

1 **Q. Are you the same A. Richard Walje who has previously testified in this**
2 **proceeding?**

3 A. Yes.

4 **Purpose of Testimony**

5 **Q. What is the purpose of your rebuttal testimony?**

6 A. The purpose of my testimony is to:

- 7 • Explain the ramifications of the Utah Commission's test period order of
8 February 14, 2008 (Test Period Order), on Rocky Mountain Power.
9 (RMP).
- 10 • Reiterate the need for a reasonable rate increase at this time.
- 11 • Provide RMP's overall response to the revenue requirement proposals of
12 the intervening parties in this docket, particularly the position of the
13 Committee of Consumer Services (CCS).
- 14 • Address some of the proposed modifications to the rate case regulatory
15 process proposed by the Division of Public Utilities (DPU) and the CCS.

16 **Impact of Test Period Order**

17 **Q. Please explain the impact of the Utah Commission's Test Period Order on**
18 **Rocky Mountain Power.**

19 A. In the Test Period Order, the Commission shortened the Company's forecast test
20 period, pointing to the potential impact of economic uncertainties on the
21 Company's investments and load forecasts. Based upon the Company's
22 experience in the first quarter of 2008 and its expectations for the balance of the
23 year, however, there are no material changes in its projected investments or loads.

24 RMP's load continues to grow (particularly in Utah and Wyoming); RMP
25 continues to make investments at a rate of well over \$100 million per month (on
26 average) to maintain service; and the costs of materials, equipment and generation
27 and wholesale power continue to increase faster than the rate of inflation.

28 Because these conditions have all remained steady and are expected to remain
29 steady throughout the rate effective period, the Commission's Test Period Order
30 is problematic both in terms of providing timely cost recovery to the Company
31 and sending customers the correct price signals regarding the cost of their electric
32 use.

33 **Q. Please provide an update on the Company's load growth in Utah.**

34 A. As compared to the first quarter of last year, Utah customer usage has increased in
35 the first quarter of 2008 across all classes with industrial and residential showing
36 the largest increases. As compared to the sales forecast included in this filing,
37 actual customer usage in the first quarter of 2008 is higher than forecast for
38 residential and industrial customers, and lower than forecast for commercial
39 customers. Overall Utah load is above forecast.

40 **Q. Please provide an update on the Company's current investment initiatives.**

41 A. The Company remains fully committed to the system investment necessary to
42 meet the burgeoning demand in Utah. Indeed, the size and scope of the program
43 are such that the Company cannot readily slow it to match transitory economic or
44 regulatory conditions and still meet its projected need for new utility
45 infrastructure.

46

47 **Q. Following up on your last response, there was testimony in the test period**
48 **hearing on how short term changes in economic outlook should be factored**
49 **into the Company's capital budgeting and forecasting plans. Do you believe**
50 **that the capital investment plan can or should be started and stopped based**
51 **on the latest economic indicators?**

52 A. No. The planning, budgeting, design, procurement, property acquisitions,
53 building and commission of our generation, distribution and transmission
54 facilities can take from three to eight years, depending on the circumstances
55 surrounding the investments. In many cases, the Company does not have feasible
56 alternatives to the projects in the long term investment plan. Without these
57 investments, the Company will be hard pressed to meet its obligation to provide
58 safe and reliable power to its customers. For these reasons, it is unwise to expect
59 the Company to recast its entire capital plan each time there is a national
60 fluctuation in the Dow Jones Industrial Average, unemployment rate or consumer
61 price index, especially when such indicia contrast with local conditions that
62 counter such trends. The Company has a robust long term planning approach,
63 which is intended to assure to match investments with current customers needs.
64 The match will never be 100 percent but under the current business environment
65 it is better to have marginal excess capacity than to have inadequate electric
66 infrastructure in place to meet the Company's obligation to serve. Additionally,
67 with the sky rocketing cost of our business inputs, shifting a new facility (such as
68 a distribution substation) out a year strictly in response to a short-term economic
69 dislocation, might very well result in higher prices to customers because of the

70 extreme cost increases of steel, concrete and electrical equipment the Company
71 and all businesses are experiencing.

