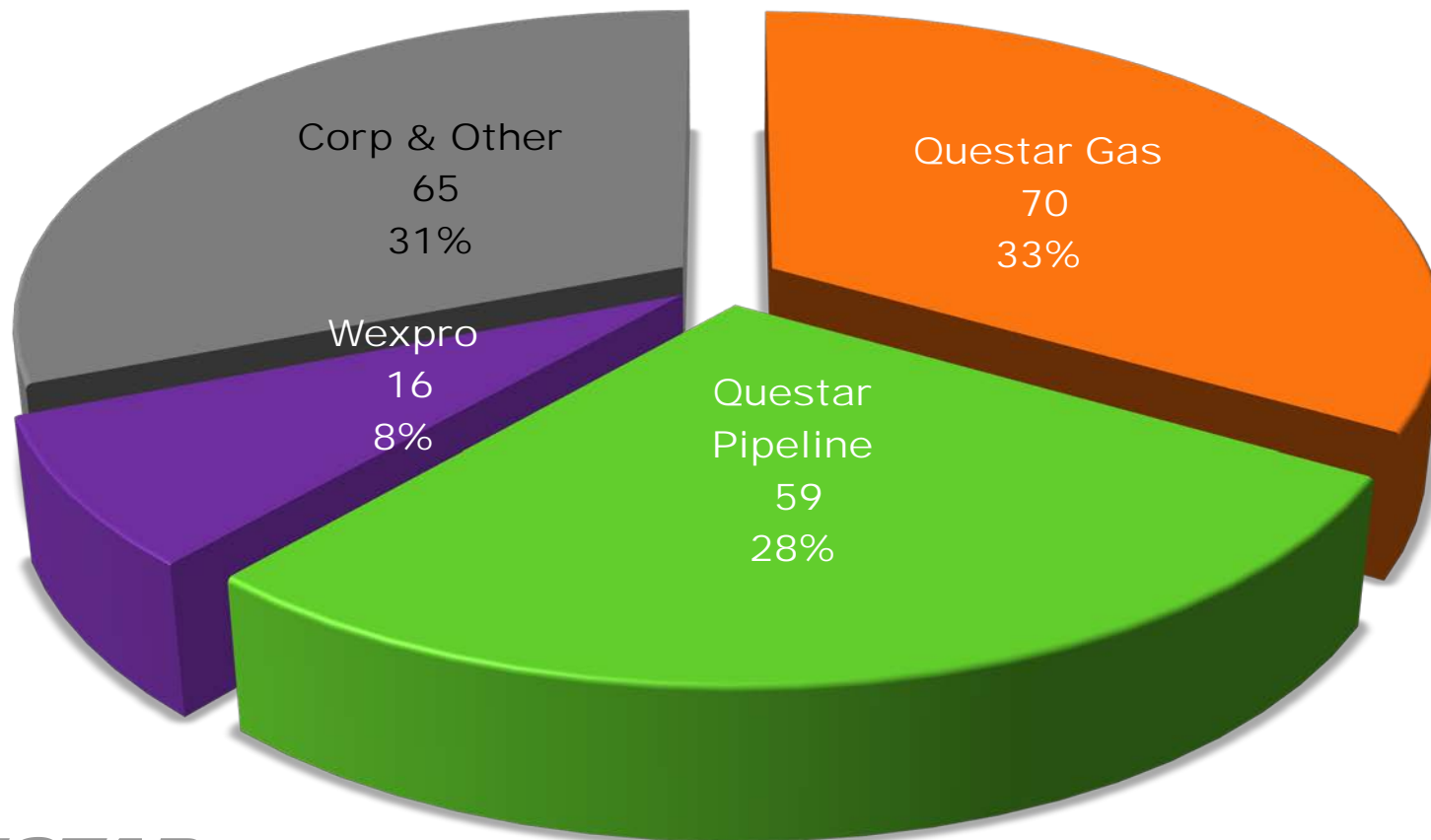
## Questar 2015 Employee Headcount Budget By Business Unit (Total 1,747)

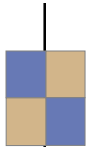




# Operating Budgets Trivia

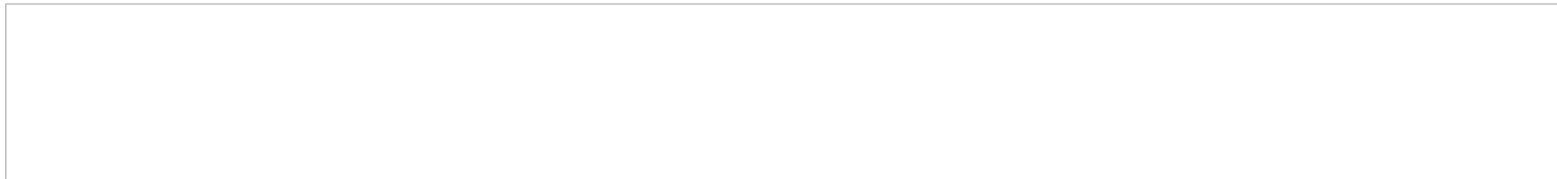
Questar 2015 Number of Departments  
By Business Unit (Total 210)





# Guest Speakers

---



Gary Newman  
Plant Accounting



Michael Stenquist  
Plant Accounting



# FP&A Access



**STReamline** Newsfeed

Home News Collaborate Community Companies Financial Human Resources Services Search

**Home**

- Accounting FP&A
- Contract Administration
- Procurement Cards/Expense Reports
- Financials (PSFS)
- Forms (Finance)
- Procurement
- Surplus Materials

**QUICK LINKS**

- Business Applications
- Important contacts
- Forms DataBase
- Jobs at Questar
- Time Entry
- Travel coordination
- Site Contents

**NEWS: In the Q...**

**SAVE THE DATE**  
Ron Jibson, QPD and QWM invite you to attend  
**The EVOLVED Leader**  
MEN AND WOMEN WORKING TOGETHER FOR TEAM SUCCESS  
Presented by JEFFERY TOBIAS HALTER  
Thursday, May 14  
11:30 a.m. to 1 p.m.  
QC 1st floor auditorium

5/5/2015  
**Ron Jibson, QPD and QWM "The EVOLVED Leader" on May 14**

A Lunch & Learn is planned for Thursday, May 14, at 11:30 a.m. to 1 p.m. in the QC 1st floor auditorium.  
Theme: **The EVOLVED Leader**, presented by Jeffery Tobias Halter  
This event is being co-sponsored by Questar's Professional Development and

