

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

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IN THE MATTER OF THE REQUEST OF  
DOMINION ENERGY UTAH FOR  
APPROVAL OF A VOLUNTARY  
RESOURCE DECISION TO CONSTRUCT  
AN LNG FACILITY

Docket No. 19-057-13

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**DIRECT TESTIMONY OF KELLY B MENDENHALL**

**FOR DOMINION ENERGY UTAH**

April 30, 2019

**DEU Exhibit 1.0**

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**I. INTRODUCTION**

**Q. Please state your name and business address.**

A. My name is Kelly B Mendenhall. My business address is 333 South State Street, Salt Lake City, Utah.

**Q. By whom are you employed and what is your position?**

A. I am employed by Dominion Energy Utah (Dominion Energy, DEU or Company) as the Director of Regulatory and Pricing. I am responsible for state regulatory matters in Utah and Wyoming. My qualifications are included in DEU Exhibit 1.01.

**Q. Attached to your written testimony are DEU Exhibits 1.01 through 1.15. Were these prepared by you or under your direction, or if not, are they true and correct copies of the documents you purport them to be?**

A. Yes.

**Q. What is the purpose of your testimony in this Docket?**

A. I am the Company's policy witness, and I provide an overview of the Company's request for approval of its major resource decision in this docket and discuss why this request is in the public interest. I also introduce the witnesses who have provided the testimony that accompanies the Application. I summarize the requirements set forth in the Voluntary Resource Decision statute and accompanying regulations and identify where the Company has provided the Utah Public Service Commission (Commission) with evidence supporting each requirement. I present a quantitative evaluation of the various options and discuss the financial capability of the providers of each option. I also calculate the financial impact that each potential supply reliability option would have on customers. Finally, I discuss some of the ancillary cost-saving benefits that the preferred option could provide.

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24 **Q. Why did the Company file the Application in this matter?**

25 A. As explained by Ms. Faust, the Company has experienced supply shortfalls in recent years  
26 due to unexpected weather events and other disruptions, as well as increased demand and  
27 growth both upstream of our system and on our system. When supply shortfalls occur  
28 upstream they are a result of events completely outside the Company's control. If these  
29 events had occurred on colder days or been of longer duration, they would have threatened  
30 DEU's ability to provide safe and reliable service to all of its customers and put customers at  
31 risk of supply curtailments. Supply shortfalls lasting even a few hours could impact  
32 customers' health and safety, cause property damage, and/or cause businesses to lose  
33 productivity. In recent years, other natural gas utilities experienced supply shortfalls leading  
34 to curtailments and, in some cases, natural gas utilities have experienced significant outages.

35 To ensure supply reliability in the future and meet its obligation to provide safe,  
36 reliable and cost-effective natural gas service to its customers, the Company has been  
37 evaluating options that were offered in response to its request for proposal (RFP). The  
38 Company believes that the optimal solution is the construction of an on-system, Company-  
39 owned Liquefied Natural Gas (LNG) storage facility designed, constructed, owned and  
40 operated by the Company (DEU-owned LNG Facility), located adjacent to the Company's  
41 demand center. The Company's Application requests the Commission to grant pre-approval  
42 of this voluntary resource decision under the Voluntary Request for Resource Decision  
43 Review statute, (Utah Code Ann. §54-17-402) and applicable Commission rules and  
44 regulations.

45 **Q. Please introduce the witnesses for the Company in this Docket.**

46 Tina Faust, Director of Gas Supply and Commercial Support, whose responsibilities include  
47 overseeing the Dominion Energy Utah Wyoming Idaho (DEUWI) gas supply department as  
48 well as the energy efficiency and commercial account departments, discusses the supply  
49 shortfalls experienced by DEU and the potential shortfalls that could occur in the future on  
50 the DEU System. Ms. Faust summarizes the need for additional resources to ensure gas  
51 supply reliability. Ms. Faust also discusses supply disruptions the Company's system has

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52 experienced and what other utilities have experienced in recent years. Ms. Faust's testimony  
53 is contained in DEU Exhibits 2.0 through 2.15.

54 William F Schwarzenbach III, Manager of Gas Supply, whose primary responsibilities  
55 include managing the gas supply on a daily, monthly and long-term basis for the Company,  
56 discusses and describes the RFP process the Company followed to identify supply reliability  
57 options to meet the Company's identified need. He also describes the Company's analysis of  
58 available options and summarizes the benefits and risks associated with each option. Mr.  
59 Schwarzenbach explains why the DEU-owned LNG Facility designed, constructed, owned  
60 and operated by the Company is the best solution to address the supply reliability risk  
61 identified by the Company. Further, he provides evidence that approval of the Company's  
62 Application in this docket is just, reasonable and in the public interest. DEU Exhibits 3.0  
63 through 3.03 contain Mr. Schwarzenbach's testimony and accompanying exhibits.

