## BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Petition Docket No. of Beehive Telephone Co., Inc., 14-051-01 for an Increase in Rates and Participation in the Universal Telecommunications Service

Support Fund

In the Matter of Beehive Docket No. Telephone Co., Inc.'s 14-051-T03 Application for Tariff

Approval

## **HEARING PROCEEDINGS**

Taken at:

Public Service Commission

160 East 300 South, Fourth Floor

Salt Lake City, Utah

Date:

Wednesday, April 15, 2015

Time:

10:11 a.m.

Reported by: Teena Green, CSR, RPR, CRR, CBC

50 West Broadway, Suite 900, Salt Lake City, UT 84101 801-983-2180

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	ALSO PRESENT: RAY HENDERSHOT
22	JAKE WARNER BRIAN BARROW
23 24 25	MICHELE BECK



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1	April 15, 2015 10:11 a.m.
2	PROCEEDINGS
3	
4	THE HEARING OFFICER: Welcome, everyone.
5	My name is Melanie Reif, I am the administrative law
6	judge for the Utah Public Service Commission.
7	This morning is the hearing concerning the
8	settlement stipulation that has been filed in Dockets
9	14-051-01 and 14-051-T03.
10	This particular matter is entitled, In the
11	Matter of the Petition of Beehive Telephone Company
12	for an Increase in Rates and Participation in the
13	Universal Telecommunication Service Support Fund.
14	Let's start by taking appearances, please.
15	MR. IRVINE: David Irvine for Beehive
16	Telephone.
17	THE HEARING OFFICER: Thank you,
18	Mr. Irvine. And would you like to introduce those who
19	are with you?
20	MR. IRVINE: Oh, I'm sorry, Judge. To my
21	right is Ray Hendershot, and then Jake Warner from
22	Beehive, and Brian Barrow from Beehive.
23	THE HEARING OFFICER: Thank you. Welcome
24	Mr. Jetter.
25	MR. JETTER: Thank you. I'm Justin



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24 25 Jetter, I represent the Utah Division of Public Utilities, and to my left at counsel table is Bill Duncan with the Division.

MR. MOORE: I am Robert Moore, I represent the Office of Consumer Services. And to my right is Michele Beck, the director of the Office of Consumer Services.

THE HEARING OFFICER: Good morning. Nice to have you here, Mr. Moore.

Mr. Irvine, this is your application that brought about the settlement stipulation. Would you like to be the first to present this morning?

MR. IRVINE: Thank you, Judge.

As you are aware, Beehive filed its application for a rate increase last summer to comply with the Federal Communications Commission's CAF order that requires participating companies to set their rates at an SEC mandated floor in order to be eligible to participate in the Connect with America Fund. So we have been involved in extensive discussions and negotiations with the Division of Public Utilities and the Office, and we have had a couple of hearings with you on this matter.

The purpose for our hearing today is to approve a stipulation that the parties have entered



into following the order the Commission entered on December 9th, approving interim rates at \$16.50 for basic residential services and \$26 for basic business services across Beehive's network.

And a hearing schedule was set out following that order at a scheduling conference we all participated in. And based on the discussions that have gone forward between the company and the State agencies, we have entered a stipulation that does a couple of things that are significant.

First of all, we have agreed that the Commission may enter an order dismissing the USF portion of the case, and we have agreed that that order dismissing the balance of the current proceedings as to Beehive's eligibility to participate in the State Universal Service Fund be dismissed without prejudice.

The parties have also, after some extensive discussion and negotiation, agreed to a set of information items that will be provided by the Company to the Division and the Office at the time it files its application for USF participation, and those are part of three confidential attachments to the stipulation that I believe you probably have before you. And if it's necessary to discuss those, we can



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surely do so, but the Company agrees with the items that have been set forth in those attachments and understands what it's expected to do at the time it files its next application.

The stipulation is pretty straightforward. I think it simply finalizes the previous stipulation that was entered into by the parties and allows the Commission to set a final order approving the rates as requested for CAF purposes.

We have Mr. Ray Hendershot from the Company who can testify as to any of these items, if it's your desire to have testimony taken on the subject, but, basically, that's what the stipulation provides.

