BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

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In the Matter of the Complaint of McLeodUSA Telecommunications Services, Inc., against Qwest Corporation for Enforcement of Commission-Approved Interconnection Agreement.

Docket No. 06-2249-01

SURREBUTTAL TESTIMONY

OF

SIDNEY L. MORRISON

On behalf of

McLeodUSA Telecommunications Services, Inc.

May19, 2006

PUBLIC VERSION

TABLE OF CONTENTS

I.	INTRODUCTION AND PURPOSE OF TESTIMONY	1
II.	RESPONSE TO QWEST WITNESS ROBERT HUBBARD	2
А.	Quest's Contention that DC Power Plant Is Sized Based on the Ordered Amperage of CLEC Power Cables Is Incorrect and Inconsistent With Owest's Own Power Engineering Manuals	4
B.	Qwest's Testimony That It Must Size DC Power Plant To List 2 Drain For CLECs Due To Unforecasted CLEC Usage is False	7
C.	Contrary to Qwest's Claims, McLeodUSA Is Not Attempting To Avoid Paying For DC Power Plant That Was Built By Qwest for McLeodUSA's Use	18
D.	Mr. Hubbard's Example of Power Users Simultaneously Needing List 2 Drain Is Extremely Far-Fetched and Does Not Support Qwest's Notion of Sizing DC Power Plant Based On the Amperage of CLEC Power Cable Orders	10
E.	McLeodUSA Is Not Over-Sizing Its Power Distribution Cables, as Mr. Hubbard implies, and, if anything, it is Qwest who is oversizing facilities within the DC power system	19
F.	Qwest Is Backing Away From Its Argument That CLEC Orders for Power Cables Cause Qwest To Invest in DC Power Plant, Presumably Because This Argument Has Been Shown To be False	24
G.	 Qwest's view on DC Power Plant sizing is not appropriate in either the "real world" or in a forward-looking environment Mr. Hubbard's Testimony is misleading in a number of additional respects 	26
III. R	ESPONSE TO QWEST WITNESS WILLIAM EASTON	32
А.	Mr. Easton's Testimony On Qwest's Power Reduction and Power Restoration Offerings Is Misleading	32



I.	INTRODUCTION AND PURPOSE OF TESTIMONY
Q.	PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.
A.	My name is Sidney L Morrison. My business address is 550 Sunset Lakes Boulevard
	SW, Sunset Beach, North Carolina 28468-4900.
Q.	ARE YOU THE SAME SIDNEY MORRISON WHO FILED DIRECT
	TESTIMONY IN THIS PROCEEDING ON APRIL 14, 2006?
A.	Yes, I am.
Q.	ON WHOSE BEHALF IS YOUR SURREBUTTAL TESTIMONY BEING
	SUBMITTED?
A.	McLeodUSA Telecommunications Services, Inc. (hereafter "McLeodUSA").
Q.	WHAT IS THE PURPOSE OF YOUR SURREBUTTAL TESTIMONY?
A.	My surrebuttal testimony responds to the rebuttal testimony of Qwest Corporation's
	("Qwest's") point witness on engineering issues, Robert J. Hubbard, ¹ filed in this docket
	on May 12, 2006, and I will address the rebuttal testimony of Qwest witness William R.

² Rebuttal Testimony and Exhibits of William R. Easton, Utah Public Service Commission Docket No. 06-2249-01, May 12, 2006 ("Easton Rebuttal").



¹ Rebuttal Testimony and Exhibits of Robert J. Hubbard, Utah Public Service Commission Docket No. 06-2249-01, May 12, 2006 ("Hubbard Rebuttal").

II. **RESPONSE TO QWEST WITNESS ROBERT HUBBARD** HAVE YOU REVIEWED THE REBUTTAL TESTIMONY OF OWEST Q. WITNESS ROBERT HUBBARD? A. Yes, I have. Mr. Hubbard is Owest's point witness on central office power engineering and design. DO YOU HAVE ANY GENERAL COMMENTS REGARDING MR. HUBBARD'S Q. **REBUTTAL TESTMONY?** Yes, I have several. First, Mr. Hubbard's rebuttal testimony is internally inconsistent on A. an issue that is very significant to this case. For instance, compare page 6, lines 2 - 8 of Mr. Hubbard's rebuttal testimony, where he testifies (incorrectly, in my opinion) that Qwest sizes DC power plant based on the List 1 drain of Qwest's equipment and List 2 drain of competitive local exchange carrier ("CLEC") equipment, to page 10, lines 4-5of Mr. Hubbard's rebuttal testimony where he testifies (incorrectly, in my opinion) that Qwest sizes DC power plant based on orders (or List 2 drain) of Qwest and CLECs. DC power plants cannot be sized in both of the ways that Mr. Hubbard describes simultaneously, and I explain that DC power plant is actually sized by Qwest neither one of these ways. Second, my surrebuttal testimony will show that Mr. Hubbard either seriously misunderstands Qwest's own engineering manuals/requirements and efficient engineering practices or is intentionally ignoring them in an attempt to salvage Owest's fundamentally flawed position in this case. Though I provided a significant amount of



position in this case, Mr. Hubbard did not even attempt to address them in his rebuttal testimony.

Third, Mr. Hubbard's testimony makes it appear as if Qwest has absolutely no idea what to expect with regard to the power draw associated with McLeodUSA's collocated equipment. He claims that Qwest must know the precise forecasted power usage of McLeodUSA's and other CLECs' in the central office in order to design DC power plant in the manner described in its engineering manuals and a manner in which Quest sizes DC power plant for its own equipment, or else it must size DC power plant for CLECs based on List 2 drain. This is simply not true. Qwest has a host of information available to it to engineer and size DC power plant, including the precise amount and type of equipment housed therein, number and type of circuits to be served by the equipment, power draw measurements taken by Qwest over time, office wide busy hour usage, as well as many years of combined experience engineering central office power systems. Mr. Hubbard would have the Commission believe that Owest power engineers are "asleep at the wheel" with regard to forecasting and planning for future power draw requirements (at least for CLECs), and that Qwest's engineers focus solely on power cable orders for CLECs when sizing DC power plant despite the fact that Qwest knows for a fact that CLECs' actual usage will be far below that level. While engineering power systems in a central office is difficult and sophisticated work, there are precise guidelines to follow in order to provide clear direction in the face of this complexity and ensure reliability and safety for all power users. And addressing complex power engineering forecasts and augments for the central office is precisely what Qwest has employed and trained its power engineers to do.



Fourth, Qwest's position rests on the premise that it has "partitioned" DC power plant capacity for CLECs, such that a certain amount of DC power plant (i.e., the level of amperage associated with the CLEC power cable order) will be reserved and available to the CLEC at all times. Again, Qwest is wrong, as the DC power plant is a shared resource of the central office, and there is no such "partitioning" going on in Qwest central offices – nor should there be.

Fifth, in a final attempt to salvage a Qwest position that utterly fails to square with Qwest's own engineering manuals, the stated positions of its affiliates and common sense, Mr. Hubbard provides an example that purportedly shows an instance wherein a CLEC's collocated equipment would draw List 2 drain (or an amount close to this level). However, the example he provides is so far-fetched that the power systems in central offices are not designed to accommodate it such an unlikely event. Mr. Hubbard's example assumes away the existence of a backup AC power source that would electrify equipment in the central office in the case of a commercial AC power failure. This single, highly unlikely, example certainly is not demonstrative of the need to size DC power plant based on List 2 drain.