64 Michael L. Platt, Manager of Engineering, is responsible for the System Planning and  
65 Analysis Group, Records Management, Research and Development, and both High Pressure  
66 (HP) and Intermediate High Pressure (IHP) geographic information system (GIS) teams. He  
67 has conducted analysis and modeling to determine the probability of occurrence of a cold  
68 weather supply outage and its consequences. He also compares the various options (RFP  
69 responses and DEU-owned LNG Facility) from a system planning standpoint. Mr. Platt's  
70 testimony is included in DEU Exhibits 4.0 through 4.04.

71 Michael L. Gill, DEU Director of Engineering, is responsible for managing the Company's  
72 Engineering Department which consists of approximately 120 employees with primary  
73 responsibility for the design, construction, and mapping of the capital infrastructure projects  
74 for the Company's distribution system. Mr. Gill will describe the DEU-owned LNG Facility  
75 and describe its proposed design and construction timeline. Mr. Gill also provides evidence  
76 relating to the anticipated cost of the DEU-owned LNG Facility as well as the Company-  
77 related costs associated with the RFP respondent options. Mr. Gill also discusses the  
78 ancillary benefits that would become available by constructing the DEU-owned LNG

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79 Facility. Mr. Gill's testimony and supporting materials are contained in DEU Exhibits 5.0  
80 through 5.17.

81 Bruce Paskett, Senior Associate at Structural Integrity, Inc., has extensive experience with  
82 the design and operations of on-system LNG facilities, as well as consulting the industry on  
83 issues such as pipeline safety. In his testimony, Mr. Paskett discusses the supply-reliability  
84 risk and his assessment of the reasonableness of the Company's analysis. Mr. Paskett's  
85 testimony and credentials are included as DEU Exhibits 6.0 through 6.01.

86 **II. SUPPLY RELIABILITY EVIDENTIARY REQUIREMENTS**

87 **Q. Please describe the requirements for a voluntary resource decision application.**

88 A. The Company seeks the Commission's pre-approval for the construction of the DEU-owned  
89 LNG Facility pursuant to the Voluntary Resource Decision Statute, Utah Code Ann. §54-17-  
90 402, and applicable Commission rules and regulations. In reviewing an application for a  
91 voluntary resource decision, the Commission determines whether approval is in the public  
92 interest, taking into consideration: (i) whether it will most likely result in the acquisition,  
93 production, and delivery of utility service at the lowest reasonable cost to the retail  
94 customers; (ii) long-term and short-term impacts; (iii) risk; (iv) reliability; (v) financial  
95 impacts upon the utility; and (vi) other factors determined by the Commission to be relevant.  
96 *See Utah Code Ann. § 54-17-402(3).*

97 **Q. What are the filing requirements for approval of a Voluntary Resource Decision?**

98 A. Utah Admin. Code § R746-440-1 provides the filing requirements for a Voluntary Resource  
99 Decision application. These requirements include: (a) a description of the resource decision;  
100 (b) information to demonstrate that the utility has complied with applicable requirements; (c)  
101 the purpose and reasons for the resource decision; (d) projected costs and engineering  
102 studies, data, information and models used in the utility's analysis; (e) descriptions and  
103 comparisons of other resources or alternatives evaluated in lieu of the proposed resource  
104 decision; (f) sufficient data and information to support the proposed resource decision; (g) an  
105 analysis of the estimated effect on utility's revenue requirement; (h) financial information  
106 demonstrating adequate financial capability to implement the resource decision; (i) major

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107 contracts proposed for execution or use in connection with the resource decision; (j)  
108 information showing that the utility has or will obtain any required authorizations from the  
109 appropriate governmental bodies; and (k) other information as the Commission may require.

110 **Q. Has the Company provided evidence relating to each of these requirements?**

111 A. Yes. I have attached as DEU Exhibit 1.02 a summary of the requirements of applicable  
112 statutes and regulations and identified where in the Application and accompanying testimony  
113 the Company has provided evidence that satisfies each requirement.

114 As DEU Exhibit 1.02 shows, the Company has addressed each of these requirements in its  
115 direct testimony and accompanying exhibits. The Application in this matter, along with my  
116 direct testimony and the direct testimony of Ms. Faust, Mr. Schwarzenbach, Mr. Platt, Mr.  
117 Gill, and Mr. Paskett, provide the evidence required to determine whether construction of the  
118 DEU-owned LNG Facility is in the public interest. The evidence provided shows that the  
119 Company's request for approval of its resource decision is just and reasonable and in the  
120 public interest and therefore should be approved.

121 **III. EVALUATION PROCESS**

122 **Q. In addition to the requirements you describe above, was there any specific direction**  
123 **from the Commission that you considered in your evaluation process?**

124 A. Yes. In its October 22, 2018 Order in Docket No. 18-057-03 (the Company's prior request  
125 for pre-approval to construct an LNG facility), the Commission stated that "we cannot now  
126 properly evaluate the reasonableness of the LNG facility as a means of improving supply  
127 reliability, because we do not have adequate assurance other more cost-effective options are  
128 not available." Order issued October 22, 2018; Docket No. 18-057-03, page 18.

