

Rocky Mountain Power  
Docket No. 07-  
Witness: A. Richard Walje

BEFORE THE PUBLIC SERVICE COMMISSION  
OF THE STATE OF UTAH

ROCKY MOUNTAIN POWER

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Direct Testimony of A. Richard Walje

Policy and Case Overview

December 2007

1 **Q. Please state your name, business address and present position with Rocky**  
2 **Mountain Power (the Company), a division of PacifiCorp.**

3 A. My name is A. Richard Walje. My business address is 201 South Main, Suite  
4 2300, Salt Lake City, Utah 84111. I am the President of Rocky Mountain Power.

5 **Qualifications**

6 **Q. Briefly describe your educational and professional background.**

7 A. I have worked in the electric utility industry since 1972. My experience includes  
8 working as a journeyman lineman, field service engineer with General Electric  
9 and as a substation design engineer for Rocky Mountain Power. At Rocky  
10 Mountain Power I have held numerous management and executive positions with  
11 increasing levels of responsibility in the areas of engineering, construction,  
12 transmission and distribution operations, customer service, procurement,  
13 information technology and community affairs. I have served on PacifiCorp's  
14 Board of the Directors since 2000 and I am also currently the Chairman of the  
15 Board of the PacifiCorp Foundation. I have a Bachelor of Science in Electrical  
16 Engineering degree (1984) and a Master of Business Administration degree  
17 (1991), both from the University of Utah. I have received additional executive  
18 level instruction from the University of Michigan and management and electrical  
19 engineering theory from General Electric's Crotonville education center.

20 **Q. What are your responsibilities as President of Rocky Mountain Power?**

21 A. My responsibilities, as President of Rocky Mountain Power, cover all of the  
22 Company's affairs in the states of Utah, Idaho and Wyoming, including  
23 responsibility to help assure that the Company's strategy, investments and

24 operations result in the delivery of safe, reliable and affordable electric energy to  
25 the Company's customers.

26 **Purpose and Summary of Testimony**

27 **Q. What is the purpose of your testimony?**

28 A. The purpose of my testimony is to provide an overview of the Company's 2007  
29 Utah general rate case application, including the Company's general financial  
30 condition. In addition, I will explain why this general rate increase of \$161.2  
31 million is necessary, why a forecast test period is essential to recognize the costs  
32 that the Company will incur when the new rates become effective, and why it is  
33 important for the Commission to approve the rate increase and marginal cost tariff  
34 so customers have the correct price signal based on current and future costs.  
35 Finally, I will introduce the other Company witnesses. In addressing the need for  
36 the proposed revenue increase and outlining the Company's case, I will cover the  
37 following areas:

- 38 • An overview of the Company's business operations in Utah;
- 39 • The predicted Company load growth and steps the Company has taken to  
40 manage load growth;
- 41 • The increasing costs of fuel for our owned generation resources and for  
42 wholesale power purchases which represent a significant and necessary cost  
43 related to the Company's statutory obligation to provide safe, reliable power  
44 to our Utah customers;
- 45 • The external business factors such as health care cost increases over which the  
46 Company has little control;

- 47           • The Company’s financial strength and why adoption of a forecast test period  
48                   and an appropriate return on equity (“ROE”), is critical to maintaining the  
49           financial health of the Company;
- 50           • A summary of the cost control efforts implemented by the Company under  
51           MidAmerican Energy Holdings Company (“MEHC”) ownership that mitigate  
52           the magnitude of rate increases needed in the face of growing customer loads,  
53           necessary investments and increasing power costs, while at the same time  
54           improving our customer service and reliability;
- 55           • A set of price comparisons demonstrating the Company’s low-cost position in  
56           comparisons to utilities across the nation; and
- 57           • An overview of how the commitments related to the acquisition of PacifiCorp  
58           by MEHC have been addressed in this filing.

59   **Utah Operations Overview**

60   **Q.    Please describe Rocky Mountain Power’s presence in Utah.**

61   A.    Rocky Mountain Power is the largest public utility in Utah and provides safe,  
62   reliable, and low-priced electric service to over 760,000 Utah customers, or  
63   approximately 85 percent of all electric customers in Utah. The Company is a  
64   major employer in the state of Utah with more than 2,400 employees. Within the  
65   state, the Company operates ten major generation units, produces over 3.5 million  
66   tons of coal and maintains over 17,000 miles of transmission and distribution  
67   lines. Later in my testimony I will describe in more detail the Company’s  
68   commitment to the environment, our communities and our customers.

