

1 **Q. Please state your name and business address for the record.**

2 A. My name is Andrea Coon. My business address is 160 E. 300 S. SLC, UT.

3 **Q. For which party will you be offering testimony in this case?**

4 A. I will be offering testimony on behalf of the Utah Division of Public Utilities.

5 **Q. What is your position and duties with the Division of Public Utilities?**

6 A. I am a Utility Analyst for the Division of Public Utilities. As such, my duties  
7 include investigating utility cases that come before the Public Service  
8 Commission. I primarily focus on cases involving PacifiCorp.

9 **Q. Have you conducted an investigation and analysis of the testimony  
10 presented in this case?**

11 A. I have. I will present my results below. I have generally organized my  
12 testimony in the following order: contract length, rates for given terms and  
13 conditions, and other contract issues.

14 **Q. US Mag has proposed a ten-year contract. What is the Division's position  
15 on this matter?**

16 A. The Division is extremely uncomfortable with the idea of such a long-term  
17 contract. In previous reports, Division personnel have suggested that for  
18 special contracts terms no longer than five years are appropriate, with five  
19 years being the longest acceptable term.<sup>1</sup> The Division believes that this is  
20 still a good policy to follow. Conditions that affect the costs associated with  
21 serving a customer as well as the values associated with any interruptible or  
22 other services that the customer provides can change rapidly. Over a term of  
23 more than five years, the risk that these changes could become adverse to

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<sup>1</sup> See the "Report of the Special Contracts Task Force to the Utah PSC," December 17, 1999.

1 other ratepayers increases to an undesirable level. The Division, therefore,  
2 supports a contract term of no longer than five years.

3 **Q. US Mag proposes that a new contract reflect considerations similar to**  
4 **those given in 1968. What is the Division's position on this matter?**

5 A. The Division is in favor of a contract that would reflect US Mag's lower cost  
6 of service relative to the average large industrial customer (Schedule 9) as  
7 well as reflect any benefits that come from US Mag's ability to offer  
8 additional services such as reserves and/or interruptibility. That being said, the  
9 Division also recommends that the contract rate cover the costs associated  
10 with serving US Mag's load.

11 **Q. US Mag has proposed that its beginning rate for service under a new**  
12 **contract remain at its current level of \$21/MWH. What is the Division's**  
13 **position on this proposal?**

14 A. The Division believes that a \$21/MWH rate is insufficient to cover US Mag's  
15 cost of service under any scenario shown to Division personnel to date,  
16 including that set forth by Mr. Swenson in supplemental direct testimony.  
17 Therefore, the Division believes that the rate at which US Mag is provided  
18 electrical service should be higher than its current rate.

19 **Q. Has the Division analyzed the available information and derived a cost**  
20 **compensatory rate?**

21 A. Yes. The Division has examined several methods that could be used to find a  
22 cost compensatory rate for US Mag, given the proposed interruption schedule  
23 as well as the proposed reserve availability. US Mag has proposed changing

1 the interruption schedule from that ordered for summer 2003-2004. In order to  
2 have a benchmark to follow, I have also calculated the rate for US Mag based  
3 upon the interruption in its current contract. After showing the various  
4 interruptible options, I will end with a rate for firm service to serve as  
5 illustration for the various reductions associated with interruptible service.

6 In order to determine the rate justified under current conditions of  
7 interruption, I examined the final PacifiCorp cost of service study for the last  
8 rate case (after application of the stipulated \$65 million increase), Docket 02-  
9 035-02. Using the final COS, the cost associated with serving US Mag was  
10 approximately \$14.57 million for the 498,000 MWhs of the test year  
11 (\$29.25/MWH). To check for consistency, I compared it to the cost of service  
12 study that has been filed for PacifiCorp in the current rate case, docket 04-  
13 035-42. Using the 6.91% earned return information the COS in 04-035-42  
14 shows a projected cost of \$18,535,318 for the 635,700 MWhs of the  
15 forecasted test year or \$29.16/MWH. (See Attachment 1) Comparing to the  
16 target return of 8.73% increases the projected cost of service to \$19,669,879  
17 or \$30.94/MWH. (See Attachment 2) Actual data from 2003 showed that US  
18 Mag's load had increased as actual usage (not including interruption hours)  
19 was 572,571 MWH. Discussion with US Mag indicates that their expected  
20 load will increase to approximately 105 MW by the end of the test period,  
21 which is consistent with a higher number of MWH in the projected COS.  
22 Therefore, comparing the 2003 COS with the requested increase in the

1 projected 2005-6 COS gives an increase of about 5.78% which is not  
2 inconsistent given the requested rate increase.

