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*Attorneys for Magnum Midstream Energy  
Holdings, LLC*

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**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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In the Matter of the Request of Dominion Energy Utah for Approval of a Voluntary Resource Decision to Construct an LNG Facility	Docket No. 19-057-13
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**David J. Schultz**  
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Sugar Land, Texas 77479  
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**SUMMARY**

**Energy Executive** with the broad range of experience, skills and success necessary to grow and sustain value for the visionary energy firm. Emphasis on multi-disciplined approach in finding original solutions to complex issues facing energy companies and their clients.

**PROFESSIONAL EXPERIENCE**

**Independent Consultant**

*1/05 to Present*

Provides insight and analysis regarding development, commercial and operational aspects of energy concepts/projects involving natural gas, natural gas storage, LNG, and power generation. Selected engagements provided below.

- Provided business development expertise to Montauk Energy in support of renewable natural gas from biodigesters and landfills.
- Provided BHGE with consultant services relative to the design, permitting and construction of Calcasieu LNG.
- Expert Witness before Public Service Commission of Utah in the matter of the request of Dominion Energy Utah for Approval of Voluntary Resource Decision to Construct an LNG Facility on behalf of Magnum Energy Midstream Holdings, LLC. Provided Surrebuttal testimony.
- Engaged by proponent of small-scale LNG facilities to serve merchant and utility demands for various projects in the U.S. and Mexico.
- Engaged by an India/Singapore group developing a small-scale LNG import terminal (up to 1.25 MTPA) in Southern India.
- Acted as lead negotiator and directed bid on behalf of a private firm for a Caribbean Island Electric Utility.

**Owner/Partner**

**New World Global, LLC and New World Fuel SA de CV**

*1/1/16 to 3/19*

Founder and Partner with two Mexican nationals of complementary companies in the U.S. and Mexico with the primary purpose to capture energy related market share and assets that become available due to the Mexican Energy Reform and the retreat of Pemex and CFE from their respective monopoly positions because of the Reform.

Since inception we have built the company into one of the largest independent suppliers of LNG and Propane to Mexico and in February 2017 will begin to supply refined products as well.

- Developed detailed logistics procedures for the cross-border movement of hydrocarbon products
- Established and executed commercial agreements for the international procurement of fuels
- Set up internal financial and operational procedures
- Largest exporter by land of LNG
- One of the top exporters of Propane
- First year sales approaching \$10 million without any debt
- Projected second year sales projected \$30 million

### **LNG America LLC**

*Senior Vice President*

*9/13 to 12/15*

Since company start-up lead the strategic development for commercial and asset deployment. Number two person in the company. LNG America's focus is on the domestic and marine use of LNG as a substitute to traditional petroleum-based fuels.

- Successfully negotiated supply agreements with various LNG suppliers including from the largest LNG supplier in North America for LNG - up to 500,000 per day
- Implemented strategic cooperative marketing agreements with various participants throughout the LNG supply chain including with end-users
- Positioned LNG America as a leader in the marine segment of the LNG fuel marketplace
- Negotiated contracts for the provision, marine architect, class society, and cryogenic equipment supplier for the first of its kind LNG marine bunker barge
- Key member of management team soliciting venture funding for LNG America

### **Pivotal LNG a Subsidiary of AGL Resources**

*Vice President and General Manager – Pivotal LNG*

*10/10 to 9/13*

Leader of all aspects of AGL Resources move into the merchant LNG marketplace to establish LNG as an economic and environmentally friendly substitute to diesel.

- Established Pivotal LNG as an operating subsidiary of AGL Resources
- Developed merchant LNG sales contract and negotiated sales of over 250 million gallons of LNG
- Negotiated the purchase and conversion to merchant status of a 22 million LNG gallon per year municipal LNG production facility
- Leading merchant LNG facility development strategy
- Directing AGL Resources participation in the ANGA/AGA/CATA NGV study

### **Pivotal Energy Development a Unit of AGL Resources**

*Vice President – Asset Development*

*6/08 to 10/10*

*Managing Director*

*6/05 to 6/08*

Leader of gas project development activities within Pivotal Energy Development a unit of Atlanta based AGL Resources.

- Lead project team for a \$330 million natural gas storage project – placed in service September 2010
- Complete responsibility for a \$1.1 billion LNG import terminal and pipeline in the mid-Atlantic region of the U.S., including FERC permitting, engineering, design and construction, NIMBY, and political affairs

**Energy Transfer Group**

*Partner* **Duel Drive**

5/01 to 5/05

Responsible for the development and implementation of various start-up business lines including

- A proprietary natural gas compression technology that utilizes either natural gas or electricity as fuel to power reciprocating gas compressors creating an energy arbitrage opportunity - Total deployed capital nearly \$60 million
- Development, acquisition or sale of nearly 300 Mw of peaking power plants in California, New Mexico, Texas and Florida

**Reliant Energy**

*Director – Project Development*

2/00 to 5/01

Responsible for all phases of the development of merchant generation and industrial cogeneration facilities including siting, environmental review and permitting, design, engineering, and financing

*Director – Industrial Electricity Sales and Fuels Procurement*

4/99 to 2/00

One of Reliant's expatriates in the Netherlands to monetize its investment in UNA, one of the Netherlands largest power generation companies.

*Director - Industrial Development*

11/98 to 4/99

Responsible for identifying, structuring and closing long term electric and gas transactions with utility and industrial customers.

**Duke Energy Corporation (and predecessor companies)**

**Duke Energy Power Services, Inc.**

*Managing Director, Operations*

11/97 to 11/98

Manage the integration and on going financial and physical performance of existing, acquired and newly constructed power generation facilities owned by Duke Energy Power Services (DEPS).

*Managing Director, Development and Structuring - Southeast*

6/97 to 11/97

Lead the identification, development, and structuring of power generation opportunities in the Southeast U.S.

*Director, Operations Development*

9/96 to 6/97

Responsible for the development of the operational structure, procedures and administrative policies of the predecessor companies to DEPS.

**Pacific Gas Transmission Company**

*Project Manager, 1995 Construction Program*

1/93 to 9/96

Led all aspects of Pacific Gas Transmission Company's 1995 Construction Program.

*Manager of Public Information, Pipeline Expansion Project*

6/92 to 1/93

Responsible for media and public information dissemination regarding the construction activities associated with construction of the \$1.7 billion Pacific Gas Transmission

Company-Pacific and Electric Company Pipeline Expansion Project from Canada to central California.

*Director, Regulatory Affairs and Policy Planning* 1/89 to 6/92

Managed all phases of Pacific Gas Transmission Company's regulatory filings with the Federal Energy Regulatory Commission and the California Public Utilities Commission regarding the Pacific Gas Transmission Company-Pacific and Electric Company \$1.7 billion Pipeline Expansion Project.

**San Diego Gas and Electric Company**

*Regulatory Affairs Project Manager* 9/88 to 1/89

Prepared and submitted company applications, testimony, exhibits and related filings in CPUC proceedings.

*Senior Pricing Analyst* 11/87 to 9/88

*Pricing Design Analyst* 7/86 to 11/87

*Rate Analyst* 7/85 to 7/86

*Conservation Planning Analyst* 6/84 to 7/85

*Conservation Specialist* 1/82 to 9/84

**Industry Speaking**

Spoken nearly 50 LNG, Storage, Power Generation, and LPG industry events regarding projects or various aspects of how such operations effect their overall performance and economic viability.

