

--BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH--

In the Matter of the Application for Increase in Rates and Charges and USF Eligibility for Carbon/Emery Telcom, Inc.	Docket No. 05-2302-01 Bart S. Croxford Exhibit No. DPU 6.0
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PREFILED DIRECT TESTIMONY OF
BART S. CROXFORD

FOR THE
DIVISION OF PUBLIC UTILITIES
DEPARTMENT OF COMMERCE
STATE OF UTAH

NOVEMBER 17, 2005

PUBLIC VERSION

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I. QUALIFICATIONS

Q. PLEASE STATE YOUR NAME FOR THE RECORD.

A. Bart S. Croxford.

Q. BY WHOM ARE YOU EMPLOYED AND WHAT IS YOUR BUSINESS ADDRESS?

A. I am employed by the Utah Department of Commerce, Division of Public Utilities (“Division”). My business address is 160 East 300 South, Fourth Floor, Salt Lake City, Utah, 84111.

Q. WHAT IS YOUR POSITION?

A. Utility Regulatory Analyst.

Q. BRIEFLY DESCRIBE YOUR EDUCATIONAL AND PROFESSIONAL BACKGROUND.

A. I received a Bachelor of Arts in Accounting from the University of Utah in 1976. I am also a certified public accountant. I was employed by Utah Power & Light and PacifiCorp for a total of nineteen years in the accounting and power supply operations departments. I have been with the Division for more than eight years and have worked mainly in the regulation of telecommunications utilities. I am responsible for auditing companies in preparation for rate cases, making recommendations to the Commission after reviewing contracts, tariffs, applications for competitive entry, etc. Currently, I have been asked to examine

24 issues in conjunction with the application of Carbon/Emery Telcom, Inc.
25 (“Carbon/Emery”) for an increase in rates and charges and USF Eligibility in this
26 docket.

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II. PURPOSE OF TESTIMONY

30 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

31 A. My testimony addresses the revenue requirement relating to Carbon/Emery’s
32 revenue accounts. I will be addressing revenue that could have been collected for
33 the implementation of local number portability and pole attachments, as well as
34 recommending several adjustments for out-of-period accounting entries.

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III. ADJUSTMENTS

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1. LOCAL NUMBER PORTABILITY (LNP)

39 **Q. PLEASE DESCRIBE THE ADJUSTMENT FOR LOCAL NUMBER**
40 **PORTABILITY.**

41 A. The Telecommunications Act of 1996 amended the Communications Act of 1934
42 “to provide for a pro-competitive, de-regulatory national policy framework
43 designed to accelerate rapidly private sector deployment of advanced
44 telecommunications and information technologies and services to all Americans
45 by opening all telecommunications markets to competition.” In particular, section
46 251(b) of the amended 1934 Act imposes specific obligations on all local

47 exchange carriers (“LECs”) to open their networks to competition. Congress
48 recognized that the inability of customers to retain their telephone numbers when
49 changing local service providers hampers the development of local competition.
50 To address this concern, Congress added section 251(b)(2) to the 1934 Act, which
51 requires all LECs, both incumbents and new entrants, to provide, to the extent
52 technically feasible, number portability in accordance with requirements by the
53 Federal Communications Commission (“FCC”).

54
55 In its *Third Report and Order*, the FCC concluded that section 251(e)(2) requires
56 the FCC to ensure that all telecommunications carriers bear, in a competitively-
57 neutral manner, the costs of providing long-term portability for interstate and
58 intrastate calls. It concluded that the costs of number portability that carriers must
59 bear on a competitively-neutral basis included the costs that LECs incur to meet
60 the obligation imposed by section 251(b)(2), as well as the costs other
61 telecommunications carriers—such as interexchange carriers and commercial
62 mobile radio service providers—incur for the industry-wide solution to providing
63 local number portability.

64

65 Initially, this did not affect Carbon/Emery because it was protected from
66 competition, pursuant to section 251(f)(1) of the 1996 Act. But when the FCC
67 required wireless number portability to be implemented by May 24, 2004 by all
68 wireless carriers that were not required to implement LNP by the original date of

69 November 24, 2003, it affected Carbon/Emery because its wireless affiliate was
70 required to provide LNP.

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72 The *Third Report and Order* also allowed rate-of-return and price cap LECs to
73 recover their carrier-specific costs directly related to providing long-term LNP
74 through a federally-tariffed, monthly number-portability charge that applied to
75 end users.

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77 Carbon/Emery reported costs of [REDACTED] for implementing wireless LNP but
78 did not report any revenues from charging its customers to recover these costs. If
79 the Company had done so, the total Company revenue requirement would have
80 been reduced by [REDACTED] as detailed in DPU Exhibit 6.1. After the state
81 allocation is applied, based on the intrastate allocation factor of 56.43% for
82 Account 2210, Central Office Switching Equipment, the result is an intrastate
83 adjustment of [REDACTED]. This allocation factor of 56.43% is given in Supplement
84 B to the Application of the Carbon/Emery Rate Increase, where it shows the basic
85 study factors for the most recent cost study. We have made the adjustment by
86 taking the amount in Account 2210 and imputing that amount that could have
87 been collected as revenue.

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89 An argument could be made that, since Carbon/Emery can recover these costs
90 over a five-year period, the [REDACTED] should be divided by five to reflect this fact.
91 There are at least two reasons this argument does not work.