A. Qwest's Contention that DC Power Plant Is Sized Based on the Ordered Amperage of CLEC Power Cables Is Incorrect and Inconsistent With Qwest's Own Power Engineering Manuals

Q. WHAT IS THE PRIMARY DISAGREEMENT BETWEEN YOU AND MR. HUBBARD?

A. Mr. Hubbard testifies that Qwest sizes the shared DC power plant of the central office
 (*e.g.*, batteries, rectifiers, generators) for Qwest's equipment based on List 1 drain, while



94 at the same time sizing DC power plant for CLECs' equipment based on CLEC power 95 cable orders (or a higher List 2 drain).³ I, on the other hand, contend that DC power plant 96 is sized by Qwest based on the total List 1 drain (or peak "busy hour" usage under normal 97 operating conditions) of all equipment powered by the DC power plant in the central 98 office. 99 100 Q. IS THIS PARTICULAR DIFFERENCE OF OPINION SIGNIFICANT? 101 Yes, very significant. The issue is significant because the DC Power Measuring A. 102 Amendment should be interpreted, and, in turn, the DC Power Plant charge should be 103 applied, by Qwest in a manner consistent with the way in which this DC power plant 104 equipment is engineered and sized within Owest's central offices – a point on which 105 Qwest agreed in another state.⁴ Yet, Mr. Hubbard's assertion that central office 106 engineers size DC power plant according to CLEC orders for power cables is flatly false 107 and contrary to Owest's own engineering manuals and requirements. 108 109 Q. PLEASE ELABORATE ON HOW MR. HUBBARD'S ASSERTION THAT 110 QWEST SIZES DC POWER PLANT BASED ON CLEC POWER CABLE 111 **ORDERS CONFLICTS WITH OWEST'S POWER ENGINEERING MANUALS** 112 AND REQUIREMENTS. 113 A. This inconsistency becomes quite evident when Mr. Hubbard's assertion that Qwest sizes 114 DC power plant for CLECs based on List 2 drain ["Qwest uses the ordered amount to 115 size the power plant capacity made available to CLECs" and "Qwest assumes that the

⁴ Mr. Hubbard testified in Iowa: "Qwest's interpretation of the overall structure and language of the DC Power Measuring Amendment is consistent with how power plants are sized and built." Hubbard Iowa Reply Testimony, Iowa Docket FCU-06-20, p. 3, lines 12 – 14.



³ Hubbard Rebuttal, page 6, lines 2 - 8.

	II	
116		order is based on List 2 Drain"] ⁵ is compared to the following excerpt taken verbatim
117		from Bellcore technical document "Power Systems Installation Planning" BR-790-100-
118		652, wherein it is describing the power study procedure used for sizing DC power plant
119		as follows: ***BEGIN CONFIDENTIAL
120		
121		
122		
123		
124		A plain reading of this language clearly shows that DC
125		power plant is not sized based on List 2 drain, as Mr. Hubbard claims, but on List 1 drain
126		of all equipment in the central office. There are numerous additional inconsistencies
127		between Mr. Hubbard's claims and Qwest's engineering manuals and requirements as
128		shown by my direct testimony at pages 31 – 35.
129		
130	Q.	BUT MR. HUBBARD SUGGESTS THAT THE INTRODUCTION OF LOCAL
131		COMPETITION AND COLLOCATED CLECS SOMEHOW CHANGED THE
132		WAY IN WHICH QWEST MUST ENGINEER AND SIZE DC POWER PLANT
133		IN ITS CENTRAL OFFICES. ⁶ IS HE CORRECT?
134	А.	No. The engineering documents to which I refer that show the flaws in Mr. Hubbard's
135		view existed prior to 1996 and are still relevant today, meaning that regardless of the
136		number of power users in the central office, DC power plant is to be sized based on the
137		aggregate List 1 drain of the equipment being powered. In other words, DC power plant
138		is sized to accommodate <i>loads</i> and not <i>carriers</i> . To the extent that any of these
	5	Hubbard Rebuttal, page 6, lines 7 – 8 and lines 3 – 4. Hubbard Rebuttal, page 14, lines 21 – 23.



Hubbard Rebuttal, page 6, lines 7 - 8 and lines 3 - 4. 5

⁶ Hubbard Rebuttal, page 14, lines 21 - 23.

160 161

139		engineering practices would have required modification when the number of power users
140		in a central office increased due to the introduction of local competition, the referenced
141		manuals would have undoubtedly been updated over the past decade to reflect these
142		changes. Instead, these manuals specifically warn against the engineering practices that
143		Qwest advocates here and states that sizing DC power plant based on List 2 drain will
144		result in ***BEGIN CONFIDENTIAL END CONFIDENTIAL ***
145		of the DC power plant facilities. ⁷
146		
147	Q.	YOU PROVIDED IN YOUR DIRECT TESTIMONY A SIGNIFICANT AMOUNT
148		OF INFORMATION FROM QWEST'S OWN ENGINEERING MANUALS THAT
149		REFUTES QWEST'S REBUTTAL TESTIMONY IN THIS CASE. DID QWEST
149 150		REFUTES QWEST'S REBUTTAL TESTIMONY IN THIS CASE. DID QWEST EVEN ATTEMPT TO EXPLAIN THESE GLARING INCONSISTENCIES?
149 150 151	А.	REFUTES QWEST'S REBUTTAL TESTIMONY IN THIS CASE. DID QWEST EVEN ATTEMPT TO EXPLAIN THESE GLARING INCONSISTENCIES? No. Though I pointed to no fewer than 5 power engineering manuals used to size and
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B. Qwest's Testimony That It Must Size DC Power Plant To List 2 Drain For CLECs Due To Unforecasted CLEC Usage is False

⁷ See, Direct Testimony of Sidney Morrison, filed April 14, 2006 ("Morrison Direct"), page 33, line 740 – page 34, line 763.



162Q.MR. HUBBARD CLAIMS THAT THE PURPORTED DIFFERENCE IN THE163WAY QWEST SIZES DC POWER PLANT FOR CLECS' EQUIPMENT VERSUS164QWEST'S EQUIPMENT IS REASONABLE BECAUSE "QWEST DOES NOT165KNOW, AND CANNOT REASONABLY FORECAST, THE DRAW THAT CLEC166EQUIPMENT WILL TAKE, SO QWEST USES THE ORDERED AMOUNT TO167SIZE THE DC POWER PLANT CAPACITY MADE AVAILABLE TO CLECS."8168IS MR. HUBBARD CORRECT?

169 No. I explained in my direct testimony that Qwest has a host of information at its A. 170 disposal to appropriately plan for the total power draw that will be demanded of the 171 central office DC power plant.⁹ Further, Qwest has many years of experience in 172 designing DC power plants within central offices and knows full well to expect nothing 173 close to List 2 drain in terms of usage, and therefore, not to size the central office power 174 plant to the List 2 drain associated with CLEC power cables. Mr. Hubbard's insistence 175 that Owest's power engineers have only one piece of data (i.e., the power cable order of 176 the CLEC) and is blind to all other information at Qwest's disposal (including actual, 177 measured busy hour drains of the central office) when sizing DC power plant is simply 178 not believable. There have been collocators of various types in Qwest COs for a long 179 time using the DC power plant. That experience alone would tell the Qwest engineers 180 about the amount of DC power a collocator would use.

181 182

183

184

Q. MR. HUBBARD PROVIDED CONFIDENTIAL EXHIBIT RJH_1 WHICH SHOWS THE ORDERED AMPERAGE OF THE POWER CABLES SERVING MCLEODUSA'S COLLOCATIONS IN UTAH AS WELL AS THE MEASURED



⁸ Hubbard Rebuttal, page 6, lines 6 - 8.

⁹ Morrison Direct, pages 39 - 40.

185		USAGE FOR THESE COLLOCATIONS. DOES THIS EXHIBIT ILLUSTRATE
186		THE PROBLEM WITH QWEST'S PURPORTED DC POWER PLANT
187		ENGINEERING PRACTICES FOR CLECS AND THE MANNER IN WHICH
188		QWEST APPLIES THE POWER PLANT CHARGE?
189	А.	Yes. This exhibit shows that, on average, McLeodUSA's power usage is ***BEGIN
190		CONFIDENTIAL END CONFIDENTIAL*** of the amperage associated with
191		McLeodUSA's order for power cables. Or, in other words, the "as ordered" amount
192		exceeds the "as consumed" amount by almost ***BEGIN CONFIDENTIAL
193		END CONFIDENTIAL***. Given Mr. Hubbard's claims that Qwest builds DC power
194		plant based on CLEC power cable orders and given Qwest's Power Plant rate application
195		on "as ordered" amperage, Exhibit RJH_1 shows that Qwest's engineering practices will
196		lead to significant oversizing of DC power plant facilities in the central office and much
197		higher Power Plant charges for McLeodUSA.
198		Importantly, there are both engineering reasons and business reasons for CLECs
199		ordering power cables that are capable of carrying much larger amounts of power than
200		the power they will actually consume. And since McLeodUSA pays Qwest for these
201		power cables when ordered, Qwest is not harmed by this engineering practice.
202		
203	Q.	ABOVE YOU ADDRESSED QWEST'S CLAIM THAT IT MUST SIZE DC
204		POWER PLANT BASED ON CLEC POWER CABLE ORDERS BECAUSE
205		QWEST WOULD ALLEGEDLY HAVE NO IDEA WHAT TO EXPECT WITH
206		REGARD TO MCLEODUSA'S POWER USAGE. HAS EXHIBIT RJH_1
207		PROVIDED BY MR. HUBBARD SHOWN THIS TO BE INACCURATE?



