# EXHIBIT A

# **Financial Statements**

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2011

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 333-169979



(Exact Name of Registrant as Specified in Its Charter)

DELAWARE (State or other jurisdiction of incorporation or organization) 26-2012549 (I.R.S. Employer Identification No.)

400 Centennial Parkway, Suite 200, Louisville, CO 80027 (Address of Principal Executive Offices)

(303) 381-4683 (Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\Box$  No  $\boxtimes$  The registrant is no longer subject to the filing requirements of the Exchange Act reports as if it were required to do so.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\Box$ 

Accelerated filer

Smaller reporting company  $\Box$ 

Non-accelerated filer  $\square$  (Do not check if a small reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\Box$  No  $\boxtimes$ 

# PART I. FINANCIAL INFORMATION

# ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)

	D	ecember 31, 2011		June 30, 2011
Assets				
Current assets				
Cash and cash equivalents	\$	25,861	\$	25,394
Trade receivables, net of allowance of \$737 and \$799 as of December 31, 2011 and June 30, 2011,				
respectively		25,794		13,983
Due from related-parties		1,109		187
Prepaid expenses		7,875		6,388
Deferred income taxes		4,691		3,343
Other assets, current		1,209		645
Total current assets		66,539		49,940
Property and equipment, net of accumulated depreciation of \$128,635 and \$101,941 as of December 31, 2011		710 265		510 512
and June 30, 2011, respectively		719,265		518,513
Intangible assets, net of accumulated amortization of \$35,655 and \$37,980 as of December 31, 2011 and		140,530		104,672
June 30, 2011, respectively Goodwill		140,330		83,820
Debt issuance costs, net of accumulated amortization of \$4,067 and \$2,746 as of December 31, 2011 and		117,024		85,820
June 30, 2011, respectively		19,147		11,446
Investment in US Carrier		15,075		15,075
Deferred tax asset, non-current		130,682		15,075
Other assets, non-current		8,163		5,795
Total assets	¢	1,217,225	\$	789,261
	ψ	1,217,223	φ	707,201
Liabilities and member's equity				
Current liabilities				
Accounts payable	\$	16,383	\$	12,988
Accrued liabilities		35,000		22,453
Accrued interest		10,982		10,627
Capital lease obligations, current		1,213		950
Due to related-parties		15,541		4,590
Deferred revenue, current		21,314		15,664
Current portion of long-term debt		7,503		
Total current liabilities		107,936		67,272
Capital lease obligations, non-current		10,006		10,224
Long-term debt, non-current		682,704		354,414
Deferred revenue, non-current		123,910		63,893
Stock-based compensation liability		49,696		45,067
Deferred tax liability				8,322
Other long term liabilities		5,007		2,724
Total liabilities		979,259		551,916
Commitments and contingencies (Note 14)				
Member's equity				
Member's interest		243,975		245,433
Accumulated deficit		(6,009)		(8,088
Total member's equity		237,966		237,345
Total liabilities and member's equity	\$	1,217,225	\$	789,261

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(in thousands)

	Three months ended December 31,		Six months Decembe			oer 31,	
		2011	 2010		2011		2010
Revenue	\$	88,974	\$ 72,287	\$	167,417	\$	135,212
Operating costs and expenses							
Operating costs, excluding depreciation and amortization		19,275	17,904		37,425		34,942
Selling, general and administrative expenses		26,059	23,938		48,655		44,222
Stock-based compensation		10,372	1,859		14,077		6,990
Depreciation and amortization		19,820	 15,881		36,882		27,689
Total operating costs and expenses		75,526	 59,582		137,039		113,843
Operating income		13,448	 12,705	. <u> </u>	30,378		21,369
Other income/(expense)							
Interest expense		(11,504)	(9,032)		(20,672)		(15,289)
Other expense, net		(19)	(16)		(29)		(177)
Total other expense, net		(11,523)	 (9,048)		(20,701)		(15,466)
Earnings from continuing operations before provision for income taxes		1,925	3,657		9,677		5,903
Provision for income taxes		2,994	 2,094		7,598		4,893
(Loss)/earnings from continuing operations		(1,069)	1,563		2,079		1,010
Earnings from discontinued operations, net of income taxes			 317				597
Net (loss)/earnings	\$	(1,069)	\$ 1,880	\$	2,079	\$	1,607

The accompanying notes are an integral part of these condensed consolidated financial statements.

### CONDENSED CONSOLIDATED STATEMENT OF MEMBER'S EQUITY SIX MONTHS ENDED DECEMBER 31, 2011 (UNAUDITED) (in thousands)

	1	Member's interest	ımulated Deficit	Tota	d Member's equity
Balance at July 1, 2011	\$	245,433	\$ (8,088)	\$	237,345
Capital contributed (cash)		100	—		100
Return of capital (cash)		(46)	—		(46)
Capital contributed (non-cash)		9,698	—		9,698
Contribution of 360 VoIP Inc. to parent		(11,654)			(11,654)
Accretion of preferred stock-based compensation		444	_		444
Net earnings			2,079		2,079
Balance at December 31, 2011	\$	243,975	\$ (6,009)	\$	237,966

The accompanying notes are an integral part of these condensed consolidated financial statements.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in thousands)

	Six months ended December 31,		
	2011	2010	
ash flows from operating activities	¢ 0.070	ф <u>1</u> си	
Net earnings	\$ 2,079	\$ 1,60	
Earnings from discontinued operations		5	
Earnings from continuing operations	2,079	1,0	
Adjustments to reconcile net earnings to net cash provided by operating activities			
Depreciation and amortization	36,882	27,6	
Provision for bad debt expense	314	4	
Non-cash interest expense	1,564	1,1	
Stock-based compensation	14,077	6,9	
Amortization of deferred revenues	(5,688)	(4,0	
Deferred income taxes	6,631	4,9	
Changes in operating assets and liabilities, net of acquisitions			
Trade receivables	(2,773)	3	
Prepaid expenses	441	(2	
Other assets	(166)	1,1	
Accounts payable and accrued liabilities	(19,431)	2,0	
Due to/from related parties	(925)	1	
Deferred revenue	24,373	(3	
Other liabilities	(69)	(3,9	
Net cash provided by continuing operating activities	57,309	37,2	
ash flows from investing activities			
Purchases of property and equipment	(62,817)	(59,0	
Broadband stimulus grants received	2,798	4	
Acquisition of 360networks Holdings (USA) Inc., net of cash acquired	(318,042)	-	
Acquisition of Marquis Holdings, LLC, net of cash acquired	(15,456)	_	
Acquisition of American Fiber Systems Holdings Corporation net of cash acquired		(110,0	
Acquisition of AGL Networks, LLC, net of cash acquired		(73,6	
Net cash used in investing activities	(393,517)	(242,2	
ash flows from financing activities			
Equity contributions	100	35,5	
Return of capital	(46)	-	
Principal repayments on capital lease obligations	(497)	(1,0	
Advance from Communications Infrastructure Investments, LLC	10,951	13,0	
Return of advance from Communications Infrastructure Investments, LLC		(13,0	
Proceeds from long-term borrowings	335,550	103,0	
Changes in restricted cash	(361)	7	
Deferred financing costs	(9,022)	(4,0	
Net cash provided by financing activities	336,675	134,2	
ash flows from discontinued operations			
Operating activities		1,7	
Investing activities		(3	
Net cash provided by discontinued operations		1,4	
et increase/(decrease) in cash and cash equivalents	467	(69,2	
ash and cash equivalents, beginning of period	25,394	87,8	
crease in cash and cash equivalents of discontinued operations	<u> </u>	07,0	
ash and cash equivalents, end of period	<u>\$</u> 25,861	\$ 18,5	

The accompanying notes are an integral part of these condensed consolidated financial statements.

(Continued)

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

# Supplemental disclosure of non-cash, investing and financing activities:

	 Six months ended December 31,			
	 2011		2010	
Cash paid for interest	\$ 20,378	\$	526	
Cash paid for income taxes	1,184		2,085	
Non-cash purchases of equipment through capital leasing	277		200	
Increase in accrued expenses for purchases of property and equipment	2,427		2,180	

Refer to Note 3 — *Acquisitions*, to the Company's condensed consolidated financial statements for details of the Company's recent acquisitions and Note 4 — *Spin-off of Business Unit* for details of the Company's discontinued operations.

Refer to Note 11 — *Equity*, to the Company's condensed consolidated financial statements for details of the non-cash capital settlements.

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (in thousands)

# (1) ORGANIZATION AND DESCRIPTION OF BUSINESS

Zayo Group, LLC, a Delaware Limited Liability Company, formerly CII Holdco, Inc., and, prior to that, Zayo Bandwidth, Inc., was formed on May 4, 2007, and is the operating parent company of a number of subsidiaries engaged in telecommunication and Internet infrastructure services. Zayo Group, LLC and its subsidiaries are collectively referred to as "Zayo Group" or the "Company." Headquartered in Louisville, Colorado, the Company operates an integrated metropolitan and nationwide fiber optic infrastructure to offer:

- Dark and lit bandwidth infrastructure services on metro, regional and national fiber networks.
- Colocation and interconnection services.

Zayo Group, LLC is wholly owned by Zayo Group Holdings, Inc., ("Holdings") which in turn is wholly-owned by Communications Infrastructure Investments, LLC ("CII").

## (2) BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

#### a. Basis of Presentation

The accompanying condensed consolidated financial statements include all the accounts of the Company and its wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. The accompanying condensed consolidated financial statements and related notes are unaudited and have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial reporting and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") for quarterly reports on Form 10-Q, and do not include all of the information and note disclosures required by GAAP for complete financial statements. These condensed consolidated financial statements should therefore be read in conjunction with the consolidated financial statements and notes thereto for the year ended June 30, 2011 included in the Company's Annual Report on Form 10-K filed with the SEC on September 9, 2011. In the opinion of management, all adjustments considered necessary for fair presentation of financial position, results of operations and cash flows of the Company have been included. The results of operations for the three and six month periods ended December 31, 2011 are not necessarily indicative of the operating results for any interim period or the full year.

Unless otherwise noted, dollar amounts and disclosures throughout the Notes to the condensed consolidated financial statements relate to the Company's continuing operations and are presented in thousands of dollars.

#### b. Spin-off of Business Units

On April 1, 2011, the Company completed a spin-off of its Zayo Enterprise Networks ("ZEN") business unit. The Company distributed all of the assets and liabilities of ZEN to Holdings on the spin-off date.

Management determined that it had discontinued all significant cash flows and continuing involvement with respect to ZEN's operations and therefore considers ZEN to be a discontinued operation. During the three and six months ended December 31, 2010, the results of the operations of ZEN have been aggregated and are presented in a single caption entitled, "Earnings from discontinued operations, net of income taxes" on the accompanying condensed consolidated statements of operations. Management has not allocated any general corporate overhead to amounts presented in discontinued operations, nor has it elected to allocate interest costs.

#### c. Use of Estimates

The preparation of the Company's condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Significant estimates are used when establishing allowances for doubtful accounts, determining useful

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

lives for depreciation and amortization, assessing the need for impairment charges (including those related to intangible assets and goodwill), allocating purchase price among the fair values of assets acquired and liabilities assumed, accounting for income taxes and related valuation allowance against deferred tax assets, estimating the stock-based compensation liability, and various other items. Management evaluates these estimates and judgments on an ongoing basis and makes estimates based on historical experience, current conditions, and various other assumptions that are believed to be reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. Actual results may differ from these estimates under different assumptions or conditions.

#### d. Cash and Cash Equivalents and Restricted Cash

The Company considers all highly liquid investments with original maturities of three months or less to be cash and cash equivalents. Cash equivalents are stated at cost, which approximates fair value. Restricted cash consists of cash balances held by various financial institutions as collateral for letters of credit and surety bonds. These balances are reclassified to cash and cash equivalents when the underlying obligation is satisfied, or in accordance with the governing agreement. Restricted cash balances expected to become unrestricted during the next twelve months are recorded as current assets. Restricted cash balances which are not expected to become unrestricted during the next twelve months are recorded as other assets, non-current.

#### e. Investments

Investments in which the Company does not have significant influence over the investee, or investments that do not have a readily determinable fair value are recorded using the cost method of accounting. Under this method, the investment is recorded in the balance sheet at historical cost. Subsequently, the Company recognizes as income any dividends received that are distributed from earnings since the date of initial investment. Dividends received that are distributed from earnings prior to the date of acquisition are recorded as a reduction of the cost of the investment. Cost method investments are reviewed for impairment if factors indicate that a decrease in value of the investment has occurred.

#### f. Trade Receivables

Trade receivables are recorded at the invoiced amount and do not bear interest. The Company maintains an allowance for doubtful accounts for estimated losses inherent in its trade receivable portfolio. In establishing the allowance, management considers historical losses adjusted to take into account current market conditions and the customer's financial condition, the amount of receivables in dispute, and the age of receivables and current payment patterns. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

#### g. Property and Equipment

The Company's property and equipment includes assets in service and under construction or development.

Property and equipment is recorded at historical cost or acquisition date fair value. Costs associated directly with network construction, service installations, and development of business support systems, including employee-related costs, are capitalized. Depreciation is calculated on a straight-line basis over the assets' estimated useful lives from the date placed into service. Management estimates the useful life of property and equipment by reviewing historical usage, with consideration given to technological changes, trends in the industry, and other economic factors that could impact the network architecture and asset utilization.

Equipment acquired under capital leases is recorded at the lower of the fair value of the asset or the net present value of the minimum lease payments at the inception of the lease. Depreciation of equipment held under capital leases is included in depreciation and amortization expense, and is calculated on a straight-line basis over the estimated useful lives of the assets, or the related lease term, whichever is shorter.

Management reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of its property and equipment may not be recoverable. An impairment loss is recognized when the assets' carrying value exceeds both the assets' estimated undiscounted future cash flows and the assets' estimated fair value. Measurement of the impairment loss is then based on the estimated fair value of the assets. Considerable judgment is required to project such future cash flows and, if required, to estimate the fair value of the property and equipment and the resulting amount of the impairment. No impairment charges were recorded for property and equipment during the three and six months ended December 31, 2011 or 2010.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The Company capitalizes interest for assets that require a period of time to get them ready for their intended use.

Certain internal direct labor costs of constructing or installing property and equipment are capitalized. The Company also capitalizes certain internal labor costs that reflect the portion of the salary and benefits of field engineers and other employees that are directly related to the construction and installation of network infrastructure assets.

#### h. Goodwill and Purchased Intangibles

Goodwill represents the excess of the purchase price over the fair value of the net identifiable assets acquired in a business combination. Goodwill is reviewed for impairment at least annually in May and when a triggering event occurs between impairment test dates. The goodwill impairment test is a two-step test. Under the first step, the estimated fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit exceeds its carrying value, step two does not need to be performed. If the estimated fair value of the reporting unit is less than its carrying value, an indication of goodwill impairment exists for the reporting unit and the enterprise must perform step two of the impairment test (measurement). Under step two, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Fair value of the reporting unit is determined using a discounted cash flow analysis.

Intangible assets with finite useful lives are amortized over their respective estimated useful lives and reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. No impairment charges were recorded for goodwill or intangibles during the three and six months ended December 31, 2011 or 2010.

#### i. Revenue Recognition

The Company recognizes revenues derived from leasing fiber optic telecommunications infrastructure and the provision of telecommunications and colocation services when the service has been provided and when there is persuasive evidence of an arrangement, the fee is fixed or determinable, and collection of the receivable is reasonably assured. Taxes collected from customers and remitted to a governmental authority are reported on a net basis and are excluded from revenue.

Most revenue is billed in advance on a fixed-rate basis. The remainder of revenue is billed in arrears on a transactional basis determined by customer usage. Fees billed in connection with customer installations and other up-front charges are deferred and recognized as revenue ratably over the contract term.

The Company typically records revenues from leases of dark fiber, including indefeasible rights-of-use ("IRU") agreements, as services are provided. Dark fiber IRU agreements generally require the customer to make a down payment upon the execution of the agreement with monthly IRU fees paid over the contract term; however in some cases the Company receives up to the entire lease payment at the inception of the lease and recognizes the revenue ratably over the lease term. IRU contract terms are reviewed to determine if the terms would require sales-type accounting treatment, which would result in revenue recognition upon the execution of the contract. Sales-type accounting treatment is required for dark fiber leases when the agreements provide for the transfer of legal title of the dark fiber to the customer at the end of the agreement's term and the following criteria have been met:

- the sale has been consummated;
- the customer's initial and continuing investments are adequate to demonstrate a commitment to pay for the property;
- the Company's receivable is not subject to future subordination; and
- the Company has transferred to the buyer the usual risks and rewards of ownership in a transaction that is in substance a sale and does not have a substantial continuing involvement with the property.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

#### j. Operating Costs and Accrued Liabilities

The Company leases certain network facilities, primarily circuits, from other local exchange carriers to augment its owned infrastructure for which it is generally billed a fixed monthly fee. The Company also uses the facilities of other carriers for which it is billed on a usage basis.

The Company recognizes the cost of these facilities or services when it is incurred in accordance with contractual requirements. The Company disputes incorrect billings. The most prevalent types of disputes include charges for circuits that are not disconnected on a timely basis and usage bills with incorrect or inadequate call detail records. Depending on the type and complexity of the issues involved, it may take several quarters to resolve disputes.

In determining the amount of such operating expenses and related accrued liabilities to reflect in its condensed consolidated financial statements, management considers the adequacy of documentation of disconnect notices, compliance with prevailing contractual requirements for submitting such disconnect notices and disputes to the provider of the facilities, and compliance with its interconnection agreements with these carriers. Significant judgment is required in estimating the ultimate outcome of the dispute resolution process, as well as any other amounts that may be incurred to conclude the negotiations or settle any litigation.

#### k. Stock-Based Compensation

The common units granted by the Company's ultimate parent company, CII, are considered stock-based compensation with terms that require the awards to be classified as liabilities. As such, the Company accounts for these awards as a liability and re-measures the liability at each reporting date. These awards vest over a period of three or four years and may fully vest subsequent to a liquidity event.

The preferred units granted by the Company's ultimate parent company, CII, are considered stock-based compensation with terms that require the awards to be classified as equity. As such, the Company accounts for these awards as equity, which requires that the cost to be measured at the grant date fair value of the award and recognized as expense over the requisite service period.

Determining the fair value of share-based awards at the grant date and subsequent reporting dates requires judgment. If actual results differ significantly from these estimates, stock-based compensation expense and the Company's results of operations could be materially impacted.

#### I. Government Grants

The Company receives grant moneys from the National Telecommunications and Information Administration ("NTIA") Broadband Technology Opportunity Program. The Company recognizes government grants when it is probable that the Company will comply with the conditions attached to the grant arrangement and the grant will be received. The Company accounts for grant moneys received for reimbursement of capital expenditures as a reduction from the cost of the asset in arriving at its book value. The grant is thus recognized in earnings over the useful life of a depreciable asset by way of a reduced depreciation charge.

#### m. Income Taxes

The Company recognizes income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in earnings in the period that includes the enactment date.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

There are various factors that may cause tax assumptions to change in the near term, and the Company may have to record a future valuation allowance against its deferred tax assets if management determines that the realization of a deferred tax asset is uncertain. The Company recognizes the benefit of an uncertain tax position taken or expected to be taken on its income tax returns if it is "more likely than not" that such tax position will be sustained based on its technical merits. The Company recognizes related to unrecognized tax benefits and penalties in income tax expense.

#### n. Fair Value of Financial Instruments

The Company applies Accounting Standards Codification ("ASC") 820-10 *Fair Value Measurements*, for its financial assets and liabilities. This pronouncement defines fair value, establishes a framework for measuring fair value, and requires expanded disclosures about fair value measurements. ASC 820-10 emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and defines fair value as the price that would be received to sell an asset or transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820-10 discusses valuation techniques, such as the market approach (comparable market prices), the income approach (present value of future income or cash flow) and the cost approach (cost to replace the service capacity of an asset or replacement cost), which are each based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions.

#### Fair Value Hierarchy

ASC 820-10 establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. GAAP establishes three levels of inputs that may be used to measure fair value:

#### Level 1

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access.

#### Level 2

Inputsto the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability; and
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

#### Level 3

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company views fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required to be recorded at fair value, management considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

### o. Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of cash investments and accounts receivable. The Company does not enter into financial instruments for trading or speculative purposes. The Company's cash and cash equivalents are primarily held in commercial bank accounts in the United States of America. Account balances generally exceed federally insured limits; however, the Company limits its cash investments to high-quality financial institutions in order to minimize its credit risk.

The Company's trade receivables, which are unsecured, are geographically dispersed. As of December 31, 2011, the Company had one customer with a trade receivable balance in excess of 10 percent of the Company's consolidated net trade receivable balance. This customer accounted for approximately 11 percent of the consolidated net trade receivable balance as of December 31, 2011. As of June 30, 2011 the Company had one customer with a trade receivable balance of 12 percent of total receivables. During the three and six months ended December 31, 2011, the Company had one customer that accounted for approximately 14 percent and 13 percent of the Company's monthly recurring revenue, respectively. During the three and six months ended December 31, 2010, the Company had one customer that accounted for 11 percent of the Company's monthly recurring revenue. No other single customer accounted for more than 10 percent of the Company's monthly recurring revenue during these periods.

