

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the                    )  
Application of PACIFICORP            )  
for Approval of a 2009                ) Docket No.  
Request for Proposals for            ) 05-035-47  
Flexible Resource                     )  
  )

BEFORE: COMMISSIONER CAMPBELL

COMMISSIONER ALLEN

COMMISSIONER BOYER

November 3, 2006 \* 9:30 a.m.

Location: Heber Wells Building  
160 East 300 South, #400  
Salt Lake City, Utah 84111

Reporter: Diana Kent, CSR, RPR, CRR  
Notary Public in and for the State of Utah



## 1 P R O C E E D I N G S

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3 CHAIRMAN CAMPBELL: Let's go on the  
4 record. Docket number 05-035-47 in the matter of the  
5 Application of PacifiCorp for Approval of a Request  
6 for Proposals for a Flexible Resource. Let's take  
7 appearances for the record, please.

8 MR. BROCKBANK: Dean Brockbank for  
9 PacifiCorp.

10 MS. SCHMID: Patricia Schmid, Assistant  
11 Attorney General for the Division of Public  
12 Utilities.

13 MR. SELGRADE: Edward Selgrade for the  
14 independent evaluator, Merrimack Energy Group, Inc.

15 MR. PROCTOR: Paul Proctor, Assistant  
16 Attorney General on behalf of the Utah Committee of  
17 Consumer Services.

18 MR. DODGE: Mr. Chairman, I'm Gary Dodge  
19 for the UAE. Today I'm actually here as a witness  
20 for UAE as opposed to a lawyer. So I'll give my  
21 name, but I'm actually intending not to act as a  
22 lawyer in this proceeding, if I can do that. If I  
23 know how to do it.

24 CHAIRMAN CAMPBELL: All right.

25 MR. EVANS: William J. Evans for LS Power.

1                   CHAIRMAN CAMPBELL: All right. Thank  
2 you. It's my understanding that the attorneys would  
3 like to each provide a brief summary of their  
4 position and where they are at in this case.  
5 Following that, then we would convene a panel to  
6 begin our discussion; is that correct?

7                   MR. BROCKBANK: Mr. Chairman, I think the  
8 understanding is that we would move right to the  
9 panels. There is a time constraint. I will let Ms.  
10 Schmid speak.

11                  MR. SELGRADE: The independent evaluator  
12 does have a time constraint. He is trying to make --

13                  CHAIRMAN CAMPBELL: Mr. Selgrade, you are  
14 going to need to pull that microphone closer to you.

15                  MR. SELGRADE: Is this better, Mr.  
16 Chairman? Am I being heard now?

17                  CHAIRMAN CAMPBELL: That's better.

18                  MR. SELGRADE: Thank you.

19                  Mr. Oliver has a time constraint. He is  
20 trying to make his first parents weekend at his first  
21 child's freshman year at college, and he will be  
22 leaving at 11:30, if that's possible.

23                  CHAIRMAN CAMPBELL: All right.

24                  MR. SELGRADE: And we do have one  
25 preliminary matter to bring up. It is ours, the

1 independent evaluator's, and if you don't mind I will  
2 take a minute to do that now.

3           It relates to the question of waiver of  
4 liability that we brought up first in the technical  
5 conference on September 19. Among the three  
6 principal decision-makers in the RFP process, those  
7 being the Commission, the independent evaluator, and  
8 the Company, only one right now will not have the  
9 protection of waiver of liability by the participants  
10 and stakeholders in the bidding process, and that's  
11 the independent evaluator. The Company requires it  
12 through their RFP as a condition of participating  
13 from the bidders. And, of course, the Commission has  
14 a matter of sovereign immunity. And we think that  
15 that's an undue asymmetry that will expose the  
16 independent evaluator to pressure on its independence  
17 and we think the best way to assure the independence  
18 of the independent evaluator as they make tough  
19 decisions of judgment that could adversely affect the  
20 participants would be if they have the same  
21 protection as the other two parties.

22           CHAIRMAN CAMPBELL: All right. Well,  
23 let's hear how the other parties feel about this.  
24 Let's start with the Company.

25           MR. BROCKBANK: We've discussed this issue

1 with the independent evaluator, and believe that we  
2 really remain neutral on the issue. We understand  
3 the independent evaluator's issues and we would  
4 certainly not be opposed to that, but we believe that  
5 it's an issue for the Commission to decide. And  
6 obviously the Company can't provide some kind of a  
7 waiver like that, but the Commission could and we  
8 would support that.

9 CHAIRMAN CAMPBELL: Ms. Schmid?

10 MS. SCHMID: As the Commission through its  
11 sovereign immunity, and as PacifiCorp through  
12 contract have embraced the idea of a waiver of  
13 liability, I believe that it is only just and  
14 comparable that the IE also receive such equal  
15 protection.

16 CHAIRMAN CAMPBELL: Mr. Proctor?

17 MR. PROCTOR: Mr. Chairman, you know me,  
18 I'm always the one to throw the wrench into the  
19 works. The IE is a creature of statute and the IE  
20 may have some coverage under the Utah Governmental  
21 Immunity Act. I'm pretty certain that this  
22 Commission doesn't have the authority to waive  
23 immunity -- excuse me. Waive claims for liability  
24 against anyone, honestly. The legislature only would  
25 have that.

1                   What I would like to do is to inquire of  
2 the Assistant Attorney General who specializes in the  
3 area of governmental immunity to see whether or not  
4 that umbrella would also apply to the IE, given that  
5 he is a creature of statute and given his duties to  
6 the Commission, a recognized agency also of the state  
7 of Utah. So I think that would be the first place to  
8 start.

9                   It also depends upon what waiver the IE is  
10 requesting. All claims? I just don't understand the  
11 nature of the liability that they are seeking to  
12 escape. I shouldn't say "escape." That's the wrong  
13 word. To limit. So I think that would be a better  
14 approach to do it.

15                   There is a confusion between a private  
16 commercial contract and the work of this Commission,  
17 and we need to define where one ends and one begins,  
18 and then address it. I agree that they ought not to  
19 be subject to lawsuits for their work on behalf of  
20 the Commission. It's just, how do we get that  
21 result?

22                   CHAIRMAN CAMPBELL: Okay. Mr. Evans?

23                   MR. EVANS: Mr. Chairman, we don't have  
24 any view on that.

25                   CHAIRMAN CAMPBELL: All right. Mr.

1 Selgrade?

2 MR. SELGRADE: I welcome the inquiry of  
3 whether we are already covered under Utah law or not,  
4 and would be satisfied if a definitive opinion were  
5 available on that. My suspicions, although I'm not,  
6 obviously, a Utah lawyer, is that that sort of grant  
7 of extension to third parties is seldom given by  
8 matter of state law and probably never given by  
9 implication. And that's why we think that it would  
10 be useful to have it specifically incorporated into  
11 the approval order.

12 What the approval order would simply say  
13 is that it would be a condition of the participation  
14 by bidders and others in the RFP process that they  
15 agree that they waive their claims against the  
16 independent evaluator. It is modelled or could be  
17 modelled readily upon Attachment 15 to the RFP, which  
18 is the language that PacifiCorp is using with respect  
19 to the bidders.

20 CHAIRMAN CAMPBELL: And that is -- this  
21 issue is not something that has to be decided today.

22 MR. SELGRADE: It does not have to be  
23 decided today, Mr. Chairman.

24 CHAIRMAN CAMPBELL: All right. Do you  
25 have any questions?



1                   COMMISSIONER BOYER: I agree with Mr.  
2 Proctor that we ought to look either under the terms  
3 of the statute, the fact that it is a statutorily  
4 created position with all of these indicia of  
5 neutrality built in, and the fact that you are also  
6 under contract directly with the Commission, there  
7 might be something to that. But I think it bears  
8 looking at more closely.

9                   MR. SELGRADE: Right. And I have reviewed  
10 the contract we have with the State and I have  
11 reviewed the statute from this perspective, and they  
12 are both silent.

13                  CHAIRMAN CAMPBELL: All right. Let's move  
14 on. Thank you for raising that, and we will  
15 certainly explore that issue.

16                  MR. SELGRADE: Thank you.

17                  CHAIRMAN CAMPBELL: Now, how are we going  
18 to get all these panelists here? How do you propose  
19 this? As I read this, we have over ten panelists.

20                  MR. BROCKBANK: Mr. Chairman, PacifiCorp  
21 has four witnesses that will hopefully be offering  
22 brief summaries. The other two witnesses will only  
23 be participating to the extent questions arise to  
24 their expertise. The seventh witness that we put on  
25 our list will not be participating as a witness. So

1 we thought that -- and we discussed this with the  
2 parties before, that our recommendation, at least,  
3 would be to have the witnesses that have summaries to  
4 provide those up front. And to the extent we need to  
5 pull up additional chairs we can do that. And the  
6 independent evaluator has asked that we address the  
7 issue of comparability first because of schedule  
8 constraints.

9 CHAIRMAN CAMPBELL: All right. Instead of  
10 -- and I don't know what the summaries entail, but it  
11 would be my intent that we only go issue by issue. I  
12 don't want to sit here and hear a summary of all  
13 their positions over all the positions. I'd like to  
14 address comparability first. Those witnesses that  
15 are going to speak to it can do a brief summary of  
16 comparability and we'll discuss that issue and move  
17 on to the next issue.

18 MR. BROCKBANK: That's fine, Mr. Chairman.  
19 I would make a request that if it's possible, one of  
20 our witnesses, Mr. Bill Fehrman, is the president of  
21 PacifiCorp Energy and is sort of our overarching  
22 witness on all issues, policy. If we could have him  
23 provide his summary first and then turn to our  
24 witness on comparability and defer the others until  
25 we go issue by issue.

1                   CHAIRMAN CAMPBELL: Are the other parties  
2 okay with that?

3                   MR. PROCTOR: That's fine.

4                   MS. SCHMID: Yes.

5                   MR. SELGRADE: Yes.

6                   CHAIRMAN CAMPBELL: Could we have the  
7 witnesses of the other parties, as well, come forward  
8 that are here to talk to the comparability issue?  
9 Let's get all of the witnesses that are going to talk  
10 about comparability up here and we will swear you all  
11 in at the same time.

12                  MR. PROCTOR: Where will we put them?

13                  CHAIRMAN CAMPBELL: I have no idea where  
14 we are going to put them.

15                  Let's go off the record a minute.

16                  (Discussion off the record.)

17                  CHAIRMAN CAMPBELL: Do we have all of our  
18 witnesses here that are going to speak to the issue  
19 of comparability? Are they all up there?

20                  MR. BROCKBANK: Mr. Chairman, as I  
21 mentioned before, we have other witnesses that,  
22 depending on the question -- I mean, we have a  
23 primary witness on comparability. But depending on  
24 questions that may arise, we may need to defer that  
25 to another witness. So I would suggest that we also

1 swear in, at the same time without providing any  
2 summaries, the other witnesses that may speak to this  
3 from PacifiCorp.

4 CHAIRMAN CAMPBELL: All right. Let's  
5 have all the witnesses stand that are going to be  
6 here today. Can we go by name so we know who we are  
7 swearing in. Let's start here. Speak, loudly and  
8 clearly, your name.

9 MR. WILLICK: Lawrence Willick with LS  
10 Power.

11 MR. DODGE: Gary Dodge. UEA.

12 MR. DUVALL: Greg Duvall with PacifiCorp.

13 MR. KLEIN: Mark Klein with PacifiCorp.

14 CHAIRMAN CAMPBELL: I'm sorry, Mark. I  
15 didn't hear your last name.

16 MR. KLEIN: Klein.

17 MR. PAPOUSEK: Chris Papousek for  
18 PacifiCorp.

19 MS. KUSTERS: Stacey Kusters, for  
20 PacifiCorp.

21 MR. FEHRMAN: Bill Fehrman with  
22 PacifiCorp.

23 MR. LARSEN: Jeff Larsen with PacifiCorp.

24 DR. POWELL: Artie Powell with the  
25 Division of Public Utilities.

1                   MS. COON: Andrea Coon with the Division  
2 of Public Utilities.

3                   MR. OLIVER: Wayne Oliver, Merrimack  
4 Energy's independent evaluator.

5                   MS. KELLY: Nancy Kelly. Utah Division of  
6 Consumer Services.

7                   CHAIRMAN CAMPBELL: All right. Let's  
8 swear you in.

9                   (All witnesses were sworn.)

10                  CHAIRMAN CAMPBELL: Thank you. Please be  
11 seated.

12                  Now, before we move on, we also have some  
13 individuals on the phone and I'd like to know who  
14 those are. Could you please identify yourself, those  
15 that are on the phone.

16                  MR. GULBRAITH: Maury Gulbraith with the  
17 Oregon Public Utility Commission Staff.

18                  CHAIRMAN CAMPBELL: All right. Thank you.  
19 Anyone else? Thank you.

20                  Let's go back to you, Mr. Brockbank.

21                  MR. BROCKBANK: Mr. Chairman, I believe  
22 PacifiCorp did, at one point, have an employee on the  
23 phone. She must be away from her desk. Just in the  
24 spirit of disclosure, in case someone comes who  
25 didn't introduce themselves.

1                   CHAIRMAN CAMPBELL: Let's proceed with Mr.  
2 Fehrman's summary.

3                   MR. BROCKBANK: Mr. Chairman, let me ask  
4 Mr. Fehrman a couple of questions.

5                   Mr. Fehrman, could you please state your  
6 name and business address and title for the record.

7                   MR. FEHRMAN: Bill Fehrman, 1407 North  
8 Temple, President of PacifiCorp Energy.

9                   MR. BROCKBANK: And can you please -- are  
10 you familiar with this request for proposals that the  
11 Company is requesting approval from?

12                  MR. FEHRMAN: I am.

13                  MR. BROCKBANK: Do you have authority to  
14 speak on behalf of the Company on this request for  
15 proposal?

16                  MR. FEHRMAN: I do.

17                  MR. BROCKBANK: Please provide your  
18 summary.

19                  MR. FEHRMAN: Thank you.

20                  First, thank you very much for hearing us  
21 today. We value the Commission's approval of the RFP  
22 and appreciate the engagement of all the parties in  
23 this process. We obviously want the RFP to be as  
24 well designed as possible.

25                  Our position throughout this regulatory

1 review process was that the RFP was a work in  
2 progress, and that's very evident as we sit here  
3 today. As this Commission is very aware, Utah  
4 customers benefit from being a part of the six-state  
5 integrated system. We are respectful of the policy  
6 choices the state has made and are seeking very hard  
7 to accommodate them.

8 We are, however, concerned that if, in the  
9 event there is a breakdown among our states, that  
10 leads to a suboptimal resource mix, that that is not  
11 in the best interest of our customers. However, the  
12 direction we head today and in the future is really  
13 your choice, as you all set the policy and we  
14 implement it in the very best way that we can.

15 As PacifiCorp has received and  
16 incorporated stakeholder feedback, the RFP has  
17 evolved to what it is before you today; an RFP that  
18 we believes meets the Commission's RFP approval  
19 standards as set forth in ERP 26. It means the RFP  
20 must be in compliance with the Act and in the public  
21 interest, taking into consideration the following  
22 factors:

23 Whether it will most likely result in the  
24 acquisition, production, and delivery of electricity  
25 at the lowest reasonable cost to the retail customers

1 of an affected electrical utility located in the  
2 state;

3 Long-term and short-term impacts;  
4 Risk, and reliability, and financial  
5 impacts on the affected electrical utility, which is  
6 important to us as we strive to be creditworthy, and  
7 continue to be a strong player in the state of Utah;

8 And then, of course, other factors as  
9 determined by the Commission to be relevant to this  
10 proceeding.

11 The IE and stakeholders have raised  
12 comparability as an issue. Responding to the IE's  
13 concern, PacifiCorp has already modified the RFP to  
14 allow bidders who make the initial shortlist the  
15 option to refresh or update their pricing before the  
16 final shortlist evaluation occurs.

17 Due to the long lead time of these  
18 resources, PacifiCorp has incorporated flexibility  
19 which will allow bidders to propose deferral and  
20 acceleration options, as well as buyout options.

21 And under the evaluation process,  
22 PacifiCorp has added a Step 4 to the process which is  
23 intended to address the issue that certain  
24 differences may exist between the Company's benchmark  
25 resources and resource alternatives provided through



1 the solicitation process due to the inherent  
2 differences between costs of service-regulated  
3 entities, such as PacifiCorp, and market-based  
4 entities. These differences may create different  
5 risk profiles for the resources covered by the RFP  
6 and should therefore be considered in the evaluation  
7 process.

8 In responses to the Division's comments  
9 that were just recently filed on November 2, the  
10 Company wants to further clarify that the amount of  
11 resources the utility is soliciting has benchmark  
12 requirements of 340 megawatts in 2012, and 500 or 575  
13 megawatts in 2013.

14 The 2012 resource of 340 megawatts is what  
15 the Company can feasibly bring on line to meet the  
16 need. However, the Company has two options for the  
17 2013 benchmark resources to fill the resource need.  
18 And the point here is that even though the need is  
19 greater than the benchmark resource, we were  
20 providing what we reasonably believe we can bring on  
21 line in those dates. There's no reason for us to  
22 offer other alternatives and other benchmarks that  
23 cannot be built, in our view, which is the  
24 fundamental reason we are having an RFP, which is to  
25 see if there are other people out there who can help

1 provide the need.

2           This would not preclude us, however, from  
3 procuring additional megawatts to the extent it  
4 receives proposals that are cost effective for  
5 customers and which address risk and provide  
6 reliability on a portfolio basis. In other words, we  
7 are very "wanting of" proposals to the RFP. We  
8 believe we know what we can get built during that  
9 time frame, but we are also very interested to know  
10 what others can do for us to help serve this need.  
11 All of this information, by the way, is available on  
12 page 6 of the RFP with regards to the need.

13           The Division has identifies the need for  
14 the period 2012 to 2014 with a 15 percent planning  
15 margin to be approximately 2000 megawatts and  
16 recommends that the Company solicit this level of  
17 resources through this RFP.

18           In their comments, the Division assumes  
19 that the Company is required to procure resources  
20 from 2012 to 2014 on a system-wide basis for a total  
21 of 2000 megawatts.

22           Our position is that we reduced the term  
23 of the RFP by one year in order to respond to stake-  
24 holder concerns about the magnitude of the resources  
25 procured through one RFP and in order to make the

1 process more manageable for the Company, the stake-  
2 holders, and the customers. In addition, the Company  
3 will await the results of 2006 RFP and in turn will  
4 implement the plan derived from the preferred  
5 portfolio.

6 We are obviously very concerned about the  
7 process and the time that it is taking to complete  
8 the process. With regards to our overall need to get  
9 resources built, we are evaluating the difference in  
10 12 percent planning margin and 15 percent planning  
11 margin within the FRP. However, for this RFP we have  
12 landed on 12 percent as a way to help get concurrence  
13 across states so we can move forward. As you are  
14 well aware, for us to move forward we must get  
15 concurrence from all the states, which is the process  
16 that we are under. So that is why you are seeing  
17 modifications to our submittal such as what is in the  
18 most recent version of the RFP.

19 While the Company has reduced the level of  
20 benchmark resources and shortened the term of the  
21 RFP, we have not reduced our need. Again, our need  
22 is the same. What we are providing are benchmark  
23 resources that we believe we can get built as a  
24 company. Essentially the need is 808 megawatts in  
25 2012 and an additional 300 megawatts in 2013, for a

1 total of 1109 megawatts for the term of the RFP for  
2 the east side.

3 We're proposing the following benchmark  
4 resources: For 2012 it will be 300 megawatts IPP3.

5 In 2013 there's two alternative  
6 benchmarks: One is 500 megawatts IGCC benchmark  
7 resource, and an alternative is 575 megawatt Hunter 4  
8 plant.

9 We are also not done. We know that our  
10 load will continue to grow and this is not our last  
11 RFP. We know we will continue to issue RFPs as time  
12 goes on and/or amend this one once we get it through  
13 the process.

14 Finally, credit is an extremely important  
15 issue for the Company and our customers. We have  
16 approached credit in a way that allows investment  
17 grade and noninvestment grade entities in the RFP.  
18 Not having defined credit requirements up front is  
19 not acceptable for us. We will not place our  
20 customers at risk by allowing noninvestment grade  
21 companies to be counter-parties to our business. We  
22 have allowed for and created mechanisms for those  
23 parties to buy their way up to credit worthiness.  
24 But based on the current history in the industry, we  
25 believe it to be inappropriate to subject our

1 customers to a higher level of risk by reducing our  
2 credit requirements.

3 And finally, we have worked hard and we  
4 have worked interactively with the parties to produce  
5 an RFP that we believe is fair to bidders and is  
6 consistent with the public interest, and we  
7 respectfully request that the Commission recognize  
8 this and approve our RFP. I appreciate your time  
9 this morning.

10 CHAIRMAN CAMPBELL: All right. Thank you.  
11 Now are we moving to the comparability witnesses?

12 MR. BROCKBANK: Yes.

13 CHAIRMAN CAMPBELL: To discuss  
14 comparability. And who is your witness on that  
15 issue?

16 MR. BROCKBANK: Jeff Larsen for  
17 PacifiCorp.

18 CHAIRMAN CAMPBELL: Do you want to go  
19 ahead and qualify him?

20 MR. BROCKBANK: Thank you, Mr. Chairman.

21 Mr. Larsen, please state your name and  
22 title and business address for the record.

23 MR. LARSEN: My name is Jeff Larsen,  
24 managing director of regulatory affairs. I reside at  
25 201 South Main, Suite 2300, Salt Lake City, Utah.

1                   MR. BROCKBANK: Are you familiar with this  
2 draft request for proposals?

3                   MR. LARSEN: Yes, I am.

4                   MR. BROCKBANK: And are you authorized by  
5 the Company to speak on behalf of the Company with  
6 respect to the issues that you will discuss?

7                   MR. LARSEN: Yes.

8                   MR. BROCKBANK: Thank you, Mr. Larsen.  
9 Can you please provide your summary.

10                   MR. LARSEN: Certainly. It's a pleasure  
11 to be here today, Commissioner. Appreciate this  
12 opportunity.

13                   It seems like many of the issues of  
14 comparability have come down to the difference  
15 between cost-based and market-based alternatives and  
16 so I'm happy to be here to provide my background in  
17 regulatory and rate making concepts to the  
18 discussion.

19                   The Company's purpose is to find least  
20 cost risk adjusted resource that is in the public  
21 interest, and beneficial to customers. The Company  
22 has no desire to have a process that is not fair or  
23 reasonable. If it were otherwise, the Company would  
24 only be exposing itself to additional pressures of  
25 cost under recovery or increased rate shock to its

1 customers. We want to see a process that is fair and  
2 results in the least cost resource.

3 Consistent with the CCS's position, the  
4 Company is uncomfortable with the recommendations of  
5 UAE and the IE, which would result in shifting risk  
6 from the developers to customers in an attempt to  
7 create a level playing field. The recommendation  
8 deviates from the principle that risk should follow  
9 reward and is at odds with the intent behind  
10 competitive bidding, namely customer benefits.

11 Consistent with UAE's position, the  
12 Company also does not have an inherent bias in favor  
13 of the utility-built resources or bids from the  
14 market. However, the Company disagrees that  
15 comparability can be met by amending the RFP because  
16 we believe that comparability will remain an issue,  
17 because we are comparing inherently different  
18 approaches: Cost-based versus market-based  
19 alternatives.

20 These differences may create different  
21 risk profiles for the resources covered by this RFP  
22 due to the issues such as, one, regulatory lag versus  
23 market lag; two, risk and reward differences from  
24 cost plus versus market alternatives; three,  
25 opportunities for additional capital recovery; or

1 four, cost recovery through rates versus through  
2 contracts; and five, other regulated versus market  
3 differences that may exist. For example, the  
4 benchmark option would face allocation issues, MSP  
5 price cap issues, and those types of risks  
6 understands regulation.

7           It seems that the comments to date have  
8 been aimed at addressing the risk faced by the  
9 bidders. However, the benchmark options have, from  
10 the Company, also carried additional risks that  
11 haven't been considered. Just as an example, a PPA  
12 seller will receive one check from the Company  
13 shortly after invoicing the Company. The Company,  
14 however, has to receive its payment from six states  
15 through the regulatory recovery process and  
16 associated issues with allocation as I mentioned,  
17 price caps on the MSP, timing issues, or power cost  
18 normalizations.

19           Although the Company does not believe what  
20 has been proposed by the IE and UEA creates  
21 comparability, for example indexing the capital costs  
22 is not cost-based, it continues to be indexing to  
23 market. The Company has made several revisions to  
24 its RFP in response to the IE's suggestions in an  
25 attempt to address issues of comparability. For



1 example, bidders who make the initial shortlist will  
2 be provided the option to refresh or update their bid  
3 and their pricing before the final shortlist  
4 evaluation occurs. And bidders are being encouraged  
5 to propose deferral and acceleration options as well  
6 as buyout options at different milestone dates.

7           Parties have acknowledged the practical  
8 difficulty associated with developing and assigning  
9 reasonable risks -- reasonable values to these risks  
10 in the evaluation process. We have had a number of  
11 discussions through settlement processes and could  
12 never come to an amenable way to handle this.  
13 However, the Company has added a Step 4 to the  
14 evaluation process to make an attempt to address  
15 this.

16           The Company intends to address this issue  
17 that certain differences may exist between the  
18 company's benchmark resource and market-based  
19 resources due to these inherent differences that I've  
20 discussed between cost-of-service regulated entities  
21 and market-based entities. In this final step, Step  
22 4, the Company will take into consideration, in  
23 consultation with the IE, certain other factors that  
24 are not expressly or adequately factored into the  
25 formal evaluation process but that are required by

1 applicable law or Commission order to be considered.  
2 Those other items are covered and also called out in  
3 the Resource Procurement Act.

4           With respect to cost recovery, the Company  
5 believes that IE's proposal is based on a flawed  
6 assumption that all cost increases incurred by the  
7 utility will be fully recoverable as prudent costs.  
8 As we know under the Act, the Company will seek  
9 approval for resource, and the Commission must  
10 include findings in its approval order as to the  
11 total projected costs for construction or acquisition  
12 of that approved resource.

13           Without going back to the PSC for  
14 additional pre-approval on any additional cost  
15 increases, the Company would be subject to review of  
16 any cost overruns through a normal rate hearing in  
17 the normal regulatory process, and therefore the  
18 Company continues to be exposed to risks associated  
19 with regulation, rate recovery risk, prudence, and so  
20 forth.

21           Moreover, the IE assumes that the Company  
22 will be able to receive recovery for that specific  
23 asset with no regulatory lag and perfect regulation.  
24 As the Commission knows, that's not the environment  
25 that we currently operate in. With that, the Company

1 can't move to a market option because we are a  
2 cost-based utility and the benchmark would need to  
3 reflect that. But the Company is prepared to allow  
4 cost-based proposals that adhere to the same  
5 regulatory regime as the utility. In other words, we  
6 would be allowing bids to come in at a cost-based  
7 level that would be subject to our rate of return,  
8 our depreciation rates, and the recovery process that  
9 we are subject to, along with open book audits to  
10 verify the costs. That's not currently in the RFP,  
11 but we would develop a cost-based contract to address  
12 such an issue. Thank you.

13 CHAIRMAN CAMPBELL: Thank you. Let's move  
14 to the Division. Do you have a comment on this  
15 issue?

16 MS. SCHMID: Chair Campbell, the Division  
17 does not have comments on these issues but wonders if  
18 the Commission would like the Division to qualify its  
19 witnesses so that they may answer questions on this  
20 issue, if appropriate. And also, we'd like to notice  
21 that Mr. Eric Guidry has joined us and wonder when  
22 you would like him to enter his appearance.

23 CHAIRMAN CAMPBELL: Right. Mr. Guidry,  
24 did you have comments on the comparability issue?

25 MR. GUIDRY: No, I do not.

1                   CHAIRMAN CAMPBELL: So we will bring you  
2 up when we address a panel that you have comments on.  
3 Let's go ahead and qualify the Division witnesses.

4                   MS. SCHMID: Thank you very much.

5                   The Division is presenting Ms. Andrea Coon  
6 as a witness, and she has been sworn in this docket.

7                   Could you please state your name and  
8 business address for the record.

9                   MS. COON: My name is Andrea Coon and my  
10 business address is 300 South 160 East in Salt Lake  
11 City, Utah.