208 Yes. I am representing McLeodUSA in complaints against Qwest regarding its A. 209 application of the Power Plant charge in Utah, as well as Colorado, Arizona, Washington 210 and Iowa. Qwest has provided exhibits similar to Utah Exhibit RJH_1 showing "as 211 ordered" and "as consumed" data for McLeodUSA in all of these states. After reviewing 212 this data across states, I am beginning to see general trends forming in the data. In 213 general, I am observing that, based on Qwest's own measurements, Qwest could expect 214 McLeodUSA to actually consume anywhere from between about ***BEGIN 215 **END CONFIDENTIAL***** of the ordered CONFIDENTIAL 216 amperage of its power cables. I should note that this number is general across states and is specific to McLeodUSA.¹⁰ Following Mr. Hubbard's logic, we would have to believe 217 218 that Owest power engineers would simply ignore this data clearly showing "across the 219 board" and significant differences between the ordered amperage of the power cables and 220 the power consumed when sizing DC power plant and, instead, blindly add additional DC 221 power plant equipment to accommodate CLEC orders for power cables. Such actions on 222 Qwest's part would not be prudent or consistent with its engineering manuals. Though I 223 am not suggesting that Qwest should use this McLeodUSA data as an engineering 224 standard, I am saying that Qwest's claim that it does not know what to expect with regard 225 to McLeodUSA's power draw is not supported by the facts – as the data clearly shows 226 that McLeodUSA's power usage will consistently fall well below the amperage of its 227 power cables (by design). This trend holds true regardless of state or central office. And 228 since telecommunications equipment power consumes power in a similar manner

¹⁰ I should also note that I am not endorsing this data be used by Qwest to size DC power plant. The purpose of this data is to show that Mr. Hubbard's claim that Qwest must size DC power plant for CLECs based on CLEC power cables orders (or List 2 drain) because it would have no idea what to expect in terms of CLEC power usage is factually inaccurate.



	regardless of carrier, and all carriers are required to size power cables to the higher List 2
	drain, I would expect to see similar trends for other CLECs as well as Qwest.
	Furthermore, though Exhibit RJH_1 shows a small degree of fluctuation between
	power measurement periods (about ***BEGIN CONFIDENTIAL END
	CONFIDENTIAL *** across the state), since the true trigger for DC power plant sizing
	is the aggregate List 1 drain of the central office, the DC power plant would
	accommodate the peak load of all powered equipment in the central office. Company-
	specific fluctuations in power usage for collocations would be "smoothed out" when they
	are combined with the much larger busy hour drain of the rest of the central office,
	including Owest's equipment.
Q.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS
Q.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED?
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed"
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where he states that there is no correlation between ordered amounts and actual usage – and that
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where he states that there is no correlation between ordered amounts and actual usage – and that the lack of this correlation is a critical point. However, I completely disagree with the
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where he states that there is no correlation between ordered amounts and actual usage – and that the lack of this correlation is a critical point. However, I completely disagree with the conclusion he draws from this observation, i.e., "that the only prudent course of action at
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where he states that there is no correlation between ordered amounts and actual usage – and that the lack of this correlation is a critical point. However, I completely disagree with the conclusion he draws from this observation, i.e., "that the only prudent course of action at the time the order is placed is to engineer in accordance with the ordered amounts." ¹¹
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where he states that there is no correlation between ordered amounts and actual usage – and that the lack of this correlation is a critical point. However, I completely disagree with the conclusion he draws from this observation, i.e., "that the only prudent course of action at the time the order is placed is to engineer in accordance with the ordered amounts." ¹¹ The reason this is not a prudent course of action is because Qwest knows for a fact that
Q. A.	IS IT YOUR TESTIMONY THAT THE "AS ORDERED" AND "AS CONSUMED" AMOUNTS ARE CORRELATED? No. Though I have described a general trend that has emerged when analyzing this data across states (i.e., that the "as ordered" amount significantly exceeds the "as consumed" amount in all instances), I agree with Mr. Hubbard's testimony at page 8, line 17, where he states that there is no correlation between ordered amounts and actual usage – and that the lack of this correlation is a critical point. However, I completely disagree with the conclusion he draws from this observation, i.e., "that the only prudent course of action at the time the order is placed is to engineer in accordance with the ordered amounts." ¹¹ The reason this is not a prudent course of action is because Qwest knows for a fact that McLeodUSA's power usage will be below the "as ordered" amperage because this



¹¹ Hubbard Rebuttal, page 8, lines 19 – 20.

252		measurements Qwest takes, as well as the other information available to Qwest on the
253		collocation application, for instance. Hence, the reason "as ordered" and "as consumed"
254		amounts are not correlated is because they both spring from different engineering
255		requirements (List 2 drain versus List 1 drain, respectively) and are, therefore, not
256		correlated by design. This means that there is also no correlation between the "as
257		ordered" amperages of Qwest's power cables and Qwest's "as consumed" power.
258		
259	Q.	DO YOU EXPECT QWEST TO PROJECT MCLEODUSA'S POWER USAGE IF
260		MCLEODUSA ITSELF CANNOT DO SO, AS MR. HUBBARD CLAIMS AT
261		PAGE 11 OF HIS REBUTTAL? ¹²
262	A.	No, this is not my testimony. However, I do expect Qwest to properly size power
263		systems in its central office – including adhering to its own engineering manuals and
264		good engineering practices – and this would require sizing DC power plant based on the
265		aggregate List 1 drain of the central office.
266		Further, Mr. Hubbard's criticism misses the point. By sizing according to
267		established engineering practices, Qwest will have no need to precisely forecast the
268		individual, real-time power usage of McLeodUSA when sizing DC power plant because
269		it will already be monitoring McLeodUSA's power usage within the aggregate busy hour
270		drain of the central office. Hence, to the extent that Qwest is sizing DC power plant
271		properly, Mr. Hubbard's concern would be rendered moot.
272		
070		

ARE YOU SAYING THAT QWEST REALLY DOESN'T NEED TO KNOW AT **Q**. THE OUTSET WHAT MCLEODUSA'S BUSINESS PLAN/FORECAST IS OR



¹² Hubbard Rebuttal, page 11, lines 11 - 13.

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WHEN ITS EQUIPMENT WILL BE FULLY CARDED, AS MR. HUBBARD INSINUATES OWEST DOES?¹³

277 A. First, Mr. Starkey explains that McLeodUSA does indeed provide forecasts for circuits to 278 Owest, and amends those forecasts if need be. Hence, Owest does have a good idea of 279 McLeodUSA's business plan/forecast and when (or, maybe more appropriately, if) 280 McLeodUSA's equipment will be fully carded. That being said, these factors are not all 281 that relevant to the exercise of sizing DC power plant in a central office. Mr. Hubbard 282 alleges that my testimony explaining that CLECs order power cables based on capacity 283 they will ultimately need is true but irrelevant. I disagree. When McLeodUSA orders 284 these larger power cables, it pays for them in the form of nonrecurring and recurring 285 charges, and McLeodUSA pays more, the larger the capacity of the cable. So, the power 286 cables - regardless of size - are "bought and paid for" by McLeodUSA. However, when 287 McLeodUSA originally orders its power cables, McLeodUSA's actual usage is zero 288 because its equipment is not up and running vet, as Mr. Hubbard recognizes. Once 289 McLeodUSA collocates equipment – equipment that Qwest is made aware of in the 290 collocation application – and begins to draw power, McLeodUSA's busy hour drain will 291 be "added to the mix" of the central office and monitored by Qwest. Certainly, Qwest 292 has sufficient information to determine if the usage consumed by McLeodUSA's 293 collocated equipment would exceed the DC power plant augmentation threshold when 294 combined with the remaining List 1 drain of the central office. It is this aggregate busy 295 hour usage that will then be used by Qwest to size the DC power plant. Since Qwest 296 sizes DC power plant based on aggregate List 1 drain of the central office, 297 McLeodUSA's future business plans or the date on which McLeodUSA's equipment will



¹³ Hubbard Rebuttal, page 9, lines 5 - 7.