72 **Q. Has the Company's most recent rating agency report taken note of the**
73 **Company's large capital expenditure program?**

74 A. Yes. Exhibit RMP___(ARW-1R-RR) includes Standard & Poor's (S&P) most
75 recent credit report on PacifiCorp, which was issued on April 17, 2008. Page 2 of
76 the S&P report contains the following comment:

77 In 2007, the company invested \$1.5 billion in capital projects that
78 was funded with approximately \$1.0 billion of debt...\$200 million
79 in MEHC equity infusions, and the balance with operating cash
80 flow. The company is embarking on a 10-year, \$20 billion capital
81 program, of which an estimated \$14 billion will be incurred in the
82 next five years.

83 **Q. Please provide an update on the external cost pressures the Company faces,**
84 **particularly in power costs.**

85 A. Net power costs have increased significantly since the time of the Company's
86 initial filing. The Company's actual power costs for the first quarter of 2008 are
87 17 percent higher than the level projected in this case.

88 **The Company's Need for Timely Cost Recovery in Rates**

89 **Q. How has the Company responded to these circumstances?**

90 A. Because the Commission's Test Period Order does not allow RMP to avoid
91 making investments or incurring increased costs, the limitation on the test period
92 in this rate case has necessarily accelerated the filing schedule of the Company's
93 next rate case. The Commission's Test Period Order recognized that "In this time
94 of expanded utility investment, potentially increasing costs, and greater
95 uncertainty of economic conditions, more frequent rate cases may be necessary to

96 ensure just and reasonable rates.” More frequent rate cases is one way to partially
97 mitigate the cost recovery issues created by the Test Period Order, and this both
98 explains and justifies the Company’s plan to now file its next rate case as soon as
99 practicable.

100 **Q. In your opinion, are there better alternatives to serial, overlapping rate cases**
101 **to address and ameliorate the serious lag in cost recovery now faced by the**
102 **Company?**

103 A. Yes, both in the long term (i.e. the next rate case) and short term (i.e. this rate
104 case). In the long-term, because the Commission’s and interveners’ concerns
105 about loads and forecasts in this case have not been substantiated, the Company
106 hopes the Commission will further extend the test period in its next filing to help
107 slow the cycle of repeat, overlapping rate cases in Utah during the Company’s
108 investment plan.

109 If the Commission’s concern is to ensure that rates and changes in costs
110 are more closely synchronized, there are much better regulatory mechanisms to
111 accomplish that than to revert to use of an historical or foreshortened test period.
112 Power cost adjustment mechanisms can ensure that rates precisely track positive
113 and negative changes in net power costs. Generation investment adjustments
114 mechanisms, such as authorized by Utah Senate Bill 202, allow customers to
115 receive the benefits of new generation at the same time as they begin paying the
116 costs. The Company may explore such mechanisms in its next rate filing.

117 **Q. How can the Commission address these issues in this rate case?**

118 A. Most importantly, by approving an overall rate increase at or near the level

119 requested by the Company. As discussed in my opening testimony, Rocky
120 Mountain Power's need for this revenue increase is primarily driven by cost
121 increases related to new plant investment and power costs. As discussed above,
122 the Company's investment levels remain high and its power costs are now
123 trending at an even higher level than when the filing was made. This, coupled
124 with the fact that the \$40 million in costs removed from this case as a result of the
125 Test Period Order were predominantly new investment and power costs, makes a
126 good outcome in this case critical to the Company's financial position, its
127 opportunity to achieve its allowed rate of return, and its ability to attract new
128 capital.

129 **Q. Are there specific issues in this case where the Commission's discretion over**
130 **the Company's rates can be exercised in a manner that better aligns the**
131 **Company's rates with its rapidly rising costs?**

132 A. Yes. There are several critical issues in the case where the mismatch between the
133 Company's actual and projected costs and its rate levels is potentially relevant. I
134 previously submitted testimony on the Company's cost of capital addressing how
135 the Company's business risk supported its 10.75 percent return on equity
136 recommendation. A Commission decision recognizing this business risk and
137 adopting the Company's return on equity recommendation would help strengthen
138 the Company's financial position in the face of its large capital investment
139 program.