12                   MS. SCHMID: By whom are you employed and  
13 in what capacity?

14                   MS. COON: I am employed by the Division  
15 of Public Utilities as a technical consultant.

16                   MS. SCHMID: Have you participated on  
17 behalf of the Division in this docket?

18                   MS. COON: I have.

19                   MS. SCHMID: Thank you very much.

20                   The Division would also like to qualify  
21 Dr. William Powell as a witness in this matter. Dr.  
22 Powell has been sworn.

23                   Dr. Powell, do you also sometimes go by  
24 the name Artie Powell before the Division? But you  
25 are the same person?

1 DR. POWELL: Same person.

2 MS. SCHMID: Could you please state your  
3 business address for the record.

4 DR. POWELL: 160 East 300 South, Salt Lake  
5 City.

6 MS. SCHMID: By whom are you employed and  
7 in what capacity?

8 DR. POWELL: The Division of Public  
9 Utilities, and I'm the manager of the Energy section.

10 MS. SCHMID: Have you been involved on  
11 behalf of the Division in this docket?

12 DR. POWELL: Yes.

13 MS. SCHMID: Thank you very much.

14 That's all.

15 CHAIRMAN CAMPBELL: All right. Thank you.  
16 I think what I'd like to do now is go to the  
17 Committee and have your witness speak to the issue,  
18 since your position, I think, is similar to the  
19 Company's. Then we will hear the opposing side from  
20 the other two witnesses. So Mr. Proctor, let's go to  
21 you.

22 MR. PROCTOR: Thank you, Mr. Chairman.

23 Ms. Kelly, would you state your name and  
24 business address, please.

25 MS. KELLY: Nancy Kelly. 9463 North

1 Swallow Road, Pocatello, Idaho, 83201.

2 MR. PROCTOR: On whose behalf are you  
3 appearing here today?

4 MS. KELLY: Committee of Consumer  
5 Services.

6 MR. PROCTOR: Have you had an opportunity  
7 to review the RFP that was filed with this Commission  
8 on November 1 of this year?

9 MS. KELLY: Yes.

10 MR. PROCTOR: And have you been involved,  
11 also, in earlier conferences and discussions  
12 pertaining to the development of that request for  
13 proposals?

14 MS. KELLY: Yes. One technical  
15 conference, two settlement conferences.

16 MR. PROCTOR: Have you prepared a summary  
17 of your analysis of the comparability issue as  
18 defined by this Commission, and which is now before  
19 the Commission?

20 MS. KELLY: Yes, I have.

21 MR. PROCTOR: Would you provide that,  
22 please.

23 MS. KELLY: I'd be pleased to.

24 The Committee believes the RFP contract  
25 language, as written, complies with the Energy

1 Procurement Act. We do not agree with the suggestion  
2 to change the contract language of the power purchase  
3 agreement to make their risk profile be the  
4 equivalent of an asset purchase and sales agreement.  
5 In addition, we oppose the indexing of components of  
6 capital cost. Both are measures considered necessary  
7 by the IE and supported by UAE to make the risk  
8 profile of the Power Purchase Agreement the  
9 equivalent of the Asset Purchase and Sales Agreement,  
10 and to make coal bids the equivalent of  
11 company-proposed benchmarks. Both have the effect of  
12 shifting risk and/or cost to customers.

13 We are uncomfortable with these  
14 recommendations for several reasons. First, we  
15 question whether the full risk or cost would be  
16 passed forward to customers in the case of a company  
17 benchmark. One, we question the assumption that all  
18 cost increases will be considered prudent. This  
19 ignores the rate setting process and the ability of  
20 parties to effectively question the legitimacies of  
21 certain categories of costs. And we think it also  
22 ignores the disciplining effect of the competitive  
23 bidding process itself.

24 For example, it's been suggested that if  
25 there were cost overruns or time delays in the rate

1 setting process, the Company would bring those costs  
2 in and they would most likely be considered prudent  
3 and passed forward to customers. And we are just not  
4 convinced that that's the case. We think,  
5 particularly in light of the competitive bidding  
6 process, if after winning a competitive bid a  
7 benchmark were delayed or had cost overruns, the  
8 interveners would seriously question the legitimacy  
9 of those costs and suggest disallowance, and it would  
10 be up to the Commission to decide. But we don't  
11 think that it just an automatic pass-through.

12 Another reason that we are not convinced  
13 that the full risk or costs would be passed forward  
14 to customers is because a large, vertically  
15 integrated utility may have the ability to  
16 internalize risks that a developer cannot because of  
17 the integrated utility's size, its diverse portfolio  
18 of resources, inventories, coal supplies, et cetera,  
19 so that the cost of these risks are not automatically  
20 shifted to customers. Or if so, at a reduced cost.

21 However, if the contracts are changed to  
22 reduce the risk to bidders offering PPA agreements,  
23 or cost adders are included, customers definitely  
24 will bear these risks and costs without the  
25 opportunity for review during a regulatory proceeding



1 since these contracts will be pre-approved under Utah  
2 Code 54-17-303.

3 More fundamentally, we disagree with these  
4 proposals because they deviate from the principle  
5 that risk should follow reward, and they focus only  
6 on risk and not on benefit. The proposals do not  
7 consider the benefit or reward side of owning a  
8 facility. When a co-owned project is constructed,  
9 customers may bear a significant share of the risk of  
10 increased construction costs, et cetera. But over  
11 time, customers receive the benefit of a depreciated  
12 facility that continues to provide power at cost of  
13 service. So the reward follows the risk.

14 In the case of a power purchase agreement,  
15 after the contract expires there is no continuing  
16 benefit to customers. Instead, the facility owner  
17 reaps the reward. The owner possesses an asset that  
18 can be sold or has the ability to produce power to be  
19 sold at the then-prevailing market rate. The  
20 load-serving utility has to contract for additional  
21 power, or build or acquire a new facility at then  
22 prevailing rates. So to shift the development risk  
23 of a power purchase agreement to customers is  
24 inappropriate. Customers should not bear the risk if  
25 the asset owner is to reap the reward.

1                   In conclusion, we note a possible tension  
2 between the two goals of the competitive bidding  
3 process. One goal is creating a level playing field  
4 and the second goal is creating rate payer benefit.  
5 We do not presume that the first goal automatically  
6 leads to the second. The Commission will have to  
7 assure that these goals are balanced appropriately.  
8 We believe that the RFP, as written, strikes the  
9 appropriate balance between the two, as required by  
10 the Resource Procurement Act.

11                   CHAIRMAN CAMPBELL: That concludes your  
12 statement?

13                   MS. KELLY: Yes, it does.

14                   CHAIRMAN CAMPBELL: Mr. Selgrade, let's  
15 turn it over to you.

16                   MR. SELGRADE: My witness is Mr. Oliver.  
17                   Would you please state for the record, Mr.  
18 Oliver, what your name and title and business address  
19 is.

20                   MR. OLIVER: I'm Wayne Oliver. I'm a  
21 principal of Merrimack Energy. 727 Lafayette Road,  
22 Seabrook, New Hampshire.

23                   MR. SELGRADE: Is this the same Merrimack  
24 Energy that has been engaged as the Independent  
25 Evaluator pursuant to the Energy Procurement Act in

1 this proceeding?

2 MR. OLIVER: Yes, it is.

3 MR. SELGRADE: And in that capacity as the  
4 Independent Evaluator are you familiar with this  
5 record?

6 MR. OLIVER: Yes.

7 MR. SELGRADE: And have you spent  
8 considerable time reviewing all of the documents in  
9 the record?

10 MR. OLIVER: Yes, I have.

11 MR. SELGRADE: Could you just briefly  
12 explain approximately how many RFPs in the last 15  
13 years or so that you have been engaged to work on?

14 MR. OLIVER: Yes. I have participated in  
15 over 25 RFP processes over the past 15 years,  
16 approximately 20 of which we've served as the  
17 independent evaluator, monitor, or observer on these  
18 processes, including serving as independent  
19 consultant for all of Hydro-Quebec's power supplies.  
20 Recently working for Southwestern Electric Power  
21 Company, and Public Service of Oklahoma, two  
22 affiliates of American Electric Power, and also  
23 working in the past for Duke Power, Carolina Power  
24 and Light, Commonwealth Edison, and a number of other  
25 utilities.

1                   MR. SELGRADE: Can you explain what your  
2 testimony on comparability is in this proceeding?

3                   MR. OLIVER: Yes. The issue on  
4 comparability and primarily a suggestion on index  
5 pricing really involves the transition in the market  
6 from gas-fired RFP's, primarily, to some of the  
7 recent trends to coal-based resources and coal-based  
8 RFPs which are filling a new process.

9                   What we have found in some of these  
10 processes we have been involved in recently is that  
11 coal-based resources have unique characteristics that  
12 gas projects obviously don't have. One, the lead  
13 times from the time you start planning a project  
14 until completion is quite extensive, up to and  
15 sometimes exceeding five years.

16                   Second of all, the capital cost of a  
17 coal-based project is substantially higher than a gas  
18 project. An example being that on a dollars per  
19 kilowatt basis, coal projects are about three times  
20 the cost of a gas project, strictly on a dollars per  
21 kilowatt basis.

22                   The high capital costs and the long lead  
23 times create a lot of price uncertainty in the  
24 marketplace, not only for third-party bidders, but  
25 also for utilities. And I do want to state that our

1 proposal in this case was actually driven or  
2 suggested by a utility self-build option in another  
3 RFP we have worked on and has been used in a couple  
4 other RFPs. And maybe it's worthwhile to explain  
5 that indexing concept in a little bit more detail  
6 because I don't think it's been really addressed.  
7 There's been a lot of talk thus far about the  
8 prudence issue and that type of thing, but maybe I  
9 can explain the concept.

10           The indexing concept, basically, is that  
11 when a bidder submits a proposal, the bidder, under a  
12 traditional gas-fired RFP, would lock in its capacity  
13 price. That capacity price would be in effect, once  
14 the contract is signed, the project is developed  
15 maybe three years later, that capacity price is  
16 locked in and is either fixed or could be escalated  
17 by some fixed index throughout the term of the  
18 contract.

19           In this case, with all the uncertainty I  
20 mentioned in the coal market, and the fact that EPC  
21 contractors, the Engineering Procurement and  
22 Constructors that the bidders of the utility would  
23 hire to construct the project, at this time because  
24 of the uncertainty in the market and because of the  
25 demand for their services, they are not likely to

1 lock in an EPC contract up front. So when a bidder  
2 submits a proposal or when the utility submits or  
3 develops its benchmark, they don't know what those  
4 prices are going to be. They might have an  
5 indication of what they will be, but the EPC contract  
6 is basically saying, "There's too much uncertainty.  
7 Once we sign the contract then we will lock in that  
8 price."

9                   And what we have recommended as a result  
10 of that is that not only would a third-party bidder  
11 have the option to index its capacity price until the  
12 time they lock in or execute their EPC contract, but  
13 the utilities benchmark would also have that option.  
14 That would basically then allow several things to  
15 happen. One is that the pricing formula would have  
16 an index built in, and part of the pricing could  
17 escalate by steel index or as steel prices go up or  
18 down, the price would reflect what the steel costs  
19 would be. It might reflect an inflation index for  
20 labor costs. But the price then, once the EPC  
21 contract is executed, would be locked in.

22                   In our view what this would do is it would  
23 give the bidder, the third-party bidder, two things.  
24 One is at least some certainty that their prices  
25 would track their costs. And second of all, it would

1 at least provide the opportunity for that bidder to  
2 be able to submit a reasonable proposal. Our fear is  
3 that if that's not the case, then bidders are either  
4 going to price in that risk -- and again, our concern  
5 is that risk could be substantial. They are either  
6 going to price in the risk to the bid price, or they  
7 are not going to bid at all.

8 So that's the concept, in short; that we  
9 feel this is an approach that does put third-party  
10 bids and utility projects on more of an equal  
11 footing, but also provides the utilities benchmark  
12 with some opportunity to also index their pricing to  
13 reasonably known indices to allow their project to be  
14 on a more equal footing with third-party bids, as  
15 well.

16 Q. Does that conclude your statement on  
17 comparability?

18 A. Yes, it does.

19 CHAIRMAN CAMPBELL: Ms. Schmid, would you  
20 ask Mr. Dodge a few questions so we can get him  
21 qualified on the record?

22 MS. SCHMID: I would be glad to.

23 Mr. Dodge, I believe that you are here as  
24 a witness for UAE in this proceeding; is that  
25 correct?

1 MR. DODGE: I am.

2 MS. SCHMID: I have been given the  
3 pleasure of qualifying you as a witness, so here we  
4 go.

5 Could you please state your name and  
6 business address for the record.

7 MS. DODGE: Yes. It's Gary Dodge. 10  
8 West Broadway, Suite 400, Salt Lake City, Utah,  
9 84101.

10 MS. SCHMID: By whom are you employed and  
11 in what capacity?

12 MR. DODGE: I'm employed by Hatch, James,  
13 and Dodge, a law firm in town. And in this capacity  
14 I'm the witness for the UAE in regard to the RFP.

15 MS. SCHMID: And although I'm sure that  
16 most people are familiar with what "UAE" stands for,  
17 could you spell it out for the record?

18 MR. DODGE: Yes. Utah Association of  
19 Energy Users. An organization consisting of 40 to 50  
20 of the largest energy users in the state.

21 MS. SCHMID: And on behalf of UAE you have  
22 participated in this docket and you are familiar with  
23 the documents that have been filed, the RFPs that  
24 have been discussed, and other related matters?

25 MR. DODGE: Yes, I have been UAE's primary



1 spokesperson, witness, and consultant on the RFP  
2 process since the time before the Senate Bill 26  
3 process began and through that entire process.

4 MS. SCHMID: Thank you very much.

5 CHAIRMAN CAMPBELL: All right. Thank you.  
6 Please proceed with your summary.

7 MR. DODGE: Thank you, Mr. Chairman. I'd  
8 like to start by saying that I really do appreciate  
9 PacifiCorp's handling of the RFP process to this  
10 point. I think we have had doubts, at times, whether  
11 all the effort that we put in on the Senate Bill 26  
12 process was worth it, whether the results would end  
13 up any better. The process to date has convinced me  
14 and my client that it is a good process and was worth  
15 the effort. The utility has been very receptive on  
16 most issues to recommendations. There were literally  
17 dozens, probably hundreds of them that they have  
18 accepted. And the presence of an independent  
19 evaluator has been valuable, in my experience or in  
20 my view. And we very much do appreciate the time,  
21 effort, and work that's gone into it by all parties,  
22 and we think the product is much better.

23 We are down to where, from UAE's  
24 perspective, there are only a couple issues left we  
25 care about very much. And the first one is this

1 comparability one. The long history and significant  
2 fight we went through to get an IE you're aware of.  
3 And again, I think it was worth it. And frankly, we  
4 need to listen to the expertise of the IE on this  
5 issue. With all due respect, there's nobody in this  
6 room, at least as a witness, I believe, other than  
7 the IE and PacifiCorp who have enough expertise to  
8 claim the ability to say what the market will -- and  
9 perhaps maybe some bidders. I didn't mean to exclude  
10 them. Other active participants.

11           But most of us are not sufficiently expert  
12 on the issue of how the market is going to react to  
13 things, how we create an even playing field to get a  
14 vibrant RFP response. We put in too much effort not  
15 to listen to the IE on this issue. And PacifiCorp,  
16 with all due respect, cannot help but be somewhat  
17 biased in favor of the companies they have built.  
18 They say they are not and I take them at their word  
19 that they are trying hard. But the biases are  
20 inherent and can't be overcome because they have  
21 plenty of money to invest. It's one of the reasons  
22 we welcome the new owner. And they only get a return  
23 on this money by investing. I welcome their  
24 investment in areas where there's no market to  
25 discipline that. We need it in the distribution area

1 and a lot of others. I even welcome it in the  
2 generation, or we welcome it in the generation area  
3 if they are honestly the best option.

4           What we are looking for is comparability  
5 so you'll know that a year or so from now when you  
6 are asked to approve a resource or portfolio of  
7 resources.

8           The issue has been, frankly, not  
9 intentionally but people have misunderstood what the  
10 IE and, I believe, UAE are arguing. There's no  
11 effort to shift risks. I don't want that and I  
12 represent the largest ratepayers in the state. We  
13 are very cost sensitive. What we want is to bring  
14 market discipline to the process, so that we have an  
15 as-close-as-you-can-get comparability between the  
16 self-build and the bids, and then you, with the help  
17 of the IE, can then choose what is, in fact, the  
18 lowest risk, lowest cost combination of resources for  
19 the benefit of the ratepayers.

20           If we just get a bunch of bids that are  
21 overpriced because we forced them to bear a two-year  
22 risk in a very volatile supply market, materials  
23 market, what have we done? We have insured that the  
24 self-build will win. That doesn't help us. So what  
25 we are asking is not to shift risk, because if we let

1 it go forward as it is you are pretty much  
2 predisposing the outcome and we will never know what  
3 the right number was or what the market discipline  
4 would have brought to the process.

5           What we are saying is, what the IE has  
6 suggested is let the utility and bidders choose, if  
7 they want to, to index some portion of their fixed  
8 capacity cost to some index so that they can give you  
9 a more legitimate, if you will, projection of what  
10 they think the cost will be.

11           If all we do is say to the bidders, "You  
12 have to lock in today and live with that for two  
13 years --" I'm involved right now in an RFP process  
14 for a power plant at the Bonanza site. It's a small  
15 one. Our EPC contractor will not commit for more  
16 than 60 days. We have two refreshed bids but we  
17 haven't been in a position, because we are waiting on  
18 environmental permit and other things, we haven't  
19 been in a position to lock down. But until we are  
20 prepared to sign the check and say, "Go for it," they  
21 won't lock down with more than 60 days advance  
22 notice. They say, "When you are ready to tell us  
23 'go,' we will give you a real number." And that's  
24 because the materials markets are just wildly  
25 fluctuating today. Steel prices, they have been up.

1 They are back down some. All of the inputs that go  
2 into the construction process -- for goodness sakes,  
3 labor is crazy right now in this industry. If you  
4 are trying to build a power plant right now you are  
5 struggling to find labor - if you are the EPC  
6 contractor - qualified labor, because everyone is  
7 busy right now looking at projects, bidding on  
8 projects. So if you make a bidder take that risk  
9 inherent, their only choice if they are prudent is to  
10 bid it very high to account for these things.

11 Now, what some say is, "Well, but then  
12 they are taking the risk, so the ratepayers aren't."  
13 But we are not, if we are not getting a comparable  
14 look at the utilities' bid, because they have the  
15 luxury of making a realistic, what they believe  
16 currently is a realistic proposal. Because under the  
17 statute, if later they start down the process and  
18 find their costs are higher because steel markets  
19 went up or whatever, they have the right to come in  
20 and say, "Our costs are higher. You either approve  
21 it and we will go ahead with the higher numbers or  
22 don't approve it and we can stop and recover all of  
23 our costs today." That's what the Act gives them. I  
24 approved that and we helped negotiate that Act, but  
25 it gives them the ability to be more realistic.

1                   They won't have an EPC contract, either.  
2                   They will just be using their best judgment. But  
3                   they can be more realistic. If you don't solve that  
4                   comparability problem, then you predispose the  
5                   outcome.

6                   The confusion is neither the IE, as I read  
7                   the IE's comments, nor the UAE, as we intend our  
8                   comments, are saying, "Make the risks of the market  
9                   bidders the same as the utility." The focus should  
10                  not be - and is not, in my comments, and is not in  
11                  the IE's comments - on the risk of the utility versus  
12                  the risk of the bidder; but, rather, the risk to the  
13                  ratepayer of those two options.

14                  And so when they talk about regulatory lag  
15                  versus market lag, and cost plus contracting versus  
16                  fixed bid contracting, those are differences between  
17                  utility self-build and the bidder, but that's not  
18                  relevant to me. What I care about is risk to my  
19                  clients, the ratepayer risks. And as I said in our  
20                  paper, there's some benefits to the benchmark,  
21                  including what Ms. Kelly talked about; that you own  
22                  instead of rent at the end of the period if you  
23                  assume value 35, 40, 50 years from now in a resource,  
24                  which is a big assumption. But if you assume value,  
25                  there's some value there, and that ought to be

1 recognized.

2                   But there are a whole bunch of risks that  
3 get shifted away from ratepayers and to bidders that  
4 drive the different ROE expectations of the two  
5 entities and that we, as ratepayers, want you to  
6 consider in some manner when you look at these two  
7 side by side.

8                   Like I say, theoretically -- and I'm  
9 disappointed with all the brilliant Ph.D. economists  
10 in the state that we haven't come up with a way to do  
11 that in a model that works well. But I haven't found  
12 anyone willing to tell me they know how. So what the  
13 IE came up with instead was, "Well, then eliminate  
14 some of the artificial price escalation people have  
15 to build in if they hold it up for a long time."

16                   The utility's response, in part, is we  
17 will let them refresh. I don't know to what extent  
18 that might help, but I don't quite understand that.  
19 In the first place, in the RFP in two places it says  
20 "may refresh," "may be allowed to." It doesn't say  
21 "will" in the version I have read. Two places I  
22 found "may be allowed." But it doesn't say what that  
23 means. Does that mean they will then be able to up  
24 their bid or reduce it, depending on what is  
25 happening, and a new evaluation goes through? I

1 don't even know exactly what that means.

2           If that's an honest offer that they will  
3 be allowed to refresh bids, and if they will explain  
4 what that means and if the IE says that's good  
5 enough, we would be content with that. But short of  
6 that, I think you need to listen to the IE, build in  
7 the ability for bidders to do the same thing the  
8 utility will be doing in their self-bid, and simply  
9 index the something that eliminates the need to  
10 overprice the market bid.

11           CHAIRMAN CAMPBELL: Thank you. Having  
12 heard each other speak, do any of the witnesses wish  
13 to respond to the points made by other witnesses  
14 before we ask questions?

15           Does anyone wish to respond?

16           MR. BROCKBANK: Could we have just a  
17 moment, Mr. Chairman?

18           CHAIRMAN CAMPBELL: Yes. Let's go off the  
19 record for a minute.

20           (Discussion off the record.)

21           CHAIRMAN CAMPBELL: We are going back on  
22 the record. Our intent is after each panelist has  
23 offered the summary, to go back through the  
24 panelists, let them respond, and then the Commission  
25 will begin to ask our questions.



1                   Let's go back to PacifiCorp for your  
2 response.

3                   MR. BROCKBANK: Mr. Chairman, I would like  
4 to introduce Mr. Mark Klein and Ms. Stacey Kusters,  
5 who will be responding to some of the issues that  
6 were raised by some of the other parties. So if I  
7 could ask them a few questions to qualify them as  
8 witnesses.

9                   CHAIRMAN CAMPBELL: Go ahead.

10                  MR. BROCKBANK: Mr. Klein, please state  
11 your name and title and business address for the  
12 record.

13                  MR. KLEIN: It's Mark Klein,  
14 vice-president, Commercial and Trading, PacifiCorp.  
15 My address is 1825 Northeast Multnomah, number 600,  
16 Portland, Oregon, 97232.

17                  MR. BROCKBANK: Mr. Klein, are you  
18 familiar with this RFP, this draft RFP and the  
19 discussions and negotiations with the third parties  
20 to come up with an acceptable RFP?

21                  MR. KLEIN: Yes, I am.

22                  MR. BROCKBANK: Are you authorized to  
23 speak on behalf of the Company on these issues?

24                  MR. KLEIN: Yes, I am.

25                  MR. BROCKBANK: Thank you.

1                   And we will turn to Ms. Kusters.

2                   Ms. Kusters, please state your name,  
3 title, and business address for the record.

4                   MS. KUSTERS: Stacey Kusters. Director of  
5 Origination, 825 Northeast Multnomah, 600, Portland,  
6 Oregon, 97232.

7                   MR. BROCKBANK: And you are employed by  
8 PacifiCorp.

9                   MS. KUSTERS: Yes, I am.

10                  MR. BROCKBANK: Are you familiar with this  
11 RFP?

12                  MS. KUSTERS: Yes, I am.

13                  MR. BROCKBANK: And are you authorized to  
14 speak on the Company's behalf with respect to matters  
15 discussed today?

16                  MS. KUSTERS: Yes, I am.

17                  MR. BROCKBANK: You can go ahead, Mr.  
18 Klein and Ms. Kusters.

19                  MS. KUSTERS: I just want to respond to  
20 Gary's question with regards to qualifying what "may"  
21 means, in order to insure that we can move forward.

22                  Currently the way that the structure of  
23 the pricing is put in place is that after the initial  
24 shortlist, any of the parties that are then qualified  
25 to the final shortlist would look to be refreshing

1 their bids. The reason it says "may" in the two  
2 places that Gary has recognized is that we don't want  
3 gaming to occur within the RFP, and the bidders would  
4 actually come in at a really low price in hopes to  
5 get onto the initial shortlist, qualify for the final  
6 shortlist, and then come in and refresh their bids at  
7 a much higher price.

8                   So I think what the Company would like to  
9 do is put some qualifiers around that, so to the  
10 degree we will put "will refresh," and then put a  
11 qualifier that it has to be plus or minus 15 percent  
12 of their initial bid so that we don't encourage  
13 parties to come in with low bids and then get onto  
14 the final shortlist and then put up their bid to a  
15 large price. If that would be acceptable.

16                   CHAIRMAN CAMPBELL: How do you feel about  
17 that, Mr. Dodge?

18                   MR. DODGE: Again, I don't profess to have  
19 the best expertise in the room for how to make it  
20 comparable. I'm interested in Mr. Oliver's response.  
21 I hope they won't limit it to minus 15 percent.

22                   MS. SCHMID: Is your microphone on?

23                   MR. DODGE: I apologize.

24                   CHAIRMAN CAMPBELL: We're okay. Would you  
25 respond to this concept of changing the "may" to

1 "will" with a plus or minus?

2 MR. OLIVER: Yes. It is common in other  
3 RFPs that a utility will put a "may" in as a  
4 qualifier for the reason Ms. Kusters has mentioned;  
5 and that is that you really don't want to be in a  
6 situation where a bidder would come in and game the  
7 system by -- if the bidder knows that it will have  
8 the option to refresh at some point, it could  
9 increase its price later on. So it may put in a very  
10 low price up front and increase that price if it  
11 knows it can refresh the bid once it is on the  
12 shortlist. So that may really does provide an  
13 indication that there's an opportunity, there's a  
14 potential opportunity down the road. And I think it  
15 encourages the bidder to put in its best price up  
16 front. That's the intent. You want the bidder to  
17 put in their best price in the original bid, not wait  
18 until they refresh their bids.

19 CHAIRMAN CAMPBELL: So the "may" doesn't  
20 bother you?

21 MR. OLIVER: "May" doesn't bother us.

22 CHAIRMAN CAMPBELL: Mr. Klein, next issue?

23 MR. KLEIN: Thank you, Mr. Chairman. I  
24 want to address the indexing issue raised by the  
25 Independent Evaluator. The Company recognizes the

1 difference between coal assets and gas assets. Coal  
2 assets are generally higher capital costs. But with  
3 that comes lower fuel cost and lower fuel cost  
4 variability. Gas resources, lower capital costs but,  
5 again, there are higher risks and generally higher  
6 prices, at least recently with gas resources.

7           The Company feels that the indexing  
8 provisions recommended by the Independent Evaluator  
9 will take away the least cost benefit back to the  
10 ratepayers for coal plants by introducing more  
11 variability on the fixed cost component. So to the  
12 extent that we've arrived at a preferred portfolio  
13 that suggests coal plants or a coal resource is in  
14 the best interest of customers, the indexing portion  
15 we feel will take away that benefit.

16           CHAIRMAN CAMPBELL: All right. It looks  
17 like -- Mr. Fehrman?

18           MR. FEHRMAN: Just one additional point to  
19 Mr. Dodge's comments with regard to the premise of  
20 the company must refer to do self-build options. I'd  
21 like to point out again that in our needs versus our  
22 benchmarks, our needs outweigh the benchmarks that we  
23 have placed into the process. And if we were  
24 overwhelmingly aggressive to self-build, you would  
25 have seen additional benchmarks in there, in the

1 purpose of meeting the need.

2                   Essentially we are very favorable towards  
3 getting RFP proposals in to help address the  
4 difference between our benchmarks and projected need,  
5 and I wanted to make sure that the Commission and the  
6 other parties recognize where we stand in that  
7 matter.

