#### **BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH**

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In the Matter of the Petition of Q LINK WIRELESS LLC

for Designation as an Eligible Telecommunications Carrier in the State of Utah Docket No. 12-2549-01

#### Q LINK WIRELESS LLC'S SUBMISSION OF DIRECT TESTIMONY AND EXHIBITS

Q LINK WIRELESS LLC, by counsel, files its Revised Direct Testimony and Attachments with the Public Service Commission of Utah in the above-referenced docket. Q LINK previously filed Direct Testimony and Attachments, including the CTIA Code and the Company's Lifeline and Link-Up Rates, on January 24, 2012 as Exhibit 7 to its Petition. Q LINK's Revised Direct Testimony and Attachments include the testimony of Issa Asad and Attachments 1-2, inclusive, identified therein.

Respectfully submitted this 13<sup>th</sup> day of September, 2012.

/s/

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Attorney for Q LINK WIRELESS LLC

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#### **DIRECT TESTIMONY OF ISSA ASAD**

#### 1 Q1: WHAT IS YOUR NAME AND OCCUPATION?

2 My name is Issa Asad. I am the Managing Member of QUADRANT HOLDINGS **A:** 3 GROUP LLC, which is the entity Managing Member of Q LINK WIRELESS LLC (hereinafter sometimes referred to as "Q LINK" or the "Company"). Prior to 4 5 my involvement with Q LINK, I led some of the nation's premier telecommunications providers in the United States, representing VoIP, wireless б 7 and prepaid service providers, manufacturers and suppliers in the new world of 8 Internet-based and wireless communications and entertainment. I have over 15 9 years of telecommunications expertise.

10 Q2: WHAT IS Q LINK WIRELESS LLC?

A: Q LINK is a Delaware Limited Liability Company organized on August 25, 2011.
 The Company's principal office is located at 499 East Sheridan Street, Suite 300,
 Dania, Florida 33004. Q LINK is a provider of commercial mobile radio service
 ("CMRS") throughout the United States and provides prepaid wireless
 telecommunications services using the Sprint Spectrum L.P. ("Sprint") network.

Direct Testimony of Issa Asad November 8, 2017

#### 1 Q3: WHAT TYPES OF SERVICES DOES THE COMPANY PROVIDE?

A: The Company provides prepaid wireless services. In addition to voice services, Q
LINK offers text and multimedia messaging. Q LINK's prepaid wireless services
are affordable, easy to use, and attractive to lower-income and lower-volume
consumers, providing them with access to emergency services and a reliable
means of communication that can be used both at home and while traveling to
remain in touch with friends and family and for contacting prospective employers.

#### 8 Q4: HOW ARE Q LINK'S WIRELESS SERVICES DIFFERENT FROM

9

#### **OTHER CARRIERS' OFFERINGS?**

10 A: Unlike many carriers, Q LINK does not impose burdensome credit checks, long-11 term service contracts, activation fees or roaming charges. Q LINK customers are 12 from lower-income backgrounds and will not previously have had access to high 13 quality wireless services because of financial constraints or poor credit history. 14 Also unlike many carriers, Q LINK does not charge for balance inquiries, calls to 15 911 emergency services or calls to Q LINK customer service. Q LINK customers 16 enjoy the benefit of unused minutes carrying over from one month to the next. Q 17 LINK will offer Lifeline customers a certain amount of service free of charge. O LINK customers can use their minutes to place calls nationwide because Q LINK 18 does not constrict customers' use by imposing a local calling area requirement. In 19 20 addition to free voice services, Q LINK will provide Lifeline customers with access to a variety of other features at no additional cost, including voice mail, 21 22 caller I.D., call waiting, and 3-way calling.

23

1	Q5:	DOES Q LINK CURRENTLY PROVIDE TELECOMMUNICATIONS
2		SERVICE IN UTAH?
3	A:	No; however Q LINK was acknowledged as a CMRS provider in the State of Utah
4		on January 9, 2012. Through its agreement with its underlying carrier, Sprint, Q
5		LINK is able to offer services wherever Sprint offers services in Utah.
6	Q6:	WILL Q LINK CONTRIBUTE TO THE UTAH ENHANCED 911 FUND?
7	A:	Yes. Q LINK will remit E-911 fees in Utah.
8	Q7:	WILL Q LINK CONTRIBUTE TO THE FUNDING FOR UNIVERSAL
9		SERVICE?
10	A:	Yes. Q LINK will contribute to the funding of both the federal and state universal
11		service funds ("USF").
12	Q8:	WHAT IS THE NATURE OF Q LINK'S ETC DESIGNATION REQUEST?
13	A:	Q LINK requests Eligible Telecommunications Carrier ("ETC") designation in
14		Utah solely to provide Lifeline service to qualifying Utah consumers; it will not
15		seek access to funds from the federal USF high cost program.
16	Q9:	IN WHAT SERVICE AREAS IS Q LINK SEEKING DESIGNATION AS
17		AN ETC?
18	<b>A:</b>	Q LINK requests ETC designation in the wire centers in which Q LINK has
19		network coverage. These wire centers were included as Exhibit 6 of the
20		Company's Petition.
21	Q10:	DOES Q LINK SATISFY THE REQUIREMENTS FOR ETC
22		DESIGNATION IN UTAH?