**EDUCATION & TRAINING**

**SAN DIEGO STATE UNIVERSITY**

*B.A. Political Science* 12/77

*M.A. in Political Science (course work)* 5/82



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# Exhibit 1.2 Magnum Development – Western Energy Hub

Magnum Exhibit 1.2

*Developing projects to serve the natural gas, natural gas liquids (NGLs), crude oil, refined products, industrial gas, and power markets in the Western US*



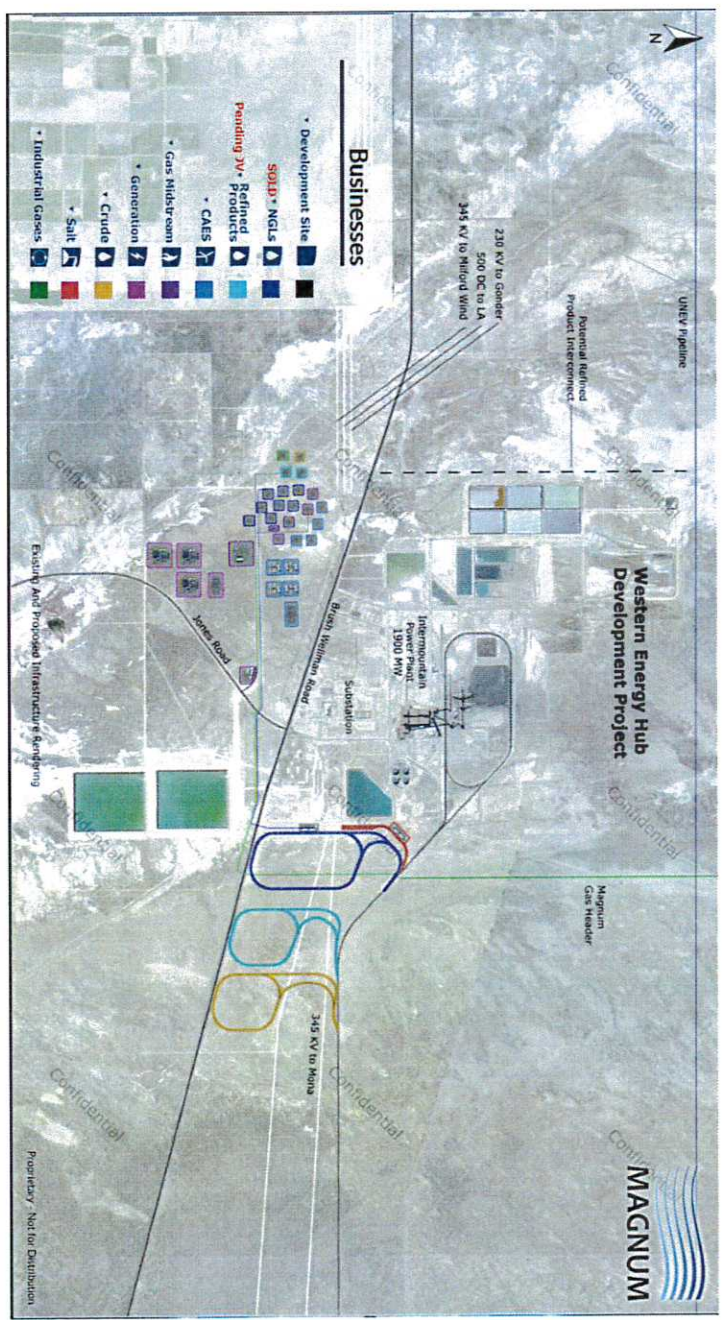
- Location: Delta, UT
- Acres under control: ~11,000: (surface & minerals)
- Magnum Controls entirety of developable salt; ~1,000 acres allowing for up to 100 caverns

### Magnum NGLs: Commercialized

- Developed the largest NGL storage business in the Western US

### Magnum Development Prospects

- Currently under development: Refined Products Storage, The WEST Header Project & Natural Gas Storage, Compressed Air Energy Storage (CAES), Industrial Gases Storage (Hydrogen, Helium), Salt Production





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## Dominion Energy Utah Supply Reliability Resource RFP

### Questions and Answers

*Note: the most recent sets of questions are placed at the top of the document.*

#### QUESTION SET 4 - updated Feb. 14, 2019

**1. Question:**

In the RFP under section 7. Credit Assurances - The RFP states "The RFP selected resources have the potential to expose DEU and its customers to credit risk in the event a selected Respondent is unable to fulfill its obligations pursuant to the terms of an executed agreement. The credit risk profile is a function of several factors including Type of Proposal agreement." Can you further define/clarify what is meant by Type of Proposal Agreement - are you requesting for a copy of a Precedent Agreement, Firm Service Agreement?

**Answer:**

*Please see sections F.5 and F.7 of the RFP. "Type of Proposal Agreement" means a construction agreement, precedent agreement, firm service agreement or any other agreement necessitated by the proposal.*

#### QUESTION SET 3 - updated Feb. 13, 2019

##### Resource Needs:

**1. Question:**

Dominion Energy Utah ("DEU") has previously demonstrated a need for a 15 million gallon LNG storage tank to vaporize 150,000 Dth/day for 8 full days (or equivalent), while maintaining pressure for firm customers in the event of supply shortfalls or other system emergencies. This current Supply Reliability Resource RFP ("RFP") requests "Total Annual Supply Availability" of 750,000 to 1,500,000 Dth, based on 150,000 Dth/day, which equates to a range of 5 to 10 days.

- a. Please explain the reasons for and implications of the changes in requested volumes and hence the range in days?

**Answer:**

*The range in requested volumes was given to provide respondents flexibility in providing possible solutions. Any response that provides service within this range will be evaluated and considered.*

- b. Will the revision in volume (from the prior LNG docket filing of 1.2 Bcf) to a Total Annual Supply Availability of 750,000 to 1,500,000 Dth also revise the price up and down of the LNG facility? If so, how much?

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**2. Question:**

Please explain the optimal number of delivery days on which DEU will evaluate the proposals in comparison to the proposed LNG facility, and how that comparison will be done.

**Answer:**

*All proposals will be evaluated on their ability to meet the criteria outlined in the RFP. All submissions that provide service within the parameters listed in the RFP will be evaluated. Respondents should provide the full range of capabilities provided by their proposal.*

**3. Question:**

Please explain how will DEU evaluate, value and compare an RFP Proposal that also offers peak-hour system support and flexibility to offset DEU purchases when supplies are limited.

**Answer:**

*Ancillary benefits of given proposals will be evaluated by calculating the realized value, including the cost savings of the contracts, purchases or projects they can offset.*

**4. Question:**

Given the rapid current and projected growth in demand on DEU's system, please explain how long the LNG facility is projected to be able to meet DEU's future projected loads and needs.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**5. Question:**

Please explain if and how the LNG facility can be expanded to meet future system growth/needs.

**Answer:**

*LNG facilities can be expanded by adding additional storage, additional liquefaction capacity, additional vaporization capacity, trucking facilities, or any combination of these capabilities.*

**6. Question:**

Given DEU's current and projected load growth, might DEU need both the proposed LNG facility and another supply reliability/peak day resource within the near future? Please elaborate.

**Answer:**

*DEU re-evaluates its gas supply and peak day needs on an annual basis. These needs are based on demand driven by customer usage, growth and weather. While the chosen resource will most likely take care of the Company's supply reliability needs in the foreseeable future, it is possible that these factors could drive the need for additional resources in the longer term.*

**Delivery Location/Growth:**

**7. Question:**

DEU identified the Bluffdale area as the optimal delivery location in the prior LNG docket<sup>1</sup>; DEU's most recent IRP identifies that area as a primary area of system growth and development, resulting

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<sup>1</sup> Bluffdale was identified as the optimal delivery point into DEU's system in PSC Docket 18-057-03, <https://psc.utah.gov/2018/04/24/docket-no-18-057-03/>.

in declining pressures;<sup>2</sup> and the University of Utah Kem C. Gardner Policy Institute Research Brief referenced by DEU<sup>3</sup> identifies primarily Utah County as an area expected to experience significant growth. Please explain whether the Bluffdale area remains an optimal supply reliability point of delivery for DEU, and why or why not.