Women's Network groups.  
For more information, visit the QPD page

5 of 5

**Featured news blogs...**

**Community** **Human Resources** **Safety & Security** **Services** **Communication**

**Current news feeds...**

- Volunteers Needed for NOW To Walk 2015, Saturday, May
- IT News: Connecting to Questar Wi-Fi changes May 18
- May 13 News Clips
  - Questar Center visitor parking empty by 6 p.m. beginning May 13
- Reminder: Time-entry for May paychecks
- May 12 News Clips
- Jerry "Teddy" Garner, QPC, 19

# FP&A Access



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## Finance

EDIT LINKS

### FINANCE

News: Finance

BUDGET STATEMENTS and PREPARATION FILES

CORP

QGC

QPC

Codes

Consolidated Financial Statements

Distrigas

Financials (PSFS)-logon

Forms: Finance

Reports

AssureNET-Logon

## Accounting and FP&A

- Accounting Services
- Property
- General Ledger
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- A/R
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- Revenue (Gas & Project Accounting)
- Project & Partnership Accounting
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- Questar Organization Chart
- FP&A Contact List

### 2016 Budget Schedule

Description	Date Issued	Date Due
Capital - Non-Engineering	6-01-15	6-15-15
Capital - Engineering	6-01-15	6-29-15
Workforce	6-15-15	6-29-15
Corp. Operating	6-15-15	6-29-15
All Others' Operating	7-13-15	7-27-15



- FINANCE
- News: Finance
- BUDGET STATEMENTS and PREPARATION FILES
- CORP**
- QGC
- QPC
- Codes
- Consolidated Financial Statements
- Distrigas
- Financials (PSFS)-logon
- Forms: Finance
- P-Card
- Reports
- AssureNET-Logon
- All Site Content

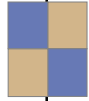
## Accounting & Budget

### Corporate Budget Statements and Preparation Files

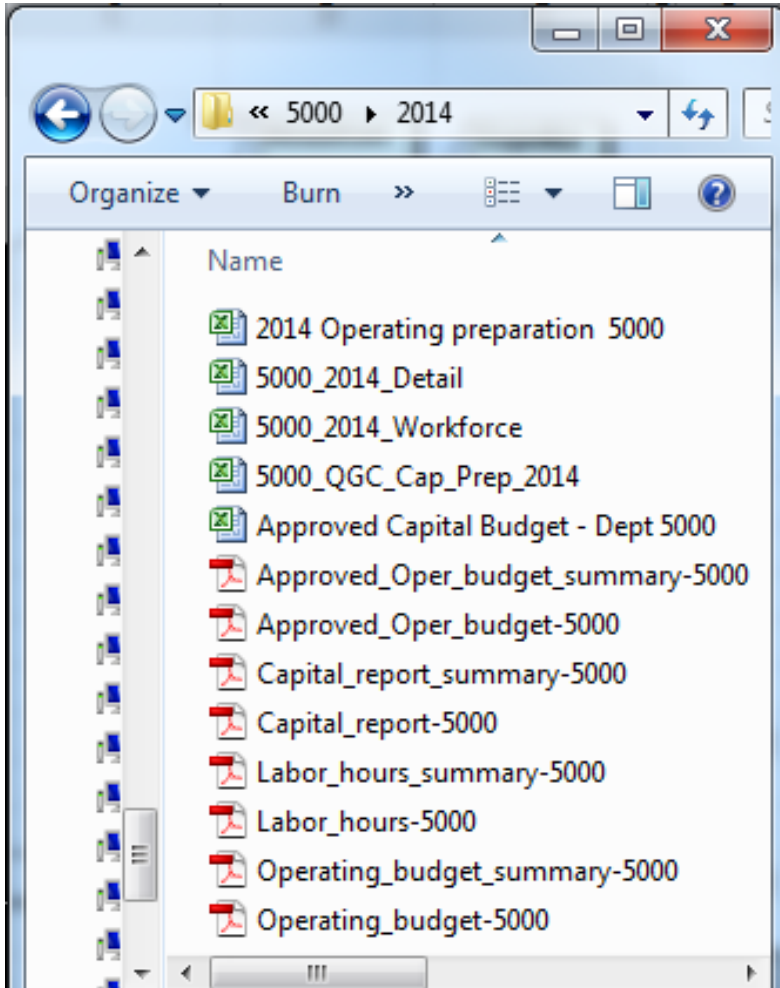
- |                                               |                                                      |                                                       |
|-----------------------------------------------|------------------------------------------------------|-------------------------------------------------------|
| <a href="#">0005</a> - Pres & CEO - Corp      | <a href="#">0630</a> - Volunteer Bureau              | <a href="#">1493</a> - Desktop Support & Applications |
| <a href="#">0011</a> - Org Budget - Corp      | <a href="#">1070</a> - Legal                         | <a href="#">1495</a> - Questar Pipeline Systems       |
| <a href="#">0020</a> - Gen Counsel & Corp Sec | <a href="#">1120</a> - Infrastructure                | <a href="#">1496</a> - QGC Engineering & Operations   |
| <a href="#">0040</a> - Internal Audit         | <a href="#">1121</a> - Infrastructure Ops            | <a href="#">1497</a> - Large Systems                  |
| <a href="#">0041</a> - FERC Compliance        | <a href="#">1122</a> - Network & Communications      | <a href="#">1499</a> - Financials/ HR & Wexpro        |
| <a href="#">0042</a> - DOT Compliance         | <a href="#">1123</a> - Rem., Fac., Contracts & Admin | <a href="#">1515</a> - Fleet Operations               |
| <a href="#">0066</a> - Corp Planning          | <a href="#">1124</a> - Unified Comm. Infrastructure  | <a href="#">1535</a> - Office Services                |
| <a href="#">0110</a> - Investor Relations     | <a href="#">1125</a> - Data Center                   | <a href="#">1540</a> - Materials Mgmt                 |
| <a href="#">0112</a> - Treasurer              | <a href="#">1300</a> - VP & Controller               | <a href="#">1550</a> - Supply Chain                   |
| <a href="#">0150</a> - CFO, & Treasurer       | <a href="#">1330</a> - Shared Services Acctg         | <a href="#">1562</a> - Bus Cont/Emergency Mgmt        |
| <a href="#">0155</a> - Shareholder Services   | <a href="#">1350</a> - Project Accounting            | <a href="#">1564</a> - Facility Security              |
| <a href="#">0170</a> - Data Security          | <a href="#">1360</a> - Tax & Payroll                 | <a href="#">1566</a> - Environ Health/Safety          |
| <a href="#">0360</a> - Comp & Benefits        | <a href="#">1380</a> - FP&A                          | <a href="#">1570</a> - SL Operations Center           |
| <a href="#">0361</a> - Compensation           | <a href="#">1450</a> - VP IT & Administration        | <a href="#">1571</a> - Energy & Mech Maint            |
| <a href="#">0362</a> - Benefits               | <a href="#">1451</a> - Customer Service              | <a href="#">1572</a> - Food Services                  |
| <a href="#">0363</a> - Training               | <a href="#">1460</a> - IT Strategies                 | <a href="#">1580</a> - Facilities Services            |
| <a href="#">0369</a> - HR Info Systems        | <a href="#">1465</a> - HR Services                   | <a href="#">1581</a> - Building Services - QC         |
| <a href="#">0450</a> - Insurance              | <a href="#">1470</a> - Project Mgmt                  | <a href="#">1582</a> - Facilities Outside of SL       |
| <a href="#">0600</a> - Corp Comm              | <a href="#">1490</a> - Business Applications         | <a href="#">6300</a> - Questar Fueling                |
| <a href="#">0620</a> - Govmnt Relations       |                                                      |                                                       |