Yes. Q LINK satisfies all of the requirements for ETC designation contained in A:

1 both federal and Utah state regulations. O LINK recognizes that Section 2 214(e)(1)(A) of the Communications Act of 1934, as amended (the "Act"), states 3 that ETCs shall offer services, at least in part, over their own facilities and that the 4 Federal Communications Commission's (FCC) Rules (47 C.F.R. § 54.201(i)) 5 prohibit state commissions from designating as an ETC a telecommunications carrier that offers services exclusively through the resale of another carrier's б 7 services, except where the FCC has granted forbearance from this requirement. Q 8 LINK offers services through a combination of its own facilities and resale.

#### 9 Q11: HAS Q LINK BEEN DESIGNATED AS AN ETC IN ANY OTHER

#### 10 STATES?

A: Yes. Q LINK has been designated as an ETC in Colorado, Maryland, Michigan,
West Virginia, and Wisconsin. Q LINK currently has applications for ETC
designation pending in the following states: Arizona, Arkansas, California,
Georgia, Illinois, Kansas, Louisiana, Maine, Massachusetts, Minnesota, Mississippi,
Missouri, Ohio, Oklahoma, Nevada, Pennsylvania, South Carolina, Texas, and
Utah. Q LINK has not been denied ETC status by any regulatory authority.

#### 17 Q12: WHAT FUNCTIONS WILL Q LINK OFFER TO SUBSCRIBERS ONCE

18

#### GRANTED ETC STATUS?

- A: Q LINK offers, or will offer upon designation as an ETC in Utah, all of the
  services and functionalities required by the FCC's rules:
- a. *Voice-grade access to the public switched network*. The FCC has
  concluded that voice grade service means the ability to make and receive
  phone calls, within a specified bandwidth and frequency range. Q LINK

meets this requirement by providing voice grade access to the public
 switched telephone network. Through its interconnection agreements, all
 customers of Q LINK are able to make and receive calls on the public
 switched telephone network within the specified bandwidth.

b. *Minutes of Use for Local Service*. ETCs must provide minutes of
use for local service provided at no additional charge to end users. Q
LINK includes specified quantities of usage in its rate plans and thereby
complies with the requirement. It is important to note that currently, the
FCC has not adopted any minimum local service requirements.

10 c. Access to emergency services. ETCs must provide access to the 11 emergency services provided by local government or other public safety 12 organizations, such as 911 and enhanced 911 (E911), to the extent the 13 local government in an eligible carrier's service area has implemented 14 911 or E911 systems. O LINK currently provides 911 and E911 access 15 for all of its customers, and will continue to comply with all FCC E911 16 requirements applicable to wireless resellers. Furthermore, through its 17 underlying carrier(s), Q LINK has the ability to remain functional in 18 emergency situations.

19d.Toll limitation for qualifying low-income consumers. The FCC has20stated that toll limitation would no longer be deemed a supported service.21Nonetheless, Q LINK's offerings inherently allow Lifeline customers to22control their usage, as its wireless service is offered on a prepaid basis.23Moreover, the nature of Q LINK's service mitigates the need for toll

1	control. Q LINK's service is not offered on a distance-sensitive basis and
2	minutes are not charged separately for local or domestic long distance
3	services.

#### 4 Q13: HOW QUICKLY CAN Q LINK COMMENCE SERVICE?

A: Upon designation as an ETC, Q LINK will be able to provide Lifeline service to
qualified customers within a reasonable period of time. Q LINK's provider's
network is operational and largely built out. Thus, Q LINK will be able to
commence offering its service to all locations served by its underlying carrier very
soon after receiving approval from the Commission.

#### 10 Q14: HOW RELIABLE IS Q LINK'S QUALITY OF SERVICE?

A: Q LINK's service is of the same quality and reliability as that of its underlying
 carrier. To demonstrate its commitment to high service quality, Q LINK commits
 to comply with the Cellular Telecommunications and Internet Association's
 (CTIA) Consumer Code for Wireless Service. A copy of the CTIA Code is
 attached as Attachment 1.

