

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE APPLICATION  
OF DOMINION ENERGY UTAH FOR  
APPROVAL OF A NATURAL GAS CLEAN  
AIR PROJECT AND FUNDING FOR THE  
INTERMOUNTAIN ASSESSMENT  
CENTER

Docket No. 19-057-33

**DIRECT TESTIMONY OF MICHAEL A. ORTON**

**FOR DOMINION ENERGY UTAH**

**DEU Confidential Exhibit 1.0**

**December 31, 2019**

TABLE OF CONTENTS

I. INTRODUCTION.....1

II. NATURAL GAS AIR QUALITY PROJECT.....2

III. PARTNERSHIP WITH THE UNIVERSITY OF UTAH DEPARTMENT OF  
CHEMICAL ENGINEERING & IIAC .....5

IV. PROPOSED FILING AND REPORTING FOR FUTURE NATURAL GAS CLEAN  
AIR PROJECTS .....13

1

**I. INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Michael A. Orton. My business address is 333 South State Street, Salt Lake  
4 City, Utah.

5 **Q. By whom are you employed, and what is your position?**

6 A. I am employed by Questar Gas Company dba Dominion Energy Utah (Dominion Energy  
7 or the Company) as the Manager of Energy Efficiency. I am responsible for overseeing  
8 the Company's regulatory, marketing, and program administration for the energy  
9 efficiency programs and initiatives on behalf of the Company. My qualifications are  
10 attached as DEU Exhibit 1.01.

11 **Q. You have attached DEU Exhibit 1.01 and 1.02 to your prefilled Direct Testimony.  
12 Were these documents prepared by you or under your direction?**

13 A. Yes, they were.

14 **Q. What is the purpose of your testimony in this Docket?**

15 A. The purpose of my testimony is to: 1) introduce the witnesses in this docket; 2) introduce  
16 a proposed natural gas air quality project, more fully explained in the testimonies of Dr.  
17 Kody M. Powell and Dr. Kerry Kelly; 3) support the Company's proposed partnership  
18 with the University of Utah Department of Chemical Engineering and Intermountain  
19 Industrial Assessment Center (IIAC) as described in the Application; and 4) propose a  
20 filing and reporting structure for future utility-created natural gas clean air programs.

21 **Q. Who are the Company's witnesses in this docket?**

22 A. The Company has four witnesses in this docket. In addition to myself, Dr. Kody M.  
23 Powell will offer evidence in support of the proposed Natural Gas Clean Air combined

DIRECT TESTIMONY OF  
MICHAEL A. ORTON

DOCKET NO. 19-057-33

PAGE 2

24 heat and power (CHP) project described in the Application. Dr. Kerry Kelly will offer  
25 evidence of how CHP can positively affect Utah's air quality and compare the costs of  
26 the proposed project to the air pollution control strategies that are currently being  
27 implemented in the State of Utah. Finally, Kelly B Mendenhall will discuss the  
28 Company's planned balancing account and the rate impact of the Company's proposal.

## 29 II. NATURAL GAS AIR QUALITY PROJECT

30 **Q. Please describe the Company's proposed Natural Gas Air Quality project.**

31 A. The Company proposes to provide an incentive to [REDACTED]  
32 [REDACTED], Utah (the Customer), to  
33 replace existing natural gas boilers with a CHP unit before the end of the useful life of the  
34 boiler. The primary purpose of the CHP unit is to use the heat generated from the  
35 combustion of natural gas to [REDACTED]  
36 [REDACTED]  
37 [REDACTED]  
38 [REDACTED]  
39 [REDACTED]. This project would also include the installation of scrubbing equipment to  
40 further reduce emissions that contribute to local air quality issues.

41 **Q. How would the proposed Natural Gas Air Quality project impact air quality?**

42 A. While the scrubbing equipment would be a benefit, the primary air quality gains would  
43 be achieved through the higher levels of efficiency of the new equipment. The CHP unit  
44 would replace several existing boilers and would operate at a higher level of efficiency.  
45 The CHP unit would also produce electricity at an above-grid level of efficiency. Greater  
46 detail on efficiency gains can be found in Dr. Powell's testimony. The result of more

DIRECT TESTIMONY OF  
MICHAEL A. ORTON

DOCKET No. 19-057-33

PAGE 3

47 efficient equipment is less energy required to complete the same manufacturing process,  
48 while resulting in fewer generation or combustion byproducts.