8                   CHAIRMAN CAMPBELL: All right. Thank you.  
9 The Division has a comment?

10                   DR. POWELL: Even though the Division  
11 didn't take a position on this particular issue, I'm  
12 responding to a couple of the comments that were  
13 made.

14                   I'm uncomfortable with the Company's  
15 position of refreshing the bids, whether it's a plus  
16 15 percent or not. I think gaming will still go on.  
17 I think you are giving the bidders the incentive to  
18 underbid in the first or initial rounds, knowing that  
19 they will be able to refresh that bid. I think  
20 trying to qualify refreshing their bids in some  
21 manner is going to be very difficult.

22                   I think Ms. Kelly said it correctly, that  
23 there's probably some conflicts here in some of the  
24 incentives that are going on in trying to provide the  
25 best resources and benefits to ratepayers. But at

1 the same time, you need to have some kind of  
2 comparability. I don't think the IE or Mr. Dodge are  
3 suggesting that you are going to get perfect  
4 comparability between the Company's self-build  
5 options and any bids that come in. And it may be  
6 that this is an issue that has to be addressed in  
7 some manner.

8 But at least I can say I think the IE's  
9 concept of having some portions of the bids indexed,  
10 where those indexes were specified in the RFP, then  
11 gives the bidders the incentive to compete knowing  
12 that those portions of their contracts or bids are  
13 going to be treated comparably not only between the  
14 Company but between themselves.

15 CHAIRMAN CAMPBELL: All right. Mr.  
16 Oliver?

17 MR. OLIVER: Yes. A couple things. One  
18 is, as Mr. Powell had mentioned, our proposal - and I  
19 had drafted the proposal in more detail in responsive  
20 comments - does reflect not the whole capacity price  
21 escalating by an index, but portions. I think we  
22 identified 50 percent would have to be fixed and  
23 possibly the other 50 percent would be indexed. And  
24 those indices have to be clear and defined indices.  
25 It's not some random index that can be used that you

1 know is going to be very volatile.

2           Second, I want to make a point about the  
3 whole issue of risk being pushed to the ratepayers  
4 and that type of thing, and the associated costs and  
5 benefits associated with this concept that we have  
6 talked about. Certainly I think when you are indexed  
7 prices as opposed to locking-in prices, there will be  
8 risk potentially pushed forward. Locked-in prices  
9 minimize or eliminate risk. So for that two-year  
10 period or year and a half period, whatever it is,  
11 there would be some risk.

12           Offsetting that is the fact that if you  
13 have a more competitive process and you have a  
14 process that reduces the risk to the bidder, whether  
15 that bidder is a self-build option or a third-party  
16 option, that those bidders should reflect that lower  
17 price in their bid. So all in all, I think we  
18 probably are looking at a balance here. I'm not sure  
19 if that risk to the ratepayer is any more significant  
20 than the potential reduction in price that we would  
21 see from hopefully a more competitive marketplace and  
22 lower prices that bidders would submit because they  
23 can reflect that risk element from their bid price  
24 that they would normally include if they had to price  
25 in the uncertainty of labor costs and equipment costs



1 and that type of thing.

2 CHAIRMAN CAMPBELL: All right. Mr.  
3 Proctor, are you making a legal argument?

4 MR. PROCTOR: No. May I ask that the IE  
5 address a particular issue or question?

6 CHAIRMAN CAMPBELL: Go ahead.

7 MR. PROCTOR: Mr. Oliver, in your  
8 experience have provisions allowing indexing or  
9 refreshing bids, or not allowing it, had a tendency  
10 to determine the number of bids that you receive?

11 MR. OLIVER: It's difficult to say. I  
12 mean, this issue of indexing has come up really, I  
13 think, as we have moved more towards high capital  
14 cost type projects; not only with coal projects but  
15 in one of the RFPs we worked on with Hydro-Quebec for  
16 wind resources. Hydro-Quebec allowed wind bidders to  
17 index a portion of their capacity price to different  
18 indices at the request of the bidders. And in that  
19 case, it was a thousand megawatt RFP and we received  
20 over 250 bids with different components.

21 So I'm assuming, based on the fact that  
22 the bidders asked for that option, that that had an  
23 impact on bidders submitting proposals. On one of  
24 the coal RFPs we have worked on, we did allow that,  
25 that indexing was allowed as part of the process.

1 And there was -- it wasn't a huge amount of bids but  
2 there was a balance between self-builds and third-  
3 party bids submitted in response to that RFP. I  
4 can't tell you whether or not the third-party bidders  
5 submitted bids because that option was in there. I  
6 don't know that.

7 MR. PROCTOR: Thank you very much.

8 CHAIRMAN CAMPBELL: Ms. Kelly, do you have  
9 a response to anything you have heard here?

10 MS. KELLY: No.

11 CHAIRMAN CAMPBELL: Okay. Go ahead,  
12 Mr. Larsen.

13 MR. LARSEN: Just one comment on the  
14 indexing. Under the law, the Company would be  
15 bringing forward in the proposal an amount for  
16 approval by the Commission. With the indexing, it  
17 would be difficult to do, in that we wouldn't know  
18 what we were actually receiving approval on; not an  
19 amount but an amount plus an index.

20 CHAIRMAN CAMPBELL: All right. Any other  
21 final responses from witnesses? Mr. Dodge?

22 MR. DODGE: I guess just in response, I  
23 forget what Mr. Oliver's proposal was but at some  
24 point the bidders have to make it firm. It is really  
25 during the process, the lengthy process of RFP

1 evaluation, even some portion of the approval process  
2 before this Commission. And maybe Mr. Oliver could  
3 address that. But I don't think it's that we are  
4 forever at risk of an index. It's trying to  
5 eliminate that lag, if you will, that long lead-time  
6 problem.

7 CHAIRMAN CAMPBELL: Mr. Oliver, can you  
8 remind us when it is made firm?

9 MR. OLIVER: The capacity pricing would be  
10 made firm at the time the bidder executes the EPC  
11 contract. And that's probably going to be anywhere  
12 from, I'd say possibly a year to a year and a half  
13 from the time they execute the contract.

14 MR. DODGE: So I guess Mr. Larsen is  
15 right: When it comes before you, it would be still  
16 with an index. But again, the Company's numbers are  
17 going to rely on some kind of projection on those  
18 indexes. And you certainly rely on those all the  
19 time.

20 CHAIRMAN CAMPBELL: I suspect we are going  
21 to explore that a little bit more here.

22 MR. BROCKBANK: Mr. Chairman, I do have a  
23 couple of questions for Mr. Dodge. Most of them are  
24 related to legal issues so I can either ask the  
25 questions or I can just make some legal points

1 myself. However the Chairman would prefer.

2 CHAIRMAN CAMPBELL: On this comparability  
3 issue?

4 MR. BROCKBANK: Yes.

5 CHAIRMAN CAMPBELL: Go ahead.

6 MR. BROCKBANK: Okay. The first one is  
7 not a legal issue so I'll ask the question. A few  
8 minutes ago, Mr. Dodge, I believe you said, and  
9 correct me if I mischaracterize you, that the Company  
10 will not have an EPC contractor in place either,  
11 referencing "either" as similar to the bidders; but  
12 that the Company, I believe you said, will be more  
13 realistic in making its bids. Am I characterizing  
14 that correctly?

15 MR. DODGE: I think that's pretty close,  
16 yes.

17 MR. BROCKBANK: Why do you think the  
18 Company would be more realistic than the bidders?

19 MR. DODGE: I think both will be realistic  
20 but what I mean to say is the Company will have the  
21 luxury of being more conservative. If you were to  
22 ask -- and we could use this on a home. I'm trying  
23 to get a home remodeled right now. When I ask  
24 contractors, "Give me a fixed price bid," they will  
25 say "X," and I will say, "Is that really what it's

1 going to cost?" And they say, "No. But things are  
2 going up so fast, if you expect me to take that risk  
3 then I'm going to add in a real healthy premium."  
4 And almost to a person they have said, "If it were my  
5 house, I'd do it on time and materials because then I  
6 don't have to build in that risk premium."

7 Now, you might get burned but you might  
8 not. But you have the luxury, if it's time and  
9 materials, to use what you think is your best guess.  
10 If you are locking in a price to last for two years,  
11 you don't have that luxury. You have to take your  
12 best guess and add a risk premium to it or you are  
13 going to be out of business soon.

14 MR. BROCKBANK: Under that logic, isn't a  
15 more realistic bid going to be higher to take into  
16 account?

17 MR. DODGE: Yes.

18 MR. BROCKBANK: So if the Company is going  
19 to make a more realistic self bid, the Company's self  
20 bid would presumably be higher than the third-party  
21 bidder's, wouldn't it?

22 MR. DODGE: No. I misunderstood your  
23 question before that, and I apologize.

24 The more realistic bid that the Company  
25 has the luxury to provide is likely to be lower than

1 the one that the bidders have to assume. Again,  
2 steel has fluctuated wildly, and at the time you ask  
3 for bids it may or may not be down but they can't  
4 take the risk it won't go back up, because it has  
5 just within the last year. It's not down way low.  
6 But when you have the luxury of using your best  
7 judgment based on what you see in the market, et  
8 cetera, it's likely to be lower than if you take that  
9 best judgment and then add the risk premium in case  
10 things go crazy.

11 MR. BROCKBANK: And if I could make a few  
12 legal points, then, Mr. Chairman?

13 CHAIRMAN CAMPBELL: Go ahead.

14 MR. BROCKBANK: Mr. Dodge has referred  
15 frequently to the fact that the Company, if their bid  
16 is off, can then go in at a later date and request  
17 additional -- if the Company's self bid is accepted  
18 and is prevailing in the RFP, the Company could then  
19 go in and seek approval for cost overruns. And the  
20 point I want to make is that's just the way the  
21 statute is written. I believe the statute  
22 contemplates that there is inherent differences  
23 between independent power producer bidders and a  
24 regulated cost-based utility. The legislature, in  
25 their wisdom or lack of wisdom, depending on the way

1 you look at this, acknowledged that the utility  
2 should be able to go back in if there's a cost  
3 overrun. The legislature did not make any such  
4 provision if you are a third-party bidder.

5           And the second point I want to make that's  
6 a legal issue focuses on Mr. Dodge's position  
7 statement. It says Position Statement of the Utah  
8 Association of Energy Users on PacifiCorp's Draft  
9 RFP. It was filed, I believe, two days ago. And  
10 I'll definitely let Mr. Dodge respond to this. But  
11 he refers to -- first of all, he cites as, I believe,  
12 his authority for what he says is "Utah law," draft  
13 rules in this RFP. And the point I would like to  
14 make is that we don't have draft rules in this RFP.  
15 There's been a working group that has tried to come  
16 up with recommendations to the Commission, but there  
17 has not been a notice of proposed rule making. There  
18 are no draft rules in this proceeding.

19           The second point is Mr. Dodge quotes, I  
20 believe -- and before I say this, I don't want to  
21 minimize the importance of comparability, because the  
22 Company, I think, has tried to insure that the  
23 bidding process is comparable. But this is not a  
24 statutory mandate, this comparability issue. We keep  
25 hearing the term "fair and comparable basis," and

1 nowhere in the statute will you find the words "fair  
2 and comparable." At least that I'm aware of.

3           So Mr. Dodge says, "Given these  
4 significant differences," and I'm quoting now, "in  
5 benefits and risks, bids and benchmarks cannot be  
6 evaluated against each other on a 'fair and  
7 comparable basis,' as required by Utah law, unless  
8 something is done." I don't think Utah law requires  
9 this comparability issue. The Commission obviously  
10 has the discretion to ensure the fairness of the  
11 process. But this notion that comparability has been  
12 enacted by the legislature is just not there. Thank  
13 you.

14           CHAIRMAN CAMPBELL: Mr. Dodge?

15           MR. DODGE: With respect to the first  
16 point, it is absolutely true, and again we supported  
17 it, that the statute is what gives the utility the  
18 ability to come back in at any time and say, "Costs  
19 have gone up," and try and make a showing that that  
20 was not their fault, and get an order from this  
21 Commission either saying, "Don't proceed, then," and  
22 then they recover their costs, or, "Go ahead and  
23 proceed and you will recover your increased costs."  
24 That was built in and we supported it.

25           We don't begrudge the utility that, but we



1 will not offer that to bidders. That's the benefit  
2 to ratepayers of a bid. Once they lock the price,  
3 cost overruns are their issue. The fact that the  
4 statute provides that opportunity doesn't reduce the  
5 need to ensure comparability so you can choose which  
6 is the best option.

7                   And I'll be honest, it is very troubling  
8 for me to hear Mr. Brockbank say he doesn't think  
9 "fair and comparable" is part of Utah law  
10 requirements. It is true those words were not put in  
11 the statute. The words in the statute are "public  
12 interest" and then several elements including a  
13 catchall for this Commission to determine what is in  
14 the public interest.

15                   But we spent probably over a year  
16 developing draft rules, and on this issue there's no  
17 dispute. There are issues before you right now, they  
18 have been submitted by the task force for  
19 consideration. And on the issue of requiring a fair  
20 and comparable evaluation of bids and benchmarks,  
21 nobody disagreed with that. And if the utility is  
22 now disagreeing with that, we have more trouble than  
23 I think we do.

24                   And what the statute didn't say was  
25 because the rules won't be implemented, perhaps, by

1 the time we first face this, you have to adopt the  
2 rules as you go, or the procedure. And I strongly  
3 urge you to insist upon that as a requirement of this  
4 process, that bids and benchmarks be treated in a  
5 fair and comparable matter. I'm pretty sure Oregon  
6 law matter does require that, based on what I have  
7 read in the RFP. And I surely hope that Utah law  
8 does.

9 MR. BROCKBANK: If I could just respond  
10 because I think Mr. Dodge put words in my mouth. The  
11 Company absolutely supports the "fair and  
12 comparability" of the evaluation process. The point  
13 I wanted to make is that the statute, as you referred  
14 to Utah law, is subject to interpretation.

15 Second point is the working group that  
16 looked at the rules talked about the Questar issue.  
17 Not until we got into evaluating this draft RFP did  
18 we hear from Mr. Dodge and others that comparability,  
19 in their minds, means absolute exact identical  
20 treatment. We believe that utilities are inherently  
21 different, they are cost-based regulated. They are  
22 subject to disallowances. They make less return than  
23 independent power producers. I'm glad we are having  
24 this discussion. It is helpful to discuss what does  
25 "comparability" mean. And I think we just think it

1 means different things, looking at it from different  
2 angles.

3 CHAIRMAN CAMPBELL: All right.

4 MS. SCHMID: May I respond to the legal  
5 point brought forth by Mr. Brockbank and discussed by  
6 Mr. Brockbank and Mr. Dodge?

7 CHAIRMAN CAMPBELL: Go ahead.

8 MS. SCHMID: I believe that the  
9 comparability issue is one that the Commission may  
10 examine if it chooses to in light of 54-17-201-2  
11 (C)(ii), and then the underlying elements presented  
12 therein, because the Commission and the process is  
13 designed to look at whether or not the process will  
14 most likely result in the acquisition, production,  
15 and delivery of electricity at the lowest reasonable  
16 cost to the residential or the retail customers, et  
17 cetera, et cetera. And as part of that, the  
18 Commission may choose to examine how bids should be  
19 compared, and comparability then would be a part of  
20 that. Thank you.

21 CHAIRMAN CAMPBELL: Thank you. Mr.  
22 Selgrade?

23 MR. SELGRADE: Well, now that the lawyers  
24 have gotten involved, I hope this non-Utah lawyer  
25 gets a chance to comment.

1                   We have interpreted comparability as an  
2 element of fairness. Fairness does appear in the  
3 statute in particular with respect to the role of an  
4 IE who must offer an opinion at some point in the  
5 process as to whether the solicitation is fair. And  
6 we see comparability as an avenue to effect fairness.  
7 And the way we look at comparability is that you  
8 don't have to have things exactly identical. That's  
9 one way to achieve and only one way of achieving  
10 comparability. If they were identical, then you  
11 could use the same set of rules on identical  
12 processes and be assured that there should be  
13 identical results for identical projects.

14                   But another way to achieve comparability  
15 is to allow differences, inherent or otherwise, in  
16 the two bids to remain but then in the evaluation  
17 process make sure that different bids are scored  
18 differently, meaning with appropriate adjustments to  
19 assure fairness in the ultimate results. This is  
20 what I believe the Company is now doing with Step 4,  
21 which we consider progress.

22                   But in order to achieve comparability, I  
23 think you could look at it this way: Identical  
24 projects should be scored identically and different  
25 projects should be scored differently with

1 appropriate adjustments to fairly account for the  
2 differences in the two projects.

3 CHAIRMAN CAMPBELL: All right.  
4 Commissioner Allen?

5 COMMISSIONER ALLEN: Thank you, Mr. Chair.  
6 Mr. Selgrade, Mr. Dodge, you have asserted  
7 that indexing is a tool that can be used to help  
8 solve this problem. It would be very helpful to me  
9 if you could give me some examples of what we could  
10 see as perhaps practical, reliable, or even  
11 traditional forms of indexing so I can see some  
12 examples. How this is not going to be an arbitrary  
13 process in itself?

14 MR. DODGE: I'd invite Mr. Oliver to go  
15 first.

16 MR. OLIVER: When we say "indexing," the  
17 bidder would have an option, for example, as I  
18 mentioned before, our proposal was that 50 percent of  
19 the capacity price would have to be fixed at the time  
20 that -- well, throughout the term of the whole  
21 contract, but that a bidder would define different  
22 components of that price.

23 So assuming -- say my capacity price is  
24 \$200 a kilowatt year; \$100 of that would be fixed  
25 throughout the term. Maybe \$50 of that would

1 escalate by a steel index or a producer price index  
2 that reflects different materials that would reflect  
3 the components that are built into that project. And  
4 maybe another \$50 would be indexed to GNP deflator;  
5 for example, that might reflect labor costs. So the  
6 price in year one would be \$50, the index in that  
7 first year would be 1.00. And then however that  
8 index changes over the next two years, or year and a  
9 half or whatever time between the time the bid is  
10 submitted and the time that the EPC contract is  
11 executed, the actual price would then be locked in at  
12 the time the EPC contract is executed.

13 COMMISSIONER ALLEN: Real quickly, if I  
14 may. You use the example and say "perhaps" or "may."  
15 Are there historical examples or industry standards  
16 for these type of indexes?

17 MR. OLIVER: Industry standards. I would  
18 say somewhat we are seeing some utilities are using  
19 these concepts and others are not. So if you say  
20 it's an industry standard, it is not purely an  
21 industry standard because not everybody is doing it.  
22 But a good example would be if you are looking at  
23 another RFP that used this concept, it would be  
24 Public Service of Oklahoma. They issued an RFP in  
25 late 2005 for base-load coal resources, and they

1 included a table for pricing in the RFP that did  
2 allow bidders to index their price. And as I  
3 mentioned, that suggestion was initiated by the self-  
4 build team, not by the third-party bidder.

5 MR. DODGE: If I could just briefly.

6 The RFP as currently drafted does allow  
7 indexing for the variable cost components. And as I  
8 recall, it calls for a specified type of index and  
9 then even invites the bidders to consult with the IE  
10 about the acceptability of indexes. And I would  
11 strongly encourage similar language on the capacity  
12 cost; that the RFP identify some acceptable widely  
13 known indexes as examples, and then require basically  
14 clearing it with the IE before they submit it so that  
15 we have some comfort. None of us wants indexes that  
16 don't make any sense. They have got to be widely  
17 established and reliable indexes so that everyone can  
18 kind of rely on the same thing.

19 CHAIRMAN CAMPBELL: I'm going to ask a  
20 follow-up while we are on the topic.

21 Mr. Oliver, when you talk about this  
22 index, would it apply to the NBA, to the Next Best  
23 Alternative, or "the benchmark" is the term we are  
24 using in the hearing.

25 MR. OLIVER: That was our recommendation,

1 that it apply not only to the third party bids but  
2 also to the benchmarks.

3 CHAIRMAN CAMPBELL: So if it's a 50  
4 percent fixed, the benchmark would be 50 percent  
5 fixed and they would be indexed in like manner to the  
6 PPA. Is that your --

7 MR. OLIVER: That would be an option. It  
8 wasn't a requirement. It would be an option. So  
9 they could lock in the price, bid a fixed price at  
10 the time they submit their bid, or they could index.

11 As I mentioned, in one of the cases we  
12 worked on it was actually the utility self-build who  
13 was actually trying to negotiate an EPC contract who  
14 came back to me, as the independent monitor, and  
15 said, "We can't lock in here. We have some  
16 difficulties because of the uncertainty of cost. Do  
17 we have a solution? Is there a solution in there  
18 that we could think about implementing?" And I took  
19 it back to the evaluation team and we came up with  
20 this concept about allowing a portion of the cost to  
21 be indexed. So from the very beginning we had  
22 suggested that that would apply to all bids,  
23 including the benchmarks.

24 MR. BROCKBANK: I have a question. Should  
25 I hold it?



1                   CHAIRMAN CAMPBELL: No, go ahead.

2                   MR. BROCKBANK: Mr. Oliver, you mentioned  
3 that you worked on many, many RFPs. Have you seen  
4 fair and successful RFPs that did not have an  
5 indexing mechanism?

6                   MR. OLIVER: Yes.

7                   MR. BROCKBANK: Thank you.

8                   CHAIRMAN CAMPBELL: Commissioner Boyer?

9                   COMMISSIONER BOYER: Well, we all seem to  
10 be moving in the same direction. Most of my  
11 questions have been asked and answered, so I guess  
12 I'm following along fairly well here. My question,  
13 and I suppose the answer for this question -- and  
14 it's for Mr. Oliver so you can be preparing yourself.  
15 It depends on whether you believe the utility has the  
16 right to come back and is virtually assured of  
17 getting cost recovery from overruns and the like.

18                   But my question is does the indexing or  
19 partial indexing that you've proposed, does that  
20 actually provide real benefit to the utility, as  
21 well? I mean, I can see how it would help with the  
22 PPA. I'd like to hear your comment on that.

23                   MR. OLIVER: In the case I mentioned  
24 before, where the utility actually initiated the move  
25 toward the indexing, their concern was if they did

1     come in with a lower price that they might be  
2     required to live with that price.  So their concern  
3     was they wouldn't be able -- they wouldn't guarantee  
4     getting recovery of the costs.  I think if those  
5     costs demonstrate to be brilliant, good, and the  
6     utility did all they could to manage the costs, then  
7     they would get recovery.  But in this case the  
8     utility in that jurisdiction was considering that  
9     they may not get recovery so, like I said, they were  
10    the ones that initiated that movement to the index,  
11    because they felt it would be a way for them to at  
12    least put in their benchmark price or self-build  
13    price that best reflected their costs.

14                    COMMISSIONER BOYER:  Thank you.

15                    CHAIRMAN CAMPBELL:  Let me ask a few  
16    questions.  With this indexing idea, I guess my  
17    question is what are we evaluating and how much of  
18    the evaluation do we just defer or default to index?

19                    MR. OLIVER:  When the bids come in, the  
20    indexes -- we would have a projection of the indices.  
21    I think as Mr. Dodge mentioned generally, the  
22    utilities would only allow an index to be utilized  
23    that they could project.  So a GNP deflater, for  
24    example, or a specific producer price index, they  
25    would be able to develop a forecast or outsource or

1 someone could develop a forecast for that index. If  
2 it's a random index, it wouldn't be allowed. We have  
3 been involved in a number of cases where bidders have  
4 proposed indexes where we basically said no because  
5 you can't project those indices or you can't manage  
6 the risk of those indices.

7                   So in this case, only indices that could  
8 be projected, and I would assume that the IE and the  
9 Company together would make that decision. It  
10 wouldn't be the IE's decision, but obviously the  
11 Company has to -- the Company would have a big  
12 influence on that decision. And then if those  
13 indices could be -- if we could develop forecasts of  
14 those indices, then in doing the evaluations of the  
15 bids you would basically forecast the components of  
16 the bid price just as you would if it's the gas  
17 components or the fixed and variable O&M components  
18 and they escalate by inflation. So it would  
19 basically be similar to how you would evaluate the  
20 bids under the other components of the bid prices.

21                   CHAIRMAN CAMPBELL: Is what you are  
22 suggesting, if the benchmark alternative also uses  
23 indexing, that we are really just evaluating half a  
24 plant on both sides because the indexing will be the  
25 same for both?

1                   MR. OLIVER: Well, the cost components may  
2 be slightly different. And the technologies -- if  
3 there's different technologies, the cost components  
4 would definitely be different. But it would put  
5 bids, both the benchmarks and the third-party, bids  
6 on a more equal footing.

7                   CHAIRMAN CAMPBELL: Okay. I have a  
8 question for the Company. Perhaps it's a  
9 hypothetical. I'm trying to understand what it means  
10 to lock in an NBA under the statute where you come in  
11 for additional costs. Let's say, for example, that  
12 we go out and do this process and the -- I keep  
13 calling it an NBA. That's what we called it last  
14 time. We are calling it "benchmark resources" in  
15 this docket.

16                   Let's say the benchmark resource is the  
17 best alternative under the analysis. You go, you  
18 build your benchmark resources, costs go up, and you  
19 come in for those additional costs, and those  
20 additional costs are greater than the best bid. How  
21 would that scenario unfold?

22                   MR. BROCKBANK: Let me start and then  
23 others that need to chime in, please do.

24                   The statute provides specifically, and I  
25 will -- it's in Section 54-17-303 (1) (b), Permits.

1 And I'll just read that. "Except to the extent that  
2 the Commission enters an order under Section," blank,  
3 "an increase from the projected costs specified in  
4 the Commission's order issued under Section," blank,  
5 "shall be subject to review by the Commission as part  
6 of a rate hearing under Section 54-7-12."

7           So under your hypothetical, Mr. Chairman,  
8 if the Company's benchmark were selected, and the  
9 Company was proceeding with construction, nearing  
10 construction, and there was -- any number of things  
11 could happen; a natural disaster, something out of  
12 the Company's control, prices skyrocketed worldwide  
13 on a commodity or something. It's hard to imagine a  
14 scenario specifically but there are a whole bunch of  
15 parade of "horribles" that one could imagine. The  
16 Company would then, under the Statute, have the  
17 opportunity to come in, in a rate case, and  
18 demonstrate to the Commission the prudence of  
19 additional expenditures over and above what the  
20 benchmark bid was. The Company would have to  
21 demonstrate to the Commission, all of the intervening  
22 parties would have the ability to - as they do in any  
23 rate case - to critique the company's request, and  
24 ultimately the decision would lie with the  
25 Commission.

1                   CHAIRMAN CAMPBELL: I understand that. I  
2 guess I didn't pose my question very well.

3                   Understanding that potential, how do you  
4 evaluate the benefit of a PPA that gets locked in in  
5 an EPC contract today that would not have the  
6 recourse that the Company has in that situation? How  
7 do you take that into account as you evaluate these  
8 alternatives?

9                   MS. KUSTERS: Currently the way the  
10 evaluation process is proposed is under the initial  
11 shortlist it would be strictly done on a cost, on a  
12 price and nonprice basis, taking into consideration  
13 30 percent for nonprice and 70 percent for price.  
14 Then once we get the determined shortlist, we then  
15 take that shortlist and put it into the final IRP  
16 model and run the portfolio analysis. From that we  
17 would determine the actual rate portfolio.

18                  Now, to address the issue that you've just  
19 asked, under Step 4 we would have to look as to what  
20 the elements of the PPA versus the self-build are  
21 with regards to how that aligns with the statute.  
22 There isn't something that is outside of our current  
23 evaluation in aligning the RFP with the IRP that  
24 deals specifically with PPA versus benchmarks.

25                  CHAIRMAN CAMPBELL: I'm trying to decide

1 if I need to take a break now or how long we should  
2 go. One more question and then we will take a break.

3 Is this the section we are also addressing  
4 the indexing of variable costs, this comparability  
5 section? Is that understood? Is it my understanding  
6 that the Committee has a different opinion than  
7 everyone else on this issue? I haven't heard that  
8 articulated.

9 MS. KELLY: Not on the variability costs.

10 CHAIRMAN CAMPBELL: So the Committee is  
11 okay with indexing variable costs?

12 MS. KELLY: Yes.

13 CHAIRMAN CAMPBELL: Okay. That wasn't  
14 clear from the things I read. Let's go ahead and  
15 take a 15 minute break.

16 (A break was taken.)