Summary: Corporate budget prepares budget statements each month. These statements can be viewed electronically by authorized employees by clicking on the links. If you have questions or would like to request authorization please contact Miriam Santos at 801-324-5866, or Graeme Layton at 801-324-5289.

Note: Accessing these reports using a Blackberry (smartphones) is not supported at this time.

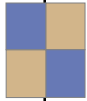


# Budget Directory: Files and Naming Conventions



- **Operating budget preparation file for the upcoming year**
- Links to images for operating transactions
- **Workforce budget preparation file**
- **Capital budget preparation file**
- Approved capital budget
- Approved operating budget
- Monthly capital report
- YTD history of employee count and labor hours
- Most current operating report for the year

# FP&A Access



**STReamline**

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## Finance

### Accounting and FP&A

- Accounting Services
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- Disbursements
- A/R
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#### 2016 Budget Schedule

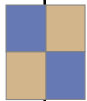
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**EDIT LINKS**

**FINANCE**

- News: Finance
- BUDGET STATEMENTS and PREPARATION FILES
- CORP
- QGC
- QPC
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# FP&A Access



# FP&A Access



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## Finance

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Home STReamline Collaborate Search

## FP&A Contact List

Home

Accounting & Finance  
Home

STReamline

Site Contents

EDIT LINKS

To find your main FP&A contact, you can search either by your department number or department name. Click on the relevant icon below name from the dropdown menu, and click on OK.

Select Dept #

Select Dept Name

or type in value for Dept #

or type in the value for Dept name

### FP&A Reps

[+](#) new item or edit this list

✓	Department #	Department Name	FP&A Rep	Phone Ext
	0005	... STR President & CEO Dept	Jeff Callor	5249
	0020	... EVP, General Counsel, & Corp Secretary Dept	Miriam Santos	5866
	0040	... Audit Services Dept	Miriam Santos	5866
	0041	... Compliance Dept	Miriam Santos	5866
	0066	... Corporate Planning Dept	Miriam Santos	5866
	0110	... Investor Relations Dept	Miriam Santos	5866
	0112	... Treasurer	Miriam Santos	5866
	0150	... VP, CFO, & Treasurer - Finance Dept	Miriam Santos	5866
	0155	... Shareholder Services Dept	Miriam Santos	5866
		... Data Security Dept	Bob Trevino	2853

<http://strspdept/sites/FinanceCareer/FPAContact%20List>

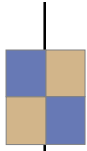




# Budget Basics

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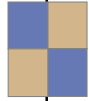
## **CAPITAL BUDGET**



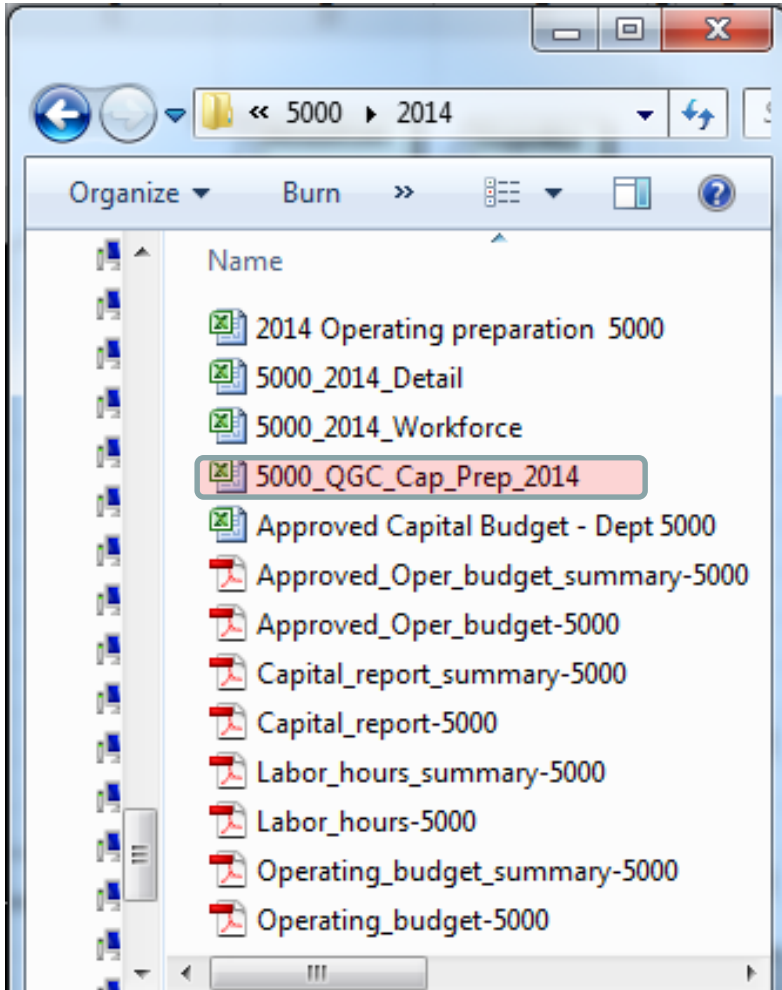
# Inputs to Capital Budgets

---

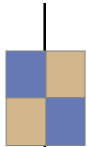
- **Asset description**
  - *The name of the project or purchase request (limit input to 150 characters or less)*
- **Asset type**
  - *Used to describe the type of activity the purchase is intended for (QGC and QPC only)*
- **Purchase Date**
  - *The beginning of the project or the initial purchase*
- **In Service Date**
  - *The end of the project or the final purchase*
- **Justification**
  - *Detailed description of the project and its necessity (limit input to 250 characters or less)*
- **Priority**
  - *High: necessary for safety, system integrity or to perform job responsibilities*
  - *Medium: important but not required immediately*
  - *Low: need or want, but not required at this time*
- **Total**
  - *A formula that is automatically populated once the asset cost and number of assets are entered in*
- **Monthly Expenditures**
  - *A schedule of the project's estimated spending during the year*