**Answer:**

*The question misstates the information previously provided by the Company. Bluffdale is a delivery point the Company is willing to consider for supply into the DEU system. However, gas delivered into this area cannot be delivered to the north portion of the DEU system due to an MAOP break between the two systems (The north system has a 471 psig MAOP and the south system has a 354 psig MAOP.) As indicated in the RFP, if proposals specify delivery outside the area identified in the RFP, costs for system reinforcements will be added as necessary to the proposal to account for equivalent system benefits.*

**8. Question:**

If a project that is bid into this RFP ("RFP Response") proposes delivery at Bluffdale, please explain what additional costs/facilities DEU would consider or factor in to determine equivalent distribution system impacts.

**Answer:**

*Depending on delivery location, pressure and volume, the Company would have to uprate or replace portions of its high-pressure FL system to allow for delivery into the 471 psig MAOP zone. This would include the construction of several HP regulator stations to separate this uprated FL from the 354 psig zone. The cost associated with these improvements would be included in DEU's analysis of the total cost of the option.*

**9. Question:**

If an RFP Response proposes delivery at Bluffdale, please explain the nature and projected costs of any equipment and footprint that would be required by DEU for the end facilities in order for DEU to interconnect at Bluffdale.

**Answer:**

*As with any interconnect, DEU would require custody transfer meters, line heaters, gas chromatographs, pressure regulation, odorization and over-pressure protection. The required lot size for DEU equipment would roughly be 200' x 200' (This does not include space for equipment owned by others). The projected costs for these facilities will be calculated by the Company based on the specific proposals being made.*

**10. Question:**

Is the Hunter Park area also an optimal supply reliability point of delivery? Please explain why or why not.

**Answer:**

*Hunter Park is not within the zone identified in the RFP as the optimal delivery zone. Responses that include deliveries outside this optimal delivery zone will be evaluated as indicated in the RFP.*

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<sup>2</sup> DEU's 2018- 2019 IRP states the following with respect to the South Bluffdale Regulator station, in Bluffdale, Utah: "As the Bluffdale area continues to grow, the Company's IHP distribution system has grown southward. Currently, the Company's IHP system is fed and regulator stations are located on the north end of Bluffdale. The Company's modeling shows that IHP pressures have dropped as a result of the increased load."

<sup>3</sup> Ken C. Gardner Policy Institute, The University of Utah; Research Brief July 2017 Utah's Long-Term Demographic and Economic Projections Summary

**11. Question:**

If an RFP Response proposes delivery to Hunter Park, please explain what additional costs/facilities DEU would consider or factor in to determine equivalent distribution system impacts.

**Answer:**

*The Company would have to uprate or replace portions of its high-pressure FL system to allow for delivery into the 471 psig MAOP zone. This would include the construction of several HP regulator stations to separate this uprated FL from the 354 psig zone. The cost associated with these improvements would be included in DEU's analysis of the total cost of the option.*

**12. Question:**

The new draft RFP identifies as potential optimal delivery points Feeder Lines 13, 12, 33, or 21-10. Please explain why delivery into these feeder lines is important to or optimal for DEU.

**Answer:**

*As explained in the bidder's conference hosted by DEU, delivery into the area identified in the RFP would allow the Company to deliver supply north into the 471 psig MAOP zone or south into the 354 psig MAOP zone.*

**13. Question:**

Please explain the nature and amounts of any additional permits, construction, costs, time, etc., that may be required to tie the proposed LNG facility into the referenced feeder lines.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**14. Question:**

Also please explain if/how delivery into the referenced feeder lines will help DEU meet the extreme growth occurring and projected, and declining pressures, in the south part of the Salt Lake Valley and Utah County.

**Answer:**

*The RFP is seeking a supply reliability solution and not a solution limited to meet growth. Responses should include the information sought in the RFP.*

**Ownership/Operation:**

**15. Question:**

Is DEU open to an RFP Response in which DEU could invest or participate in ownership or operation of a supply resource or a pipeline?

**Answer:**

*Yes, as indicated section F.5.c of the RFP.*

**16. Question:**

If so, given the stated restrictions on communications, how should a bidder proceed to determine the level of potential DEU interest and to identify potentially acceptable terms?

**Answer:**

*Bidders should reply to the RFP with terms and proposals that are acceptable to their company. DEUWI will evaluate the proposals to determine if the proposed terms are acceptable.*

**Timing:**

**17. Question:**

Please explain the intended schedule and timing for obtaining Utah Public Service Commission ("PSC") approval for either DEU's proposed LNG facility or another resource selected by DEU that is bid in an RFP Response ("Selected Resource").

**Answer:**

*DEU anticipates that it will notify the PSC of its chosen option sometime within the second quarter of 2019. The supply resource must be in service in time to meet the Company's needs, as set forth in the RFP.*

**18. Question:**

Will DEU move forward with acquisition or construction of an LNG facility or another Selected Resource prior to obtaining PSC preapproval?

**Answer:**

*The answer to this question will depend on the selected resource. The company will notify the PSC of its chosen option sometime within the second quarter of 2019.*

**19. Question:**

Please explain the expected schedule and timing, including online date, for DEU's proposed LNG facility.

**Answer:**

*The supply reliability solution chosen by the Company must be able to be in service by Q4 2022. Please see section D.5 of the RFP.*

**20. Question:**

Please explain the status of DEU efforts to address and mitigate regulatory, environmental and safety concerns associated with siting an LNG facility in a populated area, and how the cost and time necessary to address and mitigate those issues have been factored into the estimated LNG facility cost and timing.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**21. Question:**

Please explain any community outreach and similar activities relating to safety, environmental impacts and other issues, that have been undertaken by DEU in connection with its proposed LNG facility.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**22. Question:**

Please explain what work has been completed and what permits have been obtained, and what additional work and additional permits will be required, for the proposed LNG facility, and what DEU considers to be a realistic time frame for obtaining and completing the same.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**23. Question:**

Please explain the current status of the land lease option for the proposed LNG facility.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**24. Question:**

In the prior LNG docket, DEU anticipated PSC approval in 2018 and a 4-year engineering/construction cycle for its proposed LNG facility, with an in-service date in 2022. Given a delay in PSC approval by approximately one year, will the schedule and online date of the proposed LNG facility be extended beyond 2022? Please explain why or why not.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility. The supply reliability solution chosen by the Company must be able to be in service by Q4 2022. Please see section D.5 of the RFP.*

**25. Question:**

The RFP indicates that the "Awarded Proposal(s) will be subject to acceptance through March 31, 2020." How soon will definitive agreements be executed either for the LNG facility developer or another Selected Resource?

**Answer:**

*The execution date of agreements will be dependent upon the nature of the proposal and appropriate regulatory review and approvals.*

**26. Question:**

Will the timing be the same irrespective if an LNG facility is built or another Selected Resource is chosen?

**Answer:**

*Please see response to the previous question.*

**27. Question:**

If definitive agreements relating to the LNG resource or another Selected Resource are not executed until in or after March 2020, does DEU still consider a 2022 in-service date realistic? Please explain why or why not.

**Answer:**

*The RFP provides that proposals must be in-service no later than Q4 2022. DEU considers this to be a realistic schedule.*

**28. Question:**

If a 2022 online date for the LNG facility or an RFP Response is no longer realistic (if definitive agreements may not be secured until in or after March 2020), will DEU consider extending the required online date?

**Answer:**

*DEU does not anticipate extending the in-service date.*

**Process:**

**29. Question:**

Given the critical nature of the system reliability issues being addressed, the magnitude of the expenditures, potential community opposition for environmental and safety reasons, and in an effort to create confidence in bidders that they are on a fair and even playing field with the LNG facility, is DEU willing to: (a) have the RFP evaluated and approved by the PSC before it is issued; (b) lock down (in an independently verifiable way) all of the details of its LNG proposal before receiving bids from others; and/or (c) have an outside independent evaluator help evaluate responsive bids; even if such things are not mandatory? Please explain why or why not.

