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David Eccles School of Business
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ACADEMIC EXPERIENCE

- 2004-present Professor of Finance and Wasatch Advisors Professor, University of Utah, David Eccles School of Business
- 2003-2004 Associate Professor of Finance and Wasatch Advisors Professor, University of Utah, David Eccles School of Business
- 2002-2003 Associate Professor of Finance and Jake Garn Faculty Fellow, University of Utah, David Eccles School of Business
- 2000-2002 Assistant Professor of Finance and Jake Garn Emerging Scholar, University of Utah, David Eccles School of Business
- 1995-2000 Assistant Professor of Finance, College of Business, Arizona State University
- 1990-1995 Teaching Fellow and Research Assistant, University of Utah, David Eccles School of Business

EDUCATION

- Ph.D. Business Administration, University of Utah, August 1995
- M.S. Electrical Engineering, University of Utah, March 1987
- B.S. Electrical Engineering, University of Utah, December 1985

WORK EXPERIENCE

- 1988-1990 Member of Technical Staff
Avantek Incorporated, Santa Clara, California
- 1987-1988 Member of Technical Staff
Hughes Aircraft Company, El Segundo, California

LITIGATION/CONSULTING EXPERIENCE

- Flanders vs. Radman (Damages Expert)
- Total Renal Care vs. Stinson et al. (Damages Expert)
- Air Liquide vs. Autoliv (Damages Expert)
- Holiday vs. 3Com (Damages Expert)
- Daniel vs. Paine Webber (Consultant)
- Camelback Research (Consultant)

REFEREED PUBLICATIONS

- "Debt, Leases, Taxes, and the Endogeneity of Corporate Tax Status," with John Graham and James Schallheim, *Journal of Finance*, 1998, 53, 131-162. (Reprinted in *Empirical Corporate Finance*, Michael J. Brennan, ed.)

"Do Incentives Matter? Managerial Contracts for Dual-Purpose Mutual Funds," with James Schallheim and Jaime Zender, *Journal of Political Economy*, 2000, 108, 273-299.

"Corporate Governance and Firm Diversification," with Ronald Anderson, Thomas Bates and John Bizjak, *Financial Management*, 2000, 29, 5-22.

"Corporate Policies Restricting Trading by Insiders," with Carr Bettis and Jeff Coles, *Journal of Financial Economics*, 2000, 57, 191-220.

"Managerial Ownership, Incentive Contracting, and the Use of Zero-Cost Collars and Equity Swaps by Corporate Insiders," with John Bizjak and Carr Bettis, *Journal of Financial and Quantitative Analysis*, 2001, 3.

"Does Corporate Diversification Destroy Value?," with John Graham and Jack Wolf, *Journal of Finance*, 2002, 57, 695-720.

"Equilibrium Pricing and Optimal Hedging in Electricity Forward Markets," with Hank Bessembinder, *Journal of Finance*, 2002, 57, 1347-1382.

"Book-to-Market Equity, Distress Risk, and Mispricing," with John Griffin, *Journal of Finance*, 2002, 57, 2317-2335.

"Long-Run Performance Following Private Placements of Equity," with Michael Hertz, James Linck, and Lynn Rees, *Journal of Finance*, 2002, 57, 2595-2617.

"Breaking Up is Hard to Do? An Empirical Analysis of Termination Fee Provisions in Merger Agreements," with Thomas Bates, *Journal of Financial Economics*, 2003, 69, 469-504.

"Ownership Structure, Corporate Governance, And Firm Value: Evidence From The East Asian Financial Crisis," with Karl Lins, *Journal of Finance*, 2003, 58, 1445-1468.

"Exercise Behavior, Valuation, and the Incentive Effects of Employee Stock Options," with John Bizjak and Carr Bettis, forthcoming, *Journal of Financial Economics*.

"An Empirical Examination of the Costs and Benefits of Executive Stock Options: Evidence from Japan," with Hideaki Kiyoshi Kato, Mi Luo, and James Schallheim, forthcoming, *Journal of Financial Economics*.

"Gains From Trade Under Uncertainty: The Case Of Electric Power Markets," with Hank Bessembinder, forthcoming, *Journal of Business*.

OTHER PUBLICATIONS

"Measuring Corporate Tax Rates and Tax Incentives: A New Approach," With John Graham, *Journal of Applied Corporate Finance*, Spring 1998.

"Corporate Taxes and Valuation,"

With John Graham, *Handbook of Business Valuation*, Second Edition, West and Jones eds., Wiley.

PAPERS IN EDITORIAL PROCESS

"Debt Capacity and Tests of Capital Structure," with Jaime Zender. Revision requested, *Review of Financial Studies*.

"Consumer Confidence and Asset Prices: Some Empirical Evidence," with Evgenia Portnaiguina, Revision requested, *Review of Financial Studies*.