#### p. Recently Issued Accounting Standards

From time to time, the Financial Accounting Standards Board ("FASB") or other standards-setting bodies issue new accounting pronouncements. Updates to ASC's are communicated through issuance of an Accounting Standards Update ("ASU").

In August 2011, the FASB issued guidance that allows companies to consider qualitative factors when testing goodwill for impairment. Current GAAP requires an entity to perform a two-step test in which the first step involves calculating the fair value of goodwill and comparing it to the carrying value. The recently issued guidance allows an entity to assess qualitative factors to determine whether it is more likely than not that the fair value exceeds the carrying value prior to performing the two step evaluation. If it is determined that it is unlikely that the carrying value exceeds the fair value, then the entity is no longer required to complete the two step goodwill impairment evaluation. Management is considering the early adoption of this new guidance in fiscal 2012 and does not believe the adoption would have a material impact on the Company's consolidated results of operations or financial condition.

Management has reviewed all other new accounting pronouncements and believes they will not have a material impact on the Company's consolidated results of operations, financial condition, or financial disclosures.

#### (3) ACQUISITIONS

Since the formation of Zayo Group, LLC in May 2007, the Company has consummated 14 transactions accounted for as business combinations. The consummation of the acquisitions was executed as part of the Company's business strategy of expanding through acquisitions. The acquisition of these businesses have allowed the Company to increase the scale at which it operates, which in turn affords the Company the ability to increase its operating leverage, extend its network reach, and broaden its customer base.

The accompanying condensed consolidated financial statements include the operations of the acquired entities from their respective acquisition dates.

#### Acquisitions during the six months ended December 31, 2011

#### 360networks Holdings (USA) Inc. ("360networks")

On December 1, 2011, the Company acquired all of the outstanding equity interest in 360networks for a contractual purchase price of \$345,000. In connection with the agreement, the Company agreed to assume a net working capital deficit of approximately \$26,000 and acquired \$958 in cash balances resulting in the net consideration paid for the transaction of \$318,042. The acquisition was funded with proceeds from a \$315,000 Senior Secured Term Loan ("Term Loan") which was entered into on December 1, 2011 (See Note 9 – *Long Term Debt*) and cash on hand.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The acquired 360networks business operated approximately 19,879 route miles of intercity and metro fiber network across 22 states and British Columbia. 360networks' intercity network interconnected over 70 markets across the central and western United States, including 23 Zayo fiber markets and a number of new markets such as Albuquerque, New Mexico; Bismarck, North Dakota; Des Moines, Iowa; San Francisco, California; San Diego, California and Tucson, Arizona. In addition to its intercity network, 360networks operated over 800 route miles of metropolitan fiber networks across 26 markets, including Seattle, Washington; Denver, Colorado; Colorado Springs, Colorado; Omaha, Nebraska; Sacramento, California and Salt Lake City, Utah.

Included in the \$345,000 purchase price was VoIP 360, Inc., a legal subsidiary of 360networks. The VoIP360, Inc. entity held substantially all of 360networks Voice over Internet Protocol ("VoIP") and other voice product offerings. Effective April 1, 2011, Zayo spun-off its voice operations to Holdings in order to maintain focus on its Bandwidth Infrastructure business (See Note 4 – *Spin-off of Business Unit*). To further this objective, concurrently with the close of the 360networks acquisition, the Company spun-off 360networks VoIP operations to Holdings. On the spin-off date, the Company estimated the fair value of the VoIP assets and liabilities which were distributed to Holdings to be \$11,700. As the Company is in the process of finalizing the purchase accounting for the 360networks acquisition, the value ascribed to the VoIP business is subject to change.

The Company has recognized the assets and liabilities of 360networks based on its preliminary estimates of their acquisition date fair values. The determination of the fair values of the acquired assets and assumed liabilities (and the related determination of estimated lives of depreciable tangible and identifiable intangible assets) requires significant judgment. The Company has not completed its valuation analysis and calculations in sufficient detail necessary to arrive at the final estimates of the fair market value of the acquired assets and liabilities assumed, along with the related allocations to goodwill and intangible assets. As such, all information presented is preliminary and subject to revision pending the final fair market valuation analysis. The Company expects to complete its final fair value determinations no later than the first quarter of fiscal 2013.

The following table presents the Company's preliminary allocation of the purchase price to the assets acquired and liabilities assumed, based on their estimated fair values on the acquisition date. The assets and liabilities associated with the spun-off VoIP business are netted within the caption Net assets of VoIP 360, Inc.

Acquisition date	360networks December 1, 2011
Current assets	\$ 12,114
Property and equipment	166,748
Deferred tax assets, net	146,984
Intangibles	34,995
Goodwill	27,486
Other assets	163
Total assets acquired	388,490
Current liabilities	33,082
Deferred revenue	45,586
Other liabilities	2,522
Total liabilities assumed	81,190
Net assets acquired	307,300
Net assets of VoIP360 Inc.	11,700
Less cash acquired	(958)
Purchase consideration/Net cash paid	<u>\$ 318,042</u>

During the three months ended December 31, 2011, the Company has incurred net cash outflows of \$17,760 against the \$26,000 assumed working capital deficit. The net cash outflows associated with fulfilling the working capital deficit are reflected within the condensed consolidated statement of cash flows within cash flows from operating activities.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

The following table presents the Company's preliminary estimates of the fair value of the net assets of VoIP360 Inc. which were distributed to Holdings on the acquisition date:

	VoIP 360 Inc.
Acquisition date	December 1, 2011
Cash	\$ 46
Other current assets	1,925
Property and equipment	3,634
Intangibles	7,912
Goodwill	2,526
Other assets	160
Total assets acquired	16,203
Current liabilities	2,332
Deferred revenue	345
Other liabilities	1,826
Total liabilities assumed	4,503
Net assets contributed to Holdings	\$ 11,700

The goodwill of \$27,486 arising from the 360networks acquisition consists of the synergies, economies-of-scale and other strategic benefits such as market diversification and leveraged benefits that are expected from the combined networks. The goodwill associated with the 360networks acquisition is not deductible for tax purposes. The Company has allocated the goodwill to the business units that are expected to benefit from the acquired goodwill. The allocation was determined based on the excess of the fair value of the acquired business over the fair value of the individual assets acquired and liabilities assumed that were assigned to the business units. Goodwill of \$9,546 and \$17,940 was allocated to the Zayo Bandwidth ("ZB") and Zayo Fiber Solutions ("ZFS") business units, respectively.

In connection with the 360networks acquisition, the Company acquired significant intangible assets, including customer relationships, certifications and trade names. The customer relationships represent a valuable intangible asset as the Company anticipates continued business from the 360networks customer base. The Company valued the 360networks customer relationships utilizing the multi-period excess earnings valuation technique which resulted in a fair value of \$28,344. Management estimates the useful life of the acquired customer relationships to be 14 years. The Company also acquired numerous certifications that allow the Company to operate in the areas in which the legacy 360networks company operated. The Company valued the certifications utilizing a cost based valuation approach which resulted in an estimated fair value of \$4,434. The certifications have an indefinite useful life and are not subject to amortization but will be reviewed for impairment in accordance with the Companies policy for valuing intangible assets with indefinite useful lives. The Company also acquired various trade names in the acquisition which were valued utilizing the relief from royalty method. The Company estimates the fair value of the trade names to be \$2,217. The Company intends to utilize the acquired trade name asset over a period of one year. Management does not believe the acquired trade names have material value after this one year period as such the trade name asset will be amortized over a period of 12 months.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

Based on the Company's preliminary fair value assessment related to deferred tax assets acquired in the 360networks acquisition, a value of \$146,984 was assigned to the acquired deferred tax assets. The tax effect of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

	December 1, 2011
Deferred income tax assets	
Net operating loss carry forwards	\$ 139,217
Property and equipment	39,686
Deferred revenue	16,075
Accrued expenses	3,476
Allowance for doubtful accounts	53
Total deferred income tax assets	198,507
Deferred income tax liabilities	
Intangible assets	8,186
Total deferred income tax liabilities	8,186
Less: Valuation allowance	(43,337)
Net deferred income tax (liability)/assets	<u>\$ 146,984</u>

The Company acquired a total of \$397,697 of net operating loss carry forwards ("NOLs") from the 360networks acquisition. The acquisition was a "change in ownership" within the meaning of Section 382 of the Internal Revenue Code and, as a result, such NOLs are subject to an annual limitation, and thus the Company is limited in its ability to use the acquired NOLs to reduce its income tax liabilities. The current annual NOL usage limitation as it relates to the NOLs acquired from 360networks is \$11,765. Based on the Company's forecasted taxable income and the dates in which the acquired NOLs expire, the Company estimates that it will not be able to utilize \$127,461 of the acquired NOLs. The Company's preliminary estimate of the valuation allowance associated with the acquired deferred tax assets is \$43,337. This preliminary estimate represents the tax affected impact of the Company's inability to offset future taxable income with these NOLs that the Company anticipates will expire before being available for use. The Company is pending the receipt of additional documentation which will be utilized in the Company's overall assessment of the fair value of the net deferred tax assets acquired which includes an analysis of uncertain tax positions and limitations on the Company's ability to utilize acquired NOLs following ownership changes.

The previous owners of 360networks had entered into various agreements, including IRU agreements with other telecommunication service providers to lease them fiber and other bandwidth infrastructure in exchange for upfront cash payments. The revenue associated with these contracts was deferred and recognized over the contract term. The Company recorded the acquired deferred revenue balance at the acquisition date fair value, which was determined based upon management's assessment of the future costs to be incurred in connection with the Company's continued legal obligation associated with the acquired deferred revenue plus a reasonable profit margin. A fair value of \$45,586 was assigned to the acquired deferred revenue balance of 360networks. The acquired deferred revenue is expected to be recognized over the next three to twenty years.

#### Mercury Marquis Holdings, LLC ("MarquisNet")

On December 31, 2011, the Company entered into an Asset Purchase Agreement with MarquisNet. The agreement was consummated on the same date, at which time zColo acquired substantially all of the net assets of MarquisNet for a purchase price of \$15,875, subject to post-closing adjustments. In connection with the agreement, the parties estimated the Company would assume a net working capital deficit of approximately \$419 as such the consideration paid for the transaction was reduced by \$419 and is subject to adjustment. The acquisition was funded with a draw on the Company's revolving line-of-credit.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The acquired MarquisNet business operates a single 28,000 square foot data center which provides colocation services in Las Vegas, Nevada. With this acquisition, the Company's zColo business unit operates twelve interconnect-focused colocation facilities.

The Company has recognized the assets and liabilities of MarquisNet based on its preliminary estimates of their acquisition date fair values. The determination of the fair values of the acquired assets and assumed liabilities (and the related determination of estimated lives of depreciable tangible and identifiable intangible assets) requires significant judgment. The Company has not completed its valuation analysis and calculations in sufficient detail necessary to arrive at the final estimates of the fair market value of the acquired assets and liabilities assumed, along with the related allocations to goodwill and intangible assets. As such, all information presented is preliminary and subject to revision pending the final fair market valuation analysis. The Company expect to complete its final fair value determinations no later than the fourth quarter of fiscal 2012. The following table presents the Company's allocation of the purchase price to the assets acquired and liabilities assumed, based on the Company's preliminary estimates of the fair values on the acquisition date.

. . .

		rquisNet
Acquisition date	Decem	ber 31, 2011
Current assets	\$	60
Property and equipment		1,295
Intangibles – customer relationships		7,874
Goodwill		6,614
Total assets acquired		15,843
Current liabilities		254
Other liabilities		133
Total liabilities assumed		387
Purchase consideration/Net cash paid	\$	15,456

The goodwill of \$6,614 arising from the MarquisNet acquisition consists of the synergies, economies-of-scale and other strategic benefits such as market diversification. All of the assets acquired and liabilities assumed support the Company's colocation product offerings and as such have been allocated to the zColo business unit. The goodwill associated with the MarquisNet acquisition is deductible for tax purposes.

In connection with the MarquisNet acquisition, the Company acquired significant customer relationships. These relationships represent a valuable intangible asset as the Company anticipates continued business from the MarquisNet customer base. The Company valued the MarquisNet customer relationships utilizing the multi-period excess earnings valuation technique which resulted in a fair value of \$7,874. Management estimates the useful life of the acquired customer relationships to be 11 years.

#### Acquisitions during the year ended June 30, 2011

#### American Fiber Systems Holding Corporation ("AFS")

On October 1, 2010, the Company completed a merger with American Fiber Systems Holding Corporation, the parent company of American Fiber Systems, Inc. ("AFS Inc."). The AFS merger was consummated with the exchange of \$110,000 in cash and a \$4,500 non-interest bearing promissory note due in 2012 for all of the interest in AFS. The Company calculated the fair value of the promissory note to be \$4,141 resulting in an aggregate purchase price of \$114,141. The purchase price was based upon the valuation of both the business and assets directly owned by AFS and its ownership interest in US Carrier Telecom Holdings, LLC ("US Carrier"). There was no contingent consideration associated with the purchase. The acquisition was financed with cash on hand and proceeds from the Company's \$100,000 note issuance – See Note 9— Long-Term Debt.

AFS is a provider of lit and dark bandwidth infrastructure services in nine metropolitan markets: Atlanta, Georgia; Boise, Idaho; Cleveland, Ohio; Kansas City, Missouri; Las Vegas, Nevada; Minneapolis, Minnesota; Nashville, Tennessee; Reno, Nevada and Salt Lake City, Utah. AFS owns and operates approximately 1,251 routes miles and over 172,415 fiber miles of fiber networks.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

The following table presents the Company's allocation of the purchase price to the assets acquired and liabilities assumed, based on their estimated fair values on the acquisition date.

Property and equipment 5	
Property and equipment 5	1, 2010
	3,808
The term of term o	6,481
Intangibles – customer relationships 5	7,082
Goodwill 1	5,731
Investment in US Carrier	5,075
Other assets	350
Total assets acquired 14	8,527
	3,396
Deferred revenue 2	3,905
Deferred tax liability	3,958
Other liabilities	3,127
Total liabilities assumed 3	4,386
	4,141
Seller Note payable to former AFS Holdings owners	(4,141)
Net cash paid \$ 11	0,000

The goodwill of \$15,731 arising from the AFS merger consists of the synergies and economies-of-scale expected from the AFS merger. The goodwill associated with the AFS merger is not deductible for tax purposes. The Company has allocated the goodwill to the business units that are expected to benefit from the acquired goodwill. The allocation was determined based on the excess of the fair value of the acquired business over the fair value of the individual assets acquired and liabilities assumed that are assigned to the business units. Goodwill of \$8,061 and \$7,670 was allocated to the ZB and ZFS business units, respectively.

In connection with the AFS merger, the Company acquired significant customer relationships. These relationships represent a valuable intangible asset as the Company anticipates continued business from the AFS customer base. The Company valued the AFS customer relationships utilizing the multi-period excess earnings valuation technique which resulted in a fair value of \$57,082.

The previous owners had entered into various agreements, including IRU agreements with other telecommunication service providers to lease them fiber and other bandwidth infrastructure in exchange for upfront cash payments. The revenue associated with these agreements was deferred and recognized over the contract term. The Company recorded the acquired deferred revenue balance at the acquisition date at fair value, which was determined based upon management's assessment of the future costs to be incurred in connection with the Company's continued legal obligation associated with the acquired deferred revenue plus a reasonable profit margin. A fair value of \$23,905 was assigned to the acquired deferred revenue balance of AFS. The acquired deferred revenue is expected to be recognized over the next five to twenty years.

#### AGL Networks, LLC ("AGL Networks")

On July 1, 2010 the Company acquired all of the equity interest in AGL Networks. AGL Networks is a communication service provider focused on providing dark fiber services to its customers who are primarily located in the Atlanta, Georgia; Phoenix, Arizona; and Charlotte, North Carolina markets. AGL Networks operated a network of approximately 786 route miles and over 190,000 fiber miles. The purchase price of this acquisition, after post-close adjustments, was \$73,666. The acquisition was financed with cash on hand. There was no contingent consideration associated with the purchase.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

The following table presents the Company's allocation of the purchase price to the assets acquired and liabilities assumed, based on their estimated fair values.

	N	AGL etworks
Acquisition date	Jul	y 1, 2010
Current assets	\$	3,714
Property and equipment		93,136
Intangibles – customer relationships		3,433
Goodwill		220
Other assets		680
Total assets acquired		101,183
Current liabilities		1,006
Deferred revenue		26,511
Total liabilities assumed		27,517
Net assets acquired	\$	73,666
Purchase consideration/Net cash paid	\$	73,666

The goodwill of \$220 arising from the AGL Networks acquisition consists of the synergies and economies-of-scale expected from combining the operations of AGL Networks and the Company. The goodwill associated with the AGL Networks acquisition is deductible for tax purposes. The full amount of the goodwill recognized in the AGL Networks acquisition has been assigned to the ZFS business unit.

In connection with the AGL Networks acquisition, the Company acquired certain customer relationships. These relationships represent a valuable intangible asset as the Company anticipates continued business from the AGL Networks customer base. The Company valued the AGL Networks customer relationships utilizing the multi-period excess earnings valuation technique which resulted in a fair value of \$3,433.

The previous owners had entered into various agreements, including indefeasible rights-of-use agreements with other telecommunication service providers to lease them fiber and other bandwidth infrastructure in exchange for upfront cash payments. The revenue associated with these agreements was being recognized over the contract term. The Company recorded the acquired deferred revenue balance at the acquisition date at fair value which was determined based upon management's assessment of the future costs to be incurred in connection with the Company's continued legal obligation associated with the acquired deferred revenue plus a reasonable profit margin. A fair value of \$26,511 was assigned to the acquired deferred revenue balance of AGL Networks. The acquired deferred revenue is expected to be recognized over the next five to twenty years.

#### Acquisition costs

Acquisition costs include expenses incurred which are directly related to potential and closed acquisitions. The Company incurred acquisition-related costs of \$1,479 and \$683 during the three months ended December 31, 2011 and 2010, respectively and \$1,809 and \$842 during the six months ended December 31, 2011 and 2010, respectively. Acquisition costs have been charged to selling, general and administrative expenses during these periods.

#### **Pro-forma Financial Information**

The unaudited pro forma results presented below include the effects of the Company's December 1, 2011 acquisition of 360networks and the December 31, 2011 acquisition of MarquisNet as if the acquisitions had been consummated as of July 1, 2010. The pro-forma earnings/(loss) for the three and six month periods ended December 31, 2011 and 2010 include the additional depreciation and amortization resulting from the adjustments to the value of property and equipment and intangible assets resulting from purchase accounting and an adjustment to revenue as a result of the acquisition date valuation of acquired deferred revenue balances. The pro-forma results also include interest expense associated with debt used to fund the acquisitions. The pro forma results do not include any anticipated synergies or other expected benefits of the acquisition. Accordingly, the unaudited pro forma financial information below is not necessarily indicative of either future results of operations or results that might have been achieved had the acquisition been consummated as of July 1, 2010.

## NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

	Three months ended December 31,			 Six mont Decem		
		2011		2010	 2011	2010
Revenue	\$	104,107	\$	89,757	\$ 203,878	\$ 169,059
Earnings/ (loss) from continuing operations	\$	(2,614)	\$	(577)	\$ (2,369)	\$ (3,480)

#### (4) SPIN-OFF OF BUSINESS UNIT

Effective January 1, 2011, the Company finalized a restructuring of its business units which resulted in the segments more closely aligning with their product offerings rather than a combination of product offerings and customer demographics. See Note 16 – *Segment Reporting*, for discussion of the restructuring. Prior to the restructuring, the ZEN unit held a mix of bandwidth infrastructure, colocation, interconnection, competitive local exchange carrier ("CLEC") and enterprise product offerings. Subsequent to the restructuring, the remaining ZEN unit consisted of only CLEC and enterprise product offerings. As the product offerings provided by the restructured ZEN unit fall outside of the Company's business model of providing bandwidth infrastructure, colocation services, the unit was spun-off to Holdings, the parent of the Company, on April 1, 2011.

Consistent with discontinued operations reporting provisions, management determined that it has discontinued all significant cash flows and continuing involvement with respect to the ZEN operations effective April 1, 2011. Therefore, for the three and six months ended December 31, 2010, the results of the operations of ZEN have been aggregated in a single caption entitled, "Earnings from discontinued operations, net of income taxes" on the accompanying condensed consolidated statements of operations. The Company has not allocated any general corporate overhead to amounts presented in discontinued operations, nor has it elected to allocate interest costs.

Earnings from discontinued operations, net of income taxes, in the accompanying condensed consolidated statements of operations are comprised of the following:

	Three months ended December 31, 2010	Six months ended December 31, 2010
Revenue	\$ 5,599	\$ 11,251
Earnings before income taxes	542	1,021
Income tax expense	225	424
Earnings from discontinued operations, net of income taxes	\$ 317	\$ 597

The Company continues to have ongoing contractual relationships with ZEN, which are based on agreements which were entered into at estimated market rates. The Company has contractual relationships to provide ZEN with certain data and colocation services and ZEN has contractual relationships to provide the Company with certain enterprise services. Prior to April 1, 2011, transactions with ZEN were eliminated upon consolidation. Since the spin-off date, transactions with ZEN have been included in the Company's results of operations. See Note 15 — *Related-Party Transactions*, for a discussion of transactions with ZEN during the three and six months ended December 31, 2011.