129 **Q. What has the Company done since the order to provide adequate assurance that other**  
130 **more cost-effective options are not available?**

131 A. The Company issued the RFP for supply reliability options on January 2, 2019 and received  
132 responses from three interested parties on March 4, 2019. In doing so, the Company utilized

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133 its RFP process, the same process it uses for purposes of procurement Company-wide, and  
134 the RFP detailed the supply reliability need and the information requested to be provided by  
135 each respondent. The Company also indicated to respondents that their proposals would be  
136 compared with an option already under consideration: the DEU-owned LNG Facility.

137 **Q. Did the Company consult with the Division of Public Utilities (DPU) and Office of**  
138 **Consumer Services (OCS) as it developed its RFP?**

139 A. Yes. The Company sought input from the DPU, including their consultant Allen Neale, and  
140 OCS, both of which provided valuable feedback that we incorporated into the final RFP. We  
141 appreciate their time and effort in providing suggestions to this process.

142 **Q. Please describe the proposals received by the RFP respondents.**

143 A. The Company broadly distributed the RFP to potential respondents and received six  
144 proposed supply reliability options from three respondents. Prometheus Energy provided  
145 two [REDACTED]  
146 [REDACTED]. Prometheus Energy's response to the RFP is attached to my testimony as DEU  
147 Highly Confidential Exhibit 1.03. Magnum Energy Midstream (Magnum) provided three  
148 proposals, [REDACTED]  
149 [REDACTED]. Magnum's response to the  
150 RFP is attached to my testimony as DEU Highly Confidential Exhibit 1.04. Finally, United  
151 Energy Partners, LLC (UEP) provided a proposal to [REDACTED].  
152 UEP's proposal is attached to my testimony as DEU Highly Confidential Exhibit 1.05. All of  
153 these proposed options were similar in that they proposed [REDACTED] as the solution  
154 to address potential supply reliability shortfalls.

155 **Q. Has the Company evaluated the options?**

156 A. Yes. A summary of that evaluation is provided as DEU Highly Confidential Exhibit 1.06.  
157 The Company evaluated and compared all of the options including the DEU-owned LNG  
158 Facility. A comprehensive review of relevant quantitative and qualitative factors led to the  
159 determination that the DEU-owned LNG Facility is the preferred option to meet Dominion



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160 Energy Utah's supply reliability needs. I present the quantitative factors including the  
161 revenue requirement impact, and other financial and credit considerations. Mr.  
162 Schwarzenbach discusses in his testimony the qualitative factors that were considered.

163 **IV. REVENUE REQUIREMENT IMPACT**

164 **Q. Commission Rule R746-440-1(g) requires that the Company perform an analysis of the**  
165 **estimated effect that a resource decision will have on the utility's revenue requirement.**  
166 **Has the Company performed this analysis?**

167 A. Yes. A detailed revenue requirement calculation for each of the six proposed options along  
168 with the proposed DEU-owned LNG Facility is shown in DEU Highly Confidential Exhibit  
169 1.07, which is attached to my testimony.

170 **Q. Please explain the various columns on the summary sheet.**

171 A. The total annual cost for each option was broken into four different categories. The Capital  
172 Costs, shown in column A, represent the capital investment, including reinforcement  
173 (reinforcement includes any additional and necessary costs to the existing DEU system to  
174 ensure proposal will provide delivery to the necessary location on DEU's system) , required  
175 for connection to the Company system in order to meet the Company's need. Reinforcement  
176 costs, if applicable, were either calculated by the Company's consultant (in the case of the  
177 DEU-owned LNG Facility) or by the Company's engineering department estimating  
178 personnel under the direction of Mr. Gill. Column B shows the associated annual revenue  
179 requirement for the capital investment. Column C shows the annual contract costs that  
180 would be paid to the third-party provider for each option. Column D shows the imputed debt  
181 calculation that would be required if applicable. Column E shows the credit support costs  
182 that would be required for each option due to creditworthiness issues. Column F shows the  
183 total impact of all of the costs and columns G and H show the impact of each option on the  
184 customer's bill.

