1 BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH 2 3 * * * 4 In the Matter of the Petition 5 of American Broadband & Telecommunications Company 6 for Designation as an Eligible Docket No. 15-2579-01 7 Telecommunications Carrier for the Purpose of Offering Lifeline 8 Service on a Wireless Basis 9 10 11 HEARING PROCEEDINGS PRESIDING OFFICER MELANIE REIF 12 13 TAKEN AT: Public Service Commission 14 Hearing Room 451 160 East 300 South 15 Salt Lake City, Utah 16 DATE: Tuesday, July 14, 2015 17 1:02 p.m. TIME: 18 REPORTED BY: Clark L. Edwards, CSR 19 20 21 JOB NO.: 254958 22 23 24 25

Page 2 1 APPEARANCES 2 THE HEARING OFFICER: MELANIE REIF 3 FOR DIVISION OF PUBLIC UTILITIES: 4 PATRICIA E. SCHMID, ESQ., 5 ASSISTANT ATTORNEY GENERAL 160 East 300 South, Fifth Floor Salt Lake City, Utah 84114 6 7 FOR OFFICE OF CONSUMER SERVICES: 8 ROBERT J. MOORE 9 ASSISTANT ATTORNEY GENERAL 160 East 300 South, 5th Floor 10 Salt Lake City, Utah 84114 11 FOR AMERICAN BROADBAND & TELECOMMUNICATIONS SERVICES: 12 DAVID J. SHAW, ESQ. KIRTON MCCONKIE 13 Thanksgiving Park Four 2600 West Executive Parkway, Suite 400 14 Lehi, Utah 84043 15 16 Also Present via Telephone: 17 Michael Dover National Counsel 18 American Broadband & Telecommunications Services 19 20 21 22 23 24 25

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1	Page 4 PROCEEDINGS
2	THE HEARING OFFICER: Well, good afternoon and
3	thank you for being here. I'm Melanie Reif, administrative
4	law judge for the Utah Public Service Commission.
5	And today we are hearing Docket 15-2579-01.
6	This matter is entitled, Petition of American Broadband $\&$
7	Telecommunications Company for Designation as an Eligible
8	Telecommunications Carrier in the state of Utah.
9	This hearing is scheduled to consider the
10	stipulation that was filed in this docket yesterday
11	afternoon. We'll start by taking appearances.
12	And starting with you, Mr. Shaw.
13	MR. SHAW: Thank you. David Shaw of
14	Kirton McConkie, counsel to American Broadband &
15	Telecommunications Company.
16	THE HEARING OFFICER: Thank you, Mr. Shaw.
17	And would you be so kind as to identify your
18	clients that are also on the telephone today?
19	MS. SCHMID: Yes. We have Michael Dover and we
20	also have Jeff Ansted. Jeff is the CEO and president of
21	American Broadband & Telecommunications Company.
22	Michael Dover is national counsel but is not
23	making a formal appearance here.
24	THE HEARING OFFICER: Okay. Thank you.
25	Ms. Schmid?
1	

1	Page 5 MS. SCHMID: Patricia E. Schmid with the Attorney
2	General's Office for the Division of Public Utilities.
3	THE HEARING OFFICER: Thank you.
4	MR. MOORE: Robert Moore, Attorney General's
5	Office, for the Office of Consumer Services.
6	THE HEARING OFFICER: Thank you, Mr. Moore.
7	Welcome. Mr. Shaw, I have reviewed your stipulation.
8	And the floor is yours. So, I'll let you take the lead
9	on this.
10	MR. SHAW: Thank you. First, let me convey our
11	apologies for not having filed the paper copies sooner.
12	We actually mailed them to the Commission. And somewhere
13	they got lost. So. And we had them hand delivered
14	yesterday but the electronic copies were filed last week.
15	And so we did solidify that filing yesterday.
16	THE HEARING OFFICER: Thank you, Mr. Shaw.
17	Not to worry. I reviewed them. So.
18	MR. SHAW: Perfect. And so we have reached a
19	stipulation and settlement in this matter, and we do have
20	Mr. Ansted on the phone for some additional testimony if
21	that would be okay with Your Honor. And I'd like to
22	proceed with that if that would be acceptable.
23	THE HEARING OFFICER: As you wish.
24	It's Mr. Ansted who you want to call?
25	MR. SHAW: Correct.

