

Oil pipeline profits soar, natgas net softens

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Natural gas pipeline operators' net income reversed much of 2015's gains as revenues fell for the second straight year. Additions to gas pipeline operators' systems also softened, down more than 9% from 2015. This slowing came despite a \$1.7-million/mile drop in pipeline construction costs.

US oil pipeline operators' net incomes, however, soared in 2016, rising by more than 57% as huge losses experienced by two operators in 2015 rolled of the current year's ledger. Revenues rose for the eleventh time in as many years, up nearly 5% from 2015. Investment in oil pipeline carrier property continued to slow, rising roughly \$6 billion after climbing about \$8.5 billion the year before and \$17 billion in 2014.

Details

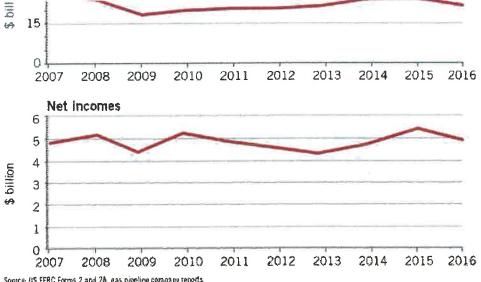
The sharp rise in oil pipeline profits as compared with revenues saw earnings as a percent of revenue surge to more than 45%. Natural gas pipeline operators meanwhile saw their profits drop more than 9% to about \$4.9 billion on revenues roughly 10.5% softer than 2015 (Fig. 1).

NATURAL GAS PIPELINE PERFORMANCE

FIG. 1

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Source: US FERC Forms 2 and 2A, gas pipeline company reports

Proposed new-build natural gas mileage was roughly 20% of 2016's announced build, despite the lower construction costs. Planned compression horsepower additions also fell sharply, despite 10% lower

construction costs. Both totals were skewed by the lack of an estimated project cost filing as part of the Alaska Gasline Development Corp.'s Federal Energy Regulatory Commision (FERC) application to build an 800-mile pipeline to supply the Alaska LNG project.

A dramatic drop in outlays for labor was the primary driver of lower land pipeline construction costs, rates falling by nearly 50% to \$1.96 million/mile from \$3.6 million/mile. Material costs were the only category to rise, moving from \$989,000/mile to \$1.3 million/mile The roughly \$1.71-million decrease in total estimated \$/mile land pipeline construction costs brought them to \$5.94 million per mile, 22% lower than 2016.

Actual land pipeline construction costs for projects completed in the 12 months ending June 30, 2017, were roughly \$120,000/mile more than estimated costs. For the second straight year, higher than expected labor and ROW costs more than made up for lower than estimated materials and miscellaneous charges. Actual compressor station costs were nearly identical to estimated costs for projects completed by June 30, 2016, also for the second consecutive year.

US pipeline data

At the end of this article, two large tables (beginning on p. 79) offer a variety of data for US oil and gas pipeline companies: revenue, income, volumes transported, miles operated, and investments in physical plants. These data are gathered from annual reports filed with FERC by regulated oil and natural gas pipeline companies for the previous calendar year.

Data is also gathered from periodic filings with FERC by those regulated natural gas pipeline companies seeking FERC approval to expand capacity. OGJ keeps a record of these filings for each 12-month period ending June 30. Combined, these data allow an analysis of the US regulated interstate pipeline system.

 Annual reports. Companies that FERC classifies as involved in the interstate movement of oil or natural gas for a fee are jurisdictional to FERC, must apply to FERC for approval of transportation rates, and therefore

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table listing all FERC-regulated natural gas pipeline companies for 2016 at the end of this article.

The deadline to file these reports each year is in April. For a variety of reasons, companies often miss that deadline and apply for extensions, but eventually file an annual report. That deadline and the numerous delayed filings explain why publication of this OGJ report on pipeline economics occurs later in each year. Earlier publication would exclude many companies' information.

 Periodic reports. When a FERC-regulated natural gas pipeline company wants to modify its system, it must apply for a "certificate of public convenience and necessity." This filing must explain in detail the planned construction, justify it, and-except in certain instances-specify what the company estimates construction will cost.

Not all applications are approved. Not all that are approved are built. But, assuming a company receives its certificate and builds its facilities, it must-again, with some exceptions-report back to FERC how its original cost estimates compared with what it spent.

OGJ monitors these filings from July 1 to June 30 each year, collecting them, and analyzing their numbers.

Volumes of natural gas sold by pipelines have been steadily declining, so that, beginning with 2001 data in the 2002 report, the table only lists volumes transported for others.

The company tables also reflect asset consolidation and merger activity among companies in their efforts to improve transportation efficiencies and bottom lines.

TOP 10 US INTERSTATE OIL PIPELINE COMPANIES-2016

	Company	Mileage	Сотрапу	Trunkline traffic, million bbl-miles	Company \$1,000
1 2 3 4 5 6 7 8 9 10	Magellan Pipeline Co. LP. Mid-America Pipeline Co. LLC. Plains Pipeline LP. Suncco Pipeline LP. Celonial Pipeline Co. Phillips 66 Pipeline LLC. Enterprise TE Products Pipeline Co. Le Excent Mobil Pipeline Co. Enterdge Energy LP. BP Pipelines (North America) Inc.	8,143 8,102 6,399 5,587 4,986 LC 4,872 4,353 4,289	Enbridge Energy LP TransCanada Keyston Plains Pipeline LP Explorer Pipeline Co. Magellan Pipeline Co. Plantation Pipe Line C. Suncco Pipeline LP. Enterprise TE Produc		Enbridge Energy LP. 948,434 Sunoco Pipeline LP. 796,449 ExonMobil Pipeline Co. 701,480 TransCanada Keystone Pipeline LP. 654,226 Plains Pipeline LP. 621,205 Seaway Crude Pipeline Co. 513,257 Mid-America Pipeline Co. LLC. 366,867 Magellan Pipeline Co. LP. 339,036 Shell Pipeline Co. LP. 334,292 Lone Star NGI. Pipeline LP. 302,160
	Total Part of all companies Top 10 totals-2015	60,975 36.66% 61,983		2,620,239 54,92% 2,553,282	\$5,577,408 52,81% \$4,434,381

