#### BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the )
Increase of Rates And ) Docket No. 08-046-01
Charges and Increase in )
USF Eligibility for )
Manti Telephone Company )

## TRANSCRIPT OF HEARING PROCEEDINGS

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TAKEN AT: Public Service Commission

160 East 300 South, Fourth Floor

Salt Lake City, Utah 84111

DATE: December 29, 2008

TIME: 12:59 p.m.

REPORTED BY: Kelly L. Wilburn, CSR, RPR

| 1  | APPEARANCES   |      |
|----|---|------|
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| 13 | WITNESSES   |      |
| 14 | RAY HENDERSHOT  | Page |
| 15 | Direct by Mr. Stoll                                       | 9    |
| 16 | CLAIR OMAN  | Page |
| 17 | Direct by Mr. Ginsberg                                    | 12   |
| 18 | -000-   |      |
| 19 |   |      |
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| 1  |       |     | EXHIBITS   |      |
|----|-------|-----|--|------|
| 2  | No.   |     | Description  | Page |
| 3  | Manti | 1   | Request For Interim Increase in USF Eligibility    | 8    |
| 4  | Manti | 1.A | Stipulation  | 8    |
| 5  | Manti |     | Request For Approval of                            | 8    |
| 6  | TIGHT | _   | Depreciation Rates                                 | Ü    |
| 7  | Manti | 3   | Amended Request For Approval of Depreciation Rates | 8    |
| 8  |       |     | -000-  |      |
| 9  |       |     |  |      |
| 10 |       |     |  |      |
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- 1 DECEMBER 29, 2008 12:59 P.M.
- 2 PROCEEDINGS
- 3 THE COURT: We're on the record. I'm Ruben
- 4 Arredondo, ALJ for the Commission. I've been assigned
- 5 to hear this matter In the Matter of Increase of Rates
- 6 and Charges and Increase in USF Eligibility for Manti
- 7 Telephone Company, Docket No. 08-046-01. And notice
- 8 of this hearing was issued on December 15, 2008.
- 9 With that let's go ahead and take
- 10 appearances, please.
- 11 MR. STOLL: Stanley K. Stoll and Kira M.
- 12 Slawson for the law firm of Blackburn & Stoll on
- 13 behalf of Manti Telephone Company.
- 14 THE COURT: All right. Thank you, Mr. Stoll.
- MR. GINSBERG: Michael Ginsberg. And with me
- 16 today is Claire Oman will be the Division's witness
- 17 for the Division of Public Utilities.
- 18 THE COURT: Okay. Can you spell your last
- 19 name for me Mr. Morobe?
- MR. OMAN: O-m-a-n, Oman.
- 21 THE COURT: Oh, Oman, okay. All right. Then
- 22 I think what we'll go ahead and do is proceed with
- 23 Mr. Ginsberg.
- MR. GINSBERG: Actually, we discussed it a
- 25 little bit ahead of time.

- 1 THE COURT: Okay.
- 2 MR. GINSBERG: And Manti has a witness also.
- 3 And they --
- 4 THE COURT: Okay.
- 5 MR. GINSBERG: -- they were gonna go first,
- 6 and then we would follow up.
- 7 THE COURT: Okay. All right. Then go ahead,
- 8 Mr. Stoll.
- 9 MR. STOLL: Thank you, your Honor. Just as a
- 10 matter of brief background. It's fairly well laid out
- in the Request For Interim USF Eligibility that we
- 12 filed on December the 11th. Manti Telephone Company
- 13 filed on April 25, 2008, its Application For Rate
- 14 Increase and Increase in USF Eligibility.
- During the ensuing months the companies have
- 16 worked together to resolve certain accounting issues.
- 17 It became fairly apparent in the fall that these
- 18 issues were gonna take a longer period of time than
- 19 the 240 days provided under Utah Code. And so Manti
- 20 waived the 240-day requirement as it applied to rate
- 21 increases.
- The Company and the Division have also agreed
- 23 to a number of matters arising out of some of these
- 24 accounting issues that, that we generally describe in
- 25 the, in the request as well as the attached