17 CHAIRMAN CAMPBELL: Let's go back on the  
18 record. Turning to Commission Boyer, who has an  
19 additional question.

20 COMMISSIONER BOYER: Not to pick unduly on  
21 Mr. Oliver, but I think this is probably for you, as  
22 well. A variation on the indexing theme. How would  
23 you feel about tying the right to refresh a bid to  
24 movement in the indices rather than their volitional  
25 decision to do it, in an attempt to avoid gaming. If

1 the Producer Price Index moved by 5 percent plus or  
2 minus or something like that, how about tying it to  
3 that. Does that have any merit?

4 MR. OLIVER: I guess the only thing I -- I  
5 obviously haven't thought it through in detail, but  
6 the only problem might be that the time frame from  
7 the time the bid is submitted to the time the bidders  
8 might refresh the bid is fairly short. Within two or  
9 three months. So you're not going to see a huge  
10 change in that index during that period of time.

11 COMMISSIONER BOYER: There's nothing  
12 magical about that. I just used that as an example.  
13 CPI or some other index.

14 MR. OLIVER: I'm thinking it's more the  
15 time frame of the bids would come in -- if the bids  
16 came in in February, it may be subject to -- the  
17 Company having a better idea of the schedule at this  
18 point. But it may be that when we get to the final  
19 shortlist, that may end up being sometime in April.  
20 So there's only a two-month window and it would be  
21 difficult, I think, to get a read on how things have  
22 changed within that period of time.

23 CHAIRMAN CAMPBELL: Perhaps raised another  
24 way, what you are saying is the real issue is the  
25 year, year and a half to the time of the winner to



1 get an EPC contract.

2 MR. OLIVER: Right.

3 CHAIRMAN CAMPBELL: And that's the big  
4 risk that the PPAs are taking on that perhaps the  
5 Company doesn't have.

6 MR. OLIVER: That's right. And the  
7 Company has that risk, as well.

8 CHAIRMAN CAMPBELL: Right, yeah. So I  
9 understand your point as far as allowing the  
10 benchmark to also be indexed.

11 Let me ask you this: Why 50/50? Have you  
12 considered 75 percent fixed and 25 variable or  
13 indexed? Why 50/50?

14 MR. OLIVER: I guess the feeling there is  
15 that on -- it wasn't an exact number. It wasn't a  
16 study that was done. I have seen other, people I  
17 have worked with on RFPs who have proposed a 50/50  
18 split in other cases. I think the Hydro-Quebec case  
19 I referenced had 50 percent fixed and 50 percent was  
20 allowed to vary by an index. But the intent was to  
21 at least require that a major portion had to be fixed  
22 and then the other portion could be indexed, and the  
23 bidder would know up front what the limitations were.

24 I mean, you could do -- there's variations  
25 around this theme. You could put even a cap on the

1 indices. Maybe that's a solution, just saying that  
2 the index could vary up to 15 percent escalation or  
3 something along those lines. And the bidders would  
4 have to -- the benchmarks would have to factor that  
5 risk into their bids.

6 CHAIRMAN CAMPBELL: What about as far as  
7 using the index; are you using it in two ways? Are  
8 you using it to forecast when you do your comparison  
9 as well as using the index to actually change the bid  
10 a year and a half down the road when they actually  
11 get an EPC?

12 MR. OLIVER: Well, you would have to  
13 forecast it to do the evaluations. So the  
14 evaluations of the bids would then be based on your  
15 forecast of the indices. So again, the bids come in  
16 in February so the evaluation is done in the  
17 February, March time frame or whatever that time  
18 frame is. The forecast of the index would be used at  
19 that point. But then a year and a half down the  
20 road, the price would end up being locked in at  
21 however those indices varied. They may reflect the  
22 forecast or they may be higher or lower.

23 CHAIRMAN CAMPBELL: So you actually use  
24 the index to lock in a price a year and a half down  
25 the road.

1                   MR. OLIVER: Yeah. However the actual  
2 index played out.

3                   DR. POWELL: Mr. Chairman, Mr. Oliver  
4 addressed one comment I was going to make. I was  
5 going to ask a clarification of Mr. Boyer in terms of  
6 fixing the index somehow, if you meant it as a cap,  
7 and that would be a maximum amount that the bid could  
8 move up to; or whether you were looking at it in  
9 terms of a materiality change in the index itself.

10                   But just a general comment, the Consumer  
11 Price Index over a long period of time, and it  
12 depends on what you define as that period of time,  
13 but generally moves between about 3 and 6 percent on  
14 an annual basis. The Producer Price Index that Mr.  
15 Oliver mentioned, which would be more indicative of  
16 the prices that a bidder or the utility would face,  
17 is generally lower on a percentage basis than the  
18 Consumer Price Index. And so a cap may be one way of  
19 mitigating the risk that Ms. Kelly talked about a  
20 little bit earlier. That would be one way of looking  
21 at it. I don't know if that's what you meant in  
22 terms of the maximum amount.

23                   COMMISSIONER BOYER: What I was trying to  
24 get at is a way to minimize the opportunity to gain  
25 by an independent producer coming in, low-balling to

1 get on the shortlist, and then marking the price up.  
2 And so I was thinking more in terms of tying the  
3 right to refresh to some range of movement within  
4 whatever indices you select, whether it's labor or  
5 PPI or something like that. That would take the  
6 third party's control out of it. Neither the Company  
7 nor the third-party bidder can control the movement  
8 of these indices, presumably. That's what I was  
9 asking about.

10 MR. OLIVER: Just a follow-up,  
11 Commissioner Boyer. In other RFPs, sometimes the  
12 utilities will say the opportunity to refresh doesn't  
13 allow the bidder to increase its price. It only  
14 allows the bidder to decrease the price or to keep  
15 the price fixed. A provision like that in  
16 combination with the indices may be an option. But I  
17 still think having in there that the Company may  
18 allow the bidders to refresh I think is probably the  
19 way to go, and some clear signal that bidders should  
20 put their best price out on the table when they  
21 submit their bids.

22 CHAIRMAN CAMPBELL: Let me ask you one  
23 other question. I don't want to belabor the point  
24 but we have had problems with forecasts and using  
25 forecasts, or at least -- maybe "problems" is the

1 wrong word, but we have had disagreements over  
2 forecasts and how forecasts are used. In your  
3 experience as you look at using a forecast index, as  
4 you compare bids, who are the winners and losers?  
5 What type of bids win under that scenario and what  
6 type of bids lose under the scenario of using a  
7 forecast or an index?

8 MR. OLIVER: In terms of the self-builds  
9 versus the third-party bidders or just any --

10 CHAIRMAN CAMPBELL: All. Different types  
11 of PPAs, throw in the self-build, as well. I'm  
12 interested in hearing in using a forecast index for  
13 50 percent of the potential cost, can you provide us  
14 an idea of who the winners and losers are with that  
15 approach? What types of bids benefit from that and  
16 what types of bids lose out because of that?

17 MR. OLIVER: Not offhand. I mean, I would  
18 say I think that the ability to index would benefit a  
19 bid or a resource that has more variability and  
20 uncertainty in its cost structure. I wouldn't think  
21 that for a gas-fired RFP process, that indexing of  
22 this nature would be necessary because of the fact  
23 that the capital costs are so much of a smaller  
24 component of the overall price. And the technology  
25 is more standardized. You don't have the variation

1 in technologies that you would have in the coal side.  
2 So I think for a coal-based resource, I would say a  
3 coal-based resource would be more applicable or would  
4 benefit with indexing if you had coal versus gas, for  
5 example. And we may have that in this case. We may  
6 have a situation where people bid gas projects at the  
7 Company's existing sites. So I would say in that  
8 case, a coal-based resource would probably have a  
9 competitive benefit because they would be able to  
10 index.

11 CHAIRMAN CAMPBELL: All right. Any  
12 follow-up by any of the parties? All right. We'd  
13 like to thank this panel. Let's move on to the next  
14 issue, which is?

15 MR. BROCKBANK: Mr. Chairman, I believe  
16 that LS power, due to travel constraints, has asked  
17 that we evaluate the credit issue next.

18 CHAIRMAN CAMPBELL: All right. Fine with  
19 me.

20 MR. BROCKBANK: And PacifiCorp has a  
21 separate witness to talk about credit, so if I could  
22 introduce him at that time.

23 CHAIRMAN CAMPBELL: Go ahead.

24 MR. BROCKBANK: Mr. Chris Papousek is his  
25 name.

1 Chris, could you state your name, and  
2 record -- sorry, your name and title and address for  
3 the record.

4 MR. PAPOUSEK: Certainly. It's Chris  
5 Papousek. I'm director of credit risk for  
6 PacifiCorp; 825 Northeast Multnomah, Portland,  
7 Oregon.

8 MR. BROCKBANK: Mr. Papousek, I didn't  
9 mean to imply that you might have a record. I  
10 apologize.

11 Are you familiar with the credit issues,  
12 the credit matrix and such that has gone or that is  
13 in this draft RFP?

14 MR. PAPOUSEK: Yes, I am.

15 MR. BROCKBANK: Are you authorized to  
16 speak on behalf of the Company regarding these credit  
17 issues?

18 MR. PAPOUSEK: Yes, I am.

19 MR. BROCKBANK: Thank you, please make  
20 your summary now.

21 CHAIRMAN CAMPBELL: Let's hold for just a  
22 second.

23 Mr. Oliver, have we addressed all the  
24 issues that you needed to address before you leave  
25 today?

1                   MR. OLIVER: Yes. And I would assume if,  
2 at some point, we would be required to provide a  
3 final assessment of the review of the whole RFP  
4 process to date and whether the RFP should be issued,  
5 I would assume that that would take place when we  
6 submit comments on the 13th?

7                   MS. SCHMID: If that request is granted.

8                   CHAIRMAN CAMPBELL: We haven't decided  
9 that yet, but we will discuss that later today.

10                  MR. SELGRADE: It would be our intention  
11 to make some appropriate filing at the time that you  
12 are looking for it from us. But he really has to  
13 catch the plane and doesn't want to get started  
14 orally on doing that.

15                  CHAIRMAN CAMPBELL: You're excused and  
16 free to go. Thank you for being here today.

17                  MR. OLIVER: Thank you.

18                  CHAIRMAN CAMPBELL: Okay. We are back.

19                  MR. BROCKBANK: We are just wondering if  
20 Mr. Oliver, do you need to leave right now or is it  
21 11:30? We are just wondering whether it makes sense  
22 to have you here for at least the amount of time that  
23 you have available.

24                  MR. OLIVER: I have to leave at about  
25 11:25.



1                   CHAIRMAN CAMPBELL: Have you made  
2 statements on any other issues that are pressing that  
3 we need to get you on the record for?

4                   MR. OLIVER: Yes. We have made statements  
5 on a number of issues. But this was really the only  
6 issue we had disagreement on at this point.

7                   CHAIRMAN CAMPBELL: Do you see the IE  
8 having any input on --

9                   MR. BROCKBANK: It would be helpful to  
10 know what the IE's position is. Again, there are  
11 disagreements among the parties of what the credit  
12 requirements should be. Perhaps the IE could just --  
13 if the IE is familiar with those disagreements,  
14 perhaps he could just lead off on that. I want to be  
15 sensitive --

16                   CHAIRMAN CAMPBELL: If you would indulge  
17 us, would you make a statement on your position as it  
18 relates to the credit issue?

19                   MR. OLIVER: We have no disagreements with  
20 the Company's position at this point. We do think  
21 the Company has moved significantly on the credit  
22 side. Noninvestment grade entities can compete in  
23 the process which is, I think, a positive solution.  
24 And I think overall, at this point we have no  
25 disagreement with the Company on credit.

1                   CHAIRMAN CAMPBELL: All right. Is that  
2 what you were looking for?

3                   MR. BROCKBANK: Thank you.

4                   CHAIRMAN CAMPBELL: Thank you, Mr. Oliver.  
5 Please proceed.

6                   MR. BROCKBANK: My apologies to Mr. Oliver  
7 to make you stand up and sit down again.

8                   Mr. Papousek, could you please provide  
9 your summary of the Company's credit position.

10                  MR. PAPOUSEK: Certainly. PacifiCorp has  
11 included in this RFP what it deems to be very  
12 reasonable and transparent credit requirements. As  
13 Mr. Fehrman said, PacifiCorp is not willing to extend  
14 credit to noncreditworthy bidders unless adequate  
15 security is provided. It's our aim to shift credit  
16 risk away from the ratepayer and not burden them with  
17 it. Our past experience has shown us that including  
18 credit requirements up front will help the bidders  
19 factor into the economics of their bid any credit  
20 related costs.

21                  Lastly, there is a -- what was my last  
22 statement? There was a direct relationship between  
23 credit rating of a company and its probability of  
24 default. One has to look no further than Calpine and  
25 more recently Desert Power to understand that

1 relationship.

2 CHAIRMAN CAMPBELL: All right. Does that  
3 conclude your summary?

4 MR. PAPOUSEK: It does.

5 CHAIRMAN CAMPBELL: Does the Division  
6 intend to comment on this or just answer questions?

7 MS. COON: The Division's issues that we  
8 outlined earlier have been adequately addressed by  
9 the Company, so we will be available to answer  
10 questions.

11 CHAIRMAN CAMPBELL: All right.

12 MR. PROCTOR: The Committee has nothing.

13 CHAIRMAN CAMPBELL: Nothing from the  
14 Committee. Mr. Dodge, did you have anything on the  
15 credit issue?

16 MR. DODGE: I would just be very brief. I  
17 appreciate the Company addressing many of our credit-  
18 related concerns. We do think it's a better process  
19 to let bidders know up front what will be looked at.  
20 They have, I think, attempted to address our concerns  
21 as to QF or customer-based initiatives not having the  
22 same credit requirements. Those will have to be  
23 dealt with if there are any bids in that category.

24 I guess the only remaining question we  
25 had, and this is another one where I have to defer to

1 others with more expertise like potential bidders, we  
2 know that there's a broad range of market  
3 participants out there, many of which project-finance  
4 units in the market and they are building every day.  
5 And what we don't want is a level set so high that it  
6 misses that appropriate balance between ratepayer  
7 protection and a good diversity of bids. And we have  
8 several times said we are not sure where that level  
9 is, and we have invited the IE and bidders to speak  
10 up on that. We are a little troubled by a  
11 requirement that is just a, "We will not, because we  
12 want to protect our ratepayers." I think that's  
13 really the Commission's role to decide where the  
14 appropriate tradeoff between risk to ratepayers and  
15 viability of the process gets drawn. As ratepayers,  
16 we don't want it to be drawn the wrong place but also  
17 don't want it to preclude market participants that  
18 are throughout the rest of the country if they are  
19 participating in things and successfully building  
20 projects on a project-financed basis.

21           So we are here mostly to say we encourage  
22 you to listen to those who are better equipped than I  
23 to opine on that issue and get to a comfortable  
24 place. And if where it's at isn't that comfortable  
25 place, then add some flexibility. We propose some

1 very minor flexibility. These are our basic  
2 requirements but if you want to propose something  
3 alternative, propose it. And then if the IE and the  
4 Company reject it, they reject it. But not to  
5 absolutely cut off someone proposing something that  
6 might be workable. That's kind of what we would like  
7 to avoid.

8 CHAIRMAN CAMPBELL: Okay. Let's get  
9 specific now, if we could.

10 MR. DODGE: What my language was -- and  
11 again, I don't claim to necessarily have the best  
12 language. If someone could help me to get to where  
13 we are at. I think I added in two places "or  
14 proposed alternative credit arrangements."

15 Yes. If you are looking at my submission  
16 with the red line, it's on page 26 of the RFP that's  
17 attached. There are a couple of red line changes  
18 there. I think the Company made the proposed "to  
19 demonstrate the ability to post credit assurances."  
20 I just added "or otherwise establish credit  
21 worthiness." I have since been told that's probably  
22 the wrong word, and I wasn't using it as a term of  
23 art. But if there's a market participant out there  
24 who is building plans and has been deemed a partner  
25 by others and they think they have a way to satisfy

1 the IE and PacifiCorp and this Commission as to  
2 credit, don't necessarily cut them off or say that  
3 the only way to do it is by posting assurances.  
4 Let's invite creativity in meeting credit standards.  
5 We don't want there not to be credit standards, but  
6 let's invite creativity. That's what I was trying to  
7 get at.

8 CHAIRMAN CAMPBELL: We will come back to  
9 the Company at that point. Let's go to LS Power.

10 MR. EVANS: Should I qualify him for the  
11 record?

12 CHAIRMAN CAMPBELL: Yes. Would you,  
13 please.

14 MR. WILLICK: Lawrence Willick,  
15 vice-president with LS Power Development, LLC, 400  
16 Chesterfield Center, Suite 110, St. Louis, Missouri,  
17 63017.

18 MR. EVANS: Mr. Willick, have you been  
19 involved in this docket since the outset?

20 MR. WILLICK: Yes.

21 MR. EVANS: Has LS Power filed comments in  
22 this docket?

23 MR. WILLICK: Yes.

24 MR. EVANS: Are you familiar with the  
25 draft RFP that has been submitted to the

1 Commissioners?

2 MR. WILLICK: Yes.

3 MR. EVANS: Do you have a summary  
4 prepared?

5 MR. WILLICK: Yes. Our position is pretty  
6 similar to the Company's. We agree that ratepayers  
7 should be protected from the credit worthiness of the  
8 bidders, and we agree that noninvestment grade  
9 entities should be able to buy up with security. Our  
10 issue is with the level of security, because credit  
11 -- and security has a very real cost to the bidders  
12 that needs to be incorporated into the proposal, and  
13 there's a balance between having the lowest bid  
14 possible and overcharging the Company and ratepayers  
15 for a level of security that we think might be too  
16 high.

17 Our proposal is just that if a bidder does  
18 propose alternative security arrangements, it's not  
19 automatic grounds for rejecting the bid but it should  
20 be subject to review of the IE. I think it's  
21 certainly within the scope of the IE to review and  
22 provide input in rejecting nonconforming bids, and we  
23 do have some proposed language for implementing this.

24 CHAIRMAN CAMPBELL: Could you point me to  
25 that?

1 MR. EVANS: If I might, Commissioners.

2 CHAIRMAN CAMPBELL: Yes. Please.

3 MR. WILLICK: There's three pages. The  
4 first page starts with the number --

5 CHAIRMAN CAMPBELL: Do we have copies for  
6 everyone that needs a copy? All right. Go ahead.

7 MR. WILLICK: It starts with number 3, and  
8 it's from, actually, Section 2(h) of the RFP, Item 3.  
9 On the second page there's item "N." We propose the  
10 following additions to that. "We recognize bidders  
11 are put on notice that failure to address  
12 satisfactorily both the price and nonprice factors,"  
13 and we propose adding, "including security  
14 requirements can serve as grounds for rejection of a  
15 bid, subject to IE review."

16 CHAIRMAN CAMPBELL: All right. Then you  
17 have another suggestion, as well?

18 MR. WILLICK: Yes. The other suggestion  
19 -- and this is mislabeled. It's from Section 6 of  
20 the RFP. It's item, actually "B." And we propose  
21 again making it explicit that bidders are allowed to  
22 negotiate final contract terms including security  
23 requirements.

24 CHAIRMAN CAMPBELL: All right. Are you  
25 done?



1 MR. WILLICK: Yes.

2 CHAIRMAN CAMPBELL: Let's hear from the  
3 Company.

4 MR. PAPOUSEK: We sort of went down this  
5 path with the 2003 RFP. And the evaluator at that  
6 time said we --

7 CHAIRMAN CAMPBELL: Is your microphone on  
8 or can you draw that closer to you?

9 MR. PAPOUSEK: Is that better?

10 CHAIRMAN CAMPBELL: Much better.

11 MR. PAPOUSEK: So the independent  
12 evaluator at that time said it would be using credit  
13 as a screen up front, and we had a bidder come  
14 through who wanted to get creative and at the very  
15 end couldn't end up performing and we went down the  
16 path way too late in the game at that time. So I  
17 think using credit as a screen up front is actually  
18 valuable and helps all the bidders evaluate how they  
19 are going to price into their bids the credit  
20 relationships they need to get in place. I think  
21 it's fair.

22 CHAIRMAN CAMPBELL: And I think that's a  
23 given. I think we have pretty much agreement there  
24 that we can use credit up front. Could the Company  
25 comment on these two specific proposed changes; the

1 one by Mr. Dodge as well as the one by Mr. Willick?  
2 Just flat out reject them or is there some way to  
3 change them?

4 MS. KUSTERS: Can I ask a question? Are  
5 you, by the addition of this language in Number 3,  
6 that is, looking at "including security  
7 requirements," is that as the RFQ or are you  
8 suggesting that you will be allowed to provide a  
9 proposal and then to the extent you haven't addressed  
10 security then the IE has the ability to reject your  
11 proposal?

12 MR. WILLICK: That's right. We are not  
13 proposing any changes to the RFQ or any changes to  
14 screening potential bidders for credit worthiness.  
15 This is only in the evaluation of the proposals  
16 themselves.

17 MS. KUSTERS: Let me give an example,  
18 then. You would come through the RFQ, you would meet  
19 the requirements under the matrix, and then after you  
20 met the requirements under the matrix, then what  
21 would you do?

22 MR. WILLICK: You know, we would have the  
23 flexibility to be able to negotiate. For example,  
24 the credit requirement is based on, you know, current  
25 expectation of prices in 2013 being about \$66 a

1 megawatt hour, with the potential, 84 percent  
2 probability of being \$155 a megawatt hour. And you  
3 are asking bidders to cover off the exposure between  
4 the two for a summer period. And we might be able to  
5 get an out-of-the-money call option on power in 2013  
6 at \$80 a megawatt hour and that might be cheaper to  
7 us than posting the security that's been requested.  
8 So we are just looking for alternative ways to keep  
9 our price as low as possible but still provide either  
10 security or other assurances that protect the Company  
11 and its ratepayers.

12 CHAIRMAN CAMPBELL: I'm going to interject  
13 a quick question so I can follow this discussion.  
14 Does the credit matrix identify the level of security  
15 required?

16 MS. KUSTERS: Yes, it does. So the bidder  
17 would know up front what their costs are and  
18 therefore could essentially price in that cost in  
19 order to buy themselves up to an investment grade  
20 entity.

21 I guess the issue that we have with your  
22 proposal is that it's a long lead time period between  
23 the time that you're selected as the successful party  
24 and when, in fact, you actually will bring that  
25 facility on line. And to the degree that you decide,

1 "Oh, it costs me less to do or I'll hedge my credit  
2 exposure differently than what the Company is  
3 expecting me to hedge it," then what happens if you  
4 become bankrupt and go in default? Then what does  
5 the Company do? We are not covered off on a credit  
6 standpoint between the time that we have selected you  
7 as a bidder and the time that you were supposed to  
8 come on line but didn't because you defaulted and  
9 went bankrupt.

10 MR. WILLICK: Right. There's certainly  
11 different levels of security. The proposed amount is  
12 based on six years out. And as you come closer in  
13 time to the credit exposure, the amount of security  
14 posted might be able to come down to reflect power  
15 certainty in market conditions. And then at the  
16 point where a bidder might default, there would be  
17 that amount of security posted that the Company could  
18 draw on.

19 MR. PAPOUSEK: If I might add to that, we  
20 are also not going to be asking you for additional  
21 security if prices, in fact, move higher up beyond  
22 what our expectation is. So we wear the risk on the  
23 upside of that.

24 MR. WILLICK: I recognize that.

25 MS. KUSTERS: And I think I will take you

1 back to Chris's original point with regards to our  
2 lessons learned from a Company standpoint. When we  
3 issued the 2003 RFP and did not use credit as a pre-  
4 screening, we did end up negotiating with a counter-  
5 party very far along and then ended up or that  
6 counter-party ended up going into bankruptcy. And  
7 not having had the screening up front basically put  
8 us in a position of allowing that bidder to  
9 participate when, in fact, that entity was never  
10 creditworthy.

11 MR. WILLICK: Right. And I'm still  
12 proposing to screen bidders on creditworthiness. I'm  
13 just proposing to allow bidders some flexibility on  
14 proposals. And I recognize if we are completely out  
15 there on what we bid, we will be thrown out. As long  
16 as the IE concurs that, "Well, this is not  
17 satisfactory, this doesn't protect the Company," then  
18 that's the risk we take in trying to manage the  
19 balance between the lowest price we can offer and the  
20 highest amount of assurance we can provide.

21 CHAIRMAN CAMPBELL: It seems to me -- it's  
22 a given we are screening credit up front. I have  
23 heard that several times. The question is to what  
24 level? What level? And my understanding is LS  
25 Power, you are not proposing a change necessarily to

1 the credit matrix and the level of security within  
2 that matrix; you are just saying that you don't want  
3 it to be just ruled noncompliant if there's another  
4 creative approach on that issue.

5 MR. WILLICK: That's right.

6 CHAIRMAN CAMPBELL: And then the Company  
7 has an added degree of subjectivity trying to figure  
8 out -- well, I guess without actually seeing the  
9 proposal it's hard to envision how much flexibility  
10 ought to be granted.

11 MS. KUSTERS: It also doesn't provide --

12 CHAIRMAN CAMPBELL: I think I understand  
13 the issue. I just don't see a clear --

14 MS. KUSTERS: The transparency aspect of  
15 the RFP has been one of the areas that we focused on  
16 and one of our lessons learned, as well. Not having  
17 a transparent process for all bidders, bidders don't  
18 want to participate. And so if what you are  
19 suggesting is everybody has a credit matrix and  
20 everybody goes through the prescreening pieces. But  
21 then, "Oh, by the way, when we get to actually  
22 determining you as the best resource, we will allow  
23 you some other opportunity to adjust your credit  
24 requirements," it doesn't provide for the  
25 transparency that is essentially one of the items

1 that we have been trying to focus on with regards to  
2 this RFP and one of the things that the bidders are  
3 really requesting of us.

4           And as far as the level goes, in having  
5 our discussions with the independent evaluator they  
6 have concurred that the levels that we currently have  
7 in place are industry standard. So as much as I  
8 appreciate your comments, I really want to make sure  
9 that we do have and hold a very transparent process  
10 to encourage bidders to participate.

11           CHAIRMAN CAMPBELL: So we have a  
12 transparency argument here and a flexibility argument  
13 here, is what I'm hearing. Commissioner Boyer has a  
14 question. We will keep exploring it.

15           COMMISSIONER BOYER: Would one solution be  
16 to restrict the time frame in which that creative  
17 negotiation can be completed?

18           CHAIRMAN CAMPBELL: And there's really two  
19 issues. There's the negotiation aspect and we need  
20 to answer this question. The other aspect is even  
21 getting to that point, getting through the matrix.

22           Go ahead and answer the question, then.

23           MS. KUSTERS: It doesn't provide for the  
24 transparency for bidders to the degree that we even  
25 suggest that, you know, from the time we get a viable

1 resource going forward, if we are going to give them  
2 two months, for example, to negotiate the credit  
3 terms and credit instruments within that particular  
4 proposal, then other bidders may feel that that  
5 wasn't something that was provided up front and what  
6 the criteria was and how was it evaluated and what  
7 seems to be fair and comparable. So I guess I just  
8 go back to making sure that we align or making sure  
9 that we put forth all of the rules up front on how  
10 bidders are going to -- or what the requirements of  
11 bidders will be in the process. Because that's one  
12 of the things that we have gotten a lot of comment on  
13 through our last RFP and we want to assure that we  
14 deal with to the best of our ability in this RFP.

15 COMMISSIONER BOYER: Let me ask Mr.  
16 Willick, when would you foresee this negotiation  
17 taking place? At what stage of the process? Would  
18 it be before the short listing?

19 MR. WILLICK: I think we would -- bidders  
20 would submit their proposals and they would be  
21 evaluated, short-listed, and then I believe  
22 negotiations with the short-listed bidders would  
23 finalize what the credit arrangements would be.

24 MR. DODGE: Could I just add one thing?

25 CHAIRMAN CAMPBELL: Go ahead.



1                   MR. DODGE: I think, Mr. Chairman, you  
2 identified correctly that there are two issues; the  
3 first one which I was addressing in my comment is the  
4 flexibility to be creative up front and avoid being  
5 canned right from the get-go. There seems to be less  
6 enthusiasm around that one.