## 16 Q15: HOW DOES Q LINK INTEND TO ADVERTISE THE AVAILABILITY OF 17 THE SUPPORTED SERVICES?

A: Q LINK will broadly advertise the availability and rates for the services described
 above using media of general distribution as required by Section 54.201(d)(2) of
 the FCC's regulations. Q LINK will comply with requirements set forth in the
 FCC's Lifeline and Link Up Reform Order, released February 6, 2012, as outlined
 in the Company's FCC-Approved Compliance Plan which was filed with the
 Commission on August 13, 2012. The Company will advertise its services in a

1 manner reasonably designed to reach those likely to qualify for Lifeline services, 2 using many mediums for outreach including internet marketing, television and 3 radio spots, print advertising, direct mailing, and local kiosks in retail outlets. The 4 Company will engage in advertising campaigns promoting the availability of cost-5 effective wireless services to this neglected consumer segment. Q LINK will provide retail vendors with signage to be displayed wherever O LINK products are б 7 sold, and with printed materials describing the Company's Lifeline program. Q 8 LINK will promote the availability of its Lifeline offerings by distributing 9 brochures at various state and local social service agencies, and intends to partner 10 with nonprofit assistance organizations in order to inform customers of the 11 availability of its Lifeline services.

## 12 Q16: WILL Q LINK COMPLY WITH THE LIFELINE CERTIFICATION AND 13 VERIFICATION REQUIREMENTS?

14 A: Yes. Q LINK will comply with the FCCs certification and verification
15 requirements, and with Commission determined methods or processes to establish
16 initial eligibility, to complete annual recertification and to determine that
17 customers do not take service from multiple lifeline providers.

#### 18 Q17: HOW WILL Q LINK CERTIFY THAT A CUSTOMER IS ELIGIBLE FOR

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#### THE FEDERAL LIFELINE DISCOUNT?

A: During the enrollment process, applicants will be directed to a toll-free telephone number and to Q LINK's website, which will contain information regarding the Company's Lifeline services, including a detailed description of the programs and state-specific eligibility criteria. Customers may then request that an enrollment

1 form be mailed to them, or they can download a form from the internet. Applicants must complete the enrollment form, which will include a place where 2 3 applicants must attest and certify under penalty of perjury that they satisfy the 4 requisite eligibility criteria. In addition, each applicant is required to certify under 5 penalty of perjury, at the time of application and annually thereafter, that they are head of their household and receive Lifeline-supported service only from Q LINK. б If not applying in person, the applicant must return the signed enrollment form 7 8 and all supporting documentation to the address provided by Q LINK or via Q 9 LINK's kiosks. Processing of consumers' applications, including review of all 10 application forms and relevant documentation, will be performed under the 11 Company's supervision by managers experienced in the administration of the 12 Lifeline program. Q LINK maintains records of its compliance with federal 13 certification rules in accordance with the FCC's rules regarding record retention.

#### 14

### Q18: HOW WILL Q LINK VERIFY A CUSTOMER'S CONTINUED

#### 15 ELIGIBLITY FOR THE FEDERAL LIFELINE DISCOUNT?

Customers must self-certify their eligibility, under penalty of perjury, at the time 16 A: 17 of service activation and annually thereafter, and that they receive Lifeline-18 supported service only from Q LINK. Furthermore, customers chosen to 19 participate in the additional random survey of continued eligibility will be required to attest and certify under penalty of perjury that they continue to satisfy 20 the requisite program or income based eligibility criteria. Q LINK will require 21 22 and obtain all such certifications as a condition for continued Lifeline support, and 23 will maintain certification records for auditing purposes.

## Q19: DOES Q LINK USE A THIRD PARTY ADMINISTRATOR TO ASSIST WITH ITS LIFELINE SERVICES?

3 A: Yes. Q LINK has contracted with CGM, LLC of Roswell, Georgia, a lifeline service bureau, to edit all subsidy request data. CGM will process and validate 4 5 the Company's subsidy data to prevent: (1) Duplicate Same-Month Lifeline б Subsidies (Double Dip): any name/address that is already receiving a lifeline 7 subsidy from the Company will be automatically prevented from receiving a 8 second lifeline subsidy in that same month; and (2) Inactive lines receiving 9 subsidy: CGM's systems compare all subsidy requests to underlying network 10 status to ensure that subsidies are requested only for active lines. Through the 11 process described above, Q LINK ensures that it does not over-request from 12 support funds.

