# BEFORE THE UTAH PUBLIC SERVICE COMMISSION

Application of	)	
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Windstream NuVox, Inc.		Docket No
	)	
for a Certificate of Public Convenience and	)	
Necessity to Provide Resold Local Exchange	)	
Access Telecommunications Services	)	
in the State of Utah	)	
	)	
	)	

#### **APPLICATION OF WINDSTREAM NUVOX, INC.**

Windstream NuVox, Inc. ("WIN-NuVox" or "Applicant"), by its undersigned counsel and pursuant to Chapter 8b of Title 54 of the Utah Code, Utah Admin. Code §§ 746-100 *et seq.*, and the rules and regulations of the Utah Public Service Commission ("Commission"), hereby applies for a Certificate of Public Convenience and Necessity to authorize it to provide resold local exchange and access telecommunications service throughout the State of Utah.

The Applicant submits the following information pursuant to Utah Admin. Code R746-349 in support of its request.

1. Applicant's legal name is Windstream NuVox, Inc. Applicant may be reached at its principal place of business:

Windstream Regulatory Legal Department 4001 Rodney Parham Road Little Rock, AR 72212 Tel: (501) 748-7000

Toll-Free: (800) 600-5050 www.windstream.com

2. <u>R746-349-3(A)(16)</u>. <u>Proof of authority to conduct business.</u> WIN-NuVox is a Delaware corporation. A copy of its Certificate of Incorporation is attached hereto as <u>Exhibit A</u>.

A copy of WIN-NuVox's authority to transact business as a foreign corporation in Utah is attached hereto as Exhibit B.

3. Correspondence or communications pertaining to this Application should be directed to:

Jean L. Kiddoo Brett P. Ferenchak Kimberly A. Lacey Bingham McCutchen LLP 2020 K Street, NW Washington, DC 20006-1806

Tel: 202-373-6000 Fax: 202-373-6001

Email: jean.kiddoo@bingham.com brett.ferenchak@bingham.com kimberly.lacey@bingham.com

4. Questions concerning the ongoing operations of WIN-NuVox following certification should be directed to:

Jeanne Shearer Vice President - State Government Affairs 4139 Oregon Place Ephrata, PA 17522 Tel: (717) 738-8169

Fax: (717) 859-2552

Email: Jeanne.shearer@windstream.com

5. WIN-NuVox's registered agent in the State of Utah is:

CT Corporation System 136 East South Temple, Suite 2100 Salt Lake City, UT 84111 6. For purposes of consumer inquiries, the contact information will be:

Mollie Chewning Supervisor - Customer Support Windstream NuVox, Inc. 1720 Galleria Blvd. Charlotte, NC 28270

Tel: (800) 326-6314 Fax: (704) 845-5173

Email: mollie.chewning@windstream.com

7. <u>R746-349-3(A)(3)</u>. Facilities to be used. WIN-NuVox will provide resold local

exchange and access telecommunications services.

8. <u>R746-349-3(A)(4)</u>. Services to be offered.

8(a) R746-349-3(A)(4)(a). Classes of customers. WIN-NuVox will serve

business customers.

8(b) R746-349-3(A)(4)(b). Location of service. The Applicant seeks statewide

authority except within exchange areas with less than 5,000 access lines that are owned or

controlled by an ILEC with fewer than 30,000 total access lines in accordance with Utah Code

Ann. 5 54-8b-2.1 (3) and (4). Initially, WIN-NuVox will provide local exchange service in the

areas served by Owest Communications, Inc. However, WIN-NuVox does seek statewide

authority (subject to the exceptions above) so that it may expand into other services as market

conditions warrant and as additional service areas become open to competition.

8(c) R746-349-3(A)(4)(b). Services Offered. WIN-NuVox seeks authority to

provide resold local exchange telecommunications services to and from all points in the State of

Utah. WIN-NuVox proposes to provide wireline local telecommunications service -

specifically, local exchange service (including, among other things, access to emergency

services, access to operator services, access to interexchange service, access to directory

assistance, toll limitation for qualifying low-income consumers, and any other ancillary

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functionalities that WIN-NuVox must provide pursuant to applicable statutes and regulations) and exchange access service. WIN-NuVox seeks to provide such services statewide in all areas currently or become open to competition.

WIN-NuVox will continuously monitor and maintain a high level of control over its network on a 24-hours-a-day, 7-days-a-week basis.