298 be fully carded (if it ever is) is really irrelevant. If that day comes, Owest will observe 299 the power drain associated with these changes in the aggregate busy hour drain of the 300 central office through routine monitoring and can plan to meet the total drain of the 301 central office accordingly. 302 303 Q. DOES THE FACT THAT THERE WAS NO USAGE TO TAKE INTO ACCOUNT 304 WHEN MCLEODUSA ORIGINALLY ORDERED ITS POWER CABLES MEAN 305 THAT QWEST SHOULD HAVE BUILT ITS DC POWER PLANT TO 306 ACCOMMODATE THE AMPERAGE ASSOCIATED WITH MCLEODUSA'S 307 **POWER ORDER?14** 308 A. No. Indeed, the fact that there was no usage associated with McLeodUSA's order for a 309 175 amp power cable, for instance, exposes the folly of Qwest building 175 amps of DC 310 power plant to accommodate this power cable order. A more appropriate way in which to 311 address this situation – and the way Owest's engineering manuals require this situation to 312 be handled as well as the manner in which Mr. Hubbard concedes it sizes DC power plant 313 for its own equipment – is for Qwest to monitor the total List 1 drain of the central office 314 and ensure that its DC power plant can accommodate this peak usage level. Conceivably, 315 McLeodUSA could order and install power cables (which it would pay for through 316 separate nonrecurring and recurring charges), never draw 1 Amp of power, but following 317 Owest's logic, Owest would purportedly build 175 amps of DC power plant capacity and 318 begin billing McLeodUSA \$1,363.72 (175 x \$7.7927) in monthly charges associated with 319 the Power Plant charge. However, since Qwest did not actually build the 175 amp worth 320 of DC power plant for McLeodUSA's power cable order, McLeodUSA would be paying



¹⁴ Hubbard Rebuttal, page 10, lines 5 - 8.

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321		for DC power plant McLeodUSA never used and Qwest never built (assuming Qwest is
322		following proper engineering guidelines).
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324	Q.	MR. HUBBARD TESTIFIES THAT "A CAREFUL READING" OF YOUR
325		TESTIMONY SHOWS THAT MCLEODUSA ONLY PROVIDES A
326		DESCRIPTION OF THE EQUIPMENT MCLEODUSA WILL COLLOCATE IN
327		THE COLLOCATION ORDER, AND NOT INFORMATION REGARDING
328		POWER DRAWS. WOULD YOU LIKE TO COMMENT?
329	A.	Yes. First, it is not my testimony that the collocation application form contains
330		information about actual McLeodUSA power draws as Mr. Hubbard insinuates.
331		However, the information that is provided regarding type and amount of equipment
332		(including model numbers) ¹⁵ as well as expected circuits supported by type is sufficient
333		for Qwest to determine whether the expected load of this equipment at the expected
334		utilization would necessitate an augment in the shared DC power plant, which may or
335		may not already be nearing the augment threshold based on the total power usage of all
336		existing power users in the central office (including Qwest). And the information that is
337		available to Qwest is certainly sufficient for Qwest to determine that McLeodUSA's
338		power usage will not come anywhere near List 2 drain. For instance, obviously if
339		McLeodUSA reports to Qwest via the application that it will initially collocate one
340		DSLAM and serve 800 DS0s and 28 DS1s, Qwest knows for certain that McLeodUSA
341		will not be using anywhere near the full capacity of an ordered 175 amp power cable.

¹⁵ With the vendor and model number of telecommunications equipment, a host of technical specification information is available about the equipment, including, oftentimes, the List 1 drain. In a circumstance where List 1 drain is not available through vendor information or through working knowledge, there are engineering processes used to estimate the List 1 drain for the equipment.



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342 Furthermore, as indicated in Mr. Hubbard's Confidential Exhibit RJH 1, Qwest 343 obviously knows the actual power draw of McLeodUSA by collocation, and measures 344 this usage per the terms of the Power Measuring Amendment periodically (see Exhibit 345 RJH 1, columns 5 - 7 of 7), and nothing prevents Owest from taking these measurements 346 during the busy hour such that it captures McLeodUSA's peak power usage. Therefore, 347 whether or not the collocation application contains power draw information, Qwest 348 knows this information as evidenced by Qwest's own exhibit, and Qwest will, over time, 349 observe power usage at the busy hour for the entire central office to ensure that the 350 central office's shared DC power plant is capable of handling this peak load. 351 There is no conceivable McLeodUSA's power draw could increase to a level that 352 would even register within the context of the total List 1 drain of the central office. Even if McLeodUSA collocated additional equipment and began winning a large amount of 353 354 customers, Qwest would be well aware of the power usage increases because 355 McLeodUSA would inform Owest about the type and amount of the additional collocated 356 equipment as well as the additional circuits served by this equipment in the form of 357 service orders for unbundled network elements ("UNEs") (as well as disconnects for 358 Qwest's customers given that most of these new customers would be former Qwest 359 customers, and therefore a near zero net impact on the DC power plant of the central 360 office). 361

Accordingly, Qwest would take into account all information available to it (including a known list of equipment in its central office by type and amount, power drain, past busy hour load patterns, etc.) as well as many combined years of experience in monitoring and sizing DC power systems to size the DC power plant to accommodate the



365 forecasted List 1 drain for that office. This is something Qwest does everyday in the 366 normal course of business. 367 368 YOU DISCUSS A NEAR NET ZERO IMPACT ON DC POWER PLANT Q. 369 **REGARDING CUSTOMER MIGRATION. PLEASE ELABORATE ON THIS** 370 POINT. 371 A vast majority (if not all) of the customers McLeodUSA "wins" would be migrating A. 372 away from another carrier in that central office (e.g., Qwest or another CLEC), which 373 means that as McLeodUSA experienced an increase in power usage, other carriers would 374 simultaneously experience a comparable decrease in their respective power usage. 375 Hence, unless McLeodUSA adds new customers that were not previously served by a 376 carrier in the central office, the above-mentioned offsetting impact would result in no 377 additional power draw demanded of the DC power plant in the central office, and as such, 378 no augment in DC power plant would be necessary. 379 380 Q. MR. HUBBARD CLAIMS THAT, "IN QWEST'S EXPERIENCE WITH 381 MCLEOD, SOME OF THIS EQUIPMENT IS EQUIPMENT THAT OWEST IS NOT FAMILIAR WITH."¹⁶ WOULD YOU LIKE TO COMMENT? 382 383 A. Yes. Mr. Hubbard provides no details regarding his claim, and therefore, I cannot 384 address his purported concerns. However, I find it hard to believe that Qwest is 385 unfamiliar with any piece of equipment McLeodUSA uses, particularly because all 386 equipment collocated in Qwest's office must meet certain standards and be approved for 387 collocation.



¹⁶ Hubbard Rebuttal, page11, lines 8 – 9.

C. Contrary to Qwest's Claims, McLeodUSA Is Not Attempting To Avoid Paying For DC Power Plant That Was Built By Qwest for McLeodUSA's Use

Q. IS MCLEODUSA ATTEMPTING TO AVOID PAYING FOR DC POWER PLANT

A. No. The following excerpt from Mr. Hubbard's reply testimony summarizes the major flaws in Mr. Hubbard's reasoning:

CAPACITY MADE AVAILABLE TO IT BY QWEST?

McLeod seems to want to have the originally ordered amount of power still available to them but to reduce their Power Plant charges so that they pay for much less capacity than is available to them.¹⁷

Since the term "originally ordered amount of power" is actually the "originally ordered amount of power associated with power cables," this excerpt shows that Mr. Hubbard's testimony and his assertion related to stranded investment is based on the flawed premise that McLeodUSA (or other CLEC) power cable orders trigger Qwest investment in DC power plant (or, in other words, Qwest sizes DC power plan for CLECs based on List 2 drain). I have thoroughly explained that this is not the case and such a view is contradictory to Qwest's own engineering requirements. Moreover, Mr. Hubbard attempts to suggest that Qwest somehow "partitions" (or dedicates) certain capacity within its DC power plant to accommodate McLeodUSA's equipment, individually. This is simply not the case. Rather, the DC power plant is shared by all powered equipment in the office, and Qwest does not, and should not, implement such a DC power plant "partitioning" to serve McLeodUSA, Qwest, or any other power user.



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¹⁷ Hubbard Rebuttal, page 13, lines 9 - 11.

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D.Mr. Hubbard's Example of Power Users Simultaneously Needing List2 Drain Is Extremely Far-Fetched and Does Not Support Qwest'sNotion of Sizing DC Power Plant Based On the Amperage of CLECPower Cable Orders

Q. MR. HUBBARD, AT PAGE 7 OF HIS REBUTTAL TESTIMONY, PROVIDES AN EXAMPLE WHEREIN A CLEC WOULD NEED LIST 2 DRAIN POWER PLANT CAPACITY. WOULD YOU LIKE TO RESPOND?