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93 First, the entire cost of [REDACTED] was incurred and reflected during the test year
94 of 2004. It would only be fair that, if the entire [REDACTED] increases the revenue
95 requirement, the entire [REDACTED] should be eliminated. The fact that the FCC
96 allows the Company to recover the costs over a five-year period is not pertinent
97 when the entire cost is incurred during the test year. The issue is not to properly
98 reflect the recovery of revenue and allow the Company to collect it over a five-
99 year period just so that it can increase its revenue requirement for the test year.
100 The issue is that the Company incurred a one-time cost of implementing LNP and
101 it should be reflected as such, not as a regularly-occurring item over the next five
102 years. In fact, a year is already gone and the Company now has only four more
103 years to recover the LNP costs. Chances are that, if the Company has not taken
104 any measures to recover the costs by now, it will never do so and would just as
105 soon have the entire state's ratepayers foot the bill out of the USF. And, since one
106 year has already lapsed since it incurred the costs, the longest the Company would
107 have to recover its costs is four years, not five.

108

109 Second, if the Company charges its ratepayers over a five-year period, each
110 ratepayer would take a hit for [REDACTED] per month; whereas, if it charges ratepayers

111 over a one-year period, each ratepayer would take a hit for [REDACTED] per month. It
112 would not be cost effective to place a charge of [REDACTED] per month for five years on
113 customers' bills as opposed to [REDACTED] per month for one year. Also, the Company
114 would need to explain the item to customers for five years rather than for one
115 year. The FCC allows companies to charge as much \$0.53 per customer per
116 month. By comparison, Qwest has charged its customers \$0.43 per month for
117 recovery of its LNP expenses.

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2. POLE ATTACHMENTS

121 **Q. PLEASE EXPLAIN THE ADJUSTMENT FOR POLE ATTACHMENTS**

122 A. PacifiCorp and the local cable television company, CATV, have attached their
123 facilities to Carbon/Emery's poles but the Company has not billed them for those
124 attachments to date. Such billings would produce revenue that would offset some
125 of the amount, for which the Company is requesting in this rate case.

126

127 Carbon/Emery's officials provided information which indicated that PacifiCorp
128 had [REDACTED] unbilled attachments to Carbon/Emery's poles and CATV had [REDACTED]
129 unbilled attachments. The Company also stated that PacifiCorp billed

130 Carbon/Emery a total of [REDACTED] for its [REDACTED] attachments to PacifiCorp's
131 facilities in 2004.

132

133 Taking the average that Carbon/Emery paid for its attachments to PacifiCorp's
134 poles of [REDACTED] per pole and multiplying it by the unbilled attachments that both
135 PacifiCorp and CATV had on Carbon/Emery's poles in 2004, Carbon/Emery
136 could have received an additional [REDACTED] in revenue during the test year of 2004
137 and would need that much less in revenue to meet its revenue requirement. This
138 is detailed in DPU Exhibit 6.2.

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141 **3. OUT-OF-PERIOD ADJUSTMENTS**

142 **Q. PLEASE DESCRIBE THE ADJUSTMENTS FOR OUT-OF-PERIOD**
143 **ADJUSTMENTS.**

144 A. Account 5082.2, Interstate Switched Access Revenue, includes a reimbursement
145 to UBET Telecom for transited traffic on Carbon/Emery's network in the amount
146 of [REDACTED], which is a true-up for the year 2003. Carbon/Emery did not make
147 an adjustment in its filing, which means that its revenue requirement is overstated
148 by [REDACTED]. In other words, without this true-up for the out-of-period
149 adjustment, Carbon/Emery's revenue would be [REDACTED] higher and would
150 mean that it would require that much less in its revenue requirement which it is
151 seeking in this rate case.

152

153 This adjustment is similar to the adjustment made by Carbon/Emery in Exhibit S-
154 11, in which it removed an out-of-period item in Account 5082.43, Prior Period
155 Adjustments—NECA for [REDACTED].

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157 Also, in Account 5084.20, State Switched Access Revenue, is the intrastate
158 portion of the true-up to UBET Telecom in the amount of [REDACTED]. Again,
159 Carbon/Emery did not make an adjustment for this in its filing, so this results in
160 the revenue requirement being overstated by [REDACTED].

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162 In Account 5083.00, Interstate Special Access Revenue, there are billing
163 adjustments or true-ups of CABS billings in the amounts of [REDACTED] and
164 [REDACTED]. These adjustments were made in March and May of 2004 and there
165 is no evidence that any offsets were made before those months in 2004, which
166 means that these are adjustments for prior periods, or out of the 2004 test year.

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168 The calculation is made by simply adding the amounts of the four out-of-period
169 true-ups, which total [REDACTED]. This is detailed in DPU Exhibit 6.3.

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IV. CONCLUSION

173 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

174 **A.** Yes.

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RESUME
BART S. CROXFORD

EDUCATION:

Bachelor of Arts, Accounting: University of Utah, 1976, Magna Cum Laude

CPA STATUS:

Licensed in Utah since 1981

EMPLOYMENT:

July 1997 to present:	Utah Division of Public Utilities 160 East 300 South, 4 th Floor Salt Lake City, UT 84111
Position:	Utility Regulatory Analyst
Description:	Primary responsibilities include reviewing and analyzing financial statements, tariffs, contracts, and applications of telecommunications companies and making recommendations to the Commission. Responsibilities also include auditing telecommunications companies in preparation of rate cases.
Jan. 1989 to Nov. 1995:	PacifiCorp/Utah Power & Light Company 825 NE Multnomah Portland, OR 97032
Position:	Power Analyst
Description:	Compiled and analyzed power plant loads and costs for management.
April 1977 to Jan. 1989:	Utah Power & Light Company 1407 W. North Temple Salt Lake City, UT 84116
Position:	Accountant
Description:	Prepared cost analyses and billings involving Company property.