# Q20: WHAT MEASURES DOES Q LINK PLAN TO TAKE TO PREVENT RECOVERY OF THE FEDERAL LIFELINE DISCOUNT FOR CUSTOMERS ALREADY RECEIVING THE DISCOUNT FOR THEIR LANDLINE TELEPHONE?

17 A: O LINK application forms will require each applicant to provide their name, primary residential address and an alternate telephone number (if any). Q LINK 18 will incorporate this information into its customer information database. 19 As 20 previously mentioned, the Company will check the name and address of each Lifeline applicant against its database to determine whether or not it is associated 21 with a customer that already receives Q LINK Lifeline service, and will then review 22 the application to ascertain whether the applicant is attempting to receive Lifeline-23

1 supported service for more than one handset associated with the address. O LINK 2 will deny the Lifeline application of any such individual and advise the applicant of 3 the basis for the denial. As mentioned above, applicants must self-certify, under 4 penalty of perjury, at the time of service activation and annually thereafter, that 5 they receive Lifeline-supported service only from Q LINK. In addition, Q LINK б will utilize the Department of Community and Culture's knowledge and databases 7 (or the provider of verification services established through Docket No. 10-2508-8 01) to ensure as accurately as possible that only one individual per household is 9 receiving the subsidy, and that applicants are not already receiving Lifeline support from any other carrier. 10

## Q21: WHAT MEASURES DOES Q LINK PLAN TO TAKE TO PREVENT RECOVERY OF LIFELINE FUNDS FOR PREPAID CUSTOMERS WHO CEASE USING O LINK PHONES AND AIRTIME?

14 Q LINK will adhere to its non-usage policy. Q LINK recognizes the importance A: 15 of safeguarding the USF. Therefore, the Company has implemented the 16 following 60-day non-usage policy in an effort to avoid waste, fraud, and abuse of 17 the program. If no usage appears on a Q LINK Lifeline customer's account 18 during any continuous 60-day period, the Company will promptly notify the 19 customer that the customer is no longer eligible for Q LINK Lifeline service subject to a 30-day grace period. During the 30-day grace period, the customer's 20 21 account will remain active, but Q LINK will engage in outreach efforts to 22 determine whether the customer desires to remain on the Company's Lifeline 23 service. If the customer's account does not show any customer-specific activity during the grace period, Q LINK will promptly deactivate Lifeline services and
 cease to seek reimbursement from the USF for that customer. Customers that
 have been deactivated may participate in the Company's Lifeline service in the
 future by reapplying and re-establishing eligibility.

#### 5 Q22: WHAT ARE THE RATES AND TERMS OF Q LINK'S LIFELINE

6

#### SERVICE OFFERING?

7 A: Attached Exhibit 2 demonstrates that eligible customers can choose between three 8 (3) different plans of anytime prepaid minutes per month at no charge, with 9 additional airtime minutes available for purchase in bundles. The Company's 10 Lifeline service will provide customers with varying amounts of anytime prepaid 11 minutes per month at no charge. Lifeline customers will have the capability of 12 purchasing additional bundles of minutes in denominations as low as \$9.99, \$19.99, \$29.99, and \$59.99.<sup>1</sup> Text messaging will be available at the rate of one-13 14 third of one minute (3 texts = 1 minute) or one minute (1 text = 1 minute) 15 depending on the plan the customer chooses. In addition to free voice services, Q LINK's Lifeline plan will include a free handset and the following Custom 16 Calling features: Caller ID, Call Waiting, 3-Way Calling, and Voicemail. 17 18 Customers may use their minutes to place domestic long distance calls at no 19 additional charge. Calls to Q LINK customer service will be free, and unused minutes will rollover.<sup>2</sup> Calls to 911 emergency services are always free, 20 regardless of service activation or availability of minutes. 21 Moreover, by 22 providing a wireless handset free of charge, Q LINK guarantees that eligible

 $<sup>^{1}</sup>$  \$\$9.99 = 50 minutes, \$19.99 = 120 minutes, \$29.99 = 200 minutes, and \$59.99 = 450 minutes.

customers can access the Company's Lifeline services without incurring any
 upfront or recurring costs.

### 3 Q23: DOES Q LINK INTEND TO PROVIDE QUALIFIED LIFELINE 4 CUSTOMERS WITH A FREE HANDSET?

A: Yes, Q LINK will provide qualified Lifeline customers with a free handset. Q
LINK's phones have been through extensive testing in Sprint's handset lab to
ensure proper network performance, 911 reliability, and to make sure the handset
does not cause network interference.

## 9 Q24: HOW WILL CUSTOMERS KNOW IN ADVANCE THE NUMBER OF 10 FREE MINUTES THEY WILL HAVE AND WHEN MORE WILL BE 11 ADDED?