THE HEARING OFFICER: Thank you, Mr. Irvine.

In reading the stipulation, I think there's one other issue, and that is the issue that is addressed on page 4, in paragraph 13. I think that that is a third issue that is raised by the stipulation.

Could you please address that, and then if you wish to have Mr. Hendershot testify, I would be happy to put him under oath.

MR. IRVINE: This is the Cedar Highlands

1	EAS issue?
2	THE HEARING OFFICER: Yes, sir.
3	MR. IRVINE: I believe this has also been
4	addressed in the previous materials that we have filed
5	and presented to the Commission and have been through
6	with the Division and the Office.
7	I can either ask Mr. Hendershot to be
8	sworn as a witness and explain that, or I can explain
9	it as I understand it, which will not probably be as
10	detailed as Ray can provide.
11	THE HEARING OFFICER: Okay. Just
12	before we turn to Mr. Hendershot, just for purposes of
13	my getting my bearings as to where you requested
14	this and which docket it is pending in, could you
15	direct me to that, please?
16	MR. IRVINE: I believe that was part of
17	our original application, Judge, and I would have
18	to
19	THE HEARING OFFICER: Would you be
20	referring to the original application that resulted in
21	the December 9th order, or the application for USF?
22	MR. IRVINE: Well, they were both part of
23	the same application.
24	THE HEARING OFFICER: Okay.
25	MR. IRVINE: And if my memory is correct



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24 25 on this, I think the Cedar Highlands EAS item was not -- was not perhaps specifically addressed in a previous hearing, although it was, I believe, part of the Company's application.

And I'm looking at page 4 of the testimony of Mr. Jake Warner that was filed October 28th, 2014. And if you'll permit me, I'll just read from that section. It's on page 4, beginning at line 77.

"The current mandatory EAS charge was set by the Commission when service was established in the Beehive exchanges of Rush Valley in Vernon while the cost was based on the corresponding EAS costs paid by CenturyLink at the time.

"Cedar Highlands' EAS service was established when the exchange was built and was based on an annual fee of \$1,039.20 paid under contract to US West for EAS service to Cedar City.

"CenturyLink has recently agreed to discontinue the annual fee for EAS service between Cedar Highlands and Cedar City. The fee was paid annually in June."

And so the item in the stipulation at paragraph 13 is to allow the Company to eliminate that EAS charge, since CenturyLink has agreed not to assess it against the Company. If that's a fair explanation,



1 Ray and Jake -- I can have either of these gentlemen 2 explain that in greater detail, if you're interested. 3 THE HEARING OFFICER: Okay. MR. IRVINE: I should note that I believe 4 5 Mr. Hendershot negotiated that arrangement with CenturyLink and probably is more familiar with the 6 7 specifics than anyone else might be. 8 THE HEARING OFFICER: Okay. And I 9 understand. Thank you for providing that information. 10 I understand your reference to the testimony that was 11 filed. 12 I'm looking at the October 13 filing, 13 October 13 -- no, excuse me, October 31st, 2014, 14 filing that was in Docket 14-051-01. This addresses 15 the CAF issues. And I might be missing it, that's why 16 I was asking. 17 I do see that your attachment, however, 18 does address the EAS rate, but it doesn't show any 19 change, it shows it at 65. And I think, actually, on 20 page 3 of the EAS, it's also mentioned there. 21 But in any event, we'll get to that issue, 22 as necessary. 23 MR. IRVINE: All right. 24 THE HEARING OFFICER: Mr. Irvine, did you 25 wish to ask Mr. Hendershot to testify this morning?



1	That may be helpful to go to the issue of the just and
2	reasonableness of the stipulation, if you wish to do
3	that, and any other matters that you wish to have him
4	clarify.
5	MR. IRVINE: I would be happy to do so.
6	THE HEARING OFFICER: Okay.
7	Good morning, Mr. Hendershot.
8	THE WITNESS: Good morning.
9	THE HEARING OFFICER: Thank you for being
10	here.
11	Would you please raise your right hand.
12	And do you swear that the testimony you are about to
13	give will be the truth?
14	THE WITNESS: Yes.
15	RAY HENDERSHOT,
16	called as a witness for and on behalf of the Company,
17	being first duly sworn, was examined and testified as
18	follows:
19	THE HEARING OFFICER: Thank you.
20	DIRECT EXAMINATION
21	BY MR. IRVINE:
22	Q. Mr. Hendershot well, first of all,
23	would you explain your position with Beehive, please.
24	A. I'm an employee of Beehive. I'm their
25	regulatory manager.



