

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application)	
of PacifiCorp for Approval)	Docket No. 03-035-14
of an IRP Based Avoided Cost)	
Methodology for QF Projects)	Direct Testimony of
Larger than 1 Megawatt)	Bruce W. Griswold
)	

May 2005

1 **Q. Please state your name, business address and position with PacifiCorp dba Utah**
2 **Power & Light Company (the Company).**

3 A. My name is Bruce W. Griswold. My business address is 825 N. E. Multnomah, Suite
4 600, Portland, Oregon 97232. I am a Manager in the Origination section of the
5 Company's Commercial and Trading Department.

6 **Qualifications**

7 **Q. Please briefly describe your education and business experience.**

8 A. I have a B.S. and M.S. degree in Agricultural Engineering from Montana State and
9 Oregon State, respectively. I have been employed with PacifiCorp over eighteen
10 years in various positions of responsibility in retail energy services, engineering,
11 marketing and wholesale energy services. I have also worked in private industry and
12 with an environmental firm as a project engineer. I currently work in the Commercial
13 and Trading Business unit of PacifiCorp. My responsibilities are wholesale,
14 qualifying facility and large retail transactions including the negotiation and
15 management of the non-tariff power supply and resource acquisition agreements with
16 PacifiCorp's largest retail customers.

17 **Q. Have you previously appeared in any regulatory proceedings?**

18 A. Yes. I have appeared in proceedings in Utah and Idaho.

19 **Purpose of Testimony**

20 **Q. What is the purpose of your testimony?**

21 A. The purpose of my testimony is to provide the Commission with an overview of the
22 Company's case, to discuss the way the avoided cost prices discussed by Company
23 witness Duvall are utilized in the calculation of prices for individual qualifying

24 facilities (“QFs”) from 3 to 99 MW, to describe the Company’s proposal for
25 purchases from QFs 100 MWs or larger in size and to address renewable QF issues.

26 **Q. Please provide an overview of the background of this proceeding.**

27 A. Since 2002, the parties have participated in working groups, task forces and litigated
28 cases in an effort to identify and resolve avoided cost, contract, accounting and related
29 issues regarding purchases from QFs. While that effort led to a better understanding
30 of the issues by the parties, and resulted in a stipulation which provided the basis for
31 several hundred MWs of new QF development, ultimately parties were unable to
32 reach consensus on the QF issues, including a preferred avoided cost method to
33 recommend to the Commission. As a result, there was a need, as the Commission
34 recognized in its April 1, 2005 Order in this docket, for the Commission to initiate
35 this proceeding to provide direction on QF issues.

36 **Q. What is the Company’s position regarding the methodology that should be
37 adopted by the Commission for determining avoided costs?**

38 A. The Company’s preferred method for determining avoided costs for QFs from 3 to 99
39 MWs is the differential revenue requirement (“DRR”) methodology, as described in
40 Mr. Duvall’s testimony, with adjustments based on QF project-specific
41 characteristics. For very large QFs, those 100 MW or greater in size, that are
42 requesting a contract term greater than ten (10) years, the Company proposes to use
43 the competitive bidding process adopted in the Energy Resource Procurement Act,
44 U.C.A. §54-17-101 et seq., (the “Act”). If those QFs want to receive a capacity
45 payment, they would have to be the winning bidder in the competitive bidding process
46 established by the Act. If the QF doesn’t want a capacity payment, or is unsuccessful

47 in the bidding process, it would still receive energy payments calculated using the
48 GRID model and based on its operating characteristics.

49 **Q. Has the Company's position on the appropriate avoided cost standard changed**
50 **during this multi-year process?**

51 **A.** No. The Company has supported and continues to support the "ratepayer
52 indifference" standard as a principal consideration in developing an avoided cost
53 methodology.

54 **Q. You mentioned adjustments for individual QF projects based on their specific**
55 **operating characteristics, what adjustments should be considered?**

56 **A.** My direct testimony in Docket 03-035-14 outlined a number of QF project specific
57 adjustments to be considered when finalizing the avoided cost prices. These factors
58 include:

59 a. *The type of power being delivered to the utility by the QF project.* One of the
60 key factors affecting the prices paid to the QF is the type of power delivered to
61 PacifiCorp. Rates for purchases should reflect the duration and firmness of
62 the energy and capacity provided. When the QF has contractually committed
63 to make capacity and energy available on a firm basis, the QF is entitled to
64 capacity and energy payments that reflect the energy and capacity costs it
65 allows the Company to avoid. If the QF will only agree to make power
66 available on a non-firm basis, it is entitled to only an energy payment. This
67 means, in instances where the QF decides when the Company is to receive
68 energy, the Company is unable to count on the QF for planning purposes.
69 Under the proposed DRR methodology using the GRID model, the energy

70 price will reflect whether or not the QF will provide operating reserves. If it
71 does not, the energy price will be discounted, in the model, to reflect the cost
72 that the source control area incurs for carrying operating reserves as a control
73 area obligation.

