

**AFFIDAVIT OF BRYAN R. MARTIN
CHAIRMAN AND CEO OF 8X8, INC.
2125 O'Nel Drive, San Jose, California 95131**

City of San Jose :
State of California :

I, Bryan R. Martin, being duly sworn, state as follows:

1. I am the Chairman and Chief Executive Officer of 8x8, Inc. (Nasdaq: EGHT) and I have worked at the company in a variety of positions for more than 22 years including serving as President and Chief Operating Officer, Chief Technical Officer and Senior Vice President, Engineering Operations. I have served as Chief Executive Officer since 2002 and have served on 8x8's Board of Directors since 2001.

2. I have a B.S. and a M.S. in Electrical Engineering from Stanford University.

3. I have personal knowledge of the technical details of 8x8's Voice over Internet Protocol offerings and how the services are provisioned by the company. I am a named inventor on 41 patents in the fields of semiconductors, computer architecture, video processing algorithms, videophones and communications.

4. 8x8's voice offerings allow customers to engage in real-time, two-way voice communications.

5. 8x8 services allow customers to receive voice communications through the public switched telephone network as well as to initiate communications to users of the public switched telephone network.

6. 8x8 purchases telecommunications services from regulated telecommunications carriers and uses those telecommunications services as an "input" for its interconnected VoIP services offering.

7. One component of the telecommunications services that 8x8 purchases from licensed telecommunications providers is connectivity to the public switched telephone network through telephone numbers and telecommunications services that support the use of telephone numbers.

8. All of 8x8's offerings require that the customer have a broadband Internet connection.

9. 8x8 does not offer any customers broadband Internet connectivity, which, of course, includes those located in the State of Utah as well as those in Price, Carbon County.

10. 8x8 customers must purchase broadband Internet connectivity from a third party.

11. Customers must use the broadband Internet connection provided by a third party in order to make use of 8x8's services.

12. 8x8 customers must use specialized customer premises equipment or a software application to make use of 8x8's service offerings. Traditional telephony equipment cannot process communications encoded in Internet protocol format and will not function with 8x8's service offerings without specialized customer premises equipment.

13. 8x8's services can be provided to any location where broadband Internet connectivity is available. This means that a customer can move their device from one geographic location to another and continue to make use of 8x8's service. For example, a customer in Price County, Utah, could travel to a hotel in New York City and still make use of the 8x8 interconnected VoIP service, assuming that the 8x8 customer brought either the necessary equipment with them or used a software client associated with their 8x8 account in

Affidavit of Bryan R. Martin
Chairman & CEO
8x8, Inc.
Page 3 of 3

conjunction with broadband Internet access services available from the New York hotel. Assuming that both these conditions were met, the 8x8 customer could initiate and receive communications associated with the telephone number assigned to the customer's account from the New York hotel location.

14. I have reviewed the account information associated with Parkway Dental. Parkway Dental's service configuration conforms to the description of 8x8's service described herein. Parkway Dental has installed specialized customer premises equipment in order to make use of 8x8's service offerings. Additionally, 8x8 does not provide broadband Internet connectivity to Parkway Dental. Parkway Dental must purchase such connectivity from a third party and we do not know who that third party provider is, nor do we care. Parkway Dental could move their equipment to any location where there is broadband Internet connectivity and still receive service from 8x8. So long as the location where the equipment is moved has broadband Internet connectivity, we can continue to provide our services to Parkway Dental.

The foregoing is true and correct to the best of my knowledge, information and belief.

Bryan R. Martin

Subscribed and sworn to before me this ____ day of September, 2012.

Notary Public

My Commission expires: _____ \