7                   The second one is what I think Mr. Willick  
8 has proposed, among others. It says at the end of  
9 the process when all price and nonprice items are up  
10 for renegotiation, including CO2 risks, I'm hoping  
11 that's not being disputed. In other words, when they  
12 said for evaluation purposes, "We are going to get  
13 the CO2 risk on the Company in all circumstances so we  
14 don't let that one issue vary the analysis." At the  
15 end, our point was if you can get a better deal if  
16 someone is willing to take that risk and they are  
17 creditworthy to take it, then even if we pay a little  
18 more for that, that may be a good tradeoff. So  
19 that's open for negotiation.

20                   I would certainly hope that at least on  
21 that second point, credit in lieu of an LC posting  
22 some kind of a financial instrument that actually  
23 provides a call option on the power, that would just  
24 be in the form of creative negotiation that would  
25 benefit customers, I would think. So I'm hoping the

1 Company isn't rejecting that one. Am I  
2 misunderstanding?

3 MS. KUSTERS: No, you are not  
4 misunderstanding. I mean, essentially what we don't  
5 want is when we are doing the evaluation on the price  
6 and nonprice and trying to select a resource in the  
7 initial stage and it then goes to the final stage,  
8 that during the evaluation process that all the  
9 parties are treated equally. To the extent there's a  
10 party that actually is selected at the end as part of  
11 the final resources, you have the ability and  
12 opportunity to submit marked-up versions of any of  
13 the underlying agreements that deal with all of the  
14 credit instruments that are currently into play. And  
15 that would be the portion that would be negotiated.

16 So I don't disagree with what you are  
17 saying, but I think that comes into the part of being  
18 able to provide the Company with the markup of your  
19 underlying agreements, as we have encouraged, that  
20 basically deal with any of the credit instruments;  
21 whether it's step-in rights, paying off the debt,  
22 those components as part of the final negotiations  
23 which is after the Step 4.

24 MR. WILLICK: So under the current  
25 process, if a bidder puts together a proposal, takes

1 exceptions in the model agreements to the credit  
2 provisions, they could still be carried forward and  
3 short-listed.

4 MS. KUSTERS: No. We are not --

5 MR. WILLICK: How do we let you know that  
6 we have exceptions to the credit requirements? You  
7 are saying we need to, in our proposal, say, "We  
8 accept this credit matrix and these credit  
9 requirements," but then once we are short-listed we  
10 can come in and say, "By the way, here is a list of  
11 issues that we have."

12 MS. KUSTERS: You would actually do that  
13 when you submit your proposal. You would be  
14 submitting your proposal and it would be evaluated on  
15 the price and nonprice issues.

16 But as Gary has stated, even if you submit  
17 a markup of the underlying agreement, to the degree  
18 that it is not accepted by the Company or the IE,  
19 then no, you would not be selected. But you wouldn't  
20 be changing what your credit requirements are between  
21 the time that you are short-listed and the time that  
22 the final resource is selected.

23 CHAIRMAN CAMPBELL: I think we understand  
24 the disagreement. Mr. Willick, are you prepared to  
25 argue against the default security requirements in

1 the matrix today, or you really don't want to go down  
2 that path; you just want flexibility?

3 MR. WILLICK: Right. I just want  
4 flexibility. I don't know that we would be able to  
5 negotiate an alternative credit amount that would be  
6 satisfactory to all the parties. Our position is  
7 that the loss of objectivity in the process is made  
8 up from the flexibility and the creativity that  
9 bidders can have to minimize the price.

10 CHAIRMAN CAMPBELL: Okay. I'd like to get  
11 the Company's response to Mr. Dodge's suggestion as  
12 far as what you object to there or if you would  
13 modify it or just reject it outright.

14 MS. KUSTERS: Can you repeat it?

15 CHAIRMAN CAMPBELL: Do you have a copy of  
16 his red lined version where you can look at it?

17 MR. BROCKBANK: I don't.

18 MR. DODGE: I just added the words "or  
19 otherwise establish credit worthiness" in two places  
20 on page 267 of my markup.

21 MS. KUSTERS: And this is where they  
22 actually provide something other than the matrix,  
23 Gary? I mean, essentially you are encouraging them  
24 to provide or demonstrate something that they would  
25 provide the Company that isn't buying themselves up

1 to being an investment grade entity?

2 MR. DODGE: An alternative to just posting  
3 an LC to buy up the creditworthiness.

4 MS. KUSTERS: And this is what we provided  
5 in our 2003 RFPs where we did not prescribe the  
6 matrix as a screening or fixed amount with regards to  
7 prequalifications, and it led us to where we have  
8 already said: Essentially negotiating with a  
9 counter-party that wasn't creditworthy.

10 MR. DODGE: But the difference is I don't  
11 think anyone has proposed that you not do an initial  
12 screening on credit and cut out those that aren't  
13 going to meet yours and the IE's idea of adequate  
14 security. It's simply if there are creative  
15 proposals that are presented that could reasonably  
16 lead to a secure counter-party other than just  
17 posting the LC that you have in the matrix, why not  
18 consider that? If you are not persuaded, you ax  
19 them. So it is still done as a screening tool but  
20 you don't have just one answer for meeting the  
21 requirement.

22 MR. PAPOUSEK: I think it is worth looking  
23 at what the industry does in sort of its normal  
24 day-to-day business. They specifically spell out  
25 what are security requirements; guaranteed letters of

1 credit, cash deposits. These are spelled out in the  
2 bilateral contracts that permeate the industry. So  
3 to sort of deviate from that, we don't get into a  
4 trading contract and say, "Why don't you put up  
5 something nonindustry standard?" Because it isn't  
6 the way business gets done. So it's sort of looking  
7 towards what industry does in the day-to-day business  
8 is where we are coming from.

9 CHAIRMAN CAMPBELL: Let me ask this  
10 question: Is the credit matrix, are you representing  
11 that that is the industry standard? Is it on the  
12 aggressive side of the industry standard or the  
13 leniency side of the industry standard?

14 MR. PAPOUSEK: I think that's sort of what  
15 the independent evaluator was called in for, is what  
16 is his assessment. Don't take our word for it. What  
17 is his assessment for it? And I think he has come  
18 back and said it is industry standard.

19 MR. BROCKBANK: I'd like to ask Mr. Dodge  
20 one question, if I could, Mr. Chairman.

21 CHAIRMAN CAMPBELL: Okay.

22 MR. BROCKBANK: Hypothetically speaking,  
23 Mr. Dodge, if the flexibility that you and LS Power  
24 are urging here -- I mean you represent your  
25 organization, UAE represents some of the largest

1 ratepayers in the state. If the Company in its RFP  
2 were to allow for flexibility in credit requirements,  
3 security requirements, and that flexibility varied  
4 from what the Company has proposed in its credit  
5 matrix currently but it resulted in a winning bidder  
6 and ultimately that winning bidder went bankrupt  
7 years down the road, would your large customer  
8 ratepayers be better off having the flexibility, the  
9 uncertainty, or be better off up front with the  
10 certainty of knowing the level, with the more  
11 stringent requirements that the Company is proposing,  
12 perhaps more rigid?

13 MR. DODGE: I'm going to take a page from  
14 Mr. Powell's book and challenge your hypothetical.  
15 Because under my scenario, you wouldn't face that  
16 risk either way. I'm not requesting that you deviate  
17 from insisting upon a credit arrangement where you  
18 will be satisfied reasonably and the IE will be  
19 satisfied reasonably, and the Commission, that this  
20 counter-party has posted adequate security that will  
21 deal with that very eventuality. That's what this is  
22 aimed at. What you have is one way to deal with it,  
23 which is post cash or a bond, which is very  
24 expensive. It's probably the easiest way to deal  
25 with it, probably also the most expensive.

1           I struggle a little with industry standard  
2 because I don't profess to be an expert on industry  
3 standard, but I know there's a heck of a lot of power  
4 plants being built out there, many of them project-  
5 financed that wouldn't probably have this size of an  
6 LC back it up. I'm just saying don't use, as an  
7 initial screening, an inflexible requirement. Offer  
8 a flexible one, but still screen them so that we are  
9 all satisfied there's not that risk of a default. Or  
10 if so, we have covered it with security.

11           MR. BROCKBANK: Thank you.

12           CHAIRMAN CAMPBELL: Any additional  
13 comments on this issue?

14           MR. KLEIN: I do have just one more  
15 comment. I think the difficulty that the Company is  
16 having on the flexibility is getting enough  
17 definition around "flexibility" to do an evaluation  
18 that's fair to the bidders and to our ratepayers.  
19 And I guess what I'd do is I'd defer back to LS Power  
20 and maybe some of the other independent power  
21 producers. When you've been contracted or approached  
22 by we'll say a noninvestment grade utility or a  
23 noninvestment grade counter-party for building a  
24 power plant or a long-term PPA, what sort of approach  
25 or flexibility has LS Power taken? Maybe you could



1 give us an example.

2 MR. WILLICK: Sure. I mean, we do have  
3 one project that we finance that's under construction  
4 in Arkansas. And it was financed on a nonrecourse  
5 project-finance basis with a number of all takers and  
6 participants. And I think they were, for the large  
7 part, investment grade. And the way we view it, the  
8 obligation of the buyer is more of a payment  
9 obligation. And so the buyer, we view credit as  
10 being important and they were creditworthy entities.  
11 I don't think we required very much credit of them.  
12 As developer -- I mean, as we are developing projects  
13 and there's development risk along with performance  
14 risk, we did post security. That was negotiated at a  
15 arm's length basis with those entities, and it was  
16 much less than what is being asked here in the credit  
17 matrix. That project, as I said, it's been financed.  
18 It was a noninvestment grade project.

19 MR. KLEIN: If I could follow up on  
20 another question. So this is a project with several  
21 entities and some that you mentioned were investment  
22 grade. Perhaps some were not investment grade. The  
23 fact that you had perhaps a larger contingent of  
24 investment grade counterparties participating in that  
25 project, did that give you more assurance or more

1 clarity that you could proceed forward in the event  
2 that one of the noninvestment grade counterparties  
3 defaulted?

4 MR. WILLICK: I think -- I'm only  
5 qualifying, but I think all the entities were  
6 investment grade. I would need to check that. Some  
7 might not be rated because they are municipalities or  
8 joint action agencies. I'm not sure that they are  
9 rated but we consider them to have investment grade  
10 characteristics.

11 But again, the amount of security  
12 required, if we required security of them, would be a  
13 function of the payments over a period of time that  
14 they would be obligated to make to us. And here,  
15 there aren't any payments from bidders to PacifiCorp.  
16 So it's really not an apples to apples comparison of  
17 how would you require security.

18 MR. BROCKBANK: So are you suggesting, Mr.  
19 Willick, that it is more important for a seller of  
20 power to be secure than it is for a load-serving  
21 entity who buys power to be secure?

22 MR. WILLICK: I'm saying it is different  
23 risks. I mean PacifiCorp, as buyer, wants  
24 performance. You want the power. And more than  
25 wanting to draw on the security if the entity goes

1 bankrupt -- I mean, you have a subordinated mortgage,  
2 you'd be able to take over the project and complete  
3 construction and have delivery of the power. That is  
4 very strong security interest in and of itself.

5 MR. BROCKBANK: You did say a subordinated  
6 mortgage, correct?

7 MR. WILLICK: Yes.

8 MS. SCHMID: Could I ask one clarifying  
9 question before we get too far?

10 CHAIRMAN CAMPBELL: Go ahead.

11 MS. SCHMID: You and others use the  
12 abbreviation "LC." Does that refer to letter of  
13 credit or something else?

14 MR. DODGE: Yes. I apologize.

15 MS. SCHMID: Thank you.

16 CHAIRMAN CAMPBELL: Any additional  
17 comments to be made on this point?

18 MR. BROCKBANK: None from the Company.

19 CHAIRMAN CAMPBELL: I believe we  
20 understand it as a commission. Thank you very much.

21 Let's move on to one more topic perhaps  
22 before lunch. What's the next topic you'd like to  
23 address?

24 MR. BROCKBANK: Mr. Chairman, if we could  
25 clarify a couple of issues. The first item on the

1 list of our matrix that the Division filed is  
2 effectiveness of bids/pricing index. I believe that  
3 that largely, in some degrees, the pricing index has  
4 been addressed, that aspect of that.

5 CHAIRMAN CAMPBELL: I thought we handled  
6 that under comparability. Are there additional  
7 points that needed to be made on that issue that we  
8 didn't discuss in comparability?

9 MS. COON: Mr. Chairman, I believe there  
10 was one more issue under comparability that sort of  
11 got overlooked, and it had to do with an  
12 environmental reopener. And I know that in the IE's  
13 comments in his reports that have been filed, the  
14 issue was mentioned. But I don't know that it was  
15 specifically outlined in the matrix. But I would  
16 just like to bring it to the Commission's attention  
17 as an issue that would be considered as a bid  
18 comparability issue.

19 CHAIRMAN CAMPBELL: All right.

20 MR. SELGRADE: And just to elaborate on  
21 that, I believe Mr. Oliver had wanted to summarize it  
22 and then just overlooked it.

23 CHAIRMAN CAMPBELL: Mr. Selgrade is your  
24 microphone on?

25 MR. SELGRADE: I believe so. Is this

1 better?

2 CHAIRMAN CAMPBELL: That's better.

3 MR. SELGRADE: It's another comparability  
4 issue, in that the bidders right now would enjoy very  
5 limited change in law relief compared to the  
6 benchmark. If a change in law occurs any time during  
7 a twenty-year term, the general rule for PPAs is  
8 bidders absorb that risk and there's no change in  
9 capacity pricing. What the Company has proposed with  
10 regard to CO2, however, is if there's a change in law  
11 and there is an imposition of a carbon tax, that the  
12 Company will absorb that on behalf of the ratepayers;  
13 and the contract, although it presently doesn't state  
14 that, it will be reformed to state that under those  
15 circumstances for a new carbon tax or other  
16 imposition if the PPA seller has the right to adjust  
17 its capacity price.

18 What we have noted is that there may be  
19 circumstances in which the law imposes a carbon tax  
20 at a level so high that the idea in mind was that it  
21 would force all the power plants to retrofit. And if  
22 they retrofit it's conceivable, at least, that they  
23 could do so at a capital cost that was 75 percent of  
24 the net present value of all the future tax they pay.  
25 And if they retrofitted they also could have

1 environmental savings in that the emissions would go  
2 down.

3           But if the contract only allows a change  
4 in price for the carbon tax, it would be a perverse  
5 incentive for them just to go along and pay the  
6 carbon tax, pass the costs on to the Company, who in  
7 turn would pass it on to ratepayers. Whereas what  
8 the intent of the legislation was that what the  
9 public interest result, perhaps, might be would be to  
10 have a retrofit of the plant, reduce the carbon  
11 dioxide emitted, and pay a lower carbon tax or, in  
12 any event, lower the emissions that came out of the  
13 plant. They would have no ability to recover the  
14 capital costs for any retrofit, and therefore they  
15 wouldn't do that. They would continue to simply pay  
16 the carbon tax.

17           CHAIRMAN CAMPBELL: Okay. Let's go to the  
18 Committee. Did you have any additional points to  
19 make on what's labeled effectiveness of bids/pricing  
20 index, or did you address that in your comparability  
21 comments?

22           MS. KELLY: We combined our comments on  
23 indexing and the recommendations to change the PPA  
24 contract to reduce the risk in the same set of  
25 comments. And we did not address the CO2 aspect.

1                   CHAIRMAN CAMPBELL: Okay. Thank you. Any  
2 other party want to address the effectiveness of  
3 bids/pricing index? I think we are in agreement that  
4 -- go ahead Mr. Fehrman.

5                   MR. FEHRMAN: I just want to clarify, if I  
6 understood the comments, that the Company is not  
7 interested in taking change of law risk through this  
8 process. And if that's what I understood the  
9 individuals to be talking about, for instance CO2  
10 changes down the road, that would be recovered in  
11 costs.

12                   MS. KUSTERS: The question is for you, Ed,  
13 I think just to clarify. Clarification around  
14 whether or not what you are suggesting is essentially  
15 pushing the change of law risk on to the Company to  
16 the extent that we go forward with a third-party  
17 bidder and that third-party bidder essentially has to  
18 retrofit their specific generator to conform with  
19 different standards, and therefore your belief is  
20 that that cost should be passed through to ratepayers  
21 as opposed to having the IPP party take on that risk.

22                   MR. SELGRADE: I call it a change in law  
23 risk and I limit it only to environmental change in  
24 law. And the reason that we bring it up as a  
25 comparability issue is because if I understand the

1 Company correctly or not, they may not realize that  
2 in agreeing to absorb the cost of any future carbon  
3 tax, they have accepted a very limited environmental  
4 change in law risk already. To my knowledge there's  
5 no carbon tax in effect right now. So what they have  
6 done is said, "Listen, if the law changes and a  
7 carbon tax comes along, we will absorb it on behalf  
8 of our ratepayers."

9                   And what we are saying is, well, what if  
10 the change in law comes along and it can be satisfied  
11 best by a retrofit instead of the payment of the  
12 paying the carbon tax? The Company would make the  
13 environmental retrofit and seek to recover it under  
14 the cost of service principles, and it becomes a  
15 comparability issue that if the change in law  
16 environmental risk that they have accepted is limited  
17 only to a tax --

18                   CHAIRMAN CAMPBELL: Let me first of all  
19 clarify. We are dealing just with CO2, right? As far  
20 as it stands right now, change in law risk is on  
21 bidders for anything but CO2.

22                   MR. SELGRADE: That is correct.

23                   CHAIRMAN CAMPBELL: We have that  
24 clarified. Now, the question is -- Well, I  
25 understand. I understand the dilemma you are



1 raising.

2 MR. SELGRADE: It only would be with  
3 respect to CO2. It would be a retrofit for purposes  
4 of complying with a CO2 change in law.

5 CHAIRMAN CAMPBELL: So what is your  
6 solution?

7 MR. SELGRADE: To have it be treated the  
8 same for a benchmark and a PPA bid. In other words,  
9 you could use the same standards of fact. You could  
10 create a contract prudence review. You could make it  
11 subject to further review by the Commission or come  
12 within the purview of the federal government since  
13 the PPA is really within the jurisdiction of the  
14 FERC. But in any event, not to change the standard  
15 for recovery and to try to make the ability of a PPA  
16 seller to recover any retrofits for CO2, the same  
17 companies.

18 CHAIRMAN CAMPBELL: Do you have a comment  
19 Mr. Proctor?

20 MR. PROCTOR: I have a question. The  
21 committee isn't certain that PacifiCorp is proposing  
22 that in any PPA contract, the Company will absorb the  
23 risk of the carbon tax changes, legal changes. We  
24 understood that that was merely an element of the  
25 scoring; if the PPA was asking the Company to accept

1 that risk or whether the PPA was accepting the risk  
2 and of course incorporating it into its bid. That  
3 was our understanding. But maybe I misheard the  
4 parties here. But a clarification as to whether or  
5 not the Company intends to accept that risk in any  
6 event needs to be made.

7 CHAIRMAN CAMPBELL: Mr. Brockbank?

8 MR. BROCKBANK: Mr. Chairman, this is a  
9 significant issue. Could I ask the Commission that  
10 the Company and the parties be allowed, after lunch,  
11 to address this as well so that we have an  
12 opportunity to caucus and discuss that internally?

13 CHAIRMAN CAMPBELL: All right. We will  
14 pick it up later.

15 MR. BROCKBANK: Thank you.

16 COMMISSIONER BOYER: This is for Mr.  
17 Selgrade. Said another way, are you saying it is  
18 difficult to compare an IPP that has to bear that  
19 uncertainty, that carbon risk, and if they have their  
20 wits about them would price that into their bid;  
21 whereas the benchmark wouldn't have to do that  
22 because they have the option of coming to the  
23 Commission and getting cost recovery for any retrofit  
24 or tax?

25 MR. SELGRADE: Their choice would only be,

1 as you suggested, Commissioner, they would price it  
2 into the bid. And our comparability proposal has the  
3 explicit intent and is made with design only to lower  
4 bids in this regard.

5 MS. KUSTERS: As a point of clarification,  
6 in the RFP the way it is currently structured, both  
7 on an asset-backed PPA basis, as well as on the asset  
8 purchase and sales agreement or the benchmark, the  
9 Company is bearing the risk on the CO2. So it's not  
10 as if the bidders have to inflate their price or look  
11 at something differently with regards to their total  
12 costs, because that cost will be passed through as a  
13 company cost as part of the evaluation.

14 CHAIRMAN CAMPBELL: All right. Let's go  
15 off the record and talk about a schedule for this  
16 afternoon.

17 (Discussion off the record.)

18 CHAIRMAN CAMPBELL: LS Power has  
19 introduced an exhibit. Shall we just mark it LS  
20 Exhibit 1. It consists of three pages with proposed  
21 language changes to security requirements.

22 MR. EVANS: Thank you.

23 CHAIRMAN CAMPBELL: You offer its  
24 admission?

25 MR. EVANS: We offer it.

1 CHAIRMAN CAMPBELL: Any objections?

2 MS. SCHMID: No objection from the  
3 decision.

4 MR. PROCTOR: No objection.

5 MR. BROCKBANK: No objection.

6 CHAIRMAN CAMPBELL: Let's take a lunch  
7 recess.

8 (The lunch break was held.)

9 CHAIRMAN CAMPBELL: Let's go back on the  
10 record. Are we at the point we are going to talk  
11 about needs?

12 MR. BROCKBANK: I think we are just about  
13 there, Mr. Chairman. A couple of parties I think  
14 wanted to make one or two points regarding CO2 issues  
15 that we were addressing before.

16 CHAIRMAN CAMPBELL: Okay. Who was that?

17 MR. BROCKBANK: I know we have one  
18 clarification to make. I don't know if anybody else  
19 did.

20 CHAIRMAN CAMPBELL: Go ahead.

21 MS. KUSTERS: I just wanted to clarify the  
22 statement that I made before lunch. If I was unclear  
23 with regards to the CO2 risk, I wanted to specifically  
24 state that it is a customer risk and that the Company  
25 will be evaluating it through, consistent with the

1       IRP assumptions through the IRP process.

2                   CHAIRMAN CAMPBELL:   Okay.  Thank you.

3       Next issue?

4                   MR. BROCKBANK:  The parties talked and we  
5       believe that there are just a couple of issues  
6       remaining.  The need issue will be, of course, the  
7       most substantive.

8                   MS. SCHMID:  Perhaps "a few" rather than  
9       just "a couple."

10                   MR. BROCKBANK:  "A few."  "A couple."  
11       What's in a word?

12                   And there are several issues relating to  
13       need.  We just kind of lumped those all in together.  
14       And if you are looking at the matrix, Needs starts on  
15       page 8, and there are -- it goes through to page 11  
16       where we find Credit.  We already crossed Credit off  
17       the list, or we addressed it this morning, I should  
18       say.  And then at the bottom of page 12 there are  
19       some other issues where it starts FEED Study, that  
20       still need to be addressed.

21                   CHAIRMAN CAMPBELL:  All right.

22                   MR. BROCKBANK:  And PacifiCorp's witness  
23       for the need issue has not yet been introduced so  
24       when it's convenient, I would like to introduce him.

25                   CHAIRMAN CAMPBELL:  All right.  Why don't

1 we begin by swearing Mr. Guidry in. I don't believe  
2 you've been sworn in, in this proceeding. So why  
3 don't you go ahead and stand.

4 (Eric Guidry was sworn as a witness.)

5 CHAIRMAN CAMPBELL: I'm going to ask, Ms.  
6 Schmid, would you please qualify Mr. Guidry for the  
7 record.

8 MS. SCHMID: Yes.

9 Mr. Guidry, would you please state your  
10 full name and business address for the record.

11 MR. GUIDRY: Yes. My name is Eric C.  
12 Guidry. G-U-I-D-R-Y. I'm the energy program staff  
13 attorney with Western Resource Advocates.

14 CHAIRMAN CAMPBELL: I don't know if your  
15 microphone is turned on.

16 MR. GUIDRY: Let me try that again. My  
17 name is Eric C. G-U-I-D-R-Y. I am the energy program  
18 staff attorney with Western Resource Advocates. We  
19 have offices in Nevada, Utah, and Colorado. I work  
20 out of our Colorado office, which is 2260 Baseline  
21 Road, Suite 200, Boulder, Colorado, 80302.

22 MS. SCHMID: Have you been involved on  
23 behalf of WRA in this docket?

24 MR. GUIDRY: Yes, I have.

25 MS. SCHMID: And in what role are you here

1 today?

2 MR. GUIDRY: I am here as a policy witness  
3 on behalf of WRA.

4 MS. SCHMID: Thank you.

5 CHAIRMAN CAMPBELL: All right. Thank you.

6 Let's go back to the Company, and why  
7 don't we begin with your summary of the -- are we  
8 going to do all the need issues together? Okay. Why  
9 don't we go ahead and get your witness who is going  
10 to be part of this panel qualified and then go ahead  
11 and offer the summary.

12 MR. BROCKBANK: Thank you, Mr. Chairman.  
13 Our witness will be Mr. Greg Duval.

14 Mr. Duval, can you please state your name,  
15 title, and business address for the record.

16 MR. DUVAL: My name is Greg Duval. I'm  
17 the director of integrated resource planning for  
18 PacifiCorp. My address is 825 Northeast Multnomah,  
19 Suite 600, Portland, Oregon.

20 MR. BROCKBANK: Mr. Duval, are you  
21 familiar with this RFP, and specifically the issues  
22 relating to resource planning and resource needs?

23 MR. DUVAL: Yes, I am.

24 MR. BROCKBANK: Are you authorized to  
25 speak on behalf of the Company on these issues?

1 MR. DUVAL: I am.

2 MR. BROCKBANK: Do you have a summary to  
3 share with the Commission on your presentation?

4 MR. DUVAL: Yes, I do.

5 MR. BROCKBANK: Please provide it.

6 MR. DUVAL: Okay. Well, the need that the  
7 Company is seeking to fill with this RFP is 1109  
8 megawatts of base load resources in 2012 and 2013.  
9 And that's shown on page 6 of the draft RFP. There's  
10 a table at the bottom of the page that lists those  
11 numbers. This is consistent with the 2004 IRP load  
12 and resource balance using a 12 percent planning  
13 reserve margin. And Mr. Brockbank handed out a  
14 sheet, a spreadsheet or a sheet of the load resource  
15 balance that you should all have.

16 MR. BROCKBANK: Excuse me, Mr. Duval. May  
17 I approach the Commission? I passed it out to the  
18 parties but not the Commission.

19 CHAIRMAN CAMPBELL: Go ahead.

20 MR. DUVAL: Let me explain where the need  
21 comes from. The table on page 6 shows 808 megawatts  
22 in 2012 and 1109 megawatts in 2013. This table is  
23 from the 2004 Integrated Resource Plan. It's in  
24 fiscal year so what's labeled 2013 fiscal year is  
25 really calendar year 2012. The numbers we have



1 chosen are off the East Side because this is looking  
2 for East Side base load resources. So the number for  
3 the 2012 summer would be 808, a deficit of 808 or a  
4 need of 808, as shown on the line called East  
5 Position. And in 2013, the summer of 2013, which is  
6 fiscal year 2014, is the 1109 megawatts.

7                   This is identical to the chart that's in  
8 the published 2004 IRP with the one changed to  
9 Planning Margin, to change it to 12 percent. In the  
10 book it is 15 percent. So these numbers would be a  
11 little bit bigger if you looked at the book.

12                   You can see from the table, as well, that  
13 it's assumed wind, in the middle of the page there on  
14 the top middle, says RFP Wind, it shows front office  
15 transactions and QFs. So there's an assumption that  
16 the deficits or the needs that we're identifying are  
17 after the 1400 megawatts of system-wide wind, and  
18 after 700 megawatts of east side front office  
19 transactions. So that's the basis of the need  
20 numbers in our revised RFP.

21                   We expect that that need will be filled  
22 with a combination of benchmark resources and RFP  
23 bids. The exact amount that we will acquire may be  
24 more or less than 1109 megawatts, really depending  
25 upon the economics and the size of the resources. So

1 that's how the RFP is aligned with the IRP in terms  
2 of need.

3 In addition to that, the RFP is aligned  
4 with the IRP on bid evaluation and modeling. This is  
5 the first RFP that we have actually incorporated the  
6 Integrated Resource Planning models as part of the  
7 evaluation. So we will be using the same models and  
8 evaluating these bids in the RFP as we are using in  
9 our Integrated Resource Plan.