69 **Q. Please explain why the Company is requesting a Utah revenue increase at**  
70 **this time.**

71 A. The Company finds itself in a position similar to many utilities across the nation  
72 that provide electricity, natural gas and water utility services. Customer growth,  
73 increasing loads, environmental requirements and improved reliability  
74 expectations from customers are drivers for new utility plant investments which  
75 have increasing associated fuel costs, financing costs and operation and  
76 maintenance expenses. Rocky Mountain Power's need for this revenue increase is  
77 primarily driven by cost increases in:

- 78 1. New generation, transmission and distribution plant investment and
- 79 2. Power costs associated with fuel, wholesale market transactions and  
80 transmission wheeling.

81 In addition, the forecasted load growth in Utah is higher than PacifiCorp's  
82 forecasted system average load growth. While this is certainly good news for the  
83 Utah economy, it also results in a higher percentage of the Company's common  
84 costs being allocated to the state.

85 Historically, a third major component of the Company's revenue increase  
86 has been related to its operation, maintenance, administrative, and general costs  
87 ("OMAG"). Through the effective management of power costs and operating  
88 costs, increased efficiencies through new procurement practices for transmission  
89 and distribution investments, staffing reductions, and by striking a balance  
90 between operational expenses and preventative maintenance on the Company's  
91 transmission and distribution facilities, OMAG costs on a per unit basis have

92 remained level or slightly declined since the Company's last general rate case.

93 The approval of this revenue increase will allow Rocky Mountain Power  
94 to meet its obligation to deliver safe and reliable power, excellent customer  
95 service at reasonable prices, and provide it with the opportunity to earn a  
96 reasonable rate of return on its investment. We recognize that the magnitude of  
97 the increase is significant and on a percentage basis it is more significant for some  
98 customer classes than others. As such, the Company has carefully prepared this  
99 application to ensure that all elements of the revenue increase request are  
100 necessary to maintain and provide safe and reliable service to our customers at a  
101 level they both expect and deserve.

102 The Company believes that, given the level of forecast load growth and  
103 the investment required to serve Utah loads, this request is both reasonable and  
104 prudent.

105 **Q. Please explain the Company's requested revenue increase in this application.**

106 A. In order to recover the costs of providing safe, adequate and reliable electric  
107 service and to provide a reasonable opportunity for the Company to earn a fair  
108 return on its investments, the Company is requesting a revenue increase of \$161.2  
109 million, or on a percentage basis, an average increase of 11.3 percent. The  
110 revenue requirement details in this application are described in the direct  
111 testimony of Mr. Steven R. McDougal. This increase includes a request for a  
112 return on equity of 10.75 percent, which is the Company's expected cost of equity  
113 capital as explained in the direct testimony of Dr. Samuel C. Hadaway. I will  
114 show later in my testimony that the Company's rates in Utah are relatively low

115 when measured against other utilities within the state and across the nation.

116 **Q. Please provide a general summary of Rocky Mountain Power’s revenue**  
117 **requirement in Utah.**

118 A. As computed in this general rate case application, Rocky Mountain Power’s total  
119 Utah revenue requirement can be summarized in six major cost categories as  
120 shown in the table below. “OMAG” in the table refers to the utility acronym for  
121 operations, maintenance, administrative and general costs.

Cost Category	Utah Revenue Requirement (million)	Percentage
Net Power Costs	\$ 456.4	28%
OMAG	\$ 466.3	29%
Return on Rate Base	\$ 378.7	24%
Depreciation	\$ 216.9	13%
Income and Other Taxes	\$ 160.4	10%
Less: Other Revenues	(\$ 71.5)	-4%
Total Utah	\$1,607.2	100%

122 Although the full revenue requirement, as calculated under the Revised Protocol  
123 allocation methodology, is summarized above, the total allowed revenue  
124 requirement collection from Utah customers is reduced by \$22.2 million to \$1,585  
125 million as a result of the Rate Mitigation Measures contained in the stipulation in  
126 the Multi State Process.

127 **Q. If the requested revenue increase proposed in this application is not**  
128 **approved, what are the prospects that the Company will earn its authorized**  
129 **rate of return?**

130 A. The company will not earn it authorized return. At current rate levels, the  
131 Company’s return on equity will drop to an estimated 5.8 percent by June 2009.

132 Without a general rate increase now, the additional investments made by the  
133 Company, coupled with rising costs for fuel, operation, maintenance, depreciation  
134 and other costs, will make it impossible for the Company to earn its allowed rate  
135 of return.