140 Additionally, the Company's rebuttal filing has reduced its requested
141 system net power costs number to \$1.044 billion, a level that is in line with the

142 DPU's recommendation. CCS has proposed system NPC of \$986 million, which
143 is \$57 million less than the Company and DPU recommendation. The Company's
144 most recent actual power costs for 12 months ending March 31, 2008 were \$1.024
145 billion; CCS's recommendation is \$38 million below this number. In reviewing
146 the reasonableness of the Company and DPU position, on the one hand, and the
147 CCS position, on the other, the Commission should check the positions against
148 relevant benchmarks such as this. The Commission should set power costs in this
149 case at a level that recognizes the realities of increasing loads and rising costs.

150 Finally, the Company has proposed recovery of its incentive compensation
151 costs and other labor costs, pointing to the improved, more customer-oriented
152 performance of the Company under MidAmerican Energy Holdings Company
153 (MEHC) ownership. The Commission can support, reward and encourage these
154 performance improvements through full allowance of the Company's labor costs.
155 I discuss this particular issue in more detail below. As represented by the MEHC
156 acquisition commitments the Commission and interveners have signaled their
157 desire to take this broader view of the Company's performance.

158 **Q. Did the recent credit report from S&P note the connection between the**
159 **Company's large capital program and its need for rate increases?**

160 A. Yes. The report states that the Company's "capital program underscores the need
161 for what is expected to be sizable rate relief in the coming years." The report also
162 noted that the Company has "below average regulatory protection from fuel and
163 purchased power cost escalation," due to "an absence of PSAs in Utah,
164 Washington and Idaho."

165 **Q. Did the S&P credit report also note the importance of the relationship**
166 **between the Company and the Utah Commission?**

167 A. Yes. Much of the Company's load growth and the investment to serve load is
168 incurring in Utah. The S&P report notes that "Utah will be an important state to
169 monitor," in terms of the regulatory support the Company will receive for its
170 capital investment program.

171 **Q. Does the Company Agree with S&P's observation in this regard?**

172 A. Yes. RMP is focused on providing reliable, reasonably priced electric service to
173 its Utah customers. We are also dedicated to meeting increased demand from our
174 Utah customers while maintaining high levels of customer service, a challenging
175 proposition in today's energy markets coupled with the need to make large
176 infrastructure investments. We need support from the Utah Commission to
177 continue to meet this challenge and hope to receive it in this case.

178 **Q. What recommendations have certain interveners made in response to Rocky**
179 **Mountain Power's announced intention to file another general rate case?**

180 A. Both the DPU and CCS propose modifications to the amount of required
181 information for filing a general rate case and the time period in which a general
182 rate case must be completed.

183 **Q. Does Rocky Mountain Power agree with their proposed modifications to the**
184 **regulatory process?**

185 A. No. As presented, these proposed modifications to the amount of required filing
186 information for a general rate case and the time period in which a general rate
187 case must be completed would further delay recovery of costs, create even less

188 opportunity for the Company to achieve its authorized rate of return and provide
189 poor price signals to customers. These modifications are inconsistent with the
190 Utah State Legislature's direction that the Commission use a forward looking test
191 period when appropriate.

192 The Commission should be particularly concerned that RMP rates are not sending
193 accurate price signals to customers. The political and popular sentiment is to
194 criticize utilities for not doing enough to control peak demand and encourage
195 energy efficiency; yet, it is not reasonable to expect customers to make proper
196 economic decisions regarding electricity use when we don't expect or ask them to
197 pay what it actually costs to provide them with electric service.

198 **Overall Reaction to Intervening Party Recommendations**

199 **Q. As president of Rocky Mountain Power, what is your reaction to the**
200 **recommendations of the intervening parties in this case?**