A: Lifeline customers will have detailed materials in the box with their phone that
describe the number of minutes/credit they receive and when the minutes/credit
will be replenished. Q LINK customers can check the balance of their minutes
either online or by calling customer service.

#### 16 Q25: WHAT HAPPENS TO THE CUSTOMER'S PHONE SERVICE AFTER

- 17 THE FREE MINUTES HAVE BEEN UTILIZED?
- A: Once the minutes (plus any carry over minutes) have been utilized, customers will
  either have to wait until the next month for a new allotment of minutes of free air
  time or they can purchase additional minutes.

## 21 Q26: HOW WILL CUSTOMERS COMMUNICATE WITH Q LINK 22 REGARDING QUESTIONS, CONCERNS OR COMPLAINTS?

<sup>&</sup>lt;sup>2</sup> Unused minutes rollover on Plans 1 and 2.

A: Q LINK's Lifeline customers will have access to Q LINK's customer care (the
 same customer care as regular retail customers) by calling 611 from their Q LINK
 Lifeline phone or the company's toll-free number. Customers can also contact
 customer care on the Q LINK website. Q LINK is committed to resolving
 customer questions, concerns and complaints in a swift and satisfactory manner.

#### **Q27:** HOW WILL Q LINK'S PRESENCE AS AN ETC IN UTAH SERVE THE

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7

#### **PUBLIC INTEREST?**

8 A: A central purpose of the Telecommunications Act of 1996 was to "promote 9 competition and reduce regulation ... to secure lower prices and higher quality 10 services ... and encourage the rapid deployment of new telecommunications 11 technologies" to all citizens, regardless of geographic location or income.<sup>3</sup> 12 Designation of Q LINK as an ETC would undoubtedly further these goals. Q LINK's Lifeline service will provide low-income Utah residents with the 13 14 convenience and security offered by wireless services—even if their financial 15 position deteriorates.

Q LINK's Lifeline plan will not only allow feature-rich mobile connectivity for qualifying subscribers, but will also bring competition and more variety of options into the reach of Lifeline customers. Q LINK's plan is comparable in minutes and features to those available to Utah post-paid wireless subscribers – just at low Lifeline rates and without the burden of credit checks, contracts, activation fees or roaming charges.

22

Without question, prepaid wireless services have become essential for lower-

The Telecommunications Act of 1996, Pub. L. No. 104-104, 110 Stat. 56, 56 (1996).

income customers, providing them with value for their money, access to
 emergency services on wireless devices, and a reliable means of contact for
 prospective employers, social service agencies or dependents. Providing Q LINK
 with the authority necessary to offer discounted Lifeline services to those most in
 danger of losing wireless service altogether undoubtedly promotes the public
 interest.

7

#### **Q28:** WHAT ARE SOME OF THE BENEFITS OF INCREASED

8

#### **COMPETITIVE CHOICE?**

9 A: Introducing Q LINK as an additional ETC provider into the market will afford 10 low income Utah residents a wider choice of providers and available services while creating a competitive marketplace as ETCs compete for a finite number of 11 12 Lifeline-eligible customers. Increasing the competitive marketplace of providers 13 has the potential to effectively increase the penetration rate and reduce the number 14 of individuals not connected to the PSTN. As of December 31, 2010, only 15 between 10-20% of Lifeline-eligible consumers in Utah were being provided such services.<sup>4</sup> Q LINK believes that it is uniquely positioned to help increase 16 17 awareness of and participation in the Lifeline program.

#### 18 Q29: IF Q LINK'S PETITION IS GRANTED, WILL THERE BE ANY IMPACT

19

#### ON THE UNIVERSAL SERVICE FUND?

A: Q LINK's request for designation as an ETC would not unduly burden the USF or
 otherwise reduce the amount of funding available to other ETCs. Q LINK seeks
 ETC designation solely to utilize USF funding to provide Lifeline service to

<sup>&</sup>lt;sup>4</sup> see http://www.usac.org/\_res/documents/li/pdf/participation-rates/li-participation-rate-map-2010.pdf

1 qualified low-income consumers. It does not seek and will not accept Link-Up or 2 high cost support. With Lifeline, ETCs only receive support for customers they 3 obtain. The amount of support available to an eligible subscriber is exactly the 4 same whether the support is given through a company such as Q LINK or the 5 Incumbent LEC operating in the same service area. Q LINK will only increase the б amount of USF Lifeline funding in situations where it obtains Lifeline customers 7 not enrolled in another ETC's Lifeline program. Significantly, Q LINK's 8 designation as an ETC will not increase the number of persons eligible for 9 Lifeline support. As stated in the Act, the universal service fund was established 10 to ensure that quality services are available to all individuals at just, reasonable 11 and affordable rates. Q LINK's ability to increase the participation rate of 12 qualified low-income individuals will further the goal of Congress to provide all 13 individuals with affordable access to telecommunications service.