10 And finally, and most importantly, RFP is  
11 aligned with the primary goal of the Integrated  
12 Resource Plan, which is to acquire least cost, least  
13 risk resources on behalf of our customers. Thank  
14 you.

15 MR. BROCKBANK: Mr. Chairman, PacifiCorp  
16 moves to enter Mr. Duval's Exhibit and label it  
17 PacifiCorp Exhibit Number 1.

18 CHAIRMAN CAMPBELL: All right. Any  
19 objections?

20 MS. SCHMID: No objections.

21 MR. PROCTOR: No objection.

22 MR. SELGRADE: No objection.

23 CHAIRMAN CAMPBELL: All right. It's  
24 admitted. Let's go to the Division for a summary  
25 statement.

1                   MS. SCHMID: Dr. Powell will provide a  
2 summary statement for the Division on this issue.

3                   DR. POWELL: Maybe I could ask the  
4 Commissioners, my intent this morning was to just  
5 read the issue and recommendation on the memo that we  
6 submitted yesterday. I know that everybody has read  
7 that memo. The only purpose I was going to do that  
8 was for people that were on the phone that may not  
9 have seen the memo. If there's nobody on the phone,  
10 I don't think there's any reason for us --

11                   CHAIRMAN CAMPBELL: Even if they are on  
12 the phone, we can get them a copy of this without  
13 actually reading it.

14                   MS. SCHMID: Perhaps you could just  
15 provide a --

16                   DR. POWELL: Just a very brief statement,  
17 then, is as we read the IRP update it appearances  
18 that the changes that have been proposed or the  
19 actual filed RFP that is before the Commission today  
20 is not adequate to meet the needs of the system and  
21 do not meet the needs especially of the Utah side of  
22 the system, or the east side; and therefore we have  
23 some serious questions about whether or not the RFP  
24 meets either the statute under the Procurement Act or  
25 is consistent with the 2004 IRP.

1                   CHAIRMAN CAMPBELL: Okay. Does the  
2 Committee have a statement they want to make on this  
3 issue?

4                   MR. PROCTOR: Mr. Chairman, as you know,  
5 the Committee was taken aback to some extent when we  
6 received the October 27th version of the RFP in  
7 connection with the reduction in the base load, or  
8 excuse me, the benchmarks. And for that reason we  
9 would request the opportunity to address that issue  
10 in relationship to the IRP/RFP alignment. So at this  
11 point, it's our motion that we would very much  
12 appreciate having been granted -- because it's in  
13 that context that we would like to address this  
14 particular issue. And I note that the Division said  
15 essentially the same thing in the matrix; that it was  
16 a bit of a surprise and certainly there wasn't time  
17 since Monday of this week to provide that.

18                   However, we have reviewed, at this point,  
19 the Division's memorandum and would agree that the  
20 Division's recommendations and their assessment of  
21 the need certainly parallels that which Ms. Kelly has  
22 developed and has been encouraging the Company and  
23 the other parties to accept now for some time. In  
24 fact, throughout this process.

25                   We have questions about the reasonableness

1 of a 12 percent planning reserve margin. The Company  
2 itself has questions about the 12 percent reserve  
3 margin and has committed to continue to address that  
4 issue through the 2006 IRP process. And they made  
5 that commitment in the Oregon proceedings. So we  
6 would agree at this time that the Division's  
7 recommendations should be accepted and we may differ  
8 to some extent with respect to the precise nature of  
9 the need and how that need would be filled, but  
10 that's what we would like to address in the  
11 subsequent comments.

12 CHAIRMAN CAMPBELL: Okay. And we will  
13 take up your motion at the end of the hearing today.

14 MR. PROCTOR: Thank you.

15 CHAIRMAN CAMPBELL: Comments on need by  
16 WRA or UAE?

17 MR. GUIDRY: Thank you, Mr. Chairman.  
18 First of all, I would like to note that WRA, in our  
19 comments, did raise some very serious objections to  
20 the previous drafts of the company's RFP in terms of  
21 how it incorporated the public interest factors under  
22 the Energy Resource Procurement Act. We also raised  
23 some issues about consistency with the benchmark  
24 options under the IRP and the company's commitments  
25 both to the letter and intent of the Mid-American

1 acquisition commitments on IGCC. I do want to thank  
2 the Company for taking our comments seriously and for  
3 addressing them. We do think that those issues have  
4 been resolved to WRA's satisfaction.

5 With that said -- and also, I did want to  
6 thank the independent evaluator for their  
7 participation in the process. I think they have been  
8 very helpful.

9 With that said, WRA does have a policy  
10 objection to the use of polarized coal technology at  
11 IPP 3 and at Hunter 4 in terms of its balancing of  
12 cost, risk, and impacts under the Energy Resource  
13 Procurement Act. WRA, in our opening comments,  
14 detailed the status of the signs of climate change  
15 and the risk involved, and the impacts in our opening  
16 comments, if you look at pages 5 to 11. I'm not  
17 going to repeat those here, though. Just to simply  
18 note that that is in the record, to my understanding.

19 We do understand the parties' concerns  
20 about short-term transactions and the market risk  
21 that that presents. However, WRA believes that it is  
22 imprudent to hedge short-term market risk through the  
23 development of potentially much riskier 40 to 50 year  
24 investments in high CO2 mini technology with limited  
25 flexibility for addressing CO2 over the long term.

1                   WRA would also note that IPP 3 faces  
2 significant air permitting risk and multi-state  
3 approval risks that may impact its ability to meet  
4 its 2012 in-service date.

5                   When viewing the projected resource  
6 deficit in the 2012 to 2013 time frame, we think it  
7 is important to distinguish between two separate  
8 issues. First is identifying the appropriate level  
9 of fiscal assets versus front office transactions for  
10 meeting that deficit. The second issue, though, is  
11 for that portion to be met through physical assets,  
12 what are the appropriate types of physical assets in  
13 terms of fuel use and technology for meeting that  
14 need?

15                   On pages 2 to 3 of our reply comments, WRA  
16 noted our concern regarding the use of high capacity  
17 factor resources to meet what is essentially a  
18 growing summer peak in Utah on the east side of the  
19 system. We note that based on some discovery  
20 submitted in this case, the addition of a single  
21 large base load unit would result in considerable  
22 surpluses during the off-peak hours.

23                   WRA recommends that a more advisable  
24 strategy would be to limit the scope of the RFP to  
25 the 500 megawatt Jim Bridger unit and focus on

1 increased investment in DSM, distributed generation,  
2 renewable combined power, until coal technology is  
3 better able to address long-term CO2 risk and  
4 polarized coal can be deployed. We believe that  
5 represents a better balancing of the cost, risks, and  
6 impacts under the Energy Resource Procurement Act.

7 CHAIRMAN CAMPBELL: Thank you. I'm trying  
8 to see, quickly -- UAE, it looks like you also raised  
9 some issues, at least on our matrix.

10 MR. DODGE: At this point, I think UAE is  
11 satisfied, with this caveat: We think -- we are not  
12 quite sure if there's a dispute or not over this. We  
13 think that the RFP should be clear, if it isn't, that  
14 more than just the minimum amounts could be  
15 considered if it's economical. But we don't think  
16 the Company could be expected to add more benchmarks  
17 than they realistically think they can get done. I  
18 think all that's left is they put the benchmarks out,  
19 let's see what the market brings back. And if  
20 there's more than this amount that meets a perceived  
21 need, that can be dealt with down the road when they  
22 are looking at resources being selected.

23 CHAIRMAN CAMPBELL: Thank you. Let's go  
24 back to the Company. Your response?

25 MR. DUVAL: I really wanted to address the



1 Division's calculation of the 2000 megawatts, and  
2 given that the Committee also agreed and recommended  
3 that in terms of what our need is. And I would draw  
4 you to the Division's comments. On page 3 they have  
5 a table that shows basically how you can derive the  
6 2000 megawatts they have recommended. And it's  
7 essentially -- it's described in the first paragraph  
8 of the first page. But what they have done is they  
9 have looked at total system-wide need in 2014. And  
10 so if you look at this table you look at the line,  
11 the row labeled 2014, the east side shows a deficit  
12 of 1326 megawatts, the west side shows a deficit of  
13 699. Together that's what makes up the 2000  
14 megawatts of need they have recommended that you  
15 order that we go after.

16           The difference between that and what the  
17 Company is recommending is the Company is  
18 recommending looking at the need on only the east  
19 side and only through 2013. So looking at the same  
20 table, if you look at east side 2013, that number  
21 would be 1000 megawatts. What the Company has in the  
22 IRP, request for proposal, is 1109. So the  
23 difference between those two, now that we have it at  
24 the same year and just the east side, the remaining  
25 difference between those two is that our numbers are

1 based on the 2004 IRP at 12 percent planning margin  
2 and this table uses the IRP update at 15 percent  
3 planning margin. They are within 100 megawatts of  
4 each other and they are for the time period that we  
5 are recommending that this RFP be focused on.

6 CHAIRMAN CAMPBELL: Any other follow-up  
7 comments from the parties on the issue of need?

8 MS. SCHMID: I, at some point, have some  
9 questions I'd like to ask PacifiCorp whenever you  
10 feel that is appropriate.

11 CHAIRMAN CAMPBELL: Go ahead.

12 MS. SCHMID: And I appreciate your  
13 explanation, sir, and please bear with me. As we  
14 noted earlier, the draft we received on the October  
15 -- at the first of this week was significantly  
16 different in terms of the numbers than the drafts  
17 that we have been working from. And in terms of  
18 going from the 15 percent planning margin down to the  
19 12, just to lay a little bit of groundwork, if I look  
20 at your 2004 IRP at page 54, PacifiCorp states that,  
21 "Therefore PacifiCorp concluded that a 15 percent  
22 planning margin level insured adequate resources will  
23 be procured to meet load requirement with a high  
24 level of reliability, avoiding physical short  
25 exposure to markets, and providing for safe,

1 reliable, low-cost energy for the consumer.

2 MR. BROCKBANK: Ms. Schmid, are you  
3 reading from the IRP or the RFP?

4 MS. SCHMID: The 2004 IRP at page 54.

5 MR. BROCKBANK: Okay.

6 MS. SCHMID: And today and recently you've  
7 talked about a 12 percent planning margin. Could you  
8 explain the rationale and any studies that you have  
9 done to justify that departure from the 15 percent?

10 MR. DUVAL: We are in the process of  
11 evaluating that in the 2006 IRP, which is in  
12 progress. But the use of the numbers we have here, I  
13 guess there's a lot of numbers that are floating  
14 around. And if you look at a 15 percent on the 2004  
15 IRP, I think that would raise our number, the number  
16 that we have, the 1109, by about 250 megawatts.

17 As the Division has done, they went to the  
18 2004 IRP update, the need was actually less so a 15  
19 percent planning margin with a 2004 update gives 1000  
20 megawatts of need on the east side. So I think 1000  
21 megawatts is generally supportive of the 1109 that we  
22 have in the IRP. So, I mean, while we have used 12  
23 percent here, I guess probably one of the reasons  
24 that we did that was we are trying to get an RFP that  
25 can be approved by both the Oregon and Washington

1 Commission. The Oregon Commission specifically did  
2 not acknowledge the 15 percent. They have indicated  
3 that they have acknowledged 12 percent for the other  
4 large utility in Oregon, which is Portland General.  
5 So to, I guess, kind of remove one issue from the  
6 table, by using 12 percent to get to that conclusion.

7 MS. SCHMID: To follow up, it seems to me  
8 that more than just perhaps the 12 percent versus 15  
9 percent issue was removed from the table, as you put  
10 it. When I look at the October 25, 2006 filing that  
11 you made in Oregon in docket number UM 1208, you seem  
12 to be revising the RFP to meet the needs of Oregon,  
13 and I know you did address why. But I still don't  
14 understand the rationale completely and it seems that  
15 Oregon perhaps is -- and this may sound like a loaded  
16 phrase and maybe it is and maybe it isn't, but Oregon  
17 seems to be driving the process perhaps to the  
18 detriment of Utah ratepayers who need energy.

19 MR. BROCKBANK: Is that a question?

20 MS. SCHMID: Yes. So to put it more  
21 bluntly, is Oregon driving the process?

22 MR. FEHRMAN: No. The answer to that  
23 question is no. What is driving the process is a  
24 company's need to get an approved RFP so we can  
25 actually go try and begin building something to meet

1 everybody's needs. And as you know, for us to do  
2 that, we will have to be compromising on some of this  
3 to try and get commissions' approval of this RFP so  
4 we can begin to go out and move the process along. I  
5 don't believe that making a change from 15 to 12  
6 percent in the RFP is a major issue for us because,  
7 as Greg pointed out, it's not a lot of megawatts.  
8 And when you are forecasting that far out, a  
9 difference of a hundred or so megawatts is really  
10 immaterial in the arena of forecasting.

11 To your point of changing the size and  
12 length of the RFP, very frankly, we have taken a look  
13 at what we believe we can get built. And in 2012,  
14 because of where we are at right today with this  
15 process, we have no other options that we believe we  
16 can get done other than IPP 3, so we moved it to  
17 2012.

18 With regards to 2013, we felt that as an  
19 industry there was a need to bring IGCC forward  
20 because there was a significant amount of discussion  
21 with regards to IGCC. And for us to really test the  
22 market and find out if it's a viable resource or not,  
23 we wanted it in this RFP with the understanding that  
24 if it doesn't come through we would have an  
25 alternative of plant of Hunter 4 that we are ready to

1 move forward.

2                   So we moved 2014 from the RFP at this  
3 point in time because simply there's a lot on their  
4 plate. You are looking at billions of dollars of  
5 expenditures. And from my view it would be better  
6 for us to get going on 12 and 13, reassess where the  
7 market is at, understand what comes in through the  
8 RFPs, and then make a decision what we want to do  
9 with 2014, 15, and 16 through either an amended RFP  
10 or a new RFP that would probably come out next year  
11 for which your additional resources would be included  
12 in if, in fact, the need continues to be there.

13                   MS. SCHMID: But to come back,  
14 notwithstanding what PacifiCorp itself can or cannot  
15 build, PacifiCorp has an obligation to meet the needs  
16 of its Utah ratepayers in a manner consistent with  
17 its statutory obligation; is that correct?

18                   MR. FEHRMAN: That is correct and I'd ask  
19 how you believe we are not.

20                   MS. SCHMID: I am just concerned that with  
21 the revisions, that it may not happen. And the  
22 Division again renews their request to submit the  
23 comments on the 13th.

24                   MR. FEHRMAN: I guess I would have to  
25 understand specifically on where you believe we are

1 not meeting the intent.

2 MS. SCHMID: I believe that Dr. Powell  
3 probably could address that more fluently.

4 CHAIRMAN CAMPBELL: That's why we have a  
5 panel. Go ahead.

6 DR. POWELL: Okay. I agree with Mr.  
7 Duval. I mean, if you just look at the numbers here,  
8 you see that maybe they are not that much different.  
9 But I would point out that it's not just simply 100  
10 megawatts. If you look at the numbers under 2013 it  
11 says 808, and the IRP update in the information that  
12 I pointed out in table 1 of our memo is 1000  
13 megawatts. The footnote on that particular page, I  
14 did some calculations and reported there that the  
15 difference between the 15 percent and the 12 percent  
16 planning margin in 2014 was approximately worth 400  
17 megawatts. And not too surprisingly, if you look  
18 down under 2012 on the west side, the company's  
19 exhibit that they handed out shows the west side  
20 being in a surplus of about 11 megawatts. And if you  
21 look again at table 1 on the west side for 2012,  
22 you'll notice that the IRP update had the west side  
23 at a deficit of about 407 megawatts.

24 So I'd have to study the numbers a little  
25 bit more. I'm not quite sure -- I'm not ready to

1 agree that we are only talking about 100 megawatts.  
2 My calculations show we are talking more about  
3 something in the range of 300 to 400 megawatts, which  
4 we are talking about a gas plant. Our concern has  
5 several facets to it; not only the change in the  
6 planning margin itself but, as I pointed out in the  
7 memo of the filed RFP cut the resources by more than  
8 half, the benchmark resources.

9 I'm not disputing whether or not the  
10 Company can build those resources. We are disputing  
11 or questioning whether or not the intent of the RFP  
12 is to go after enough resources to fill the needs  
13 that especially the Utah side is projected to need  
14 over the next few years.

15 The other aspect was that they shortened  
16 the RFP time frame from three years to cover 2014 to  
17 only cover two years up through 2013. Again, we run  
18 into, if I dare say it, some issues that were brought  
19 up in previous cases where, as we postponed these  
20 decisions, we put ourselves in a circumstance where  
21 we actually limit the choices that we have. And if  
22 we postpone the resources, decisions out in the 2014  
23 frame too long, then we are going to be subject to a  
24 limited number of choices that basically boil down to  
25 building two or three or four gas plants. And we are



1 concerned about the increasing reliance or dependence  
2 on gas-fired generation.

3 So again, that's just a summary of our  
4 memo where we think that the RFP is falling short of  
5 meeting the criteria set out in the statute and the  
6 IRP.

7 CHAIRMAN CAMPBELL: Let's go to the  
8 Committee.

9 MR. PROCTOR: Ms. Kelly does have some  
10 additional comments.

11 MS. KELLY: Our counsel is passing out an  
12 exhibit that I think is helpful in putting this issue  
13 of need and size into perspective. When you receive  
14 a copy, what it has is it has the load and resource  
15 -- the deficit coming out of the load and resource  
16 balance tables from the IRP 2004, the IRP 2004  
17 update, and the load and resource balance from the  
18 IRP 2006. And it shows the size of the deficit on  
19 the east, the west, and for the system in years 2012  
20 through 2016. We only have those full years for the  
21 IRP 2006. They roll over each time.

22 What you also see is that we have created  
23 two columns here. One is labeled FOT. That means  
24 with front office transactions in. 1200 megawatts of  
25 front office transactions for the system, 700

1 megawatts on the east side, 500 megawatts of flat  
2 energy product on the west side. And then you will  
3 see what the deficit is with the front office  
4 transactions removed.

5           This is a double-sided exhibit. One side  
6 of the exhibit shows the two benchmark resources that  
7 we are looking at. It's called the current benchmark  
8 size. It's the third column from the right. And on  
9 the other side it says the original benchmark size.  
10 And then it shows what happens as a result.

11           And so what we can see is off the current  
12 load and resource balance, if you include the front  
13 office transactions and IPP, then we would still be  
14 short 123 megawatts. Now, I'm working with a 15  
15 percent planning reserve margin, and the reason I'm  
16 working with 15 percent planning reserve margin is  
17 because that's what was in the last acknowledged IRP.  
18 The action plan was not acknowledged by this  
19 Commission, but the IRP was.

20           PacifiCorp had done what I thought was a  
21 good study to determine what the planning reserve  
22 margin should be. And one in eight probability  
23 showed up as being about 15 percent. So those  
24 numbers will differ a little bit from using a 12  
25 percent planning reserve margin.

1                   But what you also see is that if you  
2 remove the front office transactions, the size of the  
3 deficit is much larger. And one of the Committee's  
4 issues that we have been reiterating rather  
5 continually now for a number of years, I know at  
6 least since our Ramp 6 comments, and the Division has  
7 expressed concern in that time frame, too, was in the  
8 wisdom in relying on the shorter term market to meet  
9 capacity needs. And the Committee is still very  
10 concerned about this.

11                   As we look forward to the changing western  
12 market, this does not seem to be the time to be  
13 relying on the market for capacity. The surplus in  
14 the west is disappearing. The only area that has any  
15 surplus left is in the Washington/Oregon area. The  
16 rest of the west is in balance and is projected to be  
17 deficit in the 2008 to 2009 time period. So we  
18 believe this is risky and our IRP comments have  
19 pointed out that past evaluations didn't even include  
20 this risk; that the way the front office transactions  
21 were modelled, they had no risk. They had less risk  
22 than gas resources or coal resources. And PacifiCorp  
23 is doing a lot in their IRP and I believe that they  
24 are capturing that risk in the current planning  
25 process. So that remains a big concern to us.

1                   I'd like to address one other comment.  
2       Eric Guidry points out correctly that the additions  
3       that he talked about create an energy surplus on the  
4       east side. But I would say that these are system  
5       resources and it's incorrect to think in terms of  
6       east control area, east side resources, and west side  
7       resources. They are for the system. And the west  
8       right now needs energy badly. And although the  
9       transmission may not be there to send power from the  
10      east to the west, what can be done is this energy can  
11      be sold into the system market, which I believe is  
12      growing rather than shrinking. Just as it's not the  
13      time to be buying in the capacity market, it's not a  
14      bad time to be selling excess energy. You sell on  
15      the east side, you buy on the west side, and those  
16      costs offset one another. And so I would just say  
17      let's not bifurcate the system and lose those  
18      benefits when we are looking at system planning. I  
19      think that's good. Thanks.

20                   MR. PROCTOR: And Mr. Chairman, if I  
21      might, we realize that of course the RFP that is  
22      before you is with the two benchmarks. But I think  
23      it exemplifies the frustration that the Committee  
24      has. When you look at the original benchmark size  
25      and the numbers that flow as far as their deficits or

1 surplus from that, and then in the space of a weekend  
2 we change to very different numbers when the two  
3 benchmarks are used. And there seems to have been a  
4 disconnect, then, also with respect to the front  
5 office transactions which were completely out of the  
6 first or of the original benchmark, and now suddenly  
7 are inserted back in. So these are some of the  
8 issues that we want to address as far as the  
9 intertwined character of this RFP in face of the IRP  
10 issues that still exist.

11 Also, if I might, the Committee would, in  
12 fact, offer CCS-1 if we could mark it that way into  
13 evidence.

14 CHAIRMAN CAMPBELL: All right. Any  
15 objections?

16 MS. SCHMID: No objection from the  
17 Division.

18 MR. BROCKBANK: No objection.

19 CHAIRMAN CAMPBELL: We will admit it.

20 I have some good questions forming in my  
21 mind but let's finish the discussion and maybe it  
22 will answer it along the way. Let's go back to you,  
23 Mr. Fehrman.

24 MR. FEHRMAN: A number of issues have been  
25 raised. First of all, it's a more difficult

1 situation than it's maybe being portrayed here. You  
2 can't build resources in the east and just  
3 automatically move them to the west and have off-  
4 system sales appear for these types of units. And  
5 with the significant issues we have with  
6 transmission, adding additional power plants  
7 exacerbates that issue. So when we address the issue  
8 around all system sales, all system markets, and  
9 build more and move it out at night, that's not  
10 inherently possible during this time frame until  
11 there is additional transmission development being  
12 made. And so there are plants being designed, plants  
13 being built. But as a part of that we also have to  
14 get the transmission to not only deliver it to the  
15 native load but to then deliver it beyond the native  
16 load; for instance, out of southern Utah, which are  
17 plants and wires that simply have not been designed  
18 or pursued.

19                   To the point of planning margins and why  
20 we changed, again very frankly, we reserve the right  
21 to be smarter today than we were yesterday. When we  
22 were going through this process, and as we looked at  
23 the amount of time this process is taking it became  
24 very clear to us that we were not going to be able to  
25 get all of the plants built in a time frame that we

1 had in our original draft RFP. There was simply no  
2 way to get that amount of megawatts built by 2012.

3           So instead of bringing something to this  
4 Commission that was not accurate, we decided to go  
5 ahead and make our change and put it out for people  
6 to comment on. That's ultimately why we ended up  
7 with IPP 3 in 2012. I don't think that's wrong. I  
8 think it's, in fact, the exact right move, which is  
9 why we have an RFP. We know what we can get done.  
10 But we are sending an RFP out to try and find out if  
11 maybe there's other things out there that other  
12 people can do. And we stated very clearly in the RFP  
13 that if those options are cost effective then we will  
14 go ahead and fill up with those options as we go  
15 forward. The top of page 6 if anybody would like to  
16 read it.

17           With regards to the planning margin  
18 issue -- again, this is an RFP. This is not an IRP.  
19 We have made a selection in our RFP to go out and try  
20 to find resources such that we can fulfill a certain  
21 need based on certain assumptions. As we are going  
22 forward with this, we are also going through the 2006  
23 IRP process wherein we are evaluating 12 percent  
24 versus 15 percent. And as an outcome of that, we  
25 will make a recommendation on what we believe will be

1 the appropriate level of planning margin for  
2 everybody to have their shot at debating and finally  
3 a decision will be made. And if it means an  
4 increase, we will address it in our next RFP.

5           With regards to 2014 and the 400 megawatt  
6 proposed shortfall that has been noted, we are not  
7 talking about 2014 here. We are talking about 2012  
8 and 2013. We stated earlier in the proceedings that  
9 we will be coming out with another RFP for 2014 and  
10 perhaps 2015 to begin addressing those needs.

11           As far as our planning work on this, we  
12 have aggressively gone forward and have another super  
13 critical pulverized coal plant on the drawing board  
14 and are ready to move forward with it as a benchmark  
15 resource in the next round. But it simply cannot be  
16 put into the ground as a part of this process.

17           So we are not sitting back waiting. We  
18 are continuing to spend money, continuing to work to  
19 go forward to make sure we have the resources we need  
20 to address the concerns.

21           With regards to CO2 capture, obviously  
22 IGCC is one of the best technologies for doing that.  
23 We will continue to research IGCC but I'd also like  
24 to make the Commission and the parties aware that the  
25 industry is aggressively going after CO2 capture on



1 super critical pulverized coal projects. In fact  
2 there is a pilot program being initiated that will be  
3 installed at the Pleasant Prairie Power Plant in  
4 Wisconsin. If this technology looks to be successful  
5 it will make super critical units as good or better  
6 at CO2 capture technology as IGCC. So I'm not  
7 convinced that IGCC is the only opportunity for us to  
8 do carbon capture. The industry will be very  
9 aggressive in trying to solve the issues going  
10 forward with the types of technologies that are  
11 available to us.

12           And finally, with regards to our overall  
13 intent on why we believe that our need for front  
14 office transactions should continue during that  
15 period, again it comes down to bridging. It comes  
16 down to our ability to get power plants in the  
17 ground. We are also in agreement that making gas  
18 plants baseload units probably is not the best  
19 alternative to go forward as a benchmark.

20           We are looking at coal-fired plants and we  
21 continue to look at coal-fired plants. And I would  
22 hope that as we go forward with this process, that we  
23 can at least get approval to get an RFP on the string  
24 so we begin to see what it is we have options for  
25 coming forward.

1                   CHAIRMAN CAMPBELL: All right. Thank you.  
2 Mr. Guidry?

3                   MR. GUIDRY: I would first like to comment  
4 on the PacifiCorp Exhibit 1, and make a couple  
5 observations on that.

6                   If you look at the DSM projections during  
7 the east side of the system, you can see it rises to  
8 131 megawatts in 2007 and stays constant through the  
9 remainder of the years listed.

10                  As you are aware, the Commission did --  
11 the Company is in the midst of a DSM market potential  
12 study where they were looking at additional cost  
13 effective DSM. I would suggest that this decision  
14 about the planning reserve in terms of going from 15  
15 to 12 percent, it may be the case that DSM can more  
16 cost effectively meet that summer peaking need than  
17 90 percent capacity baseload resources.

18                  Likewise with the wind resources, the  
19 Company has agreed to re-evaluate the 1400 megawatt  
20 wind target. It may be the case that, as a result of  
21 that evaluation, additional wind is available that  
22 could contribute towards planning reserves. The same  
23 goes for distributed resources like QF.

24                  So I think the point I'm making is that it  
25 goes back to this point again of us jumping

1 immediately to baseload resources to fill the  
2 resource deficit when there are these other options  
3 available that may be able to target that summer peak  
4 need more cost effectively.

5                   What I would like to do is, if I could, I  
6 think it has been queued up pretty well by the  
7 Committee's questions, but this is a two-page excerpt  
8 I propose to introduce as an exhibit from Oregon's  
9 Stats Reply Comments and the companion docket to this  
10 one in terms of the RFP approval. And I think it  
11 illustrates the summer peaking nature of the  
12 Company's resourcing need.

13                   CHAIRMAN CAMPBELL: All right.

14                   MR. GUIDRY: It's a double-sided page, as  
15 you will notice. On page 12 there's a chart; labeled  
16 PacifiCorp Eastside Monthly Average Energy Positions.  
17 And then on page 13 there's a chart labeled  
18 PacifiCorp System Monthly Average Energy Position.  
19 My understanding is this is the projected monthly  
20 average interview position, presuming a 15 percent  
21 planning reserve margin using existing assets.

