

BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application for)	
MidAmerica Energy Holdings Company)	DOCKET NO. 05-035-54
and PacifiCorp dba Utah Power & Light)	Exhibit No. <u>DPU 2.0</u>
Company for an Order Authorizing)	
Proposed Transaction)	Direct Testimony of
)	Carolyn G. Roll

**FOR THE DIVISION OF PUBLIC UTILITIES
DEPARTMENT OF COMMERCE
STATE OF UTAH**

December 2, 2005

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1 **Testimony of Carolyn G. Roll**

2 **December 2, 2005**

3 **INTRODUCTION:**

4 **Q: Please state your name, business address, and title.**

5 A: My name is Carolyn G. Roll; my business address is 160 East 300 South, Salt Lake City,
6 Utah 84114; I am a Utility Analyst in the Division of Public Utilities (“Division”).

7 **Q: On whose behalf are you testifying?**

8 A: The Division.

9 **Q: Please summarize your educational and professional experience.**

10 A: I attended the University of Utah and earned a B.S. in accounting in 1978. I have over 20
11 years experience in the natural resources and energy industries. My positions have included
12 financial analyst, contact analyst, controller, gas accountant, and marketing services
13 manager. Since July, 2005 I have been employed at the Division as a Utility Analyst in the
14 energy section. A resume is attached to this testimony.

15
16 **PURPOSE AND SCOPE OF TESTIMONY:**

17 **Q: What is the purpose of your testimony in these proceedings?**

18 A: My testimony will address the audit issues including corporate overhead charges,
19 Intercompany Administrative Services Agreement (“IASA”), access to books and records,
20 and affiliate transactions.

21
22 **CORPORATE OVERHEAD CHARGES:**

23 **Q: What are the total estimated corporate overhead charges?**

24 A: MidAmerican Energy Holdings Company (“MEHC”) commits that the corporate charges to
25 PacifiCorp from MEHC and MidAmerican Energy Company (“MEC”) will not exceed \$9
26 million annually for a period of five years after the closing on the proposed transaction.¹

27 **Q: What are some of the functions that will be included in these costs?**

28 A: The shared services contemplated in the testimony of MEHC witness Mr. Specketer are for
29 executive management, and executive support of MEHC’s portfolio of companies and
30 assets.² Additionally the corporate charge can be used to cover any matter or expense that is
31 of a corporate nature, such as charges from MEC to PacifiCorp in the areas of budgeting,
32 forecasting, human resources, tax compliance, etc., for coordination efforts on behalf of
33 MEHC.

34 **Q: Will these costs be included in rates?**

35 A: Not necessarily; as stated in Commitment U22 “applicants are not requesting in this
36 proceeding a determination of the prudence, just and reasonable character, rate or ratemaking
37 treatment, or public interest of the investments, expenditures or actions referenced in the
38 Commitments, and the Parties in appropriate proceedings may take such positions regarding
39 the prudence, just and reasonable character, rate or ratemaking treatment, or public interest of
40 the investments, expenditures or actions as they deem appropriate.”³ Also, in response to a
41 data request from the Oregon Public Utility Commission (“OPUC”), MEHC responded that
42 “the testimony of Mr. Abel and Mr. Specketer pertaining to overhead costs does not speak to
43 the rate treatment of such costs, but merely the billing from MEHC to PacifiCorp. We
44 believe the rate treatment of such costs should be addressed in rate proceedings.”⁴

¹ Refer to Settlement Document Commitment 38.

² Revised Direct Testimony of Thomas B Specketer, pp. 3-4.

³ Refer to Settlement Document Commitment U22.

⁴ MEHC’s Response to OPUC Data Request 51.

45 **Q: What has been the experience with Scottish Power with respect to corporate overhead**
46 **charges?**

47 A: In the most recent rate case, Docket No. 04-035-042, approximately \$10.7 million in
48 corporate overhead charges from Scottish Power was accepted by Division auditors as
49 allowable in rates. The corporate overhead charge that was included in the application totaled
50 \$15.7 million, this was reduced by PacifiCorp to \$14.4 million by removing costs that would
51 relate to non-regulated activities and charged below the line.⁵ In its case Rebuttal Testimony,
52 PacifiCorp accepted the Division's testimony to exclude charges for Strategic Planning (\$1.4
53 million) and Group Long Term Incentive Plan (\$2.3 million) from the corporate cross
54 charges that were allowable in rates.⁶

55 **Q: Since MEHC is proposing to charge PacifiCorp less for corporate overhead, are there**
56 **services that are going to be foregone in order to make up the difference?**

57 A: Yes. MEHC will not provide shareholder services and executive management training
58 services that Scottish Power provided.⁷ This reduces costs to PacifiCorp by approximately
59 \$4 million and \$1 million respectively. Shareholder services are unnecessary given that
60 MEHC is a privately held company, and executive training will simply no longer be
61 provided.

