BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of Wide Voice, LLC, for a Certificate of

Public Convenience and Necessity to Provide Resold

and Facilities-Based Local Exchange Services within the State of Utah

Docket No. 15-2572-01

HEARING PROCEEDINGS

TAKEN AT: Public Service Commission

Hearing Room 451 160 East 300 South Salt Lake City, Utah

DATE:

Wednesday, April 29, 2015

TIME:

9:03 a.m.

REPORTED BY: Scott M. Knight, RPR

50 West Broadway, Suite 900, Salt Lake City, UT 84101 801-983-2180

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1 2 3 4 5	A P P E A R A N C E ADMINISTRATIVE LAW JUDGE: FOR DIVISION OF PUBLIC UTILIT PATRICIA E. SCHMID, ESQ., ASSISTANT ATTORNEY GENERA 160 East 300 South, Fifth Floor Salt Lake City, Utah 84114	MELANIE A. REIF ΓΙΕS:
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1 PROCEEDINGS

THE HEARING OFFICER: Good morning, everyone. I'm Melanie Reif and I'm the administrative law judge for the Utah Public Service Commission. This morning we're hearing Docket 15-2572-01. This matter is entitled In the Matter of the Application of Wide Voice, LLC, for Certificate of Public Convenience and Necessity to Provide Resold and Facilities-Based Local Exchange Services within the State of Utah.

Let's begin by taking appearances, please. And let's start with those who are on the telephone with us this morning, starting with you, Mr. Roesel.

MR. ROESEL: Yes. My name is Carey Roesel. I am vice president of Technologies Management and am acting as consultant to Wide Voice, LLC.

THE HEARING OFFICER: Thank you.

MS. ERLINGSDOTTIR: And this is Erla Erlingsdottir. And I'm senior manager--

THE REPORTER: I'm having a hard time hearing her.

If it's possible to get the volume up.

THE HEARING OFFICER: Erla, could you restate what you just said and provide a spelling for your first and last names, please?

MS. ERLINGSDOTTIR: Uh-huh (Affirmative). This is Erla Erlingsdottir. First name is E-r-l-a. Last name is



1	E-r-l-i-n-g-s-d-o-t-t-i-r. And I'm senior manager of
2	telephony services for Wide Voice, LLC.
3	THE HEARING OFFICER: Okay. Thank you.
4	And Mr. Roesel, just for clarification on the
5	record, could you please let the Commission know if you are
6	intending to testify or whether you'll be calling a witness
7	this morning?
8	MR. ROESEL: I'll be calling a witness, and Erla
9	will be the witness for Wide Voice.
10	THE HEARING OFFICER: Okay. Very good.
11	Ms. Schmid.
12	MS. SCHMID: Yes. Patricia E. Schmid with the
13	Attorney General's Office on the behalf of the Division of
14	Public Utilities. With me as the Division's witness is
15	Mr. Ron Slusher.
16	THE HEARING OFFICER: Thank you very much.
17	MS. SCHMID: And could we perhaps go off the
18	record for just one
19	THE HEARING OFFICER: Yes.
20	MS. SCHMID:moment?
21	THE HEARING OFFICER: We're off the record.
22	(A discussion was held off the record.)
23	THE HEARING OFFICER: Okay. We are back on the
24	record.
25	And Mr. Roesel, I'm going to let you lead off this





1	morning. And to the extent that you intend to call
2	Ms. Erlingsdottir, II'd like to go ahead and have her
3	sworn in now.
4	So Ms. Erlingsdottir, if you would kindly raise
5	your right hand. And do you swear that the testimony you'll
6	be providing this morning is the truthwill be the truth?
7	MS. ERLINGSDOTTIR: I do.
8	THE HEARING OFFICER: Okay. Thank you very much.
9	Okay.
10	So Mr. Roesel, the floor is yours.
11	MR. ROESEL: Thank you.
12	ERLA ERLINGSDOTTIR,
13	being first duly sworn, was examined and testified as
14	follows:
15	DIRECT EXAMINATION
16	BY MR. ROESEL:
17	Q Erla, if you could just explain your
18	responsibilities with Wide Voice and your employment history
19	with them.
20	THE HEARING OFFICER: Mr. Roesel
21	THE WITNESS: I've been with Wide Voice for almost
22	a couple years now.
23	THE HEARING OFFICER: Mr
24	THE WITNESS: I handle any telephony-related work,
25	basically A to Z, from regulatory to turning up service.