#### (5) INVESTMENT

In connection with the AFS merger, the Company acquired an ownership interest in US Carrier. US Carrier is a regional provider of certain telecommunication services to and from cities and rural communities throughout Georgia and other states in the Southeast United States. AFS Inc.'s continued ownership in US Carrier is comprised of 55% of the outstanding Class A membership units and 34% of the outstanding Class B membership units. Subsequent to the AFS merger, the board of managers of US Carrier has recognized AFS Inc.'s economic interest in US Carrier; however, the board of managers has claimed that the AFS merger at the American Fiber Systems Holdings Corporation level resulted in an unauthorized transfer of AFS Inc.'s ownership interest under the US Carrier operating agreement which would result in a loss of AFS Inc.'s voting interest. The Company has requested the financial information which would be necessary to account for the US Carrier investment utilizing the equity method of accounting but has

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

been denied this information by the board of managers of US Carrier. The Company has also requested that US Carrier recognize AFS Inc.'s continued and uninterrupted representation on the board of managers but such requests have been denied. AFS Inc. has filed an arbitration proceeding against US Carrier to protect its ownership position in US Carrier, including all of its rights under the US Carrier operating agreement. Although the Company has a significant ownership position in US Carrier, at this time and in light of US Carrier's wrongful actions, AFS Inc. is unable to exercise significant influence over US Carrier's operating and financial policies and as such the Company has accounted for this investment utilizing the cost method of accounting.

At the time of the AFS merger, management estimated the fair value of its interest in US Carrier to be \$15,075. In valuing the Company's interest in US Carrier, management used both an income- and market- based approach to estimate the acquisition date fair value. Since the acquisition, the Company has not received any dividend payments from US Carrier nor has the Company invested any additional capital in US Carrier. As of December 31, 2011, management is not aware of any triggering events that could result in an impairment of the US Carrier investment.

# (6) PROPERTY AND EQUIPMENT

Property and equipment, including assets held under capital leases, was comprised of the following:

	Estimated	As	of
	useful lives (in years)	December 31, 2011	June 30, 2011
Land	N/A	\$ 490	\$ 228
Building improvements and site improvements	8 to15	25,906	11,692
Furniture, fixtures and office equipment	3 to7	1,327	1,295
Computer hardware	2 to 5	3,351	3,461
Software	2 to 3	3,321	4,243
Machinery and equipment	3 to 7	10,075	6,469
Fiber optic equipment	4 to 8	413,081	326,163
Circuit switch equipment	10	8,163	7,378
Packet switch equipment	3 to 5	22,099	20,727
Fiber optic network	8 to 20	280,956	192,926
Construction in progress	N/A	79,131	45,872
Total		847,900	620,454
Less accumulated depreciation		(128,635)	(101,941)
Property and equipment, net		\$ 719,265	\$ 518,513

The Company recognized depreciation expense of \$16,131 and \$12,538 during the three months ended December 31, 2011 and 2010, respectively. The Company recognized depreciation expense of \$29,871 and \$21,645 during the six months ended December 31, 2011 and 2010, respectively. During the three and six months ended December 31, 2011, the Company wrote-off \$3,160 of fully depreciated property and equipment. No fully depreciated property and equipment was written off during the three and six months ended December 31, 2010.

Included within the Company's property and equipment balance are capital leases with a cost basis of \$12,700 (net of accumulated depreciation of \$4,212) and \$12,215 (net of accumulated depreciation of \$3,611) as of December 31, 2011 and June 30, 2011, respectively. The Company recognized depreciation expense associated with assets under capital leases of \$315 and \$353 during the three months ended December 31, 2011 and 2010, respectively and \$601 and \$699 during the six months ended December 31, 2011 and 2010, respectively.

During the six months ended December 31, 2011 and 2010, the Company received a total of \$2,798 and \$485, respectively, in grant money from the NTIA's Broadband Technology Opportunities Program ("the Program") for reimbursement of property and equipment expenditures. The Company has accounted for these funds as a reduction of the cost of its fiber optic network. The Company anticipates the receipt of an additional \$31,894 in grant money related to grant agreements entered into as a direct recipient under the Program as of December 31, 2011 which will offset capital expenditures in future periods. The Company anticipates receiving this \$31,894 in stimulus reimbursements over the next 18 months. As of December 31, 2011, the Company has incurred \$8,790 of capital expenditures which are pending reimbursement from the Program. The Company's property and equipment balance will be reduced by this amount upon receipt of these reimbursements. See Note 14 — *Commitments and Contingencies- Other Commitments*.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

During the three months ended December 31, 2011 and 2010, the Company capitalized interest in the amount of \$815 and \$915, respectively and \$1,646 and \$1,840 during the six months ended December 31, 2011 and 2010, respectively. The Company also capitalized \$2,019 and \$1,390 of labor to property and equipment accounts during the three months ended December 31, 2011 and 2010, respectively and \$3,872 and \$2,635 during the six months ended December 31, 2011 and 2010, respectively.

#### (7) GOODWILL

The Company's goodwill balance was \$117,824 and \$83,820 as of December 31, 2011 and June 30, 2011, respectively, and was allocated as follows to the Company's business units:

	As	As of June 30, 2011		- /		- /		Additions Adjustments				of December 31, 2011
Zayo Bandwidth	\$	71,714	\$	9,546	\$	(97)	\$	81,163				
Zayo Fiber Solutions		12,082		17,940		1		30,023				
zColo		24		6,614				6,638				
Total	\$	83,820	\$	34,100	\$	(96)	\$	117,824				

Subsequent to the 360networks acquisition, the ZB and ZFS business unit wrote off all receivable and payable balance with 360networks resulting in an \$82 decrease and \$1 increase to the goodwill balance at each business unit, respectively. Additionally, during the six months ended December 31, 2011, the ZB business unit reduced its goodwill balance by \$15 due to a purchase accounting adjustment associated with the merger with AFS.

### (8) INTANGIBLE ASSETS

Identifiable acquisition-related intangible assets as of December 31, 2011 and June 30, 2011 were as follows:

		Gross Carrying Amount		Carrying		cumulated nortization	Net
December 31, 2011	_						
Customer relationships	\$	169,534	\$	(35,470) \$	134,064		
Certifications		4,434			4,434		
Trade names		2,217		(185)	2,032		
	\$	176,185	\$	(35,655) \$	140,530		
June 30, 2011							
Customer relationships	\$	133,317	\$	(28,645) \$	104,672		
Non-compete agreements		8,835		(8,835)	—		
Trade names		500		(500)	—		
Total	\$	142,652	\$	(37,980) \$	104,672		

The weighted average amortization period for the Company's finite lived intangible assets is 11.3 years. The amortization of intangible assets during the three months ended December 31, 2011 and 2010 was \$3,689 and \$3,343, respectively, and \$7,011 and \$6,044 during the six months ended December 31, 2011 and 2010, respectively.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

During the six months ended December 31, 2011, the Company wrote off \$9,335 in fully amortized intangible assets. Estimated future amortization of intangible assets is as follows:

Year ending June 30,	
2012 (remaining six months)	\$ 9,201
2013	17,108
2014	13,969
2015	11,589
2016	11,494
Thereafter	 77,169
Total	\$ 140,530

#### (9) LONG-TERM DEBT

On December 1, 2011 the Company and Zayo Capital, Inc. entered into a \$315,000 senior secured term loan facility (the "Term Loan"). The net proceeds from the Term Loan were approximately \$296,528 after deducting the discount on the Term Loan of \$9,450 and debt issuance costs of approximately \$9,022. The Term Loan is being accreted to its par value over the term of the loan as additional interest expense. The effective interest rate on the Term Loan issued is 8.26%. The proceeds of the Term Loan were used to partially fund the acquisition of 360networks (See Note 3 – *Acquisitions*). The Term Loan has a maturity date of September 15, 2016 and the borrowings thereunder bear interest at varying levels based on the London Interbank Offered Rate ("LIBOR") plus a spread of 5.5 percent (subject to a minimum LIBOR rate of 1.5 percent) or a specified base rate plus a spread of 4.5 percent. As of December 31, 2011, the applicable interest rate on the Term Loan was 7.0 percent. The balance on the Term Loan was \$305,720, net of the unamortized discount of \$9,280, as of December 31, 2011.

The Company will be required to make quarterly principal payments on the Term Loan of approximately \$788 beginning in the quarter ended March 31, 2012. Additionally, the Company will be required to make principal prepayments on the Term Loan from specified excess cash flows from operations and from the net proceeds of specified types of asset sales, debt issuances and condemnation events. Any balance remaining on the Term Loan on September 15, 2016 will be due on that date.

In March 2010, the Company co-issued, with its 100 percent owned finance subsidiary — Zayo Capital Inc. (at an issue price of 98.779%), \$250,000 of Senior Secured Notes (the "Notes"). The Notes bear interest at 10.25% annually and mature on March 15, 2017. The net proceeds from this debt issuance were approximately \$239,050 after deducting the discount on the Notes of \$3,052 and debt issuance costs of approximately \$7,898. The Notes are being accreted to their par value over the term of the Notes as additional interest expense. The effective interest rate of the Notes issued in March is 10.87%. The Company used a portion of the proceeds from this issuance of the Notes to repay its term loans in March of 2010.

In September 2010, the Company completed an offering of an additional \$100,000 in Notes (at an issue price of 103%). These Notes are part of the same series as the \$250,000 Notes and also accrue interest at a rate of 10.25% and mature on March 15, 2017. The net proceeds from this debt issuance were approximately \$98,954 after adding the premium on the Notes of \$3,000 and deducting debt issuance costs of approximately \$4,046. The effective interest rate on the Notes issued in September is 10.41%. The Company used a portion of the proceeds from this issuance of the Notes to fund the merger with AFS (See Note 3 — *Acquisitions*).

The balance of the Notes was \$350,134 and \$350,147 at December 31, 2011 and June 30, 2011, net of unamortized premiums and discounts of \$134 and \$147, respectively.

In October 2010, in connection with the AFS merger, the Company issued a promissory note to the former owners of AFS in the amount of \$4,500. The note is a non-interest bearing note and is due in full on October 1, 2012. The Company recorded this note at its fair value on the acquisition date, which was determined to be \$4,141. Management estimated the imputed interest associated with this note on the acquisition date to be \$359, which is being recognized over the term of the promissory note. The Company recognized interest expense and a corresponding increase to the promissory note obligation of \$44 and \$42 during the three months ended December 31, 2011 and 2010, respectively, and \$86 and \$42 during the six months ended December 31, 2011 and 2010, respectively. The balance of the promissory note was \$4,353 and \$4,266 as of December 31, 2011 and June 30, 2011, respectively.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

In March 2010, the Company also entered into a revolving line-of-credit (the "Revolver"). Concurrent with offering the \$100,000 Notes in September 2010, the Company amended the terms of its Revolver to increase the borrowing capacity from \$75,000 to \$100,000 (adjusted for letter of credit usage). The Company has capitalized \$2,248 in debt issuance costs associated with the Revolver.

The Revolver expires on March 1, 2014 and bears interest at the option of the Company at either a base rate or a Eurodollar rate plus the applicable margin which is based on the following table:

Level	Leverage Ratio	Applicable Margin for LIBOR Advances	Applicable Margin for Base Rate Advances
Ι	Greater than or equal to 3.25 to 1.00	4.50%	3.50%
II	Greater than or equal to 2.50 to 1.00 but less than 3.25 to 1.00	4.00%	3.00%
III	Greater than or equal to 1.75 to 1.00 but less than 2.50 to 1.00	3.75%	2.75%
IV	Less than 1.75 to 1.00	3.50%	2.50%

The leverage ratio as defined in the Revolver is determined based on the Company's total outstanding debt (including capital leases) divided by the previous quarter's annualized earnings before interest expense, income taxes, depreciation and amortization. In addition to the interest rate on outstanding borrowings, the Company is required to pay an unused line fee of 0.5% on any undrawn portion of the Revolver.

As of December 31, 2011, \$30,000 was outstanding under the Revolver. No amounts were outstanding on the Revolver as of June 30, 2011. Standby letters of credit were outstanding in the amount of \$6,420 as of December 31, 2011 and June 30, 2011 resulting in \$63,580 and \$93,580 being available on the Revolver as of December 31, 2011 and June 30, 2011, respectively. Outstanding letters of credit backed by the Revolver accrue interest at a rate ranging from 3.5 to 4.5 percent per annum based upon the Company's leverage ratio. As of December 31, 2011, the interest rate was 3.75 percent.

Aggregate future contractual maturities of long-term debt (excluding issue discounts and premiums) were as follows as of December 31, 2011:

Year ending June 30,	
2012 (remaining six months)	\$ 1,575
2013	7,650
2014	33,150
2015	3,150
2016	3,150
2017	 650,825
Total	\$ 699,500

#### Guarantees

The Notes, the Term Loan and the amounts outstanding under the Revolver are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by all of the Company's current and future domestic restricted subsidiaries. The Notes were co-issued with Zayo Group Capital, Inc., which is a 100 percent owned finance subsidiary of the parent and does not have independent assets or operations.

#### Debt issuance costs

Debt issuance costs have been capitalized on the accompanying consolidated balance sheets and are being amortized using the effective interest rate method over the term of the respective borrowing agreement, unless terminated earlier, at which time the unamortized costs are immediately expensed. The balance of debt issuance costs as of December 31, 2011 and June 30, 2011 was \$19,147 (net of accumulated amortization of \$4,067) and \$11,446 (net of accumulated amortization of \$2,746), respectively. Interest expense associated with the amortization of debt issuance costs was \$741 and \$602 during the three months ended December 31, 2011 and 2010, respectively and \$1,321 and \$1,051 during the six months ended December 31, 2011 and 2010, respectively.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The amortization of debt issuance costs is included on the condensed consolidated statements of cash flows within the caption "noncash interest expense" along with the amortization or accretion of the premium and discount on the Company's outstanding Notes and Term Loan.

#### Debt covenants

The agreements governing the Term Loan and Revolver (collectively, the "Credit Agreements") contain two primary financial covenants: (1) a maximum senior secured leverage ratio and (2) a minimum fixed-charge coverage ratio. In connection with entering into the Term Loan agreement, the financial covenants associated with the Revolver were amended in order to conform to the financial covenants included in the Term Loan agreement. Pursuant to the Credit Agreements, the Company must adhere to the following financial covenants:

*Senior Secured Leverage ratio:* Pursuant to the Credit Agreements, the Company shall not permit, at the end of each applicable fiscal quarter its consolidated senior secured leverage ratio, which is defined in the Credit Agreement as the ratio of the Company's consolidated secured funded debt to the Company's annualized EBITDA (as defined in the Credit Agreements), for the immediately preceding twelve month period then ended to be greater than the required amount for the applicable period set forth below:

Applicable Period	Applicable Ratio
For the twelve-month periods ending December 31, 2011 and March 31, 2012	4.50 to 1.00
For the twelve-month periods ending June 30, 2012, September 30, 2012, December 31, 2012, March 31, 2013,	
June 30, 2013 and September 30, 2013	4.00 to 1.00
For the twelve-month periods ending December 31, 2013 and for each fiscal quarter thereafter	3.50 to 1.00

*Fixed-charge coverage ratio:* Pursuant to the Credit Agreements, the Company shall not permit at the end of each applicable fiscal quarter, its Fixed Charge Coverage Ratio, which is defined in the Credit Agreements as the ratio of the Company's Annualized EBITDA (as defined in the Credit Agreements) during the most recent quarter minus Capital Expenditures (as defined in the Credit Agreements) for the twelve month period then ended to interest expense for the twelve month period then ended to be less than the required amount for the applicable period set forth below:

Applicable Period	Applicable Ratio
For the twelve-month periods ending December 31, 2011, March 31, 2012, June 30, 2012, September 30, 2012 and	
December 31, 2012	2.25 to 1.00
For the twelve-month periods ending March 31, 2013 and June 30, 2013	2.50 to 1.00
For the twelve-month periods ending September 30, 2013 and December 31, 2013	2.75 to 1.00
For the twelve-month periods ending March 31 2014, June 30, 2014 and September 30, 2014	3.00 to 1.00
For the twelve-month periods ending December 31, 2014 and for each fiscal quarter thereafter	3.25 to 1.00

The Credit Agreements also require the Company and its subsidiaries to comply with the affirmative and negative covenants customarily applicable to similar credit agreements, including covenants restricting the ability of the Company and its subsidiaries, subject to specified exceptions, to incur additional indebtedness, make additional guaranties, incur additional liens on assets, engage in mergers or acquisitions or dispose of assets, pay dividends, or make other distributions, voluntarily prepay certain other indebtedness, enter into transactions with affiliated persons, make investments and amend the terms of certain other indebtedness.

The Credit Agreements do not contain any restrictions on the Company's subsidiaries' ability to pay dividends to Zayo Group, LLC.

The Credit Agreements contain customary events of default, including among others, non-payment of principal, interest, or other amounts when due, inaccuracy of representations and warranties, breach of covenants, cross default to certain other insolvency or inability to pay debts, bankruptcy, or a change of control.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The Company was in compliance with all covenants associated with its debt agreements as of December 31, 2011 and June 30, 2011.

#### Redemption rights

At any time prior to March 15, 2013, the Company may redeem all or part of the Notes at a redemption price equal to the sum of (i) 100 percent of the principal amount thereof, plus (ii) the applicable premium as of the date of redemption, plus (iii) accrued and unpaid interest and additional interest, if any, to the date of redemption, subject to the rights of the holders of the Notes on the relevant record date to receive interest due on the relevant interest payment date. The applicable premium is the greater of (i) 1.0% of the principal amount of the redeemed Notes and (ii) the excess of (A) the present value at the date of redemption of (1) the redemption price of the Notes at March 15, 2013, plus (2) all remaining required interest payments due on such Notes through March 15, 2013 (excluding accrued but unpaid interest to the date of redemption), discounted to present value using a discount rate equal to the Treasury Rate plus 50 basis points, over (B) the principal amount of such Notes.

On or after March 15, 2013, the Company may redeem all or part of the Notes, at the redemption prices (expressed as percentages of principal amount and set forth below), plus accrued and unpaid interest and additional interest, if any, thereon, to the applicable redemption date, subject to the rights of the holders of the Notes on the relevant record date to receive interest due on the relevant interest payment date, if redeemed during the 12-month period beginning on March 15 of the years indicated below:

	Redemption
Year	Price
<u>Year</u> 2013	105.125%
2014	102.563%
2015 and thereafter	100.000%

In the event of an equity offering, at any time prior to March 15, 2013, the Company may redeem up to 35% of the aggregate principal amount of the Notes issued under the Company's indenture at a redemption price of 110.25% of the principal amount thereof, plus accrued and unpaid interest and additional interest, if any, thereon to the redemption date, subject to the rights of the holders of the Notes on the relevant record date to receive interest due on the relevant interest payment date, with the net cash proceeds of one or more equity offerings, provided that at least (i) 65% of the aggregate principal amount of the Notes issued under the indenture remains outstanding immediately after the occurrence of such redemption and (ii) the redemption must occur within 90 days of the date of the closing of such equity offering.

The Company may purchase the Notes in open-market transactions, tender offers, or otherwise. The Company is not required to make any mandatory redemption or sinking fund payments with respect to the Notes.

The Company, at any time prior to December 1, 2012, may voluntarily make prepayments against the principal balance of the Term Loans. If the source of such prepayments is from proceeds of Funded Debt, as defined in the Term Loan Agreement, having a lower interest rate than the applicable Term Loan rate, such prepayments will be accompanied by a premium payment of 1.0% of the aggregate prepayment amount. The Company may make prepayments on the Term Loans at any time without incurring a 1.0% premium charge if the prepayment is from a source other than Funded Debt having a lower interest rate than the applicable Term Loan rate and at any time after December 1, 2012, regardless of the source.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

#### (10) INCOME TAXES

The Company, a limited liability company, is taxed at its parent level, Holdings. All income tax balances resulting from the operations of Zayo Group are pushed down to the Company.

The Company's provision for income taxes during the three and six months ended December 31, 2011 and 2010 is summarized as follows:

	For the three months ended December 31,				For the six months ende December 31,			
		2011	11 2010			2011		2010
Federal income taxes — current	\$		\$	76	\$		\$	224
Federal income taxes — deferred		2,417		1,699		6,133		3,823
Provision for federal income taxes		2,417		1,775		6,133		4,047
State income taxes — current		298		44		967		397
State income taxes — deferred		279		275		498		449
Provision for state income taxes		577		318		1,465		843
Total provision for income taxes	\$	2,994	\$	2,094	\$	7,598	\$	4,893

The Company's effective income tax rate differs from what would be expected if the federal statutory rate were applied to earnings before income taxes primarily because of certain expenses that represent permanent differences between book and tax expenses/deduction, such as stock-based compensation expenses that are deductible for financial reporting purposes but not deductible for tax purposes.