Source: US FERC Form 6: Annual Report of Oil Pipeline Companies, Dec. 31, 2016

TOP 10 US INTERSTATE GAS PIPELINE COMPANIES-2016

Company*	Transmission mileage	Company*	Volumes moved for fee, MMcf	Company*	Net income, \$1,000
Northern Natural Gas Co. Tennessee Gas Pipesine Co. El Paso Natural Gas Co. El Paso Natural Gas Co. Escas Eastern Transmissis Columbia Gas Transmissis Franscontinental Gas Pipe Natural Gas Pipeline Co. ANR Pipeline Co. Southern Natural Gas Couthern Natu	0 10 145 on LP 9 642 on LLC 9 604 Line Corp. 9 302 of America 9 17	Transcontinental Gas Prieras Eastern Transmis Tennessee Gas Pipeline ANR Pipeline Co. Columbis Gas transmis Natural Gas Pipeline Co. Enclose Egores Pipelin Dominion Transmission Northern Natural Gas Co. Northern Natural Gas Co.	sign LP 3 664 651 Co 32 79 407 sion LLC 758 509 of America 585 038 e LLC 24 309 fnc 190 921	Texas Eastern Transmission LP. Cotumbia Gas Transmission LLC. Florida Gas Transmission CLC. Dominion Transmission Inc. Rockies Express Pipeline LLC. Southern Natural Gas Co. Northern Natural Gas Co. Equitrans LP. Alliance Pipeline LP. Texas Gas Transmission LLC.	238.318 217.011 178.735 165.579 141.667
Total Part of majors	96.901 51.75%		22,399,653 48.36%		\$1,960,996 39.88%

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Reporting changes

The number of companies required to file annual reports with FERC may change from year-to-year, with some companies becoming jurisdictional, others nonjurisdictional, and still others merging or being consolidated out of existence. Such changes require care be taken in comparing annual US petroleum and natural gas pipeline statistics.

Only major gas pipelines are required to file miles operated in a given year. The other companies may indicate miles operated, but are not specifically required to do so.

Reports for 2016 show a decrease in FERC-defined major gas pipeline companies: 90 companies of 165 filing, from 96 of 169 for 2015.

The FERC changed reporting requirements in 1995 for both crude oil and petroleum products pipelines. Exempt from requirements to prepare and file a Form 6 were those pipelines with operating revenues at or less than \$350,000 for each of the 3 preceding calendar years. These companies must now file an "Annual Cost of Service Based Analysis Schedule," which provides only total annual cost of service, actual operating revenues, and total throughput in both deliveries and barrel-miles.

In 1996 major natural gas pipeline companies were no longer required to report miles of gathering and storage systems separately from transmission. Thus, total miles operated for gas pipelines consist almost entirely of transmission mileage.

FERC-regulated major natural gas pipeline mileage fell slightly in 2015 (Table 1), final data showing a decrease of 851 miles, or 0.45%.

Year	Gas ^{1 2}	Miles Oil	Total ¹
2007 2008 2009 2010 2011 2012 2013 2014 2015 2016	192,189 192,384 192,673 190,305 192,203 191,195 189,087 189,366 188,105 187,264	147,235 146,822 148,622 147,524 149,571 151,912 152,016 160,521 164,801 166,321	339,424 339,206 341,295 337,829 341,774 343,107 341,103 349,887 352,906 353,585
FERC-defi mileage. So major and nies report publication	ined major gas pi ee GAS COMPAN nonmajor compa ing mileage for 20	pelines only; tra IES table for de nies and detail 016. ² Revised I	ansmission efinition of s of compa- rom initial

Rankings; activity

Natural gas pipeline companies in 2016 saw operating revenues fall nearly \$2 billion or roughly 8.4% from 2015, accelerating the previous year's declines. Net incomes softened at roughly the same pace, falling about

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	2/15	S12 2 2 2	Gi)		
	Operating revenues, \$1,000	Net income, \$1,000	Operating revenues, \$1,000	Net income, \$1,000	
2007 2008 2009 2010 2011 2012 2013 3014 2015 2016	21,736,726 19,797,663 18,953,292 19,790,011 20,545,763 20,969,959 21,273,449 24,514,239 24,093,370 21,543,667	4,765,815 5,104,772 4,657,340 5,210,388 4,888,125 4,764,796 4,902,305 4,776,194 5,417,841 4,917,029	8,996,329 9,243,677 9,986,799 11,219,154 12,562,252 14,007,060 15,733,837 19,281,113 22,019,267 23,099,914	3,756,749 3,931,602 4,131,409 4,582,285 6,109,015 6,423,112 6,980,508 9,572,871 6,688,717	

Crude deliveries for 2016 decreased by nearly 135 million bbl or 1.2%, while product deliveries rose 502 million bbl (6.9%).

OGJ uses the FERC annual report data to rank the top 10 pipeline companies in three categories (miles operated, trunkline traffic, and operating income) for oil pipeline companies and three categories (miles operated, gas transported for others, and net income) for natural gas pipeline companies.

Positions in these rankings shift year to year, reflecting normal fluctuations in companies' activities and fortunes. But also, because these companies comprise such a large portion of their respective groups, the listings provide snapshots of overall industry trends and events.

For instance, earnings for the 10 oil pipeline companies rose 26% compared with the 58% overall increase, suggesting that the upswing was broad based. The top 10 companies' share of the segment's total earnings shrank accordingly, standing at 53% vs. the almost two-thirds share of earnings held in 2015.

Net income as a portion of natural gas pipeline operating revenues improved to 22.82% in 2016, the highest level seen since 2011. The percentage of income as operating revenues for oil pipelines surged to 45.64%, but remained below 2014's record 49.64%.

Net income as a portion of gas-plant investment eased to 3.28% in 2016, reversing the upward trend seen since the 17-year low of 2.93% in 2013. Net income as a portion of investment in oil pipeline carrier property rebounded to 10.59% but remained below 2014's recent high of 11.3%.

Major and nonmajor natural gas pipelines in 2016 reported total gas-plant investment of roughly \$158.5 billion, the highest level ever, up from \$158 billion in 2015, \$152 billion in 2014, about \$147 billion in 2013, more than \$142 billion in 2012, \$138.6 billion in 2011, \$124.7 billion in 2010, almost \$121.3 billion in 2009, and nearly \$105.8 billion in 2008.

Investment in oil pipeline carrier property continued to surge in 2016, surpassing \$99.5 billion, more than double the values seen just 5 years before. Carrier property in 2015 totaled \$93 billion, after reaching nearly \$85 billion in 2014, \$68 billion in 2013, topping \$54 billion in 2012, hitting roughly \$49 billion in 2011, more than \$45 billion in 2010, roughly \$42 billion in 2009, \$39 billion in 2008, almost \$36 billion in 2007, and beginning its current upward momentum in 2006 to \$32.7 billion from the lowest level seen since at least 1997. \$29.5 billion in 2005.

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companies.