74 b. *The QF's availability during daily and seasonal peak periods.* The
75 Company's standard avoided cost prices assume that energy and capacity from
76 a QF will be available during the Company's daily and seasonal peak periods.
77 If the large QF cannot or will not commit to provide energy and capacity
78 during peak periods, then no capacity payments should be made to the QF
79 project for those months when the QF is not providing capacity and energy
80 during the peak periods.

81 c. *The ability of the utility to dispatch the QF.* The ability of a utility to schedule
82 or dispatch QF generation on demand (as the avoided resources described in
83 Mr. Duvall's testimony would allow the utility to do) is a key consideration
84 that should be taken into account when establishing project specific avoided
85 costs. Any QF that offers to sell PacifiCorp capacity and energy must meet
86 the availability of the avoided resource to receive the full avoided costs
87 including a capacity payment. For example, in the May 2004 Stipulation, the
88 QF project had to meet a monthly availability of eighty-five (85) percent to
89 receive a monthly capacity payment. If the QF does not achieve the 85% then
90 they would not receive a capacity payment in that month. The proposed GRID
91 model has the capability to model the specific QF project as a dispatchable or
92 must-run generation plant; therefore this factor is incorporated into the GRID

93 model as opposed to being an adjustment outside the model. Adherence to
94 meeting its proposed availability would be based on actual measured output of
95 the QF each month and the power purchase agreement would include terms
96 and conditions for non-performance. Since this analysis is resource specific, it
97 can only be applied on a case by case basis.

98 d. *The reliability of the QF.* The specific rates paid to the QF should be adjusted
99 to reflect the actual, or valid operator estimate, of the facility's operating
100 reliability and capacity production capability (such as due to heat rate or
101 capacity degradation over time) as compared to the avoided resource. This
102 adjustment is an adjustment to the standard avoided cost capacity payment
103 because it affects the extent to which PacifiCorp can rely on the QF resource
104 for planning purposes.

105 e. *The type of generation technology and fuel source.* The type of generation
106 and fuel source can also affect avoided cost prices. For example, wind
107 resources are dependent upon wind for fuel and therefore considered an
108 intermittent resource. I will discuss factors associated with wind later in my
109 testimony.

110 These factors were applied to the QF power purchase agreements that were signed
111 under the May 2004 Stipulation Order and the Company proposes to continue to
112 apply these factors for purchases from QFs in the future.

113 **Q. Are there additional factors that should be considered with the proposed DRR**
114 **methodology in determining final avoided cost prices for a QF over 3MW?**

115 A. Yes. As the Company's witnesses originally testified in Docket 03-035-14, there are
116 accounting standards that should be considered in determining the avoided cost price
117 for an individual QF. These applicable accounting standards are based on Emerging
118 Issues Task Force ("EITF") 01-08, *Determining Whether an Arrangement Contains a*
119 *Lease*, and Financial Accounting Standard ("FAS") 13, *Accounting for Leases*. EITF
120 01-08 addresses an issue commonly known as "off balance sheet financing." Under
121 EITF 01-08, the Company is required to review contracts executed or modified after
122 July 1, 2003 to determine whether or not they contain a lease. If it is determined that
123 a lease exists, the EITF 01-08 states that an evaluation must be performed under FAS
124 13 to determine if the lease is capital or operating. If, after reviewing the contract
125 under the FAS 13 criteria, it is designated to be a capital lease then PacifiCorp would
126 be required to record the contract as debt on its balance sheet with a corresponding
127 capital lease asset on the balance sheet. The additional debt may result in an adverse
128 impact on the Company's credit quality which in turn could impose additional costs
129 on the Company and therefore its customers. In addition, to offset the additional debt
130 on the balance sheet and return the Company's debt/equity ratio to the ratio that
131 existed prior to the contract, the Company would have to infuse equity. Equity has a
132 cost and if the cost associated with the added debt is not taken into account then the
133 indifference standard is not met. Since these debt calculations must be done on an
134 agreement by agreement basis, it is appropriate for the implicit debt cost to be
135 addressed separately from the avoided cost pricing process and included in the power
136 purchase agreement as a monthly line-item adjustment to the QF payment. Currently,

137 all QF power purchase agreements regardless of size go through a screening process
138 to determine if the accounting standards apply.