49 Additional air quality benefits would be achieved through the power generation by  
50 replacing a small percentage of Utah's coal-heavy electricity mix with 100% natural gas  
51 at the project site. Because the electricity is produced on site it would also increase  
52 efficiency by eliminating line loss costs. The estimated quantities of eliminated  
53 emissions resulting from this project are discussed in Dr. Powell's testimony.

54 **Q. What are the primary emissions that impact local air quality?**

55 A. The main causes of local air quality issues are seasonal. In the winter, air quality is  
56 negatively impacted by particulate matter 2.5 (PM 2.5). In the summer, air quality is  
57 worsened by ozone (O<sub>3</sub>). Those emissions can be directly created through generation or  
58 combustion, but can also be formed when precursor elements (e.g. sulfur dioxide SO<sub>2</sub>,  
59 nitrogen oxides NO<sub>x</sub>) are emitted through those same actions and join with other  
60 precursors already in the air. It is these types of emissions that the Company is seeking to  
61 reduce through the Natural Gas Air Quality project. A more detailed discussion of air  
62 quality and the resulting impact from the proposed Natural Gas Air Quality project is  
63 discussed in Dr. Kelly's testimony.

64 **Q. What is the estimated total cost of the proposed Natural Gas Air Quality project?**

65 A. Total costs for the proposed Customer system improvements related to this project are  
66 estimated to be [REDACTED]. The project is expected to take up to three years to complete.

67 **Q. What is the proposed incentive of the Natural Gas Air Quality project?**

68 A. The Company proposes to incent the project at the lesser of [REDACTED] or \$13.5 million of the  
69 total project cost.

70 **Q. How does the Company propose to pay the incentive?**

71 A. Beginning in 2020, the Company proposes to pay the incentive, directly to the Customer,  
72 over three years in annual installments of \$4.5 million. The Company further proposes to  
73 not seek to include the 2020 incentive in customer rates until a contract has been signed  
74 between the Customer and their chosen installation contractor.

75 **Q. Would the system upgrades be completed by the Customer without the proposed**  
76 **incentive?**

77 A. No. The Customer has indicated that the estimated payback (resulting from energy  
78 savings) of 8.4 years falls outside of its internal investment threshold. However, the  
79 Customer has undertaken similar system improvements at some of its other facilities  
80 when incentives have been available and payback years have been reduced. The  
81 Company has a verbal indication from the Customer that it will move forward with this  
82 project if the incentive is approved by the Commission.

83 **Q. How did the Company identify the proposed Natural Gas Air Quality project and**  
84 **other potential projects?**

85 A. Beginning in early 2019, the Company started conversations with local stakeholders in  
86 search of air quality-related projects where the inclusion of natural gas would be  
87 beneficial. One of the early stakeholders identified was the IIAC in the Department of  
88 Chemical Engineering at the University of Utah. Headed by Kody Powell, Ph.D.  
89 (Director) and Julie Sieving, P.E. (Co-Director), the IIAC has a history of performing  
90 industrial audits and identifying high-impact energy efficiency projects that, if  
91 undertaken, have the additional benefit of reduced emissions. The proposed project was

92 identified through the IIAC as well as several other smaller projects where the businesses  
93 are not as far along in committing to project implementation.

94 **Q. Are there other companies in Utah that could install similar systems and result in**  
95 **similar air quality benefits?**

96 A. There are several other companies and potentially smaller projects in Utah where air  
97 quality would be benefited by the installation of a CHP system. The Company is  
98 currently exploring those projects and may pursue similar incentives through the  
99 regulatory process in the future. However, the project proposed here is of a sufficient  
100 complexity, and the potential air quality benefits so great, as to make it a clear candidate  
101 for an incentive.

102 **Q. Has the Company offered to pursue a similar incentive for all similarly-situated**  
103 **potential partners and recipients?**

104 A. No other similarly-situated potential partners and recipients have been identified to date,  
105 but the Company anticipates that, through the proposed partnership with the IACC, it will  
106 identify other similarly-situated recipients and would pursue Commission approval for  
107 those projects.

