

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

IN THE MATTER OF THE APPLICATION OF)
LOCAL ACCESS LLC FOR A CERTIFICATE OF) DOCKET NO. _____
PUBLIC CONVENIENCE AND NECESSITY TO)
PROVIDE FACILITIES BASED AND RESOLD)
LOCAL EXCHANGE AND ACCESS TELECOMMUNIATIONS)
SERVICES IN THE STATE OF UTAH)

I. INTRODUCTION

Local Access LLC (“Local Access” or “Applicant”), pursuant to Utah R746-349 hereby respectfully applies to the Utah Public Service Commission (the “Commission”) for authority to offer competitive local exchange service in the non rural wire centers in Utah. Local Access seeks a certificate of public convenience and necessity (“CPCN”) to provide facilities based local exchange service in the Proposed Service Area. Local Access provides wholesale telecommunications and access service to other telecommunications providers using its own network infrastructure and facilities.

II. GENERAL COMPANY INFORMATION

In support of this Application for authority to provide local exchange telecommunications services in the Proposed Service Area, Local Access states the following:

1. Local Access is a Limited Liability Company organized under the laws of Florida with its principle place of business located at 11442 Lake Butler Boulevard Windermere FL 34786. A copy of Local Access’s Certificate of

Authority to transact business in the State of Utah is attached as Exhibit A.

Local Access's Utah Business Entity Number is

2. The person to contact in regards to this filing is

Kenny Perkins

RTC Associates LLC

3075 Breckinridge Blvd Suite 425

Duluth GA 30096

Phone 678-436-5590

Email: kperkins@rtcteam.com

3. The regulatory contact person for Local Access LLC is

Kenny Perkins

RTC Associates LLC

3075 Breckinridge Blvd Suite 425

Duluth GA 30096

Phone 678-436-5590

Email: kperkins@rtcteam.com

4. The compliant contact is

Jason Ritter

11442 Lake Butler Boulevard

Windermere FL 34786

866-841-7898

III. Financial and Technical Qualifications

Local Access possess the technical and managerial ability and the necessary financial resources to provide competitive local exchange telecommunications services that will serve the public interest, convenience and necessity by providing other carriers the ability to provide telecommunications services within the state of Utah giving customers more choice in their telecommunications service provider. Attached a Exhibit B is a copy of the 2014 financial statements proving financial ability to provide services plus projected financials for the state of Utah Exhibit C. Attached as Exhibit D are the resumes of the managers and key personnel of Local Access LLC. Local Access is currently providing facilities based local exchange services in the following states: California, Delaware, Florida, Georgia, Massachusetts, Maryland, New Jersey, New York, Texas, Virginia, and Washington DC.

IV. Deposits and Bonds

Local Access does not provide retail telecommunications services to the public so it does not require customers deposits. Local Access does require a deposit in some cases for other carriers it provides wholesale services to, but that deposit requirement is based on the credit worthiness of the carrier. Local Access requests a waiver from R746-349-3(2) requiring a bond of \$100,000 as it does not provide retail telecommunications services to the public. In the event that Local Access does provide retail service, a bond will be obtained.

V. Facilities

Local Access LLC uses a combination of its own facilities and those of other CLEC's and ILEC's to provision its wholesale service. The type and location of the facilities that may be placed in Utah depends on the concentration on number of customers in Utah.

VI. Service Area and Type of Service

Local Access LLC is requesting the service area to be the same as the non rural ILEC CenturyLink/Qwest. Local Access does not intend to provide services in any area considered rural or within an area of an incumbent with less than 30,000 lines.

Local Access LLC provides wholesale telecommunications services to other CLEC's and to VOIP providers across the country. Local Access does not service retail customers currently and does not intend to service retail customers in Utah.

Local Access LLC only provides wholesale access for other CLEC's and VOIP providers to provide telecommunications service. In accordance with R746-349-3(5) Local Access will not provide operator services, directory assistance, directory listing or emergency 911 and E911 services. 911 and E911 services are the responsibility of the CLEC or VOIP provider that is purchasing services from Local Access. Local Access also does not provide IntraLATA or InterLATA message toll services, but it does provide carriers the ability to provide this services.