- 1 Stipulation.
- 2 And it was determined that the better course
- 3 was to seek interim USF eligibility to provide the
- 4 Company with revenues sufficient to meet its operating
- 5 and capital needs, as well as meet certain loan
- 6 covenants that it had with its principal lender.
- 7 The, the idea is to resolve the accounting
- 8 issues. Have a full year of, of operation under a
- 9 rate base that will be established and the accounting
- 10 principals that will be implemented so that the
- 11 permanent rate case would be held sometime in the
- 12 early part of 2010.
- 13 THE COURT: Okay.
- MR. STOLL: I have today a copy of the
- 15 Request For Interim Increase in USF Eligibility. As
- 16 well as a document was filed with the Commission on
- 17 December 18th that was -- that is part of the
- 18 Stipulation, which was a Request For Approval of
- 19 Depreciation Rates.
- 20 And I have filed this day, based on
- 21 conversations that we've had and an agreement that
- 22 we've come to with the Division, an Amended Request
- 23 For Depreciation Rates.
- 24 Paragraph 13 of the Stipulation provides that
- 25 the Company and the Division will determine

- 1 depreciation rates for underground conduit and
- 2 underground cable. The Amended Request includes only
- 3 those, while the original request included a broader
- 4 category of depreciation rates.
- 5 And those we will hold for a, a later day,
- 6 once we get through a number of these accounting
- 7 issues.
- 8 THE COURT: Okay.
- 9 MR. STOLL: I have the three documents. I'd
- 10 like to mark, mark them as exhibits if that would be
- 11 possible.
- 12 THE COURT: That's fine, uh-huh
- 13 (affirmative.)
- 14 MR. STOLL: The Request For Interim Increase
- 15 in USF Eligibility we would mark -- which includes an
- 16 attach -- the attached Stipulation, we would mark as
- 17 Manti No. 1.
- 18 The Stipulation would be marked as Manti 1.A.
- 19 The original Request For Approval of Depreciation
- 20 Rates will be marked as Manti 2. And the Amended
- 21 Request as Manti 3.
- 22 (A discussion was held off the record.)
- 23 THE COURT: Do you need the --
- MR. STOLL: The Amended Request.
- 25 THE COURT: Okay.

- 1 MR. STOLL: May I approach, your Honor?
- THE COURT: Sure.
- 3 MR. STOLL: Okay.
- 4 THE COURT: Thank you.
- 5 MR. STOLL: Here are copies of the three
- 6 documents.
- 7 THE COURT: Okay.
- 8 MR. STOLL: And I move for their admission.
- 9 THE COURT: All right. We'll go ahead and
- 10 admit those if there's no objections.
- MR. GINSBERG: None.
- 12 (Exhibit Nos. Manti 1 through Manti 3
- were admitted.)
- 14 MR. STOLL: We would like to call Ray
- 15 Hendershot.
- 16 THE COURT: Okay. Mr. Hendershot, is it?
- MR. HENDERSHOT: Hendershot.
- 18 THE COURT: Okay. Mr. Hendershot, actually
- 19 if you'd like you can sit at the table there if you
- 20 prefer.
- MR. HENDERSHOT: That would be fine.
- 22 MR. STOLL: I really wanted him on the stand.
- 23 THE COURT: You want him on the stand?
- MR. STOLL: No, I'm just kidding.
- 25 THE COURT: Okay. Make him more nervous?

- 1 Mr. Hendershot if you could raise your right
- 2 hand for me. Actually, if you could look at your
- 3 microphone and make sure that little green light is
- 4 on. Hit that button that says "Push."
- 5 THE WITNESS: It is.
- 6 (Mr. Hendershot was sworn.)
- 7 THE COURT: All right, thank you.
- 8 MR. STOLL: Thank you, your Honor.
- 9 RAYMOND HENDERSHOT,
- 10 called as a witness, having been duly sworn,
- 11 was examined and testified as follows:
- 12 DIRECT EXAMINATION
- 13 BY MR. STOLL:
- Q. Mr. Hendershot, would you please state your
- 15 full name?
- 16 A. It's Raymond Albert Hendershot.
- Q. And by whom are you employed?
- 18 A. I'm employed by GVNW Consulting.
- 19 Q. And in what capacity are you appearing at
- 20 this hearing today?
- 21 A. I'm appearing as a witness on behalf of Manti
- 22 Telephone Company.
- 23 Q. Okay. Have you had an opportunity to review
- 24 the Request For Interim Increase in USF Eligibility,
- 25 which has been marked as Manti No. 1?