A reconciliation of the actual income tax provision and the tax computed by applying the U.S. federal rate (34%) to the earnings before income taxes during the three and six month periods ended December 31, 2011 and 2010 follows:

	For the three months ended December 31,				For the six months ended December 31,			
		2011	2010 2010			2011	2010	
Expected provision at statutory rate of 34%	\$	655	\$	1,243	\$	3,291	\$	2,007
Increase due to:								
Non-deductible stock-based compensation		1,822		571		3,081		2,316
State income taxes, net of federal benefit		381		4		967		228
Transaction costs not deductible		91		232		203		286
Other, net		45		44		56		57
Provision for income taxes	\$	2,994	\$	2,094	\$	7,598	\$	4,893

Deferred income taxes reflect the tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

Each interim period, management estimates the annual effective tax rate and applies that rate to its reported year-to-date earnings. The tax expense or benefit related to significant, unusual, or extraordinary items that will be separately reported, or reported net of their related tax effect, are individually computed and are recognized in the interim period in which those items occur. In addition, the effect of changes in enacted tax laws or rates or tax status is recognized in the interim period in which the change occurs.

The computation of the annual estimated effective tax rate at each interim period requires certain estimates and significant judgment including, but not limited to, the expected operating income for the year, projections of the proportion of income earned and taxed in various jurisdictions, permanent differences, and the likelihood of realizing deferred tax assets generated in both the current year and prior years. The accounting estimates used to compute the provision for income taxes may change as new events occur, more experience is acquired, additional information is obtained, or the tax environment changes. The effective tax rate is significantly affected by the amount of non-deductible stock-based compensation recognized during the year. As part of estimating the annual effective tax rate, management estimates the amount of non-deductible stock-based compensation the Company will incur in future periods. Due to changes is business and market conditions, it is difficult to forecast the value of the common units and the resulting impact on the non-deductible stock-based compensation expense during the year and as such the estimated annual effective tax rate can change in future interim periods.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The Company is subject to audit by various taxing authorities, and these audits may result in proposed assessments where the ultimate resolution results in the Company owing additional income taxes. The statute of limitations is open with respect to tax years 2007 to 2010 however, to the extent that the Company has a NOL balance which was generated in a tax year outside of this statute of limitations period, such tax years will remain open until such NOLs are utilized by the Company. The Company establishes reserves, when the management believes there is uncertainty with respect to certain positions and the Company may not succeed in realizing the tax benefits. The Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. The application of income tax law is inherently complex, as such; it requires many subjective assumptions and judgments regarding income tax exposures. Interpretations of and guidance surrounding income tax laws and regulations change over time; as such, changes in these subjective assumptions and judgments can materially affect amounts recognized in the balance sheets and statements of operations. At December 31, 2011 and June 30, 2011, there were no unrecognized tax benefits. As of December 31, 2011 and June 30, 2011, there was no accrued interest or penalties related to uncertain tax positions.

Management believes it is more likely than not that it will utilize its net deferred tax assets to reduce or eliminate tax payments in future periods. The Company's evaluation encompassed (i) a review of its recent history of profitability for the past three years (excluding permanent book versus tax differences) and (ii) a review of internal financial forecasts demonstrating its expected capacity to utilize its deferred tax assets.

### (11) EQUITY

Zayo Group, LLC was initially formed on May 4, 2007, and is a wholly-owned subsidiary of Holdings, which in turn is wholly owned by CII. CII was organized on November 6, 2006, and subsequently capitalized on May 7, 2007, with capital contributions from various institutional and founder investors. Cash, property, and service proceeds from the capitalization of CII were contributed to the Company and the contributions are reflected in the Company's member's equity.

During the six months ended December 31, 2010, CII contributed \$35,500 in capital to the Company through Holdings. CII funded this amount from equity contributions from its investors. During the six months ended December 31, 2011, the Company received an additional \$100 in capital from Holdings. Additionally, during the six months ended December 31, 2011 the Company distributed \$46 in cash received in the 360networks acquisition to Holdings. As of December 31, 2011, the equity commitments from CII's investors have been fulfilled.

CII has issued preferred units to certain executives as compensation. The terms of these preferred unit awards require equity accounting treatment. As such, the Company estimates the fair value of these equity awards on the grant date and recognizes the related expense over the vesting period of the awards.

During fiscal year 2008, CII issued 6,400,000 Class A preferred units in CII to the two founders of the Company. The vesting for these units was completed in September 2010. Management estimated the fair value of the equity awards on the grant date to be \$6,400. Stock-based compensation expense recognized in connection with these Class A units was \$240 during the six months ended December 31, 2010. These Class A Preferred Units were in lieu of any significant cash compensation to the founders during the period beginning on May 1, 2007 and ending October 31, 2010.

In June 2010, CII issued 136,985 Class B preferred units to two of the Company's Board members. The Class B preferred units issued vest over a period of three years. Management estimated the fair value of the equity awards on the grant date to be \$312. In March of 2011, one of these Board members resigned from his position resulting in a forfeiture of the 63,926 Class B preferred units issued to the Board member and a reversal of the stock compensation expense recognized related to the grant. The grant date fair value of the 73,059 class B preferred units issued to the remaining Board member was determined to be \$167. Stock-based compensation expense recognized for these grants during the three and six months ended December 31, 2011 were \$34 and \$43, respectively, and \$20 and \$45 during the three and six months ended December 31, 2010, respectively.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

In December 2010, CII issued 390,000 Class B preferred units to a founder of the Company. Management estimated the fair value of the equity awards on the grant date to be \$967 based on a weighted average of various market and income based valuation approaches. The Company recognizes the related expense over the vesting period of three years which began October 31, 2010. In January of 2011, CII issued an additional 580,000 Class B preferred units to the same founder. The Company estimated the fair value of these equity awards on the grant date to be \$1,438 and the Company recognizes the related expense over a vesting period of three years which began October 31, 2010. The preferred units issued to the Company founder are in lieu of any significant cash compensation for the founder during the three year vesting period that started on October 31, 2010. Stock-based compensation expense recognized for these Class B preferred units during the three and six months ended December 31, 2011was \$200 and \$401, respectively and \$134 during the three and six months ended December 31, 2010.

As these awards have been issued by CII to employees and Directors of the Company as compensation, the related expense has been recorded by the Company in the accompanying condensed consolidated statements of operations.

As discussed in Note 3 – *Acquisitions*, the assets and liabilities supporting 360networks legacy VoIP business were spunoff to Holdings on December 1, 2011. Management estimates that the fair value of the net assets spun-off to Holdings was \$11,700, including \$46 in cash. The fair value of the net assets, excluding cash, distributed to Holdings is reported as a non-cash reduction to the Company's member's equity account.

As discussed in Note 12 - Stock Compensation, the Board of CII authorized a non-liquidating distribution to certain common unit holders. The total amount of the distribution to employees of the Company was \$9,004. This distribution from CII resulted in a non-cash capital contribution to the Company and is reflected as such in the condensed consolidated statement of member's equity.

Holdings is the taxable parent of the Company and Onvoy Voice Services, Inc. ("Onvoy"). Subsequent to spinning the ZEN segment to Holdings, Holdings contributed the assets and liabilities of the historical ZEN segment to Onvoy. Holdings allows for the sharing of Holding's NOL carry forwards between the Company and OVS. To the extent that any entity utilizes NOLs or other tax assets that were generated or acquired by the other entity, the entities will settle the related-party transfer of deferred tax asset associated with such NOLs and other deferred-tax transfers between the companies via an increase or decrease to the respective entities' member's equity. During the six months ended December 31, 2011, the Company member's equity balance increased by \$694 as a result of utilizing tax assets of Onvoy.

#### (12) STOCK COMPENSATION

Prior to the quarter ended December 31, 2011, the Company had been given authorization by CII to issue 125,000,000 of CII's common units as profits interest awards to employees and directors. In December of 2011, management was given authorization by CII to issue an additional 100,000,000 common units to employees and directors.

As of December 31, 2011, CII had five classes of common units with different liquidation preferences — Class A, B, C, D and E units. Common units are issued to employees and to independent directors and are allocated by the Chief Executive Officer and the board of managers on the terms and conditions specified in the employee equity agreement. At December 31, 2011, 108,462,120 common units were issued and outstanding to employees and directors of the Company and 101,837,854 common units were available to be issued.

The common units are considered to be stock-based compensation with terms that require the awards to be classified as liabilities. As such, the Company accounts for these awards as a liability and re-measures the liability at each reporting date until the date of settlement.

As of December 31, 2011 and June 30, 2011, the estimated fair value of the common units was as follows:

	As	of
Common Unit Class	December 31, 2011	June 30, 2011
	(estimated per	share value)
Class A	\$ 0.94	\$ 0.81
Class B	\$ 0.71	\$ 0.58
Class C	\$ 0.62	\$ 0.33
Class D	\$ 0.53	\$ 0.31
Class E	\$ 0.45	\$ 0.23

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

The liability associated with the common units was \$49,696 and \$45,067 as of December 31, 2011 and June 30, 2011, respectively. The stock-based compensation expenses associated with the common units were \$10,138 and \$13,633 during the three and six months ended December 31, 2011, respectively and \$1,706 and \$6,571 during the three and six months ended December 31, 2010, respectively.

The holders of common units are not entitled to transfer their units or receive dividends or distributions, except at the discretion of the Board of Directors. Upon a liquidation of CII, or upon a non-liquidating distribution, the holders of common units share in the proceeds after the capital contributions of the CII preferred unit holders plus their priority return of 6% per annum has been reimbursed. The remaining proceeds from a liquidation event are distributed between the preferred and common unit holders on a scale ranging from 85% to the preferred unit holders and 15% to the common unit holders to 80% to the preferred unit holders and 20% to the common unit holders. The percentage allocated to the common unit holders is dependent upon the return multiple realized by the Class A preferred unit holders. The maximum incremental allocation of proceeds from a liquidation event to common unit holders, of 20 percent, occurs if the return multiple realized by the Class A preferred unit holders reaches 3.5 times the Class A preferred holder's combined capital contributions. As discussed above, the Class A common unit holders receive proceeds from a liquidation event once the preferred shareholders capital contributions and accrued dividends are returned. The Class B common unit holders begin sharing in the proceeds of a liquidation event once the Class A common unit holders have been distributed a total of \$15,000 of the liquidation proceeds. The Class C common unit holders begin sharing in the proceeds of a liquidation event once the earlier common unit classes have been distributed a combined \$40,000 in proceeds. The Class D common unit holders begin sharing in the proceeds of a liquidation event once the earlier common unit classes have been distributed a combined \$45,000 in proceeds. Lastly, the Class E common unit holders begin sharing in the proceeds of a liquidation event once the earlier common unit classes have been distributed a combined \$75,000 in proceeds.

In December 2011, CII and the preferred unit holders of CII authorized a non-liquidating distribution to common unit holders of up to \$10,000. The eligibility for receiving proceeds from this distribution was determined by the liquidation preference of the unit holder. Receiving proceeds from the authorized distribution was at the election of the common unit holder. As a condition of the early distribution, common unit holders electing to receive an early distribution received 85% of the amount that they would otherwise be entitled to receive if the distribution were in connection with a liquidating distribution. The common unit holders electing to receive the early distributions are in excess of the non-liquidating distribution, excluding the 15% discount. During the three and six months ended December 31, 2011, \$9,004 was distributed to the Company's common unit holders. The distribution (non-cash). Common unit holders electing to receive the early distribution forfeited \$1,350 in previously recognized stock-based compensation. During the three and six months ended December 31, 2011, stock-based compensation expense was reduced by \$1,589.

#### (13) FAIR VALUE MEASUREMENTS

The Company's financial instruments consist of cash and cash equivalents, restricted cash, trade receivables, accounts payable, long-term debt and stock-based compensation. The carrying values of cash and cash equivalents, restricted cash, trade receivables, and accounts payable approximated their fair values at December 31, 2011 and June 30, 2011 due to the short maturity of these instruments. The carrying value of the Company's Notes reflects the original amounts borrowed, net of unamortized discounts or accretion of premiums and was \$350,132 and \$350,147 as of December 31, 2011 and June 30, 2011, respectively. Based on current market interest rates for debt of similar terms and average maturities and based on recent transactions, the fair value of the Notes as of December 31, 2011 and June 30, 2011, is estimated to be \$371,000 and \$385,875, respectively. The carrying value of the Company's Term Loan reflects the original amounts borrowed, net of the unamortized discount and was \$305,720 as of December 31, 2011. Based on current market interest rates for debt of similar terms and average maturities, the carrying value of the Term Loan as of December 31, 2011 approximates fair value. The Company recorded its promissory note with the previous owners of AFS at its fair value on the acquisition date, which was determined to be \$4,141. Management estimated the imputed interest associated with this note to be \$359, which is being recognized through March 2017. The fair value of this note is not re-measured each reporting period; however, based on current interest rates for debt instruments with similar maturity dates, the December 31, 2011 carrying value of the AFS promissory note approximates fair value. The Company records its stock-based compensation liability at its estimated fair value.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

Financial instruments measured at fair value on a recurring basis are summarized below:

	Level	Dece	mber 31, 2011	Jur	ie 30, 2011
Liabilities Recorded at Fair Value in the Financial Statements:					
Stock-based compensation liability	Level 3	\$	49,696	\$	45,067

The Company uses a third party valuation firm to assist in the valuation of the common units each reporting period and preferred units when granted. In developing a value for these units, the Company utilizes a two-step valuation approach. In the first step, the value of the Company's equity instruments are estimated through an analysis of valuations associated with various future potential liquidity scenarios for the Company's shareholders. A composite valuation is developed based upon the probability-weighted present values of each of the scenarios. The second step involves allocating this value across the Company's capital structure. The valuation is conducted in consideration of the guidance provided in the American Institute of Certified Public Accountant ("AICPA") Practice Aid "Valuation of Privately-Held Company Equity Securities Issued as Compensation" and with adherence to the Uniform Standards of Professional Appraisal Practice ("USPAP") set forth by the Appraisal Foundation.

In estimating the fair value of the common units, the Company has historically evaluated both market and income based valuation techniques. The income approach was based on managements' projected free cash flows. The market based approach, estimates the fair value based on the prices paid by investors and acquirers of interests of comparable companies in the public and private markets. The valuation was based on a weighted average of the market and income valuation techniques. As a result of the Company's expansion since inception and due to the fact that the committed capital from the Company's ultimate investors has been fully funded, the potential of a liquidation event for the Company's shareholders in the future has increased. As such, management revised the market based approach utilized in the valuation of the common units to account for potential liquidation events beginning with the quarter ended March 31, 2011.

Effective on March 31, 2011, the Company employed a probability-weighted estimated return method to value the common units. The method estimates the value of the units based on an analysis of values of the enterprise assuming various future outcomes. The estimated fair value of the common units is based on a probability-weighted present value of expected future proceeds to the Company's shareholders, considering each potential liquidity scenario available to the Company's investors as well as preferential rights of each security. This approach utilizes a variety of assumptions regarding the likelihood of a certain scenario occurring, if the event involves a transaction, the potential timing of such an event, and the potential valuation that each scenario might yield. The potential future outcomes that were considered by management were remaining a private company with the same ownership, a sale or merger, an initial public offering ("IPO"), and a partial recapitalization.

#### (14) COMMITMENTS AND CONTINGENCIES

#### Purchase commitments

At December 31, 2011, the Company was contractually committed for 33,045 of capital expenditures for construction materials and purchases of property and equipment. These purchase commitments exclude commitments related to stimulus projects – see – *Other Commitments*. A majority of these purchase commitments are expected to be satisfied in the next twelve months. These purchase commitments are primarily success-based; that is, the Company has executed customer contracts that support the future capital expenditures.

#### Outstanding letters of credit

As of December 31, 2011, the Company had \$6,420 in outstanding letters of credit, primarily to collateralize surety bonds securing the Company's performance under various contracts.

#### Other commitments

In February 2010, the Company was awarded an NTIA Broadband Technology Opportunities Program grant for a fiber network project in Indiana (the "Indiana Stimulus Project"). The Indiana Stimulus Project involves approximately \$31,425 of capital expenditures, of which \$25,140 is to be funded by a government grant and approximately \$6,285 is to be funded by the Company. In connection with this project, 626 route miles of fiber are to be constructed and lit. The Company began capitalizing certain

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

preconstruction costs associated with this project in April of 2010 and began receiving grant funds in May 2010. As of December 31, 2011, the Company has been reimbursed for \$96 of expenses and \$5,945 of capital expenditures related to the Indiana Stimulus Project. The Company also contributed \$4,400 of pre-existing network assets to the project. The Company anticipates this project will be completed within the next two years.

In July 2010, the Company was awarded from the NTIA Broadband Technology Opportunities Program a \$13,383 grant to construct 286 miles of fiber network in Anoka County, Minnesota, outside of Minneapolis (the "Anoka Stimulus Project"). The Anoka Stimulus Project involves approximately \$19,117 of capital expenditures, of which \$13,383 is to be funded by a government grant and approximately \$5,735 is to be funded by the Company. As of December 31, 2011, the Company has been reimbursed for \$121 of expenses and \$467 of capital expenditures related to the Anoka Stimulus Project. The Company anticipates this project will be completed within the next two years.

In September 2011, the company signed a sub-recipient agreement on an award granted to Com Net, Inc. ("Com Net") from the NTIA Broadband Technology Opportunities Program. The award of approximately \$30,032 to Com Net will expand broadband services to rural and underserved communities in Western Ohio. In order to effectively implement the project, Com Net established the GigE Plus Availability Coalition consisting of Zayo, OARnet and an initial group of 33 Broadband Service Providers to deploy broadband to 28 western Ohio counties. Upon completion, the project will add nearly 366 new miles of fiber to Zayo's existing Ohio network. As a sub recipient, the Company is required to contribute to the federal match. The Company's maximum contribution is \$3,111 which represents a 30 percent match on the assets to which the Company will take ownership. The company anticipates the project will be completed by July 2013. As of December 31, 2011, the Company has not incurred any expenditures associated with this project.

#### Contingencies

In the normal course of business, the Company is party to various outstanding legal proceedings, claims, commitments, and contingent liabilities. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial condition, results of operations, or cash flows.

In December 2011, a lawsuit was filed by Idacorp, Inc. ("Idacorp") against AFS. On October 1, 2010, the Company completed a merger with American Fiber Systems Holdings Corporation, the parent company of AFS. On October 12, 2006, Idacorp and AFS entered into a stock purchase agreement under which Idacorp agreed to sell to AFS 100% of the equity interest in Idacomm, a provider of telecommunications services and commercial Internet services in Idaho and Nevada, for a purchase price of \$10,000 subject to certain post close adjustments. Per the terms of the stock purchase agreement there was a holdback clause which allowed AFS to hold back \$2,000 of the purchase price to satisfy certain indemnification claims. The holdback was established in 2006 as both Idacorp and AFS were aware of a potential indemnification claim which could be imposed by the City of Las Vegas which would require certain aerial fibers owned by Idacomm to be relocated to underground locations in the Las Vegas, Nevada area. In 2009 (and then again in 2010), AFS notified Idacorp of indemnification claims against the holdback related to the City of Las Vegas's "Project Clear Skies" and other matters. Project Clear Skies is a plan for relocating aerial utilities to underground locations in the Las Vegas area. As the indemnification claims are valid and were received within the holdback period, the Company does not believe the lawsuit filed by Idacorp has merit and as such has not accrued for the \$2,000 holdback. As of December 31, 2011, no loss contingencies have been accrued related to this lawsuit. The Company has an accrued liability of \$2,765 within other liabilities on the condensed consolidated balance sheet as of December 31, 2011 which represents the estimated cost associated with relocating the legacy Idacomm aerial fibers in the Las Vegas area to underground locations as would be required under the Project Clear Skies initiative.

## (15) RELATED-PARTY TRANSACTIONS

As of June 30, 2011 and December 31, 2011, the Company had a due to related-party balance with CII of \$4,590 and \$15,541, respectively, which is payable on demand. The liability with CII relates to a \$4,590 interest payment made by CII on the Company's Notes in March 2011 and \$10,951 in cash provided to the Company to fund the December 2011 acquisition of 360networks.

During the six months ended December 31, 2010, CII made an advance payment of \$13,026 to the Company which was returned to CII during the same period. The advance was used to make an interest payment on the Company's Notes.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

The Company has contractual relationships with Onvoy, which are based on agreements which were entered into at estimated market rates. The Company has contractual relationships to provide Onvoy with certain data and colocation services and Onvoy has contractual relationships to provide the Company with certain voice and enterprise services. As of December 31, 2011 and June 30, 2011, the Company had a net receivable balance due from Onvoy in the amount of \$1,109 and \$187, respectively, related to services provided. The following table represents the revenue and expense transactions recognized with Onvoy which are included in the Company's condensed consolidated statement of operations during the three and six months ended December 31, 2011 and 2010.