- 9. <u>R746-349-3(A)(5)</u>. Access to standard services. WIN-NuVox will provide access to ordinary intraLATA and interLATA message toll calling, operator services, directory assistance, directory listings, and emergency services through interconnection with its underlying carrier.
- 10. R746-349-3(A)(7). Professional experience and education of managerial personnel and personnel responsible for Utah operations. WIN-NuVox does not plan to operate an office within Utah. Responsibility for Utah operations will be handled by Applicant's current management team from its headquarters in Little Rock, Arkansas. Descriptions of the extensive telecommunications and managerial experience of Applicant's key personnel are attached hereto as Exhibit C.
- 11. R746-349-3(A)(1), R746-349-3(A)(10)–(12). Financial abilities. WIN-NuVox is financially qualified to provide local exchange telecommunications services in Utah. WIN-NuVox has access to the financing and capital necessary to conduct the telecommunications operations as specified in this application, and will rely upon its existing personnel and technological and financial resources to provide intrastate services.
- 11(a) <u>R746-349-3(A)(9)</u>. <u>Chart of accounts</u>. WIN-NuVox's chart of accounts including account numbers, names, and brief descriptions is attached hereto as <u>Exhibit D</u>. Please note that the information provided in <u>Exhibit D</u> is proprietary and has been attached in a sealed

envelope marked "Confidential." As it contains sensitive information regarding WIN-NuVox's business operations, WIN-NuVox respectfully requests that this information be treated confidentially and not be released to any member of the public absent WIN-NuVox's prior written permission.

- extremely well-qualified financially to operate and expand its business. In support of Applicant's financial qualification, a copy of the most recent SEC Form 10-K of Windstream Corporation, Applicant's ultimate parent company, is provided as <a href="Exhibit E">Exhibit E</a>. WIN-NuVox possesses the sound financial background necessary to effectively procure, install, and operate the facilities and services requested in this application. In accordance with R746-349-3(A)(11)(a), these financial statements show that WIN-NuVox and Windstream Corporation has a positive net worth and sufficient cash flow for WIN-NuVox to provide its proposed services.
- 11(c) R746-349-3(A)(10)(b). Sufficient projected and verifiable cash flow. Paragraph 12, below, provides evidence of a sufficient projected and verifiable cash flow to meet cash needs as shown in WIN-NuVox's three-year projection of expected operations.
- 11(d) R746-349-3(A)(2), R746-349-3(A)(11)(c). Bond requirement. WIN-NuVox respectfully requests a waiver of the requirement in R746-34-2(A)(2) for proof of a bond in the amount of \$100,000. As demonstrated by the financial statements provided as Exhibit E, WIN-NuVox has the financial resources to cover deposit, advance payments and other liabilities to telecommunications customers and, therefore, WIN-NuVox requests waiver of the bond requirement.
  - 12. R746-349-3(A)(12). Five-year projection of expected operations.

- 12(a) R746-349-3(12)(a). Income and cash flow statements. Attached hereto under seal as Exhibit F is WIN-NuVox's five-year projection of expected operations. Please note that the information provided in Exhibit F is proprietary and has been attached in a sealed envelope marked "Confidential." As it contains sensitive information regarding WIN-NuVox's business operations, WIN-NuVox respectfully requests that this information be treated confidentially and not be released to any member of the public absent WIN-NuVox's prior written permission.
- 12(b) R746-349-3(A)(12)(b). Types of technology to be deployed. WIN-NuVox intends to provide resold local exchange telecommunications services and will not deploy any specific technology in Utah.
- 12(c) R746-349(A)(12)(c). Maps of facilities locations. As noted above, Applicant will offer services to its customers on a resold basis only. In light of the fact that Applicant has no plans to construct facilities in the state at this time, the Commission's request a map of facility locations is not applicable.
- 13. <u>R746-349-3(A)(6)</u>, <u>R746-349-3(A)(13)</u>. <u>Implementation schedule.</u> WIN-NuVox proposes to begin providing telecommunications service in Utah soon after it has obtained the requisite Commission approval.
- 14. R746-349-3(A)(1), R746-349-3(A)(14). Technical and managerial abilities. WIN-NuVox is technically and managerially qualified to provide competitive local exchange services in Utah. WIN-NuVox's Utah operations will be directed by its existing corporate management, technical and operations staffs who are responsible for the interexchange and local exchange operations in other states. A description of the background of Applicant's key

personnel, which demonstrates the extensive telecommunications experience of WIN-NuVox's management team, is attached hereto as <u>Exhibit C</u>.

WIN-NuVox is well qualified to provide telecommunications services in Utah. Applicant is in the process of requesting authority to provide telecommunications services in Arizona, California, Connecticut, Colorado, Idaho, Maine, Montana, Nevada, New Hampshire, New Jersey, New Mexico, Rhode Island, Utah, and Wyoming. Currently, Applicant is authorized to provided telecommunications services in: Alabama, Florida, Georgia, Kentucky, Louisiana, Mississippi, North Carolina, Oregon, South Carolina, Tennessee and Vermont. WIN-NuVox has not been denied requested certification in any jurisdiction, nor has any permit, license or certificate been revoked by any authority.