A. Yes. Mr. Hubbard's very extreme example is far-fetched and suggests that Qwest must engineer its central office DC power plant to accommodate any conceivable situation – which is simply not the case. Mr. Hubbard assumes that Qwest has a complete power failure within a central office and that the batteries are fully discharged. This would mean that, for whatever reason, Qwest chose not to (or was unable to) keep the backup AC generation unit operating,¹⁸ and the commercial power was not restored before the batteries fully discharged. However, Mr. Hubbard provides no reason why Qwest's backup AC generation would not be used, even though the backup generation (i.e., a diesel engine) could power the telecommunications equipment throughout a central office so long as Qwest poured diesel fuel into it (regardless of when the commercial AC power was restored). This assumption is especially unreasonable when one considers that Qwest would be testing its backup AC generation engine on a weekly basis to ensure that it would work properly when called upon to power the central office load. And even if we assume for the sake of argument that this actually happened, Qwest would stagger the

¹⁸ Mr. Hubbard testifies, "[f]or a time, a diesel engine would be supplying additional backup power for the batteries." However, Mr. Hubbard never explains why the diesel engine would only be used "for a time" when it could conceivably be used indefinitely, and would certainly be used by Qwest until commercial AC power is restored.



436 restarting of equipment in the central office such that not all equipment comes online at 437 once and any power draw surges associated with restart is spread over time. Mr. 438 Hubbard indicates as much by saying that Qwest makes sure that List 2 drain is available 439 to CLECs "ahead of Owest's own switch" - though he provides no information regarding 440 the order in which Qwest restarts equipment after a complete power failure. Given that 441 Mr. Hubbard provides no support for his extraordinary claim that Qwest would bring 442 CLEC equipment back online before Qwest's equipment, I do not believe it can be relied 443 upon as an indication of the order in which power would be restored in the central office in the case of such an unlikely occurrence. 444 445 446 Q. IF QWEST SIZES DC POWER PLANT BASED ON LIST 1 DRAIN OF QWEST'S 447 EQUIPMENT, HOW WOULD LIST 2 DRAIN BE AVAILABLE TO QWEST'S 448 EQUIPMENT IN THE CASE OF AN EXTREMELY RARE COMPLETE POWER 449 FAILURE DESCRIBED BY MR. HUBBARD? 450 A. That's a good question that Mr. Hubbard never answers. However, if we follow Qwest's 451 reasoning that it must size DC power plant based on CLEC orders for power because they 452 may simultaneously need List 2 drain someday (no matter how remote the possibility), 453 then it follows that Qwest would need to size DC power plant for Qwest based on List 2 454 drain because Qwest may need List 2 drain someday (given that the extreme case cited by 455 Mr. Hubbard would interrupt power supply to both CLEC and Qwest equipment). Yet, 456 Mr. Hubbard concedes that it sizes DC power plant based on the List 1 drain of Qwest's 457 equipment. This is just another example of an internal inconsistency in Mr. Hubbard's 458 position.



460 Q. MR. HUBBARD CLAIMS THAT YOU RECOGNIZE THE REALITY OF THE 461 NEED FOR QWEST TO SIZE DC POWER PLANT FOR CLECS BASED ON 462 LIST 2 DRAIN.¹⁹ IS THIS A FAIR CHARACTERIZATION OF YOUR 463 TESTIMONY?

464 A. No, it is not. Mr. Hubbard refers to my direct testimony at lines 240-249, where I explain 465 that two identical pieces of equipment, serving the same number of customers, could 466 have different power draws. This is simply an illustrative example of how 467 telecommunications equipment consumes power – whether that equipment is Qwest's 468 equipment or McLeodUSA's equipment. Mr. Hubbard tries to imply that this variation in 469 power consumption is unique to CLEC equipment, which is not true. Hence, 470 McLeodUSA's and Owest's telecommunications equipment consumes power in the same 471 manner, and to the extent that there is a need to size DC power plant for CLECs' 472 equipment due to these fluctuations (as Qwest claims), the same would hold true for 473 Owest's equipment – yet, Owest readily admits that it sizes DC power plant based on List 474 1 drain for its own equipment.

> This further highlights the discriminatory nature of Qwest's proposal. That is, though Qwest and McLeodUSA's equipment consumes power in the same manner, McLeodUSA faces disproportionately higher power charges than does Qwest due to Qwest's application of the Power Plant charge on an "as ordered" capacity.

Q. WHY DON'T POWER ENGINEERS SIMPLY ENGINEER THE DC POWER PLANT TO ACCOMMODATE ANY CONCEIVABLE AMOUNT OF DC

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¹⁹ Hubbard Rebuttal, page 6, lines 8 - 11.

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482		POWER PLANT THAT MAY BE DEMANDED BY THE EQUIPMENT
483		LOCATED IN A CENTRAL OFFICE?
484	А.	This would be unrealistic, wasteful and unnecessary. As was discussed in my direct
485		testimony, power engineers monitor the actual usage of the DC power plant and augment
486		that equipment over time as the power requirements of the central office change.
487		Installing DC power plant infrastructure that would handle every conceivable level of
488		power draw (no matter how remote the possibility is) would force the wasteful
489		investment in power equipment that will never be used. In a basic example, if a CLEC
490		orders a 200 amp power cable and Qwest's central office engineer determines that it has
491		excess rectifier capacity of 400 amps, it would be unnecessary, wasteful and contrary to
492		established engineering practices to go forward with installing an additional 200 amps of
493		rectifier capacity.
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495 496 497 498		E. McLeodUSA Is Not Over-Sizing Its Power Distribution Cables, as Mr. Hubbard implies, and, if anything, it is Qwest who is oversizing facilities within the DC power system
499	Q.	MR. HUBBARD PORTRAYS MCLEODUSA'S CABLE ORDERS AS
500		"OVERSIZED." ²⁰ IS THIS AN ACCURATE PORTRAYAL?
501	А.	No. I explained in detail why these cable orders are not over-sized – i.e., they are sized
502		based on List 2 drain and ultimate demand. ²¹ Mr. Hubbard goes on to testify that, "there
503		is no engineering reason why McLeod could not add power cable incrementally as it adds
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²⁰ Hubbard Rebuttal, page 14, line 10.
²¹ See, e.g., Morrison Direct, pages 20 – 24.

504		equipment in its collocation sites." ²² Again, this is incorrect. I have shown that
505		engineering requirements do, in fact, call for power cables to be sized based on List 2
506		drain. Hence, there is an engineering reason for McLeodUSA to order larger cables
507		instead of sizing them incremental to McLeodUSA's immediate or short term power
508		demand. Furthermore, periodic cable changes to reflect changing power usage exposes
509		McLeodUSA's collocated equipment to the increased likelihood of power outages,
510		exposes personnel to risk, and significantly increases McLeodUSA's costs. Mr. Starkey
511		elaborates on the cost CLECs would incur, based on Qwest Utah's rates to "swap out"
512		existing power cables for larger sizes. Again, McLeodUSA has bought and paid for these
513		cables when installed (and through monthly recurring charges) and, therefore, Qwest
514		should not care that McLeodUSA has larger power cables in place.
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516	Q.	DOES MR. HUBBARD'S TESTIMONY INDICATE THAT ANY OVERSIZING
517		IN POWER SYSTEM FACILITIES IS ATTRIBUTED TO QWEST'S – NOT
518		MCLEODUSA'S – POOR PLANNING?
519	A.	Yes. At page 14 of his rebuttal testimony, Mr. Hubbard testifies that since there was no
520		usage associated with McLeodUSA's collocation at the time McLeodUSA placed its
521		orders for power cables, "Qwest had to assume that McLeod was ordering power based
522		on their assumption that McLeod was going to serve a lot of customers and have a high
523		degree of utilization of their equipment. This has not proven to be a correct
524		assumption"
525		As discussed above, such an assumption on Qwest's part would have been a
526		critical mistake and it is hard for me to believe, based on my experience as a central

²² Hubbard Rebuttal, page 14, lines 12 - 14.