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185 **A. Capital Costs**

186 **Q. Please describe the capital investment and levelized revenue requirement shown in**  
187 **columns A and B.**

188 A. [REDACTED]  
189 [REDACTED] The capital investment  
190 required for each option is shown in column A, and I will provide additional information  
191 about each option in the narrative below. Column B shows the levelized revenue  
192 requirement for each of the capital investment options. This levelized revenue requirement  
193 for each option was calculated over a 25year period using the Company's currently allowed  
194 return of 7.64%. [REDACTED]

195 [REDACTED]  
196 [REDACTED]  
197 [REDACTED]

198 **Q.** [REDACTED]  
199 [REDACTED]

200 A. [REDACTED]  
201 [REDACTED]  
202 [REDACTED]  
203 [REDACTED]

204 **Q.** [REDACTED]

205 A. [REDACTED]  
206 [REDACTED]  
207 [REDACTED]

208 **Q.** [REDACTED]  
209 [REDACTED]

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210 A. [REDACTED]

211 [REDACTED]

212 [REDACTED]

213 [REDACTED]

214 [REDACTED]

215 [REDACTED]

216 [REDACTED]

217 [REDACTED]

218 [REDACTED]

219 [REDACTED]

220 [REDACTED]

221 Q. [REDACTED]

222 [REDACTED]

223 A. [REDACTED]

224 [REDACTED]

225 [REDACTED]

226 [REDACTED]

227 [REDACTED]

228 [REDACTED]

229 [REDACTED]

230 [REDACTED]

231 [REDACTED]

232 [REDACTED]

233 Q. [REDACTED]

234 [REDACTED]

235 A. [REDACTED]

236 [REDACTED]

237 [REDACTED]

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238 [REDACTED]  
239 [REDACTED]  
240 [REDACTED]  
241 [REDACTED]

242 **Q. Please summarize the capital costs shown in Column A line 7 for the DEU-owned LNG**  
243 **Facility.**

244 A. The capital costs of [REDACTED] represent the construction, land and AFUDC costs related  
245 to the construction of the DEU-owned LNG Facility.

246 **Q. How have these costs changed from the capital costs presented in Docket No. 18-057-**  
247 **03?**

248 A. These costs are approximately [REDACTED] higher than what was provided in the prior docket.  
249 The increase is driven by a combination of inflation and Allowance for Funds Used During  
250 Construction (AFUDC). The updated costs are summarized in the table below:

Cost Categories	Amount
Materials and Construction	[REDACTED]
Land	[REDACTED]
Internal Labor	\$5,835,000
AFUDC	[REDACTED]
Inflation	[REDACTED]

251 **Q. How were the construction, land, and other costs estimated?**

252 A. Mr. Gill explains the analysis and cost estimates in his testimony.

253 **Q. How was the AFUDC calculated?**

254 A. The Company estimates [REDACTED] in AFUDC for the DEU-owned LNG Facility. A

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255 detailed calculation is shown in DEU Confidential Exhibit 1.08 attached to my testimony.

256 The AFUDC estimate is minimal in the first few years and increases until the majority of  
257 investment is placed into service.

258 **Q. How was inflation calculated?**

259 A. The capital expenditures for the DEU-owned LNG Facility would occur over a three-year  
260 period, beginning in 2019 and ending in 2022. The capital expenditures by year were  
261 inflated using projected CPI factors from IHS Global Insight.

262 **Q. What other costs are included in the revenue requirement for the DEU-owned LNG  
263 Facility?**

264 A. In addition to the capital costs mentioned above, the Company has included operating and  
265 maintenance (O&M) costs, property taxes and depreciation. The details of these expenses  
266 can be found in the “LNG On System 25yr” tab of DEU Highly Confidential Exhibit 1.07.  
267 The calculation assumes a [REDACTED] facility, which Mr. Gill discusses in more detail in  
268 his testimony. The levelized twenty- five year revenue requirement amounts to [REDACTED]  
269 per year.

270 **B. Contract Costs**

271 **Q. Please describe the annual contract costs of each option shown in column C.**

272 A. All of the options other than the DEU-owned LNG Facility included some type of annual  
273 contract cost associated with the service. These costs were provided by the bidders.

274 **Q. Please explain how the annual contract costs were calculated for Prometheus Energy?**

275 A. The [REDACTED]  
276 [REDACTED]  
277 [REDACTED]  
278 [REDACTED]  
279 [REDACTED]

280 **Q. Were these inflation factors included in your calculation of the annual costs?**

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281 A. [REDACTED]. I instead used Global  
282 Insight inflation factors for the [REDACTED]  
283 [REDACTED] Global Insight provides a low, high  
284 and base case estimate for these factors for the [REDACTED] I calculated the annual cost for  
285 each year and calculated the net present value. These calculations are shown in the  
286 “[REDACTED]” tabs. For purposes of the  
287 evaluation I used the base case inflation factors.

288 **Q. What other cost components of the Prometheus Energy proposal did you consider?**

289 A. [REDACTED]  
290 [REDACTED]  
291 [REDACTED]  
292 [REDACTED].

293 **Q. Please explain how the annual costs were calculated for the three Magnum options?**

294 A. Magnum provided annual contract costs for a [REDACTED] for all three options. These  
295 costs are shown on pages 16 through 18 of the Magnum proposal. Magnum Option 1 would  
296 [REDACTED]. Magnum Option 2  
297 would provide [REDACTED]. Magnum Option 3 would include a partial  
298 [REDACTED] I explain my cost calculation for each of these options in more  
299 detail below.