- 1 A. Yes, I have.
- Q. And were you involved in the negotiation of
- 3 the Stipulation that's attached as Manti No. 1.A?
- 4 A. Yes, I have.
- 5 Q. Okay. I direct your attention to
- 6 paragraph 11 of the Stipulation and agreement. In
- 7 which Manti and the Division agree that an interim
- 8 annual USF increase of \$908,763 is reasonable?
- 9 A. Yes.
- 10 Q. Could you explain for us how that number was
- 11 derived?
- 12 A. Basically that was taking the, the loan
- 13 obligation the company had and the interest, and then
- 14 determine based on the covenants that the lender has
- 15 provided to Manti Telephone Company in the loan that
- 16 they need to keep -- they need to meet a certain times
- 17 interest earned ratio, which is 1.5.
- And that in turn to meet that with the
- 19 revenues they have, this is the amount that they
- 20 needed to meet their loan obligations that they have
- 21 with the lender. Now, their loan -- they had to take
- 22 out a loan this summer to replace the aerial cable,
- 23 because it had deteriorated to a point that it needed
- 24 to be replaced.
- 25 O. Okay. Is it your opinion that the amount

- 1 that's specified in paragraph 11 is fair and
- 2 reasonable?
- 3 A. Yes, it is.
- 4 Q. Are there any other comments or thoughts that
- 5 you might have on the Stipulation that you'd like to
- 6 express?
- 7 A. I don't have any at this time.
- 8 Q. Okay.
- 9 MR. STOLL: Your Honor, we tender
- 10 Mr. Hendershot for cross examination.
- 11 THE COURT: Do you have any questions you'd
- 12 like to ask, Mr. Ginsberg?
- MR. GINSBERG: No.
- 14 THE COURT: All right. Is that all from your
- 15 witness, Mr. Stoll?
- 16 MR. STOLL: That is all.
- 17 THE COURT: All right, thank you.
- 18 Thank you, Mr. Hendershot.
- 19 Mr. Ginsberg?
- 20 MR. GINSBERG: You want to swear him?
- 21 THE COURT: Yeah, I'm sorry.
- 22 (Mr. Oman was sworn.)
- THE COURT: Thank you.
- 24 CLAIR OMAN,
- 25 called as a witness, having been duly sworn,

- was examined and testified as follows:
- 2 DIRECT EXAMINATION
- 3 BY MR. GINSBERG:
- 4 Q. Would you state your name and occupation for
- 5 the record?
- 6 A. Clair Oman. I'm a utility analyst for the
- 7 Division of Public Utilities.
- 8 Q. And could you briefly describe your
- 9 responsibility with respect to this proceeding?
- 10 A. Yes. I'm currently assigned to the telecom
- 11 section, where my primary responsibility is reviewing
- 12 telecom rate cases and USF -- Utah USF entitlements.
- 13 Q. You are the main auditor on this case too?
- 14 A. Yes.
- 15 Q. And describe the purpose of your testimony
- 16 today.
- 17 A. My purpose is to explain the Division's basis
- 18 in supporting this Stipulation, and the methodology
- 19 used to determine the interim amount of Utah USF
- 20 proposed for Manti.
- Q. Could you go ahead then and outline the steps
- 22 the Division has taken in this case and the findings
- 23 that it made?
- A. Yes. I'll just read a statement, if that
- 25 will be acceptable.

1 "Subsequent to Manti's filing for rate relief and for an increase in 2. annual USF eligibility the Division began a review of submitted information 5 and the financial status of Manti. "During the course of the field work 6 7 at Manti's offices sufficient -- current concerns regarding the proprietary 9 prop -- properly recording of accounting records for proposed test year were 10 found to determine that 2007 financial 11 12 information did not allow an acceptable determination of rate base, nor present 13 14 acceptable results of operations for the 15 year ended December 31st of '07. "After discussion and review of 16 the circumstances Manti and the Division 17 agreed that summary statement of the 18 19 accounting records were needed in order to determine a reliable rate base 20 amount. And changes in accounting 21 22 procedures were also needed for the accumulation of financial statements 23 that fairly present the results of 24 25 operation for a test year.