3 Using this interruption pattern as a beginning point, I then deducted the  
4 value associated with US Mag providing operating reserves to PacifiCorp at  
5 all other hours during the year. PacifiCorp's model showed this value to be  
6 \$1.54/kw month, which translates to approximately \$3.17/MWH based on a  
7 load of 85 MW and a five-year agreement. (See Confidential Attachment 3)  
8 Using the 2003 data provides a final rate to US Mag of \$26.08/MWH  
9 (\$29.25-3.17). Using the forecasted data provides a final rate to US Mag of  
10 \$27.77/MWH (\$30.94-3.17). This gives a range for this interruption pattern of  
11 \$26.08 to 27.77/MWH.

12 Next, I derived a rate for US Mag based upon their proposed terms of  
13 interruption, which were 4 hours per day, Monday through Friday (no  
14 holidays), during the months of July and August. In order to derive this rate, I  
15 reran the final 2003 COS model, adding back in estimated hours during June  
16 and September. This gave an estimated cost of \$15,351,154 when looking at  
17 the 7.03% earned return, (See Attachment 4) but it also increased the number  
18 of MWHs in the test year to an estimated 515,934, which would mean that the  
19 appropriate rate would be \$29.75/MWH.<sup>2</sup>

20 Next I reran the forecasted 2005 COS using the new interruption  
21 assumptions.<sup>3</sup> This gave me an estimated cost of \$20,724,664, (See  
22 Attachment 5) but it also increased the number of MWHs in the test year to an

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<sup>2</sup> This number is meant to be an estimate only. Only the demand and energy factors were changed when the COS model was rerun.

<sup>3</sup> Again, this number is an estimate based on altered demand and energy factors only.

1 estimated 656,853, (See Attachment 6) which would mean that the appropriate  
2 rate would be \$31.55/MWH. US Mag also proposed providing reserves to  
3 PacifiCorp. Based upon the PacifiCorp model, the additional discount  
4 associated with providing reserves for all by two months, four weekday hours,  
5 would be \$1.57/KWm or \$3.22/MWh, for a load of 85 MW and a five-year  
6 agreement. (See Confidential Attachment 7) In addition, US Mag proposed  
7 interruption during June and September only on days where the temperature  
8 reached or exceeded 100 degrees. The Division has not yet received the data  
9 requested that would allow for accurate valuation of this additional service.

10 Firm service to US Mag would enable US Mag to offer PacifiCorp  
11 reserves in all hours. The COS for 04-035-42 puts the forecasted cost for  
12 providing firm service to US Mag at \$22,754,265 for 678,604 MWH or  
13 \$33.53/MWH given the 6.91% earned rate of return. (See Attachments 8 and  
14 9) The requested increase to an 8.73% rate of return would yield a cost of  
15 \$24,266,304 or \$35.76/MWH. (See Attachment 10) Subtracting the value for  
16 the reserves, derived as \$1.65/KWm or \$3.39/MWH (See Confidential  
17 Attachment 11) based on an 85 MW average load and a 5-year contract term  
18 provides US Mag with a rate of \$30.53/MWH for firm service based upon the  
19 6.91% earned rate of return.

20 **Q. Both PacifiCorp and US Mag filed supplemental direct testimony on**  
21 **October 13<sup>th</sup>. Did this testimony contain any additional rate or pricing**  
22 **information or value producing offers?**

1       A.     Yes it did. I will begin by outlining what I understand to be the changes  
2             proposed in the testimony of Mr. Swenson. On page 2, lines 9-16, Mr.  
3             Swenson proposes interruptions in December and January, in addition to the  
4             previously proposed interruptions in June through September. He also altered  
5             the conditions under which US Mag would be interrupted in the  
6             aforementioned months by tying the interruption to the average mean historic  
7             temperature for the months of June, September, December, and January. Mr.  
8             Swenson believes that this would enable US Mag to “miss” 6 of the system  
9             coincident peaks (CPs) rather than the four under the current contract. Due to  
10            this new proposal, Mr. Swenson also changed the demand factor allocations  
11            for US Mag’s cost of service to reflect the two fewer CPs. Mr. Swenson then  
12            adjusted US Mag’s cost of service by pushing all of the demand costs  
13            associated with Gadsby and West Valley into the four summer months (June  
14            through September). He also adjusted the US Mag cost of service by adjusting  
15            the allocation of purchase power costs and sales revenues on a monthly basis  
16            rather than a yearly basis as is the current practice of PacifiCorp. I would like  
17            to briefly discuss each of these adjustments, with the caveat that I may add to  
18            this discussion upon receipt of further information or data from outstanding  
19            data requests or other sources.