		For the three Decem		For the six months ended December 31,					
		2011		2011 2010		2011			2010
Revenue	\$	1,596	\$	1,124	\$	3,189	\$	2,287	
Operating costs		125		143		250		183	
Selling, general and administrative		(68)		39		75		79	
Net	\$	1,539	\$	942	\$	2,864	\$	2,025	

On September 14, 2010, Dan Caruso, the Company's President, Chief Executive Officer and Director of Zayo Group, LLC, purchased \$500 of the Company's Notes in connection with the Company's \$100,000 Notes offering in September 2010. The purchase price of the notes acquired by Mr. Caruso was \$516 after considering the premium on the notes and accrued interest.

#### (16) SEGMENT REPORTING

A business unit is a component of an entity that has all of the following characteristics:

- It engages in business activities from which it may earn revenues and incur expenses.
- Its operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance.
- Its discrete financial information is available.

The Company's business units have historically been identified by both the products they offer and the customers they serve. Effective January 1, 2011, management approved a restructuring of the ZEN unit, which resulted in all of the Company's business units more closely aligning with their product offerings rather than a combination of product offerings and customer demographics. The restructuring of the ZEN unit resulted in the ZEN unit transferring its bandwidth infrastructure products to the ZB unit and its colocation products to the zColo unit. The restructured ZEN unit, which contained only the Company's legacy managed services and CLEC product offerings, was spun-off to Holdings on April 1, 2011.

Subsequent to the restructuring, the ZB unit offers primarily lit bandwidth infrastructure services and the zColo unit provides colocation and inter-connection transport services. The Company has restated the comparative historical segment financial information below to account for the restructuring of the business units.

In connection with the AGL Networks acquisition (See Note 3 — *Acquisitions*), Zayo established the ZFS unit. ZFS is dedicated to marketing and supporting dark fiber related services. Prior to the formation of the ZFS unit, the Company's dark fiber assets and the related revenues and expenses associated with dark fiber customers were allocated between ZB and ZEN based upon the nature and size of the customers receiving the dark fiber services. Upon the formation of the ZFS business units, effective July 1, 2011, dark fiber assets of the Company and the related revenues and expense associated with dark fiber services unit.

Prior to the formation of the ZFS unit, the Company generated income from dark fiber products. The historical operating results from this product offering were primarily reflected in the results of the ZB business unit. The Company has not restated the historical ZB unit information to carve-out the operating results related to dark fiber services prior to the July 1, 2010 formation of the ZFS unit as management has determined it is impractical to do so.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

Revenues for all of the Company's products are included in one of these three business units. The results of operations for each business unit include an allocation of certain corporate overhead costs. The allocation is based on a percentage that represents management's estimate of the relative burden each segment bears of corporate overhead costs. Identifiable assets for each business unit are reconciled to total consolidated assets including unallocated corporate assets and intercompany eliminations. Unallocated corporate assets consist primarily of cash, deferred tax assets, and debt issuance costs.

The following tables summarize significant financial information of each of the segments:

As of and for the three months ended December 31, 2011									
ZB		zColo	_	ZFS	Corporate/ eliminations		Total		
\$ 64	472 \$	10,154	\$	15,343		\$	89,969		
	(2)	(993)					(995)		
64	470	9,161		15,343	_		88,974		
49	357	5,940		14,978	(576)		69,699		
13	397	1,382		5,041			19,820		
13	022	2,312		4,006	(5,892)		13,448		
(	211)	(53)		(4)	(11,236)		(11,504)		
	(21)	—		1	1		(19)		
12	790	2,259		4,003	(17,127)		1,925		
614	770	68,750		364,401	169,304		1,217,225		
24	615	1,288		5,472			31,375		
	\$ 64, 	ZB   \$ 64,472 \$   (2) -   64,470 -   49,357 -   13,397 -   13,022 (211)	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		

	As of and for the six months ended December 31, 2011									
		ZB		zColo		ZFS	Corporate/ eliminations		Total	
Revenue	\$	121,015	\$	19,823	\$	28,574		\$	169,412	
Intersegment revenue		(2)		(1,993)		—			(1,995)	
Revenue from external customers		121,013		17,830		28,574			167,417	
Gross profit (revenue less operating costs excluding										
depreciation and amortization)		92,492		10,876		27,736	(1,112)		129,992	
Depreciation and amortization		25,142		2,754		8,986	—		36,882	
Operating income/(loss)		26,082		4,130		8,127	(7,961)		30,378	
Interest expense		(423)		(107)		(11)	(20,131)		(20,672)	
Other (expense)/income, net		(40)				2	9		(29)	
Earnings from continuing operations before provision for										
income taxes		25,619		4,023		8,118	(28,083)		9,677	
Capital expenditures, net of stimulus grant										
reimbursements		48,732		2,188		9,099	—		60,019	
		32								

### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

	As of and for the three months ended December 31, 2010								
		ZB		zColo		ZFS	Corporate/ eliminations		Total
Revenue	\$	54,624	\$	7,744	\$	11,385		\$	73,753
Intersegment revenue		(813)		(653)		—			(1,466)
Revenue from external customers		53,811		7,091		11,385			72,287
Gross profit (revenue less operating costs excluding depreciation and amortization)		39,958		4,246		11,194	(1,015)		54,383
Depreciation and amortization		10,757		1,331		3,793	—		15,881
Operating income/(loss)		9,682		1,392		3,145	(1,514)		12,705
Interest expense		(259)		(56)		(3)	(8,714)		(9,032)
Other (expense)/income, net		(18)				2			(16)
Earnings from continuing operations before provision for									
income taxes		9,405		1,336		3,144	(10,228)		3,657
Total assets		465,646		56,613		212,589	35,639		770,487
Capital expenditures, net of stimulus grant									
reimbursements		33,672		588		3,174			37,434

	As of and for the six months ended December 31, 2010									
		ZB		zColo		ZFS	Corporate/ eliminations		Total	
Revenue	\$	103,568	\$	15,307	\$	19,206		\$	138,081	
Intersegment revenue		(1,608)		(1,261)		_			(2,869)	
Revenue from external customers		101,960		14,046		19,206	_		135,212	
Gross profit (revenue less operating costs excluding										
depreciation and amortization)		75,218		8,223		18,859	(2,030)		100,270	
Depreciation and amortization		19,315		2,683		5,691			27,689	
Operating income/(loss)		17,936		2,724		5,327	(4,618)		21,369	
Interest expense		(520)		(115)		(5)	(14,649)		(15,289)	
Other (expense)/income, net		(18)				4	(163)		(177)	
Earnings from continuing operations before provision for										
income taxes		17,398		2,609		5,326	(19,430)		5,903	
Capital expenditures, net of stimulus grant reimbursements		52,776		1,026		4,779	_		58,581	

## (17) CONDENSED CONSOLIDATING FINANCIAL INFORMATION

On June 30, 2011, the Company completed a rollup of certain legal subsidiaries into Zayo Group, LLC. The rollup included the merger of the following legal subsidiaries into Zayo Group, LLC: (i) Zayo Bandwidth, LLC; (ii) Zayo Fiber Solutions, LLC; (iii) Zayo Bandwidth Tennessee, LLC; and (iv) Adesta Communications, Inc. In connection with the rollup, the assets, liabilities and operating results of these legacy subsidiaries were consolidated with and into the Zayo Group, LLC entity. Prior to the rollup, Zayo Group, LLC did not have significant independent assets or operations. Subsequent to the rollup, Zayo Colocation, Inc. (and its subsidiaries), American Fiber Systems Holding Corp (and its subsidiary American Fiber Systems, Inc.), and Zayo Capital, Inc. remain the only wholly owned legal subsidiaries of the Company.

In March 2010, the Company co-issued, with its 100 percent owned finance subsidiary — Zayo Capital, Inc. (at an issue price of 98.779%) \$250,000 of Senior Secured Notes. The Notes bear interest at 10.25% annually and are due on March 15, 2017.

In September 2010, the Company completed an offering of an additional \$100,000 in Notes (at an issue price of 103%). These Notes are part of the same series as the \$250,000 Senior Secured Notes and also accrue interest at a rate of 10.25% and mature on March 15, 2017.

#### NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED) (in thousands)

Both Note issuances are fully and unconditionally guaranteed, jointly and severally, on a senior secured basis by all of the Company's current and future domestic restricted subsidiaries. Zayo Capital, Inc., the co-issuer of both Note issuances, does not have independent assets or operations.

The accompanying condensed consolidating financial information has been prepared and presented pursuant to SEC Regulation S-X Rule 3-10 "Financial statements of guarantors and affiliates whose securities collateralize an issue registered or being registered."

The operating activities of the separate legal entities included in the Company's condensed consolidated financial statements are interdependent. The accompanying condensed consolidating financial information presents the results of operations, financial position and cash flows of each legal entity. Zayo Group, LLC and Zayo Colocation, Inc. provide services to each other during the normal course of business. These transactions are eliminated in the consolidated results of operations of the Company.

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Balance Sheets December 31, 2011

	Z:	yo Group, LLC (Issuer)	 Zayo Colocation, Inc. (Guarantor)		iminations	 Total
Assets						
Current assets:						
Cash and cash equivalents	\$	25,066	\$ 795	\$	_	\$ 25,861
Trade receivables, net		22,708	3,086		_	25,794
Due from related-parties		1,212	—		(103)	1,109
Prepaid expenses		6,857	1,018		_	7,875
Deferred income taxes		4,691	_		_	4,691
Other assets, current		1,194	15			1,209
Total current assets		61,728	 4,914		(103)	 66,539
Property and equipment, net		685,236	34,029			719,265
Intangible assets, net		118,053	22,477			140,530
Goodwill		111,186	6,638			117,824
Debt issuance costs, net		19,147				19,147
Investment in US Carrier		15,075			_	15,075
Deferred tax asset, non-current		130,682				130,682
Other assets, non-current		7,471	692		_	8,163
Investment in subsidiary		60,361	_		(60,361)	
Total assets	\$	1,208,939	\$ 68,750	\$	<u> </u>	\$ 1,217,225
Liabilities and member's equity:						
Current liabilities						
Accounts payable	\$	14,489	\$ 1,894	\$		\$ 16,383
Accrued liabilities		31,586	3,414			35,000
Accrued interest		10,982			—	10,982
Capital lease obligations, current		1,081	132			1,213
Due to related-parties		15,541	103		(103)	15,541
Deferred revenue, current		20,865	449		_	21,314
Current portion of long-term debt		7,503	 			 7,503
Total current liabilities		102,047	5,992		(103)	107,936
Capital lease obligations, non-current		10,006	—			10,006
Long-term debt, non-current		682,704	—			682,704
Deferred revenue, non-current		122,708	1,202		—	123,910
Stock-based compensation liability		48,501	1,195			49,696
Deferred tax liability		—	—		—	
Other long term liabilities		5,007	—		—	5,007
Total liabilities		970,973	 8,389		(103)	979,259
Member's equity:						
Member's interest		258,137	46,199		(60,361)	243,975
(Accumulated deficit)/retained earnings		(20,171)	14,162			(6,009)
Total member's equity		237,966	 60,361		(60,361)	 237,966
Total liabilities and member's equity	\$	1,208,939	\$ 68,750	\$	(60,464)	\$ 1,217,225

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Balance Sheets June 30, 2011

	Za	yo Group, LLC	Zayo Colocation, Inc.		Eliminations			Total
Assets		(Issuer)	(Gi	iarantor)				
Current assets:								
Cash and cash equivalents	\$	24.213	\$	1,181	\$		\$	25,394
Trade receivables, net	Ψ	11,856	Ψ	2,127	Ψ		Ψ	13,983
Due from related-parties		2,182				(1,995)		187
Prepaid expenses		5,517		871				6,388
Deferred income taxes		3,343				_		3,343
Other assets, current		640		5		_		645
Total current assets		47,751		4,184		(1,995)		49,940
Property and equipment, net		486,847		31,666				518,513
Intangible assets, net		89,117		15,555		_		104,672
Goodwill		83,796		24		_		83,820
Debt issuance costs, net		11,446				_		11,446
Investment in US Carrier		15,075						15,075
Other assets, non-current		5,060		735				5,795
Investment in subsidiary		45,594		_		(45,594)		
Total assets	\$	784,686	\$	52,164	\$	(47,589)	\$	789,261
Liabilities and member's equity:								
Current liabilities								
Accounts payable	\$	12,287	\$	701	\$		\$	12,988
Accrued liabilities	ψ	19,122	φ	3,331	ψ	_	ψ	22,453
Accrued interest		10,627		5,551		_		10,627
Capital lease obligations, current		950						950
Due to related-parties		6,364		221		(1,995)		4,590
Deferred revenue, current		15,341		323		(1,555)		15,664
Total current liabilities		64,691		4,576		(1,995)		67,272
Capital lease obligations, non-current		10.224						10,224
Long-term debt		354,414						354,414
Deferred revenue, non-current		62,704		1,189				63,893
Stock-based compensation liability		44,263		804				45.067
Deferred tax liability		8,322		_				8,322
Other long term liabilities		2,724						2,724
Total liabilities		547,342		6,569		(1,995)		551,916
Member's equity:								
Member's interest		255,572		35,455		(45,594)		245,433
(Accumulated deficit)/retained earnings		(18,228)		10,140				(8,088)
Total member's equity		237,344		45,595		(45,594)		237,345
Total liabilities and member's equity	\$	784,686	\$	52,164	\$	(47,589)	\$	789,261

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Statements of Operations Three months ended December 31, 2011

	(Issuer) (Guarantor)		Elin	Eliminations		Total	
Revenue	\$	79,815	\$ 10,154	\$	(995)	\$	88,974
Operating costs and expenses							
Operating costs, excluding depreciation and amortization		15,480	4,214		(419)		19,275
Selling, general and administrative expenses		24,809	1,826		(576)		26,059
Stock-based compensation		9,952	420				10,372
Depreciation and amortization		18,438	1,382				19,820
Total operating costs and expenses		68,679	 7,842		(995)		75,526
Operating income		11,136	 2,312				13,448
Other expense							
Interest expense		(11,451)	(53)				(11,504)
Other expense		(19)					(19)
Total other expense, net		(11,470)	 (53)				(11,523)
Earnings from continuing operations before income taxes		(334)	2,259		_		1,925
Provision for income taxes		2,994	 				2,994
(Loss)/earnings from continuing operations		(3,328)	 2,259				(1,069)
Earnings from discontinued operations, net of income taxes			 				
Net (loss)/earnings	\$	(3,328)	\$ 2,259	\$		\$	(1,069)

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Statements of Operations Six months ended December 31, 2011

	Zayo Group, LLC Inc. (Issuer) Colocation (Guaranton		location, Inc.	Eliminations		 Total	
Revenue	\$	149,589	\$	19,823	\$	(1,995)	\$ 167,417
Operating costs and expenses							
Operating costs and expenses Operating costs, excluding depreciation and amortization		29,361		8,947		(883)	37,425
Selling, general and administrative expenses		46.354		3,413		(1,112)	48,655
Stock-based compensation		13,498		579		(1,112)	14,077
Depreciation and amortization		34,128		2,754		—	36,882
Total operating costs and expenses		123,341		15,693		(1,995)	 137,039
Operating income		26,248		4,130			 30,378
Other expense							
Interest expense		(20,565)		(107)		_	(20,672)
Other expense, net		(29)				—	(29)
Total other expense, net		(20,594)		(107)			 (20,701)
Earnings from continuing operations before income taxes		5,654		4,023		_	9,677
Provision for income taxes		7,598					 7,598
(Loss)/earnings from continuing operations		(1,944)		4,023		<u> </u>	 2,079
Earnings from discontinued operations, net of income taxes							 
Net (loss)/earnings	\$	(1,944)	\$	4,023	\$		\$ 2,079

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Statements of Operations Three months ended December 31, 2010

	(Issuer) (Guarantor)		Eliminations		Total	
Revenue	\$	66,009	\$ 7,744	\$ (1,466)	\$	72,287
Operating costs and expenses						
Operating costs and expenses Operating costs, excluding depreciation and amortization		14,857	3,498	(451)	)	17,904
Selling, general and administrative expenses		23,057	1,535	(654)		23,938
Stock-based compensation		1,871	(12)	(		1,859
Depreciation and amortization		14,550	1,331			15,881
Total operating costs and expenses		54,335	6,352	(1,105)	)	59,582
Operating income		11,674	 1,392	(361)	)	12,705
Other expense						
Interest expense		(8,976)	(56)	—		(9,032)
Other expense, net		(16)	 			(16)
Total other expense, net		(8,992)	 (56)			(9,048)
Earnings from continuing operations before income taxes		2,682	1,336	(361)	)	3,657
Provision for income taxes		2,094	 			2,094
Earnings from continuing operations		588	 1,336	(361)	)	1,563
Earnings from discontinued operations, net of income taxes		317	 			317
Net earnings/(loss)	\$	905	\$ 1,336	<u>\$ (361)</u>	\$	1,880

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Statements of Operations Six months ended December 31, 2010

	(Issuer) (Guarantor)		Elin	Eliminations		Total	
Revenue	\$	122,774	\$ 15,307	\$	(2,869)	\$	135,212
Operating costs and expenses							
Operating costs and expenses Operating costs, excluding depreciation and amortization		28,696	7.085		(839)		34,942
Selling, general and administrative expenses		42,721	2,783		(1,282)		44,222
Stock-based compensation		6,958	32		(1,202)		6,990
Depreciation and amortization		25,006	2,683		_		27,689
Total operating costs and expenses		103,381	 12,583		(2,121)		113,843
Operating income		19,393	 2,724		(748)		21,369
Other expense							
Interest expense		(15,174)	(115)				(15,289)
Other expense, net		(177)			_		(177)
Total other expense, net	_	(15,351)	 (115)				(15,466)
Earnings from continuing operations before income taxes		4,042	2,609		(748)		5,903
Provision for income taxes		4,893	 				4,893
Earnings from continuing operations		(851)	 2,609		(748)	. <u> </u>	1,010
Earnings from discontinued operations, net of income taxes		597	 				597
Net (loss)/earnings	\$	(254)	\$ 2,609	\$	(748)	\$	1,607

# NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Statements of Cash Flows Six months ended December 31, 2011

		yo Group, LLC (Issuer)	Zayo Colocation, Inc. (Guarantor)	<u>.</u>	Total
Net cash provided by continuing operating activities	\$	50,121	\$ 7,188	\$	57,309
Cash flows from investing activities:					
Purchases of property and equipment, net of stimulus grants		(57,831)	(2,188)		(60,019)
Acquisitions, net of cash acquired		(333,498)			(333,498)
Net cash used in investing activities		(391,329)	(2,188)		(393,517)
Cash flows from financing activities:		100			
Equity contributions		100			100
Return of capital		(46)			(46)
Principal repayments on capital lease obligations		(497)			(497)
Advance from CII		10,951	(5.000)		10,951
Dividend received/(paid)		5,000	(5,000)		
Proceeds from borrowings		335,550			335,550
Changes in restricted cash		(361)			(361)
Deferred financing costs		(9,022)			(9,022)
Net cash provided/(used) by financing activities		341,675	(5,000)		336,675
Net (decrease)/increase in cash and cash equivalents		467			467
Cash and cash equivalents, beginning of period	<u> </u>	24,213	1,181	<u> </u>	25,394
Cash and cash equivalents, end of period	\$	24,680	<u>\$ 1,181</u>	\$	25,861

## NOTES TO THE CONDENSED CONSOLIDATED STATEMENTS (UNAUDITED)

(in thousands)

# Condensed Consolidating Statements of Cash Flows Six months ended December 31, 2010

	Za	Zayo Colocation, Inc.		Total	
		(Issuer)	(Guarant		 
Net cash provided by continuing operating activities	\$	32,274	\$ 4,	,999	\$ 37,273
Cash flows from investing activities:					
Purchases of property and equipment, net of stimulus grants		(57,555)	(1,	,026)	(58,581)
Acquisitions, net of cash acquired		(183,666)		_	(183,666)
Net cash used in investing activities		(241,221)	(1,	,026)	(242,247)
Cash flows from financing activities:					
Equity contributions		35,500			35,500
Principal repayments on capital lease obligations		(1,034)		_	(1,034)
Dividend received/(paid)		3,000	(3,	(000)	—
Proceeds from borrowings		103,000		_	103,000
Change in restricted cash		788			788
Deferred financing costs		(4,044)			 (4,044)
Net cash provided by financing activities		137,210	(3,	, <b>000</b> )	 134,210
Cash flows from discontinued operations:					
Operating activities		1,782			1,782
Investing activities		(314)			(314)
Net cash provided by discontinued operations		1,468		_	 1,468
Net increase in cash and cash equivalents		(70,269)		973	(69,296)
Cash and cash equivalents, beginning of period		84,967		,897	87,864
Increase in cash and cash equivalents of discontinued operations		27	_,		27
Cash and cash equivalents, end of period	\$	14,725	\$ 3,	,870	\$ 18,595

# (18) SUBSEQUENT EVENTS

On January 1, 2012, management, on behalf of CII granted to certain employees and directors 65,780,000 common units. In connection with the granting of the common units, CII established a sixth class of common units – Class F. The Class F common unit holders begin sharing in the proceeds of a liquidation event once the earlier common unit classes have been distributed a combined \$95,000 in proceeds.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## **Certain Factors That May Affect Future Results**

Information contained or incorporated by reference in this Quarterly Report on Form 10-Q (this "Report") and in other filings by Zayo Group, LLC ("we" or "us"), with the Securities and Exchange Commission (the "SEC") that are not historical by nature constitute "forward-looking statements," and can be identified by the use of forward-looking terminology such as "believes," "expects," "plans," "intends," "estimates," "projects," "could," "may," "will," "should," or "anticipates," or the negatives thereof, other variations thereon or comparable terminology, or by discussions of strategy. No assurance can be given that future results expressed or implied by the forward-looking statements will be achieved and actual results may differ materially from those contemplated by the forward-looking statements. Such statements are based on our current expectations and beliefs and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those expressed or implied by the forwardlooking statements. These risks and uncertainties include, but are not limited to, those relating to our financial and operating prospects, current economic trends, future opportunities, ability to retain existing customers and attract new ones, our acquisition strategy and ability to integrate acquired companies and assets, outlook of customers, reception of new products and technologies, and strength of competition and pricing. Other factors and risks that may affect our business and future financial results are detailed in our SEC filings, including, but not limited to, those described under "Risk Factors" in our Annual Report on Form 10-K filed with the SEC on September 9, 2011 and in this "Management's Discussion and Analysis of Financial Condition and Results of Operations." We caution you not to place undue reliance on these forward-looking statements, which speak only as of their respective dates. We undertake no obligation to publicly update or revise forward-looking statements to reflect events or circumstances after the date of this Report or to reflect the occurrence of unanticipated events, except as may be required by law.