# Budget Directory: Files and Naming Conventions



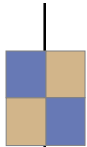
- **Capital budget preparation file**
- Approved capital budget
  
- Monthly capital report



# Capital Budgets – FAQs

---

- **Is there a minimum or maximum amount for capital requests?**
  - *Yes, there is a minimum amount. In order to qualify as a capital request, the amount of the purchase (per item) should exceed \$500.*
  - *There is not a maximum limit. However, specific review and approval requirements exist for projects that exceed \$5 million. See the investment review policy for more information. Projects below \$5 million are typically only subject to spending authority policies.*
- **What is the difference between capital and operating costs?**
  - *Capital costs are usually for assets that have long-term value, whose useful lives are greater than one year and whose cost is material, i.e. vehicles, computers, compressors, meters, large projects*
  - *Sometimes there is a question as to whether maintenance on large assets, such as compressors, should be capital or expense. The rule of thumb is that if the maintenance increases the capacity, enhances its abilities or extends beyond the original estimated useful life, it can be capitalized.*
  - *If in doubt, seek guidance from Gary Newman ext. 2887 or Danny Gardner ext. 2753.*



# Capital Budgets – FAQs

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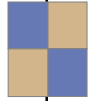
- **What happens to my capital budget after it is submitted?**
  1. *The detail you provide in your capital budget form is compiled into one document that is delivered to your company's management team, who reviews the list and determines if adjustments should be made.*
  2. *Once the capital budget is finalized, it is proposed to the Board of Directors, who signs off on the total amount to be spent by business unit for the following year*
  3. *Following Board Approval, a report will be distributed back to budget managers, showing what their final approved capital budget will be*
  4. *Additional adjustments can and often are made up to the beginning of the budget year before the Board officially agrees to the capital budget*
  5. *On a monthly basis during the budget year, QGC and QPC's management teams review and compare the budgets with actual expenditures and make adjustments to the budget as necessary*