1	THE HEARING OFFICER: Mr. Roesel, hang on just one
2	second, please.
3	Let's go off the record, please.
4	(A discussion was held off the record.)
5	THE HEARING OFFICER: We're back on the record.
6	And Mr. Roesel, thewe'll allow you to continue,
7	sir.
8	MS. ERLINGSDOTTIR: Thank you.
9	MR. ROESEL: Wide Voice, LLC, is a CLEC that is
10	seeking certification in a number of states, and has
11	certification in a number of states around the country. The
12	certification they're seeking today in Utah is sought for
13	competitive
14	THE REPORTER: I'm sorry.
15	THE HEARING OFFICER: Mr. Roesel
16	MR. ROESEL:and that is in the rural areas of
17	Utah not seeking authority there.
18	THE HEARING OFFICER: Mr. Roesel, I'm terribly
19	sorry
20	MR. ROESEL: I will
21	THE HEARING OFFICER:to interrupt you.
22	MR. ROESEL: Excuse me?
23	THE HEARING OFFICER: I'm terribly sorry to
24	interrupt you. The court reporter is having a difficult
25	time following you.



1 MR. ROESEL: I'm sorry. 2 THE HEARING OFFICER: And I apologize. It makes 3 it difficult when we're trying to communicate over the telephone, and I'm not always able--4 5 MR. ROESEL: Right. 6 THE HEARING OFFICER: --to get your attention. So 7 if you could slow down. 8 MR. ROESEL: I will slow it down and be more 9 clear. THE HEARING OFFICER: Yes. That would be 10 11 excellent. Thank you so much. MR. ROESEL: Thank you. I apologize. 12 THE HEARING OFFICER: No worries. 13 14 MR. ROESEL: So let me--let me start again. Wide 15 Voice, LLC, is a CLEC that is seeking certification across 16 the country. Wide Voice already has certification in over 17 thirty states, and Utah is part of this nationwide 18 expansion. Wide Voice seeks competitive telecommunications 19 authority in Utah. The geographic area will be limited to 20 the more urban areas of the state. It will not impact any of the rural areas of the state. It seeks to offer service 21 22 on a facilities basis but is not constructing facilities in 23 the state of Utah, rather, use the facilities of existing 24 providers' leases and other things and its own switches 25 outside the state to provide a variety of telecommunication



services in Utah.

To speak to the public interest, the expansion of competition in any state, we believe, is a good thing. The expansion of competitive telecommunications offerings by a variety of providers is a positive thing and only provides additional choices to consumers in Utah. We believe granting the authority of Wide Voice will further that end.

At this point, I'd like permission to call a witness from the company, Erla Erlingsdottir, to speak to her role with the company and Wide Voice's plans in Utah.

THE HEARING OFFICER: Thank you, Mr. Roesel. You may go ahead.

BY MR. ROESEL:

Q Erla, could you please describe your responsibilities with Wide Voice, LLC?

A Yes. I handle any telecom-related business for Wide Voice, anything from regulatory, 911, LNP, building the facilities, turning out facilities, anything of that nature.

Q Okay. So you are in a good position to speak to the operational aspects of Wide Voice, the expansion that Wide Voice is currently pursuing in--around the country. And you've testified as to the company's plans and competencies in other jurisdictions; is that correct?

- A That's correct.
- Q Okay. And can you speak to the services that Wide



1	Voice plans to offer in Utah?	
2	A Wide Voice is proposing to offer competitive	
3	telecommunication service, including exchange access	
4	service, in Utah. We will use our own facilities or lease	
5	facilities from third-party vendors. We will be providing	
6	voice-enabled business customers and telephony application	
7	provider service, both on a retail and a wholesale and a	
8	carrier level.	
9	Q Thanks, Erla.	
10	MR. ROESEL: At this point, Erla is available for	
11	any questions that there may be for her or for the company.	
12	THE HEARING OFFICER: Ms. Schmid, I'll let you go	
13	first.	
14	MS. SCHMID: The Division has no questions.	
15	THE HEARING OFFICER: Okay. Mr. Roesel, just a	
16	couple of questions for your witness, please.	
17	EXAMINATION	
18	BY THE HEARING OFFICER:	
19	Q Ms. Erlingsdottir, thank you for being with us	
20	this morning. And are you familiar with the application	
21	that was filed with the Commission on March 13th, 2015?	
22	A Yes.	
23	Q And have you reviewed that application and the	
24	various provisions that it contains?	



25

Α

I have.

1	Q And do you believe that the representations in		
2	that application are true and accurate?		
3	A I do.		
4	Q Are there any changes that you believe would need		
5	to be made to that application other than what has been		
6	submitted?		
7	A I think the only changes are the statement that		
8	have been approved since then.		
9	THE REPORTER: Approved what?		
10	THE HEARING OFFICER: Approved since then.		
11	BY THE HEARING OFFICER:		
12	Q And which states would those be?		
13	A Missouri recently got approved.		
14	Q Okay. All right.		
15	A And West Virginia is pending as well.		
16	Q Okay. Thank you for that clarification.		
17	And one of the important factors that we need to		
18	address this morningand Mr. Roesel touched upon this a bit		
19	in his statementbut since he wasn't actually sworn in as a		
20	witness and you're testifying in this case, do you recall		
21	what he said about the issuance of the certificate being		
22	just and reasonable and in the public interest? I think he		
23	may have just referred to the public interest.		
24	A Yeah, I think we just said a general public		
25	interest statement.		