**Answer:**

*DEU asserts that the regulatory process ensures a "fair and even playing field" for all bidders. For example, the RFP was reviewed and included feedback provided by Regulators prior to its issuance.*

**30. Question:**

If DEU is not willing to do all or any of the items suggested in the prior question, please explain what assurances DEU can provide to potential bidders that DEU cannot and will not simply push ahead under all circumstances in an effort to construct its preferred LNG option?

**Answer:**

*Please see response to the previous question.*

**Price Increases:**

**31. Question:**

Please explain any DEU contingency plans to address potential price increases for its LNG facility, or for another Selected Resource, resulting from uncontrollable factors such as steel tariffs.

**Answer:**

*Responses should respond to the information sought in the RFP regardless of what the costs of an LNG facility may be. Per the RFP respondents should include contingency with their proposal.*

**32. Question:**

Please explain how DEU will evaluate contingencies relating to potential price increases resulting from things such as steel tariffs in comparing DEU's LNG facility with RFP Responses.

**Answer:**

*DEU will consider contingencies as part of the bid evaluations. Respondents should provide any contingency information that they would like DEU to consider.*



**Reliability:**

**33. Question:**

Please explain what value, if any, the proposed LNG facility would offer in the event of a significant seismic event along the Wasatch Fault.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**34. Question:**

Please explain what value, if any, a supply source on the load side and outside of the demand center would offer, if a significant seismic event along the Wasatch Fault occurred.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations outside the RFP.*

**Hydraulic System:**

**35. Question:**

Please explain what system hydraulic studies have been conducted by or for DEU.

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations outside the RFP.*

**36. Question:**

Since the Kern System plays a critical role in meeting DEU's system reliability and supply needs, has a Kern system study been conducted?

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations outside the RFP.*

**37. Question:**

Are any of the above-referenced studies available for review by potential bidders?

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations outside the RFP.*

**Contract Provisions:**

**38. Question:**

Will DEU require the winning bidder to utilize unionized labor in the construction of the pipeline or end facilities?

**Answer:**

*There will be no requirement for unionized labor.*

**39. Question:**

Will DEU utilize unionized labor to construct the proposed LNG facility?

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility.*

**40. Question:**

In evaluating the LNG facility and the RFP Responses, will DEU take into account any other social or environmental considerations? If so, what and how?

**Answer:**

*Responses should include the information sought in the RFP regardless of considerations related to a potential LNG facility. Respondents are welcome to include information they would like considered as part of their proposal. DEU will determine the relevance of the provided information.*

**Miscellaneous:****41. Question:**

The RFP requests responses by email. What size e-mails and attachments will the DEU system accept? What should a Respondent do if its Proposal is larger than what the DEU system will accept?

**Answer:**

*Less than 20 MB. Respondents can use a large file transfer program to ensure the Proposal is received by the due date and time.*

**QUESTION SET 2 - updated Feb. 11, 2019**

Two questions related to slide #7 of a presentation entitled "Supply Reliability Technical Conference" dated June 19, 2018 and found in the Docket:

**1. Question:**

The four remote communities (Green River, Bear Lake, Kanab, Wendover) together show a total annual potential gas requirement of approximately 1500 MMscf—could you provide a rough breakdown of these volume potentials by month or by quarter for each community?

**Answer:**

*The Company has refined its usage estimates for these communities. The table below shows the 5 year growth projection on estimated usage assuming a 75% conversion to natural gas.*

	Wendover (Utah)	Kanab	Green River	Bear Lake
<b>Jan</b>	16,890,006	48,619,471	10,389,752	90,537,128
<b>Feb</b>	14,096,072	40,576,869	8,671,086	75,560,534
<b>Mar</b>	11,080,520	31,896,317	6,816,093	59,395,976
<b>Apr</b>	7,184,466	20,681,161	4,419,467	38,511,585
<b>May</b>	4,454,369	12,822,320	2,740,069	23,877,183
<b>Jun</b>	2,715,728	7,817,479	1,670,558	14,557,380
<b>Jul</b>	2,076,627	5,977,765	1,277,420	11,131,542

<b>Aug</b>	1,868,964	5,379,989	1,149,678	10,018,389
<b>Sep</b>	1,881,022	5,414,698	1,157,096	10,083,022
<b>Oct</b>	2,176,969	6,266,611	1,339,145	11,669,419
<b>Nov</b>	4,634,838	13,341,817	2,851,083	24,844,569
<b>Dec</b>	9,913,919	28,538,147	6,098,467	53,142,533
<i>Volumes shown in scf</i>				

**2. Question:**

Also the slide shows a footnote referencing a cost of \$25-30 MM for a 270,000 gallon/10 MMscfd vaporization system—how this footnote related to the rest of the slide?

**Answer:**

*The footnote referenced in the slide was to used provide an “order of magnitude” comparison to the costs of building satellite LNG facilities in these locations. It does not represent actual costs to build these facilities.*

**3. Question:**

Does DEU have a preference, or more importantly, a cost or control incentive to provide feed gas to the proposed LNG facility?

**Answer:**

*The Company does not have a preference as to the source of the feed gas. The Company relies upon its gas supply modeling (the SendOut model) in determining what supply options are most appropriate.*

**4. Question:**

Has DEU experienced any supply issues in the past 3-5 years necessitating curtailment or interruption of gas supply to any of its customers? If so, can you describe the duration of lost sales from those events?

**Answer:**

*The Company has identified its supply reliability needs in the RFP. Submitted proposals will be evaluated on the ability of the proposals to meet those needs.*

**QUESTION SET 1 - updated Jan. 16, 2019****1. Question:**

I am reaching out this morning regarding your upcoming project, Salt Lake Valley Grassroots LNG Peak Shaver Plant, which I have been tracking for some time. I am wondering you have time to chat about the project, specifically regarding pipe fabrication sourcing, whether it is direct, or through the general contractors. Any information would be helpful.

**Answer:**

*With the current RFP, Dominion Energy is seeking supply reliability solutions that could be alternatives to a Dominion Energy owned and operated LNG facility. The RFP is not for the engineering, procurement or construction on a Dominion Energy owned LNG facility.*

**2. Question:**

I was reading your posted RFP and I was hoping to understand better what you are looking for. Specifically are you looking for a supply proposal (supplier provide service via existing

infrastructure) or an expansion of infrastructure from a pipeline with service that provides the no-notice type flexibility you discuss (storage backed service). Ruby is due north of Salt Lake City and depending on your needs, we may be able to develop a service to help provide a solution for you supply reliability concerns. Please let me know what specifics you can provide above the existing information in the RFP.

**Answer:**

*Dominion Energy is seeking an additional supply resource that can ideally be delivered to the area of its system as described in the RFP. As noted, in the RFP, other solutions, delivered at other locations, will be reviewed and considered, however the system benefits of all proposed solutions will be compared to the system benefits achieved by delivering the requested pressures and volumes directly to the optimal delivery area. To make a proper comparison, the company will include reinforcement costs, as necessary, to all proposals that provide delivery outside the area identified in the RFP.*

**3. Question:**

In follow-up to your email below, can you kindly provide an update on the status of the Magna LNG Facility and how it relates to the current solicitation in the following link?

<https://www.dominionenergy.com/utahrfp>

We were one of the original EPC bidders solicited for the Magna facility. We may have a partner that would be interested in a Build Own and Operate scenario as well, so I wanted to see how the two projects were related if at all.