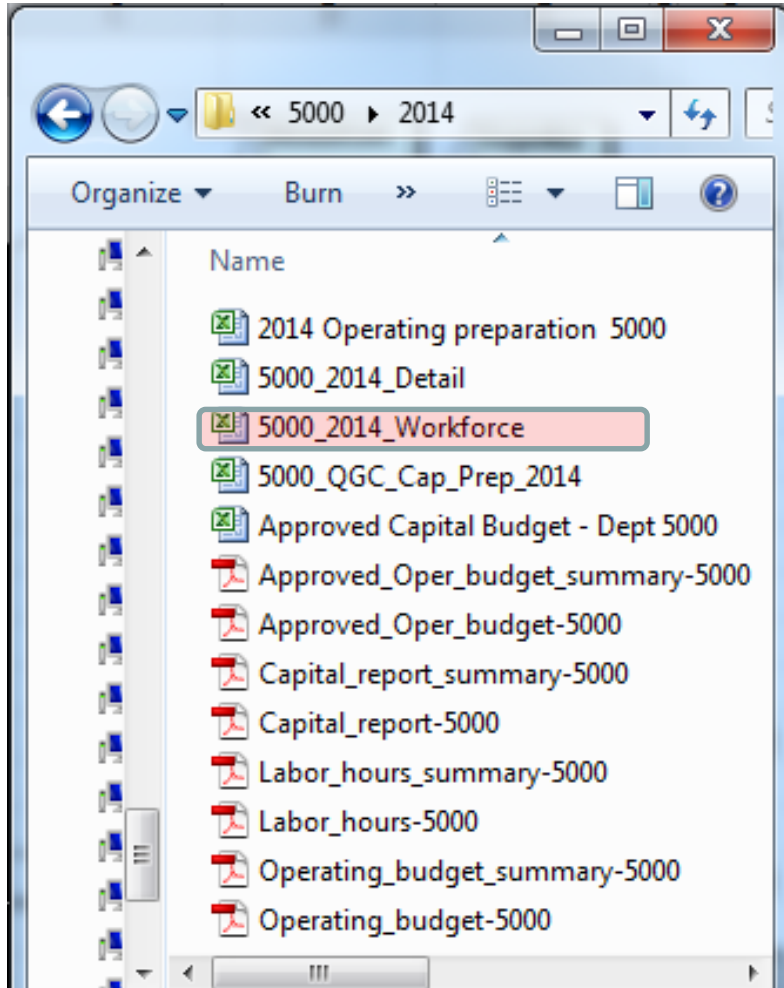
# Budget Basics

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## **WORKFORCE BUDGET**



# Budget Directory: Files and Naming Conventions



– Workforce budget preparation file

– YTD history of employee count and labor hours

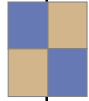


# Budget Basics

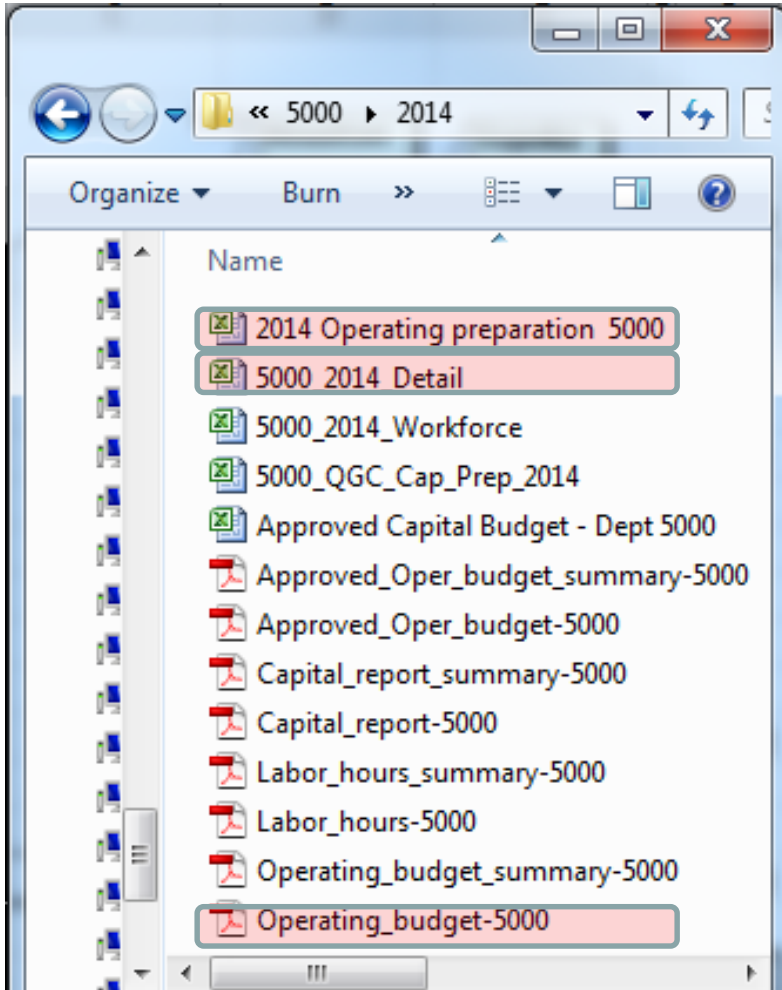
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## **OPERATING BUDGET**





# Budget Directory: Files and Naming Conventions



- **Operating budget preparation file for the upcoming year**
- Links to images for operating transactions
- Approved operating budget
- Most current operating report for the year

# Other Budgeting Resources

<b>Items you will not need to budget for:</b>		
	<b>Transaction Code</b>	<b>Explanation</b>
Office Supplies		George Pace will include in his budget for all
Printing		George Pace will include in his budget for all
Mail-Stationary		George Pace will include in his budget for all
Warehouse Overhead	969	Dave Monson will budget for these cost
Rose Awards	651	FP&A will prepare budget amounts for your dept
IT Software/Hardware	453/459	Budgeted & managed by IT - Contact Steve Welker
<b>Contact for Budget Items:</b>		
Telecom Communications	482	Contact Joe Greene for price and awareness and who budgets for item. *
Training	413	Contact Debra Dickerson. Internal training not charged to your department except "Effective Supervisor" and "Leadership Skills". You budget for external training. Charge meals to transaction 414

\* If these costs are currently in your prep file, then please budget for them.

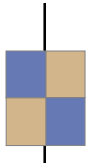
# Operating Budgets

Windows Explorer window showing the folder structure for budget reports. The path is <math>\ll</math> Budget > Reports > QGC > 5000 > 2013. The search bar contains "Search 2013".

The main pane displays a list of files and folders:

File Name	Date modified	Size
2013 Operating preparation 5000 Authors: Linda Aghdassi	8/1/2012 3:15 PM	40.1 KB
5000_2013_Detail Authors: Linda Aghdassi	4/22/2013 3:07 PM	40.2 KB
5000_2013_Workforce	7/10/2012 10:28 AM	673 KB
5000_QGC_Cap_Prep_2013 Authors: 55512	5/31/2012 10:33 AM	431 KB
BudgetReduction - 5000 Authors: Bob Trevino	1/10/2013 3:34 PM	24.3 KB
Labor_hours_summary-5000	5/14/2013 11:58 AM	4.21 KB
Labor_hours-5000	5/14/2013 11:58 AM	3.82 KB
Operating_budget_summary-5000	4/22/2013 3:00 PM	13.3 KB
Operating_budget-5000	4/22/2013 2:59 PM	7.37 KB

The status bar at the bottom indicates 9 items and Offline status: Online. Offline availability: Not available.



# Reviewing Your Operating Budget

Operating\_budget-1380.pdf - Adobe Reader

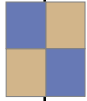
File Edit View Document Tools Window Help

1 / 2 95% Find

2013 Operating Budget Detail

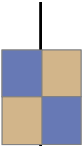
Date Run: May 14, 2013  
Company: 07B  
Dept: 1380 - JJ Callor