62 **Q: If services are being eliminated, isn't this a negative consequence of the merger?**

63 A: No. These are expenses that would be no longer needed as a result of the proposed
64 acquisition. This reduction in expenses is a net benefit to the average ratepayer and should
65 help offset potential future rate increases. If Scottish Power keeps PacifiCorp, then the
66 corporate overhead would remain at a higher level.

⁵ Rebuttal Testimony of Jeffrey K. Larsen Docket No. 04-035-42, pp. 38-39.

⁶ Rebuttal Testimony of Jeffrey K. Larsen Docket No. 04-035-42, Exhibit UP&L_ (JKL-11R).

⁷ MEHC's Response to Public Counsel, State of Washington Data Request 17.

67 **Q: Are you able to quantify any other differences from the Scottish Power corporate**
68 **overhead charges and the proposed MEHC corporate overhead charges?**

69 A: In the application, \$15.7 million is the estimated corporate overhead charges from Scottish
70 Power. This amount excludes the charges for Strategic Planning and Group Long Term
71 Incentive Plan, since they were disallowed for rates in Docket No. 04-035-042. The reason
72 for the 46 percent increase over the similar amount of \$10.7 million is unclear. Assuming an
73 adjustment is made similar to the adjustment in the recent rate case (about 25 percent) and if
74 the current exchange rate is used (1.7x), then the allowed Scottish Power corporate overhead
75 charges would be approximately \$11 million. Therefore, MEHC's commitment would
76 potentially yield \$10 million savings over the next 5 years. If no adjustment to the Scottish
77 Power charges, were found to be warranted (i.e. no 25% reduction), then the 5 year savings
78 could approach \$30 million.

79

80 **INTERCOMPANY ADMINISTRATIVE SERVICES AGREEMENT ("IASA"):**

81 **Q: How do PacifiCorp and MEHC propose to administer inter-affiliate transactions?**

82 A: MEHC proposes to modify its currently existing procedure, known as the Intercompany
83 Administrative Services Agreement or IASA, to include PacifiCorp as part of the agreement.
84 Pursuant to Commitment 13 and Commitment U21, PacifiCorp will submit the IASA to the
85 Commission for approval.

86 **Q: Please briefly summarize the important points or aspects of the MEHC process**
87 **contained in the IASA.**

88 A: The IASA outlines the administrative services that shall be included under this agreement.

89 These services include, but are not limited to, use of office facilities, use of airplane, personal

90 services, and financial services. The IASA outlines the method that administrative services
91 will be charged to affiliates: a) direct charges, b) service charges, and c) management fee
92 and how these charges will be billed. The agreement also provides that the charges will be
93 documented by the provider of the service and will be available for audit by the party
94 receiving the charge. All records will be maintained for a period of seven years after
95 expiration or termination of the agreement.⁸

96 **Q: What method will be used to allocate corporate overhead charges?**

97 A: The IASA will include the corporate and affiliate cost allocation methodologies. The current
98 IASA between MEHC and MEC that is referenced in Mr. Specketer's testimony allocates
99 charges based on a two-factor method. The two-factor method is comprised of assets and
100 payroll, each equally weighted.⁹ Commitment 13 states that the IASA will be filed with the
101 Commission as soon as practicable after the closing of the transaction and will outline the
102 proposed method to be used.

103 **Q: What is the current cost allocation method used to allocate corporate overhead costs
104 from Scottish Power UK to PacifiCorp?**

105 A: Currently a three-factor method is used to allocate costs. This method allocates corporate
106 overheads on the basis of: 1) historic cost net assets, 2) number of employees and, 3)
107 operating expenses; giving equal weight to each.

108 **Q: Will the two-factor method be used for allocation of costs from MEHC to PacifiCorp?**

109 A: A decision has not been made at this time. Commitment U21 states that MEHC and
110 PacifiCorp will request Commission approval, for cost allocation and affiliate transaction
111 purposes, of the IASA and any amendments filed pursuant to Commitment 13. At that time

⁸ Revised Direct Testimony of Thomas B. Specketer, Exhibit UP&L__ (TBS-1).

⁹ Revised Direct Testimony of Thomas B. Specketer, pp. 9-10.

112 the Division staff will review the IASA and make recommendations to the Commission
113 regarding approval and/or changes to the agreement.