1 "Therefore, a joint proposal was accepted that Manti would revise the 2. accounting procedures in question on a non -- on a going-forward basis to 5 provide the necessary information upon which the calendar year of 2009 would be 6 7 expected to become the test year for the final determination of rate relief, and 8 9 proper calculation of USF -- annual USF eligibility. 10 "Also the corrections of 11 misstatements of the rate base amount 12 carried on the financial records of 13 14 Manti were to be recorded prior to the 15 recording of accounting transactions for the calendar year 2009. 16 "Manti also agrees to provide 17 quarterly reports containing details of 18 19 changes made in accounting processes 20 that will improve financial reporting reliability and thereby rate base 21 22 reporting. 23 "It should be noted that the lag of 24 normal accounting procedures present --25 prevents the accurate rate base amount

1 from being established by December 31, 2008, as was agreed to in the 2. Stipulation. "It is therefore the agreement of 5 Manti and the Division that the agreeable rate base amount will be 6 7 determined prior to March 31st of '09, and that any adjustments required to the 8 9 financial (voice trails off.) 10 THE COURT REPORTER: I'm sorry, you need to speak up. Any adjustments required to what? 11 THE WITNESS: "And that any 12 adjustments required to the financial 13 14 and plant records of Manti will be 15 included in the general ledger for the year ending December 31, 2008. 16 17 "As a result of the agreement between Manti and the Division that the 18 19 accounting records of Manti did not 20 provide the financial information necessary to determine the annual USF 21 22 eligibility, the Division suggests the use of the -- one of the financial 23 ratios required by the holder of Manti's 24 25 long-term debt, being the Rural

| 1  | Telephone Finance Cooperative, or RFTC.  |
|----|--|
| 2  | "The required times earned times         |
| 3  | interest earned ratio, or TIER, of 1.5   |
| 4  | appears in the loan agreement executed   |
| 5  | by Manti and RFTC. The use of this       |
| 6  | ratio provides the interim estimate of   |
| 7  | USF needed by Manti until the required   |
| 8  | accounting procedure modifications       |
| 9  | provide the needed financial information |
| 10 | upon which to base a more definitive and |
| 11 | accurate amount.                         |
| 12 | "Since Manti has recently secured a      |
| 13 | new loan, the use of which will          |
| 14 | determine well. The use of this          |
| 15 | ratio to determine interim USF also      |
| 16 | requires the estimation of interest      |
| 17 | amounts to be paid by Manti in the       |
| 18 | coming calendar year 2009.               |
| 19 | "Manti is currently involved in a        |
| 20 | construction project to replace a        |
| 21 | significant portion of the outside       |
| 22 | plant. According to company officials    |
| 23 | this project will be completed or        |
| 24 | essentially completed by December 31,    |
| 25 | 2008, requiring the disbursement of all  |

| 1  | or essentially all of this latest loan,  |
|----|--|
| 2  | the amount of which is confidential.     |
| 3  | "Therefore the estimate, estimate of     |
| 4  | additional interim USF calculated by the |
| 5  | Division and included in the Stipulation |
| 6  | is based upon the assumption that the    |
| 7  | above-expected occurrence will be        |
| 8  | accomplished.                            |
| 9  | "Calculation of the expected             |
| 10 | interest, based on the foregoing         |
| 11 | assumptions, is that the amount of the   |
| 12 | interest will be \$605,842. Which,       |
| 13 | multiplied by the required TIER ratio of |
| 14 | 1.5, produces the USF increase of        |
| 15 | 908,763 indicated in the Stipulation.    |
| 16 | "This is not a normally-used method      |
| 17 | of determining USF disbursement amounts. |
| 18 | The use of this unorthodox method was    |
| 19 | chosen to provide a reasonable amount    |
| 20 | for interim support and avoid possible   |
| 21 | default on loans pending the accounting  |
| 22 | system procedures upgrade. Which should  |
| 23 | provide test year results which will     |
| 24 | allow the full case to be heard.         |
| 25 | "The 908,763 is an increased amount      |