300 **Q. How did you incorporate Magnum Option 1 into your analysis?**

301 A. [REDACTED]  
302 [REDACTED]  
303 [REDACTED]  
304 [REDACTED]  
305 [REDACTED]  
306 [REDACTED]. For the

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307 financial analysis the Company used [REDACTED] as the price for  
308 Magnum Option 1, as it resulted in a lower annual cost to customers.

309 **C. Imputed Debt**

310 **Q. Please describe why you have included “imputed debt” in column D.**

311 A. The inclusion of imputed debt is driven by accounting rules related to off balance sheet  
312 financing. On February 25, 2016, the Financial Accounting Standards Board issued the  
313 Accounting Standards Update No. 2016-02, Leases (Topic 842), which became effective for  
314 public businesses in fiscal years beginning after December 15, 2018.

315 **Q. Please provide some background on Topic 842.**

316 A. This new guidance results in fewer opportunities for businesses to structure leasing  
317 transactions to achieve a particular accounting outcome, where, rather than putting an asset  
318 on its balance sheet with an associated liability, the business would instead pay a third party a  
319 lease payment to use the same asset. This was done so that the credit metrics of a business  
320 would look more favorable. For long term leases, Topic 842 now requires public companies  
321 to recognize a right-of-use asset and a lease liability for all leases on its balance sheet to  
322 provide greater clarity to financial statement users. When rating agencies evaluate the credit  
323 worthiness of entities, lease liabilities on the balance sheet are treated as debt.

324 **Q.** [REDACTED]  
325 [REDACTED]

326 A. [REDACTED]  
327 [REDACTED]

328 [REDACTED]

329 [REDACTED]

330 [REDACTED]

331 [REDACTED]

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332 [REDACTED]

333 [REDACTED]

334 [REDACTED]

335 [REDACTED]

336 [REDACTED]

337 [REDACTED]

338 [REDACTED]

339 [REDACTED]

340 [REDACTED]

341 [REDACTED]

342 [REDACTED]

343 [REDACTED]

344 [REDACTED]

345 [REDACTED]

346 [REDACTED]

347 [REDACTED]

348 [REDACTED]

349 [REDACTED]

350 [REDACTED]

351 [REDACTED]

352 [REDACTED]

353 [REDACTED]

354 [REDACTED]

355 [REDACTED]

356 [REDACTED]

357 [REDACTED]

358 [REDACTED]

**D. Credit Support**

355 **Q. Please explain the credit support calculations in column E.**

356 A. As part of the RFP process the Company asked respondents to provide their credit  
357 information. Prometheus and Magnum provided this information and it is attached in DEU  
358 Highly Confidential Exhibit 1.09 and DEU Highly Confidential Exhibit 1.04 Exhibit N.



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359 [REDACTED]

360 [REDACTED]

361 [REDACTED] which is attached to my

362 testimony as DEU Highly Confidential Exhibit 1.10.

363 **Q. What did the Company determine based on its review of the financial information of**  
364 **the respondents?**

365 A. The Company's credit risk management department reviewed the financial information. This  
366 is standard protocol for potential large contracts. Dominion Energy engages in this review as  
367 part of its procurement process because it ensures that counterparties provide adequate  
368 financial assurances to meet their obligations. [REDACTED]

369 [REDACTED]

370 [REDACTED]

371 [REDACTED]

372 [REDACTED]

373 **Q. Does the financial information provided by the respondents give you any concerns?**

374 A. [REDACTED]

375 [REDACTED]

376 [REDACTED]

377 [REDACTED]

378 [REDACTED]

379 [REDACTED]

380 [REDACTED]

381 **Q. Does the fact that a company has a below investment grade credit rating mean that**  
382 **Dominion Energy Utah will not enter into a contract with them?**

383 A. The poor credit of a service provider presents a serious risk that cannot be overlooked and  
384 could be a deal breaker in the case of a contract of this magnitude and duration. The risk can  
385 be reflected as the counterparty's inability to secure financing to construct the facility, the

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386 inability of the counterparty to withstand unforeseen adverse events during construction and  
387 operation, imprudent maintenance due to funding constraints, and/or the inability to conduct  
388 business with third-party service providers necessary for the safe, reliable operation of a  
389 supply reliability option. While the Company may in certain circumstances enter into  
390 agreements with counterparties that do not have strong financial profiles, it would only do so  
391 selectively and usually not for long durations and in circumstances where the exposure was  
392 not significant or the underlying services critical to the Company or its customers.

393 **Q. If the Company was willing to take the additional risk of poor credit are there**  
394 **alternatives that could help to mitigate that risk?**

395 A. Yes. In these situations, the service provider could be required to post cash collateral, offer a  
396 letter of credit, or provide other financial security. A letter of credit would typically be  
397 issued by an A-rated institution and would provide a financial backstop to the service  
398 provider and additional security for the Company. This would be similar to a co-signer on a  
399 consumer loan.