1	Q. And have you been the principal person at
2	Beehive who has been involved in the preparation and
3	presentation of this rate petition?
4	A. Yes, I have.
5	Q. And have you also been the representative
6	from Beehive who has principally been involved with
7	representatives from the Division of Public Utilities
8	and the Office of Consumer Services
9	A. Yes, I have.
10	Q in negotiating the terms and provisions
11	of this stipulation?
12	A. I have been a major contributor.
13	Q. And with respect to the stipulation, could
14	you briefly explain for the Commission the basis for
15	agreeing that the request to participate in state USF
16	be dismissed as a part of this proceeding and the
17	agreement that it could become part of a separate
18	action to be filed later?
19	THE HEARING OFFICER: Mr. Irvine, may I
20	interrupt for just one minute?
21	MR. IRVINE: Sure.
22	THE HEARING OFFICER: I actually want to
23	ask you a question which might make this a little bit
24	more simple and not so drawn out, perhaps.

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What I wanted to ask you is, with respect



to the request that you've identified as asking the Commission to enter an order dismissing the request for USF, would you prefer, sir, to withdraw your application and have it addressed in that manner, rather than having the Commission actually enter an order dismissing the application?

MR. IRVINE: Well, the discussions between the parties have proceeded on the expectation that the Commission could dismiss that portion of the proceeding related to the USF and leave the balance of the petition in force, as the basis for an order that would be entered approving the rates that have been agreed to last year.

So, procedurally, I'm -- it would seem to me to be an easy matter for the Commission to enter an order dismissing that part of the case, and I think that would be consistent with judicial practice, at least as I have experienced it in my representation of clients over the years.

I don't believe that it will be necessary to withdraw the petition in its entirety. I think that --

THE HEARING OFFICER: Wait a minute. I'm sorry. I meant that portion of the request that's pending, the USF portion.



1 MR. IRVINE: I guess I'm not sure, then, 2 what you're asking, Judge. 3 We have all agreed that the Commission can 4 enter an order dismissing the USF portion of the 5 case --THE HEARING OFFICER: Okay. 6 7 MR. IRVINE: -- unless there's some 8 particular question related to that. And that's, I 9 guess, where I was going in my questioning to 10 Mr. Hendershot. But if that's not necessary, I don't 11 need to pursue that. 12 THE HEARING OFFICER: Well, I was just 13 wondering if perhaps you wish to withdraw that part of 14 the application, but we're getting to the same point, 15 either way. 16 MR. IRVINE: To me, Judge, it's sixes. 17 THE HEARING OFFICER: Okay. MR. IRVINE: We're -- let's see, I have an 18 19 opportunity to win \$20 here, if I can --If we were not so ancient on this side of 20 21 the hearing room. What's -- I'm getting no help 22 from -- whatev [sic]. 23 If you would note that Ms. Beck owes me 24 \$20, I would be grateful. This is the new shorthand

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for "whatever." And if all of us were under age 20,

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1	we would understand perfectly what that means.
2	THE HEARING OFFICER: Okay.
3	MR. IRVINE: You're a sport to indulge us
4	and I'll split it with you.
5	THE HEARING OFFICER: Okay. I'm going to
6	let you get back to where you were. And I apologize
7	for interrupting.
8	I was trying to make things perhaps a
9	little easier, but I'm afraid I may have made it more
10	difficult.
11	MR. IRVINE: No, I think we're happy to do
12	it whichever way procedurally the Commission would
13	prefer, because it gets to the same point.
14	THE HEARING OFFICER: Exactly. So we'll
15	proceed as you requested.
16	MR. IRVINE: All right.
17	BY MR. IRVINE:
18	Q. Mr. Hendershot, let me just ask you if the
19	stipulation incorporates the same basic provisions as
20	to rate adjustments that were presented to the
21	Commission in the stipulation that led to the
22	December 9th, 2014, order approving those rates.
23	A. Yes. And these rates are fair, just and
24	reasonable, in our opinion.
25	Q. In your opinion, are they in the public



