

Phillip J. Russell (10445)
HATCH, JAMES & DODGE, P.C.
10 West Broadway, Suite 400
Salt Lake City, Utah 84101
Telephone: (801) 363-6363
Facsimile: (801) 363-6666
Email: gdodge@hjdllaw.com
prussell@hjdllaw.com

*Attorneys for Magnum Midstream Energy
Holdings, LLC*

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Request of Dominion Energy Utah for Approval of a Voluntary Resource Decision to Construct an LNG Facility	Docket No. 19-057-13
--	----------------------

David J. Schultz
35 Lake Mist Drive
Sugar Land, Texas 77479
daveschultz20@gmail.com, (832) 418-0811

SUMMARY

Energy Executive with the broad range of experience, skills and success necessary to grow and sustain value for the visionary energy firm. Emphasis on multi-disciplined approach in finding original solutions to complex issues facing energy companies and their clients.

PROFESSIONAL EXPERIENCE

Independent Consultant

1/05 to Present

Provides insight and analysis regarding development, commercial and operational aspects of energy concepts/projects involving natural gas, natural gas storage, LNG, and power generation. Selected engagements provided below.

- Provided business development expertise to Montauk Energy in support of renewable natural gas from biodigesters and landfills.
- Provided BHGE with consultant services relative to the design, permitting and construction of Calcasieu LNG.
- Expert Witness before Public Service Commission of Utah in the matter of the request of Dominion Energy Utah for Approval of Voluntary Resource Decision to Construct an LNG Facility on behalf of Magnum Energy Midstream Holdings, LLC. Provided Surrebuttal testimony.
- Engaged by proponent of small-scale LNG facilities to serve merchant and utility demands for various projects in the U.S. and Mexico.
- Engaged by an India/Singapore group developing a small-scale LNG import terminal (up to 1.25 MTPA) in Southern India.
- Acted as lead negotiator and directed bid on behalf of a private firm for a Caribbean Island Electric Utility.

Owner/Partner

New World Global, LLC and New World Fuel SA de CV

1/1/16 to 3/19

Founder and Partner with two Mexican nationals of complementary companies in the U.S. and Mexico with the primary purpose to capture energy related market share and assets that become available due to the Mexican Energy Reform and the retreat of Pemex and CFE from their respective monopoly positions because of the Reform.

Since inception we have built the company into one of the largest independent suppliers of LNG and Propane to Mexico and in February 2017 will begin to supply refined products as well.

- Developed detailed logistics procedures for the cross-border movement of hydrocarbon products
- Established and executed commercial agreements for the international procurement of fuels
- Set up internal financial and operational procedures
- Largest exporter by land of LNG
- One of the top exporters of Propane
- First year sales approaching \$10 million without any debt
- Projected second year sales projected \$30 million

LNG America LLC

Senior Vice President

9/13 to 12/15

Since company start-up lead the strategic development for commercial and asset deployment. Number two person in the company. LNG America's focus is on the domestic and marine use of LNG as a substitute to traditional petroleum-based fuels.

- Successfully negotiated supply agreements with various LNG suppliers including from the largest LNG supplier in North America for LNG - up to 500,000 per day
- Implemented strategic cooperative marketing agreements with various participants throughout the LNG supply chain including with end-users
- Positioned LNG America as a leader in the marine segment of the LNG fuel marketplace
- Negotiated contracts for the provision, marine architect, class society, and cryogenic equipment supplier for the first of its kind LNG marine bunker barge
- Key member of management team soliciting venture funding for LNG America

Pivotal LNG a Subsidiary of AGL Resources

Vice President and General Manager – Pivotal LNG

10/10 to 9/13

Leader of all aspects of AGL Resources move into the merchant LNG marketplace to establish LNG as an economic and environmentally friendly substitute to diesel.