	Jan Actual	Feb Actual	Mar Actual	Apr Actual	Apr Budget	Variance \$	Variance %	YTD Actual	YTD Budget	Variance \$	Variance %	Annual Budget Budget	%
<b>Labor</b>													
400 Labor O&M	31,681	41,091	39,177	40,475	47,409	(6,934)	-14.6%	152,424	189,636	(37,212)	-19.6%	568,908	26.8%
400 Labor Work Order	546	86	0	0	0	0	0.0%	632	0	632	0.0%	0	0.0%
400 Labor Clearing	10,087	1,615	5,865	8,977	6,698	2,279	34.0%	26,544	26,792	(248)	-0.9%	80,376	33.0%
<b>Total Labor</b>	<b>42,314</b>	<b>42,792</b>	<b>45,042</b>	<b>49,452</b>	<b>54,107</b>	<b>(4,655)</b>	<b>-8.6%</b>	<b>179,600</b>	<b>216,428</b>	<b>(36,828)</b>	<b>-17.0%</b>	<b>649,284</b>	<b>27.7%</b>
<b>Operating and Maint Expenses</b>													
413 - Training	0	0	0	0	0	0	0.0%	0	0	0	0.0%	200	0.0%
414 - Meals-Overnight	0	0	0	0	0	0	0.0%	0	45	(45)	-100.0%	135	0.0%
416 - Meals-Overtime	0	0	0	0	100	(100)	-100.0%	0	200	(200)	-100.0%	800	0.0%
461 - Supplies and Equipment	0	0	20	20	0	20	0.0%	40	0	40	0.0%	0	0.0%
562 - Assoc Co.Trans Equip	0	0	0	0	0	0	0.0%	0	0	0	0.0%	280	0.0%
628 - Dues & Memberships	1,690	0	0	0	0	0	0.0%	1,690	0	1,690	0.0%	0	0.0%
635 - Licenses, Permits and Fees	113	0	0	0	0	0	0.0%	113	0	113	0.0%	70	161.4%
<b>Sub Total Oper/Maint Expense</b>	<b>1,803</b>	<b>0</b>	<b>20</b>	<b>20</b>	<b>100</b>	<b>(80)</b>	<b>-80.0%</b>	<b>1,843</b>	<b>245</b>	<b>1,598</b>	<b>652.2%</b>	<b>1,485</b>	<b>124.1%</b>
<b>Total Controllable Costs</b>	<b>44,117</b>	<b>42,792</b>	<b>45,062</b>	<b>49,472</b>	<b>54,207</b>	<b>(4,735)</b>	<b>-8.7%</b>	<b>181,443</b>	<b>216,673</b>	<b>(35,230)</b>	<b>-16.3%</b>	<b>650,769</b>	<b>27.9%</b>
<b>Incentive Pay</b>													
Incentive Labor O&M	0	0	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
Incentive Labor Clearing	0	49,946	0	0	0	0	0.0%	49,946	49,946	0	0.0%	49,946	100.0%
<b>Total Incentive Payout</b>	<b>0</b>	<b>49,946</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>49,946</b>	<b>49,946</b>	<b>0</b>	<b>0.0%</b>	<b>49,946</b>	<b>100.0%</b>
<b>Labor Overhead</b>													
920 Overhead O&M	34,264	31,039	32,625	33,352	38,324	(4,972)	-13.0%	131,281	153,296	(22,015)	-14.4%	459,888	28.5%
920 Overhead Work Order	628	73	0	0	0	0	0.0%	701	0	701	0.0%	0	0.0%
920 Overhead Clearing	0	0	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
920 Overhead Taxes	2,169	3,888	4,593	5,099	3,432	1,667	48.6%	15,749	24,951	(9,202)	-36.9%	44,689	35.2%
Allowed Time Offset	(10,087)	(1,615)	(5,865)	(8,977)	(6,698)	(2,279)	34.0%	(26,544)	(26,792)	248	-0.9%	(80,376)	33.0%
<b>Total Overhead</b>	<b>26,975</b>	<b>33,385</b>	<b>31,353</b>	<b>29,474</b>	<b>35,058</b>	<b>(5,584)</b>	<b>-15.9%</b>	<b>121,187</b>	<b>151,455</b>	<b>(30,267)</b>	<b>-20.0%</b>	<b>424,201</b>	<b>28.6%</b>
<b>Transportation</b>													
927 Equipment O&M	0	0	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
927 Equipment Clearing	0	0	0	0	0	0	0.0%	0	0	0	0.0%	0	0.0%
<b>Total Equipment</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>Clearing Expenses</b>													
<b>Sub Total Clearing Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0</b>	<b>0.0%</b>
<b>Budget Statement Total</b>	<b>71,092</b>	<b>126,123</b>	<b>76,415</b>	<b>78,946</b>	<b>89,265</b>	<b>(10,319)</b>	<b>-11.6%</b>	<b>352,576</b>	<b>418,073</b>	<b>(65,497)</b>	<b>-15.7%</b>	<b>1,124,916</b>	<b>31.3%</b>



# 2016 Budget Schedule\*

	<u>Date Issued</u>	<u>Date Due</u>
Capital – Non-Engineering	6-01-15	6-15-15
Capital – Engineering	6-01-15	6-29-15
Workforce	6-15-15	6-29-15
Corp. Operating	6-15-15	6-29-15
All Others Operating	7-13-15	7-27-15



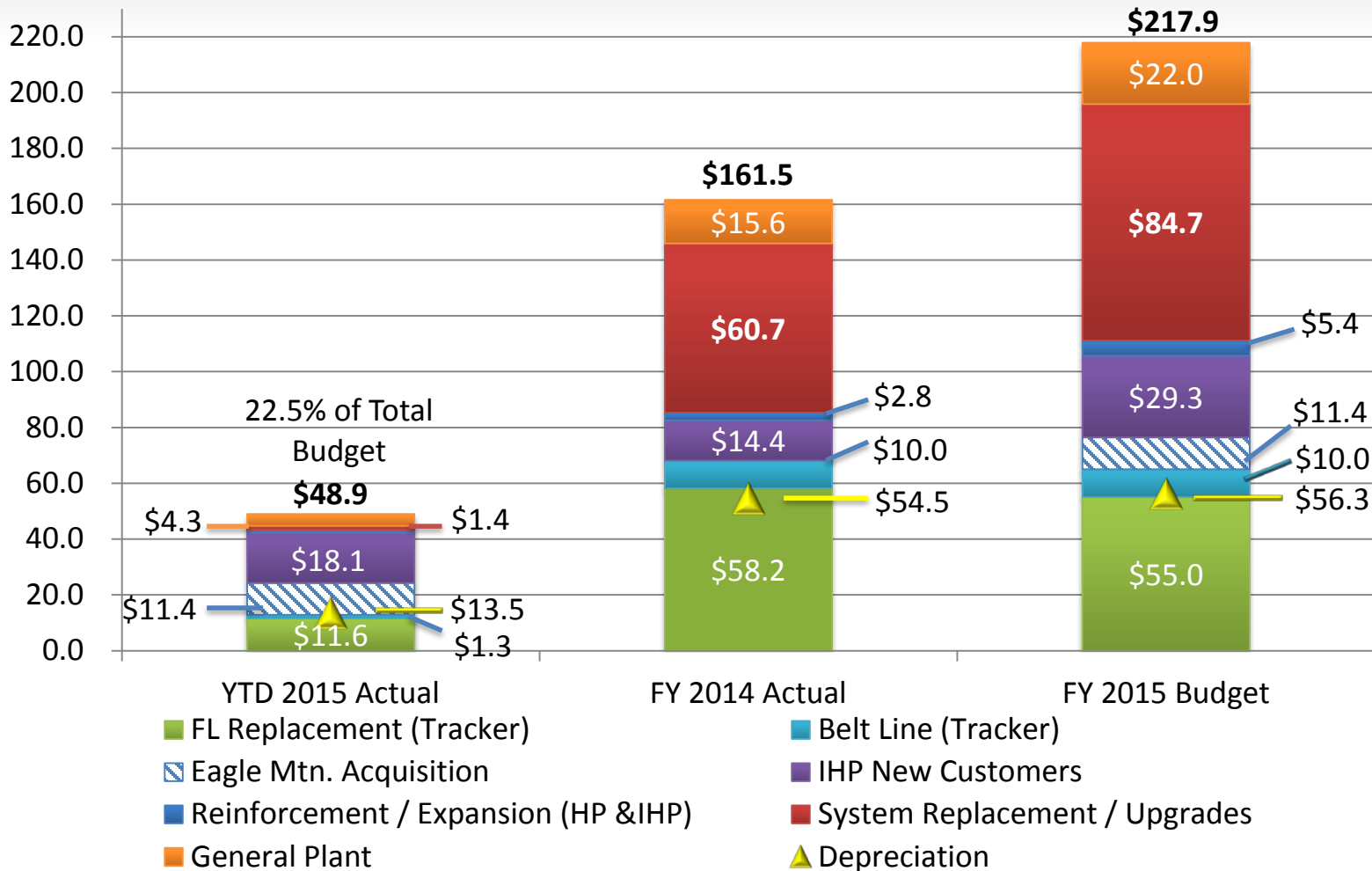
# Budgeting Process – Individual Budgets