	- Branch Control	Co	empany and Inves	tment.			
and the second second second	Α	8	C	D	and the Edition	Total, \$	*
CRUDE PIPELINES	50 755 000	100 000			4		
and Right of way Ine pipe Ine pipe fittings Pipeline construction Buildings	59,766,389 452,991,072 2,825,579,839 153,574,420 4,672,600,016 271,885,813	120,398 945,777 23,369,478 1,579,699 62,461,142 5,525,869	6,388 300,181 7,069,114 2,842,458 8,623,572 2,439,857	5,309,537 61,021,318 104,953,123 25,699,461 480,783,530 35,861,912	5,751,216 11,921,448 55,187,501 33 160 27,55465	70,953,928 527,179,796 3,016,159,055 217,561,093 5,385,290,565 342,765,916	0.50 3.75 21.43 1.55 38.27
Bollers Sumping equipment	418,966,029	11,106,948	9,745,032	60,983,174	17,254,900	518,056,083	0.00
Machine tools and machinery Other station equipment Oil tanks Delivery facilities	2,630,482,107 533,177,808	32,652,288 10,409,584	8,054,766	59,991 405,087,381 117,938,887	86,333,243 22,514,719	59,991 3,162,609,785 684,040,998	0.00° 22.47° 4.86°
Communication systems Office furniture and equipment Vehicles and other work equip. Other property	12,694,736 29,159,852 75,544,977 9,990,692	14,454 1,234,476 507,431 718,176 3,556,771	1,198,736 551,644	19,560 3,705,376 1,970,047 4,822,979	1,069,569 304,110 1,276,641	34,014 18,704,157 33,140,176 81,637,776 14,824,104	0.00° 0.13° 0.24° 0.58° 0.11°
Total investment-2016 Total carrier property-2018 Total investment-2015	\$12,146,413,750 \$13,065,750,740 \$11,465,298,847	\$154,202,491 \$164,718,217 \$149,283,283	\$40,831,748 \$42,938,321 \$40,813,272	\$1,308,216,276 \$1,118,880,281 \$998,341,203	\$423,353,172 \$480,246,727 \$401,996,462	\$14,073,017,437 \$13,055,733,087	100.001
RODUCT PIPELINES			eres in the box entitle		and the	e or Seferior Lo	
and tight of way ine pipe ine pipe fittings ipeline construction suldings	7,134,674 418,544,566 166,995,091 1,354,322,174 56,503,443	7,386,253 26,161,459 94,677,555 68,538,718 309,779,470 18,698,615	1,139,188 70,077,816 720,375,217 108,108,100 724,371,562 14,935,927	5,704,480 12,050,114 105,509,318 7,370,059 149,110,496 22,040,433	13,364,466 140,814,793 329,155,097 104,433,178 657,090,071 65,899,120	34,729,061 249,104,182 1,669,261,753 455,445,146 3,194,673,773 178,077,538	0.38° 2.74° 18.39° 5.02° 35.20° 1.96°
olers umping equipment	126,195,163	41,345,380	253,017,690	37,927,065	87,465,285	545,950,583	0.009 6.029
Machine tools and machinery other station equipment of tanks delivery facilities	496,848,897 276,787,977	198,969,730 109,420,819	155,982,694 8,459,201 12,126,007	147,817,597 58,713,250 34,622,594	411,464,604 348,764,942	1,411,083,522 802,146,189	0.005 15.655 8.845
communication systems thice furniture and equipment ehicles and other work equip. ther property	9,676,868 59,557,630 22,645,741 3,679,445	1,780,757 2,124,032 5,014,651	3,648,193 36,175,407 18,193,702 29,155,751	34,622,394 12,981,173 7,255,466 10,559,295	193,952,635 42,727,670 3,535,868 12,522,924 12,969,886	240,701,236 70,814,661 108,648,403 68,936,313 45,805,082	2.65° 0.78° 1.20° 0.76° 0.50°
Total Investment-2016 Total carrier property-2016	\$2,998,691,669	\$883,897,439 \$902,813,558	\$2,155,766,455 \$2,161,665,648	\$612,661,340 \$617,754,339	\$2,424,160,539 \$2,497,994,552	\$9,075,377,442	100.005
Total investment-2015	\$2,884,666,762	\$770,108,000	\$2,046,379,328	\$606,263,392	\$2,165,632,196	\$8,473,049,678	-10

Sources: US FERC Forms 5, Annual Report of Oil Pipeline Companies, Dec. 31, 2015, and 2016.

The five crude oil nipeline companies in 2016 increased their overall investment in carrier property by more

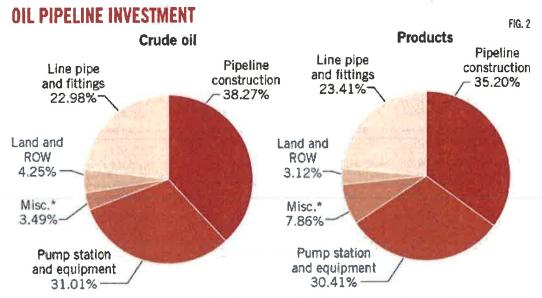
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The five products pipeline companies saw their overall investment in carrier property accelerate in 2016, adding more than \$600 million, or 7.1%.

Comparisons of data in Table 3 with previous years' must be done with caution as mergers, acquisitions, and sales can make comparisons with previous years' data difficult.

Fig. 2 illustrates how investments in the crude oil and products pipeline companies were divided.



*Generally includes delivery systems, communications, office furniture and equipment, vehicles and other work equipment, and other preperty.

Source: US oil pipeline company annual reports (Form 6) to FERC for 2016.

Construction mixed

Applications to FERC by regulated interstate natural gas pipeline companies to modify certain systems must, except in certain instances, provide estimated costs of these modifications in varying degrees of details.

Tracking the mileage and compression horsepower applied for and the estimated costs can indicate levels of construction activity over 2-4 years. Tables 4 and 5 show companies' estimates during the period July 1, 2016, to June 30, 2017, for what it will cost to construct a pipeline or Install new or additional compression.

These tables cover a variety of locations, pipeline sizes, and compressor-horsepower ratings.

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- Roughly 530 miles of pipeline were proposed for land construction, with 22.3 miles of offshore work submitted. The land level was down sharply from the nearly 2,500 miles proposed for land construction in 2016 and the 2,192 miles proposed for land construction in 2015.
- New or additional compression proposed by the end of June 2017 measured nearly 600,000 hp, down sharply from the 2.2 million hp proposed the year before and retreating below the then high of roughly 706,000 hp proposed in 2014. Neither the proposed miles nor the proposed horsepower, however, included Alaska Gasline Development Corp.'s proposed pipeline, which did not file cost estimates with FERC.