136 **Q. What is the authorized return on equity the Company is requesting in this**  
137 **application?**

138 A. The Company is requesting an authorized return on equity of 10.75 percent,  
139 which is supported by the direct testimony of Dr. Samuel C. Hadaway. In his  
140 testimony, Dr. Hadaway explains the quantitative model results, market and  
141 industry conditions and specific Company financial and operating risks that  
142 provide the basis for his recommendation. I would like to emphasize that the  
143 financial and operating challenges that Dr. Hadaway discusses are very real. As I  
144 explained earlier in my testimony, the Company is in a period in which it must  
145 make generation and transmission investments, and the Company's required  
146 ongoing level of investment far exceeds both its net operating income and  
147 depreciation expense. As a result, the Company requires substantial levels of new  
148 financing to fund the investment necessary to meet its customers' power needs.  
149 As I previously described, another significant challenge facing the Company is  
150 the combination of volatility and escalating wholesale energy prices. In Utah,  
151 Rocky Mountain Power faces these risks without any type of power cost  
152 adjustment mechanism, which coupled with rising costs exacerbates the  
153 regulatory lag effects of the current situation, unless multiple rapidly sequential  
154 rate cases are filed.



155 **Q. How will the proposed rate increase sought in this application contribute to**  
156 **Rocky Mountain Power's financial health in Utah?**

157 A. The proposed rate increase will give the Company a reasonable opportunity to  
158 earn its allowed rate of return. The additional revenues requested in this  
159 application will contribute to favorable credit ratings from the financial markets,  
160 thereby keeping debt costs at reasonable levels. In addition, the requested  
161 revenues will allow the Company to maintain and operate its system with good  
162 reliability given Utah's environmental and operating conditions. Finally, the  
163 additional revenues will permit the Company to continue its extensive investment  
164 program in generation, transmission and distribution facilities to serve the fast-  
165 growing load in Utah.

166 **Load Growth**

167 **Q. Please explain why much of this rate increase is driven by the increased load**  
168 **growth in Utah.**

169 A. The Company's Utah load growth is driven primarily by the increase in Utah's  
170 population and its associated economic activity. The Company has an obligation  
171 to serve customer loads in its certificated service territory and as load grows, it  
172 affects power costs, capital investments and interjurisdictional allocation factors.  
173 The Company's obligation to serve customer load – and the customers' demands  
174 for ever more reliable service -- requires the Company to make investments in  
175 generation, transmission, distribution and common utility plant assets. The  
176 Company's owners are entitled to a fair opportunity to earn a reasonable return  
177 commensurate with the risks involved in making these required investments. In

178 addition, utility plant assets constructed to provide service to our customers have  
179 associated expenses related to the operation, maintenance and depreciation of  
180 these assets.

181 Since 2000, the state's population has grown by 450,000 from 2.2 million  
182 to 2.7 million, and our customer base has grown by 16 percent. Several respected  
183 economists and groups are predicting that Utah's population will exceed four  
184 million by the year 2030 or approximately a two percent per year increase. The  
185 majority of these residents will be Rocky Mountain Power customers.  
186 Additionally, Utah's economy has experienced strong growth since 2004. In its  
187 report to the Governor, the State Office of Planning and Budget projected  
188 employment growth of 4.4 percent during 2007. Each of Utah's major  
189 employment sectors grew during 2007. As a consequence of these economic  
190 drivers, the Company must plan to respond to significant continuing load growth  
191 in Utah. Our load forecasts are aligned with the state economic forecasts and we  
192 anticipate our energy requirements will grow by 2.3 percent per year with our  
193 summer peak rising at an even faster rate. Dr. G. Michael Rife explains in more  
194 detail the background to the growth in loads, and the basis for the expectation  
195 that, going forward, the growth trend will continue.

196 **Capital Investment**

197 **Q. Does the Company's requirement to serve rapidly growing Utah load create**  
198 **the need to invest in additional electric generation, transmission and**  
199 **distribution assets?**

200 **A. Yes.**

201 **Q. What is Rocky Mountain Power's current projection of total capital**  
202 **investment?**

203 A. The Company's most recent Form 10-K, filed with the Securities and Exchange  
204 Commission on March 2, 2007, indicates that the Company's increasing capital  
205 expenditure program already exceeds one billion dollars per year and will include  
206 as much as \$16 billion over the next ten years. We have included in this  
207 application \$3.3 billion in new plant investments the Company has made or will  
208 make between June 30, 2007 and the end of the test year June 30, 2009. This  
209 level of investment puts significant financial pressure on Rocky Mountain Power.  
210 If this investment and its associated operations and maintenance expense is not  
211 included in the Utah revenue requirement, the Company's financial position and  
212 its ability to attract new capital will be negatively affected.