1	Q	Okay.	
2	Α	I'm not sure what you're asking in there.	
3	Q	Well, I was just asking if you recall what he said	
4	during	his statement. And do youdo you recall what he	
5	said?		
6	Α	Yes, in general.	
7	Q	Okay. And do you agree with what he said?	
8	Α	Yes.	
9	Q	Okay.	
10	Α	Yes.	
11	Q	And is it your testimony that issuing the	
12	certific	cate, more particularly the certificate of	
13	convenience and necessity, is just and reasonable and in the		
14	public	interest?	
15	Α	Absolutely.	
16	Q	Okay. Is there anything else that you wish to add	
17	this mo	orning concernconcerning the pending application?	
18	Α	Nothing from me.	
19		THE HEARING OFFICER: Okay. Thank you very much.	
20		Mr. Roesel, just to help this move along a little	
21	bit, I a	m going to take administrative notice of the	
22	applica	ation and thein full, which was filed on March 13,	
23	2015,	along with the memorandum that was filed by the	
24	Divisio	on on April 3rd, 2015.	
25		And I'm going to turn now to the Division and let	

1	them proceed. Ms. Schmid.		
2	MS. SCHMID: Thank you. Would the Division's		
3	witness, Mr. Slusher, be sworn?		
4	THE HEARING OFFICER: Yes.		
5	Good morning, Mr. Slusher.		
6	MR. SLUSHER: Good morning.		
7	THE HEARING OFFICER: Would you raise your right		
8	hand. And do you swear the testimony you will be providing		
9	this morning will be the truth?		
10	MR. SLUSHER: Yes.		
11	THE HEARING OFFICER: Thank you.		
12	RON SLUSHER,		
13	being first duly sworn, was examined and testified as		
14	follows:		
15	EXAMINATION		
16	BY MS. SCHMID:		
17	Q Good morning. Could you please state your full		
18	name, occupation, and business address for the record?		
19	A Name is Ron Slusher. "S" as in "Sam,"		
20	l-u-s-h-e-r. My title is utility technical consultant for		
21	the Division of Utah. Address, 160 East 300 South.		
22	Q In Salt Lake City?		
23	A Salt Lake City. Heber Wells Building.		
24	Q In connection with your employment at the		
25	Division, did you review the application?		

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1	Α	Yes, I did.	
2	Q	Did you prepare the Division's memorandum filed in	
3	this do	ocket on April 3rd, 2015?	
4	Α	Yes, I did.	
5	Q	Does that memorandum still accurately represent	
6	the Division's position?		
7	Α	Yes, it does.	
8	Q	Do you adopt what is stated in that memorandum as	
9	your testimony here today?		
10	Α	Yes, I do.	
11	Q	In your opinion, and in the opinion of the	
12	Division, is approval of the application just and reasonable		
13	and in the public interest?		
14	Α	Yes, it is.	
15	Q	Thank you.	
16		MS. SCHMID: Mr. Slusher's now available for	
17	questions.		
18		THE HEARING OFFICER: Thank you.	
19	Mr. Roesel, would you like to question Mr. Slusher		
20	regarding his testimony?		
21		MR. ROESEL: I have no questions at this time.	
22	Thank you.		
23		THE HEARING OFFICER: Thank you.	
24	EXAMINATION		
25	BY TH	E HEARING OFFICER:	

1	Q Mr. Slusher, just one question for you, please.		
2	Are you aware of any concerns regarding the application		
3	that's pending?		
4	A I have not heard any.		
5	THE HEARING OFFICER: Okay. All right. Very		
6	good. Unless there's anything else that the Commission		
7	needs to consider this morning, we'll be adjourned and take		
8	the matter under consideration. Are there any questions		
9	before we go off the record?		
10	MS. SCHMID: No questions from the Division.		
11	THE HEARING OFFICER: Okay. Mr. Roesel, any		
12	questions from you, sir?		
13	MR. ROESEL: Nono, I don't.		
14	THE HEARING OFFICER: Okay. Thank you, everyone,		
15	for being here this morning. And we'll try to have this		
16	order issued just as soon as possible. Thank you. Have a		
17	good day.		
18	MR. SLUSHER: Thank you.		
19	MS. SCHMID: Thank you.		
20	THE HEARING OFFICER: We'll be off the record.		
21	(Proceedings concluded at 9:19 a.m.)		
22			
23			
24			
25			



CERTIFICATE

This is to certify that the foregoing proceedings were taken before me, SCOTT M. KNIGHT, a Registered Professional Reporter and Notary Public in and for the State of Utah, residing at South Jordan, Utah;

That the proceedings were reported by me in stenotype and thereafter caused by me to be transcribed into typewriting, and that a full, true, and correct transcription of said proceedings so taken and transcribed is set forth in the foregoing pages, inclusive.

I further certify that I am not of kin or otherwise associated with any of the parties to said cause of action, and that I am not interested in the event thereof



Scott M. Knight, RPR Utah License No. 110171-7801

