BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH -

)

)

)

)

)

)

)

In the Matter of the Petition of the Application for Increase in the USF Eligibility for Uintah Basin Telecommunications Association, Inc., and UBET Telecom, Inc.

_

DOCKET NO. 05-053-01

Exhibit 9.0

Direct Testimony Of Chris J. Luras

FOR THE DIVISION OF PUBLIC UTILITIES DEPARTMENT OF COMMERCE STATE OF UTAH

CONFIDENTIAL PUBLIC VERSION

September 9, 2005

Docket No. 03-049-49 Testimony of Chris J. Luras September 9, 2005 Page i

CONTENTS

I.	IDENTIFICATION OF WITNESS	1
II.	SUMMARY	2
III.	TESTIMONY	2
IV.	CONCLUSION	5

Docket No. 03-049-49 Testimony of Chris J. Luras September 9, 2005 Page 1 of 6

I. IDENTIFICATION OF WITNESS

2 Q. PLEASE STATE YOUR NAME, EMPLOYER, AND BUSINESS ADDRESS.

A. My name is Chris J Luras. I am employed by the Division of Public Utilities
("Division") for the State of Utah. My business address is 160 East 300 South Salt Lake
City, UT 84114.

6 Q. BRIEFLY OUTLINE YOUR EMPLOYMENT BACKGROUND.

A. For approximately the last two and a half years, I have worked for the Division as a utility
analyst. During my tenure at the Division, I have specialized in the regulation of
telecommunication utilities; specifically, I have performed analyses and presented
recommendations relating to economic, statistical, and engineering issues concerning
telecommunications.

12 Q. WHAT IS YOUR EDUCATIONAL BACKGROUND?

A. I received a Bachelor of Science degree in Economics, cum laude, and a Bachelors of
 Science degree in Speech Communications from the University of Utah in 2003. I am
 currently a student in the Masters of Business Administration program at the University of
 Utah.

17 Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE UTAH PUBLIC SERVICE 18 COMMISSION?

19 A. No

1

Docket No. 03-049-49 Testimony of Chris J. Luras September 9, 2005 Page 2 of 6

1

II. SUMMARY

2 Q. PLEASE SUMMARIZE AND DESCRIBE THE PURPOSE OF YOUR 3 TESTIMONY.

The Uintah Basin Telecommunications Association, Inc. ("UBTA") and UBET Telecom, 4 A. 5 Inc. ("UBET Telecom") (jointly referred to as "UBTA-UBET" or the "Companies") filing for State Universal Service Fund (USF) relief assumes a 7.6% cost of debt, the 6 7 maximum allowable cost of debt that CoBank can charge the Companies under the 8 variable interest rate provision of their loan agreement. The Division considers the use of 9 the maximum allowable cost of debt to be unjustified and unreasonable. The Companies, 10 thus far, have failed to substantiate their stated 7.6% cost of debt. The Division therefore proposes that the Commission should require UBTA-UBET to employ the weighted cost 11 12 of debt incurred as of June 2005; the weighted cost of debt for this period was **** This 13 is simply the Companies' actual interest rate applied to the cumulative balance of their 14 15 interest expense. In conclusion, the Division proposes that the Commission find UBTA-UBET's weighted cost of debt as of June 2005 to be the most appropriate cost of long-16 17 term debt to be used in their revenue requirement calculation. In addition, Division 18 witness Dr. George Compton employed the ***** cost of debt in his recommended 19 revenue requirement.

20

III. TESTIMONY

Q. DOES THE DIVISION BELIEVE THAT THE MAXIMUM ALLOWABLE COST OF DEBT THAT UBTA-UBET FILED IS ACCEPTABLE FOR USE IN THEIR REVENUE REQUIREMENT CALCULATION?

A. No. UBTA-UBET have employed a 7.6% cost of debt in determining their revenue
 deficiency, however, this interest rate is not the actual rate the Companies have incurred.