213 **Q. How would a failure to address these issues affect Rocky Mountain Power's**  
214 **ability to attract the capital it requires to maintain its system and continue to**  
215 **provide safe and reliable service to its customers?**

216 A. Absent supportive regulatory treatment in this general rate case and improved  
217 earnings, the combination of: 1) the Company's current construction cycle;  
218 2) rising labor, equipment, materials and fuel costs, and; 3) risks involving  
219 resource coordination among the six states served by the Company could affect  
220 the Company's credit ratings position making it difficult for the Company to  
221 obtain the capital it needs at competitively low prices for the benefit our  
222 customers. Credit ratings are particularly critical when companies are in a "build"  
223 cycle as Rocky Mountain Power.

224                   While the Company has benefited from its ownership by MEHC, which  
225                   has invested a total of \$415 million in cash contributions while not receiving any  
226                   dividends from PacifiCorp since the acquisition on March 21, 2006, the Company  
227                   relies on external parties for its significant debt financing needs. The debt  
228                   securities markets are competitive, and to the extent investors perceive higher risk  
229                   in Rocky Mountain Power because of regulatory uncertainty, they will require a  
230                   greater return through higher interest rates. Higher interest rates on debt will  
231                   result in higher rates for our retail customers. Mr. Bruce N. Williams testifies  
232                   regarding debt financing and capital structure issues in this application.

233   **Q.   Please explain the major generation additions in Rocky Mountain Power's**  
234   **capital investment strategy that are included in this case?**

235   A.   To address the load growth challenges outlined above, as well as load growth in  
236   the other states we serve, the Company is in the process of completing or adding  
237   significant new generation, transmission and environmental resources. Mr. A.  
238   Robert Lasich, president of PacifiCorp Energy, explains in his direct testimony  
239   the prudent steps taken by the Company when it decided to invest in a new gas-  
240   fired generation resource at our Lake Side project; new wind resources at Leaning  
241   Juniper, Marengo, Marengo II, Goodnoe Hills, Glenrock, Seven Mile Hills and  
242   Rolling Hills; and the addition of capacity at the Blundell geothermal plant. Mr.  
243   McDougal includes detailed exhibits in his direct testimony showing test year  
244   capital additions for generation plant resources included in this filing.

245 **Q. Please explain the other major additions in Rocky Mountain Power's capital**  
246 **investment strategy that are included in this case?**

247 A. On May 30, 2007, the Company announced the construction of two major 500 kV  
248 transmission projects of approximately 600 miles each that will originate in  
249 Wyoming and connect into Utah, Idaho, Oregon and the desert southwest. None  
250 of the costs of these proposed projects are in this case as they are scheduled for  
251 completion between 2010 and 2014; however, the Company has restructured  
252 internally to create a transmission organization that will allow the Company to  
253 efficiently move forward with the critical transmission infrastructure necessary to  
254 deliver safe and reliable power to our customers. Some of the start-up labor costs  
255 of this enhanced organization are included in this case for management and  
256 engineering positions.

257 Other transmission and distribution investments included in the case,  
258 including on-going reliability investments, local load growth projects and new  
259 customer connections in Utah are described in the testimony of Mr. Douglas N.  
260 Bennion. Mr. McDougal includes detailed exhibits in his direct testimony  
261 showing forecasted transmission, distribution, mining, general and intangible  
262 plant additions, all of which are necessary to provide service to our Utah  
263 customers.

#### 264 **Externally Influenced Costs**

265 **Q. Please explain external business factors and cost drivers that impact the**  
266 **Company.**

267 A. In addition to general inflation, the Company is experiencing significant upward

268 cost pressures in several areas including construction material costs, the cost of  
269 industrial equipment, property, rights of way and easements, net power costs, and  
270 certain labor-related costs. While I will provide an overview of these cost drivers,  
271 subsequent witnesses will provide additional detail and thorough explanations of  
272 the impacts these areas have on the Utah cost of service and revenue requirement.

273 **Q. Please explain the cost pressures on the Company and its customers related**  
274 **to net power costs.**

275 A. Net power costs consist of fuel, net wholesale transactions (purchases from and  
276 sales to other utilities and power marketers) and transmission wheeling costs,  
277 which in total represent approximately 28 percent of the Utah revenue  
278 requirement. The Company does not currently own sufficient resources to meet  
279 our customers' peak power needs and, therefore, we must buy and sell power in  
280 the wholesale market to meet our load requirement and to balance hourly, daily  
281 and seasonal load fluctuations. Net power costs continue to trend upward, remain  
282 volatile and are one of the primary cost drivers in this general rate case. The  
283 combination of higher fuel prices and wholesale market volatility has produced a  
284 more volatile environment for all participants in the wholesale energy markets,  
285 including regulated utilities.