139 **Q. If EITF 01-08 does not result in debt being added directly to PacifiCorp's**
140 **balance sheet, do credit rating agencies consider contractual resources as debt-**
141 **like?**

142 A. Yes. Major credit rating agencies and other members of the financial community
143 view contractual resources as being debt-like and, as a result, will impute or infer debt
144 on the purchaser's financial statements. These adjustments will then be used in ratio
145 calculations and for ratings purposes. As in the case of debt being added directly to
146 PacifiCorp's balance sheet, equity must be infused in order to offset the effects of this
147 inferred debt. Likewise, this equity has a cost associated with it. PacifiCorp needs to
148 take this cost into account when considering QF agreements. Company witnesses
149 Larson and Shah discuss the accounting issues and the impact to the Company in
150 greater detail in their testimony.

151 **Q. Please comment on any contractual issues with QFs from 3 to 99 MWs.**

152 A. The Company is relying on the QF resource to serve its network load and as such the
153 contract should contain other payment adjustments to address the contractual
154 arrangement between PacifiCorp and the QF project. Under PURPA regulations,
155 there are a number of issues that affect the overall payment for purchases from QFs
156 that may be reflected in the non-price provisions of the contract with the QF. These
157 adjustments are mainly for non-compliance with meeting agreed milestones such as
158 the commercial operation date, credit and security requirements in the event of project
159 default, and performance variance from scheduled power deliveries. PacifiCorp feels

160 that these issues are adequately captured in the power purchase agreement template
161 that the Company utilizes for QF agreements from 3 to 99 MWs. In fact, the
162 Company has completed four (4) QF contracts under the Stipulation Order containing
163 provisions that address these issues as they apply to the specific QF project.

164 **RENEWABLE ISSUES**

165 **Q. What are Green Tags?**

166 A. A “Green Tag” has been defined to represent the separable bundle of non-energy
167 attributes (environmental, economic and social) associated with the generation of
168 renewable power. Green Tags are also called green tickets, renewable certificates,
169 and Renewable Electricity Certificates or Credits (“RECs”). Green Tags are generally
170 sold separately from their associated energy or as bundled products in wholesale
171 markets. The definition of what constitutes a valid Green Tag or REC is expected to
172 be defined on a state by state basis. In retail markets, they may be sold separately as
173 an independent “product” and/or may be combined with energy to provide a
174 renewable product. Green Tags are also used as a tool to measure and track
175 renewable generation for states that are required to demonstrate compliance with state
176 mandates and other energy programs such as Renewable Portfolio Standards (“RPS”).

177 **Q. How are Green Tags associated with renewable QF projects?**

178 A. Green Tags associated with the energy generated are an inherent part of a renewable
179 QF. If a resource project is developed and deemed to be a renewable resource, it has
180 the attributes that allow it to declare Green Tags associated with the project. If the
181 renewable project then certifies with FERC as a QF, because it meets the PURPA
182 standards, then it becomes a renewable QF with Green Tags. Those Green Tags may

183 or may not have value depending on the State's definition of what constitutes a valid
184 Green Tag or REC.

185 **Q. What is FERC's view on Green Tags?**

186 A. FERC held in an Order in late 2003 that Green Tags or RECs were a recent
187 development by the states and that determination of the control and ownership of a
188 QF's Green Tags should be made by the individual state.

189 **Q. What is the Company's position on Green Tag ownership?**

190 A. The Company believes that its ratepayers are paying for the delivered capacity and
191 associated energy from all PURPA contracts, renewable or not and therefore are the
192 ultimate end-use customer of the Green Tags from renewable QF projects. Therefore,
193 in the Company's view, the Green Tags are the property of the ratepayers through the
194 vehicle of the power purchase agreement between the QF and the Company and the
195 QF facility owner should not have the right to sell the Green Tags during the term of
196 the power purchase agreement. In the event the QF contract ends or is terminated, the
197 Green Tags revert to the QF project until the QF developer sells or transfers the Green
198 Tags to another purchaser. Phrased differently, for any QF project over three (3) MW
199 in Utah, the Company would retain the Green Tags for the benefit of the Company's
200 ratepayers without any additional payment when it buys power from the QF resource.
201 California, which is the only state in the Company's service territory that has decided
202 the ownership issue, also takes the position that Green Tags associated with QF
203 facilities are transferred to the utility with the obligation to purchase the QF power.

