

BEFORE THE ARIZONA CORPORATION COMMISSION

JEFF HATCH-MILLER  
CHAIRMAN

WILLIAM A. MUNDELL  
COMMISSIONER

MIKE GLEASON  
COMMISSIONER

KRISTIN K. MAYES  
COMMISSIONER

BARRY WONG  
COMMISSIONER

In the Matter of the Application of Level 3 )  
Communications, LLC for a Limited Waiver ) Docket No. T-03654A-06-0356  
Relating to Transfer of Control and Financing )  
Transactions )

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**EXCEPTIONS TO RECOMMENDED OPINION AND ORDER**

Level 3 Communications, LLC (“Level 3”) submits these exceptions to the Staff Report and Recommended Opinion and Order dated September 6, 2006. Level 3’s application is part of a nationwide effort to streamline the state approval process for transfer of control and financing approvals. The goal of this effort is not to eliminate state oversight. Rather, Level 3’s goal is to provide procedural certainty to these types of transactions so that state oversight of these transactions by and between competitive carriers becomes a post-closing mechanism rather than a prior approval process.

Specifically, Level 3 requests:

1           1. For a transfer of control transaction subject to the FCC’s streamlined  
2 procedures, Level 3 would file a notice of the transaction with the Commission  
3 within ten days of the filing made at the FCC.<sup>1</sup> For a financing-related transaction  
4 (i.e., a transaction that does not involve a merger with or acquisition of or by  
5 another provider) subject to the Affiliated Interests Rules (AAC R14-2-801 *et seq.*),  
6 A.R.S. § 40-285 and/or any other statutes or regulations,<sup>2</sup> Level 3 would file a  
7 notice within ten (10) days of the public disclosure of the transaction.<sup>3</sup>

8           2. The notice must contain certain basic information about the carrier, its  
9 operations and the transaction at issue.

10          3. The notice shall be deemed effective approval of the transaction under the  
11 applicable Arizona statutes and regulations upon filing.

12          4. The Commission would retain jurisdiction over Level 3 and the transaction  
13 post-closing to make inquiries, and, if necessary, to take action to protect consumer  
14 interests, commence proceedings, and/or impose conditions on Level 3’s certificate,  
15 including necessary reporting requirements.

### 16           **I. The Competitive Telecommunications Market**

17           As set forth in its Application, Level 3 seeks this waiver to eliminate procedures  
18 that impose unnecessary, prior approval requirements on carriers that are certificated as  
19 competitive providers. The legacy prior-approval requirements were established to  
20 address markets that are not subject to competition. In that market structure, extensive  
21 government and economic regulation of utilities is necessary to protect captive ratepayers

22           <sup>1</sup> Level 3 proposes 10 days in order to provide with the filing the FCC’s determination as to whether the transaction  
23 qualifies for streamlined treatment. The Notice can be filed earlier if the Commission desires.

24           <sup>2</sup> Pursuant to A.R.S. § 40-301.D., Level 3, as a provider of interstate telecommunications, is exempt from A.R.S.  
25 §§40-301 to -303.

26           <sup>3</sup> Level 3’s Application sought to provide notice “ten days prior to the transaction.” Given the differences between  
financing transactions and merger-related transactions and based on experiences in other states, Level 3 now believes  
that the approach outlined in these exceptions is more workable and reasonable.

1 and consumers of monopoly services. When utilities wield control over bottleneck  
2 facilities, enjoy a dominant market share, or do not face competition, it is important for the  
3 Commission to scrutinize the utilities' financial status and their business actions in order  
4 to safeguard consumers from a monopoly provider's potentially risky financial  
5 transactions and to ensure that rates and quality of service are not impaired. Although the  
6 telecommunications market has changed dramatically so that consumers may choose  
7 freely among non-dominant carriers offering competitive services, the same procedures  
8 aimed at regulating transfer and financing transactions of dominant, monopoly utilities  
9 remain in place for non-dominant, competitive carriers.