286 On a total-Company basis net power costs are expected to be  
287 approximately \$ 1.091 billion in the test year in this case. Current rates were  
288 established based on a global settlement without specific findings on the net  
289 power cost level; therefore, it is not possible to identify the exact magnitude of the  
290 cost increase from the prior case. The projected level of net power costs in this

291 case, however, is more than 34 percent higher than the \$811 million filed with the  
292 last case. Mr. Widmer will describe this in more detail in his direct testimony.

293 **Test Period**

294 **Q. What is Rocky Mountain Power proposing in this application to address the**  
295 **risks of operating a major utility under the anticipated load growth**  
296 **conditions?**

297 A. There are several proposals in this application intended to reduce the Company's  
298 financial risk to acceptable levels while operating the Company during a major  
299 construction program. We are asking the Commission to approve the use of a  
300 forecast test year in setting the Utah revenue requirement. The forecast period  
301 allows for better matching of costs with revenues during the rate effective period.  
302 The company is expected to experience both of these conditions in the future.

303 **Q. Please explain what you mean by the term "regulatory lag."**

304 A. Regulatory lag is the delay between the incurrence of a cost and the  
305 commencement of recovery of that cost through retail rates. Mr. McDougal  
306 explains in his testimony that in the Company's current business environment,  
307 when an historic test period is used to set rates, it is not provided with a  
308 reasonable opportunity to earn its allowed return on equity. Mr. McDougal also  
309 explains how the forecast test period is incorporated in this application.

310 **Cost Control Efforts**

311 **Q. Explain some of the efforts the Company has made to control costs and keep**  
312 **electricity prices reasonable?**

313 A. Effective management of power costs and operating costs is one of the key

314 elements of the Company's strategy to keep electricity prices as low as possible.  
315 As I mentioned earlier, the Company is making significant investments in  
316 renewable wind generation resources which have zero fuel costs. Since the  
317 acquisition by MEHC, the Company has achieved increased efficiencies. Two  
318 examples of cost control measures are the new procurement practices for  
319 transmission and distribution investments that Mr. Bennion testifies to and the  
320 staffing reductions that Mr. Erich D. Wilson testifies to. The Company has also  
321 worked hard to strike the right balance between operational expenses and  
322 preventive maintenance on the Company's transmission and distribution facilities.  
323 This approach helps to achieve maximum value for each dollar spent on  
324 maintaining and operating the growing electric network. Unfortunately these  
325 efforts are not enough to offset the cost increases in other areas included in this  
326 application.

327 **Q. Please explain steps the Company has taken to mitigate the cost pressures**  
328 **associated with labor-related issues?**

329 A. The Company has mitigated some of the impacts of health care costs and pension  
330 cost increases with internal cost control initiatives. For example, the Company has  
331 implemented a transition plan for health insurance premium costs that, when  
332 completed on January 1, 2008, will require employees to pay a larger amount of  
333 the health insurance premium. With regard to the pension program, the Company  
334 has implemented a change effective June 1, 2007, to a cash balance pension plan  
335 for non-union employees. These and other program changes are explained by Mr.  
336 Wilson, who testifies on the Company's effort to manage labor costs while



337 remaining competitive with other companies in the energy industry and other  
338 companies we compete with for qualified, capable employees. Mr. Wilson also  
339 explains the Company's success in achieving long-term cost savings for our  
340 customers and operating efficiencies through a work force restructuring program.  
341 Even with these internal cost control efforts, externally driven cost pressures,  
342 particularly in the health care area, are largely unavoidable, and the Company  
343 continues to incur cost increases that need to be included in the Utah revenue  
344 requirement.

345 **Customer Satisfaction**

346 **Q. Has the Company continued to improve customer service and power quality**  
347 **while undertaking cost containment initiatives?**

348 A. Yes. As the Company's operational efficiencies are achieved, customer service  
349 performance levels have also improved.

350 For example, the Company was recently recognized for its excellent  
351 customer service. In 2004, 2005 and 2006, PacifiCorp ranked number one out of  
352 60 United States electric utilities in overall satisfaction for large commercial and  
353 industrial customers as determined by TQS Research, an independent survey  
354 group. This back-to-back-to-back accomplishment as the top utility in the nation  
355 is unprecedented in TQS history. In 2007, Rocky Mountain Power placed 4th in  
356 the nation with 88.2 percent of our customers saying they are "very satisfied" with  
357 our service. This was Rocky Mountain Power's second highest absolute rating,  
358 which placed as 0.2 percent behind the second highest rated utility.

