Exhibit C

To the Application of Common Point LLC

Managerial and Technical Qualifications of Personnel

<u>Dave Lewis</u>: Dave serves as chief executive officer of ANZ Communications LLC, the sole member of ANPI, LLC, a wholesale reseller of interexchange telecommunications and the day-to-day operations manager of Common Point LLC. Dave has over 20 years experience in the telecommunications industry beginning with the Illinois Commerce Commission where he coordinated the Commission's examination of numerous telecommunications policy matters. Dave also served in the Office of Chairman and Commissioners where he provided analysis and counsel on telecommunications matters to the Commissioners of the ICC.

Dave joined GVNW Consulting in 1991, where he provided a variety of services from regulatory policy formation to strategic and business planning services to the rural local exchange carrier community for more than a decade. During his tenure with GVNW, he held several positions including consulting manager, vice president and partner.

As the conceptual founder of Associated Network Partners, Inc., the predecessor operating company prior to a corporate reorganization including the conversion of Associated Network Partners Inc., an Illinois corporation, into ANPI, LLC, a Delaware limited liability company, as part of the ANPI-ZONE merger in 2011, Dave developed the business case behind the company and personally directed all aspects of the company's inception and growth. He directed the formulation of the company's service sets, back office support systems, organizational structure as well as its supplier, member relationships and contracts.

Dave holds bachelor's degrees in political science and economics from the University of Illinois at Urbana-Champaign

Joseph O'Hara: Joseph O'Hara serves as the chief financial officer of ANZ Communications LLC, the sole member of ANPI, LLC, the day-to-day operations manager of Common Point LLC. Joe joined Associated Network Partners, Inc. in 2000 and has served numerous management positions with increasing responsibility for the organization. He is currently responsible for corporate finance, treasury, accounting, financial reporting, taxation and regulatory compliance.

While responsible over the finance function, Joe worked to secure capital for the organization through multiple private placement offerings, and establish and maintain the organization's credit facilities. During his tenure with the organization, he has held positions in operations, finance and accounting. Additionally, Joe has led numerous discrete projects including development and evaluation of business models, capital budgeting and investment analysis, business formation, and business/project valuation, and matters concerning legal affairs.

Joe is a licensed Certified Public Accountant in Illinois, and holds a master's of business administration with a finance concentration from the University of Illinois at Urbana-Champaign

Alice Lewis: Alice Lewis serves as senior vice president of voice services of ANZ Communications LLC, the sole member of ANPI, LLC, and day-to-day operations manager of Common Point LLC. Alice has held this position with Associated Network Partners, Inc. since March 2007. Alice has helped serve the needs of the independent telecommunications industry for the last fourteen years. Starting in 1996 she became involved with the development and execution of the organization's business plan. She has occupied several positions of increasing responsibility including vice president of quality assurance and director of voice applications.

After beginning her career with Communications Data Group, a billing vendor providing enduser and carrier access billing services to RLECs around the country, Alice joined GVNW Consulting where she assisted RLEC clients in the preparation of separations cost-studies, regulatory and tariff filings, and revenue assurance studies. Alice's primary focus as senior vice president of voice services is overseeing the coordination and provision of voice services to customers. In this role she has coordinated the integration of dozens of terminating carriers and hundreds of customer deployments.

Alice holds a bachelor's in economics from Eastern Illinois University.

Gene Chohon: Gene serves as vice president of sales and market development for ANZ Communications LLC, the sole member of ANPI, LLC and day-to-day operations manager of Common Point LLC, and has been with the organization since December 2004. Gene directs the company's sales channels as well as corporate marketing, direct sales and partnership functions.

Gene has 30 years of telecommunications sales and marketing experience with AT&T, AT&T Wireless, AG Communications Systems and Lucent Technologies. Prior to joining the ANPI organization, Gene served as senior marketing manager of Lucent Technologies, and was in charge of marketing for Lucent's next-generation convergence technology group located in Naperville, Illinois.

Gene holds a bachelor's in journalism and advertising as well as a master's of business administration, both from the University of Nebraska – Lincoln. He also completed a post-graduate Executive Business Certificate program at the University of Illinois at Urbana-Champaign.