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## BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of Dominion	DOCKET NO. 18-057-T04
Energy Utah to Make Tariff Modifications	
Relating to Transportation Service	ANGC Exhibit 1

### DIRECT TESTIMONY OF CURTIS CHISHOLM

FOR THE AMERICAN NATURAL GAS COUNCIL, INC.

**September 12, 2018** 

/s/Curtis Chisholm

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#### **Q:** Please state your name, place of employment and position.

- A. My name is Curtis Chisholm. I am chief executive officer of Integrated Energy
  Companies and its subsidiary, Summit Energy. LLC, a member of the American Natural
  Gas Council, Inc. ("ANGC"). I am also an officer of ANGC. My office is located at 201
- 5 South Main Street, 20th Floor, Salt Lake City, Utah 84111.

#### 6 Q: Please describe your professional experience and educational background.

7 A. From 1995 to 1998 I was the managing director of Wasatch Energy where we purchased

8 gas in the market for customers and transported it. In 1999 I became a director of Questar

9 Energy Trading and continued working there until 2002 when I went to work at Summit

10 Energy as a managing director. Summit Energy buys natural gas in the market and

11 transports it to its customers using Questar Gas Company's pipeline facilities. I became

12 chief executive officer of Integrated Energy Companies and Summit Energy in January of

13 2014. I have a Bachelor of Science degree in accounting from the University of Utah and

14 a Master of Business Administration from the David Eccles School of Business at the

15 University of Utah. I have over 20 years of professional and executive experience in the 16 energy industry with much of it dedicated to natural gas trading.

17 Q: Have you testified previously in state or federal regulatory proceedings?

- A. I filed written testimony in Docket No. 16-057-01, but I did not appear personally to testify
   because the matter was resolved by stipulation and all pre-filed written testimony was
   admitted without objection without testifying orally.
- 21 Q: On whose behalf are you testifying in this proceeding?
- A. I am testifying on behalf of ANGC, an association of commercial and industrial utility
   consumers who are transportation and/or sales customers of Dominion Energy Utah

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- 24 ("Dominion") that transport and use small to medium volumes of natural gas. Other
  25 businesses that support and work for these customers are also members of ANGC. As I
  26 stated before, Summit Energy is a member of ANGC.
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#### **Q:** What is the purpose of your testimony?

A. The purpose of my testimony is to object to Dominion's proposed penalties in the draft
 transportation service tariff under consideration by the Commission in this docket.

30 Q: What is your concern?

A. I am concerned that the proposed tariff allows Dominion to stack and combine penalties on transportation customers in ways that do not just deter over usage during coinciding "Hold Burn to Scheduled Quantity" and "Interruption" periods, but they can be punitive and cause serious financial harm to transportation customers. This power could also be used to dissuade general service customers from ever becoming transportation customers.

36 **Q:** What do you mean?

A. During a combined "Hold Burn to Scheduled Quantity" and "Interruption" period,
Dominion could impose a balancing \$25 per Dth plus the daily market index price for
usage beyond the scheduled amount and an overrun penalty of \$40 per Dth for volumes
used above the customer's contract limit. The combined effect could be financially
ruinous for the customer. Half that amount would be more than enough to deter over
usage.

# 43 Q: Can't customers avoid the overrun penalty by having an interruptible contract in 44 addition to their firm contract service?

A. That is the position Dominion took in the August 29, 2018 technical conference in this
docket, but most transportation service customers have not structured their service that

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way and have been prevented by Dominion from adding a TSI portion, so they could still
be punitively penalized.

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### Q: Do you have other related concerns?

50 A. Yes. I am aware of at least one situation where a transportation service customer was

51 penalized more than \$100,000 in a day that resulted from poor communication between

- 52 Dominion and the customer. Under the proposed provision, this circumstance could have
- 53 been substantially more punitive. If the Commission approves additional authority to
- 54 Dominion to impose penalties in this tariff, there must be safeguards to give immediate
- 55 relief to customers when communication from Dominion is uncertain, unclear, or

56 ambiguous.

- 57 Q: Does this conclude your direct testimony?
- 58 A. Yes.

## CERTIFICATE OF SERVICE Docket No. 18-057-T04

I hereby certify that a true and correct copy of the foregoing Direct Testimony of Curtis Chisholm was served by email this 12<sup>th</sup> day of September, 2018 on the following:

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