527		office engineer, that Qwest would have made such an assumption – especially given the
528		other information McLeodUSA provides to Qwest on its collocation application enabling
529		Qwest to plan accordingly. Further, since nearly every customer McLeodUSA wins in a
530		Qwest central office is a former customer of Qwest, Qwest is well aware (though UNE
531		orders as well as Qwest line losses) of McLeodUSA's growth in lines (which could
532		arguably translate to increasing power draw over time). ²³ Qwest certainly would not
533		reasonably assume that McLeodUSA would be using anything close to List 2 drain
534		anytime soon given that McLeodUSA's usage was zero and Qwest did not see a huge
535		migration of customers to McLeodUSA or an increase in the collocated equipment of
536		McLeodUSA.
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538 539 540 541		F.Qwest Is Backing Away From Its Argument That CLEC Orders for Power Cables Cause Qwest To Invest in DC Power Plant, Presumably Because This Argument Has Been Shown To be False
542	Q.	MR. HUBBARD CLARIFIED HIS IOWA TESTIMONY WHEREIN HE
543		CLAIMED THAT A MCLEODUSA ORDER FOR A 175 AMP POWER CABLE
544		WOULD "DEFINITELY" RESULT IN QWEST AUGMENTING ITS DC POWER
545		PLANT. WOULD YOU LIKE TO RESPOND?
546	A.	Yes. The testimony from Iowa to which I referred in my direct is provided below:
547 548 549		When McLeod submits orders asking for large amounts of power such as 425 amps, 300 amps, 225 amps, or even 175 amps, this will definitely trigger a power plant capacity growth job. ²⁴

²³ However, as I explain, since McLeodUSA's customers are largely former customers of other carriers in the central office, McLeodUSA winning a customer from another carrier in the central office (including Qwest) amounts to a net offset in power draw requirements on the DC power plant for that central office.

²⁴ Hubbard Rebuttal Testimony, Iowa Utilities Board Docket No. FCU-06-20, page 8, lines 12-14.



As you can tell, despite Mr. Hubbard's testimony in Utah that what he really "meant by that statement is that the larger the order, the closer or more likely Qwest would be to augment its power plant[,]"²⁵ that is clearly not what Mr. Hubbard's Iowa testimony says. Mr. Hubbard's use of the word "definitely" leaves no room for interpretation in my judgment.

Moreover, Mr. Hubbard's most recent explanation in Utah – that he meant that the larger the order, the more likely the augment – does not support Qwest's claim that DC power plant augments/investment are incremental to McLeodUSA orders for power cables. Rather, it really shows that the only way in which a McLeodUSA order for power will trigger a DC power plant augment is if the shared DC power plant resource of the central office is so close to peak capacity based on the existing List 1 drain of all power users, that the expected busy hour usage associated with McLeodUSA's equipment would exceed this threshold. In this case, McLeodUSA just happened to be "the next in line" to request power from a shared resource that was already exhausted through the power draw of other carriers' equipment. Mr. Starkey explains that McLeodUSA is not the "cost causer" in this instance because the need for DC power plant investment is not incremental to McLeodUSA's order.

Q. IS THERE A REASON WHY MR. HUBBARD FOUND IT NECESSARY TO CLARIFY HIS IOWA TESTIMONY?

A. Yes. The evidence in Iowa did not support Mr. Hubbard's claim that a CLEC power cable order would trigger a DC Power Plant growth job. As McLeodUSA demonstrated, Qwest's own exhibits in Iowa showed that numerous McLeodUSA orders for power



²⁵ Hubbard Rebuttal, page 12, lines 1 - 2.

ŀ	cables of 175 amps and greater triggered no DC power plant investment or augmentation
	on Qwest's part.
	<u>G. Other Issues</u>
	1. Qwest's view on DC Power Plant sizing is not appropriate in eith the "real world" or in a forward-looking environment
Q.	MR. HUBBARD STATES THAT YOU AND MR. STARKEY "SEEM TO WAN
	TO FOCUS ON HOW QWEST DESIGNS A DC POWER PLANT IN THE REA
	WORLD" AND CLAIMS THAT THIS SO-CALLED "ACTUAL COST"
	METHODOLOGY IS INCONSISTENT WITH TELRIC METHODOLOGY. ²⁶
	WOULD YOU LIKE TO COMMENT?
А.	Yes. Mr. Hubbard's insinuation is absurd. Mr. Starkey addresses TELRIC methodol
	issue in his testimony. However, what Mr. Hubbard is claiming is that TELRIC prici
	principles require Qwest to develop a power plant rate for CLECs based on ordered
	capacity of power cables. Not only is this not the manner in which Qwest's cost stud
	structured (as explained by Mr. Starkey), but such an "as ordered" assumption in
	developing a power plant rate would certainly not be least-cost, efficient or forward-
	looking (some of the tenets of TELRIC pricing). As Qwest's own engineering manua
	demonstrate, such an assumption would model a network that ***BEGIN
;	CONFIDENTIALEND CONFIDENTIAL*** power plant, wh
	would lead to power charges that significantly exceed the forward-looking costs and
	artificially high rates assessed on CLECs for collocation power



²⁶ Hubbard Rebuttal, page 5, lines 4 - 7.

McLeodUSA Telecommunications Services, Inc.

598 599 Q. ARE YOU ARE SAYING THAT A PROPER TELRIC COST STUDY WOULD 600 ASSUME THAT DC POWER PLANT IS SIZED BASED ON AGGREGATE 601 PEAK POWER USAGE IN THE CENTRAL OFFICE? 602 A. Yes. While Mr. Hubbard criticizes Mr. Starkey and me for focusing on the manner in 603 which DC power plant are sized in the "real world," this "real world" power plant sizing 604 is the appropriate focus since a forward-looking, least-cost network would still size DC 605 power plant in this manner. While I take no position on Qwest's collocation cost study 606 and the rate for Power Plant that is produced by it, Mr. Starkey informs me that the cost 607 study does, indeed, develop the Power Plant rate based on used amps – not ordered amps. 608 This is consistent with the way in which DC power plant would be sized in the "real 609 world" as well as in a forward-looking network design. 610 611 IF WE ASSUME FOR THE SAKE OF ARGUMENT THAT MR. HUBBARD IS Q. 612 CORRECT AND QWEST ACTUALLY SIZES DC POWER PLANT BASED ON 613 **CLEC POWER CABLE ORDERS, WOULD THIS CHANGE YOUR OPINION** THAT SUCH A PRACTICE IS NOT FORWARD-LOOKING? 614 615 A. Absolutely not. If Qwest were able to demonstrate that it actually did size DC power 616 plant based on the ordered amperage of CLEC power cables, as Mr. Hubbard claims, this 617 would show that Qwest is defying established, proper engineering practice and oversizing 618 DC power plant in its central offices. CLECs should not be held accountable (in this 619 case, in the form of higher DC Power Plant charges vis-à-vis Qwest) for Qwest 620 disregarding its own engineering practices and introducing engineering *inefficiencies*. In



621 my view, this is a textbook example of discrimination in the provisioning of bottleneck 622 facilities by an incumbent local exchange carrier. 623 624 2. Mr. Hubbard's Testimony is misleading in a number of additional 625 respects 626 627 Q. MR. HUBBARD TESTIFIES THAT YOU ARE "CONFUSED" ON THE ISSUE OF DECOMMISSIONING COLLOCATION SITES.²⁷ DOES MR. HUBBARD 628 629 SUPPORT HIS CLAIM OF ALLEGED CONFUSION? 630 No. Mr. Hubbard never cites to any issue on which I am confused. In the sentence A. 631 immediately following his claim of confusion, Mr. Hubbard confirms that my interpretation of Qwest's data request is correct.²⁸ Then, Mr. Hubbard goes on to explain 632 633 that since McLeodUSA's original orders for power cables, "Qwest has experienced a 634 reduction in the number of operating collocators, thus, a reduction in the amount of drain 635 on an existing power plant" – a point with which I have no reason to disagree. And since 636 I don't disagree with Mr. Hubbard's statement that Qwest's lower power drain doesn't impact the amount of power associated with McLeodUSA power cable order²⁹ or 637 Qwest's obligation to provide the usage associated with this order,³⁰ it is apparent that the 638 639 alleged confusion stems from my opinion that McLeodUSA is not obligated to pay the

³⁰ Hubbard Rebuttal, page 12, lines 20 – 21. Though Mr. Hubbard uses the term "capacity," as I have demonstrated above, List 2 drain would only be needed under the most remote and extreme circumstances.



²⁷ Hubbard Rebuttal, page 12, line 13.

²⁸ Hubbard Rebuttal, page 12, lines 13 - 16.

²⁹ Hubbard Rebuttal, page 12, lines 19 - 20.