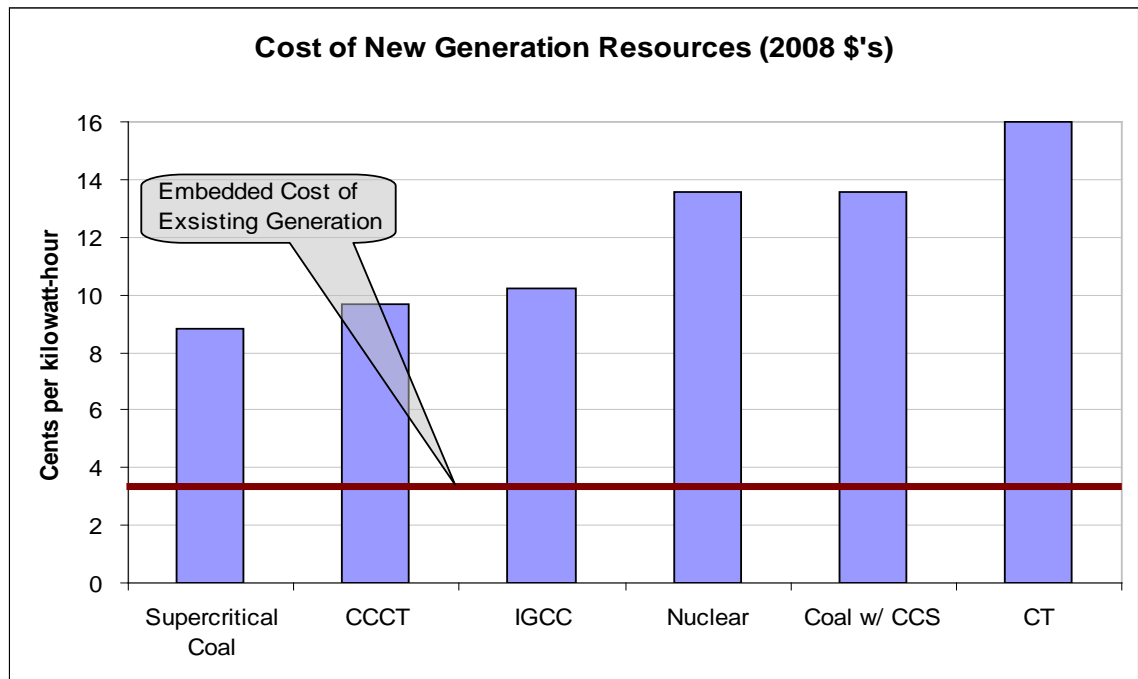
201 A. While five parties filed revenue requirement testimony, only two, the DPU and
202 the CCS, filed full revenue requirement proposals. With a few notable
203 exceptions, the recommendations of the DPU appear to be a good faith attempt to
204 set a reasonable revenue requirement. Indeed, the Company accepts a number of
205 the proposed adjustments offered by the DPU and has worked with the DPU to
206 modify several others of their proposed adjustments. The Company does disagree
207 with several of their proposed adjustments, and other Company witnesses will
208 address those adjustments in their rebuttal testimony.

209 In contrast, I am disappointed with the recommendations made by the
210 CCS. RMP has made \$420 million of investment (over \$192 million allocable to

211 Utah) in the six months since the September 2007 end of the test period in our last
212 settled rate case. These actual investments over a period of only six months
213 support an increase in revenue requirement for that item alone of over \$30
214 million; more than three times the total increase proposed by the CCS. Yet, the
215 CCS witnesses have recommended a rate increase of less than 1 percent – a result
216 that simply cannot be reconciled with RMP’s actual experience.

217 **Q. Please explain why the overall result CCS recommends does not make sense.**

218 A. It is common knowledge that the utility industry faces increasing operating costs
219 and capital investment costs. This is illustrated in the following table that
220 compares the cost of new resources with current embedded generation costs. The
221 supporting data for this table is found in Exhibit RMP___(ARW-2R-RR).



231
232 (Source: Resource costs are based upon the costs used from the NWPPE region as configured in the IPM® model. The
233 NWPPE region includes Nevada, Utah, southeast Idaho, and western Wyoming. Updated resource costs for use in
234 PacifiCorp’s IRP and business plan have not yet been finalized and may differ from the costs presented in this table.)

235 I'm personally unaware of one fundamental input to our business that has
236 increased by less than 1 percent over the past two years, let alone for the totality
237 of our fuel, metals, concrete, wages, equipment, etc. The global demand for
238 energy and world-wide competition for scarce resources affect supply and
239 demand; this has driven the cost of our inputs well beyond the consumer price
240 index. We believe we do a very good job of controlling our costs but we should
241 not pretend that Utah is immune from what is happening in the world regarding
242 fuel and commodity costs.