359 MidAmerican Energy Company and Pacific Power also received ratings in  
360 the top four utilities in the nation. This unprecedented accomplishment is an  
361 indication of how focused the MidAmerican Energy Holdings Company is on  
362 customer service quality. We are particularly pleased with these scores because  
363 we recently reduced spending in this area by about 20 percent through the  
364 execution of efficiency measures

365 In the 2007 J.D. Power & Associates residential customer satisfaction  
366 survey, Rocky Mountain Power improved by 20 points, placing in the second  
367 quartile among 13 west region utilities. This improved score follows the  
368 Company's call centers receipt of the 2005 Call Center of the Year award from  
369 the International Call Management Institute.

370 The J.D. Power & Associates results for its 2007 small and mid-sized  
371 business customer satisfaction survey showed that Rocky Mountain Power's  
372 customer satisfaction scores increased 32 points.

373 Finally, another important improvement to customer service performance  
374 is demonstrated by the reductions in both commission complaints and customer  
375 guarantee failures since the service quality commitments were implemented.  
376 Specifically, commission complaints in 2006 were only 201 compared to 319  
377 commission complaints in 2000. In addition, customer guarantee failures in 2006  
378 were only 143 compared to 281 customer guarantee failures in 2001, the first full  
379 year of this program.

380 Finally, for the Company to continue to improve its customer service, it is  
381 important that the forward projection of the costs meant to improve our service be

382 included in the revenue requirement in the rate case.

383 **Q. Has the Company made improvements in service reliability?**

384 A. Yes. As described in Mr. Bennion's testimony, Rocky Mountain Power has  
385 continued to implement an investment strategy that is focused on both  
386 transmission and distribution asset replacement and reinforcement as a  
387 consequence of load growth and the need to replace assets close to the end of their  
388 operational lives.

389 **Q. Please explain the network performance commitments and how the  
390 Company's actual results compare to the commitments?**

391 A. In its Service Standards Program, the Company committed to improve its electric  
392 system reliability. Mr. Bennion describes the objectives and our performance  
393 against those objectives.

394 **Q. What other changes has the Company made to its maintenance and  
395 reliability improvement investment programs to continue its focus on service  
396 reliability?**

397 A. Beginning in 2007, the Company has further refined its maintenance approach to  
398 incorporate the outage history of individual customers and circuits, while  
399 evaluating overall electric system and circuit level performance. This program is  
400 known as "customers experiencing multiple interruptions" (CEMI). It further  
401 refines the Company's maintenance and reliability improvement plans to target  
402 those areas that need the most attention.

403 **Impact of New Investment and Rising Net Power Costs on Rates**

404 **Q. What has the Company done to lessen the impact of this rate increase on its**  
405 **customers?**

406 A. I have already outlined the significant impact that load growth has on the overall  
407 level of revenue requirement for Utah. To help mitigate these increases, the  
408 Company has made intensive efforts to manage peak growth in Utah with  
409 continuation of our existing demand side management (DSM) programs and the  
410 introduction of the Irrigation Load Control Credit Rider program in Utah during  
411 2007. These programs have the objective of further reducing electricity use and  
412 reducing peak demand. The programs target those periods of time when it is most  
413 expensive to meet peak demand; thereby, relieving the demand on the existing  
414 infrastructure and limiting the need to purchase expensive peak power on the  
415 wholesale market.

416 Additionally, Rocky Mountain Power supports low-income households by  
417 joining in partnership with our customers and other agencies through the HELP  
418 and the Low Income Weatherization programs.

419 **Pricing**

420 **Q. How do the Company's rates compare to other electric rates in Utah and the**  
421 **country?**

422 A. The overall average price proposed in this case (6.9 cents per kWh) is equal to our  
423 overall average price twenty years ago. In inflation adjusted dollars our Utah  
424 prices are significantly lower than they were 20 years ago. The Company's rates  
425 in Utah have historically been and we believe will remain among the lowest in the

426 nation, even after incorporating the price increase proposed in this application.  
427 We understand that electricity is one of the major costs for many of the  
428 Company's largest customers in Utah, and that relatively low electricity prices  
429 permit current and new customers to expand or begin new operations in Utah.

430 The Company recognizes the impact of electricity costs on the economic  
431 health of the state and its economic development goals; so, it diligently strives to  
432 keep its rates as low as possible while meeting its obligation to provide safe and  
433 reliable service.

434 **Q. Describe in general Rocky Mountain Power's pricing proposal for new large**  
435 **loads in this application.**

436 A. Given this large difference between the average embedded cost of generation and  
437 the marginal cost of generation, coupled with the experienced and anticipated  
438 Utah load growth, the Company believes the Commission should consider an  
439 alternative to traditional average embedded cost of service pricing for new  
440 customer loads that are 10 MW or greater.