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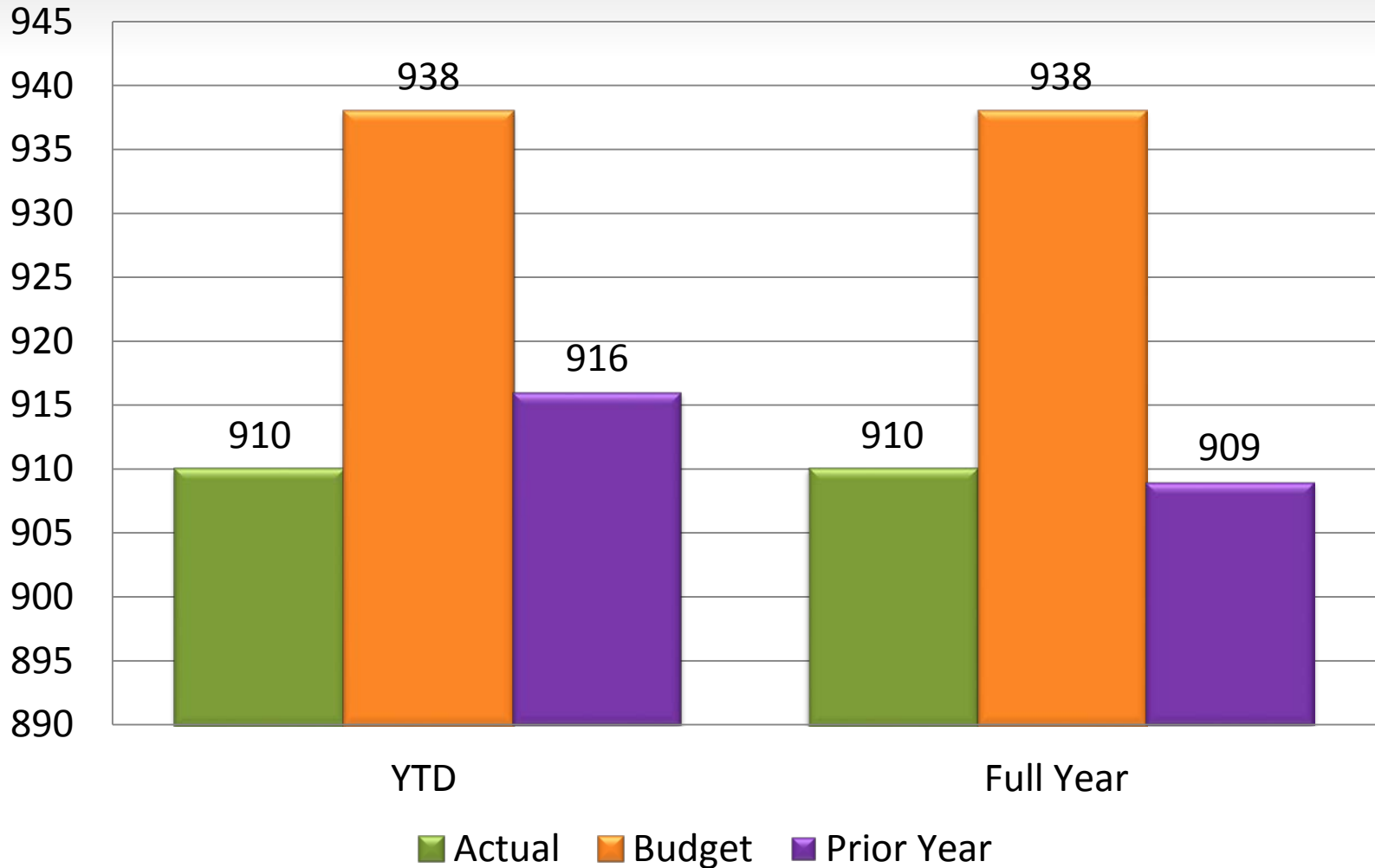