108 **III. PARTNERSHIP WITH THE UNIVERSITY OF UTAH DEPARTMENT OF**  
109 **CHEMICAL ENGINEERING & IIAC**

110 **Q. Please describe the Company's proposal to partner with the University of Utah**  
111 **Department of Chemical Engineering and IIAC in the proposed Natural Gas Air**  
112 **Quality project and other potential projects?**

113 A. The Company is proposing to partner with the University of Utah's Department of  
114 Chemical Engineering for the IIAC to provide services to aid in the investigation,  
115 analysis and implementation research and development of efficiency technologies as well

DIRECT TESTIMONY OF  
MICHAEL A. ORTON

116 as other possible technology programs. The relationship between the Company and the  
117 University of Utah would be beneficial primarily in two ways. First, the Company would  
118 leverage existing, effective infrastructure and local technical expertise through the IIAC,  
119 which currently receives its funding through the United States Department of Energy  
120 (DOE). The IIAC's primary function is to proactively reach out to companies within  
121 Dominion Energy Utah's service territory, conduct student-led (faculty supervised and  
122 reviewed) energy assessments, and promote the implementation of clean energy projects.  
123 On average, energy assessments from the IIAC result in \$137,000 in annual savings  
124 recommendations per company. In short, the IIAC investigates and analyzes possible  
125 efficiency technology projects, and if those projects prove beneficial, then assists the  
126 customer/companies in implementing the efficiency solutions. The IIAC averages  
127 roughly 60% implementation in terms of projects completed relative to projects  
128 recommended since its re-inception in 2016. The University of Utah was selected by  
129 DOE through a competitive nationwide process and is recognized as one of the top  
130 performing of the 24 DOE-funded centers. The University of Utah has the only industrial  
131 assessment center funded by DOE and located within the State of Utah at this time. The  
132 Company would also benefit from being able to use the 20 DOE-funded annual  
133 assessments currently being done by the IIAC as a source for future Natural Gas Air  
134 Quality projects.

135 Secondly, the Company would seek to fund an additional 20 assessments annually  
136 through the IIAC. These additional assessments may be identified by the IIAC or could  
137 be found by the Company and referred to the IIAC for completion. These expanded  
138 assessments, combined with existing IIAC assessments, will identify many more



DIRECT TESTIMONY OF  
MICHAEL A. ORTON

139 renewable and efficiency technology projects. While many of the identified projects will  
140 be cost-effective on their own (*i.e.*, without financial incentives), the Company expects  
141 that its partnership with the IIAC will yield many new high-impact opportunities where  
142 Natural Gas Air Quality incentive funds could be used to motivate companies to  
143 undertake more costly projects to increase efficiency and improve air quality, and which  
144 would typically fall outside of internal investment guidelines.

145 **Q. What types of facilities would be targeted through Company-funded assessments?**

146 A. While the DOE program is focused on the manufacturing sector and is limited in terms of  
147 company size and function, Natural Gas Air Quality funds would be used to reach the  
148 majority of large-scale DEU customers and would include institutional facilities (schools,  
149 government buildings, etc.), commercial (office buildings, hotels, hospitals, etc.), and  
150 others. The Company currently has a list of potential projects that it would like to have  
151 assessed by the IIAC. Those projects include a variety of technologies ranging from  
152 switching engines in heavy machinery (*e.g.* freight switcher locomotives, dump trucks,  
153 school buses) to compressed natural gas engines which produce 90% fewer NO<sub>x</sub>  
154 emissions than even the cleanest diesel engines. The Company also expects to engage the  
155 IIAC in the assessment of potential projects that could advance the development of  
156 renewable natural gas (RNG) in Utah.

157 **Q. How could the partnership with the IIAC benefit the development of RNG in Utah?**

158 A. As with the project proposed in this docket, financial incentives for future Natural Gas  
159 Air Quality projects involving RNG could prove to be a major market catalyst. Most  
160 landfill and waste-water treatment facilities have a focus on simply processing waste. In  
161 many cases, those facilities are required to flare or burn waste methane gas. The IIAC

162 has investigated a handful of potential RNG projects and have found them to have longer  
163 payback periods of 10+ years. However, new programs offering renewable energy  
164 credits, coupled with a financial incentive, could change the landscape for these projects  
165 dramatically.

166 **Q. How would the IIAC approach the development of RNG projects in Utah?**

167 A. While the IIAC as currently constituted is primarily focused on providing energy  
168 assessments for manufacturing facilities, expanded assessment funds would allow the  
169 program to extend its services, both in terms of the types of facilities assessed and the  
170 services offered. The expansion of this program, for example, would allow the IIAC to  
171 provide no-cost energy assessments to waste facilities, such as landfills, food waste  
172 collection and processing facilities.