1	interest?
2	A. Yes, they are.
3	Q. And they are just and reasonable, in
4	effect?
5	A. Yes.
6	MR. IRVINE: Judge, is there anything else
7	with respect to the Cedar Highlands matter that you
8	have a particular interest in, while Mr. Hendershot is
9	speaking?
10	THE HEARING OFFICER: It's not necessarily
11	a question for Mr. Hendershot, but I am assuming
12	that should the Commission approve the stipulation,
13	that the Company would file a compliance tariff
14	reflecting that change.
15	MR. IRVINE: Yes.
16	Let me just talk with Mr. Hendershot for a
17	moment.
18	(Discussion held off the record.)
19	MR. IRVINE: Thank you.
20	And, yes, we will file a tariff sheet that
21	notes that EAS adjustment.
22	THE HEARING OFFICER: Okay. And while
23	Mr. Hendershot is still testifying, I assume you'll
24	have him address the stipulation in general as to





whether it's in the public interest?

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1	MR. IRVINE: I thought we just did that,
2	but
3	THE HEARING OFFICER: I thought he was
4	addressing the specific rates that we addressed
5	previously.
6	MR. IRVINE: Then let me be clear about
7	the stipulation.
8	THE HEARING OFFICER: Okay.
9	BY MR. IRVINE:
10	Q. Mr. Hendershot, would you be willing to
11	express your opinion representing Beehive Telephone as
12	to the stipulation in total as it's been presented to
13	the Commission, and whether the rates that are
14	proposed and the other terms of the stipulation are
15	just and reasonable in effect and in the public
16	interest?
17	A. Yes. We believe the stipulation rates and
18	the information and all parts of the stipulation are
19	fair, just and reasonable, in the public interest, and
20	benefits all parties.
21	MR. IRVINE: Unless there is some other
22	specific question, Judge, that you might have, I'll
23	ask that Mr. Hendershot be excused from further
24	testimony, but he will be here, if additional



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commentary is needed.

1	THE HEARING OFFICER: Mr. Irvine, I do not
2	have any further questions. However, I do want to
3	invite the parties, if they have any questions or
4	clarifying issues that they wish to address.
5	MR. JETTER: No questions from the
6	Division.
7	THE HEARING OFFICER: Okay.
8	MR. MOORE: And no questions from the
9	Office.
10	THE HEARING OFFICER: Okay. Thank you.
11	Mr. Irvine, do you wish to call anyone
12	else?
13	MR. IRVINE: No, Your Honor, that will
14	complete our presentation.
15	THE HEARING OFFICER: Okay. Very good.
16	Mr. Jetter.
17	MR. JETTER: Thank you, Your Honor, the
18	Division would like to call and have sworn in Mr. Bill
19	Duncan.
20	THE HEARING OFFICER: Good morning,
21	Mr. Duncan.
22	THE WITNESS: Good morning.
23	THE HEARING OFFICER: Do you swear that
24	the testimony you are about to give will be the truth?
25	THE WITNESS: Yes, I do.

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1	THE HEARING OFFICER: Thank you.
2	BILL DUNCAN,
3	called as a witness for and on behalf of the Division
4	of Public Utilities, being first duly sworn, was
5	examined and testified as follows:
6	DIRECT EXAMINATION
7	BY MR. JETTER:
8	Q. Would you please state your name and
9	occupation for the record.
10	A. Yes. Bill Duncan, I'm the manager of the
11	telecommunications section of the Utah Division of
12	Public Utilities.
13	Q. Thank you. And have you prepared a brief
14	statement to read into the record today?
15	A. Yes, I have.
16	Q. Please go ahead.
17	A. "The Division supports the settlement
18	stipulation jointly filed by Beehive Telephone
19	Company, the Office of Consumer Services and the
20	Division of Public Utilities on April 3rd, 2015, in
21	Docket 14-051-01. The Division believes that the
22	terms and conditions presented therein are just,
23	reasonable, and in the public interest, and asks that
24	the Commission adopt the stipulation as filed."