Once approved by this Commission, Local Access will start the process of obtaining numbering resources within the State of Utah to begin providing services.

VII. Complaints and Policies

Local Access LLC currently has no complaints or investigation of unauthorized switching (slamming) or other illegal activities nor has it had any sanction for any of these activities.

Local Access LLC does not have any written statements or policies regarding the solicitation of new customers and since it does not provide any retail local telecommunications services no policy regarding switching of Utah local services by any of its employees or agents. Local Access only provides wholesale telecommunications to other CLEC's and VOIP providers.

VIII. Conclusion

Local Access possess the technical and managerial ability and the necessary financial resources to provide competitive local exchange telecommunications services that will serve the public interest, convenience and necessity by providing other carriers the ability to provide telecommunications services within the state of Utah giving customers more choice in their telecommunications service provider.

WHEREFORE, Local Access LLC respectfully requests that the Commission issue an order approving this Application issuing a Certificate of Public Convenience and Necessity to provide local exchange telecommunications services to provide Services in the Proposed Service Area Dated this the 27th day of October, 2015

Respectfully Submitted,

/s/ Kenny Perkins
Kenny Perkins
3075 Breckinridge Blvd Suite 425
Duluth GA 30096
Phone: 678-436-5590
Email: kperkins@rtcteam.com

EXHIBIT A
CERTIFICATE OF AUTHORITY



Application for Authority to Transact Business

Local Access LLC

Exact Name of Foreign Limited Liability Company

- This limited liability company of the state or country of **FL**, hereby applies for authority to transact business in the state of Utah.
- Date of formation or organization **10/13/10** and duration period of **Perpetual**.
- The street address of the registered office in the State of Utah, and the name of the registered agent for service of process at the registered office, (the agent shall be a person residing or authorized to do business in the State of Utah).

Incorp Services, Inc.	5278 S. Pinemont Drive Suite A250	Murray	UT	84123
Registered Agent Name	Street Address	City	State	Zip
- Principal place of business:

11442 Lake Butler Blvd	Windermere	FL	34786
Street Address	City	State	Zip
- The nature of the business or purpose(s) to be conducted or promoted in Utah **VOIP Service**
- Clear indication of who is managing the company is required.
 Is this foreign limited liability company manager-managed? Yes
 If YES, you must list the name and business or residence street address of each manager.

Manager	Name	Address	City/State	Zip
	Robert Russell	11442 Lake Butler Blvd	Windermere / FL	34786
- Is this foreign limited liability company member-managed? No
 If YES, you must list the name and business or residence street address of each member.

Name	Address	City/State	Zip
- The date the limited liability company intends to first transact business in Utah: **10/01/15**

Under penalties of perjury, I declare as a manager or member with management authority of this limited liability company having authority to sign hereto, that this application for authority to transact business has been examined by me and is, to the best of my knowledge and belief, true, correct and complete.

By: **Kenny Perkins**
 Limited Liability Company Authorized Signer Signature

Kenny Perkins Power Of Attorney
 Typed Name & Title

State of Utah
 Department of Commerce
 Division of Corporations & Commercial Code

This certifies that this registration has been filed and approved on 16, September 2015 in the office of the Division and hereby issues this Certification thereof.

Kathy Berg

KATHY BERG
 Division Director

Under GRAMA (63-2-201), all registration information maintained by the Division is classified as public record. For confidentiality purposes, the business entity physical address may be provided rather than the residential or private address of any individual affiliated with the entity.