**Answer:**

*With the current RFP, Dominion Energy is seeking supply reliability solutions that could be alternatives to a Dominion Energy owned and operated LNG facility. The RFP is not for the engineering, procurement or construction on a Dominion Energy owned LNG facility.*

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*Attorneys for Magnum Midstream Energy  
Holdings, LLC*

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**BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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In the Matter of the Request of Dominion Energy Utah for Approval of a Voluntary Resource Decision to Construct an LNG Facility	Docket No. 19-057-13
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## **DOMINION ENERGY UTAH SUPPLY RELIABILITY RESOURCE**

**Request for Proposal  
January 2, 2019**

### **A. PURPOSE AND SCOPE**

1. Questar Gas Company, doing business as Dominion Energy Utah (DEU), a regulated public utility, is soliciting Proposals from qualified Respondents for a resource that will provide natural gas supply to the DEU system in the event of supply disruptions that significantly curtail supplies intended to be delivered to the DEU distribution system. The selected resource decision is subject to Utah Public Service Commission approval.
2. DEU serves over 1 million customers in Utah, Southern Idaho and Southwestern Wyoming. Its demand center, or the primary area of demand for its system, is in the counties along the Wasatch Front in Utah, including Salt Lake County, Utah County, Davis County, Weber County, Cache County, and Box Elder County. The natural gas supplies necessary to satisfy this demand, as well as to serve other parts of the DEU's service territory, come principally from wells located hundreds of miles from the Wasatch Front in areas of eastern Utah, Wyoming and Colorado. Gas produced from wells in these and other locations is either delivered to processing plants (most of which are located in Wyoming) or directly to interstate pipelines. After produced gas has been processed, it is transferred to DEU's distribution system, with other natural gas, via interstate pipelines that are owned and operated by third parties.

As natural gas supplies are moved from the wellhead to processing plants and then through interstate pipelines to DEU's distribution system, there are numerous opportunities for supply disruptions to occur, particularly on cold weather days when the regional and local demand for natural gas is at its highest. Historically, these disruptions occur because of various circumstances, including well "freeze offs," gas processing plant interruptions, power failures, human error, third-party line damage, landslides, earthquakes, line integrity issues and outages, cyber-attacks, and flooding. When these disruptions occur, DEU's ability to provide safe and reliable service to its customers is impacted. Depending on the timing and magnitude of a supply disruption, significant loss of service to customers in DEU's demand center could occur.

3. DEU's engineering and gas supply departments have determined that, given its current gas supply portfolio and growing customer demand, a disruption in supply resources could cause a significant gas shortfall on DEU's system and result in customers losing service. DEU believes that an additional supply reliability resource providing 150,000 Dth/day would help to avoid a loss of service to customers in the event of a significant shortfall.
4. DEU is seeking Proposals for a supply reliability resource that will meet the requirements outlined below. In addition to any responses to this RFP, DEU will be evaluating a potential on-system DEU-owned LNG facility. All Proposals and the LNG facility will be evaluated against the requirements and evaluation criteria set forth below, as well as any other assumptions or other factors that are relevant to those requirements and criteria. For more information about the referenced LNG facility, please see Utah Public Service Commission Docket No. 18-057-03, available at <https://psc.utah.gov/2018/04/24/docket-no-18-057-03/>.

### **B. DEU CONTACT**

All contact with DEU regarding this Request for Proposal (RFP) must be in writing and directed to:

Email: [DEUSupplyReliability@dominionenergy.com](mailto:DEUSupplyReliability@dominionenergy.com)

## C. DUE DATES

February 1st, 2019 2:00 p.m. MT	<b>Response Letter (Attachment A)</b> The attached Response Letter must be returned indicating that a Proposal will be submitted.
Prior to February 15, 2019 2:00 p.m. MT	<b>RFP Inquiries or Questions</b> Any questions or requests for clarification of any portion of this RFP must be in writing and directed to <a href="mailto:DEUSupplyReliability@dominionenergy.com">DEUSupplyReliability@dominionenergy.com</a> Responses to inquiries will be made by addendum to all Respondents. <b>IF A RESPONDENT COMMUNICATES WITH ANYONE AT DEU ABOUT THIS RFP, THEY OR THE PARTY THEY REPRESENT MAY BE DISQUALIFIED.</b>
March 1, 2019 2:00 p.m. MT	<b>Proposal Submission</b> Email the Proposal Form (Attachment B) and your proposal to: <a href="mailto:DEUSupplyReliability@dominionenergy.com">DEUSupplyReliability@dominionenergy.com</a> with the subject line of the email as indicated below. Emails identified in this manner will not be opened until the Proposal due date and time.  BID – CONFIDENTIAL – SUPPLY RELIABILITY RESOURCE

## D. SUPPLY RESOURCE REQUIREMENTS

1. Design Requirements:

Optimal Deliverability – up to 150,000 Dth/day<sup>1</sup>  
 Optimal Inlet Delivery Pressure – 650-720 psig<sup>2</sup>  
 Total Annual Supply Availability – 750,000 – 1,500,000 Dth

2. Delivery Location:

DEU will consider any proposed solutions connecting to any location of DEU's demand center as shown in Attachment C. The optimal system benefit as determined by Company modeling will be achieved with a supply reliability resource that provides delivery into the DEU existing high-pressure system with ability to connect to Feeder Line 13, Feeder Line 12, Feeder Line 33, or Feeder Line 21-10. These locations are: 1) between 9200 West 2300 South in Magna, 2) 900 West and 3300 South in Salt Lake City, and 3) 2200 West and 3300 North in North Salt Lake, as indicated on the map included in Attachment D. For Proposals with delivery outside of these locations, additional costs for DEU system reinforcements may be needed to achieve equivalent distribution system impact, and will be considered in the overall Proposal evaluation.

3. Operational Requirements:

To be considered, any proposed supply reliability resource must meet the following operational requirements:

- a. Delivery of supply must be available on an as-needed basis with delivery to the demand center shown in Attachment C optimally within 10 minutes and no later than 30 minutes from call. Gas flow up to the full flow rate (150,000 Dth/day or 6,250 Dth/hour) must be continuously available to utilize the total annual supply (750,000 Dth to 1,500,000 Dth).
- b. Gas quality must meet DEU Tariff specifications.

<sup>1</sup> DEU will consider proposed options that will provide less than 150,000 Dth/day of deliverability; however, preference will be given to proposals that meet the full 150,000 Dth/day either on its own or in conjunction with other proposals.

<sup>2</sup> DEU will consider options that provide supply at a lower pressure; however, additional costs for DEU system reinforcements may be needed to achieve equivalent distribution system impact, and will be considered in the overall proposal evaluation.

- c. DEU Gas Control must have the ability to call upon the resource directly, i.e. outside the NAESB nomination cycle.

4. Term:

All proposals must include information regarding the term of service. Preference will be given to proposals that can provide a long-term solution (at least 25 years)

5. In-Service Date:

In addition to the foregoing requirements, the supply reliability resource must be online and able to provide supply by no later than November of 2022.

**E. EVALUATION CRITERIA AND FACTORS**

DEU'S evaluation process is intended to identify a supply reliability option that, taking into account all relevant factors, will allow DEU to provide safe, reliable, and cost-effective service to its customers, and maximize customer benefits. The criteria and factors that will be used to evaluate all Proposals (Proposals), as well as a potential DEU-owned on-system LNG facility will include the following price and non-price factors:

- a. Whether the Proposal will satisfy the Operational and In-Service Requirements set forth above
- b. Total annual customer cost of the Proposal
- c. The long- and short-term impacts of the Proposal, including any operational considerations
- d. Technical, Operational and Financial viability of the Proposal
- e. The impact of the proposed delivery location on DEU's system, including any resulting costs or benefits
- f. Reliability of the Proposal, including but not limited to any operational reliability benefits and design redundancy.
- g. The risks addressed and/or presented by the Proposal
- h. The financial impact on DEU, if any, other than the costs included in subparagraph b above
- i. Other benefits or risks associated with the Proposal
- j. Other factors that may be determined to be relevant

**F. PROPOSAL CONTENT**

The following information must be included with Respondent's Proposal along with contact information for the individual whom DEU can contact for further information regarding the proposal. Failure to submit any of this information may disqualify a Respondent from consideration:

1. Project Details:

All Proposals must include a complete project description and scope. The description and scope should include information such as any pipeline alignments, facility locations, pipe sizing, grade and wall thickness, anticipated maximum allowable operating pressure (MAOP), existing and/or anticipated pipelines or facilities to be utilized, overall proposed facility capacities, and any other relevant Proposal details and resources.