204 **Q. What factors should be considered in determining the avoided cost price paid to**
205 **an individual renewable QF project?**

206 A. The factors I discussed above with respect to QFs generally also apply to renewable
207 QF projects. For example, with respect to a wind project, performance is based on
208 mechanical turbine availability as well as wind performance (speed and variability).
209 The probability that the wind resource may not be available when needed to meet
210 peak load is significant. As a result, a separate calculation of planning reserve
211 contribution is required and should reflect the variability of wind generation during
212 the system peak. Several factors drive the measure of wind's capacity contribution to
213 PacifiCorp's system. The first of these factors is site performance. For example,
214 wind speed and duration are characteristics which directly impact site generation and
215 the capacity factor of a particular wind site. Second, seasonal and time-of-day
216 patterns determine wind contribution during peak hours. Third, the composition of
217 the existing resource mix as well as volatility in system loads and resources affect
218 how wind's capacity contributes to the Company's system.

219 **Q. How should the avoided cost for an intermittent resource such as wind QF be**
220 **determined?**

221 A. As a result of the May 2004 Stipulation Order, the Company agreed to participate in a
222 renewable QF sub-task force of the Large QF Task Force. As an active participant in
223 that sub-taskforce, the Company prepared and distributed in January 2005, an
224 adjustment procedure for calculating the project avoided cost, which I have attached
225 as Exhibit UP&L _____(BWG-1) and a spreadsheet example, which I have attached
226 as Exhibit UP&L _____(BWG-2) for a generic wind project. At the time that the
227 procedure and examples were prepared for the sub-taskforce, the avoided cost
228 methodology for QFs over 3MW had not been determined and therefore the Company

229 used Schedule 37 published prices to illustrate the adjustments for a wind resource.
230 Nevertheless, the procedure and examples outline the adjustments and how they
231 would be made to the DRR avoided cost prices to determine the specific prices for a
232 wind QF project.

233 **Q. How should capacity payments be determined and structured for wind QF**
234 **projects?**

235 A. Under the Company's proposal, the Company will pay twenty (20) percent of the
236 avoided capacity costs as determined using the Commission approved avoided cost
237 methodology for QF projects over 3 MW. This position is consistent with the
238 Commission determination in the Schedule 37 docket for wind QF projects up to 3
239 MW. The twenty percent capacity payment covers capacity only and does not include
240 other costs or adjustments. The Company proposes that a wind QF resource receive a
241 volumetric price structured as on-peak and off-peak prices where the 20% capacity
242 payment would be included only within on-peak hours. In order for the wind QF to
243 receive the full 20% capacity payment in the on-peak energy price, it would need to
244 maintain a 35% wind capacity factor. A 35% wind capacity factor was selected as a
245 reasonable estimate of the annual on-peak capacity factor of a proxy wind resource.
246 A wind plant is "fueled" by the wind, which blows steadily sometimes and not at all
247 other times. While utility-scale wind turbines are now designed to operate 65% to
248 80% of the time, they often run at less than full capacity. Therefore, a wind capacity
249 factor of 25% to 40% is not uncommon and this range has been documented
250 throughout the wind industry. Therefore, a wind resource that maintained a 35%
251 annual on-peak capacity factor would get exactly a 20% capacity payment. A

252 resource that demonstrates it historically generates above 35% on-peak would get
253 more than 20% and a resource that generates below 35% would get less.

254 **Q. What other adjustments or factors are appropriate for consideration in pricing**
255 **for wind QF projects?**

256 A. There are a number of other adjustments and factors that need to be considered for
257 wind QF projects that I will now explain. The first is wind integration costs.
258 Avoided costs need to be reduced by the Company's cost to integrate the wind energy
259 delivered into its system. Because of the implications for reliability and the
260 Company's role as control area service provider, the Company undertook to define
261 methods of assessing and estimating wind integration costs given the characteristics
262 of the Company's control areas. These costs include the cost of holding incremental
263 operating reserves to accommodate wind generation on the system, and the expected
264 higher operating costs due to the variable and relatively uncontrollable nature of wind
265 generation. A second factor is the extent to which the wind resource is "firmed-up."
266 In order to receive full avoided costs, a QF resource must provide firm service
267 equivalent to the avoided resource. In the case of a wind resource, that would require
268 firming of the resource by the developer using, for example, something like the BPA
269 wind firming

270 **Q. Is a renewable QF project subject to the same contractual obligations as any**
271 **other QF project?**

272 A. Yes. As the PURPA regulations note, there are a number of issues that affect the
273 overall payment for purchases from QFs that are reflected in the non-price provisions
274 of the contract with the QF. A QF contract should contain other cost adjustments to

275 address the specific contractual arrangement between PacifiCorp and the QF project.
276 These adjustments are mainly for non-compliance, credit requirements, insurance, and
277 performance variance. The renewable QF is also subject to the same accounting
278 treatment as has been described by Messrs. Larson and Shah in their testimony and
279 credit rating agencies still view the QF contract as debt like.

