BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Petitioner of Global Connection Inc. Of America dba STAND UP WIRELESS for Designation as an Eligible Telecommunications Carrier in the State of Utah

Docket No. 13-2432-01

HEARING PROCEEDINGS

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TAKEN AT: Public Service Commission

Hearing Room 451 160 East 300 South Salt Lake City, Utah

DATE: Wednesday, February 19, 2014

TIME: 8:33 a.m.

REPORTED BY: Nancy A. Fullmer, RMR

1	APPEARANCES
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3	ADMINISTRATIVE LAW JUDGE: MELANIE A. REIF
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5	FOR DIVISION OF PUBLIC UTILITIES:
6	JUSTIN C. JETTER
7	ASSISTANT ATTORNEY GENERAL
8	160 East 300 South, Fifth Floor
9	Salt Lake City, Utah 84114
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11	FOR OFFICE OF CONSUMER SERVICES:
12	BRENT COLEMAN
13	ASSISTANT ATTORNEY GENERAL
14	160 East 300 South, Fifth Floor
15	Salt Lake City, Utah 84114
16	
17	VIA TELEPHONE:
18	FOR GLOBAL CONNECTION INC. OF AMERICA
19	LANCE STEINHART
20	ATTORNEY AT LAW
21	1725 Windward Concourse, Suite 150
22	Alpharetta, GA 30005
23	
24	Also Present:
25	Heather Kirby, Paralegal

1 Hearing Proceedings 2 February 19, 2014 **PROCEEDINGS** 3 4 THE HEARING OFFICER: Good morning, 5 everyone. I'm Melanie Reif and I am the Administrative Law 6 Judge for the Utah Public Service Commission. And this 7 morning is the hearing in the matter of the petition of Global 8 Connection, Inc. of America dba StandUp Wireless for 9 designation as an eligible telecommunications carrier in the 10 State of Utah. 11 As noted in the notice that was issued by the 12 Commission on February 10, 2014, the purpose for this hearing 13 is to consider the settlement stipulation that was filed in this 14 docket on February 7, 2014. Let's start by taking appearances 15 and we'll start with you, Mr. Steinhart. MR. STEINHART: Thank you. Good morning. This 16 17 is Lance Steinhart, the attorney for Global Connections. I also 18 have with my office Heather Kirby. And appearing for the 19 company is Ed Smith, Global Connection's chief financial 20 officer. 21 THE HEARING OFFICER: Thank you, Mr. 22 Steinhart. 23 MR. STEINHART: You're welcome. MR. JETTER: And I am Justin Jetter with the Utah 24

Attorney General's Office representing Utah Division of Public

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1	Utilities. And with me is Casey Coleman with the Division of
2	Public Utilities.
3	MR. BRENT COLEMAN: Brent Coleman with the
4	Utah Attorney General's Office representing the office of
5	Consumer Services. With me is Cheryl Murray.
6	THE HEARING OFFICER: Thank you. And
7	welcome, everyone.
8	Mr. Steinhart, this is your application. And in order
9	to make things a little more simple and expedited this morning,
10	the Commission takes notice of the application that was filed in
11	this docket, as well as the stipulation that was filed most
12	recently giving rise to this hearing. If there are other documents
13	or comments or anything that the parties wish to have entered,
14	please indicate so.
15	Also, I wish to note that the Commission is waiving
16	its general requirement, in this docket only, to have you be
17	admitted Pro Hoc Vice due to the relatively simple matter that's
18	involved.
19	MR. STEINHART: Thank you.
20	THE HEARING OFFICER: You're welcome, sir.
21	And with that, I would like to go ahead and let you take over at
22	this point to address any issues that you would like to address,
23	address the stipulation, and if you wish to call a witness, I would
24	like to swear that person in.
25	MR. STEINHART: Okay. Thank you. At this time,

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we--we're fully behind the settlement stipulation and don't have any questions or issues at this time and would leave that for the other parties to see if there's any other issues from them. But we're--at this time, we don't have anything further to present.

THE HEARING OFFICER: Okay. Do you intend to call Mr. Smith?

MR. STEINHART: If necessary, yes. But we don't anticipate that we'll need him to testify, but we may call him.