Power Plant charge based on the ordered amount for power cables.³¹ This is the crux of this case.

Q. WOULD YOU LIKE TO COMMENT ON THE QUESTION POSED AT PAGE 13 LINES 1 – 4 OF MR. HUBBARD'S REBUTTAL TESTIMONY?

A. Yes. This questions states, "If *Qwest* has seen a reduction in the number of collocators and a reduction in the amount of power needed is there avenue that *McLeod* can proceed that would reduce their power plant charges?" (emphasis added) This question makes no sense. Contrary to Mr. Hubbard's insinuation, a reduction in the number of collocators (or power drain, for that matter) in Qwest's central offices would have no impact on whether McLeodUSA wants to reduce the amperages of its power cables and fuses/breakers. There is simply no relationship between the size of power distribution cables of McLeodUSA and the number of collocators in a central office, indicated by the fact that McLeodUSA ordered its power cables in the 1999-2000 time frame, and it has not reduced the amperages of these cables despite the reduction in collocators (and load) that Mr. Hubbard describes.

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Q. MR. HUBBARD TAKES ISSUE WITH YOUR DISCUSSION OF LIST 1 DRAIN AND LIST 2 DRAIN WHERE YOU STATE THAT LIST 1 DRAIN CORRESPONDS WITH THE "AS CONSUMED" CAPACITY.³² PLEASE RESPOND.



³¹ This is apparent because this is the only other issue raised by Mr. Hubbard in this regard. Hubbard Rebuttal, page 12, lines 21 – 22.

³² Hubbard Rebuttal, p. 10, lines 12 - 20.

661 Though Mr. Hubbard cites to my direct testimony at page 28, I believe that Mr. Hubbard A. 662 objects to the following statement found at page 30, lines 664 – 665 of my direct: 663 "Generally, List 1 drain corresponds with the "as consumed" capacity (at the peak 664 level)..." Earlier in the same paragraph, I explained that, "List 1 drain is the average 665 busy hour current during normal plant operation." Therefore, my statement that List 1 666 drain generally corresponds to "as consumed" capacity, simply means that the "as 667 consumed" amount represents the power consumed at the busy hour – or the level at 668 which DC power plant such as batteries and rectifiers are sized. Mr. Hubbard takes issue 669 with my testimony because, as he states, "actual consumption will fall below List 1 drain, 670 sometimes far below that level."³³ I agree, however, Mr. Hubbard misses the point. 671 Again, the "as consumed" level referenced in my testimony refers to a specific power 672 draw level, *i.e.*, the peak power consumed at the busy hour, as that specific power draw 673 level is used to size DC power plant. This is an important point because Mr. Hubbard 674 claims that engineering DC power plant based on this "as consumed" or List 1 drain level 675 could lead to Qwest being unable to provide power at the levels CLECs need. However, 676 since DC power plant is sized according to the peak consumption level of the entire 677 central office, Mr. Hubbard's concern in this regard is misplaced. And to the extent that 678 Qwest is concerned about under-recovering its costs when sizing DC power plant based 679 on List 1 drains and taking power measurements at times other than the busy hour, Mr. 680 Starkey explains that Qwest's cost study uses fill factors to ensure that Qwest recovers 681 the entire investment in DC power plant even if the power plant is not utilized to full 682 capacity.



³³ Hubbard Rebuttal, page 10, line 14.

684	Q.	MR. HUBBARD STATES THAT QWEST CANNOT USE THE INFORMATION
685		YOU PROVIDED IN DIRECT TESTIMONY REGARDING TYPICAL
686		COLLOCATED EQUIPMENT AND POWER MEASUREMENTS OR RELY ON
687		IT TO ENGINEER ITS DC POWER PLANT FACILITIES. ³⁴ WAS YOUR
688		INTENTION FOR QWEST TO USE THIS INFORMATION FOR
689		ENGINEERING DC POWER PLANT FACILITIES?
690	А.	No. The purpose of this data was simply to show what the typical "as ordered" and "as
691		consumed" power requirements would look like. Now that we have more accurate
692		information based on Qwest's power measurements of McLeodUSA's power
693		consumption at Utah central offices (Exhibit RJH_1), this data shows that the illustrative
694		data provided in my direct testimony actually understates the amount by which the "as
695		ordered" amounts exceed the "as consumed" amounts.
696		
697	Q.	MR. HUBBARD TESTIFIES THAT THE "ISSUE RAISED BY MCLEOD IS A
698		NARROW QUESTION OF CONTRACT INTERPRETATION." ³⁵ ARE YOU
699		ADDRESSING MCLEODUSA'S INTERPRETATION OF THE CONTRACT
700		LANGUAGE OR THE FLAWS IN QWEST'S INTERPRETATION?
701	A.	No. Michael Starkey addresses these issues. However, I'm surprised by this statement
702		considering that Mr. Hubbard dedicates his entire testimony and exhibits in Utah (and
703		other states) to addressing engineering issues and also addressing proper TELRIC-based
704		assumptions in Qwest's collocation cost study. It is apparent that Qwest sees the value of
705		examining the manner in which Qwest sizes DC power plant as well as the manner in
706		which Qwest develops its Power Plant rate.
	11	



³⁴ Hubbard Rebuttal, page 13, line 23 – page 14, line 1.

³⁵ Hubbard Rebuttal, page 4, line 3.

707 708 Q. MR. HUBBARD CLAIMS THAT YOU AND MR. STARKEY "GLOSSED OVER 709 THE REAL ISSUE AND HAVE PROVIDED QUITE A BIT OF TESTIMONY 710 THAT CLOUDS THE REAL REASON THAT WE ARE BEFORE THIS 711 **COMMISSION...TO DISCUSS THE LANGUAGE IN THE POWER** 712 **MEASURING AMENDMENT.**"³⁶ IS HE CORRECT? 713 No, he is not. First, Mr. Starkey addressed in detail in his direct testimony what Mr. A. 714 Hubbard refers to as "the real issue" – or the language in the Power Measuring 715 Amendment.³⁷ Further, addressing the manner in which DC power plant is sized and the 716 manner in which Qwest's DC Power Plant charge is developed and structured – in 717 addition to the specific contract language in question - is not "glossing over" any issue. 718 Indeed, I would submit that these additional issues are critical to demonstrating the 719 unreasonableness and discriminatory nature of Qwest's application of the DC Power 720 Plant charge on an "as ordered" basis.

III. RESPONSE TO QWEST WITNESS WILLIAM EASTON

A. Mr. Easton's Testimony On Qwest's Power Reduction and Power Restoration Offerings Is Misleading

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³⁶ Hubbard Rebuttal, page 5, lines 1 - 4.

³⁷ See, Starkey Direct, pages 3 - 9.

727	Q.	QWEST STATES THAT "MCLEOD HAS NOT TAKEN ADVANTANGE" OF
728		THE POWER REDUCTION OFFERING. ³⁸ DO YOU OR MCLEODUSA SEE
729		THE POWER REDUCTION OFFERING AS AN "ADVANTAGE?"
730	A.	No. I already addressed the problems with Qwest's Power Reduction offering in my
731		direct testimony (see, Morrison Direct, pp. $54 - 61$) and will not repeat those points here.
732		Further, Mr. Easton's testimony ³⁹ on the Power Reduction and Power Restoration
733		offerings, in my opinion, is irrelevant and has no bearing on how the Parties Power
734		Measuring Amendment provides for the DC Power Plant charge to be assessed or how
735		DC power plant is sized.
736		
737	Q.	AT PAGES 16 – 18 OF HIS REBUTTAL, MR. EASTON DESCRIBES THE
738		POWER REDUCTION AND POWER RESTORATION OFFERINGS. DO YOU
739		AGREE WITH MR. EASTON'S CHARACTERIZATION OF THESE
740		OFFERINGS?
741	А.	No, I disagree. As an initial matter, I described the fundamental shortcomings of Qwest's
742		Power Reduction Offering at pages $55 - 62$ of my direct testimony. Suffice it to say,
743		however, that my direct testimony explains in detail the numerous reasons why
744		McLeodUSA has not purchased this offering, and Mr. Easton's testimony claming that
745		"McLeodUSA's dismissal of the Power Reduction option is not a reasonable position[,]"
746		is not supported by the facts. Mr. Easton's unsupported rhetoric aside, the Power
747		Restoration Offering, which apparently allows a CLEC to restore originally-ordered
748		power after reducing the originally-ordered power through the Power Reduction

³⁹ Though Mr. Easton is Qwest's point witness on the Power Reduction and Power Restoration offerings, Mr. Hubbard briefly addresses these offerings as well.