280 **QF Projects 100 MW or Greater**

281 **Q. How does the Company propose to determine prices for QFs 100 MW or larger**
282 **that are requesting a contract term of ten years or longer?**

283 A. As I mentioned earlier, under the Company's proposal, the terms, conditions and price
284 for capacity purchases from QFs of 100 megawatts or greater with contract terms of
285 ten years or longer would be determined by the all source competitive bidding process
286 established under the Act. In order to be eligible for a capacity payment, the QF
287 would be required to submit a proposal in that competitive bidding process and any
288 contract for purchases of capacity from the QF would be contingent upon selection of
289 the QF as the winning bidder in that process. PacifiCorp would not be required to
290 accept offers for QF capacity that were made outside of the bidding process, or from
291 QFs that were not selected through the competitive bidding process. However,
292 PacifiCorp would be required to accept offers for QF energy at prices determined
293 using the GRID model, as described in Mr. Duvall's testimony.

294 **Q. Why is the Company proposing that the Act's competitive bidding process be**
295 **used to determine the terms, conditions and prices for capacity purchases from**
296 **this category of large QFs?**

297 A. I will mention only three reasons. The first is that competitive bidding is the method
298 recognized under Utah Code Ann. § 54-12-2 (2) for determining the rates, terms and
299 conditions for purchases from QFs and, since the Commission is now preparing to
300 implement, pursuant to the Act, a bidding process for resource acquisition, it is time
301 to apply that bidding process to purchases from QFs.

302 A second reason is that a competitive bidding approach would provide the
303 Commission, the customers, the Company and QF developers with the best available
304 determination of the Company's "avoided costs" and, as a result, would best meet the
305 ratepayer indifference standard. Administratively determined avoided costs have
306 become, in this and other jurisdictions, a seemingly endless debate over what
307 resources can actually be avoided by the utility and, as Mr. Collins recently testified,
308 have not always resulted in rates that meet the ratepayer indifference standard. Under
309 a competitive bidding approach, that debate would be replaced by a process in which
310 avoided costs would be determined directly and simply from the bid submitted by the
311 winning supplier. In addition, because bidding provides, especially under the
312 framework created by the Act, a mechanism for identifying potential alternative
313 sources of supply, it would increase the chances that the Company's resource needs
314 would be met by the more efficient and reliable supplier, thus increasing the chances
315 of meeting the ratepayer indifference standard.

316 A third reason is that the failure to require those large long-term QFs to participate in
317 the Act's bidding process could effectively cripple that process. Under the Act, the
318 Company is required to use a Commission monitored competitive bidding process to
319 acquire significant energy resources. In the context of a power purchase agreement, a

320 significant energy resource is defined as a contract with a term of ten or more years
321 and not less than 100 MW. Based on that legislative requirement, the Company is
322 currently planning to issue, by September 2005, an RFP seeking an additional 525
323 MWs of resources. As the Commission knows, two of the disappointed bidders from
324 the last RFP (2003-A), with a combined total of approximately 900 MWs of
325 uncontracted capacity, have declared themselves to be QFs. If those QFs were
326 allowed to proceed outside the bid process, they alone would eliminate,
327 hypothetically, the need for the bid process. Under those circumstances, it is difficult
328 to see how the Company could use the Act's bidding process as a viable resource
329 acquisition method.

330

331 **Introduction of Witnesses**

332 **Q. Please list the other Company witnesses providing testimony in this docket and**
333 **provide a brief description of their subject matter.**

334 A. The other Company witnesses providing direct testimony are:

335 **Gregory N. Duvall**, Managing Director, Planning Major Projects, presents
336 PacifiCorp's proposed avoided cost methodology for QFs from 3 to 99 megawatts.

337 **Matthew S. Larson**, Principle Consultant, Commercial & Trading, will explain the
338 impact on the Company's financial statements of power purchase agreements with
339 QFs as a result of accounting standards.

340 **Mahendra B. Shah**, Director, Treasury, discusses the accounting standard and rating
341 agency related additional costs imposed on the Company and its customers as a result
342 of power purchase agreements with QFs.

343 **Q. Does this conclude your testimony?**

344 **A. Yes it does.**