173 **Q. Would every assessment performed by the IIAC lead to a Natural Gas Air Quality  
174 project and incentive funds?**

175 A. No. The Company expects that a high percentage of the efficiency improvements  
176 currently being identified and implemented by companies through the IIAC's  
177 assessments would continue to be completed without incentives. This would include a  
178 high percentage of efficiency improvements identified by the additional IIAC  
179 assessments funded by the Company. By simply providing funding, the Company will be  
180 aiding in both advancing improvements in local air quality and acquiring valuable  
181 research and development that will prove useful in identifying and advancing future  
182 Natural Gas Air Quality project filings and incentives authorized by Utah Code Ann. §§  
183 54-4-13.1 and 54-20-105.

184 **Q. How would future Natural Gas Air Quality projects requiring incentive funds be**  
185 **identified?**

186 A. The Company values the third-party independence of the IIAC and proposes to rely on its  
187 expertise for recommendations of future projects where incentive funds would be  
188 required to move the project forward. The Company proposes to prioritize incentive  
189 funds to those projects located in air quality non-attainment areas within the State and to  
190 focus on projects where development of RNG and/or the inclusion of natural gas would  
191 deliver the largest NO<sub>x</sub>, PM 2.5, O<sub>3</sub>, and precursor emission reductions.

192 **Q. What budget is the Company proposing for the expanded assessments through the**  
193 **IIAC?**

194 A. For the expanded assessments and partnership with the IIAC, the Company is proposing  
195 an annual budget of \$800,000 in 2020, 2021, and 2022, or a three-year total of \$2.4  
196 million. In addition to the expanded assessments, the IIAC would specifically identify  
197 and evaluate the potential projects in terms of economics and environmental benefits. The  
198 Company would bring the most promising projects to the Commission for consideration.  
199 The IIAC would take the lead role in facilitating potential projects. This would entail  
200 detailed cost-benefit analysis, coordinating a competitive bid process, working with the  
201 Company, assisting with filings seeking Commission approval for incentive funds, and  
202 ongoing research and documentation of each Commission-approved project. Beyond  
203 individual projects, the IIAC would work to develop streamlined processes for analyzing  
204 each project in an effort to make these projects more efficient and cost effective. The  
205 IIAC would also document each case study to promote the technology and potential for  
206 RNG. Mr. Mendenhall provides the impact on customers of the \$800,000 annual budget.

207 **Q. In addition to new assessments, what other services would the IIAC provide?**

208 A. The DOE program funds the IIAC at \$370,000 per year (for a period of 5 years) to  
209 perform 20 annual assessments. The Company is proposing to provide matching funding  
210 to perform an additional 20 assessments annually for a period of 3 years. The total of 40  
211 annual assessments would be used by the Company as a project generator for future  
212 Natural Gas Air Quality projects.

213 The remaining \$430,000 in proposed annual funding would be used to expand the IIAC's  
214 traditional scope of work, beyond assessments, into project and market development. The  
215 Company could take projects it identifies (*e.g.* freight switcher locomotives, dump trucks,  
216 school buses, landfill and wastewater RNG) to the IIAC for analysis (outside of the 20  
217 additional assessments) and prioritization of Natural Gas Air Quality project filings and  
218 incentives.

219 The IIAC would also be involved in the implementation of Commission-approved  
220 projects by soliciting bids to potential contractors and then working with the selected  
221 vendor on the installation of Natural Gas Air Quality project equipment. This process is  
222 known as "project commissioning" in the energy efficiency industry. Project  
223 commissioning is a time-consuming and costly process, but it ensures that equipment is  
224 installed correctly and, in this case, would confirm that the projected air quality benefits  
225 were achieved.

226 Finally, the IIAC would continue to monitor the performance of installed equipment. This  
227 work would involve frequent site visits and development of case studies to inform future  
228 projects. The IIAC would also monitor, track, and report on the long-term impact of  
229 Natural Gas Air Quality projects on Utah's air quality. Students and supervising faculty

DIRECT TESTIMONY OF  
MICHAEL A. ORTON

230 would be involved in this work which would have the added benefit of training and  
231 providing experience in the most efficient natural gas equipment to the next generation of  
232 engineers. The Company proposes to file any IIAC-conducted studies with the  
233 Commission as part of its annual reporting.