400 **Q. Did the Company ask [REDACTED] would be willing to provide a**  
401 **letter of credit?**

402 A. Yes. The Company [REDACTED] would be able to obtain a  
403 letter of credit or some other financial security. Specifically, the Company asked if they  
404 would be able to provide, upon signing a definitive agreement, a letter of credit to support  
405 two years of expected contract payments and upon commercial in-service and 12 months of  
406 operations, reduced to a letter of credit to support one year of expected contract payments.  
407 The Company also asked them to provide an estimate of what that would cost.

408 **Q. How did Dominion Energy Utah determine the amount of support that would be**  
409 **required in the letter of credit?**

410 A. For individuals as well as companies, the Company assumes that past performance is an  
411 indicator of future performance. The construction phase of the project would be the riskiest  
412 because the service provider would be covering capital costs without generating revenue.

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413 The requirement of two times the annual contract payment gives the provider an economic  
414 incentive to finish the project and it would reimburse the Company for the increased costs it  
415 would have to pay for a replacement solution if the provider solution failed. After the project  
416 is in service for one year, the credit requirements are relaxed slightly because the riskiest  
417 period of the contract is complete. The one year contract payment letter of credit still  
418 provides an incentive for the provider to perform and not violate the contract going forward.

419 **Q.** [REDACTED]  
420 [REDACTED]

421 **A.** Yes. [REDACTED]  
422 [REDACTED]  
423 [REDACTED]  
424 [REDACTED]  
425 [REDACTED]  
426 [REDACTED]  
427 [REDACTED]

428 **Q.** Did [REDACTED] provide an estimate of what the credit support would cost?

429 **A.** [REDACTED]  
430 [REDACTED] indicated that it would be about 2% per annum.

431 **Q.** Do you believe the 2% per annum number is a reasonable estimate of what the credit  
432 support would cost?

433 **A.** Yes. I conferred with the Company's finance group and who independently calculated a  
434 similar number.

435 **Q.** Did you use the 2% amount to calculate the credit support numbers in column E?

436 **A.** Yes. I took 2% multiplied by twice the annual contract amount during the construction  
437 period and first year of service. After the first year of service was complete I assumed 2% of  
438 the annual contract amount for the duration of the contract. I calculated the present value of

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439 these annual costs and that is what is shown in column E of DEU Highly Confidential  
440 Exhibit 1.07.

441 **E. Bill Impact**

442 **Q. How did you calculate the bill impact for the customer?**

443 A. The bill impact for each option is summarized in columns G and H of Highly Confidential  
444 DEU Exhibit 1.07. I took the total amount for each option in column F of DEU Highly  
445 Confidential Exhibit 1.07 and divided it by the projected 2022 sales in Dth. Then I multiplied  
446 that per/Dth amount by 80 Dth to calculate the impact on a typical GS customer.

447 **Q. You stated that you used sales Dths to calculate the bill impact. Why weren't volumes**  
448 **for transportation customers also included?**

449 A. This facility is being built and used for the sole benefit of sales customers. As a result, none  
450 of these costs will be allocated to transportation customers. As transportation customers are  
451 responsible for their own supply reliability they will not have access to this facility during a  
452 supply disruption.

453 **Q. There is a potential that, during a supply disruption, there may be some transportation**  
454 **customers who benefit from this facility by drawing additional supplies from sales**  
455 **customers and drawing additional supplies from the Dominion Energy Utah system.**  
456 **Isn't this a reason why they should be allocated a portion of the costs?**

457 A. No. In the event of a supply issue, the Company could utilize a Hold Burn to Scheduled  
458 Quantity restriction during which if a transportation customer uses more gas than it delivered  
459 to the system it would be assessed a penalty. This penalty would then be given back to the  
460 sales customers through the Infrastructure Rate Adjustment Mechanism (also known as the  
461 tracker).

462 **Q. Based on your cost evaluation, which option is the lowest reasonable cost alternative?**

463 A. When considering the total costs of all of the options, the DEU-owned LNG Facility is the  
464 lowest-reasonable-cost option. Based on my calculations, it is about one million dollars per

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465 year less than the next lowest option. As Mr. Schwarzenbach explains, it is also the best  
466 option when qualitative factors are considered.

467 **V. FINANCIAL CAPABILITY**

468 **Q. Commission Rule R746-440-1(h) requires that the Company provide financial**  
469 **information demonstrating adequate financial capability to implement the Resource**  
470 **decision. Does the Company have this financial capability?**

471 A. Yes. While the DEU-owned LNG Facility will be a large investment for DEU, it is  
472 comparatively small when compared to the \$2.9 billion in assets that the Company currently  
473 has on its balance sheet. For the last few years, the Company has spent over \$200 million per  
474 year in capital investment. Even with these large levels of capital investment, the rating  
475 agencies still give Dominion Energy Utah an investment grade credit rating.