Page 6 THE HEARING OFFICER: Okay. 1 2 Mr. Ansted, can you hear me okay? 3 MR. ANSTED: I can. 4 THE HEARING OFFICER: Okay. Very good. 5 Mr. Ansted, I'm going to swear you in over the telephone. So, if you would kindly raise your right hand. 6 7 And do you swear that the testimony you will be 8 providing today will be the truth? 9 MR. ANSTED: Yes. 10 THE HEARING OFFICER: Thank you, sir. 11 Mr. Shaw, you may proceed. 12 JEFF ANSTED, 13 having been first duly sworn, was 14 examined and testified as follows: 15 DIRECT EXAMINATION BY MR. SHAW: 16 17 0. Thank you very much. For the record, would you please state your name 18 and business address and your position at American Broadband 19 20 & Telecommunications Company? Sure. It's Jeffrey Ansted. My business address 21 Α. is One Seagate, Suite 600, Toledo, Ohio 43699. And my 22 23 position is president and CEO. Q. And how long have you held your current positions? 24 25 A. For 13 years.

Page 7 Have you reviewed the petition for designation as 1 0. 2 an eligible telecommunications carrier in the state of Utah? 3 Α. I have. 4 0. And are you the person who signed the verification 5 of the petition? Yes. I signed it. 6 Α. Very good. What service does American Broadband 7 0. 8 propose to offer in the state of Utah? 9 We are seeking ETC designation for low-income Α. 10 lifeline service in Utah. And just to be clear, we're not seeking high cost support in any of the service areas or 11 12 at all in Utah. And we won't attempt to seek any universal service, low-income linkup services. So it's specific to 13 14 lifeline services only. 15 0. And you understand that American Broadband's federal compliance plan is also intended to apply in Utah; 16 17 correct? Α. 18 Yes. 19 Q. Thank you. And are you the person who filed 20 direct testimony on behalf of your company in this docket? 21 Α. T did. 22 Are there any corrections that ought to be made to Q. 23 that testimony? No corrections. Α. 24 25 Thank you. Could you please offer a summary of Q.

Paqe 8 why you believe it is in the public interest for American 1 2 Broadband to become an ETC in the state of Utah for the limited purpose of providing low-income lifeline support? 3 Our designation as an ETC in Utah will bring 4 Α. Yes. 5 increased competition. And we believe that any time a new competitor with unique service offerings emerges in the 6 market, it is a benefit to consumers. 7 8 We also believe that our presence in the market 9 will increase awareness of the program in Utah which we also 10 feel is a benefit to the residents of Utah. And we have consistently provided high quality 11 customer service, high quality service offerings, and high 12 quality equipment to our customers. So, again, we feel that 13 14 those are all consumer benefits for the residents of Utah 15 that qualify for this program. Thank you. And have you received or are you aware 16 0. 17 of any opposition from third parties, the public or anyone else, with respect to your designation as an ETC in the 18 state of Utah? 19 20 We haven't heard of any opposition. Α. Have you reviewed the stipulation that was entered 21 0. 22 into among American Broadband, the Division of Public 23 Utilities, and the Office of Consumer Services? Yes. We've reviewed it. 24 Α. 25 And are you aware of the additional requirements Q.

Page 9 that are imposed upon American Broadband in the stipulation 1 2 that are additional to your compliance plan? 3 Α. Yes. 4 0. Are you prepared to abide by the terms and 5 conditions of the stipulation? I'm sorry. Could you please repeat the question? 6 Α. Are you prepared to abide by the terms and 7 0. Yes. 8 conditions of the stipulation? 9 Α. We think they are acceptable, just, fair, Yes. 10 and reasonable, and we should have no problem abiding by the 11 stipulation. 12 ο. Thank you. Do you believe the stipulation to be in the public interest? 13 14 Α. We do. 15 And could you just describe your lifeline product? 0. Sure. And I'll just preface my comment with, 16 Α. 17 the power just went out in my building. So if I lose connectivity, I will try to call back in. 18 Sure. Our product offering for our lifeline 19 20 service in Utah essentially means that Utah low-income customers will have another choice among the lifeline 21 22 providers already offered service. 23 We agree, you know, that by stipulating to approval of the petition, the Division and Office can be 24 25 assured that we will provide consistent, reliable service