THE HEARING OFFICER: Okay. I would like to address him if you don't intend to do so, sir. And I would like to give the opportunity for the parties to do so as well if they choose to do so.

But there's some important information that we need to have in the record concerning the stipulations. So if you don't intend to do that-generally speaking, counsel will give an overview of the stipulation and call a witness to testify as to what's outlined in the notice, which is that--I specifically ask that the parties come prepared to testify on whether the proposed settlement stipulation is just and reasonable, ruled and revoked, and in the public interest.

MR. STEINHART: Exactly. Well, Mr. Smith is the (inaudible) and we may make some comments. Questions will provide information also. But if you would like to proceed, that would be great with us. Thank you.

1	THE HEARING OFFICER: Okay. So it's yourit's
2	your desire not to ask any questions or any outline of the
3	application or stipulation? You just want me to ask him; is that
4	correct, sir?
5	MR. STEINHART: Yeah. Yes. Yes.
6	THE HEARING OFFICER: Okay. That's a littlea
7	little bit different than what we usually do. But, Mr. Smith, are
8	you on the line?
9	MR. SMITH: Yes, I'm here.
10	THE HEARING OFFICER: Okay. Thank you.
11	Would you raise your right hand, please, sir?
12	THE WITNESS: Great.
13	THE HEARING OFFICER: And do you swear that
14	the testimony you're about to give is the truth?
15	MR. SMITH: I do.
16	ED SMITH, having been first duly sworn, was
17	examined and testified as follows:
18	EXAMINATION
19	BY-THE HEARING OFFICER:
20	Q. Okay. Thank you. Mr. Smith, did you participate in
21	the settlement stipulation that was filed with the Commission on
22	February 7, 2014 on behalf of Global Connection, Inc. of
23	America dba StandUp Wireless?
24	A. I did not personally participate. Dave Skogen, the
25	CEO, did.

1	Q.	Okay. And are you aware ofof what the
2	stipulation	represents?
3	Α.	Yes, I am. I've read it and am familiar with it.
4	Q.	Okay. So it was your counsel that actually signed
5	on behalf o	f the company, as I see, but you didn't actually
6	participate	or actually sign the document; is that correct?
7	Α.	That's correct.
8	Q.	Okay. Is it your opinion, sir, that this
9	have you re	ead the document?
10	Α.	Yes. I have read the document.
11	Q.	Okay. And is it your testimony that the settlement
12	proposal is	just and reasonable in result and in the public
13	interest?	
14	Α.	It is.
15	Q.	Okay. And is it correct that the ETC designation
16	that the cor	mpany is seeking is for purposes of Federal USF only
17	and not any	/ Utah USF?
18	Α.	That's correct.
19	Q.	Okay. Is there anything further that you would like
20	to add, sir?	
21	Α.	Not at this time, no.
22		THE HEARING OFFICER: Okay. Mr. Steinhart, is
23	there anyth	ing else you would like to add given that you actually
24	signed the	document on behalf of the company?
25		MR. STEINHART: Only that the (inaudible) officer

1	did review it and acknowledged that everything in there was
2	true, correct, and represented a fair and reasonable judgment of
3	the matter, petition for ETC Federal only designation in Utah.
4	THE HEARING OFFICER: Okay. And is it your
5	belief that this settlement stipulation represents a settlement
6	proposal that is just, reasonable, and in the public interest?
7	MR. STEINHART: Yes, it is. Thank you.
8	THE HEARING OFFICER: Okay. Thank you. Are
9	there any questions for Mr. Steinhart or Mr. Smith?
10	Okay. Thank you very much, gentlemen.
11	MR. STEINHART: You're welcome.
12	THE HEARING OFFICER: If you would hold the
13	line and mute your end, please, we will continue with the
14	presentations from the Division and from the Office. Mr. Jetter?
15	MR. STEINHART: Great. Thank you very much.
16	MR. JETTER: Thank you. Division would like to
17	call Casey Coleman as a witness and have him sworn in.
18	THE HEARING OFFICER: Good morning, Mr.
19	Coleman. Would you please raise your right hand? And do you
20	swear that the testimony you're about to give is the truth?
21	MR. CASEY COLEMAN: Yes.
22	THE HEARING OFFICER: Thank you.
23	CASEY COLEMAN, having been first duly sworn,
24	was examined and testified as follows:
25	EXAMINATION