EXHIBIT B
FINANCIAL STATEMENTS

Local Access LLC
Profit & Loss
 January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
Income	918,008.28
Interest Income	10.18
Telecommunications Services	
Carrier Services	
Circuit Sales	13,314.00
DID Services	250.00
Total Carrier Services	13,564.00
Total Telecommunications Services	13,564.00
Total Income	931,582.46
Expense	
Bank Service Charges	1,215.32
CLEC State Expense	-800.00
CLEC State Fees	2,185.00
Insurance Expense	11,341.07
Network Expense	3,607.20
Professional Fees	757,207.69
Professional Services	
Consulting Services	46,504.53
Legal Fees	120,142.13
Professional Services - Other	28,677.95
Total Professional Services	195,324.61
State Certification Fees	250.00
Telephone Expense	9,583.26
Total Expense	979,914.15
Net Ordinary Income	-48,331.69
Net Income	-48,331.69

11:28 AM
10/20/15
Cash Basis

Local Access LLC
Balance Sheet
As of December 31, 2014

Dec 31, 14

ASSETS	
Current Assets	
Checking/Savings	
AT&T Deposit	10,000.00
BOA Checking	75,571.01
CHASE Bank Checking	290,187.95
CHASE Bank Savings	60,023.66
Total Checking/Savings	435,782.62
Total Current Assets	435,782.62
TOTAL ASSETS	<u>435,782.62</u>
LIABILITIES & EQUITY	
Equity	
Member Draw - Robert Russell	113,500.00
Member Equity - Neil Rosenblit	158,500.00
Member Equity - Robert Russell	267,457.09
Opening Balance Equity	170,000.00
Retained Earnings	-225,342.78
Net Income	-48,331.69
Total Equity	435,782.62
TOTAL LIABILITIES & EQUITY	<u>435,782.62</u>

EXHIBIT C
UTAH REVENUE PROJECTIONS

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Revenue (in thousands)	\$ 15	\$ 30	\$ 50	\$ 55	\$ 60

**EXHIBIT D
MANAGER RESUMES**

Robert Russell, President

Robert Russell is the President of Local Access LLC. As President, he is responsible for the overall strategic, technical, operational and financial success of Local Access LLC. His primary responsibilities involve strategic planning, enhancement of internal and customer facing technology systems and networks, and assurance that the operational and financial resources at Local Access are running in an efficient and effective manner.

Before co-founding Local Access, Mr. Russell led Draper Communications, owned by DCI Voice Solutions, as its CEO. DCI Voice Solutions offered a wide range of telecommunications services with its primary focus on domestic U.S. and international termination. Under Mr. Russell's leadership, DCI Voice Solutions expanded to having personnel in fourteen states and three countries, and its revenue grew more than 300 percent.

Prior to his appointment with DCI Voice Solutions, Mr. Russell was the CEO of Draper Communications and DelMarva Online, LLC (DMV), an Internet Service Provider (ISP). Mr. Russell led DMV from a small, local ISP servicing Salisbury, MD to become the largest privately held ISP on the east coast. Mr. Russell led the acquisition of seven other ISPs and expanded DMV's service area to encompass the entire U.S., as well as Canada and several Trust Territories.

Previous to his tenure with Draper Communication, Russell served General American Transportation Corporation (NYSE: GMT) as Group GM of Regional Operations and was responsible for their Midwest manufacturing, warehousing, JIT, and pre-assembly support facilities. Russell joined General American after graduating from the Florida State Business School in 1992.

Neil Rosenblit, CEO

An entrepreneur and visionary, Mr. Rosenblit has been involved in the start up and growth of several multi-million dollar organizations, including DCI Voice Solutions and Blitz Telecom Consulting Services, where he has held primary responsibility for sales, marketing, agent relations, client development, revenue retention, corporate affairs, and business development. Mr. Rosenblit has been in the telecommunications industry for more than fourteen years, overseeing and managing the launch of services including colocation, e-commerce applications, voice origination, voice termination, internet access, and implementation of proprietary call routing applications. Mr. Rosenblit has more than 23 years of experience in building and managing highly trained sales organizations and has extensive experience in developing and managing the sales strategy that is being deployed by Local Access which includes carrier, wholesale, and retail.