243 As a direct result of growth in the state of Utah, the Company is
244 undertaking the most significant capital investment initiative in its history. Every
245 new generation plant, every transmission line, and nearly every distribution
246 facility costs significantly more than the cost of similar facilities included in
247 current rates. In addition, the cost of fuel and purchased power is rising for both
248 existing and future customers. It seems unreasonable that anyone could expect
249 that in this environment the cost of serving our customers would increase by less
250 than one percent over a period of nearly two years.

251 **Q. What is your reaction to the various labor cost disallowances the DPU and**
252 **CCS propose?**

253 A. In some ways, these are the most distressing disallowances of all. There is a
254 shortage of qualified utility personnel available in the market. As explained by
255 RMP witness Wilson, the Company attempts to provide a total compensation and
256 benefits package that is near the average for the businesses we compete against to
257 hire and retain good employees. We have already lost several employees to other

258 businesses, especially in the Northwest. If the Commission disallows a portion of
259 the costs of that market average package and the Company understandably
260 responds by adjusting that package downward, we will be forced to compete for
261 employees with a below average compensation and benefits package. I urge the
262 Commission to recognize that in assessing the reasonableness of the Company's
263 salary and benefits costs, it should not limit its focus to just one element of the
264 total compensation package.

265 As a long time employee and manager of the company, I can emphatically
266 state that now, more than ever, the performance management approach that has
267 been instituted by MEHC is focused on encouraging and motivating outcomes
268 that have a direct benefit for customers, including but not limited to: reliability,
269 safety, customer service, operating efficiencies, environmental stewardship and
270 good corporate citizenship. The performance plan for which RMP is seeking cost
271 recovery in rates is based upon employees achieving or exceeding their individual
272 goals; it is not based upon or contingent upon return to shareholders. MEHC has
273 another incentive plan for executives that have that objective, and RMP is not
274 seeking recovery of the costs of that plan.

275 Pay for performance with bonus opportunities, though rarely applied in the
276 public sector, is common, if not pervasive, in the private sector. And since our
277 base pay and benefits are average for similar jobs in our labor market, the cost of
278 the total package cannot be said to be excessive.

279 It is important to note that over 2,400 of the employees affected by the
280 DPU's and CCS's recommendation live and work in Utah. They are directly

281 affected by these penurious adjustments proposed by these interveners. The
282 Commission's consideration should be upon the reasonableness of the cost of the
283 total package and the package's positive impact on customers.

284 **Q. In summary, what would be the consequences of rates based on the revenue**
285 **requirement proposed by the Committee?**

286 A. The Company has the obligation to serve its customers dependably and reliably.
287 RMP has made significant progress to improve industrial customer service,
288 improve reliability, enhance dedication to the communities we serve, deliver cost
289 efficiencies, and satisfy transaction commitments to elevate local decision-
290 making. While RMP's efforts seem to have been appreciated or at least expected,
291 RMP is now confronted with rate proposals that would make it impossible to
292 continue with those efforts and still maintain its credit quality. RMP cannot
293 reasonably be expected to continue to make investments and incur costs if rates
294 do not reflect these investments and costs.

295 **Summary**

296 **Q. Please summarize your rebuttal testimony.**

297 A. In the Company's current circumstances, absent compensating actions by the
298 Commission, the Test Period Order will deprive RMP of the opportunity to earn
299 anything close to its authorized return. The interveners' proposed disallowance of
300 costs, particularly those of CCS, would further increase the shortfall. To mitigate
301 this result, it is absolutely essential that the Commission recognize the reality of
302 the Company's cost increases and the investments required to meet its obligation
303 to serve an ever increasing number of customers. The Company's employees

304 have served its customers well for nearly 100 years and take pride in the
305 opportunity to do so, as they know they provide a vital service to their friends,
306 families and communities. We are only asking for a revenue requirement that
307 allows us to meet growing demand, growing customer expectations and growing
308 costs, so we can continue to deliver safe, reliable and affordable electric energy to
309 our customers.

310 **Q. Does this conclude your rebuttal testimony?**

311 A. Yes.