14

#### Q30: DOES Q LINK AGREE TO COMPLY WITH ALL COMMISSION RULES

15

#### AND REGULATIONS REGARDING ETC?

A: Yes. Q LINK hereby asserts its willingness and ability to comply with all the
 rules and regulations that the Commission may lawfully impose upon the
 Company's provision of service contemplated by its petition for ETC designation.

#### 19 Q31: IS THERE ANYTHING ELSE YOU WOULD LIKE TO ADD TO YOUR

20 **TESTIMONY**?

A: I would like to reiterate that Q LINK meets all legal requirements for designation
as an ETC. Q LINK's Compliance Plan was approved by the FCC on August 8,
2012. Accordingly, the Commission should promptly grant Q LINK's petition

- 1 ETC designation so that Q LINK may commence providing service to qualified
- 2 low-income Utah households at the earliest possible time.

Direct Testimony of Issa Asad November 8, 2017

#### **ATTACHMENT 1**

**CTIA Code** 

## CTIA

#### **Consumer Code** *for* Wireless Service

To provide consumers with information to help them make informed choices when selecting wireless service, the CTIA and the wireless carriers that are signatories below have developed the following Consumer Code. The carriers that are signatories to this Code have voluntarily adopted the principles, disclosures, and practices here for wireless service provided to individual consumers, including voice, messaging, and data services sold either on a postpaid or prepaid basis.

THE WIRELESS CARRIERS THAT ARE SIGNATORIES TO THIS CODE WILL:

ONE

#### **DISCLOSE RATES AND TERMS OF SERVICE TO CONSUMERS**

For each service plan offered to new consumers, wireless carriers will disclose to consumers at point of sale and on their web sites, at least the following information, as applicable: (a) the coverage area for the service; (b) any activation or initiation fee; (c) the monthly access fee or base charge; (d) the amount and nature of any voice, messaging, or data allowances included in the plan (such as night and weekend minutes); (e) the charges for domestic usage in excess of any included allowances or outside of the coverage area; (f) for prepaid service plans, the period of time during which any balance is available for use; (g) whether there are prohibitions on data service usage and whether there are network management practices that will have a material impact on the customer's wireless data experience; (h) whether any additional taxes, fees or surcharges apply; (i) the amount or range of any such fees or surcharges that are collected and retained by the carrier; (j) the amount or nature of any late payment fee; (k) whether a fixed-term contract is required and its duration; (l) the amount and nature of any early termination fee that may apply; and (m) the trial

period during which a consumer may cancel service without any early termination fee, as long as the consumer complies with any applicable return policy.

#### TWO

#### MAKE AVAILABLE MAPS SHOWING WHERE SERVICE IS GENERALLY AVAILABLE

Wireless carriers will make available at point of sale and on their web sites maps depicting approximate domestic coverage applicable to each of their service plans currently offered to consumers. To enable consumers to make comparisons among carriers, these maps will be generated using generally accepted methodologies and standards to depict the carrier's outdoor coverage. All such maps will contain or link to an appropriate legend concerning limitations and/or variations in wireless coverage and map usage, including any geographic limitations on the availability of any services included in the plan. Wireless carriers will periodically update such maps as necessary to keep them reasonably current. If necessary to show the extent of service coverage available to customers from carriers' roaming partners, carriers will request and incorporate coverage maps from roaming partners that are generated using similar industry-accepted criteria, or if such information is not available, incorporate publicly available information regarding roaming partners' coverage areas.

#### THREE

#### PROVIDE CONTRACT TERMS TO CUSTOMERS AND CONFIRM CHANGES IN SERVICE

When a customer initiates new service or a change in existing service, the carrier will provide or confirm any new material terms and conditions of the ongoing service with the customer.

#### FOUR

#### ALLOW A TRIAL PERIOD FOR NEW SERVICE

When a customer initiates postpaid service with a wireless carrier, the customer will be informed of and given a period of not less than 14 days to try out the service. The carrier will not impose an early termination fee if the customer cancels service within this period, provided that the customer complies with applicable return and/or exchange policies. Other charges, including usage charges, may still apply.