Jim Finneran, COO / CO

Mr. Finneran is the Chief Operating Officer and Compliance Officer for Local Access LLC. For the past 22 years, Mr. Finneran has been involved with the negotiation and

implementation of more than 1,000 contracts and agreements which have an aggregated value of more than \$1 billion. Mr. Finneran's contract expertise spans local, state, and federal governments, as well the private sector both in the U.S. and internationally. Mr. Finneran has also had extensive training and experience with government regulations and corporate best practices policies, therefore he holds the dual role responsibility of government compliance. Mr. Finneran is responsible for managing the firm's Subpoena Compliance Group and its multiple third-party legal firms. At various times, Mr. Finneran has lead a number of privately held businesses as a CEO, was honored as an Ernst and Young Entrepreneur of the Year, and has guided multiple firms to their listing on the Inc. 500. Mr. Finneran graduated in 1987 from Salisbury University with a degree in Information Technology

Jim Hudson – CTO

As Chief Technology Officer, Mr. Hudson is responsible for software development of all back-office systems, including billing, order management, quoting, invoice tracking, provisioning, inventory, and workflow. In addition, he oversees network management systems and internal IT infrastructure. Mr. Hudson has more than 15 years of experience in information technology, including software implementation, programming, client server network architecture and design, LAN/WAN configuration and management, and hardware implementation and management

Prior to joining Local Access, Mr. Hudson oversaw the development of the Blitz Telecom Consulting VoIP network and was responsible for managing more than a billion minutes of local voice calls nationwide each month. Mr. Hudson developed and deployed multiple internal monitoring systems overseeing the firm's Network Operations Center and personnel, managing vendor relations, outsourcing, and software services division.

Mr. Hudson joined Draper Communications in 1999 as the Director of Web Services. Hudson managed the hosting and programming divisions of Draper's DelMarVa Online ISP before assuming the role of CTO at Draper's subsidiary DCI Voice Solutions in 2005. At DCI, Mr. Hudson was responsible for running the company's engineering and support departments, managing domestic and international termination vendors, deploying VoIP origination services, and developing technology strategies to augment the product line.

Prior to his tenure with DCI, Mr. Hudson worked at Marriott International (NYSE: MAR) as a data integrity specialist focusing on business continuity. Hudson graduated *summa cum laude* from Salisbury University with two bachelors degrees, one in 1994 in History and English and another in 1996 in Communications. He also attended graduate school at University of Maryland.

Patrick Ferguson - CIO

Patrick Ferguson is the Chief Information Officer for Local Access LLC. As CIO, he is responsible for the overall network operations, engineering, network planning, facilities, and strategic and operational technology resources. For the last 17 years, Mr. Ferguson has been in the network and telecommunications industry providing design, technical, procurement and project management for small, medium, and large-scale TCP/IP based networks, VoIP networks, and local and long distance networks.

Prior to joining Local Access LLC, Mr. Ferguson designed and managed Blitz Telecom Consulting's VoIP local exchange service. Mr. Ferguson oversaw the growth of the Blitz telecom service where it became one of the largest local access services in the U.S.

Prior to working with Blitz Telecom Consulting, Mr. Ferguson was responsible for deploying the infrastructure and software systems for DCI Voice Solutions, including multiple locations in the U.S. and U.K. DCI Voice Solutions operated various switching platforms, including both traditional TDM (Nortel DMS-GSP) as well as NG VoIP switches. He was responsible for all of the design and building of DCI Voice Solutions voice and data networking technologies and infrastructure.

In 1995, Mr. Ferguson joined Delmarva Online, LLC as a Unix System Administrator, and he was quickly promoted to the Senior System Administrator role, where he managed the complete design and development of a large national ISP. While at Delmarva Online, LLC Mr. Ferguson assumed the role of Network Operations Manager, as well as continuing to oversee the ISP IT infrastructure, where he was tasked with the design and technical operations of their large-scale broadband TCP/IP network.

Mr. Ferguson has several certifications, including Cisco CCENT, CCNA, and CCDA, as well as Innovatia Nortel DMS certifications.