The following discussion and analysis should be read together with our unaudited condensed consolidated financial statements and the related notes appearing in this Report and in our audited annual consolidated financial statements as of and for the year ended June 30, 2011, included in our Annual Report on Form 10-K filed with the SEC on September 9, 2011.

Amounts presented in this Item 2 are rounded. As such, rounding differences could occur in period over period changes and percentages reported throughout this Item 2.

#### Overview

## Introduction

We are a provider of bandwidth infrastructure and network-neutral colocation and interconnection services, which are key components of telecommunications and Internet infrastructure services. These services enable our customers to manage, operate, and scale their telecommunications and data networks and data center related operations. We provide our bandwidth infrastructure services over our dense regional, metropolitan and national fiber networks, enabling our customers to transport data, voice, video, and Internet traffic, as well as to interconnect their networks. Our bandwidth infrastructure services are primarily used by wireless service providers, carriers and other communications service providers, media and content companies, and other bandwidth-intensive enterprises. We typically provide our lit bandwidth infrastructure services for a fixed-rate monthly recurring fee under long-term contracts, which are usually three to five years in length (and typically five to ten years for fiber-to-the-tower services). Our dark-fiber contracts are generally longer term in nature, up to 20 years and in a few cases longer. Our network-neutral colocation and interconnection services facilitate the exchange of voice, video, data, and Internet traffic between multiple third-party networks.

Our fiber networks span approximately 45,423 route miles and 2,010,932 fiber miles, serve 164 geographic markets in the United States, and connect to over 5,194 buildings, including approximately 2,260 cellular towers, allowing us to provide our bandwidth infrastructure services to our customers over redundant fiber facilities between key customer locations. The majority of the markets that we serve and buildings to which we connect have few other networks capable of providing similar bandwidth infrastructure services, which we believe provides us with a sustainable competitive advantage in these markets. As a result, we believe that the services we provide our customers would be difficult to replicate in a cost- and time-efficient manner. We provide our



network-neutral colocation and interconnection services utilizing our own data centers located within three major carrier hotels in the important gateway markets of New York and New Jersey and in facilities located in Las Vegas, Nevada; Los Angeles, California; Nashville, Tennessee; Plymouth, Minnesota; Cincinnati, Ohio; Cleveland, Ohio; Columbus, Ohio; Pittsburgh, Pennsylvania; and Memphis, Tennessee.

We are a wholly-owned subsidiary of Zayo Group Holdings, Inc., a Delaware corporation ("Holdings"), which is in turn wholly owned by Communications Infrastructure Investments, LLC, a Delaware limited liability company ("CII").

Our fiscal year ends June 30 each year and we refer to the fiscal year ended June 30, 2011 as "Fiscal 2011" and the year ending June 30, 2012 as "Fiscal 2012."

#### **Our Business Units**

We are organized into three business units: Zayo Bandwidth ("ZB"), zColo and Zayo Fiber Solutions ("ZFS"). Each business unit is structured to provide sales, delivery, and customer support for its specific telecom and Internet infrastructure services. A fourth business unit, Zayo Enterprise Networks ("ZEN"), was spun-off during Fiscal 2011 to Holdings, our direct shareholder. The ZEN business unit was spun-off as it was determined that the services it provided did not fit within our business model of providing bandwidth infrastructure, colocation and interconnection services.

Our business units have historically been identified by both the products they offer and the customers they serve. Effective January 1, 2011, prior to the spin-off of the ZEN unit, the ZEN unit was restructured in order for our business units to more closely align with their product offerings rather than a combination of product offerings and customer demographics. The restructuring resulted in the ZEN unit transferring its bandwidth infrastructure products to the ZB unit, its dark fiber products to the ZFS unit and its colocation products to the zColo unit. The remaining ZEN unit that was spun-off to Holdings on April 1, 2011, comprised our legacy managed services product offerings.

*Zayo Bandwidth.* Through our ZB unit, we provide bandwidth infrastructure services over our regional, metropolitan and national fiber networks. These services are typically lit bandwidth, meaning that we use optronics to "light" the fiber, and consist of private line, wavelength, and Ethernet services. Our target customers within this unit are primarily wireless service providers, carriers and other communications service providers (including Incumbent Local Exchange Carriers ("ILECs"), Inter Exchange Carrier ("IXCs"), Rural Local Exchange Carrier ("RLECs"), Competitive Local Exchange Carriers ("CLECs"), and foreign carriers), media and content companies (including cable and satellite video providers), and other Internet-centric businesses that require an aggregate minimum of 10 Gbps of bandwidth across their networks.

*zColo*. Through our zColo unit, we provide network-neutral colocation and interconnection services in three major carrier hotels in the New York metropolitan area and in facilities located in Las Vegas, Nevada; Los Angeles, California and Nashville, Tennessee. As a result of the restructuring of our business units, in January 2011, zColo was transferred five facilities from ZEN and ZB located in Plymouth, Minnesota; Cincinnati, Ohio; Cleveland, Ohio; Columbus, Ohio; and Memphis, Tennessee. In July 2011, zColo was transferred an additional colocation facility from ZB which is located in Pittsburgh, Pennsylvania. In addition, we are the exclusive operator of the Meet-Me Room at 60 Hudson Street, which is one of the most important carrier hotels in the United States with approximately 200 global networks interconnecting within this facility. Our zColo data centers house and power Internet and private-network equipment in secure, environmentally-controlled locations that our customers use to aggregate and distribute data, voice, Internet, and video traffic. Throughout two of the three facilities in the New York City metropolitan area, we operate intrabuilding interconnect networks that, along with the Meet-Me Room at 60 Hudson Street, are utilized by our customers to efficiently and cost-effectively interconnect with other Internet, data, video, voice, and wireless networks. As of December 31, 2011 and June 30, 2011 the zColo unit managed 94,175 (inclusive of the units acquired from MarquisNet on December 31, 2011) and 72,927 square feet of billable colocation space, respectively.

Zayo Fiber Solutions. The ZFS unit was formally launched on July 1, 2010, after our acquisition of AGL Networks, a company whose business was comprised solely of dark-fiber-related services.

Through our ZFS unit, we provide dark-fiber and related services primarily on our existing fiber footprint. We lease dark-fiber pairs to our customers and, as part of our service offering, we manage and maintain the underlying fiber network for the customer. Our customers light the fiber using their own optronics, and as such, we do not manage the bandwidth that the customer receives. This allows the customer to manage bandwidth on their own metro and long haul networks according to their specific business needs. ZFS's customers include carriers and other communication service providers, Internet service providers, wireless service providers, major media and content companies, large enterprises, and other companies that have the expertise to run their own fiber optic networks. We market and sell dark-fiber-related services under long-term contracts (up to 20 years and in a few cases longer); our customers generally pay us on a monthly basis for these services.

## **Recent Developments**

## Broadband Stimulus Awards

We are an active participant in federal broadband stimulus projects created through the American Recovery and Reinvestment Act. To date, we have been awarded, as a direct recipient, federal stimulus funds for two projects and as a sub-recipient federal stimulus funds for one project by the National Telecommunication and Information Administration. The projects involve the construction, ownership, and operation of fiber networks for the purpose of providing broadband services to governmental and educational institutions, as well as underserved, and usually rural, communities. As part of the award, the federal government funds a large portion of the construction and development costs. On the three projects awarded to us to date, as either a direct or sub-recipient, the stimulus funding will cover, on average, approximately 75% of the total expected cost of the projects. All of these projects allow for our ownership or use of the network for other commercial purposes, including the sale of our bandwidth infrastructure services to new and existing customers. The details of the three awards are as follows:

- In February 2010, we, as the direct recipient, were awarded \$25.1 million in funding to construct 626 miles of fiber network connecting 21 community colleges in Indiana. The total project involves approximately \$31.4 million of capital expenditures of which \$6.3 million is anticipated to be funded by us.
- In July 2010, we, as the direct recipient, were awarded a \$13.4 million grant to construct 286 miles of fiber network in Anoka County, Minnesota, outside of Minneapolis. The total project involves approximately \$19.2 million of capital expenditures of which \$5.7 million is anticipated to be funded by us.
- In September 2011, we signed, as a sub-recipient, an agreement on an award granted to Com Net, Inc. ("Com Net") from the NTIA Broadband Technology Opportunities Program. Our portion of the project involves the construction of nearly 366 fiber miles in the Western Ohio region. Per the terms of our sub-recipient agreement, we will match up to 30 percent of total costs of constructing the 366 fiber miles up to a maximum contribution of \$3.1 million. We estimate the total costs (before reimbursements) of constructing these 366 fiber miles to be approximately \$10.4 million.

## **Factors Affecting Our Results of Operations**

# **Business Acquisitions**

We were founded in 2007 in order to take advantage of the favorable Internet, data and wireless growth trends driving the demand for bandwidth infrastructure services. These trends have continued in the years since our founding, despite volatile economic conditions, and we believe that we are well-positioned to continue to capitalize on those trends. We have built our network and services through 18 acquisitions and asset purchases for an aggregate purchase consideration (including assumed debt) of \$891.5 million (after deducting our acquisition cost for OVS and ZEN, two business units operated by our affiliate Onvoy, which we spun-off on March 11, 2010 and April 1, 2011, respectively).

## Acquisition of 360networks Holdings (USA) Inc. ("360networks")

On December 1, 2011, we acquired 100% of the equity of 360networks. We paid the purchase price of approximately \$318.0 million, net of approximately \$1.0 million in cash acquired and net of an assumed working capital deficiency of approximately \$26.0 million. Included in the \$318.0 million purchase price was VoIP 360, Inc., a legal subsidiary of 360networks. The VoIP360, Inc. entity held substantially all of 360networks Voice over Internet Protocol ("VoIP") and other voice product offerings. Effective January 1, 2011, we spun-off our voice operations to Holdings in order to maintain focus on our Bandwidth Infrastructure business. Concurrently with the close of the 360networks acquisition, we spun-off 360networks VoIP operations to Holdings. On the spin-off date, we estimated the net fair value of the VoIP assets and liabilities which were contributed to Holdings to be \$11.7 million.

The acquired 360networks business operates approximately 19,879 route miles of intercity and metro fiber network across 22 states and British Columbia. 360networks' intercity network interconnects over 70 markets across the central and western United States, including 23 of our fiber markets and a number of new markets such as Albuquerque, Bismarck, Des Moines, San Francisco, San Diego and Tucson. In addition to its intercity network, 360networks operates over 800 route miles of metropolitan fiber networks across 26 markets, including Seattle, Washington; Denver, Colorado; Colorado Springs, Colorado; Omaha, Nebraska; Sacramento, California; and Salt Lake City, Utah.

The results of the legacy 360networks business are included in the operating results of the ZB and ZFS business units beginning December 1, 2011.

#### Acquisition of Mercury Marquis Holdings, LLC ("MarquisNet")

On December 31, 2011, we entered into an Asset Purchase Agreement with MarquisNet. The agreement was consummated on the same date, at which time our zColo business unit acquired substantially all of the net assets of MarquisNet for a purchase price of \$15.5 million, subject to post-closing adjustments. The acquisition was funded with a draw on our revolving line-of-credit.

The acquired MarquisNet business operates a single 28,000 square foot data center which provides colocation services in Las Vegas, Nevada. With this acquisition, our zColo business unit operates twelve interconnect-focused colocation facilities.

The net assets of the acquired MarquisNet business are included in our condensed consolidated balance sheet as of December 31, 2011 however the operating results of the acquired business are not included in our condensed consolidated statement of operations during the three and six months ended December 31, 2011 or 2010.

## Acquisition of AGL Networks, LLC ("AGL Networks")

On July 1, 2010, we acquired 100% of the equity of AGL Networks from its parent, AGL Resources Inc., and changed AGL Networks' name to Zayo Fiber Solutions, LLC. We paid the purchase price of approximately \$73.7 million with cash on hand. AGL Networks' assets were comprised of dense, high-fiber-count networks totaling 786 (761 of which are incremental to our existing footprint) route miles and over 190,000 fiber miles, and included 289 (281 incremental) on-net buildings across the metropolitan markets of Atlanta, Georgia, Charlotte, North Carolina, and Phoenix, Arizona. AGL Networks generated all of its revenue from providing dark-fiber related services to both wholesale and enterprise customers.

In connection with the AGL Networks acquisition, we established the ZFS unit on July 1, 2010. The assets of AGL Networks complement our existing dark-fiber services, which had previously been provided by ZEN and ZB. Subsequent to the acquisition, we transferred those existing dark-fiber customer contracts to our ZFS unit and began leveraging a portion our preexisting fiber network to provide dark-fiber solution offerings.

# Merger with American Fiber Systems Holding Corporation

On October 1, 2010, we completed a merger with AFS, the parent company of American Fiber Systems, Inc. ("AFS Inc."). The AFS merger was consummated with the exchange of \$110.0 million in cash and a \$4.5 million non-interest bearing promissory note due in October 2012 for all of the interest in AFS. We calculated the fair value of the promissory note to be \$4.1 million resulting in an aggregate purchase price of \$114.1 million. The AFS merger was effected through a merger between AFS and a

special purpose vehicle created for the AFS merger. The purchase price was based upon the valuation of both the business and assets directly owned by AFS and the ownership interest in US Carrier Telecom Holdings, LLC, held by AFS Inc. for which we estimated the fair value to be \$15.1 million. AFS is a provider of bandwidth infrastructure services in nine metropolitan markets: Atlanta, Georgia; Boise, Idaho; Cleveland, Ohio; Kansas City, Missouri; Las Vegas, Nevada; Minneapolis, Minnesota; Nashville, Tennessee; Reno, Nevada; and Salt Lake City, Utah. AFS owns and operates approximately 1,251 route miles (about 1,000 of which are incremental to our existing footprint) and approximately 172,415 fiber miles of fiber networks and has over 600 incremental on-net buildings in these markets.

The results of the legacy AFS business are included in the operating results of the ZB and ZFS business units beginning on the first day of the three month period ended December 31, 2010.

# Acquisition of Dolphini Assets

On September 20, 2010, our zColo business unit acquired certain colocation assets in Nashville, Tennessee from Dolphini Corporation for a cash purchase price of \$0.2 million.

# Spin-Off of Business Units

As discussed in the Overview – Our Business Units section, above, effective April 1, 2011, we spun-off our ZEN business unit to Holdings. During the three and six months ended December 31, 2010, the results of the operations of ZEN have been aggregated and are presented in a single caption entitled, "Earnings from discontinued operations, net of income taxes" on our consolidated statements of operations. Prior to the spin-off, transactions with the ZEN business unit were eliminated in consolidation. Subsequent to the spin-off transactions with ZEN are reflected within our results of operations.

All discussions contained in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" relate only to our results of operations from our continuing operations.

## Substantial Capital Expenditures

During the six months ended December 31, 2011 and 2010, we invested \$60.0 million (net of stimulus grant reimbursements) and \$58.6 million (net of stimulus grant reimbursements), respectively, in capital expenditures related to property and equipment primarily to expand our fiber network and largely in connection with new customer contracts. We expect to continue to make significant capital expenditures in future periods.

#### Substantial Indebtedness

We had total indebtedness (excluding capital leases) of \$690.2 million and \$354.4 million as of December 31, 2011 and June 30, 2011, respectively. Our indebtedness as of June 30, 2011 principally included our \$350.0 million of Senior Secured Notes ("Notes"), the net proceeds from which were used to fund our acquisitions and for other working capital purposes. The nominal interest rate on our Notes is fixed at 10.25 percent. Our indebtedness as of December 31, 2011 also includes a \$315.0 million term loan (the "Term Loan") which was entered into on December 1, 2011 in order to fund the 360networks acquisition. The interest rate on the Term Loan is floating and was 7.0 percent as of December 31, 2011. During the three months ended December 31, 2011, we also made a \$30.0 million draw on our revolving credit facility in order to fund the acquisition of MarquisNet and pay certain short term liabilities assumed in the 360networks acquisition. The interest rate on the revolving credit facility is floating and was 3.75 percent as of December 31, 2011.

As a result of the growth of our business from the acquisitions, discussed above, and capital expenditures and the increased debt used to fund those investing activities, our results of operations for the respective periods presented and discussed herein are not comparable.

#### **Critical Accounting Policies and Estimates**

For a description of our critical accounting policies and estimates, see Item 7 in our Annual Report on Form 10-K for the year ended June 30, 2011, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## **Background for Review of Our Results of Operations**

## **Operating Costs**

Our operating costs consist primarily of third-party network service costs, colocation facility costs and colocation facility utilities costs. Third-party network service costs result from our leasing of certain network facilities, primarily leases of circuits and dark fiber, from other local exchange carriers to augment our owned infrastructure for which we are generally billed a fixed monthly fee. Our colocation facility costs comprise rent and license fees paid to the landlords of the buildings in which our zColo business operates along with the utility costs to power those facilities.

Recurring transport costs are the largest component of our operating costs and primarily include monthly service charges from telecommunication carriers related to the circuits and dark fiber utilized by us to interconnect our customers. While increases in demand will drive additional operating costs in our business, we expect to primarily utilize our existing network infrastructure and augment, when necessary, with additional circuits or services from third-party providers. Transport costs include the upfront cost of the initial installation of such circuits.

#### Selling, General and Administrative Expenses

Our selling, general and administrative ("SG&A") expenses include personnel costs, costs associated with the operation of our network (network operations), and other related expenses, including sales commissions, marketing programs, office rent, professional fees, travel, software maintenance costs, costs incurred related to potential and closed acquisitions (i.e. transaction costs) and other expenses.

After compensation and benefits, network operations expenses are the largest component of our SG&A expenses. Network operations expenses include all of the non-personnel related expenses of maintaining our network infrastructure, including contracted maintenance fees, right-of-way costs, rent for locations where fiber is located (including cellular towers), pole attachment fees, and relocation expenses.

## Stock-Based Compensation

We compensate certain members of our management and independent directors through grants of common units of CII, which vest over varying periods of time, depending on the terms of employment of each such member of management or directors. In addition, certain of our senior executives and independent directors have been granted preferred units of CII.

For the common units granted to members of management and directors, we recognize an expense equal to the fair value of all of those common units vested during the period, and record a liability in respect of that amount. Subsequently, we recognize changes in the fair value of those common units through increases or decreases in stock-based compensation expense and related adjustments to the related stock-based compensation liability.

When the preferred units are initially granted, we recognize no expense. We use the straight line method, over the vesting period, to amortize the fair value of those units, as determined on the date of grant. Subsequent changes in the fair value of the preferred units granted to those executive officers and directors are not taken into consideration as we amortize that expense.

