BEFORE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Petition of All
American Telephone Co., Inc. for a Nunc
Pro Tunc Amendment of its Certificate of
Authority to Operate as a Competitive
Local Exchange Carrier Within the State of
Utah

DOCKET NO. 08-2469-01

DIRECT TESTIMONY OF DOUGLAS DUNCAN MEREDITH ON BEHALF OF THE UTAH RURAL TELECOM ASSOCIATION

1	Q :	PLEASE STATE YOUR FULL NAME, PLACE OF EMPLOYMENT AND
2		POSITION.
3	A:	My full name is Douglas Duncan Meredith. I am employed by John
4		Staurulakis, Inc. ("JSI") as Director - Economics and Policy. JSI is a
5		telecommunications consulting firm headquartered in Greenbelt Maryland.
6		My office is located at 547 Oakview Lane, Bountiful, Utah 84010. JSI has
7		provided telecommunications consulting services to rural local exchange
8		carriers since 1963.
9	Q:	PLEASE DESCRIBE YOUR PROFESSIONAL EXPERIENCE AND
10		EDUCATIONAL BACKGROUND.
11	A:	As the Director of Economics and Policy at JSI, I assist clients with the
12		development of policy pertaining to economics, pricing and regulatory
13		affairs. I have been employed by JSI since 1995. Prior to my work at JSI, I
14		was an independent research economist in the District of Columbia and a
15		graduate student at the University of Maryland - College Park.
16		In my employment at JSI, I have participated in numerous proceedings for
17		rural and non-rural telephone companies. These activities include, but are not
18		limited to, the creation of forward-looking economic cost studies, the
19		development of policy related to the application of the rural safeguards for
20		qualified local exchange carriers, the determination of Eligible
21		Telecommunications Carriers, and the sustainability and application of
22		universal service policy for telecommunications carriers.
23		In addition to assisting telecommunications carrier clients, I have served as
24		the economic advisor for the Telecommunications Regulatory Board of
25		Puerto Rico since 1997. In this capacity, I provide economic and policy
26		advice to the Board Commissioners on all telecommunications issues that
27		have either a financial or economic impact. I have participated in a number of
28		Arbitration panels established by the Board to arbitrate interconnection issues
29		under Section 252 of the Telecommunications Act of 1996 (the "Act").

30 I am participating or have participated in numerous national incumbent local 31 exchange carrier and telecommunications groups, including those headed by 32 NTCA, OPASTCO, USTA, and the Rural Policy Research Institute. My 33 participation in these groups focuses on the development of policy 34 recommendations for advancing universal service and telecommunications 35 capabilities in rural communities and other policy matters. 36 I have testified or filed pre-filed regulatory testimony in various states 37 including Utah, South Carolina, New Hampshire, New York, Michigan, 38 Wisconsin, North Dakota, South Dakota, Vermont, Texas, Kentucky, Maine 39 and Tennessee. I have also participated in regulatory proceedings in many 40 other states that did not require formal testimony, including Florida, 41 Louisiana, Mississippi, North Carolina, Puerto Rico and Virginia. In 42 addition to participation in state regulatory proceedings, I have participated in 43 federal regulatory proceedings through filing of formal comments in various 44 proceedings and submission of economic reports in an enforcement 45 proceeding. 46 I have a Bachelor of Arts degree in economics from the University of Utah, 47 and a Masters degree in economics from the University of Maryland – 48 College Park. While attending the University of Maryland – College Park, I 49 was also a Ph.D. candidate in Economics. This means that I completed all 50 coursework, comprehensive and field examinations for a Doctorate of 51 Economics without completing my dissertation. 52 Q: ON WHOSE BEHALF ARE YOU TESTIFYING? 53 I am testifying in this docket on behalf of the Utah Rural Telecom A: 54 Association ("URTA"). URTA is comprised of fourteen independent 55 telephone companies serving customers throughout rural Utah. Beehive 56 Telephone is a member of URTA, but it is participating in this proceeding 57 separately.

58	Q:	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
59	A:	My purpose in providing this testimony to the Public Service Commission of
60		Utah ("Commission") is to state URTA's position on All American's petition
61		and highlight the public policy concerns involved in this proceeding. I make
62		specific public policy recommendations and urge the Commission to adopt
63		my recommendations in this proceeding.
64	Q:	BEFORE YOU BEGIN TO ADDRESS THE MERITS OF THE PETITION
65		AND URTA'S POSITION, CAN YOU DESCRIBE THE TERM "NUNC
66		PRO TUNC" WHICH IS PART OF THE REQUEST IN THIS
67		PROCEEDING?
68	A:	Yes. The Latin expression "nunc pro tunc" means "now for then." It is used
69		to address the circumstance of issuing a ruling to apply retroactively in order
70		to correct or revise an earlier ruling. In its petition, All American seeks to
71		have the Commission issue an order nunc pro tunc to modify its certificate of
72		public convenience and necessity.
73	Q:	WHAT IS URTA'S POSITION ON ALL AMERICAN'S PETITION?
74	A:	URTA opposed All American's original petition in this proceeding in which
75		All American asked the Commission for a nunc pro tunc amendment to its
76		certificate to include Beehive Telephone's service territory as though
77		Beehive's service territory had been part of All American's certificate when
78		the Commission granted it March 7, 2007. URTA also opposes All
79		American's August 31, 2009 amended petition insofar as All American is
80		still seeking nunc pro tunc ratification of the services All American has
81		provided in Beehive's territory since the Commission issued All American's
82		certificate.
83		URTA does not oppose the alternative relief All American is seeking to be
84		authorized to serve in Beehive's territory prospectively if the Commission
85		establishes public interest criteria to enter Beehive's territory or, without
86		setting criteria, makes it clear that this case only applies to Beehive and sets

no precedent or policy for entry into rural exchanges. The Commission should also limit All American's authority to the conference service it is providing currently in Beehive's territory.