# QGC percent of capital budget spent through March 2015

Dollars in Millions

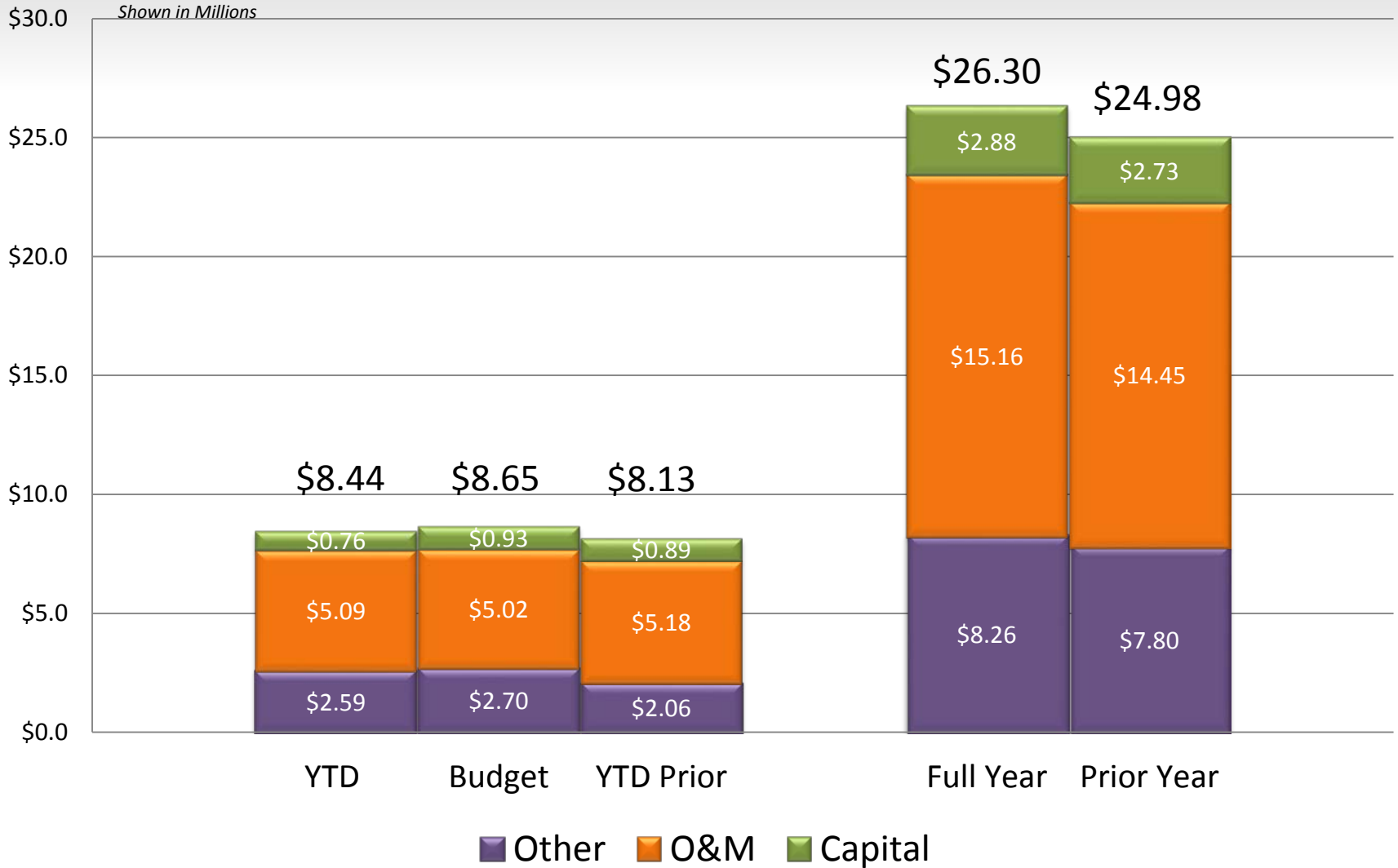


# YTD April QGC Head Count

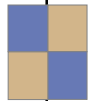




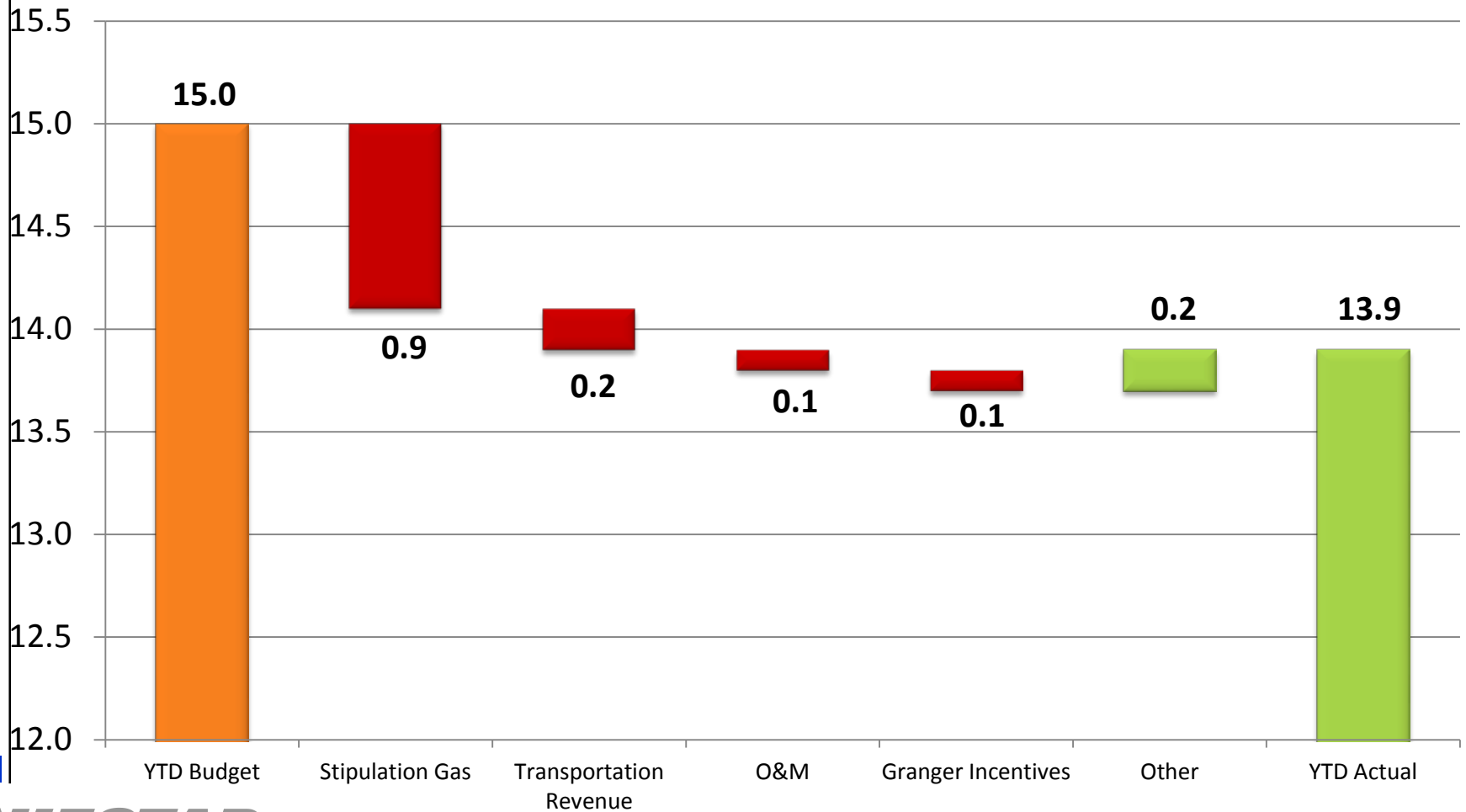
# YTD April QPC Salaries



# QPC net income



## YTD March 2015 Budget vs. YTD March 2015 Actual

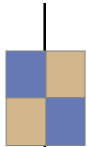




# Conclusion

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- The Budget is YOUR tool.
- The more you monitor it, the more accurate your budget will be, the more you will understand your costs, and the more likely you can help the company can meet its goals.
- We are your resources
  - Jeff Callor x5249
  - Bob Trevino x2853
  - Linda Aghdassi x2542
  - Craig Houmand x5171
  - Daniel Gardner x2753
  - Miriam Santos x5866
  - Dave Alder x5161



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# Questions