2. Cost:

All Proposals must include the annual cost of the Proposal and the term of the Proposal. If applicable, Proposals shall include any demand, commodity costs and/or volumetric charges as well fuel usage for all contract-based Proposals. Proposals shall also provide detail regarding any capital and/or operating and maintenance charges for facilities-based Proposals. Proposals must also provide the level of contingency included in the cost estimate.



3. Proposal Schedule:

A detailed Proposal schedule must be included with each Proposal. The project schedule shall include a description and roll-up schedule for all major milestones associated with the Proposal. The schedule timeline should include, among any other relevant milestones, design and procurement, property acquisition, all federal, state and local permits required, and construction duration (if applicable). Schedules shall be presented in a Gantt chart format. A Proposal requiring new or future permits should provide, in addition to the anticipated timeframe for obtaining the permits, detail sufficient to demonstrate what efforts have been completed to obtain the permits and what efforts will be undertaken in the future to obtain the permits.

4. Performance History/Experience:

All Proposals should include a complete history of similar projects completed by the Respondent. The history should include details of the completed project, projected timeline, and actual completion timeline. Proposals should also provide a list of key personnel that will be assigned to the project.

5. Additional Details:

Please provide the following additional information as part of the Proposal:

- a. Any additional measures designed to ensure reliability of the Proposal.
- b. Whether the proposed supply will be available to other parties and if so, what percentage will be dedicated to DEU.
- c. The extent to which Respondent is willing to convey to, or share ownership with, DEU. If so, please describe in detail the option(s) Respondent would consider in this regard.
- d. Force majeure terms and conditions that will be included as part of any Proposal or contract anticipated to be part of the Proposal.
- e. Indemnity and hold harmless provisions that will be included as part of any Proposal or contract anticipated to be part of the Proposal.
- f. Certificate of insurance that evidence current coverages and limits.

6. Respondent Diversity Requirements:

DEU has a commitment to the small and diverse business community and requires its suppliers to support this commitment. Submit a completed Supplier Self Certification Form included as Attachment E.

7. Credit Assurances:

The RFP selected resources have the potential to expose DEU and its customers to credit risk in the event a selected Respondent is unable to fulfill its obligations pursuant to the terms of an executed agreement. The credit risk profile is a function of several factors including

- a. Type of Proposal agreement.
- b. Size of supply resource.
- c. Expected in-service date.
- d. Term of underlying contract, and
- e. Creditworthiness of Respondent and Respondent's credit support provider, if applicable.

All Respondents must meet credit requirements as determined by DEU. Respondents must submit detailed credit information as described in Attachment F [Details forthcoming from credit].

**G. OTHER OPTIONAL FACTORS DETERMINED TO BE RELEVANT**

A response to this RFP may include, but is not required to include, a discussion of whether the resource provides an opportunity to extend service to remote, currently unserved, locations; energy resiliency to governmental or other entities or other additional services such as peak-hour transportation or no-notice transportation services. To the extent such information is provided, it should be described in detail. In this regard, please provide a detailed description of any services that may be provided which may offset existing or potential costs that are, or may be incurred by DEU. In addition, include any costs that may be incurred in association with the ability to provide these additional benefits. Also include any impact that providing these additional benefits may have on the ability of the Proposal to meet the primary scope requirements.

#### H. PROPOSAL REQUIREMENTS

1. Before submitting a Proposal, a Respondent should ascertain all of the work conditions and requirements that can in any way affect the work or cost. Failure to take this precaution will not release the successful Respondent from performing the work.
2. Proposal responses should be as precise as possible. Supporting information expanding upon specific responses may be provided. DEU reserves the right to reject any responses that fail to comply with the stated format.
3. It is the responsibility of Respondent to ensure its Proposal is received by the stated Proposal due date and time. Any Proposal received after that date may be rejected.
4. Any request for an extension to the deadline must be made in writing, submitted 48 hours prior to the Proposal due date, stating the reason for the requested extension. Any extension granted will be solely at the discretion of DEU and will be extended to all Respondents.
5. A Respondent may modify or withdraw a Proposal by written request if the request is received prior to the Proposal due date. Following withdrawal of its Proposal, Respondent may submit a new Proposal, provided it is received by the Proposal due date and time.
6. A Respondent may be disqualified for failure to comply with this RFP if any of the requirements outlined in this RFP are not met to the satisfaction of DEU, as determined in its sole discretion. If Proposals do not comply with these requirements, DEU has the option to deem the Proposal ineligible and eliminate it from further evaluation. Reasons for rejection of a Respondent or its Proposal include, but are not limited to:
  - a. Failure to meet the requirements described in this RFP.
  - b. Failure to demonstrate ability to provide the resource with an in-service date by November 2022.
  - c. Failure to demonstrate that the Respondent has the competence, experience or ability to complete the project in compliance with the above-stated requirements and in-service date.
  - d. Failure to permit or provide disclosure of information contained in or relevant to the Proposal to DEU's agents, contractors, regulators, or non-bidding parties to regulatory proceedings under appropriate confidentiality agreements.
  - e. Any attempt to influence DEU in the evaluation of the Proposals, outside the solicitation process.
  - f. Failure to provide a firm offer through March 31, 2020.
  - g. Failure to disclose the real parties of interest in the submitted Proposal.
  - h. The Respondent, or an affiliate of Respondent, is in current litigation with DEU or has, in writing, threatened litigation against DEU, respecting an amount in dispute in excess of one hundred thousand dollars.
  - i. Failure to clearly specify all cost/pricing terms.
  - j. Proposal presents unacceptable level of development or other risk.
  - k. Failure to provide Attachment F or to demonstrate, to DEU's satisfaction, that Respondent can meet the credit security requirements for the Proposal.
  - l. Failure to submit information required by DEU to evaluate the price and non-price factors described herein.
  - m. Failure to or inability to abide by the applicable safety standards.
  - n. Respondent submits an unacceptable contract structure.
  - o. Collusive bidding or any other anticompetitive behavior or conduct exists.
  - p. Failure of the Respondent's authorized officer to sign the Proposal.
  - q. Any change in regulations or regulatory requirements that make the Respondent's Proposal non-conforming.

#### I. SAFETY AND ENVIRONMENTAL COMPLIANCE (ISNETWORLD)

DEU utilizes ISNETWORLD to monitor its contractor's safety and compliance and requires contractors to be enrolled in ISNetworld, submit required documentation, and have an approved or conditionally approved grade with DEU prior to any on-site work. A Respondent must affirm in its response that it will comply with these requirements, if applicable.

**J. REVISIONS**

DEU reserves the right to revise the RFP documents prior to the date set for receipt of Proposals. Revisions will be announced by addendum, which becomes part of the RFP. DEU will furnish copies of any addendum to the contact person named on the Proposal Response Letter.