441 In the coming years, it is anticipated that much of Utah's significant  
442 growth will be driven by new large loads in excess of 10 MW. If generation  
443 remains priced at embedded cost, these new large loads will put upward price  
444 pressure on the rates of all our customers. To minimize the impact on our other  
445 customers of these new large loads, the Company has proposed a supplemental  
446 charge for generation for these customers that reflects a portion of the difference  
447 between embedded generation costs and marginal generation costs.

448 We are also asking the commission to commence a separate proceeding, to

449 be completed by June 2009, that will allow all parties to present evidence as to  
450 whether marginal cost pricing concepts should be used in Utah and, if so, for  
451 which customer classes. Importantly, we are not suggesting that revenue  
452 requirements be measured by marginal cost, only that marginal cost concepts be  
453 considered to send better price signals to our customers to assure that they make  
454 economically efficient fuel choices when obtaining service for their new facilities  
455 and to minimize rate impacts on our existing customers driven by both the cost of  
456 acquiring new resources to meet new large loads and the risk of stranded  
457 resources built to serve these new large load customers. .

458 **Q. Please generally describe how Rocky Mountain Power's new pricing option**  
459 **will work.**

460 A. Proposed Schedule 500 is a supplemental charge for service provided under other  
461 applicable tariffs for all new load service agreements 10 MW or greater and for  
462 existing customers, if the customer's load grows by 10 MW or more in a 12-  
463 month period. Mr. Griffith describes this proposal in detail in his testimony.

464 **Q. Even though the Company has among the lowest rates in the nation, is the**  
465 **Company still able to support local Utah communities and the Utah**  
466 **economy?**

467 A. Yes. The Company works closely with state and local government agencies on  
468 economic and community development projects and is actively involved in giving  
469 back to our Utah communities. In 2006, Rocky Mountain Power Foundation  
470 grants in Utah exceeded \$773,000 for programs such as the United Way. In  
471 addition, the Company's corporate giving in 2006 to Utah community programs

472 exceeded \$1.1 million. The Company also understands that its responsibility to  
473 provide safe, reliable electric service at relatively low prices contributes to a  
474 healthy Utah economy.

475 **MEHC Acquisition of PacifiCorp**

476 **Q. Please generally describe the terms of the Commission's approval of**  
477 **MEHC's acquisition of PacifiCorp.**

478 A. On July 15, 2005, MEHC and PacifiCorp filed an application with the  
479 Commission requesting authority for MEHC to acquire all of the outstanding  
480 common stock of PacifiCorp, who would thereafter become an indirect wholly  
481 owned subsidiary of MEHC. On January 20, 2006, the Company, the Division of  
482 Public Utilities, the Committee of Consumer Services, the Utah Industrial Energy  
483 Consumers, Utah Association of Energy Users and other parties filed a stipulation  
484 (Stipulation) as a comprehensive settlement of the proposed reorganization. The  
485 Stipulation supported approval of the transaction, subject to 53 general  
486 commitments and 34 specific Utah commitments. On February 28, 2006, the  
487 Commission approved the transaction, including the terms of the Stipulation.

488 **Q. Please describe how the MEHC commitments are reflected in this**  
489 **application.**

490 A. The MEHC commitments identified in the Stipulation cover a broad range of  
491 benefits, including those related to: customer service, financial protection,  
492 Commission access to information, affiliate transactions, generation (including  
493 renewable resource and environmental issues), transmission projects, low-income  
494 and community programs, local decision making and corporate presence. As an

495 example of some of the financial benefits to customers, Commitment 37  
496 anticipates the cost of long-term debt issued by the Company to decrease by at  
497 least 10 basis points after the transaction from what it would have been absent the  
498 transaction. General Commitment 44 pertains to a Company-wide DSM study,  
499 with MEHC shareholders absorbing the first \$1 million of study costs, and the  
500 evaluation of a Utah specific DSM program which has already been proposed and  
501 is awaiting a Commission decision. In addition, General Commitment 52 has been  
502 accomplished in which the Company completed the 25 MW resource expansion  
503 feasibility study and increased the Blundell geothermal facility output by 11 MW  
504 through the previously mentioned bottoming cycle enhancement. Additional  
505 resource analysis indicates that a 30 to 35 MW expansion of the resource may be  
506 operationally and economically viable subject to confirmation of reservoir  
507 production capacity and availability of the federal production tax credit. The list  
508 post transaction commitment success goes on and is well-documented in the  
509 Commission's final order approving the transaction. In summary, all of the cost-  
510 saving measures, efficiencies, investments and improvements in the MEHC  
511 commitments have properly been included in this application, can be supported by  
512 the appropriate Company witnesses and are the result of MEHC's ownership and  
513 stewardship of Rocky Mountain Power.

