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August 6, 2020

Docket No. 19-057-26 and 20-057-01

Utah Public Service Commission Heber M. Wells Building P. O. Box 45585 Salt Lake City, UT 84145-0585

## Dear Commissioners:

Dominion Energy Utah (Company) respectfully submits to the Utah Public Service Commission (Commission), pursuant to the order issued in Docket No. 09-057-15, dated January 12, 2010 (Order), a report on DSM expenditures to date. Specifically, the Order in paragraph 1 states:

In addition to the current requirement that Questar report to the Commission when any DSM program reaches 90% of its budget, if any DSM program reaches fifty percent (50%) of its budget before June 2010 or eighty percent (80%) by August 2010, Questar must notify the Commission.

Per the Order and the Division of Public Utilities (DPU) request in its memorandum (Memorandum, Docket No. 10-057-15, Questar Gas DSM budget for 2011, December 6, 2010) to keep "current reporting requirements in place" for future ThermWise® program years, the Company reports that in the month of April 2020, the Energy Comparison Report Program surpassed fifty percent (50%) of the 2020 budget. Additionally, in the Month of May 2020, the Builder, Business, and Market Transformation Programs surpassed fifty percent (50%) of the 2020 budget.

At the end of March, the Energy Comparison Report Program had expenses of \$0.28 million or forty-nine percent (49%) of the 2020 budget. Expenditures for the Energy Comparison Report Program in the month of April totaled \$0.01 million, which brought program spending to fifty-one percent (51%) of the 2020 budget.

At the end of April, the Builder Program had expenses of \$2.38 million or forty-one percent (41%) of the 2020 budget. Expenditures for the Builder Program in the month of May totaled \$0.77 million, which brought program spending to fifty-four percent (54%) of the 2020 budget.

At the end of April, the Business Program had expenses of \$1.27 million or forty-one percent (41%) of the 2020 budget. Expenditures for the Business Program in the month of May

totaled \$0.43 million, which brought program spending to fifty-five percent (55%) of the 2020 budget.

At the end of April, the Market Transformation Program had expenses of \$0.64 million or forty-eight percent (48%) of the 2020 budget. Expenditures for the Market Transformation Program in the month of May totaled \$0.03 million, which brought program spending to fifty-one percent (51%) of the 2020 budget.

The majority of costs for the Energy Comparison Report Program typically occur in the first and fourth quarters, when the send out of the report is at its peak and which coincides with the heating season. The combination of a new group receiving the report in the first quart 2020 and prepaying postage to receive a bulk rate discount, contributed to the program reaching the 50 percent spend of the 2020 budget before June.

The Builder Program is experiencing higher than projected customer participation mainly in the 95% efficient furnace rebate measure for both single family and multi-family projects. Together, these measures account for approximately forty-seven percent (47%) of the total Builder Program budget through the first five months of 2020.

The Business Program is experiencing higher than projected customer participation mainly in high efficiency boilers and demand control ventilators. Together, these measures account for approximately thirty-six percent (36%) of the total Business Program budget through the first five months of 2020.

The majority of costs for the Market Transformation Program typically occur in the first and fourth quarters, when marketing of the ThermWise programs is at its peak and which coincides with the heating season.

The Company forecasts that the Energy Comparison Report Program and Market Transformation program will not exceed 100% of budget or \$0.6 and \$1.3 million respectively in 2020 (Attachment 1, Line 6 and Line 7). The Company also forecasts that the Builder Program could reach 126% of budget or \$7.3 million and the Business Program could reach 106% of budget or \$3.3 million (Attachment 1, Line 2 and Line 3). The Company forecasts that total program spending for 2020 could reach \$25.5 million or ninety-seven percent (97%) of the approved \$26.4 million budget (Attachment 1, Line 9).

If this participation trend does continue, these higher than expected customer rebate totals would result in higher related Dth savings than budgeted. Higher customer participation rates would also improve the overall program cost-effectiveness.

Dominion Energy Utah will continue to closely monitor customer participation and efficiently manage spending for all ThermWise® programs and the Market Transformation initiative. Detailed quarterly reports will continue to be provided to the Division of Public Utilities on actual program spending and customer participation compared to budget.

Respectfully Submitted,

Michael A. Orton

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cc: Division of Public Utilities

Committee of Consumer Services