FIVE

#### **PROVIDE SPECIFIC DISCLOSURES IN ADVERTISING**

In advertising of prices for wireless service plans or devices, wireless carriers will disclose material charges and conditions related to the advertised prices and services, including if applicable and to the extent the advertising medium reasonably allows: (a) whether activation or initiation fees apply; (b) monthly access fees or base charges; (c) the amount and nature of any voice, messaging, or data service allowances included in the plan; (d) the charges for any domestic usage in excess of any included allowances or outside of the coverage area; (e) for prepaid service plans, the period of time during which any balance is available for use; (f) whether there are network management practices that will have a material impact on the customer's wireless data experience; (g) whether any additional taxes, fees or surcharges apply; (h) the amount or range of any such fees or surcharges that are collected and retained by the carrier; (i) whether a fixed-term contract is required and its duration; (j) early termination fees; (k) the terms and conditions related to receiving a product or service for "free;" (I) for any service plan advertised as "nationwide," (or using similar terms), the carrier will have available substantiation for this claim; and (i) whether prices or benefits apply only for a limited time or promotional period and, if so, whether any different fees or charges will apply for the remainder of the contract term.

#### SIX

#### SEPARATELY IDENTIFY CARRIER CHARGES FROM TAXES ON BILLING STATEMENTS

**O**n customers' bills, carriers will distinguish (a) monthly charges for service and features, and other charges collected and retained by the carrier, from (b) taxes, fees and other charges collected by the carrier and remitted to federal state or local governments. Carriers will not label cost recovery fees or charges as taxes.

#### **SEVEN**

#### PROVIDE CUSTOMERS THE RIGHT TO TERMINATE SERVICE FOR CHANGES TO CONTRACT TERMS

**C**arriers will not modify the material terms of their postpaid customers' contracts in a manner that is materially adverse to those customers without providing a reasonable

advance notice of a proposed modification and allowing those customers a time period of not less than 14 days to cancel their contracts with no early termination fee.

#### EIGHT

#### **PROVIDE READY ACCESS TO CUSTOMER SERVICE**

Customers will be provided a toll-free telephone number to access a carrier's customer service during normal business hours. Customer service contact information will be provided to customers online and on billing statements. Each wireless carrier will provide information about how customers can contact the carrier in writing, by toll-free telephone number, via the Internet or otherwise with any inquiries or complaints, and this information will be included, at a minimum, on all billing statements, in written responses to customer inquiries and on carriers' web sites. Each carrier will also make such contact information available, upon request, to any customer calling the carrier's customer service departments.

#### NINE

#### PROMPTLY RESPOND TO CONSUMER INQUIRIES AND COMPLAINTS RECEIVED FROM GOVERNMENT AGENCIES

Wireless carriers will respond in writing to state or federal administrative agencies within 30 days of receiving written consumer complaints from any such agency.

#### TEN

#### ABIDE BY POLICIES FOR PROTECTION OF CUSTOMER PRIVACY

Each wireless carrier will abide by a policy regarding the privacy of customer information in accordance with applicable federal and state laws, and will make available to the public its privacy policy concerning information collected online. Each wireless carrier will abide by the CTIA Best Practices and Guidelines for Location-Based Services.

#### ELEVEN

#### PROVIDE CONSUMERS WITH FREE NOTIFICATIONS FOR VOICE, DATA AND MESSAGING USAGE, AND INTERNATIONAL ROAMING

Each wireless provider will provide, at no charge: (a) a notification to consumers of currently-offered and future domestic wireless plans that include limited data allowances when consumers approach and exceed their allowance for data usage and will incur overage charges; (b) a notification to consumers of currently-offered and future domestic voice and messaging plans that include limited voice and messaging allowances when consumers approach and exceed their allowance for those services and will incur overage charges; and (c) a notification to consumers without an international roaming plan/package whose devices have registered abroad and who may incur charges for international usage. Wireless providers will generate the notifications described above to postpaid consumers based on information available at the time the notification is sent. Wireless consumers will not have to affirmatively sign up in order for these notifications to be sent. Each wireless provider shall provide its customers at least two of these alerts by October 17, 2012 and all of these alerts by April 17, 2013. Wireless providers will clearly and conspicuously disclose tools or services that enable consumers to track, monitor and/or set limits on voice, messaging and data usage.