514 **Q. Please describe how the Company's organization has changed since MEHC's**  
515 **acquisition of PacifiCorp and how these changes will affect customers.**

516 A. The restructured Company enables it to respond quickly and decisively to the  
517 needs of its customers in the Rocky Mountain Power service area. Prior to the



518 MEHC acquisition, the Company had a single president and numerous executive  
519 and senior vice presidents and directors who were responsible for activities and  
520 issues across the six-state service territory. That former single president's role is  
521 now largely filled by Mr. Greg Abel, the Chief Executive Officer. In addition,  
522 several directors, managing directors and vice president positions have been  
523 eliminated. The three president positions that exist today have been created to  
524 oversee the operations of the Rocky Mountain Power, Pacific Power, and  
525 PacifiCorp Energy operating units and to focus responsibility, accountability and  
526 leadership on more defined components of the business. This allows me and my  
527 colleagues to focus on goals, concerns and issues important to the Rocky  
528 Mountain Power states (Idaho, Utah and Wyoming) and as a result, to be more  
529 responsive to our customers' service needs and regulatory obligations.

530 **Introduction of Witnesses**

531 **Q. Please identify the witnesses that the Company will offer to support the**  
532 **application and the subject of their testimony.**

533 A. The Company witnesses that have filed direct testimony in support of this  
534 application and the subjects of their testimony are:

535 **A. Robert Lasich**, President, PacifiCorp Energy, will provide investment  
536 information on and prudence justification for the Company's major new  
537 generation and environmental resource acquisitions, including the increased  
538 generation-related overhaul and maintenance expenses for the test period.

539 **Bruce N. Williams**, Vice President and Treasurer, will testify concerning the  
540 Company's cost of debt, preferred stock and capital structure.

541 **Dr. Samuel C. Hadaway**, FINANCO, Inc., will testify concerning the  
542 Company's return on equity. He will also describe the unique operational risks  
543 that Rocky Mountain Power faces and why the Commission should authorize a  
544 return on equity that will account for the Company's higher risks and operating  
545 challenges.

546 **Dr. G. Michael Rife**, Director, Planning, will testify on the changing loads and  
547 revenues in Utah. He will explain how Utah's load growth relates to previous  
548 years and to the other states in the Company's system, and how the changing peak  
549 demand in Utah is contributing to a relative shift in the interjurisdictional  
550 allocation of common costs. He will also provide a view of future system growth  
551 in Utah relative to the other states.

552 **Mark T. Widmer**, Director of Net Power Costs, will describe the Company's net  
553 power costs. Mr. Widmer will also explain the Company's production cost model  
554 and normalization of input data.

555 **Douglas N. Bennion**, Managing Director of Network Reliability, will explain the  
556 Company's capital investments in transmission and distribution facilities to serve  
557 growing customer loads and deliver reliable power in Utah.

558 **Erich D. Wilson**, Director, Human Resources, will explain the Company's new  
559 compensation, pension, and benefits program and related costs. In addition, Mr.  
560 Wilson will support the costs incurred by the Company in reshaping its corporate  
561 workforce.

562 **Steven R. McDougal**, Director, Revenue Requirement, will explain why the  
563 forecast test year that begins on July 1, 2008 and ends on June 30, 2009 best

564 reflects the conditions that the Company expects to experience in the rate-  
565 effective period. In addition, Mr. McDougal will present the Company's overall  
566 revenue requirement based on the forecasted results of operations for the test year.  
567 He will describe the sources of the forecast data and present certain normalizing  
568 adjustments related to revenue, operations and maintenance expense, net power  
569 costs, depreciation and amortization, taxes and rate base. Mr. McDougal will also  
570 testify on deferred accounting costs and support the Company's proposed  
571 interjurisdictional allocation of common costs.

572 **C. Craig Paice**, Regulatory Consultant in Pricing and Cost of Service, will  
573 present the Company's class cost of service study.

574 **William R. Griffith**, Director of Pricing and Cost of Service, will present the  
575 Company's rate spread and rate design proposals.

576 **Dr. Karl A. McDermott**, Vice-President at NERA Economic Consulting, will  
577 testify on the marginal cost pricing principles underlying the Company's pricing  
578 proposal for large industrial customers..

579 **F. Robert Stewart**, Regulatory Consultant, Customer Services & Regulatory  
580 Liaison, will propose housekeeping and needed operational changes to Utah  
581 Electric Service Schedules and Regulations.

582 **Daren H. Dixon**, Manager of Street Lighting Policy, will present proposed  
583 changes to the Company's street lighting tariffs.

584 **Q. Does this conclude your direct testimony?**

585 A. Yes.