22                   So I think this does show, to address Ms.  
23 Kelly's issues, that in terms of the -- you are  
24 seeing that you are still having a peaking utility in  
25 aggregate under both the eastside and the system-wide

1 positions. So I still have this strong reluctance to  
2 develop or support developing baseload resources all  
3 the way up to a 15 percent planning reserve margin,  
4 given the summer peaking need and what I stated  
5 previously about the opportunities for DSM, wind, and  
6 distributed resources to help meet some of that  
7 resource need going forward.

8 That's it for now. I would request  
9 admission of this exhibit.

10 CHAIRMAN CAMPBELL: Let's mark it WRA  
11 Exhibit 1. Any objections to its admissions?

12 MR. PROCTOR: No objection.

13 MR. BROCKBANK: No objection.

14 MS. SCHMID: No objection.

15 CHAIRMAN CAMPBELL: It's admitted.

16 MR. GUIDRY: In fact, if I have just a  
17 second. I want to collect my notes on additional  
18 issues.

19 CHAIRMAN CAMPBELL: We will come back to  
20 you. Mr. Dodge, anything?

21 MR. DODGE: Very briefly. I guess I would  
22 just make a couple three points. One is I think it  
23 is important for the Commission to be sensitive to  
24 the fact that this is a six-state utility and we need  
25 to find consensus with the northwest, or divorce.

1 One of the two. And if we are not prepared to go  
2 through the divorce, we need to move forward in a way  
3 that maximizes our chances of getting system buy-in,  
4 if you will.

5 CHAIRMAN CAMPBELL: Can I stop you there?  
6 Haven't they already filed papers?

7 MR. DODGE: Sort of.

8 CHAIRMAN CAMPBELL: I was sitting next to  
9 Commissioner Lewis in another meeting. And I think  
10 her perception is similar to mine that if I'm reading  
11 the papers right, I got to something like they were  
12 stating they will never accept polarized coal. So on  
13 the one hand I'm sympathetic to a certain extent of  
14 what these parties are feeling. I don't know yet if  
15 I agree with it, but I'm sympathetic with the idea  
16 that I think what they are expressing is they see the  
17 Company trying to get, as Mr. Fehrman has said, an  
18 approved RFP. And to do that they are making  
19 concessions on coal plants to Oregon. Yet these  
20 folks are saying, "But Oregon will never approve a  
21 coal plant anyway, so why are you backing off on coal  
22 plants when you are not going to get that anyway?"  
23 And, I mean, at some point I think we live in this  
24 fiction that we still have this agreement going  
25 forward.

1                   MR. DODGE: A couple points in response.  
2 One is that the Oregon Commission has not yet spoken.  
3 And I guess I would be reluctant to assume the  
4 position of Oregon until the Commission does so.

5                   The second thing is that even if  
6 ultimately the paths must diverge, we can't let that  
7 slow down essentially meeting the needs, the  
8 projected needs for Utah. And so at this point we  
9 have got what we've got and we have to try and be  
10 sensitive to the multi-state needs until someone  
11 figures out how we could do it on our own.

12                   My point is simply it's one thing to have  
13 an idealistic notion of what is best for the state.  
14 But given our realities, you've got to temper that  
15 with the multi-state reality that we live with, and  
16 have to live with at least for the foreseeable future  
17 until someone changes that.

18                   And then the only other point -- the  
19 second point I'd make is timing. I haven't heard the  
20 Company address this yet, but I don't know when the  
21 earliest they could possibly get the RFP on the  
22 street in light of schedules in other states and the  
23 like. But I would urge us, whatever we do, to not be  
24 the thing that holds us up. Let's meet the earliest  
25 possible deadline so we at least don't hold it up.

1                   And then the third thing is I'd certainly  
2                   agree with Dr. Powell that going forward we don't  
3                   want to find ourselves in a squeeze where we don't  
4                   have time to efficiently evaluate and timely evaluate  
5                   other resources. When I first saw the 2014 resource  
6                   drop off, I was opposed to that. But basically  
7                   Mr. Fehrman assured me they would follow up with  
8                   additional RFPs in a timely enough manner to make  
9                   sure we don't get squeezed. And I accept that as his  
10                  representation. But I certainly hope the Commission  
11                  will expect that of the Company; that by dropping off  
12                  that resource in this RFP, it doesn't mean we are  
13                  going to find ourselves without a timely RFP to  
14                  address that need. That's all, thank you.

15                  CHAIRMAN CAMPBELL: Okay.

16                  MR. FEHRMAN: If I can answer the  
17                  question.

18                  CHAIRMAN CAMPBELL: Go ahead.

19                  MR. FEHRMAN: Oregon makes their final  
20                  hearing on November 17, depending on what the  
21                  schedule is for this Commission, we would be ready to  
22                  issue an RFP very shortly after that.

23                  CHAIRMAN CAMPBELL: What happens if you  
24                  have conflicting orders?

25                  MR. FEHRMAN: Then we have to make a

1 risk-informed decision on what to do.

2 CHAIRMAN CAMPBELL: Dr. Powell?

3 DR. POWELL: Just going along with what  
4 Mr. Dodge was saying, the Division's recommendation  
5 wasn't intended to try to delay this process or delay  
6 issuance of an RFP. That's why we couched our  
7 recommendation in terms of a limited amount of  
8 additional time to make further comments if we felt  
9 it was necessary, and suggested that it may be just  
10 addressing our issue in terms of the need, and  
11 aligning the RFP and IRP in statute may be as simple  
12 as changing the language, just making it more  
13 explicit that the Company's intent out of this RFP is  
14 -- it's a recognition of the need especially on the  
15 east side, and that the intent is to try to fill that  
16 need through this RFP.

17 The 2014 is not being discussed here  
18 because the Company took it off the table when they  
19 filed what, in our mind, was a dramatically revised  
20 RFP than what we had been looking at before. And  
21 just going along with what Mr. Dodge just reiterated  
22 is we don't want to be caught in a position or be  
23 perceived to be caught in a position where our  
24 choices are very limited on how we are going to fill  
25 those needs beyond 2013.



1                   MR. BROCKBANK: Can I ask Dr. Powell a  
2 follow-up question? I appreciate the comments  
3 because your memo, the November 3 memo, does not say  
4 what you just said. And what you just said was we  
5 don't want to delay, we want to just try to revise  
6 this in a way that moves things along quickly. Your  
7 memo said, "Absent these modifications in the filed  
8 RFP, the Division recommends that the Commission  
9 reject the filed RFP as not being in the public  
10 interest." To me that's got "delay" written all over  
11 it. So could you clarify your position?

12                   DR. POWELL: Well, it does. And the  
13 intent of the last sentence there, which by the way  
14 I'll make a comment. This recommendation is a lot  
15 more mild than what I originally thought about it.  
16 It's if we can reach some kind of resolution of this  
17 issue, then fine. But if the Company is refusing to  
18 address the concerns that the Division has raised in  
19 a way that we think is appropriate or adequate, then  
20 I think we are left with no alternative but to make  
21 that recommendation. It's not our first  
22 recommendation. That's why it's the last sentence in  
23 the memo, or in the paragraph, or however you want to  
24 put it. Depending on which part of the memo you are  
25 looking at.

1                   CHAIRMAN CAMPBELL: At some point I was  
2 going to ask the Company how you felt about that last  
3 sentence in the memo, up to. That would address Dr.  
4 Powell's concern. I want to go ahead and ask that  
5 now.

6                   MS. KUSTERS: As opposed to -- on page 6  
7 of the RFP on the top of the page, the Company has  
8 inserted a paragraph that, to the extent it needs to  
9 be clarified or expanded upon, we would be happy to  
10 do so. It reads, "The Company may opt to contract  
11 for more or less power depending, among other things,  
12 on the quality of the bids received in response to  
13 the RFP, updates to the Company's forecast, regional  
14 transmission availability and timing, and changes in  
15 the wholesale energy market conditions."

16                   MS. SCHMID: Pardon me. Is that on page  
17 5?

18                   CHAIRMAN CAMPBELL: Page 6 of my copy.

19                   MS. KUSTERS: Page 6 on the top. So  
20 depending on how you printed it, it might be on the  
21 bottom of 5, or the top. I'm not sure.

22                   The intent is, as Mr. Fehrman has stated,  
23 we have put the resources that we, the Company,  
24 believe we can get in place for 2012 and 2013 with  
25 regards to the benchmarks. However, we are in the

1 process of issuing an RFP that will solicit from the  
2 market potentially other opportunities that other  
3 parties can actually put in place in those same time  
4 frames. Those proposals will all be evaluated. And  
5 based on that, it will also depend upon whether they  
6 are cost effective, whether our L & R balance has  
7 changed. All the other items that I have previously  
8 read to you. So I'm not sure if that meets the  
9 Division's needs or if, in fact, we want some more  
10 clarification in that language to support what their  
11 comments have represented; that essentially we want  
12 to make sure that they have the ability to contract  
13 for more than what the benchmarks are in the RFP, or  
14 how they would like us to address that issue.

15 CHAIRMAN CAMPBELL: Are you prepared now  
16 to respond or do you want to think about it?

17 DR. POWELL: Well, I think at least this  
18 part of the memo I thought was fairly clear. If you  
19 look at page 7, I believe, of our memo, that's  
20 exactly the language I was quoting from. "The  
21 current draft" meaning the filed draft that's before  
22 the Commission, says that the Company may contract  
23 for more, blah, blah, blah. And we thought that that  
24 language was not explicit enough, and so we were  
25 asking for a statement that was stronger than that.

1 And I proposed one alternative, meaning that it's  
2 just an idea. It's not the one that we are saying  
3 has to be in the RFP.

4           But if the Company is willing to think  
5 about the wording there, then I think we could  
6 probably reach a resolution as far as that's  
7 concerned to make it more explicit. The need -- and  
8 again, like I said earlier, I'm not disputing whether  
9 or not the Company can or cannot build four benchmark  
10 resources versus the two benchmark resources that are  
11 in the prior RFP. If they say they can't, I'm taking  
12 their word for that that they can't. But our concern  
13 was that the two benchmarks in the filed RFP would  
14 not meet the needs of the east side, and that the  
15 Company would have to acquire resources beyond that  
16 capacity.

17           CHAIRMAN CAMPBELL: And if they can't  
18 build them, aren't they in the same situation they  
19 have been in the last ten years; that they haven't  
20 planned far enough ahead to cover their need and  
21 bring it up in a rate case?

22           DR. POWELL: Perhaps that's true. Again,  
23 as I stated in our memo, we were under the impression  
24 until late Friday or Monday, however you'd look at  
25 it, that we were looking at benchmark resources in

1 the neighborhood of 2000 megawatts. It's an issue  
2 that we haven't had enough time to contemplate.  
3 Again, that goes back to the Committee's request for  
4 some limited additional time to make further  
5 comments, if necessary.

6 CHAIRMAN CAMPBELL: Let me ask a  
7 clarifying question on this issue, and I apologize to  
8 my fellow Commissioners for jumping in early here.

9 Is it a no-starter for the Company to  
10 reference the 2004 IRP update? Is there an Oregon  
11 requirement that it has to be based on an  
12 acknowledged 2004 IRP? And let's just be open.  
13 Isn't that one thing that is driving this?

14 MR. DUVAL: Well, their requirement is  
15 yes, to be based on an acknowledged IRP.

16 CHAIRMAN CAMPBELL: Which is the 2004?

17 MR. DUVAL: The 2004.

18 CHAIRMAN CAMPBELL: As I have watched this  
19 debate go back and forth, in the back of my mind  
20 that's one of the reasons behind the debate. You are  
21 trying to comply with the Oregon requirement, and the  
22 Utah parties are trying to protect Utah customers  
23 based on the most recent information they think they  
24 have, and those two items don't agree.

25 MR. DUVAL: But if you use the 2004 IRP

1 update and looked at the east side through 2013, it  
2 wouldn't be 2000 megawatts. It would be 1000  
3 megawatts. The 2000 megawatts does not reflect the  
4 time frame of our RFP, nor the scope of the RFP. The  
5 scope is east side baseload through 2013.

6 CHAIRMAN CAMPBELL: What's your basis --  
7 sorry.

8 MR. DUVAL: 2000 is derived as a  
9 system-wide load through 2014. So the ride number  
10 would be 1000 megawatts, if you want to refer to the  
11 update.

12 CHAIRMAN CAMPBELL: Do you reject that as  
13 a premise?

14 DR. POWELL: No, I'm not rejecting that.  
15 Again, I would say that the reason we are not talking  
16 about 2014, which we thought we were until last  
17 Friday, was because the Company filed an RFP that was  
18 dramatically different than what we had previously  
19 been looking at. They took 2014 out of the RFP.

20 Again, we would have to look at the  
21 numbers. It's true that the memo that I wrote was  
22 geared towards the difference between what we had  
23 been looking at and what the Company filed. And so  
24 there is an emphasis on 2014 in some sense of the  
25 memo. I'd have to step back and look at the numbers

1 again for the 2013 time frame. But the 1000  
2 megawatts there on the east side is clearly part of  
3 that 2004 IRP update, as Mr. Duval pointed out. And  
4 I'm not -- I would defer to Ms. Coon on this  
5 somewhat, since she is our IRP expert. I'm not hung  
6 up on whether we are using the update or whether we  
7 are using the IRP. I don't think that was the issue  
8 that I was trying to emphasize. Like you said, it  
9 was just the latest piece of information we had, and  
10 I believe the outcome -- and again this is where Ms.  
11 Coon can clarify if I'm not right. The outcome of  
12 the IRP docket itself was that we would address the  
13 update and acknowledgement and all of that in this  
14 particular proceeding. I don't know if I have  
15 mischaracterized that or not.

16 CHAIRMAN CAMPBELL: Ms. Coon?

17 MS. COON: Yes, sir.

18 CHAIRMAN CAMPBELL: Do you want to  
19 respond?

20 MS. COON: Yeah. Dr. Powell is right in  
21 that -- and again, I don't have the order in front of  
22 me, but the order for the acknowledgement of the 2004  
23 IRP did specifically state that the action plan was  
24 not being acknowledged and that it would be addressed  
25 in the docket with the RFP where the Commission

1 stated that that might be a more appropriate place to  
2 address the issue.

3 As far as the resource needs in the IRP  
4 versus the update, I don't know that I'm hung up on  
5 using either of the two in particular, either,  
6 because of course load and resource balances are  
7 continually changing, and of course the exact numbers  
8 being used are going to be somewhat different in the  
9 upcoming 2006 IRP, which is supposed to come out in  
10 the next month or so. So I agree with Dr. Powell; it  
11 wasn't necessarily the exact numbers, and we are not  
12 trying to get down to the exact megawatt because, of  
13 course, this many years out that's just not possible.

14 What we were more trying to point out is  
15 the vast difference in what was being offered and the  
16 fact that we had so little time to examine it; that  
17 it was a little hard to even tell whether or not it  
18 fit within the statute, fit within the requirements  
19 that we had to use in order to make a determination  
20 to make a recommendation to the Commission of whether  
21 or not this RFP is in the public interest. And so  
22 more than anything, what we were trying to show is  
23 that what was originally out there until -- I think  
24 my copy came in at 10:22 Friday night. 10:22 p.m. I  
25 think was a lot different than what we had in front



1 of us when I came to work Monday morning in terms of  
2 the size and timing of the resources.

3 And also, the other thing that we really  
4 wanted to point out, and we are kind of, if you'll  
5 excuse the expression, harping on 2014 is due to the  
6 fact that we all know that coal resources are very  
7 long lead time items, and we don't want to get into  
8 the situation that we are now, even on this IRP,  
9 where we are looking at 2012 and the Company is  
10 telling us there's only one resource that we can  
11 actually conceivably get built. Our other benchmark  
12 is no longer feasible. We don't want to get to the  
13 point for 2014 where we are also in a bind and we no  
14 longer have more than one option.

15 And so the Division is very concerned  
16 about these types of issues and wants to make sure  
17 that the Commission is aware of the possible  
18 problems.

19 CHAIRMAN CAMPBELL: Okay. I'm going to go  
20 to just two more people and then I want to let my  
21 colleagues here ask some questions. You have --

22 MR. PROCTOR: I have one comment, Mr.  
23 Chairman. We have got to realize that this RFP is a  
24 commercial document that bidders are going to look at  
25 and they are going to say, "Well, what exactly can my

1 bid be?" And that's why I believe Mr. Powell's  
2 statement clearly up to 2000 megawatts sends a signal  
3 that they are truly out for a broad market. The  
4 language at the very top is very cautious and I don't  
5 believe truly gives the signal that an RFP should  
6 give. So we would support Dr. Powell's  
7 recommendation, or something very, very close to it.

8 CHAIRMAN CAMPBELL: Mr. Fehrman?

9 MR. FEHRMAN: A couple of points. First,  
10 I think the comments that the other parties just  
11 found out about this is not quite accurate. I  
12 personally attended the last settlement conference  
13 that was held and I went through all of this  
14 information with the parties. So I think it's not  
15 quite fair to say that they just found out about it  
16 at 10:22 on Friday night. That's when it was in  
17 writing but it was discussed at the settlement  
18 conference.

19 Secondly, to your question earlier, Mr.  
20 Chairman, about using the 2004 IRP update. If you  
21 used the IRP update as shown in the Division comments  
22 of 1000 megawatts, and we go forward with our two  
23 benchmarks of 340 and 500, we are at 840. And  
24 generally when you build power plants that are repped  
25 for guaranteed reps and warrantees there is extra

1 generation in those that come to light after you get  
2 the plants on line. So I would submit to you that  
3 with the resources we have on the table right now, we  
4 are very close to 1000 megawatts to begin with. And  
5 so I guess I don't see the fact that this is a  
6 significant change, other than we reduced one year in  
7 the '14 previous submittal. It was IGCC in '14. We  
8 simply brought that forward so we can begin to test  
9 the market on IGCC. We don't see that as a really  
10 significant change to us. We are meeting, to the  
11 degree possible, the needs from the L & R balance.

12 So again, I think that our communication  
13 has been open. They have been spirited but we have  
14 been to settlement conference. We went over this.  
15 And from there I guess we are still waiting. I'm  
16 personally waiting for the question I asked earlier  
17 which is specifically what are we not meeting in  
18 intent on this document from the Division? I have  
19 not heard an answer to that question.

20 COMMISSIONER ALLEN: To step back just a  
21 minute from that, I have a quick question of  
22 clarification from Ms. Kelly. You went quickly when  
23 you said you preferred not to see the east and west  
24 split or bifurcated and that was after you  
25 acknowledged there was a problem with transmission.

1 Can you state what you meant by that? I didn't quite  
2 follow it.

3 MS. KELLY: Sure. One of the resources  
4 that has been removed from this RFP was the 2013 750  
5 megawatt plant at Bridger. And that would provide a  
6 lot of energy, as well as meeting -- it would provide  
7 system energy as well as providing capacity to the  
8 east side. Bridger is kind of unique because it's  
9 controlled out of the west control area but it  
10 resides in the east, and the existing units are  
11 transferred to the west. There's probably not enough  
12 existing transmission moving west through Idaho to  
13 actually transfer additional power from Bridger on a  
14 firm basis. I don't know what that is. That's  
15 something that would need to be explored. But my  
16 point was that on the west side in Oregon they are  
17 quite energy short right now. And there are two  
18 transmission expansions going on between Utah and  
19 L.A. that would help out this selling market.  
20 There's the Mona Oquirrh line that is part of the  
21 merge agreement, I believe. And there's also a Palo  
22 Verde-Devers line that goes from the Palo Verde hub  
23 into southern California. And it's going to increase  
24 transmission expansion by about 1200 megawatts.

25 It's looking like southern California has

1 a big energy need right now. Given their emissions  
2 performance standard, they are not going to be able  
3 to buy long-term contracts over, say, more than five  
4 years. But they can buy shorter term power that is  
5 sold, you know, the shorter term market. So what can  
6 be done with excess energy is it can be sold on the  
7 east side south. The revenues from those sales can  
8 be used to offset purchases in the mid C area. And  
9 so that when the system is being optimized, it's not  
10 looking at optimizing each control area separately.  
11 It's optimizing the system and doing what's best for  
12 the system so that a Bridger unit that is located in  
13 the east does provide benefits to customers living in  
14 Oregon and Washington by offsetting the cost of the  
15 energy that has to be purchased in those markets.

16 Did that help?

17 CHAIRMAN CAMPBELL: Go ahead, Mr. Fehrman.

18 MR. FEHRMAN: I don't disagree with  
19 anything she said other than the fact that the wires  
20 to do all that are not in place and are not scheduled  
21 to be in place for a number of years. And as you  
22 know, there was a significant risk with siting and  
23 installing thousands of miles of transmission line.  
24 So I don't disagree with anything she said other than  
25 the fact that the infrastructure is not there today

1 to do it, which replaces the Bridger plant. One of  
2 the reasons we moved Hunter 4 in as the alternative  
3 was that the transmission risk at Hunter 4 was less  
4 to us than the significant amount of transmission  
5 that would have to be built from the Bridger 5 unit  
6 if, in fact, we built up in that direction for  
7 transfer out.

8 CHAIRMAN CAMPBELL: Having said that, you  
9 are actively working on that Bridger transmission  
10 line down in Utah.

11 MR. FEHRMAN: Absolutely. Very much so.  
12 But when you are looking at risk and commitments, we  
13 have to balance the opportunities for which of those  
14 have the highest success ratio of getting done in the  
15 time frames that we are looking at.

16 CHAIRMAN CAMPBELL: Commissioner Boyer.

17 COMMISSIONER BOYER: Actually, this last  
18 little exchange leads into my first question. Kind  
19 of following up on a question that Ms. Kelly raised  
20 on this supply as it relates to the 700 megawatts of  
21 front office transactions. And I think you've talked  
22 enough about that.

23 But here's my question. I remember in the  
24 last two certification proceedings, Current Creek and  
25 Lakeside, that we were told that Utah resides in a

1 bubble and that we are transmission constrained and  
2 at one hearing we were told that you can't squeeze  
3 another megawatt through the wires. And another time  
4 you are saying, "Well, we found 75 megawatts of  
5 capacity to transmit," and so on and so forth. So  
6 where do you get the energy and how do you get it  
7 here during this period of multiple years in which we  
8 are relying on 700 megawatts of front office  
9 transaction? That's question number one. I guess  
10 that's for Mr. Fehrman.

11 MR. DUVAL: From a planning perspective,  
12 we have looked at what we have done historically and  
13 we do have capability of bringing some in from the  
14 Four Corners area and buying some from Mona. The  
15 planning assumptions that we have in our IRP are that  
16 we buy 500 megawatts from Four Corners and 200  
17 megawatts at Mona, and these are Q 3 products so they  
18 are July, August, September. And we do have the  
19 transmission capability to do that.

20 COMMISSIONER BOYER: Thank you. Then a  
21 question following up on what Mr. Guidry said about  
22 perhaps looking at other alternatives for shaving  
23 that peak or working on that peak. And I noticed  
24 that you do have DSM saving something like 131  
25 megawatts across the board from '07 into the future.

1 I'm wondering why that number is flat, based on the  
2 experience in Utah with Cool Keeper, for example.  
3 I'm understanding that this past year, by utilizing  
4 Cool Keeper, the Company was able to shave in excess  
5 of 50 megawatts off the summer peak. And the program  
6 is still ramping up. So is it realistic to leave  
7 that a flat number or can we realize more  
8 conservation through that and other DSM programs in  
9 the future?

10 MR. DUVAL: This was out of the 2004 IRP.  
11 We are in the process of the 2006 IRP and we have  
12 identified some more, so there will be some more as  
13 we move forward.

14 COMMISSIONER BOYER: My last question, I  
15 guess, Chairman Campbell has suggested candor and we  
16 are talking here "mano a mano." Would it be fair to  
17 say that the companies -- and we understand that you  
18 operate in multiple states and we understand the  
19 philosophical differences between us and our friends  
20 in the northwest and how we both want to maximize or  
21 optimize the resources with which we have been  
22 blessed, and wish we had more water but we don't and  
23 all those sorts of things.

24 Is it fair to say, though, that the  
25 restructuring of this RFP here in recent hours, days,



1 is an attempt to both placate the Northwest and also  
2 develop a bridging strategy to give these new  
3 technologies an opportunity to mature IGCC, I'm  
4 thinking of in particular, but also this ammonia  
5 process and some of these other technologies that may  
6 hold great promise for capturing and sequestering CO2?

7 MR. FEHRMAN: Well, certainly we are  
8 trying to adjust the RFP and trying to get something  
9 on the street that is approved by Utah and Oregon.  
10 So to that direct question, yes, we are trying to  
11 make adjustments just like we are looking at some of  
12 those other comments in this regard.

13 With regards to bridging resources,  
14 obviously there is successful technology development  
15 in the industry. This type of approach where we look  
16 at shorter time periods allows us to be smarter on  
17 those decisions going forward. But that said, as I  
18 testified earlier today, we are looking at going  
19 right out again with the '14 RFP sometime next year.  
20 And I don't think that by then we will have  
21 necessarily new technologies to look at by that  
22 period of time. But certainly we want to be very  
23 forthright in our look at new technologies. We  
24 understand the issues around CO2. We are actively  
25 engaged in Wyoming with the Wyoming infrastructure

1 authorities RFP for an IGCC plant. We are actively  
2 trying to reduce our footprint. So by going in  
3 smaller steps, it makes us smarter for the next  
4 decision.

5 COMMISSIONER BOYER: Thank you. I said I  
6 had two questions and now I'm going on my fourth, but  
7 I'm wondering if that last exchange assuaged any of  
8 the concerns of the Division in terms of the revised  
9 RFP, the elimination of the two benchmarks, and  
10 moving into 2013 instead of 2014 resource and so on  
11 and so forth.

12 DR. POWELL: It does. I mean, I  
13 understand a little bit better what the Company's  
14 position is and what they are trying to do. And as  
15 we were writing our memo, obviously we are not  
16 ignorant of the differences in philosophy between us  
17 and them to the northwest, our friends to the  
18 northwest. And I think Mr. Duval pointed out that if  
19 you limit the time frame in which you are looking to  
20 2013, then we are looking, from our position or from  
21 the Division's point of view, it was 1000 megawatts;  
22 somewhat a little bit less if you are looking at the  
23 12 percent margin and what the Company's analysis was  
24 showing.

25 You can change that 2000 megawatt in our

1 recommendation to approximately 1000. We were  
2 looking at the system, and it's not quite clear to me  
3 why we can only look at the east - I mean, this is a  
4 system-wide RFP - and say that there's 1000 megawatts  
5 on the east in 2013 that we are concerned about, but  
6 yet the system deficit is somewhat larger than that  
7 1000 megawatts. So again, some of the comments that  
8 Mr. Fehrman just made, this is information that is  
9 not in the RFP. It wasn't information that was  
10 presented to us. And so we would have to have --  
11 some of the transmission comments and things that he  
12 was making. We would have to have some time to think  
13 about those and formulate an opinion or  
14 recommendation on them.

15 COMMISSIONER BOYER: Thank you.

16 CHAIRMAN CAMPBELL: Mr. Guidry, I have a  
17 few questions for you. The first is clearly you line  
18 up more closely with the viewpoint of the Northwest  
19 staff in how you see the future. I want to ask you  
20 how familiar you are with this new technology to  
21 sequester CO2 on pulverized coal units using ammonia.  
22 How familiar are you with that? Do you still place  
23 all your eggs in the IGCC basket? I just don't know  
24 how familiar you are with that technology.

25 MR. GUIDRY: From a technical standpoint,

1 the IGCC working group was the first I'd heard of it.  
2 I do have some kind of big picture policy  
3 observations on that technology that I'd be happy to  
4 share.

5 CHAIRMAN CAMPBELL: Can you do it in 30  
6 seconds?

7 MR. GUIDRY: Given what is going on in the  
8 world in terms of the existence of a pulverized coal  
9 fleet, of course it would be spectacular if we could  
10 figure out a way to address the CO2 issues with  
11 pulverized coal in a cost effective way, looking at  
12 what's going on in China and India, for example.

13 With that said, IGCC is currently being  
14 offered, by some major multi-national corporations  
15 like GE, Shell, and CONOCO Phillips. This technology  
16 is still very much -- the ammonia technology is still  
17 very much in the development stage. I submit that  
18 PacifiCorp, in a certain extent, because their  
19 existing fleet is so heavily dependent upon  
20 pulverized coal, that it still makes sense to  
21 diversify technologies to begin a serious examination  
22 of IGCC. It's much further along and we already have  
23 significant risk because of the existing resource  
24 fleet in terms of exposure to the cost.