1	BY-MI	R.JETTER:
2	Q.	Mr. Coleman, would you please state your name
3	and occupa	tion for the record.
4	Α.	My name is Casey J. Coleman. I'm the Utility
5	Technical C	onsultant with the Division of Public Utilities.
6	Q.	Thank you. And have you read both the
7	application,	looked through the exhibits as well as the other
8	filings in thi	s docket, and the stipulation and settlement
9	agreement?	
10	Α.	Yes, I have.
11	Q.	Does the stipulation and settlement agreement and
12	the terms in	cluded therein result in a just and reasonable
13	stipulation a	and settlement that's also in the public interest?
14	Α.	Yes.
15	Q.	And do you recommend that the Commission
16	approve the	stipulation and settlement agreement as it's been
17	provided?	
18	Α.	Yes.
19	Q.	Is there any corrections that you think should be
20	made to it?	
21	Α.	None that I'm aware of.
22	Q.	Okay. And, finally, are you aware of any opposition
23	from any pa	rty to this stipulation?
24	Α.	No. I'm not aware of any opposition.
25		MR. JETTER: Thank you. I have no further

1	questions.
2	THE HEARING OFFICER: Thank you. Any
3	questions for Mr. Casey? Mr. Steinhart, I'll ask you first.
4	MR. STEINHART: No, thank you.
5	THE HEARING OFFICER: Any questions from the
6	Office?
7	MR. BRENT COLEMAN: No, nothing from the
8	Office. Thank you.
9	THE HEARING OFFICER: Thank you. Thank you
10	for your testimony, Mr. Coleman.
11	Office?
12	MR. BRENT COLEMAN: The Office will call Ms.
13	Cheryl Murray.
14	THE HEARING OFFICER: Good morning, Ms.
15	Murray. Would you please raise your right hand? And do you
16	swear that the testimony you're about to give is the truth?
17	MS. MURRAY: Yes.
18	THE HEARING OFFICER: Thank you.
19	CHERYL MURRAY, having been first duly sworn,
20	was examined and testified as follows:
21	EXAMINATION
22	BY-MR.BRENT COLEMAN:
23	Q. Ms. Murray, would you state your name and job title
24	for the record.
25	A. Cheryl Murray, Utility Analyst for the Office of

Consumer Services.

- Q. Do you have a summary testimony to present with respect to the proposal before the Commission today?
 - A. Yes, I do.
 - Q. Please proceed.

A. The Office of Consumer Services is responsible for assessing the impact of utility rate changes and regulatory actions upon residential and small commercial customers. And it is in that capacity that we've analyzed StandUp Wireless's request for a limited designation as an eligible telecommunications carrier for the purpose of providing lifeline service to residential customers in Utah.

We have reviewed and read the application, the testimony, issued data requests, and the responses to those data requests. Our consideration of the request are both with the benefits that will be provided to low income customers through wireless ATCs and also the funds that are collected from telecommunications customers to fund the lifeline program. The Office recognizes the need for low income persons to have access to telephone service and in general supports the ability to receive that access through wireless telephone services.

The stipulation that is being presented today incorporates conditions that the Office asserts are necessary to that public interest. Development and use of a Utah specific information sheet, payment of appropriate taxes and fees, and

1	any future requests for State USFs would be subject to a
2	separate filing and a hearing.
3	In conclusion, in the Office's judgment, the
4	settlement is just and reasonable in result and is in the public
5	interest and we recommend the Commission approve it. That
6	concludes my testimony.
7	MR. COLEMAN: At this time the Office has nothing
8	further with Ms. Murray available for any questions.
9	THE HEARING OFFICER: Thank you.
10	Mr. Steinhart, do you have any questions for Ms.
11	Murray?
12	MR. STEINHART: No, I don't. Thank you, Your
13	Honor.
14	THE HEARING OFFICER: Mr. Jetter?
15	MR. JETTER: I have no questions. Thank you.
16	THE HEARING OFFICER: Ms. Murray, thank you
17	for your testimony today.
18	Just a couple of questions. Is the Office aware of
19	any objections filed in this matter or raised concerning this
20	application?
21	MS. MURRAY: None that we're aware of.
22	THE HEARING OFFICER: Okay. Thank you. That's
23	all I have. Thank you very much.
24	MS. MURRAY: You're welcome.
25	THE HEARING OFFICER: Mr. Steinhart, I want to