US PIPELINE COSTS, ESTIMATED

Table J

			1 Page 1500 P.					
Size, In.	Location 1	Length miles	Material	Labor	Misc. ²	ROW & damages	Total	\$/mile
LAND PI	PELINES Pennsylvania (R)	5.80	992.244	076 664	1 670 007	100 000	2 7 4 2 4 5	COLUMN TO SERVICE
		111	- CONTROL - CO	875,664	1,572,207	100,000	3,540,115	610,365
3	Vinginia Pennsylvania-WV	0.12 3.37	1,115,759 1,208,821	1,831,750 590,164	1,990,028 21,090,146		5,332,050 24,971,879	44,433,750 7,410,053
3, 12	Minnesota (L)"	4.80	811,144	4,042,568	2,303.826	357,000	7,514,538	1,565,529
2	Pennsylvania (R)	14.40	2,700,622	19,275,134	10,606,188	1,358,900	33,940,844	2,357,003
2, 26	Florida (L) (lat.) (R)	7.72	6,064,391	17,200,638	14,693.084		37,958,113	4,916,854
16	Louisiana (lat.) Minnesota-ND	0.17 37.30	320,779 11,113,819	34,788 1,281,012	559,818 32,818,359	2,473,470	915,385 47,686,697	5,384,618 1,278,464
16, 30	Oktahoma (lat.)	33.90	23,456,626	982,631	39,930,635	5,383,043	69,752,935	2,057,609
20	Louisiana (lat.) Washington (lat.) (R) Minnesota Ohio	0.72 6.90 7.86 22.20	557,926 2,544,966 4,129,774 9,482,449	1,532,871 21,729,253 25,230,999 101,830,930	2,887,752 15,633,858 15,326,165 60,583,217	97,093 5,302,932 5,178,691 10,877,111	5,076,642 45,211,016 49,865,629 182,773,707	7.049,503 6,552,321 6,344,228 8,233,050
24	New Jersey (lat.) Illinois (lat.) (R) Illinois-Missouri	0.44 0.54 59.00	1,062,254 1,704,000 21,841,132	7,074,818 1,917,000 95,649,483	1,537,688 1,537,000 63,661,010	1,982,577 11,276,935	20,907,537 5,158,000 192,428,560	47.517.130 9,551.852 3,261,501
26	New Jersey (L)	0.16	376,297	2,004,672	1,365,463	4,019	3,750,451	23,440,319
26, 42	Pennsylvania (L)	13.60	20,857,999	96,611,018	106,040,374	14,377,786	237,887,177	17,491,704
30	Washington (R) Texas (lat.) Louisiana (lat.)	0.32 0.50 0.76	663,400 1.073,683 1,206,700	11,722,595 1,280,204 1,687,300	3,894,072 2,043,079 1,309,400	305,265 203,089 106,700	16,585,332 4,600,055 4,310,100	51,829,163 9,200,110 5,671,184
36	Louisiana Oklahoma	11.00 199.40	114,496,245 184,124,000	89,618,474 15,263,632	122,712.087 353,184,937	8,976,815 34,400,000	335,803,621 586,972,569	30,527,602 2,943,694
12	Louisiana Louisiana (lat.) Louisiana (lat.)	11.00 11.70 15.10	79,006,078 19,652,017 30,504,233	121,438,120 58,956,052 91,512,698	171,073,767 32,785,133 50,889,703	7.045,955 — —	378,563,920 111,393,202 172,906,634	34,414,902 9,520,786 11,450,770
18	Louisiana	74.00	162,431,018	243,755,875	135,750,882	17,726,431	559,664,206	7,563,030
	ojects—land nd-2016 report	529.18 2472.95	\$703,499,376 \$2,445,616,099	\$1,034,930,343 \$8,910,864,653	\$1,277,030,078 \$6,466,833,158	\$130,011,073 \$1,091,926,603	\$3,145,469,914 \$18,925,240,513	\$5,944,045 \$7,652,901
FFSHOR	E PIPELINES New York	23.33	51,887,204	276,422,014	188,294,661	544,155	517,148,057	22,166,655
Total or	niante-offehora	23 33	\$51 887 204	\$278 499 BI4	\$188 294 RR1	\$844 158	\$517 148 057	\$22 188 855

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Putting the slide in US gas pipeline construction in perspective, Table 4 lists 27 land-pipeline "spreads," or mileage segments, and 1 marine project compared with:

https://www.ogj.com/articles/print/volume-115/issue-10/special-report-pipeline-economics/oil-pipeline-profits-soar-natgas-net-softens.html

- 33 land and 0 marine projects (OGJ, Sept. 5, 2016, p. 89).
- 46 land and 0 marine projects (OGJ, Sept. 7, 2015, p. 114).
- 31 land and 0 marine projects (OGJ, Sept. 1, 2014, p. 122).
- 26 land and 2 marine projects (OGJ, Sept. 2, 2013, p. 117).
- 11 land and 0 marine projects (OGJ, Sept. 3, 2012, p. 118).
- 31 land and 0 marine projects (OGJ, Sept. 5, 2011, p. 97).
- 8 land and 0 marine projects (OGJ, Nov. 1, 2010, p. 108).
- 21 land and 0 marine projects (OGJ, Sept. 14, 2009, p. 66).

- 19 land and 0 marine projects (OGJ, Sept. 1, 2008, p. 58)
- 25 land and 1 marine project (OGJ, Sept. 3, 2007, p. 51)

Only one of the spreads in 2016 measured 100 miles or more, with delays in already planned large transmission lines suppressing the appetite for new proposals.

For the 12 months ending June 30, 2017, the 27 land projects filed would cost an estimated \$3.1 billion, as compared with 33 land projects for \$18.9 billion a year earlier.

These statistics cover only FERC-regulated pipelines. Many other pipeline construction projects were announced in the 12 months ending June 30, 2017, but may have lied outside FERC jurisdiction.