20            First, the proposal that interruption be expanded to more than four months  
21            of the year is acceptable to the Division. If the additional months can be  
22            shown to provide value for US Mag, PacifiCorp, and other ratepayers, then  
23            the Division approves of the expansion. Due to a lack of hard data, however,

1 the Division is unclear as to whether the proposal made by Mr. Swenson  
2 would provide value to all parties. The proposal would only allow for  
3 interruption on days for which the forecasted temperature in Utah is lower  
4 than the average temperature. I have seen no data to this point that indicates  
5 that following this pattern would truly allow US Mag to miss the peak. During  
6 winter months, Utah loads are less of a driving or determining force to  
7 PacifiCorp's CP; in the winter, Oregon's load tend to drive the CP. It is  
8 possible that a winter monthly coincident peak could come on a day in which  
9 temperatures in Utah were normal or above average, due to cold temperatures  
10 or storms in the northwest, however, I at present have no hard data to support  
11 such a scenario. Before the Division can fully contemplate supporting the  
12 proposal set forth by Mr. Swenson, more data will need to be presented,  
13 showing a correlation of peak and temperature in Utah for winter months. The  
14 same type of data would also need to be presented for the two additional  
15 summer months of June and September during which Mr. Swenson has  
16 proposed similar temperature determined interruption periods. The Division  
17 received work papers from Mr. Swenson on the afternoon of Thursday,  
18 October 21, and upon brief analysis has not found data sufficient to support  
19 this proposal.

20 Second, Mr. Swenson adjusted the cost allocation factor of the SCCT  
21 resources, namely Gadsby and West Valley, so that the entire demand charge  
22 is allocated to the four summer months in which US Mag would be  
23 interruptible. This does not match with what is actual usage of these plants.

1 Examination of actual generation totals from 2003 shows that only 36.56% of  
2 the total MWhs generated at Gadsby were in the four summer months, for  
3 West Valley only 39.78% of actual MWhs were generated in the four summer  
4 months. (See Attachment 12) Therefore, the Division cannot support this  
5 adjustment to cost allocation because we have seen no actual generation data  
6 to support putting 75% of costs associated with these plants into the four  
7 summer months. The 75% removal of costs comes from moving all demand  
8 charges into the summer months and allocating only energy costs to the other  
9 eight months.

10 Third, while the Division is willing to consider the idea of changing from  
11 yearly to monthly allocations as a way of improving the valuation of US  
12 Mag's interruptibility, US Mag has not provided any substantive data as yet to  
13 support such a change. The Division has briefly analyzed Mr. Swenson's  
14 recently obtained work papers and has found no evidence to substantiate the  
15 validity of the adjustment.

16 **Q. Did Mr. Swenson's testimony contain any other offers of value?**

17 A. Yes it did. Mr. Swenson argued that US Mag should be compensated for  
18 being a first off the system option in case of system integrity issues. He also  
19 proposes that US Mag should be compensated for this service in accordance  
20 with compensation being offered to other large customers in PacifiCorp's  
21 service territory. The Division agrees that US Mag should be treated similarly  
22 to PacifiCorp's other large industrial or commercial customers, but as yet we  
23 have not received the data requested that is necessary to verify the numerical



1 value that Mr. Swenson assigned to the aforementioned option. Mr.  
2 Swenson's work papers, provided in answer to DPU Data request 2.2 did not  
3 provide additional information on this issue.

4 Next, Mr. Swenson stated that US Mag is willing and capable of providing  
5 PacifiCorp with operating reserves during the hours in which the US Mag load  
6 is not interruptible. As mentioned above, the Division agrees that US Mag  
7 should be compensated for this service. The Division has not, however, had  
8 opportunity to fully investigate the value that Mr. Swenson placed on the  
9 service. Work papers obtained from Mr. Swenson on Thursday, October 21,  
10 do not contain any evidence to support this number. Further data requests will  
11 be filed prior to the filing of rebuttal testimony.

12 Finally, Mr. Swenson requests that US Mag be compensated for market  
13 exposure that US Mag faces due to the buy-through clause of both current and  
14 proposed agreements. This request appears to the Division to be an attempt for  
15 US Mag to pass on a cost that is only born by US Mag due to its choice to buy  
16 through rather than physically interrupt its power supply during periods of  
17 contracted interruption. The Division does not agree with the argument that by  
18 choosing to buy through during interruption, US Mag is somehow benefiting  
19 any party other than itself. Indeed, we suspect that there are hidden costs that  
20 other ratepayers bear due to the buy through. For example, because US Mag  
21 can choose to buy through during periods when physical interruption is  
22 preferable, PacifiCorp may still need to plan for US Mag's load. The  
23 Division's understanding of the buy through is that it was meant to be a device

1 that US Mag could use in order to claim to be interruptible, but since long  
2 term or frequent interruption of the US Mag load has been presented to be  
3 impossible due to technical/economic constraints, not be physically  
4 interrupted. Therefore, unless US Mag can present solid evidence that buy  
5 through rather than physical interruption provides a benefit to either  
6 PacifiCorp or to other ratepayers, the Division does not believe that any part  
7 of the cost associated with buy through should be born by any party other than  
8 the apparent beneficiary, US Mag.