On October 31st, 2014, Beehive Telephone



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filed a petition seeking to increase basic residential and business rates to the Commission -- to the Commission to authorize affordable base rates.

The Commission has used these rates previously in several other dockets for the purposes of determining USF distributions.

This rate would also put Beehive slightly above the SEC floor rate, which would allow Beehive to participate in the Connect America Fund.

In the same petition, Beehive also requested the Commission for distributions from the Utah USF. During the ensuing months, the Division conducted a review and audit of the Beehive books and records for the 2013 test year.

During 2013, Beehive experienced a complete change of its senior management, which ultimately caused some issues with using 2013 as a reliable test period for determining Utah USF. The new management is actively working to rectify those issues and it was determined by all parties that a 2014 test year or later would provide more accurate means of determining ongoing USF support.

For those reasons, the Division of Public Utilities believes that the stipulation is just, reasonable, and in the public interest, and requests



1	that the Commission approve the stipulation as filed.
2	Q. Thank you. And are you aware of any party
3	not here today or any party here today, for that
4	matter, that has objected to the terms or any part of
5	this settlement stipulation?
6	A. No.
7	MR. JETTER: Thank you.
8	I have no further questions. Mr. Duncan
9	is available for cross-examination.
10	THE HEARING OFFICER: Thank you.
11	Mr. Irvine, do you have any questions?
12	MR. IRVINE: No questions.
13	THE HEARING OFFICER: Mr. Moore?
14	MR. MOORE: No questions, Your Honor.
15	THE HEARING OFFICER: Mr. Duncan, just a
16	couple of questions for you, please.
17	THE WITNESS: Okay.
18	CROSS EXAMINATION
19	BY THE HEARING OFFICER:
20	Q. On the EAS elimination, could you help the
21	Commission understand why the Division is recommending
22	the elimination of the EAS?
23	A. Yes.
24	As we were reviewing that charge, we found
25	a contract that had been entered into between Beehive

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and -- well, it's now CenturyLink, but at the time, it was US West, whereby Beehive had to pay CenturyLink -- it was roughly \$1,000 a year, to transport those calls from Cedar Highlands into Cedar City.

This is an unusual arrangement in EAS negotiations and something I had never seen before, but we happened to find the contract in an old file and we sent it over to the Beehive management.

They contacted CenturyLink, and CenturyLink has agreed to not charge that roughly \$1,000 per year any longer. It was, like I said, an unusual arrangement. They've dropped the request for that. I've got a copy of the letter from CenturyLink in my files. So Beehive no longer needs to recover the costs of that \$1,000 per year.

Now, I believe that Cedar Highlands only has -- I'm going to say about 15 customers, but that can be corrected, so there's only maybe \$700 in revenue that they were collecting to offset \$1,000 cost. So we feel like -- that they'll lose less revenue than they will cost, and it will actually benefit them.

Q. Thank you, Mr. Duncan.

One more follow-up question, please, regarding that same issue.



1	Is it the Division's position that
2	eliminating the EAS is consistent with the rule
3	requiring cost recovery for EAS?
4	A. Yes, because it was that's why it was
5	originally put in, the \$3.50 charge, it was to recover
6	the cost of the \$1,000 cost to CenturyLink. And that
7	cost is no longer will no longer be charged to
8	Beehive.
9	THE HEARING OFFICER: Thank you very much.
10	Mr. Jetter, do you have any follow-up?
11	MR. JETTER: I have no follow-up
12	questions.
13	THE HEARING OFFICER: Okay.
14	Mr. Moore?
15	MR. MOORE: Can we call and swear in
16	Michele Beck?
17	THE HEARING OFFICER: Good morning,
18	Ms. Beck.
19	Do you swear that the testimony you are
20	about to give will be the truth?
21	THE WITNESS: Yes.
22	MICHELE BECK,
23	called as a witness for and on behalf of the Division
24	of Consumer Services, being first duly sworn, was
25	evamined and testified as follows:



1	DIRECT EXAMINATION
2	BY MR. MOORE:
3	Q. Will you please state your name, position,
4	business address?
5	A. Michele Beck, I'm the director of the
6	Office of Consumer Services. I'm located at 160 East
7	300 South, Salt Lake City.
8	Q. Did you review or oversee the review of
9	the application of the materials in this case?
10	A. Yes, I did.
11	Q. Did you participate in the discussions
12	leading to the drafting of the stipulation?
13	A. Yes, I did.
14	Q. Do you have a statement outlining the
15	Office's position in this case?
16	A. Yes.
17	"The Office represents residential and
18	small commercial customers of Utah utilities;
19	therefore, the Office typically reviews requests for
20	USF disbursements from the perspective both of the
21	small consumer of the utility making the request, as
22	well as from the perspective of the consumers who pay
23	into the Utah Universal Service Fund.
24	"In this settlement, no state USF is being

requested, thus, the office focused its analysis from

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1	the perspective of the small consumers of Beehive
2	telecom.
3	"Based on our analysis, the Office asserts
4	that the settlement will result in just and reasonable
5	rates for the consumers we represent.
6	"Further, the Office believes that the
7	settlement is just and reasonable and result is in the
8	public interest and recommends approving by the
9	Commission."
10	THE HEARING OFFICER: Thank you, Ms. Beck.
11	Anything questions of Ms. Beck,
12	Mr. Irvine?
13	MR. IRVINE: No questions.
14	THE HEARING OFFICER: Thank you.
15	MR. JETTER: No questions from the
16	Division.
17	CROSS EXAMINATION
18	BY THE HEARING OFFICER:
19	Q. Ms. Beck, just a couple of questions for
20	you. And I'm going to circle back to what I asked
21	Mr. Duncan regarding the EAS. Do you recall his
22	response to
23	A. Yes, I do.
24	Q. I asked him not only about whether the
25	Division felt that the stipulation was consistent with



1	respect to the elimination of the EAS, but that it
2	also was I also asked him for his explanation as to
3	why the Division felt that that was appropriate.
4	Does the Office have the same view of that
5	situation regarding eliminating the EAS?
6	A. Yes, we do.
7	Q. Okay. And, as well, that it is it does
8	comply with the provisions concerning the EAS and cost
9	recovery?
10	A. Right. My understanding is the same, that
11	the underlying cost no longer exists, thus, there's
12	nothing left to recover.
13	THE HEARING OFFICER: Very good. Okay.
14	Mr. Moore, any follow-up questions?
15	MR. MOORE: No, Your Honor.
16	THE HEARING OFFICER: Okay. Thank you,
17	everyone.
18	Are there any final matters that you wish
19	to address before we go off the record today?
20	MR. IRVINE: None from the Company.
21	MR. JETTER: Nothing from the Division.
22	MR. MOORE: Nothing from the Office.
23	THE HEARING OFFICER: Thank you very much
24	for being here today. I hope you have a safe trip
25	back to your offices and a great day. Thank you.



1	I'm sorry. Ms. Beck?
2	MS. BECK: I just wondered if we were
3	still coming back at 12:00 for the public witness
4	portion.
5	THE HEARING OFFICER: Yes. Yes, we are
6	coming back at 12:00 noon for the public witness
7	portion.
8	MS. BECK: And I apologize to belabor the
9	point. Could you remind us how that was noticed? Is
10	it just whoever is here at 12:00?
11	THE HEARING OFFICER: Yes.
12	MS. BECK: Okay. Thank you.
13	THE HEARING OFFICER: Yes. I suspect if
14	the weather continues as it is, we should probably be
15	a bit flexible, you know, not wanting to bar anyone
16	who's in route, but we're not going to belabor it.
17	Okay? All right. Very good. Thank you
18	again for being here and have a nice day.
19	We're off the record.
20	(Concluded at 10:41 a.m.)
21	
22	
23	
24	
25	



## CERTIFICATE

This is to certify that the proceedings in the foregoing matter were reported by me in stenotype and thereafter transcribed into written form;

That said proceedings were taken at the time and place herein named;

I further certify that I am not of kin or otherwise associated with any of the parties of said cause of action and that I am not interested in the event thereof.



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THACKER+CO