Location	Horsepower	Equipment material	Labor	Land S	Misc.	Total	\$/hp
Pennsylvania-Maryland	4,000	8,372,310	9,492,113	88,840	6,508,169	24,461,432	6,115
exas	1,250	5,000,670	9.193.080	1.476,580	8.000.632	23,670,962	18,937
/irginus?	2.080	2.224,382	1,308,500	50,224	3,107,035	6,690,141	3,216
North Dakota	3,000	3,643,955	650,831	152,000	1,090,003	5,536,789	1.846
ouisiana	5,000	11.754.590	279,000	1.670,000	15,102,385	28,805,975	5,761
ilinois ²	6,130	12.873.000	13,835,000	1,070,000	11,737,000	38,445,000	6,272
inghia ²	7,000	10,737,135	18,909,950	_	13,957,340	43,604,425	0,272
			14,800,138	1,381,011			8,229
œas	7,800	18,473,989			15,096,847	49.751,985	0,3/8
exas	12,500	21,264,509	15,619,132	1,504,332	40,011,302	78,399,275	6,378 6,272 6,161
exas	21,415	58,386,414	29,675,711	1,894,874	41,971,101	131,928,100	6,161
exas	21,600	31,960,390	17,982,426	434,208	19,787,923	70,186,547	3,249
Maryland	24,370	36,371,417	27,323,948	2,690,863	32,404,362	98,790,590	4.054
ouisiana	41,000	57,248,123	44,809.237	4.488,407	61,356,043	167,901,810	4.095
lew York	44,800	8,823,106	14,422,126	4,500,000	13,044,578	40,789,810	910
Pennsylvania-NJ	53,902	50,705,689	44,301,029	3,531,959	69,174,118	167,712,795	3,111
cuisiana	78,500	39,503,039	60,719,060	3,522,977	85,536,884	189,281,960	2,411
)klahoma	118,440	120,352,980	2,285,052	3,488,160	89,277,540	215,403,732	1,819
ouislana	151,000	81,215,509	121,877,937	2,215,804	135,750,882	341,060,132	2.259
Total, land projects	598,537	\$559,669,890	\$428,799,077	\$31,524,819	\$848,405,343	\$1,674,289,068	\$2,797
2016-report total, land projects	2,239,507	\$2,331,831,503	\$1,433,407,503	\$130,960,991	\$1,824,550,300	\$5,728,556,151	\$2,586
Intal all aminote	50R 527	\$559 REG 800	\$49A 799 077	431 ROA RIQ	CASA ANS TAT	\$1 A74 289 088	\$2 791

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A report released in April 2016 on behalf of the Interstate Natural Gas Association of America concluded that the United States and Canada will require annual average midstream natural gas, crude oil, and NGL infrastructure investment of \$26 billion/year, or \$546 billion (in 2015 dollars) total, from 2015 to 2035. Most of this expenditure (roughly 61%) will be dedicated to natural gas development, with crude oil getting roughly 30% and NGL-related assets about 9%.

Included in the \$26 billion/year are:

- \$7.3 billion/year for new oil and gas lease equipment.
- \$6.25 billion/year for expanded gas and liquids mainline capacity.
- More than \$3 billion/year for new oil and gas gathering lines.
- Nearly \$2 billion/year for new laterals.
- \$3.55 billion/year for LNG export plants.

- \$1.5 billion/year for gas processing plants.
- \$900 million/year for NGL fractionation plants.
- \$550 million/year for underground gas storage, crude oil storage, and NGL export terminals.

The report also forecast the need for about 296,000 miles of pipeline 2015-2035, including 23,000 miles of new natural gas transmission lines, 39,000 miles of new pipeline for gas, oil, and NGL transport, and 257,000 of new gas and oil gathering line to collect incremental production from roughly 752,000 new oil and gas wells.¹

Against this backdrop, estimated \$/mile costs for new projects as filed by operators with FERC remained historically high. For proposed onshore US gas pipeline projects in 2016-17 the average cost was \$5.9 million/mile, down from the \$7.65 million/mile 2015-16 average costs but still more than the 2014-15 average cost of \$5.2 million/mile. In 2013-14 the average cost was \$6.6 million/mile as compared with \$4.1 million/mile in 2012-13, \$3.1 million/mile in 2011-12; \$4.4 million/mile in 2010-11; \$5.1 million/mile in 2009-10; and \$3.7 million/mile in 2008-09.

Cost components

Variations over time in the four major categories of pipeline construction costs-material, labor, miscellaneous, and right-of-way (ROW)-can also suggest trends within each group.

Materials can include line pipe, pipe coating, and cathodic protection.

Miscellaneous costs generally cover surveying, engineering, supervision, contingencies, telecommunications equipment, freight, taxes, allowances for funds used during construction (AFUDC), administration and overheads, and regulatory filing fees

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2011 miscellaneous charges passed material to become the second most expensive cost category and this year they passed sharply lower labor costs to become the most expensive category of all:

- Material-\$1,329,414/mile, up from \$988,947/mile for 2015-16.
- Labor-\$1,955,725/mile, down from \$3,603,334/mile for 2015-16.
- Miscellaneous-\$2,413,224/mile, down from \$2,615,028/mile for 2015-16.
- ROW and damages-\$245,684/mile, down from \$441,548/mile for 2015-16.

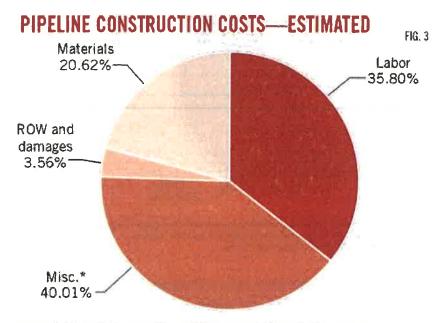
The continued rise in miscellaneous costs as a proportion of the total is driven by companies increasing the amount set aside for contingencies in their estimates.

Table 4 lists proposed pipelines in order of increasing size (OD) and increasing lengths within each size.

The average cost-per-mile for the projects rarely shows clear-cut trends related to either length or geographic area. In general, however, the cost-per-mile within a given diameter decreases as the number of miles rises. Lines built nearer populated areas also tend to have higher unit costs.

Additionally, road, highway, river, or channel crossings and marshy or rocky terrain each strongly affect pipeline construction costs.

Fig. 3, derived from Table 4, shows the major cost-component splits for pipeline construction costs.



*Generally includes surveying, engineering, supervision, administration and overhead, interest, contingencies and allowances for funds used during construction (AFUDC), and regulatory filing fees. Source: US FERC construction permit filings, July 1, 2016, to June 39, 2017

Labor's slide as a portion of land construction costs positioned it for the moment as the second most expensive category. Labor's portion of estimated costs for land pipelines fell to 32.9% in 2017 from 47.08% in

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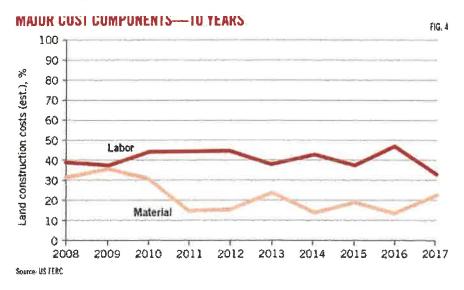


Fig. 4 plots a 10-year comparison of land-construction unit costs for material and labor.

Fig. 5 shows the cost split for land compressor stations based on data in Table 5.

COMPRESSOR CONSTRUCTION COSTS—ESTIMATED 1 FIG.

Misc.²
38.73%

Equipment and material 33.43%

Labor 25.61%

¹Onshore only. ²Generally includes surveying, engineering, supervision, administration and overhead, interest, contingencies and allowances for funds used during construction (AFUDC), and regulatory filing fees. Source: US FERC construction permit filings, July 1, 2016, to June 30, 2017

Table 6 lists 10 years of unit land-construction costs for natural gas pipeline with diameters ranging from 8 to 36 in. The table's data consist of estimated costs filed under CP dockets with FERC, the same data shown in Tables 4 and 5.