³⁸ Hubbard Rebuttal, page 13, line 9.

Offering, does nothing to allay the concerns I described in my direct testimony. Like the Power Reduction Offering, the Power Restoration Offering provides for the ability to change power *distribution* facilities, and does not address power plant at all. Further, as described throughout my direct and rebuttal testimony, a CLEC would not (and according to economic signals and engineering practices, should not) reduce the amount of capacity of its power cables or fuses/breakers. Indeed, the existence of the Power Restoration offering demonstrates the folly of an approach of constantly resizing power distribution because it shows that the CLEC may need larger power cables and fuses/breakers in the future. McLeodUSA's dismissal of the Power Reduction is particularly reasonable given that McLeodUSA paid Qwest for the originally-ordered power distribution cables and fuses/breakers.

Furthermore, on the one hand Qwest testifies that there is no correlation between "as ordered" amounts associated with power cables and "as consumed" amounts associated with power usage,⁴⁰ and on the other hand, Qwest's Power Reduction offering and Power Restoration Offering creates such a correlation by tying the Power Plant charges CLECs would face (based on "as ordered" amperage) to the ordered amperages associated with power distribution cables (which can apparently be lowered or increased in accordance with Qwest's Power Reduction or Power Restoration Offerings). Qwest is correct that there is no correlation between the two (recall that power distribution is sized on List 2 drain, while DC Power Plant is sized on List 1 drain), and therefore, the premise of the Power Reduction and Power Restoration Offerings is flawed.

⁴⁰ Hubbard Rebuttal, page 8.



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Q. DO YOU DISAGREE WITH MR. EASTON'S STATEMENT THAT THESE OFFERINGS "HAVE BEEN DESIGNED TO OFFER CLECS FLEXIBILITY IN MANAGING THEIR DC POWER REQUIREMENTS"?⁴¹

A. Yes, I disagree. Regardless of the reason Qwest designed these offerings, the critical point is that they do not provide CLECs with flexibility in managing their "power requirements." First, once McLeodUSA's power cables are installed and paid for, it is unwise and contrary to good engineering practices to swap them out at a later date, only to install smaller power cables which may need swapped out again sometime in the future for larger power cables. Since Qwest has been compensated for installing the originally-ordered power cables, it should not care whether McLeodUSA uses these power cables going forward without future augmentation. Actually, the most flexibility for CLECs to manage their power requirements is provided when they order and pay for larger power cables that can serve ultimate demand, and leave those cables in place regardless of the demand that occurs in the near-term.

Additionally, while Qwest insinuates that these options, if purchased by CLECs, would provide Qwest flexibility in its power plant design, this is not actually the case. Qwest has admitted that it does not remove DC power plant equipment or capacity once a CLEC decommissions a collocation space, and would therefore not do so when a CLEC lowers its "as ordered" amount. And since Qwest's engineering manuals clearly show that Qwest sizes DC Power Plant based on the aggregate List 1 drain of the central office, even if McLeodUSA and other CLECs used the Power Reduction offering to resize their power cables, Qwest would not resize its DC Power Plant in response.

⁴¹ Easton Rebuttal, page 17, lines 20 - 21.



794	Q.	MR. EASTON TESTIFIES THAT, "IN MY VIEW, THE EXISTENCE OF THESE
795		OFFERINGS MAKES IT CLEAR WHAT QWEST'S INTENT WAS WITH
796		REGARD TO THE DC POWER MEASURING AMENDMENT."42 IS THIS A
797		REASONABLE VIEW?
798	А.	No, not in my judgment. This conclusion was preceded by the following testimony from
799		Mr. Easton:
800 801 802 803 804 805 806 807 808		If CLECs could reduce the Power Plant charge to measured level through the DC Power Measuring Amendment, these offerings would be largely superfluous and unnecessary. The only way to reconcile the fact that the Power Reduction and Power Restoration offerings were offered to CLECs at the same time the DC Power Measuring Amendment was offered, is to conclude that those elements covered by the Power Reduction and Power Restoration offerings are not covered by the DC Power Measuring Amendment.
809		Mr. Easton is incorrect. As explained above, the Power Reduction and Power
810		Restoration offerings apply to resizing power distribution facilities (i.e., power cables and
811		fuses/breakers) and does not even apply to power plant. In fact, as I have explained
812		above, Qwest would not resize the power plant even if McLeodUSA or other CLECs
813		purchased these offerings and reduced their power distribution levels. And even if a
814		CLEC lowered the "as ordered" amounts related to its power cables through the Power
815		Reduction Offering, and, in turn, Qwest applied the DC Power Plant charge to the lower,
816		"as ordered" amount, Qwest would still be applying the DC Power Plant charge on an "as
817		ordered" amount, which is contrary to the Parties' Power Measuring Amendment.
818		Moreover, since Power Reduction and Power Restoration are never mentioned in
819		the Parties' Power Measuring Amendment and McLeodUSA does not purchase these
820		offerings, they are truly irrelevant in this context, and the Commission should refrain



⁴² Easton Rebuttal, page 18, lines 16 - 18. See also, Hubbard Rebuttal, page 21, lines 4 - 5.

I	I	
821		from attempting to discern Qwest's intent with regard to the Power Measuring
822		Amendment based on Qwest's inaccurate description of these irrelevant offerings that do
823		not apply to McLeodUSA in the first instance.
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825	Q.	MR. EASTON TAKES ISSUE WITH YOUR TESTMONY ON THE COSTS OF
826		QWEST'S POWER REDUCTION OFFERING.43 WOULD YOU LIKE TO
827		RESPOND?
828	A.	Yes. Mr. Easton testifies as follows:
829 830 831 832 833 834 835 836 837 838		On page 57 Mr. Morrison discusses an example where power is reduced from 60 amps to 20 amps. On page 58 he notes that the up front costs for the Power Reduction offering can exceed \$1,000. Using the Utah Power Plant per amp charge of \$11.7795 for less than 60 amps and \$7.7927 for greater than or equal to 60 amps, the 40 amp savings in capacity achieved through power reduction equates to a monthly savings of \$231.97. Even assuming a power reduction charge of \$4,000, the savings in monthly power capacity charges would offset the power reduction charge in less than 18 months' time. ⁴⁴
839		Mr. Easton's example ignores a number of important issues I raised in my direct
840		testimony. For instance, I explained that McLeodUSA would incur costs as a result of
841		the retrofitting its power distribution arrangements in addition to Qwest's power
842		reduction charges. ⁴⁵ These costs are not considered in Mr. Easton's example. In
843		addition, Mr. Easton's example references power reduction charges in the neighborhood
844		of \$4,000 when those charges could potentially be tens of thousands of dollars - though
845		McLeodUSA cannot know the true extent of these charges since individual case basis-
846		based pricing applies to certain power reduction activities. Significant costs would also
847		be incurred by McLeodUSA to increase the size of its power cables or fuses/breakers if



⁴³ Easton Rebuttal, page 22, line 14 – page 23, line 2.
⁴⁴ Easton Rebuttal, page 22, line 18 – page 23, line 2.
⁴⁵ Morrison Direct, page 58, lines 1331 – 1332.

848 circumstances warrant it in the future. Mr. Starkey addresses the costs of resizing power 849 cables in his rebuttal testimony. 850 Furthermore, I find it ironic that Mr. Easton would reference the "example" at 851 page 57 of my direct testimony because that testimony actually explains why the power 852 reduction offering serves no real purpose (Morrison Direct, page 57) – yet Mr. Easton 853 chose to ignore this concern. Mr. Easton also ignores the issues I raised with regard to 854 the risk associated with augmenting McLeodUSA's power distribution arrangements 855 (that are already built and running properly), and Qwest's steadfast refusal to assume any 856 responsibility if their workers knock McLeodUSA's collocations out of power – thereby 857 rendering McLeodUSA's customers without service.⁴⁶ Hence, even if up-front costs 858 related to augmenting McLeodUSA's power distribution can be recouped through 859 monthly savings from lower billed DC Power Plant charges over months or years (Mr. 860 Easton's flawed example notwithstanding), this power reduction offering presents 861 significant engineering problems and risks, and still does not address the problem related 862 to Qwest's application of the DC Power Plant charge.

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Q. DOES THIS CONCLUDE YOUR SURREBUTTAL TESTIMONY?

A. Yes, at this time.

⁴⁶ Morrison Direct, pages 57 – 59.