9 **Q. Supplemental direct testimony was also received from PacifiCorp. Did**  
10 **this testimony also make new proposals?**

11 A. Yes it did. For PacifiCorp's new proposals, I will begin with the testimony  
12 filed by Mr. Taylor. The first new proposal made by PacifiCorp is that the  
13 interruption periods for US Magnesium change from 4 months with 6 hours  
14 per day to 6 months with 4 hours per day. This change would keep the number  
15 of hours of US Mag's interruption period approximately the same, while  
16 allowing for an additional rate credit of \$3.31/MWh when comparing to the  
17 rate derived above for the current interruption conditions. The Division has  
18 verified PacifiCorp's numbers with its own COS run. The value associated  
19 with the additional two months of interruption appears to be consistent with  
20 those reached for the other interruption period options. Furthermore, the  
21 Division feels that this option would be a good way for US Mag to increase  
22 the value of its interruption period without significantly increasing the number  
23 of hours in which it would be subject to interruption. As to operating reserves

1 for this option, software difficulties that will not be solved until next week  
2 have prevented me from independently verifying PacifiCorp's figures. This  
3 being the case, I will use PacifiCorp's \$2.94 figure to arrive at an approximate  
4 rate to be updated in later testimony filings.

5 Second, Mr. Taylor proposes that on days during July and August for  
6 which the forecasted temperature is at least 100 degrees, that US Mag be  
7 physically interrupted rather than allowed to buy through. For this added  
8 service, US Mag will be given an additional credit of \$.16/MWh. I will  
9 address this issue in further detail below.

10 Third, Mr. Taylor proposes that in the interest of greater simplicity, two-  
11 agreements be made with US Mag, one for the power supply and one for the  
12 reserve purchase. The Division is not opposed to this type of arrangement. We  
13 would recommend, however, that the Commission order that the Reserve  
14 agreement be filed as it would be were it part of the supply agreement so that  
15 it can be examined by regulators

16 **Q. Did PacifiCorp file any other supplemental testimony?**

17 A. Yes. Mr. Griswold also filed supplemental testimony. In this new testimony,  
18 Mr. Griswold addresses several issues that the Division would also like to  
19 address at this time. First, Mr. Griswold proposes a change in the manner in  
20 which the US Mag security deposit held by PacifiCorp would be calculated.  
21 At the present time, it is a flat dollar amount. Going forward, PacifiCorp  
22 proposes to change it to an annually adjusted rate that would take into account  
23 US Mag's actual electrical usage. This proposal seems reasonable in that it

1 will protect ratepayers while not being unduly burdensome or prejudicial to  
2 industrials in that it is flexible and based upon usage. When applying this  
3 formula to projected 2005 usage, US Mag's deposit would decrease from the  
4 current \$665,000 to approximately \$411,000. (See Confidential Attachment  
5 13) The main risk that would then accrue would be the cost associated with  
6 PacifiCorp being prevented from exercising its prompt shutoff option in case  
7 of non-payment.

8 Next, Mr. Griswold clarifies the reasoning for the 4-hour physical  
9 interruption on very hot days (at or above 100). He also explains that crediting  
10 the value of the operating reserves that PacifiCorp does not have to carry if  
11 US Mag's load is physically interrupted derives the credit to US Mag for this  
12 service. The Division has examined the data supporting this proposal and  
13 agrees that it is reasonable based on expected value.

14 **Q. Based upon the new proposals acceptable to the Division, does the**  
15 **Division have a recommendation as to the rates and conditions under**  
16 **which the new interruptible contract for US Mag should operate?**

17 A. Yes. The Division recommends that the Commission order the following rates  
18 and conditions for a five-year agreement between PacifiCorp and US Mag:

19 Interruption period: 4 hours per day on all non-holiday weekdays (M-F)  
20 during the months of January, May, June, July, August, September, and  
21 December. The hours of interruption should be arranged so that the period has  
22 the best probability of covering the PacifiCorp coincident system peaks.