234 **Q. What is a metric that can be used by the Commission to determine if the Company's**  
235 **proposed budget for the partnership with the IIAC is reasonable?**

236 A. In addition to the 20 new assessments, the Company is proposing to partner with and seek  
237 funds for the IIAC to perform the essential functions of "...investigation, analysis, and  
238 implementation"<sup>1</sup> related to Natural Gas Clean Air projects which is allowed under Utah  
239 Code Ann. § 54-20-105. In evaluating whether the proposed annual budget of \$800,000 is  
240 reasonable, the Company has benchmarked against the national average (in the 23 States  
241 with budgets of \$10 million or more) of program administration costs found in the natural  
242 gas energy efficiency industry. In the most recently available survey on natural gas  
243 energy efficiency programs, the American Gas Association (AGA) found that program  
244 administration costs averaged 38% of total program expenditures for the 2017 calendar  
245 year. If the Company were to file for and receive Commission approval to use \$9.2  
246 million in 2020, 2021, and 2022 (\$10 million annually authorized by the legislation  
247 minus \$800k for the IIAC partnership) for Natural Gas Clean Air projects, the budget for  
248 program administration would represent 8.7% of total expenditures. Based on prior  
249 experience, the Company believes that contracting with a professional engineering firm  
250 to perform the Company-proposed IIAC role would cost substantially more.

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<sup>1</sup> See Utah Code Ann. §54-20-105(1)

251 **Q. Did the Company seek input from other parties on the proposed Natural Gas Air**  
252 **Quality project and partnership with the IIAC?**

253 A. Yes. The Company met with representatives from the Division of Public Utilities and the  
254 Office of Consumer Services on November 21, 2019 and December 23, 2019 to present  
255 concepts and gather feedback on the proposed Natural Gas Air Quality project and  
256 partnership with the IIAC. A copy of a PowerPoint presentation offered by the Company  
257 at the November 21, 2019 meeting is attached to my testimony as DEU Exhibit 1.02.  
258 The Company has further engaged in phone calls and e-mail correspondence with both  
259 parties and has incorporated input gathered from its discussions with the Division of  
260 Public Utilities and the Office of Consumer Services into this Docket. To the Company's  
261 knowledge, no other party has expressed interest or requested notice with the Utah Public  
262 Service Commission (Commission).

263 **Q. How will future Natural Gas Clean Air projects be evaluated by the Company and**  
264 **the IIAC?**

265 A. Consistent with statutory requirements, the Company and IIAC will consider the  
266 following factors before filing a future Natural Gas Clean Air project to the Commission:

- 267 1. The extent to which the use of RNG is facilitated or expanded by the project
- 268 2. Potential air quality improvements associated with the project
- 269 3. Whether the proposed project could be provided by the private sector or would be
- 270 viable without the proposed incentives
- 271 4. Whether any proposed incentives were offered to all similarly situated potential
- 272 partners and recipients; and
- 273 5. Potential benefits to ratepayers

274  
275 The Company will address each of these factors in future written testimony and, where  
276 possible, quantify the potential benefits.

277 **IV. PROPOSED FILING AND REPORTING FOR FUTURE NATURAL GAS CLEAN**  
278 **AIR PROJECTS**

279 **Q. How does the Company propose to file for incentive funds related to future Natural**  
280 **Gas Clean Air projects?**

281 A. The Company proposes to file for future Natural Gas Clean Air projects, along with the  
282 associated incentive dollars, as they are identified, evaluated through an assessment, and  
283 air quality benefits quantified by the IIAC. It is anticipated that future filings could  
284 include multiple Natural Gas Clean Air projects. The Company also anticipates that, at a  
285 future date, and once experience has been gained with a particular project or technology  
286 (e.g. CHP or RNG), that it may propose a streamlined or simplified filing structure for  
287 Commission approval.

288 **Q. How does the Company propose to report on the status of Commission-approved**  
289 **Natural Gas Clean Air projects?**


290 A. The Company proposes to file an annual report with the Commission and Division on or  
291 before June 1 of each year. The report would detail the programs active during the  
292 previous calendar year, including status, operation, funding, disposition of funds,  
293 program benefits achieved (e.g. NO<sub>x</sub>, SO<sub>x</sub>, O<sub>3</sub>, and PM 2.5 reductions), and the impact on  
294 rates.

295 **Q. Does this conclude your direct testimony?**

296 A. Yes.

State of Utah )  
 ) ss.  
County of Salt Lake )

I, Michael A. Orton, being first duly sworn on oath, state that the answers in the foregoing written testimony are true and correct to the best of my knowledge, information and belief. The exhibits attached to the testimony were prepared by me or under my direction and supervision, and they are true and correct to the best of my knowledge, information and belief. Any exhibits not prepared by me or under my direction and supervision are true and correct copies of the documents they purport to be.



Michael A. Orton

SUBSCRIBED AND SWORN TO this 31<sup>st</sup> day of December, 2019.



Notary Public