476 **Q. What are the agencies' current credit ratings for DEU?**

477 A. On May 3, 2017, Fitch affirmed an A- rating for Questar Gas doing business as DEU. This  
478 credit opinion is attached as DEU Exhibit 1.13. On December 6, 2017, Standard and Poor's  
479 (S&P) issued a credit rating for DEU. This credit opinion is attached as DEU Exhibit 1.14.  
480 In the issuance, S&P gave Dominion Energy a Corporate Credit Rating of BBB+/Stable/A-2  
481 with stand-alone credit profile of "A" for DEU. On December 22, 2017, Moody's issued a  
482 credit opinion on DEU and gave the Company a rating of A2 stable. This opinion is attached  
483 as DEU Exhibit 1.15. The ratings offered by the ratings agencies reflect market confidence  
484 that the Company will be financially capable of implementing the decision proposed in this  
485 docket.

486 **Q. The DEU-owned LNG Facility has a significant lead time with a material amount of**  
487 **costs. In addition to the long-term capital markets, does the Company have access to**  
488 **other means of cash for working capital needs?**

489 A. Yes. In addition to access to long-term capital markets, DEU has access to a \$250 million  
490 revolving credit line and \$750 million of capacity available through short-term intercompany

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491 borrowings from Dominion Energy, Inc. This is typically used for short-term working capital  
492 needs, but it could be used to help bridge the gap between construction schedules and long-  
493 term debt issuances.

494 **Q. Assuming the Company has the ability to access the capital markets, are there potential**  
495 **risks that could inhibit the Company's ability to manage this project from a financial**  
496 **perspective?**

497 A. The two largest risks would be regulatory uncertainty and the timing of cost recovery. Either  
498 of these risks could cause financial impairment to the Company. I will discuss each risk and  
499 the remedies in place to reduce these risks.

500 **Q. Please discuss the risk factor of regulatory uncertainty.**

501 A. Due to the size and scope of this proposed DEU-owned LNG Facility, there could be a  
502 negative impact to the Company's credit metrics and rating if the Commission determined  
503 that the capital expenditures were imprudent after the facility was constructed. Approval of  
504 this Application under the Voluntary Resource Decision statute would help reduce this risk  
505 considerably. In fact, this is one of the reasons the Company is seeking pre-approval of the  
506 construction of the DEU-owned LNG Facility. This pre-approval process will allow the  
507 project to be fully vetted before large expenditures are made. Commission pre-approval will  
508 not only reduce the regulatory uncertainty considerably, but mechanisms like the pre-  
509 approval process give the credit rating agencies additional confidence.

510 **Q. Please discuss the risk of cost recovery.**

511 A. Because the DEU-owned LNG Facility would require a significant capital outlay, the amount  
512 of regulatory lag between the cost expenditures and their recovery could have a negative  
513 impact on cash flow and credit metrics. Currently, as Mr. Gill explains, the facility, if  
514 approved, would be in service in 2022. Because the anticipated timeline of this project is a  
515 few years into the future, it will give the Company adequate time to plan for debt issuances  
516 and equity infusions to maintain the correct debt/equity levels. The anticipated construction  
517 timeline will also coincide with the Company's planned general rate case in 2022 which will

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518 allow for cost recovery to be addressed by the Commission in a timely manner. The  
519 Company is currently on a three-year filing cycle and it will likely file a general rate case in  
520 mid-2022 with rates effective the first quarter of 2023. The timing of general rate case  
521 filings will result in timely cost recovery of the proposed resource decision.

522 **Q. Are there other remedies available to the Company to reduce regulatory lag if the**  
523 **project and general rate case schedules don't align?**

524 A. Yes. Another option would be to file for cost recovery under Utah Code Ann. §54-7-13.4  
525 "alternative cost recovery for major plant addition." This would allow the Company to file  
526 for cost recovery outside of a general rate case.

527 **Q. Could entering into a contract with one of the three RFP respondents create a potential**  
528 **risk for the Company?**

529 A. Yes. The majority of these proposals would require [REDACTED]  
530 [REDACTED]  
531 [REDACTED]  
532 [REDACTED]  
533 [REDACTED]

534 **Q. What is your evaluation of the options from a creditworthiness standpoint?**

535 A. As I mentioned earlier, [REDACTED]  
536 [REDACTED]  
537 [REDACTED]  
538 [REDACTED] While credit support in  
539 the form of a letter of credit or other guarantee could help mitigate the risk, it would not  
540 eliminate it entirely. The least risky and most favorable option from a credit risk standpoint  
541 would be for the Company to construct, the DEU-owned LNG Facility.