Page 10 to all those who qualify for it. And we will continue 1 2 to meet our customers and the Commission's expectations 3 through our continued high quality service. And again, we think this will be a benefit to 4 5 Utah consumers and definitely in the public interest. And you are aware, are you not, that in the 6 0. 7 stipulation, American Broadband has agreed to adopt any changes to the certification and verification process 8 9 developed in Docket No. 10-2528-01; is that correct? 10 Α. Yes. And we'd be prepared to adopt any changes 11 in that docket that apply to us. 12 (Discussion off the record) THE HEARING OFFICER: Mr. Ansted, could you please 13 14 repeat the last part of what you just said? 15 The court reporter did not hear you. MR. ANSTED: Yeah. I answered -- I also said that 16 17 we'd be prepared and ready to adopt any changes in that docket number that apply to us. 18 Thank you. I have no further questions 19 MR. SHAW: 20 at this time and would submit for cross-examination should there be any. 21 2.2 THE HEARING OFFICER: Thank you, Mr. Shaw. Any questions, Ms. Schmid? 23 24 CROSS-EXAMINATION 25 BY MS. SCHMID:

Page 11 Just one. And just for clarification, is it true 1 0. 2 that American Broadband is not at this time seeking Utah 3 state USF? 4 Α. I'm sorry, ma'am. 5 Could you please repeat the question? Is this any better? 6 Q. 7 Α. Yeah. That's much better. Thank you. 8 Q. Okay. I'm now extremely close to the microphone. Just for clarification, is it true that in this docket, 9 10 American Broadband is not now seeking Utah state USF? 11 That is correct. Α. 12 MS. SCHMID: Thank you. That was my only 13 question. 14 THE HEARING OFFICER: Mr, Moore? 15 MR. MOORE: No questions. 16 THE HEARING OFFICER: Thank you. 17 Ms. Schmid, thank you for your follow-up question. And I do have one other question, please. 18 19 And, Mr. Shaw, if you feel like this would be a question 20 that you can expand upon, that would be helpful, too. But specifically, I wanted to address the tribal 21 22 lands issue and what services are being provided to those 23 customers in particular. If you could just outline for the Commission what will be available. And if Mr. Ansted knows, 24 25 it would be helpful to have his testimony on the record.

Page 12 MR. SHAW: Sure. And I think that would be an 1 2 appropriate question for Mr. Ansted to the extent he feels comfortable in answering that. 3 MR. ANSTED: I'm sorry. You broke up just a bit 4 5 at the end of your statement. MR. SHAW: Yeah. Mr. Ansted --6 7 MR. ANSTED: Repeat that, please. 8 MR. SHAW: The question is, what services will be 9 available in the tribal lands? 10 MR. ANSTED: So, we intend to offer the same types of obviously high quality customer service, high quality 11 12 handset. Plans are going to be slightly different than what are offered in non-tribal areas. And we are conducting 13 14 a market study to provide our specific plans. 15 But I can tell you that we're looking at something north of a thousand minutes and or an unlimited option. 16 17 But at this time I cannot give you our specific plans 18 over the phone. 19 THE HEARING OFFICER: Mr. Ansted, I'm terribly 20 sorry, but while you were speaking, there was a little glitch and you mentioned the word option. And the word 21 22 before that we did not get clearly on our end. 23 Do you recall what you said right before that? MR. ANSTED: Yeah. I believe it was an unlimited 24 25 option.

Page 13 THE HEARING OFFICER: Okay. Okay. And as a 1 2 follow-up for you, Mr. Ansted, will you be offering or do you know whether you will be offering what is termed a basic 3 service to the tribal land customers? 4 5 MR. ANSTED: Yes, we will. 6 THE HEARING OFFICER: Okay. And could you explain 7 what that will entail? 8 MR. ANSTED: I -- I do not have our specific basic plan, but, in essence, it will be a 250-minute plan, a voice 9 10 plan, 250 texts for free every month and will include a free 11 handset, no activation charge. 12 As I mentioned, we are doing a market study. One of the things that we like to do is to make sure, and 13 14 you can see this historically by the way we've rolled out in 15 other states. We try to offer the most minutes or the most texts for free in the markets that we go into or try to 16 17 match what we deem as the best plan in every market. So I'm going to tell you that I cannot give you 18 exact plan specifications at this point as we are still 19 20 conducting our market study. 21 Thank you, Mr. Ansted. THE HEARING OFFICER: 2.2 Do you have a copy of the settlement agreement, 23 the stipulation and settlement agreement in front of you? I do. Hold on just one second. 24 MR. ANSTED: I have it here. 25