25 CHAIRMAN CAMPBELL: You mentioned air

1 permitting risk at IPP 3 and I'd like to understand  
2 in your view what that risk is. We have clearly seen  
3 the letter back and forth from air quality, which  
4 suggests that they don't feel that they need to do  
5 any additional permitting with a change to super  
6 critical. What risk were you talking about when you  
7 talked about air permitting at IPP 3?

8 MR. GUIDRY: As you may be aware, I may  
9 have the name wrong but I believe it was the Utah  
10 Environmental Appeals Board, their decision granting  
11 permit by IPP 3 is currently pending before the Utah  
12 Supreme Court. The appeals board determined that the  
13 Grand Canyon Trust and Sierra Club do not have  
14 standing in that case, and that decision has been  
15 challenged. I am not the attorney working on that  
16 case but I -- obviously we do believe that the  
17 standing should have been granted in that instance.

18 In terms of the letters you reference, I  
19 don't think there's anything I am -- I'm not the  
20 attorney in the case and I don't think there's  
21 anything I can disclose on that.

22 CHAIRMAN CAMPBELL: I just wanted to  
23 understand if there were other risks out there that  
24 we weren't aware of.

25 MR. GUIDRY: And I don't believe I can

1 answer that question.

2 CHAIRMAN CAMPBELL: I think we are aware  
3 of the ones you have mentioned.

4 DR. POWELL: Mr. Chairman.

5 CHAIRMAN CAMPBELL: Go ahead.

6 DR. POWELL: Just in terms of this ammonia  
7 technology, I was not at the IGCC workshop that was  
8 held here recently. But several staff members from  
9 the Division were there and they briefed me on this  
10 and I would just emphasize that our staff people have  
11 some very serious concerns about whether that  
12 technology is going to be viable or not. It does  
13 raise its own environmental and health and other risk  
14 issues that may or may not have been addressed at  
15 this particular workshop. Mr. Fehrman, I think,  
16 indicated if they do turn around with an RFP this  
17 next year, that it's unlikely, and I would agree that  
18 that technology or any new technology would be  
19 available for the 2014 time frame.

20 CHAIRMAN CAMPBELL: Right. I think he  
21 indicated that, as well. Let's take a break. We  
22 will reconvene in 15 minutes, start at 20 after 3:00.

23 (A break was taken.)

24 CHAIRMAN CAMPBELL: Back on the record.

25 Dr. Powell.

1 DR. POWELL: A little bit earlier I made a  
2 statement that I need to clarify. I'll say clarify  
3 as opposed to retract. It sounds better. In my  
4 enthusiasm I said that the RFP was a system-wide RFP,  
5 and that is incorrect as it stands. It's a  
6 system-wide RFP in the sense that it has to be  
7 approved by all of the states. But this is an RFP  
8 that is looking for resources for the east side of  
9 the system. And that was the exchange between Mr.  
10 Duval and I earlier. Our recommendation says up to  
11 2000 megawatts. If you look at 2014 that is the  
12 deficit from our perspective. If you look at it on a  
13 2013 basis, it's about 1000 megawatts. And that was  
14 the point of that debate or exchange between us a  
15 little bit earlier today.

16 CHAIRMAN CAMPBELL: Thank you for that  
17 clarification. Mr. Guidry?

18 MR. GUIDRY: Mr. Chairman, I was hoping I  
19 could briefly address Ms. Kelly's observations about  
20 the unique strategic position of the Jim Bridger  
21 resources.

22 CHAIRMAN CAMPBELL: I'm having a hard time  
23 hearing you. You need to draw that closer.

24 MR. GUIDRY: Mr. Chairman, I was hoping I  
25 could very briefly address the observation Ms. Kelly

1 made about the unique strategic position of the Jim  
2 Bridger resource.

3 CHAIRMAN CAMPBELL: Go ahead.

4 MR. GUIDRY: She mentioned, first off, the  
5 possibility of selling off peak energy to the  
6 northwest side of the system and then also the  
7 possibility of selling into California. And just  
8 maybe clarify your position.

9 CHAIRMAN CAMPBELL: Go ahead and make your  
10 statement, and if you have misunderstood something  
11 she can respond.

12 MR. GUIDRY: Just the observation that  
13 given the reaction of the northwest groups and given  
14 the direction California is heading, I don't believe  
15 that could be a politically realistic strategy from a  
16 pulverized coal unit.

17 CHAIRMAN CAMPBELL: All right. I think I  
18 understand the difference. She was very precise in  
19 the way she phrased it to meet the California  
20 requirements of less than five years.

21 MR. GUIDRY: What I'm saying is making a  
22 50 year investment decision based upon that five year  
23 requirement being in place is not politically  
24 realistic. May not be politically realistic.

25 CHAIRMAN CAMPBELL: Right. And I would



1     assume she would say that she wasn't assuming that  
2     Jim Bridger would sell the energy for 50 years,  
3     either. It was a short-term strategy. Thank you for  
4     that statement. I'm not going to argue. I think I  
5     understand both parties' positions. Thank you. I  
6     shouldn't be sitting here clarifying your position,  
7     Ms. Coon.

8                   MS. COON: A little bit earlier I believe  
9     Mr. Fehrman asked a question regarding what the  
10    Division found to be potentially a deficit as regards  
11    the statute. And basically I would just like to  
12    offer a very specific example, and that is where it  
13    possibly could affect reliability. Reliability is  
14    one of the specific requirements that we are required  
15    to look at when making a recommendation to the  
16    Commission on public interest. And if you look at  
17    PacifiCorp's 2004 IRP, which was the last place that  
18    the Division is aware that a loss of load probability  
19    study was done to determine an appropriate planning  
20    margin, that study specifically stated that 15  
21    percent was necessary to even get to a 2 in 10 loss  
22    of load probability.

23                   In order to get to a 1 in 10, which they  
24    represented to be more of the standard among some of  
25    the other entities in the WEC, then you would have to

1 go up to an 18 percent planning margin. So the  
2 Division is concerned about the drop in planning  
3 margin to a 12 percent without any sort of backup  
4 study to show that reliability would not be injured  
5 in any significant way.

6 CHAIRMAN CAMPBELL: Mr. Fehrman?

7 MR. FEHRMAN: Well, I think we have talked  
8 about planning margins specifically and I appreciate  
9 that clarification. I would just point the  
10 Commission to the Division's own document where,  
11 again, with a 15 percent planning margin, the most  
12 recent information we have, it shows a 1000 megawatt  
13 deficit. We are putting in nearly 850 megawatts of  
14 new generation, so I think from a reliability  
15 standpoint we are in good shape as we go through the  
16 analysis in the actual IRP which is where that's  
17 done. This is the RFP. We are actually doing the  
18 planning studies for the 2006 IRP, which will be  
19 completed in January.

20 CHAIRMAN CAMPBELL: We look forward to  
21 that IRP and the discussion of planning margin, if  
22 that is still an issue at that point.

23 Let's go to Mr. Guidry. You've got three  
24 additional issues on my list of unresolved issues,  
25 and we will let you summarize those at this time.

1                   MR. GUIDRY: The first issue we would like  
2 to raise is the level of the base case CO2 at \$8 per  
3 ton of CO2.

4                   Before I do that, I do want to say that in  
5 terms of addressing CO2 risk, it is much better to be  
6 looking at a range of CO2 values and soliciting the  
7 information from bidders on addressing CO2 risk than  
8 it is to simply try to have better forecasting of  
9 future CO2 prices. I think we recognize that's an  
10 imperfect exercise. And I do want to commend the  
11 Company for significant improvements in that area in  
12 the RFP document.

13                   But with that said, WRA still believes  
14 that the \$8 per ton CO2 adder is too low. We raised  
15 this comment in the IRP comments and I wanted to  
16 raise it again at the hearing. What I propose to  
17 hand out as WRA Exhibit 2 is a chart of historical  
18 emissions costs in Europe over the past year.

19                   CHAIRMAN CAMPBELL: Go ahead. Although I  
20 didn't realize CO2 actually was an issue. I showed  
21 FEED study, innovative bid proposals, and IPP 3 as a  
22 benchmark as your three remaining issues. Let's go  
23 ahead and deal with this issue, as well.

24                   I assume you are offering WRA 2.

25                   MR. GUIDRY: Yes. WRA Exhibit 2.

1                   CHAIRMAN CAMPBELL: Are there any  
2 objections to the admission of WRA 2?

3                   MS. SCHMID: No objection.

4                   MR. PROCTOR: No objection.

5                   MR. BROCKBANK: No objection.

6                   CHAIRMAN CAMPBELL: All right. It's  
7 admitted.

8                   MR. BROCKBANK: Could I ask a question of  
9 Mr. Guidry before he goes -- is this basically a  
10 statement from Western Resource Advocates or is it an  
11 outstanding contested issue? I just want to  
12 understand, before you provide it. I mean, does this  
13 have -- I'm just trying to understand does this have  
14 to do with something in the -- and I'm not opposing  
15 what you are saying. I just want to understand.

16                   CHAIRMAN CAMPBELL: It's a fair question.  
17 In our matrix this does not show as an unresolved  
18 issue, so we need to know if this is something you  
19 want the Commission to explicitly address. The  
20 matrix shows that you still do not agree with the \$8,  
21 but there was language -- I'd have to find it.  
22 Language that you weren't going to -- that led us to  
23 believe that it was resolved as it related to the  
24 RFP.

25                   MS. KUSTERS: Page 24.

1                   MR. GUIDRY: My recollection was that I  
2 had included it as a contested issue.

3                   CHAIRMAN CAMPBELL: Go ahead with your  
4 comments related to this issue.

5                   MR. GUIDRY: If you look on page 24, the  
6 very top line of the Party's position.

7                   CHAIRMAN CAMPBELL: Right. Well, go ahead  
8 and make your summary statement and we will allow the  
9 other parties a chance to respond.

10                  MR. GUIDRY: This is a chart of the  
11 historical emissions cost under the European Cap and  
12 Trade program. And it has been converted to U.S.  
13 dollars per ton. Obviously it is sold in Euros in  
14 Europe. And making the observation that the price  
15 has fluctuated dramatically, but it has consistently  
16 remained above \$8 per ton.

17                  CHAIRMAN CAMPBELL: While they are working  
18 on their response, go ahead and address your other  
19 three issues, unless you are prepared to talk on it.

20                  MR. FEHRMAN: I have my response. My  
21 response is in the IRP we are evaluating various  
22 scenarios from \$8 to \$40 a ton, and it's an IRP issue  
23 from our perspective.

24                  CHAIRMAN CAMPBELL: Any other parties want  
25 to respond to the \$8 a ton issue?

1                   MR. PROCTOR: Mr. Chairman, I understood  
2 that bidders were being asked to assume an eight  
3 dollar per ton price in their bids. Did I  
4 misunderstand that? Because if that's the number  
5 that a bidder is asked to give, then that's going to  
6 be the number that is considered. And when it comes  
7 to an evaluation, certainly missed the opportunity to  
8 review the true cost through the IRP evaluation or  
9 IRP process. So did I misread your RFP?

10                   CHAIRMAN CAMPBELL: No. I think Mr.  
11 Guidry is raising the question that perhaps that  
12 should be a different number.

13                   MR. PROCTOR: And I think, yeah, I think  
14 that's the question. But the Company is saying it's  
15 an IRP issue, but it's not. Because if you set that  
16 -- if you tell bidders just think about it in terms  
17 of \$8, that's what you are going to get. And that  
18 may or may not be the true cost, even according to  
19 the company's calculations in the upcoming IRP  
20 process.

21                   So I guess I would have to agree with WRA  
22 on behalf of the Committee that if you are trying to  
23 get the real cost, then if a cost other than \$8  
24 should be determined in the IRP process, that needs  
25 to be inserted back into this RFP. And I believe

1 that's what Mr. Guidry's suggested language does on  
2 page 24.

3 CHAIRMAN CAMPBELL: Mr. Fehrman?

4 MR. FEHRMAN: If I may. Go ahead.

5 MR. GUIDRY: As I stated previously, WRA  
6 does agree that the Company's range of CO2  
7 sensitivities is adequate. What we are objecting to  
8 specifically is the definition of the base case  
9 assumption at \$8. We are saying in terms of the most  
10 likely expected value outcome, we believe \$8 is too  
11 low.

12 CHAIRMAN CAMPBELL: Okay.

13 MR. FEHRMAN: You don't have to agree or  
14 disagree. That's the number that we are using as the  
15 number that has been used, and we are doing  
16 evaluations of the numbers as Mr. Guidry states. But  
17 for now, that's the number that we stand by.

18 CHAIRMAN CAMPBELL: Okay. I think that  
19 issue, the differences are understood. Let's move on  
20 to the next issue.

21 MR. GUIDRY: The next issue, while I look  
22 for it, had to do with our recommendations on  
23 innovative bid proposals in terms of flexible  
24 ownership arrangements. I think we offered that in  
25 the way of suggestions to the Company. We are not in

1 a position to advocate for specific language changes.  
2 We would just encourage the Company to consider that  
3 proposal in an appropriate form.

4 CHAIRMAN CAMPBELL: As it relates to IGCC?

5 MR. GUIDRY: Yes. That had to do with  
6 bifurcating ownership between the syn-gas unit and  
7 the balance.

8 CHAIRMAN CAMPBELL: Okay.

9 MR. GUIDRY: The next issue that we did  
10 want to address and raise for the Commission has to  
11 do with the FEED study or the Front End Engineering  
12 and Design study. Western Resource Advocates  
13 supports the Company's decision to provide an IGCC  
14 benchmark at Jim Bridger. We are concerned, however,  
15 whether the Company can meet a 2013 in-service date  
16 if it waits until after the winning bids are selected  
17 to begin the FEED study.

18 The March 3, 2006 Amendment to Stipulation  
19 in Docket Number 05-035-54 states at paragraph 16  
20 that the parties agree to support recovery over a  
21 reasonable time of prudent cost incurred with the  
22 IGCC studies and U16, consistent with Utah law and  
23 regulatory practice. In the IGCC technical  
24 conference the company rejected the construction lead  
25 time for IGCC as shorter than for a super critical



1 pulverized coal unit by approximately six months.  
2 However, if the Company waits until after the  
3 resource approval process is completed to begin the  
4 Feed studies, then IGCC is potentially placed at an  
5 artificial timing disadvantage relative to pulverized  
6 coal.

7                   So our request is to have the Company  
8 clarify its intent with respect to the IGCC FEED  
9 study for Jim Bridger 5 in terms of its ability to  
10 meet the 2013 in-service date.

11                   CHAIRMAN CAMPBELL: Mr. Fehrman?

12                   MR. FEHRMAN: With regards to IGCC, we are  
13 in the process now of working with three different  
14 vendors on getting their proposals for the IGCC  
15 technology. We are in the process of taking those  
16 proposals and submitting those into the Wyoming  
17 infrastructure for this RFP process for partnering  
18 with them for the development of a new IGCC process.

19                   The results of that competition, if you  
20 will, will be on January 30 of next year. At that  
21 time if we are the selected vendor to partner with  
22 them, then we will begin working with specific  
23 vendors to negotiate FEED studies. Same way for the  
24 RFP work here. But our concern, frankly, is cost  
25 recovery of expending \$20 to \$30 million on a FEED

1 study without being able to get some ability to have  
2 preapproval on that. And I understand that there are  
3 certain opportunities for deferred accounting or  
4 other types of approaches to this that we certainly  
5 would be willing to investigate so that we could move  
6 ahead with our FEED studies.

7 So we are not in disagreement. We are in  
8 the process. From a timing perspective we are not  
9 even ready to start a FEED study today, but we would  
10 be ready to start a FEED study within a number of  
11 weeks to a couple months.

12 CHAIRMAN CAMPBELL: Any questions from any  
13 of the other parties on the FEED study issue?

14 MR. PROCTOR: No.

15 CHAIRMAN CAMPBELL: Okay. Mr. Guidry,  
16 your last issue?

17 MR. GUIDRY: No more issues.

18 CHAIRMAN CAMPBELL: We have the IPP 3 as a  
19 benchmark for -- well, you don't want to address  
20 that.

21 MR. GUIDRY: I addressed that within the  
22 context of the needs discussion.

23 CHAIRMAN CAMPBELL: Okay. Thank you. All  
24 right.

25 COMMISSIONER BOYER: I just have a general

1 question and it's both procedural and substantive.  
2 As I look at the statute, we have three alternative  
3 ways of dealing with this request. One is we can  
4 deny it, we can approve it, or we can make  
5 suggestions. I wanted to get reaction from the  
6 parties if we were to suggest, if the Commission were  
7 to suggest adding language to the RFP designed to  
8 solicit as many and as broadly diverse bids as  
9 possible.

10 I mean it was talked about using the  
11 language "up to 2000 megawatts." We talked a moment  
12 ago about merging technologies in ammonia IGCC. But  
13 if language were incorporated in the RFP that would  
14 be designed to solicit the broadest range of resource  
15 alternatives possible up to that threshold. Any  
16 reaction?

17 Let me give a specific example while you  
18 are pondering there. What if we included the  
19 language to solicit resources that could be easily  
20 retrofitted to capture and/or sequester carbon? I  
21 don't believe the RFP specifically includes that at  
22 the moment. What I'm thinking, I'm thinking out loud  
23 here, the bidders are going to give the Company what  
24 the Company wants. They are going to target their  
25 bids to the solicitation, to the RFP. And the

1 broader signal that they can be given in the RFP, I  
2 think, the broader range of responses you are going  
3 to get. I may be wrong, but that's what I'm thinking  
4 at the moment.

5 MR. FEHRMAN: I think we would be happy to  
6 entertain suggested language. I mean, we will  
7 entertain the Division's -- I think the concern we  
8 have is putting some number in there, for instance  
9 that we will intend to award 2000 megawatts. If it  
10 was something less specific than that, I think it  
11 would be more helpful.

12 CHAIRMAN CAMPBELL: You're up, Dr. Powell.

13 DR. POWELL: Again, I think that was the  
14 intent of our recommendation. And whether it's 2000  
15 megawatts or something less I think depends on  
16 whether you accept that it's only an RFP for 2013 or  
17 whether you think that the Company should begin now  
18 to procure resources for 2014.

19 CHAIRMAN CAMPBELL: But the gist of the  
20 suggestion was include language that would solicit a  
21 broader range of resource bids.

22 DR. POWELL: Yeah, I think it needs to be  
23 broader language than just addressing specific issues  
24 like CO2. I think it needs to address the entire need  
25 that the east faces.

1                   MR. GUIDRY: I do think that the Company  
2 has incorporated some language which has helped in  
3 that direction. It doesn't mean there can't be more.

4                   In terms of resources that we highlighted  
5 in our testimony, DSM removals, combining power,  
6 given the market conditions for the construction lead  
7 time for those kinds of resources and the expectation  
8 of a base load, I'm not sure if that would  
9 necessarily address the concern that we have raised,  
10 by itself.

11                   CHAIRMAN CAMPBELL: Anyone else on this  
12 issue? Okay. Let's go to the motion.

13                   MR. DODGE: Mr. Chairman, at some point I  
14 was going to point out the areas in my RFP still  
15 alive. Do you want to do that after the motion  
16 discussion?

17                   CHAIRMAN CAMPBELL: Why don't we do that  
18 now.

19                   MR. DODGE: It can be very brief. Again,  
20 if you look at the UAE position statement and at the  
21 attached RFP, on page 25 is where we have our  
22 comparability language that we already discussed. On  
23 26 is where we have the credit proposals. The only  
24 other ones where we still propose change of language  
25 is on my page 50 and 51, where we disagree with the

1 opening paragraph under Step 4 that the RFP includes.  
2 That really is addressing the comparability issue,  
3 and so that's sort of included in the comparability  
4 discussion.

5 And then on page 51, we added a paragraph  
6 that we think was universal just because it would let  
7 bidders know that ultimately the other factors that  
8 don't go into the formulas for the models can be  
9 brought up before this Commission. So that was the  
10 intent of that. Of the entire red line, those are  
11 really the only four places where we still have  
12 issues.

13 CHAIRMAN CAMPBELL: All right. We haven't  
14 really talked about the "other factors" issue, have  
15 we? Let me look at that quickly and make sure we  
16 have what we need on our record to talk about that.

17 MR. DODGE: I would say, again, the first  
18 paragraph where we proposed deleting it is wrapped up  
19 in the comparability issue. The last one I think is  
20 just a language issue. We just think that that would  
21 be helpful to explain that. I don't know. The  
22 Company, I think, has a view on it.

23 CHAIRMAN CAMPBELL: I'd like to hear the  
24 Company's view on the page 51 language of Mr. Dodge's  
25 memo.

1                   MS. KUSTERS: The last portion that Mr.  
2 Dodge has added to the RFP, the Company doesn't  
3 believe it's a requirement to add that particular  
4 language in the RFP because we believe we are already  
5 held to those standards. So if you look at the  
6 language, it's something that the Company believes  
7 we'll have to do anyway, so putting it into the RFP  
8 we don't believe is -- we believe it will frighten  
9 our bidders. But as a company, we do believe that we  
10 have to adhere to it.

11                   CHAIRMAN CAMPBELL: Obviously you don't  
12 think it is going to frighten bidders.

13                   MR. DODGE: Well, that isn't my intent. I  
14 would hope -- that's the opposite of what I hope. It  
15 was more -- models only can do so much, is I guess  
16 the bottom line here, why we are proposing it. And  
17 ultimately there will be some people here saying  
18 regardless of how the model is, you ought to give  
19 more weight to the carbon risk, more weight to this.  
20 And my intent was almost to encourage bidders that  
21 there is still the possibility that other resources  
22 will be the ones that at least the Commission likes  
23 regarding that ranging. But if the Commission thinks  
24 it will scare bidders, then I wouldn't want that. I  
25 wish the IE were here to comment on that. But if so,

1 that isn't my intent.

2 CHAIRMAN CAMPBELL: Okay. On the motion  
3 of --

4 MR. GUIDRY: Quick comment on this, if I  
5 may?

6 CHAIRMAN CAMPBELL: Go ahead.

7 MR. GUIDRY: I would be a bit concerned  
8 that it not be interpreted as prioritizing the least  
9 cost or cost component of the modeling over the other  
10 public interest factors that should be taken into  
11 account. The way it is written in terms of  
12 specifying the burden of demonstrating is subject to  
13 these other factors, I think the burden is across the  
14 board.

15 MR. DODGE: I'll give on that one.

16 MS. KUSTERS: Thank you, Mr. Dodge.

17 CHAIRMAN CAMPBELL: Have we argued the  
18 motion? We have heard a lot about it. Give you a  
19 few minutes if you don't feel like you have gotten  
20 your point across. I mean, we as a Commission feel  
21 like we understand the issue. But if you feel like  
22 there's a few additional points that haven't been  
23 brought up in this hearing so far, go ahead.

24 MR. BROCKBANK: I'll make a point from the  
25 Company's perspective. We certainly want all of the



1 issues to be fully vetted and parties to have the  
2 opportunity to respond. And in Mr. Proctor's motion,  
3 we highlighted a blurb from an e-mail where the  
4 Company responded to say we should address your  
5 motion as to whether the Commission thinks additional  
6 comments are necessary at the hearing. We think that  
7 the appropriate time to see whether there's  
8 additional comments is now, after you have heard all  
9 of this evidence. I stopped counting at about 14  
10 when I heard of how many times I heard that parties  
11 found out late Friday night, late Friday night, that  
12 there's this dramatic change. And the fact is, Mr.  
13 Chairman, the parties knew that we were making  
14 changes. This is not a surprise. Granted, it was  
15 not given to them in writing but we told them we were  
16 making changes and we were responding to competing  
17 interests. The Company has a delicate balancing act  
18 here.

19           Having said that, I would also point out  
20 that the statute requires flexibility in this  
21 process. The IRP is constantly changing and  
22 evolving, and the statute says that this process  
23 needs to be flexible. The Company believes that the  
24 issues have all been aired today. But if the  
25 Commission believes that additional comments are

1 needed on this change in the benchmark resources, the  
2 Company would just ask that additional comments not  
3 delay the Commission's issuance of an order, that it  
4 does not needlessly continue this process to move  
5 things forward.

6 CHAIRMAN CAMPBELL: All right. Mr.  
7 Proctor, do you want the last word on this issue?

8 MR. PROCTOR: Yes. I always want the last  
9 word. The solicitation process is more than just the  
10 language in the RFP. The statute itself requires  
11 that this Commission consider such issues as the  
12 multi-state jurisdictional implications which loom  
13 large at this point, obviously. This is the Oregon  
14 proceeding and the discussion of their October 4  
15 version of the RFP dominates this discussion, as well  
16 as the IRP compliance in Oregon and in Utah.

17 And then yes, they said they were going to  
18 make some changes. But they made the dramatic  
19 changes on October 25 in a filing they didn't provide  
20 to anyone here in Utah. And they all deal with this  
21 multi-state jurisdictional issue. And the Committee  
22 does not want -- one, the Committee does not want to  
23 delay the issuance of the RFP. But what the  
24 Committee does want to do is make certain that this  
25 changing IRP, this changing needs issue which the

1 Company has admitted in Oregon exists, are interwoven  
2 with the ongoing solicitation process.

3 For example, this Commission should  
4 evaluate -- should or be informed of and have the  
5 analysis of the parties of other states' orders,  
6 particularly Oregon. If there is a possibility of  
7 disallowance answers in another state, that should be  
8 known and addressed by this Commission at the  
9 earliest possible time.

10 If this Commission is going to be faced in  
11 the ultimate hearing with determining Utah's share of  
12 the costs, there ought to be something from the  
13 Company as to what they believe those shares or that  
14 share must be or may be. They have said in this  
15 proceeding, and they have said several times in  
16 Oregon, that they are going to continue to consider  
17 how they perform their front office transactions and  
18 how they determine the reserve margin. And those are  
19 issues that are going to affect - as you can see from  
20 the comments today - going to materially affect the  
21 outcome of this solicitation process.

22 All the Committee wants to do is to  
23 recommend language in your order - not in changes to  
24 the RFP - language in your order that requires the  
25 Company and allows the parties to track and respond

1 to those material changes as they occur in the  
2 process. That's all we want to do. We believe  
3 that's necessary in order to comply with the Act.

4 CHAIRMAN CAMPBELL: And your motion also  
5 talks about a post-hearing brief, right? Or did I  
6 miss that?

7 MR. PROCTOR: At Mr. Brockbank's request  
8 or in the course of our discussions, do you want this  
9 to be a comment or a post-hearing brief, and when I  
10 had to file my motion I just called it a post-hearing  
11 brief. But the purpose is the same, the timing is  
12 the same, and that is the 13th. And of course Oregon  
13 isn't even going to hear the matter until the 17th at  
14 the earliest.

15 CHAIRMAN CAMPBELL: So let me make sure I  
16 understand the motion. The motion is that the  
17 Committee and any other party by the 13th could file  
18 comment on this issue of need and the change that  
19 took place.

20 MR. PROCTOR: And the change that took  
21 place and means in which to manage it as the  
22 solicitation process goes forward.

23 CHAIRMAN CAMPBELL: All right. We are  
24 going to grant the motion and have November 13 as the  
25 date to receive those comments. Anything else we

1     need to take up today? All right. Thank you for  
2     your time and patience, and particularly for your  
3     information. We will take the matter under  
4     advisement and adjourn.

5                     (The proceeding concluded at 4:45 p.m.)

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REPORTER'S HEARING CERTIFICATE

STATE OF UTAH )  
 ) ss.  
COUNTY OF SALT LAKE )

I, Diana Kent, Registered Professional Reporter and Notary Public in and for the State of Utah, do hereby certify:

That prior to being examined, the witnesses were duly sworn to tell the truth, the whole truth, and nothing but the truth;

That said proceeding was taken down by me in stenotype on November 3, at the place therein named, and was thereafter transcribed, and that a true and correct transcription of said testimony is set forth in the preceding pages;

I further certify that I am not kin or otherwise associated with any of the parties to said cause of action and that I am not interested in the outcome thereof.

WITNESS MY HAND AND OFFICIAL SEAL this 21st day of November, 2006.

\_\_\_\_\_  
Diana Kent, RPR, CRR  
Notary Public  
Residing in Salt Lake County