## 10 **II. The Public Interest**

11 Granting this waiver is in the public interest. The public interest in a competitive  
12 environment does not require strict scrutiny of competitive carriers' business and financial  
13 operations. Competitive market forces determine whether a carrier is financially stable,  
14 and Level 3 and its investors bear the risk of their own financial decisions. From the  
15 consumer's perspective, adequate service at reasonable rates remains available by virtue of  
16 the freedom to choose among multiple providers. Non-dominant carriers today are  
17 motivated by robust competition for customers and financing to complete corporate  
18 acquisition and financing transactions quickly – often in just a few weeks time. However,  
19 competitive carriers remain constrained by pre-approval requirements and thus cannot  
20 react quickly to rapidly changing market demands to meet their business needs. During  
21 the period during which a competitive carrier's application is pending, the provider is  
22 forced to put on hold the completion of consolidations, corporate changes, or financing  
23 arrangements. These delays expose businesses to substantial and unnecessary risks in the  
24 marketplace. Delays of a few months put at risk the successful closing of transfer and  
25 financing transactions. Rapid changes in market conditions during the regulatory-enforced  
26 delay can increase the cost of the transaction or even result in market changes that  
foreclose successful completion. While parties await approval, they are exposed to

1 economic risks of delay including lost revenue and synergies, customer defections,  
2 impaired service, or even the collapse of the transaction. Failure to close a transaction has  
3 real-world adverse consequences for the employees, vendors, customers and shareholders  
4 of competitive carriers. The uncertainties of the regulatory process are amplified by the  
5 fact that Arizona's statutes and regulations provide that failure to obtain the required  
6 approvals may result in the entire transaction being deemed void. *See* AAC R14-2-804;  
7 A.R.S. §§ 40-285; 40-303.

### 8 **III. Arizona's Approval Process**

9 In Arizona, a class A competitively certificated carrier, such as Level 3, that seeks  
10 to complete a transfer transaction is typically subject to the Affiliated Interests Rules  
11 (AAC R14-2-801 *et seq.*) and possibly A.R.S. § 40-285 and must obtain Commission  
12 approval prior to consummating the transaction. Similarly, competitively certificated  
13 carriers may be required to obtain prior Commission approval in order to complete a stock  
14 or debt financing.<sup>4</sup> Recognizing situations such as the advent of competition, these rules  
15 and statutes each provide that the Commission may waive these requirements in  
16 appropriate circumstances. Through these provisions, the Commission retains the  
17 discretion to determine the administrative process by which it exercises oversight authority  
18 over business transactions. Level 3 believes that a streamlined process similar to the  
19 process in use by the FCC is appropriate in today's market. In addition, a streamlined  
20 process will allow the Commission to allocate its scarce resources more efficiently and  
21 reduce demands on staff to expedite processing of these more standard transactions in  
22 order to meet business objectives.

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24 <sup>4</sup> Financing transactions include issuances of stock, issuances of securities, loans, guarantees, pledges and  
25 encumbrances on the carrier's property. Those transactions may require approval under the Affiliated Interest Rules,  
26 A.R.S. § 40-285, and/or other statutes or regulations (telecommunication providers such as Level 3 with interstate  
operations are exempt from A.R.S. §§ 40-301 to -303).

1           **IV. The FCC’s Streamlined Approval Process**

2           Most carriers operating in multiple jurisdictions also hold authority from the FCC  
3 under Section 214 of the Communications Act of 1934, as amended, to operate as  
4 interstate common carriers. Under federal rules, such interstate carriers are required to  
5 obtain prior approval for transfer of control transactions. However, the FCC has reformed  
6 its processes and rules to eliminate unnecessary delays and burdens on competitive carriers  
7 and applies streamlined approval processing procedures to the transfer transactions of a  
8 vast majority of non-dominant competitive interstate carriers.<sup>5</sup> Specifically, FCC rules  
9 provide that applications for approval subject to streamlined treatment are deemed granted  
10 within 31 days of publication of the filing (unless otherwise notified by the Commission).<sup>6</sup>  
11 In the event a transaction does not qualify for streamlining (based on, for instance, the  
12 dominant position of the carriers in the transaction), the FCC attempts to complete its  
13 review of those transactions within six months. There are no FCC requirements for  
14 carrier financing transactions.

15           **V. Level 3’s Proposal**

16           As set forth above, Level 3 requests that the Commission grant it a limited waiver  
17 that would require that Level 3 do the following:

- 18           1. For a transfer of control transaction subject to the FCC’s streamlined  
19 procedures, Level 3 would file a notice of the transaction with the Commission  
20 within ten days of the filing made at the FCC. For a financing-related transaction  
21 (i.e., a transaction that does not involve a merger with or acquisition of or by  
22 another provider) subject to the Affiliated Interests Rules (AAC R14-2-801 *et seq.*),  
23 A.R.S. § 40-285 and/or any other statutes or regulations, Level 3 would file a  
24 notice within ten (10) days of the public disclosure of the transaction.