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Size	Year	ROW	Material A	Labor verage cost, \$/mile -	Misc.	Total	Low	tange, \$/mile High
8 in.	2017	709,817	666,069	693,958	6,613,320	8,683,074	7,410,053	44,433,750
	2015	55,289	153,115	603,317	179,045	990,765	766,056	1,273,258
	2014 2013	55,289 17,717 71,443	608,268 188,261	603,317 11 9,68 5 69,541	179,045 988,189 1,533,654	21,733,858 1,862,899	1,762,637	4,246,500
	2016 2015 2014 2013 2012 2011 2010 2009 2008	2 0	132,884	917,910	582,952	²1.633,746		- A A
	2010	-	_	_	7000	Colonia de la Colonia de l	- 100 May 100	a splint
	2009	17,438	378,698	199,342	114,617	7710,095		-
12 in.	2017	94,368 68,779 469,849 772,578 64,313 75,246	187,543 188,942 278,164 721,073 319,004 213,859	1,338,551 737,056	736,541 438,626 1,365,782 4,263,874 380,252 419,950	² 2,357,003 1,433,403	1 070 571	1 630 130
	2017 2016 2015 2014 2013 2012 2011 2010 2009 2008	469.849	278,164	1,837,530	1,365,782	3,951,424 210,535,221	1,278,571 2,900,135	1.579.170 4.928.073
	2014	772,578	721,073	1,837,630 4,777,695	4,263,874	10,535,221		X I N I
	2013	64,313 75,246	213,859	784,464 612,119	419.950	² 1,548,033 ² 1,321,173	-	
	2011					.,,	PERSON -	
	2010	_	77. 1			2	_	-
	2009	178,757	195,406	566,193	466,159	1,406,515	541,392	4,186,636
16 in:					1 475 000	21 001 100		
	2016 2015	267,288 357.891	415,979 380,604 483,528 286,739 302,558 305,235 222,719	1,937,269 1,395,814 2,911,085 533,749 748,967 1,004,152 885,769 1,490,926	1,473,663 2,180,469 2,807,562 636,324 302,760 1,328,691 966,447	24,094,199 4.314,779	3.175.990	14.996.594
	2014	574,745	483,528	2,911,085	2,807,562	4,314,779 6,776,920 1,538,623 1,480,318 2,916,309 2,338,069 2,711,968	3,175,990 6,471,863 1,005,663	14,996,594 7,325,147 5,882,153
	2013	81,810	286,739	748 967	302.760	1,538,623	1,005,663	5,882,153
	2011	278,231	305,235	1,004,152	1,328,691	2.916,309	2,007,514	3,885,413
	2010	263,135	222,719	885,769	966,447	22,338,069		_
	2016 2015 2014 2013 2012 2011 2010 2009 2008	267,288 357,891 574,745 81,810 126,033 278,231 263,135 226,517 421,484	417,899 1,182,666	1,689,992	586,626 1,552,542	4,646,684		
20 In.	2017	66,012	305,167 329,680	35,116 2,728,127	890,797 1,740,590 1,689,816 2,142,928 701,317 1,349,884 816,998 1,504,568 1,061,331 491932	1,297,093	1,278,464 4,457,245 2,476,789 2,723,642	5,384 618 5,142 998 6,049 136 11,975 448
	2016	199,333	329,680	2,728,127	1,740,590	4,997,730	4,457,245	5,142,998
	2014	473,329	425,218 632,417 338,025 275,292	2,264,767	2,142,928	5,513,441	2,723,642	11,975,448
	2013	103,333	338,025	998,560	701,317	2,141,235		
	2017 2016 2015 2014 2013 2012 2011 2010 2009 2008	66,012 199,333 324,055 473,329 103,333 8,941 97,553 64,198 164,377 23,219	402,232	2,728,127 985,093 2,264,767 998,560 69,647 1,266,048 1,663,457 1,993,079 941,096	816,998	1,297,093 4,997,730 3,424,182 5,513,441 2,141,235 41,703,765 2,524,831 4,426,461 4,090,684	1,773,309	7,970,976
	5003 5010	64,198	402,232 1,194,239 820,867 869,178	1,663,457	1,504,568	4,426,461	3.866,474	7.528.043
	2008	23,219	869,178	941,096		4.039,654 2.325,425	_	, (000)
24 in.	2017 2016 2015 2014 2013 2012	221,066 134,000 157,746 231,155 73,560 181,741	410,260 337,650 633,298 523,863 623,116 701,303	1,744,603 2,021,810 1,930,386 1,516,691 805,886 1,910,324	1,266,854 836,247 1,006,423 1,075,740 912,622 1,143,928	3,642,783	3,261,501	47,517,130
	2015	157,746	633,298	1,930,386	1,006,423	3,329,707 3,727,853 3,347,449 2,415,184 3,937,296	1,877,375	9,056,833
	2014	231,155	523,863	1,516,691	1,075,740	3,347,449	1,469,338 1,922,659 2,254,386	6,181,322 4,681,258
	2013	181.741	623,116 FOE 105	1.910.324	1.143.928	3,937,296	2 254 386	4,481,436
	2011	283,312	409,840	1,603,609	1,482,417	3,779,177	1,873,984	11,877,953

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	2012 2011 2010 2009 2008	290,807 390,263 160,922 384,467 83,016	1,020,108 745,675 769,453 624,980 1,091,147	3,218,952 3,648,578 1,601,563 912,342 356,539	3,242,493 2,276,889 966,007 113,283 472,278	7,772,360 7,061,405 23,497,944 2,035,073 2,002,981	6,356,657 6,384,345 1,955,746 1,684,461	35,732,500 7,177,507 3,917,264 2,264,167
36 in.	2017 2016 2015 2014 2013	206,164 504,104 1,083,005 3 93,529	1,419,298 895,253 1,130,531 1,106,103 1,400,946	498,489 3,301,095 2,010,998 3,061,029 2,182,912	2,261,868 2,763,844 2,181,621 1,683,401 1,938,652	4,385,818 7,464,296 6,406,155 5,760,613 5,616,040	2,943,694 4,408,216 5,411,030 346,243 3,461,864	30,527,602 12,488,572 16,151,288 5,875,636 79,188,232
	2012 2011 2010 2009 2008	519,369 107,000 499,329 170,489	937,500 1,641,171 1,083,073 994,375	2,864,358 1,544,020 1,084,429 1,098,096	3,059,234 1,051,506 892,446 511,589	7,380,462 4,343,697 3,559,276 2,774,549	7,072,552 3,284,505 2,427,457	7,848,259 3,600,324 9,013,608