"Structural Models and Endogeneity in Corporate Finance," with Jeffrey Coles and Felix Meschke, Revision requested, *Journal of Financial Economics*.

"Multi-Market Trading and Liquidity: Theory and Evidence," with Shmuel Baruch and Andrew Karolyi, Revision requested, *Journal of Finance*.

"CEO Turnover and Firm Diversification," with John Bizjak and Lalitha Naveen, Revision requested, *Journal of Corporate Finance*.

"Has the Use of Peer Groups Contributed to Higher Levels of Executive Compensation?," with John Bizjak and Lalitha Naveen, Revision Requested, *Journal of Financial Economics*.

Shareholder Welfare and Bid Negotiation in Freeze-Out Deals: Are Minority Shareholders Left Out in the Cold?," with Tom Bates and Jim Linck, Revision Requested, *Journal of Financial Economics*.

WORKING PAPERS AND WORK IN PROGRESS

"Innovative Activity and the Strategic Use Of Managerial Incentives."

"Looking Under the Lamppost. An Empirical Examination of the Determinants of Capital Structure," with Jaime Zender.

"Payout Policy, Investor Rationality, and Market Efficiency: Evidence From Laboratory Experiments," with Elena Asparouhova.

"Behavioral Biases and Investor Behavior: Predicting the Next Step of a Random Walk Revisited," with Elena Asparouhova, and Michael Hertzel.

INVITED PRESENTATIONS

"Calculating Corporate Tax Rates and Tax Incentives: A New Approach." The 1998 *Ibbotson Conference on Cost of Capital*.

"Corporate Policies Restricting Trading by Insiders."@ The *University of Arizona*, the *Securities and Exchange Commission*, the *University of Texas*, *Vanderbilt University*, and the 1999 meetings of the *American Finance Association*.

"Long-Run Performance Following Private Placements of Equity." The *American Graduate School of Management*, *Texas A&M University*, the *University of Arizona*, and the 1997 meetings of the *Financial Management Association*.

"Debt, Leases, Taxes, and the Endogeneity of Corporate Tax Status". The July 1996 meeting of the *National Bureau of Economic Research*, the January 1997 meeting of the *American Finance Association*, and the *University of Virginia*.

"Do Incentives Matter? Managerial Contracts for Dual-Purpose Mutual Funds". The October 1995 meeting of the *Financial Management Association* and the January 1996 meeting of the *American Finance Association*.

"Does Book-to-Market Equity Proxy for Distress Risk or overreaction?". The 1999 meetings of the *Western Finance Association*.

"Equilibrium Pricing and Optimal Hedging in Electricity Forward Markets". The *University of Arizona*, the *University of Colorado*, the *University of Utah* and the 2000 meetings of the *American Finance Association*.

"Managerial Ownership, Incentive Contracting, and the Use of Zero-Cost Collars and Equity Swaps by Corporate Insiders". The *University of Oregon*, the *University of Illinois*, the *Securities and Exchange Commission*, and the 2000

meetings of the *American Finance Association*.

"Does Corporate Diversification Destroy Value," *Emory University, Carnegie Mellon University*, the 2000, meeting of the *Western Finance Association*, the 2000 *NBER Corporate Finance Summer Workshop*, and the 2001 meetings of the *American Economic Association*.

"Looking Under the Lamppost. An Empirical Examination of the Determinants of Capital Structure," The 2001 meetings of the *Western Finance Association*.

"Breaking Up is Hard to Do? An Empirical Analysis of Termination Fee Provisions in Merger Agreements," with Thomas Bates, *University of Missouri*.

"Debt Capacity and Tests of Capital Structure," with Jaime Zender, *University of Washington*, and the 2003 meetings of the *American Finance Association*.

"Structural Models and Endogeneity in Corporate Finance". The *University of Oklahoma, Purdue University, and Vanderbilt University, Southern Methodist University, Ohio State University, University of Arizona*, and the 2002 meetings of the *Western Finance Association*.

"Multi-Market Trading and Liquidity: Theory and Evidence". *Georgia State University, Louisiana State University, New York Stock Exchange, London Business School, INSEAD*.

"Behavioral Biases and Investor Behavior: Predicting the Next Step of a Random Walk Revisited," *University of Florida*.

"An Empirical Examination of the Costs and Benefits of Executive Stock Options: Evidence from Japan," *University of Texas*.

Shareholder Welfare and Bid Negotiation in Freeze-Out Deals: Are Minority Shareholders Left Out in the Cold?," *University of Michigan, Texas Tech University*.

CITATIONS IN THE MEDIA

"Managerial Ownership, Incentive Contracting, and the Use of Zero-Cost Collars and Equity Swaps by Corporate Insiders". Cited in the *Economist* magazine, April 3, 1999 and August 7, 1999, *Smart Money* magazine, June 1999, *Derivatives Strategy*, Summer 2000, and *Business Week* magazine, January 15, 2001.