1 Buy through option: Option should be available during all interruptible  
2 hours except on days during July and August for which the forecasted  
3 temperature from a predetermined source is at or above 100 degrees.

4 System integrity: US Mag should be considered a first off the system  
5 resource and paid for this service at a rate commensurate with that paid to  
6 other large industrial customers for the same service. The Division has issued  
7 a data response for information needed to assess what is paid to other  
8 customers for this service and will address the issue in rebuttal.

9 Operating reserves: US Mag should provide operating reserves to  
10 PacifiCorp in the amount of its full load during all high load hours in which  
11 US Mag is not subject to interruption. If two separate agreements are written  
12 for electrical supply and operating reserves, the contract length for operating  
13 reserves is also recommended to be no longer than five years.

14 The rate per MWh for the aforementioned terms and conditions would be  
15 as follows:

16	COS for outlined interruption period:	25.94
17	Discount for physical curtailment:	(.16)
18	Discount for system integrity:	<b>not yet determined</b>
19	Payment for operating reserves:	<b>(2.64)</b>
20	Approximate Rate per MWh	23.14 (minus system
21	integrity)	

1       **Q.     US Mag frequently refers to the Division’s report on the 2003 US Mag**  
2       **interruption. Was it the Division’s intent that this report be used in this**  
3       **manner?**

4       A.     Although the Division surely knew that the report would be used in this  
5       manner, it by no means agrees with all of the conclusions reached by US Mag  
6       in reading and interpreting this report. The numbers in the report cannot be  
7       considered anything more than an estimate, given the overlapping data sets  
8       that had to be used. The report made use of test year measurements, based  
9       upon a fiscal year ending March 31, 2003, and calendar year measurements,  
10      based upon calendar year 2003. The imperfect match between these data sets  
11      made exact measurements impossible. The Division still believes that the  
12      report is a valuable illustrative tool, however.

13      **Q.     Both Mr. Swenson and Mr. Brown point to the Cool Keeper rate in the**  
14      **Division’s report as an example of why the \$21 rate is actually higher**  
15      **than cost compensatory. Does the Division agree with this use of the**  
16      **report?**

17      A.     No. As the report suggests several times, the numbers contained in the report  
18      depend on certain operational characteristics. The Cool Keeper number, for  
19      example, is based upon a resource that can be physically curtailed by  
20      PacifiCorp at the touch of a button (no notice for interruptions). It also  
21      assumes perfect foresight in that it assumes that the resource could be used for  
22      only the most expensive hours of the summer. US Mag does not exactly fit  
23      within these parameters.

1       **Q.     Due to the length of its proposed contract, US Mag has offered to accept**  
2           **an adjustment mechanism that would adjust US Mag’s rate on a yearly**  
3           **basis to match the average changes in the rate for schedule 9. Does the**  
4           **Division agree with this mechanism?**

5       A.     The Division does agree with this mechanism in that it helps to mitigate risks  
6           associated with mid-term contracts. Assuming that the rates ordered for US  
7           Mag are cost compensatory, the Division feels that this mechanism would  
8           help keep US Mag’s rates within or near a cost compensatory range over a  
9           five-year term.

10       **Q.     US Mag proposes that its rates be capped to go no higher than rates of**  
11           **any other Utah or Idaho special contract customer. What is the Division’s**  
12           **position on such a rate restriction?**

13       A.     The Division unequivocally opposes inclusion of such a restriction. The  
14           Division believes that a special contract customer’s rates should be based on  
15           the cost of serving that customer and the value that that customer brings to the  
16           system. Different customers will have different costs and provide different  
17           value to the system. To restrict US Mag’s rate to that of another special  
18           contract customer on PacifiCorp’s system, whether in Utah or Idaho or  
19           elsewhere, when that other customer may have lower costs or offer higher  
20           value, could potentially mean subsidizing US Mag through artificially low  
21           rates. Furthermore, the Division believes that the entity that should be making  
22           final decisions regarding rates for US Mag or any other Utah customer is the  
23           Utah Public Service Commission. By including such a restriction, some of

1 these ratemaking abilities and responsibilities would be subject to the orders  
2 of an unrelated entity, the Idaho PSC. It would mean that rates for Utah  
3 customers could be based upon whatever factors that the Idaho PSC found  
4 important, whether or not the Utah PSC would make a similar decision. It  
5 could also ask the Utah PSC to ignore cost in their ratemaking decisions  
6 because US Mag's rates could be artificially constrained by factors other than  
7 US Mag's cost of service. Therefore, the Division opposes the inclusion of  
8 such a restriction in any special contract under any foreseeable circumstances.

9 **Q. Does this conclude your direct testimony?**

10 A. Yes it does.

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