# **Results of Operations**

		onths ende	d December 3		ths ende	d December 31	,	
Statement of Operations Data	<u>2011</u>	nounts in t	2010			ounts in	2010 thousands)	
Revenue:	(an	iounts in u	nousanus)		(an	iounts in	(nousanus)	
Zayo Bandwidth	\$ 64,472	72%	\$54,624	76%	\$121,015	72%	\$103,568	77%
Zayo Fiber Solutions	15,343	17	11,385	16	28,574	17	19,206	14
zColo	10,154	11	7,744	11	19,823	12	15,307	11
Intercompany eliminations	(995)	(1)	(1,466)	(2)	(1,995)	(1)	(2,869)	(2)
Total Revenue	88,974	100%	72,287	100%		100%	135,212	100%
Costs and expenses								
Operating costs, excluding depreciation and								
amortization	19,275	22%	17,904	25%	37,425	22%	34,942	26%
Selling, general and administrative expenses	26,059	29	23,938	33	48,655	29%	44,222	33%
Stock based compensation	10,372	12	1,859	3	14,077	8%	6,990	5%
Depreciation and amortization	19,820	22	15,881	22	36,882	<u>22</u> %	27,689	20%
Total operating costs and expenses	75,526	<u>85</u> %	59,582	82%	137,039	82%	113,843	<u>84</u> %
Operating income	13,448	15	12,705	18	30,378	18	21,369	16
Interest expense	(11,504)	(13)	(9,032)	(12)	(20,672)	(12)	(15,289)	(11)
Other income/(expense)	(19)		(16)	<u> </u>	(29)		(177)	
Earnings from continuing operations before income taxes	1,925	2	3,657	5	9,677	6	5,903	4
Provision for income taxes	2,994	3	2,094	3	7,598	5	4,893	4
Net (loss)/earnings from continuing operations	(1,069)	<u>(1</u> %)	1,563	<u>2</u> %	2,079	<u>1</u> %	1,010	<u>1</u> %
EBITDA (add backs)								
Interest expense	11,504		9,032		20,672		15,289	
Provision for income taxes	2,994		2,094		7,598		4,893	
Depreciation and amortization	19,820		15,881		36,882		27,689	
EBITDA	33,249	37%	28,570	40%	67,231	40%	48,881	36%
Adjusted EBITDA (add backs)								
Stock-based compensation	10,372		1,859		14,077		6,990	
Transaction costs	1,479		683		1,809		842	
Adjusted EBITDA	\$ 45,100	51%	\$31,112	43%	\$ 83,117	50%	\$ 56,713	42%

Three Months Ended December 31, 2011 Compared to the Three Months Ended December 31, 2010

# Revenue

Our total revenue for the three months ended December 31, 2011 increased by \$16.7 million, or 23%, from \$72.3 million to \$89.0 million during the three months ended December 31, 2010 and 2011, respectively. Revenue associated with the December 1, 2011 acquisition of 360networks accounted for approximately \$7.0 million of the increased revenue. The remaining increase in revenue recognized during the quarter ended December 31, 2011 as compared to the quarter ended December 31, 2010 was a result of organic growth. As a result of internal sales efforts since December 31, 2010, we have entered into \$482.0 million of gross new sales contracts, which will represent an additional \$7.1 million in monthly revenue once installation on those contracts is accepted. Since December 31, 2010, we have received acceptance on gross installations that have resulted in additional monthly revenue of \$6.5 million as of December 31, 2011, as compared to December 31, 2010. This increase in revenue related to our organic growth is partially offset by total customer churn of \$4.1 million in monthly revenue since December 31, 2010.

The stratification of our revenue during the three months ended December 31, 2011 and 2010 was consistent with a majority of the revenue recognized during the periods presented resulting from monthly recurring revenue streams. The following table reflects the stratification of our revenues during these periods:

	Three months ended									
		2011		2010						
			(in thousands	)						
Monthly Recurring Revenue	\$	82,663	93% \$	69,518	96%					
Amortization of deferred revenues		3,107	4	2,356	3					
Other Revenue		3,204	3	413	1					
Total	\$	88,974	100% \$	72,287	100%					

*Zayo Bandwidth.* Our revenues from our Zayo Bandwidth operating segment increased by \$9.8 million, or 18%, from \$54.6 million to \$64.5 million during the three months ended December 31, 2010 and 2011, respectively. This increase is a result of an additional \$5.4 million in revenue recognized during the month of December 2011 as a result of the 360networks acquisition and organic growth. Partially offsetting this increase is a decrease resulting from Zayo Bandwidth transferring certain intra-building and colocation assets and the related customer revenues to the zColo segment on January 1, 2011 and July 1, 2011.

*Zayo Fiber Solutions*. Our revenues from our ZFS operating segment increased by \$4.0 million or 35% from \$11.4 million to \$15.3 million during the three months ended December 31, 2010 and 2011, respectively. This increase is a result of an additional \$1.6 million in revenue recognized during the month of December 2011 as a result of the 360networks acquisition and organic growth.

*zColo.* Our revenues from our zColo segment increased by \$2.4 million, or 31% from \$7.7 million to \$10.2 million during the three months ended December 31, 2010 and 2011, respectively. The increase is a result of revenues from intra-building and colocation services which were migrated from ZB to zColo subsequent to December 31, 2010 and organic growth. On January 1, 2011, the ZB unit transferred contracts amounting to approximately \$0.3 million in monthly recurring revenue to the zColo business unit. Effective July 1, 2011, ZB transferred a colocation facility in Pittsburgh, Pennsylvania and the associated quarterly recurring revenue of approximately \$0.1 million to the zColo segment.

## **Operating Costs, Excluding Depreciation and Amortization**

Our operating costs, excluding depreciation and amortization, increased by \$1.4 million, or 8%, from \$17.9 million to \$19.3 million during the three months ended December 31, 2010 and 2011, respectively. The increase in operating costs, excluding depreciation and amortization, primarily relates to additional network costs incurred in order to support new customer contracts entered into subsequent to December 31, 2010 and additional costs associated with the acquired 360networks business. The 8% increase in operating costs, excluding depreciation and amortization, occurred during the same period in which our revenues increased by 23%. The lower ratio of operating costs as compared to revenues is primarily a result of gross installed revenues having a lower component of associated operating costs than the prior period's revenue base and churned revenue due to a higher percentage of our newly installed revenue being supported by our owned infrastructure assets (i.e. on-net). The ratio also benefited from synergies realized related to our previous acquisitions.

## Selling, General and Administrative Expenses:

The table below sets forth the components of our SG&A expenses during the three months ended December 31, 2011 and 2010.

	Three months ended December 31,				
	 2011 2010				
	 (In thousands)				
Compensation and benefits expenses	\$ 10,780	\$	10,219		
Network operating expenses	8,749		7,149		
Other SG&A expenses	5,051		5,887		
Transaction costs	 1,479		683		
Total SG&A expenses	\$ 26,059	\$	23,938		

*Compensation and Benefits Expenses.* Compensation and benefits expenses increased by \$0.6 million, or 6%, from \$10.2 million to \$10.8 million during the three months ended December 31, 2010 and 2011, respectively. The increase reflects the increased number of employees hired during the year to support our growing business. At December 31, 2011 we had 482 full time employees compared to 366 at December 31, 2010. A majority of the increase to our headcount occurred on December 1, 2011 as a result of hiring certain former employees of 360networks.

*Network Operations Expenses.* Network operations expenses increased by \$1.6 million, or 22%, from \$7.1 million to \$8.7 million during the three months ended December 31, 2010 and 2011, respectively. The increase in such expenses principally reflects the growth of our network assets and the related expenses of operating that expanded network. The ratio of network operating expenses as compared to revenues was consistent during the three months ended December 31, 2010 at 10%.

*Other SG&A*. Other SG&A expenses, which includes expenses such as property tax, franchise fees, travel, office expense, and maintenance expense on colocation facilities, decreased by \$0.8 million, or 14%, from \$5.9 million to \$5.1 million during the three months ended December 31, 2010 and 2011, respectively. The decrease is principally a result of reduced franchise fees resulting from favorable renegotiations on existing franchise agreements. These savings were partially offset by increases in other SG&A expenses associated with our acquisition of 360networks.

#### **Stock-Based Compensation**

Stock-based compensation expense increased by \$8.5 million, or 458%, from \$1.9 million to \$10.4 million during the three months ended December 31, 2010 and 2011, respectively. The increase is primarily a result of an additional 3.4 million units vesting during the three months ended December 31, 2011 as compared to the three months ended December 31, 2010 and an increase to the estimated value of the common units. The increase in the estimated value of the common units is primarily a result of an increase during that period in the valuation of the Company based on expected synergies associated with our recent acquisitions and organic growth. The following table reflects the estimated fair value of the common units during the relevant periods impacting the stock compensation expense for the three months ended December 31, 2011 and 2010.

		Estimated fair value as of									
	—	20		2010							
	Ī	December 31		September 30		ember 31	Sept	tember 30			
Class A	\$	0.94	\$	0.83	\$	0.58	\$	0.56			
Class B	\$	0.71	\$	0.59	\$	0.33	\$	0.32			
Class C	\$	0.62	\$	0.36	\$	0.03	\$	0.03			
Class D	\$	0.53	\$	0.34		n/a		n/a			
Class E	\$	0.45	\$	0.25		n/a		n/a			

#### **Depreciation and Amortization**

Depreciation and amortization expense increased by \$3.9 million, or 25%, from \$15.9 million to \$19.8 million during the three months ended December 31, 2010 and 2011, respectively. The increase is a result of the substantial increase to our property and equipment and intangible asset balance since December 31, 2010, principally from \$99.5 million in capital expenditures since December 31, 2010 and the increase to our property and equipment and intangible balance due to the 360networks acquisition on December 1, 2011.

#### **Interest Expense**

Interest expense increased by \$2.5 million, or 27%, from \$9.0 million to \$11.5 million during the three months ended December 31, 2010 and 2011, respectively. The increase is a result of our increased indebtedness during the quarter ended December 31, 2011 as compared to the quarter ended December 31, 2010. In connection with the 360networks acquisition, we entered into a \$315.0 million Term Loan agreement on December 1, 2011 which accrued interest during the period at 7.0 percent. Additionally, during the quarter ended December 31, 2011, we borrowed an additional \$30.0 million against our Revolver which accrued interest at 3.75%.

#### **Provision for Income Taxes**

Income tax expense increased during the period by \$0.9 million from \$2.1 million to \$3.0 million during the three month periods ended December 31, 2010 and 2011, respectively. Our provision for income taxes includes both the current provision and a provision for deferred income tax expense resulting from timing differences between tax and financial reporting accounting bases. We are unable to combine our net operating losses ("NOLs") for application to the income of our subsidiaries in some states and thus our state income tax expense is higher than the expected blended rate. In addition, we are subject to limits on the amount of carry forward NOLs that we may use each year for federal and state purposes. The following table reconciles an expected tax provision based on a statutory federal tax rate of 34 percent applied to our earnings before income taxes.

	F	For the three months ended December 31,		
		2011		2010
Expected provision at statutory rate of 34%	\$	655	\$	1,243
Increase due to:				
Non-deductible stock-based compensation		1,822		571
State income taxes, net of federal benefit		381		4
Transactions costs not deductible		91		232
Other, net		45		44
Provision for income taxes	\$	2,994	\$	2,094

The effective tax rate is significantly affected by the amount of non-deductible stock-based compensation recognized during the year. As part of estimating the annual effective tax rate, the company is required to estimate the amount of non-deductible stock-based compensation the Company will incur in future periods. Due to changes is business and market conditions, it is difficult to forecast the value of the common units and the resulting impact on the non-deductible stock-based compensation expense during the year and as such the estimated annual effective tax rate can change in future interim periods.

## Six Months Ended December 31, 2011 Compared to the Six Months Ended December 31, 2010

#### Revenue

Our total revenue during the six months ended December 31, 2011 increased by \$32.2 million, or 24%, from \$135.2 million to \$167.4 million during the six months ended December 31, 2010 and 2011, respectively. Revenue associated with the December 1, 2011 acquisition of 360networks accounted for approximately \$7.0 million of the increased revenue. The remaining increase in revenue recognized during the six months ended December 31, 2011 as compared to the six months ended December 31, 2010 was a result of organic growth. As a result of internal sales efforts since December 31, 2010, we have entered into \$482.0 million of gross new sales contracts, which will represent an additional \$7.1 million in monthly revenue once installation on those contracts is accepted. Since December 31, 2010, we have received acceptance on gross installations that have resulted in additional monthly revenue of \$6.5 million as of December 31, 2011, as compared to December 31, 2010. This increase in revenue related to our organic growth is partially offset by total customer churn of \$4.1 million in monthly revenue since December 31, 2010.

The stratification of our revenue during the six months ended December 31, 2011 and 2010 was consistent with a majority of the revenue recognized during the periods presented resulting from monthly recurring revenue streams. The following table reflects the stratification of our revenues during these periods:

	Six months ended December 31,							
	2011	2011 2010						
		(in thousand	s)					
Monthly Recurring Revenue	\$ 157,072	94%\$	129,927	96%				
Amortization of deferred revenues	5,688	3	4,093	3				
Other Revenue	4,657	3	1,192	1				
Total	\$ 167,417	100% \$	135,212	100%				

*Zayo Bandwidth.* Our revenues from our Zayo Bandwidth operating segment increased by \$17.4 million, or 17%, from \$103.6 million to \$121.0 million during the six months ended December 31, 2010 and 2011, respectively. This increase is a result of an additional \$5.4 million in revenue recognized during the month of December 2011 as a result of the 360networks acquisition and organic growth. Partially offsetting this increase is a decrease resulting from Zayo Bandwidth transferring certain intra-building and colocation assets and the related customer revenues to the zColo segment on January 1, 2011 and July 1, 2011.

*Zayo Fiber Solutions*. Our revenues from our Zayo Fiber Solutions operating segment increased by \$9.4 million or 49% from \$19.2 million to \$28.6 million during the six months ended December 31, 2010 and 2011, respectively. This increase is a result of an additional \$1.6 million in revenue recognized during the month of December 2011 from our acquisition of 360networks and organic growth.

*zColo.* Our revenues from our zColo segment increased by \$4.5 million, or 30% from \$15.3 million to \$19.8 million during the six months ended December 31, 2010 and 2011, respectively. The increase is a result of revenues from intra-building and colocation services which were migrated from ZB to zColo subsequent to December 31, 2010 and organic growth. On January 1, 2011, the ZB unit transferred contracts amounting to approximately \$0.3 million in monthly recurring revenue to the zColo business unit. Effective July 1, 2011, ZB transferred a colocation facility in Pittsburgh, Pennsylvania and the associated quarterly recurring revenue of approximately \$0.1 million to the zColo segment.

#### **Operating Costs, Excluding Depreciation and Amortization**

Our operating costs, excluding depreciation and amortization, increased by \$2.5 million, or 7%, from \$34.9 million to \$37.4 million during the six months ended December 31, 2010 and 2011, respectively. The increase in operating costs, excluding depreciation and amortization, primarily relates to additional network costs incurred in order to support new customer contracts entered into subsequent to December 31, 2010 and additional costs associated with the acquired 360networks business. The 7% increase in operating costs, excluding depreciation and amortization, occurred during the same period in which our revenues increased by 24%. The lower ratio of operating costs as compared to revenues is primarily a result of gross installed revenues having a lower component of associated operating costs than the prior period's revenue base and churned revenue due to a higher percentage of our newly installed revenue being supported by our owned infrastructure assets (i.e. on-net). The ratio also benefited from synergies realized related to our previous acquisitions.

## Selling, General and Administrative Expenses:

The table below sets forth the components of our SG&A expenses during the six months ended December 31, 2011 and 2010.

	Six months ended December 31,			
	 2011 20			
	 (In thousands)			
Compensation and benefits expenses	\$ 21,222	\$	19,367	
Network operating expenses	15,826		12,977	
Other SG&A expenses	9,798		11,036	
Transaction costs	 1,809		842	
Total SG&A expenses	\$ 48,655	\$	44,222	

*Compensation and Benefits Expenses.* Compensation and benefits expenses increased by \$1.9 million, or 10%, from \$19.4 million to \$21.2 million during the six months ended December 31, 2010 and 2011, respectively. The increase reflects the increased number of employees hired during the year to support our growing business. At December 31, 2011 we had 482 full time employees compared to 366 at December 31, 2010. A majority of the increase to our headcount occurred on December 1, 2011 as a result of hiring certain former employees of 360networks.

*Network Operations Expenses.* Network operations expenses increased by \$2.8 million, or 22%, from \$13.0 million to \$15.8 million during the six months ended December 31, 2010 and 2011, respectively. The increase in such expenses principally reflects the growth of our network assets and the related expenses of operating that expanded network. The ratio of network operating expenses as compared to revenues was consistent during the three months ended December 31, 2010 and 2010 at 10%.

*Other SG&A*. Other SG&A expenses, which includes expenses such as property tax, franchise fees, travel, office expense, and maintenance expense on colocation facilities, decreased by \$1.2 million, or 11%, from \$11.0 million to \$9.8 million during the six months ended December 31, 2010 and 2011, respectively. The decrease is principally a result of reduced franchise fees resulting from favorable renegotiations on existing franchise agreements. These savings were partially offset by increases in other SG&A expenses associated with our acquisition of 360networks.

#### **Stock-Based Compensation**

Stock-based compensation expense increased by \$7.1 million, or 101%, from \$7.0 million to \$14.1 million during the six months ended December 31, 2010 and 2011, respectively. The increase is primarily a result of an additional 6.8 million units vesting during the six months ended December 31, 2011 as compared to the six months ended December 31, 2010 and an increase to the estimated value of the common units. The increase in the estimated value of the common units is primarily a result of an increase during that period in the valuation of the Company based on expected synergies associated with our recent acquisitions and organic growth. The following table reflects the estimated fair value of the common units during the relevant periods impacting stock compensation expense for the six months ended December 31, 2011 and 2010.

		Estimated fair value as of								
		20	)11		2010					
	Dece	mber 31	June 30		December 31		June 30			
Class A	\$	0.94	\$	0.81	\$	0.58	\$	0.49		
Class B	\$	0.71	\$	0.58	\$	0.33	\$	0.28		
Class C	\$	0.62	\$	0.33	\$	0.03	\$	0.03		
Class D	\$	0.53	\$	0.31		n/a		n/a		
Class E	\$	0.45	\$	0.23		n/a		n/a		

#### **Depreciation and Amortization**

Depreciation and amortization expense increased by \$9.2 million, or 33%, from \$27.7 million to \$36.9 million during the six months ended December 31, 2010 and 2011, respectively. The increase is a result of the substantial increase to our property and equipment and intangible asset balance since December 31, 2010, principally from \$99.5 million in capital expenditures since December 31, 2010 and the increase to our property and equipment and intangible balance due to the 360networks acquisition on December 1, 2011.

## **Interest Expense**

Interest expense increased by \$5.4 million, or 35%, from \$15.3 million to \$20.7 million during the six months ended December 31, 2010 and 2011, respectively. The increase is a result of our increased indebtedness during the six months ended December 31, 2011 as compared to the six months ended December 31, 2010. In connection with the 360networks acquisition, we entered into a \$315.0 million Term Loan agreement on December 1, 2011 which accrued interest during the period at 7.0 percent. During the quarter ended December 31, 2011, we borrowed an additional \$30.0 million against our Revolver which accrued interest at 3.75%. Additionally, on September 14, 2010 we issued an additional \$100.0 million in Notes, as such, the interest expense associated with these Notes is only reflected in a portion of the six month period ended December 31, 2010.

## **Provision for Income Taxes**

Income tax expense increased during the period by \$0.9 million from \$4.9 million to \$5.8 million during the six month periods ended December 31, 2010 and 2011, respectively. Our provision for income taxes includes both the current provision and a provision for deferred income tax expense resulting from timing differences between tax and financial reporting accounting bases. We are unable to combine our net operating losses ("NOLs") for application to the income of our subsidiaries in some states and thus our state income tax expense is higher than the expected blended rate. In addition, as noted above, we are subject to limits on the amount of carry forward NOLs that we may use each year for federal and state purposes.

The following table reconciles an expected tax provision based on a statutory federal tax rate of 34 percent applied to our book net income.

	For the six months ended December 31,			
	 2011	_	2010	
Expected provision at statutory rate of 34%	\$ 3,291	\$	2,007	
Increase due to:				
Non-deductible stock-based compensation	3,081		2,316	
State income taxes, net of federal benefit	967		228	
Transactions costs not deductible	203		286	
Other, net	56		57	
Provision for income taxes	\$ 7,598	\$	4,893	

The effective tax rate is significantly affected by the amount of non-deductible stock-based compensation recognized during the year. As part of estimating the annual effective tax rate, the company is required to estimate the amount of non-deductible stock-based compensation the Company will incur in future periods. Due to changes is business and market conditions, it is difficult to forecast the value of the common units and the resulting impact on the non-deductible stock-based compensation expense during the year and as such the estimated annual effective tax rate can change in future interim periods.

#### Adjusted EBITDA

We define Adjusted EBITDA as earnings from continuing operations before interest, income taxes, depreciation and amortization ("EBITDA") adjusted to exclude transaction costs, stock-based compensation, and certain non-cash items. We use EBITDA and Adjusted EBITDA to evaluate operating performance and liquidity, and these financial measures are among the primary measures used by management for planning and forecasting of future periods. We believe Adjusted EBITDA is especially important in a capital-intensive industry such as telecommunications. We further believe that the presentation of EBITDA and Adjusted EBITDA is relevant and useful for investors because it allows investors to view results in a manner similar to the method used by management and makes it easier to compare our results with the results of other companies that have different financing and capital structures.

We also monitor EBITDA as we have debt covenants that restrict our borrowing capacity that are based on a leverage ratio which utilizes EBITDA. We must not exceed a consolidated secured leverage ratio (secured debt to annualized EBITDA), as determined under the Credit Agreements, of 4.5x the last quarter's annualized EBITDA. Adjusted EBITDA results, along with other quantitative and qualitative information, are also utilized by management and our compensation committee for purposes of determining bonus payouts to employees.