**K. CONFIDENTIALITY**

1. This RFP and the documents contained herein are the property of DEU and are provided solely for the purpose of enabling Respondent to prepare and submit a responsive Proposal.
2. DEU will make reasonable attempts to maintain confidentiality of all confidential information provided as part of Proposals submitted in response to this RFP; provided that DEU may disclose any information provided in response to this RFP to participants in proceeding(s) before the Utah Public Service Commission. Should it do so, DEU will seek protective treatment of confidential information under Utah Admin. Code § R746-1-601 through 606, of any information expressly identified by Respondents as confidential. However, a denial of such treatment shall not prevent DEU from disclosing this RFP to participants in any such proceeding to the extent required to do so. Each Respondent is solely responsible to clearly identify confidential information included in its Proposal. Any information not specifically designated as confidential shall be deemed not to be confidential information. Respondents may not designate the entire Proposal confidential. Except as otherwise provided above, DEU will not share Proposals with any other entities.

**L. DISCLAIMERS**

1. This RFP does not constitute, and should not be interpreted as an offer to contract or a legal contract between DEU and Respondent. The submission of a Proposal to DEU, and subsequent evaluation and decision of that Proposal by DEU, does not constitute any kind of legal contract or provide Respondent with any legal right whatsoever, even if all the required functions and features stated in the RFP are fully met.
2. DEU reserves the right to accept or reject any or all Proposals, to waive any formality or technicality in any Proposal, to enter into discussions and/or negotiations with more than one qualified Respondent at the same time, or to cancel or modify this RFP in whole or in part. DEU shall be under no obligation to explain to any Respondent, whose Proposal is not accepted, the reasons for non-acceptance. By submitting a Proposal, Respondent agrees that you will not seek such explanation. The selected Proposal is subject to approval of the Utah Public Service Commission.
3. Oral instructions or information concerning this RFP provided to Respondent by employees or agents of DEU will not bind DEU nor shall they be deemed to satisfy any requirement of this RFP.
4. Any and all fees, costs or expenses incurred by Respondent in connection with its Proposal or response to this RFP, as well as any interviews, presentations, discussions, or related negotiations will be borne solely by Respondent. All submittals will be the property of DEU.

**M. EQUAL EMPLOYMENT OPPORTUNITY AND AFFIRMATIVE ACTION**

1. DEU intends to comply with all applicable federal and state laws, rules, regulations, and orders of governing authority regarding affirmative action to ensure equal employment opportunity. Because DEU or its affiliates do business with the federal government, and the successful Respondent will do business with DEU, the successful Respondent may have affirmative action obligations related to this RFP that apply to federal contractors and subcontractors.

2. To the extent applicable, the successful Respondent, including its subcontractors and suppliers, shall comply with the requirements of Executive Order 11246, Section 503 of the Rehabilitation Act of 1973, Vietnam Era Veterans Readjustment Assistance Act of 1974, Jobs for Veterans Act, and 41 C.F.R. Part 60, each as amended, together with their implementing rules, regulations, and orders, all of which are incorporated by reference into this RFP.
3. **The successful Respondent shall abide by the requirements of 41 C.F.R. §§ 60-1.4(a), 60-300.5(a), and 60-741.5(a), and the posting requirements of 29 C.F.R. Part 471, Appendix A to Subpart A, if applicable. These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.**

**N. PRIVATE PROPOSAL OPENING**

A private Proposal opening will be held. Proposals will not be disclosed to other Respondents. DEU reserves the right to make an award to a Respondent other than the Respondent submitting the lowest cost. After DEU has made its decision, it will notify all Respondents of that decision. DEU anticipates that notice will be provided prior to April 1, 2019. Awarded Proposal(s) will be subject to acceptance through March 31, 2020.

**O. RESPONDENT CONFERENCE**

A Respondent conference will be held on January 14, 2019 for all interested parties. As part of this conference the scope of the RFP will be reviewed in detail and any questions may be answered. Please contact [DEUSupplyReliability@dominionenergy.com](mailto:DEUSupplyReliability@dominionenergy.com) if you are interested in attending the conference.

**ATTACHMENT A  
RESPONSE LETTER**

**IMPORTANT: This letter must be returned by email no later than February 1st, 2019.**

Questar Gas Company dba Dominion Energy Utah  
EMAIL: [DEUSupplyReliability@dominionenergy.com](mailto:DEUSupplyReliability@dominionenergy.com)

*Re: REQUEST FOR PROPOSAL ISSUED BY DOMINION ENERGY UTAH*

**PROJECT: SUPPLY RELIABILITY RESOURCE**

Proposal WILL be submitted

**NOTE:** The person named below will be the point-of-contact throughout this RFP process. Multiple email addresses may be included.

SUPPLIER: \_\_\_\_\_

DESIGNATED REPRESENTATIVE: \_\_\_\_\_

SIGNED: By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_

TELEPHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

**ATTACHMENT B  
PROPOSAL FORM**

**DOMINION ENERGY UTAH  
SUPPLY RELIABILITY RESOURCE**

Questar Gas Company dba Dominion Energy Utah  
EMAIL: [DEUSupplyReliability@dominionenergy.com](mailto:DEUSupplyReliability@dominionenergy.com)

**This completed form must accompany Respondent's Proposal.**

In accordance with the Request for Proposal dated January 2nd, 2019, the undersigned acknowledges the receipt of Addendum \_\_\_\_\_ through \_\_\_\_\_.

**ATTACHED ARE THE FOLLOWING:**

- Project Detail
- Cost
- Project Schedule
- Performance History/Experience
- Additional Details
- Dominion Energy Utah Supplier Diversity – Completed Self Certification form (Attachment E)
- Credit Information (Attachment F)
- Optional Proposal Content