- Established Pivotal LNG as an operating subsidiary of AGL Resources
- Developed merchant LNG sales contract and negotiated sales of over 250 million gallons of LNG
- Negotiated the purchase and conversion to merchant status of a 22 million LNG gallon per year municipal LNG production facility
- Leading merchant LNG facility development strategy
- Directing AGL Resources participation in the ANGA/AGA/CATA NGV study

Pivotal Energy Development a Unit of AGL Resources

Vice President – Asset Development

6/08 to 10/10

Managing Director

6/05 to 6/08

Leader of gas project development activities within Pivotal Energy Development a unit of Atlanta based AGL Resources.

- Lead project team for a \$330 million natural gas storage project – placed in service September 2010
- Complete responsibility for a \$1.1 billion LNG import terminal and pipeline in the mid-Atlantic region of the U.S., including FERC permitting, engineering, design and construction, NIMBY, and political affairs

Energy Transfer Group*Partner Duel Drive*

5/01 to 5/05

Responsible for the development and implementation of various start-up business lines including

- A proprietary natural gas compression technology that utilizes either natural gas or electricity as fuel to power reciprocating gas compressors creating an energy arbitrage opportunity - Total deployed capital nearly \$60 million
- Development, acquisition or sale of nearly 300 Mw of peaking power plants in California, New Mexico, Texas and Florida

Reliant Energy*Director – Project Development*

2/00 to 5/01

Responsible for all phases of the development of merchant generation and industrial cogeneration facilities including siting, environmental review and permitting, design, engineering, and financing

Director – Industrial Electricity Sales and Fuels Procurement

4/99 to 2/00

One of Reliant's expatriates in the Netherlands to monetize its investment in UNA, one of the Netherlands largest power generation companies.

Director - Industrial Development

11/98 to 4/99

Responsible for identifying, structuring and closing long term electric and gas transactions with utility and industrial customers.

Duke Energy Corporation (and predecessor companies)**Duke Energy Power Services, Inc.***Managing Director, Operations*

11/97 to 11/98

Manage the integration and on going financial and physical performance of existing, acquired and newly constructed power generation facilities owned by Duke Energy Power Services (DEPS).

Managing Director, Development and Structuring - Southeast

6/97 to 11/97

Lead the identification, development, and structuring of power generation opportunities in the Southeast U.S.

Director, Operations Development

9/96 to 6/97

Responsible for the development of the operational structure, procedures and administrative policies of the predecessor companies to DEPS.

Pacific Gas Transmission Company*Project Manager, 1995 Construction Program*

1/93 to 9/96

Led all aspects of Pacific Gas Transmission Company's 1995 Construction Program.

Manager of Public Information, Pipeline Expansion Project

6/92 to 1/93

Responsible for media and public information dissemination regarding the construction activities associated with construction of the \$1.7 billion Pacific Gas Transmission

Company-Pacific and Electric Company Pipeline Expansion Project from Canada to central California.

Director, Regulatory Affairs and Policy Planning 1/89 to 6/92

Managed all phases of Pacific Gas Transmission Company's regulatory filings with the Federal Energy Regulatory Commission and the California Public Utilities Commission regarding the Pacific Gas Transmission Company-Pacific and Electric Company \$1.7 billion Pipeline Expansion Project.

San Diego Gas and Electric Company

Regulatory Affairs Project Manager 9/88 to 1/89

Prepared and submitted company applications, testimony, exhibits and related filings in CPUC proceedings.

Senior Pricing Analyst 11/87 to 9/88

Pricing Design Analyst 7/86 to 11/87

Rate Analyst 7/85 to 7/86

Conservation Planning Analyst 6/84 to 7/85

Conservation Specialist 1/82 to 9/84

Industry Speaking

Spoken nearly 50 LNG, Storage, Power Generation, and LPG industry events regarding projects or various aspects of how such operations effect their overall performance and economic viability.

EDUCATION & TRAINING

SAN DIEGO STATE UNIVERSITY

B.A. Political Science 12/77

M.A. in Political Science (course work) 5/82