25 <sup>5</sup> Implementation for Further Streamlining Measures for Domestic Section 214 Authorizations, CC Docket  
No. 01-150, Report and Order FCC 02-78 (Released March 21, 2002).

26 <sup>6</sup> Id. at para. 26; 47 C.F.R. § 63.03 (a).

1           2.       The notice must contain certain basic information about the carrier, its  
2           operations and the transaction at issue.

3           3.       The notice shall be deemed effective approval of the transaction under the  
4           applicable Arizona statutes and regulations upon filing.

5           4.       The Commission would retain jurisdiction over Level 3 and the transaction  
6           post-closing to make inquiries, and, if necessary, to take action to protect consumer  
7           interests, commence proceedings, and/or impose conditions on Level 3's certificate,  
8           including necessary reporting requirements.

9           Level 3 recognizes that certain large transactions may merit prior Commission review and  
10          approval. Therefore, Level 3 agrees that transfer of control transactions that do not qualify  
11          for streamlined processing at the FCC should not be subject to the waiver requested in this  
12          Application. For example, if Level 3 were to be involved in a transfer of control  
13          transaction with an entity that holds a dominant market share as set forth in the FCC's  
14          regulations, this waiver would not apply and prior Commission approval would be  
15          required. However, for those transactions that do qualify for streamlined processing at the  
16          FCC and for all financing transactions, Level 3 believes that this waiver serves the public  
17          interest and eliminates unnecessary use of Commission resources. For these types of  
18          transactions, Level 3 submits that prior Commission approval is not necessary to ensure  
19          the protection of the public interest in a competitive market. Furthermore, as stated above,  
20          if any aspect of a transaction caused the Commission concern, the Commission's on-going  
21          jurisdiction over Level 3 would allow it to address such issues post-closing.

22                   **VI.    Proceedings in Other States**

23           Recently, the North Carolina Utilities Commission ("NCUC") promulgated a rule  
24           aligning its transfer of control rules with the FCC's streamlined process. Under this new  
25           rule, a competitive provider must file a notice with the NCUC at the same time as its files  
26           its notice with the FCC under the FCC's streamlined procedures. The new rule exempts a

1 provider subject to the FCC’s streamlined procedures from the NCUC’s transfer of control  
2 approval requirements. The NCUC, however, does “retain[] authority to make inquiries,  
3 initiate proceedings and impose conditions on a [competitive provider’s] Certificate(s)  
4 including reporting requirements, to protect consumer interests.” The balance struck by  
5 the NCUC is the same type of balance that Level 3 seeks to strike through its proposal in  
6 this proceeding. Just as the NCUC found such an exemption to be in the public interest,  
7 Level 3 submits that the waiver sought in this proceeding is in the public interest and  
8 should be granted.

9 In addition, Vermont, in a self-initiated proceeding, replaced its cumbersome prior  
10 approval process for financings and transfers of control with a simple post-transaction  
11 notice. In adopting the new process, the Vermont Service Board acknowledged that rules  
12 designed for a monopoly-provider environment no longer made sense for non-dominant  
13 carriers.<sup>7</sup>

## 14 **VII. Rulemaking Proceeding**

15 In the Staff Report and Recommended Opinion, Staff notes that Level 3’s request  
16 goes “well beyond the limited waiver or streamlining which the Commission has at times  
17 found to be appropriate for non-dominant carriers.” While Level 3 disagrees, if the  
18 Commission concurs in this assessment, Level 3 submits that further examination of this  
19 issue should be conducted in a rulemaking process. As stated above, in a competitive  
20 telecommunications market, a re-examination of all or some of the processes in place for  
21 approval of transfer of control and financing transaction is appropriate.

## 22 **VIII. Conclusion**

23 For the reasons set forth above, Level 3 submits that a limited waiver as detailed in  
24 these exceptions is in the public interest and should be granted. In the alternative, Level 3  
25 requests that the Commission open a rulemaking docket to examine in further detail

26 <sup>7</sup> See Vermont Service Board Rule 7.500.

1 appropriate streamlining for approval of transfer of control and financing transactions for  
2 competitive telecommunications providers.

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4 RESPECTFULLY SUBMITTED this 6th day of October, 2006.

5 LEWIS AND ROCA

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11 ORIGINAL AND thirteen (13) copies  
12 of the foregoing hand-delivered  
13 this 6th day of October, 2006, to:

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15 Utilities Division – Docket Control  
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16 Phoenix, Arizona 85007

17 COPY of the foregoing hand-delivered  
18 this 6th day of October, 2006, to:

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