Contractor Name: \_\_\_\_\_

Signed: By: \_\_\_\_\_

Name: \_\_\_\_\_

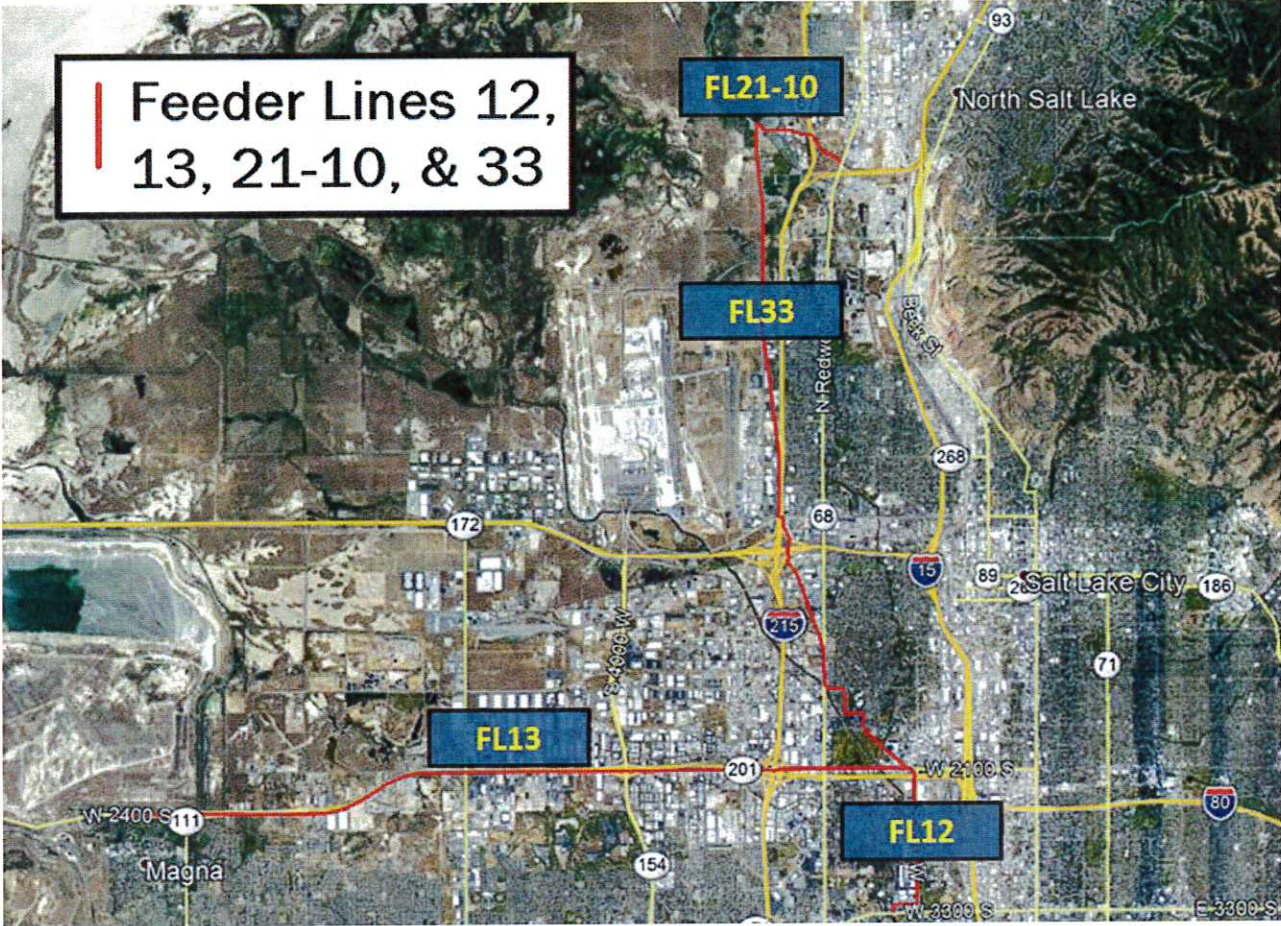
Title: \_\_\_\_\_

Date: \_\_\_\_\_

**ATTACHMENT C**  
**DOMINION ENERGY UTAH DEMAND CENTER**



ATTACHMENT D  
OPTIMAL DELIVERY LOCATIONS





**ATTACHMENT E**  
**SUPPLIER SELF-CERTIFICATION FORM Rev 09-01-2014**

All information on this form is required. Please print or type clearly. This information is being requested per Federal regulations and is defined in the Federal Acquisition Regulation (FAR). **Return the completed form to: [SupplierDiversity@dominionenergy.com](mailto:SupplierDiversity@dominionenergy.com)**

Supplier Name:		Tax ID:	
Contact Person:		Title:	
Address:			
City:	State:	Zip:	
Phone Number:		Email:	
<b>Size and Diversity Designation</b>			
<i>NAICS code required if you are self-certifying as a Small Business</i>			
Primary NAIC Code <sup>1</sup> : _____		Secondary NAIC Code: _____	
Small or Large (SELECT ONE) <sup>2</sup> :		Location (SELECT ONE):	
<input type="checkbox"/> Large Business		<input type="checkbox"/> US-Based	
<input type="checkbox"/> Small Business		<input type="checkbox"/> Not US-Based (Location: _____)	
DIVERSE OWNERSHIP (SELECT ALL THAT APPLY) <sup>3</sup> :			
<input type="checkbox"/> Small Disadvantaged			
<input type="checkbox"/> Minority Owned (also select Ethnicity below)			
<input type="checkbox"/> African American		<input type="checkbox"/> Asian-Pacific American	
<input type="checkbox"/> Hispanic American		<input type="checkbox"/> Native American	
<input type="checkbox"/> SubContinent-Asian American		<input type="checkbox"/> Other Minority	
<input type="checkbox"/> Woman Owned			
<input type="checkbox"/> Service-Disabled Veteran Owned			
<input type="checkbox"/> Veteran Owned			
<input type="checkbox"/> HUBZone Small Business (certified by SBA)			
<input type="checkbox"/> Alaskan Native Corporation			
<input type="checkbox"/> Indian Tribe <input type="checkbox"/> Other _____			
<p>1 - NAICS Codes - Per the Federal Acquisition Regulation (FAR), the Contractor shall represent its size status in accordance with the size standard in effect at the time of this representation that corresponds to the North American Industry Classification System (NAICS) code assigned to this contract. Find your NAICS code: <a href="http://www.census.gov/eos/www/naics/">www.census.gov/eos/www/naics/</a></p> <p>2 - Size - Small business size assessment in relation to NAICS codes can be found at <a href="http://www.sba.gov/size">www.sba.gov/size</a>.</p> <p>3 - Ownership &amp; Eligibility - ONLY SELECT if business is at least 51% directly and unconditionally owned by, and management and daily business operations of which are controlled by, one or more U.S. Citizens who qualify as diverse per the definitions for these categories in the Federal Acquisition Regulation (FAR), SubParts 19.7 or 52.219, at <a href="http://www.acquisition.gov/far/">www.acquisition.gov/far/</a>.</p>			
<b>3<sup>rd</sup> Party Certification Requirements</b>			
Select any current Certificates that you have with the below organizations or their affiliates and <b>Return a Copy with this Form</b>			
<input type="checkbox"/> State/Local Dept of Minority Business Enterprise		<input type="checkbox"/> Small Business Administration	
<input type="checkbox"/> Minority Supplier Development Council Women's		<input type="checkbox"/> Business Enterprise National Council	
<input type="checkbox"/> Office of Veteran Affairs		<input type="checkbox"/> Other _____	
Supplier certifies that neither Supplier nor any Principals have ever been excluded from doing business with any federally or state funded program and have never been disbarred or suspended from doing business under Executive Order 12549, Debarment and Suspension, or Federal Acquisition regulation.			
<input type="checkbox"/> Have Been Excluded		<input type="checkbox"/> Have Not Been Excluded	
By checking this box <input type="checkbox"/> I represent that I am authorized to certify the information contained in this form on behalf of the company listed below and I do hereby certify on behalf of said company that all of the information provided on this form is true and accurate. I (we) understand that misrepresentation may be cause for removal as a qualified vendor, along with any other penalties allowed by law. Under 15 U.S.C. 645(d), any person who misrepresents its size status shall (1) be punished by a fine, imprisonment, or both; (2) be subject to administrative remedies; and (3) be ineligible for participation in programs conducted under the authority of the Small Business Act. Further, I affirm that the company's employment practices do not discriminate because of age, race, creed, color, sex, national origin, religion, or disability. I also affirm that the company is not currently debarred from bidding by any State or Federal agency and that the company has not been convicted of any violations of the Federal Anti-Kickback Enforcement Act.			
Name of Individual Submitting Certification:			
Title:			
Name of Company:		Date:	
_____ INTERNAL USE ONLY: HUBZone Status have been verified in the System for Award Management (SAM) as of: _____			

**ATTACHMENT F**  
**CREDIT INFORMATION**

All respondents to DEU's RFP shall include the following information as part of their response package:

- a. Audited Financial Statements;
- b. Annual Report;
- c. List of Affiliates, Parent Companies, and Subsidiaries;
- d. Publicly Available Information from Credit Reports of Credit and Bond Rating Agencies;
- e. Private Credit Ratings, if obtained by the respondent;
- f. Bank References;
- g. Trade References;
- h. Statement of Legal Composition;
- i. Statement of Length of Time Business has been in Operation;
- j. Most recent filed statements with the Securities and Exchange Commission (or an equivalent authority) or such other publicly available information;
- k. For public entities, the most recent publicly available interim financial statements, with an attestation by its Chief Financial Officer, Controller, or equivalent (CFO) that such statements constitute a true, correct, and fair representation of financial condition prepared in accordance with Generally Accepted Accounting Principles (GAAP) or equivalent;
- l. For non-public entities:
  - i. the most recent available interim financial statements, with an attestation by its CFO that such statements constitute a true, correct, and fair representation of financial condition prepared in accordance with GAAP or equivalent;
  - ii. an existing sworn filing, including the most recent available interim financial statements and annual financial reports filed with the respective regulatory authority, showing the respondent's current financial condition;
- m. Such other information as may be mutually agreed to by the parties;
- n. Such other information as DEU may request for determination of a respondent's creditworthiness.