EBITDA and Adjusted EBITDA have limitations as analytical tools, and should not be considered in isolation from, or as substitutes for, analysis of our results as reported under accounting principles generally accepted in the United States. For example, Adjusted EBITDA:

- does not reflect capital expenditures, or future requirements for capital and major maintenance expenditures or contractual commitments;
- does not reflect changes in, or cash requirements for, our working capital needs;
- does not reflect the significant interest expense, or the cash requirements necessary to service the interest payments on our debt; and
- does not reflect cash required to pay income taxes.

Our computation of Adjusted EBITDA may not be comparable to other similarly titled measures computed by other companies, because all companies do not calculate Adjusted EBITDA in the same fashion. A reconciliation from earnings/(loss) from continuing operations to Adjusted EBITDA is as follows:

	Three months ended December 31, 2011								
(\$ in millions)	Zayo Bandwidth		zColo		ZFS		Corporate		Zayo Group
Earnings/(loss) from continuing operations	\$	12.8	\$	2.3	\$	4.0	\$	(20.1) \$	(1.1)
Interest expense		0.2						11.2	11.5
Income tax expense								3.0	3.0
Depreciation and amortization expense		13.4		1.4		5.0		<u> </u>	19.8
EBITDA		26.4		3.7		9.0		(5.9)	33.2
Transaction costs		1.1		0.2		0.2		—	1.5
Stock-based compensation		3.2		0.4		0.8		5.9	10.4
Adjusted EBITDA	\$	30.7	\$	4.3	\$	10.1	\$	\$	45.1

	Six months ended December 31, 2011								
(\$ in millions)		Zayo Idwidth		zColo		ZFS	Co	rporate	Zayo Group
Earnings/(loss) from continuing operations	\$	25.6	\$	4.0	\$	8.1	\$	(35.7)	5 2.1
Interest expense		0.4		0.1		—		20.1	20.7
Income tax expense				—				7.6	7.6
Depreciation and amortization expense		25.1		2.8		9.0			36.9
EBITDA		51.1		6.9		17.1		(8.0)	67.3
Transaction costs		1.3		0.2		0.3			1.8
Stock-based compensation		4.4		0.6		1.1		8.0	14.1
Adjusted EBITDA	\$	56.9	\$	7.7	\$	18.5	\$	\$	8 83.1

	Three months ended December 31, 2010								
(\$ in millions)		Zayo ndwidth		zColo		ZFS	Co	orporate	Zayo Group
Earnings/(loss) from continuing operations	\$	9.4	\$	1.3	\$	3.1	\$	(12.3)	6 1.6
Interest expense		0.2		0.1				8.6	9.0
Income tax expense								2.1	2.1
Depreciation and amortization expense		10.8		1.3		3.8			15.9
EBITDA		20.4		2.7		6.9		(1.6)	28.6
Transaction costs		0.5		0.1		0.1			0.7
Stock-based compensation		0.7				0.2		1.1	1.9
Adjusted EBITDA	\$	21.7	\$	2.8	\$	7.2	\$	(0.5) \$	31.1

	Six months ended December 31, 2010								
(\$ in millions)		Zayo ndwidth		zColo		ZFS	С	orporate	Zayo Group
Earnings/(loss) from continuing operations	\$	17.4	\$	2.6	\$	5.3	\$	(24.3) \$	1.0
Interest expense		0.5		0.1				14.6	15.3
Income tax expense								4.9	4.9
Depreciation and amortization expense		19.3		2.7		5.7			27.7
EBITDA		37.2		5.4		11.0		(4.8)	48.8
Transaction costs		0.6		0.1		0.2			0.8
Stock-based compensation		2.8				0.5		3.7	7.0
Adjusted EBITDA	\$	40.6	\$	5.5	\$	11.7	\$	(1.1) \$	56.7

#### Liquidity and Capital Resources

Our primary sources of liquidity have been cash provided by operations, equity contributions, and borrowings. Our principal uses of cash have been for acquisitions, capital expenditures, and debt-service requirements. See "— *Cash flows*," above. We anticipate that our principal uses of cash in the future will be for acquisitions, capital expenditures, working capital and debt service.

We have financial covenants under the agreements governing our revolving credit facility and the term loan that, under certain circumstances, restrict our ability to incur additional indebtedness. Among other limitations, the financial covenants contained in these credit agreements prohibit us from maintaining total secured indebtedness of more than 4.5x our previous quarter's annualized EBITDA. In addition, the indenture governing our Notes limits any increase in our secured indebtedness (other than certain forms of secured indebtedness expressly permitted under the indenture governing the Notes) to a pro-forma secured debt ratio of 3.5 times our previous quarter's annualized EBITDA and limits our incurrence of additional indebtedness to a total indebtedness ratio of 4.25 times our previous quarter's annualized EBITDA.

As of December 31, 2011, we had \$25.9 million in cash and cash equivalents. Cash and cash equivalents consist of amounts held in bank accounts and highly-liquid U.S. treasury money market funds. Working capital (current assets less current liabilities) at December 31, 2011 was a deficit of \$42.4 million. Although we have a working capital deficit as of December 31, 2011, a large portion of the deficit is a result of the current portion of our deferred revenue balance of \$21.3 million that we will be recognizing as revenue over the next twelve months. The actual cash outflows associated with fulfilling this deferred revenue obligation during the next twelve months will be significantly less than the December 31, 2011 current deferred revenue balance. As of December 31, 2011, we had \$63.6 million available under our revolving credit facility, which can be used to satisfy any short-term obligations.

Our net capital expenditures increased by \$1.4 million, or 2%, during the six months ended December 31, 2011 as compared to the six months ended December 31, 2010, from \$58.6 million to \$60.0 million (net of stimulus grants), respectively. Our capital expenditures primarily relate to success-based contracts. The increase in capital expenditures is a result of meeting the needs of our increased customer base resulting from our acquisitions and organic growth. We expect to continue to invest in our network (in part driven by fiber-to-the-tower activities) for the foreseeable future. Over the next fiscal year, we expect that the level of our investment will be closely correlated to the amount of Adjusted EBITDA we generate. Adjusted EBITDA is a performance, rather than cash flow measure. Correlating our capital expenditures to our Adjusted EBITDA does not imply that we will be able to fund such capital expenditures solely with cash from operations. We expect to fund such capital expenditures, however, are expected to primarily be success-based; that is, in most situations, we will not invest the capital until we have an executed customer contract that supports the investment. As a result, the amount we invest in such capital expenditures will generally be based on contracts that are executed and may at times be above or below our actual adjusted EBITDA generation.

As part of our corporate strategy, we continue to be regularly involved in discussions regarding potential acquisitions of companies and assets, some of which may be quite large. We expect to fund such acquisitions with cash from operations, debt (including available borrowings under our revolving credit facility), equity contributions, and available cash on hand.

# Cash Flows

We believe that our cash flow from operating activities, in addition to cash and cash equivalents currently on-hand, will be sufficient to fund our operating activities for the foreseeable future, and in any event for at least the next 12 to 18 months. Given the generally volatile global economic climate no assurance can be given that this will be the case.

The following table sets forth components of our cash flow for the six months ended December 31, 2011 and 2010.

	Six mont Decem		
	2011		2010
	 (in thousands)		
Net cash provided by operating activities	\$ 57,309	\$	37,273
Net cash used in investing activities	(393,517)		(242,247)
Net cash provided by financing activities	336,675		134,210

## Net Cash Flows from Operating Activities

Net cash flows from operating activities increased by \$20.0 million, or 54%, from \$37.3 million to \$57.3 million during the six months ended December 31, 2010 and 2011, respectively. Net cash flows from operating activities during the six months ended December 31, 2011 represents our net earnings from continuing operations of \$2.1 million, plus the add back to our net earnings of non-cash items deducted in the determination of net earnings, principally depreciation and amortization of \$36.9 million, the deferred tax provision of \$6.6 million and non-cash stock-based compensation expense of \$14.1 million, plus the change in working capital components.

Net cash flows from operating activities during the six months ended December 31, 2010 represents our net earnings from continuing operations of \$1.0 million, plus the add back to our net earnings of non-cash items deducted in the determination of net income, principally depreciation and amortization of \$27.7 million, the deferred tax provision of \$4.9 million and non-cash stock-based compensation expense of \$7.0 million plus the change in working capital components.

The increase in net cash flows from operating activities during the six months ended December 31, 2011 as compared to December 31, 2010 is primarily a result of synergies realized from our acquisition of AGL and merger with AFS, additional earnings resulting from our December 1, 2011 acquisition of 360networks and organic growth. Offsetting the increase to cash flows from operating activities during the six months ended December 31, 2011 as compared to the six months ended December 31, 2010 were net cash outflows during the fiscal 2012 period of \$17.8 million related to payments made against the net working capital deficiency acquired in the 360networks acquisition.

#### Cash Flows Used for Investing Activities

We used cash in investing activities of \$393.5 million and \$242.2 million during the six months ended December 31, 2011 and 2010, respectively. During the six months ended December 31, 2011, our principal uses of cash for investing activities were \$318.0 million for the acquisition of 360networks, \$15.5 million for our acquisition of MarquisNet and \$60.0 million in additions to property and equipment, net of stimulus grant reimbursements.

During the six months ended December 31, 2010, our principal uses of cash for investing activities were \$73.7 million for the purchase of AGL Networks, \$110.0 million for the merger with AFS and \$58.6 million for additions to property and equipment, net of stimulus grant reimbursements.

## Cash Flows from Financing Activities

Our net cash provided by financing activities was \$336.7 million and \$134.2 million during the six months ended December 31, 2011 and 2010, respectively. Our cash flows from financing activities during the six months ended December 31, 2011 comprise \$335.6 million from the proceeds from long-term borrowings, \$0.1 million in equity contributions from Holdings and a \$10.9 million advance from CII. This cash inflow was partially offset by \$9.0 million in debt issuance costs, \$0.4 million in transfers of cash to restricted cash accounts and \$0.5 million in principal payments on capital leases during the period.

Our cash flows from financing activities during the six months ended December 31, 2010 primarily comprise \$103.0 million in cash proceeds from our September 2010 Notes offering, \$35.5 million in equity contributions from CII, and \$0.8 million in transfers of cash from restricted cash accounts. These cash inflows were partially offset by \$4.0 million in deferred financing costs and \$1.0 million in principal payments on capital leases during the period.

## **Contractual Cash Obligations**

The following table represents a summary of our estimated future payments under contractual cash obligations as of December 31, 2011. Changes in our business needs, cancellation provisions, changing interest rates and other factors may result in actual payments differing from these estimates. We cannot provide certainty regarding the timing and amounts of payments.

	Fiscal 2012Total(6 months)					2	Fiscal 015 - 2016	Fiscal 2017 and thereafter	
Long-term debt (principal and interest)	\$ 1,002,691	\$	31,212	\$	153,059	\$	120,827	\$	697,593
Operating leases	197,748		14,268		49,849		41,372		92,259
Purchase obligations	35,374		34,754		620				
Capital leases (principal and interest)	15,381		1,064		3,669		3,350		7,298
Total	\$ 1,251,194	\$	81,298	\$	207,197	\$	165,549	\$	797,150

The Company's purchase commitments are primarily success-based; that is, the Company has executed customer contracts that support the future capital expenditures. These purchase commitments exclude commitments related to stimulus projects in which the Company will be reimbursed for such expenditures.

## **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements other than our operating leases. We do not participate in transactions that generate relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements.

#### **New Accounting Pronouncements**

In August 2011, the FASB issued guidance that allows companies to consider qualitative factors when testing goodwill for impairment. Current GAAP requires an entity to perform a two-step test in which the first step involves calculating the fair value of goodwill and comparing it to the carrying value. The recently issued guidance allows an entity to assess qualitative factors to determine whether it is more likely than not that the fair value exceeds the carrying value prior to performing the two step evaluation. If it is determined that it is unlikely that the carrying value exceeds the fair value, then the entity is no longer required to complete the two step goodwill impairment evaluation. We are considering the early adoption of this new guidance in fiscal 2012 and do not believe the adoption would have a material impact on our consolidated results of operations or financial condition.

We have reviewed all other new accounting pronouncements and believe they will not have a material impact on our consolidated results of operations, financial condition, or financial disclosure.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk consists of changes in interest rates from time to time.

As of December 31, 2011, we had outstanding approximately \$350.1 million of Notes, approximately \$305.7 million in outstanding term loans, approximately \$11.2 million of capital lease obligations, and \$63.6 million available for borrowing under our \$100.0 million revolving credit facility. Based on current market interest rates for debt of similar terms and average maturities and based on recent transactions, the estimated fair value of our Notes as of December 31, 2011 was \$371.0 million compared to the carrying value of \$350.1 million.

Our Notes accrue interest against the \$350.0 million face value at a fixed rate of 10.25 percent. Both our revolving credit facility and our term loans accrue interest at floating rates subject to certain conditions. As of December 31, 2011, the interest rate on our revolving credit facility was 3.75 percent and the rate on our term loans was 7.0 percent. A hypothetical increase in the applicable interest rate on our credit facility and term loan of one percentage point would increase our annual interest expense by approximately \$3.5 million. A decline or increase in interest rates in the future will not impact us with respect to our fixed rate Notes due to the terms and conditions of the indentures relating to those Notes that would require us to repurchase the Notes at specified premiums if redeemed early. Indicated changes in interest rates are based on hypothetical movements and are not necessarily indicative of the actual results that may occur. Future earnings and losses will be affected by actual fluctuations in interest rates.

We are exposed to the risk of changes in interest rates if it is necessary to acquire additional funding to support the expansion of our business and to support acquisitions. The interest rate that we may be able to obtain on future debt financings will be dependent on market conditions.

We do not have any material foreign currency or commodity price risk.

#### ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 15d-15. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer each concluded that our disclosure controls and procedures are effective as of December 31, 2011 and are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports filed or submitted under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There have been no changes in internal control over financial reporting that occurred during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

# ITEM 1. LEGAL PROCEEDINGS

In the ordinary course of business, we are from time to time party to various litigation matters that we believe are incidental to the operation of our business. We record an appropriate provision when the occurrence of loss is probable and can be reasonably estimated. We cannot estimate with certainty our ultimate legal and financial liability with respect to any such pending litigation matters and it is possible one or more of them could have a material adverse effect on us. However, we believe that the outcome of such pending litigation matters will not have a material adverse effect upon our results of operations or our consolidated financial condition.

In December 2011, a lawsuit was filed by Idacorp, Inc. ("Idacorp") against American Fiber Systems, Inc. ("AFS") in the United States District Court for the District of Idaho. On October 1, 2010, we completed a merger with American Fiber Systems Holdings Corporation, the parent company of AFS. On October 12, 2006, Idacorp and AFS entered into a stock purchase agreement under which Idacorp, Inc. agreed to sell to AFS 100 percent of the equity interest in Idacomm, a provider of telecommunications services and commercial Internet services in Idaho and Nevada, for a purchase price of \$10.0 million subject to certain post close adjustments. Per the terms of the stock purchase agreement there was a holdback clause which allowed AFS to hold back \$2.0 million of the purchase price to satisfy certain indemnification claims. The holdback was established in 2006 as both Idacorp and AFS were aware of a potential indemnification claim which could be imposed by the City of Las Vegas which would require certain aerial fibers owned by Idacomm to be relocated to underground locations in the Las Vegas, Nevada area. In 2009 (and then again in 2010), AFS notified Idacorp of indemnification claims against the holdback related to the City of Las Vegas's "Project Clear Skies" and other matters. Project Clear Skies is a plan for relocating aerial utilities to underground locations in the Las Vegas area. As the indemnification claims are valid and were received within the holdback period, we does not believe the lawsuit filed by Idacorp has merit and as such has not accrued for the \$2,000 holdback. As of December 31, 2011, no loss contingencies have been accrued for related to this lawsuit. We have an accrued liability of \$2.8 million within other liabilities on our condensed consolidated balance sheet as of December 31, 2011 which represents the estimated cost associated with relocating the legacy Idacomm aerial fibers in the Las Vegas area to underground locations as would be required under the Project Clear Skies initiative.

# **ITEM 1A. RISK FACTORS**

There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2011.

# ITEM 6. EXHIBITS –

Exhibit No.	Description of Exhibit
2.1	Stock Purchase Agreement by and among 360Networks Corporation, 360Networks (Fiber Holdco) Ltd., 360Networks (Fiber Subco) LTD., and Zayo Group, LLC dated as of October 6, 2011 (incorporated by reference to Exhibit 10.3 of our Current Report on Form 8-K filed with the SEC on December 7, 2011).
3.1	Certificate of Formation of Zayo Group, LLC (incorporated by reference to Exhibit 3.1 of our Registration Statement on Form S-4 filed with the SEC on October 18, 2010).
3.2	Operating Agreement of Zayo Group, LLC (incorporated by reference to Exhibit 3.2 of our Registration Statement on Form S-4 filed with the SEC on October 18, 2010).
4.1	Fourth Supplemental Indenture to the Indenture, dated as of December 1, 2011, among Zayo Group, LLC, Zayo Capital, Inc., the guarantors party thereto, and The Bank of New York Mellon Trust Company, N.A., as trustee (incorporated by reference to Exhibit 4.1 of our Current Report on Form 8-K filed with the SEC on December 7, 2011).
4.2	Fifth Supplemental Indenture to the Indenture, dated as of December 1, 2011, among the guarantors party thereto, and The Bank of New York Mellon Trust Company, N.A., as trustee (incorporated by reference to Exhibit 4.2 of our Current Report on Form 8-K filed with the SEC on December 7, 2011).
10.1	Term Loan Agreement by and among Zayo Group, LLC and Zayo Capital, Inc., as Borrowers, SunTrust Bank, as Collateral Agent, Royal Bank of Canada as Administrative Agent, and RBC Capital Markets, Barclays Capital and SunTrust Robinson Humphrey, Inc., as Joint Lead Arrangers, RBC Capital Markets and Barclays Capital, as Joint Physical Bookrunners, SunTrust Robinson Humphrey, Inc., as Joint Bookrunning Manager, and Barclays Capital and SunTrust Bank, as Co-Syndication Agents, dated December 1, 2011 (incorporated by reference to Exhibit 10.1 of our Current Report on Form 8-K filed with the SEC on December 7, 2011).
10.2	Third Amendment to Credit Agreement, dated as of November 17, 2011, by and among Zayo Group, LLC, Zayo Capital, Inc., the guarantors party thereto, the Lenders party thereto, and SunTrust Bank, as administrative agent (incorporated by reference to Exhibit 10.1 of our Current Report on Form 8-K filed with the SEC on November 18, 2011).
10.3	Fourth Amendment and Supplement to Credit Agreement, dated as of December 1, 2011, by and among Zayo Group, LLC, Zayo Capital, Inc., the guarantors party thereto, the Lenders party thereto, and SunTrust Bank, as administrative agent (incorporated by reference to Exhibit 10.2 of our Current Report on Form 8-K filed with the SEC on December 7, 2011).
10.4	Asset Purchase Agreement by and among Mercury Marquis Holdings, LLC and Zayo Colocation, Inc. dated as of December 30, 2011.
31.1	Certification of Chief Executive Officer of the Registrant, pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer of the Registrant, pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934.

Exhibit No.	Description of Exhibit
32.1	Certification of Chief Executive Officer of the Registrant, pursuant to 18 U.S.C. Section 1350, as adopted, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer of the Registrant, pursuant to 18 U.S.C. Section 1350, as adopted, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	Financial Statements from the Company's Quarterly Report on Form 10-Q for the quarter ended December 31, 2011, formatted in XBRL: (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations, (iii) Consolidated Statement of Member's Equity, (iv) Consolidated Statements of Cash Flows, and (v) Notes to Consolidated Financial Statements. <sup>(1)</sup>

(1) The XBRL related information in Exhibit 101 shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability of that section and shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

	4
~	

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 14, 2012

Date: February 14, 2012

# ZAYO GROUP, LLC

By: /s/ Dan Caruso

Dan Caruso Chief Executive Officer

By: /s/ Ken desGarennes

Ken desGarennes Chief Financial Officer

# EXHIBIT 31.1

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO RULE 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

I, Dan Caruso Chief Executive Officer of Zayo Group LLC, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Zayo Group, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 14, 2012

By: /s/ Dan Caruso

Dan Caruso Chief Executive Officer

# **EXHIBIT 31.2**

# CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO RULE 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934

I, Ken desGarennes, Chief Financial Officer of Zayo Group, LLC, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Zayo Group, LLC;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 14, 2012

By: /s/ Ken desGarennes

Ken desGarennes Chief Financial Officer

# EXHIBIT 32.1

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Zayo Group, LLC (the "Company") on Form 10-Q for the three months ended December 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Dan Caruso, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date:February 14, 2012

By: /s/ Dan Caruso

Dan Caruso Chief Executive Officer

# **EXHIBIT 32.2**

# CERTIFICATION OF CHIEF FINANCIAL OFFICER CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Zayo Group, LLC (the "Company") on Form 10-Q for three months ended December 31, 2011 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Ken desGarennes, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date:February 14, 2012

By: /s/ Ken desGarennes

Ken desGarennes Chief Financial Officer