- 15. <u>R746-349-3(A)(8)</u>. <u>Employees</u>. WIN-NuVox's Utah operations will be directed by its management team located at WIN-NuVox's headquarters in Little Rock, Arkansas. In lieu of an organizational chart, WIN-NuVox offers the biographies of its key personnel set forth in <u>Exhibit C</u> to satisfy R746-349-3(A)(8).
- 16. R746-349-3(A)(1), R746-349-3(A)(15). Public interest. Granting this Application will promote the public interest by increasing competition in the provision of telecommunications services in Utah. By enhancing competition, WIN-NuVox will bring significant benefits to telecommunications users within the State of Utah by providing: (a) lower-priced and better-quality service; (b) innovative telecommunications services; (c) efficient use of existing communications resources; and (d) increased diversification and reliability in the supply of communications services. Applicant's proposed intrastate services are designed to meet the telecommunications needs of subscribers and permit customers to realize cost savings in communications services. Accordingly, WIN-NuVox anticipates that its proposed service will

provide its customers with better quality services and will increase consumer choice through innovative, diversified, and reliable service and equipment offerings.

- 17. R746-349-3(A)(17)–(18). <u>Unauthorized switching, solicitation of new customers, and prevention of unauthorized switching or other illegal activities.</u> WIN-NuVox is committed to complying with all state and federal rules and regulations governing telecommunications services. Applicant neither is presently nor has been, to its knowledge, the subject of any slamming or new customer solicitation complaints of this nature that would adversely impact or implicate its certification or basis thereof.
- 18. Request for Waivers. Applicant requests that the Commission grant waivers of regulatory requirements that are deemed inapplicable to competitive local exchange service providers. Such rules are not appropriate nor necessary for competitive providers and constitute an economic barrier to entry into the telecommunications market. Applicant specifically requests that the Commission grant the following standard waivers that are routinely granted to competitive providers in Utah:

#### A. Exemptions from Title 54

54-7-12 Rate increases or decreases 54-4-21 Establishment of property values 54-4-24 Depreciation rates
1 1 7
54 4 24 Democration rates
54-4-24 Depreciation rates
54-4-26 Approval of expenditures

#### B. Waivers of Regulations

R746-340-2(D)	Uniform System of Accounts (47 C.F.R. 32)
R746-340-2(E)(1)	Tariff filings required
R746-340-2(E)(2)	Exchange Maps
R746-341	Lifeline
R746-344	Rate case filing requirements
R746-401	Reporting of construction, acquisition and disposition of
	assets
R746-405	Tariff formats
R746-600	Accounting for post-retirement benefits

\* \* \*

For the reasons stated above, Applicant respectfully submits that the public interest, convenience, and necessity would be furthered by a grant of this Application for the authority to provide resold local exchange telecommunications services.

Respectfully submitted,

By:

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Counsel for Windstream NuVox, Inc.

Dated: February 23, 2011

# **LIST OF EXHIBITS**

Exhibit A Certificate of Incorporation

Exhibit B Authority to Transact Business as a Foreign Corporation in Utah

Exhibit C Management Biographies

Exhibit D Chart of Accounts

(CONFIDENTIAL - FILED UNDER SEAL)

Exhibit E Financial Statements of Windstream Corporation

Exhibit F 5-Year Projection of Expected Operations

(CONFIDENTIAL - FILED UNDER SEAL)

Verification

# EXHIBIT A

Certificate of Incorporation

# EXHIBIT B

Authority to Transact Business as a Foreign Corporation

## EXHIBIT D

### Chart of Accounts

## CONFIDENTIAL - FILED UNDER SEAL

# EXHIBIT E

Financial Statements of Windstream Corporation

# EXHIBIT F

5-Year Projection of Expected Operations

CONFIDENTIAL - FILED UNDER SEAL

### **VERIFICATION**

STATE OF ARKANSAS		)	:SS	
COUNTY OF PULASKI		)	.55	
I, Cesar Caballero, declare un	nder per	nalty of	perjury that I am of Vice President -	
Regulatory Strategy for Windstream	NuVox	x, Inc., tl	the Applicant in this proceeding; that I have	3
read the foregoing Application, attac	chments	and ext	hibits; and that the same are true and correct	et
to the best of my knowledge, inform	ation, a	nd belie	ef.	
	By: Title:	Vice P	nel D. Rhoda President - Regulatory Strategy Stream NuVox, Inc.	
Subscribed and sworn to before me				
thisday of, 2010.				
Notary Public				
My Commission Expires:				