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542

**V. ANCILLARY BENEFITS**

543 **Q. In its October 22, 2018 order in Docket No. 18-057-03, the Commission concluded,**  
544 **“that the ability of the LNG Facility to serve remote, currently unserved locations could**  
545 **qualify as a relevant factor under our required analysis, but we find that the record in**  
546 **this proceeding is insufficient to consider that factor.” Order issued October 22, 2018,**  
547 **Docket No. 18-057-03, p. 19. Has the Company performed additional analysis on this**  
548 **question?**

549 A. Yes. Mr. Gill provides the engineering analysis on the cost savings that could be achieved to  
550 extend natural gas to unserved communities if a satellite LNG facility were used instead of  
551 traditional pipeline line extension. I discuss how an LNG facility could be beneficial in  
552 serving rural Utah when considering the spending limits set by Utah Code. Ann. 54-17-  
553 403(c).

554 **Q. Please provide the background on Utah Code Ann. 54-17-403(c).**

555 A. Utah Code Ann. 54-17-403(c) was initially proposed as HB422 in the 2018 Utah legislative  
556 session. It was passed into law on March 23, 2018. This bill authorizes the Commission to  
557 approve the inclusion of gas infrastructure development costs within a gas corporation’s base  
558 rates under certain circumstances.

559 **Q. Were there limits on how much could be spent under this program?**

560 A. Yes. The statute states that the costs could be included if the inclusion of those costs will not  
561 increase distribution non-gas revenue requirement by more than 2% in any three year period  
562 and the total cost of the program cannot exceed 5% of the non-gas revenue requirement.

563 **Q. How much capital could be invested with these limits?**

564 A. I summarize the limits based on the approved revenue requirement from the Company’s last  
565 general rate case in the table below.



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	Distribution Non-Gas revenue	Capital Investment
DNG 2013 rate case	\$302 million	N/A
2% of DNG	\$6 million	\$50 million
5% of DNG	\$15.1 million	\$126 million

566

567 **Q. Would these limits provide any prohibitions on which communities the Company could**  
568 **serve under this statute?**

569 A. Potentially. The Company has discussed potential expansion 10 communities. These  
570 communities include Dugway, Eureka, Garden City, Genola, Goshen, Green River, Kanab,  
571 Rockville, Springdale, Virgin and Wendover. Of these communities, these limits could make  
572 it difficult to serve Kanab.

573 **Q. What is the current estimate for a main line extension to Kanab?**

574 A. Currently, the Company estimates that it would cost about \$133.1 million to extend service  
575 to Kanab. As Mr. Gill will show, using a satellite LNG facility instead of a main line  
576 extension could cut that cost by over one-half. Kanab is the largest community on the  
577 candidate list with about 4,600 residents. This could equate to about 1,300 homes and 130  
578 businesses receiving natural gas if the Company expands to that area.

579 **Q. Which of the options could provide LNG to a satellite LNG facility in rural Utah?**

580 A. As Mr. Gill discusses, the DEU-owned LNG Facility could serve remote rural communities.

581 [REDACTED]

582 [REDACTED]

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583

**VI. RECOMMENDATIONS**

584 **Q. Can you summarize your recommendations?**

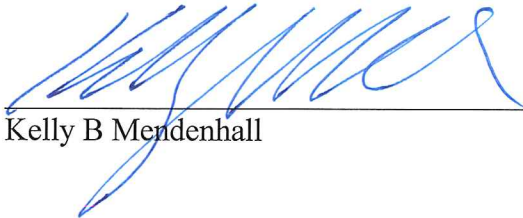
585 A. Yes. Based on my analysis of the cost and the evidence provided with the Application,  
586 approval of the decision to construct the DEU-owned LNG Facility is in the public interest  
587 because it will result in the acquisition, production, and delivery of utility services at the  
588 lowest reasonable cost to DEU's customers and is the most effective solution to the supply  
589 reliability risk considering impacts, risk, reliability, financial impacts on DEU, and other  
590 relevant factors. The Company therefore requests that the Commission approve the  
591 Company's Application in this matter and find that the DEU-owned LNG Facility is just,  
592 reasonable and in the public interest.

593 **Q. Does this conclude your testimony?**

594 A. Yes.

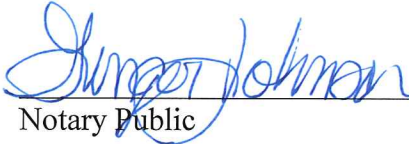
State of Utah            )  
                                  ) ss.  
County of Salt Lake    )

I, Kelly B Mendenhall, being first duly sworn on oath, state that the answers in the foregoing written testimony are true and correct to the best of my knowledge, information and belief. Except as stated in the testimony, the exhibits attached to the testimony were prepared by me or under my direction and supervision, and they are true and correct to the best of my knowledge, information and belief. Any exhibits not prepared by me or under my direction and supervision are true and correct copies of the documents they purport to be.

  
\_\_\_\_\_  
Kelly B Mendenhall

SUBSCRIBED AND SWORN TO this 30th day of April, 2019.



  
\_\_\_\_\_  
Notary Public