1 (DPU Exhibit 9.1) In fact, this interest rate is simply the maximum allowable cost of debt 2 under the "old" variable interest rate provision that CoBank can charge UBTA-UBET per 3 their loan agreements. It is also the Division's understanding that this interest rate does not 4 incorporate UBTA-UBET's additional, lower cost loans from RUS. Thus far, the 5 Companies have failed to clearly validate the submission of their 7.6% cost of debt. The 6 Division therefore believes that the 7.6% is unjustified and unreasonable, thus, it should not 7 be used in calculating the Companies' revenue requirement.

8 Q. PLEASE EXPLAIN WHY THE DIVISION BELIEVES THAT THE INTEREST 9 RATE IN QUESTION IS UNJUSTIFIED AND UNREASONABLE?

A. First, the maximum allowable rate does not reflect actual costs, nor does it reflect the
 entirety of UBTA-UBET's outstanding loans. Secondly, in an Amendment to the parties
 Master Loan Agreement dated September 28, 2004, CoBank amended their agreement with

- 19 (DPU Confidential Exhibit 9.2)

Docket No. 03-049-49 Testimony of Chris J. Luras September 9, 2005 Page 4 of 6

1		**************************************
2		Blakesly, personal communication, August 30, 2005) ***********************************
3		***************************************
4		***************************************
5		********************************
6	Q.	WHAT IMPACT DID THE AMENDMENT TO THE INTEREST RATE
7		PROVISION HAVE ON UBTA-UBET'S APPLICATION?
8	A.	As of June 30, 2005, there has been no measurable impact. ************************************
9		***************************************
10		***************************************
11		***************************************
12		***************************************
13		***************************************
14		***************************************
15		***************************************
16		**************************************
17		9.3) ************************************
18		***************************************
19		***************************************
20		***************************************
21		***************************************
22		***************************************
23		***************************************
24		*****

25	5 Q.	DOES THE DIVISION PROPOSE ANY ALTERNATIVES IN SUBSTITUTION
26		FOR THE MAXIMUM ALLOWABLE INTEREST RATE THAT WAS FILED IN
27		UBTA-UBET'S APPLICATION?

- A. Yes. The Division proposes the following adjustment to the interest rate used for the
 determination of the Companies' cost of debt. In calculating the revenue requirement, the
- 2 determination of the companies cost of debt. In calculating the revenue requirement, the
- 3 Division proposes using the 2005 weighted cost of debt incurred by UBTA-UBET; the
- 4 weighted cost of debt incurred by the Companies as of June 2005 was 6.01%.
- 5 (Confidential DPU Exhibit 9.4)

Q. PLEASE EXPLAIN WHY THE USE OF THE WEIGHTED COST OF DEBT FOR 2005 IS MORE REASONABLE IN CALCULATING THE COMPANIES' REVENUE REQUIREMENT THAN THE MAXIMUM ALLOWABLE COST OF DEBT USED BY THE COMPANY?

A. Based on assemblage of UBTA-UBET's RUS and CoBank loans, the weighted cost of
debt is the actual interest rate that has been incurred as of June 2005; therefore, it is a
known and measurable cost of debt. Specifically, the weighted cost of debt reflects the
interest rate averaged from all of UBTA-UBET's outstanding debt.

Q. IF THE COMMISSION ADOPTED THE WEIGHTED COST OF DEBT FOR 2005, WHAT WOULD BE THE IMPACT ON UBTA-UBET'S APPLICATION?

- 16 A. If the weighted cost of debt of ********during 2005 was applied, assuming no additional
- 17 changes, the interest expense in UBTA-UBET's application would be decreased by
- 18 ******** Additionally, Division witness Dr. George Compton not only will employ
- 19 the proposed ******** in his analysis, but also will highlight the significance, and the
- 20 consequent revenue requirement impact, of the Division's recommendation.
- 21 IV. CONCLUSION

22 Q. WHAT IS THE DIVISION'S RECOMMENDATION?

A. The Division believes that the Commission should find that the allowable cost of debt
 most appropriate in calculating UBTA-UBET's revenue requirement should be 6.01%,

- 1 the weighted cost of debt as of June 2005. The Division considers the weighted cost of
- 2 debt for 2005 to be reasonable given that, as of June 30, 2005, this was the cumulative
- 3 interest rate applied to UBTA-UBET's unpaid balances.

4 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

5 A. Yes it does.