Estimates; based on FERC construction-permit applications for a 12-month period ending June 30 of each year. Only one project proposed during this period for this diameter. One of the projects of this diameter did not list ROW as a discrete category

the values seen just 5 years before. Carrier property in 2015 totaled \$93 billion, after reaching nearly \$85 billion in 2014, \$68 billion in 2013, topping \$54 billion in 2012, hitting

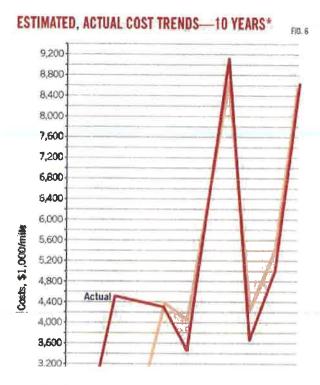
roughly \$49 billion in 2011, more than \$45 billion in 2010, roughly \$42 billion in 2009, \$39 billion in 2008, almost \$36 billion in 2007, and beginning its current upward momen-

Table 6 shows that the average cost per mile for any given diameter may fluctuate year to year as projects' costs are affected by geographic location, terrain, population density, or other factors.

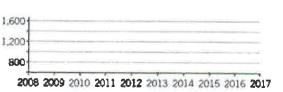
Completed projects' costs

In most instances, a natural gas pipeline company must file with FERC what it ended up spending on an approved and built project. This filing must occur within 6 months after a pipeline's successful hydrostatic testing or a compressor's being put in service.

Fig. 6 shows 10 years of estimated vs. actual costs on cost-per-mile bases for project totals. The spike in both categories for 2014 and again this year stems from a larger than usual proportion of the pipeline mileage completed being in high-cost urban northeast US settings.



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"Land and whiteless papeline construction as of June 30 of each year for the previous 12 months.

Tables 7 and 8 show actual costs for pipeline and compressor projects reported to FERC during the 12 months ending June 30, 2017. Fig. 7, for the same period, depicts how total actual costs (\$/mile) for each category compare with estimated costs.

12,472,523

17,767,354

37,036,000 46,160,298

8,611,861 8,504,740

24,910,321 19,292,091

5,084,742

2.233,250 1.030.410

10,984,000

1,712,456 1,651,684

1.302.000

40,929,320 51,788,821

45,284,167 43,956,868

131,942,000

27,233,201 26,602,235

66,864,135 65,229,714

20

24

26

26

26, 30

US PIPELINE COSTS: ESTIMATED VS. ACTUAL, 2018-171

Pennsylvania-Maryland (lat.) 11.20 Estimated

5.00

21.30

2.00

10.08

West Virginia Estimater

Maryland (L)

Connecticut (L)

Actual

Actual

Actual Pennsylvania (R) Estimated

Actual

Size, in.	Location	Length, miles	Materials	Labor	Misc. ²	ROW & damages	Tetal	\$/mile
8	South Carolina Estimated Actual	28.00	2,762,509 2,384,725	20,896,941 25,465,863	9,088,522 9,893,227	2,903,245 4,504,991	35,651,217 42,248,806	1,273,258 1,508,886
8	Wyoming (lat.) Estimated Actual	2.50	1,545,000 934,531	304,000 928,980	2,510,000 2,394,127	45.000 9,821	4,404,000 4,267,459	1,761,600 1,706,984
10	Kentucky-Indiana (lat.) Estimated Actual	30,00	5,455,000 4,332,000	39,741,000 30,408,000	8,211,000 6,135,000	6,882, 000 5,772, 00 0	60,289,000 46,647,000	#DIV/O
12	Tennessee Estimated Actual	10.20	2,228,422 1,938,280	20.841.396 16,896,903	19,647,280 11,194,023	6.563. 62 8 3,666,782	49,280,726 33,695, 988	4,831,444 3,303,528
12	Connecticut (lat.)(L) Estimated Actual	1:30	941,256 947,077	11.146,659	4.024,878 3,556,597	1,482,094	17,594,887 16,641,590	13,534,528 12,601,223
14, 20	Kentucky /R/ Estimated Actual	32.00	19,070,199 13,578,417	64,658,263 69,710,203	32,557,975 23,178,172	3,159,048	119,445,485 112,041,946	3,732,671 3,501,311
16	Connecticut (lat.)(R) Estimated Actual	9.10	2,995,212 3,052,171	31,756,928 31,102,681	12,662,197 13,306,850	2,697,181 2,572, 200	50,111,518 50,033,902	5,506,760 5,498,231
16	Massachusetts (lat.) Estimated Actual	0.91	969,212 461,331	12,939,162 18,699,433	15,790,768 6,004,293	2,416,350 1,381,130	32,115,492 26,546,187	35,291,749 29,171,634
16, 24	Massachusetts (lat.) Estimated Actual	5.10	3,533,715 3,987,679	52,050,431 51,079,461	41,585,464 31,484,568	16,077,628 13,972,789	113,247,238 100,524,497	22,205,341 19,710,686

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18.854.141

17,025,549

71,424,000

13,195,528 12,734,148

29,598,146 36,905,099

4,517,914 4,851,627

8,258,014 8,038,493

12,498,000 15,156,513

3,713,356 3,711,663

	Actual		31,219,047	202,396,740	*88,631,115	22,794,495	345,041,597	28,052,146
42	New York-Connecticu Estimated Actual	it (R) 4.50	13,480,003 14,498,026	76,206,641 77,857,867	33,599,163 33,299,791	7,864,407 6,544,967	131,150,214 132,200,651	29,144,492 29,377,922
42	New York (R) Estimated Actual	3.30	6,488,570 4,799,115	37,599,657 44,323,854	26,007,450 26,310,477	8,294,261 7,797,052	78,389,138 83,230,498	23,754,284 25,221,363
Total fand, mit	es Estimated Actual	168.35	151,076, 866 135,608,713	709,391,723 814,183,277	449,607,911 374,006,200	110,704,408 118,567,688	1,420,780,908 1,440,685,879	\$8,439,447 \$8,557,554
Offshore pipeli 14 Massachu	Estimaled Actual	0.27	521,934 538,488	6,873,406 8,137,119	9,054,585 2,612,787	1,545,988 601,003	17,995,913 11,889,397	66,651,530 44,034,804
Total offshore,	miles Estimated Actual	0.27	\$521,934 \$538,488	\$6,873,406 \$8,137,119	\$9,054,585 \$2,612,787	\$1,545, 888 \$601,003	\$17,895,913 \$11,869,397	\$66,651,530 \$44,034,804
Total, miles	Estimated Actual	168.62	\$151,598,800 \$135,447,201	\$718,266,129 \$822,320,398	\$458,662,496 \$376,518,967	\$112,250,394 \$117,168,692	\$1,438,776,619 \$1,452,565,276	\$8,532,658 \$8,614,371

Actual cost data must be filed within 6 menths following final hydrostatic test of pipeline. Not all projects proposed (estimated costs) are built (actual costs), L = loop, lat. = lateral, R = replacement. "Generally includes surveys, engr., supervision, interest, freight, taxes, administration and overheads, contingencies, sallowances for funds used during construction (AFLIDC), and regulatory fees. Source: US FERC; for completed-project costs filed between July 1, 2016, and June 30, 2017, under CFR Section 157-200c(K4).