#### ATTACHMENT 2

#### Q LINK WIRELESS LLC's Lifeline Rates

#### Lifeline Rates Plan 1: 68 Monthly Minutes Plan\*

68 anytime minutes per month (texts are one-third of one minute, i.e. 3 texts = 1 minute) Net cost to Lifeline customer: **\$0 (free)** 

\*This package includes:

- Free handset
- Free calls to Customer Service
- Free calls to 911 emergency services
- Free Voicemail, Caller-ID, and Call Waiting
- 68 anytime minutes (unused minutes rollover)
- Free Domestic Long Distance
- Free International Long Distance to countries designated at <u>www.qlinkwireless.com</u> (listed below)

#### Plan 2: 125 Monthly Minutes Plan\*

125 anytime minutes per month (texts are one minute, i.e. 1 text = 1 minute) Net cost to Lifeline customer: **\$0 (free)** 

\*This package includes:

- Free handset
- Free calls to Customer Service
- Free calls to 911 emergency services
- Free Voicemail, Caller-ID, and Call Waiting
- 125 anytime minutes (unused minutes rollover)
- Free Domestic Long Distance

#### Plan 3: 250 Monthly Minutes Plan\*

250 anytime minutes per month (texts are one minute, i.e. 1 text = 1 minute) Net cost to Lifeline customer: **\$0 (free)** 

\*This package includes:

- Free handset
- Free calls to Customer Service
- Free calls to 911 emergency services
- Free Voicemail, Caller-ID, and Call Waiting
- 250 anytime minutes (unused minutes *do not* rollover)
- Free Domestic Long Distance

#### **International Long Distance**

#### Free International Calling Destinations on the 68 Monthly Minutes Plan

(Certain special or off-network locations may be excluded from the Free International Long Distance. Calls to cellular phones are not included unless the word "Cellular" is specifically listed next to the country name. Numbers in parentheses () indicate the Country Code.)

Albania-Tirana (355) Andorra (376) Argentina (54) Australia (61) Austria (43) Bahamas-Cellular (1) Bahamas (1) Bangladesh-Cellular (880) **Bangladesh-Chittagong** (880)Bangladesh-Dhaka (880) Bangladesh-Sylhet (880) Belgium (32) Bermuda-Cellular (1) Bermuda (1) Bolivia-La Paz (591) Bolivia-Santa Cruz (591) Brazil (55) Brunei-Cellular (673) Brunei (673) Bulgaria (359) Canada-Cellular (1) Canada (1) Chile (56) China-Cellular (86) China (86) Columbia-Cellular (57) Columbia (57) Costa Rica (506) Croatia (585) Cyprus-Cellular (357) Cyprus (357) Czech Republic (420) Denmark (45) Dominican Republic (1) Estonia (372) Finland (358) France (33) French Antilles (594)

French Guiana-Cellular (594)French Guiana (594) Georgia (995) Germany (49) Gibraltar (350) Greece (30) Guadeloupe (590) Guatemala-Telgua (502) Hong Kong-Cellular (852) Hong Kong (852) Hungary (36) Iceland (354) India-Cellular (91) India (91) Indonesia-Cellular (62) Indonesia-Jakarta (62) Indonesia-Surabaya (62) Iraq-Baghdad (964) Ireland (353) Israel (972) Italy (39) Japan (81) Jordan (962) Kazakhstan (7) Kenya-Nairobi (254) Lithuania (370) Luxembourg-Cellular (352) Luxembourg (352) Macao-Cellular (853) Macao (853) Malaysia-Cellular (60) Malaysia (60) Malta (356) Mexico (52) Monaco (377) Netherlands (31) New Zealand (64)

Norway (47) Panama (507) Paraguay (595) Peru (51) Poland (48) Portugal (351) Romania (40) Russia-Cellular (7) Russia (7) San Marino-Cellular (378) San Marino (378) Saudi Arabia-Riyadh (966) Singapore-Cellular (65) Singapore (65) Slovakia (421) Slovenia (386) South Korea-Cellular (82) South Korea (82) Spain (34) Sweden (46) Switzerland (41) Taiwan-Cellular (886) Taiwan (866) Thailand (66) Turkey (90) United Kingdom (44) Uzbekistan (7) Venezuela (58) Vietnam-Ho Chi Minh City (84) Zambia (260)

#### State of Florida

#### **County of Broward**

#### AFFIDAVIT

I, Issa Asad, first being duly sworn upon oath depose and say that I am the Managing Member of QUADRANT HOLDINGS GROUP LLC, Managing Member of Q LINK WIRELESS LLC, the Petitioner, and that I have read the above and foregoing direct testimony by me subscribed and know the contents thereof, which testimony was filed in support of Q LINK WIRELESS LLC's Petition for Designation as an Eligible Telecommunications Carrier in the State of Utah; that said contents are true in substance and in fact, except as to matters stated upon information and belief, and as to those, I believe the same to be true.

Issa Asad

Managing Member of QUADRNAT HOLDINGS GROUP LLC, Managing Member of Q LINK WIRELESS LLC

11.2013

Sworn to and subscribed before me

this  $13^{-1}$  day of September, 2012. DEBRA EHRLICH MY COMMISSION # DD93 Notary Public

My Commission Expires: October 11 20