114

115 **ACCESS TO BOOKS AND RECORDS:**

116 **Q: What concerns does the Division have regarding access to relevant documents and**
117 **responsible individuals?**

118 A: PacifiCorp's corporate functions reside in the operating company. Thus, all corporate costs
119 are readily available for our review and examination, as these costs are recorded as part of
120 electric operations. Additionally we are able to interview corporate officers and employees
121 regarding corporate expenditures and allocations as needed. The proposed acquisition will
122 necessitate the need to audit transactions between PacifiCorp, MEHC, MEC and possibly
123 other operating companies of MEHC, and perhaps the parent company, Berkshire Hathaway
124 as well, so it will be necessary to have access to those records and individuals as needed.

125 **Q: Are access provisions sufficiently delineated in the acquisition commitments?**

126 A: As stated in Commitment 4, "MEHC and PacifiCorp will provide the Commission access to
127 all books of account, as well as all documents, data, and records of their affiliated interests,
128 which pertain to transactions between PacifiCorp and its affiliated interests or which are
129 otherwise relevant to the business of PacifiCorp."¹⁰ In Commitment U14 the definition is
130 expanded to include the Division of Public Utilities and the Committee of Consumer
131 Services to receive the filings, data, and documents provided to the Commission.¹¹

132 Commitment 5 "will make their employees, officers, directors, and agents available to testify
133 before the Commission to provide information relevant to matters within the jurisdiction of

¹⁰ Refer to Settlement Document Commitment 4.

¹¹ Refer to Settlement Document Commitment 5.

134 the Commission.” Commitment 3 provides for access to PacifiCorp’s books and records,
135 regulatory filings and documents in accordance with current practice. Current practice
136 includes, but is not limited to, that when books and records are maintained out of state, the
137 utility pay the costs associated with the Division’s accessing the books and records, including
138 travel costs, lodging, and per diem. I believe these commitments provide for needed access
139 by the Division staff to books and records, other relevant documents, data, records, and
140 individuals.

141 **Q: Does the access to relevant documents and responsible individuals apply to Berkshire**
142 **Hathaway?**

143 A: Commitment 4 is also applicable to the books and records of Berkshire Hathaway, which
144 shall retain its books and records relevant to the business of PacifiCorp consistent with the
145 Federal Energy Regulatory Commission’s record retention requirements. At the time of the
146 closing of the transaction, MEHC will provide a letter from Berkshire Hathaway committing
147 to be bound to Commitment 4 and 5.¹²

148 **Q: Are there additional legal protections that would allow the Commission, and/or the**
149 **Division access to the records of MEHC or Berkshire Hathaway?**

150 A: Yes. The Energy Act of 2005 in section 1265 gives a State commission access to any
151 information it determines is relevant to its regulatory responsibilities.

152 **Q: In sum, do you believe that there will be adequate access to books, records and other**
153 **information following the closing of this proposed acquisition to facilitate regulation**
154 **and to protect the public interest?**

155 A: Yes.

156

¹²Refer to Settlement Document Commitment U20.

157 **AFFILIATE TRANSACTIONS AND INTERCOMPANY PROCUREMENT:**

158 **Q: With the repeal of PUHCA, is the ability of the Division to audit affiliate transactions**
159 **limited?**

160 A: In response to a data request from CCS, MEHC and PacifiCorp agreed that the Commission
161 and its staff shall have full access to PacifiCorp and MEHC books and records necessary to
162 investigate in detail affiliated interest transactions between the two entities. Also, as
163 previously stated, Commitments 4 and 5 grants access to all records and individuals which
164 pertain to transactions between PacifiCorp and its affiliated interests or which are otherwise
165 relevant to the business of PacifiCorp.

166 **Q: Are there policies in place at PacifiCorp regarding procurement(s) from an affiliated**
167 **interest?**

168 A: PacifiCorp's corporate procurement policy was previously approved by the Commission and
169 will remain in place until or unless the Commission approves a change. The procurement
170 policy states that the affiliate transactions will follow company policies and the IASA
171 provides for monthly billings that detail affiliate transactions. The company will need to
172 review and determine if changes are needed to the procurement policy, so there are not
173 contradictions with the IASA, when it is submitted for approval.

174 **Q: Will the Division receive notification of the affiliate transactions?**

175 A: Yes, MEHC will file an affiliated interest report annually, which will include transactions
176 with each affiliate.¹³ The Division will then review the transactions for reasonableness and
177 prudence. At that the Division will determine if company policies have been adhered to as
178 outlined in the IASA and Procurement Policy.

179

¹³ Refer to Settlement Document Commitment 8.

180 **RECOMMENDATIONS:**

181 **Q: Given your understanding of the audit needs of the Division, what are your**
182 **recommendations in this matter?**

183 A: I believe that the application and the commitments as outlined in the Confidential Settlement
184 Document provide for the needed access to records and individuals to allow the Division to
185 complete their audit responsibilities.

186 **Q: Does this complete your testimony?**

187 A: Yes.