1 to be received by Manti in addition to the USF prior to the effect of this 2. increase. The total amount of the USF to be received by Manti on an annual 5 basis will be a combination of the current amount of 296,226 and the 6 7 increased amount of 908,763, bringing the total to 1,204,989. 9 "The semiannual financial statements and projections for the remainder of 10 2008 provided to the Division by Manti 11 indicate a break-even situation for 12 2008. Which provides the basis of 13 14 support by the Division for the total 15 amount of interim USF. "As Manti and the Division have 16 agreed, if this total amount exceeds the 17 amount to which Manti is eligible based 18 19 upon the 2009 test year, after agreed 20 adjustments to the rate base amount and the effect of agreeable accounting 21 22 procedural changes effective during 23 2009, any excess will be refunded to the USF fund, including interest as 24 25 indicated by the Stipulation.

| 1  | "If, however, it is determined that      |
|----|--|
| 2  | the funding total is inadequate, any     |
| 3  | increase required will be prospective    |
| 4  | from the date the final change is        |
| 5  | authorized by the Commission.            |
| 6  | "And then the Division and Manti         |
| 7  | have agreed in the Stipulation to        |
| 8  | recommend the Commission that additional |
| 9  | depreciation rates be approved. Those    |
| 10 | were discussed as per that exhibit."     |
| 11 | And I don't remember the exhibit number. |
| 12 | MR. STOLL: Three.                        |
| 13 | THE WITNESS: Three.                      |
| 14 | "And the Stipulation also agrees         |
| 15 | that Manti and the Division agree        |
| 16 | that local service and EAS rates should  |
| 17 | not be changed in interim for customers  |
| 18 | until final review of Manti's total      |
| 19 | revenue requirement occurs.              |
| 20 | "Manti and the Division further          |
| 21 | agree that any increase in the revenue   |
| 22 | requirement by changes in Manti's rates  |
| 23 | ultimately determined by the Commission  |
| 24 | to be just and reasonable will be        |
| 25 | imputed back to October 1, 2008, as      |

| 1  | revenues available to reduce USF                      |
|----|---|
| 2  | distributions for Manti."                             |
| 3  | And that concludes my statement.                      |
| 4  | THE COURT: All right. Thank you, Mr. Oman.            |
| 5  | Anything else, Mr. Ginsberg?                          |
| 6  | MR. GINSBERG: No, that was.                           |
| 7  | THE COURT: Mr. Stoll, any cross examination?          |
| 8  | MR. STOLL: Nope.                                      |
| 9  | THE COURT: All right. Anything else either            |
| 10 | party would like to add? Okay then. We'll note that   |
| 11 | the Commission will take administrative notice of the |
| 12 | filings that have been made up to this point.         |
| 13 | Mr. Stoll, you did file a copy of the Amended         |
| 14 | Request?  |
| 15 | MR. STOLL: Yes, I think it's been filed.              |
| 16 | THE COURT: Okay. Also the exhibits that               |
| 17 | were submitted today. And I'll make a recommendation  |
| 18 | to the Commission and have the order out shortly.     |
| 19 | Thank you.  |
| 20 | (The hearing was concluded at 1:17 p.m.)              |
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| 1  | CERTIFICATE  |  |  |  |
|----|--|--|--|--|
| 2  | STATE OF UTAH )  |  |  |  |
| 3  | ) ss.  |  |  |  |
| 4  | COUNTY OF SALT LAKE )  |  |  |  |
| 5  | This is to certify that the foregoing proceedings were taken before me, KELLY L. WILBURN, a Registered       |  |  |  |
| 6  | Professional Reporter and Notary Public in and for the State of Utah.  |  |  |  |
| 7  | That the proceedings were reported by me in  |  |  |  |
| 8  | stenotype and thereafter caused by me to be transcribed into typewriting. And that a full, true,             |  |  |  |
| 9  | and correct transcription of said proceedings so tak<br>and transcribed is set forth in the foregoing pages, |  |  |  |
| 10 | numbered 1 through 20, inclusive.  |  |  |  |
| 11 | I further certify that I am not of kin or otherwise associated with any of the parties to said               |  |  |  |
| 12 | cause of action, and that I am not interested in the event thereof.  |  |  |  |
| 13 | WITNESS MY HAND AND OFFICIAL SEAL AT KEARNS, UTAH  |  |  |  |
| 14 | THIS 4th DAY OF January, 2009.   |  |  |  |
| 15 |  |  |  |  |
| 16 | Kelly L. Wilburn, CSR, RPR My Commission Expires:  |  |  |  |
| 17 | May 16, 2009   |  |  |  |
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