1	go back to you. And pardon me for circling back a little bit.
2	When I used theearlier, I think I used the word testimony.
3	However, I didn't actually swear you in, and I know that that's
4	typically not the rule of an attorney. However, given that you
5	have signed the document and you've indicated thatif I
6	remember what I asked you correctlythat it would be your
7	testimony that the agreement is just and reasonable in result
8	and in the public interest, are you comfortable that you be sworn
9	in or do you have a preference that would be something
10	different than that, say that you would be proffering that on
11	behalf of your client?
12	MR. STEINHART: I mean, I don't generally get
13	sworn in when I'm representing my client. I would proffer that
14	for them preferably.
15	THE HEARING OFFICER: Okay.
16	MR. STEINHART: I mean, we prepared the
17	document. They review it and we sign it on behalf of the
18	company.
19	THE HEARING OFFICER: Okay.
20	MR. STEINHART: I don't think it'sI really don't
21	think it's appropriate for me to testify.
22	THE HEARING OFFICER: Okay. And we do have
23	the testimony of Mr. Smith. I just wanted to clarify that because
24	I didn't want the record to misstate something since I hadn't
25	actually sworn you in.

1	The other thing I want to address is with Mr. Smith.
2	Mr. Smith, were you able to hear Ms. Murray's testimony?
3	MR. SMITH: Yes, I could.
4	THE HEARING OFFICER: Okay. Ms. Murray, in
5	part, outlined the stipulation and, in particular, the requirement
6	for the company, if it chooses to do so, to seek Utah USF in the
7	future that it's required to go through a separate application
8	process.
9	Are you aware of that, sir, that that's part of this
10	agreement that this is simply for Federal USF only, and if Utah
11	USF becomes involved in the future, it's something you will need
12	to seek separately from this docket?
13	MR. SMITH: Yes, I am aware. Yes. That will
14	require an additional application.
15	THE HEARING OFFICER: Okay. And are you in
16	agreement with that, sir?
17	MR. SMITH: Yes.
18	THE HEARING OFFICER: Okay. Very good.
19	Mr. Steinhart, the other parties have indicated that
20	they are aware of no opposition to this stipulation. Is the
21	company aware of any opposition?
22	MR. STEINHART: No. We are not.
23	THE HEARING OFFICER: Okay. Is there anyone
24	here who wishes to address the Commission who has not
25	already done so?

1	There being no further comment in this case, the
2	matter will be adjourned and an order will be issued. As noted
3	under 5471, stipulations are encouraged at any course in the
4	matter. And so long as the standard is met that the proposed
5	settlement is just and reasonable in result and in the public
6	interest, the Commission will grant that. So an order will be
7	issued as quickly as we're able to do that for you.
8	Are there any questions? All right.
9	MR. STEINHART: No. Thank you, Your Honor. I
10	would just like to thank all the parties this morning for their
11	testimony because I'm happy to (inaudible). Thank you for your
12	time.
13	THE HEARING OFFICER: Thank you. Have a good
14	day. Thank you for joining us, everyone.
15	MR. STEINHART: You're welcome.
16	MR. SMITH: Thank you very much.
17	THE HEARING OFFICER: Bye-bye.
18	(Hearing concluded at 8:49 a.m.)
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CERTIFICATE This is to certify that the foregoing proceedings were taken before me, NANCY A. FULLMER, a Registered Merit Reporter and Notary Public in and for the State of Utah; That the proceeding was reported by me in stenotype and thereafter caused by me to be transcribed into typewriting, and that a full, true, and correct transcription of said testimony so taken and transcribed is set forth in the foregoing pages; I further certify that I am not of kin or otherwise associated with any of the parties to said cause of action, and that I am not interested in the event thereof. Nancy Fullmer, RMR My Commission Expires: June 28, 2016