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90 Q: WHY DID URTA OPPOSE ALL AMERICAN'S ORIGINAL PETITION IN 91 THIS PROCEEDING?

All American claimed that it had authority to enter Beehive's territory by operation of law when the Commission failed to act within ninety days on an interconnection agreement between All American and Beehive. In its original petition in this proceeding, All American sought an amendment to treat its entry into Beehive's territory as though entry were valid from the day the Commission issued All American's certificate. The fact is that All American did not have the authority to interconnect with Beehive in Beehive's territory to provide local service within Beehive's territory or to file an interconnection agreement that would allow such service offering under the certificate the Commission issued. URTA intervened in Docket No. 06-2469-01, All American's certificate proceeding, and argued to limit All American's certificate by excluding exchanges with fewer than 5,000 access lines owned by telephone corporations with fewer than 30,000 access lines. This has been the traditional exemption for rural exchanges in all certificates the Commission has granted. When All American agreed to this limitation, URTA withdrew its objection and the Commission issued All American's limited certificate March 7, 2007. Granting All American's original petition would nullify the Commission's actions in Docket No. 06-2469-01 and would recognize authority All American did not have.

111 Q: WHY DOES URTA OPPOSE ALL AMERICAN'S AMENDED PETITION?

Because All American is seeking to amend its petition *nunc pro tunc* to make the amendment effective beginning March 7, 2007 when the Commission issued All American's certificate. That is no different than the original petition and URTA therefore opposes it for the same reasons it opposed All

116		American's original petition. All American's certificate did not allow All
117		American to enter Beehive's service territory.
118	Q:	AREN'T THESE ISSUES PENDING ON APPEAL AT THE UTAH
119		SUPREME COURT?
120	A:	Yes, so the Commission need not address them further in this proceeding.
121	Q:	WHY IS URTA CONCERNED ABOUT THE ALTERNATIVE RELIEF
122		ALL AMERICAN IS SEEKING IN ITS AMENDED PETITION TO SERVE
123		IN BEEHIVE'S TERRITORY PROSPECTIVELY?
124	A:	If the Commission grants All American's alternative relief, it will be the first
125		time a CLEC will be permitted to enter and serve in an exchange with fewer
126		than 5,000 access lines owned by a telephone corporation with fewer than
127		30,000 access lines. Consequently, without an explicit acknowledgement
128		that this proceeding does not establish Commission precedent, it is critical for
129		the Commission to address its public interest standard as this case will
130		become a case of first impression addressing the lifting of the rural limitation
131		to which all CLECs have agreed previously.
132	Q:	DOES URTA OPPOSE THE ALTERNATIVE RELIEF ALL AMERICAN
132	Ų.	IS SEEKING?
134	A:	No, provided the Commission establishes public interest criteria for entering
135	Α.	rural exchanges with fewer than 5,000 access lines so that URTA members
136		know when entry will be permitted. In the alternative, if the Commission
137		does not set the criteria for entry but still wants to give All American relief, it
138		should make clear that this case only applies to Beehive and does not
139		establish policy or precedent for entry in a rural exchange.
137		establish policy of procedent for only in a future exchange.

140	Q:	WHAT PUBLIC INTEREST CRITERIA SHOULD THE COMMISSION
141		CONSIDER IF IT WERE TO ALLOW ENTRY?
142	A:	If the Commission decides to establish public interest criteria for entry in
143		small rural exchanges, at the very least it should consider the impact of entry
144		on the incumbent provider, the impact on the incumbent provider's ability to
145		continue to serve high cost areas, the impact on the state universal service
146		fund, and the impact on and benefits for customers in the affected service
147		area.
148	Q:	IN YOUR OPINION, IS THIS PROCEEDING THE APPROPRIATE
149		PROCEEDING IN WHICH TO ESTABLISH PUBLIC INTEREST
150		CRITERIA FOR ENTRY IN A RURAL EXCHANGE WITH FEWER
151		THAN 5,000 ACCESS LINES?
152	A:	No. This proceeding presents unusual facts which should not be the basis for
153		establishing a policy as important as the criteria for entering a small rural
154		exchange. All American does not propose to provide the full array of
155		telecommunications services in Beehive's service territory or take
156		distributions for the state universal service fund. In addition, there is a
157		separate legal issue associated with this case under which All American
158		believes it has had the authority to operate in Beehive's territory. That issue
159		is pending in the Utah Supreme Court.
160	Q:	WHAT DO YOU RECOMMEND THAT THE COMMISSION DO IN THIS
161		PROCEEDING?
162	A:	The Commission should not grant All American the nunc pro tunc relief it is
163		seeking. If the Commission decides to grant All American's alternative
164		relief, it should make clear that the result only applies to Beehive's territory
165		and sets no precedent for determining the public interest criteria for entering
166		a rural exchange with fewer than 5,000 access lines owned by a telephone
167		corporation with fewer than 30,000 access lines. The Commission should

170	Q:	DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?
169	69	providing in Beehive's territory.
168		also limit All American's authority to the conferencing service it is currently

171 A: Yes.

Certificate of Service

I certify that on February 12, 2010 I emailed a true and correct copy of the foregoing direct testimony of Douglas Duncan Meredith in Docket No. 08-2469-01 to the following:

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