1	Page 14 THE HEARING OFFICER: Okay. Would you kindly
2	go to page five? And in particular, I want to ask you a
3	question about paragraph ten.
4	Have you found that paragraph, sir?
5	MR. ANSTED: I have.
6	THE HEARING OFFICER: Okay. So, that paragraph
7	says that American Broadband will make available four
8	different lifeline plans equivalent to 250 voice minutes
9	per month free and 250 text messages per month free after
10	application of the federal lifeline discount which is in
11	parens. And then after that it says, "in all served areas
12	except tribal lands."
13	Is that, based on your testimony just a moment ago
14	about the 250 voice minutes and the 250 text messages,
15	is that portion of the sentence that
16	MR. ANSTED: It should say non-tribal. And I'm
17	sorry. Just to clarify that, that would be our non-tribal
18	plan. I thought you were asking me specific just for the
19	state of Utah. But tribal, we would be specifically
20	offering the plans outlined in starting in the fourth
21	line down on paragraph ten.
22	THE HEARING OFFICER: Okay. Could you
23	MR. ANSTED: Tribal areas.
24	THE HEARING OFFICER: Could you clarify that
25	without reading from the document because it just wasn't

Page 15 clear to us at the Commission what the tribal land customers 1 2 would be getting. 3 MR. ANSTED: Sure. Let me just scan this really quick, and I'll see if I can give this to you in more simple 4 5 terms. (Reviewing). So, our base plan in the tribal lands, tribal lands only, would be the 4,000 minutes per month 6 7 which would include text messaging at no cost for \$34.25 8 per month obviously after you apply the federal lifeline 9 discount for tribal areas specific. That would be a free 10 plan for Utah tribal areas. 11 THE HEARING OFFICER: Okay. 12 MR. ANSTED: The mention of unlimited, we feel that's where the market is going. And we will revise our 13 plans accordingly with the Commission when and if we decide 14 15 to go that route. I hope that cleared it up. 16 THE HEARING OFFICER: Yes, Mr. Ansted. It does 17 absolutely. And I appreciate that very much. Thank you, Mr. Shaw. And, Mr. Ansted, you may 18 be -- you may be -- I assume you're going to stay on the 19 20 line. But okay. Ms. Schmid. Thank you. With me as the Division's 21 MS. SCHMID: 2.2 witness is Casey J. Coleman. May he please be sworn? 23 THE HEARING OFFICER: Yes. Good afternoon, Mr. Coleman. Thank you for being here today. And do you 24 25 swear that the testimony you are about to give will be the

Page 16 1 truth? 2 MR. COLEMAN: Yes. 3 THE HEARING OFFICER: Thank you. 4 CASEY J. COLEMAN, 5 having been first duly sworn, was examined and testified as follows: 6 DIRECT EXAMINATION 7 8 BY MS. SCHMID: Mr. Coleman, could you please state your full 9 0. 10 name, employer, position, and business address for the 11 record? 12 Α. Yeah. My name is Casey J. Coleman. I work for the State of Utah, the Division of Public Utilities. 13 14 Business address is 160 East 300 South, Salt Lake City, 15 Utah 84114. And my title is a utility technical consultant. Have you participated on behalf of the Division 16 0. in this docket? 17 Α. 18 Yes. Could you please describe your participation? 19 Q. 20 Α. I was involved in the settlement conferences that we had and also involved in reading and reviewing the 21 22 testimony and in any of the other meetings which were 23 applicable for this docket. 24 Q. And in addition, you read the application? 25 Yes, and the application. Α.

Page 17 Have you reviewed this stipulation and settlement 1 0. 2 agreement signed by the Division? 3 Α. Yes. 4 0. Do you have any comments you would like to make 5 towards that document? I just -- I believe that allowing American 6 Α. 7 Broadband to become an eligible telecommunications carrier 8 would be in the public interest and that it would be 9 beneficial for the Commission to approve the application. 10 MS. SCHMID: Thank you. Those are all my 11 questions for Mr. Coleman. He's now available. 12 THE HEARING OFFICER: Any questions, Mr. Shaw? 13 MR. SHAW: No. 14 THE HEARING OFFICER: Questions, Mr, Moore? 15 MR. MOORE: No questions. 16 THE HEARING OFFICER: Okay. Thank you. 17 Thank you for your testimony, Mr. Coleman. Mr. Moore? 18 MR. MOORE: I have with me Cheryl Murray of the 19 20 Office of Consumer Services. We'd like to have her sworn. 21 THE HEARING OFFICER: Ms. Murray, do you swear 2.2 that the testimony you are about to give will be the truth? 23 MS. MURRAY: Yes. 24 THE HEARING OFFICER: Thank you. 25 CHERYL MURRAY,