Actual labor costs for pipeline construction were more than \$600,000/mile higher than estimated costs for the same projects. Overall actual costs, however, were just 1.4% higher than projected costs for the 12 months ending June 30, 2017.

Ok

Table 7

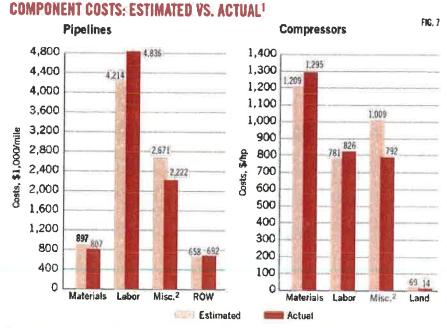
3,654,404 4,624,002

9,056,833

6.194,460 9.570,703

13,616,601

6,633,347 6,471,202



*Onshare only For construction cost filings made before July 1, 2017, *Generally includes surveying, engineering, supervision, administration and overhead interest, contingencies and allowances for funds used design construction (AFUDC), and regulatory filing fees.

Source: US FERC

Some of these projects may have been proposed and even approved much earlier than the 1-year survey period. Others may have been filed for, approved, and built during the survey period.

If a project was reported in construction spreads in its initial filing, that's how projects are broken out in Table 4. Completed projects' cost data, however, are typically reported to FERC for an entire filing, usually but not always separating pipeline from compressor-station (or metering site) costs and lumping various diameters together

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IS COMPRESSOR-ST	TATION COSTS: EST	IMATED VS. AC	TUAL, 2016-1	71			Table 8
Location	Size, hp	Materials	Labor	Misc.3 Cost, \$	Land	Total	\$/hp
Maryland Estimated Actual	4,000	8,372,310 10,814,683	9,492,113 10,861,012	6,508,169 6,660,680	88,840 34,381	24,461,432 28,370,756	6,115 7,093
West Virginia ³ Estimated Actual	6,000	10,551,554 12,325,350	9,545,221 10,029,635	10,020,512 6,799,433	-000	30,117,287 29,154,418	5,020 4,859
Virginia ³ Estimated Actual	7,000	9,452, 088 7,176,55 6	12,954,320 7,652,703	8,211,781 6,670,741	=	30,618,189 21,500,000	4,374 3,071
Connecticut ³ Estimated Actual	7,700	14,964,079 15,263,633	17,044,426 20,330,731	14,809,862 15,311,389	24,373 13,873	46,842,740 50,919,626	6,083 6,613
Ohlo ³ Estimated Actual	10,000	10,963,052 13,372,346	9,366,934 8,032,783	9,292,295 9,271,778	-	29,622,281 30,676,907	2,962 3,068
New York ³ Estimated Actual	10,320	18,090,685 17,647,082	17,537,738 21,516,412	11,916,463 12,633,386	174,918 9,623	47,709,804 51,806,503	4,623 5,020
Louisiana Estimated Actual	10,915	14,416,000 13,934,955	500,000 525,000	17, 848 ,732 14, 923 ,152	553,000 650,413	33,317,732 30,033,520	3,052 2,752
Pennsylvania³ Estimated Actual	10,915	14,070,293 14,111,105	15,940,023 13,271,135	11,164,742 7,460,324	54,015	41,175,058 34,896,579	3,772 3,197
West Virginia ³ Estimated Actual	12,552	17,240,461 26,899,651	14,119,472 16,7 6 0,777	24,491,0 6 9 10,10 0 ,566	17,399	55,851,022 53,778,393	4,450 4,284
Rhode Island ^a Estimeted Actual	15,900	18,468,972 18,550,028	16,296,426 16,756,504	15,032, 5 75 16,663,075	80,365 4,108	49,878,338 51,972,715	3,137 3,269
Georgia Estimated Actual	15,900	19,944,960 18,296,655	298,652 946,108	26,248,102 23,727,182	658,268 335,868	47,149,982 43,305,813	2,965 2,724
Connecticut ^a Estimated Actual	15,900	18,507,812 18,644,410	19,739,260 19,742,909	17,049,594 16,836,124	36,841 15,841	55,333,507 55,239,284	3,480 3,474
Alabama ⁹ Estimated Aritial	20,500	26,005,620 29,001,749	10,306,934 10,175,793	13,108,356 9,231,706	77 164	49,420,910 48,426,41?	2,411

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Total	Estimated Actual	319,952	\$386,914,721 \$414,284,154	\$249,888,608 \$264,178,436	\$322,788,656 \$253,387,772	\$6,047,998 \$4,321,656	\$965,639,983 \$946,347,611	\$3,018 \$2,958
Louisian	Estimated Actual	32,000	35,975,876 59,769,947	13,677,357 22,937,597	23,141,747 13,040,855	444,888 6,336	73,239,868 95,754,735	2,289 2,992
Louisian	a Estimated Actual	32,000	36,489,980 35,039,171	13,100,210 22,769,886	22,677,804 13,894,324	1,267,470 746,133	73,535,464 72,449,514	2,298 2,264
Georgia ³	Estimated Actual	31,800	34,729,493 28,714,671	435,639 938,385	31,416,870 27,070,152	330,964 529,548	66,912,966 57,252,756	2,104 1,800
Illinois	Estimated Actual	30,000	27,205,000 27,302,435	15,293,900 15,501,247	16,157,300 8,963,489	1,863,000 1,677,394	60,519,200 53,344,565	2.017 1,778

Actual cost data must be filed within 6 months following commissioning of installed compression equipment. Not all projects proposed (estimated costs) are built (actual costs). *Generally includes surveys, engr., supervision, interest, freight, taxes, administration and overheads, contingencies, allowances for lunds used during construction (AFUDC), and FERC fees. *Addition.

Source: US FERC; for completed-project costs filed between July 1, 2016, and June 30, 2017, under CFR Section 157.20(c)(4).

The 12 months ending June 30, 2017, saw nearly 320,000 hp completed, roughly 50% more than the year before. Actual compression costs were \$60/hp (2%) lower than estimates (Table 8).

References

1. ICF International, "North American Midstream Infrastructure Through 2035; Leaning into the Headwinds," Apr. 12, 2016.

Oil Pipelines