"Has the Use of Peer Groups Contributed to Higher Levels of Executive Compensation?". Cited in *Business Week* magazine, March 26, 2001, and the *Wall Street Journal*.

"Does Corporate Diversification Destroy Value". Cited in *The Financial Times*, January 25, 2002.

TEACHING

Finance 502 (Managerial Finance)

Arizona State University, College of Business.

Finance 498 (International Finance)

Arizona State University, College of Business.

Finance 4210 (Cases in Corporate Finance)

University of Utah, David Eccles School of Business.

Finance 6210 (Cases in Corporate Finance)

University of Utah, David Eccles School of Business.
Finance 6350 (Financial Markets in the E-era)
University of Utah, David Eccles School of Business.
Finance 7860 (Organizational Economics)
University of Utah, David Eccles School of Business.
Finance 4220 (Valuation)
University of Utah, David Eccles School of Business.
Finance 7860 (Organizational Economics)
University of Utah, David Eccles School of Business.
Finance 7890 (Empirical Methods in Finance)
University of Utah, David Eccles School of Business.

OTHER TEACHING ACTIVITIES

Advisor, MBA Practicum for Financial Management and Markets Students.
Chair, Undergraduate Honors Theses for Mike Klein and Henry Bragg.
Second Reader, Undergraduate Honors Theses for Ryan McGloin and Joseph Sanders.
Co-Founder, University of Utah, New York Finance Trip.

DOCTORAL DISSERTATION COMMITTEES

James Linck, current appointment at the University of Rochester.
Stan Hoi, current appointment at Rochester Institute of Technology.
Dan Deli, current appointment at the Securities and Exchange Commission.
Chris Gadarowski, current appointment at Cornell University (Hotel School).
Lalitha Naveen, (co-chair with Jeff Coles), current appointment at Georgia State University.
Naveen Daniel, (co-chair with Jeff Coles), current appointment at Georgia State University.
Orly Sade Ben-Ami, current appointment at Hebrew University.
Jaclyn Bierlein, current appointment at the College of New Jersey.
Evgenia Portniaguina (Co-chair with Eric Hughson), current appointment at the University of Oklahoma.
Rajeev Singahl, current appointment at the Oakland University.

INSTITUTIONAL SERVICE

Member of Recruiting, Doctoral, and MBA committees, Arizona State University.
Coordinator of Finance Department Research Seminar Series, Arizona State University.
Representative for the Graduate Council for Ph.D. dissertation evaluation, Arizona State University.
Director, PhD in Finance Program, Member, PhD Committee and Workload Committee, University of Utah.

PROFESSIONAL SERVICE

Associate Editor: *The Review of Financial Studies*.
Associate Editor: *The Journal of Financial and Quantitative Analysis*.

Referee for: *Journal of Business*, *Journal of Finance*, *Review of Financial Studies*, *Journal of Financial and Quantitative Analysis*, *Journal of Financial Economics*, *Financial Management*, *Journal of Corporate Finance*, *Journal of Futures Markets*, *Network and Spatial Economics*, *Quarterly Review of Economics and Finance*, *Journal of Empirical Finance*, *European Finance Review*, *The Energy Journal*, *Scandinavian Journal of Economics*.

Member of Program Committee, *Western Finance Association*, 2003 and 2004.

Discussant, The 1997, 2002, and 2004 meetings of the *Western Finance Association*.

Discussant, The 1997 *New York University Conference on Executive Compensation*.

Session Chair and Discussant, The 1996 and 2000 meetings of the *Financial Management Association*.

Track Chair, The 2002 and 2004 meetings of the *Financial Management Association*.

Invited Panelist, Doctoral Student Symposium, the 2004 meetings of the *Financial Management Association*.

Coordinator, Doctoral Student Symposium, the 2003 meetings of the *Financial Management Association European Conference*.

Member, *American Finance Association*, *Western Finance Association*, *American Economics Association*, *Financial Management Association*.

HONORS AND AWARDS

Doctoral Faculty Teaching Excellence Award, University of Utah, 2001.

Center for International Business Research (CIBER) Research Grant, 2001, and 2002

Best Corporate Finance Paper Award for "Does Corporate Diversification Destroy Value?," 2000 meetings of the *Western Finance Association*, and 2000 meetings of the *Southern Finance Association*.

Favorite Professor Award, High Technology MBA Program, Arizona State University, 1999.

Dean=s Award for Excellence Summer Research Grant, Arizona State University, 1998 and 1999.

Marriner Eccles Fellowship in Political Economy, University of Utah, 1994-95.

David Eccles Doctoral Fellowship, University of Utah, 1993-94 and 1994-95.

Fields Outstanding Scholar MBA scholarship, University of Utah, 1990-91.

Participant, FMA Doctoral Consortium, Saint Louis Missouri, 1994.