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Page 18 having been first duly sworn, was 1 examined and testified as follows: 2 DIRECT EXAMINATION 3 BY MR. MOORE: 4 5 Would you please state your name, business 0. address, and title? 6 7 Α. My name is Cheryl Murray. I'm a utility analyst for the Office of Consumer Services. And my address is 8 160 East 300 South, Salt Lake City, 84111. 9 10 Q. Did you participate in the settlement negotiation regarding American Broadband's ECT application? 11 12 Α. Yes, I did. Have you reviewed the stipulation which was the 13 0. 14 subject of today's proceedings? 15 Α. Yes. Do you have a statement you would like to offer 16 0. in support of the stipulation? 17 Α. Yes, I do. 18 Please proceed. 19 0. 20 Α. Thank you. The Office of Consumer Services is 21 responsible for assessing the impact of utility rate changes 22 and regulatory actions upon residential and small commercial 23 customers. And it is in that capacity that we have analyzed American Broadband & Telecommunication Company's request for 24 25 limited designation as an eligible telecommunication carrier

1	Page 19 for the purpose of providing lifeline service to residential
2	customers in Utah. We recognize the need for low-income
3	persons to have access to telephone service and, in general,
4	we support the ability to receive that access through
5	wireless telephone service.
6	In analyzing American Broadband's request,
7	our considerations go to both the benefits to be provided
8	to low-income customers and to the costs that will
9	the money that will be collected from telecommunications
10	customers which fund the lifeline program.
11	In order to determine whether or not the office
12	could support the company's request, we reviewed the
13	petition, testimony, and exhibits provided by the applicant
14	and we issued three sets of data requests and reviewed the
15	responses.
16	Subsequent to our review of the information
17	provided, the parties entered into a settlement stipulation.
18	And that stipulation is being presented today.
19	It incorporates conditions the Office asserts are
20	necessary to the public interest.
21	For example, development and use of a
22	Utah-specific fact sheet, payment of appropriate taxes and
23	fees, and any future requests for access to the state USF
24	requires a filing and a hearing on the matter.
25	In conclusion, in the Office's judgment, the

Page 20 settlement is just and reasonable in result and in the 1 2 public interest, and we recommend that the Commission 3 approve it. That concludes my testimony. MR. MOORE: Ms. Murray's available for 4 5 questioning. 6 THE HEARING OFFICER: Thank you. 7 Mr. Shaw, any questions? 8 MR. SHAW: No questions. THE HEARING OFFICER: Ms. Schmid? 9 10 MS. SCHMID: No questions. THE HEARING OFFICER: Okay. 11 Thank you. 12 Thank you, Ms. Murray. You may be excused. 13 Is there anyone here who has not already addressed 14 the Commission with respect to this docket? 15 (No verbal response) 16 THE HEARING OFFICER: Hearing no response, the Commission will take this matter under advisement. 17 And before going off the record, I wish to note that the 18 Commission will also take administrative notice of the 19 20 filings that have been made in this docket. 21 I won't go into all of them. It's been fairly 2.2 lengthy. But please be assured that the filings along with 23 not only the Company's responses but the Division and the Office, to the extent they have made any, will also be part 24 25 of this docket. Thank you very much for your time today

Page 21 and for those of you who provided testimony. It was very helpful. And, Mr. Shaw, thank you for having your witnesses available and for providing the clarification needed. Thank you. MR. SHAW: Thank you, Your Honor. THE HEARING OFFICER: We'll be adjourned. Thank you. Have a good day. MS. SCHMID: Thank you. MR. ANSTED: Thank you, Your Honor. (Proceedings concluded at or about 1:25 p.m.)

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1	CERTIFICATE
2	This is to certify that the foregoing proceedings
3	were taken before me, CLARK L. EDWARDS, a Certified
4	Shorthand Reporter and Notary Republic in and for the
5	State of Utah, residing at West Jordan, Utah;
б	That the proceedings were reported by me in
7	stenotype and thereafter caused by me to be transcribed
8	into typewriting, and that a full, true, and correct
9	transcription of said proceedings so taken and transcribed
10	is set forth in the foregoing pages, inclusive.
11	I further certify that I am not of kin or
12	otherwise associated with any of the parties to said cause
13	of action, and that I am not interested in the event
14	thereof.
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